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Witness: Barbara Curry
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Sponsoring Party: Kansas City Power & Light Company
Case No.: ER-2009-0089
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MISSOURI PUBLIC SERVICE COMMISSION

CASE NO. ER-2009-0089

REBUTTAL TESTIMONY

OF

BARBARA CURRY

ON BEHALF OF

KANSAS CITY POWER & LIGHT COMPANY

**Kansas City, Missouri
March 2009**

REBUTTAL TESTIMONY

OF

BARBARA CURRY

CASE NO. ER-2009-0089

1 **Q: Please state your name and business address.**

2 A: My name is Barbara Curry. My business address is 1201 Walnut, Kansas City, Missouri
3 64106.

4 **Q: By whom and in what capacity are you employed?**

5 A: I am employed by Kansas City Power & Light Company (“KCP&L” or the “Company”)
6 as Senior Vice President – Human Resources and Corporate Secretary.

7 **Q: What are your responsibilities?**

8 A: My responsibilities include the Human Resources function for the Company, and I am
9 also the Corporate Secretary.

10 **Q: Please describe your education, experience and employment history.**

11 A: I have a Bachelor of Science in business from Indiana University and a Master of Science
12 in business from the University of Texas at Dallas. I have also completed the Advanced
13 Management Program (AMP) at Harvard University. Prior to joining Great Plains
14 Energy/KCP&L in 2005, I spent 25 years with TXU, a Texas-based energy company,
15 where I served in numerous executive roles, including Senior Vice President of Retail
16 Operations; Executive Vice President of Global Human Resources; and Executive Vice
17 President of Business Services. I have served in, or had responsibilities for, human
18 resources for nearly 25 years of my 34-year working career.

1 **Q: Have you previously testified in a proceeding at the Missouri Public Service**
2 **Commission (“MPSC” or the “Commission”) or before any other utility regulatory**
3 **agency?**

4 A: No.

5 **Q: What is the purpose of your Rebuttal Testimony?**

6 A: The purpose of my testimony is to rebut the Direct Testimony of witnesses Jatinder
7 Kumar of the U.S. Department of Energy/National Nuclear Security Administration,
8 Chuck Hyneman, Keith Majors, and Paul Harrison, all of the Missouri Public Service
9 Commission Staff concerning (i) executive compensation; (ii) short-term incentive
10 compensation; (iii) supplemental executive retirement plan (“SERP”) payments; and (iv)
11 severance costs that are unrelated to the Company’s Talent Assessment.

12 **EXECUTIVE COMPENSATION**

13 **Q: Please explain why you disagree with Mr. Kumar’s conclusion regarding executive**
14 **base salaries.**

15 A: Mr. Kumar claims that executive salaries increased by 21.76% between 2005 and 2006,
16 7.5% in 2007, and 8.3% in 2008, while salaries for other employees increased only 3.0%
17 to 3.8%. Looking only at the officers receiving merit increases effective January 1 of
18 2006, 2007, and 2008, the increases were 9.38%, 7.36%, and 8.17%, respectively. It is
19 not uncommon for officers to have rates of increases that are higher than for non-officer
20 positions. However, it is also important to note that the Company’s officer cadre changed
21 significantly between 2005 and 2006, with three new officers coming from outside the
22 Company in 2005, and thus employed for only a partial year in 2005, and seven others
23 promoted from non-officer positions to officers in March/April of 2005. While there are

1 many different ways to look at executive salary adjustments, a more holistic way would
2 be to look at the total officers on December 31, 2005 (19 officers) and compare their
3 average base salary to the average base salary of the total officers (again, 19) on the
4 payroll on December 31, 2006. This average base salary increased by 6.4%. Actual
5 average base salary changes for 2007 over 2006 and 2008 over 2007 were 5.8% and
6 6.3%, respectively. This represents the average actual base salary increases taking into
7 account increases for **all** reasons, whether for merit, promotion, or equity adjustment.
8 While the average merit for non-executive, management employees and across-the-board
9 adjustments for bargaining unit employees for 2005 – 2008 averaged 3.0% – 3.8% per
10 year, this does not include any promotional or progression/step amounts, which could
11 easily surpass the overall increase percentages for officers.

