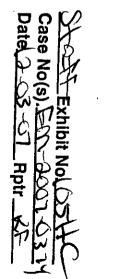
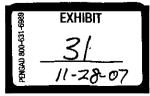
FILED December 12, 2007 Data Center Missouri Public Service Commission



Board of Directors January 8, 2007







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### **Strategic Acquisition**

- Strong regional acquisition an attractive strategic growth opportunity
  - Shared plant facilities, ongoing shared capex plan, adjacent service territories in same metropolitan area provide synergy opportunity
  - Adjacent service territory has strong growth profile similar to Giant
  - Asteroid electric properties in single state where Giant has strong regulatory, community and political relationships
  - Reduce nuclear risk for the combined company
  - Natural hedge between Asteroid supply needs and Giant portfolio
  - Significant potential long term shareholder value with opportunity to add additional regulated plants to fill needs of generation short utility
- Timing is opportune as Asteroid is currently under-earning on utility assets as a result of negative management perceptions
- Operational efficiency gains exist in areas of Asteroid where capital has been withheld due to financial stress
- Larger regulated balance sheet
- Additional environmental and DSM opportunities
- Partnership with Blue to divest non-core gas and electric properties at favorable multiples reduces risk of transaction

### **Process Update**

- Met with Management and legal counsel during weeks of December 11-15<sup>th</sup> and 18-20<sup>th</sup> to negotiate terms of Merger Agreement and Asset Purchase Agreement
- Progress on agreements presented by Asteroid team to its Board of Directors on Dec 20th
- Blue diligence meetings held in Omaha, NE with Asteroid management on Dec. 20th
- Asteroid reverse due diligence underway with Giant mgt. presentation on Dec. 21st
- Received Missouri rate order on KCPL rate case on December 21st
- Giant retains Sagent Advisors for second fairness opinion on December 21st
- · Giant met with Deloitte to discuss process for pro-forma accounting statement preparation
- Update Financial analysis based on due diligence and rate orders
- Update S&P and retain Moody's advisory services for final credit review Jan 2<sup>nd</sup> 5<sup>th</sup>
- No negotiation to date on non-binding bid price of \$4.50. Asteroid stock price has hovered around \$4.75 with an intra-day high of \$4.86 on Dec. 26<sup>th</sup>

# **Non-Binding Bid**

- Non-binding bid recommendation was presented to the board based on two scenarios
  - "Low Case" scenario with a range of \$4.28-\$4.71
  - "High Case" scenario with a range of \$4.53-\$5.28
- Management narrowed the high and low case bandwidth to propose a final bid range of \$4.40-\$4.60

- "High Case" assumptions:
  - 11% ROE
  - 50% synergy retention for 3 years
  - Actual cost of debt recovered in rates (8.9%)
  - 55% equity capital structure
- "Low Case" assumptions
  - 10.5% ROE
  - 50% synergy retention for 3 years
  - 7% cost of debt recovered in rates
  - 55% equity capital structure
- Non-binding bid of \$4.50 was submitted to Asteroid Board

# **Updated Financial Analysis**

- Since the submittal of the non-binding bid, two material changes have occurred
  - Asteroid lost its bid for the Aries plant
    - Reduced assumed Asteroid rate base by \$160m
    - Reduced customer rate increase expectation from 20% to 14%
  - Giant has received Missouri rate case order
    - 11.25% ROE
    - Favorable long term off-system sales treatment
      - Reduced need for amortization
      - Reduced need for hybrid securities

### **Material Assumption Changes for Final Analysis**

- Rate case assumptions for final bid
  - ROE of 11% (vs. 11.25% achieved at KCP&L)
  - Actual cost of debt recovered: 8.6% (vs. 7% recovered today)
  - 50% synergy retention for 3 years
  - 55% equity capitalization (consistent with KCP&L plan)
- \$50m of additional energy efficiency and demand management
- 100MW of additional wind generation
- Updated CEP capex spending for latan
- Usage of \$400m of hybrid securities
- Additional \$300m of equity issued to support Asteroid debt write-up and capital expenditures – supported by recovering actual debt costs
- Very limited usage of amortization
- Increased legal reserve from \$17m to \$35m

Updated financial analysis continues to support a valuation range of \$4.40-\$4.60 and management recommends a firm \$4.50 final offer

