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Witness: Matthew J. Barnes
Sponsoring Party: MO PSC Staff
Type of Exhibit: Surrebuttal Testimony
File No.: ER-2011-0004
Date Testimony Prepared: April 28, 2011

MISSOURI PUBLIC SERVICE COMMISSION

UTILITY OPERATIONS DIVISION

SURREBUTTAL TESTIMONY

OF

MATTHEW J. BARNES

THE EMPIRE DISTRICT ELECTRIC COMPANY

FILE NO. ER-2011-0004

*Jefferson City, Missouri
April 2011*

**BEFORE THE PUBLIC SERVICE COMMISSION
OF THE STATE OF MISSOURI**

In the Matter of The Empire District)
Electric Company of Joplin, Missouri for)
Authority to File Tariffs Increasing Rates)
for Electric Service Provided to)
Customers in the Missouri Service Area of)
the Company)

File No. ER-2011-0004

AFFIDAVIT OF MATTHEW J. BARNES

STATE OF MISSOURI)
) ss
COUNTY OF COLE)

Matthew J. Barnes, of lawful age, on his oath states: that he has participated in the preparation of the following Surrebuttal Testimony in question and answer form, consisting of 12 pages of Surrebuttal Testimony to be presented in the above case, that the answers in the following Surrebuttal Testimony were given by him; that he has knowledge of the matters set forth in such answers; and that such matters are true to the best of his knowledge and belief.



Matthew J. Barnes

Subscribed and sworn to before me this 27th day of April, 2011.

SUSAN L. SUNDERMEYER
Notary Public - Notary Seal
State of Missouri
Commissioned for Callaway County
My Commission Expires: October 03, 2014
Commission Number: 10942086



Notary Public

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SURREBUTTAL TESTIMONY

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THE EMPIRE DISTRICT ELECTRIC COMPANY

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10
11 Q. Please state your name and business address?

12 A. My name is Matthew J. Barnes and my business address is Missouri Public
13 Service Commission, P.O. Box 360, Jefferson City, MO 65102.

14 Q. What is your position with the Staff of the Missouri Public Service
15 Commission (Commission or Staff)?

16 A. I am a Utility Regulatory Auditor IV in the Energy Resource Analysis
17 Section of the Energy Department of the Utility Operations Division.

18 Q. Are you the same Matthew J. Barnes that filed rebuttal testimony on April
19 18, 2011, and contributed to the Staff's Revenue Requirement Cost of Service Report
20 (COS Report) filed on February 23, 2011 and the Staff's Rate Design Class Cost of
21 Service Report (CCOS Report) filed on March 16, 2011?

22 A. Yes, I am.

23 Q. What is the purpose of your surrebuttal testimony?

24 A. The purpose of my surrebuttal testimony is to address the rebuttal
25 testimony of The Empire District Electric Company (Empire or Company) witnesses
26 Messrs. Todd W. Tarter and/or W. Scott Keith regarding: a) fuel and purchased power
27 costs in the Company's Fuel Adjustment Clause (FAC); b) Staff's recommendation to
28 change the FAC sharing mechanism from a 95%/5% sharing mechanism to a 85%/15%

1 sharing mechanism; and c) specific changes contained in Staff's exemplar FAC tariff
2 sheets in the Staff's CCOS Report.

3 **Staff's Response to Mr. Tarter's Rebuttal Testimony**

4 Q. Please respond to Mr. Tarter's rebuttal testimony on page 2, lines 4 through
5 11:

6 Empire is recommending the continuation of a fuel adjustment
7 clause ("FAC"). In its direct filing, Empire recommended no
8 change to the base fuel and purchased power rate in the FAC.
9 Empire presented a model run that showed that a slight increase in
10 the FAC base was warranted, but efforts were being made to limit
11 the issues and streamline the rate case process as much as possible
12 since this case so closely followed Empire's last electric rate case,
13 Case No. ER-2010-0130. Empire has now made an updated model
14 simulation run with more current data, and believes it appropriate
15 to update the FAC base using Empire's updated fuel and energy
16 information.

17 A. Empire is now aligned with Staff on the need to rebase fuel and purchased
18 power cost in each rate case. Regardless of the amount of time between Empire's rate
19 cases, the FAC base cost of fuel and purchased power net of off-system sales revenues
20 must be reset in every rate case to send the most accurate price signal to Empire's
21 customers as soon as possible even if the base cost of fuel and purchased power in this
22 rate case is close to the base cost of fuel and purchased power in the previous rate case.

