

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END USE/ASSET | Basis of Comparison | WINTER | | | TRANSITIONAL | | | ANNUAL ENERGY USE | | | NET COST | | | BENEFIT/COST WITH ENVIRON. COSTS | | PAYBACK PERIOD (YEARS) |
|---|---|--------------------|--------------------|----------------------|----------------------|----------------------|----------------------|-------------------|--------------|----------------------|--------------|----------------|-----------------|----------------------------------|----------------|------------------------|
| | | Low Impact | High Impact | Impact Category | Low Impact | High Impact | Impact Category | Low Impact | High Impact | Impact Category | Low Impact | High Impact | Impact Category | Low Impact | High Impact | |
| <u>Cooling/Heating</u> | | | | | | | | | | | | | | | | |
| High Eff. Air-Source Heat Pump EER = 8.2, COP = 2.7 ER = 9.6, COP = 3.1 | Unitary System & Elec. Heating | {0.0000} 0.0132 | {0.0000} 0.0060 | 0.0016 0.0026 | 0.0108 0.0158 | 0.0001 0.0012 | 0.0001 0.0006 | 11.95 11.92 | 0.01 0.04 | 0.0000 0.0000 | 18.0 18.0 | 0.013 0.053 | 0.36 0.46 | 0.18 0.32 | 29.61 23.06 | |
| Closed Water Loop Heat Pump EER = 11.0, COP = 4.0 | Central Chiller System | 0.0386 | 0.0180 | 0.0123 | 0.0326 | 0.0124 | 0.0060 | 11.84 | 0.12 | 0.0001 | 18.0 | 0.000 | | | | |
| Ground-Coupled Heat Pump EER = 11.6, COP = 3.6 | Unitary System & Elec. Heating | 0.0166 | 0.0068 | 0.0011 | 0.0151 | 0.0039 | 0.0008 | 11.92 | 0.04 | 0.0000 | 18.0 | 0.142 | 0.36 | 0.30 | 56.14 | |
| Dual Fuel (Add-On) Heat Pump EER = 8.2, COP = 2.7 ER = 9.6, COP = 3.1 | Unitary System & Gas Furnace | {0.0017} 0.0171 | {0.0028} 0.0063 | {0.0371} {0.0365} | {0.0646} {0.0611} | {0.0062} {0.0015} | {0.0072} {0.0036} | 12.08 12.04 | 0.12 0.08 | {0.0002} {0.0002} | 18.0 18.0 | 0.011 0.069 | NA NA | NA NA | NA NA | |
| Double-Bundled Chiller COP = 5.6 | Central Chiller System | 0.1400 | 0.0762 | 0.0040 | 0.0371 | 0.0477 | 0.0163 | 11.69 | 0.27 | 0.0001 | 20.0 | 0.100 | 1.78 | 1.20 | 5.08 | |
| Bypass/Delay Timer | | 0.0763 | 0.0092 | 0.0002 | 0.1214 | 0.0144 | 0.0140 | 11.56 | 0.42 | {0.0001} | 16.0 | 0.008 | 18.00 | 6.11 | 0.28 | |
| <u>Ventilation</u> | | | | | | | | | | | | | | | | |
| Adjustable Speed Drives - Fans Adjustable Speed Drives - Pumps | Fans - Constant Speed Pumps - Constant Speed | 0.1197 0.0101 | 0.0083 0.0073 | 0.1260 0.0047 | 0.0808 0.0033 | 0.1466 0.0176 | 0.0898 0.0119 | 11.31 11.91 | 0.85 0.05 | 0.0001 0.0000 | 16.0 16.0 | 0.106 0.009 | 2.92 2.22 | 1.79 1.13 | 3.27 3.36 | |
| Variable Air Volume Systems (2) | Central Chiller CAV System | | | | | | | | | | | | 20.0 | NA | | |
| High Efficiency Fan Motors 3% Increase in Efficiency | Fan Motors | 0.0218 | 0.0124 | 0.0211 | 0.0161 | 0.0243 | 0.0167 | 11.86 | 0.11 | 0.0000 | 16.0 | 0.010 | 6.31 | 3.29 | 1.80 | |
| High Efficiency Pump Motors 3% Increase in Efficiency | Pump Motors | 0.0013 | 0.0008 | 0.0004 | 0.0003 | 0.0012 | 0.0008 | 11.96 | 0.00 | 0.0000 | 15.0 | 0.001 | 3.41 | 2.13 | 2.64 | |
| Reduction in Fan Flowrate (1) -10 % Reduction in Fan cfm | Original Fan Flowrate | | | | | | | | | | | | 16.0 | NA | | |
| Fan Motor Downrating (1) HP Reduced to 1/3 of the Original | Original Fan Size | | | | | | | | | | | | 16.0 | NA | | |

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| END USE/ITEM | BASE OF COMPARISON | FURNISHED ON INCH MATERIAL SIZES | WINTER ON INCH MATERIAL SIZES | TRANSITIONAL OFF INCH MATERIAL SIZES | ANNUAL ENERGY USE INCH MATERIAL SIZES | TOTAL IMPACT INDEX (W/Hr) | MAX DEMAND WINTER W/Hr | LIFE COST WITH SAVINGS CREDITS | LIFE COST IN \$ | ENERGY SAVINGS WINTER W/Hr | ENERGY SAVINGS WINTER W/Hr |
|--------------------------------|---------------------|--|---|--|---|------------------------------------|------------------------------|--|--------------------------|----------------------------------|----------------------------------|
| | | | | | | | | | | | |
| Building Shell | | | | | | | | | | | |
| Ceiling Insulation R = 38 | Ceiling Insulation | 0.0177 | 0.0090 | 0.0167 | 0.0212 | 0.0052 | 11.88 | 0.07 | 0.0000 | 20.0 | 0.560 |
| Wall Insulation R = 19 | Wall Insulation R = | 0.0021 | 0.0013 | 0.0095 | 0.0115 | 0.0016 | 11.94 | 0.02 | 0.0000 | 20.0 | 0.088 |
| Double-Pane Windows (1) | Single-Pane Windows | 0.0016 | 0.0320 | 0.0025 | 0.0006 | 0.0217 | 0.0086 | 11.83 | 0.13 | 0.0001 | 0.0000 |
| Triple-Pane Windows (1) | Single-Pane Windows | 0.0052 | 0.0027 | 0.0019 | 0.0011 | 0.0017 | 0.0008 | 11.95 | 0.01 | 0.0000 | 0.0000 |
| Triple-Pane Windows | Double-Pane Windows | 0.0092 | 0.0204 | 0.0040 | 0.0031 | 0.0138 | 0.0066 | 11.87 | 0.09 | 0.0001 | 0.0000 |
| Low-Emissivity Windows: | | | | | | | | | | | |
| Double Pane Low "E" (1) | Single-Pane Windows | 0.0052 | 0.0027 | 0.0019 | 0.0011 | 0.0017 | 0.0008 | 11.95 | 0.01 | 0.0000 | 0.0000 |
| "Triple Pane" Low E (1) | Double-Pane Windows | 0.0092 | 0.0204 | 0.0040 | 0.0031 | 0.0138 | 0.0066 | 11.87 | 0.09 | 0.0001 | 0.0000 |
| Double Pane Low E | Double-Pane Windows | 0.0092 | 0.0204 | 0.0040 | 0.0031 | 0.0138 | 0.0066 | 11.87 | 0.09 | 0.0001 | 0.0000 |
| "Triple Pane" Low E | Triple-Pane Windows | 0.0198 | 0.0031 | 0.0047 | 0.0139 | 0.0051 | 0.0051 | 11.89 | 0.07 | 0.0000 | 0.0000 |
| Tinted Windows (1) | Single-Pane Windows | 0.0036 | 0.0199 | 0.0031 | 0.0047 | 0.0139 | 0.0051 | 11.89 | 0.07 | 0.0000 | 0.0000 |
| Tinted Windows | Double-Pane Windows | 0.0194 | 0.0101 | 0.0002 | 0.0005 | 0.0068 | 0.0028 | 11.92 | 0.04 | 0.0000 | 0.0000 |
| Low E Films (1) | Single-Pane Windows | 0.0194 | 0.0101 | 0.0002 | 0.0005 | 0.0068 | 0.0028 | 11.92 | 0.04 | 0.0000 | 0.0000 |
| Low E Films | Double-Pane Windows | 0.0194 | 0.0101 | 0.0002 | 0.0005 | 0.0068 | 0.0028 | 11.92 | 0.04 | 0.0000 | 0.0000 |

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| END USE MEASURE | TYPE OF COMPARISON | SUMMER ON LOAD IMPACT LEVEL | WINTER OFF LOAD IMPACT LEVEL | TRANSIENT ON LOAD IMPACT LEVEL | ANNUAL TOTAL LOAD IMPACT LEVEL | PEAK DEMAND REDUCTION LEVEL | ANNUAL ENERGY SAVINGS (MWH) | BENEFIT/COST RATIO WITH SOLUTION COSTS | NET COST | LIFE SPAN | INITIAL COST | YEARLY OPERATING COSTS |
|---|-----------------------------------|---|--|--|--|-----------------------------------|--------------------------------------|--|-------------|--------------|-----------------|------------------------------|
| Lighting | | | | | | | | | | | | |
| Daylighting Controls | 4-foot Fixtures, 4 Lamps | 0.1492 | 0.0616 | 0.1718 | 0.0416 | 0.2129 | 0.0468 | 11.29 | 0.87 | 0.0003 | 10.0 | 0.351 |
| Simple Delamping (1) | 4-ft Fixtures, 4 lamps to 2 lamps | | | | | | | | | 10.0 | NA | |
| Delamping w/Dummy Replacem. (1) | 4-foot Fixtures, 4 Lamps | | | | | | | | | 10.0 | NA | |
| Delamping with Reflector (1) | 4-foot Fixtures, 4 Lamps | | | | | | | | | 10.0 | NA | |
| T8 Fluorescent Lamp (Electronic Ballast (1)) | Incandescent Lamps | | | | | | | | | 20.0 | NA | |
| T8 Fluorescent Lamp (Electronic Ballast (1)) | T12 Fluorescent Lamp | | | | | | | | | 20.0 | NA | |
| Low Wattage Fluorescent Lamp (1) | T12 Fluorescent Lamp | | | | | | | | | 3.4 | NA | |
| 4-Foot Fixtures, 34 Watts | | | | | | | | | | | | |
| Electronic Ballasts (1) | T12 Fluorescent Lamps | | | | | | | | | 20.0 | NA | |
| Metal Halide - Indoor | Mercury Vapor Lamps | 0.0033 | 0.0017 | 0.0039 | 0.0016 | 0.0046 | 0.0017 | 11.84 | 0.02 | 0.0000 | 20.0 | {0.000} |
| High Pressure Sodium - Outdoor | Mercury Vapor Lamps | 0.0036 | 0.0068 | 0.0035 | 0.0068 | 0.0036 | 0.0068 | 11.83 | 0.03 | 0.0000 | 20.0 | {0.000} |
| Metal Halide - Outdoor | Mercury Vapor Lamps | 0.0018 | 0.0034 | 0.0018 | 0.0034 | 0.0018 | 0.0034 | 11.86 | 0.02 | 0.0000 | 20.0 | {0.000} |
| Occupancy Sensors | Ellipsoidal Lamps (1) | 0.0852 | 0.0477 | 0.1197 | 0.0694 | 0.1307 | 0.0788 | 11.44 | 0.53 | 0.0001 | 10.0 | 0.032 |
| LED Exit Lighting | Incandescent Exit Lighting | 0.0043 | 0.0051 | 0.0042 | 0.0050 | 0.0044 | 0.0050 | 11.93 | 0.03 | 0.0000 | 15.0 | 0.008 |
| Fluorescent Exit Lighting | Incandescent Exit Lighting | 0.0038 | 0.0043 | 0.0036 | 0.0043 | 0.0037 | 0.0043 | 11.94 | 0.02 | 0.0000 | 15.0 | 0.003 |
| Electroluminescent Exit Lighting | Incandescent Exit Lighting | 0.0051 | 0.0060 | 0.0050 | 0.0060 | 0.0051 | 0.0060 | 11.93 | 0.03 | 0.0000 | 15.0 | 0.014 |
| Exterior Time Clock | | 0.0024 | 0.0128 | 0.0024 | 0.0127 | 0.0024 | 0.0128 | 11.92 | 0.06 | 0.0000 | 10.0 | 0.001 |
| Photocell - Outdoor Lighting | | 0.0059 | 0.0053 | 0.0017 | 0.0008 | 0.0031 | 0.0026 | 11.94 | 0.02 | 0.0000 | 10.0 | 0.001 |
| Delay Timer | | 0.0258 | 0.0143 | 0.0341 | 0.0208 | 0.0382 | 0.0238 | 11.80 | 0.16 | 0.0000 | 10.0 | 0.013 |

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| ENO ISOTHERM LEVEL | EFFECTIVE COMPARISON | WINTER | | TRANSMISSION | | ANNUAL ENERGY | | MAX DEMAND | | INCH COST | | ENERGY COST | | FEE PAY BACK | |
|-------------------------------|---|--------|--------|--------------|--------|---------------|----------|------------|------|-----------|----------|-------------|----------|--------------|--------|
| | | ON | OFF | ON | OFF | TOTAL | INCH | WINTER | HIGH | WINTER | HIGH | WINTER | INCH | WINTER | INCH |
| Water Heating | Water Heater Tank Wall R = 24.9 | 0.0011 | 0.0013 | 0.0011 | 0.0013 | 0.0011 | 0.0013 | 11.95 | 0.01 | 0.0000 | 0.0000 | 10.0 | 0.000 | 224.46 | 128.40 |
| High Efficiency Water Heater | Water Heater Tank Wall R = | | | | | | | | | | | | | | 0.03 |
| Water Heater Blanket (1) | Water Heater | 0.0180 | 0.0187 | 0.0201 | 0.0208 | 0.0199 | [0.0208] | 11.96 | 0.00 | 0.0000 | [0.0000] | 10.0 | 0.008 | 0.98 | 1.07 |
| Storage Water Heater | Water Heater | 0.0162 | 0.0034 | 0.0088 | 0.0005 | 0.0148 | 0.0019 | 11.91 | 0.05 | 0.0000 | 0.0000 | 20.0 | 0.294 | 0.09 | 0.06 |
| Solar Assisted Water Heater | Water Heater | | | | | | | | | | | | | | 114.33 |
| Office Equipment | Personal Computers | 0.0051 | 0.0110 | 0.0058 | 0.0143 | 0.0070 | 0.0168 | 11.80 | 0.08 | 0.0000 | [0.0000] | 6.0 | 0.013 | 0.91 | 0.42 |
| Timer (off at night/weekends) | Desktops | 0.0697 | 0.0353 | 0.0822 | 0.0310 | 0.0846 | 0.0367 | 11.61 | 0.35 | 0.0001 | 0.0001 | 6.0 | [0.477] | INFINITE | 4.49 |
| Energy Efficient Desktops | Desktops | 0.0607 | 0.0460 | 0.1070 | 0.0404 | 0.1232 | 0.0486 | 11.51 | 0.45 | 0.0001 | 0.0001 | 6.0 | 0.031 | 4.12 | NOW |
| Standard Laptops | Desktops | | | | | | | | | | | | | | 1.36 |
| Computer Printers | Dedicated Printers | 0.0037 | 0.0077 | 0.0052 | 0.0123 | 0.0083 | 0.0134 | 11.81 | 0.05 | 0.0000 | [0.0000] | 6.0 | 0.00288 | 3.30 | 1.27 |
| Timer (off at night/weekends) | Dedicated Printers | 0.0384 | 0.0194 | 0.0453 | 0.0171 | 0.0521 | 0.0198 | 11.77 | 0.19 | 0.0000 | 0.0000 | 6.0 | \$0 | 8.20 | 5.18 |
| Energy Efficient Printers | Dedicated Printers | | | | | | | | | | | | | | 0.68 |
| Copiers | Copiers | 0.0015 | 0.0033 | 0.0014 | 0.0059 | 0.0018 | 0.0082 | 11.94 | 0.02 | 0.0000 | [0.0000] | 6.0 | 0.00072 | 6.43 | 2.60 |
| Timer (off at night/weekends) | Copiers | 0.0132 | 0.0087 | 0.0168 | 0.0059 | 0.0178 | 0.0068 | 11.90 | 0.07 | 0.0000 | 0.0000 | 6.0 | 0.007812 | 2.34 | 0.77 |
| Energy Efficient Copiers | Copiers | | | | | | | | | | | | | | 2.38 |
| | Note: | | | | | | | | | | | | | | |
| | [1] Not Applicable to New Buildings | | | | | | | | | | | | | | |
| | [2] Not Applicable to Air Distribution System | | | | | | | | | | | | | | |
| | Barket & Chamberlin | | | | | | | | | | | | | | |
| | 8/17/93 | | | | | | | | | | | | | | |

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| END USE MEASURE | BASIS OF COMPARISON | WINTER ON OFF ON HIGH IMPACT IMPACT (kW/HR) | WINTER OFF ON HIGH IMPACT IMPACT (kW/HR) | TRANSITIONAL ON OFF ON HIGH IMPACT IMPACT (kW/HR) | ANNUAL ENERGY TOTAL IMPACT IMPACT IMPACT (kW/HR) | TOTAL DEMAND WATER IMPACT IMPACT IMPACT (GAL/HR) | WUE | INCR COST WITH ENVIRON COSTS | BENEFIT/COST RATIO | EST. COST PER YEAR | PAY BACK PERIOD | EST. COST PER YEAR |
|--|---------------------|--|--|--|---|---|-----|--|-----------------------|-----------------------------|-----------------------|-----------------------------|
| EXISTING GROCERY/CONVENIENCE BUILDING | | | | | | | | | | | | |
| BASELINE | | | | | | | | | | | | |
| Cooling | | | | | | | | | | | | |
| High Efficiency Equipment: | | | | | | | | | | | | |
| Recip. Chiller Air-Cooled | | | | | | | | | | | | |
| COP = 2.46 | | | | | | | | | | | | |
| COP = 3.62 (0) | | | | | | | | | | | | |
| COP = 4.0 | | | | | | | | | | | | |
| COP = 4.8 | | | | | | | | | | | | |
| Unitary System Air-Cooled | | | | | | | | | | | | |
| EER 8.2 (0) | | | | | | | | | | | | |
| EER = 8.2 | | | | | | | | | | | | |
| EER = 8.5 | | | | | | | | | | | | |
| EER = 10.5 | | | | | | | | | | | | |
| Evaporative Condenser | | | | | | | | | | | | |
| Outside Air Economizer Cycle: | | | | | | | | | | | | |
| Dry Bulb Economizer | | | | | | | | | | | | |
| Enthalpy Economizer | | | | | | | | | | | | |
| Dry-Bulb Economizer | | | | | | | | | | | | |
| Enthalpy Economizer | | | | | | | | | | | | |
| Chilled Water Reset | | | | | | | | | | | | |
| Condensate Coil Cleaning | | | | | | | | | | | | |
| Heading | | | | | | | | | | | | |
| Heat Recovery from Refrigeration System | | | | | | | | | | | | |
| Heat Pipe | | | | | | | | | | | | |
| Exhaust Air Heat Recovery | | | | | | | | | | | | |
| Cooling/Heating | | | | | | | | | | | | |
| High Eff. Air-Source Heat Pump | | | | | | | | | | | | |
| EER = 8.2, COP = 2.7 | | | | | | | | | | | | |
| EER = 9.5, COP = 3.1 | | | | | | | | | | | | |
| Dual Fuel (Add-On) Heat Pump | | | | | | | | | | | | |
| EER = 8.2, COP = 2.7 | | | | | | | | | | | | |
| EER = 9.5, COP = 3.1 | | | | | | | | | | | | |

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| END-USE FEATURE | BASE OF COMPARISON | ANNUAL ENERGY | | | | TRANSPORTATION | | | | LIFE CYCLE COSTS | | | |
|------------------------------------|------------------------|---|--|---|--|-----------------|---------------------|---|--|---|--|---|--|
| | | UNITED STATES ON HIGH IMPACT WALL | UNITED STATES OFF HIGH IMPACT WALL | UNITED STATES ON HIGH IMPACT WALL | UNITED STATES OFF HIGH IMPACT WALL | TOTAL IMPACT | PEAK DEMAND WALL | UNITED STATES ON HIGH IMPACT WALL | UNITED STATES OFF HIGH IMPACT WALL | UNITED STATES ON HIGH IMPACT WALL | UNITED STATES OFF HIGH IMPACT WALL | UNITED STATES ON HIGH IMPACT WALL | UNITED STATES OFF HIGH IMPACT WALL |
| Ventilation | | | | | | | | | | | | | |
| Adjustable Speed Drives - Fans (2) | Fans - Constant Speed | 0.0039 | 0.0051 | 0.0034 | 0.0028 | 0.0051 | 0.0000 | 0.0000 | 0.0000 | 15.0 | NA | 3.69 | 1.86 |
| Adjustable Speed Drives - Pumps | Pumps - Constant Speed | 0.0245 | 0.0273 | 0.0144 | 0.0166 | 0.0220 | 0.0205 | 0.0220 | 0.0195 | 15.0 | 0.003 | 8.67 | 4.96 |
| High Efficiency Fan Motors | Fan Motors | 0.0004 | 0.0004 | 0.0001 | 0.0001 | 0.0003 | 0.0003 | 0.0000 | 0.0000 | 15.0 | 0.008 | 4.64 | 2.68 |
| 3 % Increase in Efficiency | Pump Motors | 0.0751 | 0.0802 | 0.0450 | 0.0604 | 0.0632 | 0.0671 | 0.0671 | 0.0601 | 15.0 | 0.000 | 0.66 | 0.38 |
| High Efficiency Pump Motors | Original Fan Flowrate | 0.1923 | 0.2164 | 0.1116 | 0.1210 | 0.1619 | 0.1724 | 0.1724 | 0.1601 | 15.0 | 0.001 | 0.408 | 0.20 |
| 3 % Increase in Efficiency | Original Fan Size | 0.1923 | 0.2164 | 0.1116 | 0.1210 | 0.1619 | 0.1724 | 0.1724 | 0.1601 | 15.0 | 0.001 | 1.04 | 0.60 |
| Reduction in Fan Flowrate | | | | | | | | | | | | | |
| 10 % Reduction in Fan cfm | | | | | | | | | | | | | |
| Fan Motor Downtime | | | | | | | | | | | | | |
| HP Reduced to 1/3 of the Original | | | | | | | | | | | | | |
| Building Shell | | | | | | | | | | | | | |
| Ceiling Insulation R = 30 | Ceiling Insulation | 0.1328 | 0.0849 | 0.1672 | 0.2742 | 0.0178 | 0.0382 | 0.0178 | 0.0002 | 20.0 | 0.670 | 0.93 | 0.68 |
| Wall Insulation | | | | | | | | | | 20.0 | NA | | |
| Double-Pane Windows | Single-Pane Windows | 0.0187 | 0.0122 | 0.0455 | 0.0676 | 0.0043 | 0.0107 | 0.0107 | 0.0000 | 20.0 | 0.281 | 0.37 | 0.26 |
| Triple-Pane Windows | Single-Pane Windows | 0.0800 | 0.0423 | 0.0492 | 0.0766 | 0.0185 | 0.0191 | 0.0191 | 0.0001 | 20.0 | 0.778 | 0.22 | 0.16 |
| Triple-Pane Windows (1) | Double-Pane Windows | | | | | | | | | 20.0 | NA | | |
| Low Emissivity Windows: | Single-Pane Windows | 0.0222 | 0.0137 | 0.0638 | 0.0957 | 0.0042 | 0.0138 | 0.0138 | 0.0000 | 12.0 | 0.309 | 0.36 | 0.26 |
| Double Pane Low E | Single-Pane Windows | 0.0550 | 0.0384 | 0.0610 | 0.0940 | 0.0180 | 0.0198 | 0.0198 | 0.0001 | 12.0 | 0.832 | 0.18 | 0.12 |
| "Triple Pane" Low E (1) | Double-Pane Windows | | | | | | | | | 12.0 | NA | | |
| Double Pane Low E | Double-Pane Windows | | | | | | | | | 12.0 | NA | | |
| "Triple Pane" Low E (1) | Double-Pane Windows | | | | | | | | | 12.0 | NA | | |
| Tinted Window Films | Single-Pane Windows | 0.0368 | 0.0265 | 0.0078 | 0.0143 | 0.0122 | 0.0083 | 0.0083 | 0.0000 | 12.0 | 0.038 | 1.46 | 1.00 |
| Tinted Window Films | Double-Pane Windows | 0.0041 | 0.0029 | (0.0061) | 0.0006 | 0.0014 | 0.0014 | 0.0014 | 0.0000 | 12.0 | 0.007 | 0.81 | 0.42 |
| Low E Films | Single-Pane Windows | 0.0622 | 0.0368 | 0.0398 | 0.0617 | 0.0162 | 0.0183 | 0.0183 | 0.0001 | 12.0 | 0.110 | 1.05 | 0.73 |
| Low E Films | Double-Pane Windows | 0.0100 | 0.0071 | 0.0017 | 0.0033 | 0.0033 | 0.0022 | 0.0022 | 0.0000 | 12.0 | 0.039 | 0.37 | 0.26 |

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| END USE/MEASURE | BASIS OF COMPARISON | WINTER ON CUE HIGH IMPACT EFFECT EQUIPMENT | WINTER OFF CUE HIGH IMPACT EFFECT EQUIPMENT | TRANSITIONAL ON CUE HIGH IMPACT EFFECT EQUIPMENT | | TRANSITIONAL OFF CUE HIGH IMPACT EFFECT EQUIPMENT | | LIFE SPAN WITH CURRENT ENVIRON- MENTAL COSTS | LIFE SPAN WITH PROJECTED ENVIRON- MENTAL COSTS |
|---|-----------------------------------|--|---|--|-----------------|---|-----------------|--|--|
| | | | | TOTAL IMPACT LEVEL | IMPACT LEVEL | TOTAL IMPACT LEVEL | IMPACT LEVEL | | |
| Lighting | | | | | | | | | |
| Simple Delamping | 4-foot Fixtures, 4 Lamps | 0.0127 | 0.0141 | 0.0077 | 0.0086 | 0.0104 | 0.0112 | 37.81 | 0.06 |
| 4-ft Fixtures, 4 lamps to 2 lamps | 4-foot Fixtures, 4 Lamps | 0.0127 | 0.0141 | 0.0077 | 0.0086 | 0.0104 | 0.0112 | 37.81 | 0.06 |
| Delamping w/Dummy Replacement | 4-ft Fixtures, 4 lamps to 2 lamps | 0.0127 | 0.0141 | 0.0077 | 0.0086 | 0.0104 | 0.0112 | 37.81 | 0.06 |
| Delamping with Reflector | 4-foot Fixtures, 4 Lamps | 0.0127 | 0.0141 | 0.0077 | 0.0086 | 0.0104 | 0.0112 | 37.81 | 0.06 |
| 4-ft Fixtures, 4 lamps to 2 lamps | Incandescent Lamps | 0.0863 | 0.0844 | 0.0616 | 0.0674 | 0.0702 | 0.0766 | 37.44 | 0.43 |
| T8 Fluorescent Lamps Electronic Ballast | T12 Fluorescent Lamps | 0.4548 | 0.5074 | 0.2127 | 0.3081 | 0.3744 | 0.4006 | 36.56 | 2.32 |
| T8 Fluorescent Lamps Electronic Ballast | T12 Fluorescent Lamps | 0.1281 | 0.1427 | 0.0774 | 0.0886 | 0.1059 | 0.1138 | 37.22 | 0.65 |
| Low Wattage Fluorescent Lamps 4-Foot Fixtures, .34 Watts | T12 Fluorescent Lamps | 0.6121 | 0.6112 | 0.3063 | 0.3439 | 0.4209 | 0.4601 | 36.27 | 2.60 |
| Electronic Ballasts | Mercury Vapor Lamps | 0.0167 | 0.0221 | 0.0166 | 0.0168 | 0.0169 | 0.0178 | 37.61 | 0.27 |
| High Pressure Sodium - Outdoor | Mercury Vapor Lamps | 0.0068 | 0.0293 | 0.0067 | 0.0291 | 0.0069 | 0.0282 | 37.77 | 0.11 |
| Metal Halide - Outdoor | Mercury Vapor Lamps | 0.0000 | 0.0151 | 0.0000 | 0.0160 | 0.0000 | 0.0161 | 37.83 | 0.06 |
| Exterior Time Clock | Photocell - Outdoor Lighting | 0.0087 | 0.0038 | 0.0128 | 0.0068 | 0.0048 | 0.0081 | 37.83 | 0.04 |
| Water Heating | | | | | | | | | |
| Desuperheater - Refrigeration | Water Heater | 0.0366 | 0.0180 | 0.0351 | 0.0180 | 0.0360 | 0.0176 | 37.72 | 0.16 |
| High Efficiency Water Heater Tack Wall R = 24.9 | Water Heater | 0.0020 | 0.0023 | 0.0019 | 0.0023 | 0.0020 | 0.0023 | 37.86 | 0.01 |
| Water Heater Blanket Blanket R = 11 | Water Heater | 0.0020 | 0.0023 | 0.0019 | 0.0023 | 0.0020 | 0.0023 | 37.86 | 0.01 |
| Storage Water Heater | Water Heater | 0.0335 | 0.03371 | 0.0331 | 0.0333 | 0.0339 | 0.0341 | 37.86 | 0.00 |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| EQUIPMENT NAME | | BASIS OF COMPARISON | | WATER | | TRANSMISSION | | ANNUAL ENERGY | | TRANSMISSION | | WATER | | TRANSMISSION | | ANNUAL ENERGY | | TRANSMISSION | | WATER | | TRANSMISSION | | ANNUAL ENERGY | | |
|------------------------------------|--|----------------------------|--------|--------|--------|--------------|--------|---------------|--------|--------------|--------|--------|--------|--------------|--------|---------------|--------|--------------|--------|--------|--------|--------------|--------|---------------|--------|--|
| | | | | ON | OFF | ON | OFF | TOTAL | TRADE | ON | OFF | ON | OFF | TOTAL | TRADE | ON | OFF | ON | OFF | TOTAL | TRADE | ON | OFF | ON | OFF | |
| | | | | INCH | INCH | INCH | INCH | INCH | IMPACT | INCH | INCH | INCH | INCH | INCH | IMPACT | INCH | INCH | INCH | INCH | INCH | IMPACT | INCH | INCH | INCH | INCH | |
| | | | | (W/Hr) | (W/Hr) | (W/Hr) | (W/Hr) | (W/Hr) | (W/Hr) | (W/Hr) | (W/Hr) | (W/Hr) | (W/Hr) | (W/Hr) | (W/Hr) | (W/Hr) | (W/Hr) | (W/Hr) | (W/Hr) | (W/Hr) | (W/Hr) | (W/Hr) | (W/Hr) | (W/Hr) | (W/Hr) | |
| Refrigeration | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Walk-In Strip Curtains | | 0.0054 | 0.0086 | 0.0071 | 0.0081 | 0.0070 | 0.0082 | 0.0082 | 0.04 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | |
| Glass Doors for Refrigerated Cases | | 0.0189 | 0.0218 | 0.0235 | 0.0269 | 0.0232 | 0.0271 | 0.0271 | 0.14 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | |
| High Eff. Evaporator Fan Motor | | 0.0284 | 0.0341 | 0.0276 | 0.0327 | 0.0286 | 0.0328 | 0.0328 | 0.19 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | |
| 3% Increase in Efficiency | | | | | | | | | | | | | | | | | | | | | | | | | | |
| High Efficiency Compressor | | 0.1137 | 0.1268 | 0.0811 | 0.0953 | 0.0826 | 0.1024 | 0.1024 | 0.61 | 0.0001 | 0.0001 | 0.0001 | 0.0001 | 0.0001 | 0.0001 | 0.0001 | 0.0001 | 0.0001 | 0.0001 | 0.0001 | 0.0001 | 0.0001 | 0.0001 | 0.0001 | 0.0001 | |
| 10% Increase in EER | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Floating Head Pressure Control (1) | | Constant Pressure | | | | | | | | | | | | | | | | | | | | | | | | |
| Parallel Unequal Comp. System (1) | | Independent Compressors | | | | | | | | | | | | | | | | | | | | | | | | |
| Variable Speed Compressor (1) | | Constant Speed Compressors | | | | | | | | | | | | | | | | | | | | | | | | |
| Ambient Subcooling | | Refrigeration System | | 0.0166 | 0.0181 | 0.0102 | 0.0120 | 0.0121 | 0.0133 | | | | | | | | | | | | | | | | | |
| 5% Increase in EER | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Mechanical Subcooling | | Refrigeration System | | 0.1138 | 0.1229 | 0.1274 | 0.1494 | 0.1444 | 0.1600 | | | | | | | | | | | | | | | | | |
| 10% Increase in EER | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Anti-Sweat Control - Timeclock | | Refrigerated Cases | | 0.0000 | 0.2499 | 0.0000 | 0.2438 | 0.0000 | 0.2463 | | | | | | | | | | | | | | | | | |
| Anti-Sweat Control - Humidistat | | Refrigerated Cases | | 0.0524 | 0.1400 | 0.0560 | 0.1366 | 0.0517 | 0.1372 | | | | | | | | | | | | | | | | | |
| Energy-Efficient Case Lighting | | Refrigerated Cases | | 0.0284 | 0.0341 | 0.0275 | 0.0327 | 0.0286 | 0.0328 | | | | | | | | | | | | | | | | | |
| Condenser Coil Cleaning | | 0.0873 | | 0.0868 | 0.0623 | 0.0731 | 0.0710 | 0.0766 | 0.0741 | | | | | | | | | | | | | | | | | |
| Appliances | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Convection Ovens | | Radiant Ovens | | 0.0084 | 0.0061 | 0.0043 | 0.0018 | 0.0040 | 0.0078 | | | | | | | | | | | | | | | | | |
| Sold-State Temperature Controls | | Radiant Ovens | | 0.0087 | 0.0031 | 0.0036 | 0.0010 | 0.0062 | 0.0024 | | | | | | | | | | | | | | | | | |
| High Efficiency Fryers | | Fryers | | 0.0026 | 0.0010 | 0.0013 | 0.0002 | 0.0023 | 0.0007 | | | | | | | | | | | | | | | | | |

(1) Early Replacement Scenario
 (11) Not Applicable to Existing Building
 (2) Not Applicable to Air Distribution System

Barket & Chamberlin
 8/16/93

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END USE MEASURE | BASIS OF COMPARISON | ESTIMATED COST PER UNIT IMPACT EFFECT EFFECTIVE LIFE | WINTER ON OFF WINTER IMPACT IMPACT EFFECTIVE | TRANSITIONAL ON OFF WINTER IMPACT IMPACT EFFECTIVE | TRANSITIONAL ON OFF WINTER IMPACT IMPACT EFFECTIVE | YEAR STANDARD WINTER ON OFF WINTER IMPACT IMPACT EFFECTIVE | YEAR ON OFF WINTER IMPACT IMPACT EFFECTIVE | BENEFITS OF WITH ENVIRON- MENT COSTS | LIFE COST TUS | LIFE COST TUS |
|--|---------------------|---|--|--|--|---|--|--|---------------------|---------------------|
| NEW GROCERY/CONVENIENCE BUILDING | | | | | | | | | | |
| BASELINE | | | | | | | | | | |
| 36.00 | | | | | | | | | | |
| Cooling | | | | | | | | | | |
| High Efficiency Equipment: | | | | | | | | | | |
| Recip. Chiller Water-Cooled | | | | | | | | | | |
| COP = 4.0 | | | | | | | | | | |
| COP = 4.6 | | | | | | | | | | |
| Unitary System Air-Cooled | | | | | | | | | | |
| EER = 8.2 | | | | | | | | | | |
| EER = 8.2 | | | | | | | | | | |
| Evaporative Condenser | | | | | | | | | | |
| Outside Air Economizer Cycle: | | | | | | | | | | |
| Dry-Bulb Economizer [1] | | | | | | | | | | |
| Enthalpy Economizer [1] | | | | | | | | | | |
| Dry-Bulb Economizer [1] | | | | | | | | | | |
| Enthalpy Economizer | | | | | | | | | | |
| Chilled Water Reset | | | | | | | | | | |
| Condenser Coil Cleaning [1] | | | | | | | | | | |
| Heating | | | | | | | | | | |
| Heat Recovery from Refrigeration System | | | | | | | | | | |
| Heat Pipe | | | | | | | | | | |
| Exhaust Air Heat Recovery | | | | | | | | | | |
| Cooling/Heating | | | | | | | | | | |
| High Eff. Air-Source Heat Pump | | | | | | | | | | |
| EER = 8.2, COP = 2.7 | | | | | | | | | | |
| EER = 8.6, COP = 3.1 | | | | | | | | | | |
| Dual Fuel (Add-On) Heat Pump | | | | | | | | | | |
| EER = 8.2, COP = 2.7 | | | | | | | | | | |
| EER = 8.6, COP = 3.1 | | | | | | | | | | |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END USE MEASURE | Impact on Commercial | WINTER | | | | TRANSITION | | | | SUMMER | | | | ANNUAL ENERGY | | | | TRANSPORTATION | | | | Buildings* | | | | FTE PAY BACK | | | |
|--|--|--------------------------------|-----------------------|--------------------------------|---------------------------------|-----------------|-----------------|--------------------------------|---------------------------------|-----------------|-----------------|--------------------------------|---------------------------------|-----------------|-----------------|--------------------------------|---------------------------------|-----------------|-----------------|--------------|--------------------------|--------------|--------------------------|--------------|--------------------------|--------------|--|--|--|
| | | Summer On Peak Impact | Off Peak Impact | Winter On Peak Impact | Winter Off Peak Impact | Total Impact | Leage Impact | Winter On Peak Impact | Winter Off Peak Impact | Total Impact | Leage Impact | Summer On Peak Impact | Summer Off Peak Impact | Total Impact | Leage Impact | Summer On Peak Impact | Summer Off Peak Impact | Total Impact | Leage Impact | High Cost | With Savings Costs | High Cost | With Savings Costs | High Cost | With Savings Costs | | | | |
| Ventilation | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Adjustable Speed Drives - Fans (2) | Fans - Constant Speed Pumps - Constant Speed | 0.0036 | 0.0047 | 0.0040 | 0.0036 | 0.0048 | 0.0053 | 36.87 | 0.03 | 0.0000 | 0.0000 | 16.0 | NA | 3.67 | 1.83 | 1.58 | | | | | | | | | | | | | |
| Adjustable Speed Drives - Pumps | Fan Motors | 0.0241 | 0.0274 | 0.0153 | 0.0166 | 0.0207 | 0.0224 | 35.87 | 0.13 | 0.0000 | 0.0000 | 16.0 | 0.006 | 8.74 | 6.06 | 0.61 | | | | | | | | | | | | | |
| High Efficiency Fan Motors | Pump Motors | 0.0003 | 0.0003 | 0.0002 | 0.0001 | 0.0002 | 0.0002 | 36.00 | 0.00 | 0.0000 | 0.0000 | 16.0 | 0.000 | 3.86 | 1.93 | 1.66 | | | | | | | | | | | | | |
| 3% Increase in Efficiency | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| High Efficiency Pump Motors | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 3% Increase in Efficiency | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Reduction In Fan Flowrate (1) | Original Fan Flowrate | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 10 % Reduction in Fan cfm | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Fan Motor Dowsnating (1) | Original Fan Size | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Fan Motor Reduced to 1/3 of the Original | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Building Shell | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Ceiling Insulation R = 38 | Ceiling Insulation | 0.1024 | 0.0686 | 0.1062 | 0.1088 | 0.0087 | 0.0176 | 35.50 | 0.49 | 0.0002 | 0.0003 | 20.0 | 0.660 | 0.70 | 0.62 | 21.94 | | | | | | | | | | | | | |
| Wall Insulation R = 19 | Wall Insulation | 0.0293 | 0.0521 | 0.1086 | 0.1974 | (0.0202) | 0.0082 | 36.62 | 0.38 | 0.0001 | 0.0004 | 20.0 | 0.207 | 1.4 | 1.08 | 12.05 | | | | | | | | | | | | | |
| Double-Pane Windows (1) | Single-Pane Windows | 0.0143 | 0.0104 | 0.0136 | 0.0220 | 0.0039 | 0.0043 | 35.93 | 0.07 | 0.0000 | 0.0000 | 20.0 | 0.672 | 0.07 | 0.05 | 187.79 | | | | | | | | | | | | | |
| Triple-Pane Windows (1) | Single-Pane Windows | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Triple-Pane Windows | Double-Pane Windows | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Low-Emissivity Windows: | Single-Pane Windows | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Double Pane Low E (1) | Single-Pane Windows | 0.0131 | 0.0080 | 0.0218 | 0.0348 | 0.0028 | 0.0047 | 35.91 | 0.09 | 0.0000 | 0.0000 | 12.0 | 0.037 | 1.26 | 0.88 | 9.14 | | | | | | | | | | | | | |
| "Triple Pane" Low E (1) | Double-Pane Windows | 0.0450 | 0.0336 | 0.0207 | 0.0380 | 0.0139 | 0.0110 | 35.84 | 0.16 | 0.0001 | 0.0001 | 12.0 | 0.745 | 0.12 | 0.08 | 79.83 | | | | | | | | | | | | | |
| Double Pane Low E | Double-Pane Windows | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| "Triple Pane" Low E | Tinted Windows (1) | 0.0242 | 0.0190 | (0.0007) | 0.0011 | 0.0087 | 0.0046 | | | | | 0.0000 | 0.0000 | 12.0 | 0.046 | 0.87 | 0.47 | 11.20 | | | | | | | | | | | |
| Tinted Windows (1) | Single-Pane Windows | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Low E Films (1) | Double-Pane Windows | 0.0428 | 0.0326 | 0.0083 | 0.0181 | 0.0142 | 0.0066 | 35.87 | 0.13 | 0.0001 | 0.0000 | 12.0 | 0.149 | 0.46 | 0.32 | 18.67 | | | | | | | | | | | | | |
| Low E Films | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END USE MEASURE | BASIS OF COMPARISON | WINTER ON WATER USE IMPACT CATEGORY | WINTER OFF WATER USE IMPACT CATEGORY | TRANSITIONAL OFF WATER USE IMPACT CATEGORY | ANNUAL ENERGY TOTAL WATER USE IMPACT CATEGORY | LIFE INCH COST WITH ENVIRON- MENTAL FACTORS | BENEFIT/COST WITH ENVIRON- MENTAL FACTORS | LIFE COST WITH ENVIRON- MENTAL FACTORS |
|--|--------------------------|--|---|---|--|---|---|---|
| Lighting | | | | | | | | |
| Simple Delamping (1) | | | | | | | | |
| 4-ft Fixtures, 4 lamps | 4-foot Fixtures, 4 Lamps | | | | | 10.0 | NA | |
| 4-ft Fixtures, 4 lamps to 2 lamps | 4-foot Fixtures, 4 Lamps | | | | | 10.0 | NA | |
| Delamping w/Dummy Replacem. (1) | 4-foot Fixtures, 4 Lamps | | | | | 10.0 | NA | |
| 4-ft Fixtures, 4 lamps to 2 lamps | 4-foot Fixtures, 4 Lamps | | | | | 20.0 | NA | |
| 4-ft Fixtures, 4 lamps to 2 lamps | Incandescent Lamps | | | | | 1.7 | NA | |
| T8 Fluorescent Lamps Electronic Ballast (1) | T12 Fluorescent Lamps | | | | | 20.0 | NA | |
| T8 Fluorescent Lamps (1) Electronic Ballast | T12 Fluorescent Lamps | | | | | 1.7 | NA | |
| Low Wattage Fluorescent Lamps (1) | T12 Fluorescent Lamps | | | | | 20.0 | NA | |
| 4-Foot Fixtures, 34 Watts | T12 Fluorescent Lamps | | | | | 1.7 | NA | |
| Electronic Ballasts (1) | T12 Fluorescent Lamps | | | | | 20.0 | NA | |
| High Pressure Sodium - Outdoor | Mercury Vapor Lamps | 0.0167 | 0.0221 | 0.0165 | 0.0718 | 0.0719 | 35.73 | 0.27 |
| Metal Halide - Outdoor | Mercury Vapor Lamps | 0.0068 | 0.0293 | 0.0067 | 0.0281 | 0.0068 | 36.89 | 0.11 |
| Exterior Time Clock | | 0.0000 | 0.0161 | 0.0000 | 0.0160 | 0.0000 | 36.86 | 0.06 |
| Photocell - Outdoor Lighting | | 0.0087 | 0.0039 | 0.0128 | 0.0058 | 0.0046 | 36.86 | 0.04 |
| Water Heating | | | | | | | | |
| Dupreheater - Refrigeration | Water Heater | 0.0368 | 0.0180 | 0.0351 | 0.0180 | 0.0178 | 35.84 | 0.18 |
| High Efficiency Water Heater | Water Heater | 0.0020 | 0.0023 | 0.0019 | 0.0023 | 0.0020 | 36.89 | 0.01 |
| Tank Wall R = 24.9 | | | | | | | 10.0 | NA |
| Water Heater Blanket | Water Heater | | | | | | 221.22 | 127.56 |
| Blanket R = 11 | | | | | | | 0.00 | 0.03 |
| Storage Water Heater | Water Heater | 0.0336 | (0.0337) | 0.0331 | (0.0333) | 0.0339 | (0.0341) | 36.00 |
| | | | | | | | 0.00 | 0.00 |
| | | | | | | | 10.0 | NA |
| | | | | | | | 2.97 | 1.98 |
| | | | | | | | 3.99 | 3.99 |
| | | | | | | | 221.22 | 127.56 |
| | | | | | | | 0.00 | 0.03 |
| | | | | | | | 0.86 | 0.86 |
| | | | | | | | 0.67 | 0.67 |
| | | | | | | | NEVER | |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END USE MEASURE | BASIS OF COMPARISON | ANNUAL ENERGY | | | | LIFE CYCLE COST | | | | SAVINGS | |
|---|---------------------|---|---|--|--|---|---|----------------------------------|------------------------------|----------------------------|--------------------------|
| | | WINTER ON OFF HIGH MEDIUM LOW IMPACT SURFACE | WINTER ON OFF HIGH MEDIUM LOW IMPACT SURFACE | TRANSITION ON HIGH MEDIUM LOW IMPACT SURFACE | TRANSITION ON HIGH MEDIUM LOW IMPACT SURFACE | PEAK DEMAND WINTER ON HIGH MEDIUM LOW IMPACT SURFACE | PEAK DEMAND WINTER ON HIGH MEDIUM LOW IMPACT SURFACE | LIFE CYCLE COST (\$/SF) | WITH INFLATION (\$/SF) | CURRENT COST (\$/SF) | BACK TAXES (\$/SF) |
| Refrigeration | | | | | | | | | | | |
| Walk-In Strip Curtains | | 0.0052 | 0.0070 | 0.0071 | 0.0082 | 0.0072 | 0.0084 | 35.95 | 0.04 | 0.0000 | 6.0 |
| Glass Doors for Refriger. Cases | | 0.0168 | 0.0227 | 0.0236 | 0.0289 | 0.0233 | 0.0277 | 35.88 | 0.14 | 0.0000 | 16.0 |
| High Eff. Evaporator Fan Motor | | 0.0294 | 0.0341 | 0.0276 | 0.0327 | 0.0286 | 0.0328 | 35.81 | 0.19 | 0.0000 | 16.0 |
| 3% Increase in Efficiency | | | | | | | | | | | |
| High Efficiency Compressor | | 0.1136 | 0.1268 | 0.0811 | 0.0953 | 0.0925 | 0.1024 | 36.39 | 0.61 | 0.0001 | 16.0 |
| 10% Increase in EER | | | | | | | | | | | |
| Floating Head Pressure Control | | 0.1818 | 0.2822 | 0.3369 | 0.3982 | 0.3026 | 0.3780 | 34.12 | 1.88 | 0.0000 | 16.0 |
| Parallel Unequal Comp. System | | 0.2678 | 0.2854 | 0.1642 | 0.2182 | 0.2089 | 0.2324 | 34.61 | 1.39 | 0.0002 | 16.0 |
| Variable Speed Compressor | | 0.1309 | 0.1621 | 0.2116 | 0.2681 | 0.1952 | 0.2291 | 34.81 | 1.19 | 0.0000 | 16.0 |
| Ambient Subcooling | | 0.0165 | 0.0180 | 0.0102 | 0.0121 | 0.0121 | 0.0133 | 36.92 | 0.08 | 0.0000 | 20.0 |
| 5% Increase in EER | | | | | | | | | | | |
| Mechanical Subcooling | | 0.1737 | 0.1828 | 0.1274 | 0.1485 | 0.1443 | 0.1600 | 36.05 | 0.85 | 0.0001 | 16.0 |
| 10% Increase in EER | | | | | | | | | | | |
| Anti-Sweat Control - Timedclock | | 0.0000 | 0.2499 | 0.0000 | 0.2439 | 0.0000 | 0.2463 | 36.26 | 0.74 | 0.0000 | 16.0 |
| Anti-Sweat Control - Humidistat | | 0.0524 | 0.1400 | 0.0600 | 0.1386 | 0.0617 | 0.1372 | 36.43 | 0.67 | 0.0000 | 16.0 |
| Energy-Efficient Case Lighting | | 0.0284 | 0.0341 | 0.0276 | 0.0327 | 0.0286 | 0.0328 | 36.81 | 0.19 | 0.0000 | 10.0 |
| Condenser Coil Cleaning [1] | | | | | | | | | | 1.0 | NA |
| Appliances | | | | | | | | | | | |
| Convection Ovens | | 0.0084 | 0.0051 | 0.0049 | 0.0022 | 0.0078 | 0.0042 | 36.97 | 0.03 | 0.0000 | 16.0 |
| Solid-State Temperature Controls | | 0.0087 | 0.0031 | 0.0038 | 0.0013 | 0.0063 | 0.0026 | 36.87 | 0.02 | 0.0000 | 16.0 |
| High Efficiency Fryers | | 0.0025 | 0.0010 | 0.0014 | 0.0003 | 0.0023 | 0.0008 | 36.99 | 0.01 | 0.0000 | 11.0 |
| Note: | | | | | | | | | | | |
| (1) Not Applicable to New Buildings | | | | | | | | | | | |
| (2) Not Applicable to Air Distribution System | | | | | | | | | | | |
| Barakat & Chamberlin | | | | | | | | | | | |
| 8/19/03 | | | | | | | | | | | |

Appliances

| | | | | | | | | | | | | | | | |
|----------------------------------|--------|--------|--------|--------|--------|--------|-------|------|--------|----------|------|-------|------|------|-------|
| Radiant Ovens | 0.0084 | 0.0051 | 0.0049 | 0.0022 | 0.0078 | 0.0042 | 36.97 | 0.03 | 0.0000 | (0.0000) | 16.0 | 0.182 | 0.07 | 0.04 | 80.64 |
| Solid-State Temperature Controls | 0.0087 | 0.0031 | 0.0038 | 0.0013 | 0.0063 | 0.0026 | 36.87 | 0.02 | 0.0000 | 0.0000 | 16.0 | 0.018 | 0.54 | 0.31 | 14.40 |
| High Efficiency Fryers | 0.0025 | 0.0010 | 0.0014 | 0.0003 | 0.0023 | 0.0008 | 36.99 | 0.01 | 0.0000 | 0.0000 | 11.0 | 0.016 | 0.26 | 0.17 | 31.49 |
| | | | | | | | | | | | | | | | |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END USE ELEMENT | BLANK OF COMPARISON | SUMMER ON HIGH INCH IMPACT FACTOR FACTOR | WINTER OFF HIGH INCH IMPACT FACTOR FACTOR | TRANSITIONAL ON HIGH INCH IMPACT FACTOR FACTOR | ANNUAL ENERGY TOTAL INCH IMPACT FACTOR FACTOR | PERIODIC MAINTENANCE INCH IMPACT FACTOR FACTOR | LIFE COST WITH POWER COSTS | LIFE COST WITHOUT POWER COSTS | FYI COST PER BACK TURBINE |
|--|--------------------------------|--|---|--|--|---|--|---|---------------------------------------|
| EXISTING HOSPITAL BUILDING | | | | | | | | | |
| BASELINE | | | | | | | | | |
| Cooling | | | | | | | | | |
| High Efficiency Equipment: | | | | | | | | | |
| Centrif. Chiller Water-Cooled | Centrif. Chiller Water-Cooled | 0.2673 | 0.2483 | 0.0406 | 0.0434 | 0.1100 | 0.0808 | 36.53 | 0.60 |
| COP = 3.91 | COP = 3.91 | 0.3143 | 0.2820 | 0.0476 | 0.0510 | 0.1284 | 0.1087 | 34.59 | 0.94 |
| COP = 4.0 | COP = 4.0 | 0.3614 | 0.3587 | 0.0547 | 0.0586 | 0.1488 | 0.1228 | 34.44 | 1.08 |
| COP = 4.04 | COP = 4.04 | 0.3614 | 0.3587 | 0.0547 | 0.0586 | 0.1488 | 0.1228 | 34.39 | 1.14 |
| Scrub Chiller Water-Cooled | Centrif. Chiller Water-Cooled | 0.3579 | 0.3414 | 0.0876 | 0.0718 | 0.1612 | 0.1370 | 34.39 | 0.0004 |
| COP = 6.8 | COP = 3.91 | 0.2680 | 0.0237 | 0.0007 | 0.0006 | 0.0092 | 0.0068 | 36.26 | 0.07 |
| Unitary System Air-Cooled | Unitary System Air-Cooled | 0.0421 | 0.0365 | 0.0010 | 0.0007 | 0.0138 | 0.0088 | 36.16 | 0.10 |
| EER = 7.6 | EER = 7.6 | 0.0421 | 0.0365 | 0.0010 | 0.0010 | 0.0208 | 0.0132 | 36.11 | 0.15 |
| EER = 8.2 | EER = 8.2 | 0.0631 | 0.0633 | 0.0015 | 0.0010 | 0.0138 | 0.0088 | 36.23 | 0.10 |
| EER = 8.2 | EER = 8.2 | 0.0421 | 0.0356 | 0.0010 | 0.0007 | 0.0138 | 0.0088 | 36.11 | 0.0001 |
| Evaporative Condenser | Unitary System Air-Cooled | 0.2831 | 0.2703 | 0.0371 | 0.0382 | 0.1168 | 0.0937 | 36.48 | 0.86 |
| Heat Recovery Absorp. Chiller | Centrif. Chiller Water-Cooled | 0.2831 | 0.2703 | 0.0371 | 0.0382 | 0.1168 | 0.0937 | 36.48 | 0.0004 |
| COP = 1.0 | | | | | | | | | |
| Outside Air Economizer Cycle: | | | | | | | | | |
| Dry-Bulb Air-Cooled | Central Chiller Water-Cooled | 0.0014 | 0.0008 | 0.0021 | 0.0012 | 0.0071 | 0.0051 | 36.31 | 0.02 |
| Dry-Bulb Air-Cooled | Central Chiller Water-Cooled | 0.0028 | 0.0070 | 0.0021 | 0.0012 | 0.0076 | 0.0081 | 36.30 | 0.03 |
| Enthalpy Air-Cooled | Unitary System Air-Cooled | 0.0010 | 0.0024 | 0.0002 | 0.0001 | 0.0018 | 0.0014 | 36.32 | 0.01 |
| Enthalpy Air-Cooled | Unitary System Air-Cooled | 0.0010 | 0.0023 | 0.0002 | 0.0001 | 0.0016 | 0.0014 | 36.32 | 0.01 |
| Hydronic Economizer Cycle | Central Chiller Water-Cooled | 0.1133 | 0.1364 | 0.1874 | 0.2063 | 0.2243 | 0.2163 | 36.26 | 1.08 |
| Cooling Towers: | | | | | | | | | |
| Two-Speed Fans | Single-Speed Fans | 0.0189 | 0.0267 | 0.0008 | 0.0004 | 0.0122 | 0.0072 | 36.26 | 0.97 |
| Variable Speed Fans | Single-Speed Fans | 0.0220 | 0.0386 | 0.0006 | 0.0004 | 0.0132 | 0.0080 | 36.26 | 0.07 |
| Chilled Water Reset | Central Chiller Constant Temp. | 0.0326 | 0.0429 | 0.0144 | 0.0164 | 0.0273 | 0.0263 | 36.17 | 0.16 |
| Thermal Energy Storage | Central Chiller Water-Cooled | 1.1363 | (1.1366) | 0.1653 | (0.2284) | 0.4818 | (0.5400) | 36.46 | 0.12 |
| Full Storage | | | | | | | | | |
| Condenser Coil Cleaning | Unitary System Air-Cooled | 0.0210 | 0.0178 | 0.0006 | 0.0003 | 0.0069 | 0.0044 | 36.28 | 0.06 |
| Heating | | | | | | | | | |
| Heat Recovery from Refrigeration System | Unitary System | 0.0833 | 0.0888 | 0.0526 | 0.0688 | 0.0609 | 0.0705 | 35.89 | 0.43 |
| Heat Pipe | Central Chiller System | 0.0616 | 0.0881 | 0.1248 | 0.1606 | 0.1201 | 0.1295 | 36.68 | 0.64 |
| Exhaust Air Heat Recovery | Central Chiller System | 0.0176 | 0.0189 | 0.0378 | 0.0607 | 0.0199 | 0.0243 | 36.16 | 0.17 |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END USE MEASURE | BASIC OF COMPARISON | WINTER | | TRANSMISSION, | | ANNUAL ENERGY | | PEAK DEMAND | | LIFE CYCLE | | ENERGY COST | | EMISSIONS COST | | COST OF ENERGY | |
|-----------------------------------|----------------------------|--------|--------|---------------|--------|---------------|--------|-------------|------|------------|-------|-------------|-------|----------------|-----------|----------------|-----------|
| | | ON | OFF | ON | OFF | ON | OFF | TOTAL | PEAK | LAWNS | WATER | WATER | WATER | EMISSIONS | EMISSIONS | EMISSIONS | EMISSIONS |
| Cooling/Haircooling | | | | | | | | | | | | | | | | | |
| Closed Water Loop Heat Pump (1) | Central Chiller System | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| EER = 11.0, COP = 4.0 | | | | | | | | | | | | | | | | | |
| Double-Burned Chiller (1) | Central Chiller System | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| COP = 6.6 | | | | | | | | | | | | | | | | | |
| Ventilation | | | | | | | | | | | | | | | | | |
| Adjustable Speed Drives - Fans | Fans - Constant Speed | 0.1678 | 0.1613 | 0.1310 | 0.1644 | 0.1633 | 0.1701 | 35.36 | 0.87 | 0.0001 | 16.0 | 0.462 | 0.84 | 0.56 | 8.86 | | |
| Adjustable Speed Drives - Pumps | Pumps - Constant Speed | 0.0113 | 0.0248 | 0.0488 | 0.0677 | 0.0433 | 0.0544 | 36.08 | 0.24 | 0.0000 | 16.0 | 0.081 | 1.20 | 0.86 | 7.86 | | |
| Variable Air Volume Systems | Central Chiller CAV System | 0.4763 | 0.5572 | 0.6083 | 0.6124 | 0.6049 | 0.6124 | 33.08 | 3.27 | 0.0004 | 20.0 | 0.337 | 4.74 | 2.74 | 2.06 | | |
| High Efficiency Fan Motors | Fan Motors | 0.0378 | 0.0420 | 0.0302 | 0.0361 | 0.0346 | 0.0377 | 36.11 | 0.22 | 0.0000 | 16.0 | 0.017 | 6.61 | 3.30 | 1.60 | | |
| 3% Increase in Efficiency | | | | | | | | | | | | | | | | | |
| High Efficiency Pump Motors | Pump Motors | 0.0107 | 0.0112 | 0.0073 | 0.0087 | 0.0083 | 0.0091 | 36.27 | 0.06 | 0.0000 | 16.0 | 0.009 | 2.87 | 1.80 | 2.01 | | |
| 3% Increase in Efficiency | | | | | | | | | | | | | | | | | |
| Reduction in Fan Flowrate | Original Fan Flowrate | 0.0038 | 0.0051 | 0.0086 | 0.0091 | 0.0102 | 0.0103 | 36.28 | 0.05 | 0.0000 | 16.0 | 0.228 | 0.07 | 0.04 | 103.58 | | |
| 10 % Reduction in Fan Flowrate | | | | | | | | | | | | | | | | | |
| Fan Motor Downtime | Original Fan Size | 0.2887 | 0.3369 | 0.2384 | 0.2769 | 0.2730 | 0.2979 | 34.81 | 1.72 | 0.0002 | 16.0 | 0.574 | 1.33 | 0.78 | 6.33 | | |
| HP Reduced to 1/3 of the Original | | | | | | | | | | | | | | | | | |
| Building Shell | | | | | | | | | | | | | | | | | |
| Ceiling Insulation R = 30 | Ceiling Insulation | 0.0028 | 0.0018 | 0.0031 | 0.0050 | 0.0001 | 0.0016 | 36.31 | 0.01 | 0.0000 | 20.0 | 0.570 | 0.02 | 0.02 | 808.26 | | |
| Wall Insulation (1) | Wall Insulation | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | | |
| Double-Pane Windows | Single-Pane Windows | 0.0105 | 0.0073 | 0.0235 | 0.0166 | 0.0123 | 0.0178 | 36.23 | 0.08 | 0.0000 | 20.0 | 0.180 | 0.32 | 0.22 | 43.27 | | |
| Triple-Pane Windows | Single-Pane Windows | 0.0369 | 0.0277 | 0.0263 | 0.0370 | 0.0166 | 0.0178 | 36.17 | 0.16 | 0.0001 | 20.0 | 0.487 | 0.21 | 0.14 | 67.72 | | |
| Triple-Pane Windows (1) | Double-Pane Windows | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | | |
| Low-Emissivity Windows: | | | | | | | | | | | | | | | | | |
| Double Pane Low E | Single-Pane Windows | 0.0120 | 0.0082 | 0.0322 | 0.0468 | 0.0165 | 0.0194 | 36.21 | 0.12 | 0.0000 | 20.0 | 0.197 | 0.38 | 0.28 | 37.33 | | |
| "Triple Pane" Low E | Single-Pane Windows | 0.0307 | 0.0233 | 0.0306 | 0.0447 | 0.0137 | 0.0161 | 36.17 | 0.16 | 0.0001 | 20.0 | 0.632 | 0.20 | 0.14 | 64.27 | | |
| Double Pane Low E (1) | Double-Pane Windows | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | | |
| "Triple Pane" Low E (1) | Double-Pane Windows | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | | |
| Tinted Window Films (1) | Single-Pane Windows | 0.0167 | 0.0123 | 0.0072 | 0.0108 | 0.0073 | 0.0061 | 36.27 | 0.06 | 0.0000 | 20.0 | 0.021 | 1.60 | 1.05 | 6.20 | | |
| Tinted Window Films (2) | Double-Pane Windows | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | | |
| Low E Films | Single-Pane Windows | 0.0290 | 0.0224 | 0.0217 | 0.0318 | 0.0150 | 0.0160 | 36.19 | 0.13 | 0.0000 | 20.0 | 0.034 | 2.02 | 1.39 | 4.80 | | |
| Low E Films | Double-Pane Windows | 0.0210 | 0.0184 | 0.0124 | 0.0181 | 0.0086 | 0.0084 | 36.24 | 0.08 | 0.0000 | 20.0 | 0.143 | 0.32 | 0.22 | 29.76 | | |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| EED 126 MEASURE | BASIS OF COMPARISON | | WINTER COST IN \$/BTU/Hr | SUMMER COST IN \$/BTU/Hr | TRANSACTIONAL COST IN \$/BTU/Hr | ANNUAL ENERGY SAVINGS IN \$/BTU/Hr | TOTAL IMPACT FACTOR IN \$/BTU/Hr | CAPITAL COST IN \$/BTU/Hr | OPERATIONAL COSTS IN \$/BTU/Hr | CAPITAL COST IN \$/BTU/Hr | OPERATIONAL COSTS IN \$/BTU/Hr | |
|--|--|----------------|-----------------------------------|-----------------------------------|--|---|--|------------------------------------|---|------------------------------------|---|-------|
| | IMPACT LEVEL | IMPACT TYPE | | | | | | | | | | |
| <u>Lighting</u> | | | | | | | | | | | | |
| Simple Delamping | 4-foot Fixtures, 4 Lamps | 0.1148 | 0.1311 | 0.0808 | 0.0836 | 0.0899 | 0.1083 | 36.70 | 0.63 | 0.0001 | 10.0 | 0.001 |
| 4-ft Fixtures, 4 lamps to 2 lamps | 4-foot Fixtures, 4 Lamps | 0.1148 | 0.1311 | 0.0808 | 0.0936 | 0.0899 | 0.1083 | 36.70 | 0.63 | 0.0001 | 10.0 | 0.004 |
| Delamping w/Dummy Replacement | 4-foot Fixtures, 4 Lamps | 0.1148 | 0.1311 | 0.0808 | 0.0936 | 0.0899 | 0.1083 | 36.70 | 0.63 | 0.0001 | 10.0 | 0.004 |
| 4-ft Fixtures, 4 lamps to 2 lamps | 4-foot Fixtures, 4 Lamps | 0.1148 | 0.1311 | 0.0808 | 0.0936 | 0.0899 | 0.1083 | 36.70 | 0.63 | 0.0001 | 10.0 | 0.038 |
| Delamping with Reflector | 4-foot Fixtures, 4 Lamps | 0.1148 | 0.1311 | 0.0808 | 0.0936 | 0.0899 | 0.1083 | 36.70 | 0.63 | 0.0001 | 20.0 | 0.145 |
| 4-ft Fixtures, 4 lamps to 2 lamps | Incandescent Lamp | 0.1938 | 0.1780 | 0.1322 | 0.1178 | 0.1650 | 0.1398 | 36.40 | 0.93 | 0.0002 | 20.0 | 1.45 |
| T8 Fluorescent Lamps Electronic Ballast | T12 Fluorescent Lamps Electronic Ballast | 0.0878 | 0.0775 | 0.0601 | 0.0609 | 0.0748 | 0.0603 | 35.92 | 0.41 | 0.0001 | 0.0000 | 2.00 |
| T8 Fluorescent Lamps Electronic Ballast | T12 Fluorescent Lamps 4-Foot Fixtures, 34 Watts | 0.1798 | 0.1653 | 0.1234 | 0.1026 | 0.1636 | 0.1213 | 35.49 | 0.84 | 0.0002 | 0.0001 | 3.00 |
| Low Wattage Fluorescent Lamps | T12 Fluorescent Lamps Incandescent Lamp | 0.1735 | 0.1608 | 0.1101 | 0.0992 | 0.1483 | 0.1176 | 35.52 | 0.81 | 0.0001 | 0.0001 | 20.0 |
| Compact Fluorescent Lamps | T12 Fluorescent Lamps Incandescent Lamp | 0.1895 | 0.1727 | 0.1368 | 0.1133 | 0.1708 | 0.1341 | 35.40 | 0.83 | 0.0002 | 0.0001 | 2.5 |
| High Pressure Sodium - Outdoor | Mercury Vapor Lamps | 0.0058 | 0.0121 | 0.0058 | 0.0120 | 0.0060 | 0.0121 | 38.27 | 0.05 | 0.0000 | 0.0000 | 20.0 |
| Metal Halide - Outdoor | Mercury Vapor Lamp | 0.0032 | 0.0068 | 0.0032 | 0.0068 | 0.0033 | 0.0066 | 38.30 | 0.03 | 0.0000 | 0.0000 | 20.0 |
| Occupancy Sensors | 0.0559 | 0.0228 | 0.0413 | 0.00141 | 0.0507 | 0.0001 | 36.18 | 0.15 | 0.0000 | 0.0000 | 10.0 | |
| LED Exit Lighting | Incandescent Exit Lighting | 0.0088 | 0.0078 | 0.0085 | 0.0077 | 0.0087 | 0.0077 | 36.28 | 0.04 | 0.0000 | 0.0000 | 16.0 |
| Fluorescent Exit Lighting | Incandescent Exit Lighting | 0.0068 | 0.0068 | 0.0065 | 0.0065 | 0.0067 | 0.0065 | 36.26 | 0.04 | 0.0000 | 0.0000 | 16.0 |
| Electroluminescent Exit Lighting | Incandescent Exit Lighting | 0.0078 | 0.0092 | 0.0077 | 0.0081 | 0.0079 | 0.0091 | 36.28 | 0.05 | 0.0000 | 0.0000 | 16.0 |
| Delay Timer | 0.0281 | 0.0016 | 0.0205 | (0.0007) | 0.0260 | 0.0001 | 36.26 | 0.07 | 0.0000 | 0.0000 | 10.0 | |
| <u>Water Heating</u> | | | | | | | | | | | | |
| Heat Pump Water Heater COP = 3.0 | Water Heater | 0.0320 | 0.0223 | 0.0326 | 0.0222 | 0.0333 | 0.0218 | 36.18 | 0.17 | 0.0000 | 0.0000 | 18.0 |
| Desuperheater - HVAC | Water Heater | 0.1282 | 0.0830 | 0.0653 | 0.0038 | 0.0669 | 0.0402 | 36.00 | 0.33 | 0.0001 | 0.0000 | 20.0 |
| Desuperheater - Refrigeration | Water Heater | 0.0657 | 0.0446 | 0.0640 | 0.0446 | 0.0665 | 0.0438 | 36.00 | 0.33 | 0.0001 | 0.0001 | 20.0 |
| Solar Assisted Water Heater | Water Heater | 0.1108 | 0.0735 | 0.0697 | 0.0407 | 0.0610 | 0.0578 | 36.89 | 0.43 | 0.0001 | 0.0000 | 20.0 |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END USE/ITEM | ITEM OF COMPARISON | TRANSITION ON OFF INCH IMPACT IMPACT REDUCTION) | WINTER ON OFF INCH IMPACT IMPACT REDUCTION) | TRANSITIONAL OFF ON INCH IMPACT IMPACT REDUCTION) | | WINTER ON OFF INCH IMPACT IMPACT REDUCTION) | | TRANSITIONAL OFF ON INCH IMPACT IMPACT REDUCTION) | | WINTER ON OFF INCH IMPACT IMPACT REDUCTION) | |
|--|----------------------------|---|---|---|---|---|---|---|---|---|---|
| | | | | WINTER ON OFF INCH IMPACT IMPACT REDUCTION) | WINTER ON OFF INCH IMPACT IMPACT REDUCTION) | WINTER ON OFF INCH IMPACT IMPACT REDUCTION) | WINTER ON OFF INCH IMPACT IMPACT REDUCTION) | WINTER ON OFF INCH IMPACT IMPACT REDUCTION) | WINTER ON OFF INCH IMPACT IMPACT REDUCTION) | WINTER ON OFF INCH IMPACT IMPACT REDUCTION) | WINTER ON OFF INCH IMPACT IMPACT REDUCTION) |
| Refrigeration | | | | | | | | | | | |
| High Eff. Evaporator Fan Motor 3% Increase in Efficiency | Evaporator Fan Motor | 0.0049 | 0.0057 | 0.0047 | 0.0056 | 0.0048 | 0.0056 | 36.30 | 0.03 | 0.0000 | 0.0000 |
| High Efficiency Compressor 10% Increase in EER | Reciprocating Compressor | 0.0162 | 0.0178 | 0.0146 | 0.0173 | 0.0161 | 0.0173 | 36.23 | 0.10 | 0.0000 | 0.0000 |
| Variable Speed Compressor (1) Ambient Subcooling 6 % Increase in EER | Constant Speed Compressors | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| Condenser Coil Cleaning | Refrigeration System | 0.0079 | 0.0093 | 0.0077 | 0.0081 | 0.0079 | 0.0081 | 36.28 | 0.06 | 0.0000 | 0.0000 |
| Appliances | Convection Ovens | 0.0098 | 0.0110 | 0.0108 | 0.0110 | 0.0109 | 0.0110 | 36.19 | 0.13 | 0.0001 | (0.0000) |
| Solid-State Temperature Controls | Radiant Ovens | 0.0465 | 0.0480 | 0.0461 | 0.0481 | 0.0465 | 0.0481 | 36.20 | 0.13 | 0.0001 | (0.0000) |
| High Efficiency Fryers | Fryers | 0.0038 | 0.0457 | 0.0126 | 0.0124 | 0.0109 | 0.0108 | 36.20 | 0.12 | 0.0001 | (0.0000) |
| Office Equipment | | | | | | | | | | | |
| Personal Computers Timer (off at night/weekends) | Desktops | 0.0009 | 0.0081 | 0.0002 | 0.0059 | 0.0005 | 0.0068 | 36.31 | 0.02 | 0.0000 | (0.0000) |
| Energy Efficient Desktops Energy Efficient Laptops | Desktops | 0.0119 | 0.0072 | 0.0460 | 0.0017 | 0.0037 | 0.0561 | 36.16 | 0.18 | 0.0001 | 0.0001 |
| Computer Printers Timer (off at night/weekends) | Dedicated Printers | 0.0009 | 0.0061 | 0.0002 | 0.0058 | 0.0005 | 0.0068 | 36.31 | 0.02 | 0.0000 | (0.0000) |
| Energy Efficient Printers | Dedicated Printers | 0.0133 | 0.0019 | 0.0088 | 0.0007 | 0.0120 | 0.0011 | 36.23 | 0.04 | 0.0000 | 0.0000 |
| Copiers Timer (off at night/weekends) | Copiers | 0.0001 | 0.0012 | 0.0000 | 0.0008 | 0.0001 | 0.0010 | 36.32 | 0.00 | 0.0000 | (0.0000) |
| Energy Efficient Copiers | Copiers | 0.0020 | 0.0003 | 0.0016 | 0.0001 | 0.0018 | 0.0002 | 36.26 | 0.01 | 0.0000 | 0.0000 |
| Miscellaneous | | | | | | | | | | | |
| High Efficiency Elevator Motors 3% Increase in Efficiency | Elevator Motors | 0.0081 | 0.0083 | 0.0081 | 0.0084 | 0.0079 | 0.0084 | 36.28 | 0.06 | 0.0082 | 0.0046 |

