Multiple-Stage Dividend Discount Model for the Local Natural Gas Distribution Companies (LDCs)

FY 9/30 FY 12/31

Esimated Cash Flows

																	Terminal Value
Company Name	Cost of Equity	8/26/2022	3/31/2023	3/31/2024	3/31/2025	3/31/2026	3/31/2027	3/31/2028	3/31/2029	3/31/2030	3/31/2031	3/31/2032	3/31/2033	3/31/2034	3/31/2035	3/31/2036	3/31/2037
Atmos Energy Corporation	7.51%	-114.75	\$2.95	\$3.20	\$3.46	\$3.76	\$4.20	\$4.65	\$5.12	\$5.62	\$6.12	\$6.63	\$7.15	\$7.67	\$8.17	\$8.67	\$204.59
New Jersey Resources Corporation	7.68%	-44.88	\$1.57	\$1.67	\$1.81	\$1.94	\$2.08	\$2.23	\$2.37	\$2.52	\$2.66	\$2.81	\$2.94	\$3.08	\$3.20	\$3.32	\$74.18
Spire Inc.	7.52%	-74.35	\$2.87	\$3.01	\$3.15	\$3.27	\$3.45	\$3.64	\$3.83	\$4.03	\$4.22	\$4.41	\$4.61	\$4.80	\$4.99	\$5.18	\$119.94
	_	8/26/2022	11/15/2022	6/30/2023	6/30/2024	6/30/2025	6/30/2026	6/30/2027	6/30/2028	6/30/2029	6/30/2030	6/30/2031	6/30/2032	6/30/2033	6/30/2034	6/30/2035	6/30/2036
NiSource Inc.	7.53%	-30.04	\$0.24	\$1.00	\$1.05	\$1.15	\$1.23	\$1.32	\$1.42	\$1.52	\$1.62	\$1.72	\$1.81	\$1.91	\$2.01	\$2.10	\$49.39
Northwest Natural Holding Company	6.93%	-52.05	\$0.49	\$1.95	\$1.98	\$2.08	\$2.10	\$2.20	\$2.31	\$2.41	\$2.52	\$2.63	\$2.73	\$2.84	\$2.94	\$3.04	\$79.95
ONE Gas, Inc.	7.27%	-84.31	\$0.62	\$2.65	\$2.83	\$3.04	\$3.25	\$3.49	\$3.75	\$4.00	\$4.26	\$4.52	\$4.78	\$5.04	\$5.29	\$5.54	\$137.70
Southwest Gas Holdings, Inc.	7.08%	-86.38	\$0.62	\$2.59	\$2.87	\$3.04	\$3.25	\$3.47	\$3.70	\$3.94	\$4.17	\$4.42	\$4.66	\$4.91	\$5.15	\$5.40	\$140.05
Average of All Companies But SWX	7.41%																
Average of Mostly Pure Play	7.35%																
Average of All Companies	7.36%																
	_																

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Multiple-Stage Dividend Discount Model for the Local Natural Gas Distribution Companies (LDCs)

