

Exhibit No.:

Issues: Economic Analysis for
Serving Noranda Load

Witness: Michael S. Proctor

Sponsoring Party: MoPSC Staff

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MISSOURI PUBLIC SERVICE COMMISSION

UTILITY OPERATIONS DIVISION

REBUTTAL TESTIMONY

OF

MICHAEL S. PROCTOR

**UNION ELECTRIC COMPANY
d/b/a AmerenUE**

CASE NO. EA-2005-0180

**Jefferson City, Missouri
January, 2005**

**** Denotes Highly Confidential Information ****

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**BEFORE THE PUBLIC SERVICE COMMISSION
OF THE STATE OF MISSOURI**

Application of Union Electric Company)
for a Certificate of Public Convenience)
and Necessity authorizing it to construct,)
install, own, operate, control, manage and)
maintain electric plant, as defined in §)
386.020(14), RSMo. to provide electric)
service in a portion of New Madrid,)
County, Missouri, as an extension of its)
existing certificated area)

Case No. EA-2005-0180

AFFIDAVIT OF MICHAEL S. PROCTOR

STATE OF MISSOURI)
) ss
COUNTY OF COLE)

Michael S. Proctor, of lawful age, on his oath states: that he has participated in the preparation of the following Rebuttal Testimony in question and answer form, consisting of _____ pages of Rebuttal Testimony to be presented in the above case, that the answers in the following Rebuttal Testimony were given by him; that he has knowledge of the matters set forth in such answers; and that such matters are true to the best of his knowledge and belief.

Michael S. Proctor

Subscribed and sworn to before me this _____ day of January, 2005.

Notary Public

My commission expires _____

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REBUTTAL TESTIMONY
OF
MICHAEL S. PROCTOR
UNION ELECTRIC COMPANY
d/b/a AmerenUE
CASE NO. EA-2005-0180

Q. What is your name and business address?

A. My name is Michael S. Proctor. My business address is 1845 Borman Court, Suite 101, St. Louis, MO 63146-4138.

Q. By whom are you employed and in what capacity?

A. I am employed by the Missouri Public Service Commission (Commission) as Chief Regulatory Economist in the Energy Department.

Q. What is your education background and work experience?

A. I have Bachelor and Master of Arts Degrees in Economics from the University of Missouri at Columbia, and a Ph.D. degree in Economics from Texas A&M University. Prior to coming to work for the Commission, I was an Assistant Professor of Economics at Purdue University and at the University of Missouri at Columbia. Since June 1, 1977, I have been on the Staff of the Commission and have presented testimony on various issues related to weather normalized energy usage and rate design for both electric and natural gas utilities. With respect to electric issues, I have worked in the areas of load forecasting, resource planning and transmission pricing. In 1997 and 1998, I served as the Staff Vice Chair of the Market Structure and Market Power Working Group of the Commission's Task Force on Retail Competition. From December of 2000

1 to August of 2001, I served as chairman of the Forward Congestion Markets Subgroup of
2 the Southwest Power Pool's (SPP's) Congestion Management Systems Working Group.
3 I am also serving as the chairman of the Organization of Midwest ISO States (OMS)
4 working group on congestion management and financial transmission rights allocations.

5 **Q. What are your current duties in the Energy Department as Chief**
6 **Regulatory Economist?**

7 A. I have the responsibility of being actively involved with the development
8 and structure of Regional Transmission Organizations (RTOs) for the purpose of
9 increasing efficiency and reliability in the competitive supply of electricity at wholesale.
10 From time-to-time filings regarding the resource plans of the electric utilities come before
11 the Commission, and as the Chief Regulatory Economist I am asked to review these
12 filings and testify regarding the economics of those resource plans. In this present filing
13 AmerenUE has applied to the Commission requesting that it be allowed to add Noranda
14 Aluminum, Inc. (Noranda) as a regulated customer of AmerenUE. I have reviewed the
15 economics of this application.

16 **PURPOSE OF REBUTTAL TESTIMONY**

17 **Q. What is the purpose of your rebuttal testimony in this proceeding?**

18 A. My rebuttal testimony will address the economics of AmerenUE serving
19 the Noranda Load from several perspectives. First, I will address the process that
20 AmerenUE followed in arriving at its decision to serve the Noranda Load. Second, I will
21 address the difference in costs on a per megawatt-hour basis from AmerenUE either
22 serving or not serving the Noranda Load. Third, I will address the incremental cost for
23 AmerenUE to serve the Noranda Load and compare that cost to the incremental revenues
24 that AmerenUE will receive under its proposal to serve the Noranda Load. Fourth, I will

1 address the economic risks that AmerenUE's current ratepayers face if AmerenUE's
2 application to serve the Noranda Load is approved by the Commission. Fifth, I will
3 address the impact that AmerenUE serving the Noranda Load has on the transmission
4 system. Finally, I will address the impact that AmerenUE serving the Noranda Load has
5 on the resource adequacy in the region. I should also note that in a related case (Case No.
6 EO-2004-0108), the Commission has asked the Staff to address the impact of AmerenUE
7 serving the Noranda Load on the transfer of the Metro East properties to Central Illinois
8 Public Service (d/b/a AmerenCIPS). My testimony in this case only treats the economics
9 of AmerenUE serving the Noranda Load under the assumption that the Metro East
10 transfer has taken place. I will be submitting analysis at a future date on the related case.

