Exhibit	No.	

Issue: Company Background, Improvements, Property Tax, Auditing and Tax Preparation Fees, Capital Structure, Cost of Capital, AFUDC, Revenue Requirement, Rate Design,

Rate Case Expense Witness: Josiah Cox

Type of Exhibit: Direct Testimony Sponsoring Party: Raccoon Creek

Case No.: SR-2016-0202 Date: September 30, 2016

### **Missouri Public Service Commission**

**Direct Testimony** 

of

**Josiah Cox** 

On Behalf of

Raccoon Creek Utility Operating Company, Inc.

**September 30, 2016** 

#### AFFIDAVIT

STATE OF MISSOURI	)	
	)	SS
COUNTY OF St. Louis	)	

I, Josiah Cox, state that I am the President of Raccoon Creek Utility Operating Company, Inc. and, that the answers to the questions posed in the attached Direct Testimony are true to the best of my knowledge, information and belief

Subscribed and sworn to before me this 29H day of September, 2016.

Notary Public

My Commission Expires: January 31, 2017

BRENDA EAVES
Notary Public, Notary Seal
State of Missouri
Jefferson County
Commission # 13443468
My Commission Expires January 31, 2017

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# DIRECT TESTIMONY OF JOSIAH COX RACCOON CREEK UTILITY OPERATING COMPANY, INC.

1		WITNESS INTRODUCTION
2	Q.	PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.
3	A.	My name is Josiah Cox. My business address is 500 Northwest Plaza Drive
4		Suite 500. St. Ann MO, 63074
5	Q.	WHAT IS YOUR POSITION WITH RACCOON CREEK UTILITY OPERATING
6		COMPANY, INC. (RACCOON CREEK OR COMPANY)?
7	A.	I hold the office of President of Raccoon Creek and Central States Water
8		Resources, Inc.
9	Q.	PLEASE DESCRIBE YOUR EDUCATIONAL AND PROFESSIONAL
10		EXPERIENCE.
11	A.	I received a Bachelor of Science with a major in Environmental Science from the
12		University of Kansas. After graduation and a brief tenure at the Kansas
13		Biological Survey, I was employed by Fribis Engineering, a Civil Engineering
14		Firm in Arnold, MO. I spent approximately two and a half years working with
15		Fribis Engineering. I was involved during that time in various facets of the land
16		development process to include permitting, entitlement, civil design, project
17		management, and construction management. I focused mainly on the water and
18		wastewater side of the civil engineering business and participated in every part of
19		the civil business from wasteload allocation studies (now known as the anti-

degradation processes), design, permitting, project management, and
construction management. I also ran the environmental consulting division and
was the second private consultant to submit a water quality impact study in the
state of Missouri in 2003. At Fribis Engineering, I joined the executive leadership
team and helped run all of the operations of the firm. Thereafter, in 2005, I raised
money from a group of investors and formed Trumpet LLC. Trumpet LLC was a
full service civil engineering, environmental consulting, general contracting, and
construction management firm. In early 2006, I started the Executive Masters of
Business Administration (MBA) program at Washington University in St. Louis. I
graduated with my MBA from Washington University in the 2007. At Trumpet
LLC, as the Chief Operating Officer and finally Chief Executive Officer, I obtained
extensive experience with rural communities in every facet of the water and
wastewater compliance process including environmental assessment, permitting,
design, construction, operation and community administration of the actual water
and wastewater (sewerage) systems. At Trumpet, we performed stream
sampling and built waste-load allocation models to determine receiving water-
body protective permit-able effluent pollutant loads. We have done full
engineering design of multiple whole community wastewater and water
infrastructure systems including wells, water distribution, water treatment, water
storage, wastewater conveyance, and wastewater treatment plants and taken
these designs through federal and state administered permitting processes in
Missouri. Trumpet also administered the construction of these water and
wastewater systems from green field site selection all the way through system

startup and final engineering sign off. In 2008, I took over the operations on an existing rural sewer district and I still currently operate a system actually managing the functioning, testing, and maintenance of the system. Finally, I also act as the administrator for this system performing all the billing, emergency response, accounts payable / accounts receivable, collections, budgeting, customer service, and public town meetings required to service the community.

# Q. PLEASE DESCRIBE YOUR POSITION AT CENTRAL STATES WATER RESOURCES, INC.

I have been the President of Central States Water Resources, Inc. (CSWR), which manages First Round CSWR, LLC (First Round), for approximately two and a half years. First Round, though its subsidiaries, has completed three acquisition and financing cases with the Missouri Public Service Commission (Commission) and one rate case.

### Q. WHAT IS THIS ORGANIZATION'S BUSINESS PLAN?

Α.

A.

The plan is to pursue the purchase and recapitalization of failing water and wastewater utilities across the state of Missouri under the regulated utility small rate case technical format. As an example of market size and future plans, Central States estimates there to be 52 PSC regulated small sewer companies in Missouri (Central States defines small sewer companies as sewer companies servicing under 8,000 customers by firms that are not publically traded). Out of those 52 small companies, 7 are currently in state appointed receivership and in the immediate danger of being closed down for Missouri Department of Natural Resources (MDNR) regulatory reasons. The average tariff rate (individual

customer utility rate approved by the Commission) in the remaining 44 systems has not been changed for approximately 10 years. This means most of the Commission-regulated small sewer companies in the state have not been in a rate case for over a decade. Based on recent regulatory permit changes, Central States estimates 40 of the entire 52 regulated small sewer companies are currently out of, or about to be out of, federal and state regulatory pollution or dispense permit compliance. As the vast majority of permitted water and sewer operations in the state are unregulated, these 40 targets are just a small portion of the potential Central States utility targets.

# Q. WHAT IS FIRST ROUND'S EXPERIENCE WITH WASTEWATER/SEWER SYSTEMS?

A.

On the wastewater side of the business, First Round has purchased five wastewater treatment plants (WWTP) with associated sewer pumping stations, gravity force mains, and gravity conveyance lines. The companies have designed, permitted, and completed construction, with Missouri Department of Natural Resources approval, of approximately \$2.1 million of sanitary sewer systems since March of 2015. These improvements include wastewater line repairs to remove infiltration and inflow, building sewer main extensions, the repair of multiple lift stations, the construction of lift stations, the closure of an existing regulatory impaired WWTP, building two fully activated sludge plants, constructing two moving bed bio-reactor plants (MBBR), converting two failing WWTP's into sludge storage/flow equalization and treatment basins, and constructing various other wastewater supporting improvements.