# Credit Suisse Sum-of-the-Parts Analysis

	EBIT			Base		Implied EBIT	<b>DA Multip</b>	le	Implied Rat	e Base Mul	tiple	In	idica	tive
	2007E	2010E	2007E	2010E	2	007E	20	)10E	2007E		2010E			Range
Giant Retained Utilities (MoPub/SJLP) (2)	\$151	\$322	\$1,012	\$1,960	10.4x	– 12.9x	4.9x	- 6.0x	1.6x – 1.9x	0.8x	– 1.0x	\$1,576	-	\$1,946
Blue Retained Utilities (Blue Bid)	\$97	\$123	\$519	\$574	9.7x	- 9.7x	7.6x	– 7.6x	1.8x - 1.8x	1.6x	- 1.6x	\$940	-	\$940
Totai Utilitles	\$248	\$445	\$1,531	\$2,534	10.2x	- 11.6x	5.6x	- 6.5x	1.6x – 1.9x	1.0x	- 1.1x	\$2,516	-	\$2,886
	MW										i / kW		Valu	
Crossroads Peaker	340				$\mathbf{i}$						- \$147	<b>\$</b> 50	-	\$50
							NOLS /	Available	AMT Credits		axes & AMT		NP\	
NOLs and AMT Credits Available, Net of State Ta	xes <sup>(3)</sup>						\$3	24	\$93		\$41)	\$133	-	\$133
Enterprise Value Reference Range												\$2,699		\$3,068
Corporate Adjustments (12/31/06E)														
Total Debt												\$1,412	-	\$1,412
Plus: Market Value of Debt Adjustment												219	-	219
Plus: Legal Contingent Liabilities (4)												22	-	22
Plus: Unfunded Pension Liability Less: Mark-to-Market of Merchant Book <sup>(4)</sup>												9	-	9
Less: Proceeds from Kansas Electric Sale (5)												(9)	-	(9)
Less: Cash and Cash Equivalents (6)												1	-	(249)
Less: Restricted Cash												(,	-	(253)
Corporate Adjustments							·····					(84)	-	(84)
· · · · · · · · · · · · · · · · · · ·			_									\$1,066	-	\$1,066
quity Value Reference Range							4. A.	· · · · · · · · · · · · · · · · · · ·	a da tra	·	·····	\$1,633		\$2,002
ully Diluted Shares												376.6	-	377.0
Equity Value Reference Range per Share (Befo	re Synergi	es)		· · · ·		19						\$4.34	-	\$5.31
ransaction Expenses (7)										Net	Outflow	Pe	r Sha	are
Tansaction Expenses										(\$	40)	(\$0.11)	-	(\$0.11)
									Discount Rate	1	NPV	Per	r Sha	are
Retained Synergies <sup>(6)</sup>									7.75% - 6.75%	\$66	- \$66	\$0.17	-	\$0.17
Equity Value Reference Range per Share (With	Synargies	1										\$4.40	_	\$5.38

7

(1) EBITDA excluding regulatory emortization.

(2) Indicative reference range based on 6.75%-7.75% discount rate and 8.0x-8.0x terminal EBITDA multiple.

(3) Estimated NPV of potential tax benefits from remaining NOLs and AMT credits assuming a 7.250% discount rate. Based on \$324 MM of NOLs and \$93 MM of AMT credits available after sale of utilities to Blue assuming that \$414 MM NCLs are utilized to partially offset the \$724 MM of texable gain on the sale. State taxes of \$27 MM and atternative minimum taxes of \$14 MM payable on the sale.

(4) Based on disclosure in 09/30/06 10-Q and Giant management.

(5) Sale of Kansas Electric expected to close in Q1 2007.

(6) Adjusted to exclude use of funds in Aries acquisition.

(7) Reflects transaction costs of \$25 MM related to Glant's advisors and consultants, and \$25 MM related to Asteroid's advisors. Assumes 50% of transaction costs are tax deductible.

(8) Reflects NPV of after-tax retained synergies of 50% of incremental overhead and operational efficiency savings and 25% of joint dispatch savings. Also reflects NPV effect of recovery of restructuring costs.

# **Accretion/Dilution Analysis**

				· ·	
(\$ in millions)					
	2008E	2009E	2010E	2011E	
Revenue					
Giant	\$3,393	\$3,923	\$4,336	\$4,719	
Asteroid	742	800	880	946	
Total	\$4,134	\$4,723	\$5,216	\$5,665	
EBITDA (1)					
Giant	\$543	\$640	\$732	\$780	
Asteroid	213	265	322	370	
EBITDA Before Synergies	\$756	\$905	\$1,054	\$1,150	
Retained Synergies					
Net O&M Savings – 50%	\$26	\$32	\$34	-	
Joint Dispatch Savings – 25%	3	3	3	-	
Unallocated Overhead Savings 100%	3	3	4	_	
Total Retained Synergies	\$31	\$37	<b>\$4</b> 1		
Pro Forma EBITDA with Synergies (1)	\$788	\$942	\$1,096	\$1,150	
% Growth		19.6%	16.3%	5.0%	
Net Income					
Giant Standalone	\$186	\$215	\$243	\$268	
Pro Forma with Synergies	260	306	365	385	
Increase / (Decrease)	\$74	\$91	\$122	\$116	
Average Shares					
Giant Standalone	90.6	96.3	100.4	102.8	
Shares Issued in Transaction	32.1	32.1	32.1	32.1	
Equity Issuances <sup>(2)</sup>	1.1	5.5	9.2	9.2	
Pro Forma	123.7	133.8	141.6	144.0	
EPS					
Giant Standalone	\$2.05	\$2.23	\$2.42	\$2.61	
	2.10	2.29	2.58	2.67	
Pro Forma with Synergies	2.10				
Accretion / (Dilution) - \$	\$0.05	\$0.06	\$0.15	\$0.06	
			\$0.15 6.4%	\$0.06 2.2%	

Source: Giant data and retained synergies per Giant management. Asteroid data per Asteroid management plan, as adjusted by Giant management.

(1) EBITDA Includes income related to AFUDC equity.

1 - M

(2) Equity issuances assumed to take place at the end of the thrid quarter.