11 **Q. Can you briefly summarize the results of your economic analyses of**
12 **AmerenUE serving the Noranda Load?**

13 A. Yes. First, the process followed by AmerenUE to evaluate the option of
14 whether or not to serve the Noranda Load, was in large part driven by it first obtaining
15 Commission approval of its proposed Metro East transfer of its Illinois retail electric and
16 gas operations in Case No. EO-2004-0108. This situation is why AmerenUE has
17 required approval of the Metro East transfer as a necessary condition for it to serve the
18 Noranda Load.

19 Second, given that the Metro East transfer condition is met, the cost per
20 megawatt-hour to AmerenUE will be lower with the addition of the Noranda Load than
21 not serving the Noranda Load.

22 Third, the estimate of incremental cost to serving Noranda, based on the data
23 provided by AmerenUE in its direct testimony, is less than the incremental revenues that

1 AmerenUE will receive under its proposed Large Transmission Service (LTS) tariff in
2 2005 and 2006; however, in 2007 and for the remainder of the fifteen-year contract, this
3 situation is reversed. There are several “adjustments” to the data provided by AmerenUE
4 that could mitigate this difference, and there is nothing in AmerenUE’s filing that would
5 prevent a rate level increase in the years beyond 2006 when AmerenUE’s cost to serve
6 the Noranda Load may increase as it is required to make significant investment in
7 generation plant upgrades to meet more stringent environmental standards.

8 Fourth, the risk to existing AmerenUE customers is the possibility of higher costs
9 if and when Noranda leaves the AmerenUE system. These higher costs are found
10 primarily in the cost of incremental capacity required to serve Noranda that is not needed
11 to serve the existing customers until their load grows into the need for the additional
12 capacity, which was needed by AmerenUE to serve the Noranda Load. However, it
13 appears that the risk is in large part mitigated because of AmerenUE’s opportunity to sell
14 the energy from this excess capacity into the off-system market for electricity and the
15 contract condition that AmerenUE must be given five years notice before Noranda can
16 terminate the contract. The term of the contract is automatically extended in one-year
17 increments unless or until the contract is terminated. Thus, the earliest that Noranda
18 could terminate the contract is by giving five years notice of termination before the start
19 of the eleventh year of the contract.

20 Fifth, AmerenUE will incur some additional transmission costs to serve the
21 Noranda load related to administrative charges from the Midwest ISO and potentially
22 some congestion charges to the extent it does not receive sufficient allocations of
23 Financial Transmission Rights (FTRs) from the Midwest ISO to offset the congestion

1 charges it will incur to serve the Noranda Load. However, it does not appear that
2 additional upgrades to the transmission system will be required if AmerenUE serves the
3 Noranda Load.

4 Sixth, at this time, the Ameren system will be short of capacity if AmerenUE
5 serves the Noranda Load commencing June 1, 2005. In order to ensure the reliability of
6 the interconnected power system, the Commission should condition its approval of
7 AmerenUE's Application on Ameren providing evidence prior to June 1, 2005 that it has
8 the necessary capacity to reliably serve the Noranda Load in addition to meeting its other
9 capacity requirements commencing on June 1, 2005.

10 **Q. Based on the results of these economic analyses do you have a**
11 **recommendation to the Commission regarding whether or not it should approve**
12 **AmerenUE's request for a CNN to serve the Noranda Load?**

13 A. Assuming that there is no restriction to Noranda being subject to future
14 rate increases, AmerenUE serving the Noranda Load is not likely to be a detriment to the
15 Missouri retail customers of AmerenUE other than Noranda, if Noranda has some
16 expectation that, over the period of its fifteen-year contract that its rates will increase.
17 Moreover, the addition of the Noranda Load has the potential to help bear some of the
18 increased generation costs that AmerenUE is likely to incur in the future to meet more
19 stringent environmental regulations. The only questions that remains are whether or not
20 Ameren will have sufficient capacity to meet its reserve requirements and whether or not
21 completion of the Metro East transfer as a necessary condition for AmerenUE serving the
22 Noranda Load is or is not detrimental to the public interest. The condition that Ameren
23 provide evidence prior to June 1, 2005 that it has the necessary capacity to reliably serve

1 the Noranda Load in addition to meeting its other capacity requirements commencing on
2 June 1, 2005 meets the first concern. The second concern is addressed in the rebuttal
3 testimony of Staff witness Mr. Robert E. Schallenberg.