### Q. WHAT IS FIRST ROUND'S EXPERIENCE WITH WATER SYSTEMS?

A. On the drinking water side of the business, the companies have designed, permitted, and is completing construction with Missouri Department of Natural Resources approval of approximately \$2.6 million of drinking water systems since March of 2015. These improvements include construction of three new ground water storage tanks, construction of three sets of drinking water pressurization pump assemblies, drilling a deep water well, erecting two new well-houses, closing two failed well-houses, closing an exposed failed deep water drinking well, rehabbing an existing impaired well-house, closing a failing booster pump station house, replacement of over 700 meter pits with new meters, replacement/rehabbing almost 60 existing water service lines, installing numerous isolation valve systems, installing multiple flush hydrants, repairing almost 100 leaks and repairing or building various other supporting drinking water system improvements.

# Q. HAS YOUR ORGANIZATION BEEN ASKED BY THE COMMISSION STAFF TO ASSIST WITH ANY OTHER SYSTEMS?

17 A. Yes. In the spring of 2016, at the request of the Commission water and sewer
18 staff, we negotiated a purchase contract and immediate operations takeover of
19 Smithview H2O Company, a Commission-regulated drinking water system.
20 Thereafter, we were able to get Smithview off a MDNR mandated emergency boil
21 order. Since March of 2016, the organization has invested over \$41,000 in
22 disinfection system installation, emergency line repairs, emergency electrical

repairs, and operational services to keep Smithview operating and off a potential

MDNR mandated boil order.

# Q. HAS THE ORGANIZATION TAKEN STEPS TO IMPROVE SERVICES AT THE SYSTEMS IT NOW OPERATES?

A.

Α.

Yes. In addition to the capital improvements made on all of the systems, the organization has built from scratch customer service systems at each utility that comply with the Commission's Chapter 13 rules and provide benefits to the customers. This includes 24hr emergency service phone lines for potential service issues, on-call emergency service contractor personnel, customer dissemination of MDNR mandated drinking water testing information, on-line bill-pay options, up-to-date website bulletins about current service status, and service initiation or discontinuance procedures that are Commission compliant.

### Q. DOES CSWR/FIRST ROUND PLAN TO MAKE ADDITIONAL ACQUISITIONS?

Yes. CSWR/First Round currently has nine water and wastewater utility purchase contracts in place. These contracts represent three systems in Commission receivership, (some with active Missouri Attorney General (AG) enforcement actions), another with an active AG enforcement action, and Smithview (as discussed above) that was taken over to lift an emergency MDNR mandated boil order. In addition, CSWR is in various phases of due-diligence on numerous other small, failing water and wastewater utilities across the state of Missouri. Missouri Utilities is one of the systems that CSWR has under contract. It is a system in commission appointed receivership, and an utility with AG enforcement actions. The below pictures show a portion of its drinking water

### JOSIAH COX DIRECT TESTIMONY

system that provides drinking water for 152 residences in a community just south of the city limits of Sedalia, Missouri. For residential drinking water, the community is serviced by a leaking bolted railroad tanker car acting as a pressurized tank sitting on concrete serviced by a 1HP pump that has to be switched on manually by the existing operator every day to keep water reassure for customers. This system is a good example of the type of systems CSWR is currently working on.

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#### MISSOURI UTILTIES, COMMISION RECIVERSHIP, CSWR CONTRACT SYSTEM

Drinking Water Tank for Elm Hills Subdivision Consisting of 151 Residences outside of Sedalia, MO

One HP Pump that Must be Manually Turned on Daily For Approximately 300 People's Drinking Water





Concrete Blocks Supporting Railroad Tanker Car Show Leaks

Bolted Railroad Tanker Car with Visible Corrosion Serves as Drinking Water Pressure Tank

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1		PARTIAL DISPOSITION
2	Q.	HAS RACCOON CREEK BEEN ABLE TO REACH AGREEMENT IN REGARD
3		TO ANY RATE CASE ISSUES?
4	A.	A few. On August 30, 2016, the Staff of the Public Service Commission filed a
5		Partial Disposition Agreement, which addressed some rate case issues.
6	Q.	IS IT YOUR UNDERSTANDING THAT THE STAFF WILL FILE DIRECT
7		TESTIMONY IN SUPPORT OF THAT PARTIAL DISPOSITION AGREEMENT?
8	A.	Yes.
9		
10		<u>PURPOSE</u>
11	Q.	WHAT IS THE PURPOSE OF YOUR DIRECT TESTIMONY?
12	A.	I will first provide the Missouri Public Service Commission (Commission) with a
13		description of Raccoon Creek and its operations. I will further describe the
14		improvements that have been made to the sewer systems owned by Raccoon
15		Creek. I will then provide testimony concerning certain issues that were not
16		included in the agreement with the Staff. Those issues are as follows: (1)
17		Property Taxes; (2) Auditing and Income Tax Preparation Fees; (3) Capital
18		Structure; (4) Cost of Capital (equity and debt); (5) Allowance for Funds Used
19		During Construction (AFUDC); (6) Revenue Requirement; (7) Rate Design; and,
20		(8) Rate Case Expense.
21		It is my understanding that the Office of the Public Counsel (Public Counsel) will
22		identify additional issues it wishes to raise in this case. Raccoon Creek will
23		address those issues in its rebuttal testimony.