# **Asteroid Rate Plan**

### 2007 Merger case

- Merger case would request base rate increase reflecting new capital structure, cost of debt recovery, and capex spending
- Fuel adjustments clause rate impacts
- Request to merge Giant's 2007 rate filing, Asteroid's new rate filing into merger case

### 2008 Rate case

- Anticipated to adjust for rate base inclusions for environmental investment & to reflect new equity issuance to support capex plan
- Fuel adjustment clause impacts
- Amortization request to balance credit ratios
- 50% of synergies anticipated to be maintained
- Deal costs anticipated to be amortized over 5 year period
- 50% of synergies retained for three years, at which point all synergies included in cost of service
- The net rate increase to Asteroid's customers through 2010 is anticipated to be approximately 20% lower in Giant plan vs. Asteroid's management plan

### **Asteroid Anticipated Rate Path**

- Amortization need greatly reduced by inclusion of 2008 base rate case
- · Overall rate path is gradual with achievable rate increases

(\$ in millions)	<u> </u>					
	2007E <sup>(1)</sup>	2008E	2009E	2010E	2011E	2012E
2007 Asteroid Rate Case (Filed in July 2006)						
Fuel Adjustment Clause	\$57.8	\$57.8	\$57.8	\$62.0	\$62.4	\$63.1
Plant Allocations	30.6	30.6	30.6	30.6	30.6	30.6
Total	\$88.4	\$88.4	\$88.4	\$92.6	\$93.0	\$93.7
Projected Rate Cases Before Synergies						
Amortization of Restructuring Costs (2)		\$12.6	\$12.6	\$12.6	\$12.6	\$12.6
2008 Rate Case		33.8	33.8	33.8	33.8	33.8
2009 Rate Case			28.5	28.5	28.5	28.5
2010 Rate Case						
Inflation, Allocations, Other				44.2	44.2	44.2
latan II Power Plant				28.5	28.5	28.5
2011 Rate Case					43.4	43.4
2012 Rate Case						2.8
Regulatory Amortization to Achieve 21% FFO/Debt	-		14.0	-	-	-
Cum. Rate Increase Required Before Synergies	\$88.4	\$134.9	\$177.4	\$240.3	\$284.0	\$287.6
() Total Synergies	-	(65.9)	(77.5)	(83.8)	(93.0)	(94.6)
(+) Pre-Tax Synergies Retained	-	31.1	37.3	41.4	-	
Cum. Rate Increase Regulred After Synergies	\$88.4	\$100,1	\$137.2	\$197.8	\$191.0	\$192.9
% of 2006E Revenue (3)	14.1%	15.9%	21.8%	31.5%	30.4%	30.7%
Rate Increase / (Decrease) per Year	\$88.4	\$11.7	\$37.1	\$60.5	(\$6.7)	\$1.9
% of Prior Year Revenue <sup>(2)</sup>	14.1%	1.8%	5.0%	7.6%	(0.8%)	0.2%
Rate Base	\$1,012	\$1,209	\$1,511	\$1,960	\$1,990	\$2,012
Regulatory ROE		8.4%	7.4%	8.5%	10.8%	11.3%

Note: Rate case assumptions based on Asteroid management plan as adjusted by Giant management.

Does not include impact of wind tax credits.

(1) Figures adjusted to reflect full-year impact of 2007 rate cases for illustrative purposes.

(2) Reflects recovery of restructuring costs of \$63.1 MM over 5 years.

(3) 2006E Revenues of \$628.5 MM, adjusted to reflect full-year impact of \$30.8 MM rate increase in March 2006.

### **Visit with Regulators**

- GXP management and board believe conversations with regulators are necessary prior to consummation of a merger for 3 reasons:
  - Rate path: GXP is in the best position of any buyer to keep customer rates as low as possible. However, material rate increases are needed to support investment (generation, distribution, and DM/EE), fuel costs, and credit demands. Regulatory support for increases to support these concepts is important
  - Amortization provision: Amortization is necessary to achieve investment grade status in the early years of the plan. Willingness to extend KCPL amortization deal to the merged company needs to be discussed with regulators
  - Synergy retention: The approach to synergy retention needs to be discussed with regulators
  - Recovery of actual cost of debt: The \$150m write-up to market levels of Asteroid's high interest debt creates a greater need for equity to balance the capital structure and improve credit position. It's less expensive in the near term for customers to provide 11% return on equity to fill this hole vs. amortization to achieve 21% FFO/Debt ratio<sup>11</sup>

### **Key Risks & Opportunities**

Potential Upsides / Downsides					•	
(\$ in millions, except per share values)						
	Present V	alue Impact		Probabili	ty Adjusted	
	Amount	Per Share	Probability	Amount	Per Share	Comments
Negatives						
Removal of South Harper	(\$27.5)	(\$0.07)	50.0%	(\$13.7)	(\$0.04)	PV of \$50 MM pre-tax cost of removing South Harper incurred in 2008 not recovered in rate case.
Civil Claims in Tacoma and Nevada	(30.5)	(0.08)	25.0%	(7.6)	(0.02)	Potential exposure of \$50 MM pre tax and \$31 MM after tax.
New MPSC Case	(18.3)	(0.05)	50.0%	(9.2)	(0.02)	Gas market manipulation case recently filed by the MPSC. Potential exposure of \$30 MM pre tax and \$18 MM after tax.
Potential Negative Regulatory Outcomes: 2008 Rate Case <sup>(1)</sup>	(18.6)	(0.05)	50.0%	(9.3)	(0.02)	PV of regulatory decision negating 2008 rate case.
Less Synergies Retained	(14.7)	(0.04)	50.0%	(7.4)	(0.02)	PV of retaining 25% synergies instead of 50%.
Subtotal	(\$109.6)	(\$0.29)		(\$47.2)	(\$0.13)	-
Positives						
DM / EE Capex <sup>(1)</sup>	\$34.4	\$0.09	80.0%	\$27.5	\$0.07	Incremental DM / EE capex of \$150 MM (\$37.5 MM annually from 2008 – 2011) The amount assumes recovery of lost revenues.
100 MW Wind Farm <sup>(1)</sup>	52.8	0.14	80.0%	42.2	0.11	Assumes construction completed in 2010. Capex of \$185 MM with 5 yr MACRS
Elwood Tax Treatment	33.6	0.09	65.0%	21.8	0.06	Assumes \$179 MM Elwood loss characterized as an NOL instead of NCL.
Potential Positive Regulatory Outcomes:						
Additional annual retained synergies of \$10 MM	15.4	0.04	25.0%	3.8	0.01	
Subtotal	\$136.2	\$0.36		\$95.4	\$0.25	-
Net Impact	\$26.6	\$0.07		\$48.3	\$0.13	]