Annual Earnings Per Share Estimates

				<u>An</u>	nual Earnin	gs Per Sha	<u>re Estimate</u>	<u>es</u>											
FY 9/30					reet EPS Esti														
FY 12/31			2027 - 2037 Transitionay Period to Perpetual Growth																
			(thro	ugh yellow h	ighlighted ce	:11)													
Company Name			2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	
Atmos Energy Corporation			\$5.55	\$5.94	\$6.40	\$6.91	\$7.48	\$8.04	\$8.60	\$9.16	\$9.72	\$10.26	\$10.79	\$11.28	\$11.75	\$12.18	\$12.57	\$12.91	
New Jersey Resources Corporation			\$2.45	\$2.45	\$2.74	\$2.77	\$2.90	\$3.10	\$3.30	\$3.50	\$3.69	\$3.88	\$4.07	\$4.25	\$4.41	\$4.57	\$4.71	\$4.84	
NiSource Inc.			\$1.45	\$1.55	\$1.74	\$1.88	\$1.98	\$2.10	\$2.23	\$2.35	\$2.48	\$2.60	\$2.72	\$2.83	\$2.94	\$3.04	\$3.13	\$3.21	
Northwest Natural Holding Company			\$2.52	\$2.69	\$2.78	\$2.99	\$3.10	\$3.24	\$3.38	\$3.52	\$3.66	\$3.80	\$3.93	\$4.07	\$4.20	\$4.33	\$4.45	\$4.57	
ONE Gas, Inc.			\$4.08	\$4.38	\$4.63	\$4.99	\$5.32	\$5.64	\$5.96	\$6.28	\$6.59	\$6.90	\$7.20	\$7.49	\$7.77	\$8.03	\$8.27	\$8.49	
Southwest Gas Holdings, Inc.			\$3.86	\$4.81	\$4.99	\$5.22	\$5.48	\$5.75	\$6.03	\$6.30	\$6.57	\$6.84	\$7.11	\$7.36	\$7.61	\$7.85	\$8.08	\$8.30	
Spire Inc.			\$3.89	\$4.38	\$4.65	\$4.93	\$5.10	\$5.34	\$5.57	\$5.81	\$6.05	\$6.28	\$6.51	\$6.74	\$6.96	\$7.18	\$7.38	\$7.58	
					Dividen	d Payout R	<u>Ratios</u>												
			Discrete I	Dividend Pay	out Ratio			Transitory Payout Ratio Until Perpetual Growth											
(through yellow highlighted cell)																			
Company Name			2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	
Atmos Energy Corporation		N	М	49.66%	50.00%	50.02%	50.33%	52.20%	54.06%	55.92%	57.78%	59.64%	61.50%	63.36%	65.23%	67.09%	68.95%	70.81%	
New Jersey Resources Corporation		N	MM	63.99%	61.15%	65.46%	66.72%	67.10%	67.47%	67.84%	68.21%	68.58%	68.95%	69.32%	69.70%	70.07%	70.44%	70.81%	
NiSource Inc.		N	MM	64.22%	60.30%	60.99%	62.06%	62.85%	63.65%	64.44%	65.24%	66.04%	66.83%	67.63%	68.42%	69.22%	70.02%	70.81%	
Northwest Natural Holding Company		N	MM	72.57%	71.26%	69.64%	67.74%	68.02%	68.30%	68.58%	68.86%	69.14%	69.42%	69.69%	69.97%	70.25%	70.53%	70.81%	
ONE Gas, Inc.		N	MM	60.53%	61.17%	60.98%	61.09%	61.97%	62.86%	63.74%	64.62%	65.51%	66.39%	67.28%	68.16%	69.04%	69.93%	70.81%	
Southwest Gas Holdings, Inc.		N	MM	53.91%	57.56%	58.24%	59.31%	60.35%	61.40%	62.44%	63.49%	64.54%	65.58%	66.63%	67.67%	68.72%	69.76%	70.81%	
Spire Inc.		Ν	M	65.65%	64.74%	63.96%	64.12%	64.73%	65.33%	65.94%	66.55%	67.16%	67.77%	68.38%	68.99%	69.59%	70.20%	70.81%	
					<u>Estima</u>	ated Divide	ends												
	Cost of																		
Company Name	Equity	8/26/2022	3/31/2023	3/31/2024	3/31/2025	3/31/2026	3/31/2027	3/31/2028	3/31/2029	3/31/2030	3/31/2031	3/31/2032	3/31/2033	3/31/2034	3/31/2035	3/31/2036	3/31/2037	3/31/2038	
Atmos Energy Corporation	7.50%	-114.75	\$2.95	\$3.20	\$3.46	\$3.76	\$4.20	\$4.65	\$5.12	\$5.62	\$6.12	\$6.63	\$7.15	\$7.67	\$8.17	\$8.67	\$9.14	\$9.39	
New Jersey Resources Corporation	7.67%	-44.88	\$1.57	\$1.67	\$1.81	\$1.94	\$2.08	\$2.23	\$2.37	\$2.52	\$2.66	\$2.81	\$2.94	\$3.08	\$3.20	\$3.32	\$3.43	\$3.52	
Spire Inc.	7.51%	-74.35	\$2.87	\$3.01	\$3.15	\$3.27	\$3.45	\$3.64	\$3.83	\$4.03	\$4.22	\$4.41	\$4.61	\$4.80	\$4.99	\$5.18	\$5.37	\$5.52	
		8/26/2022	11/15/2022	6/30/2023	6/30/2024	6/30/2025	6/30/2026	6/30/2027	6/30/2028	6/30/2029	6/30/2030	6/30/2031	6/30/2032	6/30/2033	6/30/2034	6/30/2035	6/30/2036	6/30/2037	
NiSource Inc.	7.52%	-30.04	\$0.24	\$1.00	\$1.05	\$1.15	\$1.23	\$1.32	\$1.42	\$1.52	\$1.62	\$1.72	\$1.81	\$1.91	\$2.01	\$2.10	\$2.19	\$2.28	
Northwest Natural Holding Company	6.92%	-52.05	\$0.49	\$1.95	\$1.98	\$2.08	\$2.10	\$2.20	\$2.31	\$2.41	\$2.52	\$2.63	\$2.73	\$2.84	\$2.94	\$3.04	\$3.14	\$3.24	
ONE Gas, Inc.	7.26%	-84.31	\$0.62	\$2.65	\$2.83	\$3.04	\$3.25	\$3.49	\$3.75	\$4.00	\$4.26	\$4.52	\$4.78	\$5.04	\$5.29	\$5.54	\$5.78	\$6.01	
Southwest Gas Holdings, Inc.	7.07%	-86.38	\$0.62	\$2.59	\$2.87	\$3.04	\$3.25	\$3.47	\$3.70	\$3.94	\$4.17	\$4.42	\$4.66	\$4.91	\$5.15	\$5.40	\$5.64	\$5.88	