4 **PROCESS FOLLOWED BY AMERENUE IN ITS DECISION TO SERVE THE**
5 **NORANDA LOAD**

6 **Q. Why did the Staff believe it important to review the process followed**
7 **by AmerenUE in its decision to serve the Noranda Load?**

8 A. The Staff was somewhat perplexed and surprised to first hear about the
9 Noranda Load possibility in November 2004. It was clear that with Noranda needing a
10 Commission decision in time to be served by June 1, 2005, the Commission and the Staff
11 would not have much time to review AmerenUE's Application when subsequently filed
12 in December 2004. In addition, it simply didn't make sense to the Staff that had
13 AmerenUE been aware of the Noranda Load possibility at the time of its Metro East
14 transfer in Case No. EO-2004-0108, it would not have at least made the Staff aware of
15 the possibility. Taking on the Noranda Load would have changed the economic analysis
16 of the Metro East transfer. Even though the transaction was not definite, the transaction
17 is so material that the Staff would have included the Noranda Load in its analysis at least
18 as a possible alternative for the Commission to take into account in its deliberations.

19 In addition, the Staff wanted to understand as much as possible about how
20 AmerenUE did its "due diligence" review to determine that serving Noranda as a retail
21 customer would be the best way to meet Noranda's needs, and, yet, not cause detriment
22 to the Missouri retail customers of AmerenUE, other than Noranda.

23 **Q. In your review of AmerenUE's decision-making process, what did you**
24 **discover?**

1 A. In February 2003, Mr. Paul Agathen then Senior Vice President at Ameren
2 Corporation asked Mr. Wilbon L. Cooper, currently Manager of the Rate Engineering
3 and Analysis Department of Regulatory Policy and Planning of Ameren Services
4 Company, to make a calculation of what the rate would be to serve Noranda and
5 Mr. Cooper e-mailed that information to Mr. Agathen. This is the earliest information
6 that the Staff discovered regarding the possibility of Ameren serving the Noranda Load.
7 However, it appears that not until November 2003 did the Corporate Planning
8 Department of Ameren Services Company become aware of and involved in the process.
9 AmerenUE filed its Application with respect to the Metro East transfer in late August
10 2003 and its prepared direct testimony in mid-September 2003, approximately two
11 months prior to when Mr. Craig Nelson, Vice President – Corporate Planning of Ameren
12 Services Company’s Corporate Planning Department and Mr. Richard Voytas, Manager –
13 Corporate Analysis of Ameren Services Company’s Corporate Planning Department,
14 recall their first becoming aware of the possibility of serving the Noranda Load. What
15 Ameren told Noranda at that time was that AmerenUE could not serve the Noranda Load
16 until the Metro East transfer was completed, and this was because AmerenUE would not
17 have sufficient capacity to serve that load without the transfer.

18 It appears that Noranda was somewhat confused by this statement because it did
19 not understand the difference between AmerenUE having sufficient capacity to meet its
20 load being different from the joint Ameren system having sufficient capacity to meet its
21 load.

22 **Q. In your opinion why would a distinction between AmerenUE having**
23 **sufficient capacity compared to the joint Ameren system be confusing?**

1 A. If the capacity to serve Noranda was available within the joint Ameren
2 system, it would not have made any difference to Noranda which affiliate held that
3 capacity. Moreover, what was important to Noranda was having its load served reliably
4 at a reasonable cost.

5 **Q. Do you have an opinion as to why it would make a difference to**
6 **Ameren as to which of its affiliates held the capacity to serve Noranda?**

7 A. Yes, I do. While AmerenUE is a regulated utility, Ameren Energy
8 Generating Company (AEG) is an Exempt Wholesale Generator (EWG) that is not
9 regulated. While a regulated utility could sell under contract at a market price to load
10 that is not regulated, it would then face the risk that in a subsequent rate case it might be
11 determined that the resulting price set in the contract was too low. In contrast, unless the
12 Federal Energy Regulatory Commission (FERC) determines that an EWG has market
13 power, the EWG sells at a market price, not at a regulated price.

14 **Q. Wouldn't it then be less risky for AEG to serve the Noranda Load**
15 **than for AmerenUE to do so?**

16 A. Not, necessarily. If market price is expected to be higher than the
17 regulated price, the EWG would not want to enter into a long-term contract at the lower
18 price, and Noranda told Ameren that it needed a lower price (** HC
19 HC **) in order to be a competitive supplier of aluminum. If Ameren were to
20 provide power from AEG to Noranda at this lower price, it would forgo the long-term
21 opportunity to make higher profits from selling at market prices. Thus, as a long-term
22 supplier, Ameren believed that AEG was not a "good fit" to supply the Noranda Load.

23 **Q. What made AmerenUE a "good fit" to serve the Noranda Load?**

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1 A. At first, it was not clear that AmerenUE would be able to serve the
2 Noranda Load at as low a price as Noranda had initially indicated was necessary in order
3 for Noranda to be served by AmerenUE. Correspondence provided by AmerenUE in
4 response to a Public Counsel data request shows that it isn't until the summer of 2004
5 that there is Ameren correspondence concerning the incremental cost to serve the
6 Noranda Load, and it appears that these calculations were made because Noranda was
7 placing pressure on Ameren to provide a letter of intent to serve Noranda. Noranda
8 wanted a highly reliable energy source that would come close to meeting its low cost
9 requirements, and offer a long-term contract. Starting in July 2004 through early October
10 2004, AmerenUE issued three letters of intent, as it sequentially made determinations that
11 it could meet Noranda's requirements without placing a burden on its existing retail load
12 in Missouri.

