Τ	BEFORE THE PUBLIC SERVICE COMMISSION
2	STATE OF MISSOURI
3	
4	TRANSCRIPT OF PROCEEDINGS
5	HEARING
6	July 11, 2000
7	Jefferson City, Missouri
8	Volume 5
9	
10	
11	In the Matter of the Joint Application of) UtiliCorp United Inc., and St. Joseph) Light & Power Company for Authority to)
12	Merge St. Joseph Light & Power Company) Case No. with and into UtiliCorp United Inc., and,) EM-2000-292
13	in Connection Therewith, Certain Other Related Transactions.
14	Related Hansactions.
15	
16	MORRIS WOODRUFF, Presiding,
17	REGULATORY LAW JUDGE. SHEILA LUMPE, Chair
18	CONNIE MURRAY, ROBERT G. SCHEMENAUER,
19	M. DIANNE DRAINER, Vice-Chair KELVIN SIMMONS
20	COMMISSIONERS.
21	
22	
23	REPORTED BY: TRACY L. THORPE, CSR
24	ASSOCIATED COURT REPORTERS, INC.
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1	IN-CAMERA PROCEEDINGS
2	JUDGE WOODRUFF: We're now in an in-camera
3	session then. Mr. Dottheim, go ahead and ask your question.
4	You've already asked it, and now we can get an answer.
5	JANET K. PULLEN testified as follows:
6	THE WITNESS: Could you repeat the question?
7	CROSS-EXAMINATION BY MR. DOTTHEIM:
8	Q. Yes. I was asking if you could identify the
9	return on common equity that was utilized for purposes of
10	the most recent forecast, the five-year forecast for 2000 to
11	2004 which show \$2 million rate increases planned for 2002
12	and 2004.
13	A. You asked for target return on equity?
14	Q. Yes. I'm sorry.
15	A. That was 11.01 percent. And that's
16	addressed although I use return on rate base, but on
17	page 3, line 21 in my testimony.
18	MR. MICHEEL: I'm confused at this point. If
19	it's in your public testimony, why is this highly
20	confidential?
21	MR. COMLEY: I think the first question was
22	for highly confidential. He asked for a target amount, not
23	for the return on equity. And as I look at her testimony,

Wasn't your earlier question concerning the

she's got a return on rate base.

24

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1 an	nount	they	used	to	target?
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- 2 MR. DOTTHEIM: Well, I think I made reference
- 3 to return on common equity. I don't know whether the
- 4 company considers the return on common equity highly
- 5 confidential, but the -- or the overall rate of return not
- 6 to be. But out of caution, I just raised that matter,
- 7 because in particular the return on common equity which I
- 8 thought was utilized I did not see in the testimony.
- 9 MR. COMLEY: Are there any other questions you
- 10 think may involve highly confidential information?
- 11 MR. DOTTHEIM: I will have a series of
- 12 questions that will deal specifically with the initial
- 13 response to the Staff's Data Request No. 133, which provided
- 14 the forecast prior to the forecast for 2000 and 2004. And
- 15 the questions will also go to the forecast for 2000 to 2004
- 16 which were provided as an update to Staff's Data Request
- 17 No. 133.
- 18 JUDGE WOODRUFF: Do we need to remain in a
- 19 closed in-camera session?
- 20 MR. DOTTHEIM: I think there's a -- pardon me,
- 21 a line of questions which will not require in-camera
- 22 proceedings, but --
- JUDGE WOODRUFF: Mr. Dottheim, why don't you
- go ahead and ask the questions that might be borderline and
- 25 then we can go out of camera to deal with the others.

1	BY	MR.	DOTTHEIM:

- 2 Q. Ms. Pullen, I'm going to hand you a packet of
- 3 materials that I want to ask you some questions regarding.
- 4 The top document is a schedule put together by the Staff,
- 5 and I thought that it would be easier, since I'm going to
- 6 ask you questions and some calculations, that you have a
- 7 document -- the schedule to take a look at.
- 8 What I've otherwise provided you a copy of is
- 9 the company's updated response to Staff Data Request 133,
- 10 which requested, Please provide the capital and operating
- 11 budgets for SJLP total company, including a request for
- 12 budgeted steam results for the years 1999 to 2005 as
- 13 available.
- 14 The budget information should reflect
- 15 segregated electric and gas results to the extent that such
- information is prepared. For budgetary purposes, budget
- 17 information should also reflect segregation of regulated and
- 18 non-regulated operating results, if available.
- 19 And I've also handed you copies of documents
- 20 that were provided in response to Staff Data Request
- No. 165, which requested, Please provide a copy of 1998,
- 22 1999 and 2000 actuarial reports for both pensions and OPEBs
- for both SJLP and UCU, parenthesis, Mo Pub, closed
- 24 parenthesis.
- 25 And there's the response, Enclosed are copies

- from -- enclosed are copies of the 1998 and 1999 actuarial
- 2 reports for both pension plans and the OPEBs for Light &
- 3 Power. The 2000 reports will not be available until May
- 4 2000.
- 5 Do you have those documents?
- 6 A. Yes, I do.
- 7 Q. I'd like to refer you to page 4 of your
- 8 surrebuttal testimony. And on page 4 of your surrebuttal
- 9 testimony I'd like to direct you to lines 22 and 23 where
- 10 you state that, The pension credit is assumed to be the same
- 11 as the 2000 budgeted -- as the 2000 budget throughout the
- 12 forecast period; is that correct?
- 13 A. Yes.
- 14 Q. And the reference to pension credit, is the
- pension credit a negative expense?
- 16 A. Yes.
- 17 Q. And, as a consequence, it's a deduction to
- 18 revenue requirement?
- 19 A. Yes.
- 20 Q. You state in your surrebuttal testimony, do
- 21 you not, that the pension credit for years 2001 to 2004 was
- assumed to be the same as for the 2000 credit?
- A. As the budget for 2000, yes.
- Q. Okay. You assumed a no increase in the
- 25 pension and credit for years 2001 to 2004; is that correct?

- 1 A. That's correct.
- Q. Ms. Pullen, as a certified public accountant,
- 3 you are familiar with the calculation of pension costs under
- 4 Financial Accounting Standard 87, are you not?
- 5 A. I'm somewhat familiar. The actuary actually
- 6 makes all those calculations, so I don't know that I can
- 7 answer particularly detailed questions about that.
- 8 Q. Okay. If you can't, please advise me. FAS 87
- 9 is the method currently used for both rate-making and
- 10 financial reporting purposes to determine St. Joseph Light &
- 11 Power's annual pension cost, is it not?
- 12 A. That's correct.
- 13 Q. Your assumption for St. Joseph Light & Power's
- 14 pension credit in the updated financial forecast which is
- 15 the response that's to Data Request 133, your assumption for
- the pension credit for 2000 was that for years 2001 to 2004
- 17 there would be no change?
- 18 A. That's correct.
- 19 Q. And the amount for the year 2000 was
- 20 identified as \$4,345,000?
- 21 A. That's a portion of it that would be expensed.
- 22 A portion of it is capitalized also to construction.
- 23 Q. And it's a negative number, is it not, 4,400--
- 24 excuse me -- \$4,345,000?
- 25 A. It's a credit.

