

**Lance J.M. Steinhart, P.C.**

Attorney At Law  
1720 Windward Concourse  
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May 20, 2003

**VIA ELECTRONIC DELIVERY**

Mr. Dale Roberts  
Chief ALJ and Executive Secretary  
Missouri Public Service Commission  
200 Madison Street, Suite 100  
Jefferson City, MO 65102

Re: GLOBCOM INCORPORATED – LOCAL EXCHANGE

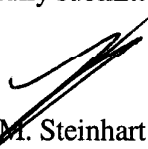
Dear Mr. Roberts:

Enclosed please find for filing an electronically submitted copy of GLOBCOM INCORPORATED's Application for Certificate of Service Authority to Provide Local Exchange Telecommunications Services Within the State of Missouri, along with a Motion for Protective Order for information that is "highly confidential".

Please verify receipt of this filing via a return e-mail. If you have any questions or if I may provide you with any additional information, please do not hesitate to contact me.

Please note that this Application is being submitted by myself and Judith A. Rau, Esq., Missouri Counsel, Bar # 24856.

Respectfully submitted,

  
Lance J.M. Steinhart  
GA Bar No. 678222  
Attorney for GLOBCOM INCORPORATED

Enclosures

cc: Joseph A. Vitale  
Michael Dandino, Office of Public Counsel  
General Counsel, Missouri Public Service Commission

**BEFORE THE PUBLIC SERVICE COMMISSION  
OF THE STATE OF MISSOURI**

In the matter of the application	)	
of GLOBCOM INCORPORATED	)	
	)	
for a certificate of service authority to	)	Case No.
provide resold and facilities-based	)	
Basic Local Telecommunications Services	)	
in Portions of the State of Missouri and	)	
to Classify Such Services and the Company	)	
as Competitive	)	

**APPLICATION**

GLOBCOM INCORPORATED ("Applicant" or "Globcom"), an Illinois Corporation, files this verified application respectfully requesting that the Missouri Public Service Commission ("Commission") issue an order that:

- (a) grants Applicant a Certificate of Service Authority to provide resold and facilities-based Basic Local Telecommunications Services in Portions of the State of Missouri pursuant to Sections 392.455 and 392.420 - .44055 of the Revised Statutes of Missouri (RSMo) 1994 and Sections 392.410 and .450, RSMo Supp. 1996.
- (b) grants competitive status to Applicant pursuant to Section 392.361 RSMo Supp 1996., and classifies the Applicant's services as competitive.
- (c) waives certain Commission rules and statutory provisions pursuant to Section 392.420, RSMo Cumm. Supp. 1996.

In support of its request, Applicant states:

1. The legal name and principal office or place of business of the Applicant are:

GLOBCOM INCORPORATED  
2100 Sanders Road, Suite 150  
Northbrook, Illinois 60062  
(888) 509-1422 (Phone)  
(847) 498-3426 (Fax)

A copy of Applicant's Articles of Incorporation, and certificate of authority from the Missouri Secretary of State to transact business in Missouri are attached hereto as Exhibit I.

2. The name and address of Applicant's in-state attorney is:

Judith A. Rau, Esq.  
Rau & Rau  
119 E. Mill Street  
Waterloo, Illinois 62298

3. Applicant proposes to provide resold and facilities-based basic local telecommunications service as a separate and distinct service within portions of the State of Missouri. Applicant is willing to comply with all applicable Commission rules and is willing to meet all relevant service standards, including, but not limited to, billing, quality of service and tariff filing and maintenance. Applicant proposes to provide services to prospective customers in exchanges currently served by Southwestern Bell Telephone Company, Verizon Midwest Inc., United Telephone Company of Missouri d/b/a Sprint, and CenturyTel as set forth in the list of exchanges attached hereto as Exhibit II. Applicant will give consideration to equitable access for all Missourians, regardless of where they might reside or their income, to affordable telecommunications services in the proposed service area as set forth in Exhibit II, in accordance with applicable law.