Note:

(1) Not Applicable to Existing Buildings

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END USE MEASURE | BASIS OF COMPARISON | TRANSITIONAL | | | ANNUAL ENERGY | | | TEST | | |
|-----------------------------|---------------------|---------------------|------------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-------------|---------------------|----------------------------|
| | | WINTER ON OFF | OFF ON HIGH MEDIUM LOW | INCH IMPACT SUSP SWH/BLT | INCH IMPACT SUSP SWH/BLT | INCH IMPACT SUSP SWH/BLT | INCH IMPACT SUSP SWH/BLT | WTR COST | WTR UNIT COST | WTR PAY BACK TIME |
| c:\use\economic\theopis.xls | 8/1/93 | | | | | | | | | |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END USE EQUIPMENT | WINTER TO COMPARISON | | SUMMER | | WINTER | | TRANSMISSION | | ANNUAL ENERGY | | PEAK DEMAND | | OPERATING | | |
|--|----------------------|--------|--------|--------|--------|--------|--------------|--------|---------------|--------|-------------|-------|-----------|---------|--------|
| | ON | OFF | ON | OFF | ON | OFF | ON | OFF | TOTAL | WINTER | WINTER | WITH | UNIT | YEAR | |
| | INCH | INCH | INCH | INCH | INCH | INCH | INCH | INCH | INCH | INCH | INCH | INCH | INCH | PAYBACK | |
| NEW HOSPITAL BUILDING | | | | | | | | | | | | | | | |
| BASELINE | | | | | | | | | | | | | | | 34.05 |
| Cooling | | | | | | | | | | | | | | | |
| High Efficiency Equipment: | | | | | | | | | | | | | | | |
| Centrif. Chiller Water-Cooled COP = 4.04 | 0.2879 | 0.2367 | 0.0337 | 0.0303 | 0.0974 | 0.0761 | 33.30 | 0.74 | 0.0003 | 0.0000 | 20.0 | 0.088 | 5.40 | 3.68 | 1.77 |
| Centrif. Chiller Water-Cooled COP = 6.8 | 0.3261 | 0.2982 | 0.0411 | 0.0370 | 0.1188 | 0.0829 | 33.14 | 0.90 | 0.0004 | 0.0000 | 20.0 | 0.167 | 3.46 | 2.36 | 2.76 |
| Screw Chiller Water-Cooled COP = 5.8 | 0.3078 | 0.2810 | 0.0465 | 0.0362 | 0.1236 | 0.0981 | 33.16 | 0.89 | 0.0004 | 0.0000 | 20.0 | 0.088 | 6.13 | 4.06 | 1.49 |
| Unitary System Air-Cooled EER = 8.2 | 0.0332 | 0.0281 | 0.0007 | 0.0005 | 0.0107 | 0.0089 | 33.98 | 0.98 | 0.0000 | 0.0000 | 18.0 | 0.103 | 0.51 | 0.36 | 18.06 |
| Unitary System Air-Cooled EER = 8.2 | 0.0532 | 0.0450 | 0.0012 | 0.0011 | 0.0171 | 0.0110 | 33.92 | 0.13 | 0.0001 | 0.0000 | 18.0 | 0.182 | 0.46 | 0.33 | 19.97 |
| Evaporative Condenser | 0.0389 | 0.0338 | 0.0008 | 0.0006 | 0.0128 | 0.0082 | 33.96 | 0.10 | 0.0001 | 0.0000 | 16.0 | 0.074 | 0.78 | 0.55 | 10.89 |
| Heat Recovery Absorp. Chiller COP = 1.0 | 0.1685 | 0.1455 | 0.0069 | 0.0004 | 0.0629 | 0.0342 | 33.64 | 0.41 | 0.0002 | 0.0000 | 20.0 | 0.380 | 0.77 | 0.64 | 12.43 |
| Outside Air Economizer Cycle: | | | | | | | | | | | | | | | |
| Dry-Bulb Economizer (1) | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| Enthalpy Economizer | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 34.05 | 0.00 | 0.0000 | 0.0000 | 20.0 | 0.082 | 0.00 | 0.00 | NEVER |
| Dry-Bulb Economizer (1) | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| Enthalpy Economizer | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 18.0 | 0.083 | 27.05 | 13.26 | 0.41 |
| Hydronic Economizer Cycle | | | | | | | | | | | | | | | |
| Central Chiller Water-Cooled | 0.0639 | 0.0884 | 0.3016 | 0.2828 | 0.2863 | 0.4080 | 32.63 | 1.42 | 0.0000 | 0.0001 | 20.0 | 0.230 | 2.60 | 1.32 | 3.99 |
| Single-Speed Fans | 0.0172 | 0.0215 | 0.0001 | 0.0002 | 0.0088 | 0.0053 | 33.99 | 0.05 | 0.0000 | 0.0000 | 16.0 | 0.002 | 11.71 | 6.48 | 0.42 |
| Single-Speed Fans | 0.0203 | 0.0263 | 0.0001 | 0.0002 | 0.0096 | 0.0061 | 33.98 | 0.08 | 0.0000 | 0.0000 | 16.0 | 0.031 | 0.68 | 0.32 | 7.30 |
| Central Chiller Constant Temp. | 0.0264 | 0.0325 | 0.0080 | 0.0081 | 0.0187 | 0.0169 | 33.84 | 0.11 | 0.0000 | 0.0000 | 20.0 | 0.026 | 1.83 | 0.76 | 3.98 |
| Central Chiller Water-Cooled | 0.8868 | 0.7826 | 0.1269 | 0.1084 | 0.3634 | 0.3284 | 33.81 | 0.13 | 0.0018 | 0.0001 | 20.0 | 0.524 | 1.82 | 1.79 | 57.92 |
| Condenser Coil Cleaning (1) | | | | | | | | | | | | | | | |
| Unitary System Air-Cooled | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| Heating | | | | | | | | | | | | | | | |
| Heat Recovery from Refrigeration System | 0.0543 | 0.0691 | 0.0247 | 0.0323 | 0.0360 | 0.0372 | 34.29 | 0.24 | 0.0001 | 0.0000 | 20.0 | 0.010 | 15.48 | 10.40 | 0.71 |
| Heat Pipe | 0.0120 | 0.0140 | 0.0249 | 0.0346 | 0.0127 | 0.0169 | 33.93 | 0.11 | 0.0000 | 0.0001 | 20.0 | 4.138 | 0.02 | 0.01 | 783.81 |
| Exhaust Air Heat Recovery | 0.0120 | 0.0140 | 0.0249 | 0.0346 | 0.0127 | 0.0169 | 33.93 | 0.11 | 0.0000 | 0.0001 | 20.0 | 3.264 | 0.02 | 0.01 | 618.29 |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END USE MEASURE | EFFECT OF COMPARISON | WINTER | | SUMMER | | ANNUAL ENERGY | | PEAK DEMAND | | LIFE CYCLE COST | | ENERGY SAVINGS | | COST SAVINGS | PAYBACK PERIOD | NET PAYBACK PERIOD |
|---|--|--------|--------|--------|--------|---------------|--------|-------------|--------|-----------------|----------|----------------|----------|--------------|----------------|--------------------|
| | | OFF | ON | OFF | ON | TOTAL | IMPACT | IMPACT | IMPACT | IMPACT | WITH | WITHOUT | PER UNIT | PER UNIT | | |
| Cooling/Heating | | | | | | | | | | | | | | | | |
| Closed Water Loop Heat Pump GER = 11.0, COP = 4.0 | Central Chiller System | 0.0784 | 0.0811 | 0.4883 | 0.4491 | 0.5480 | 0.7259 | 31.67 | 2.37 | 0.0002 | (0.0000) | 18.0 | 0.000 | INFINITE | INFINITE | NOW |
| Double-Bundled Chiller COP = 6.6 | Central Chiller System | 0.2786 | 0.1921 | 0.0394 | 0.0118 | 0.1321 | 0.0678 | 33.32 | 0.72 | 0.0004 | (0.0000) | 20.0 | 0.220 | 2.12 | 1.45 | 4.66 |
| Ventilation | | | | | | | | | | | | | | | | |
| Adjustable Speed Drives - Fans | Fans - Constant Speed Pumps - Constant Speed | 0.1428 | 0.1408 | 0.1052 | 0.1383 | 0.1016 | 0.1220 | 33.29 | 0.76 | 0.0001 | 0.0001 | 15.0 | 0.452 | 0.77 | 0.47 | 11.36 |
| Adjustable Speed Drives - Pumps | Central Chiller CAV System | 0.0128 | 0.0276 | 0.0468 | 0.0591 | 0.0412 | 0.0507 | 33.81 | 0.24 | 0.0000 | 0.0000 | 16.0 | 0.081 | 1.17 | 0.63 | 7.80 |
| Variable Air Volume Systems | Fan Motors | 0.3881 | 0.3797 | 0.3317 | 0.4106 | 0.2688 | 0.3351 | 31.93 | 2.11 | 0.0003 | 0.0003 | 20.0 | 0.337 | 3.20 | 1.91 | 3.04 |
| High Efficiency Fan Motors 3 % Increase in Efficiency | Pump Motors | 0.0360 | 0.0448 | 0.0335 | 0.0396 | 0.0364 | 0.0426 | 33.81 | 0.23 | 0.0000 | 0.0000 | 16.0 | 0.017 | 6.81 | 3.34 | 1.43 |
| High Efficiency Pump Motors 3 % Increase in Efficiency | Original Fan Flowrate | 0.0102 | 0.0108 | 0.0071 | 0.0084 | 0.0077 | 0.0087 | 33.98 | 0.06 | 0.0000 | 0.0000 | 16.0 | 0.009 | 2.73 | 1.62 | 3.06 |
| Reduction in Fan Flowrate [1] 10 % Reduction in Fan cfm | Original Fan Size | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| Fan Motor Downtesting [1] HP Reduced to 1/3 of the Original | | | | | | | | | | | | | | | | |
| Building Shell | | | | | | | | | | | | | | | | |
| Ceiling Insulation R = 30 | Ceiling Insulation | 0.0038 | 0.0035 | 0.0029 | 0.0042 | 0.0012 | 0.0020 | 34.03 | 0.02 | 0.0000 | 0.0000 | 20.0 | 0.580 | 0.02 | 0.01 | 581.17 |
| Wall Insulation | Wall Insulation | 0.0132 | 0.0208 | 0.0260 | 0.0323 | 0.0077 | 0.0145 | 33.93 | 0.11 | 0.0000 | 0.0000 | 20.0 | 0.163 | 0.43 | 0.27 | 26.94 |
| Double-Pane Windows [1] Triple-Pane Windows [1] Triple-Pane Windows | Single-Pane Windows Single-Pane Windows Double-Pane Windows | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | 20.0 | NA | NA | NA |
| Low-Emissivity Windows: Double Pane Low E [1] "Triple Pane" Low E [1] Double Pane Low E "Triple Pane" Low E | Single-Pane Windows Single-Pane Windows Double-Pane Windows Double-Pane Windows | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | 20.0 | NA | NA | NA |
| Tinted Window Films [1] Tinted Window Films | Single-Pane Windows Double-Pane Windows | 0.0084 | 0.0079 | 0.0078 | 0.0100 | 0.0055 | 0.0058 | 34.00 | 0.06 | 0.0000 | 0.0000 | 12.0 | 0.002 | 10.21 | 0.82 | 0.90 |
| Low E Films [1] Low E Films | Single-Pane Windows Double-Pane Windows | 0.0122 | 0.0101 | 0.0236 | 0.0288 | 0.0104 | 0.0133 | 33.86 | 0.10 | 0.0000 | 0.0000 | 12.0 | 0.214 | 0.22 | 0.15 | 46.67 |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END USE MEASURE | Basis of Comparison | TRANSITION | | | ANNUAL ENERGY | | | BENEFITS OF I COST | | |
|--|----------------------------|------------|--------|---|--|---------------------------------|--------------------------------|-------------------------|-------------------------------|--------|
| | | ON | OFF | WINTER ON OFF INCH INCH IMPACT IMPACT | WINTER INCH INCH IMPACT IMPACT | OFF INCH IMPACT IMPACT | ON INCH IMPACT IMPACT | WITH EXCISE COSTS | PER UNIT PER BACK HARSH | |
| Lighting | | | | | | | | | | |
| Simple Dampening [1] | 4-foot Fixtures, 4 Lamps | NA | NA | NA | NA | NA | NA | NA | 10.0 | NA |
| 4-ft Fixtures, 4 lamps to 2 lamps | | | | | | | | | | |
| Dampening w/Dummy Replacement [1] | 4-foot Fixtures, 4 Lamps | NA | NA | NA | NA | NA | NA | NA | 10.0 | NA |
| 4-ft Fixtures, 4 lamps to 2 lamps | | | | | | | | | | |
| Dampening with Reflector [1] | 4-foot Fixtures, 4 Lamps | NA | NA | NA | NA | NA | NA | NA | 10.0 | NA |
| 4-ft Fixtures, 4 lamps to 2 lamps | | | | | | | | | | |
| T8 Fluorescent Lamps [1] Electronic Ballast | Incandescent Lamps | NA | NA | NA | NA | NA | NA | NA | 20.0 | NA |
| T8 Fluorescent Lamps [1] Electronic Ballast | T12 Fluorescent Lamps | NA | NA | NA | NA | NA | NA | NA | 20.0 | NA |
| Low Wattage Fluorescent Lamps [1] 4-Foot Fixtures, 34 Watts | T12 Fluorescent Lamps | NA | NA | NA | NA | NA | NA | NA | 3.0 | NA |
| Electronic Ballasts [1] | T12 Fluorescent Lamps | NA | NA | NA | NA | NA | NA | NA | 20.0 | NA |
| Compact Fluorescent Lamps [1] | Incandescent Lamps | NA | NA | NA | NA | NA | NA | NA | 2.6 | NA |
| High Pressure Sodium - Outdoor | Mercury Vapor Lamps | 0.0059 | 0.0121 | 0.0059 | 0.0120 | 0.0060 | 0.0120 | 33.99 | 0.05 | 0.0000 |
| Metal Halide - Outdoor | Mercury Vapor Lamps | 0.0032 | 0.0066 | 0.0032 | 0.0066 | 0.0033 | 0.0066 | 34.02 | 0.03 | 0.0000 |
| Occupancy Sensors | 0.0481 | 0.0016 | 0.0339 | [0.0002] | 0.0450 | 0.0064 | 0.0000 | 33.91 | 0.13 | 0.0000 |
| LED Exit Lighting | Incandescent Exit Lighting | 0.0066 | 0.0078 | 0.0066 | 0.0077 | 0.0067 | 0.0077 | 34.00 | 0.04 | 0.0000 |
| Fluorescent Exit Lighting | Incandescent Exit Lighting | 0.0056 | 0.0066 | 0.0056 | 0.0066 | 0.0056 | 0.0066 | 34.01 | 0.04 | 0.0000 |
| Electroluminescent Exit Lighting | Incandescent Exit Lighting | 0.0078 | 0.0092 | 0.0077 | 0.0091 | 0.0079 | 0.0091 | 33.99 | 0.06 | 0.0000 |
| Delay Timer | | 0.0237 | 0.0006 | 0.0169 | [0.0002] | 0.0243 | 0.0037 | 33.98 | 0.07 | 0.0000 |
| | | | | | | | | [0.0000] | 10.0 | 0.000 |
| | | | | | | | | | 142.92 | 73.30 |
| | | | | | | | | | | 0.04 |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END USE/CATEGORY | BASIS OF COMPARISON | | WINTER OFF USE INCH HIGH IMPACT IMPACT FACTOR FACTOR | TRANSITIONAL OFF USE INCH HIGH IMPACT IMPACT FACTOR FACTOR | ANNUAL ENERGY USE kWH/ft ² | LIFE SPAN years | IMPACTS OF ENERGY USE WITH INVEST. COSTS | | LIFE SPAN years | IMPACTS OF ENERGY USE WITH INVEST. COSTS |
|---|---|---|--|--|---|-----------------------|--|--|-----------------------|---|
| | 0.4 inch high impact factor | 0.4 inch high impact factor | | | | | WINTER OFF USE INCH HIGH IMPACT IMPACT FACTOR FACTOR | TRANSITIONAL OFF USE INCH HIGH IMPACT IMPACT FACTOR FACTOR | | |
| Water Heating | | | | | | | | | | |
| Heat Pump Water Heater COP = 3.0 | Water Heater | 0.0329 | 0.0223 | 0.0326 | 0.0222 | 0.0333 | 0.0219 | 33.88 | 0.17 | 0.0000 |
| Desuperheater - HVAC | Water Heater | 0.1262 | 0.0830 | 0.0053 | 0.0036 | 0.0689 | 0.0402 | 33.72 | 0.33 | 0.0001 |
| Desuperheater - Refrigeration | Water Heater | 0.0657 | 0.0446 | 0.0650 | 0.0446 | 0.0686 | 0.0438 | 33.71 | 0.33 | 0.0001 |
| Solar Assisted Water Heater | Water Heater | 0.1106 | 0.0736 | 0.0597 | 0.0407 | 0.0910 | 0.0578 | 33.61 | 0.43 | 0.0001 |
| Refrigeration | | | | | | | | | | |
| High Eff. Evaporator Fan Motor 3% Increase in Efficiency | Evaporator Fan Motor | 0.0049 | 0.0067 | 0.0047 | 0.0065 | 0.0048 | 0.0058 | 34.01 | 0.03 | 0.0000 |
| High Efficiency Compressor 10% Increase in EER | Reciprocating Compressor | 0.0162 | 0.0178 | 0.0146 | 0.0173 | 0.0161 | 0.0173 | 33.86 | 0.10 | 0.0000 |
| Variable Speed Compressor | Constant Speed Compressor | 0.0704 | 0.0831 | 0.0708 | 0.0839 | 0.0720 | 0.0631 | 33.68 | 0.46 | 0.0001 |
| Ambient Subcooling 6% Increase in EER | Refrigeration System | 0.0078 | 0.0083 | 0.0077 | 0.0081 | 0.0079 | 0.0081 | 33.99 | 0.06 | 0.0000 |
| Condenser Cell Cleaning (1) | | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| Appliances | | | | | | | | | | |
| Convection Ovens | Radiant Ovens | 0.1140 | 0.0740 | 0.0436 | 0.0359 | 0.0562 | 0.0440 | 33.68 | 0.37 | 0.0000 |
| Solid-State Temperature Controls | Radiant Ovens | 0.1129 | 0.0732 | 0.0429 | 0.0374 | 0.0560 | 0.0435 | 33.68 | 0.36 | 0.0000 |
| High Efficiency Fryers | Fryers | 0.1114 | 0.0718 | 0.0413 | 0.0348 | 0.0541 | 0.0440 | 33.69 | 0.36 | 0.0000 |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END USE EQUIPMENT | | ITEMS OF CONSIDERATION | | WINTER | | TRANSMISSION | | ANNUAL ENERGY | | TIME | | HIGH COST | | WATER | | CITY UTILITIES | |
|-------------------|--|------------------------|------|--------|------|--------------|------|---------------|--------|--------|--------|-----------|--------|-----------|--------|----------------|--|
| | | ON | OFF | ON | OFF | ON | OFF | TOTAL | HIGH | TIME | WATER | INFLATION | WATER | INFLATION | WATER | INFLATION | |
| | | INCH | INCH | INCH | INCH | INCH | INCH | USEAGE | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | |

Office Equipment

| | | | | | | | | | | | | | | | | | |
|---------------------------------|--------------------|--------|--------|---------|--------|----------|--------|-------|------|--------|----------|------|---------|----------|----------|-------|--|
| Personal Computers | | | | | | | | | | | | | | | | | |
| Timer (off at night/weekends) | Desktops | 0.0001 | 0.0078 | 10.0016 | 0.0091 | (0.0004) | 0.0058 | 34.02 | 0.02 | 0.0000 | (0.0000) | 6.0 | 0.008 | 0.47 | 0.21 | 7.42 | |
| Energy Efficient Desktop | Desktop | 0.0583 | 0.0072 | 0.0463 | 0.0088 | 0.0545 | 0.0143 | 33.86 | 0.19 | 0.0001 | 0.0001 | 6.0 | (0.308) | INFINITE | INFINITE | NOW | |
| Energy Efficient Laptop | Desktop | 0.0848 | 0.0127 | 0.0659 | 0.0191 | 0.0798 | 0.0280 | 33.76 | 0.29 | 0.0001 | 0.0001 | 6.0 | 0.020 | 4.92 | 3.43 | 1.33 | |
| Computer Printers | | | | | | | | | | | | | | | | | |
| Timer (off at night/weekends) | Dedicated Printers | 0.0001 | 0.0078 | 10.0016 | 0.0091 | (0.0004) | 0.0058 | 34.02 | 0.02 | 0.0000 | (0.0000) | 6.0 | 0.006 | 0.81 | 0.36 | 4.37 | |
| Energy Efficient Printers | Dedicated Printers | 0.0305 | 0.0048 | 0.0203 | 0.0024 | 0.0287 | 0.0031 | 33.96 | 0.08 | 0.0000 | 0.0000 | 6.0 | 0.011 | 2.94 | 2.10 | 2.24 | |
| Copiers | | | | | | | | | | | | | | | | | |
| Timer (off at night/weekends) | Copiers | 0.0000 | 0.0012 | 10.0002 | 0.0014 | (0.0001) | 0.0008 | 34.04 | 0.00 | 0.0000 | 0.0000 | 6.0 | 0.002 | 0.33 | 0.16 | 10.87 | |
| Energy Efficient Copiers | Copiers | 0.0203 | 0.0035 | 0.0137 | 0.0027 | 0.0180 | 0.0044 | 33.98 | 0.06 | 0.0000 | 0.0000 | 6.0 | 0.010 | 1.14 | 0.81 | 5.68 | |
| Miscellaneous | | | | | | | | | | | | | | | | | |
| High Efficiency Elevator Motors | Elevator Motors | 0.0081 | 0.0083 | 0.0081 | 0.0084 | 0.0078 | 0.0084 | 34.00 | 0.05 | 0.0000 | 0.0000 | 16.0 | 0.004 | 4.65 | 2.21 | 1.46 | |
| 3% Increase in Efficiency | | | | | | | | | | | | | | | | | |

Note:

(1) Not Applicable to New Buildings

Berakat & Chemberlin

8/19/93

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END USE MEASURE | BASIC OF COMPARISON | ELIMINATED ON BASIC IMPACT LEVEL | WINTER OFF PEAK IMPACT LEVEL | TRANSITION ON OFF PEAK IMPACT LEVEL | ANNUAL ENERGY TOTAL IMPACT LEVEL | YEAR DEMAND REDUCTION LEVEL | LIFE SPAN | BENEFITS OF ENERGY SAVINGS WITH SAVINGS COSTS | EST. COST PER YEAR |
|--|---------------------|--|--|--|---|-----------------------------------|--------------|--|-----------------------------|
| EXISTING REFRIGERATED WAREHOUSE | | | | | | | | | |

18.73

EXISTING BASELINE**Cooling**

| | | | | | | | | | |
|-------------------------------|--------|---------------------------|--------|--------|--------|--------|--------|--------|--------|
| High Efficiency Equipment: | | | | | | | | | |
| Unitary System Air-Cooled | / | Unitary System Air-Cooled | | | | | | | |
| EER = 8.2 (0) | 0.0182 | 0.0089 | 0.0000 | 0.0026 | 0.0014 | 18.70 | 0.03 | 0.0000 | 0.22 |
| EER = 8.2 (standard) | 0.0247 | 0.0121 | 0.0000 | 0.0034 | 0.0019 | 18.66 | 0.04 | 0.0001 | 0.18 |
| EER = 8.2 (standard) | 0.0396 | 0.0194 | 0.0000 | 0.0054 | 0.0030 | 18.63 | 0.07 | 0.0001 | 2.27 |
| Evaporative Condenser | | Unitary System Air-Cooled | | | | | | | |
| | | 0.0283 | 0.0130 | 0.0000 | 0.0027 | 0.0017 | 18.69 | 0.04 | 0.0001 |
| Outside Air Economizer Cycle: | | | | | | | | | |
| Dry-Bulb Economizer (2) | | Unitary System Air-Cooled | NA | NA | NA | NA | NA | NA | 6.22 |
| Enthalpy Economizer | | Unitary System Air-Cooled | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 6.26 |
| Condenser Coil Cleaning | | Unitary System Air-Cooled | 0.0116 | 0.0067 | 0.0000 | 0.0007 | 0.0006 | 18.73 | 0.00 |
| Time Clock | | | 0.1121 | 0.0644 | 0.1078 | 0.0637 | 0.1216 | 0.0683 | 5.83 |
| Satback Thermostat (2) | | | NA | NA | NA | NA | NA | NA | 2.05 |
| | | | | | | | | | 1.28 |
| | | | | | | | | | 9.06 |

Heating [3]

| | | | | | | | | | |
|------------------------------|--|------------------------------|--------|--------|--------|--------|--------|--------|-------|
| Cooling/Heating | | | | | | | | | |
| Unitary System & Gas Furnace | | Unitary System & Gas Furnace | 0.0147 | 0.0073 | 0.0000 | 0.0024 | 0.0013 | 18.71 | 0.03 |
| EER = 8.2 | | EER = 7.5 (existing) | | | | | | 0.0000 | 18.0 |
| Dual Fuel (Add-On) Heat Pump | | Unitary System & Gas Furnace | 0.0356 | 0.0161 | 0.0043 | 0.0236 | 0.0331 | 18.84 | 0.23 |
| EER = 8.2, | | EER = 8.2 (standard) | 0.0033 | 0.0022 | 0.0359 | 0.0197 | 0.0234 | 0.0000 | 18.0 |
| EER = 8.2, | | EER = 8.2 (standard) | 0.0167 | 0.1001 | 0.1642 | 0.1052 | 0.1659 | 0.0989 | 0.16 |
| Bypass/Delay Timer | | | | | | | | | 0.226 |
| | | | | | | | | | 0.001 |
| | | | | | | | | | 10.57 |

Ventilation

| | | | | | | | | | |
|---|-----------------------|--------|--------|--------|--------|--------|--------|--------|-------|
| Adjustable Speed Drives - Fans (4) | Fans - Constant Speed | NA | NA |
| High Efficiency Fan Motors | Fan Motors | 0.0120 | 0.0055 | 0.0102 | 0.0061 | 0.0107 | 0.0043 | 18.68 | 0.06 |
| 3 % Increase in Efficiency | | | | | | | | 0.0000 | 16.0 |
| Reduction in Fan Flowrate | Original Fan Flowrate | 0.0208 | 0.0102 | 0.0108 | 0.0077 | 0.0129 | 0.0082 | 18.66 | 0.07 |
| 10 % Reduction in Fan cfm | | | | | | | | 0.0000 | 15.0 |
| Fan Motor Downtime | Original Fan Size | 0.0844 | 0.0433 | 0.0808 | 0.0374 | 0.0848 | 0.0372 | 18.36 | 0.38 |
| Fan Motor Reduced to 1/3 of the Original HP | | | | | | | | 0.0001 | 15.0 |
| | | | | | | | | | 0.073 |
| | | | | | | | | | 2.91 |
| | | | | | | | | | 1.97 |
| | | | | | | | | | 3.67 |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END USE FEATURE | BASE OF COMPARISON | WINTER | | TRANSITIONAL | | SUMMER | | WINTER | | TRANSITIONAL | | SUMMER | |
|-----------------|--------------------|--------|--------|--------------|--------|--------|--------|--------|--------|--------------|--------|--------|--------|
| | | ON | OFF | ON | OFF | ON | OFF | ON | OFF | ON | OFF | ON | OFF |
| Impact | Impact | Impact | Impact | Impact | Impact | Impact | Impact | Impact | Impact | Impact | Impact | Impact | Impact |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| ENERGY EFFICIENCY | TYPE OF COMPARISON | SUMMER | | | WINTER | | | TRANSMISSION | | | ANNUAL ENERGY | | | TOTAL LIFETIME | | | LIFE CYCLE COST | | |
|--------------------------------|---------------------|--------|--------|---------|--------|--------|--------|--------------|---------------|------------|---------------|------|--------|----------------|------|-------|-----------------|------|--------|
| | | 1 IN | 6 IN | 12 IN | 1 IN | 6 IN | 12 IN | HIGH IMPACT | MEDIUM IMPACT | LOW IMPACT | 1 IN | 6 IN | 12 IN | 1 IN | 6 IN | 12 IN | 1 IN | 6 IN | 12 IN |
| Building Shell | | | | | | | | | | | | | | | | | | | |
| Ceiling Insulation R = 30 | | 0.0136 | 0.0079 | 0.0003 | 0.0005 | 0.0001 | 0.0001 | 0.000681 | 0.001621 | 0.0000 | 18.78 | 0.06 | 0.0000 | (0.0000) | 20.0 | 0.570 | 0.00 | 0.02 | NEVER |
| Wall Insulation (1) | | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| Double-Pane Windows | Single-Pane Windows | 0.0032 | 0.0017 | 0.00031 | 0.0006 | 0.0005 | 0.0005 | 0.0006 | 0.0006 | 0.0006 | 18.73 | 0.01 | 0.0000 | 0.0000 | 20.0 | 0.098 | 0.07 | 0.06 | 217.06 |
| Triple-Pane Windows | Single-Pane Windows | 0.0059 | 0.0036 | 0.0001 | 0.0007 | 0.0007 | 0.0007 | 0.0010 | 0.0010 | 0.0010 | 18.72 | 0.01 | 0.0000 | 0.0000 | 20.0 | 0.267 | 0.05 | 0.04 | 310.38 |
| Triple-Pane Windows (1) | Double-Pane Windows | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| Low-Emissivity Windows: | | | | | | | | | | | | | | | | | | | |
| Double Pane Low E | Single-Pane Windows | 0.0081 | 0.0037 | 0.00021 | 0.0008 | 0.0012 | 0.0012 | 0.0010 | 0.0010 | 0.0010 | 18.72 | 0.01 | 0.0000 | 0.0000 | 12.0 | 0.108 | 0.10 | 0.08 | 117.67 |
| “Triple Pane” Low E | Single-Pane Windows | 0.0124 | 0.0073 | 0.0003 | 0.0011 | 0.0024 | 0.0024 | 0.0011 | 0.0011 | 0.0011 | 18.71 | 0.03 | 0.0000 | 0.0000 | 12.0 | 0.288 | 0.08 | 0.06 | 167.64 |
| Double Pane Low E (1) | Double-Pane Windows | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| “Triple Pane” Low E (1) | Double-Pane Windows | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| Tinted Window Films | Single-Pane Windows | 0.0124 | 0.0076 | 0.0003 | 0.0011 | 0.0026 | 0.0026 | 0.0020 | 0.0020 | 0.0020 | 18.71 | 0.03 | 0.0000 | 0.0000 | 12.0 | 0.026 | 0.88 | 0.71 | 13.59 |
| Tinted Window Films (1) | Double-Pane Windows | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| Low E Films | Single-Pane Windows | 0.0120 | 0.0070 | 0.0003 | 0.0011 | 0.0023 | 0.0023 | 0.0019 | 0.0019 | 0.0019 | 18.71 | 0.02 | 0.0000 | 0.0000 | 12.0 | 0.038 | 0.55 | 0.46 | 21.54 |
| Low E Films (1) | Double-Pane Windows | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END USE MEASURE | Basis of Comparison | WINTER | | | TRANSITIONAL | | | ANNUAL ENERGY | | | TAX DEMAND | | | INCH | | | ENERGY/COST | | | BTU | |
|--|----------------------------|--------|--------|--------|--------------|--------|--------|---------------|--------|--------|------------|--------|--------|--------|--------|--------|-------------|--------|--------|--------|--------|
| | | ON | OFF | HIGH | ON | HIGH | HIGH | TOTAL | INCH | WATER | WATER | INCH | COST | INCH | COST | INCH | COST | INCH | COST | INCH | COST |
| | | WINTER | ON | HIGH | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT |
| <u>Lighting</u> | | | | | | | | | | | | | | | | | | | | | |
| Daylighting Controls | | 0.2821 | 0.1310 | 0.1878 | 0.0844 | 0.2676 | 0.1119 | 17.87 | 1.06 | 0.0003 | 0.0001 | 10.0 | 0.861 | 0.50 | 0.32 | 15.10 | | | | | |
| Simple Delamping 4-ft Fixtures, 4 lamps to 2 lamps | 4-foot Fixtures, 4 Lamps | 0.0018 | 0.0011 | 0.0017 | 0.0014 | 0.0019 | 0.0011 | 18.72 | 0.01 | 0.0000 | 0.0000 | 10.0 | 0.000 | 161.07 | 106.80 | 0.05 | | | | | |
| Delamping w/Dumby Replacement 4-ft Fixtures, 4 lamps to 2 lamps | 4-foot Fixtures, 4 Lamps | 0.0018 | 0.0011 | 0.0017 | 0.0014 | 0.0018 | 0.0011 | 18.72 | 0.01 | 0.0000 | 0.0000 | 10.0 | 0.000 | 25.67 | 16.95 | 0.33 | | | | | |
| Delamping with Reflector 4-ft Fixtures, 4 lamps to 2 lamps | 4-foot Fixtures, 4 Lamps | 0.0018 | 0.0011 | 0.0017 | 0.0014 | 0.0018 | 0.0011 | 18.72 | 0.01 | 0.0000 | 0.0000 | 10.0 | 0.002 | 2.48 | 1.64 | 3.42 | | | | | |
| T8 Fluorescent Lamps Electronic Ballast: | Incandescent Lamp | 0.0283 | 0.0146 | 0.0226 | 0.0134 | 0.0239 | 0.0132 | 18.62 | 0.11 | 0.0000 | 0.0000 | 20.0 | 0.027 | 2.59 | 1.72 | 4.52 | | | | | |
| T8 Fluorescent Lamps Electronic Ballast | T12 Fluorescent Lamp | 0.0476 | 0.0266 | 0.0409 | 0.0239 | 0.0431 | 0.0236 | 18.63 | 0.21 | 0.0001 | 0.0000 | 20.0 | 0.057 | 2.19 | 1.46 | 3.34 | | | | | |
| Low Wattage Fluorescent Lamps 4-foot Fixtures, .34 Watts | T12 Fluorescent Lamp | 0.0144 | 0.0079 | 0.0122 | 0.0070 | 0.0128 | 0.0071 | 18.67 | 0.08 | 0.0000 | 0.0000 | 3.0 | 0.002 | 4.66 | 3.04 | 0.73 | | | | | |
| Electronic Ballasts | T12 Fluorescent Lamp | 0.0333 | 0.0262 | 0.0810 | 0.0469 | 0.0864 | 0.0471 | 18.33 | 0.41 | 0.0001 | 0.0001 | 20.0 | 0.079 | 3.16 | 2.10 | 3.71 | | | | | |
| High Pressure Sodium - Indoor | Mercury Vapor Lamp | 0.0452 | 0.0264 | 0.0398 | 0.0228 | 0.0413 | 0.0228 | 18.54 | 0.20 | 0.0001 | 0.0000 | 20.0 | 0.032 | 5.39 | 3.59 | 2.17 | | | | | |
| Metal Halide - Indoor | Mercury Vapor Lamp | 0.0173 | 0.0098 | 0.0148 | 0.0089 | 0.0168 | 0.0083 | 18.66 | 0.07 | 0.0000 | 0.0000 | 20.0 | 0.022 | 2.04 | 1.36 | 6.71 | | | | | |
| High Pressure Sodium - Outdoor | Mercury Vapor Lamp | 0.0087 | 0.0177 | 0.0098 | 0.0176 | 0.0088 | 0.0176 | 18.65 | 0.08 | 0.0000 | 0.0000 | 20.0 | 0.010 | 3.18 | 1.47 | 2.36 | | | | | |
| Metal Halide - Outdoor | Mercury Vapor Lamp | 0.0041 | 0.0082 | 0.0040 | 0.0082 | 0.0041 | 0.0082 | 18.70 | 0.04 | 0.0000 | 0.0000 | 20.0 | 0.010 | 1.48 | 0.69 | 5.07 | | | | | |
| Occupancy Sensors | 0.0304 | 0.0138 | 0.0393 | 0.0185 | 0.0406 | 0.0180 | 18.57 | 0.16 | 0.0001 | 0.0001 | 10.0 | 0.013 | 6.66 | 4.86 | 1.66 | | | | | | |
| LED Exit Lighting | Incandescent Exit Lighting | 0.0087 | 0.0079 | 0.0086 | 0.0078 | 0.0088 | 0.0078 | 18.69 | 0.04 | 0.0000 | 0.0000 | 15.0 | 0.024 | 0.78 | 0.46 | 10.86 | | | | | |
| Fluorescent Exit Lighting | Incandescent Exit Lighting | 0.0067 | 0.0067 | 0.0066 | 0.0067 | 0.0068 | 0.0067 | 18.70 | 0.04 | 0.0000 | 0.0000 | 15.0 | 0.021 | 0.77 | 0.46 | 10.90 | | | | | |
| Electroluminescent Exit Lighting | Incandescent Exit Lighting | 0.0080 | 0.0094 | 0.0079 | 0.0093 | 0.0080 | 0.0083 | 18.68 | 0.06 | 0.0000 | 0.0000 | 15.0 | 0.037 | 0.80 | 0.35 | 14.00 | | | | | |
| Exterior Time Clock | | 0.0019 | 0.0019 | 0.0031 | 0.0025 | 0.0024 | 0.0021 | 18.72 | 0.01 | 0.0000 | 0.0000 | 10.0 | 0.001 | 4.41 | 2.11 | 1.31 | | | | | |
| Photocell - Outdoor Lighting | | 0.0100 | 0.0101 | 0.0046 | 0.0023 | 0.0063 | 0.0054 | 18.69 | 0.04 | 0.0000 | 0.0000 | 10.0 | 0.001 | 12.26 | 6.83 | 0.38 | | | | | |
| Delay Timer | | 0.0261 | 0.0122 | 0.0377 | 0.0178 | 0.0389 | 0.0173 | 18.68 | 0.15 | 0.0001 | 0.0000 | 10.0 | 0.000 | 308.60 | 230.48 | 0.04 | | | | | |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END USE MEASURE | # OF CONFESSIONS | ESTIMATE ON WHICH IMPACT IS HAVING THE BIGGEST IMPACT | TRANSITION ON WHICH IMPACT IS HAVING THE BIGGEST IMPACT | TRANSITION ON WHICH IMPACT IS HAVING THE BIGGEST IMPACT | TRANSITION ON WHICH IMPACT IS HAVING THE BIGGEST IMPACT | TRANSITION ON WHICH IMPACT IS HAVING THE BIGGEST IMPACT |
|-----------------|------------------|---|---|---|---|---|
| Water Heating | 0.0029 | 0.0014 | 0.0014 | 0.0030 | 0.0013 | 18.72 |

| | | | | | | | | | | | | | | | |
|---|--------------|--------|----------|--------|----------|--------|----------|-------|--------|--------|-------|--------|-------|------|-------|
| Desuperheater - Refrigeration | Water Heater | 0.0029 | 0.0014 | 0.0014 | 0.0030 | 0.0013 | 18.72 | 0.01 | 0.0000 | 20.0 | 0.006 | 1.28 | 0.88 | 9.38 | |
| High Efficiency Water Heater Tank Wall R = 24.9 | Water Heater | 0.0002 | 0.0002 | 0.0002 | 0.0002 | 0.0002 | 18.73 | 0.00 | 0.0000 | 10.0 | 0.000 | 130.80 | 75.43 | 0.05 | |
| Water Heater Blanket R = 11 | Water Heater | 0.0002 | 0.0002 | 0.0002 | 0.0002 | 0.0002 | 18.73 | 0.00 | 0.0000 | 10.0 | 0.000 | 10.88 | 6.26 | 0.62 | |
| Storage Water Heater | Water Heater | 0.0014 | (0.0014) | 0.0027 | (0.0027) | 0.0019 | (0.0019) | 18.73 | 0.00 | 0.0000 | 10.0 | 0.006 | 0.38 | 0.37 | NEVER |

| Refrigeration | | Walk-In Strip Curtains | | Evaporator Fan Motor | | Reciprocating Compressor | | Constant Pressure | | Independent Compressors | | Variable Speed Compressor (1) | | Refrigeration System | | Refrigeration System | | Condenser Coil Cleaning | | Office Equipment | |
|--|--|------------------------|--------|----------------------|--------|--------------------------|--------|-------------------|--------|-------------------------|--------|-------------------------------|-------|----------------------|--------|----------------------|--|-------------------------|--|------------------|--|
| Walk-In Strip Curtains | 0.3231 | 0.2702 | 0.3040 | 0.2482 | 0.3392 | 0.2628 | 16.98 | 1.76 | 0.0003 | 0.0003 | 5.0 | 0.027 | 14.84 | 9.00 | 0.30 | | | | | | |
| High Eff. Evaporator Fan Motor 3% Increase in Efficiency | Evaporator Fan Motor | 0.0474 | 0.0408 | 0.0482 | 0.0368 | 0.0483 | 0.0378 | 18.48 | 0.26 | 0.0000 | 0.0000 | 15.0 | 0.000 | 360.32 | 220.53 | 0.03 | | | | | |
| High Efficiency Compressor 10% Increase in EER | Reciprocating Compressor | 0.1612 | 0.1281 | 0.1446 | 0.1149 | 0.1629 | 0.1188 | 17.92 | 0.81 | 0.0061 | 0.0001 | 16.0 | 0.061 | 7.45 | 4.66 | 1.22 | | | | | |
| Floating Head Pressure Control (1) | Constant Pressure | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | 15.0 | NA | | | | | | |
| Parallel Unequal Comp. System (1) | Independent Compressors | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | 15.0 | NA | | | | | | |
| Ambient Subcooling 6% Increase in EER | Variable Speed Compressor (1) | 0.0786 | 0.0668 | 0.0768 | 0.0602 | 0.0768 | 0.0620 | 18.31 | 0.42 | 0.0001 | 0.0001 | 20.0 | 0.056 | 3.95 | 2.41 | 2.59 | | | | | |
| Mechanical Subcooling 10% Increase in EER | Refrigeration System | 0.2786 | 0.2354 | 0.2863 | 0.2108 | 0.2811 | 0.2182 | 17.24 | 1.48 | 0.0002 | 0.0002 | 15.0 | 0.074 | 9.44 | 6.76 | 0.96 | | | | | |
| Condenser Coil Cleaning | Refrigeration System | 0.1828 | 0.1647 | 0.1746 | 0.1387 | 0.1847 | 0.1435 | 17.76 | 0.88 | 0.0002 | 0.0002 | 1.0 | 0.002 | 26.85 | 16.41 | 0.04 | | | | | |
| Personal Computers Timer (off at night/weekends) | Desktops | 0.0047 | 0.0335 | 0.0040 | 0.0322 | 0.0031 | 0.0312 | 18.62 | 0.11 | 0.0000 | 0.0000 | 6.0 | 0.001 | 22.83 | 10.86 | 0.17 | | | | | |
| Energy Efficient Desktops Energy Efficient Laptops | Desktops | 0.0630 | 0.0370 | 0.0478 | 0.0352 | 0.0489 | 0.0348 | 18.48 | 0.26 | 0.0001 | 0.0000 | 6.0 | 0.048 | 1.80 | 1.05 | 3.59 | | | | | |
| Computer Printers Timer (off at night/weekends) | Dedicated Printers Dedicated Printers | 0.0739 | 0.0602 | 0.0867 | 0.0468 | 0.0677 | 0.0461 | 18.38 | 0.35 | 0.0001 | 0.0001 | 6.0 | 0.086 | 1.23 | 0.81 | 4.71 | | | | | |
| Copiers Timer (off at night/weekends) | Copiers | 0.00847 | 0.0656 | 0.0626 | 0.0773 | 0.0686 | 0.0687 | 18.63 | 0.20 | 0.0000 | 0.0000 | 6.0 | 0.000 | 127.81 | 80.14 | 0.03 | | | | | |
| | | 0.0036 | 0.0264 | 0.0031 | 0.0267 | 0.0026 | 0.0247 | 18.66 | 0.09 | 0.0000 | 0.0000 | 6.0 | 0.000 | 63.77 | 26.33 | 0.07 | | | | | |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END USE EQUIPMENT | BASIS OF COMPARISON | TRANSITIONAL | | | | ANNUAL ENERGY | | | LIFE CYCLE COST | | | |
|--------------------------|---------------------|--------------|---------|--------|--------|---------------|--------|--------|-----------------|--------|---------------|-----------------|
| | | OFF-ON | OFF-OFF | ON-OFF | ON-ON | TOTAL | WINTER | SUMMER | IMPACT | IMPACT | WITH ENVIRON. | CURRENT PAYBACK |
| Energy Efficient Copiers | | 0.0387 | 0.0213 | 0.0349 | 0.0262 | 0.0353 | 0.0266 | 18.54 | 0.19 | 0.0000 | 0.0000 | 6.0 0.31 4.13 |

Note:

- (0) Early Replacement Scenario
- (1) Not Applicable to Existing Buildings
- (2) Not Applicable Due to Full Implementation in Base Case
- (3) No Electric Space Heating in this Prototype
- (4) Not Applicable to Air Distribution System

Berger & Chamberlin

8/19/93

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END USE MEASURE | HASH OF COMPARISON | WINTER | | | TRANSITIONAL | | | SUMMER | | | ANNUAL ENERGY | | | PEAK DEMAND GROWTH INDEX | LTC WITH ENVIRON. COSTS | INCR. COST | BENEFIT/COST WITH ENVIRON. COSTS | LTC WITH ENVIRON. COSTS | INCR. COST | BENEFIT/COST WITH ENVIRON. COSTS |
|---|--------------------|---------|---------|---------|--------------|---------|-------|----------------|------------------|------------------|------------------|------------------|------------------|--------------------------------|----------------------------------|---------------|---|----------------------------------|---------------|---|
| | | ON | OFF | ON | OFF | ON | OFF | TOtal usage | IMPACT IMPACT | IMPACT IMPACT | IMPACT IMPACT | IMPACT IMPACT | IMPACT IMPACT | | | | | | | |
| NEW REFRIGERATED WAREHOUSE | | | | | | | | | | | | | | | | | | | | |
| Baseline | | | | | | | | | | | | | | | | | | | | |
| Cooling | | | | | | | | | | | | | | | | | | | | |
| High Efficiency Equipment: | | | | | | | | | | | | | | | | | | | | |
| Unitary System Air-Cooled | | | | | | | | | | | | | | | | | | | | |
| EER = 8.2 (standard) | 0.0184 | 0.0086 | 0.0000 | 0.0029 | 0.0014 | 18.33 | 0.03 | 0.0000 | 0.0000 | 18.0 | 0.017 | 2.08 | 1.70 | 6.71 | | | | | | |
| EER = 8.2 (standard) | 0.0135 | 0.0088 | 0.0000 | 0.0020 | 0.0008 | 18.31 | 0.02 | 0.0000 | 0.0000 | 18.0 | 0.030 | 0.81 | 0.67 | 17.11 | | | | | | |
| Evaporative Condenser | 0.0222 | 0.0108 | 0.0000 | 0.0033 | 0.0016 | 18.33 | 0.04 | 0.0001 | 0.0000 | 16.0 | 0.030 | 1.21 | 0.99 | 10.63 | | | | | | |
| Outside Air Economizer Cycle: | | | | | | | | | | | | | | | | | | | | |
| Dry-Bulb Economizer [1] | | | | | | | | | | | | | | | | | | | | |
| Enthalpy Economizer | | | | | | | | | | | | | | | | | | | | |
| Condensate Coil Cleaning [1] | | | | | | | | | | | | | | | | | | | | |
| Time Clock | | | | | | | | | | | | | | | | | | | | |
| Setback Thermostat [2] | | | | | | | | | | | | | | | | | | | | |
| Heating [3] | | | | | | | | | | | | | | | | | | | | |
| Cooling/Heating | | | | | | | | | | | | | | | | | | | | |
| Dual Fuel (Add-On) Heat Pump | | | | | | | | | | | | | | | | | | | | |
| EER = 8.2, COP = 2.7 | 0.03561 | 0.01481 | 0.02881 | 0.01651 | 0.06101 | 0.02251 | 18.54 | 0.18 | 0.0000 | 0.0000 | 18.0 | 0.008 | NA | NA | NA | | | | | |
| EER = 8.0, COP = 3.1 | 0.01681 | 0.00691 | 0.02449 | 0.01381 | 0.06091 | 0.01771 | 18.49 | 0.13 | 0.0000 | 0.0000 | 18.0 | 0.054 | NA | NA | NA | | | | | |
| Bypass/Delay Timer | | | | | | | | | | | | | | | | | | | | |
| Ventilation | | | | | | | | | | | | | | | | | | | | |
| Adjustable Speed Drives - Fans [4] | | | | | | | | | | | | | | | | | | | | |
| Fan Motors | 0.0121 | 0.0057 | 0.0102 | 0.0047 | 0.0108 | 0.0048 | 18.32 | 0.05 | 0.0000 | 0.0000 | 16.0 | 0.001 | 24.97 | 16.71 | 0.41 | | | | | |
| High Efficiency Fan Motors 3% Increase in Efficiency | | | | | | | | | | | | | | | | | | | | |
| Reduction in Fan Flowrate [2] | | | | | | | | | | | | | | | | | | | | |
| 10 % Reduction in Fan cfm | | | | | | | | | | | | | | | | | | | | |
| Fan Motor Downtesting [2] | | | | | | | | | | | | | | | | | | | | |
| Original Fan Size | | | | | | | | | | | | | | | | | | | | |
| Fan Motor Reduced to 1/3 of the Original | | | | | | | | | | | | | | | | | | | | |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END USE MEASURE | BASE OF COMPARISON | WINTER ON OFF WINTER WINTER IMPACT | WINTER OFF ON WINTER WINTER IMPACT | TRANSITIONAL ON OFF WINTER WINTER IMPACT | ANNUAL ENERGY TOTAL USAGE IMPACT | TRANSITIONAL WINTER WINTER IMPACT | ANNUAL ENERGY TOTAL USAGE IMPACT | TRANSITIONAL WINTER WINTER IMPACT | ANNUAL ENERGY TOTAL USAGE IMPACT | BENEFITS/COST WITH WINTER WINTER COSTS | BENEFITS/COST WITH WINTER WINTER COSTS | | |
|---|--|---|---|---|---|--|---|--|---|--|--|-------|-------------------|
| <u>Building Shell</u> | | | | | | | | | | | | | |
| Ceiling Insulation R - 39 | | [0.0318] | [0.00051] | 0.0026 | (0.0122) | 0.0009 | 18.41 | 0.04 | 0.0000 | [0.0000] | 20.0 | 0.660 | |
| Wall Insulation R - 18 | | [0.0336] | [0.0088] | 0.0004 |) | 0.0088 | 0.0001 | 18.42 | 0.06 | 0.0000 | [0.0000] | 20.0 | 0.081 |
| Double-Pane Windows (1) Triple-Pane Windows (1) Triple-Pane Windows | Single-Pane Windows Single-Pane Windows Double-Pane Windows | NA NA 0.0039 | NA NA 0.0020 | NA NA 0.0001 | NA NA 0.0002 | NA NA 0.0007 | NA NA 0.0006 | NA NA 18.39 | 0.01 | 0.0000 | 0.0000 | 20.0 | NA NA 0.171 |
| Low-E+Emisivity Windows: | Single-Pane Windows Single-Pane Windows Double-Pane Windows Double-Pane Windows | NA NA 0.0039 0.0104 | NA NA 0.0001 0.0002 | NA NA 0.0002 0.0006 | NA NA 0.0006 0.0026 | NA NA 0.0006 0.0013 | NA NA 0.0006 0.0025 | NA NA 18.38 18.34 | 0.01 | 0.0000 | 0.0000 | 12.0 | NA NA 0.188 |
| Tinted Windows (1) Tinted Windows | Single-Pane Windows Double-Pane Windows | 0.0091 | 0.0049 | 0.00061 | 0.0006 | 0.0016 | 0.0014 | 18.35 | 0.02 | 0.0000 | 0.0000 | 12.0 | NA NA 0.026 |
| Low E Films (1) Low E Films | Single-Pane Windows Double-Pane Windows | 0.0105 | 0.0059 | 0.0002 | 0.0006 | 0.0023 | 0.0016 | 18.34 | 0.02 | 0.0000 | 0.0000 | 12.0 | NA NA 0.038 |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END USE MEASURE | BASE OF COMPARISON | TRANSITION | | | TRANSITIONAL | | | ANNUAL ENERGY | | | BENEFITS OF | | |
|---|--------------------------|------------|--------|--------|--------------|--------|--------|---------------|--------|--------|-------------|--------|----------|
| | | ON | OFF | ON | OFF | ON | OFF | TOTAL | IMPACT | IMPACT | LIFE | COST | WITH |
| | | OFF | ON | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | ECONOMIC |
| <u>Welding</u> | | | | | | | | | | | | | |
| Daylighting Controls | | 0.2372 | 0.1107 | 0.1626 | 0.0811 | 0.2231 | 0.0886 | 17.46 | 0.91 | 0.0002 | 0.0001 | 10.0 | 0.392 |
| Simple Daylighting [1] 4-ft Fixtures, 4 lamps to 2 lamps | 4-foot Fixtures, 4 Lamps | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | 10.0 | NA |
| Daylighting w/Dummy Replaceem. [1] 4-ft Fixtures, 4 lamps to 2 lamps | 4-foot Fixtures, 4 Lamps | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | 10.0 | NA |
| Daylighting with Reflector [1] 4-ft Fixtures, 4 lamps to 2 lamps | 4-foot Fixtures, 4 Lamps | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | 10.0 | NA |
| T8 Fluorescent Lamps Electronic Ballast [1] | Incandescent Lamps | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| T8 Fluorescent Lamps Electronic Ballast [1] | T8 Fluorescent Lamps | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| Low Wattage Fluorescent Lamp [1] 4-Foot Fixtures, 34 Watts | T12 Fluorescent Lamps | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| Electronic Ballasts [1] | T12 Fluorescent Lamps | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | 20.0 | NA |
| High Pressure Sodium - Indoor | Mercury Vapor Lamps | 0.0406 | 0.0223 | 0.0339 | 0.0182 | 0.0361 | 0.0189 | 16.18 | 0.17 | 0.0000 | 0.0000 | 20.0 | {0.002} |
| Metal Halide - Indoor | Mercury Vapor Lamps | 0.0159 | 0.0087 | 0.0130 | 0.0075 | 0.0139 | 0.0077 | 18.30 | 0.07 | 0.0000 | 0.0000 | 20.0 | {0.002} |
| High Pressure Sodium - Outdoor | Mercury Vapor Lamps | 0.0087 | 0.0177 | 0.0086 | 0.0176 | 0.0088 | 0.0176 | 18.28 | 0.08 | 0.0000 | 0.0000 | 20.0 | {0.001} |
| Metal Halide - Outdoor | Mercury Vapor Lamps | 0.0041 | 0.0082 | 0.0040 | 0.0082 | 0.0041 | 0.0082 | 18.33 | 0.04 | 0.0000 | 0.0000 | 20.0 | {0.001} |
| Occupancy Sensors | 0.0304 | 0.0138 | 0.0393 | 0.0185 | 0.0406 | 0.0180 | 18.20 | 0.16 | 0.0001 | 0.0000 | 10.0 | 0.009 | |
| LED Exit Lighting | 0.0087 | 0.0079 | 0.0088 | 0.0079 | 0.0068 | 0.0079 | 18.32 | 0.04 | 0.0000 | 0.0000 | 15.0 | 0.008 | |
| Fluorescent Exit Lighting | 0.0057 | 0.0067 | 0.0056 | 0.0067 | 0.0068 | 0.0067 | 18.33 | 0.04 | 0.0000 | 0.0000 | 15.0 | 0.005 | |
| Electroluminescent Exit Lighting | 0.0080 | 0.0084 | 0.0079 | 0.0083 | 0.0080 | 0.0083 | 18.31 | 0.05 | 0.0000 | 0.0000 | 15.0 | 0.021 | |
| Exterior Time Clock | 0.0019 | 0.0018 | 0.0031 | 0.0025 | 0.0024 | 0.0021 | 18.35 | 0.01 | 0.0000 | 0.0000 | 10.0 | 0.001 | |
| Photocell - Outdoor Lighting | 0.0100 | 0.0101 | 0.0048 | 0.0023 | 0.0063 | 0.0054 | 18.33 | 0.04 | 0.0000 | 0.0000 | 10.0 | 0.001 | |
| Delay Timer | 0.0248 | 0.0116 | 0.0343 | 0.0166 | 0.0356 | 0.0168 | 18.23 | 0.14 | 0.0001 | 0.0000 | 10.0 | 0.000 | |
| | | | | | | | | | | | | 272.97 | 201.99 |
| | | | | | | | | | | | | | 0.04 |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END USE MEASURE | BASIS OF COMPARISON | TRANSITIONAL | | | ANNUAL ENERGY | | | PEAK DEMAND | | | BENEFIT COST | | | | | |
|--|----------------------------|--------------|----------|--------|---------------|--------|----------|-------------|--------|--------|--------------|--------------|----------|----------|--------|------|
| | | ON | OFF | ON | TOTAL | INCH | WINTER | INCH | WINTER | INCH | WINTER | WITH PAYBACK | COST | | | |
| | | ON | OFF | ON | INCH | WINTER | INCH | WINTER | INCH | WINTER | INCH | YEARS | | | | |
| Water Heating | | 0.0029 | 0.0014 | 0.0029 | 0.0014 | 0.0030 | 0.0013 | 18.35 | 0.01 | 0.0000 | 20.0 | 0.006 | 1.28 | 0.88 | 3.37 | |
| Deaerator - Refrigeration | Water Heater | 0.0002 | 0.0002 | 0.0002 | 0.0002 | 0.0002 | 0.0002 | 18.36 | 0.00 | 0.0000 | 10.0 | 0.000 | 130.41 | 76.21 | 0.06 | |
| High Efficiency Water Heater Tank Wall R = 24.9 | Water Heater | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | |
| Water Heater Blanket [1] | Water Heater | 0.0014 | [0.0014] | 0.0027 | (0.0027) | 0.0019 | (0.0019) | 18.36 | 0.00 | 0.0000 | 10.0 | 0.006 | 0.36 | 0.37 | NEVER | |
| Blanket R = 11 | Water Heater | | | | | | | | | | | | | | | |
| Storage Water Heater | | | | | | | | | | | | | | | | |
| Refrigeration | | | | | | | | | | | | | | | | |
| Walk-In Strip Curtains | | 0.3231 | 0.2674 | 0.3037 | 0.2471 | 0.3385 | 0.2608 | 16.62 | 1.74 | 0.0003 | 5.0 | 0.027 | 14.78 | 8.98 | 0.30 | |
| High Eff. Evaporator Fan Motor 3% Increase in Efficiency | Evaporator Fan Motor | 0.0486 | 0.0404 | 0.0484 | 0.0484 | 0.0367 | 0.0491 | 0.0377 | 18.11 | 0.26 | 0.0000 | 15.0 | 0.000 | 382.45 | 221.02 | 0.03 |
| High Efficiency Compressor 10% Increase in EER | Reciprocating Compressor | 0.1618 | 0.1261 | 0.1447 | 0.1146 | 0.1634 | 0.1177 | 17.68 | 0.81 | 0.0001 | 15.0 | 0.051 | 7.44 | 4.55 | 1.22 | |
| Floating Head Pressure Control | Constant Pressure | 0.0826 | 0.1888 | 0.1123 | 0.2630 | 0.1160 | 0.2613 | 19.37 | 1.00 | 0.0000 | 15.0 | 0.006 | 76.01 | 34.52 | 0.09 | |
| Parallel Unequal Comp. System | Independent Compressors | 0.3446 | 0.2861 | 0.3285 | 0.2600 | 0.3481 | 0.2872 | 16.53 | 1.83 | 0.0003 | 15.0 | 0.117 | 7.33 | 4.48 | 1.24 | |
| Variable Speed Compressor | Constant Speed Compressors | 0.6819 | 0.6667 | 0.6498 | 0.4903 | 0.6581 | 0.6032 | 14.81 | 3.56 | 0.0008 | 15.0 | 0.650 | 2.68 | 1.67 | 3.63 | |
| Ambient Subcooling 5% Increase in EER | Refrigeration System | 0.0796 | 0.0860 | 0.0768 | 0.0800 | 0.0803 | 0.0817 | 17.94 | 0.42 | 0.0001 | 20.0 | 0.056 | 3.95 | 2.42 | 2.68 | |
| Mechanical Subcooling 10% Increase in EER | Refrigeration System | 0.2783 | 0.2311 | 0.2653 | 0.2100 | 0.2811 | 0.2168 | 16.88 | 1.48 | 0.0002 | 16.0 | 0.074 | 9.40 | 6.76 | 0.96 | |
| Condenser Coil Cleaning [1] | | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | |
| Office Equipment | | | | | | | | | | | | | | | | |
| Personal Computers | Desktop | 0.0047 | 0.0335 | 0.0040 | 0.0322 | 0.0031 | 0.0312 | 18.26 | 0.11 | 0.0000 | 6.0 | 0.001 | 21.59 | 9.61 | 0.17 | |
| Timer (off at night/weekends) | Desktop | 0.0130 | 0.0370 | 0.0476 | 0.0362 | 0.0488 | 0.0348 | 18.11 | 0.28 | 0.0000 | 6.0 | (0.036) | INFINITE | INFINITE | NOW | |
| Energy Efficient Desktops | Desktop | 0.0738 | 0.0502 | 0.0657 | 0.0468 | 0.0677 | 0.0461 | 18.01 | 0.36 | 0.0001 | 6.0 | 0.002 | 41.32 | 26.66 | 0.13 | |
| Computer Printers | Dedicated Printers | 0.0086 | 0.0026 | 0.0073 | 0.0595 | 0.0067 | 0.0689 | 18.18 | 0.20 | 0.0000 | 6.0 | 0.000 | 121.98 | 54.31 | 0.03 | |
| Timer (off at night/weekends) | Dedicated Printers | 0.0847 | 0.0588 | 0.0762 | 0.0546 | 0.0781 | 0.0639 | 17.86 | 0.41 | 0.0001 | 6.0 | 0.001 | 161.71 | 93.77 | 0.03 | |
| Energy Efficient Printers | | | | | | | | | | | | | | | | |
| Copiers | Copiers | 0.0035 | 0.0264 | 0.0031 | 0.0267 | 0.0026 | 0.0247 | 18.28 | 0.98 | 0.0000 | 6.0 | 0.000 | 51.21 | 22.78 | 0.07 | |
| Timer (off at night/weekends) | Copiers | | | | | | | | | | | | | | | |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| ENERGY MEASURE | PAGE OF SCREENING | IMPACT | | TRANSITIONAL | | ANNUAL ENERGY | | IMPACT | | BENEFITS/COST | | EST. UNIT COST | | |
|--------------------------|-------------------|--------|--------|--------------|--------|---------------|--------|--------|------|---------------|-------|----------------|------|------|
| | | OFF | ON | ON | OFF | ON | OFF | ON | OFF | UNIT | WITH | | | |
| Energy Efficient Copiers | Copiers | 0.0387 | 0.0213 | 0.0348 | 0.0262 | 0.0363 | 0.0268 | 18.18 | 0.18 | 6.0 | 0.003 | 14.88 | 9.31 | 0.36 |

Note:

- (1) Not Applicable to Existing Buildings
- (2) Not Applicable Due to Full Implementation in Base Case
- (3) No Electric Space Heating in the Prototype
- (4) Not Applicable to Air Distribution System

