

Request #: DOC5, DOC55, DOC56

Prepared by: Ron Bible

Document Type: financial research

Issue/Subject: rate of return

Case No: EC-2002-1

Company: AmerenUE

54m. 44.40 - 33.14
38.77 avg.

342.
44.7 - 3%
38.22

ALLEGHENY ENERGY NYSE: AYE										RECENT PRICE	34.24	P/E RATIO	8.1 (Trading: 8.8; Median: 12.0)	RELATIVE P/E RATIO	0.44	DIVID YLD	5.1%	VALUE LINE
TIMELINESS	3	Ratio 10/00	High	21.1	23.3	24.3	26.4	28.6	29.3	31.1	32.6	34.9	35.2	40.8	55.1			Target Price Range 2004 2005 2006
SAFETY	1	Ratio 9/129	Low	17.0	17.4	20.8	23.4	19.8	21.5	28.0	25.5	26.6	28.2	23.6	33.3			
TECHNICAL	4	Unrated 12/701	LEGEND: 1.05 = Dividend p sh divided by interest Rate Relative Price Strength 2 bar = split 11/93 Shaded area indicates overbought															
BETA	60	(100 = Market)	2004-06 PROJECTIONS															
			Price	Gain	Ann'l Total													
			High	70 (+105%)	27%													
			Low	60 (+75%)	19%													
Institutional Decisions																		