23 Q. Mr. Tarter's rebuttal testimony states that Staff did not include costs
24 associated with a natural gas storage contract (signed June 17, 2010 for the term of April
25 1, 2011 until April 1, 2016) in Staff's FAC base costs. (Tarter Rebuttal Page 8, Lines 9
26 through 13). How does Staff respond?

27 A. Staff has not yet determined if it supports inclusion of any costs associated
28 with the natural gas storage contract in this rate case, since the start of the contract term is

1 outside of the test year period for this rate case. However, even if Staff supports inclusion
2 of costs associated with the natural gas storage contract in this case, it is Staff's position
3 that any natural gas storage contract costs which are fixed costs should not be allowed to
4 flow through the FAC since the FAC is intended to include only variable fuel and
5 purchased power costs and off-system sales revenues.

6 Q. Mr. Tarter's rebuttal testimony states that Staff did not include in its FAC
7 base energy costs the operation and maintenance (O&M) costs associated with the Plum
8 Point 50 MW purchase power agreement (Tarter Rebuttal Page 8, Line 16 through Page 9
9 Line 1). Should these O&M costs be included in the calculation of Empire's FAC base
10 energy cost?

11 A. Yes. Because these are costs that vary with the energy generated, they
12 should be included in the FAC. Staff will include the O&M costs in the calculation of
13 Empire's FAC base energy costs on an ongoing basis in this rate case.

14 **Staff's Response to Mr. Keith's Rebuttal Testimony**

15 Q. Mr. Keith states in his rebuttal testimony that Staff's sharing mechanism
16 proposal will deny or penalize Empire the opportunity to earn their authorized return on
17 equity (Keith Rebuttal Page 7, Lines 4 through 10). What is Staff's response?

18 A. Staff believes that a 95%/5% sharing mechanism shifts too much risk to
19 Empire's customers and does not provide enough incentive for the Company to keep its
20 fuel and purchased power costs down. Shifting the sharing mechanism from 95%/5% to
21 85%/15% would incentivize Empire to reduce its fuel and purchased power costs and net
22 emissions costs and to increase its off-system sales revenue.

1 Staff's recommendation is not intended to penalize Empire. Instead, it is intended
2 to provide Empire with appropriate incentives designed to accomplish what the
3 Commission has described as "to keep its fuel and purchased power costs down." Staff's
4 sharing mechanism recommendation is primarily intended to provide Empire with more
5 incentive to file to reset the base energy cost in its FAC to match the base energy cost
6 used to set rates in the rate case. It is also intended to incent Empire to keep its fuel and
7 purchased power costs down by developing and managing an effective energy
8 procurement process that minimizes energy costs and at the same time manages the risk of
9 losing energy supplies. It is also intended to create a sufficient risk of revenue loss that
10 Empire would not absorb and use that loss to obtain a larger increase in its general rates.
11 Empire demonstrated with its initial filing that started this case it is willing to absorb that
12 loss by not filing in this case to match the base energy fuel and purchased power cost used
13 to set rates.

14 Q. Mr. Keith states in his rebuttal testimony that Staff's proposal has the
15 potential to be detrimental to Empire's credit rating (Keith Rebuttal Page 9, Lines 11
16 through 24). Does Staff agree with his testimony?

17 A. The FAC is just one component that credit rating agencies use to determine
18 Empire's credit rating. Specifically with Standard and Poor's (S&P), there are two major
19 risk factors that are used to determine a company's credit rating, business risk and
20 financial risk. Business risk consists of the following components: country risk, industry
21 risk, competitive position, and profitability/peer group comparisons. Financial risk
22 consists of the following: accounting, financial governance, cash flow adequacy, capital

1 structure/asset protection and liquidity.¹ The FAC falls under both business and financial
2 risk, specifically industry risk and cash flow adequacy. Staff would be speculating, as Mr.
3 Keith is, in stating S&P or any other credit rating agency would lower Empire's credit
4 rating due to a change in the sharing mechanism.

