Exhibit No.: Issues:	KCP&L MEEIA Application KCP&L Weatherization Program Design and Operation
Witness: Sponsoring Party:	Adam Bickford Missouri Department of Natural Resources – Division of Energy
Type of Exhibit: File No.:	Direct Testimony ER-2012-0174

#### DIRECT TESTIMONY

OF

# ADAM BICKFORD

### **MISSOURI DEPARTMENT OF NATURAL RESOURCES**

#### **DIVISION OF ENERGY**

August 2 2012

# BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

# KANSAS CITY POWER AND LIGHT

# FILE NO. ER-2012-0174

# **PUBLIC VERSION**

**\*\*DENOTES HIGHLY CONFIDENTIAL INFORMATION\*\*** 

#### **BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI**

In the Matter of Kansas City Power & Light Company's Request for Authority to Implement) a General Rate Increase for Electric Service

File No. ER-2012-0174

#### **AFFIDAVIT OF ADAM BICKFORD**

)

STATE OF MISSOURI	)	
	)	SS
COUNTY OF COLE	)	

Adam Bickford, of lawful age, being duly sworn on his oath, deposes and states:

- 1. My name is Adam Bickford. I work in the City of Jefferson, Missouri, and I am employed by the Missouri Department of Natural Resources' Division of Energy as a Planner III.
- 2. Attached hereto and made a part hereof for all purposes are the Highly Confidential and Public versions of my Direct Testimony on behalf of the Missouri Department of Natural Resources' Division of Energy, consisting of 18 pages of testimony and 7 schedules in the Highly Confidential version and 18 pages of testimony and 7 schedules in the Public version, all of which have been prepared in written form for introduction into evidence in the above-referenced docket.
- 3. I hereby swear and affirm that my answers contained in the attached testimony to the questions therein propounded are true and correct to the best of my knowledge.

Adam Bickford

Subscribed and sworn to before me this 2nd day of August, 2012.

Notary Public

My commission expires:

KAY A. JOHANNPETER Notary Public - Notary Seal STATE OF MISSOURI Cole County Commission Expires: Aug. 4, 2015 Commission # 115519



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I. Introduction 1 2 Q. Please state your name and business address. 3 A. My name is Adam Bickford. My business address is Missouri Department of Natural Resources, Division of Energy, 1101 Riverside Drive, P.O. Box 176, 4 Jefferson City, Missouri 65102-0176. 5 Q. Please describe your educational background and employment experience. 6 A. I began work with the Missouri Department of Natural Resources Division of Energy 7 in August, 2009. In my current position I am a Planner III. Prior to working with 8 Missouri Department of Natural Resources I was employed as a program evaluator 9 10 by Optimal Solutions Group, LLC in Hyattsville, Maryland; the University of Missouri 11 Extension Office of Social and Economic Data Analysis in Columbia, Missouri; and 12 the Smithsonian Institution in Washington D.C. In these positions my 13 responsibilities included the design and execution of evaluation projects in the K-12 14 education and arts domains. I received my B.A. degree in Sociology from the University of California, 15 Berkeley. I hold a Masters of Arts degree and a Doctor of Philosophy degree in 16 17 Sociology from the University of Chicago. 18 Q. On whose behalf are you testifying? 19 A. I am testifying on behalf of the Missouri Department of Natural Resources 20 21 ("MDNR"), an intervenor in these proceedings.

22

1

1	Q. Have you previously submitted testimony before the Commission on behalf of
2	the Missouri Department of Natural Resources?
3	A. Yes, I have. I testified on behalf of MDNR in the following cases before the
4	Commission:
5	Union Electric Company, d/b/a AmerenUE rate case, ER-2010-0036,
6	<ul> <li>Kansas City Power and Light rate case, ER-2010-0355,</li> </ul>
7	KCP&L-Greater Missouri Operations rate case, ER-2010-0356,
8	Empire District Electric rate case, ER-2011-0004,
9	KCP&L Greater Missouri Operations MEEIA case, EO-2012-0009, and
10	Ameren Missouri MEEIA case, EO-2012-0142.
11	Additionally, I have participated in the following Integrated Resource Planning (IRP)
12	cases:
13	KCP&L-Greater Missouri Operations 2009 IRP, EE-2009-0237,
14	Empire District Electric 2010 IRP, EO-2011-0066, and
15	• Union Electric Company, d/b/a Ameren Missouri 2011, IRP, EO-2011-0271.
16 17	Q. What is the purpose of your testimony in these proceedings?
17	
18	A. My testimony addresses two issues. First, MDNR wishes to comment on KCP&L's
19	decision to withdraw its application for a DSM plan and Demand Side Investment
20	Mechanism (DSIM) under the Missouri Energy Efficiency Investment Act (MEEIA).
21	Secondly, MDNR wishes to bring some design and operation of KCP&L's low-
22	income weatherization program to the Commission's attention.
23	

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2

1	II. KCP&L's MEEIA Application
2 3	Q. What is MDNR's comment on KCP&L's MEEIA application and the withdrawal
4	of the application?
5	A. KCP&L was a driving force behind the drafting and passage of the MEEIA
6	legislation in 2009. PSC Staff, OPC, MDNR, KCP&L and other parties worked
7	diligently to implement this law through an extended series of workshops and
8	rulemaking sessions in 2010 and 2011. On December 22, 2011, KCP&L and
9	KCP&L Greater Missouri Operations (GMO) were the first utilities to submit MEEIA
10	applications. On February 17, 2012 KCP&L withdrew its application.
11	While discussing KCP&L's decision to withdraw its application, KCP&L
12	witness Darren R. Ives cited the following reasons in his direct testimony in this
13	case:
14 15 16 17 18 20 21 22 23 24 25 26 27	As we pulled together this rate request filing and furthered our work on our IRP filings due to be filed in April 2012, we determined it was prudent to reassess our MEIAA filing for KCP&L. Factors we considered were historically low natural gas prices which have created softness in demand in the wholesale market. We also considered the lagging economic environment and the fact that we have experienced declines in weather normalized retail demand since our last case. Considering these factors and with the addition of latan 2 to our base load generation fleet, KCP&L does not need additional capacity at this time. As such, to raise customer rates in the short term for benefits customers will realize over a 10 to 20 year time horizon just does not make sense considering the current state of the economy. The move to withdraw at this time allows us to leverage one of the most important benefits of energy efficiency, its scalability. <sup>1</sup>
28	The programs in KCP&L's application represented a serious effort to provide
29	energy savings opportunities across all customer classes. KCP&L's filed plan met
30	the cumulative savings goals established in the MEEIA rules.