Barakat & Chamberlin

8/19/03

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| NO USE/EXISTING | | BAU OF CHAMPIONSHIP | | SEASIDE ON | | WINTER OFF | | TRANSITIONAL OFF | | ANNUAL ENERGY USE | | PEAK DEMAND WITH INTEGRATION | | LIFE CYCLE BENEFITS WITH INTEGRATION | |
|---|------|---------------------|--------|------------|--------|------------|--------|------------------|--------|-------------------|--------|------------------------------|-------|--------------------------------------|------|
| IMPACT | COST | IMPACT | COST | IMPACT | COST | IMPACT | COST | IMPACT | COST | IMPACT | COST | IMPACT | COST | IMPACT | COST |
| EXISTING LODGING BUILDING BASELINE | | | | | | | | | | | | | | | |
| Cooling | | | | | | | | | | | | | | | |
| High Efficiency Equipment: | | | | | | | | | | | | | | | |
| Recip. Chiller Water-Cooled COP = 3.12 | | 0.0300 | 0.0263 | 0.0092 | 0.0098 | 0.0161 | 0.0131 | 23.60 | 0.10 | 0.0000 | 0.0000 | 20.0 | NA | 1.34 | 0.86 |
| COP = 3.62 (0) | | 0.0200 | 0.0176 | 0.0082 | 0.0084 | 0.0107 | 0.0088 | 23.43 | 0.07 | 0.0000 | 0.0000 | 20.0 | 0.030 | 1.19 | 0.77 |
| COP = 4.0 | | 0.0400 | 0.0351 | 0.0124 | 0.0130 | 0.0215 | 0.0176 | 23.36 | 0.14 | 0.0000 | 0.0000 | 20.0 | 0.067 | | |
| COP = 4.6 | | 0.0160 | 0.0150 | 0.0051 | 0.0052 | 0.0111 | 0.0148 | 23.49 | 0.12 | 0.0000 | 0.0000 | 20.0 | 0.697 | 0.10 | 0.06 |
| Centrif. Chiller Water-Cooled | | 0.0340 | 0.0288 | 0.0105 | 0.0111 | 0.0182 | 0.0149 | 22.94 | 0.54 | 0.0002 | 0.0000 | 20.0 | 0.116 | 2.67 | 1.71 |
| COP = 3.90 | | 0.1690 | 0.1368 | 0.0484 | 0.0612 | 0.0537 | 0.0683 | 22.94 | 0.86 | 0.0002 | 0.0000 | 20.0 | 0.220 | 1.66 | 1.06 |
| COP = 4.04 (0) | | 0.1858 | 0.1631 | 0.0577 | 0.0610 | 0.0988 | 0.0814 | 22.84 | 0.86 | 0.0002 | 0.0000 | 20.0 | 0.220 | 1.66 | 1.06 |
| COP = 5.6 | | 0.1868 | 0.1666 | 0.0689 | 0.0822 | 0.1019 | 0.0832 | 22.94 | 0.86 | 0.0002 | 0.0000 | 20.0 | 0.116 | 3.26 | 2.08 |
| COP = 6.0 | | 0.1898 | 0.1666 | 0.0689 | 0.0822 | 0.1019 | 0.0832 | 22.94 | 0.86 | 0.0002 | 0.0000 | 20.0 | 0.116 | | |
| Screw Chiller Water-Cooled | | | | | | | | | | | | | | | |
| COP = 4.04 | | 0.0367 | 0.0279 | 0.0008 | 0.0007 | 0.0130 | 0.0076 | 23.62 | 0.09 | 0.0000 | 0.0000 | 18.0 | 0.033 | 1.87 | 1.16 |
| Unitary System Air-Cooled EER = 7.6 | | 0.0486 | 0.0379 | 0.0011 | 0.0010 | 0.0177 | 0.0103 | 23.41 | 0.12 | 0.0001 | 0.0000 | 18.0 | 0.009 | 8.39 | 6.83 |
| COP = 4.2 | | 0.074 | 0.0605 | 0.0016 | 0.0016 | 0.0282 | 0.0165 | 23.34 | 0.19 | 0.0001 | 0.0000 | 18.0 | 0.018 | 7.57 | 6.28 |
| EER = 8.2 | | 0.0546 | 0.0426 | 0.0013 | 0.0011 | 0.0189 | 0.0118 | 23.48 | 0.13 | 0.0001 | 0.0000 | 15.0 | 0.006 | 12.03 | 8.36 |
| EER = 9.5 | | 0.0312 | 0.0186 | 0.0000 | 0.0000 | 0.0074 | 0.0039 | 23.55 | 0.06 | 0.0000 | 0.0000 | 15.0 | 0.249 | 0.16 | 0.10 |
| EER = 10.5 | | 0.0380 | 0.0239 | 0.0000 | 0.0000 | 0.0080 | 0.0048 | 23.47 | 0.08 | 0.0001 | 0.0000 | 15.0 | 0.056 | 1.02 | 0.77 |
| Unitary System Air-Cooled | | 0.0548 | 0.0343 | 0.0000 | 0.0000 | 0.0129 | 0.0069 | 23.44 | 0.11 | 0.0001 | 0.0000 | 15.0 | 0.109 | 0.71 | 0.53 |
| Window Air Conditioner | | 0.0930 | 0.0708 | 0.0173 | 0.0177 | 0.0386 | 0.0236 | 23.35 | 0.28 | 0.0001 | 0.0000 | 20.0 | 2.969 | 0.06 | 0.04 |
| EER = 6.8 | | 0.0300 | 0.0217 | 0.0188 | 0.0192 | 0.0243 | 0.0210 | 23.61 | 0.06 | 0.0000 | 0.0000 | 20.0 | 0.020 | 0.00 | 0.00 |
| EER = 7.8 (0) | | 0.0300 | 0.0217 | 0.0188 | 0.0192 | 0.0243 | 0.0210 | 23.61 | 0.06 | 0.0000 | 0.0000 | 20.0 | 0.103 | 0.22 | 0.10 |
| EER = 9.5 | | 0.0300 | 0.0217 | 0.0188 | 0.0192 | 0.0243 | 0.0210 | 23.61 | 0.06 | 0.0000 | 0.0000 | 18.0 | 0.002 | 0.00 | 0.00 |
| EER = 10.6 | | 0.0300 | 0.0217 | 0.0188 | 0.0192 | 0.0243 | 0.0210 | 23.61 | 0.06 | 0.0000 | 0.0000 | 18.0 | 0.009 | 0.00 | 0.00 |
| Heat Recovery Absorp. Chiller COP = 1.0 | | | | | | | | | | | | | | | |
| Central Chiller Water-Cooled | | 0.02288 | 0.3288 | 0.3613 | 0.3888 | 0.4719 | 21.73 | 1.88 | 0.0000 | 0.0000 | 20.0 | 0.383 | 2.04 | 1.02 | |
| Central Chiller Water-Cooled | | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 23.61 | 0.06 | 0.0000 | 0.0000 | 20.0 | 0.020 | 0.00 | 0.00 |
| Central Chiller Water-Cooled | | 0.0080 | 0.0400 | 0.0000 | 0.0000 | 0.0030 | 0.0072 | 23.66 | 0.06 | 0.0000 | 0.0000 | 20.0 | 0.103 | 0.2363 | 0.10 |
| Central Chiller Water-Cooled | | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 23.61 | 0.06 | 0.0000 | 0.0000 | 18.0 | 0.002 | 0.00 | 0.00 |
| Central Chiller Water-Cooled | | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 23.61 | 0.06 | 0.0000 | 0.0000 | 18.0 | 0.009 | 0.00 | 0.00 |
| Hydronic Economizer Cycle | | | | | | | | | | | | | | | |
| Cooling Towers: | | | | | | | | | | | | | | | |
| Single-Speed Fans | | 0.0162 | 0.0217 | 0.0188 | 0.0192 | 0.0243 | 0.0210 | 23.49 | 0.12 | 0.0000 | 0.0000 | 16.0 | 0.003 | 16.39 | 7.74 |
| Single-Speed Fans | | 0.0185 | 0.0268 | 0.0197 | 0.0201 | 0.0262 | 0.0226 | 23.47 | 0.13 | 0.0000 | 0.0000 | 16.0 | 0.024 | 1.89 | 0.89 |
| Chilled Water Reser. | | 0.0253 | 0.0308 | 0.0188 | 0.0207 | 0.0239 | 0.0222 | 23.47 | 0.14 | 0.0000 | 0.0000 | 20.0 | 0.028 | 2.34 | 1.22 |
| Thermal Energy Storage | | 0.6841 | 0.4849 | 0.2377 | 0.1386 | 0.4040 | 0.2626 | 23.16 | 0.46 | 0.0010 | 0.0002 | 20.0 | 1.630 | 0.52 | 0.46 |
| Condenser Coil Cleaning | | 0.0288 | 0.0233 | 0.0007 | 0.0008 | 0.0109 | 0.0083 | 42.98 | 0.07 | 0.0000 | 0.0000 | 1.0 | 0.005 | 0.97 | 0.67 |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END USE/FUNCTION | BASIC OR COMPARISON | | WINTER ON HOUR IMPACT (WATTHR) | OFF HOUR IMPACT (WATTHR) | TRANSITIONAL ON HOUR IMPACT (WATTHR) | ANNUAL ENERGY TOTAL IMPACT (MWH) | PEAK DEMAND WINTER ON HOUR IMPACT (MW) | LIFE COST (\$/SF) | BENEFIT OF ENERGY WITH INVESTMENT COSTS (\$/SF) |
|---|--|--------------------|--|-----------------------------------|--|---|---|-------------------------|--|
| | END USE/FUNCTION | IMPACT (WATTHR) | | | | | | | |
| Heating | | | | | | | | | |
| Heat Pipe | Central Chiller System | 0.0745 | 0.1423 | 0.5803 | 0.7059 | 0.3280 | 0.4801 | 21.29 | 2.32 |
| Exhaust Air Heat Recovery | Central Chiller System | 0.0038 | 0.0073 | 0.0082 | 0.0049 | 0.0063 | 0.0000 | 20.0 | 2.641 |
| Cooling/Heating | | | | | | | | | |
| Unitary System & Elec. Heating EER = 8.2 | Unitary System & Elec. Heating EER = 7.5 | 0.0413 | 0.0321 | 0.0009 | 0.0148 | 0.0088 | 23.51 | 0.10 | 0.0000 |
| High Eff. Air-Source Heat Pump EER = 8.2, COP = 2.7 EER = 9.5, COP = 3.1 | Unitary System & Elec. Heating EER = 8.2 EER = 9.5 | 0.0000 | 0.2489 | 0.3868 | 0.0317 | 0.0036 | 22.77 | 0.74 | 0.0000 |
| Closed Water Loop Heat Pump (1) EER = 11.0, COP = 4.0 EER = 11.6, COP = 3.6 | Central Chiller System Ground-Coupled Heat Pump (1) | 0.0578 | 0.0651 | 0.3082 | 0.4446 | 0.0836 | 0.1461 | 22.37 | 1.14 |
| Ventilation | | | | | | | | | |
| Adjustable Speed Drives - Fans (2) Adjustable Speed Drives - Pumps | Fans - Constant Speed Pumps - Constant Speed | 0.0353 | 0.0616 | 0.0586 | 0.0716 | 0.0518 | 0.0646 | 23.27 | 0.33 |
| Variable Air Volume Systems | Central Chiller CAV System | 0.2626 | 0.4297 | 0.7428 | 0.8923 | 0.8313 | 0.8651 | 19.70 | 3.81 |
| High Efficiency Fan Motors 3% Increase in Efficiency | Fan Motors | 0.0188 | 0.0221 | 0.0116 | 0.0131 | 0.0157 | 0.0168 | 23.51 | 0.10 |
| High Efficiency Pump Motors 3% Increase in Efficiency | Pump Motors | 0.0042 | 0.0049 | 0.0042 | 0.0050 | 0.0043 | 0.0049 | 23.58 | 0.03 |
| Reduction in Fan Flowrate 10 % Reduction in Fan cfm | Original Fan Flowrate | 0.0628 | 0.0896 | 0.1328 | 0.1688 | 0.1264 | 0.1662 | 22.88 | 0.72 |
| Fan Motor Downtesting HP Reduced to 1/3 of the Original | Original Fan Size | 0.1477 | 0.1744 | 0.0901 | 0.1020 | 0.1223 | 0.1325 | 22.84 | 0.77 |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END USE/ITEM | BASIC OR COMPARISON | Emissions | | WATER | | TRANSITIONAL | | ANNUAL ENERGY | | PEAK DEMAND | | LIFE CYCLE COST | | BENEFITS/COST WITH ENVIRON. CONCERN | | LIFE CYCLE PAYBACK YEARS | |
|---|----------------------------|-----------|--------|----------|----------|--------------|----------|---------------|--------|-------------|----------|-----------------|---------|-------------------------------------|----------|--------------------------|-------|
| | | ON | OFF | ON | OFF | ON | OFF | TOTAL | INCHES | WATER | WATER | WATER | WATER | WATER | WATER | WATER | WATER |
| Building Shell | | | | | | | | | | | | | | | | | |
| Ceiling Insulation R - 30 | Ceiling insulation | 0.0026 | 0.0021 | 0.0142 | 0.0105 | 0.0026 | 0.0065 | 23.56 | 0.06 | 0.0000 | 0.0000 | 20.0 | 0.570 | 0.06 | 0.04 | 288.36 | |
| Wall Insulation (1) | Wall insulation | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 20.0 | NA | | | | |
| Double-Pane Windows | Single-Pane Windows | 0.0286 | 0.0205 | 0.2835 | 0.3428 | 0.0684 | 0.1256 | 22.71 | 0.89 | 0.0001 | 0.0004 | 20.0 | 0.719 | 0.68 | 0.43 | 21.01 | |
| Triple-Pane Windows | Single-Pane Windows | 0.0560 | 0.0448 | 0.4533 | 0.4533 | 0.0833 | 0.1638 | 22.47 | 1.13 | 0.0001 | 0.0004 | 20.0 | 1.980 | 0.32 | 0.20 | 44.03 | |
| Triple-Pane Windows (1) | Double-Pane Windows | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 20.0 | NA | | | | |
| Low-Emissivity Windows: | | | | | | | | | | | | | | | | | |
| Double Pane Low E | Single-Pane Windows | 0.0579 | 0.0463 | 0.3847 | 0.5106 | 0.0900 | 0.1702 | 22.36 | 1.26 | 0.0001 | 0.0006 | 20.0 | 0.790 | 0.88 | 0.68 | 16.86 | |
| "Triple Pane" Low E | Single-Pane Windows | 0.1191 | 0.1034 | 0.3638 | 0.4814 | 0.0889 | 0.1702 | 22.26 | 1.35 | 0.0002 | 0.0006 | 20.0 | 2.129 | 0.36 | 0.23 | 38.45 | |
| Double Pane Low E (1) | Double-Pane Windows | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 20.0 | NA | | | | |
| "Triple Pane" Low E (1) | Double-Pane Windows | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 20.0 | NA | | | | |
| Tinted Window Films | Single-Pane Windows | 0.1236 | 0.1118 | 0.0861 | 0.1447 | 0.0427 | 0.0503 | 23.04 | 0.67 | 0.0001 | 0.0002 | 12.0 | 0.186 | 1.50 | 1.01 | 5.95 | |
| Tinted Window Films | Double-Pane Windows | 0.0428 | 0.0398 | (0.0300) | (0.0288) | (0.0008) | (0.0121) | 23.60 | 0.01 | 0.0000 | (0.0000) | 12.0 | 0.104 | 0.13 | 0.12 | 26.09 | |
| Low E Films | Single-Pane Windows | 0.1166 | 0.1034 | 0.2262 | 0.3097 | 0.0721 | 0.1103 | 22.67 | 0.94 | 0.0002 | 0.0003 | 12.0 | 0.282 | 1.54 | 1.00 | 6.46 | |
| Low E Films | Double-Pane Windows | 0.0613 | 0.0477 | (0.0242) | (0.0205) | 0.0021 | (0.0083) | 23.56 | 0.06 | 0.0001 | (0.0000) | 12.0 | 0.168 | 0.23 | 0.18 | 26.50 | |
| Lighting | | | | | | | | | | | | | | | | | |
| Halogen Lamps | Incandescent Lamps | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 23.61 | 0.00 | 0.0000 | 0.0000 | 0.5 | 0.000 | | | | |
| Compact Fluorescent Lamps | Incandescent Lamps | 0.2840 | 0.2176 | 0.1338 | 0.0742 | 0.2081 | 0.1211 | 22.57 | 1.04 | 0.0002 | 0.0001 | 2.5 | (0.013) | INFINITE | INFINITE | NOW | |
| High Pressure Sodium - Outdoor | Mercury Vapor Lamps | 0.0069 | 0.0142 | 0.0068 | 0.0141 | 0.0070 | 0.0141 | 23.54 | 0.06 | 0.0000 | 0.0000 | 20.0 | 0.010 | 2.49 | 1.20 | 3.14 | |
| Metal Halide - Outdoor | Mercury Vapor Lamps | 0.0048 | 0.0087 | 0.0047 | 0.0048 | 0.0087 | 0.0048 | 23.66 | 0.04 | 0.0000 | 0.0000 | 20.0 | 0.012 | 1.38 | 0.87 | 6.83 | |
| Occupancy Sensors | Incandescent Exit Lighting | 0.0697 | 0.0101 | 0.0322 | 0.0011 | 0.0628 | 0.0047 | 23.44 | 0.17 | 0.0002 | 0.0001 | 10.0 | 0.246 | 0.54 | 0.44 | 26.16 | |
| LED Exit Lighting | Incandescent Exit Lighting | 0.0688 | 0.0080 | 0.0067 | 0.0080 | 0.0080 | 0.0080 | 23.66 | 0.04 | 0.0000 | 0.0000 | 16.0 | 0.170 | 0.11 | 0.07 | 74.70 | |
| Fluorescent Exit Lighting | Incandescent Exit Lighting | 0.0058 | 0.0068 | 0.0057 | 0.0068 | 0.0058 | 0.0067 | 23.67 | 0.04 | 0.0000 | 0.0000 | 16.0 | 0.146 | 0.11 | 0.06 | 76.01 | |
| Electroluminescent Exit Lighting | Incandescent Exit Lighting | 0.0081 | 0.0095 | 0.0080 | 0.0085 | 0.0082 | 0.0084 | 23.66 | 0.05 | 0.0000 | 0.0000 | 16.0 | 0.269 | 0.09 | 0.06 | 98.34 | |
| Photocell - Outdoor Lighting | Incandescent Exit Lighting | 0.0323 | 0.0680 | 0.0251 | 0.0635 | 0.0272 | 0.0647 | 23.33 | 0.28 | 0.0000 | 0.0000 | 10.0 | 0.003 | 23.67 | 11.46 | 0.23 | |
| Water Heating | | | | | | | | | | | | | | | | | |
| Heat Pump Water Heater COP = 3.0 | Water Heater | 0.0120 | 0.0087 | 0.0118 | 0.0086 | 0.0121 | 0.0086 | 23.66 | 0.06 | 0.0000 | 0.0000 | 18.0 | 0.058 | 0.54 | 0.34 | 18.46 | |
| High Efficiency Water Heater Tank Wall R = 24.0 | Water Heater | 0.0018 | 0.0018 | 0.0018 | 0.0018 | 0.0017 | 0.0018 | 23.60 | 0.01 | 0.0000 | 0.0000 | 10.0 | 0.000 | 8.94 | 5.15 | 0.76 | |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END USE MEASURE | SIZES OF CONVENTIONAL | WINTER | | SUMMER | | PEAK DEMAND | | LIFE | BENEFIT COST WITH EMISSION COSTS | LIFE CYCLE COST |
|--|-----------------------|--------|--------|--------|--------|-------------|--------|--------|----------------------------------|-----------------|
| | | ON | OFF | ON | OFF | TOTAL | WATER | | | |
| | | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT |
| Water Heater Blanket Blanket R = 11 | Water Heater | 0.0018 | 0.0019 | 0.0016 | 0.0019 | 0.0017 | 0.0019 | 23.60 | 0.01 | 0.0000 |
| Solar Assisted Water Heater | Water Heater | 0.0401 | 0.0285 | 0.0216 | 0.0168 | 0.0328 | 0.0223 | 23.46 | 0.16 | 0.0000 |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END USE EQUIPMENT | RANK AND COMPARISON | WINTER | | | TRANSMISSION | | | ANNUAL ENERGY | | | LIFE CYCLE | | |
|---|----------------------------|-----------------------------|------------------------------|---------------------------|-------------------|--------------------|-----------------|------------------|------------------|-----------------|------------------|------------------|-----------------|
| | | ON PEAK WINTER IMPACT | OFF PEAK WINTER IMPACT | TOTAL WINTER IMPACT | ON PEAK IMPACT | OFF PEAK IMPACT | TOTAL IMPACT | WINTER IMPACT | SUMMER IMPACT | TOTAL IMPACT | WINTER IMPACT | SUMMER IMPACT | TOTAL IMPACT |
| <u>Refrigeration</u> | | | | | | | | | | | | | |
| High Eff. Evaporator Fan Motor 3% Increase in Efficiency | Evaporator Fan Motor | 0.0011 | 0.0013 | 0.0008 | 0.0008 | 0.0011 | 0.0013 | 23.60 | 0.01 | 0.0000 | 16.0 | 0.000 | 163.13 |
| High Efficiency Compressor 10% Increase in EER | Reciprocating Compressor | 0.0111 | 0.0131 | 0.0108 | 0.0128 | 0.0111 | 0.0128 | 23.64 | 0.07 | 0.0000 | 16.0 | 0.006 | 6.38 |
| Variable Speed Compressor (1) | Constant Speed Compressors | NA | NA | NA | NA | NA | NA | NA | NA | NA | 15.0 | NA | 3.11 |
| Condenser Coil Cleaning | | 0.0086 | 0.0101 | 0.0083 | 0.0088 | 0.0085 | 0.0088 | 23.55 | 0.06 | 0.0000 | 1.0 | 0.001 | 2.37 |
| <u>Appliances</u> | | | | | | | | | | | | | |
| Convection Ovens | Radiant Ovens | 0.0397 | 0.0206 | 0.0293 | 0.0121 | 0.0345 | 0.0146 | 23.46 | 0.16 | 0.0000 | 16.0 | 0.041 | 1.80 |
| Solid-State Temperature Controls | Radiant Ovens | 0.0317 | 0.0163 | 0.0236 | 0.0098 | 0.0276 | 0.0116 | 23.49 | 0.12 | 0.0000 | 16.0 | 0.006 | 12.41 |
| High Efficiency Fryers | Fryers | 0.0128 | 0.0068 | 0.0096 | 0.0040 | 0.0111 | 0.0047 | 23.66 | 0.06 | 0.0000 | 11.0 | 0.003 | 7.26 |
| <u>Note:</u> | | | | | | | | | | | | | |
| (1) Early Replacement Scenario | | | | | | | | | | | | | |
| (1) Not Applicable to Existing Buildings | | | | | | | | | | | | | |
| (2) Not Applicable to Air Distribution System | | | | | | | | | | | | | |
| Barakat & Chamberlin | | | | | | | | | | | | | |
| 8/20/03 | | | | | | | | | | | | | |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END USE MEASURE | BASIS OF COMPARISON | SHAMMER COP INCH IMPACT CATEGORY (kW/Hr) | WHITFORD COP INCH IMPACT CATEGORY (kW/Hr) | TRANSITIONAL COP INCH IMPACT CATEGORY (kW/Hr) | ANNUAL ENERGY USE IN MILLION KWH/HR | PEAK DEMAND IN MILLION KWH/HR | LIFE SPAN IN YEARS | BENEFITS/COSTS WITH ENVIRON- MENTAL FACTORS | LIFE COST CASH FLOW TEARME |
|-----------------------------|---------------------|---|--|--|---|--|-----------------------------|---|--|
| NEW LODGING BUILDING | | | | | | | | | |

BASELINE

Cooling

| High Efficiency Equipment: | | | | | | | | | |
|-------------------------------|--------------------------------|--------|--------|--------|--------|--------|---------|-------|------|
| Recip. Chiller Water-Cooled | Recip. Chiller Water-Cooled | 0.0188 | 0.0117 | 0.0020 | 0.0018 | 0.0064 | 0.0038 | 18.17 | 0.04 |
| COP = 4.0 | COP = 3.52 | 0.0331 | 0.0234 | 0.0040 | 0.0032 | 0.0128 | 0.0077 | 18.13 | 0.08 |
| COP = 4.8 | COP = 3.52 | | | | | | | | |
| Centrif. Chiller Water-Cooled | Centrif. Chiller Water-Cooled | 0.1324 | 0.0837 | 0.0168 | 0.0128 | 0.0508 | 0.0308 | 17.87 | 0.34 |
| COP = 5.8 | COP = 4.04 | 0.1572 | 0.1112 | 0.0188 | 0.0150 | 0.0805 | 0.0388 | 17.81 | 0.40 |
| COP = 6.0 | COP = 4.04 | 0.1324 | 0.0837 | 0.0168 | 0.0128 | 0.0508 | 0.0308 | 17.87 | 0.34 |
| Screw Chiller Water-Cooled | Centrif. Chiller Water-Cooled | | | | | | | | |
| COP = 6.8 | COP = 4.04 | | | | | | | | |
| Unitary System Air-Cooled | Unitary System Air-Cooled | 0.0486 | 0.0383 | 0.0011 | 0.0008 | 0.0140 | 0.0081 | 18.10 | 0.11 |
| EER = 8.2 | EER = 8.2 | 0.0775 | 0.0680 | 0.0018 | 0.0014 | 0.0224 | 0.0130 | 18.04 | 0.17 |
| EER = 10.5 | EER = 8.2 | 0.0645 | 0.0498 | 0.0013 | 0.0010 | 0.0158 | 0.0081 | 18.08 | 0.12 |
| Evaporative Condenser | Unitary System Air-Cooled | | | | | | | | |
| Window Air Conditioner | Window Air Conditioner | 0.0301 | 0.0181 | 0.0000 | 0.0000 | 0.0084 | 0.0036 | 18.16 | 0.06 |
| EER = 8.6 | EER = 7.8 | 0.0432 | 0.0274 | 0.0000 | 0.0000 | 0.0082 | 0.0061 | 18.12 | 0.08 |
| EER = 10.5 | EER = 7.8 | | | | | | | | |
| Heat Recovery Absorp. Chiller | Electric Chillers | 0.0776 | 0.0484 | 0.0084 | 0.0171 | 0.0169 | 0.00371 | 18.19 | 0.11 |
| COP = 1.0 | | | | | | | | | |
| Outside Air Economizer Cycle: | | | | | | | | | |
| Dry-Bulb Economizer (1) | Central Chiller Water-Cooled | NA | NA | NA | NA | NA | NA | NA | NA |
| Enthalpy Economizer | Central Chiller Water-Cooled | 0.0002 | 0.0001 | 0.0000 | 0.0001 | 0.0009 | 0.0000 | 18.21 | 0.00 |
| Dry-Bulb Economizer (1) | Unitary System Air-Cooled | NA | NA | NA | NA | NA | NA | NA | NA |
| Enthalpy Economizer | Unitary System Air-Cooled | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 18.21 | 0.00 |
| Hydronic Economizer Cycle | Central Chiller Water-Cooled | 0.0681 | 0.0301 | 0.1269 | 0.0868 | 0.2017 | 0.1166 | 17.68 | 0.63 |
| Cooling Towers: | | | | | | | | | |
| Two-Speed Fans | Central Chiller Water-Cooled | 0.0180 | 0.0221 | 0.0009 | 0.0007 | 0.0121 | 0.0066 | 18.16 | 0.08 |
| Variable Speed Fans | Single-Speed Fans | 0.0191 | 0.0256 | 0.0009 | 0.0007 | 0.0129 | 0.0073 | 18.14 | 0.07 |
| Chilled Water Reset | Central Chiller Constant Temp. | 0.0252 | 0.0222 | 0.0059 | 0.0047 | 0.0147 | 0.0084 | 18.13 | 0.08 |
| Thermal Energy Storage | Central Chiller Water-Cooled | 0.5804 | 0.4206 | 0.1038 | 0.0583 | 0.2639 | 0.16171 | 17.89 | 0.32 |
| Full Storage | Unitary System Air-Cooled | | | | | | | | |
| Condenser Coil Cleaning (1) | | | | | | | | | |
| Heating | | | | | | | | | |
| Heat Pipe | Central Chiller System | 0.0082 | 0.0102 | 0.0154 | 0.0188 | 0.0112 | 0.0155 | 18.13 | 0.08 |
| Exhaust Air Heat Recovery | Central Chiller System | 0.0082 | 0.0102 | 0.0154 | 0.0188 | 0.0112 | 0.0155 | 18.13 | 0.08 |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END-USE MEASURE | BASIS OF COMPARISON | WINTER | | TRANSITIONAL | | ANNUAL ENERGY | | PEAK DEMAND | | LIFE CYCLE COST | | BENEFITS OF WITH ENVIRON- MENTAL COSTS | |
|-----------------|---------------------|--------|--------------|--------------|----|----------------|-----------------|----------------|----------------------------|-----------------|-----------------------|--|-----------------------|
| | | PLANT | OFF- SITE | OFF- ON | ON | INCH IMPACT | TOTAL IMPACT | INCH IMPACT | UNITED STATES IMPACT | INCH IMPACT | LIFE CYCLE COST | UNITED STATES IMPACT | LIFE CYCLE COST |
| END-USE MEASURE | BASIS OF COMPARISON | PLANT | OFF- SITE | OFF- ON | ON | INCH IMPACT | TOTAL IMPACT | INCH IMPACT | UNITED STATES IMPACT | INCH IMPACT | LIFE CYCLE COST | UNITED STATES IMPACT | LIFE CYCLE COST |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END USE/EFFECTIVE | BASELINE COMPARISON | | WINTER ON OFF HIGH IMPACT EFFECT DYNAMIC | TRANSFORMER ON OFF HIGH IMPACT EFFECT DYNAMIC | ANNUAL ENERGY USE HIGH IMPACT EFFECT DYNAMIC | LIFE CYCLE DEMAND WATER HIGH IMPACT EFFECT DYNAMIC | LIFE CYCLE COST HIGH IMPACT EFFECT DYNAMIC | EST. LIFE CYCLE PAYBACK PERIOD |
|---|--|-------------------------------|--|---|---|--|---|--|
| | ON | OFF | | | | | | |
| Cooling/Heating | | | | | | | | |
| High Eff. Air-Source Heat Pump EER = 8.2, COP = 2.7 EER = 9.6, COP = 3.1 | Unitary System & Elec. Heating EER = 8.2 EER = 9.6 | 0.0000 0.0697 | 0.0000 0.0481 | 0.4638 0.5317 | 0.5808 0.6872 | 0.1176 0.1754 | 0.2306 0.2890 | 16.82 16.41 |
| Closed Water Loop Heat Pump EER = 11.0, COP = 4.0 | Central Chiller System | 0.3286 | 0.4783 | 0.1321 | 0.2193 | 0.1677 | 0.0466 | 18.46 |
| Ground-Coupled Heat Pump EER = 11.6, COP = 3.6 | Unitary System & Elec. Heating EER = 8.2 | 0.0800 | 0.0842 | 0.6887 | 0.8754 | 0.1944 | 0.3249 | 16.00 |
| Ventilation | | | | | | | | |
| Adjustable Speed Drives - Fans (2) | Fans - Constant Speed Pump - Constant Speed | 0.0444 | 0.0623 | 0.0681 | NA | NA | 0.0879 | 17.85 |
| Adjustable Speed Drives - Pumps | Central Chiller CAV System | 0.0987 | 0.0847 | 0.0768 | 0.0623 | 0.1246 | 0.0764 | 17.69 |
| Variable Air Volume Systems | Fan Motors | 0.0168 | 0.0188 | 0.0089 | 0.0072 | 0.0108 | 0.0108 | 18.14 |
| High Efficiency Fan Motors 3% Increase in Efficiency | Pump Motors | 0.0046 | 0.0054 | 0.0046 | 0.0051 | 0.0046 | 0.0063 | 18.18 |
| High Efficiency Pump Motors 3% Increase in Efficiency | Original Fan Flowrate | NA | NA | NA | NA | NA | 0.03 | 18.18 |
| Reduction in Fan Flowrate (1) 10 % Reduction in Fan cfm | Original Fan Size | NA | NA | NA | NA | NA | NA | NA |
| Fan Motor Downsizing (1) HP Reduced to 1/3 of the Original | | | | | | | | |
| Building Shell | | | | | | | | |
| Ceiling Insulation R = 38 | Ceiling Insulation | 0.0668 | 0.0082 | 0.0268 | 0.0356 | 0.0085 | 0.0148 | 18.11 |
| Wall Insulation R = 19 | Wall Insulation | 0.0176 | 0.0306 | 0.2794 | 0.3617 | 0.0844 | 0.1430 | 17.30 |
| Double-Pane Windows (1) Triple-Pane Windows (1) Triple-Pane Windows | Single-Pane Windows Single-Pane Windows Double-Pane Windows | NA NA 0.0689 | NA NA 0.0581 | NA NA 0.0628 | NA NA 0.1037 | NA NA 0.0189 | NA NA 0.0284 | 17.47 17.40 17.87 |
| Low-Emissivity Windows: Double Pane Low E (1) "Triple Pane" Low E (1) Double Pane Low E "Triple Pane" Low E | Single-Pane Windows Single-Pane Windows Double-Pane Windows Double-Pane Windows | NA NA 0.0863 0.00681 | NA NA 0.3138 0.2639 | NA NA 0.0786 0.0782 | NA NA 0.1621 0.1414 | NA NA 0.00011 0.0000 | NA NA 0.0003 0.0003 | 20.0 20.0 0.111 0.111 |
| Tinted Windows (1) Tinted Windows | Single-Pane Windows Double-Pane Windows | 0.0489 | 0.0427 | 0.0333 | 0.03061 | 0.00431 | 0.01731 | 18.20 12.0 0.280 |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END USE EQUIPMENT | RATING OR CONSTRUCTION | WINTER | | | | SUMMER | | | | ANNUAL ENERGY | | | | PEAK DEMAND | | | | LIFE CYCLE COST | | | | BENEFITS OF ENERGY WITH ENVIRONMENTAL COSTS | | | |
|-------------------|------------------------|----------|-----------|--------|--------|--------|--------|-------|-------|---------------|----------|---------|------|-------------|-------|-------|------|-----------------|-------|-------|------|---|-------|-------|--|
| | | ON | OFF | ON | OFF | ON | OFF | INCR. | INCR. | TOTAL | INCR. | ON | OFF | INCR. | INCR. | ON | OFF | INCR. | INCR. | ON | OFF | INCR. | INCR. | | |
| Low E Films (1) | Single-Pane Windows | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | |
| Low E Films | Double-Pane Windows | (0.0008) | (0.00051) | 0.1680 | 0.1953 | 0.0478 | 0.0857 | 17.74 | 0.47 | 0.47 | (0.0000) | 0.00002 | 12.0 | 0.441 | 12.0 | 0.441 | 12.0 | 0.441 | 12.0 | 0.441 | 12.0 | 0.441 | 12.0 | 0.441 | |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| ITEM / MEASURE | DESCRIPTION | WINTER | | | TRANSITIONAL | | | ANNUAL ENERGY | | | PEAK DEMAND | | | LIFE CYCLE COST | | | ESTIMATED PAYBACK | | |
|--|----------------------------|--------|--------|--------|--------------|--------|--------|---------------|--------|--------|-------------|--------|--------|-----------------|---------|----------|-------------------|----------|-----|
| | | ON | OFF | ON | ON | OFF | ON | TOTAL | HIGH | LOW | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | |
| Lighting | | | | | | | | | | | | | | | | | | | |
| Halogen Lamps (1) | Incandescent Lamp | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | |
| Compact Fluorescent Lamps (1) | Incandescent Lamp | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | 2.5 | NA | | | |
| High Pressure Sodium - Outdoor | Mercury Vapor Lamp | 0.0088 | 0.0142 | 0.0068 | 0.0141 | 0.0070 | 0.0141 | 0.0097 | 0.0048 | 0.0097 | 18.17 | 0.04 | 0.0000 | 20.0 | (0.001) | INFINITE | INFINITE | INFINITE | NOW |
| Metal Halide - Outdoor | Mercury Vapor Lamp | 0.0048 | 0.0097 | 0.0047 | 0.0097 | 0.0048 | 0.0097 | 0.0059 | 0.0059 | 0.0059 | 18.17 | 0.04 | 0.0000 | 20.0 | (0.001) | INFINITE | INFINITE | INFINITE | NOW |
| Occupancy Sensors | | 0.0270 | 0.0398 | 0.0126 | 0.0011 | 0.0198 | 0.0013 | 0.0013 | 0.0001 | 0.0001 | 18.14 | 0.07 | 0.0000 | 10.0 | 0.246 | 0.19 | 0.16 | 65.30 | |
| LED Exit Lighting | Incandescent Exit Lighting | 0.0088 | 0.0090 | 0.0087 | 0.0080 | 0.0068 | 0.0080 | 0.0068 | 0.0068 | 0.0068 | 18.16 | 0.04 | 0.0000 | 16.0 | 0.058 | 0.33 | 0.19 | 26.70 | |
| Fluorescent Exit Lighting | Incandescent Exit Lighting | 0.0058 | 0.0068 | 0.0057 | 0.0068 | 0.0059 | 0.0068 | 0.0059 | 0.0059 | 0.0059 | 18.17 | 0.04 | 0.0000 | 16.0 | 0.033 | 0.49 | 0.28 | 17.26 | |
| Electroluminescent Exit Lighting | Incandescent Exit Lighting | 0.0081 | 0.0095 | 0.0080 | 0.0095 | 0.0082 | 0.0094 | 0.0084 | 0.0084 | 0.0084 | 18.16 | 0.06 | 0.0000 | 15.0 | 0.147 | 0.16 | 0.09 | 54.87 | |
| Photocell - Outdoor Lighting | | 0.0323 | 0.0680 | 0.0251 | 0.0636 | 0.0272 | 0.0647 | 0.0647 | 0.0647 | 0.0647 | 17.93 | 0.28 | 0.0000 | 10.0 | 0.003 | 23.67 | 11.46 | 0.23 | |
| Water Heating | | | | | | | | | | | | | | | | | | | |
| Heat Pump Water Heater COP = 3.0 | Water Heater | 0.0120 | 0.0087 | 0.0110 | 0.0086 | 0.0121 | 0.0086 | 0.0086 | 0.0086 | 0.0086 | 18.15 | 0.06 | 0.0000 | 18.0 | 0.068 | 0.54 | 0.34 | 18.46 | |
| High Efficiency Water Heater Tank Wall R = 24.9 | Water Heater | 0.0016 | 0.0019 | 0.0016 | 0.0019 | 0.0017 | 0.0019 | 0.0019 | 0.0019 | 0.0019 | 18.20 | 0.01 | 0.0000 | 10.0 | 0.000 | 8.94 | 5.16 | 0.76 | |
| Water Heater Blanket (1) Blanket R = 11 | Water Heater | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | 10.0 | NA | | | |
| Solar Assisted Water Heater | Water Heater | 0.0401 | 0.0285 | 0.0218 | 0.0166 | 0.0328 | 0.0223 | 0.0223 | 0.0223 | 0.0223 | 18.06 | 0.16 | 0.0000 | 20.0 | 0.226 | 0.12 | 0.07 | 81.60 | |
| Refrigeration | | | | | | | | | | | | | | | | | | | |
| High Eff. Evaporator Fan Motor 3% Increase in Efficiency | Evaporator Fan Motor | 0.0012 | 0.0014 | 0.0008 | 0.0008 | 0.0012 | 0.0013 | 0.0013 | 0.0013 | 0.0013 | 18.20 | 0.01 | 0.0000 | 15.0 | 0.000 | 169.06 | 92.82 | 0.06 | |
| High Efficiency Compressor 10% Increase in EER | Reciprocating Compressor | 0.0114 | 0.0134 | 0.0108 | 0.0128 | 0.0112 | 0.0129 | 0.0129 | 0.0129 | 0.0129 | 18.14 | 0.07 | 0.0000 | 16.0 | 0.006 | 6.46 | 3.16 | 1.54 | |
| Variable Speed Compressor | Constant Speed Compressors | 0.0234 | 0.0277 | 0.0262 | 0.0312 | 0.0268 | 0.0289 | 0.0289 | 0.0289 | 0.0289 | 18.04 | 0.16 | 0.0000 | 15.0 | 0.074 | 0.96 | 0.54 | 8.97 | |
| Condenser Coil Cleaning (1) | | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | 1.0 | NA | | | | |

TABLE E
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END USE MEASURE | BASIS OF COMPARISON | WINTER | | TRANSITIONAL | | ANNUAL ENERGY | | WATER | | LIFE CYCLE | | BENEFIT/COST | |
|--|---------------------|--------|--------|--------------|--------|---------------|--------|-------|------------|------------|--------|--------------|-------|
| | | ON | OFF | ON | OFF | TOTAL | NON | WATER | LIFE CYCLE | ENVIRON. | COST | PAYBACK | YEARS |
| Appliances | | | | | | | | | | | | | |
| Convection Ovens | Reliant Ovens | 0.0437 | 0.0235 | 0.0347 | 0.0169 | 0.0406 | 0.0189 | 18.03 | 0.18 | 0.0000 | 0.0000 | 16.0 | 0.041 |
| Solid-State Temperature Controls | Reliant Ovens | 0.0360 | 0.0188 | 0.0278 | 0.0136 | 0.0326 | 0.0161 | 18.07 | 0.14 | 0.0000 | 0.0000 | 16.0 | 0.005 |
| High Efficiency Fryers | Fryers | 0.0141 | 0.0076 | 0.0111 | 0.0066 | 0.0130 | 0.0061 | 18.15 | 0.08 | 0.0000 | 0.0000 | 11.0 | 0.003 |
| Note: | | | | | | | | | | | | | |
| (1) Not Applicable to New Buildings | | | | | | | | | | | | | |
| (2) Not Applicable to Air Distribution Systems | | | | | | | | | | | | | |

Note:
 (1) Not Applicable to New Buildings
 (2) Not Applicable to Air Distribution Systems

Baskat & Chamberlin

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TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END USE/EQUIPMENT | | BASIC OF COMPARISON | | SUMMER | | WINTER | | TRANSITIONAL | | ANNUAL ENERGY | | TOTAL | | INCH DEPTH/TON | | LIFE CYCLE COST | | INCH COST WITH INVENTORY | | LIFE CYCLE COST WITH INVENTORY | |
|--|----------|---------------------|----------|----------|----------|----------|----------|--------------|--------|---------------|----------|----------|----------|----------------|--------|-----------------|-------|--------------------------|-----|--------------------------------|--|
| END USE/EQUIPMENT | IMPACT | ON | OFF | HIGH | LOW | HIGH | LOW | HIGH | LOW | HIGH | LOW | HIGH | LOW | IMPACT | LOW | IMPACT | LOW | IMPACT | LOW | | |
| EXISTING MISCELLANEOUS BUILDING | | | | | | | | | | | | | | | | | | | | | |
| BASELINE | | | | | | | | | | | | | | | | | | | | | |
| Cooling | | | | | | | | | | | | | | | | | | | | | |
| High Efficiency Equipment: | | | | | | | | | | | | | | | | | | | | | |
| Recip. Chiller Water-Cooled | | | | | | | | | | | | | | | | | | | | | |
| COP = 3.62 (0) | 0.0044 | 0.0047 | 0.0028 | 0.0034 | 0.0014 | 0.0016 | 0.0018 | 0.0036 | 0.0017 | 0.0021 | 0.0009 | 0.0000 | 0.0000 | 20.0 | NA | 4.68 | 2.76 | 2.05 | | | |
| COP = 4.0 | 0.0022 | 0.0023 | 0.0014 | 0.0018 | 0.0010 | 0.0012 | 0.0015 | 0.0053 | 0.0051 | 0.0053 | 0.0000 | 0.0000 | 0.0000 | 20.0 | 0.003 | 6.11 | 3.68 | 1.63 | | | |
| COP = 4.6 | 0.0087 | 0.0070 | 0.0042 | 0.0048 | 0.0042 | 0.0044 | 0.0048 | 0.0053 | 0.0053 | 0.0053 | 0.0000 | 0.0000 | 0.0000 | 20.0 | 0.003 | | | | | | |
| Centrif. Chiller Water-Cooled | | | | | | | | | | | | | | | | | | | | | |
| COP = 3.80 | 0.0222 | 0.0236 | 0.0139 | 0.0170 | 0.0170 | 0.0160 | 0.0177 | 0.0177 | 0.0177 | 0.0177 | 0.0000 | 0.0000 | 0.0000 | 20.0 | 0.070 | 0.81 | 0.49 | 11.51 | | | |
| COP = 4.04 (0) | 0.0066 | 0.0492 | 0.0292 | 0.0357 | 0.0367 | 0.0356 | 0.0372 | 0.0372 | 0.0372 | 0.0372 | 0.0000 | 0.0000 | 0.0000 | 20.0 | 0.012 | 10.26 | 6.16 | 0.91 | | | |
| COP = 5.6 | 0.0564 | 0.0688 | 0.0348 | 0.0425 | 0.0425 | 0.0425 | 0.0425 | 0.0425 | 0.0425 | 0.0425 | 0.0001 | 0.0000 | 0.0000 | 20.0 | 0.022 | 6.43 | 3.88 | 1.46 | | | |
| Scw Chiller Water-Cooled | | | | | | | | | | | | | | | | | | | | | |
| COP = 6.8 | 0.0362 | 0.0788 | 0.0550 | 0.0622 | 0.0622 | 0.0622 | 0.0622 | 0.0622 | 0.0622 | 0.0622 | 0.0000 | 0.0000 | 0.0000 | 20.0 | 0.012 | 16.02 | 9.07 | 0.56 | | | |
| Unitary System Air-Cooled | | | | | | | | | | | | | | | | | | | | | |
| EER = 7.5 | 0.0310 | 0.0256 | 0.0017 | 0.0116 | 0.0146 | 0.0084 | 0.0084 | 27.36 | 0.08 | 0.0900 | 0.0000 | 0.0000 | 0.0000 | 18.0 | 0.5119 | 0.99 | 0.68 | 93.07 | | | |
| EER = 8.2 | 0.0427 | 0.0353 | 0.0023 | 0.0200 | 0.0200 | 0.0129 | 0.0129 | 27.23 | 0.12 | 0.0900 | 0.0000 | 0.0000 | 0.0000 | 18.0 | 0.144 | 0.47 | 0.31 | 18.73 | | | |
| EER = 8.2 | 0.0818 | 0.0687 | 0.0037 | 0.0321 | 0.0321 | 0.0208 | 0.0208 | 27.16 | 0.18 | 0.0900 | 0.0001 | 0.0000 | 0.0000 | 18.0 | 0.265 | 0.42 | 0.28 | 20.91 | | | |
| Evaporative Condenser | | | | | | | | | | | | | | | | | | | | | |
| Window Air Conditioner | | | | | | | | | | | | | | | | | | | | | |
| EER = 7.6 (0) | 0.0076 | 0.0062 | 0.0004 | 0.0004 | 0.0004 | 0.0023 | 0.0023 | 27.41 | 0.02 | 0.0900 | 0.0000 | 0.0000 | 0.0000 | 16.0 | 0.077 | 0.14 | 0.09 | 68.62 | | | |
| EER = 7.8 | 0.0084 | 0.0069 | 0.0004 | 0.0004 | 0.0004 | 0.0026 | 0.0026 | 27.39 | 0.02 | 0.0900 | 0.0000 | 0.0000 | 0.0000 | 16.0 | 0.018 | 0.74 | 0.49 | 10.94 | | | |
| EER = 9.6 | 0.0161 | 0.0124 | 0.0008 | 0.0007 | 0.0007 | 0.0046 | 0.0046 | 27.37 | 0.04 | 0.0900 | 0.0000 | 0.0000 | 0.0000 | 16.0 | 0.033 | 0.86 | 0.44 | 12.16 | | | |
| Outside Air Economizer Cycle: | | | | | | | | | | | | | | | | | | | | | |
| Dry-Bulb Economizer | | | | | | | | | | | | | | | | | | | | | |
| Enthalpy Economizer | | | | | | | | | | | | | | | | | | | | | |
| Dry-Bulb Economizer | | | | | | | | | | | | | | | | | | | | | |
| Enthalpy Economizer | | | | | | | | | | | | | | | | | | | | | |
| Hydronic Economizer Cycle | | | | | | | | | | | | | | | | | | | | | |
| Cooling Towers: | | | | | | | | | | | | | | | | | | | | | |
| Two-Speed Fans | | | | | | | | | | | | | | | | | | | | | |
| Variable Speed Fans | | | | | | | | | | | | | | | | | | | | | |
| Cilled Water Reset | | | | | | | | | | | | | | | | | | | | | |
| Condenser Coil Cleaning | | | | | | | | | | | | | | | | | | | | | |
| Cooling/Heating | | | | | | | | | | | | | | | | | | | | | |
| Unitary System & Gas Furnace | | | | | | | | | | | | | | | | | | | | | |
| EEER = 7.5 | [0.0003] | [0.0165] | [0.0212] | [0.0013] | [0.0029] | [0.0000] | [0.0000] | 27.45 | 0.04 | [0.0000] | [0.0000] | [0.0000] | [0.0000] | 18.0 | 0.011 | -2.13 | -1.43 | NEVER | | | |
| Unitary System & Gas Furnace | | | | | | | | | | | | | | | | | | | | | |
| EEER = 8.2 | [0.0003] | [0.0165] | [0.0212] | [0.0013] | [0.0029] | [0.0000] | [0.0000] | 27.45 | 0.04 | [0.0000] | [0.0000] | [0.0000] | [0.0000] | 18.0 | 0.011 | -2.13 | -1.43 | NEVER | | | |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END USE EQUIPMENT | TYPE OF CONSTRUCTION | WINTER | | TRANSITIONAL | | ANNUAL ENERGY | | PEAK DEMAND | | LPH | | INCH | | BENEFIT/COST | | |
|----------------------|----------------------|--------|--------|--------------|----------|---------------|--------|-------------|--------|--------|----------|------|-------|--------------|--------|--------|
| | | ON | OFF | ON | OFF | ON | TOTAL | WINTER | WINTER | ON | OFF | ON | INCH | IMPACT | IMPACT | IMPACT |
| | | ON | OFF | ON | OFF | ON | OFF | ON | OFF | ON | OFF | ON | INCH | IMPACT | IMPACT | IMPACT |
| EER = 8.6, COP = 3.1 | EER = 8.2 | 0.0659 | 0.0643 | (0.0118) | (0.0118) | 0.0298 | 0.0171 | 27.27 | 0.14 | 0.0001 | (0.0000) | 18.0 | 0.073 | 1.08 | 0.71 | 7.05 |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END USE EQUIPMENT | FACTOR TO COMPARE ON | | SUMMER | | WINTER | | TRANSITIONAL | | ANNUAL ENERGY USE | | WATER USE | | WATER COST | | ENERGY USE | | ENERGY COST | | WATER PAYBACK | | ENERGY PAYBACK | |
|--|------------------------------|--------|---------------|---------------|---------------|---------------|--------------|---------------|-------------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|--------------|----------------|--------------|
| | Impact | Cost | One Inch Rain | One Inch Rain | One Inch Rain | One Inch Rain | Total Impact | Impact Factor | Summer Impact | Winter Impact | Water Impact | Water Factor | Water Impact | Water Factor | Water Impact | Water Factor |
| <u>Ventilation</u> | | | | | | | | | | | | | | | | | | | | | | |
| High Efficiency Fan Motors 3% Increase in Efficiency | Fan Motors | 0.0108 | 0.0128 | 0.0089 | 0.0118 | 0.0109 | 0.0123 | 27.38 | 0.07 | 0.0000 | 0.0000 | 16.0 | 0.004 | 7.30 | 4.27 | 1.17 | | | | | | |
| High Efficiency Pump Motors 3% Increase in Efficiency | Pump Motors | 0.0014 | 0.0018 | 0.0013 | 0.0018 | 0.0014 | 0.0016 | 27.42 | 0.01 | 0.0000 | 0.0000 | 16.0 | 0.000 | 8.20 | 4.45 | 0.96 | | | | | | |
| <u>Building Shell</u> | | | | | | | | | | | | | | | | | | | | | | |
| Ceiling Insulation R = 30 | Ceiling Insulation | 0.0080 | 0.0087 | 0.0022 | 0.0032 | 0.0028 | 0.0034 | 27.41 | 0.02 | 0.0000 | 0.0000 | 20.0 | 0.670 | 0.02 | 0.02 | 39.36 | | | | | | |
| Wall Insulation (1) | Wall Insulation | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| Double-Pane Windows | Single-Pane Windows | 0.0028 | 0.0018 | 0.0036 | 0.0051 | 0.0008 | 0.0010 | 27.42 | 0.02 | (0.0000) | 0.0000 | 20.0 | 0.063 | 0.10 | 0.06 | 84.61 | | | | | | |
| Triple-Pane Windows | Single-Pane Windows | 0.0051 | 0.0033 | 0.0050 | 0.0073 | 0.0022 | 0.0020 | 27.41 | 0.02 | 0.0000 | 0.0000 | 20.0 | 0.176 | 0.08 | 0.06 | 137.30 | | | | | | |
| Triple-Pane Windows (1) | Double-Pane Windows | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| Low-Emissivity Windows: | Single-Pane Windows | 0.0060 | 0.0034 | 0.0044 | 0.0083 | 0.0023 | 0.0020 | 27.41 | 0.02 | 0.0000 | 0.0000 | 20.0 | 0.069 | 0.22 | 0.16 | 67.02 | | | | | | |
| Double Pane Low E | Single-Pane Windows | 0.0101 | 0.0087 | 0.0059 | 0.0080 | 0.0048 | 0.0038 | 27.39 | 0.04 | 0.0000 | 0.0000 | 20.0 | 0.187 | 0.13 | 0.09 | 88.32 | | | | | | |
| Triple Pane Low E | Double-Pane Windows | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| Double Pane Low E (1) | Double-Pane Windows | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| "Triple Pane" Low E (1) | Double-Pane Windows | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| Tinted Window Films | Single-Pane Windows | 0.0097 | 0.0069 | 0.0024 | 0.0066 | 0.0031 | 0.0036 | 27.40 | 0.03 | 0.0000 | 0.0000 | 12.0 | 0.016 | 0.91 | 0.60 | 8.70 | | | | | | |
| Tinted Window Films | Double-Pane Windows | 0.0604 | 0.0388 | (0.0051) | (0.0083) | 0.0322 | 0.0176 | 27.31 | 0.13 | 0.0001 | (0.0000) | 12.0 | 0.141 | 0.40 | 0.26 | 16.40 | | | | | | |
| Low E Films | Single-Pane Windows | 0.0089 | 0.0088 | 0.0038 | 0.0051 | 0.0052 | 0.0036 | 27.40 | 0.03 | 0.0000 | 0.0000 | 12.0 | 0.026 | 0.68 | 0.46 | 12.44 | | | | | | |
| Low E Films | Double-Pane Windows | 0.0710 | 0.0523 | 0.0112 | 0.0160 | 0.0403 | 0.0266 | 27.22 | 0.22 | 0.0001 | 0.0000 | 12.0 | 0.286 | 0.36 | 0.24 | 21.38 | | | | | | |
| <u>Lighting</u> | | | | | | | | | | | | | | | | | | | | | | |
| T8 Fluorescent Lamps Electronic Ballast | Incandescent Lamps | 0.0562 | 0.0508 | 0.0489 | 0.0412 | 0.0547 | 0.0467 | 27.14 | 0.30 | 0.0001 | 0.0000 | 20.0 | 0.107 | 1.45 | 0.69 | 6.92 | | | | | | |
| T8 Fluorescent Lamps Electronic Ballast | T12 Fluorescent Lamps | 0.0562 | 0.0498 | 0.0460 | 0.0404 | 0.0538 | 0.0448 | 27.14 | 0.29 | 0.0001 | 0.0000 | 20.0 | 0.128 | 1.21 | 0.74 | 8.27 | | | | | | |
| Low Wattage Fluorescent Lamps 4-Foot Fixtures, 34 Watts | T12 Fluorescent Lamps | 0.0374 | 0.0338 | 0.0312 | 0.0273 | 0.0383 | 0.0303 | 27.24 | 0.20 | 0.0000 | 0.0000 | 3.0 | 0.003 | 10.20 | 6.23 | 0.28 | | | | | | |
| Electronic Ballasts | T12 Fluorescent Lamps | 0.0466 | 0.0421 | 0.0388 | 0.0341 | 0.0452 | 0.0378 | 27.18 | 0.24 | 0.0000 | 0.0000 | 20.0 | 0.111 | 1.16 | 0.71 | 8.70 | | | | | | |
| High Pressure Sodium - Outdoor | Mercury Vapor Lamps | 0.0087 | 0.0199 | 0.0088 | 0.0187 | 0.0098 | 0.0198 | 27.34 | 0.08 | 0.0000 | 0.0000 | 20.0 | 0.015 | 2.29 | 1.10 | 3.42 | | | | | | |
| Metal Halide - Outdoor | Mercury Vapor Lamps | 0.0063 | 0.0108 | 0.0062 | 0.0108 | 0.0054 | 0.0108 | 27.38 | 0.06 | 0.0000 | 0.0000 | 20.0 | 0.016 | 1.26 | 0.60 | 6.27 | | | | | | |
| Photocell - Outdoor Lighting | Photocell - Outdoor Lighting | 0.0238 | 0.0108 | 0.0078 | 0.0011 | 0.0137 | 0.0059 | 27.37 | 0.08 | 0.0000 | 0.0000 | 10.0 | 0.003 | 7.70 | 4.50 | 0.74 | | | | | | |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END USE/FAREURE | CLASS OF COMPARISON | WINTER | | | TRANSITIONAL | | | SUMMER | | | FALL | | | | |
|--|---------------------|--------|--------|--------|--------------|--------|--------|--------|------|--------|------|-------|-------|-------|------|
| | | OFF | ON | OFF | ON | OFF | ON | OFF | ON | OFF | ON | OFF | ON | | |
| Water Heating | | 0.0001 | 0.0001 | 0.0001 | 0.0001 | 0.0001 | 0.0001 | 27.43 | 0.00 | 0.0000 | 10.0 | 0.000 | 39.86 | 22.88 | 0.17 |
| High Efficiency Water Heater Tank Wall R = 24.9 | Water Heater | 0.0001 | 0.0001 | 0.0001 | 0.0001 | 0.0001 | 0.0001 | 27.43 | 0.00 | 0.0000 | 10.0 | 0.000 | 39.86 | 22.88 | 0.17 |
| Water Heater Blanket Blanket R = 11 | Water Heater | 0.0001 | 0.0001 | 0.0001 | 0.0001 | 0.0001 | 0.0001 | 27.43 | 0.00 | 0.0000 | 10.0 | 0.000 | 22.04 | 12.71 | 0.31 |

Note:

(O) Early Replacement Scenario
 (1) Not Applicable to Existing Buildings

Burket & Chamberlin

6/20/03

TABLE
UNION ELECTRIC
ECONOMIC & SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| FED/STATE MEASURE | NAME OR DESCRIPTION | SUMMER | | | WINTER | | | TRANSITION | | | WEEKEND | | | WEEKDAY | | | WEEK | | | WEEKLY COST | | | EST. CASH PAY BACK | | |
|-----------------------------------|---------------------|--------|-----|----|--------|----|-----|------------|-----|----|---------|----|-----|---------|-----|----|------|----|-----|-------------|-----|----|--------------------|----|-----|
| | | ON | OFF | ON | OFF | ON | OFF | ON | OFF | ON | OFF | ON | OFF | ON | OFF | ON | OFF | ON | OFF | ON | OFF | ON | OFF | ON | OFF |
| NEW MISCELLANEOUS BUILDING | | | | | | | | | | | | | | | | | | | | | | | | | |
| BASELINE | | | | | | | | | | | | | | | | | | | | | | | | | |
| <u>Cooling</u> | | | | | | | | | | | | | | | | | | | | | | | | | |
| High Efficiency Equipment: | | | | | | | | | | | | | | | | | | | | | | | | | |
| Recip. Chiller Water-Cooled | | | | | | | | | | | | | | | | | | | | | | | | | |
| COP = 4.0 | | | | | | | | | | | | | | | | | | | | | | | | | |
| COP = 4.6 | | | | | | | | | | | | | | | | | | | | | | | | | |
| Centrif. Chiller Water-Cooled | | | | | | | | | | | | | | | | | | | | | | | | | |
| COP = 4.0 | | | | | | | | | | | | | | | | | | | | | | | | | |
| COP = 4.0 | | | | | | | | | | | | | | | | | | | | | | | | | |
| Centrif. Chiller Water-Cooled | | | | | | | | | | | | | | | | | | | | | | | | | |
| COP = 4.0 | | | | | | | | | | | | | | | | | | | | | | | | | |
| Screw Chiller Water-Cooled | | | | | | | | | | | | | | | | | | | | | | | | | |
| COP = 5.6 | | | | | | | | | | | | | | | | | | | | | | | | | |
| Unitary System Air-Cooled | | | | | | | | | | | | | | | | | | | | | | | | | |
| EER = 8.2 | | | | | | | | | | | | | | | | | | | | | | | | | |
| EER = 8.2 | | | | | | | | | | | | | | | | | | | | | | | | | |
| Evaporative Condenser | | | | | | | | | | | | | | | | | | | | | | | | | |
| Window Air Conditioner | | | | | | | | | | | | | | | | | | | | | | | | | |
| EER = 9.5 | | | | | | | | | | | | | | | | | | | | | | | | | |
| EER = 10.5 | | | | | | | | | | | | | | | | | | | | | | | | | |
| Outside Air Economizer Cycle: | | | | | | | | | | | | | | | | | | | | | | | | | |
| Dry-Bulb Economizer (1) | | | | | | | | | | | | | | | | | | | | | | | | | |
| Enthalpy Economizer | | | | | | | | | | | | | | | | | | | | | | | | | |
| Dry-Bulb Economizer (1) | | | | | | | | | | | | | | | | | | | | | | | | | |
| Enthalpy Economizer | | | | | | | | | | | | | | | | | | | | | | | | | |
| Hydronic Economizer Cycle | | | | | | | | | | | | | | | | | | | | | | | | | |
| Cooling Towers: | | | | | | | | | | | | | | | | | | | | | | | | | |
| Two-Speed Fans | | | | | | | | | | | | | | | | | | | | | | | | | |
| Variable Speed Fans | | | | | | | | | | | | | | | | | | | | | | | | | |
| Chilled Water Reast | | | | | | | | | | | | | | | | | | | | | | | | | |
| Condenser Coil Cleaning (1) | | | | | | | | | | | | | | | | | | | | | | | | | |
| <u>Cooling/Heating</u> | | | | | | | | | | | | | | | | | | | | | | | | | |
| Dual Fuel Add-On Heat Pump | | | | | | | | | | | | | | | | | | | | | | | | | |
| EER = 8.2, COP = 2.7 | | | | | | | | | | | | | | | | | | | | | | | | | |
| EER = 8.6, COP = 3.1 | | | | | | | | | | | | | | | | | | | | | | | | | |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END USE MEASURE | BASIS OF COMPARISON | TRANSITIONAL | | | | ANNUAL ENERGY | | | | FUEL DEMAND | | | | BENEFITS/ COST | | | |
|---|--|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|--------|--------|-------------|----------|------|-------------------|----------------|--------------|----------------|------|
| | | ON | OFF | WINTER | ON | OFF | ON | TOTAL | INCH | WINTER | ON | OFF | INCH | WINTER | ON | OFF | INCH |
| | | ON | OFF | INCH | INCH | INCH | INCH | IMPACT | IMPACT | ON | OFF | INCH | IMPACT | IMPACT | ON | OFF | INCH |
| <u>Ventilation</u> | | | | | | | | | | | | | | | | | |
| High Efficiency Fan Motors 3% Increase in Efficiency | Fan Motors | 0.0120 | 0.0139 | 0.0085 | 0.0108 | 0.0114 | 0.0126 | 25.97 | 0.07 | 0.0000 | 0.0000 | 15.0 | 0.004 | 7.32 | 4.22 | 1.12 | |
| High Efficiency Pump Motors 3% Increase in Efficiency | Pump Motors | 0.0014 | 0.0017 | 0.0014 | 0.0017 | 0.0016 | 0.0017 | 26.03 | 0.01 | 0.0000 | 0.0000 | 15.0 | 0.000 | 8.74 | 4.80 | 0.91 | |
| <u>Building Shell</u> | | | | | | | | | | | | | | | | | |
| Ceiling insulation R = 30 | Ceiling Insulation | 0.0082 | 0.0079 | 0.0009 | 0.0053 | (0.0008) | (0.0002) | 26.02 | 0.02 | 0.0000 | (0.0000) | 20.0 | 0.560 | 0.01 | 0.01 | 373.24 | |
| Wall insulation | Wall Insulation | 0.0171 | 0.0267 | 0.0071 | 0.0338 | (0.0183) | (0.0042) | 25.98 | 0.06 | 0.0000 | 0.0001 | 20.0 | 0.263 | 0.24 | 0.19 | 80.24 | |
| Double-Pane Windows (1) Triple-Pane Window (1) Triple-Pane Windows | Single-Pane Windows Single-Pane Windows Double-Pane Windows | NA NA 0.0683 | NA NA 0.0408 | NA NA 0.0148 | NA NA 0.0195 | NA NA 0.0302 | NA NA 0.0181 | 26.80 | 0.18 | 0.0001 | 0.0000 | 20.0 | NA NA 1.399 | 0.08 | 0.08 | 126.74 | |
| Low-Emissivity Windows: "Double Pane" Low E (1) "Triple Pane" Low E (1) Double Pane Low E "Triple Pane" Low E | Single-Pane Windows Single-Pane Windows Double-Pane Windows Double-Pane Windows | NA NA 0.0231 0.0894 | NA NA 0.0165 0.0823 | NA NA 0.0104 0.0213 | NA NA 0.0166 0.0289 | NA NA 0.0096 0.0451 | NA NA 0.0062 0.0271 | 26.96 | 0.08 | 0.0000 | 0.0000 | 20.0 | 0.078 0.562 | 0.65 0.11 | 0.45 0.07 | 16.81 92.59 | |
| Tinted Window Films (1) Tinted Window Films | Single-Pane Windows Double-Pane Windows | 0.0786 | 0.0686 | 0.0058 | 0.0047 | NA NA | NA NA | 26.82 | 0.22 | 0.0001 | (0.0000) | 12.0 | 0.167 | 0.65 | 0.42 | 11.18 | |
| Low E Films (1) Low E Films | Single-Pane Windows Double-Pane Windows | 0.0864 | 0.0810 | 0.0130 | 0.0157 | NA NA | NA NA | 26.76 | 0.26 | 0.0001 | 0.0000 | 12.0 | 0.310 | 0.39 | 0.26 | 10.74 | |
| <u>Lighting</u> | | | | | | | | | | | | | | | | | |
| T8 Fluorescent Lamps (1) Electronic Ballast | Incandescent Lamps | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | 20.0 | NA | | | |
| T8 Fluorescent Lamps (1) Electronic Ballast | T12 Fluorescent Lamps | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | 20.0 | NA | | | |
| Low Wattage Fluorescent Lamps (1) 4-Foot Fixtures, 34 Watts | T12 Fluorescent Lamps | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | 3.0 | NA | | | |
| Electronic Ballasts (1) | T12 Fluorescent Lamps | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | 20.0 | NA | | | |
| High Pressure Sodium - Outdoor Metal Halide - Outdoor Photocell - Outdoor Lighting | Mercury Vapor Lamps Mercury Vapor Lamps Photocell - Outdoor Lighting | 0.0097 0.0053 0.0238 | 0.0188 0.0108 0.0106 | 0.0086 0.0052 0.0078 | 0.0197 0.0108 0.0111 | 0.0098 0.0054 0.0069 | 0.0198 0.0108 0.0138 | 26.95 | 0.09 | 0.0000 | 0.0000 | 20.0 | (0.001) | INFINITE | INFINITE | NOW | |
| | | | | | | | | | | | | | | | | | |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| ITEM/MEASURE | BASE OF COMPARISON | WINTER | | | TRANSITION | | | SUMMER | | | LIFE CYCLE | | |
|---------------|--------------------|--------|-----|----|------------|----|-----|--------|-----|----|------------|---------------------|------------------------|
| | | ON | OFF | ON | OFF | ON | OFF | ON | OFF | ON | OFF | WITH ENVIRON. COSTS | WITHOUT ENVIRON. COSTS |
| Water Heating | | | | | | | | | | | | | |

| | | | | | | | | | | | | | |
|--|-------------------------------|--------|--------|--------|--------|--------|--------|-------|------|--------|--------|------|-------|
| High Efficiency Water Heater Tank Wall R = 24.0 | Water Heater Tank Wall R = | 0.0001 | 0.0001 | 0.0001 | 0.0001 | 0.0001 | 0.0001 | 26.04 | 0.00 | 0.0000 | 0.0000 | 10.0 | 0.000 |
| Water Heater Blanket (1) Blanket R = 11 | Water Heater | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | 10.0 | NA |

Note:

(1) Not Applicable to New Buildings

Bareket & Chamberlin

8/20/93

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END USE FEATURE | BASIS OF COMPARISON | STATION ON INCH IMPACT | WINTER OFF INCH IMPACT | TRANSITIONAL OFF INCH IMPACT | ANNUAL ENERGY USE WITH INCH IMPACT | PEAK DEMAND WITH INCH IMPACT | ENERGY COST WITH INCH IMPACT | UTILITY PAY BACK PERIOD | COST PER THERM |
|-----------------|---------------------|------------------------|------------------------|------------------------------|------------------------------------|------------------------------|------------------------------|-------------------------|----------------|
| | | (GJ/Hr) | (GJ/Hr) | (GJ/Hr) | (GJ/YR) | (GW) | (\$/GJ) | (YEARS) | (\$/THERM) |

