

Revenue Targets

Empire District Gas Company		Residential	Small	Medium	Medium	Large
Target Revenues	Total	Service	General Service	General Service	General Service	General Service
	Company	RS	SGS	MGS (SCFM)	MGS (SCFL)	LGS
Target Revenues						
Class Revenues at EROR	21,643,686	15,008,654	2,662,457	1,055,806	359,179	2,557,589
Current Class Revenues	<u>20,281,334</u>	<u>12,261,766</u>	<u>3,128,128</u>	<u>1,640,903</u>	<u>633,122</u>	<u>2,617,415</u>
Difference (\$)	1,362,351	2,746,888	(465,672)	(585,097)	(273,942)	(59,826)
Difference (%)	6.7%	22.4%	-14.9%	-35.7%	-43.3%	-2.3%
Target Revenues	21,643,686	13,470,397	3,189,812	1,665,364	641,443	2,676,669
Current Revenues	<u>20,281,334</u>	<u>12,261,766</u>	<u>3,128,128</u>	<u>1,640,903</u>	<u>633,122</u>	<u>2,617,415</u>
\$ Difference	1,362,351	1,208,631	61,684	24,461	8,321	59,254
% Difference	6.7%	9.9%	2.0%	1.5%	1.3%	2.3%