When it initiates service in Missouri, GLOBCOM INCORPORATED, (Globcom) proposes to offer resold local exchange services and local services utilizing the UNE-P platform. Such services will be provided by utilizing the facilities of incumbent local exchange carriers ("LECs"), as well as unbundled network elements. Initially, the services Globcom intends to offer are likely to be those local exchange telecommunications services offered by incumbent local exchange carriers in the proposed service area. Globcom intends to provide local exchange services that may include but are not limited to the following:

- \* Basic Residential Exchange Services
- \* Residential Custom and Class Features (call waiting, caller ID, call forwarding, call blocking, speed calling, etc.)
- \* Basic Business Exchange Services
- \* Business Customer Calling and Class Features
- \* Adjunct Provided Features (voice messaging, etc.)
- \* Business and Residential Ancillary Services (911, E911, 411, Relay Service, directory listing, directory assistance, etc.)
- \* Centrex
- \* DSL and ISDN
- \* DID Trunks and Lines
- \* Private Lines

Globcom does not initially intend to install any switching

equipment for the provision of local exchange service in the State of Missouri, but may install such equipment in the future.

If Globcom installs facilities in Missouri, it will probably use the following or a similar configuration of equipment: Globcom will provide voice and high speed data services through a combination of the latest technology switching and transport media comprised of the Lucent Technology 5 ESS Generic 13 switch module, ADSL/SDSL transport and Internet service equipment and the latest Optical multiplexer DAC's configurations. The switching system consists of a central processing and control complex capable of interconnection as a peer to the incumbent as well as competitive local exchange companies. The hub portion of the switch will interconnect with the public switched network on Signaling System 7 ("SS7") or Feature Group D ("FGD") facilities. The system's remote module capability will allow properties to be served in a manner that provides the exchange of appropriate signaling, control and calling/caller information to the network in accordance with network standards and specifications. Additionally, these services will be delivered over a combination of delivery mechanisms through incumbent local carriers' unbundled loop network, both copper and fiber and transport networks, as well as via Globcom constructed facilities.

4. Applicant has the experience in the telecommunications industry and the technical and financial resources to provide telecommunications services within Missouri. A brief description

of the qualifications and experience of the key management employees is attached hereto as Exhibit III, along with a description of the Applicant's telecommunications background. A copy of the financial information to demonstrate Applicant's financial ability to provide service, Exhibit IV, contains confidential and proprietary information, and is being submitted under separate cover with a Motion for Protective Order.

Applicant is currently authorized in Arizona, Florida, Illinois, Indiana and New York to provide local exchange services and authorized in California to provide interexchange services. Applicant is in the process of applying for authorization to provide competitive local exchange and interexchange services in the 48 contiguous states and Hawaii. Applicant has not been denied authority for any of the services for which it seeks authority in this Application. Applicant is currently providing local and long distance service in Arizona, Florida, Illinois, Indiana and New York and long distance in California.

5. Applicant hereby respectfully requests a temporary waiver of 4 CSR 240-2.060 (6) (C) that requires Applicant to file a draft tariff simultaneously with this application until Applicant has executed interconnection agreements with the incumbent LECs and those agreements have been approved by the Commission. Applicant will file its tariff with an effective date of at least 45 days after filing.

6. Applicant hereby respectfully requests classification as a competitive telecommunications company within the State of Missouri and receive a lesser degree of regulation as permitted by Sections 392.361 and 392.420 RSMo. Applicant also requests that its services be classified as competitive. Applicant believes that its proposed services will be subject to sufficient competition to justify a lesser degree of regulation. Granting of this application will allow greater price and service options for telephone users.



7. Applicant also respectfully requests, pursuant to Section 392.420 RSMo (Cum. Supp. 1992), that the Commission waive the application of the following rules and statutory provisions as it relates to the regulation of Applicant:

Statutes

392.210.2 Establish Uniform System of Accounts for Annual reports  
392.240(1) Setting just and reasonable rates  
392.270 Ascertain Property values  
392.280 Establish Depreciation accounts  
392.290 Issuance of securities  
392.300.2 Acquisition of stock  
392.310 Issuance of stock and debt  
392.320 Stock Dividend Payment  
392.330 Issuance of securities, debts and notes  
392.340 Reorganization(s)

Commission Rules

4 CSR 240-10.020 Depreciation fund income  
4 CSR 240-30.010(2)C Posting exchange rates at central offices.  
4 CSR 240-33.030 Inform customers of lowest price  
4 CSR 240-32.030(4)C File Exchange boundary maps with Commission  
4 CSR 240-30.040 Uniform System of Accounts

The above-referenced rules and statutory provisions have been waived to other carriers in prior cases.