- 1 Q. Okay. That is, I believe, a highly
- 2 confidential number, or am I mistaken about that?
- 3 MR. COMLEY: I don't know.
- 4 BY MR. DOTTHEIM:
- 5 Q. That is contained in the update to Data
- 6 Request No. 133, the \$4,345,000 figure?
- 7 A. Well, the projections that are that update
- 8 include that number.
- 9 Q. And do you have -- well, do you have a copy of
- 10 the update to Data Request No. 133?
- 11 A. Yes, I do.
- 12 Q. And if I could ask you to turn to that, and in
- 13 particular, if you would turn to page 3. And that number is
- 14 shown on page 3, is it not, for years 2000 and 2001 through
- 15 2004?
- A. Yes, it is.
- 17 Q. The schedule which I handed to you earlier,
- 18 which is a schedule that the Staff put together, reflects
- 19 St. Joseph Light & Power's actual historical experience
- 20 regarding the FAS 87 pension credit since 1987. Do you see
- that on the schedule for line No. 1?
- MR. COMLEY: Your Honor, I'm going to object
- 23 to these questions about a schedule that Ms. Pullen has not
- 24 prepared or had a chance to review and confirm. I
- understand it's a Staff schedule.

l	MR.	DOTTHEIM:	And I've	identified	it	as	а
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- 2 Staff schedule and I'm going to ask her some questions and
- 3 ask her to make some calculations. And I think that it will
- 4 be much easier again if she has a document to look at. And
- 5 if she disagrees with anything that I ask her in regards to
- 6 that schedule, she can so state that. I'm not --
- 7 JUDGE WOODRUFF: I'm going to overrule the
- 8 objection. You can go ahead and ask the questions with the
- 9 understanding, of course, that she's not representing this
- is her document. Go ahead and ask the questions.
- 11 BY MR. DOTTHEIM:
- 12 Q. Lines 1, 2, 3 and 4 on that schedule show
- 13 St. Joseph Light & Power's historical experience, does it
- 14 not?
- 15 A. That's what it says it does. Like we said, I
- 16 haven't checked any of these numbers.
- 17 Q. And I'll mention to you the schedule also
- 18 purports to show the impact on the 2000 forecast referenced
- in your surrebuttal testimony, assuming that the 2000
- 20 pension credit increased in years 2001 to 2004, consistent
- 21 with St. Joseph Light & Power's historical experience since
- 22 1997.
- Do you also have -- I've provided you with
- 24 copies of the Frain, Ameer (phonetic spellings) pension plan
- 25 actuarial reports for the 1998 bargaining and non-bargaining

- 1 pension plans which support the amounts on the schedule that
- 2 I've provided you with 1997 and 1998. Are you familiar with
- 3 the Frain, Ameer actuarial reports?
- 4 A. I'm somewhat familiar with them.
- 5 Q. And those are the reports which were provided
- 6 in response to Staff Data Request 165, was that not -- is
- 7 that not correct?
- 8 A. There was attached to it here.
- 9 Q. I'm going to ask you to use those reports to
- verify the amounts for 1997 and 1998 that are in the
- 11 actuarial parts that appear on the schedule that I've handed
- 12 to you that was prepared by the Staff.
- 13 I'd like to refer you first to the Frain,
- 14 Ameer report for the pension plan for bargaining employees.
- 15 And it has on it a date of May 1998. And I'd like to refer
- 16 you to page 26. And on page 26 I'd like to refer you to the
- 17 line H, Net Periodic Pension Cost for columns 1997 and 1998.
- 18 The amounts that are shown, \$1,516,718 for 1997 and
- 19 \$1,698,343 for 1998, those are pension credit amounts, are
- 20 they not?
- 21 A. Yes, they are.
- Q. And I'd like to refer you to the schedule that
- 23 I provided to you which the Staff put together and refer you
- 24 to column C, which identifies pension cost bargaining and
- 25 identifies for 1997 the pension credit amount of \$1,516,718;

- 1 is that correct?
- 2 A. Yes.
- 3 Q. And for 1998 the pension amount -- pension
- 4 credit amount of \$1,698,343?
- 5 A. That agrees with the report.
- 6 Q. I've also provided you with a copy of the
- 7 Frain, Ameer report for non-bargaining employees with the
- 8 date on the cover of May 1998. Do you have that?
- 9 A. Yes, I do.
- 10 Q. I'd like to refer you to page 26 in that
- 11 report, again to line H, Net Periodic Pension Cost Numbers
- 12 for 1997 and 1998. And for 1997 the No. \$904,214 -- excuse
- me 215 -- \$904,215 appears as the pension credit amount?
- 14 A. Yes, it does.
- 15 Q. And for 1998 the amount \$1,119,019 appears as
- 16 the pension credit amount?
- 17 A. That's correct.
- 18 Q. And I'd like to direct you back to the
- 19 schedule that the Staff has prepared to column D, Pension
- 20 Costs Non-bargaining which shows in the line for 1997 the
- 21 pension credit amount \$904,215; is that correct?
- 22 A. Yes.
- 23 Q. And I have the line No. 2 the Pension Credit
- of \$1,119,019 for 1998; is that correct?
- 25 A. Yes.

- 1 Q. Would you happen to have a calculator with
- 2 you?
- 3 A. No.
- 4 Q. I have one, which I can provide to you. I'm
- 5 not going to ask you to do anything terribly complicated,
- 6 but it might be beneficial.
- 7 MR. COMLEY: Who made that calculator?
- 8 MR. DOTTHEIM: Casio.
- 9 BY MR. DOTTHEIM:
- 10 Q. What I'd like to ask you about is column E,
- 11 which shows the totals for 1997 and 1998. At line 1 it
- 12 shows the total for 1997 of the pension credit for the
- 13 bargaining and non-bargaining employees added together. And
- line 2 shows the total for 1998 for the pension credit for
- 15 bargaining and non-bargaining employees added together. And
- if you could verify that in column E the pension credit for
- 17 1997, the total amount is \$2,420,933?
- 18 A. That does fit.
- 19 Q. And for line No. 2, which shows the total for
- 20 1998, the total for the pension credit for bargaining and
- 21 non-bargaining employees is shown as \$2,817,362; is that
- 22 correct?
- 23 A. That number also fits.
- Q. You have a copy of the company's update to
- 25 Staff Data Request No. 133?

