

**INDEX TO THE DIRECT TESTIMONY
OF REBECCA M. BUCHANAN
WITNESS ON BEHALF OF
ATMOS ENERGY CORPORATION**

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**BEFORE THE PUBLIC SERVICE COMMISSION
OF THE STATE OF MISSOURI**

In the Matter of Atmos Energy Corporation's Tariff)
Revision Designed to Consolidate Rates and)
Implement a General Rate Increase for Natural Gas) Case No.
Service in the Missouri Service Area of the Company.)

AFFIDAVIT OF REBECCA M. BUCHANAN

STATE OF TENNESSEE)
) ss
COUNTY OF WILLIAMSON)

Rebecca M. Buchanan, being first duly sworn on her oath, states:

1. My name is Rebecca M. Buchanan. I work in Franklin, Tennessee, and I am employed by Atmos Energy Corporation, as a Senior Rate Analyst for Atmos Energy Corporation's Shared Services Division.

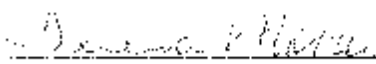
2. Attached hereto and made a part hereof for all purposes is my Direct Testimony on behalf of Atmos Energy Corporation consisting of ~~10~~ ¹¹ ~~12~~ (18) pages and Schedules RMB-1 through RMB-10, all of which having been prepared in written form for introduction into evidence in the above-captioned docket.

3. I have knowledge of the matters set forth therein. I hereby swear and affirm that my answers contained in the attached testimony to the questions therein propounded, including any attachments thereto, are true and accurate to the best of my knowledge, information and belief.



Rebecca M. Buchanan

Subscribed and sworn before me this 3rd day of April, 2006.



Notary Public

My commission expires: 3/22/18



My Commission Expires: 3/22/18

**BEFORE THE
MISSOURI PUBLIC SERVICE COMMISSION
CASE NO. GR-06-_____**

**PREPARED DIRECT TESTIMONY
OF
REBECCA M. BUCHANAN**

**On Behalf of
ATMOS ENERGY CORPORATION**

I. POSITION AND QUALIFICATIONS

1

2 **Q. Please state your name, job title and business address.**

3 A. My name is Rebecca M. Buchanan. I am a Senior Rate Analyst for Atmos
4 Energy Corporation (“Atmos” or “Company”). My business address is 810
5 Crescent Centre Drive, Suite 600, Franklin, TN 37067.

6 **Q. What is your educational background and professional experience?**

7 A. I graduated with honors from the University of Oklahoma in 1984 with a
8 Bachelor of Business Administration Degree, majoring in Accounting. I am a
9 Certified Public Accountant in the state of Oklahoma and a member of the
10 Tennessee Society of Certified Public Accountants.

11 My professional experience includes six years of corporate accounting outside the
12 gas industry (1984 – 1990), in which I held the positions of Staff Accountant,
13 Senior Accountant, Payroll Manager and Regional Accounting Manager. In
14 1991, I accepted the position of Analyst/Regulatory Affairs at United Cities Gas
15 Company. In 1995, I was promoted to Senior Analyst/Regulatory Affairs. With
16 the 1997 merger of United Cities Gas and Atmos Energy Corporation, I

1 transferred to the Atmos Rates Department within the Shared Services business
2 unit (SSU).

3 **Q. What are your responsibilities as a Senior Analyst?**

4 A. As a Senior Analyst, I am responsible for preparing general rate applications and
5 periodic filings, which typically include the rate base, revenue requirement, and
6 capital structure exhibits. I prepare data request responses and facilitate the audit
7 and discovery process. I also research and analyze financial and operating data
8 for both internal and external reporting.

9 **Q. Have you previously provided testimony before the Public Service
10 Commission of the State of Missouri or any other regulatory body?**

11 A. I have not previously testified before the Public Service Commission of Missouri.
12 I have filed testimony with the utility Regulatory Agencies in the states of
13 Colorado (Docket No. 00S-668G), Kansas (Docket No. 181,940-U and Docket
14 No. 191,990-U), Kentucky (Case No. 99-070), Mississippi (Docket No.05-UN-
15 0503), Tennessee (Docket No. 91-01712), and Virginia (Case No. PUE930023
16 and Case No. PUE950008). Additionally, I have prepared supporting work
17 papers and data request responses for rate applications in Illinois, Georgia,
18 Missouri, and South Carolina. I have filed periodic regulatory reports in
19 Colorado, Georgia, Illinois, Mississippi, Missouri, South Carolina, Tennessee,
20 and Virginia.