5 Q. What is Empire's current credit rating by S&P?

6 A. Empire's current credit rating as reported March 17, 2011 by S&P is BBB-
7 with an Excellent business profile and an Aggressive financial risk profile.² Business risk
8 profiles are ranked from Excellent, Strong, Satisfactory, Fair, Weak, and Vulnerable with
9 Excellent being the highest. Financial risk profiles are ranked from Minimal, Modest,
10 Intermediate, Significant, Aggressive, and Highly Leveraged with Minimal being the
11 highest.

12 Q. What was Empire's S&P credit rating prior to the implementation of the
13 FAC?

14 A. Empire's S&P credit rating prior to the implementation of the FAC as
15 reported June 12, 2008 was BBB- with a Strong business profile and an Aggressive
16 financial risk profile.³

17 Q. What changed in Empire's credit rating before the implementation of
18 Empire's FAC as compared to after the implementation of the FAC?

19 A. Empire's business risk profile improved after the implementation of the
20 FAC from Strong to Excellent and the financial risk remained the same at Aggressive.

¹ Standard and Poor's RatingsDirect, Criteria Methodology: Business Risk/Financial Risk Matrix Expanded, dated May 27, 2009.

² Standard and Poor's Global Credit Portal, RatingsDirect, Empire District Electric Co., dated March 17, 2011.

³ Standard and Poor's Global Credit Portal RatingsDirect, Empire District Electric Co., dated June 12, 2008.

1 Q. Was the improvement of Empire's business risk profile due to the approval
2 of the FAC?

3 A. As mentioned previously there are many factors that affect Empire's credit
4 rating, so it is difficult to determine if the FAC was the sole factor that improved Empire's
5 business risk profile, but it is obvious that Empire's credit rating of BBB- did not change
6 because of the approval of an FAC.

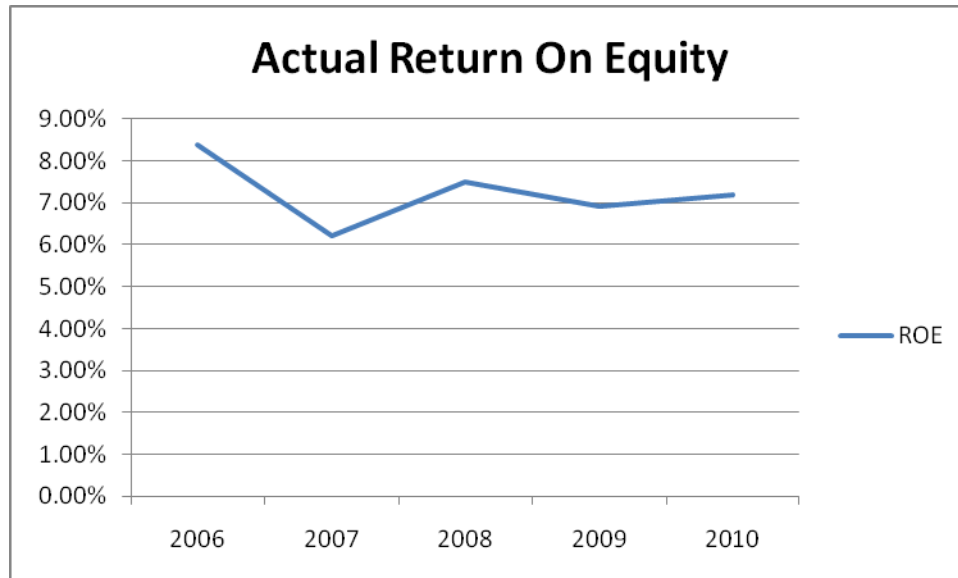
7 Q. Mr. Keith states that Empire's actual return on equity (ROE) for 2009 and
8 2010 averaged 7.05% (Keith Rebuttal page 10, Line 15 through Line 18). Do you agree
9 with his statement?

10 A. Yes. Empire's ROE for 2009 and 2010 was 6.90% and 7.20%
11 respectively, which is an average of 7.05%.

12 Q. Prior to the implementation of Empire's FAC what were the actual ROE's?

13 A. Prior to the implementation of Empire's FAC the actual ROE's for 2006,
14 2007, and 2008 were 8.38%, 6.20%, and 7.50% respectively, which is an average of
15 7.36%. The graph below illustrates Empire's actual ROE for the past five years:⁴

⁴ Empire's Annual Reports for 2006, 2007, 2008, 2009, and 2010.