1		RACCOON CREEK BACKGROUND
2	Q.	PLEASE DESCRIBE RACCOON CREEK.
3	A.	Raccoon Creek provides sewer service to approximately 466 residential
4		customers and 34 apartment customers, through three collection and treatment
5		systems located near Sedalia, Missouri. Raccoon Creek is a "sewer
6		corporation," and a "public utility" as those terms are defined in Section 386.020,
7		RSMo.
8	Q.	IS RACCOON CREEK A PART OF A LARGER ORGANIZATION?
9	A.	Yes. As discussed above, Raccoon Creek is an indirect subsidiary of First
10		Round CSWR, LLC, which also is the ultimate parent of Hillcrest Utility Operating
11		Company, Inc. Central States Water Resources, Inc. is the manager for First
12		Round CSWR, LLC. I commonly refer to this business organization as a whole
13		by the name "Central States" or "CSWR."
14	Q.	DOES RACCOON CREEK HAVE ANY OF ITS OWN EMPLOYEES?
15	A.	No.
16	Q.	HOW DOES IT PROVIDE SERVICE?
17	A.	Raccoon Creek hired a local third party Operations and Maintenance (O&M) firm
18		that carries the mandatory MDNR licenses and appropriate insurance to manage
19		the daily wastewater operations. The O&M firm has a 24-hour emergency
20		service line for service disruption services that forwards all service issues to me,
21		as president of Raccoon Creek. Raccoon Creek also hired a billing and
22		customer service firm to send out bills and handle customer service related to
23		billing questions. Moreover, Raccoon Creek has setup an online billing system to

1 receive credit card and e-checks and customer service email accounts specific to 2 Raccoon Creek to field on-going customer interactions. 3 All of the management, financial reporting, underground utility safety and location 4 services, Commission regulatory reporting, MDNR regulatory reporting, 5 environmental management, operations oversight, utility asset planning, 6 engineering planning, on-going utility maintenance, total utility record keeping, 7 and final customer dispute management is done out of the corporate office with 8 proportional costs passed down to Raccoon Creek. 9 10 OWNERSHIP AND IMPROVEMENT OF SYSTEMS 11 Q. **HOW DID RACCOON CREEK ACQUIRE ITS SEWER SYSTEMS?** 12 A. Raccoon Creek acquired its three sewer systems from West 16th Street Sewer Company (West 16<sup>th</sup> or WSS), W.P.C. Sewer Company (W.P.C.), Village Water 13 14 and Sewer Company, Inc. (Village), all of which were public utilities regulated by 15 the Commission. The Commission provided approval of this transaction in its 16 File No. SM-2015-0014. 17 Q. WHAT APPROVAL DID RACCOON CREEK SEEK FROM THE COMMISSION 18 IN FILE NO. SM-2015-0014? 19 Α. Raccoon Creek sought the Commission's permission to acquire the wastewater assets of West 16<sup>th</sup>, W.P.C. and Village, and to issue indebtedness and to 20 21 encumber those acquired assets in order to fund the construction necessary to 22 bring the systems into regulatory compliance. Raccoon Creek's proposed

financing was examined by the participants in that case. Ultimately, a Stipulation

was reached and the Commission approved the transactions, with conditions, by
its Order Regarding Stipulation and Agreement and Certificate of Convenience
and Necessity issued November 24, 2014, effective December 24, 2014.

### 4 Q. ON WHAT DATE DID RACCOON CREEK CLOSE ON THESE

#### TRANSACTIONS?

Α.

- A. The transfers that are the subject of Case No. SM-2015-0014 were completed on the following dates: West 16th Street Sewer Company March 16, 2015; W.P.C. Sewer Company March 16, 2015; and, Village Water and Sewer Company, Inc. March 13, 2015.
- 10 Q. WHAT WAS THE CONDITION OF THE WEST 16<sup>TH</sup> SEWER SYSTEM WHEN IT
  11 WAS ACQUIRED BY RACCOON CREEK?
  - WSS was a wastewater conveyance and treatment system built to service approximately 164 homes. The conveyance system mainly consisted of 20 plus year old PVC pipping with a small section of homes serviced by a wastewater sanitary lift station that pumped into a manhole connected to the existing gravity sewer conveyance system. At the time of acquisition, WSS was a distressed extended aeration package plant with internal clarification and no disinfection systems. The previous owner did not supply original design drawings and MDNR did not have any original design records. The plant was built below a flood plan in an earthen bowl and below the flowline of plant's effluent receiving stream. The plant was regularly over flowing untreated waste into the receiving creek. On CSWR's first visit, the entire floor of the earthen bowl was covered in dried sludge created by wastewater flushing the entire plant onto the ground a MDNR

violation. The WSS plant was visibly, structurally damaged. By installing the
WWTP below the flow line of the effluent receiving stream and not anchoring the
plant on a foundation, the plant was subject to "floating" as the result of
hydrostatic pressure from the surrounding groundwater. You could see where
the entire steel superstructure had been compromised by the plant being forced
up due to the hydrostatic pressure. After the last very large plant float, the
previous owner had forced the plant back into the original excavation area and
built a tie-down anchor-like structure with winching capability to attempt to
prevent more plant flotations. The main aeration chamber had a different steel
super structure than the clarification and return tanks. The anchor was only
attached to the main superstructure in the far northeast section of the plant. The
clarification and return tanks had continued to float without anchoring, which had
more severely damaged the superstructure of those tanks and left them out of
grade with the main aeration tanks. It seemed the operators had used
improvised pipes to connect the clarifier and some lift pumps to overcome the
break between the tankage. The plant's discharge pipe was being fed into an
unpermitted mini pump in order to allow the waste to go over the existing earthen
bowl, overcoming being below the receiving stream, and the original discharge
pipe had been abandoned to prevent creek water from flooding the plant during
rain events. Half of the blower equipment was not functioning prior to the
acquisition and the sludge holding tankage had been abandoned for some type
of improvised out of ground plastic farm tankage. Flow monitoring demonstrated
the plant was regularly surcharging due to infiltration and inflow problems from

the existing collection system. Monitoring reports showed that WSS was unable to consistently treat for ammonia and nitrogen. Flow data showed that the plant could not treat all of the receiving flows surcharging waste into the receiving creek during almost every rain event. Subsequent smoke testing showed numerous areas where pipe breaks, broken clean outs, and various other issues inside the collection system caused the collection of rainwater.

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# Q. WHAT WAS THE CONDITION OF THE W.P.C. SEWER SYSTEM WHEN IT WAS ACQUIRED BY RACCOON CREEK?