21 **II. PURPOSE OF TESTIMONY**

22 **Q. What is the purpose of your testimony in this proceeding?**

1 A. The purpose of my testimony is to present the Missouri Jurisdictional Revenue
2 Deficiency, Cost of Service, Rate Base, and Rate of Return on Rate Base. In
3 support of these calculations, I am sponsoring Schedules RMB-1 through RMB-
4 10 along with certain known and measurable adjustments and ratemaking
5 adjustments contained in the supporting workpapers.

6 **III. TEST PERIOD AND UPDATES**

7 **Q. What is the test period used in determining the revenue deficiency?**

8 A. The test period in this case is the 12 months ended September 30, 2005. Capital
9 structure is projected to June 30, 2006, as explained in the testimony of Company
10 witness Laurie M. Sherwood. Atmos also proposes to update the test period data
11 to June 30, 2006. In addition, the Company requests to have a true-up
12 proceeding.

13 **IV. COST OF SERVICE AND REVENUE DEFICIENCY**

14 **Q. Please describe each of the schedules supporting the calculation of Cost of**
15 **Service and Revenue Deficiency.**

16 A. **Schedule RMB-1** is the summary of Cost of Service and Revenue Deficiency.
17 This schedule brings together the results of Schedules RMB-2 through RMB-10
18 to calculate a Missouri jurisdictional Cost of Service of \$20,211,500 and a
19 Missouri jurisdictional annual Revenue Deficiency of \$3,395,600. Jurisdictional
20 results reflect Missouri direct operations, plus allocations from the Utility's
21 administrative offices serving Missouri (Shared Services, Mid-States General
22 Office, Central Region Office and Colorado-Kansas General Office). Please refer

1 to the direct testimony of Company witnesses James C. Cagle and Daniel M.
2 Meziere for more information on allocation methodologies.

3 **Schedule RMB-2** is the Summary of Normalized Margin Revenue at Present
4 Rates. This schedule shows, by tariff rate division and customer class, the annual
5 billing determinants, that is, number of bills and consumption volumes in Ccf.
6 The volumes are then adjusted to a level consistent with normal weather. Please
7 refer to the testimony of Company witness James C. Cagle for more information
8 regarding the adjustment to normalize the test period volumes for the effects of
9 weather. In addition to the weather normalized volume adjustments, the billing
10 determinants are adjusted to reflect large volume customers who have switched to
11 a different tariff rate within the test period or who have announced long-term
12 plant closings. Finally, the normalized annual consumption volumes and bill
13 counts are multiplied by the current tariff non-gas base rates to arrive at
14 normalized margin revenue at present rates of \$16,815,900.

15 **Schedule RMB-3** Cost of Gas shows that the Company has no gas cost embedded
16 in base revenues, other than the gas cost portion of bad debt expense. Please refer
17 to the testimony of Company witness Childers for further discussion of bad debt
18 expense. This schedule also shows the test period per book PGA gas supply
19 expense was \$40,959,100, as adjusted to remove \$227,900 non-recoverable
20 expenses identified in the ACA audits (2001-2004).

21 **Schedule RMB-4** Operation and Maintenance Expenses shows the test period
22 per-book O&M expenses of \$8,448,200. The Company has adjusted the per-book
23 level of O&M for known and measurable changes as well as for ratemaking

1 adjustments by a total of \$347,300, making the adjusted amount of Missouri
2 jurisdictional O&M expenses \$8,795,500.

3 **Q. What type of O&M adjustments were made to the historic test period?**

4 A. The per-book O&M expenses for the 12 months ended September 30, 2005 have
5 been adjusted for the following expense items: labor, benefits, merger and
6 integration, bad debt (“uncollectibles”), environmental expense for manufactured
7 gas plant (“MGP”), legal outside services, rate case expense, O&M allocation
8 from Shared Services (“SSU”), advertisements, donations, memberships, and
9 employee social activities. These adjustments are summarized on WP 4-1, with
10 the supporting calculations provided in workpapers WP 4-2 through WP 4-14.

