

**BEFORE THE PUBLIC SERVICE COMMISSION  
OF THE STATE OF MISSOURI**

In the Matter of the Application of )  
 )  
**CenturyTel Solutions, LLC** )  
 )  
for Certificate of Service Authority to Provide ) Case No. \_\_\_\_\_  
Basic Local Exchange, Interexchange and )  
Local Exchange Telecommunications )  
Services in the State of Missouri )  
and for Competitive Classification. )

**APPLICATION FOR CERTIFICATE OF SERVICE AUTHORITY  
AND FOR COMPETITIVE CLASSIFICATION**

Comes now CenturyTel Solutions, LLC. ("CTS" or "Applicant"), a Louisiana limited liability company, by its undersigned counsel, and hereby applies pursuant to Sections 392.361, 392.420, 392.430, 392.440, 392.450, and 392.455 RSMo 2000, Section 392.410 RSMo Cum. Supp. 2002, the federal Telecommunications Act of 1996, 4 CSR 240-2.060 and 4 CSR 240-3.510, for authority to provide basic local exchange, interexchange and local exchange telecommunications services in the State of Missouri and to classify said services and Applicant as competitive. CTS respectfully requests the Commission to issue an order that (1) grants CTS a certificate of service authority to provide intrastate interexchange and local exchange telecommunications services on a statewide basis pursuant to Chapter 392 of the Revised Statutes of Missouri, (2) grants CTS a certificate of service authority to provide basic local exchange telecommunications services in portions of the state of Missouri pursuant to Chapter 392 RSMo., (3) grants competitive status to CTS and its services pursuant to Section 392.361, RSMo, and (4) waives certain Commission rules and statutory provisions pursuant to Sections 392.420 and 392.361, RSMo. In support of its application request, CTS states as follows:

1. Applicant's legal name is CenturyTel Solutions, LLC. Applicant maintains its principal place of business at:

CenturyTel Solutions, LLC  
100 CenturyTel Drive  
Monroe, LA 71203  
Telephone: (318) 388-9000  
Facsimile: (318) 388-9562

CTS's registered agent in Missouri is:

CT Corporation System  
120 South Central Avenue, Suite 400  
Clayton, Missouri 63105  
Telephone: (314) 863-5545  
Facsimile: (314) 863-0259

2. CTS, a privately-held Louisiana limited liability company, is a wholly-owned subsidiary of CenturyTel, Inc. ("CTI"), a publicly-traded Louisiana corporation. CTS is qualified to do business in the State of Missouri. A copy of CTS's Certificate of Authority to Transact Business in the State of Missouri is attached hereto as **Exhibit 1**.

3. Correspondence or communications pertaining to this Application should be directed to Applicant's attorneys of record:

Larry W. Dority  
James M. Fischer  
Fischer & Dority, P.C.  
101 Madison, Suite 400  
Jefferson City, MO 65101  
Telephone: (573) 636-6758  
Facsimile: (573) 636-0383  
E-mail: [lwdority@sprintmail.com](mailto:lwdority@sprintmail.com)  
[jfischerpc@aol.com](mailto:jfischerpc@aol.com)

and

Russell M. Blau  
Michael Donahue  
W. Ray Rutngamlug  
Swidler Berlin Shereff Friedman, LLP  
3000 K Street, N.W., Suite 300  
Washington, D.C. 20007  
Telephone: (202) 424-7500  
Facsimile: (202) 424-7645  
E-mail: [wrrutngamlug@swidlaw.com](mailto:wrrutngamlug@swidlaw.com)

with a copy to:

Ron P. Johnson  
Manager, Carrier Relations  
CenturyTel Solutions, LLC  
100 CenturyTel Drive  
Monroe, LA 71203  
Telephone: (318) 340-5588  
Facsimile: (318) 340-5381

Questions concerning the ongoing operations of CTS following certification should be directed to Mr. Johnson at the above address.

4. CTS seeks authority to provide competitive facilities-based and resold basic local exchange telecommunications services to residential and business customers throughout all exchanges served by Southwestern Bell Telephone, L.P., d/b/a SBC Missouri, Sprint Missouri, Inc. d/b/a Sprint, CenturyTel of Missouri, LLC, and Spectra Communications Group, LLC d/b/a CenturyTel (collectively referred to herein as "ILEC exchanges"). CTS proposes to provide competitive long distance interexchange and local exchange (non-switched private line) telecommunications services on a statewide basis. The specific ILEC exchanges within which Applicant proposes to offer services are listed in the incumbent providers' respective local exchange tariffs, and are attached hereto and incorporated herein by reference as **Exhibit 2**. Applicant's proposed service areas will follow the respective exchange boundaries of the stated

incumbent LECs and shall be no smaller than an exchange as required by Section 392.455(3) RSMo Supp. 1998. Applicant may seek authorization to provide basic local service in exchanges served by other incumbent LECs in a subsequent proceeding.