WPC is made up of two collection systems and two original plants servicing two adjoining neighborhoods. The neighborhoods are Walnut Hills Subdivision and Woodland Lake Estates. Both neighborhoods were inside the original certificated sewer service area of WPC, but the original owner was not providing service to Woodland Lake Estates even though Woodland Lake Estate's WWTP was approximately only 200 feet from an existing gravity sewer collection line. The original Walnut Hills Subdivision system consisted of an approximately 25yr+ gravity collection system made of PVC pipe feeding a makeshift poured in place and steel extended aeration plant servicing 68 residents. The concrete tankage was no connected to the package plant and thus seemed to be a relic. This plant had an ultraviolet disinfection system added on in a separate poured-in-place tankage assembly, which fed a discharge pipe that runs approximately 1,000' below the adjoining golf course. The previous owner did not supply original design drawings and MDNR did not have any original design records. The plant seemed to have been constructed in two different time periods. Two poured-in-

place concrete structures were adjacent to the steel aeration package-type plant.
The concrete tankage was not connected to the aeration plant. The plant was
regularly surcharging untreated waste into the receiving creek. On CSWR's first
visit, the ground around the plant was covered in dried sludge created by
wastewater surcharges flushing the entire plant onto the ground directly into the
adjacent stream bypassing the extension pipe, a MDNR violation. The concrete
tankage was apparently abandoned as sludge holding tankage replaced with a
non MDNR design compliant improvised out of ground plastic farm tank. We
could not find piping connecting the concrete tankage to the existing extended
aeration systems. Flow data showed that the plant could not treat all of the
receiving flows surcharging waste, thus bypassing the effluent pipe into the
receiving creek during almost every rain event. Subsequent smoke testing
showed numerous areas where pipe breaks, broken clean outs, and various
other issues inside the collection system issues were collecting rainwater.
The Woodland Lake Estates System is made up entirely of a force main
collection system powered collectively by each house's pump, which sends gray
water into the collection system while collecting solids at each house in small
individual septic tanks. This force main collection system then feed a
recirculating sand filter WWTP followed by a tablet chlorination and
dechlorinating system. This sand filter system was installed using wooden walls
with some type of possibly Thermoplastic polyolefin (TPO) roofing material as the
WWTP membrane linier. The wooden walls were visibly failing, and some of the

membrane material was exposed. Recirculating sand filter systems are not designed to treat sanitary waste for nutrient removal.

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## Q. WHAT WAS THE CONDITION OF THE VILLAGES SEWER SYSTEM WHEN IT WAS ACQUIRED BY RACCOON CREEK?

Villages is a wastewater conveyance and treatment system servicing approximately 253 residences. The conveyance system mainly consists of 20-30 plus year old PVC pipping with a small section of homes serviced by a force main collection system powered collectively by each house's pump, which sends gray water into the collection system while collecting solids at each house in small individual septic tanks that pumps into a manhole that connects to the existing majority gravity sewer conveyance system. The gravity sewer system fed a three cell aerated lagoon system with a poured in place concrete chlorine and dechlorinating disinfection system. At the time of acquisition, the lagoon only had one cell with functioning aeration. The sludge in each lagoon cell had built up to the point that sludge deposits reached above the waterline of the first lagoon cell and just below the surface of each adjoining cell reducing the amount of treatment area across the system. Monitoring reports showed that the Villages was unable to consistently treat for ammonia as nitrogen. The existing disinfection system was not covered allowing organic material into the discharge forcing even more nutrients into the effluent. Flow data showed that the plant could not treat all of the receiving flows, thus surcharging waste into the receiving creek during almost every rain event. Subsequent smoke testing showed numerous areas where pipe breaks, broken clean outs, residential gutter

1 downspout ties ins, and various other issues inside the collection system issues 2 were collecting rainwater. WERE RACCOON CREEK'S SYSTEMS OUT OF COMPLIANCE WITH MDNR 3 Q. 4 IN REGARD TO THE WASTEWATER SYSTEMS? 5 Α. Yes, each system had an individual list of MDNR compliance requirements: West 16<sup>th</sup>(WSS) --6 West 16<sup>th</sup>(WSS) was under a MDNR schedule of compliance for two wastewater 7 8 National Pollution Discharge Elimination System (NPDES) regulated pollutants 9 (fecal coliform and ammonia as nitrogen). WSS had missed its schedule of 10 compliance deadline to address these pollutant issues. Effluent sampling data 11 showed WSS had violated MDNR-mandated ammonia levels and fecal coliform 12 issues. WSS was violating NDPES permits on sanitary storm overflows 13 discharging untreated sanitary waste onto the ground and into the plant's 14 receiving stream. WSS had had a major plant failure in that the entire plant 15 "floated" or came out of the ground due to being built below the receiving streams 16 flow line creating hydrostatic pressure during a rain event. In addtion WSS had 17 non-complaint sludge storage on site, and un-permitted pump discharge 18 modification. 19 A picture depicting some of these issues follows:

#### **HUNTER'S RIDGE, WSS PLANT**



### W.P.C. --

There were two plants inside WPC tariff area. The South Walnut Hills plant was under a MDNR schedule of compliance for one wastewater National Pollution Discharge Elimination System (NPDES) regulated pollutant (ammonia as nitrogen). WPC had missed its schedule of compliance deadline to address this pollutant issue. WPC was also violating NDPES permits on sanitary storm overflows discharging under-treated sanitary waste onto the ground and into the plant's receiving stream. Effluent sampling data showed WPC had violated

MDNR mandated ammonia levels. In addtion WPC had non-complaint sludge storage on site.

The Woodland Lake Estates plant was under a MDNR schedule of compliance for one wastewater National Pollution Discharge Elimination System (NPDES) regulated pollutant (ammonia as nitrogen). Woodland Lake Estates had missed its schedule of compliance deadline to address this pollutant issue, and Recirculating sand filters are not designed for nutrient removal.

A picture depicting some of these issues follows:

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#### SOUTH WALNUT HILLS, WPC PLANT



Villages --

The Villages plant was under a MDNR schedule of compliance for one wastewater National Pollution Discharge Elimination System (NPDES) regulated pollutant (ammonia as nitrogen). The Villages had missed its schedule of compliance deadline to address this pollutant issue. The Villages was also violating NDPES permits on sanitary storm overflows discharging under treated sanitary waste into the plant's receiving stream. Effluent sampling data showed Villages had violated MDNR mandated ammonia levels. Further, the lack of fully functioning aeration systems and sludge build-up both violated the existing permit conditions.