11 **Q. Please describe the Company’s adjustments to labor expense.**

12 A. The Company’s adjustments to normalize and annualize labor expense are found
13 on WP 4-2. This adjustment involves a number of steps. First, an adjustment is
14 made to exclude from per book labor expense the accrual for Extended Illness
15 Bank (“EIB”). As Atmos’ fiscal year ends in September, accrual accounting
16 requires a liability be recorded for unused paid time off (“PTO”) earned by
17 employees. Employees are allowed to carry up to 5 days of unused PTO into the
18 next calendar year. If the employee’s PTO balance at the end of the calendar year
19 exceeds 5 days, the excess is included in their “extended illness bank”. An
20 employee can only access this bank for illness as a precursor to the Company’s
21 short-term disability plan and the Company does not pay any amount out of this
22 bank if the employee retires or leaves the Company. The creation and subsequent
23 adjustment of this liability posts a debit or credit to labor expense. Labor expense

1 included in the filing already includes PTO taken by employees during the
2 historic period which is the fiscal year ending September 30, 2005. Because the
3 EIB is intended to represent the Company's potential liability for PTO that
4 employees are entitled to take in the future but are not guaranteed, the expense
5 relating to changes in the potential liability is excluded for ratemaking purposes.

6 The next labor adjustment is for known and measurable merit increases. For non-
7 union employees through-out Atmos, an average common merit increase of 3.5%
8 was effective in October 2005. The annualized merit increase is an adjustment to
9 test period labor expense. The Missouri union employees, under a contract
10 negotiated with the IBEW, received a 2% wage increase effective June 1, 2005
11 and will receive another 2% increase June 1, 2006. The IBEW contract expires
12 November 30, 2006. The test period included only four months of the 2005 union
13 merit increase, so the labor adjustment includes an annualization of the 2005
14 increase. By the time rates go into effect for this proceeding, the June 2006 union
15 merit increase will have occurred (which is set by contract), so the labor
16 adjustment includes four months of the 2006 union merit increase, to normalize
17 labor to the end of the 2006 fiscal year.

18 Finally, labor expense is adjusted to annualize the additional Shared Services full
19 time equivalent ("FTE") employees that were hired between April 2005 and
20 December 2005. It should be noted that this increase in Shared Services labor is
21 offset by a reduction in the annual allocation rate of Shared Services O&M
22 expenses to Missouri from fiscal year 2005 to fiscal year 2006. The SSU O&M

1 expense allocation adjustment is described later in this testimony, and found on
2 WP 4-10.

3 **Q. Please describe the Company's adjustment to benefits expense.**

4 A. The Company's adjustment to benefits expense is calculated on WP 4-3, and
5 covers the key pension and insurance benefits (it does not include expenses such
6 as training and uniforms). The pro-forma labor expense from WP 4-2 is
7 multiplied by the benefits experience rates expected in fiscal year 2006 to get pro-
8 forma benefits expense. The experience rates are based on 2005 historic data and
9 the Towers Perrin Actuarial Valuation Report dated October 2005. The benefits
10 adjustment is the difference between the per-book test period benefits expense
11 and the pro-forma benefits expense for pension and insurance.

12 **Q. Please explain the Company's adjustment to exclude the amortization of
13 merger and integration costs associated with the Atmos / United Cities Gas
14 Company (UCG) merger.**

15 A. These costs were fully amortized in December 2004. As this is a known and
16 measurable change in the expense level of the Company's Missouri operations, it
17 is appropriate to adjust for this change. This adjustment is shown in WP 4-4.

18 **Q. Has the Company made an adjustment for the postage rate increase?**

19 A. Yes, on January 6, 2006 a two cent US Postal rate increase went into effect. A
20 conservative estimate of the related increase to O&M expense has been calculated
21 by multiplying the annual customer bills in the test period by two cents. This
22 adjustment is shown in WP 4-5.

23 **Q. Please describe the Company's adjustment for bad debt expense.**

1 A. The adjustment for bad debt expense is made in three parts and found on WP 4-6.
2 First, a normalizing adjustment of \$635,100 is made to increase the per-book
3 amount of uncollectibles expense in Missouri FERC account 904 to a level equal
4 to the three year average experience of Missouri write-offs less recoveries of
5 \$721,400.

