

**Reginald V. Golden**  
Longmont, CO 80503

**WORK EXPERIENCE**

- 1999-Present    Diamond G Enterprises**, Longmont, CO  
Property Management - Manage over \$20 million worth of properties including farm leases, mining leases and residential leases.  
Real Estate Development – Constructed \$2.5 million 3-story office building and pre-leased all office space, developed a residential subdivision containing over 100 lots, sold lots, built houses and managed project.  
Fuel Stations - Owner and developer of three service stations with convenience stores and food service, one is a full service truck stop. Sales are approximately \$12 million per year.
- 1999**                Sold all operations of these remaining companies to largest competitor.
- 1989-1999        Golden's Companies President**, Longmont, CO  
Overall management of Golden's Companies, including Golden Gravel, Golden Supply, Golden Concrete, and Golden Construction.  
Took Construction business from 3 million a year in sales to 9 million. Sold construction business in 1994.  
Took Concrete business from 30 trucks and 2 plants to 135 trucks and 14 plants. Established as price leader in Denver Metro Market containing two large multi-national competitors. Concrete Company poured 100,000 cubic yards in 1990 and 1 million cubic yards in 1999.  
Produced over 300,000 cubic yards at new Denver International Airport.  
Started portable plant division  
Employees grew from 95 to 350.  
Gravel Company – grew proportionate to concrete company.  
Negotiated and purchased a rock quarry separate from sand and gravel business.  
Prepared and presented mining proposals to local and county governments, State and Federal governments for approvals.  
Managed all water augmentation plans.  
Developed 1<sup>st</sup> ever local Master Plan for all properties we owned. Received long-term mining permit from County.
- 1988-1989        Golden's Companies Vice President Sales and Marketing**  
Responsible for all sales and marketing activities; approved all construction proposals, concrete pricing, and sand and gravel pricing. Supervised 8 full time salesman and estimators.  
Landed first 3 million-dollar job in company history, expanded construction division into concrete paving, realized first concrete average price raise since 1984.
- 1986-1988        Golden's Companies Supply Division**  
Research start and manage the Retail Supply Division selling related concrete and masonry items to contractors.  
Started company with one employee. Established all policies and procedures, established purchasing system. Responsible for all outside sales –grew sales from 0 to 2.5 million in just under two years.
- 1986-1987        Golden's Companies Construction Division**  
Bidding and managing underground earthwork and utility installation.  
Landed companies first bonded job with Morrison Knudsen at IBM plant. Managed several small subdivision installations.

- 1985-1986      Golden's Companies Concrete Division**  
Concrete Company Superintendent responsible for all day-to-day activities of Concrete Company.  
Supervised approximately 30 people including dispatch, truck drivers, etc.  
Installed new state of the art computer dispatch system, maintained profitability in market in recession.
- 1982-1984      Panhandle Concrete, Amarillo, TX**  
Truck driver delivering ready-mix concrete.  
One of two employees capable of performing any task in the Ready Mix industry, i.e., load batching, running loader, driving truck.
- 1978-1981      Golden's Companies, Longmont, CO (Summer Help)**  
Scale operator, truck driver, install sewer and water lines, mechanic's assistant.

## **EDUCATION**

West Texas State University, Canyon, Texas  
BA Business with emphasis in Finance, Marketing and Management  
Listed in Who's Who in American College Students - 1985

Graduate Niwot High School, 1981  
Listed in Who's Who in American High School Students – 1981

## **PROFESSIONAL DEVELOPMENT**

AGL Executive Management Course  
Mountain States Employers Council Executive Management Course  
Dale Carnegie Training  
Listed in Oxford Who's Who – 1991-1992  
Outstanding Young Man of America - 1987

## **PROFESSIONAL MEMBERSHIPS**

Beckwith Ditch & Reservoir Co. – President  
Mountain States Employers Council  
NRMCA Marketing Committee  
International Order of Denolay  
EDAL – Board Member  
Colorado Ready Mix Association – President, 1998  
Longmont Chamber of Commerce  
American General Contractors  
Colorado Contractors Association