A picture depicting some of these issues follows:

#### THE VILLAGES AT WHITEMAN, VILLAGES PLANT





Sludge & Waste Over the Water Line of Lagoon

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- Q. WAS RACCOON CREEK REQUIRED TO MAKE CERTAIN IMPROVEMENTS
- 4 WHEN IT ACQUIRED THE SYSTEMS?
- 5 A. Yes. Attached as <u>Schedule JC-01</u> is each Missouri Department of Natural
  6 Resources NPDES operating permit showing the effluent limits required at each
- 7 plant and additional conditions required of the individual wastewater systems.
- 8 Q. WAS THE NECESSITY OF THE IMPROVEMENTS TO THE WASTEWATER
- 9 SYSTEMS KNOWN AT THE TIME RACCOON CREEK RECEIVED APPROVAL
- 10 OF THE TRANSACTION IN FILE NO. SM-2015-0014?

1	A.	Yes. The Application, as well as other documents in that matter, described the
2		issues, the planned improvements, and the cost of those improvements.
3		Raccoon Creek provided the Commission Staff with copies of engineering
4		estimates and technology selections associated with each plant's required
5		improvements. Additionally, in the acquisition case, Raccoon Creek proposed a
6		financing plan/transaction related to the improvements that was approved by the
7		Commission.
8	Q.	DID RACCOON CREEK MOVE FORWARD WITH IMPROVEMENTS TO THE
9		RACCOON CREEK SYSTEMS?
10	A.	Yes. Raccoon Creek began construction on the wastewater improvements
11		approximately 40 days after it acquired systems.
12	Q.	WHAT IMPROVEMENTS WERE MADE AT EACH SYSTEM?
13	A.	The following improvements and construction were completed at each of the
14		systems:
15		West 16 <sup>th</sup>
16		1) Smoke testing was done to locate major sources of infiltration and the
17		identified areas including exposed lines, broken exposed cleanouts, and other
18		areas were fixed.
19		2) The existing wastewater treatment plant was converted to a flow
20		equalization (EQ) and treatment tank. This conversion included adding rock and
21		concrete to the bottom of the tankage to secure it from floating.
22		3) A new sewer lift station was added above the old plant above the
23		receiving stream flow line. This lift station feeds a new activated sludge

wastewater treatment plant installed to meet final MDNR permit requirements. The lift station acts in tandem with the new WWTP to treat as much waste as possible during high flow events, but allowing additional waste to pass via gravity into the converted EQ basin to prevent surcharges into the receiving stream. As the plant catches up with receiving flow volume the EQ basin back feeds the new lift station via a gravity pipe allowing all the waste coming into the collection system to be treated by the plant. 4) Ultraviolet disinfection was added after the integral clarification system

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- to disinfect all the waste.
- 5) The new activated sludge plant was built above the receiving stream's flow line prevented future wash outs, gravity flowing effluent to the receiving stream. The old clarification tankage has been converted to MDNR complaint sludge storage and the improvised effluent pump was eliminated.
- 6) Communications equipment was installed to tie together the operations of the lift station and activated sludge plant. This communications system also monitors and alarms the system for Operations and Maintenance personnel. W.P.C. -
- 1) Smoke testing was done to locate major sources of infiltration and the identified areas including exposed lines, broken exposed cleanouts, and other areas were fixed.
- 2) The existing wastewater treatment plant was converted to a flow equalization (EQ) and treatment tank. This conversion included adding rock and concrete to the bottom of the tankage to secure it from floating.

- 3) A new sewer lift station was added above the old plant above the receiving stream flow line. This lift station feeds a new activated sludge wastewater treatment plant installed to meet final MDNR permit requirements. The lift station acts in tandem with the new WWTP to treat as much waste as possible during high flow events, but allowing additional waste to pass via gravity into the converted EQ basin to prevent surcharges into the receiving stream. As the plant catches up with receiving flow volume, the EQ basin back feeds the new lift station via a gravity pipe allowing all the waste coming into the collection system to be treated by the plant.
- 4) The new activated sludge plant was built above adjoining receiving stream's flow line prevented future wash outs, gravity flowing effluent to the receiving stream. The old poured in place concrete tankage has been converted to MDNR compliant sludge storage and connected to the new plant via air lift pumps.
- 5) Communications equipment was installed to tie together the operations of the lift station and activated sludge plant. This communications system also monitors and alarms the system for Operations and Maintenance personnel.
- 6) The old Woodland Lake Estates WWTP was completely eliminated and the flows directed into WPC's gravity conveyance system via a sewer main extension to the plant's old location. The sand filter was decommissioned via permit by MDNR with the old plant material being hauled off-site and the plant area returned to vegetated field state.

#### Villages -

1		1) Smoke testing was done to locate major sources of infiltration and
2		the identified areas including exposed lines, broken exposed cleanouts, gutter
3		downspout connections, and other areas were fixed.
4		2) The existing lagoon cells were completely drained with
5		approximately 25+ years of sludge deposits removed and hauled off-site.
6		3) Power was converted to three-phase, new aeration built to service
7		the first lagoon cell, a moving bed bio-reactor (MMBR) was added to meet MDNR
8		nutrient limits, and a sanitary lift station built to address flow equalization
9		throughout the plant.
10		4) Covers were built for the disinfection system and communications
11		equipment installed to tie together the operations of the lift station and MBBR.
12		This communications system also monitors and alarms the system for
13		Operations and Maintenance personnel.
14	Q.	WHEN WERE THESE IMPROVEMENTS COMPLETED?
15	A.	The improvements were completed on the following dates:
16		West 16 <sup>th</sup> –The plant work was totally completed and placed in service in March
17		of 2016.
18		W.P.C The plant work was totally completed and placed in service in March of
19		2016.
20		Village The plant work was totally completed and placed in-service in March of
21		2016.
22	Q.	WHAT WAS RACCOON CREEK'S INVESTMENT IN THE NEW FACILITIES?