Notes:

NM - Not Meaningful
NA - Not Available

Average of All Companies But SJI and SWX

Average of Mostly Pure Play

Average of All Companies

7.40%

7.34%

7.35%

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Multiple-Stage Dividend Discount Model for the Local Natural Gas Distribution Companies (LDCs)

Annual Growth Rate Estimates Until Terminal Stage

Company Name	5-YR CAGR (Median)	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037
Atmos Energy Corporation	7.50%		Discrete Estimates				7.50%	7.02%	6.54%	6.06%	5.58%	5.10%	4.62%	4.14%	3.66%	3.18%	2.70%
New Jersey Resources Corporation	6.85%		Discrete Estimates				6.85%	6.44%	6.02%	5.61%	5.19%	4.78%	4.36%	3.95%	3.53%	3.12%	2.70%
NiSource Inc.	6.35%		Discrete Estimates				6.35%	5.99%	5.62%	5.26%	4.89%	4.53%	4.16%	3.80%	3.43%	3.07%	2.70%
Northwest Natural Holding Company	4.50%		Discrete Estimates				4.50%	4.32%	4.14%	3.96%	3.78%	3.60%	3.42%	3.24%	3.06%	2.88%	2.70%
ONE Gas, Inc.	6.00%		Discrete Estimates			6.00%	5.67%	5.34%	5.01%	4.68%	4.35%	4.02%	3.69%	3.36%	3.03%	2.70%	
Southwest Gas Holdings, Inc.	5.00%		Discrete Estimates			5.00%	4.77%	4.54%	4.31%	4.08%	3.85%	3.62%	3.39%	3.16%	2.93%	2.70%	
Spire Inc.	4.65%		Discre	te Estimates	i		4.65%	4.46%	4.26%	4.07%	3.87%	3.68%	3.48%	3.29%	3.09%	2.90%	2.70%

Source: S&P Market intelligence as of August 18, 2022.

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