**EXISTING NURSING HOME BUILDING
BASELINE**

Cooling

| | | | | | | | | | |
|---|--------------------------------|---------|---------|----------|----------|---------|---------|-------|---------|
| High Efficiency Equipment: | | | | | | | | | |
| Recip. Chiller Water-Cooled | Recip. Chiller Water-Cooled | | | | | | | | |
| COP = 3.14 | | 0.00460 | 0.00413 | 0.00024 | 0.00016 | 0.00208 | 0.00148 | 15.85 | 0.01 |
| COP = 3.52 (0) | | 0.00800 | 0.00827 | 0.00048 | 0.00031 | 0.00419 | 0.00285 | 16.83 | 0.03 |
| COP = 4.0 | | 0.01788 | 0.01663 | 0.00086 | 0.00056 | 0.00838 | 0.00561 | 15.80 | 0.05 |
| COP = 4.8 | Centrif. Chiller Water-Cooled | | | | | | | | |
| COP = 4.04 (0) | | 0.03147 | 0.02884 | 0.00168 | 0.00114 | 0.01464 | 0.01034 | 15.58 | 0.09 |
| COP = 4.04 | | 0.06438 | 0.05868 | 0.00503 | 0.00356 | 0.04385 | 0.03101 | 15.31 | 0.28 |
| COP = 6.6 | | 0.10787 | 0.09919 | 0.00575 | 0.00407 | 0.06010 | 0.03643 | 15.28 | 0.30 |
| COP = 8.0 | | 0.15685 | 0.11573 | 0.00868 | 0.00470 | 0.06848 | 0.04136 | 15.31 | 0.35 |
| COP = 5.6 | Screw Chiller Water-Cooled | | | | | | | | |
| COP = 8.2 | Unitary System Air-Cooled | | | | | | | | |
| EER = 8.2 (0) | | 0.00000 | 0.00000 | 0.00000 | 0.00000 | 0.00000 | 0.00000 | 15.87 | 0.00 |
| EER = 8.2 | | 0.02362 | 0.02163 | 0.01087 | 0.01261 | 0.01310 | 0.01276 | 16.57 | 0.09 |
| EER = 9.5 | | 0.03905 | 0.03673 | 0.01822 | 0.02083 | 0.02174 | 0.02116 | 16.51 | 0.18 |
| EER = 10.5 | | 0.02836 | 0.02411 | 0.01228 | 0.01412 | 0.01467 | 0.01428 | 15.56 | 0.11 |
| Evaporative Condenser | | | | | | | | | |
| Window Air Conditioner | | | | | | | | | |
| EER = 7.8 (0) | | 0.02831 | 0.01868 | 0.00000 | 0.00000 | 0.00608 | 0.00347 | 16.61 | 0.06 |
| EER = 7.8 | | 0.03925 | 0.02485 | 0.00000 | 0.00000 | 0.00811 | 0.00485 | 16.53 | 0.08 |
| EER = 9.5 | | 0.05912 | 0.03743 | 0.00000 | 0.00000 | 0.01222 | 0.00700 | 15.49 | 0.12 |
| EER = 10.5 | | | | | | | | | |
| Outside Air Economizer Cycle: | | | | | | | | | |
| Dry-Bulb Economizer (2) | Central Chiller Water-Cooled | NA | NA | NA | NA | NA | NA | 20.0 | NA |
| Enthalpy Economizer | Central Chiller Water-Cooled | 0.00000 | 0.00000 | 0.00000 | 0.00000 | 0.00000 | 0.00000 | 20.0 | 0.02673 |
| Dry-Bulb Economizer (2) | Unitary System Air-Cooled | NA | NA | NA | NA | NA | NA | 18.0 | NA |
| Enthalpy Economizer | Unitary System Air-Cooled | 0.00062 | 0.00203 | 0.00000 | 0.00000 | 0.00038 | 0.00000 | 18.0 | 0.12314 |
| Hydronic Economizer Cycle | | | | | | | | | |
| Central Chiller Water-Cooled | Central Chiller Water-Cooled | 0.02718 | 0.03243 | -0.01260 | -0.03238 | 0.06068 | 0.02976 | 15.58 | 0.10 |
| Cooling Towers: | | | | | | | | | |
| Two-Speed Fans | Single-Speed Fans | 0.00702 | 0.01087 | 0.00107 | 0.00089 | 0.00804 | 0.00685 | 15.63 | 0.04 |
| Variable Speed Fans | Single-Speed Fans | 0.00863 | 0.01270 | 0.00111 | 0.00093 | 0.00897 | 0.00743 | 16.63 | 0.04 |
| Chilled Water Reset | Central Chiller Constant Temp. | 0.01200 | 0.01687 | 0.00171 | 0.00124 | 0.01003 | 0.00802 | 16.62 | 0.05 |
| Condenser Coil Cleaning | Unitary System Air-Cooled | 0.02838 | 0.02325 | 0.00608 | 0.00688 | 0.01234 | 0.00978 | 16.68 | 0.09 |
| Heating | | | | | | | | | |
| Heat Recovery from Refrigeration System | Unitary System | 0.01215 | 0.01438 | 0.00787 | 0.00974 | 0.00888 | 0.01028 | 16.80 | 0.08 |
| Heat Pipe | Central Chiller System | 0.02462 | 0.03930 | 0.04581 | 0.06171 | 0.04620 | 0.04984 | 15.41 | 0.26 |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| TO SCREEN SITE | EXISTS CONSTRUCTION | STANDARD | | WINTER | | TRANSITIONAL | | ANNUAL ENERGY | | PEAK DEMAND | | LIFE | | INCH COST | | NET COST | |
|----------------|---------------------|----------|-----|--------|-----|--------------|------|---------------|------|-------------|------|--------|------|-----------|------|----------|----------|
| | | ON | OFF | ON | OFF | INCH | INCR | TOTAL | INCH | LIFE | INCH | IMPACT | LIFE | IMPACT | WITH | WITHOUT | PAY BACK |
| | | | | | | | | | | | | | | | | | |

Exhibit Air Heat Recovery Central Chiller System 0.00000 0.00000 0.00000 0.00000 0.00000 0.00000 16.67 0.00000 0.00000 20.0 0.02144 0.00 0.00 NEVER

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END USE MEASURE | BASE OF COMPARISON | WINTER | | | | TRANSITIONAL | | | | ANNUAL ENERGY | | | | PEAK DEMAND | | | | LIFE CYCLE COST | | | | ENERGY COST WITH ENVIRON. IMPACT | | | |
|---|--|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|----|----|
| | | OFF-PEAK ON PEAK INCH IMPACT | | |
| Cooling/Heating | | | | | | | | | | | | | | | | | | | | | | | | | |
| High Eff. Air-Source Heat Pump EER = 8.2, COP = 2.7 EER = 9.5, COP = 3.1 | Unitary System & Elec. Heating EER = 8.2 EER = 8.2 | -0.00003 0.04689 | -0.00002 0.03429 | 0.10466 0.03188 | 0.19169 0.04588 | 0.00209 0.02336 | 0.03806 0.02415 | 16.33 16.46 | 0.33 0.21 | 0.00000 0.00003 | 0.00008 0.00012 | 18.0 18.0 | 0.04788 0.19534 | 2.94 0.50 | 1.59 0.29 | 4.00 17.61 | | | | | | | | | |
| Closed Water Loop Heat Pump (1) EER = 11.0, COP = 4.0 | Central Chiller System | NA | NA | NA |
| Ground-Coupled Heat Pump (1) EER = 11.0, COP = 3.5 | Unitary System & Elec. Heating EER = 8.2 | NA | NA | NA |
| Dual Fuel (Add-On) Heat Pump (2) COP = 6.6 | Unitary System & Gas Furnace | NA | NA | NA |
| Ventilation | | | | | | | | | | | | | | | | | | | | | | | | | |
| Adjustable Speed Drives - Fans Adjustable Speed Drives - Pumps | Fans - Constant Speed Pumps - Constant Speed | 0.01894 0.01414 | 0.02350 0.02034 | 0.01501 0.00887 | 0.01849 0.00825 | 0.01881 0.01788 | 0.02039 0.01886 | 16.55 16.68 | 0.11 0.09 | 0.00001 0.00001 | 0.00001 0.00000 | 16.0 16.0 | 0.04469 0.00886 | 1.11 3.91 | 0.64 2.11 | 7.34 1.80 | | | | | | | | | |
| High Efficiency Fan Motors 3% Increase in Efficiency | Fan Motors | 0.01602 | 0.01721 | 0.00863 | 0.00865 | 0.01419 | 0.01373 | 16.59 | 0.08 | 0.00001 | 0.00000 | 16.0 | 0.00282 | 12.17 | 7.00 | 0.65 | | | | | | | | | |
| High Efficiency Pump Motors 3% Increase in Efficiency | Pump Motors | 0.00194 | 0.00228 | 0.00084 | 0.00083 | 0.00182 | 0.00172 | 16.66 | 0.01 | 0.00000 | 0.00000 | 16.0 | 0.00060 | 6.86 | 3.95 | 1.13 | | | | | | | | | |
| Reduction in Fan Flowrate 10 % Reduction in Fan cfm | Original Fan Flowrate | 0.12647 | 0.16046 | 0.10476 | 0.11270 | 0.13054 | 0.13732 | 14.91 | 0.78 | 0.00009 | 0.00007 | 16.0 | 0.20887 | 1.58 | 0.88 | 6.24 | | | | | | | | | |
| Fan Motor Downizing HP Reduced to 1/3 of the Original | Original Fan Size | 0.12069 | 0.13838 | 0.08098 | 0.08077 | 0.11071 | 0.11380 | 16.02 | 0.85 | 0.00008 | 0.00006 | 16.0 | 0.10084 | 2.81 | 1.64 | 2.88 | | | | | | | | | |
| Building Shell | | | | | | | | | | | | | | | | | | | | | | | | | |
| Ceiling Insulation R = 30 Wall Insulation (1) | Ceiling Insulation Wall Insulation | 0.01884 | 0.01663 | 0.00887 | 0.03087 | 0.00000 | 0.00400 | 16.69 | 0.08 | 0.00003 | 0.00002 | 20.0 | 0.57000 | 0.08 | 0.06 | 128.36 | | | | | | | | | |
| Double-Pane Windows Triple-Pane Windows Triple-Pane Windows (1) | Single-Pane Windows Single-Pane Windows Double-Pane Windows | 0.01413 0.03062 | 0.00980 0.02280 | 0.10288 0.12062 | 0.13080 0.16794 | 0.02282 0.03288 | 0.04631 0.05684 | 16.34 16.26 | 0.33 0.42 | 0.00002 0.00004 | 0.00008 0.00010 | 20.0 20.0 | 0.160183 0.000000 | 0.33 | 0.20 | 39.47 | | | | | | | | | |
| Low-Emissivity Windows: "Double Pane" Low E "Triple Pane" Low E "Double Pane" Low E (1) "Triple Pane" Low E (1) | Single-Pane Windows Single-Pane Windows Double-Pane Windows Double-Pane Windows | 0.02883 0.03695 | 0.02107 0.02788 | 0.13747 0.13802 | 0.17847 0.18060 | 0.03402 0.03783 | 0.06281 0.06581 | 16.21 16.18 | 0.48 0.49 | 0.00004 0.00005 | 0.00011 0.00012 | 20.0 20.0 | 0.56464 1.48862 | 0.43 0.17 | 0.26 0.10 | 29.57 73.21 | | | | | | | | | |
| Tinted Window Films | Single-Pane Windows | 0.05802 | 0.04811 | 0.03364 | 0.04871 | 0.03015 | 0.02569 | 15.42 | 0.26 | 0.00007 | 0.00003 | 12.0 | 0.13017 | 0.85 | 0.55 | 9.48 | | | | | | | | | |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END-USE MEASURE | BASE OF COMPARISON | WINTER | | TRANSITIONAL | | ANNUAL ENERGY | | PEAK DEMAND | | LIFE | | INCH | | BENEFITS/COST | | |
|---------------------|--------------------------------|---------|---------|--------------|---------|---------------|---------|-------------|---------|---------|---------|------|---------|---------------|-------|-------|
| | | OFF | ON | OFF | ON | INCH | INCH | TOTAL | INCH | WINTER | LIFE | COST | Utility | PAY BACK | BATCH | |
| | | INCH | INCH | INCH | INCH | IMPACT | IMPACT | IMPACT | IMPACT | YRS. | \$ | | | | | |
| Tinted Window Films | GWR201, RWH211, RWH212, RWH213 | 0.01436 | 0.00744 | 0.00826 | 0.00882 | 0.00484 | 0.00002 | 0.00002 | 0.00000 | 12.0 | 0.07593 | 0.38 | 0.24 | 20.60 | | |
| Double-Pane Windows | | | | | | | | | | | | | | | | |
| Single-Pane Windows | Low E Films | 0.05688 | 0.04584 | 0.07840 | 0.10472 | 0.03698 | 0.04436 | 16.30 | 0.37 | 0.00007 | 0.00007 | 12.0 | 0.19808 | 0.80 | 0.50 | 11.9 |
| Double-Pane Windows | Low E Films | 0.02368 | 0.01942 | 0.01698 | 0.02272 | 0.01322 | 0.01184 | 15.56 | 0.11 | 0.00003 | 0.00002 | 12.0 | 0.11566 | 0.42 | 0.27 | 18.83 |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END USE MEASURE | BASIS OF COMPARISON | GROWTH | | WINTER | | TRANSITIONAL | | ANNUAL ENERGY | | PEAK DEMAND | | LIFC | | ENERGY COST WITH ENERGY IMPACT | | EST. GROWTH PAY BACK | |
|----------------------------------|---------------------------------|---------|----------|---------|----------|--------------|----------|---------------|--------|-------------|----------|--------|----------|--------------------------------|----------|----------------------|--------|
| | | ON PEAK | OFF PEAK | ON PEAK | OFF PEAK | ON PEAK | OFF PEAK | TOTAL | WINTER | ON PEAK | OFF PEAK | WINTER | ON PEAK | WINTER | ON PEAK | OFF PEAK | WINTER |
| Lighting | | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT |
| Simple Damping | 4-foot Fixtures, 4 Lamps | 0.02084 | 0.01689 | 0.01414 | 0.00617 | 0.01928 | 0.01258 | 16.58 | 0.08 | 0.00002 | 0.00001 | 10.0 | 0.00020 | 166.98 | 104.33 | 0.04 | |
| 4-ft Fixtures, 4 lamps | 4-foot Fixtures, 4 Lamps | 0.02084 | 0.01689 | 0.01414 | 0.00617 | 0.01928 | 0.01258 | 16.58 | 0.08 | 0.00002 | 0.00001 | 10.0 | 0.00126 | 28.92 | 16.56 | 0.26 | |
| Damping w/Dummy Replacement | 4-ft Fixtures, 4 lamp to 2 lamp | | | | | | | | | | | | | | | | |
| 4-ft Fixtures, 4 lamp to 2 lamp | 4-foot Fixtures, 4 Lamps | 0.02084 | 0.01689 | 0.01414 | 0.00617 | 0.01928 | 0.01258 | 16.58 | 0.08 | 0.00002 | 0.00001 | 10.0 | 0.01301 | 2.80 | 1.61 | 2.88 | |
| Damping with Reflector | 4-ft Fixtures, 4 lamps | | | | | | | | | | | | | | | | |
| 4-ft Fixtures, 4 lamps | 4-foot Fixtures, 4 Lamps | 0.02084 | 0.01689 | 0.01414 | 0.00617 | 0.01928 | 0.01258 | 16.58 | 0.08 | 0.00002 | 0.00001 | 10.0 | 0.01301 | 2.80 | 1.61 | 2.88 | |
| HaloGen Lamps | Incandescent Lamps | 0.08516 | 0.04923 | 0.04372 | 0.02341 | 0.05941 | 0.03708 | 16.39 | 0.28 | 0.00008 | 0.00004 | 0.5 | 0.00225 | 3.61 | 2.27 | 0.16 | |
| T8 Fluorescent Lamps | Incandescent Lamps | 0.33241 | 0.26103 | 0.21364 | 0.12263 | 0.28781 | 0.18801 | 14.26 | 1.41 | 0.00028 | 0.00018 | 20.0 | 0.26280 | 2.92 | 1.92 | 3.41 | |
| Electronic Ballast | | | | | | | | | | | | | | | | | |
| T8 Fluorescent Lamps | T12 Fluorescent Lamps | 0.26683 | 0.18377 | 0.16832 | 0.09448 | 0.23008 | 0.14881 | 14.68 | 1.08 | 0.00023 | 0.00014 | 20.0 | 0.24625 | 2.42 | 1.62 | 4.12 | |
| Electronic Ballast | | | | | | | | | | | | | | | | | |
| Low Wattage Fluorescent Lamps | T12 Fluorescent Lamps | 0.14213 | 0.10747 | 0.09283 | 0.06284 | 0.12829 | 0.08238 | 16.08 | 0.61 | 0.00013 | 0.00008 | 3.0 | 0.00679 | 13.93 | 8.73 | 0.20 | |
| 4-Foot Fixtures, 34 Watts | T12 Fluorescent Lamps | 0.16126 | 0.11426 | 0.09880 | 0.06687 | 0.13686 | 0.08702 | 16.02 | 0.86 | 0.00013 | 0.00009 | 20.0 | 0.16721 | 2.11 | 1.32 | 4.74 | |
| Electronic Ballasts | Incandescent Lighting | 0.38236 | 0.27368 | 0.23209 | 0.13143 | 0.32384 | 0.20643 | 14.14 | 1.53 | 0.000032 | 0.000020 | 2.6 | -0.01003 | INFINITE | INFINITE | NOW | |
| Compact Fluorescent Lamps | Mercury Vapor Lamps | 0.00652 | 0.01078 | 0.00648 | 0.01068 | 0.00558 | 0.01071 | 16.62 | 0.05 | 0.00000 | 0.00000 | 20.0 | 0.00716 | 2.73 | 1.32 | 2.87 | |
| High Pressure Sodium - Outdoor | Mercury Vapor Lamps | 0.00267 | 0.00601 | 0.00254 | 0.00487 | 0.00260 | 0.00498 | 16.84 | 0.02 | 0.00000 | 0.00000 | 20.0 | 0.00716 | 1.27 | 0.61 | 6.17 | |
| Metal Halide - Outdoor | Incandescent Exit Lighting | 0.01268 | 0.01494 | 0.01253 | 0.01486 | 0.01478 | 0.01283 | 16.58 | 0.08 | 0.00001 | 0.00001 | 15.0 | 0.04859 | 0.73 | 0.42 | 11.51 | |
| LED Exit Lighting | Incandescent Exit Lighting | 0.01076 | 0.01268 | 0.01083 | 0.01261 | 0.01089 | 0.01255 | 16.80 | 0.07 | 0.00001 | 0.00001 | 15.0 | 0.04140 | 0.73 | 0.42 | 11.58 | |
| Fluorescent Exit Lighting | Incandescent Exit Lighting | 0.01633 | 0.01806 | 0.01616 | 0.01787 | 0.01651 | 0.01788 | 16.57 | 0.10 | 0.00001 | 0.00001 | 16.0 | 0.07408 | 0.58 | 0.34 | 14.61 | |
| Electroluminescent Exit Lighting | | 0.00134 | 0.01339 | 0.00133 | 0.01323 | 0.00138 | 0.01366 | 16.82 | 0.04 | 0.00000 | 0.00000 | 10.0 | 0.00157 | 7.58 | 3.34 | 0.70 | |
| Exterior Time Clock | | | | | | | | | | | | | | | | | |
| Photocell - Outdoor Lighting | | 0.01126 | 0.00846 | 0.00406 | 0.00136 | 0.00657 | 0.00325 | 16.83 | 0.03 | 0.00000 | 0.00000 | 10.0 | 0.00167 | 7.48 | 4.26 | 0.73 | |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END USE MEASURE | BASE OF COMPARISON | SUMMER | | | WINTER | | | TRANSITIONAL | | | ANNUAL ENERGY USE (kWh/yr) | MAX DEMAND (kW) | WATER USE (gallons/yr) | LIFE CYCLE ENERGY COST (\$) | LIFE CYCLE MURRY PAYBACK (years) | |
|---|------------------------------|----------------|-----------------|--------------|----------------|-----------------|--------------|----------------|-----------------|--------------|----------------------------|-----------------|------------------------|-----------------------------|----------------------------------|--------|
| | | ON INCH IMPACT | OFF INCH IMPACT | TOTAL IMPACT | ON INCH IMPACT | OFF INCH IMPACT | TOTAL IMPACT | ON INCH IMPACT | OFF INCH IMPACT | TOTAL IMPACT | | | | | | |
| Water Heating | | | | | | | | | | | | | | | | |
| Heat Pump Water Heater COP = 3.0 | Water Heater | 0.02602 | 0.01804 | 0.02473 | 0.01788 | 0.02632 | 0.01774 | 16.54 | 0.13 | 0.00003 | 0.00002 | 18.0 | 0.00577 | 12.08 | 7.70 | 0.88 |
| Desuperheater - HVAC | Water Heater | 0.06838 | 0.04785 | 0.00262 | 0.00187 | 0.06480 | 0.03492 | 16.46 | 0.21 | 0.00008 | 0.00000 | 20.0 | 0.01243 | 9.93 | 6.43 | 0.87 |
| Desuperheater - Refrigeration | Water Heater | 0.03628 | 0.02643 | 0.03488 | 0.02635 | 0.03670 | 0.02501 | 16.49 | 0.18 | 0.00004 | 0.00003 | 20.0 | 0.01068 | 8.58 | 6.11 | 1.16 |
| High Efficiency Water Heater Tank Wall R = 2.8 | Water Heater | 0.00313 | 0.00368 | 0.00309 | 0.00368 | 0.00317 | 0.00365 | 16.86 | 0.02 | 0.00000 | 0.00000 | 10.0 | 0.00004 | 200.67 | 116.84 | 0.03 |
| Water Heater Blanket Blanket R = 11 | Water Heater | 0.00313 | 0.00368 | 0.00309 | 0.00366 | 0.00317 | 0.00366 | 16.86 | 0.02 | 0.00000 | 0.00000 | 10.0 | 0.00006 | 110.91 | 63.96 | 0.08 |
| Solar Assisted Water Heater | Water Heater | 0.06885 | 0.04143 | 0.03138 | 0.02271 | 0.04832 | 0.03268 | 16.43 | 0.24 | 0.00007 | 0.00003 | 20.0 | 0.98528 | 0.14 | 0.09 | 76.65 |
| Refrigeration | | | | | | | | | | | | | | | | |
| High Eff. Evaporator Fan Motor 3% Increase in Efficiency | Evaporator Fan Motor | 0.00066 | 0.00066 | 0.00039 | 0.00040 | 0.00057 | 0.00063 | 15.66 | 0.00 | 0.00000 | 0.00000 | 15.0 | 0.00001 | 139.16 | 79.88 | 0.06 |
| High Efficiency Compressor 10% Increase in EER | Reciprocating Compressor | 0.00243 | 0.00276 | 0.00181 | 0.00161 | 0.00205 | 0.00233 | 16.66 | 0.01 | 0.00000 | 0.00000 | 15.0 | 0.00503 | 1.14 | 0.67 | 7.16 |
| Variable Speed Compressor (1) | Constant Speed Compressors | NA | NA | NA | NA | NA | NA | NA | NA | 0.00000 | 0.00000 | NA | NA | NA | NA | |
| Condenser Coil Cleaning | | 0.00183 | 0.00208 | 0.00138 | 0.00121 | 0.00165 | 0.00176 | 15.66 | 0.01 | 0.00000 | 0.00000 | 1.0 | 0.00071 | 0.71 | 0.42 | 1.36 |
| Appliances | | | | | | | | | | | | | | | | |
| Convection Ovens | Radiant Ovens | 0.00279 | 0.00113 | 0.00127 | -0.00131 | 0.00280 | 0.00081 | 15.66 | 0.01 | 0.00000 | 0.00001 | 16.0 | 0.06574 | 0.09 | 0.07 | 123.47 |
| Solid-State Temperature Controls | Radiant Ovens | 0.00189 | 0.00078 | 0.00036 | -0.00052 | 0.00188 | 0.00131 | 15.66 | 0.01 | 0.00000 | 0.00001 | 16.0 | 0.06843 | 0.64 | 0.48 | 19.72 |
| High Efficiency Fryers | Fryers | 0.00096 | 0.00038 | 0.00001 | -0.00103 | 0.00101 | 0.00040 | 15.67 | 0.00 | 0.00000 | 0.00000 | 11.0 | 0.00500 | 0.21 | 0.16 | 41.10 |
| Note: | | | | | | | | | | | | | | | | |
| (0) Early Replacement Scenario | | | | | | | | | | | | | | | | |
| (1) Not Applicable to New Buildings | | | | | | | | | | | | | | | | |
| (2) Not Applicable to Prototype Building - No Gas Heating | | | | | | | | | | | | | | | | |
| Barakat & Chamberlin | c:\teleconacs\trunk\home.xls | | | | | | | | | | | | | | | |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END USE MEASURE | BASIS OF COMPARISON | | WINTER ON OFF INCH INCH MATERIAL Impact Factor (\$/kWhr) | TRANSITIONAL OFF ON INCH INCH MATERIAL Impact Factor (\$/kWhr) | ANNUAL ENERGY TOTAL Usage Impact Factor (\$/kWhr) | | PEAK DEMAND NUMBER INCH INCH Impact Factor (\$/kWhr) | LIFE COST (\$/kWhr) | INCL COST WITH Utility INVEST Costs (\$/kWhr) | NET COST WITH Utility BACK FACTORS (\$/kWhr) |
|-----------------|---------------------|-----|--|--|--|--|--|---------------------------|---|--|
| | On | Off | | | Total Usage Impact Factor (\$/kWhr) | | | | | |

NEW NURSING HOME BUILDING

BASELINE

Cooling

High Efficiency Equipment:

Recip. Chiller Water-Cooled

COP = 3.52

COP = 4.6

Centrif. Chiller Water-Cooled

COP = 4.04

COP = 4.04

Screw Chiller Water-Cooled

COP = 6.0

Unitary System Air-Cooled

EEI = 8.2

EEI = 9.5

EEI = 10.5

Unitary System Air-Cooled

Window Air Conditioner

EEI = 8.2

EEI = 8.5

EEI = 10.5

Outside Air Economizer Cycle:

Dry-Bulb Economizer (1)

Enthalpy Economizer

Dry-Bulb Economizer (1)

Enthalpy Economizer

Hydronic Economizer Cycle

Central Chiller Water-Cooled

Central Chiller Water-Cooled

Unitary System Air-Cooled

Unitary System Air-Cooled

Central Chiller Water-Cooled

Single-Speed Fans

Single-Speed Fans

Central Chiller Constant Temp.

Chilled Water Reset

Condenser Coil Cleaning (1)

Heating

Heat Recovery from
Refrigeration System

Heat Pipe

Exhaust Air Heat Recovery

12.71

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| END USE MEASURE | | BASIS OF COMPARISON | | WINTER | | TRANSITIONAL | | ANNUAL ENERGY | | PEAK DEMAND | | LIFE CYCLE COST | | SUSTAINABILITY WITH ENVIRONMENTAL COSTS | | EST. COST PAYBACK YEARS | |
|---|--|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|---------------------|----------------------------|--------------------------|--------------------|--------------------|-----------------|--------------------|---|--------------|-------------------------|--------|
| | | SUMMER | OFF-PEAK | OFF-PEAK | OFF-PEAK | OFF-PEAK | OFF-PEAK | 19-YEAR | 19-YEAR | SUMMER INCR. | WINTER INCR. | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT |
| | | ON-PEAK | OFF-PEAK | INCH | INCH | INCH | INCH | YARD | YARD | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT |
| Cooling/Heating | | | | | | | | | | | | | | | | | |
| High Eff. Air-Source Heat Pump EER = 8.2, COP = 2.7 EER = 8.6, COP = 3.1 | Unitary System & Elec. Heating EER = 8.2 EER = 8.2 | 0.00000 0.04066 | -0.00004 0.03016 | 0.16631 0.03047 | 0.26863 0.04421 | 0.00803 0.01894 | 0.04637 0.02063 | 12.29 12.53 | 0.48 0.18 | 0.00000 0.00003 | 0.00000 0.00010 | 18.0 18.0 | 0.04716 0.18243 | 3.76 0.46 | 1.79 0.26 | 2.76 19.43 | |
| Closed Water Loop Heat Pump EER = 11.0, COP = 4.0 | Central Chiller System | -0.29858 | -0.30344 | 0.6873 | 0.10146 | -0.06268 | 0.00011 | 13.21 | 0.49 | -0.00226 | 0.00010 | 18.0 | 0.00000 | | | | |
| Ground-Coupled Heat Pump EER = 11.6, COP = 3.6 | Unitary System & Elec. Heating | 0.06556 | 0.04118 | 0.12976 | 0.21318 | 0.03164 | 0.05400 | 12.18 | 0.53 | 0.00007 | 0.00041 | 18.0 | 0.65698 | 0.62 | 0.44 | 24.36 | |
| Dual Fuel (Add-On) Heat Pump COP = 5.6 | Unitary System & Gas Furnace | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | |
| Ventilation | | | | | | | | | | | | | | | | | |
| Adjustable Speed Drives - Fans Adjustable Speed Drives - Pumps | Fans - Constant Speed Pumps - Constant Speed | 0.01800 0.01216 | 0.02236 0.01738 | 0.01740 0.01630 | 0.02050 0.01807 | 0.01853 0.01784 | 0.02140 0.02144 | 12.58 12.61 | 0.12 0.10 | 0.00001 0.00000 | 0.00001 0.00001 | 16.0 16.0 | 0.04458 0.00886 | 1.14 4.22 | 0.66 2.11 | 7.24 1.77 | |
| High Efficiency Fan Motors 3 % Increase in Efficiency | Fan Motors | 0.01486 | 0.01704 | 0.00813 | 0.00922 | 0.01318 | 0.01341 | 12.64 | 0.08 | 0.00001 | 0.00001 | 16.0 | 0.00282 | 11.92 | 6.92 | 0.67 | |
| High Efficiency Pump Motors 3 % Increase in Efficiency | Pump Motors | 0.00143 | 0.00178 | 0.00141 | 0.00167 | 0.00186 | 0.00194 | 12.70 | 0.01 | 0.00000 | 0.00000 | 16.0 | 0.00060 | 7.88 | 4.26 | 1.00 | |
| Reduction in Fan Flowrate 3 % Increase in Efficiency | Original Fan Flowrate | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | |
| Reduction in Fan Flowrate 10 % Reduction in Fan cfm | Original Fan Size | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | |
| Fan Motor Downtesting HP Reduced to 1/3 of the Original | | | | | | | | | | | | | | | | | |
| Building Shell | | | | | | | | | | | | | | | | | |
| Ceiling Insulation R = 38 Wall Insulation R = 19 | Ceiling Insulation R = Wall Insulation R = | 0.00732 0.00878 | 0.00828 0.02728 | 0.00908 0.16111 | 0.01726 0.19238 | 0.00044 0.02717 | 0.00528 0.06811 | 12.67 12.24 | 0.06 0.48 | 0.00001 0.00001 | 0.00002 0.00020 | 20.0 20.0 | 0.68000 0.28298 | 0.06 0.89 | 0.04 0.56 | 248.22 16.08 | |
| Double-Pane Windows [1] Triple-Pane Windows [1] Double-Pane Windows | Single-Pane Windows Single-Pane Windows Double-Pane Windows | NA NA 0.03056 | NA NA 0.02711 | NA NA 0.06535 | NA NA 0.07433 | NA NA 0.02378 | NA NA 0.03106 | NA NA 12.47 | NA NA 0.24 | 0.00003 0.00003 | 0.00006 0.00006 | 20.0 20.0 | NA NA | 0.08 0.08 | 0.06 0.06 | 123.83 123.83 | |
| Low-Emissivity Windows: Double Pane Low E [1] "Triple Pane" Low E [1] Double Pane Low E "Triple Pane" Low E | Single-Pane Windows Single-Pane Windows Double-Pane Windows Double-Pane Windows | NA NA 0.02508 0.06838 | NA NA 0.09810 0.08865 | NA NA 0.12570 0.11972 | NA NA 0.02996 0.04968 | NA NA 0.04897 0.05684 | NA NA 0.05684 | NA NA 12.36 12.28 | NA NA 0.35 0.46 | 0.00003 0.00008 | 0.00011 0.00011 | 20.0 20.0 | NA NA | 0.17 0.11 | 0.11 0.11 | 5.22 67.68 | |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

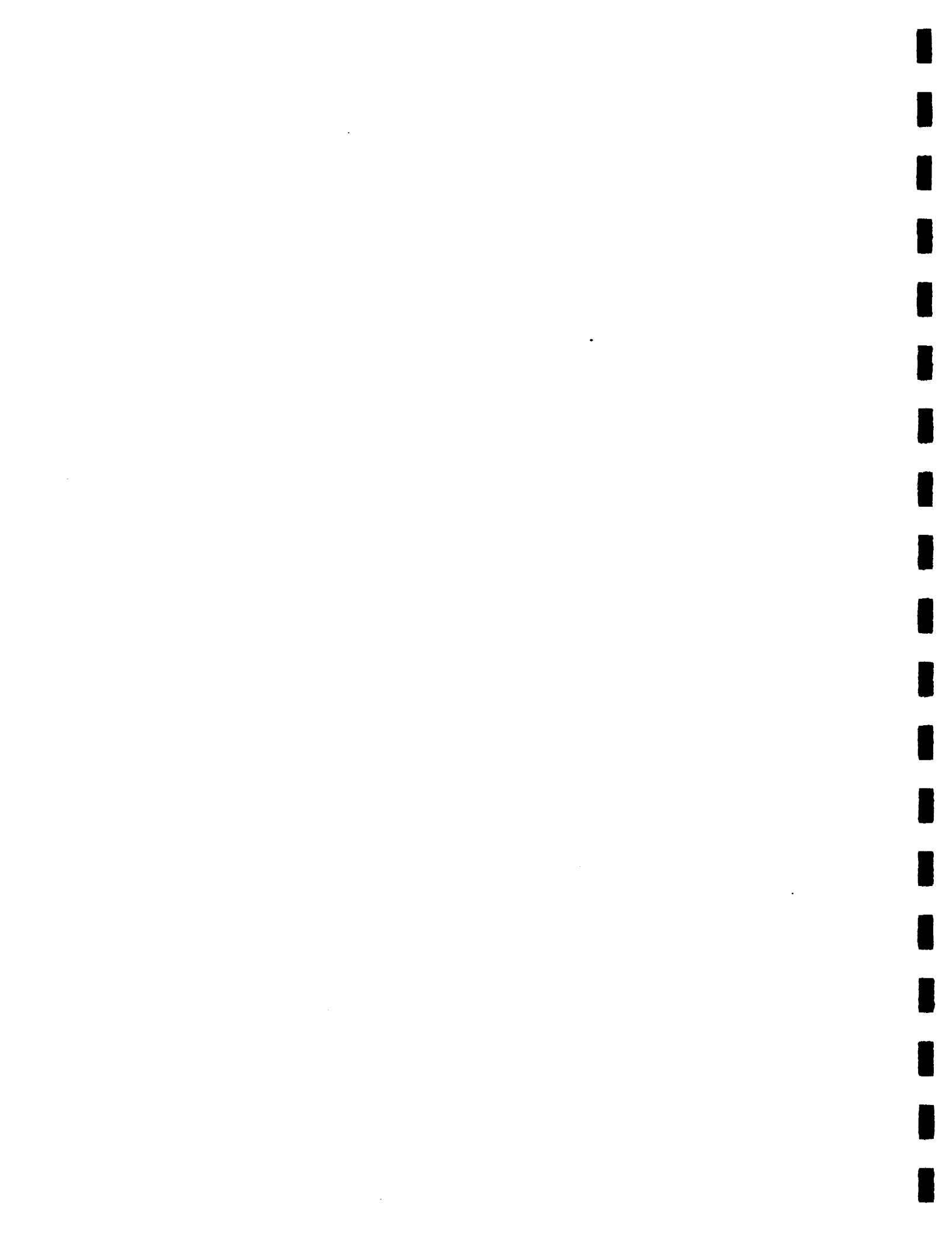
| END USE MEASURE | SCENE OF COMPARISON | WINTER ON INCH IMPACT GROWTH | WINTER OFF INCH IMPACT GROWTH | TRANSITIONAL ON INCH IMPACT GROWTH | TRANSITIONAL OFF INCH IMPACT GROWTH | ANNUAL ENERGY TOTAL USAGE IMPACT GROWTH | YEAR DEMAND SLAVER INCH IMPACT GROWTH | LIFE INCR COST GROWTH | BENEFIT/COST WITH ENVIRON COSTS GROWTH | EST CUST BACK YEAR |
|--|----------------------------|--|---|--|---|---|---|--------------------------------|--|-----------------------------|
| Lighting | | | | | | | | | | |
| Simple Delamping (1) 4-ft Fixtures, 4 lamps to 2 lamps | 4-foot Fixtures, 4 Lamps | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| Delamping w/Dummy Replaces: (1) 4-ft Fixtures, 4 lamps to 2 lamps | 4-foot Fixtures, 4 Lamps | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| Delamping with Reflector (1) 4-ft Fixtures, 4 lamps to 2 lamps | 4-foot Fixtures, 4 Lamps | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| Halogen Lamp (1) | Incandescent Lamp | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| T8 Fluorescent Lamp Electronic Ballast (1) | Incandescent Lamp | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| T8 Fluorescent Lamp (1) Electronic Ballast | T12 Fluorescent Lamp | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| Low Wattage Fluorescent Lamp (1) 4-Foot Fixtures, 34 Watts | | | | | | | | | | |
| Electronic Ballasts (1) | T12 Fluorescent Lamp | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| Compact Fluorescent Lamp (1) | Incandescent Lighting | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| High Pressure Sodium - Outdoor | Mercury Vapor Lamps | 0.00562 | 0.01078 | 0.00546 | 0.01089 | 0.00658 | 0.01071 | 12.68 | 0.06 | 0.00000 |
| Metal Halide - Outdoor | Mercury Vapor Lamps | 0.00267 | 0.00501 | 0.00264 | 0.00487 | 0.00280 | 0.00488 | 12.69 | 0.02 | 0.00000 |
| LED Exit Lighting | Incandescent Exit Lighting | 0.01268 | 0.01484 | 0.01263 | 0.01487 | 0.01283 | 0.01479 | 12.63 | 0.08 | 0.00001 |
| Fluorescent Exit Lighting | Incandescent Exit Lighting | 0.01078 | 0.01268 | 0.01083 | 0.01281 | 0.01089 | 0.01285 | 12.64 | 0.07 | 0.00001 |
| Electroluminescent Exit Lighting | Incandescent Exit Lighting | 0.01633 | 0.01806 | 0.01616 | 0.01799 | 0.01651 | 0.01788 | 12.61 | 0.10 | 0.00001 |
| Exterior Time Clock | 0.00134 | 0.01339 | 0.00133 | 0.01323 | 0.00138 | 0.01365 | 0.01367 | 12.67 | 0.04 | 0.00000 |
| Photocell - Outdoor Lighting | 0.01126 | 0.00846 | 0.00405 | 0.00137 | 0.00667 | 0.00326 | 12.68 | 0.03 | 0.00000 | 0.00167 |

TABLE
UNION ELECTRIC
ECONOMIC SCREENING
COMMERCIAL SECTOR
IMPACT AND COST PER SQUARE FOOT

| ENERGYSOURCE | FASE OF COMMERCIAL | WINTER | | | | TRANSITIONAL | | | | ANNUAL ENERGY | | | | BENEFIT/COST WITH ENVIRON. COSTS | | | | LIFE CYCLE PAYBACK PERIOD |
|--|----------------------------|---------|---------|---------|---------|--------------|---------|--------|--------|---------------|-------------|--------|---------|----------------------------------|--------|--------|--------|---------------------------|
| | | ON | OFF | ON | OFF | ON | OFF | INCHES | TOTAL | INCHES | PEAK DEMAND | WINTER | INCHES | IMPACT | IMPACT | IMPACT | IMPACT | |
| | | ON | OFF | ON | OFF | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | IMPACT | YEAR |
| Water Heating | | | | | | | | | | | | | | | | | | |
| Heat Pump Water Heater COP = 3.0 | Water Heater | 0.02503 | 0.01804 | 0.02473 | 0.01788 | 0.02632 | 0.01774 | 12.58 | 0.13 | 0.00003 | 0.00002 | 18.0 | 0.00677 | 12.08 | 7.70 | 7.70 | 0.88 | |
| Deuperheater - HVAC | Water Heater | 0.06838 | 0.04786 | 0.00262 | 0.00188 | 0.06490 | 0.03482 | 12.60 | 0.21 | 0.00008 | 0.00000 | 20.0 | 0.01243 | 8.93 | 6.43 | 6.43 | 0.87 | |
| Deuperheater - Refrigeration | Water Heater | 0.03528 | 0.02543 | 0.03486 | 0.02636 | 0.03670 | 0.02601 | 12.63 | 0.18 | 0.00004 | 0.00003 | 20.0 | 0.01086 | 9.59 | 6.11 | 6.11 | 1.16 | |
| High Efficiency Water Heater Tank Wall R = 24.9 | Water Heater | 0.00312 | 0.00368 | 0.00309 | 0.00387 | 0.00318 | 0.00386 | 12.69 | 0.02 | 0.00000 | 0.00000 | 10.0 | 0.00004 | 200.57 | 115.84 | 115.84 | 0.03 | |
| Water Heater Blanket (1) Blanket R = 11 | Water Heater | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | |
| Solar Assisted Water Heater | Water Heater | 0.05866 | 0.04143 | 0.03137 | 0.02271 | 0.04831 | 0.03268 | 12.48 | 0.24 | 0.00007 | 0.00003 | 20.0 | 1.02063 | 0.13 | 0.09 | 0.09 | 76.60 | |
| Refrigeration | | | | | | | | | | | | | | | | | | |
| High Eff. Evaporator Fan Motor 3% Increase in Efficiency | Evaporator Fan Motor | 0.00056 | 0.00067 | 0.00038 | 0.00031 | 0.00067 | 0.00082 | 12.71 | 0.00 | 0.00000 | 0.00000 | 15.0 | 0.00001 | 127.40 | 70.48 | 70.48 | 0.06 | |
| High Efficiency Compressor 10% Increase in EER | Reciprocating Compressor | 0.00243 | 0.00277 | 0.00163 | 0.00119 | 0.00212 | 0.00229 | 12.70 | 0.01 | 0.00000 | 0.00000 | 15.0 | 0.00603 | 1.06 | 0.59 | 0.59 | 7.36 | |
| Variable Speed Compressor | Constant Speed Compressors | 0.00093 | 0.00180 | 0.00406 | 0.00324 | 0.00369 | 0.00484 | 12.69 | 0.02 | 0.00000 | 0.00000 | 15.0 | 0.06431 | 0.10 | 0.06 | 0.06 | 81.52 | |
| Condenser Coil Cleaning (1) | | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | |
| Appliances | | | | | | | | | | | | | | | | | | |
| Convection Ovens | Radiant Ovens | 0.00293 | 0.00107 | 0.00177 | 0.00039 | 0.00260 | 0.00080 | 12.70 | 0.01 | 0.00000 | 0.00000 | 15.0 | 0.06674 | 0.09 | 0.06 | 0.06 | 108.82 | |
| Solid-State Temperature Controls | Radiant Ovens | 0.00194 | 0.00069 | 0.00116 | 0.00033 | 0.00158 | 0.00055 | 12.71 | 0.01 | 0.00000 | 0.00000 | 15.0 | 0.00643 | 0.51 | 0.34 | 0.34 | 18.74 | |
| High Efficiency Fryers | Fryers | 0.00100 | 0.00037 | 0.00088 | 0.00009 | 0.00088 | 0.00026 | 12.71 | 0.00 | 0.00000 | 0.00000 | 11.0 | 0.00600 | 0.29 | 0.19 | 0.19 | 27.83 | |
| Note: | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |

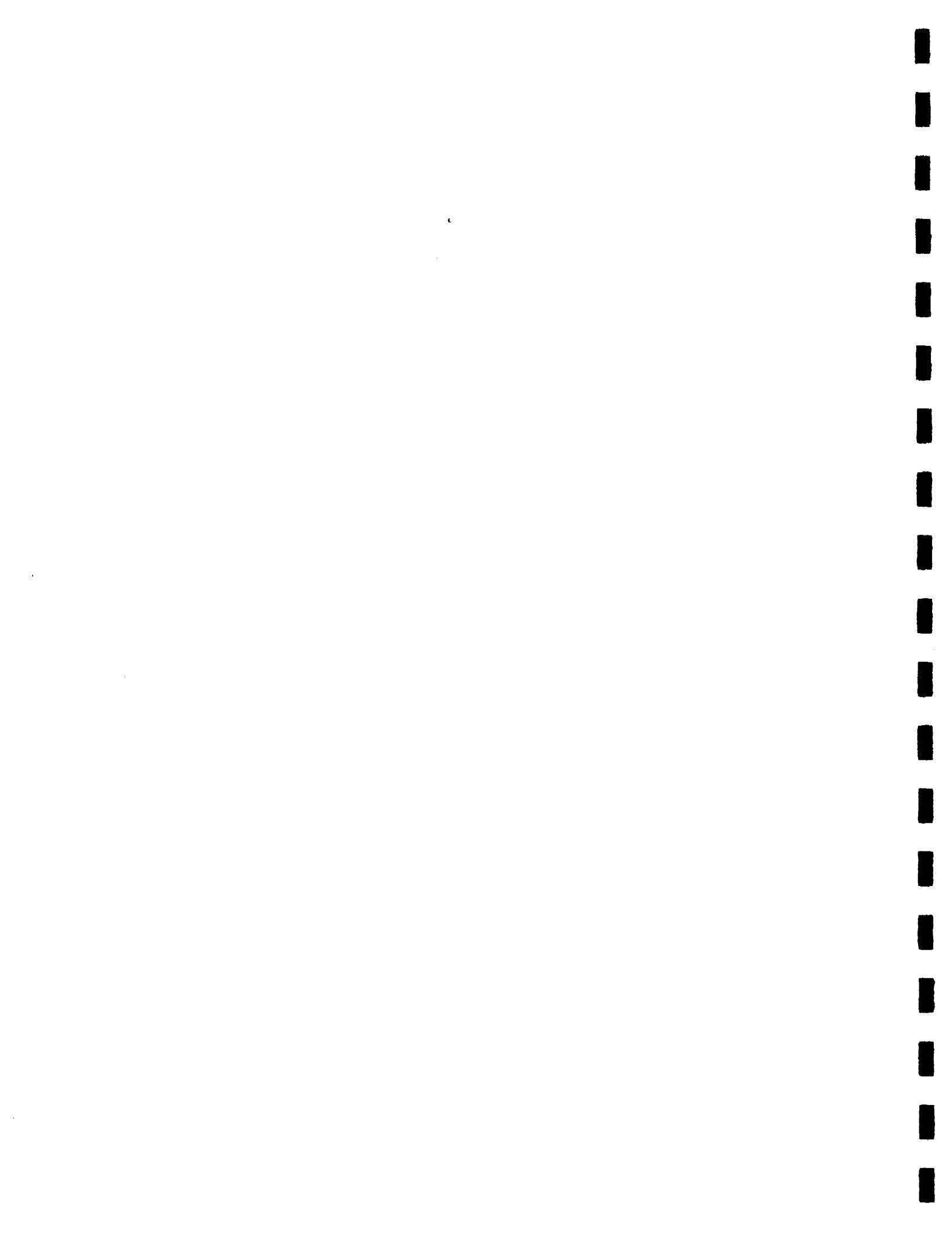
- (1) Not Applicable to New Buildings
(2) Not Applicable to Prototype Building - No Gas Heating

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APPENDIX C

RESIDENTIAL SECTOR PLSA ASSUMPTIONS



Residential "Base" Case

| | <u>1997</u> | <u>1998</u> | <u>1999</u> | <u>2000</u> | <u>2001</u> | <u>2002</u> | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> | <u>2012</u> | <u>2013</u> |
|--|---|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| CUSTOMER FORECAST | | | | | | | | | | | | | | | | | |
| Residential Sector: | 1,012,298 | 1,020,282 | 1,026,319 | 1,036,600 | 1,045,142 | 1,053,964 | 1,063,074 | 1,072,449 | 1,081,300 | 1,090,231 | 1,099,243 | 1,108,238 | 1,117,515 | 1,126,775 | 1,135,877 | 1,145,052 | 1,154,301 |
| GENERAL ASSUMPTIONS: | | | | | | | | | | | | | | | | | |
| DSAM Escalation Rate | 4.40% | | | | | | | | | | | | | | | | |
| Capital Escalation Rate | 4.80% | | | | | | | | | | | | | | | | |
| Ratebase Processing Cost: | \$15 | | | | | | | | | | | | | | | | |
| Cost of EMA audits: | \$200 per home | | | | | | | | | | | | | | | | |
| Cost of Service Call: | \$150 per home | | | | | | | | | | | | | | | | |
| Cost of CAA Audit: | \$100 per home | | | | | | | | | | | | | | | | |
| Annual Marketing Cost for Low Income | \$10,000 | | | | | | | | | | | | | | | | |
| Cost of Brown Door Test | \$20,000 | | | | | | | | | | | | | | | | |
| Cost of Switch Installation | \$50 per switch | | | | | | | | | | | | | | | | |
| Cost of Participant Sign-Up | \$10 per home (includes direct mail and telemarketing combined) | | | | | | | | | | | | | | | | |
| Cost of Contractor Services for LM | \$19 per switch | | | | | | | | | | | | | | | | |
| Equipment Incentive: | 0.97 of incremental cost | | | | | | | | | | | | | | | | |
| UNION ELECTRIC LABOR COSTS (FULLY LOADED - 1997\$): | | | | | | | | | | | | | | | | | |
| Program Manager* | \$125 | | | | | | | | | | | | | | | | |
| Analyst / Field Staff | \$95,037 | | | | | | | | | | | | | | | | |
| Clerical | \$83,157 | | | | | | | | | | | | | | | | |
| | \$47,518 | | | | | | | | | | | | | | | | |
| OTHER ASSUMPTIONS: | | | | | | | | | | | | | | | | | |
| Cost of Incentive: | \$1.25 | | | | | | | | | | | | | | | | |
| Escalation %: | 25% | | | | | | | | | | | | | | | | |

I: RESIDENTIAL AUDIT & FINANCING PROGRAM

I.A.B. WATER HEATING & LIGHTING MEASURES

1. IMPLEMENTATION STARTING IN 1997 CONTINUING UNTIL 2006

17.2%

2. ELIGIBILITY: All customers with electric space & water heat

100.0%

3. APPLICABILITY: Electric Water Heater saturation

12 years

4. EQUIPMENT LIFE =

100%

5. PARTICIPANT RENEWAL

0%

6. FREE RIDERS =

| | <u>1997</u> | <u>1998</u> | <u>1999</u> | <u>2000</u> | <u>2001</u> | <u>2002</u> | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> | <u>2012</u> | <u>2013</u> |
|-------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| PHASE I | | | | | | | | | | | | | | | | | |
| Available participants (all *apply) | 173,750 | 175,122 | 176,500 | 177,822 | 179,388 | 180,902 | 182,468 | 184,075 | 185,594 | 187,127 | 188,674 | 190,235 | 191,810 | 193,399 | 194,981 | 196,536 | 198,124 |
| Eligible base customers | 173,750 | 174,714 | 175,802 | 176,872 | 177,984 | 178,142 | 180,437 | 181,775 | 183,021 | 184,279 | 185,550 | 187,111 | 188,686 | 190,275 | 191,837 | 193,412 | 195,001 |
| Percent participating (annual) | 0.20% | 0.20% | 0.20% | 0.20% | 0.20% | 0.15% | 0.15% | 0.15% | 0.15% | 0.15% | 0.15% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |
| New participants each year | 348 | 350 | 352 | 354 | 356 | 358 | 360 | 362 | 364 | 366 | 368 | 370 | 372 | 374 | 376 | 378 | 380 |
| Participants renewals | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total participants each year | 348 | 350 | 352 | 354 | 356 | 358 | 360 | 362 | 364 | 366 | 368 | 370 | 372 | 374 | 376 | 378 | 380 |
| Cumulative participants: | | | | | | | | | | | | | | | | | |
| Cumulative pric. rate: | | | | | | | | | | | | | | | | | |
| Free riders each year | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Cumulative free riders | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

Weighted Avg Impact:

Peak Demand (kW)

0.341

0.111

3,737

1,183

Energy (kWh/year)

Peak Demand (kW)

Energy (kWh/year)

Program Induced (net) Level Impacts (net of free riders):

Peak Demand (kW)

Energy (kWh/year)

Fixed Admin. Costs

UL Admin. Staff

Contract Admin. Staff

Marketing

Evaluation

Total Impact

Utility Variable Costs

Total wmg

Pump insulation

Compact fluorescent bulb

Total free Measures

Utility Audit Cost

Total Variable

Participant Audit Cost

| | | | | | | | | | | | | | | | | | |
|-------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| | <u>1997</u> | <u>1998</u> | <u>1999</u> | <u>2000</u> | <u>2001</u> | <u>2002</u> | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> | <u>2012</u> | <u>2013</u> |
| PHASE I | | | | | | | | | | | | | | | | | |
| Available participants (all *apply) | 173,750 | 175,122 | 176,500 | 177,822 | 179,388 | 180,902 | 182,468 | 184,075 | 185,594 | 187,127 | 188,674 | 190,235 | 191,810 | 193,399 | 194,981 | 196,536 | 198,124 |
| Eligible base customers | 173,750 | 174,714 | 175,802 | 176,872 | 177,984 | 178,142 | 180,437 | 181,775 | 183,021 | 184,279 | 185,550 | 187,111 | 188,686 | 190,275 | 191,837 | 193,412 | 195,001 |
| Percent participating (annual) | 0.20% | 0.20% | 0.20% | 0.20% | 0.20% | 0.15% | 0.15% | 0.15% | 0.15% | 0.15% | 0.15% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |
| New participants each year | 348 | 350 | 352 | 354 | 356 | 358 | 360 | 362 | 364 | 366 | 368 | 370 | 372 | 374 | 376 | 378 | 380 |
| Participants renewals | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total participants each year | 348 | 350 | 352 | 354 | 356 | 358 | 360 | 362 | 364 | 366 | 368 | 370 | 372 | 374 | 376 | 378 | 380 |
| Cumulative participants: | | | | | | | | | | | | | | | | | |
| Cumulative pric. rate: | | | | | | | | | | | | | | | | | |
| Free riders each year | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Cumulative free riders | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

10. SHADED AIR CONDITIONER / HEAT PUMP W/ THERM

1. INITIATION: IN 597, CONTINUING UNTIL 2008
 2. ELIGIBILITY: All SF customers with electric space & water heat
 3. APPLICABILITY = Customers with Central AC or Heat Pump
 4. MEASURE LIFE = 15 Years
 5. PARTICIPANT RENEWAL
 6. FREE RIDERS = 100%
 5%

| | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 |
|--|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Available participants (all * eligibility * applic) | 142,161 | 143,284 | 144,411 | 145,574 | 146,774 | 148,013 | 149,292 | 150,609 | 151,952 | 153,106 | 154,371 | 155,649 | 156,937 | 158,238 | 159,516 | 160,804 | 162,103 |
| Eligible (less cum. past.) | 142,161 | 143,177 | 144,211 | 145,285 | 146,422 | 147,589 | 148,825 | 150,090 | 151,280 | 152,461 | 153,633 | 154,871 | 156,259 | 157,660 | 158,838 | 160,126 | 161,425 |
| Percent participating (annual) | 0.08% | 0.07% | 0.08% | 0.07% | 0.08% | 0.04% | 0.04% | 0.04% | 0.04% | 0.04% | 0.04% | 0.04% | 0.04% | 0.04% | 0.04% | 0.04% | 0.04% |
| New participants | 107 | 93 | 79 | 73 | 63 | 52 | 53 | 53 | 53 | 53 | 53 | 53 | 53 | 53 | 53 | 53 | 53 |
| Participant renewals | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total participants | 107 | 93 | 79 | 73 | 63 | 52 | 53 | 53 | 53 | 53 | 53 | 53 | 53 | 53 | 53 | 53 | 53 |
| Cumulative participation | 0.1% | 0.1% | 0.2% | 0.2% | 0.3% | 0.3% | 0.3% | 0.3% | 0.4% | 0.4% | 0.4% | 0.4% | 0.4% | 0.4% | 0.4% | 0.4% | 0.4% |
| Cumulative partic. rate: | | | | | | | | | | | | | | | | | |
| Free Riders | 5 | 5 | 4 | 4 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 |
| Cumulative free riders | 5 | 10 | 14 | 16 | 21 | 23 | 26 | 29 | 31 | 34 | 34 | 34 | 34 | 34 | 34 | 34 | 34 |
| Impacts per Participant: | | | | | | | | | | | | | | | | | |
| Total | | | | | | | | | | | | | | | | | |
| kWh | | | | | | | | | | | | | | | | | |
| SF Central AC | 3,139 | 214 | 3,210 | 0,327 | 2,935 | 1,93 | 1,93 | 1,93 | 1,93 | 1,93 | 1,93 | 1,93 | 1,93 | 1,93 | 1,93 | 1,93 | 1,93 |
| SF Heat Pump | 16,043 | 208 | 3,430 | 0,343 | 3,556 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 |
| Total | | | | | | | | | | | | | | | | | |
| Weighted Avg Impact | | | | | | | | | | | | | | | | | |
| Peak Demand (kW) | | | | | | | | | | | | | | | | | |
| Energy (kWh/year) | 3,286 | 0,329 | 3,286 | 0,329 | 3,286 | 0,329 | 3,286 | 0,329 | 3,286 | 0,329 | 3,286 | 0,329 | 3,286 | 0,329 | 3,286 | 0,329 | 3,286 |
| Technical Potential (based on 100% participation) | 46,7 | 47,1 | 47,4 | 47,8 | 48,2 | 48,6 | 49,1 | 49,5 | 49,9 | 50,3 | 50,7 | 51,1 | 51,6 | 52,0 | 52,4 | 52,8 | 53,3 |
| Peak Demand (kW) | 30,3 | 30,8 | 31,1 | 31,3 | 31,5 | 31,8 | 32,1 | 32,4 | 32,7 | 33,0 | 33,2 | 33,5 | 33,8 | 34,0 | 34,3 | 34,6 | |
| Energy (GWh) | | | | | | | | | | | | | | | | | |
| Program Induced Meier Level impacts (not of fees induced): | 0.03 | 0.06 | 0.09 | 0.11 | 0.13 | 0.15 | 0.16 | 0.18 | 0.20 | 0.21 | 0.21 | 0.21 | 0.21 | 0.21 | 0.21 | 0.21 | 0.21 |
| Peak Demand (kW) | 0.02 | 0.04 | 0.06 | 0.07 | 0.08 | 0.09 | 0.11 | 0.12 | 0.13 | 0.14 | 0.14 | 0.14 | 0.14 | 0.14 | 0.14 | 0.14 | 0.14 |
| Energy (GWh) | | | | | | | | | | | | | | | | | |
| Fixed Admin. Costs: | | | | | | | | | | | | | | | | | |
| Administrat | \$11,280 | \$11,782 | \$12,301 | \$12,842 | \$13,407 | \$14,913 | \$16,526 | \$16,927 | \$16,928 | \$16,928 | \$16,928 | \$16,928 | \$16,928 | \$16,928 | \$16,928 | \$16,928 | \$16,928 |
| Contract Labor | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Marketing | \$2,172 | \$2,287 | \$2,367 | \$2,471 | \$2,580 | \$2,694 | \$2,812 | \$2,936 | \$3,065 | \$3,200 | \$3,336 | \$3,471 | \$3,607 | \$3,742 | \$3,878 | \$4,013 | \$4,149 |
| Evaluation | \$12,621 | \$12,948 | \$13,075 | \$13,210 | \$13,352 | \$13,499 | \$13,653 | \$13,814 | \$13,962 | \$14,117 | \$14,274 | \$14,431 | \$14,588 | \$14,745 | \$14,902 | \$15,059 | \$15,216 |
| Total Fixed: | \$16,279 | \$16,995 | \$17,743 | \$18,524 | \$19,339 | \$20,190 | \$21,076 | \$22,974 | \$23,984 | \$24,994 | \$25,994 | \$26,994 | \$27,994 | \$28,994 | \$29,994 | \$30,994 | \$31,994 |
| Participant Miture Cost | | | | | | | | | | | | | | | | | |
| | 1995\$ | \$210 | \$230 | \$240 | \$250 | \$261 | \$273 | \$285 | \$297 | \$311 | \$324 | \$339 | \$353 | \$369 | \$385 | \$402 | \$419 |

2: RESIDENTIAL G-E TRACK THERMOSTAT FOR GAS HEAT CUSTOMERS

1. IMPLEMENTATION STARTING IN 1997, CONTINUING UNTIL 2008

2. ELIGIBILITY: SF Residential Customers

3. APPLICABILITY = Gas Space Heat Subsidy

4. Penetration rate half of given away portion of program

5. MEASURE LIFE = 5 years

6. PARTICIPANT RENEWAL

7. FREE RIDERS = 20%

| | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 |
|---|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|---------|---------|---------|---------|---------|---------|---------|
| Available participants (all * topics) | 4,78,317 | 4,82,095 | 485,867 | 489,800 | 493,836 | 498,005 | 502,309 | 506,739 | 510,921 | 515,141 | 519,400 | 523,697 | 526,039 | 532,409 | 536,709 | 541,044 | 545,415 |
| Eligible (less own, part.) | 4,78,317 | 481,378 | 487,634 | 497,634 | 499,939 | 494,377 | 498,281 | 502,312 | 508,092 | 509,907 | 513,758 | 516,055 | 522,391 | 526,767 | 531,067 | 535,402 | 539,773 |
| New participants (annual) | 0.15% | 0.15% | 0.15% | 0.15% | 0.15% | 0.08% | 0.08% | 0.08% | 0.08% | 0.08% | 0.08% | 0.08% | 0.08% | 0.08% | 0.08% | 0.08% | 0.08% |
| Participant renewals | 717 | 722 | 727 | 731 | 736 | 395 | 402 | 405 | 408 | 409 | 410 | 412 | 414 | 416 | 418 | 420 | 422 |
| Total participants | 0 | 0 | 117 | 722 | 1,444 | 1,444 | 1,454 | 1,454 | 2,180 | 2,180 | 2,180 | 2,180 | 2,250 | 2,250 | 2,250 | 2,250 | 2,250 |
| Cumulative participants | 0.1% | 0.1% | 1,439 | 1,439 | 1,444 | 1,444 | 1,453 | 1,453 | 2,166 | 2,166 | 2,166 | 2,166 | 2,833 | 2,833 | 2,833 | 2,833 | 2,833 |
| Cumulative participation rate: | 0.1% | 0.1% | 0.4% | 0.4% | 0.6% | 0.6% | 0.7% | 0.7% | 0.8% | 0.8% | 0.8% | 0.8% | 1.0% | 1.0% | 1.0% | 1.0% | 1.0% |
| Free Riders | 143 | 144 | 145 | 146 | 147 | 79 | 80 | 81 | 82 | 82 | 82 | 82 | 82 | 82 | 82 | 82 | 82 |
| Cumulative free riders | 143 | 288 | 433 | 579 | 727 | 806 | 885 | 966 | 1,047 | 1,128 | 1,128 | 1,128 | 1,128 | 1,128 | 1,128 | 1,128 | 1,128 |
| Weighted Avg Impact | | | | | | | | | | | | | | | | | |
| Peak Demand (kW) | 1,680 | 0.100 | 2,920 | 496 | | | | | | | | | | | | | |
| Energy (kWh/year) | | | | | | | | | | | | | | | | | |
| Technical Potential (based on 100% participation) | 47.8 | 48.7 | 48.8 | 49.0 | 49.4 | 49.8 | 50.2 | 50.7 | 51.1 | 51.5 | 52.4 | 52.8 | 53.2 | 53.7 | 54.1 | 54.5 | |
| Peak Demand (MW) | 239.1 | 241.0 | 242.9 | 244.9 | 247.0 | 249.1 | 251.3 | 253.4 | 255.5 | 257.8 | 259.8 | 261.9 | 264.1 | 266.2 | 268.4 | 270.5 | |
| Energy (GWh) | | | | | | | | | | | | | | | | | |
| Program Induced Major Level Impacts (net of fine tuning): | 0.0% | 0.12 | 0.17 | 0.23 | 0.29 | 0.32 | 0.35 | 0.39 | 0.42 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 |
| Peak Demand (MW) | 0.28 | 0.57 | 0.86 | 1.15 | 1.44 | 1.60 | 1.76 | 1.92 | 2.08 | 2.24 | 2.24 | 2.24 | 2.24 | 2.24 | 2.24 | 2.24 | 2.24 |
| Energy (GWh) | | | | | | | | | | | | | | | | | |
| Fixed Admin. Costs: | \$28,511 | \$29,766 | \$31,075 | \$32,443 | \$33,870 | \$35,300 | \$36,916 | \$38,540 | \$40,236 | \$42,007 | \$40 | \$40 | \$40 | \$40 | \$40 | \$40 | \$40 |
| Admin/Staff | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Contract Labor | \$10,000 | \$10,440 | \$10,889 | \$11,339 | \$11,880 | \$12,422 | \$12,948 | \$13,518 | \$14,113 | \$14,733 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Marketing | \$7,128 | \$7,441 | \$7,769 | \$8,111 | \$8,469 | \$8,840 | \$9,229 | \$9,602 | \$10,059 | \$10,502 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Evaluation | \$45,639 | \$47,047 | \$49,743 | \$51,932 | \$54,217 | \$56,603 | \$59,093 | \$61,893 | \$64,406 | \$67,247 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Total Fund: | | | | | | | | | | | | | | | | | |
| Variable Costs: | \$995* | | \$93 | \$97 | \$101 | \$106 | \$110 | \$115 | \$120 | \$126 | \$131 | \$137 | \$143 | \$149 | \$156 | \$163 | \$170 |
| Incremental Per Unit Costs | \$85 | | | | | | | | | | | | | | | | |

3: RESIDENTIAL LOW-INCOME PROGRAM

3A-B. WATER HEATING & LIGHTING MEASURES

1. IMPLEMENTATION STARTING IN 1997, CONTINUING UNTIL 2006

2. ELIGIBILITY: All AFDC Customers

3. APPLICABILITY: Electric Water Heating Subsidy

4. EQUIPMENT LIFE = 12 years

5. PARTICIPANT RENEWAL

6. FREE RIDERS = 0%

| | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 |
|---|----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-------|-------|-------|---------|---------|---------|---------|
| Available participants (all "eligibility" apply) | 540 | 534 | 527 | 521 | 515 | 510 | 504 | 499 | 494 | 489 | 0 | 0 | 0 | 207,045 | 208,717 | 210,403 | 212,103 |
| Eligible (less sum limit) | 383 | 378 | 373 | 369 | 365 | 361 | 357 | 354 | 350 | 347 | 0 | 0 | 0 | 203,408 | 205,080 | 206,766 | 208,469 |
| Percent participating (annual) | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 0% | 0% | 0% | 0% | 0% | 0% | 0% |
| New participants | 363 | 378 | 373 | 369 | 365 | 361 | 357 | 354 | 350 | 347 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Participant renewals | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total participants | 363 | 378 | 373 | 369 | 365 | 361 | 357 | 354 | 350 | 347 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Cumulative participants | 383 | 761 | 1,134 | 1,503 | 1,868 | 2,229 | 2,586 | 2,940 | 3,290 | 3,637 | 3,637 | 3,637 | 3,637 | 3,637 | 3,637 | 3,637 | 3,637 |
| Cumulative partic. rate: | 70.9% | 142.5% | 215.2% | 288.5% | 362.7% | 437.1% | 513.1% | 589.2% | 666.0% | 743.8% | 0.0% | 0.0% | 1.7% | 1.7% | 1.7% | 1.7% | 1.7% |
| Free riders | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Cumulative free riders | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Impacts per Participant: | | | | | | | | | | | | | | | | | |
| Baseline Data | | | | | | | | | | | | | | | | | |
| Peak Demand (kW) | 0.049 | 0.307 | 3.378 | 1.183 | | | | | | | | | | | | | |
| Energy (kWh/year) | | | | | | | | | | | | | | | | | |
| Technical Potential (based on 100% participation) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Peak Demand (kW) | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 |
| Energy (GWh) | | | | | | | | | | | | | | | | | |
| Program Induced Meter Level Impacts (net of free riders): | | | | | | | | | | | | | | | | | |
| Peak Demand (kW) | 0.07 | 0.04 | 0.06 | 0.07 | 0.09 | 0.11 | 0.13 | 0.14 | 0.16 | 0.18 | 0.18 | 0.18 | 0.18 | 0.18 | 0.18 | 0.18 | 0.18 |
| Energy (GWh) | 0.45 | 0.90 | 1.34 | 1.76 | 2.21 | 2.64 | 3.06 | 3.46 | 3.85 | 4.20 | 4.30 | 4.30 | 4.30 | 4.30 | 4.30 | 4.30 | 4.30 |
| Fixed Admin. Costs: | | | | | | | | | | | | | | | | | |
| Administraff. | \$56,428 | \$58,911 | \$61,503 | \$64,209 | \$67,034 | \$68,984 | \$73,083 | \$76,218 | \$79,334 | \$83,138 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Contract Labor | \$10,000 | \$10,440 | \$10,889 | \$11,329 | \$11,860 | \$12,402 | \$12,948 | \$13,518 | \$14,113 | \$14,733 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Marketing | \$15,000 | \$15,720 | \$15,450 | \$15,989 | \$16,520 | \$17,050 | \$17,579 | \$18,106 | \$18,636 | \$19,205 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Evaluation | | | | | | | | | | | | | | | | | |
| Total Fixed: | \$85,535 | \$114,107 | \$115,726 | \$115,376 | \$116,052 | \$116,759 | \$118,266 | \$119,009 | \$120,765 | \$122,623 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Utility Variable Costs: | | | | | | | | | | | | | | | | | |
| Free Measures: | \$95 | \$140 | \$47 | \$43 | \$45 | \$47 | \$49 | \$52 | \$54 | \$56 | \$59 | \$60 | \$62 | \$64 | \$66 | \$68 | \$70 |
| Audit Cost | \$150 | \$54 | \$57 | \$59 | \$62 | \$65 | \$68 | \$71 | \$74 | \$77 | \$80 | \$83 | \$86 | \$89 | \$92 | \$95 | \$98 |
| Total Variable: | | | | | | | | | | | | | | | | | |