<sup>&</sup>lt;sup>1</sup> Direct Testimony of Darren R. Ives, ER-2012-0174, p. 10.

# **Q.** Do you have further comment on KCP&L's decision to withdraw its MEEIA

#### 2 application?

- 3 A. MDNR recognizes that KCP&L is within its rights to withdraw its application at any
- 4 time in the MEEIA approval process, but the decision to do so has significant
- 5 negative implications. Electric rate payers in KCP&L's service territory will not
- 6 receive the benefits of the energy efficiency programs that were proposed. KCP&L
- 7 will not receive the benefits to its electric system that reduced use can bring, nor
- 8 will it receive compensation for its DSM programs, through the recovery of lost
- 9 revenues and the award of a performance incentive, as the MEEIA rules provide
- 10 for.
- Additionally, we note that KCP&L's decision appears to be counter to the
- policy statement central to the MEEIA legislation. Paragraphs 3 and 4 of Section

13 **393.1124**, **RSMo**, states:

14It shall be the policy of the state to value demand-side investments equal to15traditional investments in supply and delivery infrastructure and allow16recovery of all reasonable and prudent costs of delivering cost-effective17demand-side programs... The commission shall permit electric corporations18to implement commission-approved demand-side programs proposed19pursuant to this section with a goal of achieving all cost-effective demand-20side savings. (Emphasis added)

21

22 The pursuit of all cost-effective demand side savings is state policy, and should

- 23 occur without exception. There are no qualifications to this statement, and no
- expectation that low short-term demand or excess capacity are sufficient reasons to
- 25 forgo implementing cost-effective DSM programs. Successful implementation of
- 26 demand-side programs will also lower energy use, generate excess system
- 27 capacity by lowering peak demand and produce sales losses for the utility. The

MEEIA rules contain lost revenue recovery provisions to protect the utility against
 those losses. Additionally the MEEIA rules allow for contemporaneous recovery of
 program costs and the opportunity to earn a performance incentive. Because
 KCP&L has not pursued its MEEIA plan, these opportunities for the Company are
 lost. Additionally, opportunities for KCP&L rate payers to reduce their energy
 consumption by participating in DSM programs are lost.

MDNR recommends that KCP&L submit a MEEIA application at the earliest 7 possible date. The Stipulation and Agreement filed in Ameren Missouri's MEEIA 8 9 case (Case No. EO-2012-0142) shows that parties can work together to come to terms on a DSIM plan that is acceptable to all. The Commission's approval of 10 Ameren Missouri's MEEIA application on August 1, 2012 demonstrates the 11 12 Commission's commitment to implementation of MEEIA. We encourage KCP&L to consider this progress and Ameren's experiences to propose a DSIM that allows 13 the Company to implement DSM programs designed to achieve all cost effective 14 demand side savings under MEEIA. 15

16 17

# **III. KCP&L's Weatherization Program**

Q. What issues concerning KCP&L's low-income weatherization program does
 MDNR wish to bring to the Commission's attention?

20 A. MDNR is concerned about the design and operation of KCP&L's low-income

21 weatherization program. MDNR recognizes that an advisory structure for

- discussing DSM program design and operation exists, and MDNR is a member of
- the KCP&L and GMO Customer Program Advisory Group (CPAG), which meets
- quarterly to discuss the Company's DSM programs. We are raising our concerns

1	about KCP&L's weatherization program in this case because resolution of these
2	issues may require modification of KCP&L's Low-Income Weatherization tariff. <sup>2</sup>
3	MDNR is concerned that KCP&L is not distributing all of the weatherization
4	funds collected from ratepayers. We are also concerned that, after expenditure of
5	American Recovery and Reinvestment Act (ARRA) funds, the community action
6	agencies (CAAs) receiving support from KCP&L will lose the additional capacity
7	developed over the past two years, even thouth the need for weatherization is still
8	great. Consequently, we are asking the Commission to order KCP&L to change its
9	allocation method for weatherization funds and to allow KCP&L to increase the
10	amount of money collected from ratepayers to fund its weatherization program to
11	weatherize more homes.
12	Q. Please describe the sources of information used in your analysis of KCP&L's
12 13	Q. Please describe the sources of information used in your analysis of KCP&L's weatherization program.
13	weatherization program.
13 14	weatherization program. A. MDNR"s analysis of KCP&L's weatherization program relies on a data request
13 14 15	<ul><li>weatherization program.</li><li>A. MDNR"s analysis of KCP&amp;L's weatherization program relies on a data request submitted by MDNR in this case, internal funding and unit completion data</li></ul>
13 14 15 16	<ul> <li>weatherization program.</li> <li>A. MDNR's analysis of KCP&amp;L's weatherization program relies on a data request submitted by MDNR in this case, internal funding and unit completion data maintained by MDNR, and an April, 2012 status report submitted to the</li> </ul>
13 14 15 16 17	<ul> <li>weatherization program.</li> <li>A. MDNR's analysis of KCP&amp;L's weatherization program relies on a data request submitted by MDNR in this case, internal funding and unit completion data maintained by MDNR, and an April, 2012 status report submitted to the Commission by the Company.</li> </ul>
13 14 15 16 17 18	<ul> <li>weatherization program.</li> <li>A. MDNR"s analysis of KCP&amp;L's weatherization program relies on a data request submitted by MDNR in this case, internal funding and unit completion data maintained by MDNR, and an April, 2012 status report submitted to the Commission by the Company.</li> <li>Q. What was the scope of the data request?</li> </ul>
13 14 15 16 17 18 19	<ul> <li>weatherization program.</li> <li>A. MDNR's analysis of KCP&amp;L's weatherization program relies on a data request submitted by MDNR in this case, internal funding and unit completion data maintained by MDNR, and an April, 2012 status report submitted to the Commission by the Company.</li> <li>Q. What was the scope of the data request?</li> <li>A. Data request MDNR DR 1-1 to 1-5 asked KCP&amp;L to</li> </ul>
13 14 15 16 17 18 19 20	<ul> <li>weatherization program.</li> <li>A. MDNR's analysis of KCP&amp;L's weatherization program relies on a data request submitted by MDNR in this case, internal funding and unit completion data maintained by MDNR, and an April, 2012 status report submitted to the Commission by the Company.</li> <li>Q. What was the scope of the data request?</li> <li>A. Data request MDNR DR 1-1 to 1-5 asked KCP&amp;L to <ol> <li>list the CAAs it provides weatherization funds to,</li> </ol> </li> </ul>

 $<sup>^{2}</sup>$  Tariff JE-2012-0183, Schedule LIW, Sheet 43H, filed October 11, 2009.