12 **SHORT-TERM INCENTIVE COMPENSATION**

13 **Q: Do you agree with Staff's recommendation to remove from the Company's rate case**
14 **any costs associated with short-term incentive compensation?**

15 A: No, I do not. Staff's position ignores how companies typically compensate employees.
16 Staff's position is also premised on the unrealistic assumption that the Company will not
17 incur any short-term incentive compensation expenses going forward.

18 **Q: Please describe the background associated with the incentive compensation issue.**

19 A: For the majority of the last century, companies have typically compensated employees
20 using a fixed base salary structure. However in the early 1990's, companies began
21 introducing a variable component that would put a piece of base compensation 'at risk'
22 through use of an incentive component. Most companies transitioned into this new
23 structure by giving a smaller – or no – base salary increase and using the differential

1 between what was given and what would have been given as the initial target incentive
2 amount. The reason why this history is important is that for companies that target
3 compensation at the median, as KCP&L does, the compensation structure contemplates
4 the idea that in an average or 'normal' year an average employee would receive a median
5 base salary and a median annual incentive amount. For officers, this would also include a
6 median long-term incentive amount. For KCP&L, in an estimated 20% of years, an
7 employee would receive a median base salary but only a threshold amount of incentive.
8 And in 20% of years, the average employee would receive a median base salary and a
9 superior incentive amount. But for most of the time, both the base salary and the
10 incentive should pay out at median.

11 **Q: Please explain what you believe accurately represents the Company's incentive costs**
12 **going forward.**

13 A: KCP&L's formal annual incentive plans for both officers and non-officers have not paid
14 out for the last two years as a result of a financial 'trigger' which has not been met – even
15 though many of the actual scorecard metrics which are important to customers have been
16 achieved at target or even superior levels. The Company's compensation consultant
17 (Mercer) has recommended that the 'trigger' structure is outdated. Consequently, the
18 Company is changing this annual incentive structure effective in 2009. This will allow
19 KCP&L's plan to work like other plans, allowing a 'typical' or median (target) payout
20 level in most years, with opportunities for lower levels in years when targets are not met
21 and higher levels in years when targets are exceeded.

1 **Q: Describe the one-time special bonuses to employees for 2007 performance.**

2 A: As previously stated, as a result of the structure of KCP&L's annual incentive plan, the
3 ValueLink and Rewards programs were not 'triggered' for payment for 2007
4 performance. However, the actual scorecard results met or exceeded targets in many
5 instances. And the scorecard metrics included measures such as the System Average
6 Interruption Duration Index ("SAIDI") as discussed in the Rebuttal Testimony of
7 Company witness William Herdegen, the results of JD Power's Customer Satisfaction
8 surveys, as discussed in the Rebuttal Testimony of Company Witness Jimmy Alberts, as
9 well as the Company's safety record – considerations that are important to our customers.
10 As a result of the Company's exemplary performance in 2007, Messrs. Chesser and
11 Downey decided that some special recognition was called for. Consequently, they
12 authorized the payment of bonuses in an amount totaling about \$2 million, which
13 represented half of the threshold payment, or 25% of target. It is important to note that
14 this was a fraction of the normal ValueLink and Rewards target amounts, and so even
15 when this was paid to employees they were still compensated in aggregate for 2007 less
16 than the median targeted amount as previously described.

17 **Q: How does the Company select individuals to be eligible for the executive incentive**
18 **plan and how are individual incentive amounts determined?**

19 A: All persons considered executive officers by the Board of Directors are eligible for
20 participation in the executive annual incentive plan. The plan is based 80% on identified
21 financial and operational metrics that are important to the Company and its stakeholders,
22 and 20% based on an individual performance component. The individual component
23 encompasses, but is not limited to, a subjective review of the individual's personal

1 leadership; engagement of employees; disciplined performance management;
2 accountability for results; and community involvement.

