

*Exhibit No.:*  
*Issue(s):* *Rate of Return and  
Capital Structure*  
*Witness:* *Dave Murray, CFA*  
*Sponsoring Party:* *MoPSC Staff*  
*Type of Exhibit:* *Surrebuttal Testimony*  
*Case No.:* *WR-2018-0170*  
*Date Testimony Prepared:* *August 3, 2018*

**MISSOURI PUBLIC SERVICE COMMISSION**

**COMMISSION STAFF DIVISION**

**FINANCIAL ANALYSIS DEPARTMENT**

**SURREBUTTAL TESTIMONY**

**OF**

**DAVID MURRAY, CFA**

**LIBERTY UTILITIES (MISSOURI WATER) LLC,  
d/b/a LIBERTY UTILITIES**

**CASE NO. WR-2018-0170**

*Jefferson City, Missouri  
August 2018*



Surrebuttal Testimony of  
David Murray, CFA

1 Q. What is the basis for Mr. Stannard's recommendation?

2 A. Mr. Stannard adds Duff & Phelps' estimated equity risk premium of 5% to a  
3 spot 30-year Treasury yield of 2.97% to estimate a required return on common equity of  
4 approximately 8%. Mr. Stannard then adds 100 basis points to this base to allow for a range  
5 of 8% to 9%.

6 Q. Is Duff & Phelps an authoritative source as it relates to estimating the cost  
7 of capital?

8 A. Yes. Staff consistently relies on this source for purposes of testing the  
9 reasonableness of its own cost of equity estimates. Duff & Phelps publishes a comprehensive  
10 amount of data that assists financial analysts with estimating the cost of capital. Duff &  
11 Phelps assesses equity risk premium estimates derived using a variety of  
12 methods/sources/data, such as historical earned return spreads between stocks and bonds and  
13 implied equity risk premiums estimated by various authoritative sources, such as academics  
14 and investors.

15 Q. Does Mr. Stannard apply Duff & Phelps' suggested equity risk premium as  
16 Duff & Phelps' intends it to be applied?

17 A. No. Mr. Stannard applies the equity risk premium to a spot 30-year Treasury  
18 yield. Duff & Phelps' equity risk premium estimate is conditioned on a "normalized"  
19 risk-free rate of 3.5%. Adding the 5% conditional equity risk premium to this yield results in  
20 a market cost of equity of 8.5%.

21 Q. Did Mr. Stannard leave out a step to adjust the equity risk premium to reflect  
22 the fact that utility stocks are less volatile than the broader markets?

Surrebuttal Testimony of  
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1           A.     Yes. Utility stocks are less volatile than the broader market. This lower  
2 volatility is typically measured by calculating the beta of utility stocks. Typically, betas of  
3 utilities are in the range of 0.6 to 0.8. Applying a typical utility beta of 0.7 to the market risk  
4 premium of 5%, results in an industry adjusted risk premium of 3.5%. Adding this 3.5%  
5 adjusted risk premium to Duff & Phelps's normalized risk-free rate of 3.5% results in a cost of  
6 equity of 7%.

7           Q.     If using authoritative sources in conjunction with widely-accepted cost of  
8 equity methods implies a cost of equity of 7%, why did you recommend a 10% allowed ROE  
9 for both Liberty Water and Liberty Midstates?

10          A.     Because I am using the Commission's previous decisions as guidance as to a  
11 fair and reasonable allowed ROE, giving its most recent allowed ROE of 9.8% in the  
12 Spire Missouri gas rate cases, Case Nos. GR-2017-0216 and GR-2017-0217, the most weight.  
13 Being that Liberty Water has a more leveraged capital structure than that authorized  
14 Spire Missouri, Staff recommended a 20 basis point increase to the allowed ROE. Staff  
15 quantified the 20 basis point adjustment by evaluating recent spreads between 'BBB' rated  
16 bonds and 'A' rated bonds. For more detail, please see pages 47-48 of my "Detailed Direct  
17 Testimony" filed in the Liberty Midstates rate case.

18          Q.     Does this conclude your Surrebuttal Testimony?

19          A.     Yes.