1	A.	Raccoon Creek has invested approximately \$1,406,700 in the facilities. The
2		original indebtedness Raccoon Creek sought and was authorized in File No. SM-
3		2015-0014 was \$1.6 million.
4		
5		EXISTING RATES
6	Q.	WHAT ARE THE EXISTING RATES FOR THE SYSTEMS AND WHEN WERE
7		THESE RATES ESTABLISHED?
8	A.	The current rates are as follows:
9		West 16 <sup>th</sup> - \$26.42 per month, beginning April 27. 2007 (SR-2007-0355);
10		W.P.C \$38.12 per month, beginning March 4, 2013 (SR-2013-0324); and,
11		Village - \$23.48 per month, beginning December 1, 1998 (SR-98-94).
12	Q.	HOW WAS THIS RATE CASE INITIATED?
13	A.	Raccoon Creek initiated this small company rate case by its letter to the
14		Commission dated February 2, 2016.
15	Q.	WILL THE RATES REQUESTED BY THE COMPANY RESULT IN AN
16		INCREASE FOR THE RACCOON CREEK CUSTOMERS?
17	A.	Yes, they will. All three sewer systems required a substantial rebuild to:
18		(1) to be operational for the provision of service to the customers; and, (2)
19		to comply with federal and state regulations related to those services.
20		
21		PROPERTY TAXES
22	Q.	WHAT DISAGREEMENT DOES RACCOON CREEK HAVE WITH THE
23		COMMISSION STAFF IN REGARD TO PROPERTY TAX?

1	A.	Because property taxes were not paid in 2015, the Staff has not provided for
2		Pettis and Johnson County property taxes in Racoon Creek's revenue
3		requirement.
4	Q.	WILL RACCOON CREEK PAY PROPERTY TAXES IN 2016?
5	A.	Yes. Raccoon Creek will pay approximately \$7,905.08 in property taxes to Pettis
6		and Johnson County. The breakdown is \$2,730.38 for WSS and \$2,473.83 for
7		WPC in Pettis County; and \$2,700.87 for the Villages in Johnson County. The
8		assessor's office of each Pettis County has submitted a signed document as to
9		the veracity of the taxes for WSS and WPC. Johnson County will have the final
10		assessed value to Raccoon Creek in October.
11	Q.	WHAT IS THE APPROPRIATE TREATMENT OF THIS ISSUE?
12	A.	The Commission should order that an amount associated with Pettis and
13		Johnson County property taxes be included in the calculation of Raccoon Creek's
14		revenue requirement because this cost will be incurred in 2016 and each year
15		thereafter.
16	Q.	WHAT AMOUNT SHOULD THE COMMISSION INCLUDE IN RACCOON
17		CREEK'S REVENUE REQUIREMENT FOR PROPERTY TAXES?
18	A.	\$7,905.08 (See <b>Schedule JC-02</b> ).
19		
20		AUDITING AND INCOME TAX PREPARATION FEES
21	Q.	WHAT DISAGREEMENT DOES RACCOON CREEK HAVE WITH THE
22		COMMISSION STAFF IN REGARD TO AUDITING AND TAX PREPARATION
23		FFFS?

1	A.	The Staff has not included the direct audit and tax preparation fees for Raccoon
2		Creek, or Raccoon Creek's pro-rata share of tax and audit fees from Central
3		States.
4	Q.	ARE THESE AMOUNTS THAT ARE CURRENTLY BEING PAID?
5	A.	Yes, they have been paid. Attached hereto as <b>Schedule JC-03 Proprietary</b> are
6		the final invoices for tax and audit fees associated with Raccoon Creek and First
7		Round CSWR, LLC.
8	Q.	DID THE COMPANY TAKE ANY STEPS TO MINIMIZE ITS AUDITING AND
9		TAX PREPARATION FEES?
10	A.	Yes. The Company issued requests for proposals (RFP) and circulated those
11		RFP's to a variety of accountants and accounting firms in order to determine the
12		least expensive qualified firm for rate making purposes.
13	Q.	WHAT WAS THE LOWEST COST FOR THESE SERVICES RACCOON
14		CREEK FOUND THROUGH THE RFP PROCESS?
15	A.	The lowest price was provided by Mueller Prost.
16	Q.	WHAT IS RACCOON CREEK'S ANNUAL SHARE OF THOSE COSTS?
17	A.	\$16,125, which consists of \$4,000 for Raccoon Creek's tax preparation, \$10,000
18		for Raccoon Creek's Audit fees, a 17% allocation of Central States tax
19		preparation fees, and a 17% allocation of Central States Audit Fees.
20	Q.	WHY IS IT NECESSARY FOR RACCOON CREEK AND ITS PARENT TO HIRE
21		AN OUTSIDE ACCOUNTANT OR FIRM TO PERFORM THESE SERVICES?
22	A.	One of the major problems facing failing water and sewer companies is a lack of
23		professional management and attention to regulatory and statutory compliance.

1		The former owner of these systems did not correctly file taxes forms (as
2		discussed above), nor did they develop and maintain accurate financial records.
3		Tax preparation and audit fees are a normal course of business for a
4		professionally managed utility. This is particularly important for a utility, or group
5		of utilities, that is actively engaged in attempting to raise capital.
6	Q.	WHAT IS THE APPROPRIATE TREATMENT OF THIS ISSUE?
7	A.	The Commission should order that an amount to Raccoon Creek's share of the
8		actual audit and tax preparation fees be included in its revenue requirement.
9		
10		CAPITAL STRUCTURE
11	Q.	WHAT DISAGREEMENT DOES RACCOON CREEK HAVE WITH THE
12		COMMISSION STAFF IN REGARD TO CAPITAL STRUCTURE?
13	A.	Instead of using Raccoon Creek's actual capital structure, Staff has
14		recommended a hypothetical capital structure with a higher equity ratio than is
15		actually being used by Raccoon Creek.
16	Q.	WHAT IS THE APPROPRIATE TREATMENT OF THE ISSUE?
17	A.	The Commission should use Raccoon Creek's actual capital structure. In this
18		case, Raccoon Creek's debt is at a higher cost than its return on equity. The
19		result of utilizing an artificially high equity ratio is to hamper Raccoon Creek's
20		ability to make payments on its loan obligations.
21	Q.	WHY SHOULD THIS BE IMPORTANT TO THE COMMISSION?
22	A.	I believe the state of Missouri is facing a crisis in small water and wastewater
23		systems across the state. Central States has intervened in two regulated water

Systems, Hillcrest Utility Operating Company, Inc., and now Smithview H2O Company, that were in the midst of months long boil orders. Another system, the Indian Hills Lake Subdivision water system which is now owned by Indian Hills Utility Operating Company, Inc., was kept out of MDNR major enforcement actions because MDNR realized Central States was taking over and would make the necessary improvements to bring the water system back into regulatory compliance. I have come across both regulated and un-regulated community utilities across the State that are violating minimum MDNR health and safety standards, creating health risks for residents. In addition to individual health risks, these failing systems are degrading the water quality and environmental stability of the state's rivers and streams.