13 **Q. From what has been discovered regarding AmerenUE's decision-**
14 **making process, is any of the economic analysis that Ameren Services/AmerenUE**
15 **performed included in AmerenUE's direct filing?**

16 A. No, it is not. The economic analysis provided in the direct testimony of
17 Mr. Richard A. Voytas does not include a comparison of the incremental cost to serve
18 Noranda compared to revenues that AmerenUE is proposing to collect from Noranda in
19 its proposed LTS tariff. The economics of that comparison are not found in the direct
20 testimony of any of AmerenUE's witnesses.

21 **Q. Based on what has been discovered regarding the AmerenUE**
22 **decision-making process, do you believe that the possibility of serving the Noranda**
23 **Load should have been included in the Metro East transfer case?**

1 A. Since it appears that the Ameren Services Corporate Planning Department
2 was not aware of the possibility until after it filed the current Metro East transfer case, it
3 would have been appropriate for it to re-perform its Metro East economic analysis and
4 possibly resubmit or supplement its Application and prepared direct testimony and
5 perhaps even include as part of its filing its request in this proceeding to serve the
6 prospective Noranda load. AmerenUE wanted a quick determination on the Metro East
7 transfer in order to meet its reserve margin requirement for the summer of 2004, and
8 having to re-perform and resubmit or supplement its Metro East transfer filing would not
9 have met that objective. Also, by November 2004, AmerenUE had not yet formulated
10 how to perform an economic evaluation of serving the Noranda Load, and it takes time to
11 develop and run the analysis needed to make such a decision. In addition, the transfer of
12 the generation capacity at Pinkneyville and Kinmundy from AEG to AmerenUE had not
13 yet been approved by the FERC, and AmerenUE would need that capacity to serve the
14 Noranda Load. Therefore, I understand why AmerenUE did not include the possibility of
15 serving the Noranda Load as a part of the Metro East transfer. However, it was clear
16 early on that the only way that Ameren could meet Noranda's requirements for low cost
17 power without taking a potentially significant opportunity loss for its EWG affiliate
18 would be with AmerenUE's generation capacity, and it should have made the
19 Commission and Staff aware of this possibility.

20 **Q. Does this mean that the Staff would have recommended that the**
21 **Metro East transfer and serving the Noranda load be evaluated simultaneously?**

22 A. Yes. While, it is difficult to now say precisely what the Staff would have
23 done at the time of the Metro East transfer filing had it been aware of the possibility of

1 serving the Noranda Load, looking back (using hindsight), it appears to me that the Metro
2 East transfer case would have been simplified as one in which the Metro East Load was
3 being swapped for the Noranda Load. However, this simplification may have been
4 mitigated as I also believe the Staff would have requested results for AmerenUE serving
5 both the Metro East and Noranda Loads.

6 **Q. Given the timing of the two cases, is it now possible to view the**
7 **present application to serve the Noranda Load as an exchange for the Metro East**
8 **Load?**

9 A. No, because AmerenUE's application is for the Commission to determine
10 the two cases separately, if not sequentially. Moreover, AmerenUE has as a necessary
11 condition that the Metro East transfer be completed before it will serve the Noranda
12 Load. While it is possible to interpret this condition as permitting the Metro East transfer
13 to be considered simultaneous with serving the Noranda Load, AmerenUE has not chosen
14 to proceed in that direction. The Staff will proceed in its testimony to make its economic
15 evaluation as if the Metro East transfer has been completed. As stated earlier and per the
16 Commission's request, the Staff will address the impact of AmerenUE serving the
17 Noranda Load on the Metro East transfer in Case No. EO-2004-0108. In addition, the
18 Staff believes that the impact of making the Metro East transfer as a necessary condition
19 for AmerenUE to serve the Noranda Load should be included in its analysis of this
20 current case.

21 **COMPARING COSTS ON A PER MEGAWATT-HOUR BASIS**

22 **Q. What economic analysis to serve Noranda was performed by**
23 **AmerenUE and submitted in its December 20, 2004 filing?**

1 A. AmerenUE met with the Staff, Public Counsel and the two groups of
2 industrials located in the AmerenUE Missouri service territory in November and
3 December 2004 in order to receive feedback, before its filing on December 20, 2004,
4 regarding the economic analysis it had performed in preparation for and as intended for
5 inclusion in its filing. The Ameren analysis provided at the meeting on December 2,
6 2004 was a comparison of costs with and without the Noranda Load on a per megawatt-
7 hour basis.