5. CTS intends to provide all forms of intrastate telecommunications services, including, but not limited to: (1) Basic Exchange Services (Local Exchange Flat Rate, Measured Rate Service, operator access. etc.); (2) Customer and Class Features (call waiting, caller ID, call forwarding, etc.); (3) Adjunct Provided Features (voice messaging, etc.); (4) Ancillary Services (911, directory listing, directory assistance, etc.); and (5) Carrier Access Services providing trunk-side access to the switched network to allow other carriers to originate and terminate calls to CTS end user access lines. CTS proposes to provide telecommunications services to both business and residential customers. CTS's services will be available on a full-time, twenty-four hours a day, seven days a week basis. The following toll-free number is available for customer service inquiries: (800) 485-1042.

6. Although CTS will initially offer resold services, it requests general authority to provide facilities-based and resold telecommunications services so that it will not have to amend its authority when it decides to offer facilities-based services in the future.

7. CTS will not unjustly discriminate among its subscribers, as prohibited by Section 392.200 RSMo. CTS will give consideration to equitable access for all Missourians, regardless of where they might reside or their income, to affordable telecommunications services in its proposed service areas in accordance with applicable law. CTS will offer basic local telecommunications service as a separate and distinct service in accordance with applicable law.

8. CTS possesses the necessary financial qualifications and resources to provide the telecommunications services for which authority is requested. In particular, CTS has access to

the financing and capital necessary to conduct its telecommunications operations throughout Missouri and to fulfill any obligation it may undertake with respect to the operation and maintenance of the services specified in this Application. CTS requests that its financial statements be kept confidential, pursuant to Commission Rule 4 CSR 240-2.085. In support of its basic local service certificate application, CTS will submit its financial information as late-filed **Highly Confidential Exhibit 3**. CTS is separately submitting its Motion for Protective Order pursuant to 4 CSR 240-2.085.

9. CTS possesses the managerial and technical qualifications necessary to provide the services proposed in this Application. Descriptions of the extensive telecommunications and managerial experience of CTS's key personnel are attached hereto as **Exhibit 4**. The descriptions demonstrate the technical telecommunications expertise and managerial experience of the Applicant's management team. CTS's officers are well qualified to execute its business plan, to provide its proposed telecommunications services and to operate and maintain CTS facilities over which such services will be deployed.

10. CTS requests a temporary waiver of 4 CSR 240-3.510(1)(C), which requires that an application for a certificate of service authority to provide telecommunications services, whether interexchange, local exchange or basic local exchange, shall include a proposed tariff with an effective date which is not fewer than forty-five (45) days after the tariff's issue date. CTS has not yet executed or received Commission approval of any resale agreements with incumbent local exchange carriers. At such time as all facts necessary for the development of such tariffs are known to CTS, it will promptly file a proposed tariff with a 45-day effective date as soon as is practicable. Furthermore, CTS agrees that its proposed basic local service tariff will specifically identify the geographic service area in which it proposes to offer basic local service

and that such area will follow the exchange boundaries of the ILECs in the same area and be no smaller than an exchange. CTS understands that any service authority issued herein by the Commission shall be regarded as conditional and shall not be exercised until such time as a tariff for service has become effective.

11. Pursuant to this Application and in accordance with 4 CSR 240-3.510(1)(A), CTS also seeks classification as a competitive company, with accompanying reduced regulation, pursuant to Sections 392.361 and 392.420, RSMo. CTS further requests classification of its proposed services as competitive services pursuant to Section 392.361 RSMo, with accompanying reduced regulation. CTS believes its proposed services will be subject to sufficient competition to justify a lesser degree of regulation. This Commission already has approved numerous applications to provide resold and facilities-based interexchange, local exchange and basic local exchange telecommunications services filed by new market entrants, and has classified those new entrants and their services as competitive.

12. CTS is willing to comply with all applicable Commission rules, except those which are specifically waived by the Commission pursuant to a request filed by the Applicant, and is willing to meet all relevant service standards including, but not limited to, quality of service, billing, and tariff filing and maintenance. CTS hereby requests that, at a minimum, the following statutes and regulations be waived at this time for CTS and its basic local exchange service offerings, consistent with the Commission's previous decisions regarding other basic local exchange telecommunications providers:

**Statutes**

Section 392.210.2	--	Uniform System of Accounts
Section 392.240(1)	--	Setting Just and Reasonable Rates
Section 392.270	--	Valuation of Property (Ratemaking)
Section 392.280	--	Depreciation Accounts

Section 392.290	--	Issuance of Stocks and Bonds
Section 392.300.2	--	Acquisition of Stock
Section 392.310	--	Stock and Debt Issuance
Section 392.320	--	Stock Dividend Payment
Section 392.330	--	Issuance of Securities, Debts and Notes
Section 392.340	--	Reorganization(s)