8. Applicant, pursuant to Section 386.570, Cum. Supp. 1992, will

comply with all applicable Commission rules except those which are specifically waived by the Commission pursuant to a request filed by the Applicant.

9. All inquiries, correspondence, communications, pleadings, notices, orders and decisions relating to this case shall be addressed to:

Lance J.M. Steinhart  
Lance J.M. Steinhart, P.C.  
1720 Windward Concourse  
Suite 250  
Alpharetta, Georgia 30005  
(770) 232-9200  
(770) 232-9208 (Fax)  
lsteinhart@telecomcounsel.com (Email)


10. The Applicant has no pending actions or final unsatisfied judgments or decisions against it from any state or federal agency or court which involve customer service or rates, which action, judgment or decision has occurred within three (3) years of the date of this application. No Commission annual reports or assessment fees are overdue.

11. Globcom submits the following arguments to demonstrate that the public interest will be served by the approval of this Application:

The grant of a certificate to provide competitive basic local telecommunications services to the Applicant will serve the public interest. The Applicant's presence in the market will expand customer choice for telecommunications service. The increased competition brought by the Applicant to the market will have the effect of improving the quality of telecommunications services in Missouri and decreasing the cost of such services through increased innovation and efficiency. The result will be beneficial to economic development in Missouri. The granting of a certificate to the Applicant will contribute to the availability of reasonably affordable local exchange services in the State of Missouri.

WHEREFORE, Applicant, GLOBCOM INCORPORATED, respectfully requests that the Missouri Public Service Commission grant it a certificate of service authority to provide resold and facilities-based Basic Local Telecommunications Services within portions of the State of Missouri. Applicant also respectfully requests classification as a competitive telecommunications company and requests that its services be classified as competitive. In addition, Applicant respectfully requests a waiver of the above-referenced rules and statutory provisions and a temporary waiver of the tariff filing requirement.


Respectfully submitted,

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Lance J.M. Steinhart, Esq.  
Lance J.M. Steinhart, P.C.  
1720 Windward Concourse, Suite 250  
Alpharetta, Georgia 30005  
(770) 232-9200  
GA Bar No. 678222

and

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Judith A. Rau, Esq.  
Rau & Rau  
119 E. Mill Street  
Waterloo, Illinois 62298  
(618) 939-7186  
MO Bar No. 24856

Attorneys for Applicant

**ATTACHED EXHIBITS**

- |                    |  |
|--------------------|--|
| <b>Exhibit I</b>   | <b>Missouri Secretary of State Authorization<br/>Articles of Incorporation</b>                       |
| <b>Exhibit II</b>  | <b>List of Exchanges</b>   |
| <b>Exhibit III</b> | <b>Executive Officers' Qualifications and Experience<br/>Company's Telecommunications Background</b> |
| <b>Exhibit IV</b>  | <b>Financial Information</b>   |

**Exhibit I**  
**Missouri Secretary of State Authorization**  
**&**  
**Articles of Incorporation**

**See Attached**

No. F00520562

# STATE OF MISSOURI



Matt Blunt  
Secretary of State

## CORPORATION DIVISION - CERTIFICATE OF AUTHORITY

WHEREAS,  
GLOBCOM INCORPORATED

using in Missouri the name  
GLOBCOM INCORPORATED

has complied with the General and Business Corporation Law which governs Foreign Corporations; by filing in the office of the Secretary of State of Missouri authenticated evidence of its incorporation and good standing under the Laws of the State of ILLINOIS.

NOW, THEREFORE, I, MATT BLUNT, Secretary of State of the State of Missouri, do hereby certify that said corporation is from this date duly authorized to transact business in this State, and is entitled to all rights and privileges granted to Foreign Corporations under the General and Business Corporation Law of Missouri.

IN TESTIMONY WHEREOF, I have set my hand and imprinted the GREAT SEAL of the State of Missouri, on this, the 25th day of APRIL, 2003.

A handwritten signature in cursive script that reads "Matt Blunt".