3.C. BUILDING SHELL MEASURES

1. IMPLEMENTATION STARTING IN 1997, CONTINUING UNTIL 2006

2. ELIGIBILITY: All MF Customers

3. APPLICABILITY = MF w/Electric Space Heat Saturation

4. EQUIPMENT LIFC =

5. PARTICIPANT RENEWAL

6. FREE RIDERS =

| | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Available participants (all * eligibility * applic.) | 27,069 | 27,222 | 27,437 | 27,858 | 27,885 | 28,121 | 28,364 | 28,614 | 28,950 | 29,089 | 29,329 | 29,572 | 29,818 | 30,064 | 30,306 | 30,551 | 30,798 |
| Eligible (less cur. part.) | 27,009 | 26,682 | 26,363 | 26,057 | 25,763 | 25,484 | 25,217 | 24,963 | 24,700 | 24,445 | 24,196 | 24,439 | 24,683 | 24,931 | 25,173 | 25,418 | 25,665 |
| Percent participating (annual) | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| New participants (annual) | 540 | 534 | 527 | 521 | 515 | 510 | 504 | 499 | 494 | 489 | 484 | 479 | 474 | 469 | 464 | 459 | 454 |
| Participant renewals | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total participants | 540 | 534 | 527 | 521 | 515 | 510 | 504 | 499 | 494 | 489 | 484 | 479 | 474 | 469 | 464 | 459 | 454 |
| Cumulative participants | 540 | 1,074 | 1,601 | 2,122 | 2,637 | 3,147 | 3,651 | 4,150 | 4,644 | 5,133 | 5,133 | 5,133 | 5,133 | 5,133 | 5,133 | 5,133 | 5,133 |
| Cumulative partic. rate: | 2.0% | 3.9% | 5.8% | 7.7% | 9.5% | 11.2% | 12.9% | 14.5% | 16.1% | 17.6% | 17.5% | 17.4% | 17.3% | 17.2% | 17.1% | 16.9% | 16.7% |
| Free riders | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Cumulative free riders | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

Inclement Participant Costs (1995)

Measures:

1. Duct Sealing (Fiberglass Matrix)

2. Weatherization (Window Caulk & Weather Strip)

3. Duct Insulation (1.5" FG w/F5 Vap. Bl.)

4. R38 Ceiling Insulation

| | SMF Cost | LMI Cost | SMF Cost | LMI Cost | SMF Cost | LMI Cost | SMF Cost | LMI Cost | SMF Cost | LMI Cost | SMF Cost | LMI Cost | SMF Cost | LMI Cost | SMF Cost | LMI Cost | SMF Cost | |
|---|-----------|----------|-------------|----------|-------------|----------|-------------|----------|-------------|-----------|-------------|-----------|-------------|-----------|-------------|-----------|-------------|------|
| SMI EFFGAC Measures 1 and 2 | \$ 166.07 | \$ 180 | \$ 181 | \$ 180 | \$ 181 | \$ 180 | \$ 181 | \$ 180 | \$ 181 | \$ 180 | \$ 181 | \$ 180 | \$ 181 | \$ 180 | \$ 181 | \$ 180 | \$ 181 | |
| SMI-EBRAC Measure 2 | 0.21429 | 1,843 | 1.94 | 0.18 | 1.94 | 0.18 | 1.94 | 0.18 | 1.94 | 0.18 | 1.94 | 0.18 | 1.94 | 0.18 | 1.94 | 0.18 | 1.94 | |
| LMI-EFCAC Measures 1 and 2 | 0.35714 | 2,270 | 1.42 | 0.10 | 1.42 | 0.10 | 1.42 | 0.10 | 1.42 | 0.10 | 1.42 | 0.10 | 1.42 | 0.10 | 1.42 | 0.10 | 1.42 | |
| LMI-EFHAC Measure 2 | 0.26190 | 1,462 | 0.93 | 0.02 | 0.93 | 0.02 | 0.93 | 0.02 | 0.93 | 0.02 | 0.93 | 0.02 | 0.93 | 0.02 | 0.93 | 0.02 | 0.93 | |
| Weighted Total | 2010 | 1,36 | 0.07 | \$280 | 1,36 | 0.07 | \$280 | 1,36 | 0.07 | \$280 | 1,36 | 0.07 | \$280 | 1,36 | 0.07 | \$280 | 1,36 | |
| Weighted Avg. Participants per Participant: | | | Post Impact | | Post Impact | | Post Impact | | Post Impact | | Post Impact | | Post Impact | | Post Impact | | Post Impact | |
| Peak Demand (kW) | 1,050 | 0.050 | Delta | 6,996 | 2,095 | 0.050 | Delta | 6,996 | 2,095 | 0.050 | Delta | 6,996 | 2,095 | 0.050 | Delta | 6,996 | 2,095 | |
| Energy (kWh/year) | 1997 | 1998 | Base Case | 1998 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 |
| Technical Potential (based on 100% participation) | | | | | | | | | | | | | | | | | | |
| Peak Demand (kW) | 3.0 | 3.0 | 3.0 | 3.0 | 3.1 | 3.1 | 3.1 | 3.1 | 3.1 | 3.2 | 3.2 | 3.2 | 3.2 | 3.3 | 3.3 | 3.3 | 3.4 | |
| Energy (GWh) | 56.6 | 57.0 | 57.5 | 57.9 | 58.4 | 58.9 | 59.4 | 59.9 | 60.4 | 61.4 | 62.0 | 62.5 | 63.0 | 63.5 | 64.0 | 64.5 | 64.9 | |
| Program Induced Multi Level Impacts (net of base load): | | | | | | | | | | | | | | | | | | |
| Peak Demand (kW) | 0.06 | 0.12 | 0.19 | 0.23 | 0.29 | 0.35 | 0.40 | 0.46 | 0.51 | 0.56 | 0.56 | 0.56 | 0.56 | 0.56 | 0.56 | 0.56 | 0.56 | |
| Energy (GWh) | 1.13 | 2.25 | 3.35 | 4.45 | 5.52 | 6.59 | 7.65 | 8.69 | 9.73 | 10.75 | 10.75 | 10.75 | 10.75 | 10.75 | 10.75 | 10.75 | 10.75 | |
| Fixed Admin. Costs: | \$47,128 | \$49,202 | \$51,367 | \$53,620 | \$55,987 | \$58,451 | \$61,022 | \$63,707 | \$66,510 | \$69,302 | \$71,787 | \$74,250 | \$76,824 | \$79,493 | \$82,166 | \$84,837 | \$87,509 | |
| Administrat. | \$8,000 | \$8,352 | \$8,719 | \$9,103 | \$9,504 | \$9,922 | \$10,359 | \$10,814 | \$11,279 | \$11,730 | \$12,250 | \$12,761 | \$13,272 | \$13,783 | \$14,293 | \$14,804 | \$15,315 | |
| Contact Labor | \$4,000 | \$4,176 | \$4,360 | \$4,552 | \$4,752 | \$4,961 | \$5,179 | \$5,397 | \$5,607 | \$5,817 | \$6,027 | \$6,237 | \$6,447 | \$6,657 | \$6,867 | \$7,077 | \$7,287 | |
| Marketing | \$11,286 | \$11,782 | \$12,301 | \$12,842 | \$13,407 | \$13,997 | \$14,613 | \$15,229 | \$15,845 | \$16,461 | \$17,077 | \$17,693 | \$18,310 | \$18,927 | \$19,544 | \$20,161 | \$20,778 | |
| Evaluation | \$68,428 | \$71,439 | \$74,582 | \$77,864 | \$81,290 | \$84,867 | \$88,601 | \$92,439 | \$96,569 | \$100,818 | \$104,061 | \$107,310 | \$110,559 | \$113,808 | \$117,057 | \$120,306 | \$123,555 | |
| Total Fixed: | | | | | | | | | | | | | | | | | | |
| Utility Variable Costs: | \$9554 | \$106 | \$119 | \$133 | \$148 | \$163 | \$179 | \$195 | \$211 | \$227 | \$243 | \$259 | \$275 | \$291 | \$307 | \$323 | \$340 | |
| Free Measure(s) | \$40 | \$44 | \$46 | \$50 | \$52 | \$54 | \$56 | \$58 | \$60 | \$62 | \$64 | \$66 | \$68 | \$70 | \$72 | \$74 | \$76 | |
| Audit Cost | | | | | | | | | | | | | | | | | | |
| Total Variable: | \$320 | \$350 | \$365 | \$381 | \$398 | \$415 | \$434 | \$453 | \$472 | \$493 | \$515 | \$535 | \$555 | \$575 | \$595 | \$615 | \$635 | |

DD. WATER BED MATTRESS PADS

1. IMMUNIZATION STANDING IN 1997, CONTINUING UNTIL 2010
2. ELIGIBILITY: All MF Customers
3. EQUIPMENT LIFE = Water Bed Saturation
4. EQUIPMENT LIFE = 3 years
5. PARTICIPANT RENEWAL
6. FREE RIDERS = 0%

ASSUMPTIONS:
 1. 25.9% acceptance rate
 2. 90% acceptance rate
 3. 69% savings in energy using a \$20 mattress pad (Source: 69% savings).
 4. Summer energy usage = 142.8 kWh. 50% savings = 71.43 kWh. Demand savings = 71.43 kWh. Demand savings = 71.43 kWh.
 5. Heater is operated year round.

| | 1997 | 1998 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Available participants (all * applicable) | 540 | 534 | 527 | 521 | 515 | 510 | 499 | 494 | 489 | 39,261 | 39,585 | 39,913 | 40,244 | 40,569 | 40,897 | 41,221 |
| Eligible (less cum. part.) | 74 | 74 | 73 | 72 | 71 | 70 | 69 | 68 | 67 | 38,835 | 38,949 | 39,277 | 39,608 | 39,933 | 40,261 | 40,591 |
| Percent participating (annual) | 90.00% | 90.00% | 90.00% | 90.00% | 90.00% | 90.00% | 90.00% | 90.00% | 90.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |
| New participants | 67 | 65 | 65 | 64 | 63 | 62 | 61 | 61 | 61 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Participant renewals | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total participants | 67 | 66 | 65 | 64 | 63 | 62 | 61 | 61 | 61 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Cumulative participants | 67 | 133 | 198 | 272 | 327 | 380 | 452 | 514 | 575 | 636 | 696 | 756 | 816 | 876 | 936 | 996 |
| Cumulative partic. rate: | 12.4% | 24.9% | 37.6% | 50.5% | 63.5% | 76.5% | 89.7% | 103.0% | 116.4% | 130.1% | 143.8% | 157.5% | 171.2% | 184.9% | 198.6% | 212.3% |
| Free riders | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Cumulative free riders | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Weighted Avg Impact | | | | | | | | | | | | | | | | |
| Peak Demand (kW) | 0.100 | 0.089 | | | | | | | | | | | | | | |
| Energy (kWh/year) | 1351 | 931 | | | | | | | | | | | | | | |

| | Dates | Baseline | With Mattress Pad | With Audit | With Both | With Audit & Both | With Audit & Both & Free Rider | With Audit & Both & Renewal | With Audit & Both & Renewal & Renewal | With Audit & Both & Renewal & Renewal & Renewal | With Audit & Both & Renewal & Renewal & Renewal & Renewal | With Audit & Both & Renewal & Renewal & Renewal & Renewal & Renewal | With Audit & Both & Renewal & Renewal & Renewal & Renewal & Renewal | With Audit & Both & Renewal & Renewal & Renewal & Renewal & Renewal | With Audit & Both & Renewal & Renewal & Renewal & Renewal & Renewal | |
|---|------------|------------|-------------------|------------|-----------|-------------------|--------------------------------|-----------------------------|---------------------------------------|---|---|---|---|---|---|-----------|
| Technical Potential (based on 100% participation) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Peak Demand (MW) | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 |
| Energy (GWh) | | | | | | | | | | | | | | | | |
| Program Induced Meter Impacts (not of free rider) | | | | | | | | | | | | | | | | |
| Peak Demand (MW) | 0.00 | 0.01 | 0.01 | 0.02 | 0.02 | 0.03 | 0.03 | 0.04 | 0.04 | 0.04 | 0.04 | 0.04 | 0.04 | 0.04 | 0.04 | 0.04 |
| Energy (kWh) | 0.03 | 0.12 | 0.18 | 0.24 | 0.30 | 0.36 | 0.42 | 0.48 | 0.54 | 0.59 | 0.59 | 0.59 | 0.59 | 0.59 | 0.59 | 0.59 |
| Fixed Admin. Costs: | | | | | | | | | | | | | | | | |
| Administrative | \$111,286 | \$111,782 | \$112,301 | \$112,842 | \$113,407 | \$113,987 | \$114,613 | \$115,256 | \$115,927 | \$116,628 | \$117,347 | \$118,073 | \$118,803 | \$119,532 | \$120,262 | \$121,004 |
| Contract Labor | \$2,000 | \$2,088 | \$2,180 | \$2,278 | \$2,376 | \$2,480 | \$2,580 | \$2,680 | \$2,785 | \$2,885 | \$2,985 | \$3,085 | \$3,185 | \$3,285 | \$3,385 | \$3,485 |
| Marketing | \$1,020 | \$1,044 | \$1,090 | \$1,138 | \$1,188 | \$1,240 | \$1,295 | \$1,352 | \$1,411 | \$1,473 | \$1,535 | \$1,600 | \$1,665 | \$1,730 | \$1,795 | \$1,860 |
| Evaluation | \$2,821 | \$2,946 | \$3,075 | \$3,210 | \$3,352 | \$3,493 | \$3,633 | \$3,774 | \$3,914 | \$4,057 | \$4,200 | \$4,343 | \$4,486 | \$4,629 | \$4,772 | \$4,915 |
| Total Fixed: | \$117,107 | \$117,850 | \$118,616 | \$119,466 | \$120,322 | \$121,177 | \$122,150 | \$123,125 | \$124,142 | \$125,205 | \$126,275 | \$127,347 | \$128,420 | \$129,492 | \$130,565 | \$131,637 |
| Utility Variable Costs: | | | | | | | | | | | | | | | | |
| Free equipment | | | | | | | | | | | | | | | | |
| Mattress Pad | \$4,200.00 | \$4,000.00 | | | | | | | | | | | | | | |
| Free Measures | \$120 | \$122 | \$123 | \$124 | \$125 | \$126 | \$127 | \$128 | \$129 | \$130 | \$131 | \$132 | \$133 | \$134 | \$135 | \$136 |
| Audit Cost | \$10 | \$11 | \$11 | \$12 | \$12 | \$13 | \$14 | \$14 | \$15 | \$16 | \$17 | \$18 | \$19 | \$20 | \$21 | \$22 |
| Total Variable: | \$133 | \$134 | \$134 | \$135 | \$136 | \$137 | \$138 | \$139 | \$140 | \$141 | \$142 | \$143 | \$144 | \$145 | \$146 | \$147 |

4: AIR CONDITIONING & WATER HEATER CYCLING PROGRAM

4A. CENTRAL AIR CONDITIONER / HEAT PUMP CYCLING

1. IMPLEMENTATION STARTING IN 1997, CONTINUING UNTIL 2006
2. ELIGIBILITY: All Single-Family Residential customers
3. APPLICABILITY:

 - 4. CYCLING STRATEGY = SF CACHP Saturation!
 - 5. EQUIPMENT LIFE = 15 years
 - 6. PARTICIPANT DROPOUT RATE = 50% Jun-Sep, 75% May & Oct
 - 7. PARTICIPANT RENEWAL
 - 8. FREE RIDERS = 15%

| | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 |
|---|---------|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Available participants (all "Eligibility" applic) | 584,295 | 588,909 | 593,542 | 598,322 | 603,252 | 608,344 | 613,602 | 619,014 | 624,122 | 629,227 | 634,479 | 639,729 | 645,028 | 650,370 | 655,624 | 660,920 | 666,258 |
| Eligible (less own, part.) | 584,295 | 580,495 | 576,770 | 573,244 | 569,819 | 566,804 | 563,800 | 561,191 | 558,219 | 555,315 | 552,540 | 557,780 | 563,087 | 568,432 | 573,685 | 578,981 | 584,319 |
| Percent participating (annual) | 1.5% | 1.5% | 1.5% | 1.5% | 1.5% | 1.5% | 1.5% | 1.5% | 1.5% | 1.5% | 1.5% | 1.5% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| New participants | 8,764 | 8,707 | 8,652 | 8,599 | 8,549 | 8,502 | 8,459 | 8,418 | 8,373 | 8,330 | 8,333 | 8,337 | 0 | 0 | 0 | 0 | 0 |
| Participant dropouts | 351 | 348 | 346 | 344 | 342 | 340 | 338 | 337 | 335 | 333 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Participant renewals | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total participants | 8,413 | 8,359 | 8,306 | 8,255 | 8,207 | 8,162 | 8,121 | 8,081 | 8,038 | 7,987 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Cumulative participants | 8,413 | 16,772 | 25,078 | 33,333 | 41,540 | 49,702 | 57,842 | 65,904 | 73,942 | 81,939 | 81,939 | 81,939 | 81,939 | 81,939 | 81,939 | 81,939 | 81,939 |
| Cumulative partic. rate: | 1.4% | 2.6% | 4.2% | 5.8% | 6.9% | 8.2% | 9.4% | 10.6% | 11.8% | 13.0% | 12.5% | 12.7% | 12.6% | 12.5% | 12.4% | 12.3% | 12.3% |
| Fee paid/s each year | 1315 | 1306 | 1298 | 1280 | 1282 | 1275 | 1269 | 1263 | 1256 | 1250 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Cumulative fee paid | 1315 | 2621 | 3918 | 5208 | 6491 | 7768 | 8035 | 10298 | 11553 | 12803 | 12803 | 12803 | 12803 | 12803 | 12803 | 12803 | 12803 |
| Impacts per Participant: Peak Demand (kW) | 3.50 | Date 0/85 Reduced average per unit impact of 0.89 kW by 5% for inelastic switches. | | | | | | | | | | | | | | | |

Assumptions:

1. Contractor overhead = \$152,808/8000units = \$19/unit (ANB quote on 1995 contract).
2. Customers are required to have a CACHP switch if they want a WH switch.

4B. WATER HEATER CYCLING

1. IMPLEMENTATION STARTING IN 1997, CONTINUING UNTIL 2006
 2. ELIGIBILITY: An Single-Family Residential customer
 3. APPLICABILITY: Electric Water Heater Saturation
 4. CYCLING STRATEGY = 33%
 5. EQUIPMENT LIFE =
 6. PARTICIPANT DROPOUT RATE
 7. PARTICIPANT RENEWAL
 8. FREE RIDERS =

| | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 |
|---|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|-----------|-----------|
| Available Participants (all "eligibility" applies) | 161,017 | 162,893 | 164,174 | 165,497 | 166,860 | 168,269 | 169,723 | 171,220 | 172,633 | 174,059 | 175,496 | 176,950 | 178,415 | 179,893 | 181,346 | 182,811 | 184,266 |
| Eligible (less non-part.) | 161,617 | 161,923 | 162,271 | 162,658 | 163,005 | 163,553 | 164,096 | 164,618 | 165,062 | 165,558 | 166,043 | 167,495 | 168,930 | 170,439 | 171,892 | 173,357 | 174,833 |
| Non participants (annual) | 0.6% | 0.6% | 0.6% | 0.6% | 0.6% | 0.6% | 0.6% | 0.6% | 0.6% | 0.6% | 0.6% | 0.6% | 0.6% | 0.6% | 0.6% | 0.6% | 0.6% |
| Participating (annual) | 970 | 972 | 974 | 976 | 978 | 981 | 984 | 986 | 990 | 993 | 996 | 999 | 1002 | 1005 | 1008 | 1010 | 1012 |
| Participant dropouts | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Participant renewals | 970 | 933 | 935 | 937 | 940 | 942 | 945 | 949 | 952 | 953 | 954 | 955 | 956 | 957 | 958 | 959 | 960 |
| Total Participants | 970 | 933 | 935 | 937 | 940 | 942 | 945 | 949 | 952 | 953 | 954 | 955 | 956 | 957 | 958 | 959 | 960 |
| Cumulative participants | 970 | 1,903 | 2,838 | 3,775 | 4,710 | 5,657 | 6,602 | 7,551 | 8,501 | 9,454 | 9,454 | 9,454 | 9,454 | 9,454 | 9,454 | 9,454 | 9,454 |
| Cumulative participation rate: | 0.6% | 1.2% | 1.7% | 2.3% | 2.8% | 3.4% | 3.9% | 4.4% | 4.9% | 5.4% | 5.4% | 5.4% | 5.4% | 5.4% | 5.4% | 5.4% | 5.4% |
| Free riders | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Cumulative free riders | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Impacts per Participant: | | | | | | | | | | | | | | | | | |
| Peak Demand (kW) - Existing | Baseline | 0.443 | 0.393 | 0.350 | 0.310 | 0.270 | 0.230 | 0.204 | 0.180 | 0.160 | 0.140 | 0.124 | 0.110 | 0.100 | 0.090 | 0.080 | 0.070 |
| Peak Demand (kW) - Replacement | | 0.428 | 0.380 | 0.337 | 0.297 | 0.257 | 0.217 | 0.187 | 0.157 | 0.127 | 0.107 | 0.087 | 0.077 | 0.067 | 0.057 | 0.047 | 0.037 |
| Peak Demand (kW) - New | | 0.372 | 0.330 | 0.290 | 0.250 | 0.210 | 0.170 | 0.130 | 0.100 | 0.070 | 0.050 | 0.030 | 0.020 | 0.010 | 0.000 | 0.000 | 0.000 |
| Weighted Avg. Impact | 0.338 | 0.287 | | | | | | | | | | | | | | | |
| Peak Demand (kW) | | | | | | | | | | | | | | | | | |
| Technical Potential (based on 100% participation) | 46,4 | 46,9 | 47,1 | 47,5 | 47,9 | 48,3 | 48,7 | 49,1 | 49,5 | 50,0 | 50,4 | 50,8 | 51,2 | 51,6 | 52,0 | 52,5 | 52,9 |
| Peak Demand (kW) | | | | | | | | | | | | | | | | | |
| Program Induced Meter Impacts (net of free riders): | | | | | | | | | | | | | | | | | |
| Peak Demand (kW) | | | | | | | | | | | | | | | | | |
| Weighted Avg. Impact | 1995f | 144 | 146 | 148 | 150 | 152 | 154 | 156 | 158 | 160 | 162 | 164 | 166 | 168 | 170 | 172 | 174 |
| Peak Demand (kW) | | | | | | | | | | | | | | | | | |
| Fixed Admin. Costs: | \$22,571 | \$22,564 | \$24,801 | \$25,684 | \$26,814 | \$27,984 | \$29,225 | \$30,511 | \$31,854 | \$33,255 | \$34,759 | \$36,123 | \$38,920 | \$41,753 | \$42,622 | \$42,477 | \$42,353 |
| UE Admin/staff | \$18,430 | \$18,241 | \$20,068 | \$20,971 | \$21,894 | \$22,863 | \$24,913 | \$27,009 | \$27,154 | \$27,758 | \$28,449 | \$31,476 | \$31,629 | \$31,838 | \$31,759 | \$31,639 | \$31,535 |
| Contact Admin/staff | \$6,764 | \$6,552 | \$7,397 | \$8,210 | \$9,032 | \$10,867 | \$11,847 | \$12,812 | \$12,912 | \$12,968 | \$13,947 | \$14,240 | \$14,531 | \$14,730 | \$14,938 | \$15,138 | \$15,319 |
| Marketing | \$15,643 | \$15,891 | \$16,150 | \$16,421 | \$16,703 | \$16,998 | \$17,306 | \$17,963 | \$18,314 | \$18,629 | \$19,233 | \$19,845 | \$20,505 | \$21,161 | \$21,821 | \$22,511 | \$23,211 |
| Transmitter Maintenance | \$388 | \$386 | \$404 | \$423 | \$442 | \$462 | \$481 | \$501 | \$521 | \$541 | \$562 | \$582 | \$602 | \$622 | \$642 | \$662 | \$682 |
| Total Fixed: | \$55,777 | \$58,232 | \$60,795 | \$63,471 | \$66,265 | \$69,181 | \$73,355 | \$77,766 | \$82,428 | \$86,083 | \$90,505 | \$94,287 | \$98,167 | \$102,121 | \$106,161 | \$110,291 | \$115,515 |
| Variable Costs: | | | | | | | | | | | | | | | | | |
| Incentives: | \$40 | \$44 | \$47 | \$50 | \$52 | \$54 | \$56 | \$58 | \$60 | \$62 | \$64 | \$66 | \$68 | \$70 | \$72 | \$74 | \$76 |
| Installation Labor | \$150 | \$154 | \$157 | \$159 | \$162 | \$165 | \$168 | \$171 | \$174 | \$177 | \$180 | \$183 | \$186 | \$189 | \$192 | \$195 | \$198 |
| Billing Process | \$5 | \$5 | \$5 | \$5 | \$5 | \$5 | \$5 | \$5 | \$5 | \$5 | \$5 | \$5 | \$5 | \$5 | \$5 | \$5 | \$5 |
| Switch Removal cost | \$50 | \$54 | \$57 | \$59 | \$62 | \$65 | \$68 | \$71 | \$74 | \$77 | \$80 | \$83 | \$86 | \$89 | \$91 | \$93 | \$95 |
| Total Variable: | \$1158 | \$1165 | \$1172 | \$1180 | \$1186 | \$1193 | \$1196 | \$1205 | \$1214 | \$1223 | \$1233 | \$1243 | \$1253 | \$1263 | \$1273 | \$1283 | \$1293 |
| Utility Fixed Equipment Costs: | \$5,000 | \$5,471 | \$1104 | \$1109 | \$1114 | \$1119 | \$1124 | \$1130 | \$1136 | \$1142 | \$1149 | \$1156 | \$1162 | \$1168 | \$1174 | \$1180 | \$1186 |
| Radio Controller | \$95 | \$95 | \$95 | \$95 | \$95 | \$95 | \$95 | \$95 | \$95 | \$95 | \$95 | \$95 | \$95 | \$95 | \$95 | \$95 | \$95 |
| Load Management Switch | | | | | | | | | | | | | | | | | |
| Radio Transmitters & 1 tower | | | | | | | | | | | | | | | | | |

5. RESIDENTIAL REFRIGERATOR / FREEZER REMOVAL PROGRAM

5A. REFRIGERATOR REMOVAL

1. IMPLEMENTATION STARTING IN 1997, CONTINUING UNTIL 2006

2. ELIGIBILITY: All Residential customers

3. APPLICABILITY = Saturation of 2nd Refrigerators:

4. EQUIPMENT LIFC

5. PARTICIPANT RENEWALS

6. FREE RIDERS =

Available Participants (incl. "expats") - 2nd ref. 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013

Available participants (turnover), 1st ref. 181,798 183,232 184,673 186,160 187,994 189,279 190,915 192,598 194,188 195,792 197,410 198,044 200,692 202,355 203,989 205,637 207,298

Total available participants 50,615 51,015 51,416 51,820 52,257 52,688 53,154 53,622 54,095 54,512 55,982 55,417 55,339 56,339 56,794 56,794 57,115

Eligible (less claimants) 232,411 234,246 236,089 237,932 239,852 241,977 244,069 246,221 248,253 250,303 252,373 254,461 256,588 258,694 260,783 262,890 265,013

Percent participating (annual) 1.10% 1.15% 1.22% 1.29% 1.36% 1.43% 1.50% 1.57% 1.64% 1.70% 1.76% 1.80% 1.84% 1.88% 1.92% 1.96% 1.99%

New participants 2,684 2,817 2,949 2,988 2,976 2,984 2,952 2,942 2,934 2,921 2,919 2,913 2,909 2,895 2,884 2,872 2,861

Participant renewals 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0

Total participants 2,684 2,817 2,949 2,988 2,976 2,984 2,952 2,942 2,934 2,921 2,919 2,913 2,909 2,895 2,884 2,872 2,861

Cumulative participants 2,557 5,221 8,038 11,027 14,003 16,987 19,971 22,861 25,781 28,710 28,710 28,710 28,710 28,710 28,710 28,710 28,710

Cumulative partic. rate: 1.1% 2.2% 3.4% 4.6% 5.8% 7.0% 8.2% 9.3% 10.4% 11.5% 11.4% 11.3% 11.2% 11.1% 11.0% 10.9% 10.8%

Fee rates Cumulative free ride

767 799 845 887 933 889 886 883 879 876 876 876 876 876 876 876 876 876

767 1,566 2,411 3,308 4,201 5,090 5,976 6,858 7,737 8,613 8,613 8,613 8,613 8,613 8,613 8,613 8,613 8,613

Cumulative free ride

Avg. Age of Removed Unit in 1996 (years)

17 601 661 9.0% 59

17 1,013 1,114 11.8% 131

17 1,422 1,594 62.3% 975

17 1,791 1,970 16.8% 331

Impact per Participant

Peak Demand (kW)

Energy (kWh)

Technical Potential (based on 100% participation)

Peak Demand (MW)

Energy (GWh)

Program Induced Meter Impacts (net of free riders)

Peak Demand (MW)

Energy (GWh)

Fixed Admin. Costs:

UE Admin./self

Contractor Admin./self

Marketing

Evaluation

Total Fixed:

Variable Costs:

Incentive

Contractor Removal Cost

ASSUMPTIONS:

1. Down Grid (ALICCA) assumes 1997 annual cost of \$75/unit for scheduling, removal and recycling.

2. Assume all customers will be solicited in a ten year period.

3. Same annual UE self requirements as 1993.

4. Direct mail advertising will be utilized.

5. Maximum of two operational units per household.

6. BM Message advertising

SB. FREEZER REMOVAL

1.

IMPLEMENTATION STARTING IN 1997, CONTINUING UNTIL 2006

2. ELIGIBILITY: All Residential customers

3. APPLICABILITY = Saturation of Stand-Alone Freezers:

4. EQUIPMENT LIFE = Saturation of Stand-Alone Freezers:

5. PARTICIPANT RENEWALS

6. FREE RIDERS =

| | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 |
|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| 100.0% | | | | | | | | | | | | | | | | | |
| 32.5% | | | | | | | | | | | | | | | | | |
| 6 years | | | | | | | | | | | | | | | | | |
| 100% | | | | | | | | | | | | | | | | | |
| 30% | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| Available participants (as supplied) | 329,997 | 331,696 | 334,396 | 336,998 | 339,775 | 342,643 | 345,604 | 348,657 | 351,530 | 354,433 | 357,363 | 360,320 | 363,303 | 369,314 | 369,273 | 372,255 | 375,262 |
| Eligible (less sum, part.) | 329,087 | 331,387 | 333,480 | 335,438 | 337,269 | 339,095 | 341,008 | 343,034 | 344,883 | 346,751 | 348,641 | 351,598 | 354,581 | 357,592 | 360,551 | 363,533 | 366,540 |
| Percent participating (annual) | 0.10% | 0.15% | 0.22% | 0.30% | 0.30% | 0.30% | 0.30% | 0.30% | 0.30% | 0.30% | 0.30% | 0.30% | 0.30% | 0.30% | 0% | 0% | 0% |
| New participants | 329 | 497 | 734 | 1,006 | 1,012 | 1,017 | 1,023 | 1,029 | 1,035 | 1,040 | 1,046 | 1,052 | 1,068 | 1,084 | 1,097 | 1,099 | 1,099 |
| Participant renewals | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total participants | 329 | 497 | 734 | 1,006 | 1,012 | 1,017 | 1,023 | 1,029 | 1,034 | 1,040 | 1,046 | 1,052 | 1,068 | 1,084 | 1,097 | 1,099 | 1,099 |
| Cumulative participants | 329 | 626 | 1,580 | 2,568 | 3,579 | 4,595 | 5,618 | 6,647 | 7,682 | 8,722 | 8,722 | 8,722 | 8,722 | 8,722 | 8,722 | 8,722 | 8,722 |
| Cumulative partic. rate: | 0.1% | 0.2% | 0.5% | 0.8% | 1.1% | 1.3% | 1.6% | 1.9% | 2.2% | 2.5% | 2.4% | 2.4% | 2.4% | 2.4% | 2.4% | 2.3% | 2.3% |
| Free riders | 99 | 149 | 220 | 302 | 304 | 305 | 307 | 309 | 311 | 312 | 313 | 314 | 315 | 316 | 317 | 318 | 319 |
| Cumulative free riders | 99 | 248 | 488 | 770 | 1,073 | 1,379 | 1,685 | 1,994 | 2,305 | 2,617 | 2,617 | 2,617 | 2,617 | 2,617 | 2,617 | 2,617 | 2,617 |
| Avg. Age of Removed Unit in 1996 (years) | 17 | 786 | 865 | 943 | 1,024 | 1,126 | 1,226 | 1,326 | 1,426 | 1,506 | 1,607 | 1,707 | 1,807 | 1,907 | 2,007 | 2,107 | 2,207 |
| Avg. Age of Removed Unit in 1996 (years) | 17 | 786 | 865 | 943 | 1,024 | 1,126 | 1,226 | 1,326 | 1,426 | 1,506 | 1,607 | 1,707 | 1,807 | 1,907 | 2,007 | 2,107 | 2,207 |
| Impact per Participant | | | | | | | | | | | | | | | | | |
| Peak Demand (kW) | 41.5 | 41.8 | 42.1 | 42.5 | 42.8 | 43.2 | 43.5 | 43.9 | 44.3 | 44.7 | 45.0 | 45.4 | 45.8 | 46.2 | 46.5 | 46.9 | 47.3 |
| Energy (kWh) | 254.4 | 256.4 | 258.4 | 260.5 | 262.6 | 264.9 | 267.1 | 269.5 | 271.7 | 274.0 | 276.2 | 278.5 | 280.8 | 283.2 | 285.4 | 287.8 | 290.1 |
| Program Induced Meter Impacts (not on line rates): | | | | | | | | | | | | | | | | | |
| Peak Demand (MW) | 0.0 | 0.1 | 0.1 | 0.2 | 0.3 | 0.4 | 0.5 | 0.6 | 0.7 | 0.8 | 0.9 | 0.9 | 0.9 | 0.9 | 0.9 | 0.9 | 0.9 |
| Energy (GWh) | 0.2 | 0.4 | 0.6 | 1.4 | 1.9 | 2.5 | 3.0 | 3.6 | 4.2 | 4.7 | 4.7 | 4.7 | 4.7 | 4.7 | 4.7 | 4.7 | 4.7 |
| Fixed Admin. Costs: | 173,178 | 176,398 | 179,760 | 183,269 | 186,933 | 190,758 | 194,751 | 198,920 | 203,273 | 207,817 | 210,370 | 213,020 | 215,770 | 218,520 | 221,270 | 224,020 | 226,770 |
| UE Administrator | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Contractor Administrator | \$5,000 | \$5,220 | \$5,450 | \$5,689 | \$5,940 | \$6,201 | \$6,474 | \$6,759 | \$7,056 | \$7,367 | \$7,670 | \$8,000 | \$8,354 | \$8,700 | \$9,054 | \$9,400 | \$9,754 |
| Marketing | \$18,295 | \$19,100 | \$19,940 | \$20,817 | \$21,733 | \$22,660 | \$23,600 | \$24,630 | \$25,659 | \$26,689 | \$27,718 | \$28,748 | \$29,778 | \$30,808 | \$31,838 | \$32,868 | \$33,898 |
| Evaluation | \$106,473 | \$100,718 | \$105,149 | \$109,776 | \$114,806 | \$119,049 | \$124,913 | \$130,409 | \$136,147 | \$142,138 | \$148,129 | \$154,120 | \$160,111 | \$166,102 | \$172,093 | \$178,084 | \$184,075 |
| Total Fixed: | | | | | | | | | | | | | | | | | |
| Variable Costs: | 19,953 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Incentive | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Contractor Removal Cost | \$75 | \$92 | \$105 | \$109 | \$113 | \$117 | \$121 | \$126 | \$131 | \$136 | \$141 | \$146 | \$151 | \$156 | \$161 | \$166 | \$171 |

6. RESIDENTIAL NEW CONSTRUCTION PROGRAM

6A. BUILDING SHELL MEASURES

1. IMPLEMENTATION STARTING IN 1997, CONTINUING UNTIL 2006

88.5%
30.9%
100%
2%

2. ELIGIBILITY: All SF and MF new construction customers

3. APPLICABILITY: Electric Space Heat Saturation

4. EQUIPMENT LIFE =

5. PARTICIPANT RENEWAL

6. FREE RIDERS =

| | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 |
|--|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Eligible (level turnover less last yr) | 2,210 | 2,189 | 2,158 | 2,267 | 2,339 | 2,415 | 2,494 | 2,567 | 2,423 | 2,445 | 2,487 | 2,490 | 2,513 | 2,535 | 2,492 | 2,512 | 2,537 |
| Percent participating (annual) | 5% | 10% | 15% | 20% | 25% | 30% | 30% | 30% | 30% | 30% | 30% | 30% | 0% | 0% | 0% | 0% | 0% |
| New participants | 110 | 219 | 330 | 453 | 585 | 725 | 748 | 770 | 727 | 734 | 770 | 0 | 0 | 0 | 0 | 0 | 0 |
| Participant renewals | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total participants | 110 | 219 | 330 | 453 | 585 | 725 | 748 | 770 | 727 | 734 | 770 | 0 | 0 | 0 | 0 | 0 | 0 |
| Cumulative participants | 110 | 329 | 659 | 1,111 | 1,697 | 2,422 | 3,170 | 3,940 | 4,687 | 5,401 | 5,401 | 5,401 | 5,401 | 5,401 | 5,401 | 5,401 | 5,401 |
| Cumulative partic. rate | 5.0% | 7.5% | 10.0% | 12.5% | 15.1% | 17.8% | 19.7% | 21.1% | 22.1% | 22.9% | 23.9% | 24.8% | 25.0% | 25.0% | 25.0% | 25.0% | 25.0% |
| Free rides | 2 | 4 | 7 | 13 | 22 | 34 | 49 | 63 | 79 | 93 | 108 | 108 | 108 | 108 | 108 | 108 | 108 |
| Cumulative free rides | 2 | 7 | 13 | 22 | 34 | 49 | 63 | 79 | 93 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 |

Instrumental Participant Costs

Measures:
 1. Duct Sealing (Fiberglass Material)
 2. Weatherization (Window Caulk & Weather Strip)
 3. R5 Basement Wall Insulation (Conditioned)

4. Duct Insulation (1.5" FG w/R5 Vsp Bl)

5. R38 Calking Insulation

6. Setback Thermostat

7. Air-to-Air Heat Exchange*

Incentives per Participant

Weight

Date
Invn

Winter A/W

Summer A/W

Date
Cost

1997

2001

2002

2003

2004

2005

2006

2007

2008

2009

2010

2011

2012

2013

SF

SMF

L/MF

Weighted Total

Post Impact

Delta
Baseline

1,450
3,356

0.220

1,695

11,695

Technical Potential (based on 100% participation)

Peak Demand (MW)

Energy (GWh)

Pingree Induced Meter Level Impacts (net of base load)

Peak Demand (MW)

Energy (GWh)

Fixed Admin. Costs:

Administr. Staff

Contract Labor

Marketing

Evaluation

Annual E Seal Membership Fee

Total Fixed:

Variable Costs:

Installed Meter Cost

Rebate Processing

Total Variable

6B. SHADING AIR CONDITIONER / HEAT PUMP WI TRELLIS

1. IMPLEMENTATION STARTING IN 1997, CONTINUING UNTIL 2006
 2. ELIGIBILITY: All SF and M new construction customers
 3. APPLICABILITY: Central air conditioners/heat pump saturation
 4. EQUIPMENT LIFE: -
 5. PARTICIPANT LIFE: -
 6. FREE RIDERS =

88.5%

94.1%

15 years

| | <u>1997</u> | <u>1998</u> | <u>1999</u> | <u>2000</u> | <u>2001</u> | <u>2002</u> | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> | <u>2012</u> |
|--|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Eligible (households eligiblity*applicability) | 110 | 219 | 330 | 453 | 585 | 725 | 748 | 770 | 777 | 794 | 7501 | 1,570 | 7,639 | 7,706 | 7,576 | 7,637 |
| Percent participating (annual) | 10.00% | 10.00% | 10.00% | 10.00% | 10.00% | 10.00% | 10.00% | 10.00% | 10.00% | 10.00% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| New participants | 11 | 22 | 33 | 45 | 59 | 73 | 75 | 77 | 73 | 73 | 0 | 0 | 0 | 0 | 0 | 0 |
| Participant households | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 11 | 22 |
| Total participants | 11 | 22 | 33 | 45 | 59 | 73 | 75 | 77 | 73 | 73 | 0 | 0 | 0 | 0 | 11 | 22 |
| Cumulative participants | 11 | 33 | 66 | 111 | 170 | 243 | 318 | 395 | 468 | 541 | 541 | 541 | 541 | 541 | 541 | 541 |
| Cumulative partic. rate | 10.0% | 10.0% | 10.0% | 10.0% | 10.0% | 10.0% | 10.0% | 10.0% | 10.0% | 10.0% | 10.0% | 10.0% | 10.0% | 10.0% | 10.0% | 10.0% |
| Free riders | 1 | 1 | 2 | 2 | 3 | 4 | 4 | 4 | 4 | 4 | 0 | 0 | 0 | 0 | 0 | 0 |
| Cumulative free riders | 1 | 2 | 3 | 6 | 9 | 12 | 16 | 20 | 23 | 27 | 27 | 27 | 27 | 27 | 27 | 27 |

| Impacts per Participant: | Impact | | | | Weighted Impact | | | |
|--|----------|-----------|----------|-----------|-----------------|-----------|----------|-----------|
| | Total | Equipment | Total | Equipment | Total | Equipment | Total | Equipment |
| Central AC (kWh) | 3,066 | 2,833 | 0.283 | 2,769 | 184 | 2,558 | 184 | 2,556 |
| Heat Pump (kWh) | 10,976 | 203 | 0.301 | 1,065 | 20 | 0.282 | 20 | 0.029 |
| Weighted Avg. Impacts | | | | | | | | |
| Peak Demand (kW) | 0.180 | 0.180 | 0.180 | 0.180 | 0.180 | 0.180 | 0.180 | 0.180 |
| Annual Energy (kWh) | 3,836 | 247 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| Technical Potential (based on 100% participation) | 0.0 | 0.0 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 |
| Peak Demand (kW) | 0.0 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 |
| Energy (GWh) | 0.000 | 0.000 | 0.011 | 0.019 | 0.029 | 0.042 | 0.054 | 0.066 |
| Program Induced Motor Level Impacts (net of free riders) | 0.0002 | 0.0003 | 0.0006 | 0.0011 | 0.0019 | 0.0042 | 0.0054 | 0.0066 |
| Peak Demand (MW) | 0.0003 | 0.0003 | 0.0015 | 0.0015 | 0.0026 | 0.0040 | 0.0057 | 0.0075 |
| Energy (GWh) | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| Fixed Admin. Costs: | \$14,636 | \$15,280 | \$15,952 | \$16,654 | \$17,387 | \$18,152 | \$19,950 | \$21,784 |
| Actions-Audit | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Contract Letups | \$10,000 | \$5,220 | \$5,450 | \$5,689 | \$5,940 | \$6,201 | \$6,474 | \$6,759 |
| Marketing | \$3,659 | \$1,820 | \$3,988 | \$4,163 | \$4,347 | \$4,538 | \$4,739 | \$5,184 |
| Evaluation | \$26,795 | \$24,320 | \$25,390 | \$26,507 | \$27,673 | \$28,881 | \$30,162 | \$32,374 |
| Total Fixed: | | | | | | | | |
| Variable Costs: | \$10958 | \$220 | \$240 | \$250 | \$261 | \$273 | \$285 | \$311 |
| Participant Costs | | | | | | | | |

Residential "Probable Environmental" Case

| | <u>1997</u> | <u>1998</u> | <u>1999</u> | <u>2000</u> | <u>2001</u> | <u>2002</u> | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> | <u>2012</u> | <u>2013</u> | <u>2014</u> |
|--------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| CUSTOMER FORECAST | | | | | | | | | | | | | | | | | | |
| (Residential Sector) | 1,012,298 | 1,020,297 | 1,028,319 | 1,036,600 | 1,045,142 | 1,053,964 | 1,063,074 | 1,072,449 | 1,081,300 | 1,090,231 | 1,099,243 | 1,108,338 | 1,117,515 | 1,126,775 | 1,135,877 | 1,145,052 | 1,154,301 | 1,163,625 |

| | |
|--------------------------------------|--|
| GENERAL ASSUMPTIONS: | |
| DSM Escalation Rate | 4.40% |
| Capital Escalation Rate | 4.80% |
| Rainbow Processing Cost: | \$45 |
| Cost of EMA audit: | \$200 per home |
| Cost of Service Call: | \$150 per home |
| Cost of CAA Audit: | \$100 per home |
| Annual Marketing Cost for Low Income | \$10,000 |
| Annual Fixed Cost for CAA | \$20,000 |
| Cost of Survey Door Test | \$200 per home |
| Cost of Switch Installation | \$50 per switch |
| Cost of Participant Sign Up | \$10 per home (includes direct mail and telemarketing confirmed) |
| Cost of Contractor Services for LM | \$15 per switch |
| Equipment Incentive: | 0.0% on incremental cost |

| | |
|--|----------|
| UNION ELECTRIC LABOR COSTS (FULLY LOADED - 1997\$): | |
| Program Manager | \$1,247 |
| Analyst /Field Staff | \$83,187 |
| Clinical | \$47,518 |

| | |
|---------------------------|--------|
| OTHER ASSUMPTIONS: | |
| Total of Purchases: | \$1,75 |
| Retention %: | 25% |

1. RESIDENTIAL AUDIT & FINANCING PROGRAM

1. Increased participation by 25%

2. Increased fixed administrative cost by 12.5%

3. Increased energy rate by 25%

1.A-B. WATER HEATING & LIGHTING MEASURES

1. IMPLEMENTATION STARTING IN 1997, CONTINUING UNTIL 2006

2. ELIGIBILITY: All SF customers with electric space & water heat

3. APPLICABILITY: Electric Water Heater saturation

4. EQUIPMENT LIFE =

5. PARTICIPANT RENEWAL

6. FREE RIDERS =

| | <u>1997</u> | <u>1998</u> | <u>1999</u> | <u>2000</u> | <u>2001</u> | <u>2002</u> | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> | <u>2012</u> | <u>2013</u> |
|---|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| PHASE I | | | | | | | | | | | | | | | | | |
| Available Participants (all * applicable) | 173,750 | 175,122 | 176,500 | 177,922 | 178,388 | 180,902 | 182,468 | 184,075 | 185,594 | 187,127 | 188,674 | 180,235 | 191,810 | 193,359 | 194,981 | 196,538 | 198,124 |
| Eligible (less non-part.) | 173,750 | 175,088 | 175,029 | 176,812 | 177,036 | 178,706 | 179,325 | 181,207 | 182,388 | 183,577 | 184,760 | 186,241 | 187,516 | 189,505 | 191,067 | 192,842 | 194,230 |
| Percent participating (annual) | 0.25% | 0.25% | 0.25% | 0.25% | 0.25% | 0.19% | 0.19% | 0.19% | 0.19% | 0.19% | 0.19% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |
| New participants each year | 434 | 437 | 439 | 442 | 444 | 444 | 335 | 337 | 340 | 344 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Participant renewals | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total participants each year | 434 | 437 | 439 | 442 | 444 | 335 | 337 | 340 | 342 | 344 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Cumulative participants | 434 | 871 | 1,310 | 1,752 | 2,198 | 2,531 | 2,888 | 3,208 | 3,550 | 3,894 | 3,894 | 3,894 | 3,894 | 3,894 | 3,894 | 3,894 | 3,894 |
| Cumulative partic. rate: | 0.2% | 0.5% | 1.0% | 1.2% | 1.4% | 1.6% | 1.7% | 1.9% | 2.1% | 2.1% | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% |
| Free riders each year | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Cumulative free riders | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| | | | | | | | | | | | | | | | | | |
|--|----------|----------|----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Weighted Avg Impact: | | | | | | | | | | | | | | | | | |
| Park Demand (kW) | 0.341 | 0.111 | | | | | | | | | | | | | | | |
| Energy (MWh/year) | 3,737 | 1,163 | | | | | | | | | | | | | | | |
| Technical Potential (based on 100% participation) | 19.3 | 19.4 | 19.6 | 19.7 | 19.8 | 20.1 | 20.3 | 20.4 | 20.6 | 20.8 | 21.1 | 21.3 | 21.5 | 21.6 | 21.8 | 22.0 | 22.4 |
| Peak Demand (MW) | 205.5 | 207.2 | 208.0 | 210.5 | 212.2 | 214.0 | 215.9 | 217.8 | 219.6 | 221.4 | 223.2 | 225.0 | 226.9 | 228.8 | 230.6 | 232.5 | 234.4 |
| Energy (GWh) | | | | | | | | | | | | | | | | | |
| Program Induced Meter Impact (net of free riders): | | | | | | | | | | | | | | | | | |
| Peak Demand (MW) | 0.05 | 0.10 | 0.15 | 0.19 | 0.24 | 0.28 | 0.32 | 0.36 | 0.39 | 0.43 | 0.43 | 0.43 | 0.43 | 0.43 | 0.43 | 0.43 | 0.43 |
| Energy (GWh) | 0.51 | 1.03 | 1.55 | 2.07 | 2.60 | 2.99 | 3.39 | 3.80 | 4.20 | 4.61 | 4.61 | 4.61 | 4.61 | 4.61 | 4.61 | 4.61 | 4.61 |
| Fixed Admin. Costs: | | | | | | | | | | | | | | | | | |
| UE Admin/Staff | \$58,426 | \$58,911 | \$61,503 | \$64,209 | \$67,034 | \$69,984 | \$73,063 | \$76,278 | \$79,634 | \$83,138 | \$10 | \$10 | \$10 | \$10 | \$10 | \$10 | \$10 |
| Contractor Admin/staff | 40 | 40 | 40 | 40 | 40 | 40 | 40 | 40 | 40 | 40 | 40 | 40 | 40 | 40 | 40 | 40 | 40 |
| Marketing | \$10,858 | \$11,337 | \$11,336 | \$11,336 | \$11,337 | \$11,291 | \$11,468 | \$11,4061 | \$11,079 | \$115,325 | \$116,000 | \$116,785 | \$119,069 | \$119,208 | \$119,208 | \$119,208 | \$119,208 |
| Evaluation | \$14,107 | \$14,728 | \$15,376 | \$16,052 | \$16,759 | \$17,496 | \$18,208 | \$18,926 | \$19,643 | \$19,393 | \$19,069 | \$19,755 | \$19,413 | \$19,413 | \$19,413 | \$19,413 | \$19,413 |
| Total Fixed: | \$81,568 | \$95,598 | \$99,304 | \$104,190 | \$106,780 | \$113,567 | \$116,563 | \$123,780 | \$128,227 | \$134,913 | \$134,913 | \$134,913 | \$134,913 | \$134,913 | \$134,913 | \$134,913 | \$134,913 |
| Utility Variable Costs: | | | | | | | | | | | | | | | | | |
| Tank wisp | \$25 | | | | | | | | | | | | | | | | |
| Pipe insulation | 13 | | | | | | | | | | | | | | | | |
| Compact fluorescent bulb | 18 | | | | | | | | | | | | | | | | |
| Total Free Measures | \$100 | \$126 | \$140 | \$142 | \$143 | \$145 | \$147 | \$149 | \$152 | \$156 | \$159 | \$161 | \$163 | \$165 | \$167 | \$169 | \$171 |
| Utility Audit Cost | \$149 | \$149 | \$149 | \$149 | \$149 | \$149 | \$149 | \$149 | \$149 | \$149 | \$149 | \$149 | \$149 | \$149 | \$149 | \$149 | \$149 |
| Total Variable: | | | | | | | | | | | | | | | | | |
| Participant Audit Cost | \$100 | \$100 | \$100 | \$114 | \$114 | \$119 | \$124 | \$128 | \$135 | \$141 | \$147 | \$154 | \$161 | \$168 | \$175 | \$182 | \$190 |

1C. BUILDING SHELL MEASURES

1. IMPLEMENTATION STARTING IN 1997, CONTINUING UNTIL 2008
2. ELIGIBILITY: All SF customers with electric space & water heat
3. APPLICABILITY = Customers completing Phase I
4. EQUIPMENT LIFE = 25 years
5. PARTICIPANT RENEWAL = 100%
6. FREE RIDERS = 5%

| PHASE N | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 |
|------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|-------|-------|-------|-------|-------|-------|-------|
| Available participants (n * apply) | 434 | 437 | 439 | 442 | 444 | 335 | 337 | 340 | 342 | 344 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Cumulative Eligible | 434 | 871 | 1,310 | 1,752 | 2,186 | 2,531 | 2,886 | 3,208 | 3,550 | 3,894 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Percent participating (annual) | 10.00% | 10.00% | 10.00% | 10.00% | 10.00% | 10.00% | 10.00% | 10.00% | 10.00% | 10.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |
| New participants | 43 | 44 | 44 | 44 | 44 | 34 | 34 | 34 | 34 | 34 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Participant renewals | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total participants | 43 | 44 | 44 | 44 | 44 | 34 | 34 | 34 | 34 | 34 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Cumulative participants | 43 | 97 | 131 | 175 | 219 | 253 | 287 | 321 | 365 | 389 | 389 | 389 | 389 | 389 | 389 | 389 | 389 |
| Cumulative partic. rate: | 9.91% | 9.93% | 10.00% | 9.99% | 9.87% | 10.00% | 10.01% | 10.01% | 10.01% | 10.01% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |
| Free riders | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Cumulative free riders | 2 | 4 | 7 | 9 | 11 | 13 | 14 | 16 | 18 | 19 | 19 | 19 | 19 | 19 | 19 | 19 | 19 |

Implementation Participant Costs (\$955)

| Measures: | SF Cost |
|--|------------------|
| 1. Duct Sealing (Fiberglass Mastic) | \$ 300 |
| 2. Weatherization (Window Caulk & Weather Strip) | \$ 316 |
| 3. R5 Basement Wall Insulation (Conditioned) | \$ 570 |
| 4. Dual insulation (1.5" FG w/R5 Vap Bar) | \$ 350 |
| 5. Satcheck Thermostat | \$ 107 |
| 6. Air-to-Air Heat Exchanger | \$ 1,050 |
| Impacts per Participant | |
| <u>SF/EFCAC</u> | <u>Weight</u> |
| Measures 1, 2, 3, 4, 5 and 6 | 0.46481 |
| <u>SF/HPC</u> | <u>Date</u> |
| Measures 2, 3, 5 and 6 | 4.37 |
| <u>SF/ERAC</u> | <u>Minnet kW</u> |
| Measures 2, 3, 5 and 6 | 0.20 |
| <u>Weighted Total</u> | <u>Summet kW</u> |
| | 81,252 |
| <u>Weighted Avg. Impact</u> | <u>Cost</u> |
| Peak Demand (kW) | |
| Energy (#Wh/year) | |
| <u>Post Impact</u> | <u>Date</u> |
| Baseline | |
| 0.300 | |
| 1,710 | |
| 4,287 | |
| 15,181 | |
| <u>Technical Potential (based on 100% participation)</u> | |
| Peak Demand (MW) | |
| Energy (GWh) | |
| <u>Program Induced Meter Level Impacts (net of free riders):</u> | |
| Peak Demand (MW) | |
| Energy (GWh) | |
| <u>Fixed Admin. Costs:</u> | |
| Administrif | |
| Contract Labor | |
| Marketing | |
| Evaluation | |
| <u>Total Fixed:</u> | |
| Utility Variable Costs: | |
| Blower Door Test | |
| <u>Participant Measure Cost</u> | |

10. SHADING AIR CONDITIONER / HEAT PUMP W/TRELLIS

1. IMPLEMENTATION STARTING IN 1997, CONTINUING UNTIL 2006
2. ELIGIBILITY: All SF customers with electric space & water heat
3. APPLICABILITY = Customers with Central AC or Heat Pump
4. MEASURE LIFE = 15 years
5. PARTICIPANT RENEWAL
6. FREE RIDERS = 100% 5%

| | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 |
|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Available participants (at eligibility * appntd) | 142,161 | 143,264 | 144,411 | 145,574 | 146,774 | 148,013 | 149,282 | 150,509 | 151,852 | 153,106 | 154,371 | 155,649 | 156,937 | 158,238 | 159,516 | 160,804 | 162,103 |
| Eligible (base cum. part.) | 142,161 | 143,151 | 144,162 | 145,226 | 145,335 | 147,495 | 148,709 | 149,861 | 151,138 | 152,326 | 153,524 | 154,802 | 156,090 | 157,391 | 158,689 | 159,957 | 161,256 |
| Percent participating (annual) | 0.08% | 0.08% | 0.07% | 0.07% | 0.06% | 0.05% | 0.04% | 0.04% | 0.04% | 0.04% | 0.04% | 0.04% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |
| New participants | 133 | 116 | 99 | 91 | 79 | 65 | 66 | 66 | 67 | 67 | 67 | 67 | 0 | 0 | 0 | 0 | 0 |
| Participant renewals | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total participants | 133 | 116 | 99 | 91 | 79 | 65 | 66 | 66 | 67 | 67 | 67 | 67 | 0 | 0 | 0 | 0 | 0 |
| Cumulative participants | 133 | 249 | 348 | 439 | 518 | 583 | 648 | 714 | 780 | 847 | 847 | 847 | 847 | 847 | 847 | 847 | 847 |
| Cumulative ratio, rate: | 0.1% | 0.2% | 0.2% | 0.3% | 0.4% | 0.4% | 0.4% | 0.4% | 0.5% | 0.5% | 0.5% | 0.5% | 0.5% | 0.5% | 0.5% | 0.5% | 0.5% |
| Free Rides | 7 | 6 | 5 | 5 | 4 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 0 | 0 | 0 | 0 | 0 |
| Cumulative free rides | 7 | 12 | 17 | 22 | 26 | 29 | 32 | 36 | 39 | 42 | 42 | 42 | 42 | 42 | 42 | 42 | 42 |

| | Total kWh | Date | Total kWh | Date | Equipment Saturation | Total kWh | Date | Total kWh | Date | Weighted Impact |
|---------------|--------------|------|--------------|-------|-------------------------|--------------|-------|--------------|-------|-----------------|
| SF Central AC | 3,139 | 2/14 | 2,945 | 1/93 | 90.3% | 2,953 | 2/95 | 2,953 | 2/95 | 0.295 |
| SF Heat Pump | 16,043 | 206 | 3,430 | 0.343 | 8.7% | 20 | 0.333 | 20 | 0.333 | 0.323 |
| Total | | | | | | 4,391 | 213 | 3,266 | 3,266 | 0.329 |

| | Weighted Avg Impact Peak Demand (kW) | Peak Energy (kWh/year) | Baseline Demand | Delta |
|--|---|------------------------|--------------------|-------|
| Technical Potential (based on 100% participation) | 46.7 | 47.1 | 47.4 | 48.2 |
| Peak Demand (kW) | 30.3 | 30.6 | 30.8 | 31.3 |
| Energy (GWh) | | | | |
| Program Induced Meter Level Impacts (net of free rides): | 0.04 | 0.08 | 0.11 | 0.14 |
| Peak Demand (kW) | 0.03 | 0.05 | 0.07 | 0.11 |
| Energy (GWh) | | | | |

| | Fixed Admin. Costs: | Admin/Staff | Contol Labor | Marketing | Evaluation | Total Fixed: | Participant Measure Cost |
|--|---------------------|-------------|--------------|-----------|------------|--------------|--------------------------|
| | \$11,280 | \$11,702 | \$11,201 | \$112,642 | \$113,407 | \$113,987 | \$114,613 |
| | 40 | 50 | 60 | 80 | 10 | 10 | 10 |
| | \$2,172 | \$2,267 | \$2,387 | \$2,471 | \$2,560 | \$2,694 | \$2,812 |
| | 12,921 | 12,846 | 13,075 | 13,210 | 13,352 | 13,498 | 13,653 |
| | \$18,314 | \$19,120 | \$18,981 | \$20,839 | \$21,756 | \$22,713 | \$24,756 |
| | | | | | | | |
| | | | | | | | |

2. RESIDENTIAL SETBACK THERMOSTAT FOR GAS HEAT CUSTOMERS

1. IMPLEMENTATION STARTING IN 1997, CONTINUING UNTIL 2006

2. ELIGIBILITY: SF Residential Customer

3. APPLICABILITY = Gas Space Heat Saturated

4. Penetration rate half of give-away portion of program

5. MEASURE LIFE =

6. PARTICIPANT RENEWAL

7. FREE RIDERS =

Available participants (n * appels)

Eligible free outcome part.)