**Commission Rules**

4 CSR 240-3.545(2)(C)	--	Posting of Exchange Rates at Central Operating Offices
4 CSR 240-3.550(5)(C)	--	Exchange Maps
4 CSR 240-10.020	--	Income on Depreciation Fund Investments
4 CSR 240-30.040	--	Uniform System of Accounts
4 CSR 240-33.030	--	Informing Customers of Lowest Priced Services

CTS also requests that the following statutes and regulations be waived for CTS and its interexchange and local exchange service offerings:

**Statutes**

Section 392.210.2	--	Uniform System of Accounts
Section 392.240(1)	--	Setting Just and Reasonable Rates
Section 392.270	--	Valuation of Property (Ratemaking)
Section 392.280	--	Depreciation Accounts
Section 392.290	--	Issuance of Stocks and Bonds
Section 392.300.2	--	Acquisition of Stock
Section 392.310	--	Stock and Debt Issuance
Section 392.320	--	Stock Dividend Payment
Section 392.330	--	Issuance of Securities, Debts and Notes
Section 392.340	--	Reorganization(s)

**Commission Rules**

4 CSR 240-3.545(2)(C)	--	Posting of Exchange Rates at Central Operating Offices
4 CSR 240-10.020	--	Income on Depreciation Fund Investments
4 CSR 240-30.040	--	Uniform System of Accounts
4 CSR 240-33.030	--	Informing Customers of Lowest Priced Services

To the extent that the Commission may modify its current waiver policies, CTS respectfully reserves the right to amend its waiver requests accordingly.

13. Applicant submits, notwithstanding the provisions of Section 392.500 RSMo., as a condition of certification and competitive classification, Applicant agrees that, unless otherwise ordered by the Commission, Applicant's originating and terminating switched exchange access rates will be no greater than the lowest Commission-approved corresponding access rates in effect for each ILEC within whose service areas Applicant seeks authority to provide service. Additionally, pursuant to the Commission's Report and Order in Case No. TO-99-596, Applicant agrees that if the ILEC in whose service area Applicant is operating decreases its originating and/or terminating access service rates, Applicant shall file an appropriate tariff amendment to reduce its originating and/or terminating access rates within thirty (30) days of the ILEC's reduction of its originating and/or terminating access rates in order to maintain the cap on switched exchange access rates.

14. In accordance with 4 CSR 240-2.060(1)(K), CTS states that it does not have any pending action or final unsatisfied judgments or decisions against it from any state or federal agency or court which involve customer service or customer rates, which action, judgment or decision has occurred within three (3) years of the date of the Application.

15. Pursuant to 4 CSR 240-2.060(1)(L), CTS states that, as a new company requesting certification, no annual reports or fees are overdue.

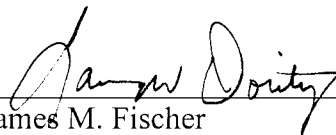
16. CTS submits that the public interest will be served by Commission approval of this Application because CTS's proposed services will create and enhance competition and expand customer service options consistent with the legislative goals set forth in the federal Telecommunications Act of 1996 and Chapter 392 RSMo. Prompt approval of this Application



also will expand the availability of innovative, high quality, and reliable telecommunications services within the State of Missouri.

WHEREFORE, CenturyTel Solutions, LLC respectfully requests that the Missouri Public Service Commission grant it a Certificate of Service Authority to provide basic local exchange, interexchange and local exchange telecommunications services as requested herein, classify CTS and its proposed services as competitive, and grant CTS waivers of the statutes and regulations referenced above

Respectfully submitted,

  
James M. Fischer MBN 27543  
Larry W. Dority MBN 25617  
FISCHER & DORITY, P.C.  
101 Madison, Suite 400  
Jefferson City, Missouri 65101  
Telephone: (573) 636-6758  
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E-mail: jfischerpc@aol.com  
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Washington, D.C. 20007  
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Facsimile: (202) 424-7643  
E-Mail: [wrrutngamlug@swidlaw.com](mailto:wrrutngamlug@swidlaw.com)

Counsel for CenturyTel Solutions, LLC.