ALLIANT ENERGY NYSE:LNT				RECENT PRICE	30.42	P/E RATIO	12.2 (Trading: 13.1 End-of: 14.1)	RELATIVE P/E RATIO	0.63	DIV'D YLD	6.6%	VALUE LINE													
TIMELINESS	3	Rated 8/201	High	25.3	32.8	38.4	38.8	32.9	27.3	32.9	34.4	34.9	32.4	37.8	33.2			Target Price Range							
SAFETY	2	New 11/093	Low	20.0	22.8	28.6	31.3	28.4	27.3	27.5	28.8	28.0	25.2	25.8	27.5			2004 2005 2006							
TECHNICAL	4	Lowered 12/21/01	LEGENDS										WPL Holdings												
BETA	.55	(1.00 - Market)	1.04 a Change in p/sh										Alliant Energy												
2004-06 PROJECTIONS										Options: No Shaded area indicates no action															
Price Gain Return										Ann'l Total															
High 45 (+50%) 15%										Low 30 (Nil) 8%															
Insider Decisions										F M A M J J A S O															
Institutional Decisions										to Buy 0 0 0 0 0 1 0 0 0															
										to Sell 17 0 0 0 0 0 0 0 0															
										to Hold 1 0 0 0 0 1 0 0 0															
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AMEREN NYSE-AEE			RECENT PRICE	42.30	P/E RATIO	12.4	(Trading: 12.1) (Median: 11.6)	RELATIVE P/E RATIO	0.64	DIVID YLD	6.0%	VALUE LINE																											
TIMELINESS	3	Raised 1/12/01	High: 30.0	38.8	38.8	44.6	39.5	42.0	44.1	43.8	44.3	42.9	48.0	48.0				Target Price	2004	2005	2008																		
SAFETY	1	Raised 7/1/99	Low: 24.6	28.5	31.8	35.8	30.6	34.6	38.0	34.5	35.6	32.0	27.6	38.5																									
TECHNICAL	4	Lowered 1/2/00	LEGENDS										100 = Dividend p 50 divided by interest rate Relative Price Strength Options: Yes Indicates price movement prediction																										
BETA	35	(1.00 = Market)	2004-05 PROJECTIONS										Price Gain High 55 (-30%) 12% Low 49 (-5%) 7%																										
Intrader Decisions										F M A M J J A S O										% TOT. RETURN 11/01																			
Institutional Decisions										Percent 150										1 yr. 12.3 3 yr. 30.4 5 yr. 70.1																			
AMEREN was formed on December 31, 1997 through the merger of Union Electric and CIPSCO. Each common share of Union Electric was exchanged for 1.00 share of Ameren, while each common share of CIPSCO was exchanged for 1.03 Ameren shares. Premerger data are for Union Electric only and are not comparable to Ameren data.										1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	VALUELINE P/B, INC.	04-08																
CAPITAL STRUCTURE as of 9/30/01 Total Debt \$3317.8 mil Due in 5 Yrs \$1391.5 mil LT Debt \$2811.1 mil LT Interest \$182.2 mil (incl. debt discount of \$6.0 mil) (LT interest earned: \$ 5.4)										2053	1973	2023	2013	2039	2213	2424	2418	2568	2810	3230	3280	Revenue per sh	35.88																
Pension Liability \$3.0 mil in 10/01 - none in '99										524	498	483	513	514	512	458	535	538	811	840	880	"Cash Flow" per sh	7.95																
P/E Stock \$235.2 mil P/E Div'd \$12.7 mil 1,137,595 shs. \$3.50 to \$7.64 cap. (no par), stated at liquid. value, 1,657,500 shs \$1.735, 225 pri 800,000 shs. 4.00% to 6.625%										301	265	277	301	295	288	244	282	281	333	335	245	Earnings per sh	3.75																
Common Stock 137,522,840 shs as of 11/13/01										218	225	234	240	245	251	254	254	254	254	254	254	Div'd Dec'd per sh	2.62																
MARKET CAP: \$5.8 billion (Large Cap)										232	254	261	308	305	318	277	277	416	677	843	680	Cap'l Spending per sh	3.23																
ELECTRIC OPERATING STATISTICS										2062	2119	2160	2222	2271	2306	2200	2227	2252	2330	2405	2485	Book Value per sh	28.15																
1988 1999 2000										102.12	102.12	102.12	102.12	102.12	102.12	137.22	137.22	137.22	137.22	137.70	137.7	Common Shs Outstg	137.70																
% Change Ratio Sales (MM)										10.8	13.4	14.6	11.6	12.6	13.8	15.5	14.2	13.5	11.0	12.6		Avg Annu'l P/E Ratio	13.3																
Avg. Indus. Sales (MM)										6.8	8.1	8.6	7.8	8.4	8.8	8.9	7.4	7.7	7.3	8.5		Relative P/E Ratio	8.0																
Avg. Indus. Price per share (C)										6.9%	6.4%	5.8%	6.9%	6.6%	6.3%	6.7%	6.3%	6.7%	6.9%	6.2%		Avg Annu'l Div'd Yield	3.2%																
Capacity at Peak (MW)										2096.9	2015.1	2056.0	2056.1	2102.7	2260.4	3326.5	3318.2	3823.8	3855.8	4529	4510	Revenue (\$mil)	4900																