6 The second part of the bad debt adjustment relates to the Company's proposal to
7 recover the gas component of bad debt through PGA, which would remove this
8 gas cost element from base rate recovery. Please refer to the testimony of
9 Company witness Patricia J. Childers for a discussion of the Company's proposal.

10 The gas cost component of bad debt is determined by computing the three-year
11 average PGA net write-offs as a percent of total net write-offs, and then
12 multiplying this percentage by the normalized Missouri bad debt expense
13 calculated in the first part. The adjustment to remove the gas cost component of
14 average bad debt is \$(481,200), which leaves only the non-gas cost component of
15 bad debt to be recovered through base rates, \$240,200.

16 The third part of the bad debt expense adjustment is a determination of the
17 amount of gas cost in bad debt repriced at the average NYMEX futures strip for
18 the winter 2006. If the Commission does not approve the Company's proposal to
19 move the recovery of the gas component of bad debt out of base rates and into
20 PGA recovery, this alternate adjustment takes into consideration the impact of
21 rising gas cost on pro-forma bad debt expense. The adjustment for \$895,100 is
22 calculated by taking the Mcf volume of gas related to the Missouri fiscal year
23 2005 bad debt multiplied by \$9.92, the average NYMEX futures strip. The

1 NYMEX futures strip is more reflective of gas costs in the next heating season as
2 compared to the relatively low, and less volatile historic gas prices. Should the
3 gas cost component remain in bad debt expense, the pro-forma total bad debt
4 expense to be recovered via base rates is \$1,135,300. In comparison, the
5 Company's proposal for non-gas bad debt expense in base rates is \$240,200, as
6 explained in the previous paragraph.

7 **Q. Please explain the Company's adjustment to remove Hannibal manufactured**
8 **gas plant ("MGP") environmental cost from test period O&M expense.**

9 A. The adjustment shown on WP 4-7 removes \$(1,083,000) of Hannibal MGP site
10 remediation costs expensed in December 2004, but incurred in years prior to the
11 test period. The Company is not aware of a Missouri Accounting Authority Order
12 that would allow for the recovery of this expense over future periods.

13 **Q. Please explain the adjustment for outside services legal fees.**

14 A. During the test period, certain outside services legal fees were coded to a
15 Tennessee division, however, these fees were related to the negotiations for a
16 Missouri labor contract with the IBEW union. The miscodings were identified
17 and the general ledger corrected in early 2006, outside the test period. The
18 adjustment on WP 4-8 brings these expenses into Missouri for appropriate
19 inclusion in test period O&M.

20 **Q. Please explain the Company's adjustment for rate case expense.**

21 A. The Company has included an estimate of the allowance for the amortization of
22 rate case expenses resulting from this filing. Total estimated rate case expense is
23 based on costs incurred for the recent Atmos Georgia rate case, plus an estimate

1 for legal services not included in the GA amount, and amortized over three years.
2 This adjustment is shown on WP 4-9.

3 **Q. Why is an adjustment made for allocation of Shared Services O&M**
4 **expenses?**

5 A. As explained in Company witness Cagle's testimony, during a fiscal year, the
6 Shared Services O&M expenses are allocated to the business units based on a
7 three-part composite allocation factor. The allocation rates from Shared Services
8 to the business units serving the Missouri jurisdiction declined from fiscal year
9 2005 to fiscal year 2006. The main driver in the decline of the Shared Services
10 allocation factor is the acquisition of TXU Gas. This acquisition created a larger
11 total customer base and distribution system for Atmos, over which the Shared
12 Services costs are spread. Accordingly, the adjustment shown on WP 4-10
13 reduces test period O&M allocated from Shared Services to the Missouri
14 jurisdiction by \$(132,600). Shared Services labor and benefits expenses are
15 excluded from this computation, since these two expense types have already been
16 adjusted utilizing the lower fiscal year 2006 allocation factors (refer to labor and
17 benefits adjustment WP 4-2 and WP 4-3).