8 The Staff appreciated and appreciates the opportunity to provide feedback, and I
9 believe that the Staff performed and provided analysis that was helpful to AmerenUE.
10 However, at this first meeting I told AmerenUE that I would need to know the revenue
11 side of what it was proposing. Moreover, AmerenUE's analysis was to compare costs on
12 a per megawatt-hour (MWh) basis with and without the Noranda Load and did not
13 include any comparisons of incremental revenues and costs for serving Noranda. The
14 comparison of costs on a per MWh basis approach provides assurance of no detriment to
15 non-Noranda Missouri retail customers of AmerenUE only if some portion of the lower
16 costs per megawatt-hour resulting from serving the Noranda Load is allocated to the non-
17 Noranda Missouri retail customers. This AmerenUE approach of comparing per MWh
18 costs does not insure a benefit to non-Noranda Missouri retail customers of AmerenUE if
19 the lower costs all go to Noranda, or even worse, if the revenues collected from Noranda
20 actually result in an increase in costs per megawatt-hour to the non-Noranda Missouri
21 retail customers. Thus, while AmerenUE's serving Noranda lowers its per MWh costs,
22 this may not be a sufficient condition to prevent detriment to non-Noranda, Missouri
23 retail customers of AmerenUE.

1 **Q. Did AmerenUE agree with you at this first meeting?**

2 A. AmerenUE didn't say, and I found that somewhat strange, as being able to
3 cover the incremental cost of serving Noranda seemed to me to be the fundamental
4 economic issue. Instead, AmerenUE agreed that it would provide the Staff with the
5 information regarding the revenues to be collected from Noranda. However, Mr. Cooper
6 was not at this meeting and that information needed to come from the Rate Engineering
7 and Analysis Department. My impression was that Mr. Cooper had not yet finalized his
8 determination and that information would be provided as soon as it was available.

9 Subsequently in the discovery process, it seemed fairly clear that AmerenUE had
10 early on determined that it needed to recover 3.25 cents per kilowatt-hour (kWh) from
11 Noranda in order keep from negatively impacting non-Noranda Missouri retail electric
12 customers. In essence, what the Staff discovered in the few short weeks after
13 AmerenUE's filing, is that the analysis to which I referred in the pre-filing meeting with
14 AmerenUE, is exactly the type of analysis that AmerenUE used in its decision making
15 process to serve the Noranda Load. I am perplexed that AmerenUE did not mention the
16 results of its earlier analysis when I brought up the subject and that the Staff was required
17 to go through a discovery process in order to find this earlier analysis. I mention this so
18 that the Commission might better understand the difficulties the Staff faces and why the
19 discovery process is so critical to the Staff's review of a filing. The Staff believes that in
20 order for it to perform the review necessary for it to make a meaningful recommendation
21 to the Commission regarding whether a proposed transaction is in the public interest that
22 the Staff make every effort to determine as much of the facts as possible before it files
23 with the Commission, and when the filing of a case occurs at a late stage and the utility

1 asks for expedited treatment, the Commission, the Staff and other parties are put under
2 extreme time constraints to perform the work. This makes everyone's work at the
3 Commission even more difficult and makes the Staff appear unreasonable when it
4 requests sufficient time to perform the expected and necessary review and analysis.

5 **Q. In early December, when you reviewed AmerenUE's work papers, did**
6 **you discover some problems with its analysis of the cost per MWh for the various**
7 **cases it was proposing to evaluate?**

8 A. Yes, I did. In order to delineate those problems, I put together a power
9 point presentation that was handed out the following week at the meeting on December
10 10, 2004. The focus of the power point presentation was to correct what I believed, and
11 still believe, were the problems in the initial analysis performed in the AmerenUE work
12 papers. It was not my intention, nor did I state, that the cost per MWh analysis was a
13 sufficient for determining that AmerenUE serving the Noranda Load as a retail electric
14 customer is in the public interest.

15 After the December 10, 2004 meeting and before AmerenUE filed its direct
16 testimony, I had time to perform some initial calculations from AmerenUE's work papers
17 and some tentative estimates of the revenues that would be recovered from Noranda
18 under the proposed LTS tariff. I found that after the year 2006, there were potential
19 problems with the revenues being adequate to cover AmerenUE's incremental costs. I
20 called Mr. Voytas and made him aware of my analysis prior to AmerenUE's filing on
21 December 20, 2004. I want to reiterate that these were tentative calculations, as I didn't
22 yet have the exact revenues from Mr. Cooper, and my call was intended to alert
23 AmerenUE to what I considered to be a potential problem.

1 **Q. Did AmerenUE correct the problems you presented at the December**
2 **10, 2004 pre-filing meeting?**

3 A. Yes, in large part it made those corrections and included them in its
4 December 20, 2004 filing. While there are still some errors in AmerenUE's December
5 20th filing, I found nothing that would change the basic finding that the cost per MWh of
6 load served by AmerenUE will be lower with the addition of the Noranda Load. But, as I
7 previously indicated in this testimony, this result is not a sufficient condition to prevent
8 detriment to non-Noranda Missouri retail electric customers of AmerenUE from the
9 addition of the Noranda Load.

10 **COMPARING COSTS AND REVENUES ON AN INCREMENTAL BASIS**

11 **Q. Have you made the calculations that compare the incremental costs to**
12 **the incremental revenues from serving the Noranda Load?**

13 A. Yes, I have. In 2005 and 2006, there is little doubt that the incremental
14 revenues from the LTS tariff proposed by AmerenUE or from the Large Power Service
15 (LPS) tariff will more than recover the incremental costs to serve the Noranda Load.
16 However, in 2007, when the last of the combustion turbine generator capacity is added to
17 meet AmerenUE's short-term 15% reserve margin requirement for summer peak load
18 that includes the Noranda Load, it is no longer clear that the revenues recovered from the
19 LTS tariff proposed in this filing (alternatively, from the LPS tariff) will continue to
20 cover the incremental cost of serving the Noranda Load if Noranda operates at a 99%
21 load factor.