- 1 A. Yes.
- Q. And, again, that updated response contains the
- 3 company's forecast for 1999 to 2004?
- A. It's really forecast from 2000 to 2004.
- 5 Q. Excuse me. It also shows a column and amounts
- 6 for 1999?
- 7 A. Yes. But those are actuals.
- 8 Q. And, again, I'd like to refer you to page 3.
- 9 And the amounts that are shown on that page for Pension
- 10 Credit for 2000 to 2004 is \$4,345,000?
- 11 A. That's correct. For each of those years.
- 12 Q. And for 1999 the actual amount that is shown
- 13 is \$3,312,000?
- 14 A. \$3,612,000.
- 15 Q. Yeah. And those numbers are also reflected on
- 16 the schedule which I handed to you that the Staff put
- 17 together. I'd like to refer you to lines No. 3 and lines
- 18 No. 4.
- 19 A. Yes, they are.
- 20 Q. Okay. And I'd like to refer you to column E,
- 21 which shows the pension cost total for 1999 and 2000 that
- 22 are forecasted. Correct?
- 23 A. Yes. I agree with the forecast.
- Q. And excuse me. That's line 4 which shows the
- forecast for the year 2000, \$4,345,000 and line 3 which

- shows the actual amount the \$3,612,000?
- 2 A. Yes. Those agree with page 3 in the report.
- 3 Q. I'd like to direct you to column F now which
- 4 is labeled Percent Increase. And in that column the percent
- 5 increase from year to year is calculated. The percent
- 6 increase from year 1997 to 1998 is shown as 16.4 percent.
- 7 Can you verify that?
- 8 A. Do you want me to calculate it?
- 9 Q. Yes. Would you please?
- 10 A. Yes, I will. Yes. That calculation is
- 11 accurate.
- 12 Q. Okay. And there is shown in column F the
- percent increase from 1998 to 1999 of 28.2 percent?
- 14 A. That's what the schedule shows.
- 15 Q. And there is shown in column F the percent
- 16 increase from 1999 to 2000 of 20.3 percent?
- 17 A. That's correct.
- 18 Q. And there's also shown in that column the
- 19 average annual percent increase of 26.5 percent. Can you
- 20 verify that?
- 21 A. Verify --
- 22 Q. The --
- 23 A. Recalculate it or verify that the schedule
- 24 shows that?
- 25 Q. Well, if the schedule shows that, then that is

- 1 the correct calculation of -- that 26.5 percent is a correct
- 2 calculation of the average annual percent increase?
- 3 A. It's not a simple average, but it does -- the
- 4 way the formula that's written out to the side -- which
- 5 really doesn't take into account the interim years, just the
- 6 first year and the last year and dividing that by three, it
- 7 does calculate that way.
- 8 Q. Thank you. I next would like to refer you
- 9 again to the schedule that the Staff has put together, lines
- 7 through 11, which reflects, amongst other things,
- 11 St. Joseph Light & Power's pension credit assumption and the
- 12 financial forecast for each year. In column D is what I'm
- in particular referring to, the assumption in the financial
- 14 forecast for each year of the pension credit remaining the
- 15 same at \$4,345,000; is that correct?
- 16 A. Yes.
- 17 Q. On line 12, if I could direct you to that on
- 18 that schedule that the Staff has put together, shows the
- 19 total pension cost forecast in the update to Data Request
- 20 No. 133 as \$21,725,000. Could you verify that?
- 21 JUDGE WOODRUFF: Mr. Dottheim, I'm going to
- 22 interrupt here. Is the purpose of the cross-examination by
- 23 Staff to determine whether or not she can use a calculator?
- MR. DOTTHEIM: No.
- 25 JUDGE WOODRUFF: All right. Can we move along

- a little bit faster on this? I don't know that it's
- 2 necessary to have her verify numbers. If it is, explain why
- 3 it is.
- 4 MR. DOTTHEIM: Well, I was going to ask her to
- 5 calculate -- which it's been calculated. I was going to
- 6 verify the calculation of an increase in the pension
- 7 forecast of 13 percent, which would be half of the annual
- 8 average that has been experienced since 1997, and then to
- 9 calculate or verify the number of the increase in the
- 10 forecast amount at an amount of 8.8 percent, which is a
- 11 third of the 26.5 percent average annual increase.
- 12 She has forecasted a 0 percent increase, and I
- am asking her to go through the numbers to verify that. I
- 14 apologize.
- 15 JUDGE WOODRUFF: Just that we're running short
- on time here and it's taking a very long time. Is there any
- way you can ask these questions a little bit faster? I
- 18 mean, I don't want to prevent you from presenting your case,
- but if there's a way to speed this up, please do so.
- 20 BY MR. DOTTHEIM:
- 21 Q. Ms. Pullen, having looked at the schedule and
- I think it's clear what -- well, what I've just described.
- 23 MR. DOTTHEIM: Maybe if she could verify what
- I just indicated without me going line by line, if she
- 25 understands -- or if I was clear enough in what I just said.

1 JU	DGE WOODRUFF	Is that	possible?
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- 2 THE WITNESS: Yeah. I mean, I guess my
- 3 understanding is you want me to recalculate all the numbers
- 4 on -- on the ones that we haven't recalculated yet?
- 5 BY MR. DOTTHEIM:
- 6 Q. Yes. To verify that.
- 7 A. Well, the five years of 4,345,000 does add up
- 8 to 20,725,000 [sic]. And the numbers on -- let's see --
- 9 column E, lines 7 through 12 do compute. The number on --
- 10 let's see -- line 8, column F is off by \$50, which is going
- 11 to make every one on down off by not very much, so I guess
- 12 I'll recompute them using the wrong number because that \$50
- 13 effect won't be very much.
- 14 Q. If you would like to compute it eliminating
- 15 the \$50 error, if you would do so also.
- 16 A. Well, the next one doesn't work either. I'm
- guessing it's not really 8.8 percent, but it's some number
- that truncated the way it's printed, because I just
- 19 calculated one and it's 1.0822. I mean, do you want me to
- 20 go through that exercise on every line?
- 21 Q. Would you calculate it in the manner that you
- think would be correct?
- 23 MR. COMLEY: Your Honor, I'm going to object
- 24 at this point. I think that it was up to the Staff to
- 25 present a schedule that was accurate for the witness to

- 1 either verify or to discredit. And I think it's unusual for
- 2 this body to allow the Staff to have this witness verify one
- 3 of its own schedules.
- 4 JUDGE WOODRUFF: I'm going to sustain the
- 5 objection.
- 6 BY MR. DOTTHEIM:
- 7 Q. Then let's stay with the column E, which you
- 8 verified. Correct?
- 9 A. Yes.
- 10 Q. Okay. And that column reflects that the total
- 11 pension and credit for years 2000 to 2004 would be
- 12 \$28,156,776?
- 13 A. Yes, it does.
- 14 Q. And the total pension credit for years 2000 to
- 15 2004 as it appears in company's, St. Joseph Light & Power's
- 16 update to Staff Data Request No. 133, the number is
- 17 \$21,725,000?
- 18 A. That's correct.
- 19 Q. Would you please verify the difference?
- 20 A. It computes.
- 21 Q. And the difference is \$6,431,776?
- 22 A. Yes, it is.
- 23 Q. And that number of \$6,431,776 represents the
- 24 difference in the pension credit if one assumes a 13 percent
- 25 average annual increase rather than 0 percent?