18 **Q. Ms. Buchanan, are you aware of any guidelines the MO PSC has established**
19 **for Atmos in the allocation of Shared Services costs to the Missouri**
20 **jurisdiction?**

21 A. Yes, in the Stipulation and Agreement of the TXU Merger Order, MO PSC Case
22 No. GM-2004-0607, Atmos agreed "for purposes of setting retail rates in its next
23 general rate case in Missouri, total joint and common costs allocated to Missouri

1 from Atmos shared services will not exceed \$2.67 million.” In the current filing,
2 the total costs allocated to Missouri from Shared Services (“SSU”) are \$1.9
3 million, well under the amount stipulated. This amount includes allocations from
4 SSU to MO for O&M expenses, depreciation expense, taxes other than income
5 taxes, and is net of the 39.06% composite income tax rate.

6 **Q. Has Atmos made any other ratemaking adjustments to remove O&M**
7 **expenses typically disallowed for recovery in Missouri?**

8 A. Yes, the remaining four adjustments remove a total of \$(100,400) from test period
9 O&M expense for promotional and institutional advertisements and materials
10 (WP 4-11), charitable donations and contributions (WP 4-12), club dues and
11 memberships (WP 4-13), and miscellaneous employee social activities expense
12 (WP 4-14). The Commission has previously ruled that expenses in these
13 categories should be removed from O&M.

14 **Q. Please continue describing the schedules that support the calculation of Cost**
15 **of Service and Revenue Deficiency.**

16 A. **Schedule RMB-5 Taxes Other Than Income Taxes** shows the test year per-book
17 amount of Taxes Other than Income Taxes of \$1,510,300. Three adjustments
18 have been made to Taxes other than Income Taxes totaling \$(51,400). First, Ad
19 Valorem Tax expense accruals in the test period are adjusted to a level equal to
20 the actual taxes paid less the capitalized portion. Second, an adjustment is made
21 to increase Payroll Taxes equal to the Labor Expense adjustment (WP 4-2)
22 multiplied by a conservative composite payroll tax rate of 8%. The third
23 adjustment is for the annual Missouri PSC Assessment, reducing the per-book

1 expense to the amount of the June 2005 assessment to Atmos Energy. Total
2 Adjusted Taxes Other than Income Taxes shown on RMB-5 is \$1,458,900.

3 **Schedule RMB-6** is the Depreciation and Amortization Expense. The test year
4 per-book amount of Missouri jurisdictional depreciation and amortization expense
5 is \$3,430,900. This amount is adjusted by \$(319,600) to reflect depreciation on
6 the test year-end level of depreciable plant-in-service. For the Missouri operating
7 divisions, this calculation includes the newly proposed ALG depreciation rates.
8 The Missouri Depreciation Study supporting these proposed depreciation rates is
9 sponsored in the testimony of Company witness Donald S. Roff. For the
10 administrative and general office locations that allocate depreciation expense to
11 Missouri, the depreciation rates utilized have been approved by the regulatory
12 agency of the state where the plant providing the service is physically located.
13 The total Adjusted Missouri Jurisdictional Depreciation and Amortization
14 Expense is \$3,111,300.

15 **Schedule RMB-8** is the Computation of Federal and State Income Taxes. This is
16 a pro-forma calculation that multiplies the equity portion of the return on rate base
17 by the composite federal/state income tax rate. The tax expansion factor is then
18 applied to arrive at total pro-forma income tax expense of \$1,876,600.

19 **Schedule RMB-10** calculates the amount of Interest Expense on Security
20 Deposits to be included in cost of service. The adjustment of \$160,900 is
21 determined by multiplying the test period 13-month average customer deposits
22 (WP 7-5) by the proposed interest rate, equal to one percentage point over the
23 prime bank lending rate as published in The Wall Street Journal for the last

1 business day of the preceding calendar year. Please refer to the testimony of
2 Company witness Michael H. Ellis for more information regarding the proposed
3 interest rate on customer deposits.

4 **V. RATE BASE**

5 **Q. Please describe the components of Rate Base.**

6 A. The components of Rate Base are shown on **Schedule RMB-7 Rate Base and**
7 **Return Calculation**. Net Plant is calculated on WP 7-1 as the test period ending
8 balance for gross plant less accumulated depreciation. Gross plant has been
9 adjusted to correct for a miscoded retirement, which was identified and corrected
10 in the December 2005 general ledger. This adjustment to test period gross plant
11 adds back \$13,827 to Division 91 Mid-States General Office in WP 7-2 and
12 removes \$(3,954) from Division 97 Missouri in WP 6-7 (the remaining
13 adjustment is to Division 93 Tennessee).