22 **Q. What is the importance of the addition of combustion turbine**
23 **generator capacity to AmerenUE serving the Noranda Load?**

1 A. The Noranda Load is 470 megawatts (MW) at its meter. If this load is
2 added, in order for AmerenUE to meet its 15% reserve requirement Ameren will need to
3 add approximately 375 megawatts of capacity in the summer of 2006 and an additional
4 225 megawatts in the summer of 2007. As noted later in my testimony, these numbers
5 are rounded to the standard size of the combustion generator turbines assumed in
6 AmerenUE's analysis. Any proper analysis of the incremental cost to serve Noranda
7 should include the full incremental cost of capacity additions required by Noranda's
8 Load.

9 **Q. What is your understanding of the revenue recovery in the proposed**
10 **LTS tariff?**

11 A. Revenue recovery respecting the Noranda Load is shown at line 24 on
12 Schedule WLC-2 attached to Mr. Cooper's direct testimony. It is approximately 3.00
13 cents per kWh if Noranda operates at a 99% load factor. However, the proposed tariff
14 also includes an Annual Contribution Factor (ACF) that will increase the revenue
15 recovery equivalent to what it would be on the LPS tariff. This is shown at line 22 on
16 Schedule WLC-3 attached to Mr. Cooper's direct testimony. It is approximately 3.228
17 cents per kilowatt-hour if Noranda operates at a 99% load factor. For purposes of my
18 comparison, I will use the 3.228 cents per kilowatt-hour (i.e., \$32.28/MWh). In essence,
19 AmerenUE is requesting that Noranda be charged a higher rate (\$32.28/MWh) than what
20 it has estimated will be the cost to serve Noranda (\$30/MWh). In part, this is because the
21 higher rate reflects the existing Large Power Service rate that has been approved by the
22 Commission as just and reasonable, and it appears that AmerenUE wants to avoid (in this
23 filing) having to perform a full class cost-of-service study to serve Noranda. Staff

1 witness Mr. James C. Watkins will more fully address this issue in his rebuttal testimony.
2 For purposes of my rebuttal testimony, I will assume that the \$32.28/MWh rate level is
3 operable, but would note that my interpretation of the LTS tariff filed by AmerenUE in
4 this case is that in its cost of service submittal to the signatories in Case No. EC-2002-1
5 no later than January 1, 2006, under the revenue recovery that is currently in
6 AmerenUE's rates, the Commission can expect to see a rate level closer to \$30/MWh
7 being proposed by AmerenUE to serve the Noranda Load.

8 **Q. Please define what you mean by the incremental cost to serve the**
9 **Noranda Load?**

10 A. There are four major components included in the incremental or additional
11 cost to serve Noranda: 1) incremental variable production costs; 2) incremental fixed
12 production costs; 3) incremental other fixed costs; and 4) incremental opportunity costs.

13 **Q. What is included in incremental variable production costs?**

14 A. Incremental variable production costs include the additional fuel and
15 environmental costs required to serve the AmerenUE Native Load when that load
16 includes Noranda as a Native Load customer. AmerenUE Native Load includes the load
17 of both AmerenUE's Missouri retail customers and its six Missouri wholesale customers,
18 which all are municipal utilities.

19 **Q. What is included in incremental fixed production costs?**

20 A. Incremental fixed production costs include the additional cost of capacity
21 and fixed operations and maintenance expenses required to meet the 15% reserve margin
22 requirement for AmerenUE's Native Load summer peak demand when the Noranda Load
23 is added to the existing AmerenUE Native Load.

1 **Q. What is included in incremental other fixed costs?**

2 A. Incremental other fixed costs include the increased allocation to
3 AmerenUE of Ameren Administrative and General expenses. AmerenUE provided the
4 Staff with an estimate of this increase of approximately \$218,000 annually.

5 **Q. What is included in incremental opportunity costs?**

6 A. Incremental opportunity costs include the loss of profits incurred by
7 AmerenUE in the off-system wholesale market when it dispatches electricity to serve the
8 Noranda Load in addition to its Native Load rather than sell the electricity serving the
9 Noranda Load in the off-system wholesale market.

10 **Q. Why is the loss of profits from off-system sales included as an**
11 **incremental cost to serve the Noranda Load?**

12 A. In traditional ratemaking, since the retail customers are paying a rate of
13 return for all the generation capacity, profits from off-system sales from the use of that
14 generation capacity by the utility are applied as a revenue offset to the production costs to
15 serve retail customers. If those off-system sales profits are reduced, then the cost to
16 serve retail customers is increased.