Percent participating (annual)

New participants

Participant renewals

Total participants

Cumulative participants

Cumulative participation rate:

Free Riders

Cumulative free riders

Weighted Avg Impact

Peak Demand (kW)

Energy (kWh/year)

Technical Potential (based on 100% participation)

Peak Demand (MW)

Energy (GWh)

Program Induced Meter Level Impacts (net of free riders):

Peak Demand (MW)

Energy (GWh)

Fixed Admin. Costs:

Admin/Staff

Contract Labor

Marketing

Evaluation

Total Fixed:

Variable Costs:

Incentivized Partic. Costs

1. Increased participation by 25%

2. Increased energy use by 25%

5 years

100%

20%

1998

2000

2001

2002

2003

2004

2005

2006

2007

2008

2009

2010

2011

2012

2013

| | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 |
|---|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Available participants (n * appels) | 476,317 | 482,095 | 485,887 | 489,800 | 493,836 | 498,005 | 502,309 | 506,739 | 510,921 | 515,141 | 519,400 | 523,697 | 528,033 | 532,409 | 536,709 | 541,044 | 545,415 |
| Eligible free outcome part.) | 476,317 | 481,188 | 484,298 | 487,093 | 490,210 | 493,466 | 497,277 | 501,210 | 504,891 | 506,906 | 512,356 | 516,653 | 520,989 | 525,385 | 529,865 | 534,000 | 538,311 |
| Percent participating (annual) | 0.19% | 0.19% | 0.19% | 0.19% | 0.19% | 0.19% | 0.19% | 0.19% | 0.19% | 0.19% | 0.10% | 0.10% | 0.09% | 0.09% | 0.09% | 0.09% | 0.09% |
| New participants | 897 | 907 | 908 | 913 | 919 | 933 | 947 | 951 | 955 | 960 | 965 | 970 | 975 | 980 | 985 | 990 | 995 |
| Participant renewals | 0 | 0 | 897 | 902 | 905 | 915 | 924 | 936 | 946 | 956 | 966 | 976 | 986 | 996 | 1,006 | 1,016 | 1,026 |
| Total participants | 897 | 902 | 1,805 | 1,815 | 1,824 | 1,834 | 1,844 | 1,854 | 1,864 | 1,874 | 1,884 | 1,894 | 1,904 | 1,914 | 1,924 | 1,934 | 1,944 |
| Cumulative participants | 897 | 1,799 | 2,707 | 3,620 | 4,539 | 5,032 | 5,529 | 6,030 | 6,535 | 7,044 | 7,044 | 7,044 | 7,044 | 7,044 | 7,044 | 7,044 | 7,044 |
| Cumulative participation rate: | 0.2% | 0.4% | 0.6% | 0.7% | 0.7% | 0.8% | 0.9% | 1.0% | 1.1% | 1.2% | 1.3% | 1.4% | 1.4% | 1.4% | 1.4% | 1.4% | 1.4% |
| Free Riders | 179 | 180 | 182 | 183 | 184 | 184 | 185 | 186 | 187 | 188 | 189 | 190 | 191 | 192 | 193 | 194 | 195 |
| Cumulative free riders | 179 | 360 | 541 | 724 | 906 | 1,006 | 1,006 | 1,006 | 1,006 | 1,006 | 1,006 | 1,006 | 1,006 | 1,006 | 1,006 | 1,006 | 1,006 |
| Weighted Avg Impact | | | | | | | | | | | | | | | | | |
| Peak Demand (kW) | 1,680 | 1,680 | 1,680 | 1,680 | 1,680 | 1,680 | 1,680 | 1,680 | 1,680 | 1,680 | 1,680 | 1,680 | 1,680 | 1,680 | 1,680 | 1,680 | 1,680 |
| Energy (kWh/year) | 2,920 | 2,920 | 2,920 | 2,920 | 2,920 | 2,920 | 2,920 | 2,920 | 2,920 | 2,920 | 2,920 | 2,920 | 2,920 | 2,920 | 2,920 | 2,920 | 2,920 |
| Technical Potential (based on 100% participation) | 47,8 | 48,2 | 48,6 | 49,0 | 49,4 | 49,8 | 50,2 | 50,7 | 51,1 | 51,5 | 51,9 | 52,4 | 52,8 | 53,2 | 53,7 | 54,1 | 54,5 |
| Peak Demand (MW) | 237,2 | 239,1 | 241,0 | 242,9 | 244,9 | 247,0 | 249,1 | 251,3 | 253,4 | 255,5 | 257,6 | 259,8 | 261,9 | 264,1 | 266,2 | 268,4 | 270,5 |
| Energy (GWh) | | | | | | | | | | | | | | | | | |
| Program Induced Meter Level Impacts (net of free riders): | | | | | | | | | | | | | | | | | |
| Peak Demand (MW) | 0.07 | 0.14 | 0.22 | 0.29 | 0.36 | 0.40 | 0.44 | 0.48 | 0.52 | 0.56 | 0.56 | 0.56 | 0.56 | 0.56 | 0.56 | 0.56 | 0.56 |
| Energy (GWh) | 0.36 | 0.71 | 1.07 | 1.44 | 1.80 | 2.00 | 2.19 | 2.39 | 2.59 | 2.80 | 2.80 | 2.80 | 2.80 | 2.80 | 2.80 | 2.80 | 2.80 |
| Fixed Admin. Costs: | | | | | | | | | | | | | | | | | |
| Admin/Staff | 128,511 | 128,766 | 131,075 | 132,443 | 133,870 | 135,300 | 136,810 | 138,340 | 140,350 | 142,007 | 142,007 | 142,007 | 142,007 | 142,007 | 142,007 | 142,007 | 142,007 |
| Contract Labor | 10 | 90 | 90 | 90 | 90 | 90 | 90 | 90 | 90 | 90 | 90 | 90 | 90 | 90 | 90 | 90 | 90 |
| Marketing | \$10,000 | \$10,440 | \$10,889 | \$11,329 | \$11,760 | \$12,402 | \$12,948 | \$13,518 | \$14,113 | \$14,733 | \$15,353 | \$16,059 | \$16,769 | \$17,489 | \$18,209 | \$18,929 | \$19,649 |
| Evaluation | \$7,126 | \$7,441 | \$7,759 | \$8,111 | \$8,468 | \$8,826 | \$9,184 | \$9,542 | \$9,900 | \$10,258 | \$10,616 | \$11,974 | \$12,332 | \$12,689 | \$13,047 | \$13,405 | \$13,763 |
| Total Fixed: | \$45,839 | \$47,647 | \$49,743 | \$51,932 | \$54,217 | \$56,503 | \$58,803 | \$60,993 | \$61,653 | \$62,242 | \$62,242 | \$62,242 | \$62,242 | \$62,242 | \$62,242 | \$62,242 | \$62,242 |
| Variable Costs: | | | | | | | | | | | | | | | | | |
| 1995\$ | 193 | 197 | 4101 | 4106 | 4110 | 4115 | 4120 | 4126 | 4131 | 4137 | 4143 | 4149 | 4155 | 4161 | 4167 | 4173 | 4179 |
| Incentivized Partic. Costs | | | | | | | | | | | | | | | | | |

J: RESIDENTIAL LOW-INCOME PROGRAM

JA-B. WATER HEATING & LIGHTING MEASURES

1. IMPLEMENTATION STARTING IN 1997, CONTINUING UNTIL 2006

2. ELIGIBILITY: All MF Customers

3. EQUIPMENT LIFE: 12 years

4. EQUIPMENT: Electric Water Heating Saturation

5. PARTICIPANT RENEWAL:

6. FREE RIDERS =

| | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 |
|---|----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Available participants (all * eligibility * applies) | \$75 | \$64 | \$62 | \$62 | \$61 | \$60 | \$59 | \$58 | \$57 | \$56 | \$55 | \$54 | \$53 | \$52 | \$51 | \$50 | \$50 |
| Eligible (less own-pmt.) | 478 | 471 | 462 | 455 | 447 | 440 | 434 | 427 | 421 | 415 | 410 | 404 | 400 | 395 | 390 | 385 | 380 |
| Percent participating (annual) | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% |
| New participants (annual) | 478 | 471 | 462 | 455 | 447 | 440 | 434 | 427 | 421 | 415 | 410 | 404 | 400 | 395 | 390 | 385 | 380 |
| Participant renewals | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total participants | 478 | 471 | 462 | 455 | 447 | 440 | 434 | 427 | 421 | 415 | 410 | 404 | 400 | 395 | 390 | 385 | 380 |
| Cumulative participants | 478 | 949 | 1,411 | 1,866 | 2,313 | 2,753 | 3,187 | 3,614 | 4,035 | 4,450 | 4,865 | 5,280 | 5,695 | 6,110 | 6,525 | 6,940 | 7,355 |
| Cumulative participation rate: | 70.9% | 142.9% | 210.4% | 290.7% | 368.6% | 443.3% | 520.8% | 599.3% | 679.3% | 760.7% | 841.1% | 921.5% | 1,001.9% | 1,082.3% | 1,162.7% | 1,243.1% | 1,323.5% |
| Free riders | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Cumulative free riders | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Impacts per Participant: | | | | | | | | | | | | | | | | | |
| Peak Demand (kW) | 0.307 | 0.049 | 0.307 | 0.049 | 0.307 | 0.049 | 0.307 | 0.049 | 0.307 | 0.049 | 0.307 | 0.049 | 0.307 | 0.049 | 0.307 | 0.049 | 0.307 |
| Energy (&Wh/year) | 3,378 | 1,163 | 3,378 | 1,163 | 3,378 | 1,163 | 3,378 | 1,163 | 3,378 | 1,163 | 3,378 | 1,163 | 3,378 | 1,163 | 3,378 | 1,163 | 3,378 |
| Technical Potential (based on 100% participation) | | | | | | | | | | | | | | | | | |
| Peak Demand (kW) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Energy (GWh) | 0.8 | 0.8 | 0.8 | 0.8 | 0.8 | 0.8 | 0.8 | 0.8 | 0.8 | 0.8 | 0.8 | 0.8 | 0.8 | 0.8 | 0.8 | 0.8 | 0.8 |
| Program Induced Meter Level Impacts (net of free riders): | | | | | | | | | | | | | | | | | |
| Peak Demand (kW) | 0.02 | 0.05 | 0.07 | 0.08 | 0.11 | 0.13 | 0.16 | 0.18 | 0.20 | 0.22 | 0.22 | 0.22 | 0.22 | 0.22 | 0.22 | 0.22 | 0.22 |
| Energy (GWh) | 0.57 | 1.12 | 1.67 | 2.21 | 2.74 | 3.26 | 3.77 | 4.28 | 4.77 | 5.26 | 5.26 | 5.26 | 5.26 | 5.26 | 5.26 | 5.26 | 5.26 |
| Fixed Admin. Costs: | | | | | | | | | | | | | | | | | |
| Administrative | \$56,428 | \$59,911 | \$61,503 | \$64,209 | \$67,034 | \$69,584 | \$73,063 | \$76,278 | \$79,634 | \$83,138 | \$86,642 | \$90,146 | \$93,650 | \$97,154 | \$100,658 | \$104,162 | \$107,666 |
| Contract Labor | \$10,000 | \$10,440 | \$10,899 | \$11,379 | \$11,860 | \$12,402 | \$12,948 | \$13,518 | \$14,113 | \$14,713 | \$15,313 | \$16,913 | \$17,513 | \$18,113 | \$18,713 | \$19,313 | \$19,913 |
| Marketing | \$5,000 | \$5,220 | \$5,540 | \$5,869 | \$6,190 | \$6,510 | \$6,830 | \$7,150 | \$7,470 | \$7,790 | \$8,110 | \$8,430 | \$8,750 | \$9,070 | \$9,390 | \$9,710 | \$10,030 |
| Evaluation | \$14,107 | \$14,728 | \$15,376 | \$16,052 | \$16,739 | \$17,426 | \$18,113 | \$18,800 | \$19,487 | \$20,174 | \$20,861 | \$21,548 | \$22,235 | \$22,922 | \$23,609 | \$24,296 | \$24,983 |
| Total Fixed: | \$98,227 | \$100,481 | \$104,681 | \$108,498 | \$114,214 | \$119,344 | \$124,558 | \$130,377 | \$135,900 | \$141,776 | \$148,500 | \$155,223 | \$161,946 | \$168,669 | \$175,392 | \$182,115 | \$188,838 |
| Utility Variable Costs: | | | | | | | | | | | | | | | | | |
| Free Measures: | 19,954 | 440 | 142 | 143 | 145 | 147 | 149 | 151 | 153 | 155 | 157 | 159 | 161 | 163 | 165 | 167 | 169 |
| Audit Cost | 136 | 154 | 157 | 159 | 162 | 165 | 168 | 171 | 174 | 177 | 180 | 183 | 186 | 189 | 192 | 195 | 198 |
| Total Variable: | 150 | 194 | 198 | 103 | 1107 | 1112 | 1117 | 1122 | 1128 | 1133 | 1139 | 1145 | 1151 | 1157 | 1163 | 1169 | 1175 |

1. Increased participation by 25%

2. Increased fixed administrative cost by 12.5%

3. Increased energy rate by 2.5%

3C. BUILDING SHELL MEASURES

1. IMPLEMENTATION STARTING IN 1997, CONTINUING UNTIL 2006
 2. ELIGIBILITY: All MF Customers
 3. APPLICABILITY = MF w/Electric Space Heat Saturation
 4. EQUIPMENT LIFE = 25 years
 5. PARTICIPANT RENEWAL = 100%
 6. FREE RIDERS = 0%

| | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Available participants (all "eligible" applicants) | 27,009 | 27,222 | 27,437 | 27,650 | 27,865 | 28,121 | 28,384 | 28,614 | 28,850 | 29,069 | 29,328 | 29,572 | 29,818 | 30,064 | 30,308 | 30,551 | 30,798 |
| Eligible (Res sum, per.) | 27,009 | 26,547 | 26,098 | 25,687 | 25,252 | 24,857 | 24,479 | 24,117 | 23,750 | 23,395 | 23,050 | 22,283 | 23,597 | 23,785 | 24,027 | 24,272 | 24,519 |
| New participants participating (annual) | 2,554 | 2,554 | 2,554 | 2,554 | 2,554 | 2,554 | 2,554 | 2,554 | 2,554 | 2,554 | 2,554 | 2,554 | 2,554 | 2,554 | 2,554 | 2,554 | 2,554 |
| Total participants | 675 | 684 | 652 | 642 | 631 | 621 | 612 | 603 | 594 | 585 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Participant renewals | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total participants | 675 | 684 | 652 | 642 | 631 | 621 | 612 | 603 | 594 | 585 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Cumulative participants | 675 | 1,339 | 1,991 | 2,633 | 3,264 | 3,885 | 4,497 | 5,100 | 5,694 | 6,279 | 6,279 | 6,279 | 6,279 | 6,279 | 6,279 | 6,279 | 6,279 |
| Cumulative participation rate: | 2.5% | 4.9% | 7.3% | 9.5% | 11.7% | 13.8% | 15.9% | 17.8% | 19.7% | 21.6% | 21.4% | 21.2% | 21.1% | 20.9% | 20.7% | 20.4% | 20.4% |
| Free riders | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Cumulative free riders | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

Instrumental Participant Costs (1995\$)

Measures:
 1. Duct Sealing (Fiberglass Matrix)
 2. Weatherization (Window Caulk & Weather Strip)

| | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 |
|------------------------|---------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| SMF-EFFCAC | \$ 160 | \$ 160 | \$ 160 | \$ 160 | \$ 160 | \$ 160 | \$ 160 | \$ 160 | \$ 160 | \$ 160 | \$ 160 | \$ 160 | \$ 160 | \$ 160 | \$ 160 | \$ 160 | \$ 160 |
| Measures 1, 2, 3 and 4 | 0.16687 | 2.514 | 1.94 | 0.18 | 0.147 | | | | | | | | | | | | |
| SMF-EFRAC | 0.21429 | 1.843 | 1.33 | 0.05 | \$108 | | | | | | | | | | | | |
| Measures 2 and 4 | | | | | | | | | | | | | | | | | |
| LMF-EFFCAC | 0.35714 | 2.278 | 1.42 | 0.10 | \$131 | | | | | | | | | | | | |
| Measures 1 and 2 | | | | | | | | | | | | | | | | | |
| LMF-EFRAC | 0.26190 | 1.462 | 0.93 | -0.02 | \$49 | | | | | | | | | | | | |
| Measure 2 | | | | | | | | | | | | | | | | | |
| Weighted Total | | 2010 | 1.36 | 0.07 | \$433 | | | | | | | | | | | | |

| | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 |
|---|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|-----------|-----------|-----------|-----------|----------|----------|----------|----------|
| Weighted Avg. Impacts per Participant: | | | | | | | | | | | | | | | | | |
| Peak Demand (kW) | \$1,090 | 2,095 | 6,998 | | | | | | | | | | | | | | |
| Energy & Wh/year | | | | | | | | | | | | | | | | | |
| Technical Potential (based on 100% participation) | | | | | | | | | | | | | | | | | |
| Peak Demand (kW) | 3.0 | 3.0 | 3.0 | 3.0 | 3.1 | 3.1 | 3.1 | 3.1 | 3.2 | 3.2 | 3.2 | 3.2 | 3.2 | 3.3 | 3.3 | 3.4 | 3.4 |
| Energy (kWh) | 56.6 | 57.0 | 57.5 | 57.5 | 58.4 | 58.9 | 59.4 | 59.4 | 60.4 | 60.9 | 61.4 | 62.0 | 62.5 | 63.0 | 63.5 | 64.0 | 64.5 |
| Program Induced Meter Level Impacts (net of fee rates): | | | | | | | | | | | | | | | | | |
| Peak Demand (kW) | 0.07 | 0.15 | 0.22 | 0.29 | 0.36 | 0.43 | 0.49 | 0.56 | 0.63 | 0.69 | 0.89 | 0.89 | 0.89 | 0.89 | 0.89 | 0.89 | 0.89 |
| Energy (kWh) | 1.41 | 2.81 | 4.17 | 5.52 | 6.84 | 8.14 | 9.42 | 10.68 | 11.93 | 13.15 | 13.15 | 13.15 | 13.15 | 13.15 | 13.15 | 13.15 | 13.15 |
| Fixed Admin. C-rate: | \$45,142 | \$47,129 | \$49,202 | \$51,367 | \$53,528 | \$55,687 | \$58,451 | \$61,022 | \$63,707 | \$66,510 | \$69,200 | \$71,787 | \$74,374 | \$77,061 | \$79,748 | \$82,435 | \$85,122 |
| Administrative | \$8,000 | \$8,352 | \$8,719 | \$9,103 | \$9,504 | \$9,922 | \$10,358 | \$10,814 | \$11,280 | \$11,757 | \$12,230 | \$12,707 | \$13,184 | \$13,661 | \$14,138 | \$14,615 | \$15,092 |
| Contract Labor | \$4,200 | \$4,176 | \$4,380 | \$4,452 | \$4,752 | \$4,981 | \$5,179 | \$5,407 | \$5,645 | \$5,893 | \$6,143 | \$6,391 | \$6,640 | \$6,889 | \$7,137 | \$7,385 | \$7,633 |
| Marketing | \$11,206 | \$11,762 | \$12,301 | \$12,842 | \$13,407 | \$13,993 | \$14,613 | \$15,256 | \$15,927 | \$16,629 | \$17,331 | \$18,033 | \$18,735 | \$19,437 | \$20,139 | \$20,841 | \$21,543 |
| Evaluation | \$76,962 | \$80,369 | \$83,905 | \$87,597 | \$91,451 | \$95,475 | \$99,678 | \$104,062 | \$113,421 | \$116,840 | \$120,241 | \$123,641 | \$127,041 | \$13,041 | \$13,641 | \$14,241 | \$14,841 |
| Total Fixed: | | | | | | | | | | | | | | | | | |
| Utility Variable Costs: | | | | | | | | | | | | | | | | | |
| Free Measures(s) | \$433 | \$474 | \$495 | \$517 | \$540 | \$563 | \$586 | \$611 | \$641 | \$669 | \$699 | \$728 | \$758 | \$788 | \$818 | \$848 | \$878 |
| Audit Cost | \$40 | \$44 | \$46 | \$48 | \$50 | \$52 | \$54 | \$56 | \$58 | \$60 | \$62 | \$64 | \$66 | \$68 | \$70 | \$72 | \$74 |
| Total Variable: | | | | | | | | | | | | | | | | | |

3D. WATER BED MATTRESS PAD

1. IMPLEMENTATION STARTING IN 1997, CONTINUING UNTIL 2006
2. ELIGIBILITY: AMF Customers
3. EQUIPMENT = Water Bed Saturation
4. EQUIPMENT LIFE =
5. PARTICIPANT RENEWAL
6. FREE RIDERS =

2. 80% acceptance rate
 3. 69% savings in energy using a \$20 mattress pad (E-SOURCE 69% savings).
 4. Summer energy usage = 142,80 kWh. 50% savings = 71,43 kWh. Demand savings = 71,43/2928 hours (Jun-Sep) = .024 kW
 5. Heater is operated year round.

ASSUMPTIONS:

| | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 |
|---|--------------------------|-----------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Available participants (all * apply) | 675 | 664 | 652 | 642 | 631 | 621 | 612 | 603 | 594 | 585 | 576 | 565 | 556 | 546 | 536 | 526 | 516 |
| Eligible (less own, part.) | 93 | 91 | 90 | 88 | 87 | 86 | 84 | 83 | 82 | 81 | 80 | 79 | 78 | 77 | 76 | 75 | 74 |
| Percent participating (annual) | 90.00% | 90.00% | 90.00% | 90.00% | 90.00% | 90.00% | 90.00% | 90.00% | 90.00% | 90.00% | 90.00% | 90.00% | 90.00% | 90.00% | 90.00% | 90.00% | 90.00% |
| New participants | 84 | 82 | 81 | 80 | 80 | 78 | 77 | 76 | 75 | 74 | 73 | 72 | 71 | 70 | 69 | 68 | 67 |
| Participant renewals | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total participants | 84 | 82 | 81 | 80 | 78 | 77 | 76 | 75 | 74 | 73 | 72 | 70 | 69 | 68 | 67 | 66 | 65 |
| Cumulative participants | 84 | 166 | 247 | 327 | 405 | 482 | 558 | 633 | 707 | 780 | 850 | 920 | 980 | 1040 | 1100 | 1160 | 1220 |
| Cumulative participation ratio: | 12.4% | 25.0% | 37.5% | 50.9% | 64.2% | 77.0% | 91.2% | 105.0% | 119.0% | 133.3% | 147.7% | 162.0% | 176.3% | 190.6% | 204.9% | 219.2% | 233.5% |
| Free riders | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Cumulative free riders | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Weighted Avg Impact | | | | | | | | | | | | | | | | | |
| Peak Demand (kW) | <u>Baseline</u> 0.100 | <u>Delta</u> 0.009 | | | | | | | | | | | | | | | |
| Energy (\$Wh/year) | 1351 | 931 | | | | | | | | | | | | | | | |
| Technical Potential (based on 100% participation) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Peak Demand (MW) | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 |
| Energy (GWh) | | | | | | | | | | | | | | | | | |
| Program Induced Water Level Impacts (net of free riders): | 0.01 | 0.01 | 0.02 | 0.02 | 0.03 | 0.03 | 0.04 | 0.04 | 0.05 | 0.05 | 0.05 | 0.05 | 0.05 | 0.05 | 0.05 | 0.05 | 0.05 |
| Peak Demand (MW) | 0.06 | 0.15 | 0.23 | 0.30 | 0.38 | 0.45 | 0.52 | 0.59 | 0.66 | 0.73 | 0.73 | 0.73 | 0.73 | 0.73 | 0.73 | 0.73 | 0.73 |
| Energy (GWh) | | | | | | | | | | | | | | | | | |
| Fixed Admin. Costs: | | | | | | | | | | | | | | | | | |
| Admin/Staff | \$11,286 | \$11,782 | \$12,301 | \$12,842 | \$13,407 | \$13,997 | \$14,613 | \$15,256 | \$15,927 | \$16,628 | \$17,340 | \$18,062 | \$18,800 | \$19,547 | \$20,313 | \$21,090 | \$21,877 |
| Contact Labor | \$2,000 | \$2,068 | \$2,180 | \$2,276 | \$2,378 | \$2,480 | \$2,590 | \$2,704 | \$2,823 | \$2,947 | \$3,072 | \$3,197 | \$3,322 | \$3,447 | \$3,573 | \$3,700 | \$3,834 |
| Marketing | \$1,000 | \$1,044 | \$1,080 | \$1,138 | \$1,198 | \$1,240 | \$1,295 | \$1,352 | \$1,411 | \$1,473 | \$1,532 | \$1,592 | \$1,653 | \$1,714 | \$1,774 | \$1,834 | \$1,894 |
| Evaluation | \$2,821 | \$2,946 | \$3,075 | \$3,210 | \$3,352 | \$3,493 | \$3,633 | \$3,774 | \$3,914 | \$4,057 | \$4,200 | \$4,342 | \$4,483 | \$4,624 | \$4,765 | \$4,906 | \$5,047 |
| Total Fixed: | \$19,245 | \$20,092 | \$20,976 | \$21,859 | \$22,863 | \$23,889 | \$24,919 | \$26,015 | \$27,160 | \$28,355 | \$29,550 | \$30,745 | \$31,940 | \$33,135 | \$34,330 | \$35,525 | \$36,720 |
| Utility Variable Costs: | | | | | | | | | | | | | | | | | |
| Free Equipment | | | | | | | | | | | | | | | | | |
| Mattress Pad | \$20,000 | \$20,000 | \$20,000 | \$20,000 | \$20,000 | \$20,000 | \$20,000 | \$20,000 | \$20,000 | \$20,000 | \$20,000 | \$20,000 | \$20,000 | \$20,000 | \$20,000 | \$20,000 | \$20,000 |
| Free Measures | \$20 | \$22 | \$23 | \$24 | \$25 | \$26 | \$27 | \$28 | \$29 | \$30 | \$31 | \$32 | \$33 | \$34 | \$35 | \$36 | \$37 |
| Audit Cost | \$10 | \$11 | \$11 | \$12 | \$12 | \$12 | \$13 | \$14 | \$14 | \$15 | \$15 | \$16 | \$16 | \$17 | \$17 | \$18 | \$18 |
| Total Variable: | \$33 | \$34 | \$35 | \$36 | \$37 | \$38 | \$39 | \$40 | \$41 | \$42 | \$43 | \$44 | \$45 | \$46 | \$47 | \$48 | \$49 |

4. AIR CONDITIONING & WATER HEATER CYCLING PROGRAM

4.A. CENTRAL AIR CONDITIONER / HEAT PUMP CYCLING

- IMPLEMENTATION STARTING IN 1997, CONTINUING UNTIL 2008
- ELIGIBILITY: All Single-Family Residential customers
- APPLICATION = SF CACHP Saturation:
- CYCLING STRATEGY = 50% Jun-Sep, 75% May & Oct
- EQUIPMENT LIFE = 15 years
- PARTICIPANT DROPOUT RATE = 4%
- PARTICIPANT RENEWAL = 98%
- FREE RIDERS = 15%

| | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|---------|
| Available participants (n = # eligible * applicability) | 584,295 | 588,609 | 593,542 | 598,322 | 603,252 | 606,344 | 613,802 | 618,014 | 624,122 | 628,277 | 634,478 | 639,729 | 645,028 | 650,370 | 655,024 | 660,920 | 666,758 | |
| Eligible fees sum, per unit | \$94,285 | \$77,616 | \$71,204 | \$65,003 | \$55,072 | \$53,417 | \$48,036 | \$42,913 | \$37,584 | \$32,105 | \$27,372 | \$23,521 | \$20,518 | \$17,263 | \$14,817 | \$13,812 | \$13,515 | |
| Percent participating (annual) | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% | |
| New participants | 11,701 | 11,568 | 11,439 | 11,314 | 11,195 | 11,082 | 10,974 | 10,872 | 10,765 | 10,661 | 10,561 | 10,461 | 10,361 | 10,261 | 10,161 | 10,061 | 10,000 | |
| Participant dropouts | 4,689 | 4,633 | 4,588 | 4,533 | 4,488 | 4,433 | 4,389 | 4,335 | 4,286 | 4,236 | 4,186 | 4,136 | 4,086 | 4,036 | 3,986 | 3,936 | 3,886 | 3,836 |
| Participant renewals | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total participants | 11,233 | 11,105 | 10,980 | 10,861 | 10,747 | 10,639 | 10,535 | 10,437 | 10,334 | 10,235 | 10,137 | 10,040 | 9,940 | 9,840 | 9,740 | 9,640 | 9,540 | 9,440 |
| Cumulative participants | 11,233 | 22,338 | 33,319 | 44,180 | 55,927 | 65,586 | 76,101 | 86,539 | 96,107 | 106,707 | 116,307 | 126,907 | 137,507 | 148,107 | 158,707 | 169,307 | 179,907 | 189,507 |
| Cumulative ratio, rate: | 1.3% | 3.8% | 5.8% | 7.4% | 9.1% | 10.8% | 12.4% | 14.0% | 15.7% | 17.0% | 18.3% | 19.6% | 20.9% | 22.2% | 23.5% | 24.8% | 26.1% | 27.4% |
| Free riders each year | 1,755 | 1,735 | 1,716 | 1,697 | 1,679 | 1,662 | 1,646 | 1,631 | 1,615 | 1,599 | 1,583 | 1,567 | 1,551 | 1,535 | 1,519 | 1,503 | 1,487 | 1,471 |
| Cumulative free riders | 1,755 | 3,490 | 5,208 | 6,933 | 9,582 | 10,245 | 11,991 | 13,522 | 15,136 | 16,736 | 18,336 | 19,936 | 21,536 | 23,136 | 24,736 | 26,336 | 27,936 | 29,536 |
| Impose per Participant: | | | | | | | | | | | | | | | | | | |
| Peak Demand (kW) | | | | | | | | | | | | | | | | | | |
| Benefit | | | | | | | | | | | | | | | | | | |
| Date | | | | | | | | | | | | | | | | | | |
| 0.85 Redund average per unit Impact of 0.89 kW by 5% for inactivative switches. | | | | | | | | | | | | | | | | | | |

ASSUMPTIONS:

- Increased participation by 33.5%
- Increased UE administrator/staff, marketing and evaluation costs by 16.75%
- Increased energy rate by 25%
- Contractor overhead = \$152,008/RDU/Unit = \$18/unit (ANB quote on 1995 contract).
- Customers are required to have a CACHP switch if they want a WH switch.

4.B. WATER HEATER CYCLING

1. IMPLEMENTATION STARTING IN 1997, CONTINUING UNTIL 2006

2. ELIGIBILITY: All Single Family Residential customers

3. APPLICABILITY = Electric Water Heater Saturation

4. CYCLING STRATEGY = 35%

5. EQUIPMENT LIFE =

6. PARTICIPANT DROPOUT RATE

7. PARTICIPANT RENEWAL

8. FREE RIDERS =

| | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Available participants (all "eligibility" applies) | 161,617 | 162,893 | 164,174 | 165,497 | 166,880 | 168,269 | 169,723 | 171,220 | 172,633 | 174,059 | 175,938 | 178,415 | 179,693 | 181,346 | 182,811 | 184,298 | |
| Eligible households (part.) | 161,617 | 161,598 | 161,637 | 161,716 | 161,837 | 162,001 | 162,209 | 162,459 | 162,623 | 162,798 | 162,955 | 164,437 | 165,302 | 167,280 | 168,833 | 170,598 | 171,775 |
| Percent participating (annual) | 0.87% | 0.87% | 0.87% | 0.87% | 0.87% | 0.87% | 0.87% | 0.87% | 0.87% | 0.87% | 0.87% | 0.87% | 0.87% | 0.87% | 0.87% | 0.87% | 0.87% |
| New participants | 1,295 | 1,294 | 1,295 | 1,295 | 1,295 | 1,295 | 1,298 | 1,298 | 1,301 | 1,303 | 1,304 | 0 | 0 | 0 | 0 | 0 | 0 |
| Participant dropouts | 0 | 52 | 52 | 52 | 52 | 52 | 52 | 52 | 52 | 52 | 52 | 0 | 0 | 0 | 0 | 0 | 0 |
| Participant renewals | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total participants | 1,295 | 1,242 | 1,243 | 1,244 | 1,244 | 1,246 | 1,247 | 1,249 | 1,251 | 1,252 | 1,253 | 0 | 0 | 0 | 0 | 0 | 0 |
| Cumulative participants | 1,295 | 2,537 | 3,780 | 5,024 | 6,288 | 7,514 | 8,781 | 10,010 | 12,513 | 12,513 | 12,513 | 12,513 | 12,513 | 12,513 | 12,513 | 12,513 | 12,513 |
| Cumulative participation rate: | 0.87% | 2.3% | 3.0% | 3.8% | 4.5% | 5.2% | 6.5% | 7.2% | 7.1% | 7.1% | 7.0% | 7.0% | 6.5% | 6.8% | 6.8% | 6.8% | 6.8% |
| Free riders | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Cumulative free riders | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Impacts per Participant: | | | | | | | | | | | | | | | | | |
| Peak Demand (kW) - Existing | 0.493 | 0.393 | 0.393 | 0.393 | 0.393 | 0.393 | 0.393 | 0.393 | 0.393 | 0.393 | 0.393 | 0.393 | 0.393 | 0.393 | 0.393 | 0.393 | 0.393 |
| Peak Demand (kW) - Replacement | 0.498 | 0.380 | 0.380 | 0.380 | 0.380 | 0.380 | 0.380 | 0.380 | 0.380 | 0.380 | 0.380 | 0.380 | 0.380 | 0.380 | 0.380 | 0.380 | 0.380 |
| Peak Demand (kW) - New | 0.372 | 0.330 | 0.330 | 0.330 | 0.330 | 0.330 | 0.330 | 0.330 | 0.330 | 0.330 | 0.330 | 0.330 | 0.330 | 0.330 | 0.330 | 0.330 | 0.330 |
| Weighted Avg. Impact | | | | | | | | | | | | | | | | | |
| Peak Demand (kW) | 0.339 | 0.287 | | | | | | | | | | | | | | | |
| Technical Potential (based on 100% participation) | 46.4 | 46.8 | 47.1 | 47.5 | 47.9 | 48.3 | 48.7 | 49.1 | 49.5 | 50.0 | 50.4 | 50.8 | 51.2 | 51.6 | 52.0 | 52.5 | 53.9 |
| Peak Demand (MW) | | | | | | | | | | | | | | | | | |
| Program Induced Meter Impacts (net of free riders): | 0.4 | 0.7 | 1.1 | 1.4 | 1.8 | 2.2 | 2.5 | 2.8 | 3.2 | 3.6 | 3.8 | 3.8 | 3.8 | 3.8 | 3.8 | 3.8 | 3.8 |
| Peak Demand (MW) | | | | | | | | | | | | | | | | | |
| Fixed Admin. Costs: | | | | | | | | | | | | | | | | | |
| UE Admin/Off | 126,352 | 127,511 | 128,722 | 129,986 | 131,305 | 132,682 | 134,121 | 135,622 | 137,169 | 138,825 | 140,287 | 141,159 | 142,080 | 143,062 | 144,078 | 145,136 | 146,242 |
| Contract Admin/Instal | 124,905 | 126,868 | 126,619 | 127,989 | 128,230 | 130,151 | 131,959 | 133,260 | 134,724 | 136,252 | 140,927 | 141,756 | 142,625 | 143,533 | 144,469 | 145,402 | 146,502 |
| Marketing | 113,861 | 114,262 | 114,890 | 115,515 | 116,229 | 116,813 | 117,488 | 118,466 | 119,219 | 120,127 | 120,706 | 121,307 | 121,907 | 122,507 | 123,107 | 123,707 | 124,307 |
| Evaluation | 7,691 | 8,978 | 9,780 | 10,404 | 11,442 | 11,452 | 11,526 | 11,617 | 11,630 | 11,630 | 11,630 | 11,630 | 11,630 | 11,630 | 11,630 | 11,630 | 11,630 |
| Transmitter Maintenance | 3,689 | 3,886 | 4,044 | 4,423 | 4,942 | 5,462 | 5,982 | 6,502 | 6,812 | 7,237 | 7,652 | 8,072 | 8,492 | 8,912 | 9,332 | 9,752 | 10,172 |
| Total Fixed: | 172,879 | 174,725 | 178,014 | 181,447 | 185,032 | 189,774 | 193,910 | 197,121 | 201,723 | 205,339 | 208,959 | 211,569 | 214,179 | 216,789 | 219,399 | 221,999 | 224,599 |
| Variable Costs: | | | | | | | | | | | | | | | | | |
| Incentive | 140 | 144 | 146 | 148 | 150 | 152 | 154 | 156 | 158 | 160 | 162 | 164 | 166 | 168 | 170 | 172 | 174 |
| Installation Labor | 150 | 154 | 157 | 159 | 162 | 165 | 168 | 171 | 174 | 177 | 180 | 183 | 186 | 189 | 192 | 195 | 198 |
| Billing Process | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 |
| Switch Removal cost | 150 | 154 | 157 | 159 | 162 | 165 | 168 | 171 | 174 | 177 | 180 | 183 | 186 | 189 | 192 | 195 | 198 |
| Total Variable: | | | | | | | | | | | | | | | | | |
| Utility Fixed Equipment Costs: | | | | | | | | | | | | | | | | | |
| Radio Controller | 45,471 | 45,471 | 45,471 | 45,471 | 45,471 | 45,471 | 45,471 | 45,471 | 45,471 | 45,471 | 45,471 | 45,471 | 45,471 | 45,471 | 45,471 | 45,471 | 45,471 |
| Load Management Switch | 104 | 104 | 104 | 104 | 104 | 104 | 104 | 104 | 104 | 104 | 104 | 104 | 104 | 104 | 104 | 104 | 104 |
| Radio Transmitters & 1 tower | 18,882 | 18,882 | 18,882 | 18,882 | 18,882 | 18,882 | 18,882 | 18,882 | 18,882 | 18,882 | 18,882 | 18,882 | 18,882 | 18,882 | 18,882 | 18,882 | 18,882 |

6. RESIDENTIAL REFRIGERATOR / FREEZER REMOVAL PROGRAM

B. REFRIGERATOR REMOVAL

- IMPLEMENTATION STARTING IN 1997, CONTINUING UNTIL 2006
- ELIGIBILITY: All Residential customers
- APPLICABILITY = Satisfaction of 2nd Refrigerators:
- EQUIPMENT LIFE = 8 years
- PARTICIPANT RENEWALS = 30%
- FREE RIDERS =

| | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| | 181,795 | 183,232 | 184,073 | 186,150 | 187,864 | 189,279 | 190,915 | 193,598 | 194,188 | 195,792 | 197,410 | 199,044 | 200,692 | 202,355 | 203,989 | 205,637 | 207,396 |
| Available participants (all * applies) - 2nd ref. | 50,015 | 51,416 | 51,830 | 52,257 | 52,593 | 53,154 | 53,822 | 54,085 | 54,512 | 54,962 | 55,417 | 55,876 | 56,339 | 56,794 | 57,253 | 57,715 | |
| Available participants (turnover) - 1st ref. | 232,411 | 234,248 | 239,069 | 239,392 | 241,977 | 244,089 | 246,221 | 248,253 | 250,303 | 252,373 | 254,481 | 256,568 | 258,694 | 260,783 | 262,890 | 265,013 | |
| Total available participants | 222,411 | 225,288 | 218,073 | 210,682 | 203,039 | 195,826 | 189,008 | 182,580 | 170,315 | 166,724 | 164,936 | 170,957 | 173,046 | 175,153 | 177,276 | | |
| Eligible (less non-part.) | | | | | | | | | | | | | | | | | |
| Percent participating (annual) | 3.65% | 4.03% | 4.27% | 4.55% | 4.55% | 4.55% | 4.55% | 4.55% | 4.55% | 4.55% | 4.55% | 4.55% | 4.55% | 4.55% | 4.55% | 4.55% | |
| New participants | 8,848 | 9,088 | 9,312 | 9,585 | 9,298 | 6,910 | 6,000 | 8,206 | 9,021 | 7,749 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Participant renewals | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total participants | 8,948 | 9,088 | 9,312 | 9,585 | 9,298 | 6,910 | 6,000 | 8,306 | 9,021 | 7,749 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Cumulative participants | 8,948 | 18,016 | 27,328 | 36,913 | 46,151 | 55,061 | 63,681 | 71,987 | 79,988 | 87,737 | 97,737 | 97,737 | 97,737 | 97,737 | 97,737 | 97,737 | 97,737 |
| Cumulative participation: | 3.9% | 7.7% | 11.6% | 15.5% | 18.2% | 22.8% | 26.1% | 29.2% | 32.2% | 35.1% | 38.4% | 38.4% | 38.4% | 38.4% | 38.4% | 38.4% | 38.4% |
| Free riders | 2,684 | 2,720 | 2,794 | 2,876 | 2,771 | 2,673 | 2,580 | 2,492 | 2,406 | 2,325 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Cumulative free riders | 2,684 | 5,405 | 6,196 | 11,074 | 13,845 | 16,518 | 19,098 | 21,550 | 23,996 | 26,321 | 26,321 | 26,321 | 26,321 | 26,321 | 26,321 | 26,321 | 26,321 |
| Avg. Age of Unit removed | | | | | | | | | | | | | | | | | |
| AHAM UEC | | | | | | | | | | | | | | | | | |
| Year | 17 | 601 | 661 | 9,0% | 9,0% | 9,0% | 9,0% | 9,0% | 9,0% | 9,0% | 9,0% | 9,0% | 9,0% | 9,0% | 9,0% | 9,0% | 9,0% |
| Manual defrost | 17 | 1,013 | 1,114 | 11.8% | 11.8% | 131 | | | | | | | | | | | |
| Partial Auto Defrost | 17 | 1,422 | 1,584 | 02.3% | 02.3% | 975 | | | | | | | | | | | |
| Auto defrost - top freezer | 17 | 1,781 | 1,970 | 16.8% | 16.8% | 331 | | | | | | | | | | | |
| Impacts per Participant | | | | | | | | | | | | | | | | | |
| Peak Demand (kW) | | | | | | | | | | | | | | | | | |
| Energy (kWh) | | | | | | | | | | | | | | | | | |
| Baseline | | | | | | | | | | | | | | | | | |
| Date | | | | | | | | | | | | | | | | | |
| 0.178 | 0.178 | 0.178 | 0.178 | 0.178 | 0.178 | 0.178 | 0.178 | 0.178 | 0.178 | 0.178 | 0.178 | 0.178 | 0.178 | 0.178 | 0.178 | 0.178 | |
| Technical Potential (Based on 100% participation) | 41,4 | 41,7 | 42,0 | 42,4 | 42,7 | 43,1 | 43,4 | 43,8 | 44,2 | 44,6 | 44,9 | 45,3 | 45,7 | 46,0 | 46,4 | 46,8 | 47,2 |
| Peak Demand (kW) | 299,3 | 301,7 | 304,1 | 306,5 | 308,1 | 311,7 | 314,4 | 317,1 | 319,7 | 322,4 | 325,1 | 327,7 | 330,5 | 333,2 | 335,9 | 338,6 | 341,3 |
| Energy (kWh) | | | | | | | | | | | | | | | | | |
| Program Induced Meter Impacts (net of free riders): | 1,1 | 2,2 | 3,4 | 4,6 | 5,8 | 6,9 | 7,9 | 9,0 | 10,0 | 10,9 | 10,9 | 10,9 | 10,9 | 10,9 | 10,9 | 10,9 | 10,9 |
| UE Admin/sell | 8,1 | 16,2 | 24,6 | 33,3 | 41,0 | 49,6 | 57,4 | 64,9 | 72,1 | 79,1 | 79,1 | 79,1 | 79,1 | 79,1 | 79,1 | 79,1 | 79,1 |
| Contractor Admin/sell | | | | | | | | | | | | | | | | | |
| Marketing | | | | | | | | | | | | | | | | | |
| Evaluation | | | | | | | | | | | | | | | | | |
| Total Fixed: | | | | | | | | | | | | | | | | | |
| Variable Costs: | 19954 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 |
| Incentive | 775 | 162 | 185 | 189 | 193 | 197 | 199 | 201 | 203 | 205 | 207 | 209 | 211 | 213 | 215 | 217 | 219 |
| Contractor Removal Cost | | | | | | | | | | | | | | | | | |

ASSUMPTIONS:

- Increased participation by 250%
- Increased fixed administrative cost by 125%
- Increased energy rate by 25%
- Dawn Glitz (ARCA) estimate 1997 annual cost of \$75/unit for scheduling, removal and recycling.
- Maximum of two operational units per household.

6B. FREEZER REMOVAL

1. IMPLEMENTATION STARTING IN 1997, CONTINUING UNTIL 2006

2. ELIGIBILITY: All Residential customers

3. APPLICABILITY: Saturation of Stand Alone Freezers:

4. EQUIPMENT LIFE = 8 years

5. PARTICIPANT RENEWALS: 100%

6. FREE RIDERS = 30%

| | <u>1998</u> | <u>1999</u> | <u>2000</u> | <u>2001</u> | <u>2002</u> | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> | <u>2012</u> | <u>2013</u> |
|---|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Available participants (# * apps) | 331,696 | 331,306 | 336,998 | 339,875 | 342,643 | 345,604 | 348,652 | 351,530 | 354,433 | 357,393 | 360,320 | 363,303 | 366,314 | 369,273 | 372,255 | 375,262 |
| Eligible (less occupied) | 330,544 | 331,419 | 331,559 | 330,249 | 329,742 | 328,318 | 328,748 | 326,199 | 327,963 | 330,640 | 333,823 | 336,634 | 339,553 | 342,775 | 345,592 | 0% |
| Percent participating (annual) | 0.35% | 0.53% | 0.77% | 1.05% | 1.05% | 1.05% | 1.05% | 1.05% | 1.05% | 1.05% | 1.05% | 1.05% | 1.05% | 1.05% | 1.05% | 0% |
| New participants | 1,152 | 2,152 | 3,474 | 3,481 | 3,474 | 3,468 | 3,462 | 3,458 | 3,456 | 3,452 | 3,446 | 3,432 | 3,422 | 3,412 | 3,402 | 3,452 |
| Participant renewals | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Participants | 1,152 | 2,152 | 3,474 | 3,481 | 3,474 | 3,468 | 3,462 | 3,458 | 3,456 | 3,452 | 3,446 | 3,432 | 3,422 | 3,412 | 3,402 | 3,452 |
| Cumulative Participants | 1,152 | 2,887 | 5,439 | 8,920 | 12,294 | 15,862 | 19,324 | 22,782 | 26,234 | 29,690 | 29,960 | 29,960 | 29,960 | 29,960 | 29,960 | 29,960 |
| Cumulative participation rate: | 0.4% | 0.9% | 1.6% | 2.6% | 3.6% | 4.6% | 5.6% | 6.5% | 7.5% | 8.4% | 8.3% | 8.2% | 8.1% | 8.0% | 8.0% | 7.9% |
| Free riders | 346 | 521 | 768 | 1,044 | 1,042 | 1,040 | 1,039 | 1,037 | 1,036 | 1,034 | 1,032 | 1,030 | 1,028 | 1,026 | 1,024 | 0 |
| Cumulative free riders | 346 | 866 | 1,832 | 2,676 | 3,718 | 4,759 | 5,797 | 6,835 | 7,870 | 8,904 | 8,904 | 8,904 | 8,904 | 8,904 | 8,904 | 0 |
| Avg. Age of Removed Unit in 1998 (years) | 17 | 786 | 865 | 941 | 1,126 | 1,126 | 1,126 | 1,126 | 1,126 | 1,126 | 1,126 | 1,126 | 1,126 | 1,126 | 1,126 | 0 |
| | 17 | 1,024 | 1,126 | 1,126 | 1,657 | 38.9% | 38.9% | 38.9% | 38.9% | 38.9% | 38.9% | 38.9% | 38.9% | 38.9% | 38.9% | 0 |
| Impact per Participant | | | | | | | | | | | | | | | | |
| Peak Demand (kW) | | | | | | | | | | | | | | | | |
| Energy (kWh) | | | | | | | | | | | | | | | | |
| Baseline | | | | | | | | | | | | | | | | |
| 0.126 | | | | | | | | | | | | | | | | |
| 773 | | | | | | | | | | | | | | | | |
| Technical Potential (based on 100% participation) | | | | | | | | | | | | | | | | |
| Peak Demand (MW) | 41.5 | 41.8 | 42.1 | 42.5 | 42.8 | 43.2 | 43.5 | 43.9 | 44.3 | 44.7 | 45.0 | 45.4 | 45.8 | 46.2 | 46.5 | 47.3 |
| Energy (GWh) | 254.4 | 256.4 | 260.5 | 262.6 | 264.9 | 267.2 | 269.5 | 271.7 | 274.0 | 276.2 | 278.5 | 280.8 | 283.2 | 285.4 | 287.6 | 290.1 |
| Program Induced Meter Level Impacts (net of free riders): | | | | | | | | | | | | | | | | |
| Peak Demand (MW) | 0.1 | 0.3 | 0.5 | 0.8 | 1.1 | 1.4 | 1.7 | 2.0 | 2.3 | 2.6 | 2.8 | 2.8 | 2.8 | 2.8 | 2.8 | 2.8 |
| Energy (GWh) | 0.6 | 1.6 | 2.3 | 4.8 | 6.7 | 8.6 | 10.5 | 12.3 | 14.2 | 16.1 | 16.1 | 16.1 | 16.1 | 16.1 | 16.1 | 16.1 |
| Fixed Admin. Costs: | | | | | | | | | | | | | | | | |
| UE Admin/Staff | \$73,178 | \$76,398 | \$78,780 | \$83,269 | \$86,833 | \$90,758 | \$94,751 | \$98,920 | \$103,273 | \$107,817 | \$110 | \$10 | \$10 | \$10 | \$10 | \$10 |
| Contractor Admin/Staff | 40 | 40 | 40 | 40 | 40 | 40 | 40 | 40 | 40 | 40 | 40 | 40 | 40 | 40 | 40 | 40 |
| Marketing | \$5,000 | \$5,120 | \$5,450 | \$5,689 | \$5,940 | \$6,201 | \$6,474 | \$6,759 | \$7,036 | \$7,321 | \$7,608 | \$7,895 | \$8,182 | \$8,470 | \$8,757 | \$9,044 |
| Evaluation | \$18,235 | \$19,100 | \$19,940 | \$20,817 | \$21,733 | \$22,690 | \$23,668 | \$24,730 | \$25,818 | \$26,900 | \$28,088 | \$29,270 | \$30,458 | \$31,640 | \$32,822 | \$34,004 |
| Total Fixed: | \$217,084 | \$226,815 | \$236,586 | \$246,956 | \$257,864 | \$269,210 | \$281,055 | \$293,421 | \$306,332 | \$319,910 | \$331,618 | \$343,321 | \$355,029 | \$366,730 | \$378,438 | \$390,146 |
| Variable Costs: | | | | | | | | | | | | | | | | |
| Incentive | 18954 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 |
| Contractor Removal Cost | 175 | 87 | 185 | 183 | 183 | 193 | 197 | 201 | 206 | 211 | 216 | 220 | 225 | 230 | 235 | 240 |

B: RESIDENTIAL NEW CONSTRUCTION PROGRAM

1. BUILDING SHELL MEASURES

2. ELIGIBILITY: All SF and MF new construction customers

3. APPLICABILITY: Electric Space Heat Satisfaction

4. EQUIPMENT LIFE = 25 years

5. PARTICIPANT RENEWAL = 100% 25 years

6. FREE RIDERS = 2%

| | <u>1997</u> | <u>1998</u> | <u>1999</u> | <u>2000</u> | <u>2001</u> | <u>2002</u> | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> | <u>2012</u> | <u>2013</u> |
|---------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Eligible (excluding last 6 yrs) | 2,210 | 2,189 | 2,198 | 2,287 | 2,319 | 2,415 | 2,494 | 2,587 | 2,423 | 2,445 | 2,487 | 2,490 | 2,513 | 2,535 | 2,492 | 2,512 | 2,532 |
| % | 5% | 10% | 15% | 20% | 25% | 30% | 30% | 30% | 30% | 30% | 30% | 30% | 30% | 0% | 0% | 0% | 0% |
| Percent participating (annual) | 110 | 219 | 330 | 453 | 585 | 725 | 748 | 770 | 727 | 734 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| New participants | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Participating renewals | 110 | 219 | 330 | 453 | 585 | 725 | 748 | 770 | 727 | 734 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total participants | 110 | 329 | 659 | 1,112 | 1,697 | 2,422 | 3,170 | 3,940 | 4,867 | 5,401 | 5,401 | 5,401 | 5,401 | 5,401 | 5,401 | 5,401 | 5,401 |
| Cumulative participants | 5,095 | 7,575 | 10,075 | 12,575 | 15,175 | 17,875 | 21,175 | 22,975 | 20,835 | 18,935 | 17,435 | 16,135 | 15,035 | 14,035 | 13,135 | 12,135 | 11,035 |
| Cumulative participation rate | 5.0% | 7.5% | 10.0% | 12.5% | 15.1% | 17.8% | 19.7% | 21.1% | 22.1% | 22.9% | 20.8% | 18.9% | 17.4% | 16.1% | 15.0% | 14.0% | 13.1% |
| Free riders | 2 | 7 | 13 | 22 | 34 | 46 | 63 | 79 | 83 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 |
| Cumulative free riders | 2 | 7 | 13 | 22 | 34 | 46 | 63 | 79 | 83 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 |

Incremental Participant Costs

Measures:

1. Duct Sealing (Fiberglass Matrix)

2. Washitzation (Window Casing & Weather Strip)

3. R5 Basement Wall Insulation (Conditioned)

4. Duct Insulation (1.5" FG w/R5 Vap Bl)

5. R38 Ceiling Insulation

6. setback Thermostat

7. Air-to-Air Heat Exchangers

Impacts per Participant

| | Weight | Date | Date | Date | Cost |
|----------------|---------|-------|-----------|-----------|---------|
| | | kWh | Winter kW | Summer kW | |
| SF | 0.57576 | 5,031 | 3.78 | 0.16 | \$1,528 |
| SMF | 0.16162 | 2,137 | 1.60 | 0.13 | \$143 |
| LMF | 0.26263 | 1,833 | 1.21 | 0.05 | \$97 |
| Weighted Total | | 3750 | 2.78 | 0.13 | \$1,768 |

Weighted Avg. Impacts

Peak Demand (kW)

Annual Energy (kWh)

Technical Potential (based on 100% participation)

Peak Demand (kW)

Energy (GWh)

Program Induced Meter Level Impacts (net of free riders)

Peak Demand (kW)

Energy (GWh)

Fixed Admin. Costs:

Admin/Staff

Contract Labor

Marketing

Evaluation

Annual E-Save Membership Fee

Total Fixed:

Variable Costs:

Installed Measure Cost

Rebate Processing

Total Variable

- More competitive electric customers will participate in Green Key, while more customers with a choice will choose gas, because it's cheaper. As a result, participation is not expected to change.
- Increased energy rate by 25%

6B. SHADING AIR CONDITIONER / HEAT PUMP W/ TRELIN

| | |
|--|-------|
| 1. IMPLEMENTATION STARTING IN 1987, CONTINUING UNTIL 2006 | 88.5% |
| 2. ELIGIBILITY: All Stand MF new construction customer | 94.1% |
| 3. APPLICABILITY: Central air conditioner/heat pump saturation | |
| 4. EQUIPMENT LIFE = 15 years | |
| 5. PARTICIPANT RENEWAL | 100% |
| 6. FREE RIDERS = 5% | |

| | 1991 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|-------|-------|-------|-------|-------|-------|-------|--|
| Eligible (turnover * eligibility * applicability) | 110 | 219 | 330 | 453 | 565 | 725 | 748 | 770 | 727 | 734 | 7,501 | 7,570 | 7,639 | 7,708 | 7,776 | 7,837 | 7,899 | |
| Percent participating (annual) | 10.00% | 10.00% | 10.00% | 10.00% | 10.00% | 10.00% | 10.00% | 10.00% | 10.00% | 10.00% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | |
| New participants | 11 | 22 | 33 | 45 | 59 | 73 | 75 | 77 | 73 | 73 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Participant renewals | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Total participants | 11 | 22 | 33 | 45 | 59 | 73 | 75 | 77 | 73 | 73 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Cumulative participants | 11 | 33 | 66 | 111 | 170 | 243 | 318 | 395 | 468 | 541 | 541 | 541 | 541 | 541 | 541 | 541 | 541 | |
| Cumulative partic. rate | 10.0% | 10.0% | 10.0% | 10.0% | 10.0% | 10.0% | 10.0% | 10.0% | 10.0% | 10.0% | 10.0% | 10.0% | 10.0% | 10.0% | 10.0% | 10.0% | 10.0% | |
| Free riders | 1 | 1 | 2 | 2 | 3 | 3 | 4 | 4 | 4 | 4 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Cumulative free riders | 1 | 2 | 3 | 6 | 9 | 12 | 16 | 20 | 23 | 27 | 27 | 27 | 27 | 27 | 27 | 27 | 27 | |
| Impacts per Participant: | | | | | | | | | | | | | | | | | | |
| Total | | | | | | | | | | | | | | | | | | |
| kWh | | | | | | | | | | | | | | | | | | |
| Central AC & WN | 3,066 | 204 | 2,833 | 0.283 | 0.301 | 2,769 | 1,065 | 184 | 2,558 | 0.258 | | | | | | | | |
| Heat Pump (kWh) | 10,976 | 203 | 3,013 | 0.301 | 0.7% | 9.7% | 0.9 | 20 | 0.392 | 0.029 | | | | | | | | |
| Weighted Avg. Impacts | | | | | | | | | | | | | | | | | | |
| kWh | | | | | | | | | | | | | | | | | | |
| Peak Demand (kW) | 1,887 | 0.180 | 3,836 | 247 | | | | | | | | | | | | | | |
| Annual Energy (kWh) | | | | | | | | | | | | | | | | | | |
| Technical Potential (based on 100% participation) | | | | | | | | | | | | | | | | | | |
| Peak Demand (MW) | 0.0 | 0.0 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | |
| Energy (GWh) | 0.0 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | |
| Program Induced Meter Level Impacts (net of free riders) | | | | | | | | | | | | | | | | | | |
| Peak Demand (MW) | 0.002 | 0.006 | 0.011 | 0.019 | 0.029 | 0.042 | 0.054 | 0.068 | 0.080 | 0.093 | 0.093 | 0.093 | 0.093 | 0.093 | 0.093 | 0.093 | 0.093 | |
| Energy (GWh) | 0.003 | 0.006 | 0.015 | 0.028 | 0.040 | 0.057 | 0.075 | 0.093 | 0.110 | 0.127 | 0.127 | 0.127 | 0.127 | 0.127 | 0.127 | 0.127 | 0.127 | |
| Fund Admin. Costs | | | | | | | | | | | | | | | | | | |
| Admin/Off. | \$14,836 | \$15,280 | \$15,952 | \$16,654 | \$17,387 | \$18,152 | \$18,950 | \$19,784 | \$20,655 | \$21,563 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | |
| Contract Labor | 90 | 90 | 90 | 90 | 90 | 90 | 90 | 90 | 90 | 90 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | |
| Marketing | 110,000 | 15,220 | 15,450 | 15,989 | 15,940 | 16,201 | 16,714 | 16,759 | 17,056 | 17,367 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | |
| Evaluation | 43,958 | 13,920 | 13,988 | 14,183 | 14,347 | 14,538 | 14,738 | 14,946 | 15,164 | 15,391 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | |
| Total Fixed: | \$28,285 | \$24,320 | \$25,390 | \$26,507 | \$27,673 | \$28,891 | \$30,162 | \$31,489 | \$32,874 | \$34,321 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | |
| Variable Costs: | | | | | | | | | | | | | | | | | | |
| Participant Costs | \$1995* | \$230 | \$240 | \$250 | \$261 | \$273 | \$285 | \$297 | \$311 | \$324 | \$339 | \$353 | \$369 | \$385 | \$402 | \$420 | \$438 | |

APPENDIX D

COMMERCIAL SECTOR PLSA ASSUMPTIONS



EPRI DSManger
Union Electric Company
Program Inputs Summary

Page: 1
Date:03/31/95
Time:16:09:53

Program: C1A - WALK THROUGH AUDIT AND ANALYSIS

GENERAL

Program name C1A
Evaluation range 1995 to 2014
Reenrollment rate 100.00 %
Need Incentive rate 100.00 %
New Customers? NO
Generation scenario C1A
Transmission scenario NONE
Distribution scenario NONE

Program: C1A - WALK THROUGH AUDIT AND ANALYSIS

POWER SUPPLIER PROGRAM COSTS (\$)

EPRI DSManger
Union Electric Company
Program Inputs Summary

Page: 3
Date: 03/31/95
Time: 16:09:53

Program: C1A - WALK THROUGH AUDIT AND ANALYSIS

POWER SUPPLIER CAPITALIZED PROGRAM COSTS (\$)

Program: C1A - WALK THROUGH AUDIT AND ANALYSIS
 Market Segment: TOTALMKT - Total Market Summary

GENERAL

| | |
|---------------------|-------------|
| Market name | TOTALMKT |
| Technology lifetime | 10 yrs |
| Cust. discount rate | 33.00 % |
| Dist. Loss Profile | 7.538% |
| Sales tax rate | 0.00 % |
| Units | Square Feet |

DEPRECIATION SCHEDULE
 Year Rate

RATE SCHEDULES

| Schedule | Before | After |
|-----------------|----------|----------|
| | Customer | Customer |
| Retail Electric | UE_LGS | UE_LGS |
| Retail Fuel | N_A | N_A |

LOAD IMPACTS
 Before Customer

| Enduse | Description | Fuel | KWh | KW | MMBtu |
|---------|---------------------------------------|----------|----------|------|-------|
| | | | | | |
| C4A_BAS | EQUIPMENT REPLACEMENT-LIGHTING-BEFORE | Electric | 24.40000 | 0.00 | 0.00 |
| | | Total | 24.40 | 0.00 | 0.00 |

After Customer

| Enduse | Description | Fuel | KWh | KW | MMBtu |
|---------|--------------------------------------|------------|-------|------|-------|
| | | | | | |
| C4A_DSM | EQUIPMENT REPLACEMENT-LIGHTING-AFTER | Electric | 22.80 | 0.00 | 0.00 |
| | | Total | 22.80 | 0.00 | 0.00 |
| | | Difference | -1.60 | 0.00 | 0.00 |

Program: C1A - WALK THROUGH AUDIT AND ANALYSIS
 Market Segment: TOTALMKT - Total Market Summary

| Year | PARTICIPANT COSTS (\$) | | | MARKET SEGMENT REBATES (\$) | | | |
|------|------------------------|--------------------------|--------------------|-----------------------------|----------------|------------------|----------------|
| | First year Investment | Annual Maintenance Costs | Annual Other Costs | Expensed | | Capitalized | |
| | | | | One Time Rebates | Annual Rebates | One Time Rebates | Annual Rebates |
| 1995 | 0.00 | 0.00 | 0.00 | 1995 | 0.00 | 0.00 | 0.00 |
| 1996 | 0.00 | 0.00 | 0.00 | 1996 | 0.00 | 0.00 | 0.00 |
| 1997 | 0.33 | 0.00 | 0.00 | 1997 | 0.00 | 0.00 | 0.00 |
| 1998 | 0.34 | 0.00 | 0.00 | 1998 | 0.00 | 0.00 | 0.00 |
| 1999 | 0.36 | 0.00 | 0.00 | 1999 | 0.00 | 0.00 | 0.00 |
| 2000 | 0.37 | 0.00 | 0.00 | 2000 | 0.00 | 0.00 | 0.00 |
| 2001 | 0.39 | 0.00 | 0.00 | 2001 | 0.00 | 0.00 | 0.00 |
| 2002 | 0.41 | 0.00 | 0.00 | 2002 | 0.00 | 0.00 | 0.00 |
| 2003 | 0.42 | 0.00 | 0.00 | 2003 | 0.00 | 0.00 | 0.00 |
| 2004 | 0.44 | 0.00 | 0.00 | 2004 | 0.00 | 0.00 | 0.00 |
| 2005 | 0.46 | 0.00 | 0.00 | 2005 | 0.00 | 0.00 | 0.00 |
| 2006 | 0.48 | 0.00 | 0.00 | 2006 | 0.00 | 0.00 | 0.00 |
| 2007 | 0.50 | 0.00 | 0.00 | 2007 | 0.00 | 0.00 | 0.00 |
| 2008 | 0.53 | 0.00 | 0.00 | 2008 | 0.00 | 0.00 | 0.00 |
| 2009 | 0.55 | 0.00 | 0.00 | 2009 | 0.00 | 0.00 | 0.00 |
| 2010 | 0.57 | 0.00 | 0.00 | 2010 | 0.00 | 0.00 | 0.00 |
| 2011 | 0.60 | 0.00 | 0.00 | 2011 | 0.00 | 0.00 | 0.00 |
| 2012 | 0.62 | 0.00 | 0.00 | 2012 | 0.00 | 0.00 | 0.00 |
| 2013 | 0.65 | 0.00 | 0.00 | 2013 | 0.00 | 0.00 | 0.00 |
| 2014 | 0.68 | 0.00 | 0.00 | 2014 | 0.00 | 0.00 | 0.00 |

Program: C1A - WALK THROUGH AUDIT AND ANALYSIS
Market Segment: TOTALMKT - Total Market Summary

PENETRATION

| Year | New Participants | New Free Riders % | New Free Drivers % | Cumulative Penetration | Cumulative Net of Free Riders | Cumulative Free Drivers |
|------|------------------|-------------------|--------------------|------------------------|-------------------------------|-------------------------|
| 1995 | 0.00 | -nan | -nan | 0.00 | 0.00 | 0.00 |
| 1996 | 0.00 | -nan | -nan | 0.00 | 0.00 | 0.00 |
| 1997 | 4900000.00 | 10.00 | 0.00 | 4900000.00 | 4410000.00 | 0.00 |
| 1998 | 4900000.00 | 10.00 | 0.00 | 9800000.00 | 8820000.00 | 0.00 |
| 1999 | 4900000.00 | 10.00 | 0.00 | 14700000.00 | 13230000.00 | 0.00 |
| 2000 | 4900000.00 | 10.00 | 0.00 | 19600000.00 | 17640000.00 | 0.00 |
| 2001 | 4900000.00 | 10.00 | 0.00 | 24500000.00 | 22050000.00 | 0.00 |
| 2002 | 4900000.00 | 10.00 | 0.00 | 29400000.00 | 26460000.00 | 0.00 |
| 2003 | 4900000.00 | 10.00 | 0.00 | 34300000.00 | 30870000.00 | 0.00 |
| 2004 | 4900000.00 | 10.00 | 0.00 | 39200000.00 | 35280000.00 | 0.00 |
| 2005 | 4900000.00 | 10.00 | 0.00 | 44100000.00 | 39690000.00 | 0.00 |
| 2006 | 4900000.00 | 10.00 | 0.00 | 49000000.00 | 44100000.00 | 0.00 |
| 2007 | 0.00 | -nan | -nan | 49000000.00 | 44100000.00 | 0.00 |
| 2008 | 0.00 | -nan | -nan | 49000000.00 | 44100000.00 | 0.00 |
| 2009 | 0.00 | -nan | -nan | 49000000.00 | 44100000.00 | 0.00 |
| 2010 | 0.00 | -nan | -nan | 49000000.00 | 44100000.00 | 0.00 |
| 2011 | 0.00 | -nan | -nan | 49000000.00 | 44100000.00 | 0.00 |
| 2012 | 0.00 | -nan | -nan | 49000000.00 | 44100000.00 | 0.00 |
| 2013 | 0.00 | -nan | -nan | 49000000.00 | 44100000.00 | 0.00 |
| 2014 | 0.00 | -nan | -nan | 49000000.00 | 44100000.00 | 0.00 |

Program: C1B - ENGINEERING STUDY-LIGHTING EMPHASIS

GENERAL

| | |
|-----------------------|--------------|
| Program name | C1B |
| Evaluation range | 1995 to 2014 |
| Reenrollment rate | 100.00 % |
| Need Incentive rate | 100.00 % |
| New Customers? | NO |
| Generation scenario | C1B |
| Transmission scenario | NONE |
| Distribution scenario | NONE |

EPRI DSManger
Union Electric Company
Program Inputs Summary

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Date:03/31/95
Time:16:11:32

Program: C18 - ENGINEERING STUDY-LIGHTING EMPHASIS

POWER SUPPLIER PROGRAM COSTS (\$)

EPRI DSMManager
Union Electric Company
Program Inputs Summary

Page: 3
Date: 03/31/95
Time: 16:11:32

Program: C1B - ENGINEERING STUDY-LIGHTING EMPHASIS

POWER SUPPLIER CAPITALIZED PROGRAM COSTS (\$)

REBATES ADMINISTRATIVE COSTS

| Year | REBATES | | | ADMINISTRATIVE COSTS | | |
|------|-----------------------------|--------|--------------------------|-----------------------|-----------------------------|------------------------------------|
| | Per Participant One-Time | Annual | % of Cust. Investment | Annual For Program | Per Participant One-Time | % of Cust. Annual Investment |
| 1995 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1996 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1997 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1998 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1999 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2000 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2001 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2002 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2003 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2004 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2005 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2006 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2007 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2008 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2009 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2010 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2011 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2012 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2013 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2014 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |

Program: C1B - ENGINEERING STUDY-LIGHTING EMPHASIS

Market Segment: TOTALMKT - Total Market Summary

GENERAL

| | |
|---------------------|-------------|
| Market name | TOTALMKT |
| Technology lifetime | 10 yrs |
| Cust. discount rate | 33.00 % |
| Dist. Loss Profile | 7.538% |
| Sales tax rate | 0.00 % |
| Units | Square Feet |

DEPRECIATION SCHEDULE

| Year | Rate |
|------|------|
|------|------|

RATE SCHEDULES

| Schedule | Before | After |
|-----------------|----------|----------|
| | Customer | Customer |
| Retail Electric | UE_LGS | UE_LGS |
| Retail Fuel | N_A | N_A |

LOAD IMPACTS

Before Customer

| Enduse | Description | Fuel | KWh | KW | MMBtu |
|---------|---------------------------------------|----------|----------|------|-------|
| C4A_BAS | EQUIPMENT REPLACEMENT-LIGHTING-BEFORE | Electric | 24.40000 | 0.00 | 0.00 |
| | | Total | 24.40 | 0.00 | 0.00 |

After Customer

| Enduse | Description | Fuel | KWh | KW | MMBtu |
|---------|--------------------------------------|------------|-------|------|-------|
| C4A_DSM | EQUIPMENT REPLACEMENT-LIGHTING-AFTER | Electric | 21.20 | 0.00 | 0.00 |
| | | Total | 21.20 | 0.00 | 0.00 |
| | | Difference | -3.20 | 0.00 | 0.00 |

Program: C1B - ENGINEERING STUDY-LIGHTING EMPHASIS
 Market Segment: TOTALMKT - Total Market Summary

| Year | PARTICIPANT COSTS (\$) | | | MARKET SEGMENT REBATES (\$) | | | | |
|------|------------------------|--------------------------|--------------------|-----------------------------|---------------------------|-------------------------|------------------------------|----------------------------|
| | First year Investment | Annual Maintenance Costs | Annual Other Costs | Year | Expensed One Time Rebates | Expensed Annual Rebates | Capitalized One Time Rebates | Capitalized Annual Rebates |
| | | | | | | | | |
| 1995 | 0.00 | 0.00 | 0.00 | 1995 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1996 | 0.00 | 0.00 | 0.00 | 1996 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1997 | 0.54 | 0.00 | 0.00 | 1997 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1998 | 0.57 | 0.00 | 0.00 | 1998 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1999 | 0.59 | 0.00 | 0.00 | 1999 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2000 | 0.62 | 0.00 | 0.00 | 2000 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2001 | 0.65 | 0.00 | 0.00 | 2001 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2002 | 0.68 | 0.00 | 0.00 | 2002 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2003 | 0.71 | 0.00 | 0.00 | 2003 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2004 | 0.74 | 0.00 | 0.00 | 2004 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2005 | 0.77 | 0.00 | 0.00 | 2005 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2006 | 0.80 | 0.00 | 0.00 | 2006 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2007 | 0.84 | 0.00 | 0.00 | 2007 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2008 | 0.88 | 0.00 | 0.00 | 2008 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2009 | 0.91 | 0.00 | 0.00 | 2009 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2010 | 0.95 | 0.00 | 0.00 | 2010 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2011 | 1.00 | 0.00 | 0.00 | 2011 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2012 | 1.04 | 0.00 | 0.00 | 2012 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2013 | 1.09 | 0.00 | 0.00 | 2013 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2014 | 1.13 | 0.00 | 0.00 | 2014 | 0.00 | 0.00 | 0.00 | 0.00 |

Program: C1B - ENGINEERING STUDY-LIGHTING EMPHASIS

Market Segment: TOTALMKT - Total Market Summary

PENETRATION

| Year | New Participants | New Free Riders | New Free Drivers | Cumulative Penetration | Cumulative Net of Free Riders | Cumulative Free Drivers |
|------|------------------|-----------------|------------------|------------------------|-------------------------------|-------------------------|
| | | % | % | | | |
| 1995 | 0.00 | -nan | -nan | 0.00 | 0.00 | 0.00 |
| 1996 | 0.00 | -nan | -nan | 0.00 | 0.00 | 0.00 |
| 1997 | 2800000.00 | 10.00 | 0.00 | 2800000.00 | 2520000.00 | 0.00 |
| 1998 | 2800000.00 | 10.00 | 0.00 | 5600000.00 | 5040000.00 | 0.00 |
| 1999 | 2800000.00 | 10.00 | 0.00 | 8400000.00 | 7560000.00 | 0.00 |
| 2000 | 2800000.00 | 10.00 | 0.00 | 11200000.00 | 10080000.00 | 0.00 |
| 2001 | 2800000.00 | 10.00 | 0.00 | 14000000.00 | 12600000.00 | 0.00 |
| 2002 | 2800000.00 | 10.00 | 0.00 | 16800000.00 | 15120000.00 | 0.00 |
| 2003 | 2800000.00 | 10.00 | 0.00 | 19600000.00 | 17640000.00 | 0.00 |
| 2004 | 2800000.00 | 10.00 | 0.00 | 22400000.00 | 20160000.00 | 0.00 |
| 2005 | 2800000.00 | 10.00 | 0.00 | 25200000.00 | 22680000.00 | 0.00 |
| 2006 | 2800000.00 | 10.00 | 0.00 | 28000000.00 | 25200000.00 | 0.00 |
| 2007 | 0.00 | -nan | -nan | 28000000.00 | 25200000.00 | 0.00 |
| 2008 | 0.00 | -nan | -nan | 28000000.00 | 25200000.00 | 0.00 |
| 2009 | 0.00 | -nan | -nan | 28000000.00 | 25200000.00 | 0.00 |
| 2010 | 0.00 | -nan | -nan | 28000000.00 | 25200000.00 | 0.00 |
| 2011 | 0.00 | -nan | -nan | 28000000.00 | 25200000.00 | 0.00 |
| 2012 | 0.00 | -nan | -nan | 28000000.00 | 25200000.00 | 0.00 |
| 2013 | 0.00 | -nan | -nan | 28000000.00 | 25200000.00 | 0.00 |
| 2014 | 0.00 | -nan | -nan | 28000000.00 | 25200000.00 | 0.00 |

EPRI DSManger
Union Electric Company
Program Inputs Summary

Page: 1
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Program: C1C - COMPREHENSIVE BLDG MODELING-ALL SYSTEMS

GENERAL

Program name C1C
Evaluation range 1995 to 2014
Reenrollment rate 100.00 %
Need Incentive rate 100.00 %
New Customers? NO
Generation scenario C1C
Transmission scenario NONE
Distribution scenario NONE

EPRI DSManger
Union Electric Company
Program Inputs Summary

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Date: 03/31/95
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Program: C1C - COMPREHENSIVE BLDG MODELING-ALL SYSTEMS

POWER SUPPLIER PROGRAM COSTS (\$)

EPRI DSManger
Union Electric Company
Program Inputs Summary

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Program: C1C - COMPREHENSIVE BLDG MODELING-ALL SYSTEMS

POWER SUPPLIER CAPITALIZED PROGRAM COSTS (\$)

EPRI DSManager
 Union Electric Company
 Program Inputs Summary

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Program: C1C - COMPREHENSIVE BLDG MODELING-ALL SYSTEMS

Market Segment: TOTALMKT - Total Market Summary

GENERAL

| | |
|---------------------|-------------|
| Market name | TOTALMKT |
| Technology lifetime | 20 yrs |
| Cust. discount rate | 33.00 % |
| Dist. Loss Profile | 7.538% |
| Sales tax rate | 0.00 % |
| Units | Square Feet |

DEPRECIATION SCHEDULE

| Year | Rate |
|------|------|
|------|------|

RATE SCHEDULES

| Schedule | Before | After |
|-----------------|----------|----------|
| | Customer | Customer |
| Retail Electric | UE_LGS | UE_LGS |
| Retail Fuel | N_A | N_A |

LOAD IMPACTS

Before Customer

| Enduse | Description | Fuel | KWh | KW | MMBtu |
|---------|--|----------|----------|------|-------|
| C4A_BAS | EQUIPMENT REPLACEMENT-LIGHTING-BEFORE | Electric | 24.40000 | 0.00 | 0.00 |
| C4B_BAS | EQUIPMENT REPLACEMENT-COOLING-BEFORE | Electric | 24.90000 | 0.00 | 0.00 |
| C4C_BAS | EQUIPMENT REPLACEMENT-VENTILATION-BEFORE | Electric | 23.60000 | 0.00 | 0.00 |
| | Total | | 72.90 | 0.01 | 0.00 |

After Customer

| Enduse | Description | Fuel | KWh | KW | MMBtu |
|---------|---|----------|--------|------|-------|
| C4A_DSM | EQUIPMENT REPLACEMENT-LIGHTING-AFTER | Electric | 18.30 | 0.00 | 0.00 |
| C4B_DSM | EQUIPMENT REPLACEMENT-COOLING-AFTER | Electric | 21.20 | 0.00 | 0.00 |
| C4C_DSM | EQUIPMENT REPLACEMENT-VENTILATION-AFTER | Electric | 20.00 | 0.00 | 0.00 |
| | Total | | 59.50 | 0.01 | 0.00 |
| | Difference | | -13.40 | 0.00 | 0.00 |

Program: C1C - COMPREHENSIVE BLDG MODELING-ALL SYSTEMS

Market Segment: TOTALMKT - Total Market Summary

| Year | PARTICIPANT COSTS (\$) | | | MARKET SEGMENT REBATES (\$) | | | | |
|------|------------------------|--------------------------|--------------------|-----------------------------|---------------------------|-------------------------|------------------------------|----------------------------|
| | First year Investment | Annual Maintenance Costs | Annual Other Costs | Year | Expensed One Time Rebates | Expensed Annual Rebates | Capitalized One Time Rebates | Capitalized Annual Rebates |
| | | | | | | | | |
| 1995 | 0.00 | 0.00 | 0.00 | 1995 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1996 | 0.00 | 0.00 | 0.00 | 1996 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1997 | 1.42 | 0.00 | 0.00 | 1997 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1998 | 1.48 | 0.00 | 0.00 | 1998 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1999 | 1.54 | 0.00 | 0.00 | 1999 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2000 | 1.61 | 0.00 | 0.00 | 2000 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2001 | 1.68 | 0.00 | 0.00 | 2001 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2002 | 1.76 | 0.00 | 0.00 | 2002 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2003 | 1.83 | 0.00 | 0.00 | 2003 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2004 | 1.92 | 0.00 | 0.00 | 2004 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2005 | 2.00 | 0.00 | 0.00 | 2005 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2006 | 2.09 | 0.00 | 0.00 | 2006 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2007 | 2.18 | 0.00 | 0.00 | 2007 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2008 | 2.28 | 0.00 | 0.00 | 2008 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2009 | 2.38 | 0.00 | 0.00 | 2009 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2010 | 2.48 | 0.00 | 0.00 | 2010 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2011 | 2.59 | 0.00 | 0.00 | 2011 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2012 | 2.70 | 0.00 | 0.00 | 2012 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2013 | 2.82 | 0.00 | 0.00 | 2013 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2014 | 2.95 | 0.00 | 0.00 | 2014 | 0.00 | 0.00 | 0.00 | 0.00 |