3 **Q: Why do you disagree with the Staff's proposed disallowance of incentive**
4 **compensation that is based on financial goals tied to earnings per share?**

5 A: Staff appears to believe that achieving financial objectives does not significantly benefit
6 customers and does not improve utility operations as a whole. A financially sound and
7 stable company provides a direct benefit to all stakeholders including employees,
8 customers, shareholders and the community in which the company operates.
9 Specifically, customers benefit when the company is strong financially as the company is
10 able to raise the capital it needs. A solid financial foundation means that the company
11 receives more favorable rates on capital, reducing the overall costs that ultimately get
12 charged to customers. For these reasons, the Company's customers do benefit from
13 KCP&L achieving financial goals.

14 **Q: With that in mind, what does the Company propose to include in this case for short-**
15 **term incentive compensation?**

16 A: The Company believes that a three-year average of short-term incentive compensation
17 payments, including the 2007 bonuses, is appropriate and accurately reflects the
18 Company's costs going forward.

19 **SERP EXPENSES**

20 **Q: Do you agree with Staff's proposed treatment of the Company's SERP expenses?**

21 A: No, I do not. As Mr. Hyneman recognizes, during the period 2000 through 2007 KCP&L
22 made varying levels of lump sum SERP payments in six of eight years. However, he
23 incorrectly concludes that since lump-sum SERP payments are not a known and

1 measurable expense, they cannot be accurately quantified enough to be included in cost
2 of service. Consequently, he recommends that only KCP&L's 2007 annuity-related
3 SERP expenses of \$168,140 meets the known and measurable test, which coincidentally
4 happens to be the lowest year of SERP payment in eight years. Upon retirement, plan
5 participants have the choice of receiving either a lump sum payment or an annuity paid
6 out on a monthly basis.

7 It is appropriate for the Company to include in its rates expenses that accurately reflect
8 the Company's costs going forward. By only including annuity payment costs, Staff's
9 proposal would result in a significant under recovery. All of the officers are eligible for
10 SERP payments upon retirement. Given that 10 of the currently employed 22 officers are
11 of retirement age in 2009, and of those, 4 can retire with no early reduction penalty, it is
12 highly likely if not virtually certain that the Company will be experiencing additional
13 retirements and therefore additional SERP payments in the next one to two years,
14 including lump-sum payments. Because of the 'lumpiness' of SERP payments, using an
15 average of payments over time is appropriate, including both lump-sum and annuity
16 payments.

17 **SEVERANCE COSTS – NON-TALENT ASSESSMENT**

18 **Q: Do you agree with Staff's contention that severance costs unrelated to the**
19 **Company's Talent Assessment should be excluded from this case?**

20 **A:** No, I do not. The severance costs that the Company incurs on a routine basis support the
21 same goals as the severance costs related to the Talent Assessment. The Talent
22 Assessment was a focused effort to ensure that the Company had the right people in the
23 right jobs. Although the Talent Assessment was a significant undertaking, the Company

1 cannot ignore the fact that it must remain diligent about having the most qualified, most
2 productive people performing the appropriate job functions. Not only do ongoing
3 severance costs benefit the Company's customers in the same manner as the Talent
4 Assessment, but such costs also shield the Company from significant litigation expenses.
5 Defending a meritless or frivolous labor or employment claim against the Company is
6 expensive. It is for this reason that the payment of severance is a common business
7 practice when an employee is terminated for something other than gross misconduct.

8 **Q: Staff also suggests that the Company already collects its severance costs through**
9 **regulatory lag. Do you agree with that assessment?**

10 A: No. Staff's position would potentially be accurate when an employee is terminated and
11 their position remains unfilled. However that is not the case with respect to these types
12 of routine severances. In these cases, the Company typically fills the position as soon as
13 it can locate a qualified and interested candidate. That being the case, in nearly all cases
14 the position does not remain unfilled long enough for the Company to recover its
15 severance cost through regulatory lag.

16 **Q: Does that conclude your testimony?**

17 A: Yes, it does.