17 **Q. Have you estimated the amount of the shortfall in revenues that the**
18 **LTS tariff proposed in this filing will result in from covering the incremental cost of**
19 **serving the Noranda Load?**

20 A. Yes, I have made several different calculations, using results from
21 different analyses performed by AmerenUE. First, in Mr. Voytas' analysis, the
22 difference between the incremental cost to serve Noranda and the revenues for serving
23 Noranda for 2007 were \$5.68/MWh or 0.568 cents/kWh, where this is measured in

1 kilowatt-hours of sales to Noranda at the Noranda meter. Next, I averaged the
2 incremental costs to serve Noranda over the thirteen-year period 2007 through 2019. I
3 chose this period because it represented all but six months of the remaining fifteen-year
4 AmerenUE contract to serve Noranda. In this calculation, the difference between the
5 incremental cost to serve Noranda and the revenues for serving Noranda actually fell to
6 \$4.92/MWh or 0.492 cents/kWh.

7 To make clear what this means, in order to cover the incremental cost to serve
8 Noranda, the rate charged to Noranda would have to increase from 3.228 cents/kWh to
9 3.720 cents/kWh, and this high of a rate does not appear to be one that is currently
10 acceptable to Noranda. Moreover, when AmerenUE files its class cost of service on
11 January 2006, the ACF component of the tariff will not be included and, absent an
12 increase in overall revenue requirements to serve Missouri retail customers, the rate that
13 Noranda would anticipate would actually fall to 3.002 cents/kWh.

14 **Q. What was your initial reaction to the size of these differences?**

15 A. I was surprised, and immediately reviewed in greater detail the
16 assumptions that were included in Mr. Voytas' analysis. The reason I was surprised is
17 that Ameren's calculations appear in what it called its "Noranda-Status Reports" and in
18 the Noranda Status Reports it is indicated that the incremental cost to serve Noranda was
19 much closer to 3.25 cents/kWh. As I further reviewed the assumptions made in Mr.
20 Voytas' analysis, I discovered four areas that could have caused the calculation of
21 incremental cost to serve Noranda to be too high. First, while 600 MW of combustion
22 turbine capacity is added because of AmerenUE serving the Noranda Load, the exact
23 amount to meet the Noranda Load, including AmerenUE supplying AECI with Noranda

1 losses is 560 MW rather than 600 MW. Second, AmerenUE makes a profit from
2 supplying AECI with Noranda losses. Third, AmerenUE's calculations include a
3 variable O&M calculation that is not appropriate to include in the calculation of
4 incremental cost to serve Noranda. Instead, the incremental fixed O&M costs associated
5 with the added combustion turbine generator capacity should have been used. Fourth, the
6 opportunity cost to serve Noranda includes lost profit from lower levels of off-system
7 sales, but Mr. Voytas' analysis did not include the impact of the Joint Dispatch
8 Agreement on this loss of profits.

9 **Q. Taking into account all of the factors you have just discussed, what is**
10 **your conclusion?**

11 A. On Schedule 1, attached to my rebuttal testimony is a summary of the
12 adjustments I made to account for the factors related above. (A more detailed
13 explanation of each adjustment is provided in my work papers.) These adjustments were
14 made in a very short period of time and are my best current estimates of the incremental
15 cost to serve Norada at \$30.39/MWh or 3.039 cents/kWh. The largest adjustment is to
16 reduce the lost profit margins from off-system sales per the allocation of these profit
17 margins between AmerenUE and AEG/Ameren Energy Marketing (AEM) according to
18 the Joint Dispatch Agreement (JDA). This estimate assumes that the profit margins in
19 AmerenUE's analysis are comparable to those that would occur under the operation of
20 the JDA, and is supported by the analysis performed by Mr. Tim Finnell, a Supervising
21 Engineer in the Corporate Planning Department of Ameren Services Company, in
22 September 2004 as a part of AmerenUE's evaluation of the incremental cost to serve

1 Noranda. However, Mr. Finnell made his calculation for 2005 and for a more accurate
2 estimate, his calculations would need to be updated for the 2007 through 2019 period.

3 **Q. Why did you make the adjustment for profits from off-system sales in**
4 **your calculation of the incremental cost to serve the Noranda Load?**

5 A. At this time, the JDA requires that these profits be shared between
6 AmerenUE and AEG/AEM. The JDA is an agreement among suppliers of generation
7 that was initially Union Electric Company (UE) and Central Illinois Public Service
8 Company (CIPS). As part of the Illinois retail electric jurisdiction moving to retail
9 competition, the generation owned by CIPS was transferred to AEG as an exempt
10 wholesale generator (EWG), but AEG continues to serve the CIPS load through an
11 agreement with AEM. Thus, AEG now represents the generation owning entity and
12 AEM represents the company responsible for the CIPS load.

13 While I do not agree with the operation of the terms of the JDA, this is a matter
14 that could be taken up with the FERC by the Commission in addition to being dealt with
15 by the Commission as an adjustment to the revenue requirement to serve Missouri retail
16 electric customers. Moreover, I do not believe that it is fair to, in effect, require the
17 Noranda Load to bear the incremental cost of an adjustment to the JDA that is not in
18 effect at this time.