- 1 A. That's correct.
- 2 Q. Ms. Pullen, what impact would that \$6,431,776
- 3 have on revenue requirement?
- 4 A. In any particular year?
- 5 Q. Yes.
- 6 A. If you assumed a larger pension credit in any
- 7 particular year, then the revenue requirements for that year
- 8 would be lower.
- 9 Q. One moment please.
- 10 Ms. Pullen, returning to the forecast again
- 11 for 2000 to 2004, if the forecast is showing a \$4 million
- 12 revenue requirement -- a need for an increase in rates of
- 13 \$4 million, what would be the impact of utilizing a
- 14 13 percent increase in the pension credit on an average
- 15 annual basis? Would that eliminate the \$4 million revenue
- 16 requirement?
- 17 A. No. I don't believe it would. I think I'd
- 18 take -- if the 6 million is over five years, it's only going
- 19 to have roughly a million and a half impact per year. So if
- there's a need for 4 million in rate relief, it would be
- 21 reduced but not eliminated.
- Q. Thank you, Ms. Pullen. As far as those
- documents are concerned, that's all I'm going to ask you
- 24 regarding those documents.
- 25 JUDGE WOODRUFF: We're still in-camera at this

- 1 point. Is there going to be anything that's not in-camera?
- 2 MR. DOTTHEIM: I don't believe that -- no, we
- 3 are. We are going to need to stay in-camera because I'm
- 4 going to ask Ms. Pullen to look at some other documents that
- 5 are marked highly confidential.
- 6 BY MR. DOTTHEIM:
- 7 Q. Ms. Pullen, I'm going to hand you a document
- 8 which contains Staff's Data Request No. 12 to which the
- 9 company's financial forecasts were provided in response --
- 10 financial forecasts for 1996 to 2000, which is stamped
- 11 highly confidential, and the financial forecast for 1997 to
- 12 2001.
- 13 MR. DOTTHEIM: And I'd like to have these
- 14 marked as exhibits at this time.
- JUDGE WOODRUFF: Okay.
- MR. DOTTHEIM: These are not complete copies
- of those financial forecasts. They're just the pages that
- 18 I'd like to ask you questions in regards to.
- 19 JUDGE WOODRUFF: How many do you have there?
- 20 MR. DOTTHEIM: Yes. I have enough copies
- 21 here.
- JUDGE WOODRUFF: How many different exhibits
- are you going to have?
- MR. DOTTHEIM: I think just one exhibit.
- JUDGE WOODRUFF: Okay. It will be 722.

- 1 MR. DOTTHEIM: And the documents are marked
- 2 HC.
- JUDGE WOODRUFF: 722-HC.
- 4 MR. DOTTHEIM: Unfortunately, I do not have
- 5 these paper clipped together. One of the forecasts is
- 6 stapled to the cover data request and the other forecast is
- 7 not.
- 8 JUDGE WOODRUFF: How would you like to
- 9 identify these exhibits? Data Requests?
- 10 MR. DOTTHEIM: Yes. Staff Data Request
- No. 12 -- response to Staff Data Request No. 12.
- MR. COMLEY: And you're saying this is a
- 13 collective exhibit?
- MR. DOTTHEIM: That's my understanding.
- MR. COMLEY: Do you have two sections to it?
- 16 (EXHIBIT NO. 722-HC WAS MARKED FOR
- 17 IDENTIFICATION.)
- 18 BY MR. DOTTHEIM:
- 19 Q. Ms. Pullen, you have a copy of what's been
- 20 marked Exhibit No. 722-HC?
- 21 A. Yes.
- 22 Q. And have you had a chance to take a look at
- that document, documents?
- 24 A. I haven't really looked through it. I
- 25 recognize the covers. These -- I referred earlier that we

- 1 prepare a forecast for the purpose of providing information
- 2 to the rating agency.
- Q. Yes.
- 4 A. And these are pages from those booklets that
- 5 we provide to them.
- 6 Q. What in particular I'd like to refer you to is
- 7 the pages that identify rate activity, page 16 in both
- 8 financial forecasts. And, in particular, I'd like to refer
- 9 you to the chart on both of those pages that's identified
- 10 Electric Rate Increases in Thousands of Dollars.
- 11 A. I've found it. Is there a question?
- 12 Q. Yes. The question is, that chart which shows
- 13 for individual years forecasts for electric rate increases
- and thousands of dollars, are those forecasts of rate cases,
- rate increases, revenue requirements?
- 16 A. Would you state the question -- or not the
- whole prelude, but just the question again?
- 18 Q. That column which shows for a set number of
- 19 years forecasts -- or it actually shows the word
- 20 "forecast" -- let me direct you in particular to the
- 21 financial forecast for 1996 to 2000, page 16. The line for
- 22 1993, the \$880,000 which is in parenthesis --
- 23 A. Yes.
- Q. Okay. Do you know what that reflects?
- 25 A. Just a second. Yeah. Those are -- for '93,

- 1 '94 and '95 are actual rate increases and decreases, and
- 2 agree with those numbers that I had on page 2 of my
- 3 testimony.
- 4 Q. Okay. And when you look at 1998, 1999 and
- 5 2000, are those forecasts of rate increases for those years?
- A. Yes, they are.
- 7 Q. Okay. And what would have been the date of
- 8 this document that is the financial forecast for 1996 to
- 9 2000?
- 10 A. That would have been prepared in '95 and early
- 11 '96, and probably issued roughly in February or March of
- 12 '96.
- 13 Q. I'd like to next direct you to the financial
- 14 forecast for 1997 to 2001. Again, I'd like to direct you to
- page 16 and the chart on that page. Again, for the years
- 16 1993, 1994, 1995, does that reflect actual rate case
- 17 activity for those years?
- 18 A. Yes, it does.
- 19 Q. And for the years 1999, 2000, 2001 are there
- shown forecasted rate increases for those years?
- 21 A. Yes, there are.
- Q. And the numbers that are shown, is that the
- 23 forecast for the amount of the rate increase?
- A. Yes, it is.
- Q. Again, I'd like to direct you back to 1996,

- 1 the 2000 forecast, the lines that show the 1998 forecast of
- 2 \$3.8 million and the 1999 forecast of \$1.3 million.
- 3 A. Yes.
- 4 Q. Did rate increases actually occur in 1998 and
- 5 1999?
- 6 A. No.
- 7 Q. Was there a rate decrease in 1999 of
- 8 \$2.5 million?
- 9 A. Yes, there was.
- 10 Q. I'd like again to direct you to the financial
- forecast for 1997 to 2001, the line for 1999 forecast of
- 12 \$704,000. Did a rate increase occur in 1999 of \$704,000?
- 13 A. No.
- 14 Q. Did a rate decrease of \$2.5 million occur in
- 15 1999?
- 16 A. Yes.
- 17 Q. Ms. Pullen, I'm going to hand to you another
- 18 set of documents, give your counsel a copy.
- 19 JUDGE WOODRUFF: Are these also highly
- 20 confidential?
- 21 MR. DOTTHEIM: No. These are not, and I think
- we can probably go back in session.
- MR. COMLEY: Your Honor, before we do that,
- 24 I'm thinking that with the extent of which we've got
- 25 cross-examination on highly confidential material, would it