Peak Load Summer (MW)										321.5	284.7	297.2	320.8	314.1	304.3	347.3	339.1	397.8	459.8	475	485	Net Profit (\$mil)	370																
Actual Load Factor (%)										40.9%	38.7%	37.7%	30.2%	40.0%	39.3%	40.3%	40.1%	39.4%	39.1%	39.0%	38.0%	Income Tax Rate	39.0%																
% Change Customers (Yr)										2.7%	2.9%	3.9%	3.5%	4.1%	4.4%	3.7%	3.0%	3.6%	2.9%	2.6%	2.0%	AFUDC % to Net Profit	1.0%																
Fuel Charge Cost (C)										42.7%	41.1%	42.1%	42.3%	41.0%	41.1%	43.5%	41.6%	42.4%	44.4%	47.0%	47.5%	Long-Term Debt Ratio	47.0%																
ANNUAL RATES										51.9%	53.5%	52.6%	52.6%	53.9%	53.9%	52.4%	54.8%	53.5%	51.8%	48.5%	48.0%	Common Equity Ratio	50.0%																
of change (per sh)										4055.0	4842.1	4192.0	4311.7	4302.0	4372.6	5790.2	5580.7	5773.4	6178.9	6690	7915	Total Capital (\$mil)	7700																
Revenues										5116.8	5201.4	5265.0	6244.6	5435.4	5382.7	6917.1	6928.0	7165.2	7705.7	8770	8370	Net Plant (\$mil)	8370																
"Cash Flow"										10.0%	8.7%	8.6%	9.1%	8.9%	8.5%	7.5%	8.7%	8.2%	8.9%	8.5%	8.5%	Return on Total Cap'l	8.5%																
Earnings										13.8%	11.9%	12.3%	12.9%	12.4%	11.8%	10.7%	12.1%	12.0%	13.7%	13.5%	13.5%	Return on Shr. Equity	13.0%																
Dividends										14.6%	12.5%	12.8%	13.6%	13.0%	12.4%	11.1%	12.6%	12.5%	14.3%	14.0%	14.0%	Return on Com Equity	12.5%																
Book Value										4.0%	1.8%	2.0%	2.8%	2.2%	1.5%	1%	1.2%	1.2%	3.4%	3.5%	3.5%	Return to Com Eq	4.0%																
Quarterly Revenues (\$ mil)										74%	88%	85%	80%	84%	88%	89%	90%	91%	77%	76%	74%	Ad Div'ds to Net Prof	71%																
Full Year										BUSINESS: Ameren Corp. is a holding company formed through the merger of Union Electric and CIPSCO. Supplies elect. and gas to 1,800,000 customers in Missouri (73% elect. revs) and Illinois (27% elect. revs - resid., 41% comm., 35% indus., 18% other, 6% Largest indus. customers: primary metals, chemicals, transportation equipment, petroleum refining. 2000 fuels: fossil, 83%, nuclear, 19%; hydro, 2%; interchange, 4%. Fuel costs, 32% of revs; labor costs, 12%. 2000 deprec. rate, 3.0%. Est'd plant age: 17 years. Has 7,342 employees. 107,587 stockholders. Chmn & CEO: Charles W. Mueller Pres.: Cary L. Rasmussen, Inc., Missouri. Address: 1901 Chouteau Street, St. Louis, Missouri 63108. Telephone: 314-621-3222. Internet: www.ameren.com										tended that AEE was overearning and recommended reducing annual electric revenues by \$213 million to \$250 million and lowering the allowed return to a range of 9.04% to 10.04%. The company filed a rebuttal to the staff's proposal and is negotiating with all pertinent parties with the intent of continuing a form of the expired incentive plan. A commission decision on the issue is due later this year. The rate order will have an important bearing on 2002 earnings. Elsewhere, positives include expected higher retail electric sales, savings from restructured coal contracts, and the absence of 2001's \$0.11-a-share charge for withdrawing from the Midwest Independent System Operator. On the down side is the likelihood of reduced margins on energy trading. For now, we estimate 2002 earnings of \$3.45 a share, up 3% from our 2001 estimate. The high yield might attract income-oriented investors. But don't look for a dividend hike for a while because of the need to save cash for the building program. All told, we rate these high-quality shares an average utility holding.										Arthur H. Medaille January 4, 2002									
QUARTERLY REVENUES (\$ mil)										1998	700.8	821.8	1117	678.6	3318.2	1999	735.9	859.4	1194	724.3	3523.6	2000	825.4	840.3	1195.4	894.7	3855.8	2001	1024	1057	1432	1007	4530	2002	920	1080	1350	1030	4510
EARNINGS PER SHARE										1998	.29	.61	1.73	.19	2.82	1999	.40	.85	1.82	.64	2.61	2000	.45	.83	1.87	.18	3.33	2001	.43	.69	1.94	.29	3.35	2002	.45	.72	2.00	.78	2.45
QUARTERLY DIVIDENDS PAID										1998	835	835	835	835	254	1999	835	835	835	835	254	2000	835	835	835	835	254	2001	835	835	835	835	254	2002	835	835	835	835	254