\$155.00

Secretary of State



State of Illinois  
Office of  
The Secretary of State

Whereas,

ARTICLES OF INCORPORATION OF  
GLOBCOM INCORPORATED

INCORPORATED UNDER THE LAWS OF THE STATE OF ILLINOIS HAVE BEEN  
FILED IN THE OFFICE OF THE SECRETARY OF STATE AS PROVIDED BY THE  
BUSINESS CORPORATION ACT OF ILLINOIS, IN FORCE JULY 1, A.D. 1984.

Now Therefore, I, George H. Ryan, Secretary of State of the State of Illinois, by virtue of the powers vested in me by law, do hereby issue this certificate and attach hereto a copy of the Application of the aforesaid corporation.

In Testimony Whereof, I hereto set my hand and cause to be affixed the Great Seal of the State of Illinois, at the City of Springfield, this 13TH day of DECEMBER A.D. 19 95 and of the Independence of the United States the two hundred and 20TH



*George H. Ryan*

Secretary of State



Form

**BCA-2.10****ARTICLES OF INCORPORATION**

(Rev. Jan. 1995)

George H. Ryan  
Secretary of State  
Department of Business Services  
Springfield, IL 62756

This space for use by Secretary of State

**FILED PAID**

DEC 13 1995

GEORGE H. RYAN  
SECRETARY OF STATE

**SUBMIT IN DUPLICATE!**

This space for use by Secretary of State

Date 12-13-95  
Franchise Tax \$ 25.00  
Filing Fee \$ 75.00  
Approved: 2 \$ 100.00

Payment must be made by certified check, cashier's check, Illinois attorney's check, Illinois C.P.A.'s check or money order, payable to "Secretary of State."

1. CORPORATE NAME: Globcom Incorporated

(The corporate name must contain the word "corporation", "company", "incorporated", "limited" or an abbreviation thereof.)

2. Initial Registered Agent:

GlennKofman

First Name

Middle Initial

Last name

Initial Registered Office:

1904Highland Ave.

Number

Street

Suite #

Northbrook

IL

60062Cook

City

Zip Code

County

3. Purpose or purposes for which the corporation is organized:

(If not sufficient space to cover this point, add one or more sheets of this size.)

The transaction of any or all lawful purposes for which  
Corporations may be incorporated under  
the Illinois Business Corporation Act of 1983.

(44)

4. Paragraph 1: Authorized Shares, Issued Shares and Consideration Received:

Class	Par Value per Share	Number of Shares Authorized	Number of Shares Proposed to be Issued	Consideration to be Received Therefor
<u>Common</u>	<u>\$ 1.00</u>	<u>1,000</u>	<u>1,000</u>	<u>\$ 1,000</u>

TOTAL = \$ 1,000

Paragraph 2: The preferences, qualifications, limitations, restrictions and special or relative rights in respect of the shares of each class are:

(If not sufficient space to cover this point, add one or more sheets of this size.)

82  
12-7

5862-656-2

(over)

5. **OPTIONAL:** (a) Number of directors constituting the initial board of directors of the corporation: \_\_\_\_\_.
- (b) Names and addresses of the persons who are to serve as directors until the first annual meeting of shareholders or until their successors are elected and qualify:
- | Name | Residential Address | City, State, ZIP |
|------|---------------------|------------------|
|      |                     |                  |
|      |                     |                  |
|      |                     |                  |

6. **OPTIONAL:** (a) It is estimated that the value of all property to be owned by the corporation for the following year wherever located will be: \$ \_\_\_\_\_
- (b) It is estimated that the value of the property to be located within the State of Illinois during the following year will be: \$ \_\_\_\_\_
- (c) It is estimated that the gross amount of business that will be transacted by the corporation during the following year will be: \$ \_\_\_\_\_
- (d) It is estimated that the gross amount of business that will be transacted from places of business in the State of Illinois during the following year will be: \$ \_\_\_\_\_

7. **OPTIONAL: OTHER PROVISIONS**

Attach a separate sheet of this size for any other provision to be included in the Articles of Incorporation, e.g., authorizing preemptive rights, denying cumulative voting, regulating internal affairs, voting majority requirements, fixing a duration other than perpetual, etc.

8. **NAME(S) & ADDRESS(ES) OF INCORPORATOR(S)**

The undersigned incorporator(s) hereby declare(s), under penalties of perjury, that the statements made in the foregoing Articles of Incorporation are true.