Note: Value Impact computed at 7.25% WACC. Per share impact computed using 378.7MM shares outstanding.

(1) Assumes ROE of 11.0%, cost of debt of 7.0% and equity component of 55.0%.

# **Risk Mitigation Options**

- Negative impacts to cash position which endanger credit rating
  - Reduction in capital expenditures
  - Issuance of additional hybrid securities (only \$400/\$900 issued)
  - Drop below investment grade level
  - Sale of Strategic Energy (\$300-\$400m potential)
  - Amortization provision or rate case would balance any multi-year event
- MPSC denies treatment for actual cost of debt
  - Issue less equity, lowering earnings, while increasing amortization level to balance credit position. While earnings are lower, cash and the value of the entity are increased, effectively offsetting the lack of debt recovery
- MPSC denies synergy treatment
  - Would endanger accretion in early years of the plan
  - Seeking rate moratorium for first 2 years of plan may secure synergies for 2.5 years
  - Amortization would fill the cash flow gap and only slightly lower
     <sup>13</sup> valuation

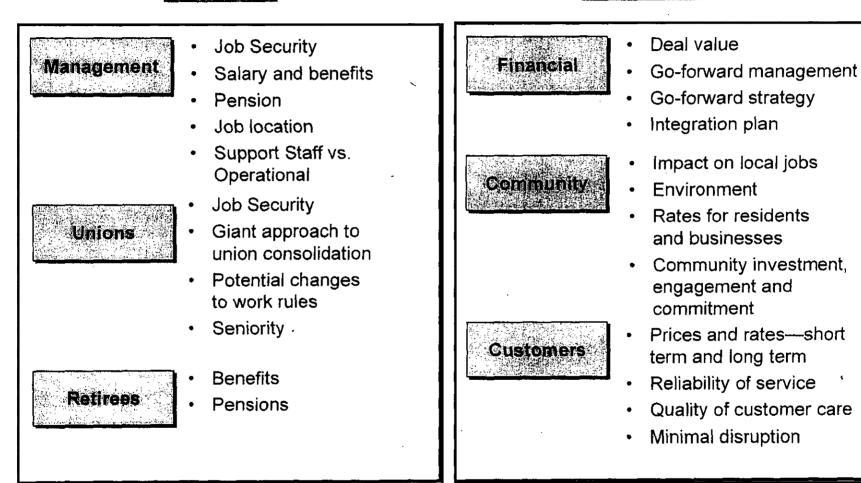
A successful acquisition of Asteroid will reinforce and advance GPE's Strategic Intent

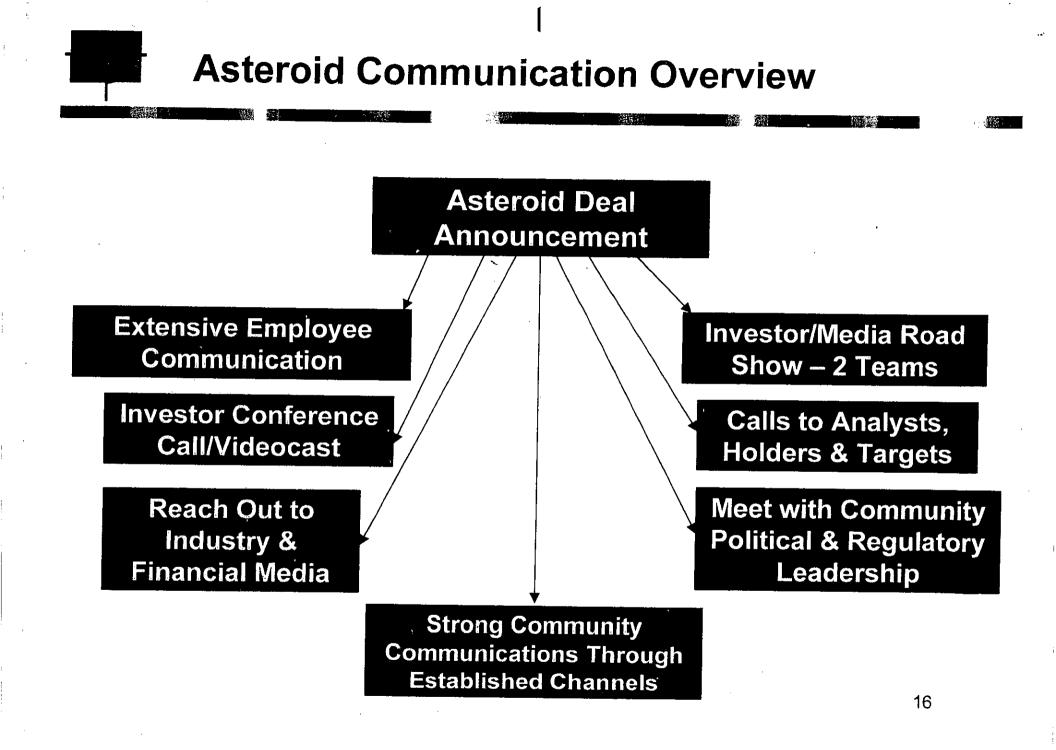
### STRATEGIC INTENT:

- Increases Shareholder Value
- Improves Total Living Environment



### **Priority Audiences and Primary Concerns**





### **Announcement Communications Milestones**

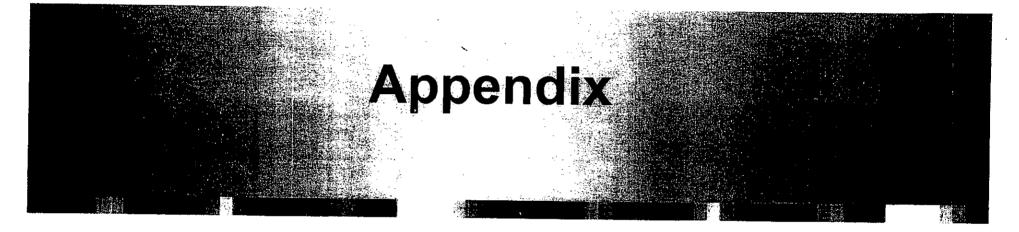
Planning	Prep and Pre-Notification	Rapid and Coordinate Communicati	d	Facilitate 2-way Con	nmunications	Phase
Pre Announcement (Day -14 to -2)	Day -1			Days +1 to +4	Post and follow up	Timeline
<ul> <li>Approve key messages</li> <li>Identify and coordinate key audiences</li> <li>Dry run Webcast and interviews</li> <li>Identify meeting venues available on short notice</li> <li>Prepare press and info kit</li> <li>Agree upon roles and messages with Asteroid and Blue mgmt</li> <li>Identify crisis comm team in the unlikely event of a news leak</li> </ul>	<ul> <li>Close of market <ul> <li>Queue up release:</li> </ul> </li> <li>Post-close <ul> <li>Release on Webca</li> <li>Notify regulatory and key elected officials</li> <li>Officer and select leadership meeting</li> <li>Arrange and notify employee meeting</li> </ul> </li> </ul>	ast g		<ul> <li>Small group mtgs with affected employee groups</li> <li>1-1 with critical staff</li> <li>Star and SJ editorial board offer</li> <li>Announce integration team</li> <li>Investors road show</li> <li>Meet with key community leaders</li> </ul>	<ul> <li>Establish communications pla for Integration effort</li> <li>Web site for information and FAQ</li> <li>Day +7 leadership forum</li> <li>Ongoing process communications to all employees</li> </ul>	Key

## Timeline

- Key dates
  - · Finalize contract negotiations with Asteroid
  - Meet with regulators
  - Board meeting on Sunday, January 14th or 21st
  - Announcement before market opens on Jan 15th or 22nd
- A detailed timeline highlighting activities between now and signing is on the next page

# **Detailed Timeline**

		藩族的			
ACTIVITY	PARTICIPANTS	1-Jan-07	8-Jan-07	15-Jan-07	22-Jan-07
Exclusivity Period (Extension to Allow for Regulatory Dialogue)	All				an e conservation
Remaining Diligence (On Glant)					
Regulatory Discussion - Jan 3 - 2PM CST / 3 PM EST	Giant / Asteroid				
Financial Q&A Follow Up	Giant / Asteroid				,
Strategic Energy Follow Up Call (if any)	Giant / Asteroid	···· ··· ·· · · · · · · · · ·		······································	· · · · · · · · · · · · · · · · · · ·
Contract Negotiation				·	
Merger Agreement / APA Discussions	All				
Transition Services Agreement with Blue	Giant / Blue				
Blue Delivers Commitment Papers to Asteroid	Blue				
Regulatory Meetings					
Giant Regulatory Meetings	Giant				
Blue Regulatory Meetings	Blue			· · · · · · · · · · · · · · · · · · ·	
Blue Meetings with Regional VPs					
Board Meetings		· · · · · · · · · · · · · · · · · · ·	······································		
Giant Board Meeting 1/20 - 1/21	Giant, CS, Sagent				
Blue Board Meeting 1/20 - 1/21	Blue, CS, Jefferies				
Asteroid Board Meeting 1/20 - 1/21	Asteroid, BS, Lehman				
Public / Investor / Employee Communications					
Prepare Investor / Employee / Community Communications Strategy	Giant, Asteroid				
Announce Transaction Before 9:30am EST 1/22	All				
Investor Call (1/22/07 - 10AM CST)	Giant, Asteroid				······
Employee Communications	Giant, Asteroid				
Political / Community Communications	Giant, Asteroid				