(A) EPS basic. Excl. nonrecurr. gns. '97, '98 (Sept. '98, Dec. '99 = Div'd reinvestment plan)
Net reg. (report due late Jan. '01) Next div'd (avg.) (C) Ind. deferred chgs. in '99, \$3.83/sh.
Missing about Feb. 10. Next ex. date about (D) Rate base: only cost recovered. Rate at Mar. 6. Div'd print. dates: March 31, June 30, Sept 30, Dec 31. (E) Award in MO on common equity in '98: 14.0%.

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Company's Financial Strength
Stock's Price Stability 100
Price Growth Potential 10
Earnings Predictability 85

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CINERGY NYSE: CIN			RECENT PRICE	32.84	P/E RATIO	11.8	(Trading: 12.4) (Median: 13.0)	RELATIVE P/E RATIO	0.61	DIVID YLD	5.5%	VALUE LINE																												
TIMELINESS	3	Rated 5/10	High: 212	26.8	26.6	29.8	27.8	31.1	34.3	39.1	39.8	34.9	35.3	35.6					Target Price Range																					
SAFETY	2	New 10/19/95	Low: 10.7	18.8	22.3	23.9	20.8	23.4	27.5	32.0	30.8	23.4	20.0	28.0					2004 2005 2008																					
TECHNICAL	4	Unrated 12/20/01	LEGENDS 102 = Dividend p sh Divided by Annual Rate Relative Price Strength 1 for 2 up 12/92 Options: Full Shaded area indicates volatility																																					
BETA	.55	(1.00 = Market)																																						
2004-08 PROJECTIONS																																								
		Price	Gain	Return																																				
		High	45	(+35%)	12%																																			
		Low	35	(+5%)	7%																																			
Insider Transactions																																								
		F M A M J J A S O																																						
		Buy	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0																					
		Options	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0																					
		Sell	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0																					
Institutional Transactions																																								
		10/20/01	12/20/01	3/20/02																																				
		Buy	122	134	137																																			
		Sell	124	89	118																																			
		Market	98539	100524	95692																																			
		Percent	8.0	8.0	8.0																																			
		Unrated	3.0	3.0	3.0																																			
Cinergy was formed on October 24, 1994 through the merger of Cincinnati Gas & Electric and PSI Resources. Each common share of Cincinnati Gas & Electric was exchanged for 1.00 share of Cinergy, while each common share of PSI Resources was exchanged for 1.023 Cinergy shares. Pre-merger data are figures for Cincinnati Gas & Electric only and are not comparable to Cinergy data.																																								
CAPITAL STRUCTURE as of 3/31/01 Total Debt \$4974.6 mil Due in 5 Yrs \$1797.5 mil LT Debt \$3683.0 mil LT Interest \$188.0 mil (LT Interest waived: 4.6%) Pension Liability \$20.9 mil in 00 vs. \$55.8 mil in 98 Pfd Stock \$62.8 mil Pfd Divd \$4.2 mil 552,451 shs. 1.5% to 6.875% (\$100 par); callable at \$100 to \$108 a sh. 303,544 shs. 4.16% to 4.32% \$25 par, call, at \$25.																																								
Common Stock 158,112,104 shs as of 10/31/01 MARKET CAP: \$5.2 billion (Large Cap)																																								
ELECTRIC OPERATING STATISTICS																																								
		1998	1999	2000																																				
		% Change Total Sales (MW)	+3.8	+6.7	+3.8																																			
		Avg. Load (MW)	2792	2899	2880																																			
		Avg. Load (MW) per MW	3.8	3.86	3.79																																			
		Capacity in Peak (MW)	10935	11014	10890																																			
		Peak Load (MW)	10411	10678	10141																																			
		Annual Load Factor (%)	59.1	57.3	63.8																																			
		% Change Customer (yr-ovr)	-1.7	-1.8	+2.0																																			
Fuel Cost (¢/kWh) 2000 293 365																																								
ANNUAL RATES Past 10 Yrs Past 5 Yrs Est'd '98-'00 of change (per yr) 10 Yrs 5 Yrs to '98-'00																																								
Revenues 8.5% 17.0% 11.5%																																								
"Cash Flow" 1.0% 4.0% 7.5%																																								
Earnings -2.5% 3.0% 6.0%																																								
Dividends 1.5% 1.0% 5%																																								
Book Value -- 5% 6.0%																																								
QUARTERLY REVENUES (\$ mil) Full Year																																								
		Mar.31	Jun.30	Sep.30	Dec.31																																			
		1998	1348	1158	1384	5876.3																																		
		1999	1402	1276	1782	5817.9																																		
		2000	1583	1770	2302	8422.0																																		
		2001	3707	3642	3324	3007	12680																																	
		2002	3700	2900	3300	3100	12600																																	