Dated December 3, 19 95

	Signature and Name
1.	<u>Glenn Kofman</u> Signature (Type or Print Name)
2.	<u>Raisa Kofman</u> Signature (Type or Print Name)
3.	<u> </u> Signature (Type or Print Name)

	Address
1.	<u>1904 Highland Ave.</u> Street <u>Northbrook</u> IL <u>60062</u> City/Town State Zip Code
2.	<u>1904 Highland Ave.</u> Street <u>Northbrook</u> IL <u>60062</u> City/Town State Zip Code
3.	<u> </u> Street <u> </u> <u> </u> <u> </u> City/Town State Zip Code

(Signatures must be in **BLACK INK** on original document. Carbon copy, photocopy or rubber stamp signatures may only be used on conformed copies.)

NOTE: If a corporation acts as incorporator, the name of the corporation and the state of incorporation shall be shown and the execution shall be by its president or vice president and verified by him, and attested by its secretary or assistant secretary.

**FEE SCHEDULE**

- The initial franchise tax is assessed at the rate of 15/100 of 1 percent (\$1.50 per \$1,000) on the paid-in capital represented in this state, with a minimum of \$25.
- The filing fee is \$75.
- The minimum total due (franchise tax + filing fee) is \$100.  
(Applies when the Consideration to be Received as set forth in Item 4 does not exceed \$16,667)
- The Department of Business Services in Springfield will provide assistance in calculating the total fees if necessary.  
Illinois Secretary of State Springfield, IL 62756  
Department of Business Services Telephone (217) 782-9522 or 782-9523

1) Corporate Name <b>GLOBCOM INCORPORATED</b>		2) File Number <b>D 5862-656-2</b>	3) State / Country <b>Illinois</b>	4) Inc / Qual Date <b>12/13/1995</b>
5) President Name & Address <b>Glenn Kofman 3644 Heritage Dr. Northbrook, IL 60062</b>				
Secretary Name & Address <b>Raisa Kofman 5665 E. Grandview Rd. Scottsdale AZ 85254</b>				
Officer / Director Name & Address <b>Glenn Kofman 3644 Heritage Dr. Northbrook, IL 60062</b>				
Officer / Director Name & Address <b>Glenn Kofman 3644 Heritage Dr. Northbrook, IL 60062</b>				
6) Share Information				
Class	Series	Par Value	Number Authorized	Number Issued as of 09/30/2002
<b>COMM</b>		<b>1.00000</b>	<b>1,000</b>	<b>1,000.000</b>
7) Prepared by <b>Glenn Kofman</b>				
Phone # <b>847-275-8701</b>		8a) Changes Registered Agent <b>Glenn Kofman</b>		
E-mail Address <b>Gkofman@Glob-Com.com</b>		Address <b>2100 Sanders Rd. Ste 150</b>		
Fax # <b>847-498-3426</b>		City <b>Northbrook, IL</b> Zip <b>60062</b>		
		County <b>Cook</b>		

File # <b>D 5862-656-2</b>	11) Paid-in Capital as of 09/30/2002 <b>\$ 1,000</b>	11a) <b>1,000</b>
Annual Report Year <b>2002</b>	File Prior to <b>12/01/2002</b>	12) <b>A</b> <input checked="" type="checkbox"/> <b>B</b> <input type="checkbox"/> <b>C</b> <input type="checkbox"/> Use decimals in 12a-d, f & g also in 13 and 15
8) Registered Agent <b>GLENN KOFMAN 950 MILWAUKEE AVE STE 215 GLENVIEW IL 60025 Cook County</b>		12a) Total Gross Assets <b>\$</b>
Registered Agent has changed <input checked="" type="checkbox"/>		12b) Gross Assets in Illinois <b>\$</b>
9) <input type="checkbox"/> Female <input type="checkbox"/> Minority <input type="checkbox"/> Both		12c) Total Gross Business <b>\$</b>
10) FEIN <b>364054494</b>		12d) Total Business in Illinois <b>\$</b>
		12e) Allocation Factor <b>1.000</b>
		12f) Illinois Capital <b>\$ 1,000</b>
		13) Penalty / Interest <b>\$25.00</b>
		14) Filing fee <b>\$25.00</b>
		15) Total Due <b>50.00</b>
16) Signature / Title / Date <b>[Signature] / CEO / 10/22/02</b>		

ARIAT  
X53

Jesse White Illinois Secretary of State



CP0692525

**FILED**

OCT 28 2002

JESSE WHITE  
SECRETARY OF STATE

Under the penalty of perjury and as an authorized officer, I declare that this annual report, pursuant to provisions of the Business Corporation Act, has been examined by me and is, to the best of my knowledge and belief, true, correct and complete.