1
2 Q. Would you please summarize the graph above?

3 A. Yes. Empire's FAC began September 1, 2008. Empire's average actual
4 ROE for 2009 and 2010 is 7.05% or .31% less than the average actual ROE for 2006,
5 2007, and 2008 of 7.36%. As the graph above shows, Empire's actual ROE has remained
6 fairly steady for the last two years since the implementation of Empire's FAC.

7 Q. Mr. Keith states that Staff's recommendations will result in a further
8 erosion of Empire's ROE (Keith Rebuttal Page 10, Line 22 through Page 11 Line 1).
9 Does Mr. Keith provide any support for his statement?

10 A. No, Mr. Keith does not provide any analysis or evidence that would prove
11 that Staff's recommendations would result in a lower ROE. However, based on the graph
12 above, Staff is not convinced that Staff's recommendations would further erode Empire's
13 ROE. There are many factors that affect Empire's ROE.

14 Q. What other factors other than fuel and purchased power costs affect
15 Empire's ROE?

1 A. As shown in the graph above Empire's ROE was 8.38% in 2006 and 6.20%
2 in 2007, a decrease of 2.18%. During 2007, Empire's service area suffered from two of
3 the worst ice storms the Company has experienced in its history. Also, there was a longer
4 than expected outage at Empire's Asbury coal plant. These incidents increased Empire's
5 costs by approximately \$17.6 million giving significant negative impact to earnings per
6 share.⁵ These are examples of incidents other than fuel and purchased power costs that
7 can cause swings in Empire's ROE.

8 Q. Mr. Keith states that Empire's four other jurisdictions in which it operates -
9 Kansas, Arkansas, Oklahoma, and the Federal Energy Regulatory Commission - allow the
10 recovery of 100% of fuel and purchased power costs (Keith Rebuttal Page 11, Line 23
11 through Page 12 Line 10). Does Staff's agree with his testimony?

12 A. Staff has not had the opportunity to verify if those four jurisdictions allow
13 100% recovery of fuel and purchased power costs, but Staff has no reason to doubt Mr.
14 Keith's testimony.

15 Q. Are there other states that have an approved FAC sharing mechanism with
16 less than 100% of costs included in the FAC?

17 A. Yes. The Public Service Commission of Utah (Utah Commission) recently
18 released a *Report and Order* dated March 11, 2011 for PacifiCorp d/b/a Rocky Mountain
19 Power approving an Energy Cost Adjustment Mechanism (ECAM) with a 70%/30%
20 sharing mechanism.⁶

⁵ Empire's Annual Report for 2007, Page 2.

⁶ Public Service Commission of Utah, Docket No. 09-035-15 *Report and Order* dated March 11, 2011. The entire *Report and Order* can be located in the hyperlink below. Staff will provide the entire order in its workpapers.

<http://psc.utah.gov/utilities/electric/09docs/0903515/71328Report%20and%20Order.pdf>

1 Q. Is there a difference between the ECAM in Utah verses the FAC in
2 Missouri?

3 A. There are differences between the ECAM in Utah verses the FAC in
4 Missouri. One major difference between the ECAM in Utah and the FAC in Missouri is
5 that Utah uses forecasted prices and Missouri uses historical prices, but the intention of
6 both sharing mechanisms is to give the utility an incentive to keep fuel and purchased
7 power prices low.

8 Q. What sharing mechanism did the Utah Commission approve for
9 PacifiCorp's ECAM?

10 A. The following is from the Utah Commission's *Report and Order* beginning
11 with the last paragraph on Page 73 through the first paragraph of Page 75:

12 Parties proposing risk sharing recommend, at a minimum, a 70-30
13 percentage sharing between customers and shareholder,
14 respectively, of differences between the forecasted and actual net
15 power cost which are subject to the balancing account mechanism.
16 Based on the arguments presented in this case, *we agree* (Emphasis
17 added). We find this design component provides an appropriate
18 sharing of risk for the pilot period based on the principle of
19 gradualism, especially given the difficulty in identifying
20 controllable and uncontrollable components of net power costs.
21 Currently, when using forecasted net power costs to set rates, both
22 customers and shareholders face 100 percent of the risk that actual
23 costs will differ detrimentally and substantially from forecasted
24 costs. This is a zero sum game, where all benefits flow to one
25 group (customers or shareholders) at the expense of the other. A
26 balancing account designed to include the 70-30 sharing
27 component described above for the approved net power costs will
28 dampen this risk and improve the fairness of outcome for both
29 customers and shareholders. We will review this level of sharing
30 at the conclusion of the pilot period to determine whether it
31 continues to be reasonable.