- 1 3. describe the method used to allocate program funds,
- 2 4. describe the disposition of unspent funds, and
- 5. describe the program guidelines for the weatherization program.
- 4 KCP&L provided this information on July 17, 2012. Its responses identified three
- 5 CAAs funded by KCP&L's weatherization program, the City of Kansas City, the
- 6 Missouri Valley Community Action Agency (MVCAA), and the Central Missouri
- 7 Community Action Agency (CMCAA).

1	Q.	What does the response to MDNR's data request indicate?
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2	A.	KCP&L's response indicates that it has not distributed all ratepayer weatherization
3		funds to the CAAs. The Commission ordered KCP&L to collect \$573,888 from its
4		ratepayers for the weatherization program in ER-2010-0355. <sup>3</sup> According to MDNR
5		DR 1-2, KCP&L budgeted **
6		corresponds to the 2012 calendar year. KCP&L has consistently distributed less
7		money to the CAAs than it has collected. According to the April 12, 2012 status
8		report to the Commission, in 2010 KCP&L spent \$194,645.00 and in 2011 it spent
9		\$150,475.00. <sup>4</sup> Beginning in 2011, KCP&L unilaterally decided to stop carrying over
10		unspent weatherization funds, meaning that the annual balance in the
11		weatherization program was not used to provide additional funds to weatherize the
12		residents of its low-income customers.
13		During the 2010 and 2011 KCP&L reported the CAAs completed
14		weatherization of 55 homes. In response to MDNR DR 1-2, KCP&L reported
15		weatherizing 17 homes in the first half of 2012. <sup>5</sup>
16		The period of KCP&L's report of spending and house completion
17		corresponds to the presence of ARRA funding and the CAAs giving priority to
18		spending ARRA weatherization funds. However, some of the reason for the low
19		funding of weatherization over the past three years lies with the method KCP&L
20		uses to allocate its weatherization funds.

<sup>&</sup>lt;sup>3</sup> Missouri Public Service Commission *Report and Order File No. ER-2010-0355*, p. 179. <sup>4</sup> See Schedule AB-1 (HC) <sup>5</sup> Ibid.

1

•	
2	Q. Please describe this allocation method.
3	A. In response to MDNR DR 1-3, KCP&L described its budgeting and allocation
4	process as follows:
5 6	The budgeting and allocation process is done in three steps. The steps are:
7 8 9 10	<ol> <li>Determine the prior year's actual spend by agency</li> <li>Determine how many homes an agency can complete in the upcoming year (collaborate with agency to establish counts)</li> <li>Set a budget figure based upon the number of homes</li> </ol>
11 12	There is no indication that CAAs are made aware of total amount of money KCP&L
13	has available to distribute.
14	According to its weatherization tariff, KCP&L does not specify the allocation
15	method for distributing funds to the agencies. <sup>6</sup> KCP&L's response to MDNR DR 1-3
16	suggests that agencies are not informed of the amount of money available for
17	weatherization. This practice puts the agencies at a disadvantage. Without this
18	key piece of information, without knowing the funds available to them, it is very
19	difficult for the agencies to accurately estimate the number of houses they can
20	weatherize in a program year.
21	Q. Are there other weatherization tariffs that specify the total amount to be
22	distributed to agencies each year?
23	A, Yes. Missouri Gas Energy (MGE) and the Empire District Electric company
24	(Empire) have weatherization tariffs that specify expenditure levels. The Empire
25	tariff also provides a specific allocation formula. Both of these models provide a

 $<sup>^{\</sup>rm 6}$  Tariff JE-2012-0183, Schedule LIW, Sheet 43H, filed October 11, 2009.

level of certainty of that the agencies can use program funding and agency 1 budgeting. 2

The MGE weatherization tariff specifies that "[t]he Company will provide 3 \$750,000 annually (the program funds) for a residential weatherization program..."<sup>7</sup> 4 The tariff language specifies both the total amount to be spent each year, and the 5 6 dollar amounts to be distributed among participating agencies.

The Empire weatherization tariff specifies both annual spending levels and 7

an allocation formula that can adjust spending levels by the distribution of low-8

income houses in each agency service territory.<sup>8</sup> 9

Q. Is there any indication that participating agencies are concerned about 10

#### KCP&L's present method of program administration? 11

A. In its report in ER-2010-0355, the Commission ordered KCP&L to "evaluate 12

transition of the low income weatherization funds to the EIERA and administration 13

of the programs to DNR."<sup>9</sup> In response, KCP&L and GMO fielded a short survey 14

asking individual agencies about the administration of the KCP&L and GMO 15

weatherization programs. Results of this survey were presented to the CPAG on 16

January 18, 2012.<sup>10</sup> The results are based on a single response from each agency. 17

- Generally, the results express satisfaction with KCP&L and GMO's administration 18
- of the program. Some of the comments express a wish for more funds and for a 19
- 20 streamlined customer approval process. The survey did not ask about the
- agencies' awareness of the total funds that KCP&L collects from ratepayers for the 21

<sup>&</sup>lt;sup>7</sup> Tariff JG-2008-0311, Schedule PP, Sheet 96, filed December 8, 2007.

 <sup>&</sup>lt;sup>8</sup> Tariff YE-2011-0615, Schedule PRO, 8c, filed June 15, 2011.
 <sup>9</sup> Missouri Public Service Commission *Report and Order File No. ER-2010-0355*, p. 182.

<sup>&</sup>lt;sup>10</sup> See Schedule AB-2

1	weatherization program or whether the agencies would like to change the annual
2	allocation and budgeting process.