58626562120502000000010009

**Exhibit II**  
**List of Exchanges**

**See Attached**

Southwestern Bell Service Areas:

RATE GROUP A

Adrian	Greenwood	Smithville
Advance	Hayti	Stanberry
Agency	Herculaneum-Pevely	Trenton
Altenburg-Frohna	Higbee	Tuscumbia
Antonia	Hillsboro	Versailles
Archie	Holcomb	Vienna
Argyle	Hornersville	Walnut Grove
Armstrong	Jasper	Wardell
Ash Grove	Knob Noster	Ware
Beaufort	Lamar	Wellsville
Bell City	LaMonte	Westphalia
Benton	Lancaster	Wyatt
Billings	Leadwood	
Bismarck	Lilbourne	
Bloomfield	Linn	
Bloomsdale	Lockwood	
Bonne Terre	Louisiana	
Boonville	Macks Creek	
Bowling Green	Malden	
Brookfield	Marble Hill	
Campbell	Marceline	
Cardwell	Marionville	
Carl Junction	Marston	
Carrollton	Meta	
Caruthersville	Montgomery City	
Center	Mourehouse	
Chaffee	New Franklin	
Charleston	New Madrid	
Clarksville	Oak Ridge	
Clever	Old Appleton	
Climax Springs	Oran	
Deering	Patton	
DeKalb	Paynesville	
Delta	Pierce City	
Downing	Pocohontas-New Wells	
East Prairie	Portage Des Sioux	
Edina	Portageville	
Elsberry	Puxico	
Essex	Qulin	
Eureka	Richmond	
Farley	Richwoods	
Fayette	Risco	
Fisk	Rushville	
Frankford	Ste. Genevieve	
Freeburg	St. Marys	
Gideon	San Antonio	
Glasgow	Scott City	
Grain Valley	Senath	
Gray Summit	Slater	

**Southwestern Bell Service Areas (Continued):**

**RATE GROUP B**

Camdenton  
Cape Girardeau  
Cantbage  
Cedar Hill  
Chesterfield  
Chillicothe  
DeSoto  
Dexter  
Eldon  
Excelsior Springs  
Farmington  
Fenton  
Festus-Crystal City  
Flat River  
Fredericktown  
Fulton  
Gravois Mills  
Hannibal  
Harvester  
High Ridge  
Imperial  
Jackson  
Joplin  
Kennett  
Kirksville  
Lake Ozark-Osage Beach  
Manchester  
Marshall  
Maxville  
Mexico  
Monett  
Moberly  
Neosho  
Nevada  
Pacific  
Perryville  
Pond  
Poplar Bluff  
St. Charles  
St. Clair  
St. Joseph  
Sedalia  
Sikeston  
Union  
Valley Park  
Washington  
Webb City

**Verizon Service Areas:**

Alton  
Ashland  
Augusta  
Ava  
Belle  
Bland  
Blue Eye  
Bourbon  
Bradleyville  
Branson  
Branson West  
Buffalo  
Cabool  
Cape Fair  
Cassville  
Caulfield  
Cedar Creek  
Centralia  
Chamois  
Clark  
Columbia  
Conway  
Crane  
Cross Timbers  
Cuba  
Dardenne  
Defiance  
Dora  
Elkland  
Exeter  
Foley  
Fordland  
Foristell  
Forsyth  
Gainesville  
Galena  
Hallsville  
Hawk Point  
Hermann  
Hermitage  
High Hill

Highlandville  
Holstein  
Hurley  
Jamestown  
Jenkins  
Jonesburg  
Kimberling City  
Koshkonong  
Leasburg  
Louisburg  
Mano  
Mansfield  
Marshfield  
Marthasville  
Morrison  
Moscow Mills  
Mount Sterling  
Mountain View  
New Melle  
Niangua  
O'Fallon  
Old Monroe  
Ozark  
Pittsburg  
Prairie Home  
Preston  
Protem  
Reeds Spring  
Rocheport  
Rockaway Beach  
Safe  
Saint James  
Saint Peters  
Seymour  
Shell Knob  
Sparta  
Sturgeon  
Summersville  
Thayer  
Theodosia  
Thomasville

