Exhibit No.:

Issue: Compensation; SERP
Witness: Barbara Curry
Type of Exhibit: Rebuttal Testimony
Sponsoring Party: KCP&L Greater Missouri

Operations Company

Case No.: HR-2009-0092

Date Testimony Prepared: March 13, 2009

## MISSOURI PUBLIC SERVICE COMMISSION CASE NO. HR-2009-0092

### REBUTTAL TESTIMONY

OF

### **BARBARA CURRY**

ON BEHALF OF

KCP&L GREATER MISSOURI OPERATIONS COMPANY

Kansas City, Missouri March 2009

### REBUTTAL TESTIMONY

### OF

### BARBARA CURRY

### CASE NO. HR-2009-0092

1	Q:	Please state your name and business address.
2	A:	My name is Barbara Curry. My business address is 1201 Walnut, Kansas City, Missouri
3		64106.
4	Q:	By whom and in what capacity are you employed?
5	A:	I am employed by Kansas City Power & Light Company ("KCP&L") as Senior Vice
6		President - Human Resources and Corporate Secretary. I hold those same titles at
7		KCP&L Greater Missouri Operations Company ("GMO" or the "Company").
8	Q:	What are your responsibilities?
9	A:	My responsibilities include the Human Resources function for the Company and
10		KCP&L, and I am also the Corporate Secretary.
11	Q:	Please describe your education, experience and employment history.
12	A:	I have a Bachelor of Science in business from Indiana University and a Master of Science
13		in business from the University of Texas at Dallas. I have also completed the Advanced
14		Management Program (AMP) at Harvard University. Prior to joining Great Plains
15		Energy/KCP&L in 2005, I spent 25 years with TXU, a Texas-based energy company,
16		where I served in numerous executive roles, including Senior Vice President of Retail
17		Operations; Executive Vice President of Global Human Resources; and Executive Vice
18		President of Business Services. I have served in, or had responsibilities for, human
19		resources for nearly 25 years of my 34-year working career.

- 1 Q: Have you previously testified in a proceeding at the Missouri Public Service
- 2 Commission ("MPSC" or the "Commission") or before any other utility regulatory
- 3 agency?

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- 4 A: I provided pre-filed, written Rebuttal Testimony in KCP&L's pending rate case, Case
- 5 No. ER-2009-0089.
- 6 Q: What is the purpose of your Rebuttal Testimony?
- 7 A: The purpose of my testimony is to rebut Chuck Hyneman and Keith Majors of the
- 8 Commission Staff ("Staff") concerning (i) short-term incentive compensation and
- 9 (ii) supplemental executive retirement plan ("SERP") payments.

#### SHORT-TERM INCENTIVE COMPENSATION

- 11 Q: Do you agree with Staff's recommendation to remove from the Company's rate case
- any costs associated with short-term incentive compensation?
- 13 A: No, I do not. Staff's position ignores how companies typically compensate employees.
- Staff's position is also premised on the unrealistic assumption that the Company will not
- incur any short-term incentive compensation expenses going forward.
- 16 Q: Please describe the background associated with the incentive compensation issue.
- 17 A: For the majority of the last century, companies have typically compensated employees
- using a fixed base salary structure. However in the early 1990's, companies began
- introducing a variable component that would put a piece of base compensation 'at risk'
- 20 through use of an incentive component. Most companies transitioned into this new
- 21 structure by giving a smaller or no base salary increase and using the differential
- between what was given and what would have been given as the initial target incentive
- amount. The reason why this history is important is that for companies that target

compensation at the median, as GMO does, the compensation structure contemplates the idea that in an average or 'normal' year an average employee would receive a median base salary and a median annual incentive amount. For officers, this would also include a median long-term incentive amount. For GMO, in an estimated 20% of years, an employee would receive a median base salary but only a threshold amount of incentive. And in 20% of years, the average employee would receive a median base salary and a superior incentive amount. But for most of the time, both the base salary and the incentive should pay out at median.

A:

## Q: Please explain what you believe accurately represents the Company's incentive costs going forward.

GMO now uses KCP&L's formal annual incentive plans for both officers and non-officers, including bargaining employees. For the last two years, there have been no payments under KCP&L's formal plan because the financial 'trigger' has not been met – even though many of the actual scorecard metrics which are important to customers have been achieved at target or even superior levels. The Company's compensation consultant (Mercer) has recommended that the 'trigger' structure is outdated. Consequently, the Company is changing this annual incentive structure effective in 2009. This will allow the Company's plan to work like other plans, allowing a 'typical' or median (target) payout level in most years, with opportunities for lower levels in years when targets are not met and higher levels in years when targets are exceeded.

#### Q: Describe the one-time special bonuses to employees for 2007 performance.

A: As previously stated, as a result of the structure of KCP&L's annual incentive plan, the ValueLink and Rewards programs were not 'triggered' for payment for 2007

performance. However, the actual scorecard results met or exceeded targets in many instances. And the scorecard metrics included measures such as the System Average Interruption Duration Index ("SAIDI"), the results of JD Powers Customer Satisfaction surveys, as well as the Company's safety record – considerations that are important to our customers. As a result of the Company's exemplary performance in 2007, Messrs. Chesser and Downey decided that some special recognition was called for. Consequently, they authorized the payment of bonuses in an amount totaling about \$2 million, which represented half of the threshold payment, or 25% of target. It is important to note that this was a fraction of the normal ValueLink and Rewards target amounts, and so even when this was paid to employees they were still compensated in aggregate for 2007 less than the median targeted amount as previously described.