### **Accretion/Dilution Sensitivities**

			. ·	44-14-14-14-14-14-14-14-14-14-14-14-14-1		
(\$ in millions, except per share amounts)						
			Illustrativ	e Acquisitior	Price	
		\$4.30	\$4.40	\$4.50	\$4.60	\$4.70
Stock Portion of Consideration		58.1%	59.1%	60.0%	60.9%	61.7%
Implied Premium / (Discount) (1)		(8.7%)	(6.6%)	(4.5%)	(2.3%)	(0.2%)
Glant Accretion / (Dilution) with Synergies		× .				·
	Standalone					
2008E Pro Forma EPS	\$2.05	\$2.13	\$2.11	\$2.09	\$2.07	\$2.05
EPS Accretion (Dilution) \$		\$0.08	\$0.05	\$0.03	\$0.01	(\$0.01)
。如此193人的存储的在1946的。他们的1956年,1956年的1956年,	(1)11月1日1日1日1日1日1日1日1日1日1日日日日日日日日日日日日日日日	常期的同时的影響	·····································		an standard a	
Retained Synergies Assumed Pre-Tax		\$31.1	\$31.1	\$31.1	\$31.1	\$31.1
EPS Impact of Retained Synergies		\$0.16	\$0.16	\$0.15	\$0.15	\$0,15
2009E Pro Forma EPS	\$2.23	\$2.33	\$2.30	\$2,28	\$2.26	\$2.24
EPS Accretion (Dilution) \$		\$0.09	\$0.07	\$0.05	\$0.03	\$0.00
如此为中心的问题和问题。 这些这些问题,但是我们的问题。		Read a Charles		累到成的内	新闻的中心的A	1. D. M.
Retained Synergies Assumed Pre-Tax		\$40.4	\$40.4	\$40.4	\$40.4	\$40.4
EPS Impact of Retained Synergies		\$0.20	\$0.19	\$0.19	\$0.19	\$0.19
2010E Pro Forma EPS	\$2.42	\$2.65	\$2.63	\$2.60	\$2.58	\$2.55
EPS Accretion (Dilution) \$	i	\$0.23	\$0.20	\$0.18	\$0.15	\$0.13
的。自己AF 6600000000000000000000000000000000000	總統 的现在分词的	化偏振性 0.96%	的基金的分别的	19 18 17 - SH SS &	5 N 67 W.U	S 17/4
Retained Synergies Assumed Pre-Tax		\$42.7	\$42.7	\$42.7	\$42.7	\$42.7
EPS Impact of Retained Synergies	Í	\$0.20	\$0.20	\$0.20	\$0.19	\$0.19
2011E Pro Forma EPS	\$2.61	\$2.74	\$2.72	\$2.69	\$2.67	\$2.64
EPS Accretion (Dilution) \$		\$0.13	\$0.11	\$0.08	\$0.05	\$0.03
出出的APA的问题(10月1日),从这些是是是是是是是		<b>经</b> 有限的利润			See Strive	
EPS Impact of Retained Synergies						
2008 Pro Forma Credit						
Debt / Capitalization	47.9%	48.3%	48.1%	47.8%	47.5%	47.3%
FO / Average Debt	22.3%	21.0%	21.0%	21.0%	21.0%	21.0%
FFO Interest Coverage	4.6x	4.6x	4.6x	4.6x	4.6x	4.6x

Source: Giant data and retained synergies per Giant management. Asteroid data per Asteroid management plan as adjusted by Giant management.

(1) Compared to Asteroid closing stock price of \$4.71 as of 12/22/06.

# **IRR Analysis**

(\$ in millions, except per share amounts)	
Initial Equity Issued	\$1,017
<b>Exit Value</b> 2012E EBITDA Terminal Value Multiple	\$381 8.5x
Implied Enterprise Value (-) Net Debt (12/31/12E) Implied Equity Value (12/31/12E)	\$3,238 (893) <b>\$2,345</b>

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### **IRR** Calculation

(\$ in millions)

	2007E	2008E	2009E	2010E	2011E	2012E
Free Cash Flows to Equity	(\$1,017)	(\$134)	(\$160)	-		\$2,345
IRR 13.2%	]					

**IRR Sensitivity** 

	E	Exit Multiple	
	8.0x	8.5x	9.0x
IRR	11.2%	13.2%	15,1%

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### **IRR & DCF Sensitivities**

		Equity Va	lue pe	er Share <sup>(2</sup>
<u> </u>		Low		High
Base Case	13.2%	\$4.40	-	\$5.38
No Retention of Synergies	12.4%	4.26	-	5.23
Regulatory ROE of 10.5% for Rate Cases	12.2%	4.24	-	5.19
50% Equity Ratio for Rate Cases	12.1%	4.22	_	5.17
Decrease of capex in 2009 by \$100 MM	12.8%	4.37	_	5.31
Pre-Tax Pension Related Outlay of \$25 MM on 12/31/07E	13.0%	4.36	_	5.34

(1) IRR based on 2012E terminal value EBITDA multiple of 8.5x.

(2) Equity value reference range per share including PV of synergies, restructuring costs and transaction expenses.