1 be	e wise	to s	stay	in-camera	for	the	recross	and	redirect	based
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- 2 upon those highly confidential things before we go back and
- 3 finish cross-examination from the Staff?
- 4 JUDGE WOODRUFF: Well, unfortunately, we're
- 5 also fast approaching five o'clock and I'm not sure we'll be
- 6 able to get to anything other than cross-examination before
- 7 five o'clock. We may have to go back in-camera tomorrow
- 8 morning.
- 9 MR. SWEARENGEN: Could I inquire too -- that
- 10 just brings to mind. I was looking at the list. We had 22
- 11 witnesses up and down listed for the first day and we will
- 12 not have finished 11 of those --
- JUDGE WOODRUFF: In two days.
- 14 MR. SWEARENGEN: -- at five o'clock today at
- 15 the end of the second day. I'm wondering if you have any
- 16 inclination of going past five o'clock today?
- JUDGE WOODRUFF: We will not be going past
- 18 five o'clock at least today.
- 19 MR. COMLEY: Judge, could we go off the record
- just a moment?
- JUDGE WOODRUFF: Let's go off the record.
- 22 (A RECESS WAS TAKEN.)
- JUDGE WOODRUFF: We're back on the record.
- We've had some off-camera discussions. We're going to stay
- 25 in in-camera discussion throughout this witness so that we

- don't have to go in and out.
- 2 Mr. Dottheim, if you can continue.
- 3 MR. DOTTHEIM: Thank you.
- 4 BY MR. DOTTHEIM:
- 5 Q. Ms. Pullen, I've handed to you a packet of
- documents. That's really two documents. There's a cover
- 7 sheet, it's another schedule that the Staff prepared. And
- 8 that's a one page-document. And behind that document is a
- 9 copy of the Staff's EMS run, the Staff's revenue requirement
- 10 run. Are you familiar with the second document, the Staff's
- 11 EMS run?
- 12 A. I'm familiar -- I'm familiar with the format.
- I haven't seen this particular run before.
- 14 Q. I'd like to refer you back again to the update
- to Schedule 133. And I'd like to direct you to the very
- last page which lists the assumptions that are in the
- forecast for years 2000 to 2004, if I've identified that
- 18 correctly?
- 19 A. Yes. That's correct.
- 20 Q. And in the assumptions there's the statement:
- 21 The following assumptions have been made in preparing the
- long-range forecast for 2000 to 2004. One, the forecast has
- 23 been based on the long-range forecast prepared for 1999 to
- 24 2008, paren, dated 6/16/99, closed paren, which assumes
- 25 continued regulation of the generation segment through 2004.

1	The	effect	of	expected	rate	increases	and
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- decreases in years 2000 to 2004 have been replaced with \$2
- 3 million increases in each of 2002 and 2004 which were based
- 4 on the electric only forecast prepared earlier using 11 --
- 5 an 11.01 percent ROE.
- 6 The steam business is assumed to be retired as
- 7 of 12/31/2002. No generation retired. Since the 900 system
- 8 is not retired, only the loss of the steam lines of
- 9 1.6 million is recognized, paren, net book value of
- 10 \$1.7 million plus COR of 9 million -- excuse me -- of
- 11 \$.9 million less tax benefit of \$1 million, closed paren.
- 12 Have I read that accurately as corrected?
- 13 A. Yes.
- 14 Q. And the assumptions reflect the 11.01 percent
- 15 return on common equity that you previously identified?
- 16 A. That's correct.
- 17 Q. Are you aware of the cost of common equity
- 18 recommendation of the Staff in the rebuttal testimony of
- 19 David Broadwater?
- 20 A. I've read it, but I don't recall it right now.
- 21 Q. Mr. Broadwater has corrected that testimony.
- 22 Copies were distributed earlier this afternoon. I'd like
- 23 to -- I'd like to hand you a copy and direct you to
- 24 Schedule 21. On Schedule 21 I'd like to direct you to the
- 25 return on common equity range that is the Staff's

- 1 recommendation. It's 9.27 percent at the low end, 9.89
- 2 percent at the mid-range and 10.51 percent at the high end.
- 3 Does that appear on that schedule?
- 4 A. Yes, it does.
- 5 Q. And the high end of the Staff's range at
- 6 10.51 percent, that is lower, is it not, than the return on
- 7 common equity that you have utilized in the forecast for
- 8 2000 to 2004, is it not?
- 9 A. Yes. 10.5 is less than 11.0.
- 10 Q. If you had utilized 10.51 percent instead of
- 11 11.01 percent, is that a calculation that you can make at
- 12 the stand as to what impact that would have on revenue
- 13 requirement?
- 14 A. Not very easily.
- 15 Q. Okay. Would it impact it in a manner that it
- 16 would be less than the \$2 million that you show for two
- years in the forecast for 2000 to 2004?
- 18 A. That -- I can't really make that
- 19 generalization, because I'm not sure off the top of my head
- what the rough impact of 1/2 a percent on return equity is.
- 21 And each of those \$2 million numbers were rounded and in
- 22 some cases the actual calculation was that more rate relief
- 23 than that would have been required and rounded down. And
- 24 whether or not that would be lost in the rounding or not, ${\tt I}$
- 25 don't know.

- 1 MR. DOTTHEIM: In that event, if I could --
- 2 it's going to take me longer to address this, Judge.
- JUDGE WOODRUFF: What do you propose to do,
- 4 Mr. Dottheim?
- 5 MR. DOTTHEIM: What I would like to have her
- 6 do is to -- well, attempt to calculate what would be --
- 7 JUDGE WOODRUFF: No. I'm not going to permit
- 8 that. If Mr. Broadwater wants to testify about this
- 9 document when he testifies, he can do so. I'm not going to
- 10 wait here while the witness manipulates the calculator.
- 11 MR. DOTTHEIM: Okay. If I might have a
- 12 minute, and I should be able to determine whether I have any
- 13 further questions.
- 14 JUDGE WOODRUFF: Yes, you may. We'll go off
- 15 the record for a moment.
- 16 (A RECESS WAS TAKEN.)
- 17 BY MR. DOTTHEIM:
- 18 Q. Ms. Pullen, I'd like to direct you again to
- 19 Data Request No. 133, the update, the last page, page of
- 20 assumptions where there's the statement, The effect of
- 21 expected rate increases and decreases in years 2004 --
- 22 excuse me -- in years 2000 to 2004 have been replaced with
- \$2 million increases in each of 2002 and 2004 which were
- 24 based on the electric only forecast prepared earlier using
- an 11.01 percent ROE.

- 1 What are the effects of expected rate
- 2 increases and decreases in year 2000 through 2004 that were
- 3 replaced?
- 4 A. I have to look at the original response to
- 5 DR 133 to find out, I think.
- 6 Q. Do you have a copy of that?
- 7 A. Yes, I do. The '99 to 2008 forecast shows an
- 8 electric rate increase in 2000 of 769,000; a decrease in
- 9 2001 of 58,000; an increase in 2002 of 973,000; an increase
- in 2003 of 1,916,000; a decrease in 2004 of 1,997,000; an
- 11 increase in 2005 of 2,195,000; an increase in 2006 of
- 12 18,907,000; an increase in 2007 of 2,207,000; an increase in
- 13 2008 of 3,148,000.
- 14 Q. Okay. Thank you. If I could ask you to stay
- with that document, and if I could direct you to page 29.
- 16 A. Okay.
- 17 Q. And I'd like to direct you to the line near
- 18 the bottom of the page, Income Available for Common in
- 19 Millions. And I'd also like to direct you -- because I'd
- 20 like for you to make a comparison, I'd like to direct you to
- 21 the update to Staff Data Request No. 133. I'd like to
- 22 direct you to page 1, the line item Net Income. The net
- 23 income that is shown in the original response to Staff Data
- 24 Request No. 133 for 1999 is \$10.395 million, is it not?
- 25 A. That's correct.

