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Data Center
Missouri Public
Service Commission

AQUILA, INC. /GXP MERGER CASE NO. EM-2007-0374 MISSOURI PUBLIC SERVICE COMMISSION DATA REQUEST NO. MPSC-0305

DATE OF REQUEST:

September 5, 2007

DATE RECEIVED:

September 5, 2007

DATE DUE:

September 12, 2007

REQUESTOR:

Bob Schallenberg

REQUEST:

Please provide a copy of Aquila's current Strategic/Business Plan.

RESPONSE:

Aquila, at the Corporate level, sets the parameters for the utility business operations by stating the vision, mission, critical success factors, and values (see attachment A). The utility business operations model is derived from and consistent with the corporate parameters (see attachment B). Individual state business plans for 2008-2010 have not been completed but will be available in October. Please contact Gary Clemens if you are interested in receiving a copy.

ATTACHMENTS:

MPSC-0305 Attachment A Aquila Vision, Mission, Critical Success Factors and Values MPSC-0305 Attachment B Aquila Utility Business Model

ANSWERED BY: Jon Empson

DATE ANSWERED: September 12, 2007

State Exhibit No. 117

Case No(s). En-2007-0374

Date 22-04-07 Rptr 44





VISION, MISSION, AND VALUES



Our Vision, Mission, Critical Success Factors and Values

Vision

To provide energy for better living.

Mission

To exceed expectations in providing safe and reliable electric and natural gas services.

Critical Success Factors

Make it easy and efficient for customers to do business with us

Provide the environment for an engaged, well-informed workforce.

Fix problems and continually improve

Be recognized as a respected corporate citizen by all stakeholders.

Provide investors with competitive, predictable returns

Values

Teamwork: We actively work together to fix problems, serve customers and create value.

Integrity: We act responsibly and ethically at all times.

Open communication: We exchange information with our stakeholders in a constructive manner that fosters understanding and effectiveness.

Flexibility: We manage change in a way that benefits our stakeholders.

Accountability: We take responsibility for what we do. **Drive:** We are determined to do our best and continually work to improve.

Respect: We treat others with dignity and appreciate diverse backgrounds, opinions, and expectations.

Aquila, Inc. (NYSE:ILA)



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