3 Q. Do you have any final comments about the design of the KCP&L

4 weatherization program?

5 A. From MDNR's perspective, the current design of KCP&L's weatherization program

- 6 tends to collect more money than is spent spent. The current design does not
- 7 communicate key information, the total funds collected and the funds allocated to
- 8 each agency, that agencies could use to effectively manage their program
- 9 operations. MDNR recommends that the Commission order KCP&L to modify its
- 10 weatherization tariff to incorporate key features of the MGE and Empire
- 11 weatherization tariffs, which specify the total funds to be expended annually and
- 12 either specify the dollar amount allocated to each agency or provide an objective
- allocation method that agencies can use in their planning and program operations.

# 14 IV. Impact of ARRA on the Community Action Agencies

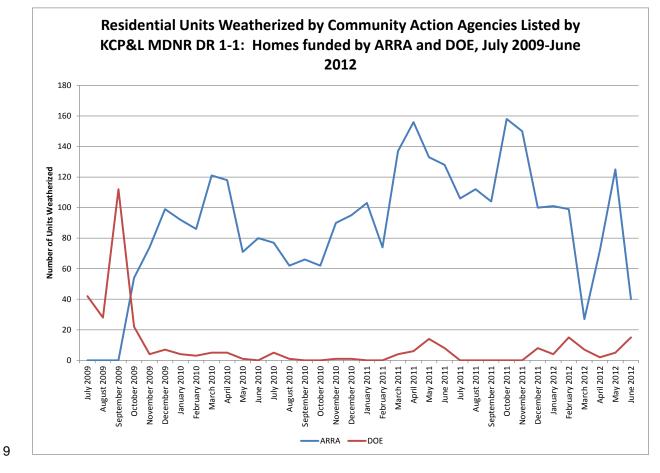
- **Q. How has ARRA impacted the capacity of the CAAs?**
- 16 A. ARRA funds were allocated to weatherization agencies between 2009 and 2012.<sup>11</sup>
- During that period, the number of houses weatherized in Missouri increased by a
- 18 factor of nine. Statewide, ARRA funds created an estimated 585 jobs. The three
- 19 CAAs mentioned by KCP&L weatherized a total of 3,172 homes using ARRA funds,
- 20 compared to 329 homes using non-ARRA Department of Energy (DOE) funds and
- <sup>21</sup> 72 homes using KCP&L funds.<sup>12</sup> In the three program years of the ARRA grant,

 <sup>&</sup>lt;sup>11</sup> MDNR, 2012. "Missouri Low Income Weatherization Assistance Program (LIWAP)" fact sheet. PUB1217. <u>http://dnr.mo.gov/pubs/PUB1217.pdf</u>
 <sup>12</sup> see Schedule AB-2

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- 1 \$21,198,701 was provided to the three agencies. On average, these agencies
- 2 weatherized 88 homes per month using ARRA funds
- 3 The presence of ARRA funds rapidly increased the ability of the agencies to
- 4 weatherize homes. Additionally, the presence of ARRA funds, and the requirement
- 5 that funds be expended before the end of June, 2012, reduced the number of
- 6 homes weatherized using other funding sources.
- 7

#### 8 Figure 1 Units weatherized by ARRA and DOE funds, 2009-2012



10 Source: Schedule AB-3

11 This is seen in Figure 1, which shows the monthly house production from ARRA

12 funds to monthly house production from DOE funds from October, 2009 through

1	June, 2012 for the three agencies listed in KCP&L's response to MDNR DR 1-1.
2	ARRA-funded house production has dominated the work of the agencies over the
3	past three years. With these additional funds, agencies purchased new equipment
4	and hired and trained new staff to fulfill the production demands of the program.
5	However, this funding source has been exhausted, and the capacity gains of the
6	past few years are at risk. MDNR recognizes that, despite the success of the
7	ARRA-funded weatherization program, the supply of low-income homes that could
8	benefit from weatherization services is not exhausted. As of August 2, 2012 these
9	three agencies have a waiting list of 771 homes to be weatherized. <sup>13</sup>
10	MDNR also recognizes that a highly skilled and experienced workforce of
11	weatherization technicians is at risk as the agencies contract to pre-ARRA levels.
12	The presence of additional homes that could be weatherized and a skilled
13	workforce to perform these jobs indicates that the local capacity is available for
14	KCP&L to increase its level of weatherization funding.
	V. Detential Sources of Weetberization Funds in DV 2012 and
15	V. Potential Sources of Weatherization Funds in PY 2012 and
16	PY 2013

- 17 Q. What is the amount of federal Weatherization program funding for Missouri for
- 18 the 2012 program year (PY) (July 1, 2012 June 30, 2013)?
- 19 A. On February 8, 2012 the DOE issued Weatherization Program Notice 12-2 (see
- 20 Schedule AB-5) indicating that:

DOE has determined that an appropriation level of \$68 million cannot sustain an effective national weatherization program using the regulatory formula to allocate funds. The Secretary is exercising the provided authority and funds are being allocated in an effort to provide States WAP funding in PY 2012 at a level comparable to funding levels prior to the Recovery Act, with

<sup>&</sup>lt;sup>13</sup> See Schedule AB-4

3

1

2

- 4
- consideration of carry-over funding available to States and the funding level provided through FY2012 appropriations. *There will be Grantees that will receive no new DOE funding for FY 2012.* (Emphasis added).
- 5 As confirmed by the allocation letter accompanying this notice (see Schedule AB-
- 6 6), the federal allocation for Missouri's Weatherization program is \$0.00 for program
- 7 year (PY) 2012.
- Q. What is the outlook for PY 2013 federal Weatherization funding (July 1, 2013 –
  June 30, 2014)?
- 10 A. Currently Missouri's allocation of Weatherization funds from DOE is not known and
- 11 will be based primarily upon the level of Congressional appropriation. Due to
- 12 elections in November 2012, completion of a federal budget is not expected until
- sometime in 2013. If Congress uses Continuing Resolutions in lieu of passage of
- 14 new budget bills, as it has in the past, prior year budget levels may be carried
- 15 forward. This would not bode well for Weatherization, which was funded at a very
- 16 low level for PY 2012, prompting DOE to allocate zero dollars to some states,
- 17 including Missouri. In PY 2013, Missouri will not have federal Weatherization funds
- to carry over to bridge the gap. For this reason it is important to continue utility
- 19 funding of low income weatherization and provide a reliable stream of funds for
- 20 administration of the utility weatherization programs.