- 1 Q. And that number that appears in the update for
- 2 net income is \$6,127,000, is it not?
- 3 A. The number in the update is the actual results
- 4 or \$4 million less than what was budgeted in these numbers.
- 5 Q. Okay. Excuse me. But the number is \$6--
- A. Yes, it is.
- 7 Q. -- 127,000?
- 8 A. Yes.
- 9 Q. Again, returning to the company's original
- 10 response to Staff Data Request No. 133 for year 2000 is
- 11 \$13,658,000?
- 12 A. Yes.
- 13 Q. And the number that is shown in the update is
- 14 \$8.7 million?
- 15 A. That's correct.
- 16 Q. I'd like to direct you to year 2001, the net
- income number shown is \$14,035,000?
- 18 A. That's correct.
- 19 Q. And the number that is shown in the update for
- 20 2001 is \$8,945,000?
- 21 A. That's correct.
- 22 Q. For year 2002 the number that is shown in the
- 23 original response is \$13,574,000?
- 24 A. Yes.
- 25 Q. And the number that is shown in the update is

- 1 \$8,393,000?
- 2 A. That's correct.
- 3 Q. Okay. Again, in the original response to the
- 4 Staff Data Request the number that's shown for the year 2003
- 5 is \$7,246,000?
- 6 A. Yes.
- 7 Q. And the number that is in the update is
- 8 \$5,593,000?
- 9 A. That's right.
- 10 Q. And, finally, if you would turn to page 30,
- 11 which shows the number for net income for the year 2004 of
- 12 \$12,105,000?
- 13 A. That's right.
- Q. And in the company's -- that is, St. Joseph
- 15 Light & Power's update for the forecast for the year 2004,
- the number for net income is shown as \$9,342,000?
- 17 A. That is correct.
- 18 Q. Could you identify the reasons in the
- 19 forecasts to see a decrease in the numbers shown for net
- 20 income?
- 21 A. I can identify some of the reasons. I think
- $\,$ 22 $\,$ the biggest is that the assumptions for earnings from
- 23 unregulated businesses and the original assumptions were
- 24 rather high. In fact, on the assumption page, which is
- 25 page 1 of that same DR, it indicates that -- that those

- 1 earnings increased 10 percent per year. And I'm not sure
- what those base -- what the numbers actually are, but
- 3 they're relatively high compared to the numbers in the
- 4 revised forecast.
- 5 I believe the other significant changes in
- 6 assumptions that account for those differences are all
- 7 listed on page 4. Those have to do with things like --
- 8 well, some minor changes in the system requirements and peak
- 9 loads, changes in fuel prices that Mr. Ferry testified with
- 10 respect to, I and T freight contract. Those are probably
- 11 the biggest items that account for those differences.
- 12 Q. Will it be a goal of St. Joseph Light & Power
- 13 to attempt to avoid the rate increases that are shown in the
- 14 forecast for 2002 and 2004?
- 15 MR. COMLEY: I'll object to that. That would
- 16 be a question for Mr. Steinbecker.
- JUDGE WOODRUFF: Sustained.
- 18 BY MR. DOTTHEIM:
- 19 Q. Ms. Pullen, you've, in your surrebuttal
- 20 testimony, contained information regarding the automated
- 21 meter reading and new human resources software, do you not?
- 22 A. Yes.
- Q. Will St. Joseph Light & Power continue to
- 24 review the economics of conversion to automated meter
- 25 reading in the next few -- in the next five years, assuming

- 1 there is no merger?
- 2 A. I won't personally be making that decision. I
- 3 would not be surprised if we might continue to review that.
- 4 Q. Are you aware -- or are there Missouri
- 5 electric companies that have converted or are in the process
- of converting to automated meter reading?
- 7 A. I believe there may be, but I'm not really
- 8 certain about that.
- 9 Q. Do you know whether in the next five years,
- 10 assuming there is no merger, St. Joseph Light & Power will
- 11 consider the use of new human resources software?
- 12 A. No, I don't.
- 13 MR. DOTTHEIM: Thank you, Ms. Pullen. You've
- 14 been very patient.
- JUDGE WOODRUFF: All right. Questions from
- the Bench starting with Commissioner Murray?
- 17 COMMISSIONER MURRAY: Thank you.
- 18 QUESTIONS BY COMMISSIONER MURRAY:
- 19 Q. First of all, I'm very sorry that you've had
- 20 to be on the stand so long. And I really am trying very
- 21 hard to understand what the questioning was designed to do.
- 22 And I'm wondering if perhaps you can help, because I didn't
- 23 understand a lot of the point of your cross-examination that
- 24 just took place, particularly the questions that you were
- asked about a document that took well over a half an hour

- 1 where you had to recalculate what -- am I correct that that
- was a document that was prepared by our Staff?
- 3 A. Yes. Well, I believe so. It was not prepared
- 4 by me.
- 5 Q. Okay. And you were asked to recalculate the
- 6 numbers that Staff had on the document?
- 7 A. Yes.
- 8 Q. The bottom line -- did you understand the
- 9 bottom line was that if you assumed a higher pension credit
- 10 for any year, that in that year those revenue requirements
- 11 would be lowered?
- 12 A. Yes. I think that was their point.
- 13 Q. And the pension credits have actually been
- increasing over the years?
- 15 A. Yes. Pension -- I mean, we may have had a
- 16 misunderstanding. Pension credits have been increasing in
- 17 recent years. Part of the reason for that is the returns on
- 18 the stock market with all of the stocks that the fund is
- 19 invested in. And also some changes in accounting that
- 20 increased the amount of that pension credit effective with
- 21 the last rate case.
- 22 So he had me take a number that has those
- 23 increases in it in the last year, but the accounting
- 24 differences are not in the base number, and said okay, here
- is a higher percentage increase than what you assumed and

- 1 so, therefore, if you assume this much more pension credit,
- then the revenue requirement would be lower.
- 3 Q. Okay. And that's what you understood that
- 4 that --
- 5 A. I assumed that's where he was going with that.
- 6 Q. -- questioning was for? That's pretty much
- 7 what I got out of it.
- 8 And that was based upon the sentence in your
- 9 testimony, I think, that was at the bottom of page 4 in your
- 10 testimony line 22, 23 where you say, The pension credit is
- 11 assumed to be the same as the 2000 budget throughout the
- 12 forecasted period?
- 13 A. Yes. I believe so.
- 14 Q. To your knowledge, are any of the data request
- responses that you were questioned about in evidence? Do
- 16 you know if they've been offered as exhibits? I was not
- able to follow along, because I didn't have those in front
- 18 of me. I don't know if they're exhibits or not. Do you
- 19 know?
- 20 A. No. I don't know.
- 21 COMMISSIONER MURRAY: Okay. I believe that's
- 22 all the questions I have. Thank you.
- JUDGE WOODRUFF: Commissioner Schemenauer?
- 24 COMMISSIONER SCHEMENAUER: No questions, your
- Honor.