**EXHIBITS**

<b>Exhibit 1</b>	Certificate of Authority to Transact Business
<b>Exhibit 2</b>	ILEC Exchanges
<b>Exhibit 3</b>	HIGHLY CONFIDENTIAL Financial Data
<b>Exhibit 4</b>	Managerial and Technical Qualifications
<b>Affidavit</b>	
<b>Certificate of Service</b>	

**EXHIBIT 1**

**Certificate of Authority to Transact Business**

# STATE OF MISSOURI



Matt Blunt  
Secretary of State

## CERTIFICATE OF CORPORATE RECORDS

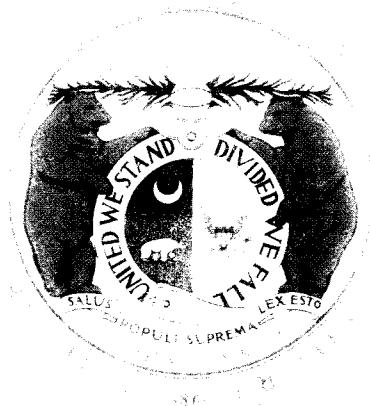
*CENTURYTEL SOLUTIONS, LLC*  
FL0043454

I, MATT BLUNT, Secretary of the State of the State of Missouri and Keeper of the Great Seal thereof, do hereby certify that the annexed pages contain a full, true and complete copy of the original documents on file and of record in this office for which certification has been requested.

IN TESTIMONY WHEREOF, I have set my hand and imprinted the GREAT SEAL of the State of Missouri, on this, the 19TH day of AUGUST, 2003.

*Matt Blunt*

Secretary of State



No. FL0043454

# STATE OF MISSOURI



**Rebecca McDowell Cook**  
**Secretary of State**

CERTIFICATE OF REGISTRATION  
FOREIGN LIMITED LIABILITY COMPANY

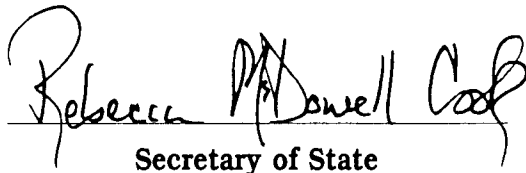
WHEREAS,  
CENTURYTEL SOLUTIONS, LLC

using in Missouri the name  
CENTURYTEL SOLUTIONS, LLC

and existing under the laws of the State of LOUISIANA  
has filed with this state its application for registration and  
WHEREAS this application for registration conforms to the  
Missouri Limited Liability Company Act;

NOW, THEREFORE, I, REBECCA McDOWELL COOK, Secretary of State,  
State of Missouri, by virtue of authority vested in me by law,  
do certify and declare that on the 6th day of OCTOBER, 2000,  
the above Foreign Limited Liability Company is duly authorized  
to transact business in the State of Missouri  
and is entitled to any rights granted  
Limited Liability Companies.

IN TESTIMONY WHEREOF, I have set my  
hand and imprinted the GREAT SEAL of  
the State of Missouri, on this, the  
6th day of OCTOBER, 2000.

  
Secretary of State

\$105.00



**EXHIBIT 2**  
**ILEC Exchanges**

Exchanges served by Southwestern Bell

Adrian	Deering	Homersville	New Madrid
Advance	Delta	Imperial	Nixa
Agency	Dexter	Independence*	Oak Ridge
Altenburg-Frohna	Downing	Jackson	Oakville+
Antonia	E. Independence*	Jasper	Old Appleton
Archie	East Prairie	Joplin	Oran
Argyle	Edina	Kansas City	Osage Beach
Armstrong	Eldon	Kennett	Overland+
Ash Grove	Elsberry	Kirksville	Pacific
Beaufort	Essex	Kirkwood+	Parkville*
Bell City	Eureka	Knob Noster	Patton
Belton*	Excelsior Springs	La Monte	Paynesville
Benton	Fair Grove	Ladue+	Perryville
Billings	Farley	Lake Ozark	Pierce City
Bismarck	Farmington	Lamar	Pocahontas-
Bloomfield	Fayette	Lancaster	New Wells
Bloomsdale	Fenton	Leadwood	Pond
Blue Springs*	Ferguson+	Lees Summit*	Poplar Bluff
Bonne Terre	Festus-	Liberty*	Portage de Sioux
Boonville	Crystal City	Lilbourne	Portageville
Bowling Green	Fisk	Linn	Puxico
Bridgeton+	Flat River	Lockwood	Quilin
Brookfield	Florissant+	Louisiana	Raytown*
Camdenton	Frankford	Macks Creek	Republic
Campbell	Fredericktown	Malden	Richmond
Cape Girardeau	Freeburg	Manchester	Richwoods
Cardwell	Fulton	Marble Hill	Risco
Carl Junction	Gideon	Marceline	Riverview+
Carrollton	Gladstone*	Marionville	Rogersville
Carthage	Glasgow	Marshall	Rushville
Caruthersville	Grain Valley	Marston	San Antonio
Cedar Hill	Gravois Mills	Maxville	Sappington+
Center	Gray Summit	Mehlville+	Scott City
Chaffee	Greenwood	Meta	Sedalia
Charleston	Hannibal	Mexico	Senath
Chesterfield	Harvester	Moberly	Sikeston
Chillicothe	Hayti	Monett	Slater
Clarksville	Herculaneum-	Montgomery City	Southville
Clever	Pevely	Morehouse	South Kansas City*
Climax Springs	Higbee	Nashua*	Spanish Lake+
Creve Couer+	High Ridge	Neosho	Springfield
De Kalb	Hillsboro	Nevada	St. Charles
De Soto	Holcomb	New Franklin	St. Clair

Exchanges served by SWB (cont.)