Α.

# 12 Q. HOW DOES THIS SITUATION RELATE TO THE APPROPRIATE CAPITAL 13 STRUCTURE?

For a utility to invest in basic water and wastewater infrastructure, the regulatory environment must recognize the practical options that are available. Actual market conditions dictate what investment criteria are needed to obtain the capital investment necessary to make MDNR-mandated improvements required to bring failing systems back to health, safety, stability, and environmental compliance. Small, failing water and wastewater utilities represent a unique situation.

#### Q. HOW DOES THIS APPLY TO THE RACCOON CREEK SYSTEM?

A. For perspective, Staff determined that Raccoon Creek had a net book value of \$187,522 (all three wastewater systems combined), at the time of Raccoon

1		Creek's acquisition case. Raccoon Creek's net book value versus required
2		MDNR investment dollars represented an 11.7% equity basis. The annual reports
3		filled by the previous companies suggest the existing companies had an
4		Earnings Before Interest, Tax, and Amortization of less than \$5,000 annually
5		combined between the three companies. The utility represented a significant
6		commercial liability with MDNR compliance issues, on-going and past pollution,
7		and an actual public health risk (untreated waste being discharged into receiving
8		streams). In order to meet minimum MDNR environmental requirements
9		Raccoon Creek had to invest approximately \$1.406MM in a very short time frame
10		something that would be required of any entity that attempted to bring these
11		systems into compliance.
12	Q.	WHAT IS RACCOON CREEK'S ACTUAL CAPITAL STRUCTURE?
13	A.	Outside of AFUDC the rate base is \$1,595,295. With the correct AFUDC
14		calculation using actual debt net rate base is \$1,654,177. Debt consists of
15		\$1,406,700, plus \$58,882 of interest. I therefore calculate the actual capital
16		structure to be 88% Debt and 12% Equity.
17	Q.	DO THESE CIRCUMSTANCES, THE SIGNIFICANCE OF THE INVESTMENT,
18		AND THE TIME FRAME GIVE AN ACQUIRING COMPANY MANY OPTIONS
19		IN TERMS OF HOW IT ACCESSES CAPITAL?
20	A.	No. Prior to filing the first asset acquisition and financing case, I met with over
21		fifty specialized infrastructure institutional investors, private equity investors, and
22		investment bankers in an attempt to create a program to build water and
23		wastewater improvements to support distressed small water and wastewater

1		utilities in Missouri. In addition, I met with numerous traditional banks seeking
2		commercial bank financing. The capital structure Raccoon Creek is utilizing is
3		the only structure that could be found. Moreover, this is the same structure
4		Raccoon Creek presented to Commission in its acquisition and financing
5		application.
6	Q.	IN YOUR OPINION, WHAT IS NECESSARY FOR INVESTORS TO CONTINUE
7		TO PARTICPATE IN THIS PROCESS?
8	A.	Any potential investor has to have confidence that the actual capital structure
9		required to fix failing water and sewer utilities will be recognized for rate making
10		purposes. This is especially true for systems that are out of regulatory
11		compliance and carrying higher commercial liability risks with lower equity
12		basses. Furthermore, I believe that if the investment community has confidence
13		that regulators will use actual structures, it is possible that capital costs
14		associated with distressed small water and wastewater utilities may eventually
15		fall and new capital markets to open, both of which will lower utility customer
16		rates.
17		
18		COST OF CAPITAL (DEBT)
19	Q.	WHAT DEBT COST SHOULD BE UTILIZED TO DEVELOP THE COST OF
20		CAPITAL?
21	A.	The actual cost of debt should be utilized in the weighted average cost of capital
22		(WACC) calculation.
23	Q.	WHAT IS RACCOON CREEK'S ACTUAL COST OF DEBT?

- 1 A. Fourteen percent (14%).
- 2 Q. IS DEBT AVAILABLE TO RACCOON CREEK AT A LOWER RATE?
- 3 A. No.
- 4 Q. WHY NOT?
- 5 Α. Small, distressed water and wastewater systems are shut off from traditional 6 capital markets. Failing water and wastewater systems are shut off from capital 7 markets because of the huge liability associated with existing health and 8 environmental compliance failures, a current lack of professional management or 9 even basic records retention, and a complex regulatory environment which 10 requires huge up-front investments in capital and operations by small entities, 11 regulated by multiple (sometimes opposing) agencies, before a utility is able to 12 recover any costs.
- 13 Q. PLEASE DESCRIBE HOW THE REGULATORY ENVIRONMENT IMPACTS
  14 THE CREDIT WORTHINESS OF A SMALL WASTEWATER UTILITY.
- 15 Α. Wastewater utilities are regulated by The Missouri Department of Natural 16 Resources (MDNR). MDNR is responsible for compliance with federal and state 17 mandated health, safety, service reliability, and environmental statutes and regulations. The majority of these statutes and regulations are becoming 18 19 increasingly stringent over time. Some, like the Clean Water Act and its 20 associated regulations, become more stringent to reflect the results of continuing 21 scientific research into the dangers of pollutants to human health and the 22 environment. The increasing pressure also reflects the state of Missouri's 23 commitment to forcing utility providers to provide safe and reliable water

resources to customers. Addressing these realities requires huge upfront capital investment with delayed and uncertain recovery of revenues necessary to recoup those investments, usually from an entity with largely depreciated assets. Banks cannot loan huge sums of money to entities with little equity in the form of net book value, existing environmental issues, and without a guarantee on recoupment.

#### 7 Q. ARE THERE OTHER FACTORS AFFECTING SMALL UTILITIES' ACCESS TO TRADITIONAL FINANCING?

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A.

Yes, regulatory lag is an additional factor affecting small utilities' ability secure financing. For example, Raccoon Creek began construction on the improvements that are the subject of this case in April of 2015. The direct costs of operating the Raccoon Creek systems resulted in a cash loss outside of any overhead allocations of over \$17,000 dollars in 2015, and will result in a loss of over \$25,000 in 2016. I estimate, based on experience and statutory guidelines, that small, distressed utilities take 3-4 four months of engineering and permitting with MDNR, and 5-6 months of construction. The small rate case format has a target of 11 months from filing to new rates. This means that from initial expenditures on engineering for MDNR permitting, through construction, then through a rate case, a small distressed water and sewer company can expect to lose money on professional operations and pay for major capital improvements (in Raccoon Creek's case over 5x net book value) for 17-21 months before any cash flow stabilization.