# 21 Q. What are the current sources of funding available to MDNR to weatherize

- 22 homes of low-income residents of Missouri?
- A. Weatherization program funding comes primarily from three sources, the federal
- 24 government, funds from several Missouri utilities, and occasional supplementary
- 25 funds from the federal Low Income Home Energy Assistance Program (LIHEAP).

Funding from federal sources is part of MDNR Division of Energy's allocation from
 the U.S. DOE, under a formula allocation based on population, local climatic
 conditions, and the cost of heating and cooling for low-income residences.<sup>14</sup>
 Between 2009 and 2012, the federal Weatherization funds were supplemented by
 ARRA funds.

The second source of funding is from utilities. MDNR administers 6 weatherization funds approved by the Missouri Public Service Commission in 7 various cases for individual utilities (Ameren Electric, Ameren Gas, Laclede Gas 8 9 and Atmos Gas). Other utilities, such as Empire District Electric, Kansas City Power and Light and KCP&L GMO, operate weatherization programs 10 independently. MDNR administers the utility weatherization funds consistent with 11 12 the guidelines of the federal DOE Weatherization program. Regardless of source, funds are passed through MDNR to the various agencies to provide weatherization 13 services throughout the state. Utility funds are used to improve the efficiency of the 14 houses of eligible utility customers in each utility's respective service territories. 15 The third source of funds is occasional small transfers of LIHEAP funds to 16 17 supplement the weatherization program. These funds are generally not available to support program administration. 18 Because the outlook for federal weatherization funds in uncertain, MDNR 19 20 requests that the Commission consider increasing the funds KCP&L collects for its

21 weatherization program.

<sup>&</sup>lt;sup>14</sup> See http://www1.eere.energy.gov/wip/wap\_allocation.html

1

### 2 Q. How much should KCP&L weatherization funds be increased?

A. Estimating the amount that KCP&L's weatherization funds should be increased is
beyond the scope of this testimony. To fully estimate the number of homes that
could be weatherized requires detailed data from KCP&L about customer poverty
level and the geographic distribution of houses below the poverty level.

Nevertheless, it is possible to generate an general estimate assuming a 7 proportionate increase in the number of households in poverty being weatherized 8 9 each year. Schedule AB-6 presents such an estimate using data from the United States Census American Community Survey and data from KCP&L's response to 10 MDNR DR 1-5. The American Community Survey produces general population 11 level estimates on a county-level.<sup>15</sup> For Schedule AB-7 I have selected the 12 counties in KCP&L's Missouri jurisdiction. According to this estimate, there are 13 55,894 homes with families living below the federal poverty level. The annual 14 weatherization budget ordered by the Commission in ER-2010-0355 is \$573,888. 15 In MDNR DR 1-5, KCP&L reported that agencies keep an average of 13% of their 16 allocations for administrative costs, leaving \$499,283 for program operations. 17 MDNR DR 1-5 also lists the per house expenditures set by the Company at 18 \*\* per home. If all of the program operations funds were spent, KCP&L's 19 agencies would be able to weatherize 143 houses per year<sup>16</sup>, or 0.26 percent of the 20 total estimated houses in poverty. 21

<sup>&</sup>lt;sup>15</sup> More information about this survey is available from http://factfinder2.census.gov

<sup>&</sup>lt;sup>16</sup> According to Schedule AB-1, KCP&L weatherized 72 houses between 2010 and 2012.

1	If one were to increase the rate of weatherization by 25 percent, the new
2	percentage of homes weatherized would increase to 0.32 percent per year. This
3	translates to 178 weatherized houses per year and would increase KCP&L's
4	operation budget by \$124,821 to \$624,103 and its total budget by \$143,472 to
5	\$717,360.
6	This rough estimate does not take into account the likelihood that the
7	agencies would be able to increase the level of participation in the weatherization
8	program. KCP&L and GMO are currently conducting a market potential study that
9	will establish estimates of realistic achievable potential and likely participation rates.
10 11	VI. Conclusion Q. Do you have any concluding comments about the issues discussed in your
12	testimony?
12	testimony?
12 13	testimony? A. Many of my comments critique the design and implementation of the KCP&L
12 13 14	testimony? A. Many of my comments critique the design and implementation of the KCP&L weatherization program. KCP&L's apparent practice of not informing the
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12 13 14 15 16 17 18 19	<ul> <li>testimony?</li> <li>A. Many of my comments critique the design and implementation of the KCP&amp;L weatherization program. KCP&amp;L's apparent practice of not informing the participating agencies of the total annual amount collected from ratepayers from this program is troubling. At a time when ARRA funds are being exhausted and community action agencies are looking for additional funds to maintain their staffing levels and avoid losing the capacity and expertise developed during ARRA, it is difficult to understand why a utility would withhold this information.</li> </ul>

1	available for the weatherization program, and specified an allocation
2	methodology;
3	2. that the Commission consider ordering KCP&L to increase its
4	collections for its weatherization program and provide revenue
5	requirement treatment for these additional weatherization funds; and
6	3. that the Commission continue to monitor the collections, expenditures
7	and production of KCP&L's weatherization program.
8	Finally, KCP&L should submit a MEEIA application at the earliest possible
9	date.
10	Q. Does this conclude your testimony?
11	A. Yes. Thank you.