St. Joseph	Trenton	Wardell	Willard
St. Louis	Tuscumbia	Ware	Wyatt
St. Marys	Union	Washington	
Ste. Genevieve	Valley Park	Webb City	
Stanberry	Versailles	Webster Groves+	
Strafford	Vienna	Wellsville	
Tiffany Springs*	Walnut Grove	Westphalia	

\*is technically labeled as a “zone” within the Kansas City Metropolitan Exchange.

+is technically labeled as a “zone” within the St. Louis Metropolitan Exchange



Exchanges served by Sprint

Appleton City	Lincoln
Blackburn	Lone Jack
Blairstown	Malta Bend
Brazito	Maryville
Buckner	Missouri City
Butler	Montrose
Calhoun	Mound City
California	New Bloomfield
Camden Point	Newburg
Centertown	Norborne
Centerview	Oak Grove
Chilhowee	Odessa
Clarksburg	Orrick
Clinton	Otterville
Coal	Pickering
Cole Camp	Platte City
Craig	Pleasant Hill
Dearborn	Richland
Deepwater	Rolla
Edgerton	Russellville
Eugene	Salem
Fairfax	Smithton
Ferrelview	St. Robert
Fort Leonard	St. Thomas
Wood	Strasburg
Green Ridge	Sweet Springs
Hardin	Syracuse
Harrisonville	Taos
Henrietta	Tarkio
Holden	Tipton
Holt	Urich
Hopkins	Warrensburg
Houstonia	Warsaw
Ionia	Waverly
Jefferson City	Waynesville
Kearney	Wellington
King City	Weston
Kingsville	Windsor
Lake Lotawana	
Lebanon	
Leeton	
Lexington	

Exchanges served by CenturyTel

Alton	Holstein	Vichy
Ashland	Hurley	Warrenton
Augusta	Jamestown	Washburn
Ava	Jenkins	Wasola
Belle	Jonesburg	Wentzville
Bland	Kimberling City	West Plains
Blue Eye	Koshkonong	Wheatland
Bourbon	Leasburg	Willow Springs
Bradleyville	Louisburg	Winfield
Branson	Mano	Wooldridge
Branson West	Mansfield	Wright City
Buffalo	Marshfield	
Cabool	Marthasville	
Cape Fair	Morrison	
Cassville	Moscow Mills	
Caulfield	Mount Sterling	
Cedar Creek	Mtn. View	
Centralia	New Melle	
Chamois	Niangua	
Clark	O'Fallon	
Columbia	Old Monroe	
Conway	Ozark	
Crane	Pittsburg	
Cross Timbers	Prairie Home	
Cuba	Preston	
Dardenne/Lake St.	Protem	
Louis	Reeds Spring	
Defiance	Rocheport	
Dora	Rockaway Beach	
Elkland	St. James	
Exeter	St. Peters	
Foley	Safe	
Fordland	Seymour	
Foristell	Shell Knob	
Forsyth	Sparta	
Gainesville	Sturgeon	
Galena	Summersville	
Hallsville	Thayer	
Hawk Point	Theodosia	
Hermann	Thomasville	
Hermitage	Troy	
High Hill	Truxton	
Highlandville	Urbana	

Exchanges served by Spectra

Amazonia	Hamilton	Roby
Annapolis	Hartville	Rockville
Arcola	Helena	Rosendale
Aurora	Houston	Santa Fe
Avenue City	Humansville	Sarcoxi
Avilla	Hunnewell	Savannah
Belgrade	Irondale	Schell City
Belleview	Ironton	Shelbina
Birch Tree	Jerico Springs	Shelbyville
Bolckow	Kahoka	Sheldon
Boss	Keytesville	Stewartsville
Braymer	Kidder	Stoutsville
Bronaugh-	Kingston	Timber
Moundville	LaBelle	Trimble
Brunswick	Laddonia	Turney
(Triplett)	LaGrange	Van Buren
Bunker	La Plata	Vanzant
Caledonia	Lawson	Walker
Cameron	Lesterville	Wayland
Canton	Lewistown	(includes
Centerville	Licking	customers in
Clarence	Lowry City	base rate area
Clarksdale	Macon	Alexandria)
Collins	Manes	Weaubleau
Concordia	Maysville	West Quincy
Cosby	Milo	Whitesville
Dadeville	Monroe City	Winona
Dalton	Montauk Park	
Easton	Monticello	
Edgar Springs	Mt. Vernon	
Eldorado Springs	Mtn. Grove	
Ellsinore	Nebo	
Elmer	Norwood	
Eminence	Oates	
Everton	Osborn	
Ewing	Osceola	
Fillmore	Palmyra	
Fremont	Paris	
Golden City	Perry	
Gorin	Plattsburg	
Gower	Potosi	
Greenfield	Raymondville	
Grovespring	Revere	