Program: C1C - COMPREHENSIVE BLDG MODELING-ALL SYSTEMS

Market Segment: TOTALMKT - Total Market Summary

PENETRATION

| Year | New Participants | New Free Riders | New Free Drivers | Cumulative Penetration | Cumulative Pen. | Cumulative Net of Free Riders | Cumulative Free Drivers |
|------|------------------|-----------------|------------------|------------------------|-----------------|-------------------------------|-------------------------|
| | | % | % | | | | |
| 1995 | 0.00 | -nan | -nan | 0.00 | 0.00 | 0.00 | 0.00 |
| 1996 | 0.00 | -nan | -nan | 0.00 | 0.00 | 0.00 | 0.00 |
| 1997 | 1400000.00 | 10.00 | 0.00 | 1400000.00 | 1260000.00 | 0.00 | 0.00 |
| 1998 | 1400000.00 | 10.00 | 0.00 | 2800000.00 | 2520000.00 | 0.00 | 0.00 |
| 1999 | 1400000.00 | 10.00 | 0.00 | 4200000.00 | 3780000.00 | 0.00 | 0.00 |
| 2000 | 1400000.00 | 10.00 | 0.00 | 5600000.00 | 5040000.00 | 0.00 | 0.00 |
| 2001 | 1400000.00 | 10.00 | 0.00 | 7000000.00 | 6300000.00 | 0.00 | 0.00 |
| 2002 | 1400000.00 | 10.00 | 0.00 | 8400000.00 | 7560000.00 | 0.00 | 0.00 |
| 2003 | 1400000.00 | 10.00 | 0.00 | 9800000.00 | 8820000.00 | 0.00 | 0.00 |
| 2004 | 1400000.00 | 10.00 | 0.00 | 11200000.00 | 10080000.00 | 0.00 | 0.00 |
| 2005 | 1400000.00 | 10.00 | 0.00 | 12600000.00 | 11340000.00 | 0.00 | 0.00 |
| 2006 | 1400000.00 | 10.00 | 0.00 | 14000000.00 | 12600000.00 | 0.00 | 0.00 |
| 2007 | 0.00 | -nan | -nan | 14000000.00 | 12600000.00 | 0.00 | 0.00 |
| 2008 | 0.00 | -nan | -nan | 14000000.00 | 12600000.00 | 0.00 | 0.00 |
| 2009 | 0.00 | -nan | -nan | 14000000.00 | 12600000.00 | 0.00 | 0.00 |
| 2010 | 0.00 | -nan | -nan | 14000000.00 | 12600000.00 | 0.00 | 0.00 |
| 2011 | 0.00 | -nan | -nan | 14000000.00 | 12600000.00 | 0.00 | 0.00 |
| 2012 | 0.00 | -nan | -nan | 14000000.00 | 12600000.00 | 0.00 | 0.00 |
| 2013 | 0.00 | -nan | -nan | 14000000.00 | 12600000.00 | 0.00 | 0.00 |
| 2014 | 0.00 | -nan | -nan | 14000000.00 | 12600000.00 | 0.00 | 0.00 |

EPRI DSManger
Union Electric Company
Program Inputs Summary

Page: 1
Date: 03/31/95
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Program: C2A - SMALL CUSTOMER MAIL IN SURVEY

GENERAL

Program name C2A
Evaluation range 1995 to 2014
Reenrollment rate 100.00 %
Need Incentive rate 100.00 %
New Customers? NO
Generation scenario C2A
Transmission scenario NONE
Distribution scenario NONE

EPRI DSManager
Union Electric Company
Program Inputs Summary

Page: 2
Date: 03/31/95
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Program: C2A - SMALL CUSTOMER MAIL IN SURVEY

POWER SUPPLIER PROGRAM COSTS (\$)

EPRI DSMManager
Union Electric Company
Program Inputs Summary

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Program: C2A - SMALL CUSTOMER MAIL IN SURVEY

POWER SUPPLIER CAPITALIZED PROGRAM COSTS (\$)

| Year | REBATES | | | ADMINISTRATIVE COSTS | | |
|----------|-----------------|------------|-------------------|----------------------|-----------------|------------|
| | Per Participant | % of Cust. | Annual Investment | Annual For Program | Per Participant | % of Cust. |
| One-Time | Annual | Investment | For Program | One-Time | Annual | Investment |
| 1995 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1996 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1997 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1998 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1999 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2000 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2001 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2002 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2003 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2004 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2005 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2006 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2007 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2008 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2009 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2010 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2011 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2012 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2013 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2014 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |

EPRI DSManger
Union Electric Company
Program Inputs Summary

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Date: 03/31/95
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Program: C2A - SMALL CUSTOMER MAIL IN SURVEY

Market Segment: TOTALMKT - Total Market Summary

GENERAL

| | |
|---------------------|-------------|
| Market name | TOTALMKT |
| Technology lifetime | 10 yrs |
| Cust. discount rate | 33.00 % |
| Dist. Loss Profile | 7.538% |
| Sales tax rate | 0.00 % |
| Units | Square Feet |

DEPRECIATION SCHEDULE

Year Rate

RATE SCHEDULES

| Schedule | Before | After |
|-----------------|----------|----------|
| | Customer | Customer |
| Retail Electric | UE_SGS | UE_SGS |
| Retail Fuel | N_A | N_A |

LOAD IMPACTS

Before Customer

| Enduse | Description | Fuel | KWh | KW | MMBtu |
|---------|--------------------------------|----------|----------|------|-------|
| C2A_BAS | SMALL CUSTOMER-LIGHTING-BEFORE | Electric | 25.20000 | 0.01 | 0.00 |
| | | Total | 25.20 | 0.01 | 0.00 |

After Customer

| Enduse | Description | Fuel | KWh | KW | MMBtu |
|---------|-------------------------------|------------|-------|------|-------|
| C2A_DSM | SMALL CUSTOMER-LIGHTING-AFTER | Electric | 23.60 | 0.00 | 0.00 |
| | | Total | 23.60 | 0.00 | 0.00 |
| | | Difference | -1.60 | 0.00 | 0.00 |

EPRI DSMManager
Union Electric Company
Program Inputs Summary

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Date: 03/31/95
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Program: C2A - SMALL CUSTOMER MAIL IN SURVEY
Market Segment: TOTALMKT - Total Market Summary

| Year | PARTICIPANT COSTS (\$) | | | MARKET SEGMENT REBATES (\$) | | | | |
|------|------------------------|-------------------|--------------------|-----------------------------|---------------------------|-------------------------|------------------------------|----------------------------|
| | First year Investment | Annual Costs | Annual Other Costs | Year | Expensed One Time Rebates | Expensed Annual Rebates | Capitalized One Time Rebates | Capitalized Annual Rebates |
| | | Maintenance Costs | Other Costs | | Rebates | Rebates | Rebates | Rebates |
| 1995 | 0.00 | 0.00 | 0.00 | 1995 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1996 | 0.00 | 0.00 | 0.00 | 1996 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1997 | 0.16 | 0.00 | 0.00 | 1997 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1998 | 0.17 | 0.00 | 0.00 | 1998 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1999 | 0.18 | 0.00 | 0.00 | 1999 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2000 | 0.19 | 0.00 | 0.00 | 2000 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2001 | 0.19 | 0.00 | 0.00 | 2001 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2002 | 0.20 | 0.00 | 0.00 | 2002 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2003 | 0.21 | 0.00 | 0.00 | 2003 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2004 | 0.22 | 0.00 | 0.00 | 2004 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2005 | 0.23 | 0.00 | 0.00 | 2005 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2006 | 0.24 | 0.00 | 0.00 | 2006 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2007 | 0.25 | 0.00 | 0.00 | 2007 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2008 | 0.26 | 0.00 | 0.00 | 2008 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2009 | 0.27 | 0.00 | 0.00 | 2009 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2010 | 0.29 | 0.00 | 0.00 | 2010 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2011 | 0.30 | 0.00 | 0.00 | 2011 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2012 | 0.31 | 0.00 | 0.00 | 2012 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2013 | 0.33 | 0.00 | 0.00 | 2013 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2014 | 0.34 | 0.00 | 0.00 | 2014 | 0.00 | 0.00 | 0.00 | 0.00 |

Program: C2A - SMALL CUSTOMER MAIL IN SURVEY

Market Segment: TOTALMKT - Total Market Summary

PENETRATION

| Year | New Participants | New Free Riders | New Free Drivers | Cumulative Penetration | Cumulative Pen. | Cumulative |
|------|------------------|-----------------|------------------|------------------------|--------------------|--------------|
| | | % | % | | Net of Free Riders | Free Drivers |
| 1995 | 0.00 | -nan | -nan | 0.00 | 0.00 | 0.00 |
| 1996 | 0.00 | -nan | -nan | 0.00 | 0.00 | 0.00 |
| 1997 | 1000000.00 | 10.00 | 0.00 | 1000000.00 | 900000.00 | 0.00 |
| 1998 | 1000000.00 | 10.00 | 0.00 | 2000000.00 | 1800000.00 | 0.00 |
| 1999 | 1000000.00 | 10.00 | 0.00 | 3000000.00 | 2700000.00 | 0.00 |
| 2000 | 1000000.00 | 10.00 | 0.00 | 4000000.00 | 3600000.00 | 0.00 |
| 2001 | 1000000.00 | 10.00 | 0.00 | 5000000.00 | 4500000.00 | 0.00 |
| 2002 | 1000000.00 | 10.00 | 0.00 | 6000000.00 | 5400000.00 | 0.00 |
| 2003 | 1000000.00 | 10.00 | 0.00 | 7000000.00 | 6300000.00 | 0.00 |
| 2004 | 1000000.00 | 10.00 | 0.00 | 8000000.00 | 7200000.00 | 0.00 |
| 2005 | 1000000.00 | 10.00 | 0.00 | 9000000.00 | 8100000.00 | 0.00 |
| 2006 | 1000000.00 | 10.00 | 0.00 | 10000000.00 | 9000000.00 | 0.00 |
| 2007 | 0.00 | -nan | -nan | 10000000.00 | 9000000.00 | 0.00 |
| 2008 | 0.00 | -nan | -nan | 10000000.00 | 9000000.00 | 0.00 |
| 2009 | 0.00 | -nan | -nan | 10000000.00 | 9000000.00 | 0.00 |
| 2010 | 0.00 | -nan | -nan | 10000000.00 | 9000000.00 | 0.00 |
| 2011 | 0.00 | -nan | -nan | 10000000.00 | 9000000.00 | 0.00 |
| 2012 | 0.00 | -nan | -nan | 10000000.00 | 9000000.00 | 0.00 |
| 2013 | 0.00 | -nan | -nan | 10000000.00 | 9000000.00 | 0.00 |
| 2014 | 0.00 | -nan | -nan | 10000000.00 | 9000000.00 | 0.00 |

EPRI DSManger
Union Electric Company
Program Inputs Summary

Page: 1
Date:03/31/95
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Program: C2B - SMALL CUSTOMER ON-SITE AUDIT & REPORT

GENERAL

Program name C2B
Evaluation range 1995 to 2014
Reenrollment rate 100.00 %
Need Incentive rate 100.00 %
New Customers? NO
Generation scenario C2B
Transmission scenario NONE
Distribution scenario NONE

EPRI DSManger
Union Electric Company
Program Inputs Summary

Page: 2
Date:03/31/95
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Program: C2B - SMALL CUSTOMER ON-SITE AUDIT & REPORT

POWER SUPPLIER PROGRAM COSTS (\$)

**EPRI DSManger
Union Electric Company
Program Inputs Summary**

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Program: C2B - SMALL CUSTOMER ON-SITE AUDIT & REPORT

POWER SUPPLIER CAPITALIZED PROGRAM COSTS (\$)

EPRI DSMManager
 Union Electric Company
 Program Inputs Summary

Page: 4
 Date: 03/31/95
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Program: C2B - SMALL CUSTOMER ON-SITE AUDIT & REPORT
 Market Segment: TOTALMKT - Total Market Summary

GENERAL

| | |
|---------------------|-------------|
| Market name | TOTALMKT |
| Technology lifetime | 10 yrs |
| Cust. discount rate | 33.00 % |
| Dist. Loss Profile | 7.538% |
| Sales tax rate | 0.00 % |
| Units | Square Feet |

DEPRECIATION SCHEDULE

| Year | Rate |
|------|------|
|------|------|

RATE SCHEDULES

| Schedule | Before | After |
|-----------------|----------|----------|
| | Customer | Customer |
| Retail Electric | UE_SGS | UE_SGS |
| Retail Fuel | N_A | N_A |

LOAD IMPACTS

Before Customer

| Enduse | Description | Fuel | KWh | KW | MMBtu |
|---------|--------------------------------|----------|----------|------|-------|
| C2A_BAS | SMALL CUSTOMER-LIGHTING-BEFORE | Electric | 25.20000 | 0.01 | 0.00 |
| | | Total | 25.20 | 0.01 | 0.00 |

After Customer

| Enduse | Description | Fuel | KWh | KW | MMBtu |
|---------|-------------------------------|------------|-------|------|-------|
| C2A_DSM | SMALL CUSTOMER-LIGHTING-AFTER | Electric | 21.40 | 0.00 | 0.00 |
| | | Total | 21.40 | 0.00 | 0.00 |
| | | Difference | -3.80 | 0.00 | 0.00 |

EPRI DSMManager
Union Electric Company
Program Inputs Summary

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Date:03/31/95
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Program: C2B - SMALL CUSTOMER ON-SITE AUDIT & REPORT
Market Segment: TOTALMKT - Total Market Summary

| Year | PARTICIPANT COSTS (\$) | | | MARKET SEGMENT REBATES (\$) | | | |
|------|------------------------|--------------------------|--------------------|-----------------------------|---------------------------|-------------------------|------------------------------|
| | First year Investment | Annual Maintenance Costs | Annual Other Costs | Year | Expensed One Time Rebates | Expensed Annual Rebates | Capitalized One Time Rebates |
| | | | | | | | Capitalized Annual Rebates |
| 1995 | 0.00 | 0.00 | 0.00 | 1995 | 0.00 | 0.00 | 0.00 |
| 1996 | 0.00 | 0.00 | 0.00 | 1996 | 0.00 | 0.00 | 0.00 |
| 1997 | 0.33 | 0.00 | 0.00 | 1997 | 0.00 | 0.00 | 0.00 |
| 1998 | 0.34 | 0.00 | 0.00 | 1998 | 0.00 | 0.00 | 0.00 |
| 1999 | 0.36 | 0.00 | 0.00 | 1999 | 0.00 | 0.00 | 0.00 |
| 2000 | 0.37 | 0.00 | 0.00 | 2000 | 0.00 | 0.00 | 0.00 |
| 2001 | 0.39 | 0.00 | 0.00 | 2001 | 0.00 | 0.00 | 0.00 |
| 2002 | 0.41 | 0.00 | 0.00 | 2002 | 0.00 | 0.00 | 0.00 |
| 2003 | 0.42 | 0.00 | 0.00 | 2003 | 0.00 | 0.00 | 0.00 |
| 2004 | 0.44 | 0.00 | 0.00 | 2004 | 0.00 | 0.00 | 0.00 |
| 2005 | 0.46 | 0.00 | 0.00 | 2005 | 0.00 | 0.00 | 0.00 |
| 2006 | 0.48 | 0.00 | 0.00 | 2006 | 0.00 | 0.00 | 0.00 |
| 2007 | 0.50 | 0.00 | 0.00 | 2007 | 0.00 | 0.00 | 0.00 |
| 2008 | 0.53 | 0.00 | 0.00 | 2008 | 0.00 | 0.00 | 0.00 |
| 2009 | 0.55 | 0.00 | 0.00 | 2009 | 0.00 | 0.00 | 0.00 |
| 2010 | 0.57 | 0.00 | 0.00 | 2010 | 0.00 | 0.00 | 0.00 |
| 2011 | 0.60 | 0.00 | 0.00 | 2011 | 0.00 | 0.00 | 0.00 |
| 2012 | 0.62 | 0.00 | 0.00 | 2012 | 0.00 | 0.00 | 0.00 |
| 2013 | 0.65 | 0.00 | 0.00 | 2013 | 0.00 | 0.00 | 0.00 |
| 2014 | 0.68 | 0.00 | 0.00 | 2014 | 0.00 | 0.00 | 0.00 |

EPRI DSManger
Union Electric Company
Program Inputs Summary

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Program: C2B - SMALL CUSTOMER ON-SITE AUDIT & REPORT

Market Segment: TOTALMKT - Total Market Summary

PENETRATION

| Year | New Participants | New Free Riders | New Free Drivers | Cumulative Penetration | Cumulative Net of Free Riders | Cumulative Free Drivers |
|------|------------------|-----------------|------------------|------------------------|-------------------------------|-------------------------|
| | | % | % | | | |
| 1995 | 0.00 | -nan | -nan | 0.00 | 0.00 | 0.00 |
| 1996 | 0.00 | -nan | -nan | 0.00 | 0.00 | 0.00 |
| 1997 | 1000000.00 | 10.00 | 0.00 | 1000000.00 | 900000.00 | 0.00 |
| 1998 | 1000000.00 | 10.00 | 0.00 | 2000000.00 | 1800000.00 | 0.00 |
| 1999 | 1000000.00 | 10.00 | 0.00 | 3000000.00 | 2700000.00 | 0.00 |
| 2000 | 1000000.00 | 10.00 | 0.00 | 4000000.00 | 3600000.00 | 0.00 |
| 2001 | 1000000.00 | 10.00 | 0.00 | 5000000.00 | 4500000.00 | 0.00 |
| 2002 | 1000000.00 | 10.00 | 0.00 | 6000000.00 | 5400000.00 | 0.00 |
| 2003 | 1000000.00 | 10.00 | 0.00 | 7000000.00 | 6300000.00 | 0.00 |
| 2004 | 1000000.00 | 10.00 | 0.00 | 8000000.00 | 7200000.00 | 0.00 |
| 2005 | 1000000.00 | 10.00 | 0.00 | 9000000.00 | 8100000.00 | 0.00 |
| 2006 | 1000000.00 | 10.00 | 0.00 | 10000000.00 | 9000000.00 | 0.00 |
| 2007 | 0.00 | -nan | -nan | 10000000.00 | 9000000.00 | 0.00 |
| 2008 | 0.00 | -nan | -nan | 10000000.00 | 9000000.00 | 0.00 |
| 2009 | 0.00 | -nan | -nan | 10000000.00 | 9000000.00 | 0.00 |
| 2010 | 0.00 | -nan | -nan | 10000000.00 | 9000000.00 | 0.00 |
| 2011 | 0.00 | -nan | -nan | 10000000.00 | 9000000.00 | 0.00 |
| 2012 | 0.00 | -nan | -nan | 10000000.00 | 9000000.00 | 0.00 |
| 2013 | 0.00 | -nan | -nan | 10000000.00 | 9000000.00 | 0.00 |
| 2014 | 0.00 | -nan | -nan | 10000000.00 | 9000000.00 | 0.00 |

Program: C3 - NEW CONSTRUCTION DESIGN ASSISTANCE

GENERAL

| | |
|-----------------------|--------------|
| Program name | C3 |
| Evaluation range | 1995 to 2014 |
| Reenrollment rate | 100.00 % |
| Need Incentive rate | 100.00 % |
| New Customers? | NO |
| Generation scenario | C3 |
| Transmission scenario | NONE |
| Distribution scenario | NONE |

EPRI DSManger
Union Electric Company
Program Inputs Summary

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Program: C3 - NEW CONSTRUCTION DESIGN ASSISTANCE

POWER SUPPLIER PROGRAM COSTS (\$)

Program: C3 - NEW CONSTRUCTION DESIGN ASSISTANCE

POWER SUPPLIER CAPITALIZED PROGRAM COSTS (\$)

EPRI DSManger
Union Electric Company
Program Inputs Summary

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Program: C3 - NEW CONSTRUCTION DESIGN ASSISTANCE
Market Segment: TOTALMKT - Total Market Summary

DEPRECIATION SCHEDULE
Year Rate

GENERAL

| | |
|---------------------|-------------|
| Market name | TOTALMKT |
| Technology lifetime | 15 yrs |
| Cust. discount rate | 33.00 % |
| Dist. Loss Profile | 7.538% |
| Sales tax rate | 0.00 % |
| Units | Square Feet |

RATE SCHEDULES

| Schedule | Before | After |
|-----------------|----------|----------|
| | Customer | Customer |
| Retail Electric | UE_LGS | UE_LGS |
| Retail Fuel | N_A | N_A |

LOAD IMPACTS

Before Customer

| Enduse | Description | Fuel | KWh | KW | MMBtu |
|---------|---------------------------------------|----------|----------|------|-------|
| CSB_BAS | NEW CONSTRUCTION COMPREHENSIVE-BEFORE | Electric | 17.70000 | 0.00 | 0.00 |
| | | Total | 17.70 | 0.00 | 0.00 |

After Customer

| Enduse | Description | Fuel | KWh | KW | MMBtu |
|---------|--------------------------------------|------------|-------|------|-------|
| CSB_DSM | NEW CONSTRUCTION COMPREHENSIVE-AFTER | Electric | 13.90 | 0.00 | 0.00 |
| | | Total | 13.90 | 0.00 | 0.00 |
| | | Difference | -3.80 | 0.00 | 0.00 |

Program: C3 - NEW CONSTRUCTION DESIGN ASSISTANCE
 Market Segment: TOTALMKT - Total Market Summary

| Year | PARTICIPANT COSTS (\$) | | | MARKET SEGMENT REBATES (\$) | | | | |
|------|------------------------|--------------------------|--------------------|-----------------------------|---------------------------|-------------------------|------------------------------|----------------------------|
| | First year Investment | Annual Maintenance Costs | Annual Other Costs | Year | Expensed One Time Rebates | Expensed Annual Rebates | Capitalized One Time Rebates | Capitalized Annual Rebates |
| | | | | | | | | |
| 1995 | 0.00 | 0.00 | 0.00 | 1995 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1996 | 0.00 | 0.00 | 0.00 | 1996 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1997 | 2.18 | 0.00 | 0.00 | 1997 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1998 | 2.28 | 0.00 | 0.00 | 1998 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1999 | 2.38 | 0.00 | 0.00 | 1999 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2000 | 2.48 | 0.00 | 0.00 | 2000 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2001 | 2.59 | 0.00 | 0.00 | 2001 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2002 | 2.70 | 0.00 | 0.00 | 2002 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2003 | 2.82 | 0.00 | 0.00 | 2003 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2004 | 2.95 | 0.00 | 0.00 | 2004 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2005 | 3.08 | 0.00 | 0.00 | 2005 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2006 | 3.21 | 0.00 | 0.00 | 2006 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2007 | 3.35 | 0.00 | 0.00 | 2007 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2008 | 3.50 | 0.00 | 0.00 | 2008 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2009 | 3.65 | 0.00 | 0.00 | 2009 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2010 | 3.82 | 0.00 | 0.00 | 2010 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2011 | 3.98 | 0.00 | 0.00 | 2011 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2012 | 4.16 | 0.00 | 0.00 | 2012 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2013 | 4.34 | 0.00 | 0.00 | 2013 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2014 | 4.53 | 0.00 | 0.00 | 2014 | 0.00 | 0.00 | 0.00 | 0.00 |

EPRI DSMManager
Union Electric Company
Program Inputs Summary

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Program: C3 - NEW CONSTRUCTION DESIGN ASSISTANCE
Market Segment: TOTALMKT - Total Market Summary

PENETRATION

| Year | New Participants | New Free Riders | New Free Drivers | Cumulative Penetration | Cumulative Net of Free Riders | Cumulative Free Drivers |
|------|------------------|-----------------|------------------|------------------------|-------------------------------|-------------------------|
| | | % | % | | | |
| 1995 | 0.00 | -nan | -nan | 0.00 | 0.00 | 0.00 |
| 1996 | 0.00 | -nan | -nan | 0.00 | 0.00 | 0.00 |
| 1997 | 1000000.00 | 10.00 | 0.00 | 1000000.00 | 900000.00 | 0.00 |
| 1998 | 1000000.00 | 10.00 | 0.00 | 2000000.00 | 1800000.00 | 0.00 |
| 1999 | 1000000.00 | 10.00 | 0.00 | 3000000.00 | 2700000.00 | 0.00 |
| 2000 | 1000000.00 | 10.00 | 0.00 | 4000000.00 | 3600000.00 | 0.00 |
| 2001 | 1000000.00 | 10.00 | 0.00 | 5000000.00 | 4500000.00 | 0.00 |
| 2002 | 1000000.00 | 10.00 | 0.00 | 6000000.00 | 5400000.00 | 0.00 |
| 2003 | 1000000.00 | 10.00 | 0.00 | 7000000.00 | 6300000.00 | 0.00 |
| 2004 | 1000000.00 | 10.00 | 0.00 | 8000000.00 | 7200000.00 | 0.00 |
| 2005 | 1000000.00 | 10.00 | 0.00 | 9000000.00 | 8100000.00 | 0.00 |
| 2006 | 1000000.00 | 10.00 | 0.00 | 10000000.00 | 9000000.00 | 0.00 |
| 2007 | 0.00 | -nan | -nan | 10000000.00 | 9000000.00 | 0.00 |
| 2008 | 0.00 | -nan | -nan | 10000000.00 | 9000000.00 | 0.00 |
| 2009 | 0.00 | -nan | -nan | 10000000.00 | 9000000.00 | 0.00 |
| 2010 | 0.00 | -nan | -nan | 10000000.00 | 9000000.00 | 0.00 |
| 2011 | 0.00 | -nan | -nan | 10000000.00 | 9000000.00 | 0.00 |
| 2012 | 0.00 | -nan | -nan | 10000000.00 | 9000000.00 | 0.00 |
| 2013 | 0.00 | -nan | -nan | 10000000.00 | 9000000.00 | 0.00 |
| 2014 | 0.00 | -nan | -nan | 10000000.00 | 9000000.00 | 0.00 |

EPRI DSMManager
Union Electric Company
Program Inputs Summary

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Program: C3-FINAN - NEW CONST DESIGN ASSISTANCE-FINANCE ONLY

GENERAL

Program name C3-FINAN
Evaluation range 1995 to 2014
Reenrollment rate 100.00 %
Need Incentive rate 100.00 %
New Customers? NO
Generation scenario C3
Transmission scenario NONE
Distribution scenario NONE

EPRI DSManager
Union Electric Company
Program Inputs Summary

Page: 2
Date: 03/31/95
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Program: C3-FINAN - NEW CONST DESIGN ASSISTANCE-FINANCE ONLY

POWER SUPPLIER PROGRAM COSTS (\$)

Program: C3-FINAN - NEW CONST DESIGN ASSISTANCE-FINANCE ONLY

POWER SUPPLIER CAPITALIZED PROGRAM COSTS (\$)

Program: C3-FINAN - NEW CONST DESIGN ASSISTANCE-FINANCE ONLY

Market Segment: TOTALMKT - Total Market Summary

GENERAL

| | |
|---------------------|-------------|
| Market name | TOTALMKT |
| Technology lifetime | 15 yrs |
| Cust. discount rate | 33.00 % |
| Dist. Loss Profile | 7.538% |
| Sales tax rate | 0.00 % |
| Units | Square Feet |

DEPRECIATION SCHEDULE

| Year | Rate |
|------|------|
|------|------|

RATE SCHEDULES

| Schedule | Before | After |
|-----------------|----------|----------|
| | Customer | Customer |
| Retail Electric | UE_LGS | UE_LGS |
| Retail Fuel | N_A | N_A |

LOAD IMPACTS

Before Customer

| Enduse | Description | Fuel | KWh | KW | MMBtu |
|---------|---------------------------------------|----------|----------|------|-------|
| CSB_BAS | NEW CONSTRUCTION COMPREHENSIVE-BEFORE | Electric | 17.80000 | 0.00 | 0.00 |
| | | Total | 17.80 | 0.00 | 0.00 |

After Customer

| Enduse | Description | Fuel | KWh | KW | MMBtu |
|---------|--------------------------------------|------------|-------|------|-------|
| CSB_DSM | NEW CONSTRUCTION COMPREHENSIVE-AFTER | Electric | 13.90 | 0.00 | 0.00 |
| | | Total | 13.90 | 0.00 | 0.00 |
| | | Difference | -3.90 | 0.00 | 0.00 |

Program: C3-FINAN - NEW CONST DESIGN ASSISTANCE-FINANCE ONLY
 Market Segment: TOTALMKT - Total Market Summary

PARTICIPANT COSTS (\$)

| Year | Annual | | |
|------|-----------------------|-------------------|-------------|
| | First year Investment | Maintenance Costs | Other Costs |
| 1995 | 0.00 | 0.00 | 0.00 |
| 1996 | 0.00 | 0.00 | 0.00 |
| 1997 | 2.18 | 0.00 | 0.00 |
| 1998 | 2.28 | 0.00 | 0.00 |
| 1999 | 2.38 | 0.00 | 0.00 |
| 2000 | 2.48 | 0.00 | 0.00 |
| 2001 | 2.59 | 0.00 | 0.00 |
| 2002 | 2.70 | 0.00 | 0.00 |
| 2003 | 2.82 | 0.00 | 0.00 |
| 2004 | 2.95 | 0.00 | 0.00 |
| 2005 | 3.08 | 0.00 | 0.00 |
| 2006 | 3.21 | 0.00 | 0.00 |
| 2007 | 3.35 | 0.00 | 0.00 |
| 2008 | 3.50 | 0.00 | 0.00 |
| 2009 | 3.65 | 0.00 | 0.00 |
| 2010 | 3.82 | 0.00 | 0.00 |
| 2011 | 3.98 | 0.00 | 0.00 |
| 2012 | 4.16 | 0.00 | 0.00 |
| 2013 | 4.34 | 0.00 | 0.00 |
| 2014 | 4.53 | 0.00 | 0.00 |

MARKET SEGMENT REBATES (\$)

| Year | Expensed | | Capitalized | |
|------|------------------|----------------|------------------|----------------|
| | One Time Rebates | Annual Rebates | One Time Rebates | Annual Rebates |
| 1995 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1996 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1997 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1998 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1999 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2000 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2001 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2002 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2003 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2004 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2005 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2006 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2007 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2008 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2009 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2010 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2011 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2012 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2013 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2014 | 0.00 | 0.00 | 0.00 | 0.00 |

Program: C3-FINAN - NEW CONST DESIGN ASSISTANCE-FINANCE ONLY
 Market Segment: TOTALMKT - Total Market Summary

PENETRATION

| Year | New Participants | New Free Riders % | New Free Drivers % | Cumulative Penetration | Cumulative Net of Free Riders | Cumulative Free Drivers |
|------|------------------|-------------------|--------------------|------------------------|-------------------------------|-------------------------|
| 1995 | 0.00 | -nan | -nan | 0.00 | 0.00 | 0.00 |
| 1996 | 0.00 | -nan | -nan | 0.00 | 0.00 | 0.00 |
| 1997 | 1000000.00 | 10.00 | 0.00 | 1000000.00 | 900000.00 | 0.00 |
| 1998 | 1000000.00 | 10.00 | 0.00 | 2000000.00 | 1800000.00 | 0.00 |
| 1999 | 1000000.00 | 10.00 | 0.00 | 3000000.00 | 2700000.00 | 0.00 |
| 2000 | 1000000.00 | 10.00 | 0.00 | 4000000.00 | 3600000.00 | 0.00 |
| 2001 | 1000000.00 | 10.00 | 0.00 | 5000000.00 | 4500000.00 | 0.00 |
| 2002 | 1000000.00 | 10.00 | 0.00 | 6000000.00 | 5400000.00 | 0.00 |
| 2003 | 1000000.00 | 10.00 | 0.00 | 7000000.00 | 6300000.00 | 0.00 |
| 2004 | 1000000.00 | 10.00 | 0.00 | 8000000.00 | 7200000.00 | 0.00 |
| 2005 | 1000000.00 | 10.00 | 0.00 | 9000000.00 | 8100000.00 | 0.00 |
| 2006 | 1000000.00 | 10.00 | 0.00 | 10000000.00 | 9000000.00 | 0.00 |
| 2007 | 0.00 | -nan | -nan | 10000000.00 | 9000000.00 | 0.00 |
| 2008 | 0.00 | -nan | -nan | 10000000.00 | 9000000.00 | 0.00 |
| 2009 | 0.00 | -nan | -nan | 10000000.00 | 9000000.00 | 0.00 |
| 2010 | 0.00 | -nan | -nan | 10000000.00 | 9000000.00 | 0.00 |
| 2011 | 0.00 | -nan | -nan | 10000000.00 | 9000000.00 | 0.00 |
| 2012 | 0.00 | -nan | -nan | 10000000.00 | 9000000.00 | 0.00 |
| 2013 | 0.00 | -nan | -nan | 10000000.00 | 9000000.00 | 0.00 |
| 2014 | 0.00 | -nan | -nan | 10000000.00 | 9000000.00 | 0.00 |

Program: C4 - THERMAL STORAGE/OFF-PEAK COOLING

GENERAL

Program name C4
Evaluation range 1995 to 2014
Reenrollment rate 100.00 %
Need Incentive rate 100.00 %
New Customers? NO
Generation scenario C4
Transmission scenario NONE
Distribution scenario NONE

EPRI DSManager
Union Electric Company
Program Inputs Summary

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Program: C4 - THERMAL STORAGE/OFF-PEAK COOLING

POWER SUPPLIER PROGRAM COSTS (\$)

Program: C4 - THERMAL STORAGE/OFF-PEAK COOLING

POWER SUPPLIER CAPITALIZED PROGRAM COSTS (\$)

| Year | REBATES | | | ADMINISTRATIVE COSTS | | |
|------|-----------------|------------|-------------|----------------------|-----------------|------------|
| | Per Participant | % of Cust. | Annual | Annual | Per Participant | % of Cust. |
| | One-Time | Investment | For Program | One-Time | Annual | Investment |
| 1995 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1996 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1997 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1998 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1999 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2000 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2001 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2002 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2003 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2004 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2005 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2006 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2007 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2008 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2009 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2010 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2011 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2012 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2013 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2014 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |

Program: C4 - THERMAL STORAGE/OFF-PEAK COOLING

Market Segment: TOTALMKT - Total Market Summary

GENERAL

| | |
|---------------------|-------------|
| Market name | TOTALMKT |
| Technology lifetime | 20 yrs |
| Cust. discount rate | 33.00 % |
| Dist. Loss Profile | 7.538% |
| Sales tax rate | 0.00 % |
| Units | Square Feet |

DEPRECIATION SCHEDULE

| Year | Rate |
|------|------|
|------|------|

RATE SCHEDULES

| Schedule | Before | After |
|-----------------|----------|----------|
| | Customer | Customer |
| Retail Electric | UE_LGS | UE_LGS |
| Retail Fuel | N_A | N_A |

LOAD IMPACTS

Before Customer

| Enduse | Description | Fuel | KWh | KW | MMBtu |
|---------|-----------------------------|----------|----------|------|-------|
| C6A_BAS | OFF PEAK COOLING-NEW-BEFORE | Electric | 27.30000 | 0.00 | 0.00 |
| | | Total | 27.30 | 0.00 | 0.00 |

After Customer

| Enduse | Description | Fuel | KWh | KW | MMBtu |
|---------|----------------------------|------------|-------|------|-------|
| C6A_DSM | OFF PEAK COOLING-NEW-AFTER | Electric | 27.30 | 0.00 | 0.00 |
| | | Total | 27.30 | 0.00 | 0.00 |
| | | Difference | 0.00 | 0.00 | 0.00 |

EPRI DSMManager
Union Electric Company
Program Inputs Summary

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Program: C4 - THERMAL STORAGE/OFF-PEAK COOLING
Market Segment: TOTALMKT - Total Market Summary

| Year | PARTICIPANT COSTS (\$) | | | MARKET SEGMENT REBATES (\$) | | | | |
|------|------------------------|--------------------------|--------------------|-----------------------------|---------------------------|-------------------------|------------------------------|----------------------------|
| | First year Investment | Annual Maintenance Costs | Annual Other Costs | Year | Expensed One Time Rebates | Expensed Annual Rebates | Capitalized One Time Rebates | Capitalized Annual Rebates |
| | | | | | | | | |
| 1995 | 0.00 | 0.00 | 0.00 | 1995 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1996 | 0.00 | 0.00 | 0.00 | 1996 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1997 | 0.54 | 0.00 | 0.00 | 1997 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1998 | 0.57 | 0.00 | 0.00 | 1998 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1999 | 0.59 | 0.00 | 0.00 | 1999 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2000 | 0.62 | 0.00 | 0.00 | 2000 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2001 | 0.65 | 0.00 | 0.00 | 2001 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2002 | 0.68 | 0.00 | 0.00 | 2002 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2003 | 0.71 | 0.00 | 0.00 | 2003 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2004 | 0.74 | 0.00 | 0.00 | 2004 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2005 | 0.77 | 0.00 | 0.00 | 2005 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2006 | 0.80 | 0.00 | 0.00 | 2006 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2007 | 0.84 | 0.00 | 0.00 | 2007 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2008 | 0.88 | 0.00 | 0.00 | 2008 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2009 | 0.91 | 0.00 | 0.00 | 2009 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2010 | 0.95 | 0.00 | 0.00 | 2010 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2011 | 1.00 | 0.00 | 0.00 | 2011 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2012 | 1.04 | 0.00 | 0.00 | 2012 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2013 | 1.09 | 0.00 | 0.00 | 2013 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2014 | 1.13 | 0.00 | 0.00 | 2014 | 0.00 | 0.00 | 0.00 | 0.00 |

EPRI DSMManager
Union Electric Company
Program Inputs Summary

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Date: 03/31/95
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Program: C4 - THERMAL STORAGE/OFF-PEAK COOLING
Market Segment: TOTALMKT - Total Market Summary

PENETRATION

| Year | New Participants | New Free Riders % | New Free Drivers % | Cumulative Penetration | Cumulative Net of Free Riders | Cumulative Free Drivers |
|------|------------------|-------------------|--------------------|------------------------|-------------------------------|-------------------------|
| 1995 | 0.00 | -nan | -nan | 0.00 | 0.00 | 0.00 |
| 1996 | 0.00 | -nan | -nan | 0.00 | 0.00 | 0.00 |
| 1997 | 500000.00 | 10.00 | 0.00 | 500000.00 | 450000.00 | 0.00 |
| 1998 | 500000.00 | 10.00 | 0.00 | 1000000.00 | 900000.00 | 0.00 |
| 1999 | 500000.00 | 10.00 | 0.00 | 1500000.00 | 1350000.00 | 0.00 |
| 2000 | 500000.00 | 10.00 | 0.00 | 2000000.00 | 1800000.00 | 0.00 |
| 2001 | 500000.00 | 10.00 | 0.00 | 2500000.00 | 2250000.00 | 0.00 |
| 2002 | 500000.00 | 10.00 | 0.00 | 3000000.00 | 2700000.00 | 0.00 |
| 2003 | 500000.00 | 10.00 | 0.00 | 3500000.00 | 3150000.00 | 0.00 |
| 2004 | 500000.00 | 10.00 | 0.00 | 4000000.00 | 3600000.00 | 0.00 |
| 2005 | 500000.00 | 10.00 | 0.00 | 4500000.00 | 4050000.00 | 0.00 |
| 2006 | 500000.00 | 10.00 | 0.00 | 5000000.00 | 4500000.00 | 0.00 |
| 2007 | 0.00 | -nan | -nan | 5000000.00 | 4500000.00 | 0.00 |
| 2008 | 0.00 | -nan | -nan | 5000000.00 | 4500000.00 | 0.00 |
| 2009 | 0.00 | -nan | -nan | 5000000.00 | 4500000.00 | 0.00 |
| 2010 | 0.00 | -nan | -nan | 5000000.00 | 4500000.00 | 0.00 |
| 2011 | 0.00 | -nan | -nan | 5000000.00 | 4500000.00 | 0.00 |
| 2012 | 0.00 | -nan | -nan | 5000000.00 | 4500000.00 | 0.00 |
| 2013 | 0.00 | -nan | -nan | 5000000.00 | 4500000.00 | 0.00 |
| 2014 | 0.00 | -nan | -nan | 5000000.00 | 4500000.00 | 0.00 |

EPRI DSManager
Union Electric Company
Program Inputs Summary

Page: 1
Date: 03/31/95
Time: 16:21:10

Program: C4-FINAN - THERMAL STORAGE-FINANCE ONLY

GENERAL

Program name C4-FINAN
Evaluation range 1995 to 2014
Reenrollment rate 100.00 %
Need Incentive rate 100.00 %
New Customers? NO
Generation scenario C4
Transmission scenario NONE
Distribution scenario NONE

Program: C4-FINAN - THERMAL STORAGE-FINANCE ONLY

POWER SUPPLIER PROGRAM COSTS (\$)

Program: C4-FINAN - THERMAL STORAGE-FINANCE ONLY

POWER SUPPLIER CAPITALIZED PROGRAM COSTS (\$)

EPRI DSManager
Union Electric Company
Program Inputs Summary

Page: 4
Date: 03/31/95
Time: 16:21:11

Program: C4-FINAN - THERMAL STORAGE-FINANCE ONLY
Market Segment: TOTALMKT - Total Market Summary

GENERAL

DEPRECIATION SCHEDULE
Year Rate

| | |
|---------------------|-------------|
| Market name | TOTALMKT |
| Technology lifetime | 20 yrs |
| Cust. discount rate | 33.00 % |
| Dist. Loss Profile | 7.538% |
| Sales tax rate | 0.00 % |
| Units | Square Feet |

RATE SCHEDULES

| Schedule | Before | After |
|-----------------|----------|----------|
| | Customer | Customer |
| Retail Electric | UE_LGS | UE_LGS |
| Retail Fuel | N_A | N_A |

LOAD IMPACTS

Before Customer

| Enduse | Description | Fuel | KWh | KW | MMBtu |
|---------|-----------------------------|----------|----------|------|-------|
| C6A_BAS | OFF PEAK COOLING-NEW-BEFORE | Electric | 27.30000 | 0.00 | 0.00 |
| | | Total | 27.30 | 0.00 | 0.00 |

After Customer

| Enduse | Description | Fuel | KWh | KW | MMBtu |
|---------|----------------------------|------------|-------|------|-------|
| C6A_DSM | OFF PEAK COOLING-NEW-AFTER | Electric | 27.30 | 0.00 | 0.00 |
| | | Total | 27.30 | 0.00 | 0.00 |
| | | Difference | 0.00 | 0.00 | 0.00 |

Program: C4-FINAN - THERMAL STORAGE-FINANCE ONLY

Market Segment: TOTALMKT - Total Market Summary

| Year | PARTICIPANT COSTS (\$) | | | MARKET SEGMENT REBATES (\$) | | | |
|------|------------------------|--------------------------|--------------------|-----------------------------|---------------------------|-------------------------|------------------------------|
| | First year Investment | Annual Maintenance Costs | Annual Other Costs | Year | Expensed One Time Rebates | Expensed Annual Rebates | Capitalized One Time Rebates |
| | | | | | | | Capitalized Annual Rebates |
| 1995 | 0.00 | 0.00 | 0.00 | 1995 | 0.00 | 0.00 | 0.00 |
| 1996 | 0.00 | 0.00 | 0.00 | 1996 | 0.00 | 0.00 | 0.00 |
| 1997 | 0.54 | 0.00 | 0.00 | 1997 | 0.00 | 0.00 | 0.00 |
| 1998 | 0.57 | 0.00 | 0.00 | 1998 | 0.00 | 0.00 | 0.00 |
| 1999 | 0.59 | 0.00 | 0.00 | 1999 | 0.00 | 0.00 | 0.00 |
| 2000 | 0.62 | 0.00 | 0.00 | 2000 | 0.00 | 0.00 | 0.00 |
| 2001 | 0.65 | 0.00 | 0.00 | 2001 | 0.00 | 0.00 | 0.00 |
| 2002 | 0.68 | 0.00 | 0.00 | 2002 | 0.00 | 0.00 | 0.00 |
| 2003 | 0.71 | 0.00 | 0.00 | 2003 | 0.00 | 0.00 | 0.00 |
| 2004 | 0.74 | 0.00 | 0.00 | 2004 | 0.00 | 0.00 | 0.00 |
| 2005 | 0.77 | 0.00 | 0.00 | 2005 | 0.00 | 0.00 | 0.00 |
| 2006 | 0.80 | 0.00 | 0.00 | 2006 | 0.00 | 0.00 | 0.00 |
| 2007 | 0.84 | 0.00 | 0.00 | 2007 | 0.00 | 0.00 | 0.00 |
| 2008 | 0.88 | 0.00 | 0.00 | 2008 | 0.00 | 0.00 | 0.00 |
| 2009 | 0.91 | 0.00 | 0.00 | 2009 | 0.00 | 0.00 | 0.00 |
| 2010 | 0.95 | 0.00 | 0.00 | 2010 | 0.00 | 0.00 | 0.00 |
| 2011 | 1.00 | 0.00 | 0.00 | 2011 | 0.00 | 0.00 | 0.00 |
| 2012 | 1.04 | 0.00 | 0.00 | 2012 | 0.00 | 0.00 | 0.00 |
| 2013 | 1.09 | 0.00 | 0.00 | 2013 | 0.00 | 0.00 | 0.00 |
| 2014 | 1.13 | 0.00 | 0.00 | 2014 | 0.00 | 0.00 | 0.00 |

EPRI DSMManager
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Program: C4-FINAN - THERMAL STORAGE-FINANCE ONLY
Market Segment: TOTALMKT - Total Market Summary

PENETRATION

| Year | New Participants | New Free Riders % | New Free Drivers % | Cumulative Penetration | Cumulative Pen. Net of Free Riders | Cumulative Free Drivers |
|------|------------------|-------------------|--------------------|------------------------|------------------------------------|-------------------------|
| 1995 | 0.00 | -nan | -nan | 0.00 | 0.00 | 0.00 |
| 1996 | 0.00 | -nan | -nan | 0.00 | 0.00 | 0.00 |
| 1997 | 500000.00 | 10.00 | 0.00 | 500000.00 | 450000.00 | 0.00 |
| 1998 | 500000.00 | 10.00 | 0.00 | 1000000.00 | 900000.00 | 0.00 |
| 1999 | 500000.00 | 10.00 | 0.00 | 1500000.00 | 1350000.00 | 0.00 |
| 2000 | 500000.00 | 10.00 | 0.00 | 2000000.00 | 1800000.00 | 0.00 |
| 2001 | 500000.00 | 10.00 | 0.00 | 2500000.00 | 2250000.00 | 0.00 |
| 2002 | 500000.00 | 10.00 | 0.00 | 3000000.00 | 2700000.00 | 0.00 |
| 2003 | 500000.00 | 10.00 | 0.00 | 3500000.00 | 3150000.00 | 0.00 |
| 2004 | 500000.00 | 10.00 | 0.00 | 4000000.00 | 3600000.00 | 0.00 |
| 2005 | 500000.00 | 10.00 | 0.00 | 4500000.00 | 4050000.00 | 0.00 |
| 2006 | 500000.00 | 10.00 | 0.00 | 5000000.00 | 4500000.00 | 0.00 |
| 2007 | 0.00 | -nan | -nan | 5000000.00 | 4500000.00 | 0.00 |
| 2008 | 0.00 | -nan | -nan | 5000000.00 | 4500000.00 | 0.00 |
| 2009 | 0.00 | -nan | -nan | 5000000.00 | 4500000.00 | 0.00 |
| 2010 | 0.00 | -nan | -nan | 5000000.00 | 4500000.00 | 0.00 |
| 2011 | 0.00 | -nan | -nan | 5000000.00 | 4500000.00 | 0.00 |
| 2012 | 0.00 | -nan | -nan | 5000000.00 | 4500000.00 | 0.00 |
| 2013 | 0.00 | -nan | -nan | 5000000.00 | 4500000.00 | 0.00 |
| 2014 | 0.00 | -nan | -nan | 5000000.00 | 4500000.00 | 0.00 |

Program author: RLM
Creation Date: 1-23-95

Notes: My assumption is that the program will require 1 FTE for program management, 1/6 FTE for clerical staff and \$20,000 in annual marketing costs. The total administrative costs are therefore \$106,680 in 1995. Adding \$70,000 for evaluation brings the total to \$176,680 escalating at 4.4%. The evaluation cost was derived from the assumption that program C1A will need \$5,000 per participant for evaluation. 140 participants over 10 years equates to 14 participants per year or \$70,000 per year. A participant is assumed to be 350,000 square feet.

The cost of the audit is \$.02 per square foot for the utility. This is higher than actually seen in our pilot program to reflect the fact that some customers will receive the audit and then do nothing in terms of efficiency improvements (or they will continue on with the next phase of the study without doing anything).

Participants will be required to pay for the full incremental cost of the lighting measures. We assume that they will finance the measures using third party financing. The utility will pay for the cost of the walk through audit.

Participation is assumed to be about 49,000,000 square feet over the life of the program, or 4,900,000 square feet per year. Free riders are 10%

The impact of the program is about 6.5% of the annual energy usage.

Program author: RLM
Creation Date: 1-23-95

Notes:

My assumption is that the program will require 1 FTE for program management, 1/6 FTE for clerical staff and \$20,000 dollars annually for marketing. Adding \$80,000 for evaluation equates to \$186,680 per year escalating at 4.4%. The evaluation cost was based on the assumption that each participant will need \$10,000 of evaluation. Assuming 80 participants over 10 years equates to 8 participants per year or \$80,000 for evaluation. A participant is assumed to be 350,000 square feet.

The cost of the audit to the utility is \$.075 per square foot which is higher than actually seen in our pilot program to reflect the fact that some customers will receive the audit and then do nothing in terms of efficiency improvements (or they will continue the next phase of the study without doing anything).

Rest of comments are the similar to Program C1A except participation is estimated to be 2,800,000 square feet per year and the impact is approximately 13% of the base annual energy usage. The impact is greater in this program because the participant would be more likely to perform higher cost retrofits because of the engineering analysis. This includes T8 lamps with electronic ballasts, etc. Customers in Program C1A would be inclined to do lower cost options like controls, etc.

Program author: RLM
Creation Date: 1-25-94

Notes:

My assumption here is that the program will require 1 FTE for program management, 1/6 FTE for clerical staff and \$20,000 annual marketing expense. Adding \$80,000 for evaluation will bring the yearly administrative cost to \$186,680 escalating at 4.4%. The evaluation cost was derived from the assumption that the program would require \$20,000 of evaluation per participant. Assuming 40 participants over 10 years equates to 4 customers per year of \$80,000 per year.

The cost of the audit is \$.20 per square foot which is higher than what we have actually seen in our pilot program to reflect the fact that some customers will receive the audit and do nothing in terms of energy efficiency improvements.

Rest of comments are similar to Program C1A except participation is estimated to be 1,400,000 per year and the impact is assumed to be 25% for lighting, 15% for cooling and 15% for ventilation. The impact is higher because the level of detail of the study should help ensure that customers are more likely to perform the full extent of recommended improvements.

Program author: RLM
Creation Date: 1-24-95

Notes:

This program assumes 1/2 FTE will be needed for program management, 1/4 FTE for clerical work and \$30,000 annually for marketing. Adding \$30,000 for evaluation brings the annual fixed administrative cost to \$110,000 escalating at 4.4%

Participants will be required to pay for the full cost of the measures installed (in this case lighting), although financing will be offered.

The utility will pay for the full cost of the do it yourself mail audit. We have assumed \$.04 per square foot which is quite a bit higher than what we expect in the pilot program. This was done to reflect the fact that a pool of customers will do nothing because of the program or will continue on to the next phase without doing anything.

Participation is assumed to be 1,000,000 square feet per year or about 400 customers per year if they are 2500 square foot customers.

Impact is about 6.5% of the total base energy usage. About the same for the walk through audit in program C1A. This makes sense given most (if not all) of the impact in this program will likely come from lighting.

Program author: RLM
Creation Date: 1-24-95

Notes:

The assumption is that 1/2 FTE will be needed for program management, 1/4 for clerical staff and \$30,000 for annual marketing expense. Adding \$30,000 for annual evaluation brings to the total to \$110,000 escalating at 4.4%

Participants will pay for the full cost of the measures installed (in this case lighting), although financing will be offered.

The utility will pay most, but not all of the walk through audit. If the customer installs the measures recommended, the cost of the audit will be refunded. We have assumed a cost of \$.08 per square foot which is quite a bit higher than what we expect in the pilot program. This reflects the fact that a pool of customers will do nothing because of the program.

Participation is assumed to be 1,000,000 square feet per year (200 customers per year assuming 5000 square feet per facility). The impact is about 15% over the base annual energy usage. It is higher because of the assumption that the customer will be more likely to do more expensive lighting retrofits (T8s and electronic ballasts) because of the expert audit.

Program author: RLM
Creation Date: 1-24-95

Notes:

The program assumes that 1 FTE for program management will be required, 1/6 FTE clerical staff and \$20,000 annually for marketing. Adding \$60,000 for evaluation brings the annual fixed administrative expenses to \$166,680 escalating at 4.4%

Participants will be required to pay for the incremental cost of the measures installed. However, the utility will reimburse the builder (or the customer) for the cost of such measures. Like in the Residential New Construction Program, incentives are being offered because of the strong barriers inherent in new construction. It should be noted that the program was first evaluated with financing offered to the customer (with no rebates). The result was that the program failed the Participant Test. This says that the program is not cost effective for the participant and thus participation would not occur. Hence, another reason for evaluating it with rebates.

The utility will also pay for any design assistance associated with upgrading the efficiency of the building.

Participation is assumed to be 1,000,000 square feet per year. The impact is assumed to be about 2% better than the base annual energy usage.

Program author: RLM
Creation Date: 1-24-95

Notes:

The program assumes 1/2 FTE for program management and 1/6 FTE for clerical. \$30,000 for annual marketing expenses. Adding 60,000 for evaluation brings the annual fixed administrative expenses to \$136,680 escalating at 4.4%

The customer will be required to pay the full cost of the equipment. However, the customer will receive a reimbursement of the cost of the equipment. Like in New Construction, the program was first evaluated with financing offered and no rebates. The result was the program did not pass the Participant Test. This says that participation will likely not occur. As a next step, the program was evaluated with incentives. The result was that the program was not cost effective from a Total Resource standpoint.

Since the customer is not assumed to save any energy, the program assumes a rate credit of \$3 per kw month shaved from the customers bill.

The utility will also pay for an engineering study to determine the feasibility of thermal storage.

Participation is assumed to be 500,000 square feet per year (which is about 1.5 good sized customers per year).

Program: C1A_PEC - WALK THROUGH AUDIT AND ANALYSIS--PEC

GENERAL

| | |
|-----------------------|--------------|
| Program name | C1A_PEC |
| Evaluation range | 1995 to 2014 |
| Reenrollment rate | 100.00 % |
| Need Incentive rate | 100.00 % |
| New Customers? | NO |
| Generation scenario | C1A_PEC |
| Transmission scenario | NONE |
| Distribution scenario | NONE |

Program: C1A_PEC - WALK THROUGH AUDIT AND ANALYSIS--PEC

POWER SUPPLIER PROGRAM COSTS (\$)

EPRI DSManger
Union Electric Company
Program Inputs Summary

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Program: C1A PEC - WALK THROUGH AUDIT AND ANALYSIS--PEC

POWER SUPPLIER CAPITALIZED PROGRAM COSTS (\$)

Program: C1A_PEC - WALK THROUGH AUDIT AND ANALYSIS--PEC
Market Segment: TOTALMKT - Total Market Summary

GENERAL

| | |
|---------------------|-------------|
| Market name | TOTALMKT |
| Technology lifetime | 10 yrs |
| Cust. discount rate | 33.00 % |
| Dist. Loss Profile | 7.538% |
| Sales tax rate | 0.00 % |
| Units | Square Feet |

DEPRECIATION SCHEDULE
Year Rate

RATE SCHEDULES

| Schedule | Before | After |
|-----------------|----------|----------|
| | Customer | Customer |
| Retail Electric | UELGSPEC | UELGSPEC |
| Retail Fuel | N_A | N_A |

LOAD IMPACTS

Before Customer

| Enduse | Description | Fuel | KWh | KW | MMBtu |
|---------|---------------------------------------|----------|----------|------|-------|
| C4A_BAS | EQUIPMENT REPLACEMENT-LIGHTING-BEFORE | Electric | 24.40000 | 0.00 | 0.00 |
| | | Total | 24.40 | 0.00 | 0.00 |

After Customer

| Enduse | Description | Fuel | KWh | KW | MMBtu |
|---------|--------------------------------------|------------|-------|------|-------|
| C4A_DSM | EQUIPMENT REPLACEMENT-LIGHTING-AFTER | Electric | 22.80 | 0.00 | 0.00 |
| | | Total | 22.80 | 0.00 | 0.00 |
| | | Difference | -1.60 | 0.00 | 0.00 |

EPRI DSManager
Union Electric Company
Program Inputs Summary

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Program: C1A_PEC - WALK THROUGH AUDIT AND ANALYSIS--PEC
Market Segment: TOTALMKT - Total Market Summary

| Year | PARTICIPANT COSTS (\$) | | | MARKET SEGMENT REBATES (\$) | | | | |
|------|------------------------|--------------------------|--------------------|-----------------------------|---------------------------|-------------------------|------------------------------|----------------------------|
| | First year Investment | Annual Maintenance Costs | Annual Other Costs | Year | Expensed One Time Rebates | Expensed Annual Rebates | Capitalized One Time Rebates | Capitalized Annual Rebates |
| | | | | | | | | |
| 1995 | 0.00 | 0.00 | 0.00 | 1995 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1996 | 0.00 | 0.00 | 0.00 | 1996 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1997 | 0.33 | 0.00 | 0.00 | 1997 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1998 | 0.34 | 0.00 | 0.00 | 1998 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1999 | 0.36 | 0.00 | 0.00 | 1999 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2000 | 0.37 | 0.00 | 0.00 | 2000 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2001 | 0.39 | 0.00 | 0.00 | 2001 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2002 | 0.41 | 0.00 | 0.00 | 2002 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2003 | 0.42 | 0.00 | 0.00 | 2003 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2004 | 0.44 | 0.00 | 0.00 | 2004 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2005 | 0.46 | 0.00 | 0.00 | 2005 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2006 | 0.48 | 0.00 | 0.00 | 2006 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2007 | 0.50 | 0.00 | 0.00 | 2007 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2008 | 0.53 | 0.00 | 0.00 | 2008 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2009 | 0.55 | 0.00 | 0.00 | 2009 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2010 | 0.57 | 0.00 | 0.00 | 2010 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2011 | 0.60 | 0.00 | 0.00 | 2011 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2012 | 0.62 | 0.00 | 0.00 | 2012 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2013 | 0.65 | 0.00 | 0.00 | 2013 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2014 | 0.68 | 0.00 | 0.00 | 2014 | 0.00 | 0.00 | 0.00 | 0.00 |

Program: C1A_PEC - WALK THROUGH AUDIT AND ANALYSIS--PEC
Market Segment: TOTALMKT - Total Market Summary

PENETRATION

| Year | New Participants | New Free Riders | New Free Drivers | Cumulative Penetration | Cumulative Net of Free Riders | Cumulative Free Drivers |
|------|------------------|-----------------|------------------|------------------------|-------------------------------|-------------------------|
| | | % | % | | | |
| 1995 | 0.00 | -nan | -nan | 0.00 | 0.00 | 0.00 |
| 1996 | 0.00 | -nan | -nan | 0.00 | 0.00 | 0.00 |
| 1997 | 7350000.00 | 10.00 | 0.00 | 7350000.00 | 6615000.00 | 0.00 |
| 1998 | 7350000.00 | 10.00 | 0.00 | 14700000.00 | 13230000.00 | 0.00 |
| 1999 | 7350000.00 | 10.00 | 0.00 | 22050000.00 | 19845000.00 | 0.00 |
| 2000 | 7350000.00 | 10.00 | 0.00 | 29400000.00 | 26460000.00 | 0.00 |
| 2001 | 7350000.00 | 10.00 | 0.00 | 36750000.00 | 33075000.00 | 0.00 |
| 2002 | 7350000.00 | 10.00 | 0.00 | 44100000.00 | 39690000.00 | 0.00 |
| 2003 | 7350000.00 | 10.00 | 0.00 | 51450000.00 | 46305000.00 | 0.00 |
| 2004 | 7350000.00 | 10.00 | 0.00 | 58800000.00 | 52920000.00 | 0.00 |
| 2005 | 7350000.00 | 10.00 | 0.00 | 66150000.00 | 59535000.00 | 0.00 |
| 2006 | 7350000.00 | 10.00 | 0.00 | 73500000.00 | 66150000.00 | 0.00 |
| 2007 | 0.00 | -nan | -nan | 73500000.00 | 66150000.00 | 0.00 |
| 2008 | 0.00 | -nan | -nan | 73500000.00 | 66150000.00 | 0.00 |
| 2009 | 0.00 | -nan | -nan | 73500000.00 | 66150000.00 | 0.00 |
| 2010 | 0.00 | -nan | -nan | 73500000.00 | 66150000.00 | 0.00 |
| 2011 | 0.00 | -nan | -nan | 73500000.00 | 66150000.00 | 0.00 |
| 2012 | 0.00 | -nan | -nan | 73500000.00 | 66150000.00 | 0.00 |
| 2013 | 0.00 | -nan | -nan | 73500000.00 | 66150000.00 | 0.00 |
| 2014 | 0.00 | -nan | -nan | 73500000.00 | 66150000.00 | 0.00 |

EPRI DSManger
Union Electric Company
Program Inputs Summary

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Program: C1B_PEC - ENGINEERING STUDY-LIGHTING EMPHASIS--PEC

GENERAL

Program name C1B_PEC
Evaluation range 1995 to 2014
Reenrollment rate 100.00 %
Need Incentive rate 100.00 %
New Customers? NO
Generation scenario C1B_PEC
Transmission scenario NONE
Distribution scenario NONE

EPRI DSManager
Union Electric Company
Program Inputs Summary

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Program: C1B PEC - ENGINEERING STUDY-LIGHTING EMPHASIS--PEC

POWER SUPPLIER PROGRAM COSTS (\$)

Program: C1B_PEC - ENGINEERING STUDY-LIGHTING EMPHASIS--PEC

POWER SUPPLIER CAPITALIZED PROGRAM COSTS (\$)

Program: C1B_PEC - ENGINEERING STUDY-LIGHTING EMPHASIS--PEC
Market Segment: TOTALMKT - Total Market Summary

GENERAL

| | |
|---------------------|-------------|
| Market name | TOTALMKT |
| Technology lifetime | 10 yrs |
| Cust. discount rate | 33.00 % |
| Dist. Loss Profile | 7.538% |
| Sales tax rate | 0.00 % |
| Units | Square Feet |

DEPRECIATION SCHEDULE

| Year | Rate |
|------|------|
|------|------|

RATE SCHEDULES

| Schedule | Before | After |
|-----------------|----------|----------|
| | Customer | Customer |
| Retail Electric | UELGSPEC | UELGSPEC |
| Retail Fuel | N_A | N_A |

LOAD IMPACTS

Before Customer

| Enduse | Description | Fuel | Kwh | KW | MMBtu |
|---------|---------------------------------------|----------|----------|------|-------|
| C4A_BAS | EQUIPMENT REPLACEMENT-LIGHTING-BEFORE | Electric | 24.40000 | 0.00 | 0.00 |
| | | Total | 24.40 | 0.00 | 0.00 |

After Customer

| Enduse | Description | Fuel | Kwh | KW | MMBtu |
|---------|--------------------------------------|------------|-------|------|-------|
| C4A_DSM | EQUIPMENT REPLACEMENT-LIGHTING-AFTER | Electric | 21.20 | 0.00 | 0.00 |
| | | Total | 21.20 | 0.00 | 0.00 |
| | | Difference | -3.20 | 0.00 | 0.00 |

Program: C1B_PEC - ENGINEERING STUDY-LIGHTING EMPHASIS--PEC
 Market Segment: TOTALMKT - Total Market Summary

| Year | PARTICIPANT COSTS (\$) | | | MARKET SEGMENT REBATES (\$) | | | | |
|------|------------------------|--------------------------|--------------------|-----------------------------|---------------------------|-------------------------|------------------------------|----------------------------|
| | First year Investment | Annual Maintenance Costs | Annual Other Costs | Year | Expensed One Time Rebates | Expensed Annual Rebates | Capitalized One Time Rebates | Capitalized Annual Rebates |
| | | | | | | | | |
| 1995 | 0.00 | 0.00 | 0.00 | 1995 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1996 | 0.00 | 0.00 | 0.00 | 1996 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1997 | 0.54 | 0.00 | 0.00 | 1997 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1998 | 0.57 | 0.00 | 0.00 | 1998 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1999 | 0.59 | 0.00 | 0.00 | 1999 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2000 | 0.62 | 0.00 | 0.00 | 2000 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2001 | 0.65 | 0.00 | 0.00 | 2001 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2002 | 0.68 | 0.00 | 0.00 | 2002 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2003 | 0.71 | 0.00 | 0.00 | 2003 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2004 | 0.74 | 0.00 | 0.00 | 2004 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2005 | 0.77 | 0.00 | 0.00 | 2005 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2006 | 0.80 | 0.00 | 0.00 | 2006 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2007 | 0.84 | 0.00 | 0.00 | 2007 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2008 | 0.88 | 0.00 | 0.00 | 2008 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2009 | 0.91 | 0.00 | 0.00 | 2009 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2010 | 0.95 | 0.00 | 0.00 | 2010 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2011 | 1.00 | 0.00 | 0.00 | 2011 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2012 | 1.04 | 0.00 | 0.00 | 2012 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2013 | 1.09 | 0.00 | 0.00 | 2013 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2014 | 1.13 | 0.00 | 0.00 | 2014 | 0.00 | 0.00 | 0.00 | 0.00 |

Program: C1B_PEC - ENGINEERING STUDY-LIGHTING EMPHASIS--PEC
Market Segment: TOTALMKT - Total Market Summary

PENETRATION

| Year | New Participants | New Free Riders % | New Free Drivers % | Cumulative Penetration | Cumulative Net of Free Riders | Cumulative Free Drivers |
|------|------------------|-------------------|--------------------|------------------------|-------------------------------|-------------------------|
| 1995 | 0.00 | -nan | -nan | 0.00 | 0.00 | 0.00 |
| 1996 | 0.00 | -nan | -nan | 0.00 | 0.00 | 0.00 |
| 1997 | 4200000.00 | 10.00 | 0.00 | 4200000.00 | 3780000.00 | 0.00 |
| 1998 | 4200000.00 | 10.00 | 0.00 | 8400000.00 | 7560000.00 | 0.00 |
| 1999 | 4200000.00 | 10.00 | 0.00 | 12600000.00 | 11340000.00 | 0.00 |
| 2000 | 4200000.00 | 10.00 | 0.00 | 16800000.00 | 15120000.00 | 0.00 |
| 2001 | 4200000.00 | 10.00 | 0.00 | 21000000.00 | 18900000.00 | 0.00 |
| 2002 | 4200000.00 | 10.00 | 0.00 | 25200000.00 | 22680000.00 | 0.00 |
| 2003 | 4200000.00 | 10.00 | 0.00 | 29400000.00 | 26460000.00 | 0.00 |
| 2004 | 4200000.00 | 10.00 | 0.00 | 33600000.00 | 30240000.00 | 0.00 |
| 2005 | 4200000.00 | 10.00 | 0.00 | 37800000.00 | 34020000.00 | 0.00 |
| 2006 | 4200000.00 | 10.00 | 0.00 | 42000000.00 | 37800000.00 | 0.00 |
| 2007 | 0.00 | -nan | -nan | 42000000.00 | 37800000.00 | 0.00 |
| 2008 | 0.00 | -nan | -nan | 42000000.00 | 37800000.00 | 0.00 |
| 2009 | 0.00 | -nan | -nan | 42000000.00 | 37800000.00 | 0.00 |
| 2010 | 0.00 | -nan | -nan | 42000000.00 | 37800000.00 | 0.00 |
| 2011 | 0.00 | -nan | -nan | 42000000.00 | 37800000.00 | 0.00 |
| 2012 | 0.00 | -nan | -nan | 42000000.00 | 37800000.00 | 0.00 |
| 2013 | 0.00 | -nan | -nan | 42000000.00 | 37800000.00 | 0.00 |
| 2014 | 0.00 | -nan | -nan | 42000000.00 | 37800000.00 | 0.00 |

Program: C1C_PEC - COMPREHENSIVE BLDG MODL-ALL SYSTEMS--PEC

GENERAL

Program name C1C_PEC
Evaluation range 1995 to 2014
Reenrollment rate 100.00 %
Need Incentive rate 100.00 %
New Customers? NO
Generation scenario C1C_PEC
Transmission scenario NONE
Distribution scenario NONE

Program: C1C_PEC - COMPREHENSIVE BLDG MODL-ALL SYSTEMS--PEC

POWER SUPPLIER PROGRAM COSTS (\$)