12

KCP&L							
Corrected 2010 Report		А	В	С	D		
Agency	Funds Available (ER- 2010-0355)	Funds Provided '10	Funds rolled over from previous year	Administrative Funds	Number of Jobs Completed	Total Cost (Excluding Admin Funds)	Balance (Funds Available - Funds Provided)
Total Missouri Program	\$573 <i>,</i> 888.00	\$194,645.00	\$12,422.00	\$65,358.89	30	\$129,286.11	\$379,243.00
City of Kansas City		\$169,645.00	\$-	\$62,408.00	21	\$107,237.00	
West Central Missouri Community Action Agency (WCMCAA)		\$-	\$-			\$-	
Missouri Valley Community Action Agency (MVCAA)		\$20,000.00	\$7,955.00	\$2,300.89	6	\$17,699.11	
Central Missouri Community Action (CMCA)		\$5,000.00	\$4,467.00	\$650.00	3	\$4,350.00	
2011 Report		A	В	С	D		
Agency	Funds Available (ER- 2010-0355)	Funds Provided '11	Funds rolled over from previous year	Administrative Funds	Number of Jobs Completed	Total Cost (Excluding Admin Funds)	Balance (Funds Available - Funds Provided)
Total Missouri Program	\$573,888.00	\$150,475.00	\$-	\$7,494.00	25	\$142,981.00	\$423,413.00
City of Kansas City		\$133,610.00	\$-	\$5,368.00	21	\$128,242.00	
West Central Missouri Community Action Agency (WCMCAA)		\$-	\$-			\$-	
Missouri Valley Community Action Agency (MVCAA)		\$11,865.00	\$-	\$1,820.00	3	\$10,045.00	
Central Missouri Community Action (CMCA)		\$5,000.00	\$-	\$306.00	1	\$4,694.00	
KCP&L Note: "*Beginning in 2011, un	used funds are no	ot rolled to next y	ear. New contra	acts begin in Janu	ary each year	and end on Dece	mber 31. "

Schedule AB-1 Materials from "Low Income Weatherization Program Status Report" 4/13/2012 and MDNR DR 1-2 (HC)

# Materials from Data Request MDNR 1-2 ER-2012-0175 (HC)

2012 Annual and Year to Date						
Agency	Funds Available (ER- 2010-0355)	Funds Provided '12	Administrative Funds (13% of total, per response to MDNR Data Request 1-2.g)	Number of Jobs Completed, YTD	Total Cost (Excluding Admin Funds)	Balance (Funds Available - Funds Provided)
Total Missouri Program				17		
City of Kansas City				14		
West Central Missouri Community Action Agency (WCMCAA)				2		
Central Missouri Community Action Agency				1		

Schedule AB-2 KCP&L and GMO Weatherization Results, 1/18/2012

Survey Question	KOMO	MVCAA	WCMCAA	661	СМСА
	КСМО	MVCAA	WUMCAA	CSI	CMCA
1. How satisfied are you with KCP&L's Low Income Weatherization program?	4	4	5	5	5
a. Please provide additional comment		a. : More Weatherization dollars would be appreciated and would go a long way toward helping low income families deal with high energy costs as well as lower energy consumption.			
2. How satisfied with the ease of the customer approval process?	4	3	3	5	4
a. Please provide additional comment		a. Right now it seems rather cumbersome & sometimes we need to contact KCPL numerous times to get an approval—KCPL should consider an on-line approval process like some of the other utilities.	In the past it seemed to take a while to get approval for customers.	This is extremely easy	
3. How satisfied with the qualification requirements?	3	5	5		4
a. Are there any specific qualifications that keep customers from qualifying for this program?	Income levels too low. We could help more people if the income level were higher			It is sometimes hard for us to have a pool of clients to pull from because we have a very small service area to pull from	
b. Please provide additional comments:					
4. How satisfied are you with the KCP&L's reimbursement funding administration for the program?	4	4	5	5	4
	We've never had a problem from what I'm aware of.				

	КСМО	MVCAA	WCMCAA	CSI	СМСА
5. How satisfied are you with KCP&L's contract management and administration for the program?	3	4	5	4	4
a. Please provide additional comment	We sometimes seem to be at odds, but we've worked through it			It would help if the contract ID and PO# were given at the time of the award	
6. Are customers aware of this program prior to contacting your agency?	n/a	Yes	No	n/a	Not really
a. If yes, how did they become aware of it?	I don't know, I suppose they are	KCPL publications			
b. If not, how could KCP&L increase awareness of this program to customers?	Flyers, billboard advertisement	Put county contact info into every bill/communication so that people would know who to contact to sign up for weatherization	We have never had a KCP&L customer mentioned this program.	Unknown if clients are aware or not. We do not know how you inform them of this funding	Direct mail in bills
7. Do you ever get the opportunity to talk with these customers after they participate in KCP&L's Low Income Weatherization program?	No	Yes	No	No	1
a. If yes, what do customers say about the weatherization program?		Most are very appreciative & would like even more measures done to help save energy		We don't normally have the opportunity to speak with the clients afterwards unless they have a complaint.	
8. What other types of programs does your agency help customers get signed up for?	n/a	Yes	n/a	Yes	Yes
a. How does KCP&L's Low Income Weatherization program compare to those other offerings?	KCP&L is a good partner I our wx efforts. We sincerely appreciate all they do	a. KCPL has one of the largest amounts that we can use for weatherization measures.	a	We have several programs with our agency and all employees try to find out what program each client might be eligible for and encourage them to apply	Utility assistance

	КСМО	MVCAA	WCMCAA	CSI	CMCA
9. Do you also deal with the weatherization contractors?	Yes	Yes	Yes	Yes	Yes
a. If yes, how satisfied are you with the contractors? Please explain?	The contractors associated with our program using KCP&L funds	a. We use all of our own people for all of the weatherization work except for the HVAC work—then we use contractors. We are well satisfied with the work that is done, except that it gets done at a slower rate than we would like more money per home—more money over all-going to an on-line customer approval process would speed up the file procedures.		The contractors that we use are very aware of the circumstances that our clients are in and are very sensitive to their situations.	Satisfied
<ol> <li>Please explain in detail any suggestions for improving KCP&amp;L's process for administering the Low Income Weatherization Program.</li> </ol>					
1. Would you suggest changing the funding administration mechanism to the EIERA organization utilized by other Missouri utilities?	No	No	No	I don't know what EIERA is	No
	I have no idea how well that would work for us. I would rather keep things the way they are.				Please keep the with KCPL. They are timely, responsive and very professional. Please do not more the program to EIERA

	Total	Monthly Average	Annual Estimate				
Units Weatherized by Program							
Funding Source							
ARRA	3,172	88	1,057				
DOE	329	9	110				
Program Operations							
Funding Source							
ARRA	\$21,198,701	\$588,853	\$7,066,233.67				
DOE	\$1,594,742	\$ 44,298	\$531,580.67				
Source: EE00151 ARRA Productio	Source: EE00151 ARRA Production Estimates and DOE Weatherization Reporting (HC) Internal MDNR						
Sources, see workpapers for mor	ithly data.						