### **Credit Statistics**

		Giant		Asteroid	(Post-Asset	Sale)	Pro Forma			
	2008E	2009E	2010E	2008E	2009E	2010E	2008E	2009E	2010E	
Selected Financial Metrics										
Adjusted EBITDA (1)	\$506	\$597	\$698	\$206	\$253	\$316	\$744	\$888	\$1,055	
Adjusted Cash Interest	93	106	119	71	88	99	154	177	198	
Adjusted FFO (2)	347	385	471	136	175	230	537	624	758	
Hybrid Interest Adjustment (3)	8	8	8 `	5	5	5	13	13	13	
Utility Capex	742	544	378	383	489	244	1,125	1,033	623	
Dividends	150	159	167	-	_	-	205	222	236	
Capitalization										
Cash	\$18	\$18	\$18	\$791	\$791	\$7 <del>9</del> 1	-	·	-	
Adjusted Total Debt (4)	1,654	1,827	1,801	1,009	1,328	1,351	2,648	2,989	2,998	
Hybrid Financing	250	250	250	150	150	150	400	400	400	
Preferred	39	39	39	-	-	-	39	39	39	
Shareholders' Equity	1,774	1,997	2,183	1,887	1,945	2,029	2,945	3,357	3,596	
Total Capitalization	3,717	4,113	4,273	3,046	3,423	3,530	6,032	6,785	7,033	
Off-Balance Sheet Debt	\$205	\$198	\$192	-	-	-	\$205	\$198	\$192	
Hybrid Equity Credit – 50.0%	125	125	125	75	75	75	200	200	200	
Hybrid Debt Credit - 50.0%	125	125	125	75	75	75	200	200	200	
Average Debt	1,596	1,8 <del>6</del> 5	1,939	953	1,244	1,415	2,618	3,019	3,194	
Selected Credit Statistics (5)										
Average Debt / EBITDA	<u>3.0x</u>	<u> </u>	2.7x	4.6x	4.9x	4.5x	3.4x	3.3x	3.0x	
FRO / Average Debt		21.0%	24.7%	14.6%	44.3%	c	21.0%	21.0%	24:1	
Debt / Capitalization	47.9%	47.5%	45.1%	35.6%	41.0%	40.4%	47.2%	47.0%	45.5	
Net Debt / Capitalization	47.4%	47.0%	44.6%	9.6%	17.9%	18.0%	47.2%	47.0%	45.59	
EBITDA / Interest	5.3x	5.2x	5.6x	3.1x	3.0x	3.4x	4.9x	4.9x	5.3×	
FFO Interest Coverage	4.6x	4.3x	4.7x	3.1x	3.1x	3.5x	4.5x	4.4x	4.8×	

Notes. Glant data and retained synergies per Glant management. Asteroid data per Asteroid management plan as adjusted by Glant management. BP denotes business position by S&P.

(1) Adjusted EBITDA includes equity in earnings of affiliates and excludes income related to AFUDC equity for credit statistics.

(2) Adjusted FFO includes non-cash amortization of debt write-up.

(3) Assumes 50% equity credit to the hybrid financing.

(4) Total debt includes off-balance sheet debt and capitalized lease obligations and excludes hybrid financing.

(5) Credit statistics reflect off-balance sheet debt, capitalized lease obligations and the write-up of debt related to the transaction.



## Hybrid Financing Sensitivity

- Hybrid instrument provides \$8-\$9m of cash flow offset per \$50m of hybrid issuance
- Limit of 15% of capital structure of \$900m on total hybrid issuance
- \$500m of hybrid = \$80-\$90m of cash flow cushion

	_	Hybrid Preferred Issued <sup>(1)</sup>											
	Total: Asteroid:	\$400 150	\$450 200	\$500 250	\$550 300	\$600 350	\$650 400	\$700 450					
Regulatory	2008	\$25	\$16	\$7	\$6	\$6	\$5	\$5					
Amortization	2009	89	81	73	65	57	49	40					
Required <sup>(2)</sup>	2010	·	_	_	-	-	-	_					
	2011	<u> </u>			-	_		_					

(1) Including \$250 MM of Hybrid Preferred issued at Giant in 2007. Balance of total assumed issued at Asteroid in 2008.

(2) Regulatory amortization required to achieve 21% FFO/Debt.

### **Sources & Uses / Pro-Forma Capitalization**

Sources	and	Uses
(\$ in millions)		

Sources		Uses	
Asset Sale – Asteroid Perspective			
Proceeds from Asset Sale to Blue	\$940	Cash Proceeds	\$949
Proceeds from Sale of Crossroads Peaker	50	State Taxes and AMT on Sale	41
Total	\$990	Total	\$990
Corporate Acquisition – Glant Perspective			
Stock Issuance	\$1,017	Stock consideration to Asteroid Shareholders	\$1,017
Asset Sale Cash Proceeds	949	Cash consideration to Asteroid Shareholders	678
Debt Assumed Net of Debt Tender (1)	747	Debt Assumed Net of Debt Tender (1)	747
Hybrid Financing	150	Paydown of Asteroid Debt	488
Existing Cash Balance	192	Premium on Debt Tender	11
		Transaction Expenses	50
		Restructuring Costs (Capitalized Portion)	63
Total	\$3,055	Total	\$3,055

Source: Glant management.

(1) Excludes debt write-up and hybrid financing.

### 2007E Pro-Forma Capitalization

(\$ in millions)

				Transaction	Adjustments		
	Giant Stand-Alone <sup>(1)</sup>	Asteroid Stand-Alone <sup>(1)</sup>	Asset Sale <sup>(2)</sup>	Arles and latan Adjustment <sup>(3)</sup>	Merger Adjustments <sup>(4)</sup>	Debt Pay-Down <sup>(5)</sup>	Giant / Asteroid Pro Forma
Cash	\$33	-	\$949	\$6	(\$791)	(\$163)	\$33
Existing Debt	\$1,321	\$1,235		-	\$151	(\$488)	\$2,219
Hybrid Issuance						150	150
Total Debt	\$1,321	\$1,235					\$2,369
Preferred Stock	39						39
Shareholders' Equity	1,518	1,554	285	6	(821)	(7)	2,536
Total Capitalization	\$2,879	\$2,789	•				\$4,944

(1) Based on Giant and Asteroid management plans.