**EXHIBIT 3**

**Financial Data**

**TO BE LATE-FILED**

**UPON ISSUANCE OF PROTECTIVE ORDER**

**EXHIBIT 4**

**Managerial and Technical Qualifications**

**CenturyTel Solutions, LLC**

OFFICER-MANAGERS: Chairman & CEO..... Glen Post  
President & COO..... Karen A. Puckett  
Executive Vice President. Controller  
& Treasurer ..... Stewart Ewing, Jr.  
Executive Vice President & Asst. Secretary. Harvey P. Perry  
Vice President - CLEC..... Craig E. Davis  
Vice President - Marketing..... Christopher LaNasa  
Vice President-Sales..... Eric Osburne  
Secretary..... Kay C. Buchart

DIRECTOR-MANAGERS: Karen A. Puckett; David D. Cole;  
Harvey P. Perry; R. Stewart Ewing, Jr.

**DESCRIPTION OF MANAGEMENT PERSONNEL RESPONSIBLE  
FOR MISSOURI OPERATIONS**

**Technical and Managerial Qualifications**

**Glen F. Post, III**

**Chairman of the Board and Chief Executive Officer**

**Joined CenturyTel - 1976**

**Positions held at CenturyTel**

- Vice President 1982
- Senior Vice President and Treasurer 1984
- Board of Directors 1985
- Executive Vice President and Chief Operating Officer 1988
- President and Chief Operating Officer 1990
- President, Chief Executive Officer and Vice Chairman of the Board 1992

**Education**

- Bachelor's degree/accounting
- Master's degree/business administration  
Louisiana Tech University/Ruston, Louisiana

**Current memberships**

- Board of Directors - North Louisiana/Regions Bank/Monroe, Louisiana
- Board of Trustees/Louisiana Independent College Fund
- Board of Directors/Yelcot Telephone Company
- Louisiana Tech University College of Administration and Business Executive Cabinet
- Board of Directors/Network Telephone
- Board of Directors/Dishnet, Inc.

**Past memberships**

- Board of Directors/Cellular Telephone Industry Association (CTIA)
- Board of Directors/Monroe Chamber of Commerce
- Board of Directors/Louisiana Tech University Foundation
- Vice Chairman of the Board/Brooks Fiber Properties, Inc.

**Awards and honors**

- Louisiana Tech University Distinguished Alumni,  
College of Administration and Business 1991
- Louisiana Tech University Tower Medallion Award 1997

Under Glen Post's leadership, the Company has more than tripled in size over the past three years. CenturyTel has steadily moved up in industry ranking to become the 7<sup>th</sup> largest local

exchange telephone company, based on access lines, and the 9<sup>th</sup> largest cellular company, based on population equivalents owned, in the United States.

Post has led CenturyTel's efforts to become a leading provider of integrated communications services in rural areas and smaller cities throughout the United States. He has helped position the Company as a leading consolidator in the rural communications segment. Under his leadership as CEO during the past decade, CenturyTel has successfully completed more than \$4.0 billion in acquisitions.

Post's vision to shape CenturyTel into a premier communications provider is evident in his focus on providing superior customer service by utilizing high-quality networks and superior service delivery platforms in CenturyTel's operations. This has enabled the Company to successfully integrate numerous acquisitions, deliver broadband services to CenturyTel's markets, and position the Company to enter new businesses such as becoming a Competitive Local Exchange Carrier (CLEC).



**Karen A. Puckett**  
***President, Chief Operating Officer***

**Joined CenturyTel - 2000**

**Positions held at CenturyTel**

Executive Vice President, Chief Operating Officer 2000

**Education**

- Bachelor's degree  
Indiana State University/Terre Haute, Indiana
- Master's degree/business administration  
Bellarmine College/Louisville, Kentucky

As Chief Operating Officer, Karen Puckett directs all of the Company's telecommunications operations including sales, marketing, engineering and other support functions.

Puckett is an industry veteran with nearly 20 years communications experience. She recently joined CenturyTel from BroadStream Communications and formerly served as an executive with GTE.

For the past year, Puckett has been one of five executive officers of BroadStream Communications, having served as a Senior Executive and Vice President of Sales and Marketing. BroadStream is a start-up broadband fixed-base wireless company. She has been actively involved in developing and implementing nationwide operations as well as national sales and marketing plans. Puckett has led the development of the business plan, and has established critical billing and customer service systems. She has also participated in raising private equity to help finance the new company.