14 Rate Base Computation of Accumulated Deferred Income Tax (“ADIT”), shown
15 on WP 7-4, adjusts the test period ending balances of ADIT for certain
16 ratemaking adjustments summarized on WP 7-4-1, detailed on WP 7-4-2, and
17 explained in the testimony of Company Witness Cagle.

18 Most of the other components of Rate Base are calculated as the 13 month
19 average test period balance: Work in Progress (WP 7-3), Customer Advances for
20 Construction (WP 7-5), Customer Deposits (WP 7-5), Storage Gas Inventory (WP
21 7-6), Prepayments (WP 7-7), and Fuel Stock (WP 7-8).

22 **Q. How was the Storage Gas Inventory 13-month average balance calculated?**

1 A. WP 7-6 shows the test period 13-month average per-book balances for Missouri
2 Storage Gas in FERC account 164.1 of \$8,969,500. This historic average is not
3 reflective of the more recent higher storage gas prices, which are expected to
4 continue to be higher than historic prices. To more currently value the storage
5 inventory, WP 7-6-1 computes the 13-month average Missouri volumes of gas-in-
6 storage and then reprices them using the average NYMEX Futures price for the
7 months April 2006 – October 2006, \$7.76. The resulting repriced average storage
8 gas cost for Rate Base is \$11,633,600.

9 **Q. Is the amount of Working Capital Cash Requirements supported by a**
10 **lead/lag analysis?**

11 A. Yes, the Rate Base component cash working capital of \$174,400 is the result of a
12 lead/lag analysis sponsored by Company witness Thomas H. Petersen.

13 **Q. Please describe the two Rate Base adjustments shown on Schedule RMB-7.**

14 A. Rate Base is reduced by the unamortized amount of the ANG rate base deduction,
15 which was originally determined in the MO PSC's Order approving the
16 Associated Natural Gas (ANG) Acquisition Case No.GM-2000-312. Attachment
17 1 to that Order is the Unanimous Stipulation and Agreement, in which Atmos
18 agreed to remove from rate base an amount equal to \$2.5 million less amortization
19 taken over 120 months beginning June 2000. The unamortized balance is a rate
20 base deduction in each Atmos Missouri rate case until fully amortized. WP 7-9
21 shows the computation of the unamortized balance at the end of fiscal year 2006,
22 \$916,700.

1 The second adjustment shown on Schedule RMB-7 restores \$120,300 to the
2 Missouri Division 72 net plant balance. This adjustment serves to reverse per-
3 book accumulated depreciation taken in error on asset category 374 "Land"
4 during the months April-December 2004 (Land being a non-depreciable asset).
5 The error was identified and corrected in the January 2006 general ledger.

6 **Q. What are the results of the Rate Base calculation on Schedule RMB-7?**

7 A. Missouri jurisdictional adjusted Rate Base is \$55,975,900. Return on Rate Base
8 is \$4,808,300. This amount is calculated by multiplying Rate Base by the
9 projected overall rate of return on rate base, 8.59%, from Schedule RMB-9.

10 **VI. RATE OF RETURN ON RATE BASE**

11 **Q. How was the Rate of Return on Rate Base determined?**

12 A. **Schedule RMB-9 Capital Structure and Cost of Capital** shows the calculation of
13 the projected rate of return on rate base 8.59%, using projected capital structure
14 and cost rates at June 30, 2006. This Schedule also shows the calculation of the
15 test period rate of return on rate base at September 30, 2005. WP 9-1-1 and WP
16 9-1-2 provide the support for the capital structure balances as well as the cost of
17 short-term debt capital. WP 9-2-1 and WP 9-2-2 provide the support for the cost
18 of long-term debt capital. Please refer to the testimonies of Company witnesses
19 Laurie M. Sherwood and Donald A. Murry, Ph.D., sponsors of the proposed
20 capital structure, embedded cost rates, and rates of return.

21 **Q. Does this conclude your testimony?**

22 A. Yes.