Troy  
Truxton  
Urbana  
Vichy  
Warrenton  
Washburn  
Wasola  
Wentzville  
West Plains  
Wheatland  
Willow Springs  
Winfield  
Wooldridge  
Wright City

**Sprint/United Service Areas:**

Appleton City  
Calhoun  
Chilhowee  
Dearborn  
Fairfax  
Holt  
King City  
Malta Bend  
Newburg  
Pickering  
Strasburg  
Tarkio  
Wellington

Blackburn  
Camden Point  
Clarksburg  
Deepwater  
Green Ridge  
Hopkins  
Kingsville  
Missouri City  
Norborne  
Sweet Springs

Blairstown  
Centertown  
Coal  
Edgerton  
Hardin  
Houstonia  
Leeton  
Montrose  
Orrick  
St. Thomas  
Syracuse  
Urich

Brazito  
Centerview  
Craig  
Eugene  
Henrietta  
Ionia  
Lincoln  
New Bloomfield  
Otterville  
Smithton  
Taos  
Waverly

Buckner  
Holden  
Lone Jack  
Pleasant Hill  
Tipton

Butler  
Kearney  
Mound City  
Richland  
Waynesville

California  
Lake Lotawana  
Russellville  
Weston

Cole Camp  
Lexington  
Platte City  
St. Robert  
Windsor

Clinton  
Lebanon  
Rolla

Ferrelview  
Maryville  
Salem

Ft. Leonard Wood  
Oak Grove  
Warrensburg

Harrisonville  
Odessa  
Warsaw

Jefferson City



**CenturyTel Service Areas:**

Amazonia  
Annapolis  
Arcola  
Aurora  
Avenue City  
Avilla  
Belgrade  
Bellevue  
Birch Tree  
Bolckow  
Boss  
Braymer  
Bronaugh  
Brunswick-Triplett  
Bunker  
Caledonia  
Cameron  
Canton  
Centerville  
Clarence  
Clarksdale  
Collins  
Concordia  
Cosby  
Dadeville  
Dalton  
Easton  
Edgar Springs  
El Dorado Springs  
Ellsinore  
Elmer  
Eminence  
Everton  
Ewing  
Fillmore  
Freemont  
Golden City  
Gorin  
Gower  
Greenfield  
Grove Spring  
Hamilton  
Hartville  
Helena  
Houston  
Humansville  
Hunnewell  
Irondale  
Ironton

Jericho Springs  
Kahoka  
Keytesville  
Kidder  
Kingston  
La Belle  
La Plata  
Laddonia  
Lagrange  
Lawson  
Lesterville  
Lewiston  
Licking  
Lowry City  
Macon  
Manes  
Maysville  
Milo  
Monroe City  
Montauk  
Monticello  
Mount Vernon  
Mountain Grove  
Nebo  
Norwood  
Oates  
Osborn  
Osceola  
Palmyra  
Paris  
Perry  
Plattsburg  
Potosi  
Raymondville  
Revere  
Roby  
Rockville  
Rosendale  
Santa Fe  
Sarcoie  
Savannah  
Schell City  
Shelbina  
Shelbyville  
Sheldon  
Stewartsville  
Stoutsville  
Timbers  
Trimble

Turney  
Van Buren  
Vanzant  
Walker  
Wayland  
Weaubleau  
West Quincy  
Whitesville  
Winona

**Exhibit III**  
**Executive Officers' Qualifications and Experience**  
**Company's Telecommunications Background**  
**See Attached**



## **Glenn Kofman BIO**

Glenn Kofman is the president and CEO of Globcom. He started Globcom in 1995 and has been with the company since. Globcom has achieved annual sales in excess of 25 million and serves over 30,000 customers. Glenn is responsible for all operational developments and procedures. He develops new products and services for Globcom. Glenn oversees all accounting and financial matters as well as supervising legal. Globcom has been growing at over 100% per year and still sees a lot of growth moving forward. Globcom currently provides local and long distance services and DSL in the future.