(2) Proceeds include \$940 MM from Blue and \$50 MM from sale of Crossroads Peaker net of related state tax payment of \$27 MM and AMT of \$14 MM. Shareholders' equity reflects after-tax book gain on the sale.

(3) Includes adjustments for Giant assumptions related to latan and other incremental capital expenditures.

(4) \$678 MM paid to Asteroid shareholders and \$113 MM of transaction and restructuring costs incurred, \$151 MM of existing Asteroid debt written up to fair value.

(5) Pay-down of \$488 MM face value of Asteroid debt with cash from asset sales and hybrid issuance to achieve pro forma credit ratios in line with stand-alone Giant management plan.

### **Pro Forma Asteroid Debt**

			Balance			
·		Standalone	Adjustments		Pro Forma	
Debt Issue	Coupon	2007E <sup>(1)</sup>	Hybrid	Debt Tender	2007E	
14.875% (Originally 11.875%) Senior Notes due 7/1/2012	11.875% (2)	\$500.0	_	_	\$500.0	
8.0% Senior Notes due 3/1/2023	8.000%	51.5	-	(51.5)	-	
7.875% Retail QUIBS due 3/1/2032	7.875%	287.5	-	(287.5)	-	
9.44% SJLP First Mortgage Bonds due 2021	9.440%	38.4	-	_	38.4	
7.75% Senior Notes due 6/15/2011	7.750%	122.0	-	(122.0)	-	
8.27% Senior Notes due 11/15/2021	8.270%	80.9	-	. –	80.9	
latan Financing and Revolver	6.000% <sup>(3)</sup>	129.8	_	(27.1)	102.7	
Other Notes and Obligations	4.950%	25.0	_	-	25.0	
Hybrid Preferred	6.500%	-	150.0	_	150.0	
Total		\$1,235.1	\$150.0	(\$488.1)	\$897.0	

(1) As per Asteroid Management.

(2) Assumes notes are reset to original coupon of 11.875%.

(3) Assumes refinancing of existing revolver facility in line with Giant's cost of debt upon obtaining investment grade from all three agencies.

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# Asteroid Capex – Asteroid Management Plan

				Post-	Transaction I	Period	· · · · · · · · · · · · · · · · · · ·	Total
	2006E	2007E	2008E	2009E	2010E	2011E	2012E	'07-'12
latan 2	\$19.6	\$80.8	\$111.5	\$67.8	\$30.6	_	_	\$290.7
latan 1	5.2	30.4	23.8	_	-	-	-	54.2
Sibley	0.2	8.4	38.7	6.1	2.5	-	-	55.7
Jeffery	0.6	10.2	8.8	4.8		_		23.8
Other	84.5	8.0	12.1	15.0	51.8	56.0	65.7	208.5
Generation	1.2	25.2	24.8	26.8	12.7	13.2	7.8	110.5
Environmental	0.2	0.1	2.0	2.2	2.5	-	-	6.8
Substation	-	11.9	18.3	23.8	1.3	1.4	1.4	58.1
Transmission	-	15.1	26.4	8.0	3.4	3.5	3.6	60.0
Distribution	-	35.7	35.6	34.9	36.6	37.7	38.9	219.4
Total	\$111.5	\$225.8	\$302.0	\$189.3	\$141 <u>.4</u>	\$111.8	\$117.4	\$1,087.8

### **MoPub Assumed Additional CapEx**

Below is capex spending assumed in the valuation model above the levels contained in Asteroid's current capex budget

		~		Post-	Transaction I	Period		Total
	2006E	2007E	2008E	2009E	2010E	2011E	2012E	'07-'12
Asteroid Management Estimates <sup>(1)</sup>	\$111.5	\$225.8	\$302.0	\$189.3	\$141.4	\$111.8	\$117,4	\$1,087.8
Adjustments (No Impact on Rate Base)								
Reversal of Missouri Coal Generation	-	-	-	_	-	(\$5.7)	(\$14.9)	(\$20.6)
latan Adjustment	(1.2)	(14.8)	6.5	12.6	(12.3)		-	(7.9)
Total	(\$1.2)	(\$14.8)	\$6.5	\$12.6	(\$12.3)	(\$5.7)	(\$14.9)	(\$28.5)
Adjustments (With Impact on Rate Base)								
Increased latan-I Environmental Estimate	0.8	(6.6)	12.6	1.6			_	7.6
Wind Farm Investment (100 MW)	-		-	185.0	-	-		185.0
Other Generation	-		10.0	10.0	30.0	10.0	10.0	70.0
Total Distribution	-	2.7	46.2	71.8	65.0	32.8	25.6	244.1
Total Transmission	-	-	2.5	7.5	6.0	_	-	16.0
Total IT	-	5.0	3.4	11.2	14.2	1.7		35.5
Total	\$0.8	\$1.1	\$74.7	\$287.1	\$115.2	\$44.5	\$35.6	\$558.2
Total Adjustments to Capex	(0.4)	(13.6)	81.2	299.7	102.9	38.8	20.7	529.7
Total Capex	\$111.1	\$212.2	\$383.2	\$489.0	\$244.4	\$150.6	\$138.1	\$1,617.5

Source: Asteroid management plan as adjusted by Giant management.

(1) Adjusted to exclude Aries acquisition and related capex as per Asteroid management.