Schedule AB-3: DOE and ARRA Weatherization Expenses, July 2009-June 20	
	)12

Schedule AB-4: DOE PY 2012 Guidance Document



Department of Energy Washington, DC 20585

# WEATHERIZATION PROGRAM NOTICE 12-2 EFFECTIVE DATE: February 8, 2012

# SUBJECT: PROGRAM YEAR 2012 GRANTEE ALLOCATIONS

**PURPOSE:** To provide final Grantee allocations for the preparation and submission of applications for funding for the Weatherization Assistance Program (WAP) for Program Year (PY) 2012.

**SCOPE:** The provisions of this guidance apply to Grantees applying for financial assistance under the Department of Energy (DOE) WAP.

**LEGAL AUTHORITY:** Title IV, Energy Conservation and Production Act, as amended, authorizes the Department of Energy to administer the Weatherization Assistance Program. (42 U.S.C.§ 6861, *et. seq.*) All grant awards made under this program shall comply with applicable law and regulations including the WAP regulations contained in 10 CFR 440.

**PROCEDURES:** Congress has passed and the President has signed the FY 2012 Energy and Water Appropriations Act, Pub. L. 112-74. The FY 2012 Appropriations Act funds Weatherization at \$68,000,000. This funding level is less than one-third of that recently provided annually through Appropriations for WAP. Congress also provided the DOE Secretary authority to waive the allocation formula established in the WAP regulations for Program Year 2012.

DOE has determined that an appropriation level of \$68 million cannot sustain an effective national weatherization program using the regulatory formula to allocate funds. The Secretary is exercising the provided authority and funds are being allocated in an effort to provide States WAP funding in PY 2012 at a level comparable to funding levels prior to the Recovery Act, with consideration of carry-over funding available to States and the funding level provided through FY2012 appropriations. There will be Grantees that will receive no new DOE funding for FY 2012.

Grantees should refer to the Funding Opportunity Announcement No.DE-FOA0000641or any subsequent guidance documents for additional information on the funding and allocation process.

# Note: Sustainable Energy Resource for Consumers Grants will not be funded in 2012.

The final Grantee allocations attached are to be used in conjunction with Weatherization Program Notice 12-1, Program Year 2012 Weatherization Grant Guidance, in developing the annual grant application for 2012. Grantees should develop their 2012 Grantee plans based on these allocations

Anna Meria Soncia

Annamaria Garcia Acting Program Manager Office of Weatherization and Intergovernmental Program Energy Efficiency and Renewable Energy

Attachment

\$68,000,000

### Weatherization Assistance Program

Final FY2012 State Allocations @ Appropriation of:

State	FY 2012 Program Allocation	FY 2012 T&TA Allocation	FY 2012 Total Allocation
Alabama	\$0	\$0	\$0
Alaska	\$0	\$0	\$0
Arizona	\$0	\$0	\$0
Arkansas	\$0	\$0	\$0
California	\$1,484,182	\$164,909	\$1,649,091
Colorado	\$0	\$0	\$0
Connecticut	\$1,187,763	\$131,974	\$1,319,737
Delaware	\$0	\$0	\$0
District of Columbia	\$412,423	\$45,825	\$458,248
Florida	\$0	\$0	\$0
Georgia	\$916,861	\$101,873	\$1,018,734
Hawaii	\$48,936	\$5,437	\$54,373
Idaho	\$1,249,819	\$138,869	\$1,388,688
Illinois	\$4,367,396	\$485,266	\$4,852,662
Indiana	\$0	\$0	\$0
lowa	\$0	\$0	\$0
Kansas	\$1,596,733	\$177,415	\$1,774,148
Kentucky	\$2,853,529	\$317,059	\$3,170,588
Louisiana	\$537,296	\$59,700	\$596 <i>,</i> 996
Maine	\$1,941,189	\$215,688	\$2,156,877
Maryland	\$0	\$0	\$0
Massachusetts	\$4,134,876	\$459,431	\$4,594,307
Michigan	\$3,597,753	\$399,750	\$3,997,503
Minnesota	\$0	\$0	\$0
Mississippi	\$517,130	\$57,459	\$574,589
Missouri	\$0	\$0	\$0
Montana	\$797,859	\$88,651	\$886,510
Nebraska	\$591,453	\$65,717	\$657,170
Nevada	\$528,321	\$58,702	\$587,023
New Hampshire	\$477,831	\$53,092	\$530,923
New Jersey	\$0	\$0	\$0
New Mexico	\$549,221	\$61,024	\$610,245

New York	\$12,717,745	\$1,413,083	\$14,130,828	
North Carolina	\$0	\$0	\$0	
North Dakota	\$0	\$0	\$0	
Ohio	\$0	\$0	\$0	
Oklahoma	\$611,168	\$67,908	\$679,076	
Oregon	\$1,339,227	\$148,803	\$1,488,030	
Pennsylvania	\$3,479,605	\$386,623	\$3,866,228	
Rhode Island	\$732,456	\$81,384	\$813,840	
South Carolina	\$835,070	\$92,785	\$927,855	
South Dakota	\$455,090	\$50,566	\$505 <i>,</i> 656	
Tennessee	\$0	\$0	\$0	
Texas	\$0	\$0	\$0	
Utah	\$657,406	\$73,045	\$730,451	
Vermont	\$0	\$0	\$0	
Virginia	\$0	\$0	\$0	
Washington	\$2,872,125	\$319,125	\$3,191,250	
West Virginia	\$1,014,983	\$112,776	\$1,127,759	
Wisconsin	\$5,415,605	\$601,734	\$6,017,339	
Wyoming	\$340,847	\$37,872	\$378,719	
American Samoa	\$118,885	\$13,209	\$132,094	
Guam	\$0	\$0	\$0	
Puerto Rico	\$0	\$0	\$0	
Northern Mariana Islands	\$0	\$0	\$0	
Virgin Islands	\$0	\$0	\$0	
Navajo Grant:	\$0	\$0	\$0	
Northern Arapahoe Grant:	\$63,661	\$7,073	\$70,734	
Inter-Tribal Council of Arizona Grant:	\$55,556	\$6,173	\$61,729	
Headquarters T&TA			\$3,000,000	
Leveraging Project			\$0	
Total	\$58,500,000	\$6,500,000	\$68,000,000	