Prior to joining BroadStream Communications, Puckett was employed by GTE and previously by Contel Corporation. Puckett's career with the two companies spanned from 1982 until 1999. For the last three years of her career with GTE, she served as Area President of GTE's Texas wireless region. Prior to that she served as Area President of GTE's Southeast wireless region for three years. GTE's Texas wireless region under Puckett's direct supervision received the J.D. Power and Associates Award three times.

**Harvey P. Perry**

**Executive Vice President and Assistant Secretary**

**Joined CenturyTel - 1984**

**Positions held at CenturyTel**

General Counsel 1984

Secretary and General Counsel 1985

Senior Vice President, Secretary and General Counsel 1986

Board of Directors 1990

Executive Vice President and Chief Administrative Officer 1999

**Education**

- Bachelor's degree/economics
- Juris doctorate  
Louisiana State University/Baton Rouge, Louisiana

**Current memberships**

- Fourth Judicial District
- Louisiana State Bar Association
- American Bar Association
- American Society of Corporate Secretaries
- Vice Chairman of the Board, Salvation Army
- Board of Directors, North Monroe Hospital

Over the past ten years, Harvey Perry has been involved in the development of CenturyTel's new businesses including cellular, competitive access and those businesses currently included in CenturyTel's business development area.

Perry has played an instrumental role in CenturyTel's growth, acquisition strategy and business development. He is also responsible for the human resources and administrative services functions within CenturyTel as well as the operation of CenturyTel Air.

CenturyTel achieved record earnings for the 16th consecutive year in 1999, with revenues of nearly \$1.7 billion. CenturyTel was also added to the S&P 500 Index during 1999.

**R. Stewart Ewing, Jr.**  
**Executive Vice President, Controller & Treasurer**

**Joined CenturyTel - 1983**

**Positions held at CenturyTel**

- Vice President of Finance 1983
- Vice President and Controller 1984
- Senior Vice President and Chief Financial Officer 1989
- Executive Vice President and Chief Financial Officer 1999

**Education**

- Bachelor's degree/business  
Northwestern State University/Natchitoches, Louisiana

**Current memberships**

- Louisiana Society of Certified Public Accountants (CPAs)
- American Institute of CPAs
- Board of Directors/Northeast Louisiana Children's Museum
- Board of Directors/Progressive Bank
- Senior Warden/St. Alban's Episcopal Church
- Board of Directors/Ouachita Economic Development Corporation

**Past memberships**

- Board of Directors/National Rural Telephone Association
- Board of Directors and Treasurer/Grace Episcopal School/Monroe, Louisiana
- Treasurer/St. Frederick's High School Athletic Association/Monroe, Louisiana

Stewart Ewing has played a key role in CenturyTel's acquisition strategy by negotiating all stages of purchase agreements from legal and regulatory to folding new companies into CenturyTel's corporate structure and philosophy. His responsibilities include managing CenturyTel's accounting, treasury, corporate development and investor relations functions.

Ewing's extensive experience includes management of CenturyTel's regulatory, information systems and corporate planning areas. He has been a main contributor to CenturyTel's consistent earnings growth over the past several years.

**David D. Cole**

**Senior Vice President, Operations Support**

**Joined CenturyTel - 1982**

**Positions held at CenturyTel**

- Director of Regulatory Affairs 1982
- Director of Corporate Planning 1987
- Vice President and Controller 1989
- Vice President - Finance and Administration, Wireless Group 1990
- President, Wireless Group 1996
- Senior Vice President, Operations Support 1999

**Education**

- Bachelor's degree/accounting
- Master's degree/business administration  
Northeast Louisiana University/Monroe, Louisiana

**Current memberships**

- Board of Directors/Cellular Telecommunications Industry Association (CTIA)
- Louisiana Society of Certified Public Accountants

David Cole is responsible for the operation and management of CenturyTel's operational finance, billing and revenue assurance, government relations, revenues and customer service areas.

During his tenure at CenturyTel, his responsibilities have included overseeing the entire wireless operations including Finance, Marketing, Regional operations, Engineering and partnership relations, customer billing process, negotiating intercarrier roamer agreements and fraud amendments, directing all human resources activities, administering customer application developments for marketing and customer service efforts, directing and coordinating acquisitions, directing all financial and accounting activities for CenturyTel's wireless operations, and developing and maintaining budgeting and planning systems and strategies, and directing CenturyTel's Regulatory Affairs.

