

GENERAL AND LOCAL EXCHANGE TARIFF

PROMOTIONAL OFFERINGS

16.2 Voice Advantage II Feature Bundle Promotion - 3 month credit

During the period of July 1, 2014 through October 31, 2014, residential customers subscribing to standard Voice Advantage II Feature Bundles, subject to the limitations below, may be eligible to receive a 3 month credit.

Eligibility rules:

- New residential customers purchasing Voice Advantage II lines with the standard Voice Advantage II Feature Bundles
- Existing residential customers that are:
 - adding new Voice Advantage II lines and
 - who are upgrading to Voice Advantage II - Feature Bundle Upgrade
- A credit for the rate of \$5.00 will be applied to the customer's FairPoint Communications bill for 3 months.

This promotional offering will be made under the terms and conditions of this Tariff and will not extend beyond October 31, 2014. The rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion. This promotional offering cannot be combined with any other discount or promotion except as authorized by FairPoint Communications.

16.3 Save Offer Promotion - 12 month credit

During the period of December 16, 2015 through March 14, 2016, current Business and Residential bundle customers who request a line disconnect but instead choose to retain or upgrade to one of the eligible bundles, may be eligible to receive a \$2 monthly credit per line for 12 months.

Eligible bundles are:

- ExpansionPAK II (EPAK II) bundles
- Small Business bundles
- Full House bundles
- Home Phone bundles
- Voice Advantage bundles
- Voice Advantage II bundles

This promotional offering will be made under the terms and conditions of this Tariff and will not extend beyond March 14, 2016. The rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion. This promotional offering cannot be combined with any other discount or promotion except as authorized by FairPoint Communications.