1	JUDGE	WOODRUFF:	Commissioner	Simmons?

- 2 COMMISSIONER SIMMONS: No questions, your
- 3 Honor.
- 4 JUDGE WOODRUFF: I have no questions. Let's
- 5 go on to recross based on questions from the Bench, and we
- 6 will start with UtiliCorp.
- 7 MR. SWEARENGEN: No questions. Thank you.
- JUDGE WOODRUFF: UE is gone. Natural
- 9 Resources is not here. AGP?
- MR. CONRAD: No questions.
- 11 JUDGE WOODRUFF: City of Springfield? They're
- 12 gone. Public Counsel?
- MR. MICHEEL: No.
- JUDGE WOODRUFF: Staff?
- MR. DOTTHEIM: No.
- JUDGE WOODRUFF: Redirect?
- MR. COMLEY: We're in-camera; is that correct?
- 18 JUDGE WOODRUFF: Yes. We are still in-camera.
- 19 REDIRECT EXAMINATION BY MR. COMLEY:
- Q. We have a few things to cover, Ms. Pullen.
- 21 Could you tell the Commission and Commissioner Murray
- 22 particularly why was the pension credit not increased or
- 23 decreased from the amount budgeted for 2000?
- 24 A. Because we felt that the increases over the
- 25 last several years were probably not something -- or the

- 1 increases in the credit reduced expense were not something
- 2 that could be counted that we could count on to continue
- 3 over the next few years. The stock market returns in our
- 4 pension plans year to date through May this year are
- 5 negative 4 1/2 percent.
- 6 The assumptions that the actuaries made in
- 7 those numbers are 9 percent, so that by itself would cause a
- 8 shortfall. So we felt like we didn't -- none of us have a
- 9 really good crystal ball to know what assumptions to make
- 10 about those returns and everything else that goes into that
- 11 pension calculation. So we thought it made sense to leave
- 12 it constant at that high credit amount.
- 13 Q. You mentioned some accounting changes, and
- 14 maybe you've gone through them already, but for
- 15 clarification, what accounting changes were made and what
- 16 impact did they have?
- 17 A. Well, with respect to pensions or --
- 18 Q. With respect to pensions.
- 19 A. With respect to pensions, in the last rate
- 20 increase or rate case -- not increase, the method for
- 21 amortizing actuarial gains and losses was changed to an
- 22 accelerate -- we have gains in the pension plan. And that
- 23 change was to amortize those gains over a shorter period of
- 24 time and to no longer use the corridor method, which is one
- option under FAS 87. And I believe the annual impact of

- that is roughly \$3 million.
- Q. With respect to the stock market, the stock
- 3 market does influence the pension credit and the forecast --
- 4 well, your previous forecast perhaps?
- 5 A. Right. The stock market influences the actual
- 6 returns in the pension plan and, therefore, the actual
- 7 credit that's recorded. And so, therefore, we take that
- 8 into account in trying to forecast what that credit will be.
- 9 Q. Has the previous forecast taken into account
- 10 some of the remarkable -- I'll use those words, maybe that's
- 11 somewhat hyperbolic, but some of the stock market -- high
- 12 fluctuations in the stock market in the last several years?
- 13 A. I'm sorry. What was the question?
- 14 Q. Your pension credit forecast in the past, did
- 15 that take into account some of the major fluctuations in the
- 16 market that have taken place? Maybe I already asked the
- 17 question. My understanding is that the stock market does
- 18 influence the pension credit?
- 19 A. Yes, it does.
- 20 Q. And what about the stock market that has made
- 21 the pension credit move up and down?
- 22 A. Well, over the last several years the returns
- in the stock market have been quite high and they've
- 24 actually been higher than the assumed rate of return that
- 25 the actuary uses. And every time those returns are higher,

- 1 it increases the credit in the following year to kind of
- 2 catch up for that, so that over time the actual returns that
- 3 the plan assets used are reflected in that credit.
- Q. Let me ask you this. Is there any guarantee
- 5 that high investment returns will be as they have in the
- 6 past?
- 7 A. No, there's not.
- 8 Q. Respecting quality of earnings, are they cash
- 9 or non-cash?
- 10 A. The pension credit is non-cash.
- 11 Q. Do the level of non-cash earnings affect the
- 12 company's credit quality?
- 13 A. Yes, they do. I believe analysts and reading
- 14 agencies take that into account when they look at a company
- 15 rating.
- 16 Q. If you assumed higher costs or other costs of
- 17 service such as fuel, would that cause for additional rate
- 18 increases?
- 19 A. If we assumed higher costs than what are in
- the current forecast, yes, it would.
- 21 Q. All right. Let me visit with you a little bit
- 22 about -- I'm going to bring you back to the notorious
- 23 schedule that you talked about. And do you have a copy in
- 24 front of you?
- 25 A. Yes, I do.

- 1 Q. Let's talk about the percentage that is in
- 2 column F on the top.
- 3 A. Okay.
- 4 Q. Mr. Dottheim talked to you about a 26.5
- 5 average?
- 6 A. Yes.
- 7 Q. In your testimony with him you said that was
- 8 not a simple average?
- 9 A. That's correct.
- 10 Q. Can you explain to the Commission what you
- 11 mean by that?
- 12 A. Well, a simple average would be adding those
- 13 three numbers together and dividing by three, which would be
- 14 21.6 percent.
- 15 Q. 21.6 percent. Let me ask you this. We went
- 16 through columns -- went through numbers in column E, and one
- 17 of the numbers was \$2,420,933?
- 18 A. Yes.
- 19 Q. If you were to take 26.5 percent times the
- 20 number I just quoted to you, would you obtain the figure in
- 21 line No. 2 under column 8?
- 22 A. No, you would not.
- 23 Q. Why not?
- 24 A. Because the increase between 1998 and 1997 is
- actually 16.4 percent, not 26.5.

- 1 Q. Let me ask you to do this. Using the method
- that they've computed there, do you know what the number
- 3 on line 4 on column E would be if you applied 26.5 percent
- 4 to each number in that column?
- 5 A. It would be higher than that.
- 6 Q. It would be higher than the 4.35--4.345
- 7 that's in that column?
- A. Yes, it would be.
- 9 Q. Let's talk about your forecast in general for
- 10 a moment. There were questions about other increases and
- 11 decreases. Are you aware of any other current cost increase
- which would affect your forecast?
- 13 A. I believe the cost of fuel and purchase power
- 14 has increased very significantly since that forecast was
- 15 prepared. In addition, as has been talked about before, the
- 16 incident at Lake Road will significantly increase our
- 17 purchase power costs from this year.
- 18 Q. Now, Mr. Dottheim asked you about financial
- 19 forecasts that were contained in highly confidential data
- 20 information requests. And I think you have them there with
- 21 you. There was a financial forecast for 1996 to 2000 and a
- 22 financial forecast from 1997 to 2001. And he went through
- with you items that were on page 16 of each of those
- 24 forecasts. Do you remember that?
- 25 A. Yes.