EPRI DSManager
Union Electric Company
Program Inputs Summary

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Program: C1C PEC - COMPREHENSIVE BLDG MODL-ALL SYSTEMS--PEC

POWER SUPPLIER CAPITALIZED PROGRAM COSTS (\$)

REBATES

ADMINISTRATIVE COSTS

Program: C1C_PEC - COMPREHENSIVE BLDG MODL-ALL SYSTEMS--PEC
 Market Segment: TOTALMKT - Total Market Summary

DEPRECIATION SCHEDULE

| Year | Rate |
|------|------|
|------|------|

GENERAL

| | |
|---------------------|-------------|
| Market name | TOTALMKT |
| Technology lifetime | 20 yrs |
| Cust. discount rate | 33.00 % |
| Dist. Loss Profile | 7.538% |
| Sales tax rate | 0.00 % |
| Units | Square Feet |

RATE SCHEDULES

| Schedule | Before | After |
|-----------------|----------|----------|
| | Customer | Customer |
| Retail Electric | UELGSPEC | UELGSPEC |
| Retail Fuel | N_A | N_A |

LOAD IMPACTS

Before Customer

| Enduse | Description | Fuel | KWh | KW | MMBtu |
|---------|--|----------|----------|------|-------|
| C4A_BAS | EQUIPMENT REPLACEMENT-LIGHTING-BEFORE | Electric | 24.40000 | 0.00 | 0.00 |
| C4B_BAS | EQUIPMENT REPLACEMENT-COOLING-BEFORE | Electric | 24.90000 | 0.00 | 0.00 |
| C4C_BAS | EQUIPMENT REPLACEMENT-VENTILATION-BEFORE | Electric | 23.60000 | 0.00 | 0.00 |
| | Total | | 72.90 | 0.01 | 0.00 |

After Customer

| Enduse | Description | Fuel | KWh | KW | MMBtu |
|---------|---|----------|--------|------|-------|
| C4A_DSM | EQUIPMENT REPLACEMENT-LIGHTING-AFTER | Electric | 18.30 | 0.00 | 0.00 |
| C4B_DSM | EQUIPMENT REPLACEMENT-COOLING-AFTER | Electric | 21.20 | 0.00 | 0.00 |
| C4C_DSM | EQUIPMENT REPLACEMENT-VENTILATION-AFTER | Electric | 20.00 | 0.00 | 0.00 |
| | Total | | 59.50 | 0.01 | 0.00 |
| | Difference | | -13.40 | 0.00 | 0.00 |

EPRI DSManager
 Union Electric Company
 Program Inputs Summary

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Program: C1C_PEC - COMPREHENSIVE BLDG MODL-ALL SYSTEMS--PEC

Market Segment: TOTALMKT - Total Market Summary

PARTICIPANT COSTS (\$)

MARKET SEGMENT REBATES (\$)

| Year | First year Investment | Annual | Annual | Year | Expensed | Expensed | Capitalized | Capitalized |
|------|-----------------------|-------------------|-------------|------|------------------|----------------|------------------|----------------|
| | | Maintenance Costs | Other Costs | | One Time Rebates | Annual Rebates | One Time Rebates | Annual Rebates |
| 1995 | 0.00 | 0.00 | 0.00 | 1995 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1996 | 0.00 | 0.00 | 0.00 | 1996 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1997 | 1.42 | 0.00 | 0.00 | 1997 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1998 | 1.48 | 0.00 | 0.00 | 1998 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1999 | 1.54 | 0.00 | 0.00 | 1999 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2000 | 1.61 | 0.00 | 0.00 | 2000 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2001 | 1.68 | 0.00 | 0.00 | 2001 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2002 | 1.76 | 0.00 | 0.00 | 2002 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2003 | 1.83 | 0.00 | 0.00 | 2003 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2004 | 1.92 | 0.00 | 0.00 | 2004 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2005 | 2.00 | 0.00 | 0.00 | 2005 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2006 | 2.09 | 0.00 | 0.00 | 2006 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2007 | 2.18 | 0.00 | 0.00 | 2007 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2008 | 2.28 | 0.00 | 0.00 | 2008 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2009 | 2.38 | 0.00 | 0.00 | 2009 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2010 | 2.48 | 0.00 | 0.00 | 2010 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2011 | 2.59 | 0.00 | 0.00 | 2011 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2012 | 2.70 | 0.00 | 0.00 | 2012 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2013 | 2.82 | 0.00 | 0.00 | 2013 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2014 | 2.95 | 0.00 | 0.00 | 2014 | 0.00 | 0.00 | 0.00 | 0.00 |

Program: C1C_PEC - COMPREHENSIVE BLDG MODL-ALL SYSTEMS--PEC
Market Segment: TOTALMKT - Total Market Summary

PENETRATION

| Year | New Participants | New Free Riders % | New Free Drivers % | Cumulative Penetration | Cumulative Net of Free Riders | Cumulative Free Drivers |
|------|------------------|-------------------|--------------------|------------------------|-------------------------------|-------------------------|
| 1995 | 0.00 | -nan | -nan | 0.00 | 0.00 | 0.00 |
| 1996 | 0.00 | -nan | -nan | 0.00 | 0.00 | 0.00 |
| 1997 | 2100000.00 | 10.00 | 0.00 | 2100000.00 | 1890000.00 | 0.00 |
| 1998 | 2100000.00 | 10.00 | 0.00 | 4200000.00 | 3780000.00 | 0.00 |
| 1999 | 2100000.00 | 10.00 | 0.00 | 6300000.00 | 5670000.00 | 0.00 |
| 2000 | 2100000.00 | 10.00 | 0.00 | 8400000.00 | 7560000.00 | 0.00 |
| 2001 | 2100000.00 | 10.00 | 0.00 | 10500000.00 | 9450000.00 | 0.00 |
| 2002 | 2100000.00 | 10.00 | 0.00 | 12600000.00 | 11340000.00 | 0.00 |
| 2003 | 2100000.00 | 10.00 | 0.00 | 14700000.00 | 13230000.00 | 0.00 |
| 2004 | 2100000.00 | 10.00 | 0.00 | 16800000.00 | 15120000.00 | 0.00 |
| 2005 | 2100000.00 | 10.00 | 0.00 | 18900000.00 | 17010000.00 | 0.00 |
| 2006 | 2100000.00 | 10.00 | 0.00 | 21000000.00 | 18900000.00 | 0.00 |
| 2007 | 0.00 | -nan | -nan | 21000000.00 | 18900000.00 | 0.00 |
| 2008 | 0.00 | -nan | -nan | 21000000.00 | 18900000.00 | 0.00 |
| 2009 | 0.00 | -nan | -nan | 21000000.00 | 18900000.00 | 0.00 |
| 2010 | 0.00 | -nan | -nan | 21000000.00 | 18900000.00 | 0.00 |
| 2011 | 0.00 | -nan | -nan | 21000000.00 | 18900000.00 | 0.00 |
| 2012 | 0.00 | -nan | -nan | 21000000.00 | 18900000.00 | 0.00 |
| 2013 | 0.00 | -nan | -nan | 21000000.00 | 18900000.00 | 0.00 |
| 2014 | 0.00 | -nan | -nan | 21000000.00 | 18900000.00 | 0.00 |

EPRI DSManger
Union Electric Company
Program Inputs Summary

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Program: C2A_PEC - SMALL CUSTOMER MAIL IN SURVEY--PEC

GENERAL

Program name C2A_PEC
Evaluation range 1995 to 2014
Reenrollment rate 100.00 %
Need Incentive rate 100.00 %
New Customers? NO
Generation scenario C2A_PEC
Transmission scenario NONE
Distribution scenario NONE

**EPRI DSManger
Union Electric Company
Program Inputs Summary**

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Program: C2A PEC - SMALL CUSTOMER MAIL IN SURVEY--PEC

POWER SUPPLIER PROGRAM COSTS (\$)

**EPRI DSManger
Union Electric Company
Program Inputs Summary**

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Program: C2A_PEC - SMALL CUSTOMER MAIL IN SURVEY--PEC

POWER SUPPLIER CAPITALIZED PROGRAM COSTS (\$)

Program: C2A_PEC - SMALL CUSTOMER MAIL IN SURVEY--PEC
Market Segment: TOTALMKT - Total Market Summary

GENERAL

Market name TOTALMKT
Technology lifetime 10 yrs
Cust. discount rate 33.00 %
Dist. Loss Profile 7.538%
Sales tax rate 0.00 %
Units Square Feet

DEPRECIATION SCHEDULE

Year Rate

RATE SCHEDULES

| Schedule | Before Customer | After Customer |
|-----------------|-----------------|----------------|
| Retail Electric | UESGSPEC | UESGSPEC |
| Retail Fuel | N_A | N_A |

LOAD IMPACTS

Before Customer

| Enduse | Description | Fuel | Kwh | KW | MMBtu |
|---------|--------------------------------|----------|----------|------|-------|
| C2A_BAS | SMALL CUSTOMER-LIGHTING-BEFORE | Electric | 25.20000 | 0.01 | 0.00 |
| | | Total | 25.20 | 0.01 | 0.00 |

After Customer

| Enduse | Description | Fuel | Kwh | KW | MMBtu |
|---------|-------------------------------|------------|-------|------|-------|
| C2A_DSM | SMALL CUSTOMER-LIGHTING-AFTER | Electric | 23.60 | 0.00 | 0.00 |
| | | Total | 23.60 | 0.00 | 0.00 |
| | | Difference | -1.60 | 0.00 | 0.00 |

Program: C2A_PEC - SMALL CUSTOMER MAIL IN SURVEY--PEC
 Market Segment: TOTALMKT - Total Market Summary

| Year | PARTICIPANT COSTS (\$) | | | MARKET SEGMENT REBATES (\$) | | | | |
|------|------------------------|--------------------------|--------------------|-----------------------------|---------------------------|-------------------------|------------------------------|----------------------------|
| | First year Investment | Annual Maintenance Costs | Annual Other Costs | Year | Expensed One Time Rebates | Expensed Annual Rebates | Capitalized One Time Rebates | Capitalized Annual Rebates |
| | | | | | | | | |
| 1995 | 0.00 | 0.00 | 0.00 | 1995 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1996 | 0.00 | 0.00 | 0.00 | 1996 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1997 | 0.16 | 0.00 | 0.00 | 1997 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1998 | 0.17 | 0.00 | 0.00 | 1998 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1999 | 0.18 | 0.00 | 0.00 | 1999 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2000 | 0.19 | 0.00 | 0.00 | 2000 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2001 | 0.19 | 0.00 | 0.00 | 2001 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2002 | 0.20 | 0.00 | 0.00 | 2002 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2003 | 0.21 | 0.00 | 0.00 | 2003 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2004 | 0.22 | 0.00 | 0.00 | 2004 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2005 | 0.23 | 0.00 | 0.00 | 2005 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2006 | 0.24 | 0.00 | 0.00 | 2006 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2007 | 0.25 | 0.00 | 0.00 | 2007 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2008 | 0.26 | 0.00 | 0.00 | 2008 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2009 | 0.27 | 0.00 | 0.00 | 2009 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2010 | 0.29 | 0.00 | 0.00 | 2010 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2011 | 0.30 | 0.00 | 0.00 | 2011 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2012 | 0.31 | 0.00 | 0.00 | 2012 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2013 | 0.33 | 0.00 | 0.00 | 2013 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2014 | 0.34 | 0.00 | 0.00 | 2014 | 0.00 | 0.00 | 0.00 | 0.00 |

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Program: C2A_PEC - SMALL CUSTOMER MAIL IN SURVEY--PEC
Market Segment: TOTALMKT - Total Market Summary

PENETRATION

| Year | New Participants | New Free Riders | New Free Drivers | Cumulative Penetration | Cumulative Net of Free Riders | Cumulative Free Drivers |
|------|------------------|-----------------|------------------|------------------------|-------------------------------|-------------------------|
| | | % | % | | | |
| 1995 | 0.00 | -nan | -nan | 0.00 | 0.00 | 0.00 |
| 1996 | 0.00 | -nan | -nan | 0.00 | 0.00 | 0.00 |
| 1997 | 1500000.00 | 10.00 | 0.00 | 1500000.00 | 1350000.00 | 0.00 |
| 1998 | 1500000.00 | 10.00 | 0.00 | 3000000.00 | 2700000.00 | 0.00 |
| 1999 | 1500000.00 | 10.00 | 0.00 | 4500000.00 | 4050000.00 | 0.00 |
| 2000 | 1500000.00 | 10.00 | 0.00 | 6000000.00 | 5400000.00 | 0.00 |
| 2001 | 1500000.00 | 10.00 | 0.00 | 7500000.00 | 6750000.00 | 0.00 |
| 2002 | 1500000.00 | 10.00 | 0.00 | 9000000.00 | 8100000.00 | 0.00 |
| 2003 | 1500000.00 | 10.00 | 0.00 | 10500000.00 | 9450000.00 | 0.00 |
| 2004 | 1500000.00 | 10.00 | 0.00 | 12000000.00 | 10800000.00 | 0.00 |
| 2005 | 1500000.00 | 10.00 | 0.00 | 13500000.00 | 12150000.00 | 0.00 |
| 2006 | 1500000.00 | 10.00 | 0.00 | 15000000.00 | 13500000.00 | 0.00 |
| 2007 | 0.00 | -nan | -nan | 15000000.00 | 13500000.00 | 0.00 |
| 2008 | 0.00 | -nan | -nan | 15000000.00 | 13500000.00 | 0.00 |
| 2009 | 0.00 | -nan | -nan | 15000000.00 | 13500000.00 | 0.00 |
| 2010 | 0.00 | -nan | -nan | 15000000.00 | 13500000.00 | 0.00 |
| 2011 | 0.00 | -nan | -nan | 15000000.00 | 13500000.00 | 0.00 |
| 2012 | 0.00 | -nan | -nan | 15000000.00 | 13500000.00 | 0.00 |
| 2013 | 0.00 | -nan | -nan | 15000000.00 | 13500000.00 | 0.00 |
| 2014 | 0.00 | -nan | -nan | 15000000.00 | 13500000.00 | 0.00 |

EPRI DSMManager
Union Electric Company
Program Inputs Summary

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Program: C2B_PEC - SMALL CUSTOMER ON-SITE AUDIT--PEC

GENERAL

Program name C2B_PEC
Evaluation range 1995 to 2014
Reenrollment rate 100.00 %
Need Incentive rate 100.00 %
New Customers? NO
Generation scenario C2B_PEC
Transmission scenario NONE
Distribution scenario NONE

Program: C2B_PEC - SMALL CUSTOMER ON-SITE AUDIT--PEC

POWER SUPPLIER PROGRAM COSTS (\$)

| Year | REBATES | | | | | ADMINISTRATIVE COSTS | | | | | |
|------|-----------------|--------|------------------|--------|------------|----------------------|-----------------|--------|------------------|--------|------------|
| | Per Participant | | Per kW Reduction | | % of Cust. | Annual | Per Participant | | Per kW Reduction | | % of Cust. |
| | One-Time | Annual | One-Time | Annual | Investment | for Prog | One-time | Annual | One-Time | Annual | Investment |
| 1995 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1996 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1997 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 149866.20 | 0.09 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1998 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 156460.31 | 0.09 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1999 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 163344.57 | 0.10 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2000 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 170531.73 | 0.10 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2001 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 178035.12 | 0.10 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2002 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 185868.67 | 0.11 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2003 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 194046.89 | 0.11 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2004 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 202584.95 | 0.12 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2005 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 211498.69 | 0.12 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2006 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 220804.63 | 0.13 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2007 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2008 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2009 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2010 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2011 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2012 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2013 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2014 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |

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EPRI DSManager
Union Electric Company
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Program: C2B_PEC - SMALL CUSTOMER ON-SITE AUDIT--PEC

POWER SUPPLIER CAPITALIZED PROGRAM COSTS (\$)

REBATES ADMINISTRATIVE COSTS

| Year | REBATES | | | ADMINISTRATIVE COSTS | | |
|------|-----------------------------|--------|--------------------------|-----------------------|-----------------------------|------------------------------------|
| | Per Participant One-Time | Annual | % of Cust. Investment | Annual For Program | Per Participant One-Time | Annual % of Cust. Investment |
| 1995 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1996 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1997 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1998 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1999 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2000 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2001 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2002 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2003 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2004 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2005 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2006 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2007 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2008 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2009 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2010 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2011 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2012 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2013 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2014 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |

EPRI DSManger
Union Electric Company
Program Inputs Summary

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Program: C2B_PEC - SMALL CUSTOMER ON-SITE AUDIT--PEC
Market Segment: TOTALMKT - Total Market Summary

GENERAL

| | |
|---------------------|-------------|
| Market name | TOTALMKT |
| Technology lifetime | 10 yrs |
| Cust. discount rate | 33.00 % |
| Dist. Loss Profile | 7.538% |
| Sales tax rate | 0.00 % |
| Units | Square Feet |

DEPRECIATION SCHEDULE

| Year | Rate |
|------|------|
|------|------|

RATE SCHEDULES

| Schedule | Before | After |
|-----------------|----------|----------|
| | Customer | Customer |
| Retail Electric | UESGSPEC | UESGSPEC |
| Retail Fuel | N_A | N_A |

LOAD IMPACTS

Before Customer

| Enduse | Description | Fuel | KWh | KW | MMBtu |
|---------|--------------------------------|----------|----------|------|-------|
| C2A_BAS | SMALL CUSTOMER-LIGHTING-BEFORE | Electric | 25.20000 | 0.01 | 0.00 |
| | | Total | 25.20 | 0.01 | 0.00 |

After Customer

| Enduse | Description | Fuel | KWh | KW | MMBtu |
|---------|-------------------------------|------------|-------|------|-------|
| C2A_DSM | SMALL CUSTOMER-LIGHTING-AFTER | Electric | 21.40 | 0.00 | 0.00 |
| | | Total | 21.40 | 0.00 | 0.00 |
| | | Difference | -3.80 | 0.00 | 0.00 |

Program: C2B_PEC - SMALL CUSTOMER ON-SITE AUDIT--PEC
Market Segment: TOTALMKT - Total Market Summary

| Year | PARTICIPANT COSTS (\$) | | | MARKET SEGMENT REBATES (\$) | | | | |
|------|------------------------|--------------------------|--------------------|-----------------------------|---------------------------|-------------------------|------------------------------|----------------------------|
| | First year Investment | Annual Maintenance Costs | Annual Other Costs | Year | Expensed One Time Rebates | Expensed Annual Rebates | Capitalized One Time Rebates | Capitalized Annual Rebates |
| | | | | | | | | |
| 1995 | 0.00 | 0.00 | 0.00 | 1995 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1996 | 0.00 | 0.00 | 0.00 | 1996 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1997 | 0.33 | 0.00 | 0.00 | 1997 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1998 | 0.34 | 0.00 | 0.00 | 1998 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1999 | 0.36 | 0.00 | 0.00 | 1999 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2000 | 0.37 | 0.00 | 0.00 | 2000 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2001 | 0.39 | 0.00 | 0.00 | 2001 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2002 | 0.41 | 0.00 | 0.00 | 2002 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2003 | 0.42 | 0.00 | 0.00 | 2003 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2004 | 0.44 | 0.00 | 0.00 | 2004 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2005 | 0.46 | 0.00 | 0.00 | 2005 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2006 | 0.48 | 0.00 | 0.00 | 2006 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2007 | 0.50 | 0.00 | 0.00 | 2007 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2008 | 0.53 | 0.00 | 0.00 | 2008 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2009 | 0.55 | 0.00 | 0.00 | 2009 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2010 | 0.57 | 0.00 | 0.00 | 2010 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2011 | 0.60 | 0.00 | 0.00 | 2011 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2012 | 0.62 | 0.00 | 0.00 | 2012 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2013 | 0.65 | 0.00 | 0.00 | 2013 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2014 | 0.68 | 0.00 | 0.00 | 2014 | 0.00 | 0.00 | 0.00 | 0.00 |

Program: C2B_PEC - SMALL CUSTOMER ON-SITE AUDIT--PEC
Market Segment: TOTALMKT - Total Market Summary

PENETRATION

| Year | New Participants | New Free Riders | New Free Drivers | Cumulative Penetration | Cumulative Net of Free Riders | Cumulative Free Drivers |
|------|------------------|-----------------|------------------|------------------------|-------------------------------|-------------------------|
| | | % | % | | | |
| 1995 | 0.00 | -nan | -nan | 0.00 | 0.00 | 0.00 |
| 1996 | 0.00 | -nan | -nan | 0.00 | 0.00 | 0.00 |
| 1997 | 1500000.00 | 10.00 | 0.00 | 1500000.00 | 1350000.00 | 0.00 |
| 1998 | 1500000.00 | 10.00 | 0.00 | 3000000.00 | 2700000.00 | 0.00 |
| 1999 | 1500000.00 | 10.00 | 0.00 | 4500000.00 | 4050000.00 | 0.00 |
| 2000 | 1500000.00 | 10.00 | 0.00 | 6000000.00 | 5400000.00 | 0.00 |
| 2001 | 1500000.00 | 10.00 | 0.00 | 7500000.00 | 6750000.00 | 0.00 |
| 2002 | 1500000.00 | 10.00 | 0.00 | 9000000.00 | 8100000.00 | 0.00 |
| 2003 | 1500000.00 | 10.00 | 0.00 | 10500000.00 | 9450000.00 | 0.00 |
| 2004 | 1500000.00 | 10.00 | 0.00 | 12000000.00 | 10800000.00 | 0.00 |
| 2005 | 1500000.00 | 10.00 | 0.00 | 13500000.00 | 12150000.00 | 0.00 |
| 2006 | 1500000.00 | 10.00 | 0.00 | 15000000.00 | 13500000.00 | 0.00 |
| 2007 | 0.00 | -nan | -nan | 15000000.00 | 13500000.00 | 0.00 |
| 2008 | 0.00 | -nan | -nan | 15000000.00 | 13500000.00 | 0.00 |
| 2009 | 0.00 | -nan | -nan | 15000000.00 | 13500000.00 | 0.00 |
| 2010 | 0.00 | -nan | -nan | 15000000.00 | 13500000.00 | 0.00 |
| 2011 | 0.00 | -nan | -nan | 15000000.00 | 13500000.00 | 0.00 |
| 2012 | 0.00 | -nan | -nan | 15000000.00 | 13500000.00 | 0.00 |
| 2013 | 0.00 | -nan | -nan | 15000000.00 | 13500000.00 | 0.00 |
| 2014 | 0.00 | -nan | -nan | 15000000.00 | 13500000.00 | 0.00 |

EPRI DSManger
Union Electric Company
Program Inputs Summary

Page: 1
Date: 03/31/95
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Program: C3_PEC - NEW CONSTRUCTION DESIGN ASSISTANCE--PEC

GENERAL

Program name C3_PEC
Evaluation range 1995 to 2014
Reenrollment rate 100.00 %
Need Incentive rate 100.00 %
New Customers? NO
Generation scenario C3_PEC
Transmission scenario NONE
Distribution scenario NONE

Program: C3_PEC - NEW CONSTRUCTION DESIGN ASSISTANCE--PEC

POWER SUPPLIER PROGRAM COSTS (\$)

EPRI DSManager
Union Electric Company
Program Inputs Summary

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Program: C3_PEC - NEW CONSTRUCTION DESIGN ASSISTANCE--PEC

POWER SUPPLIER CAPITALIZED PROGRAM COSTS (\$)

REBATES ADMINISTRATIVE COSTS

| Year | REBATES | | | ADMINISTRATIVE COSTS | | |
|------|-----------------------------|--------|--------------------------|-----------------------|-----------------------------|------------------------------------|
| | Per Participant One-Time | Annual | % of Cust. Investment | Annual For Program | Per Participant One-Time | Annual % of Cust. Investment |
| 1995 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1996 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1997 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1998 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1999 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2000 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2001 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2002 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2003 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2004 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2005 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2006 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2007 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2008 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2009 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2010 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2011 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2012 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2013 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2014 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |

EPRI DSMManager
 Union Electric Company
 Program Inputs Summary

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 Date: 03/31/95
 Time: 16:36:01

Program: C3_PEC - NEW CONSTRUCTION DESIGN ASSISTANCE--PEC
 Market Segment: TOTALMKT - Total Market Summary

GENERAL

| | |
|---------------------|-------------|
| Market name | TOTALMKT |
| Technology lifetime | 15 yrs |
| Cust. discount rate | 33.00 % |
| Dist. Loss Profile | 7.538% |
| Sales tax rate | 0.00 % |
| Units | Square Feet |

DEPRECIATION SCHEDULE
 Year Rate

RATE SCHEDULES

| | Before | After |
|-----------------|----------|----------|
| Schedule | Customer | Customer |
| Retail Electric | UELGSPEC | UELGSPEC |
| Retail Fuel | N_A | N_A |

LOAD IMPACTS

Before Customer

| Enduse | Description | Fuel | Kwh | KW | MMBtu |
|---------|---------------------------------------|----------|----------|------|-------|
| C5B_BAS | NEW CONSTRUCTION COMPREHENSIVE-BEFORE | Electric | 17.70000 | 0.00 | 0.00 |
| | | Total | 17.70 | 0.00 | 0.00 |

After Customer

| Enduse | Description | Fuel | Kwh | KW | MMBtu |
|---------|--------------------------------------|------------|-------|------|-------|
| C5B_DSM | NEW CONSTRUCTION COMPREHENSIVE-AFTER | Electric | 13.90 | 0.00 | 0.00 |
| | | Total | 13.90 | 0.00 | 0.00 |
| | | Difference | -3.80 | 0.00 | 0.00 |

Program: C3_PEC - NEW CONSTRUCTION DESIGN ASSISTANCE--PEC
 Market Segment: TOTALMKT - Total Market Summary

| Year | PARTICIPANT COSTS (\$) | | | MARKET SEGMENT REBATES (\$) | | | | |
|------|------------------------|--------------------------|--------------------|-----------------------------|---------------------------|-------------------------|------------------------------|----------------------------|
| | First year Investment | Annual Maintenance Costs | Annual Other Costs | Year | Expensed One Time Rebates | Expensed Annual Rebates | Capitalized One Time Rebates | Capitalized Annual Rebates |
| | | | | | | | | |
| 1995 | 0.00 | 0.00 | 0.00 | 1995 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1996 | 0.00 | 0.00 | 0.00 | 1996 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1997 | 2.18 | 0.00 | 0.00 | 1997 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1998 | 2.28 | 0.00 | 0.00 | 1998 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1999 | 2.38 | 0.00 | 0.00 | 1999 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2000 | 2.48 | 0.00 | 0.00 | 2000 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2001 | 2.59 | 0.00 | 0.00 | 2001 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2002 | 2.70 | 0.00 | 0.00 | 2002 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2003 | 2.82 | 0.00 | 0.00 | 2003 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2004 | 2.95 | 0.00 | 0.00 | 2004 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2005 | 3.08 | 0.00 | 0.00 | 2005 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2006 | 3.21 | 0.00 | 0.00 | 2006 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2007 | 3.35 | 0.00 | 0.00 | 2007 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2008 | 3.50 | 0.00 | 0.00 | 2008 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2009 | 3.65 | 0.00 | 0.00 | 2009 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2010 | 3.82 | 0.00 | 0.00 | 2010 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2011 | 3.98 | 0.00 | 0.00 | 2011 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2012 | 4.16 | 0.00 | 0.00 | 2012 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2013 | 4.34 | 0.00 | 0.00 | 2013 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2014 | 4.53 | 0.00 | 0.00 | 2014 | 0.00 | 0.00 | 0.00 | 0.00 |

Program: C3_PEC - NEW CONSTRUCTION DESIGN ASSISTANCE--PEC
Market Segment: TOTALMKT - Total Market Summary

PENETRATION

| Year | New Participants | New Free Riders % | New Free Drivers % | Cumulative Penetration | Cumulative Net of Free Riders | Cumulative Free Drivers |
|------|------------------|-------------------|--------------------|------------------------|-------------------------------|-------------------------|
| 1995 | 0.00 | -nan | -nan | 0.00 | 0.00 | 0.00 |
| 1996 | 0.00 | -nan | -nan | 0.00 | 0.00 | 0.00 |
| 1997 | 1500000.00 | 10.00 | 0.00 | 1500000.00 | 1350000.00 | 0.00 |
| 1998 | 1500000.00 | 10.00 | 0.00 | 3000000.00 | 2700000.00 | 0.00 |
| 1999 | 1500000.00 | 10.00 | 0.00 | 4500000.00 | 4050000.00 | 0.00 |
| 2000 | 1500000.00 | 10.00 | 0.00 | 6000000.00 | 5400000.00 | 0.00 |
| 2001 | 1500000.00 | 10.00 | 0.00 | 7500000.00 | 6750000.00 | 0.00 |
| 2002 | 1500000.00 | 10.00 | 0.00 | 9000000.00 | 8100000.00 | 0.00 |
| 2003 | 1500000.00 | 10.00 | 0.00 | 10500000.00 | 9450000.00 | 0.00 |
| 2004 | 1500000.00 | 10.00 | 0.00 | 12000000.00 | 10800000.00 | 0.00 |
| 2005 | 1500000.00 | 10.00 | 0.00 | 13500000.00 | 12150000.00 | 0.00 |
| 2006 | 1500000.00 | 10.00 | 0.00 | 15000000.00 | 13500000.00 | 0.00 |
| 2007 | 0.00 | -nan | -nan | 15000000.00 | 13500000.00 | 0.00 |
| 2008 | 0.00 | -nan | -nan | 15000000.00 | 13500000.00 | 0.00 |
| 2009 | 0.00 | -nan | -nan | 15000000.00 | 13500000.00 | 0.00 |
| 2010 | 0.00 | -nan | -nan | 15000000.00 | 13500000.00 | 0.00 |
| 2011 | 0.00 | -nan | -nan | 15000000.00 | 13500000.00 | 0.00 |
| 2012 | 0.00 | -nan | -nan | 15000000.00 | 13500000.00 | 0.00 |
| 2013 | 0.00 | -nan | -nan | 15000000.00 | 13500000.00 | 0.00 |
| 2014 | 0.00 | -nan | -nan | 15000000.00 | 13500000.00 | 0.00 |

EPRI DSManger
Union Electric Company
Program Inputs Summary

Page: 1
Date: 03/31/95
Time: 16:36:49

Program: C4_PEC - THERMAL STORAGE/OFF-PEAK COOLING--PEC

GENERAL

Program name C4_PEC
Evaluation range 1995 to 2014
Reenrollement rate 100.00 %
Need Incentive rate 100.00 %
New Customers? NO
Generation scenario C4_PEC
Transmission scenario NONE
Distribution scenario NONE

Program: C4 PEC - THERMAL STORAGE/OFF-PEAK COOLING--PEC

POWER SUPPLIER PROGRAM COSTS (\$)

**EPRI DSManger
Union Electric Company
Program Inputs Summary**

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Program: C4 PEC - THERMAL STORAGE/OFF-PEAK COOLING--PEC

POWER SUPPLIER CAPITALIZED PROGRAM COSTS (\$)

Program: C4_PEC - THERMAL STORAGE/OFF-PEAK COOLING--PEC
Market Segment: TOTALMKT - Total Market Summary

GENERAL

| | |
|---------------------|-------------|
| Market name | TOTALMKT |
| Technology lifetime | 20 yrs |
| Cust. discount rate | 33.00 % |
| Dist. Loss Profile | 7.538% |
| Sales tax rate | 0.00 % |
| Units | Square Feet |

DEPRECIATION SCHEDULE

| Year | Rate |
|------|------|
|------|------|

RATE SCHEDULES

| Schedule | Before | After |
|-----------------|----------|----------|
| | Customer | Customer |
| Retail Electric | UELGSPEC | UELGSPEC |
| Retail Fuel | N_A | N_A |

LOAD IMPACTS

Before Customer

| Enduse | Description | Fuel | KWh | KW | MMBtu |
|---------|-----------------------------|----------|----------|------|-------|
| C6A_BAS | OFF PEAK COOLING-NEW-BEFORE | Electric | 27.30000 | 0.00 | 0.00 |
| | | Total | 27.30 | 0.00 | 0.00 |

After Customer

| Enduse | Description | Fuel | KWh | KW | MMBtu |
|---------|----------------------------|------------|-------|------|-------|
| C6A_DSM | OFF PEAK COOLING-NEW-AFTER | Electric | 27.30 | 0.00 | 0.00 |
| | | Total | 27.30 | 0.00 | 0.00 |
| | | Difference | 0.00 | 0.00 | 0.00 |

EPRI DSMManager
Union Electric Company
Program Inputs Summary

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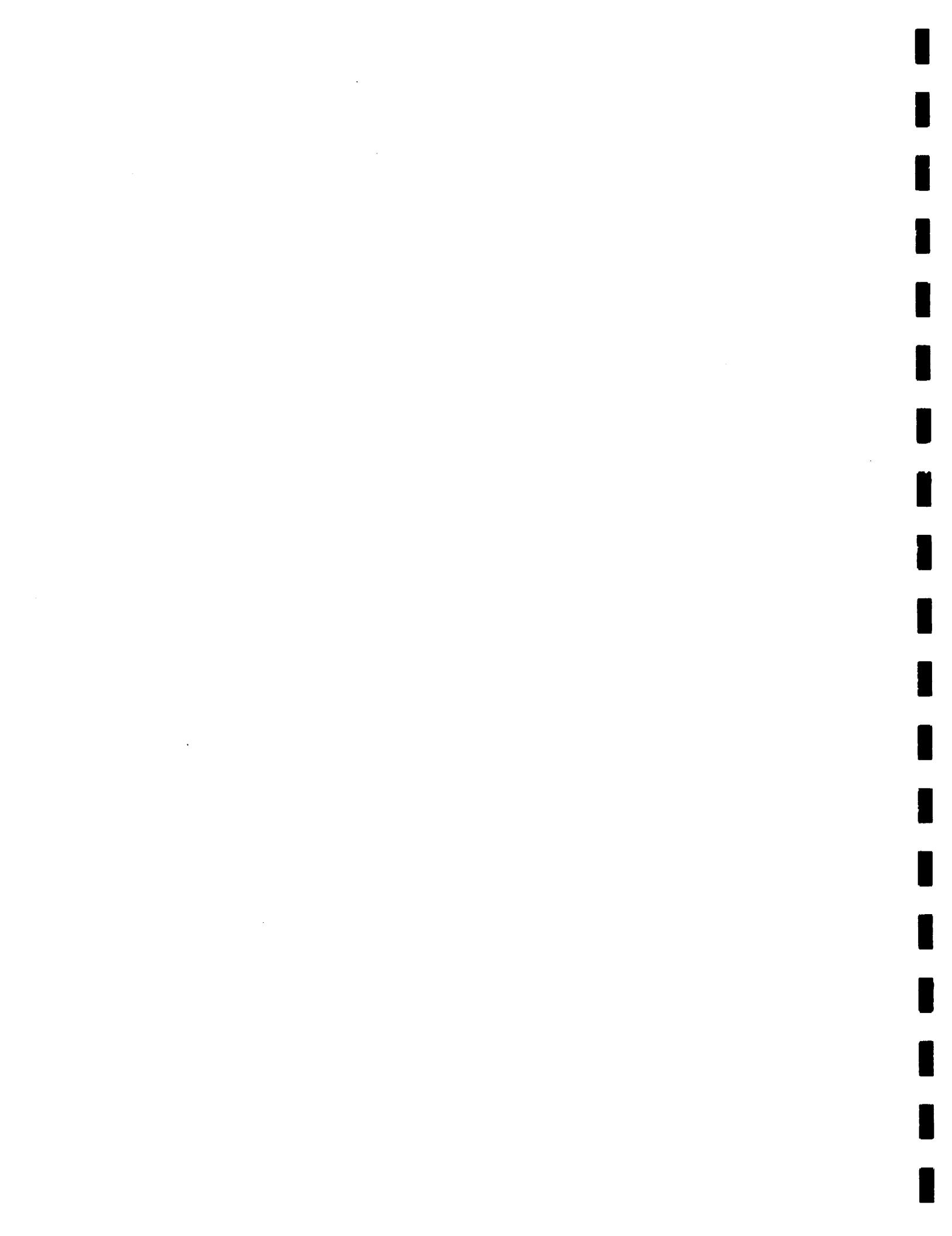
Program: C4_PEC - THERMAL STORAGE/OFF-PEAK COOLING--PEC
Market Segment: TOTALMKT - Total Market Summary

| Year | PARTICIPANT COSTS (\$) | | | MARKET SEGMENT REBATES (\$) | | | | |
|------|------------------------|--------------------------|--------------------|-----------------------------|---------------------------|-------------------------|------------------------------|----------------------------|
| | First year Investment | Annual Maintenance Costs | Annual Other Costs | Year | Expensed One Time Rebates | Expensed Annual Rebates | Capitalized One Time Rebates | Capitalized Annual Rebates |
| | | | | | | | | |
| 1995 | 0.00 | 0.00 | 0.00 | 1995 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1996 | 0.00 | 0.00 | 0.00 | 1996 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1997 | 0.54 | 0.00 | 0.00 | 1997 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1998 | 0.57 | 0.00 | 0.00 | 1998 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1999 | 0.59 | 0.00 | 0.00 | 1999 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2000 | 0.62 | 0.00 | 0.00 | 2000 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2001 | 0.65 | 0.00 | 0.00 | 2001 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2002 | 0.68 | 0.00 | 0.00 | 2002 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2003 | 0.71 | 0.00 | 0.00 | 2003 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2004 | 0.74 | 0.00 | 0.00 | 2004 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2005 | 0.77 | 0.00 | 0.00 | 2005 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2006 | 0.80 | 0.00 | 0.00 | 2006 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2007 | 0.84 | 0.00 | 0.00 | 2007 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2008 | 0.88 | 0.00 | 0.00 | 2008 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2009 | 0.91 | 0.00 | 0.00 | 2009 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2010 | 0.95 | 0.00 | 0.00 | 2010 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2011 | 1.00 | 0.00 | 0.00 | 2011 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2012 | 1.04 | 0.00 | 0.00 | 2012 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2013 | 1.09 | 0.00 | 0.00 | 2013 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2014 | 1.13 | 0.00 | 0.00 | 2014 | 0.00 | 0.00 | 0.00 | 0.00 |

Program: C4_PEC - THERMAL STORAGE/OFF-PEAK COOLING--PEC
Market Segment: TOTALMKT - Total Market Summary

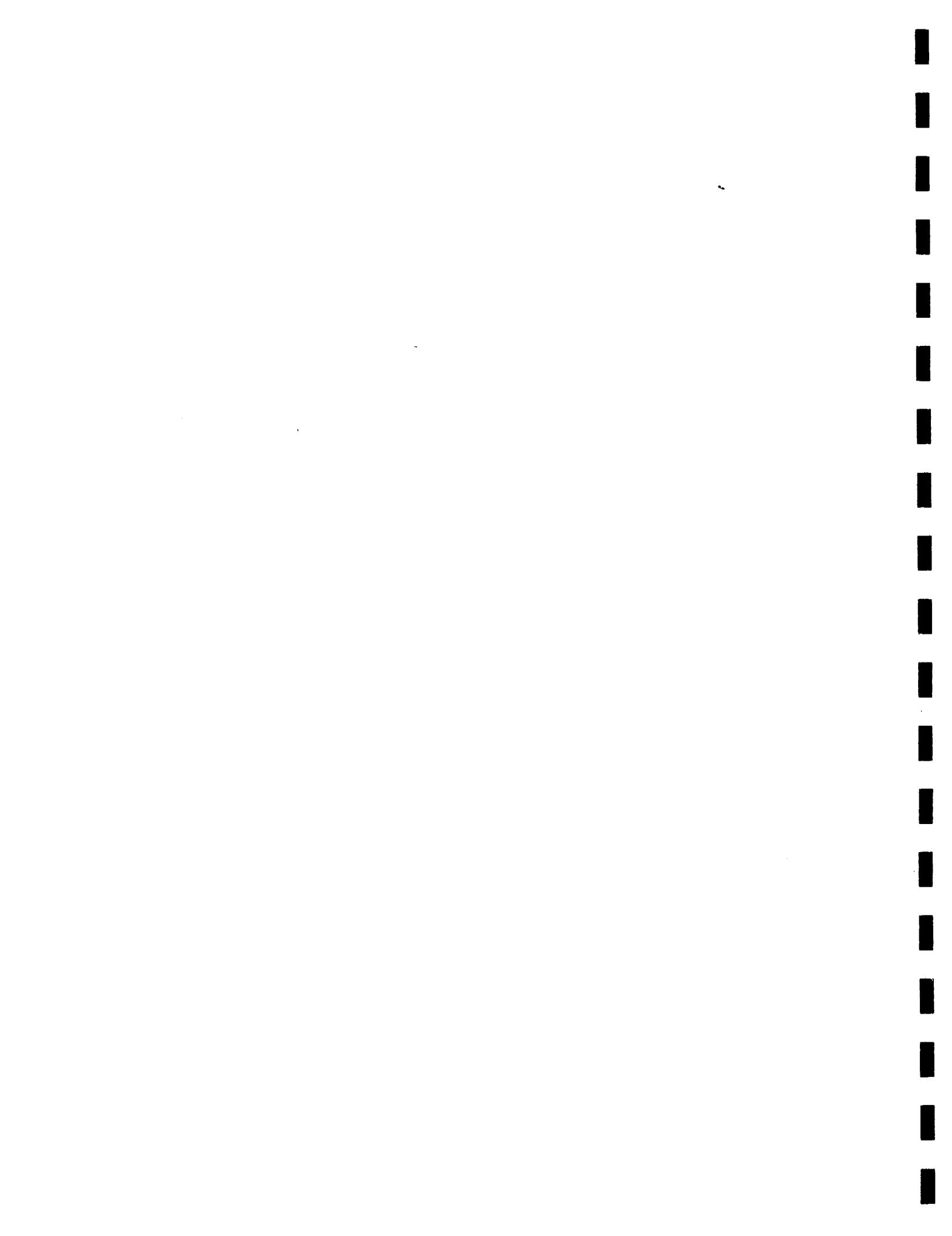
PENETRATION

| Year | New Participants | New Free Riders | New Free Drivers | Cumulative Penetration | Cumulative Pen. Net of Free Riders | Cumulative Free Drivers |
|------|------------------|-----------------|------------------|------------------------|------------------------------------|-------------------------|
| | | % | % | | | |
| 1995 | 0.00 | -nan | -nan | 0.00 | 0.00 | 0.00 |
| 1996 | 0.00 | -nan | -nan | 0.00 | 0.00 | 0.00 |
| 1997 | 750000.00 | 10.00 | 0.00 | 750000.00 | 675000.00 | 0.00 |
| 1998 | 750000.00 | 10.00 | 0.00 | 1500000.00 | 1350000.00 | 0.00 |
| 1999 | 750000.00 | 10.00 | 0.00 | 2250000.00 | 2025000.00 | 0.00 |
| 2000 | 750000.00 | 10.00 | 0.00 | 3000000.00 | 2700000.00 | 0.00 |
| 2001 | 750000.00 | 10.00 | 0.00 | 3750000.00 | 3375000.00 | 0.00 |
| 2002 | 750000.00 | 10.00 | 0.00 | 4500000.00 | 4050000.00 | 0.00 |
| 2003 | 750000.00 | 10.00 | 0.00 | 5250000.00 | 4725000.00 | 0.00 |
| 2004 | 750000.00 | 10.00 | 0.00 | 6000000.00 | 5400000.00 | 0.00 |
| 2005 | 750000.00 | 10.00 | 0.00 | 6750000.00 | 6075000.00 | 0.00 |
| 2006 | 750000.00 | 10.00 | 0.00 | 7500000.00 | 6750000.00 | 0.00 |
| 2007 | 0.00 | -nan | -nan | 7500000.00 | 6750000.00 | 0.00 |
| 2008 | 0.00 | -nan | -nan | 7500000.00 | 6750000.00 | 0.00 |
| 2009 | 0.00 | -nan | -nan | 7500000.00 | 6750000.00 | 0.00 |
| 2010 | 0.00 | -nan | -nan | 7500000.00 | 6750000.00 | 0.00 |
| 2011 | 0.00 | -nan | -nan | 7500000.00 | 6750000.00 | 0.00 |
| 2012 | 0.00 | -nan | -nan | 7500000.00 | 6750000.00 | 0.00 |
| 2013 | 0.00 | -nan | -nan | 7500000.00 | 6750000.00 | 0.00 |
| 2014 | 0.00 | -nan | -nan | 7500000.00 | 6750000.00 | 0.00 |



APPENDIX E

INDUSTRIAL SECTOR PLSA ASSUMPTIONS



Program Assumptions

, Page 1

I-1. Industrial Process Audit Program

A. General Information:

1. Pilot continuing through 1995, full program roll-out in 1997, continuing until 2006.
2. Eligibility: Manufacturing & Water Treatment customers with demand > 400 kW (475 customers eligible)
3. Applicability: Represents 6.5% of industrial accounts
4. Measure Life: 10 years
5. 100% participation renewal.
6. Probable Environmental Cost

The assumed PEC scenario would raise marginal energy and demand charges by 25% and 10% respectively. The rate increase would drive customers to implement more measures because payback period is reduced. The primary effect is would be to change the load impact per customer. One might expect the number of audit participants to also increase. However, the program already assumes a cumulative penetration that is quite high (assumed high since burden was on the utility for the initial audit). Assuming that 50% saturation is aggressive and that further penetration would simply lead to increase the free ridership (industry is process driven), no additional participation is assumed.

Increased payback should drive the number of Level II audits, though. We'll assume the number of Level II's increase by slightly more than a factor of two. Overall, Utility field and evaluation costs are assumed to escalate by a factor of 25% due to increased Level II participation.

Shorter paybacks due to higher rates should drive the installation of more measures. We'll assume that the impact increases with kWh costs (i.e. 25%).

Participant costs will increase as new measures are installed - assumed to increase with kWh costs (i.e. 25%).

7. Capacity Equivalence: 1.141
DSManager Nominal Run Uses File: T1
DSManager PEC Run Uses File: T1_PEC

B. Participant Costs:

| | Nominal | Probable Environmental Scenario |
|--|--------------------------|---------------------------------|
| | \$15,000 per participant | \$18,750 per participant |

I-1. Industrial Process Audit Program (Continued)**C. Administrative Costs - Expensed**

| | |
|--------------|--|
| Audit Costs: | \$4,000/participant |
| Level I: | \$20,000/participant (including reimbursement) |
| Level II: | |

Total Annual Utility Costs:

| | Nominal Case Annual Expenses (1995\$) | Per Part. 1-Time | PEC Case Annual Expenses (1995\$) | Per Part 1-Time |
|---|---|---------------------|---|--------------------|
| | | | | |
| UE Salaries (Field & Implementation) | | | | |
| Project Manager | 0.1 m-yrs | \$ 8,000 | \$ 10,000 | |
| Field Representatives | 0.9 m-yrs | \$ 72,000 | \$ 90,000 | |
| Clerical (Tracking) | 0.05 m-yrs | \$ 2,000 | \$ 2,500 | |
| UE Salaries (Dev & Eval) | 0.2 m-yrs | \$ 16,000 | \$ 20,000 | |
| Program Evaluation (non-UE) | \$ 50,000 | | \$ 62,500 | |
| Outside Consultants | | | | |
| Level I (\$4,000/part.) | | \$100,000 | | \$100,000 |
| Level II (See Incentives Below) | | | | \$140,000 |
| Customer Incentives (Level II - 50%) | | \$ 60,000 | | |
| Other Direct Sales Expenses | | | | |
| Ally Relationships | \$ 1,000 | | \$ 1,250 | |
| Direct Mail/Promotional | \$ 3,000 | | \$ 3,750 | |
| Capital Costs | \$ 0 | | \$ 0 | |
| Training Costs | | | | |
| In House | \$ 0 | | \$ 0 | |
| Conferences | \$ 5,000 | | \$ 6,250 | |
| Advertising (print, media, etc.) | \$ 5,000 | | \$ 6,250 | |
| Total Field & Impl. | \$162,000 | | \$202,500 | |
| | | \$6,400/yr | | \$9,600/yr |

D. Administrative Costs - Capitalized:

None

Program Assumptions

Page 3

I-1. Industrial Process Audit Program (Continued)

E. Rate Schedule

In this program, the average customer demand exceeds 1,000 kW. As such, most customers will be assumed to MO Small Primary Service. For the PEC case, energy costs will be increased by 25% and demand costs will be increased by 10%.

| | | Nominal Case | Probable Environmental Scenario |
|--------------------------------|---|----------------------------------|----------------------------------|
| Rate Basis | | MO_Small Primary | MO_Small Primary |
| DSManager File Name | UE_SPS | UE_SPS | UESPSPEC |
| Summer Demand Charges (\$/kW) | \$3.07 | \$3.39 | |
| Winter Demand Charges (\$/kW) | \$1.12 | \$1.23 | |
| Summer Energy Charges (\$/kWh) | 0-150 kWh/kW 150-350 kWh/kW >350 kWh/kW | \$0.0759 \$0.0572 \$0.0383 | \$0.0949 \$0.0715 \$0.0479 |
| Winter Energy Charges (\$/kWh) | 0-150 kWh/kW 150-350 kWh/kW >350 kWh/kW | \$0.0478 \$0.0356 \$0.0278 | \$0.0598 \$0.0445 \$0.0348 |

F. Load Impact

Impact Per Participant:

| | Nominal | PEC Scenario |
|-----------------------------|---------|----------------------|
| Impact: | 37 kW | 45 kW |
| DSManager Before Load Shape | T1_BEFR | T1_AFTR |
| DSManager After Load Shape | T1_BEFR | T1_AFTR * 0.99349 |

I-1. Industrial Process Audit Program (Continued)

G. Participation Assumptions

1. Free Riders: 10%
2. New Participants Each Year:

| Audit Level | Nominal | PEC Scenario |
|-------------|----------|--------------|
| Level I: | 25 (5%) | 25 (5%) |
| Level II: | 3 (0.6%) | 7 (1.2%) |

Cumulative Participation by 2006: 50%

I-2. Demand and Energy Control Program

A. General Information:

1. Pilot continuing through 1996, full program roll-out in 1997, continuing until 2006.
2. Eligibility: All Manufacturing customers with demands > 1,000 kW (200 customers eligible in 1996)

Applicability: 2% of industrial accounts

Measure Life: 7 years

100% participation renewal.

6. Probable Environmental Cost

The assumed PEC scenario would raise marginal energy and demand charges by 25% and 10% respectively. The demand increase would drive more customers to participate. Impact per participant would likely remain unchanged - as the production interruption pain threshold remains unchanged. Since the demand is affected by only 10%, it is assumed that the participation is affected by just 10%. Utility field and evaluation costs are assumed to escalate by a factor of 10% due to increased participation. Participant costs are unaffected since system costs should not change - in fact the increased local market for such could drive prices lower.

7. Capacity Equivalence: 0.725
DSManager Nominal Run Uses File: T2
DSManager PEC Run Use File: T2_PEC
- B. Participant Costs:
\$40,000 per participant to cover nominal control/monitoring system costs.

1-2. Demand and Energy Control Program (Continued)

C. Administrative Costs - Expensed

1. Total Annual Utility Costs (Administrative + Per Participant):

| | Nominal Case (1995\$) | Annual Expenses Per Part 1-Time | PEC Case Annual Expenses (1995\$) | PEC Case Annual Expenses (1995\$) |
|--|--------------------------|---------------------------------------|---|---|
| UE Salaries (Field & Implementation) | | | | |
| Field Representatives 0.15 m-yrs | \$ 12,000 | | | \$ 13,200 |
| Technical and Clerical 0.20 m-yrs | \$ 10,000 | | | \$ 11,000 |
| UE Salaries (Dev & Eval) 0.2 m-yrs | \$ 16,000 | | | \$ 17,600 |
| Program Evaluation (non-UE) | \$ 20,000 | | | \$ 22,000 |
| Customer Incentives (Seminars) | \$ 5,000 | | | \$ 5,500 |
| Other Direct Sales Expenses | | | | |
| Ally Relationships | \$ 2,000 | | | \$ 2,200 |
| Direct Mail/Promotional | \$ 8,000 | | | \$ 8,800 |
| Capital Costs | \$ 0 | | | |
| In House Training Costs | \$ 1,000 | | | \$ 1,100 |
| Advertising (print, media, etc.) | \$ 15,000 | \$ 0 | | \$ 16,500 |
| Total Program Costs | \$ 89,000 | \$ 0 | | \$ 97,900 |
| D. Administrative Costs - Capitalized: | None | | | \$ 0 |
| E. Rate Schedule | | | | |

In this program, the average customer demand exceeds 1,000 kW. As such, most customers will be assumed to MO Small Primary Service. Unfortunately, DSManager can not calculate the true impact of the program on the customer's bill (DSManager looks at peak demand, not billing demand). In order to account for the typical customer reducing their billing demand twice as much as their on-peak demand for a program like this, the MO Small Primary demand rates were multiplied by a factor of 2.

For the PEC case it is assumed that energy costs increase 25% and demand costs increase 10% above the nominally assumed rate.

I-2. Demand and Energy Control Program (Continued)

| | | Nominal Case | Probable Environmental Scenario |
|--------------------------------|---|----------------------------------|----------------------------------|
| Rate Basis | | MO Small Primary* | MO Small Primary* |
| DSManager File Name | | UE_SPSX2 | UEPSXPC |
| Summer Demand Charges (\$/kW) | | \$6.14 | \$7.68 |
| Winter Demand Charges (\$/kW) | | \$2.24 | \$2.80 |
| Summer Energy Charges (\$/kWh) | 0-150 kWh/kW 150-350 kWh/kW >350 kWh/kW | \$0.1518 \$0.1144 \$0.0766 | \$0.1898 \$0.1430 \$0.0958 |
| Winter Energy Charges (\$/kWh) | 0-150 kWh/kW 150-350 kWh/kW >350 kWh/kW | \$0.0956 \$0.0712 \$0.0556 | \$0.1195 \$0.0890 \$0.0695 |

F. Load Impact

Impact Per Participant 374 kW

G. Participation Assumptions

1. Free Riders: 20%
 2. New Participants¹ Each Year:
- | | | |
|---------|---------------------------------|-----|
| Nominal | Probable Environmental Scenario | |
| 5 | 5 | 5.5 |
3. Cumulative Participation by 2006: 25%

¹ Participant is defined as someone who attends the seminar and takes further steps to consider installing or improving their demand control system. Examples of further steps include: requesting vendor proposals, requesting additional UE demand profiles, or installing a demand recording meter on their site.

I-3. Energy-Efficient Motors and Adjustable Speed Drives Program

A. General Information:

1. Pilot continuing through 1996, full program roll-out in 1997, continuing until 2006.
2. Eligibility: All Manufacturing & Water Treatment customers with demands > 100 kW (1,400 customers eligible in 1996).
3. Applicability: 18% of industrial accounts, 96% of industrial energy-use.
4. Measure Life: 15 years
5. 100% participation renewal.
)
6. Probable Environmental Cost

The assumed PEC scenario would raise marginal energy and demand charges by 25% and 10% respectively. The rate increase would lead customers to implement more measures because payback period is reduced. The primary effect in both subprograms is therefore increased load impact.

As rates increase one might also expect more customers to get interested in the program. For this scenario, it was assumed that participation would increase by 25% for each subprogram. This is considered to be conservatively high given that: (A) Eighty-eight percent of large customers surveyed in 1993 expressed interest in the MotorMiser program yet less than 20% responded for the software when offered and (B) Of those receiving software less than 30% had used the software after one year. Industrial customers express interest for both the software and audit subprograms; however, few are driven to truly perform. This reluctance stems from industrialist's "production driven" goals and the relatively low percentage of energy in their product. A 25% rate increase may drive some additional customers to participate but it is suspected that the Energy Policy Act changes required in October of 1997 will drive others to ignore energy-efficiency motors (i.e., the government has taken care of the problem for them).

Software Subprogram

A conservative increase of 25% participation was assumed for the software program despite the arguments above. This increase is expected from smaller customers who likely feel the "crunch" from rate increases. For the software program, measure payback is directly proportional to energy rates. Assuming that customers purchase energy-efficiency motors based on payback, then load impact per participant should increase with energy rates. We'll assume that load impact per customer increase with kWh costs. More participants means more utility man-hours and software expense - both assumed to increase by 25%. Participant costs will increase with new measures - assumed also to increase with kWh costs (i.e. 25%) However, the premium paid for an energy efficient motor remains unchanged.

Program Assumptions

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I-3. MotorMiser Program (Continued)

6. Probable Environmental Cost (Continued)

Audit Subprogram

For the audit subprogram, the number of participants is not assumed to change since the payback would not speed the number of free audit takers. The number of cumulative audits over the program life is believed to be aggressive even assuming rate increases. Between the industrial process audit and the motor audit subprogram very little room is left for growth. It is believed that the rate increase will increase the number of measures implemented by the customers (as paybacks reduce). It is assumed that the impact increases as energy rates rise (i.e., 25%). Utility costs are assumed to escalate by a factor of 25% due to increased measures taken and followed. Participant costs will increase with new measures - assumed also to increase with kWh costs (i.e. 25%).

7. Capacity Equivalence: 1.36 DSMManager Nominal Run Uses File: T3
DSMManager PEC Run Uses File: T3_PEC

B. Participant Costs:

| Subprogram | Nominal | PEC Scenario |
|------------|---------|--------------|
| Software | \$250 | \$312.5 |
| Audit | \$7,200 | \$9,000 |

C. Administrative Costs - Capitalized: None

D. Administrative Costs - Expensed

Utility Per Participant Costs:

\$100 per software participant
\$4,000 per audit participant

I-3. MotorMiser Program (Continued)

D. Administrative Costs - Expensed (Continued)

1. Nominal Case

Total Annual Utility Costs (Administrative + Per participant):

| Cost | (1995\$) | Annual Expenses | Software Subprogram | Audit Subprogram |
|---|------------|-----------------|----------------------------|------------------------------|
| UE Salaries (Field & Implementation) | | | | |
| Project Manager | 0.1 m-yrs | \$ 8,000 | \$ 2,400 | \$ 5,600 |
| Field Representatives | 0.4 m-yrs | \$ 32,000 | \$ 9,600 | \$ 22,400 |
| Clerical (Tracking) | 0.05 m-yrs | \$ 2,000 | \$ 600 | \$ 1,400 |
| Outside Consultants(Field) (\$4,000/part.) | | \$ N/A | | \$ N/A |
| UE Salaries (Dev & Eval) | 0.2 m-yrs | \$ 16,000 | \$ 4,800 | \$ 11,200 |
| Program Evaluation (non-UE) | | \$ 20,000 | \$ 6,000 | \$ 14,000 |
| Customer Incentives | | \$ 0 | | |
| Other Direct Sales Expenses | | | | |
| Ally Relationships | | \$ 2,000 | \$ 600 | \$ 1,400 |
| Direct Mail/Promotional | | \$ 8,000 | \$ 2,400 | \$ 5,600 |
| Software Costs (\$100/part.) | | \$ N/A | \$ N/A | |
| Training Costs | | | | |
| In House | | \$ 1,000 | \$ 300 | \$ 700 |
| Conferences | | \$ 5,000 | \$ 1,500 | \$ 3,500 |
| Advertising (print, media, etc.) | | \$ 15,000 | \$ 4,500 | \$ 10,500 |
| Total Annual Program Costs Per Participant | | \$109,000 | \$ 32,700 \$100/part-yr | \$ 76,300 \$4,000/part-yr |

Program Assumptions

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I-3. MotorMiser Program (Continued)

D. Administrative Costs - Expensed (Continued)

2. Probable Environmental Cost Scenario

| Total Annual Utility Costs (Administrative + Per participant): | Annual Expenses (1995\$) | Software Subprogram | Software Subprogram | Audit Subprogram |
|--|-----------------------------|---------------------|---------------------|------------------|
| UE Salaries (Field & Implementation) | | | | |
| Project Manager | 0.1 m-yrs | \$ 10,000 | \$ 3,000 | \$ 7,000 |
| Field Representatives | 0.4 m-yrs | \$ 40,000 | \$ 12,000 | \$ 28,000 |
| Clerical (Tracking) | 0.05 m-yrs | \$ 2,500 | \$ 750 | \$ 1,750 |
| Outside Consultants (Field) (\$4,000/part.) | | \$ N/A | | \$ N/A |
| UE Salaries (Dev & Eval) | 0.2 m-yrs | \$ 20,000 | \$ 6,000 | \$ 14,000 |
| Program Evaluation (non-UE) | | \$ 25,000 | \$ 7,500 | \$ 17,500 |
| Customer Incentives | \$ 0 | | | |
| Other Direct Sales Expenses | | | | |
| Ally Relationships | | \$ 2,500 | \$ 750 | \$ 1,750 |
| Direct Mail/Promotional | | \$ 10,000 | \$ 3,000 | \$ 7,000 |
| Software Costs (\$100/part.) | | \$ N/A | \$ N/A | |
| Training Costs | | | | |
| In House | | \$ 1,250 | \$ 375 | \$ 875 |
| Conferences | | \$ 6,250 | \$ 1,875 | \$ 4,375 |
| Advertising (print, media, etc.) | | \$ 18,750 | \$ 5,625 | \$ 13,125 |
| Total Annual Program Costs Per Participant | | \$136,250 | \$ 40,875 | \$ 95,375 |
| | | | \$100/part-yr | \$4,000/part-yr |

I-3. MotorMiser Program (Continued)

E. Rate Schedule

Software Subprogram

In the software subprogram, the average customer demand exceeds 600 kW. As such, most customers will be assumed to served on the Large General Service Rate. It is assumed that the PEC case produces a 25% increase in energy costs and a 10% increase in demand costs above the initial assumed rate.

| Software Subprogram | | Nominal Case | PEC Scenario |
|--------------------------------|---|----------------------------------|----------------------------------|
| Rate Basis | MO LGS | MO LGS | |
| DSManager File | UE LGS | UE LGS | UELGSPEC |
| Summer Demand Charges (\$/kW) | \$3.07 | \$3.07 | \$3.39 |
| Winter Demand Charges (\$/kW) | \$1.12 | \$1.12 | \$1.23 |
| Summer Energy Charges (\$/kWH) | \$0.0825 150-350 kWh/kW >350 kWh/kW | \$0.0622 \$0.0417 | \$0.1031 \$0.0778 \$0.0521 |
| Winter Energy Charges (\$/kWH) | 0-150 kWh/kW 150-350 kWh/kW >350 kWh/kW | \$0.0518 \$0.0387 \$0.0302 | \$0.0648 \$0.0484 \$0.0378 |

Audit Subprogram

In the software subprogram, the average customer demand exceeds 1,400 kW. As such, most customers will be assumed to be served on the Small Primary Rate. It is assumed that the PEC case would produce a 25% increase in energy costs and a 10% increase in demand costs above the initial assumed rate.

| Rate Basis | Nominal Case | PEC Scenario |
|---------------------|------------------|------------------|
| DSManager File Name | MO Small Primary | MO Small Primary |
| | UE_SPS | UESPSPEC |

Program Assumptions

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I-3. MotorMiser Program (Continued)

F. Load Impact Impact Per Participant:

| Software Subprogram | Nominal Case | PEC Scenario | Audit Subprogram | Nominal Case | PEC Scenario |
|-----------------------------|--------------|--------------|-----------------------------|--------------|--------------|
| Impact Per Participant | 1 kW | 1.25 kW | Impact Per Participant | 17 kW | 21.25 kW |
| DSManager Before Load Shape | T3A_BEFR | T3A_BEFR | DSManager Before Load Shape | T3B_BEFR | T3B_BEFR |
| DSManager After Load Shape | T3A_AFTR | T3A_AFTR | DSManager After Load Shape | T3B_AFTR | T3B_AFTR * |
| | | | | | 0.9935 |

G. Participation Assumptions

1. Free Riders: (Nominal & PEC Case)
Software: 50%
Audits: 10%

2. New Participants Each Year:

| Subprogram | Nominal | PEC Scenario |
|------------|---------|--------------|
| Software | 42 | 50 |
| Audit | 20 | 25 |

3. Cumulative Participation by 2006:

| Subprogram | Nominal | PEC Scenario |
|------------|---------|--------------|
| Software | 30% | 50% |
| Audit | 15% | 20% |

I-4. Curtailable Power/Standy Generation Program

A. General Information:

1. Pilot continuing through 1996, full program roll-out in 1997, continuing until 2014.
2. Eligibility: Commercial and Industrial customers with curtailable demands > 1,000 kW (55 to 75 out of 650 customers > 1 MW believed to be capable of participating)
3. Applicability: Represents 0.5% of industrial and commercial accounts
4. Measure Life: 10 years
5. 100 % Participation renewal.
6. Probable Environmental Cost

The assumed PEC scenario would raise marginal energy and demand charges by 25% and 10% respectively. The increase in demand charges should have a direct effect on participation. This increase is directly proportional to the increase in demand charge since this is where the customer receives the credit (i.e., scenario expected to increase participation by 10%). Higher energy costs might drive more participants; however, this is limited by the “glass ceiling” of those who can’t curtail and the ratio of demand charge to curtail credit (it still is more beneficial to cut demands routinely than to curtail). Per participant impact is unaffected. Utility costs are assumed to rise as a function of participation (i.e., 10%).

7. Capacity Equivalence: 1.122
Total Program = [50% standby * 1.108 (based on 2.5% FO rate)] +
[50% interruptible * 1.136] = 1.122

DSManager Nominal Run Uses: T4
DSManager PEC Run Uses: T4_PEC

Program Assumptions

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I-4. Curtailable Power/Standby Generation Program (Continued)

B. Participant Costs:

| Expense | Interruptible Customers: | Standby Generating Customers | Average |
|-----------------------------------|--------------------------|------------------------------|--------------------|
| Load Monitoring Expense | \$ 4,000. one-time | | \$ 2,000. one time |
| Paralleling/Load Shedding System: | | \$50,000. one-time | \$25,000. one time |
| One-time Communications Fee: | \$ 500. one-time | \$ 500. one-time | \$ 500. one time |
| Dedicated Phone Line Costs: | \$ 480./year | \$ 480./year | \$ 480./year |
| Union Electric Fees: | \$ 192./year | \$ 192./year | \$ 192./year |
| Replacement Power Costs: | | \$20,000./year | \$10,000./year |

C. Administrative Costs - Expensed

| | Nominal Case | | | PEC Case | | |
|--|-----------------------|------------------|--------------------|--------------|------------------|--------------------|
| | Annual Costs (\$1995) | Per Part. Annual | Per Part. One-Time | Annual Costs | Per Part. Annual | Per Part. One-Time |
| UE Salaries (Field & Implementation) | | | | | | |
| Project Manager | 0.1 m-yrs | \$ 8,000 | | | \$ 8,800 | |
| Field Representatives | 0.1 m-yrs | \$ 8,000 | | | \$ 8,800 | |
| Clerical (Billing) | 0.05 m-yrs | \$ 2,000 | | | \$ 2,200 | |
| UE Salaries (Dev & Eval.) | 0.2 m-yrs | \$ 16,000 | | | \$ 17,600 | |
| Training Costs | | | | | | |
| Conferences | \$ 5,000 | | \$ 500 | \$ 5,000 | | \$ 500 |
| Communications Systems | | | | | | |
| Customer Incentives (fixed rate) | | \$ 72,000 | | | \$ 72,000 | |
| Total Program Costs | \$ 39,000 | \$ 72,000 | \$ 500 | \$ 42,400 | \$ 72,000 | \$ 500 |
| D. Administrative Costs - Capitalized: | | | | None | | |

I-4. Curtailable Power/Standy Generation Program (Continued)

E. Rate Schedule

In this program, the average customer demand exceeds 3,000 kW. As such most customers will be assumed to be on the MO Small Primary Rate structure. Rate impact is expected to be the sum of an annual \$72,000 per customer plus a slight energy credit due to kWh replaced by self generation.

To approximate this impact in the DSManger runs, nominal Small Primary energy rates were used with demand rates set to zero (to ensure that load shape had no affect on billing demand). The curtailment credit was provided by placing a negative administrative expense of \$72,000/yr in the participant's assumed expenses.

| | Nominal Case | PEC Scenario |
|---------------------|------------------|------------------|
| Rate Basis | MO Small Primary | MO Small Primary |
| DSManager File Name | UE_SPST4 | UE_SPST4 |

F. Load Impact

1. Impact Per Participant: 2,000 kW (including system losses) and -100,000 kWh/yr
2. Total Impact

| Year | System Reduction | Capacity Equivalence |
|-------|------------------|----------------------|
| 1996 | 0 MW | 0 MW |
| 1997 | 18 MW | 20 MW |
| 1998 | 18 MW | 20 MW |
| 1999 | 18 MW | 20 MW |
| 2000 | 36 MW | 40 MW |
| 2001 | 36 MW | 40 MW |
| . | . | . |
| 2014. | 36 MW | 40 MW |

I-4. Curtailable Power/Standby Generation Program (Continued)

G. Participation Assumptions

1. Free Riders: 0% (credit dependent on performance)

2. New Participants:

| Type | Nominal Case Additions in 1997 & 2000 | PEC Scenario Additions in 1997 & 2000 |
|---------------|--|--|
| Interruptible | 4.5 | 5.0 |
| Standby | 4.5 | 5.0 |

3. Cumulative Participation by 2001: 18 Nominal, 20 PEC

4. Lost revenue:

Assuming that:

- A. Curtailments are requested 100 hours per year,
- B. 50% of the participating customers interrupt their loads and shift the interrupted usage to other periods,
- C. 50% of the participating customers use standby generation to comply, and
- D. The average industrial energy rate is \$0.0456/kW/H.

The expected revenue loss each year from interruptible participant: \$0

The expected revenue loss each year from a stand-by participant: \$9,120. (100 hrs*2,000 kW*\$0.0456/kW/H)

The average expected revenue loss each year is therefore: \$4,560.