**Exhibit IV**  
**Financial Information**

**"PROPRIETARY INFORMATION"**

State of Illinois )

County of Cook )  
\_\_\_\_\_ )

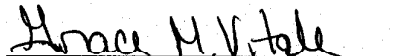
**VERIFICATION**

I, Glenn Kofman, being duly sworn, declare that I am the CEO of GLOBCOM INCORPORATED, the Applicant. I verify that, based upon information and belief, I have knowledge of the statements in the foregoing Application, and I declare that they are true and correct.

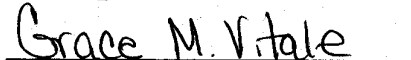


Glenn Kofman  
CEO

Sworn to before me, the undersigned Notary Public on this  
7 day of March, 2003.



Notary Public



Print or Type Name

My commission expires:

6-24-2006




BEFORE THE PUBLIC SERVICE COMMISSION  
OF THE STATE OF MISSOURI

In the matter of the application of	)	
GLOBCOM INCORPORATED, for a	)	
certificate of service authority to provide	)	Case No. _____
resold and facilities-based Basic Local	)	
telecommunications services	)	
in Portions of the State of Missouri and to	)	
Classify such services and the company	)	
As Competitive	)	

**ENTRY OF APPEARANCE**

COMES NOW Lance J. M. Steinhart, Attorney at Law and pursuant to rule 4 CSR 240-2.040 herewith files his Entry of Appearance on behalf of Applicant, GLOBCOM INCORPORATED, in connection with the above-styled proceeding. With respect to his entry, Mr. Steinhart hereby advises the Commission that he is a member in good standing of the State Bar of Georgia and is admitted to practice before District Courts. He also is on inactive status with the State Bars of New York and Maryland. Neither the undersigned nor any member of his firm is disqualified to appear in any court. I also hereby designate Judith A. Rau, of the law firm of Rau & Rau, 119 E. Mill Street, Waterloo, Illinois 62298 to serve as our local Missouri counsel in this matter.

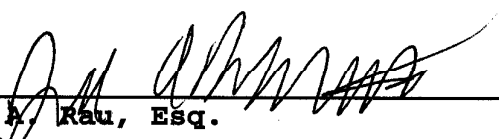
  
\_\_\_\_\_  
Lance J.M. Steinhart, Esq.  
Lance J.M. Steinhart, P.C.  
1720 Windward Concourse, Suite 250  
Alpharetta, Georgia 30005  
(770) 232-9200  
(770) 232-9208 (Fax)  
Georgia Bar No. 678222

**BEFORE THE PUBLIC SERVICE COMMISSION  
OF THE STATE OF MISSOURI**

In the matter of the application of	)	
GLOBCOM INCORPORATED, for a	)	
certificate of service authority to provide	)	Case No. _____
resold and facilities-based Basic Local	)	
telecommunications services	)	
in Portions of the State of Missouri and to	)	
Classify such services and the company	)	
As Competitive	)	

**ENTRY OF APPEARANCE**

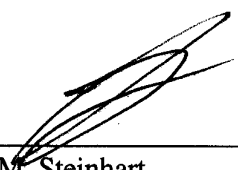
COMES NOW Judith A. Rau of the law firm Rau & Rau, and pursuant to rule 4 CSR 240-2.040, herewith files her Entry of Appearance as local Missouri counsel on behalf of Applicant GLOBCOM INCORPORATED, in connection with the above-styled proceeding.

  
\_\_\_\_\_  
Judith A. Rau, Esq.  
Rau & Rau  
119 E. Mill Street  
Waterloo, IL 62298  
(618) 939-7186  
Missouri Bar No. 24856

**CERTIFICATE OF SERVICE**

I hereby certify that I have this day served a true copy of the foregoing Application upon the following parties, listed below, in accordance with Commission rules.

Dated this 20<sup>th</sup> day of May, 2003.

  
\_\_\_\_\_  
Lance J.M. Steinhart  
Georgia Bar No. 678222

Counsel for

**GLOBCOM INCORPORATED**

**Office of the Public Counsel**

**PO Box 7800**

**Jefferson City, MO 65102**

**General Counsel**

**Missouri Public Service Commission**

**PO Box 360**

**Jefferson City, MO 65102**