1	D. Now	, could	you giv	e the	Commission	an	idea	of

- 2 how old the forecasting data was that you used in connection
- 3 with those forecasts?
- 4 A. Well, the '96 to 2000 forecast was prepared in
- 5 late 1995 primarily. And the next one, '97 to 2001, would
- 6 have been prepared in late '96.
- 7 Q. Now, since those have been done, Mrs. Pullen,
- 8 have there been any changes that you know of which would
- 9 effect the way forecasts are done now?
- 10 A. There have been significant changes in costs.
- 11 Q. Aside from costs, have there been any changes
- in regulation?
- 13 A. Well, the wholesale power market has been
- 14 deregulated, which is -- hits us pretty hard because we
- 15 can't sell in that market, but we have to buy in that market
- and the price is not stable.
- 17 Q. Do you know of any accounting procedures
- 18 implemented by the directives of this Commission that may
- 19 have changed that?
- 20 A. The accounting method changes that I refer to
- 21 with respect to the rate decrease that we had last year, as
- 22 well as there were also accounting method changes with
- 23 respect to income taxes in that same case.
- Q. Has there been any change at the national
- level, perhaps at legislation at the national level, that

- 1 may have influenced your forecast?
- 2 A. I think the transmission open access rules
- 3 probably influence --
- 4 Q. Do you know --
- 5 A. -- some factors.
- 6 Q. -- Do you know of any other act?
- 7 A. I can't think of any right now.
- 8 Q. Okay. I'll lead you down the road a little
- 9 bit. Do you know anything about the Clean Air Act?
- 10 A. Yes. A little bit.
- 11 Q. And do you know whether that had any
- 12 influence?
- 13 A. That's had rather significant impact on our
- 14 costs.
- 15 Q. Was the most recent forecast -- the one that
- 16 was with the updated data request, was that forecast
- 17 prepared taking into account these changes?
- 18 A. Yes, it was.
- 19 Q. Let's refer again to one -- Data Request 133.
- 20 And I guess that would be the original data request. Excuse
- 21 me. It would be the updated one -- the updated one. And
- 22 I'm going to look at the bottom of page 1 where it shows
- 23 return on average common equity for the consolidated
- 24 companies.
- 25 A. Yes.

1	O. Ever	though	you use	d 11.01	percent	return	on

- equity in developing your forecast, do the resulting return
- 3 on equities generate that high of a return?
- 4 A. No, they do not.
- 5 Q. Is the net income in the updated forecast
- 6 affected by the rate reduction ordered by the Commission?
- 7 A. Yes, it has been reflected in that forecast.
- 8 Q. Are there other items which affected the
- 9 numbers that were on the net income between what
- 10 Mr. Dottheim showed you on the updated answer to 133 and the
- 11 original answer?
- 12 A. The rate increase changes and assumptions with
- 13 respect to unregulated operations, changes in fuel costs. A
- 14 number of things that I went through that are contained on
- 15 page 4.
- Q. Of the assumptions page?
- 17 A. The assumptions page of the updated response
- 18 to DR --
- 19 Q. Are there --
- 20 A. -- 133.
- 21 Q. Are there others that you would think highly
- 22 significant in connection with why those numbers have
- 23 changed? Is payroll on here, for instance?
- 24 A. Yes. Payroll is included in those forecasts
- and probably has gone up since the earlier forecast.

- 1 Q. What other escalations are on these
- 2 assumptions that you used?
- 3 A. Those are detailed in my surrebuttal
- 4 testimony.
- 5 Q. All right. And where are they in your
- 6 surrebuttal testimony?
- 7 A. On -- starting on page 4, line 14 and really
- 8 going through page 6 line 10.
- 9 Q. Thank you. What is the company's net income
- 10 for the year to date, do you know?
- 11 A. Are we still --
- 12 Q. We're in-camera.
- 13 A. I believe through May 19-- or through May 2000
- 14 it's roughly an \$85,000 loss.
- 15 Q. Let me ask you this. Will implementation of
- 16 the human resource package and the AMR system result in any
- 17 significant savings for the company?
- 18 A. I don't believe they would.
- 19 MR. COMLEY: Just a second.
- JUDGE WOODRUFF: Okay.
- 21 BY MR. COMLEY:
- Q. Respecting the ROE range, has Mr. Stoll also
- discussed that in his testimony?
- A. Yes, he has.
- MR. COMLEY: Your Honor, that concludes our

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1 redirect on the in-camera portion.	1	redirect	on	the	in-camera	portion.
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- JUDGE WOODRUFF: Do you have more redirect
- 3 that's not in-camera?
- 4 MR. COMLEY: Depends on what recross he may
- 5 have on the out of camera, unless he's decided he's
- 6 finished.
- 7 JUDGE WOODRUFF: I believe we are finished
- 8 with that.
- 9 MR. DOTTHEIM: Yes.
- 10 MR. COMLEY: You're done with the public
- 11 portion?
- MR. DOTTHEIM: Yes.
- MR. COMLEY: I have no other redirect.
- 14 JUDGE WOODRUFF: All right. You may step down
- 15 then. And at this point we are adjourned for the day. We'll
- 16 reconvene --
- 17 MR. DOTTHEIM: May I offer Exhibit 722?
- JUDGE WOODRUFF: Yes.
- 19 MR. COMLEY: Your Honor, let me -- 722 is the
- 20 highly confidential exhibit for Data Request No. 12?
- JUDGE WOODRUFF: Yes.
- MR. COMLEY: Your Honor, with respect to this
- 23 the company would reserve the right to bring the remainder
- of what this data request is. This is an excerpt, and
- 25 because of that, we would reserve the right to supplement

- 1 the record of this with the full answer so it's available
- 2 for the brief.
- JUDGE WOODRUFF: Okay.
- 4 MR. COMLEY: Also, before we go off the --
- 5 JUDGE WOODRUFF: Let's just deal with this
- first before you go on. Any other objections to 722-HC?
- 7 MR. CONRAD: We have no objection.
- JUDGE WOODRUFF: No objection.
- 9 MR. MICHEEL: No objection.
- 10 JUDGE WOODRUFF: Hearing no objection, it will
- 11 be received.
- 12 (EXHIBIT NO. 722-HC WAS RECEIVED INTO
- 13 EVIDENCE.)
- JUDGE WOODRUFF: Okay, Mr. Comley.
- 15 MR. COMLEY: Several times during the course
- 16 of the hearing there's been reference to the incident at the
- 17 Lake Road plant as well as the application for an Accounting
- 18 Authority Order. Because of that and because of the
- 19 significance, I would like for the Commission to take
- official notice of the application in that case. It's
- 21 Case No. EO-2000-845. The application was filed June 23rd,
- 22 2000. And if necessary, we can mark it as an exhibit.
- JUDGE WOODRUFF: Anyone have any objection to
- 24 just taking official notice of that?
- MR. CONRAD: We have no objection to that.

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1	There have been additional pleadings filed in that case.
2	JUDGE WOODRUFF: Okay.
3	MR. DOTTHEIM: And the Staff would have no
4	objection other than what Mr. Conrad has raised, that there
5	have been additional pleadings filed in this case.
6	JUDGE WOODRUFF: Well, at this point we'll
7	accept official or whatever you say for the
8	application only. If you want to have us take recognition
9	of any other documents, bring them in. I'm not going to
10	recognize the entire file because the file's going to be
11	changing all the time.
12	Anything else anyone wants to bring up while
13	we're on the record?
14	MR. CONRAD: Are we still in-camera?
15	JUDGE WOODRUFF: I've not gone off camera yet.
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