32
33 We agree with UAE, in addition to the current ratemaking
34 method, an EBA with sharing will improve the Company's
35 opportunity to recover net power cost. Contrary to the Company's

1 view, providing an improved opportunity to recover costs is *not*
2 *punitive* (Emphasis added). Also as noted by UAE, ratemaking is
3 not simply cost reimbursement. Approved base rates provide a
4 reasonable opportunity for full recovery of prudent test period
5 costs, including a return on rate base. Failure of the Company to
6 achieve its authorized return under current ratemaking practice
7 does not constitute a disallowance of prudently-incurred costs.
8 This will continue to be the case after the EBA is implemented.
9

10 We also agree with UAE, the Company is incorrect in
11 suggesting the Energy Balance Account statute prohibits a cost
12 sharing component to the EBA design. Rather, the statute does not
13 prescribe a particular design and is silent on the detailed operation
14 of an energy balancing account. Further, it is not unusual for states
15 to include cost-sharing features in energy balance account
16 mechanisms. For example, the Company's energy balancing
17 accounts in Wyoming and Idaho have sharing elements. Finally, if
18 the ratemaking process can properly assign 100 percent of the risk
19 or benefit of net power cost deviations to the Company between
20 rates cases, as has been the case for decades, it can now also
21 properly assign 30 percent of such risk to the company.

22 Q. Does Staff still recommend an 85%/15% sharing mechanism for Empire's
23 FAC?

24 A. Yes. Staff is not persuaded by the rebuttal testimony of Mr. Keith and still
25 recommends an 85%/15% sharing mechanism for Empire's FAC to increase the incentive
26 for the Company to keep its fuel and purchased power cost down while managing the risk
27 of losing its energy supply.

28 Q. Mr. Keith states concerns with Staff's proposed wording changes on tariff
29 sheet 17h are not required (Keith Rebuttal Page 13, Line 15 though Page 14, Line 3).
30 How does Staff respond?

31 A. Staff will continue to have discussions with Mr. Keith on the appropriate
32 title and language concerning eligible fuel and purchased power costs that should be
33 included in Empire's FAC.

1 Q. Mr. Keith states other concerns with Staff's proposed wording changes on
2 tariff sheets 17i and 17k (Keith Rebuttal Page 14, Line 4 though Page 15, Line 10). Does
3 Staff agree with Mr. Keith on his proposed changes?

4 A. Yes.

5 Q. Would you summarize your surrebuttal testimony?

6 A. Staff proposes an 85%/15% sharing mechanism and a base fuel and
7 purchased power cost less off-system sales revenues of \$0.00270 per kWh for Empire's
8 FAC. Staff will true-up the base fuel and purchased power cost through March 31, 2011
9 for known and measurable changes.

10 Q. Has the Commission approved a true-up for this case?

11 A. Yes. The Commission approved a true-up for known and measurable
12 changes through March 31, 2011.

13 Q. Will Staff's true-up fuel run likely indicate different base fuel and
14 purchased power costs net of off-system sales for calculating Empire's FAC base energy
15 cost rates?

16 A. Yes. However, the fuel and purchased power costs used to determine the
17 true-up revenue requirement should be the same costs used to determine the FAC base
18 cost of fuel and purchased power used when calculating Empire's FAC base energy cost
19 rates.

20 **Recommendation**

21 Q. What does the Commission need to include in its Report and Order to
22 effectuate Staff's recommendation for Empire's FAC?

1 A. The Commission needs to include in its Report and Order to effectuate
2 Staff's recommendation for Empire's FAC, a sharing mechanism of 85%/15% and a base
3 fuel and purchased power cost net of off-system sales based on Staff's fuel model updated
4 for known and measurable changes through March 31, 2011 and should be included in the
5 Commission's Report and Order.

6 Q. Does this conclude your surrebuttal testimony?

7 A. Yes it does.