**Christopher W. LaNasa**  
***Vice President of Marketing***

**Joined CenturyTel – 2000**

**Positions held at CenturyTel**

Vice President of Marketing 2000

**Education**

- Master of Business Administration, University of Houston, 1996
- Bachelor of Arts, Economics, University of Texas, Austin, 1990

As Vice President, Marketing, for CenturyTel Solutions, Christopher LaNasa's marketing responsibilities include pricing strategy, product development, advertising, sales support, and management of customer relationships. In particular, Mr. LaNasa has been responsible for creating CenturyTel Solutions' initial marketing plan, management of a full marketing staff at both the corporate and field levels, and evaluating new strategic opportunities for CenturyTel Solutions. Mr. LaNasa has significant experience in the telecommunications industry, having previously been the Director of Marketing at BroadStream Communications and a market planning administrator for GTE Wireless.

**Craig Davis**  
*Vice President, CLEC*

**Joined CenturyTel – 1987**

**Positions held at CenturyTel**

- Vice President, CLEC
- Region Vice President, Wireless
- Division Vice President
- Southern Region Vice President

**Education**

- Bachelor of Science, Accounting, West Virginia University.

As Vice President, CLEC Craig Davis has been involved in the development and launch of CenturyTel's competitive telecommunications business, CenturyTel Solutions. Mr. Davis has worked in the telecommunications industry for 20 years.

**Eric Osburne**  
*Vice President - Sales*

### **Joined CenturyTel – 1994**

#### **Positions held at CenturyTel**

- General Manager, CLEC 2001
- District Manager 1999-2001
- Sales Manager 1997-1999
- Division Manager 1994-1997

#### **Education**

- Bachelor of Science, Business and Marketing, Louisiana Tech University

#### **Current Memberships**

- Shreveport/Bossier Chapter Sales & marketing Executives Association
- Board of Directors, Bossier Chamber of Commerce
- Shreveport/Bossier Executives Association
- Board of Directors Red River Revel
- Board of Directors, Shreveport/Bossier Sports Foundation

As General Manager, CLEC, Eric Osburne has been involved in the administration of the Sales Group of CenturyTel Solutions and is responsible for coordination with other CenturyTel Solutions departmental groups. Mr. Osburne, in particular, has been responsible for staffing, budgeting, and strategic and tactical planning while managing CenturyTel Solutions' sales organization. Mr. Osburne has held numerous positions at CenturyTel, and worked in the telecommunications industry eight years prior to joining CenturyTel in 1994. Mr. Osburne also has 18 years' experience in the banking industry.

**Kay C. Buchart**  
*Secretary*

**Joined CenturyTel – 1988**

**Positions held at CenturyTel**

- Executive Secretary, 1988
- Subsidiary Secretary, 1997

**Education**

- Bachelor of Arts  
Northeast Louisiana University, Monroe, Louisiana

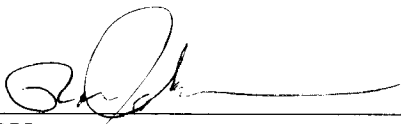
Joined CenturyTel in the Legal Department in 1988 as secretary to the Executive Vice President, General Counsel & Corporate Secretary. Promoted to Subsidiary Secretary and Recording Secretary to the Board of Directors in 1997.



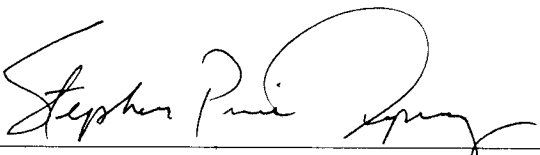
**AFFIDAVIT**

STATE OF LOUISIANA )  
 ) SS  
PARISH OF OUACHITA )

I declare under penalty of perjury that I, Ron Johnson, am the Carrier Relations Manager of CenturyTel Solutions, LLC, the Applicant; that I am authorized to make this verification on the Applicant's behalf; that I have read the foregoing Application and know the contents thereof; and that the same are true of my knowledge, except as to the matters which are therein stated on information or belief, and as to those matters I believe them to be true.

  
\_\_\_\_\_  
BY:  
TITLE: Carrier Relations Manager

Subscribed and sworn to before me this 13TH day of AUGUST, 2003.

  
\_\_\_\_\_  
Notary Public

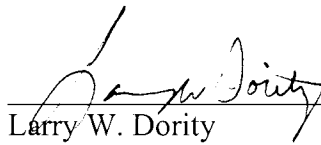
My Commission Expires: AT DEATH

Certificate of Service

I do hereby certify that a true and correct copy of the foregoing document has been hand-delivered, transmitted by e-mail or mailed, First Class, postage prepaid, this 15<sup>th</sup> day of August, 2003, to:

Dana K. Joyce  
General Counsel  
Missouri Public Service Commission  
P.O. Box 360  
Jefferson City, MO 65102

Office of the Public Counsel  
P.O. Box 7800  
Jefferson City, MO 65102

  
\_\_\_\_\_  
Larry W. Dority