EARNINGS PER SHARE Full Year																																								
		Mar.31	Jun.30	Sep.30	Dec.31																																			
		1998	.67	.16	.53	.45	1.97																																	
		1999	.80	.37	.33	.60	2.10																																	
		2000	.87	.47	.54	.58	2.50																																	
		2001	.75	.51	.60	.69	2.75																																	
		2002	.80	.50	.65	.75	2.90																																	
QUARTERLY DIVIDENDS PAID Full Year																																								
		Mar.31	Jun.30	Sep.30	Dec.31																																			
		1998	.45	.45	.45	.45	1.80																																	
		1999	.45	.45	.45	.45	1.80																																	
		2000	.45	.45	.45	.45	1.80																																	
		2001	.45	.45	.45	.45	1.80																																	
		2002	.45	.45	.45	.45	1.80																																	
BUSINESS: Cinergy Corp. is a holding company formed through the merger of Cincinnati Gas & Electric and PSI Resources. Supplies elect (64% of revs.) to 1,480,000 customers; natural gas (39%) to 483,000 customers; other (1%), in Ohio, Kentucky, and Indiana. Elect (Gas) revs.; resid. 40% (67%), comm. 29% (26%), indust. 27% (4%); other 4% (3%). The primary metal and chemical industries are the largest customers. Fuel costs: 35% of revenues. '00 deprec. rate, 2.3%-3.3%. Est'd plant age, 12 years. Fuels: coal, 90%; purchased power, 7%; other, 3%. Has 8,362 employees, 81,338 common stockholders. Chairman, President & CEO: James E. Rogers, Inc., Delaware. Address: 129 East 4th St., Cincinnati, OH 45202. Tel: 513-381-2000. Internet: www.cinergy.com.																																								
Cinergy is expanding its energy merchant business. Last year, it bought 1,000 megawatts (mw) of gas-fired capacity from Enron. (Terms of the transaction were not disclosed.) It also built a 130-mw peaking unit at a cost of \$70 million. And as a result of the dissolution of its joint venture with Duke Energy, it became the sole owner of a 640-mw gas-fired peaker. Too, CIN recently signed an agreement with BP Global Power for the construction of two natural gas cogeneration facilities. The plants' 800-mw output will be shared equally between the partners. Steam production of 3.5 million pounds per hour will be used by BP's refining and chemical sites. Finally, the company is building a 25-mw biomass unit in St. Paul. We expect CIN to seek additional plant locations as the opportunity arises.																																								
The company has a tentative agreement with the U.S. Environmental Protection Agency covering air pollution issues. The pact calls for EPA to drop all challenges of past maintenance and repair activities at CIN's coal-fired plants. In exchange, the company would shut down or repower nine small coal-fired boilers and build four sulfur dioxide scrubbers starting in 2008. The cost of the work is estimated at \$700 million. That's on top of CIN's previous commitment to install NOx controls for \$800 million. Since cash flow from operations probably won't be sufficient to fund these expenditures, debt and common stock offerings will be needed to bridge the gap. We expect the company to file for higher rates to cover these costs.																																								
Energy marketing and trading was a major contributor to 2001 earnings. We think it accounted for 45% of total profits last year and more than offset higher interest expense and a 5% reduction in residential rates in Ohio. What's more, though margins on this business will likely decline in 2002, marketing and trading should still help lift current-year earnings by 5% over our 2001 estimate of \$2.75 a share.																																								
The high yield might interest income-oriented investors. But dividend growth may be slow in coming because of the need to conserve cash for the capital spending program. All told, we rate CIN an average utility selection.																																								
Arthur H. Medalie January 4, 2002																																								

(A) EPS diluted. Excl. extraordinary gain (losses): '93, (\$2.55); '96, (1.24); '97, (6.14); '98, (3.26); '99, 4.36. Next eps. rpt. due late Jan.

(B) Next divd. reg. mid-Jan. Goes on late Jan.

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Divd. prmt. dates: about 15th of Feb., May, Aug., Nov. = Divd. reinvest. plan avail. (C) Incl. divd. chgs. in '00, \$8.14/sh.

(D) Rate basis: net original cost. Allowed on Form 1041.

com. eq.: Ohio in '93: 11.37%-12.68%; Indiana in '96: 11.00%. Earnings avg. com. eq. '90-14.7%. Regul. Clin.: Above Avg. (E) P. Formula: (F) in mil., adjust. for split.

Company's Financial Strength
Stock's Price Stability
Price Growth Potential
Earnings Predictability

A
95
95
70

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