#### DID YOU ATTEMPT TO ACCESS TRADITIONAL LENDING SOURCES? Q.

- 1 A. Yes. I made numerous attempts to secure debt and equity financing from multiple sources, all of which were rejected.
- Q. HOW LONG HAVE YOU BEEN INVESTIGATING FINANCING OPTIONS FOR
   SMALL WATER AND WASTEWATER SYSTEMS?
- I have been working on raising capital toward the acquisition and recapitalization of small water and wastewater utilities since 2011. I was initially turned down by eleven traditional commercial banks as a part of this process. I then approached a number of mezzanine finance entities, which also declined to participate. I next had our investment banker utilize the then equity partner's experience to seek debt financing and ultimately accepted the debt offer that led to the financing for Raccoon Creek.

### 12 Q. HAVE YOU MORE RECENTLY SOUGHT TRADITIONAL DEBT FINANCING?

- 13 A. Yes. I have continued to approach banks, as the business continues to build. I
  14 continue to submit all of these records to the Missouri Public Service
  15 Commission Staff on an on-going basis as a part of new utility acquisitions.
  16 However, so far, these efforts have continued to be rejected by the banks. I have
  17 also continued to try to attract other financing from multiple other investment
  18 banks and mezzanine finance groups and have been unsuccessful.
- 19 Q. WILL RACCOON CREEK PRESENT ANY OTHER EVIDENCE AS TO THE
  20 REASONABLENESS OF THE 14% INTEREST RATE?
- 21 A. Yes. Raccoon Creek will present the Direct Testimony of Mr. Phil Kain,
  22 Managing Partner of Rush Street Capital and Mr. Michael E. Thaman, Sr., CEO
  23 of Warson Capital Partners, LLC, which addresses the availability of traditional

1 financing in situations such as Raccoon Creek finds itself and the 2 reasonableness of this rate. WHAT DO YOU ASK THE COMMISISON TO DO? 3 Q. 4 Α. I ask that the Commission use Raccoon Creek's actual debt rate and loan terms 5 that were part of Raccoon Creek's previously approved financing case for 6 determining Raccoon Creek's appropriate rate of return for rate making 7 purposes. The actual debt rate is a reasonable rate under the circumstances 8 and the ONLY debt rate that was available to a utility of this size, in this 9 circumstance, and thus is the debt rate that should be used for the purpose of 10 setting rates. 11 12 ALLOWANCE FOR FUNDS USED DURING CONSTRUCTION (AFUDC) WHAT IS AFUDC? 13 Q. 14 A. AFUDC is essentially the costs of borrowing construction funds from the time the 15 construction loan is funded, until the time the subject project is placed in service. WHAT IS THE APPROPRIATE TREATMENT OF THIS ISSUE? 16 Q. 17 A. AFUDC should be calculated based on the actual loan terms associated with the 18 money borrowed by the Company. 19 Q. WHY? 20 A. The loan Raccoon Creek obtained and utilized to build the improvements is the 21 only loan available to it, provides the interest Raccoon Creek is required to pay, 22 reflects the loan submitted as part of the financing case, and is thus the rate at

1		which AFUDC should be determined. Anything less ignores the reality of what is
2		required to provide safe and adequate service.
3		
4		REVENUE REQUIREMENT
5	Q.	WHAT IS THE APPROPRIATE REVENUE REQUIREMENT FOR RACCOON
6		CREEK?
7	A.	Raccoon Creek supports the accounting schedules attached as <b>Schedule JC-04</b>
8		for the establishment of Raccoon Creek's revenue requirement. These
9		schedules, in summary, provide for a Total Cost of Service on an annual basis of
10		including the above issues of Debt Cost, ROE, Capital Structure, AFUDC, tax
11		preparation fees, audit preparation fees, and property taxes. This total cost of
12		service would result in a revenue requirement increase of \$431,133 for a total
13		cost of service of \$591,269.
14		
15		RATE DESIGN
16	Q.	WHAT RATE DESIGN SHOULD BE USED IN ESTABLISHING RATES FOR
17		RACCOON CREEK?
18	A.	The Commission should utilize one flat monthly rate for all of Raccoon Creek's
19		customers. While there are three wastewater/sewers systems within Raccoon
20		Creek, all three of those systems have had similar investments and
21		improvements since Raccoon Creek became the owner. Additionally, the three
22		systems are located in a fairly similar geographic area (within 12 miles of one
23		another) and are serviced by the same personnel and utilize the same systems.

1 Treating these customers as a single rate area will provide economies of scale in 2 the future that would not be available to any one of the systems on a standalone 3 basis. 4 5 RATE CASE EXPENSE 6 Q. DOES RACCOON CREEK HAVE EXPENSES RELATED DIRECTLY TO THE 7 PROCESSING OF THIS RATE CASE? 8 A. Yes. Raccoon Creek has expenses, such as those related to the individual 9 customer notices it provides. It also has incurred attorneys fees associated with 10 the processing of this case. Raccoon Creek has provided Staff with copies of the invoices associated with this case that have been received thus far. Raccoon 11 12 Creek will continue to provide those invoices as they are received in the future. 13 Q. DOES RACCOON CREEK KNOW WHAT THOSE EXPENSES WILL BE? A. Not at this time, as the case is far from complete. 14 15 Q. WHAT DO YOU PROPOSE IN REGARD TO RATE CASE EXPENSES? 16 A. The Company is incurring rate case expense in order to bring the matters in 17 dispute before the Commission. These expenses are reasonable. Accordingly, 18 an allowance for rate case expense (normalized over three years) should be 19 included in the revenue requirement in this proceeding that includes invoices of 20 Raccoon Creek's attorney and expenses related to the rate case (such as those 21 associated with customer notices). The Commission should bring these

expenses forward to a date that will allow the majority of costs to be captured in

- the Commission's order, such as a cut-off date of at least one week after the
- 2 filing of post-hearing briefs.
- 3 Q. DOES THIS CONCLUDE YOUR DIRECT TESTIMONY?
- 4 A. Yes, it does.