Q:

Q:

A:

# How does the Company select individuals to be eligible for the executive incentive plan and how are individual incentive amounts determined?

All persons considered executive officers by the Board of Directors are eligible for participation in the executive annual incentive plan. The plan is based 80% on identified financial and operational metrics that are important to the Company and its stakeholders, and 20% based on an individual performance component. The individual component encompasses, but is not limited to, a subjective review of the individual's personal leadership; engagement of employees; disciplined performance management; accountability for results; and community involvement.

Why do you disagree with the Staff's proposed disallowance of incentive compensation that is based on financial goals tied to earnings per share?

1	A:	Staff appears to believe that achieving financial objectives does not significantly benefit
2		customers and does not improve utility operations as a whole. A financially sound and
3		stable company provides a direct benefit to all stakeholders including employees,
4		customers, shareholders and the community in which the company operates.
5		Specifically, customers benefit when the company is strong financially as the company is
6		able to raise the capital it needs. A solid financial foundation means that the company
7		receives more favorable rates on capital, reducing the overall costs that ultimately get
8		charged to customers. For these reasons, the Company's customers do benefit from
9		GMO achieving financial goals.

### 10 Q: With that in mind, what does the Company propose to include in this case for short-

### 11 term incentive compensation?

12 A: The Company believes that a three-year average of short-term incentive compensation
13 payments, including the 2007 bonuses, is appropriate and accurately reflects the
14 Company's costs going forward. Company witness Ron Klote discusses this further in
15 his Rebuttal Testimony.

#### SERP EXPENSES

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### 17 Q: What is a SERP intended to do?

- A: Internal Revenue Service rules limit the amount of compensation that can be used for the purpose of determining an individual's 401(k), profit sharing, and pension plan benefits.

  A SERP is designed to make individuals whole who earn in excess of the amount that triggers that limitation.
- 22 Q: Do you agree with Staff's proposed treatment of the Company's SERP expenses?

I agree with Mr. Hyneman in part. Specifically, I agree with this recommendation concerning the Missouri Public Service Company ("MPS") SERP. He proposes to permit GMO to include in rates the actual MPS SERP payments it incurred during the 2007 test year in this case. I do not agree, however, with Mr. Hyneman's recommendation to treat the St. Joseph Light and Power ("L&P") SERP differently. In that case, he argues that the Company should not get to include any portion of its SERP payments in rates.

A:

On the one hand, Mr. Hyneman argues that it is appropriate for the Company to recover its MPS SERP payments because they are "reasonably provided for, and are able to be quantified under the known and measurable test." (Staff Reports, at p. 103) On the other hand, however, he argues that the L&P SERP payments should not be recovered because he believes the assets for that SERP are "sufficient to pay for a reasonable level of SERP expenses over the lifetime of the former [L&P] executives." (Staff Reports, at p. 103)

I have a couple of issues with Mr. Hyneman's reasoning. First, he offers no support for his contention that there are "sufficient" assets to satisfy the Company's SERP payment obligations. Second, he does not quantify or justify what he believes is a "reasonable level of SERP expense" to be paid from those assets. To support such contentions, one would need actuarial studies or other evidence of "sufficiency" and "reasonableness." Mr. Hyneman's analysis and recommendation appears to be based simply upon his personal notions of those concepts.

In addition, for some time, the Company has used a "pay-as-you-go" approach whereby rather than seek to recover its contributions to the L&P SERP assets; recovery has been based on what the Company has actually paid out under the SERP. For these

- 1 reasons, the L&P SERP should be treated identically to the MPS SERP. That is, the
- 2 Company should be permitted to include in rates the actual L&P SERP payments it
- 3 incurred during the 2007 test year.
- 4 Q: Does that conclude your testimony?
- 5 A: Yes, it does.

### BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

In the Matter of the Application of Aquila, Inc. dba  KCP&L Greater Missouri Operations Company to  Modify Its Steam Tariffs to Effectuate a Rate Increase  Case No. HR-2009-0092
AFFIDAVIT OF BARBARA B. CURRY
STATE OF MISSOURI ) ) ss COUNTY OF JACKSON )
Barbara B. Curry, being first duly sworn on her oath, states:
1. My name is Barbara B. Curry. I work in Kansas City, Missouri, and I am
employed by Kansas City Power & Light Company as Senior Vice President-Human Resources
and Corporate Secretary.
2. Attached hereto and made a part hereof for all purposes is my Rebuttal Testimony
on behalf of KCP&L Greater Missouri Operations Company consisting of Seven
( ) pages and Schedule(s), all of which having been prepared in
written form for introduction into evidence in the above-captioned docket.
3. I have knowledge of the matters set forth therein. I hereby swear and affirm that
my answers contained in the attached testimony to the questions therein propounded, including
any attachments thereto, are true and accurate to the best of my knowledge, information and
belief.  Barbara B. Curry
Subscribed and sworn before me this 13th day of March 2009.  Micol A. William Notary Public
My commission expires:  Whicole A. Wehry, Notary Public Jackson County, State of Missouri My Commission Expires 2/4/2011 Commission Number 0/391200