Schedule AB-6 DOE Missouri Allocation Letter



# **Department of Energy**

Washington, DC 20585

February 8, 2012

Ms. Sara Parker Pauley, Director Missouri, Department of Natural Resources P.O. Box 176 1101 Riverside Drive (Grants-Accounting Program) Jefferson City, MO 65102-0176

Dear Ms. Parker Pauley:

As you know, the Weatherization Assistance Program (WAP) enables low-income families to permanently reduce their energy bills and improve the health and safety of their homes. These WAP investments stimulate businesses, support local economies, and create jobs in communities across the nation. The U.S. Department of Energy (DOE) is proud to partner with your office to accomplish the goals of the WAP. This letter is to inform you of the WAP funding that will be available from the DOE for Program Year (PY) 2012.

In the 2012 Consolidated Appropriations Act, Congress provided \$65 million for allocation to WAP grantees - a funding level that is less than one-third of the amount recently provided through appropriations for the Program. Congress also provided the Secretary of Energy with the authority in PY 2012 to use a methodology other than the formula established in regulation to distribute the available funding. The Secretary is exercising this authority. The PY 2012 allocation is intended to create WAP funding in PY 2012 comparable to funding levels prior to the American Recovery and Reinvestment Act of 2009 (ARRA). The allocation uses a results oriented strategy that considers remaining fund balances grantees may have from the ARRA and prior year DOE Appropriations to distribute the Fiscal Year (FY) 2012 WAP Appropriations.

DOE allocated PY 2012 funds to ensure two major outcomes: 1) grantees that spent their ARRA funds on time have adequate DOE funding to maintain their operations at pre ARRA levels; and 2) all grantees have adequate funds to operate throughout PY 2012, given the fund balances that are already allocated but remain unspent. Based on projected fund balance at the beginning of your PY 2012, your operation will receive **\$0** funds from the PY 2012 Appropriation. Your allocation was based on the following criteria:

• Use of an appropriation amount of \$210 million as the base "PY12 Target Allocation" for establishing funding for each grantee. This is the amount that would have been awarded to grantees through the funding formula as established in the regulations based on a \$210 million Appropriation by Congress (as provided in PY 2010 without the \$30 million set-aside for innovative competitive awards).



- Whether a significant portion of the "PY12 Target Allocation" is available in ARRA balances for at least half of your PY 2012 (based on recent approvals of extensions to ARRA grants). PY 2012 "Target Allocations" were adjusted downward by 25 percent for grantees with such significant balances.
- Whether more than the "PY12 Target Allocation" (adjusted for ARRA balance as described above) is expected to be available at the start of your PY 2012. Grantees with a prior year balance totaling more than the "PY12 Target Allocation" will not receive additional FY 2012 funding.
- Whether more than 60 percent of the "PY12 Target Allocation" (adjusted for ARRA balance as described above) is expected to be available at the start of your PY 2012. "Target Allocations" were adjusted downward by 50 percent for these grantees.
- Allocation of PY 2012 funds was provided to those grantees requiring additional DOE funds to reach their adjusted "PY12 Target Allocation". This allocation was equal to 76.38 percent of the adjusted "Target Allocation" the proportional share of the \$65 million Appropriation relative to the sum of the adjusted target allocations.

The specific information used in determining your allocation is provided in the Attachment. The WAP Funding Opportunity Announcement (FOA) containing the PY 2012 funding amounts for grantees and the requirements for State Plan submissions and approvals will be distributed in early February. In the meantime, it may be beneficial for your WAP office to review all grant agreements between your office and your subgrantees to ensure that extensions for existing funds are in place before the beginning of your PY 2012.

Thank you for continuing to provide these important and effective services on behalf of DOE and the families you serve each day.

Sincerely,

Kathleen B. Hogan Deputy Assistant Secretary for Energy Efficiency Office of Technology Development Energy Efficiency and Renewable Energy

CC: The Honorable Jeremiah W. (Jay) Nixon, Governor Joe Gassner, WAP Program Manager Shawn Green, DOE Project Officer

# Attachment Information Used to Determine Program Year (PY) 2012 WAP Allocation for Missouri

- 1. According to your recent WAP grant activity, your PY 2012 Start Date is July 1, 2012.
- 2. Our records indicate that you will have approximately *\$6,902,432* in projected WAP ARRA funds available during your PY 2012 Performance Period.
- 3. Our records indicate that you will have approximately *\$10,136,899* in projected DOE Appropriated funds available during your PY 2012 Performance Period.
- 4. If DOE had \$210 million available to distribute through its normal allocation tables, you would receive approximately *\$5,506,528* in PY 2012. This is the *PY 2012 Target Allocation*.
- 5. You have a balance of ARRA funds available to your Weatherization Program for part or all of your PY 2012 as referenced in (2) above. Your *PY 2012 Target Allocation* was adjusted to *\$4,129,896* to account for these existing funds.
- 6. You have a balance of DOE- Appropriated funds available to your Weatherization Program, as referenced in (3) above. These funds represent 245.5% of the funds needed to establish your adjusted *PY 2012 Target Allocation*. If these funds were greater than 100 percent of your adjusted *PY 2012 Target Allocation*, the target was adjusted to \$0.
- 7. After all adjustment to funding levels, your PY 2012 Allocation is \$0.

Estimated Number of Families living below the poverty line in	
KCP&L Service Territory from American Community Survey	55,894
Repair Service Territory from American community Survey	55,854
Annual Weatherization funding required in ER-2010-0355	\$573,888
Program Operation Budget: Less Administrative Cost, from MDNR DR 1-5	
Per House expenditures per MDNR DR 1-5	
Number of Houses Per Year	143
Proportion of Houses Served	0.26%
Proportionate Increase	1.25
Estimated Proportion of Houses Served	0.32%
Estimated Annual Production	178
Estimated Program Operations Budget	\$624,103
Estimated Total Cost	\$717,360
Additional Funds Required	
Program Operations Budget	\$ 124,821
Total Cost	\$143,472

Schedule AB-7 Simple calculation of Weatherization Collection Increase (HC)