19 **Q. How important is it to more accurately calculate an estimate of the**
20 **adjustments for profits from off-system sales?**

21 A. I don't think it is critical to a Commission decision in this case because
22 AmerenUE's data filed in this case indicates that all AmerenUE customers, including
23 Noranda, may face higher rates in the 2007 to 2019 time frame. In this respect, it is

1 important to keep in mind that any rate level set for revenue recovery from the Noranda
2 Load should only be temporary and should be subject to the possibility of material
3 increases in the future, as AmerenUE's other Missouri retail electric customers are. In
4 addition to what AmerenUE filed in this case, AmerenUE faces significant cost increases
5 related to more stringent environmental regulations being imposed on its existing fleet of
6 generation units. These cost increases may require future rate increases and Noranda
7 should be subject to those rate increases along with all of AmerenUE's other Missouri
8 retail electric customers.

9 **Q. Does your testimony regarding more accurate estimates of the impact**
10 **of the JDA on opportunity costs for AmerenUE imply that the rates recovered from**
11 **Noranda should stay constant over the fifteen-year contract?**

12 A. No. My testimony that a more accurate calculation of an estimate of the
13 JDA impact on opportunity costs to serve Noranda may result in the revenue recovery
14 proposed in the LTS tariff covering the incremental cost to serve Noranda over the
15 fifteen-year contract should not be interpreted to mean that the rate level to serve
16 Noranda should be fixed over that same period. Moreover, after Noranda becomes a
17 Missouri retail rate customer of AmerenUE, it should be subject to rate increases and
18 decreases just like all other AmerenUE Missouri retail rate electric customers.

19 **RISK EVALUATION FOR AMERENUE SERVING THE NORANDA LOAD**

20 **Q. Have you performed a risk evaluation for AmerenUE serving the**
21 **Noranda Load?**

22 A. Yes, I have. There are three risks that AmerenUE faces that relate to
23 length of contract, length of termination notification and the possibility of Noranda going
24 out of business prior to the fifteen-year term in its contract.

1 **Q. What was your evaluation of risk concerning the length of the**
2 **contract with Noranda?**

3 A. The risk faced by AmerenUE is related to its capacity expansion plan for
4 the year 2011 when it plans to add a large 750 MW coal-fired unit. AmerenUE's
5 Missouri retail peak load grows at a rate of approximately 100 MWs per year. Thus, after
6 the addition of this large plant, AmerenUE will have excess capacity over the next five
7 years, from 2011 through 2015. If the Noranda contract were to terminate during this
8 period, this would put a burden on the other Missouri retail customers of AmerenUE.
9 The contract negotiated with Noranda is for fifteen years starting on June 1, 2005, and
10 thus is beyond the critical 2015 growing into load date.

11 **Q. What was your evaluation of risk concerning the length of**
12 **termination notification for the Noranda contract?**

13 A. With the load growth, and past the period where AmerenUE has excess
14 capacity for its planned 750 MW addition, AmerenUE's load is likely to grow into the
15 additional capacity built for Noranda over a five-year period. Thus, the requirement that
16 Noranda give AmerenUE notice at least five years before termination of the contract
17 mitigates this risk.

18 **Q. Why have you performed a risk analysis of Noranda going out of**
19 **business?**

20 A. First, it is not because I consider this a likely outcome in the case of
21 Noranda. Moreover, it would be a significant economic loss to the state of Missouri if
22 Noranda did go out of business. However, because of the size of the Noranda Load and
23 the competitive nature of the aluminum business, I believe that it is prudent to make such

1 an evaluation. Because of the size of load and commitment of capacity, when these large
2 customers go out of business, it can have a significant impact on the cost to serve the
3 remaining customers of the utility. In the past, the Staff has faced a similar type situation
4 where a business that was highly dependent on electricity to produce its product in a
5 highly competitive industry has gone out of business – GST Steel in Kansas City,
6 Missouri.

7 **Q. What was your evaluation of risk concerning Noranda going out of**
8 **business?**

9 A. The worst case scenario is one in which Noranda goes out of business at
10 the same time or a few years before AmerenUE adds its 750 MW coal unit in 2011.
11 Under the scenario that Noranda goes out of business in 2011, I have calculated an
12 estimate of the increase in capacity cost that would be placed on the remaining
13 AmerenUE Missouri retail customers and made an adjustment for profits for an increase
14 in off-system sales from the excess capacity, assuming that AmerenUE would retain one
15 hundred percent of such profits. The results are that over the period 2011 to 2015,
16 electric costs may be higher for the remaining Missouri retail customers, but the costs
17 actually decrease over the next five years. The net present value of these differences
18 shows that the cost decrease in the out years more than offsets the cost increase in the
19 early years. Thus, I believe that while this is a short-term risk, in the long-term it is
20 mitigated.

21 **TRANSMISSION EVALUATION FOR AMERENUE SERVING THE NORANDA**
22 **LOAD**

23 **Q. Did you evaluate the transmission aspects of AmerenUE serving the**
24 **Noranda Load?**

1 A. Yes. In order to properly address the impact on the transmission system
2 from AmerenUE serving the Noranda Load, there are four questions that should be
3 addressed:

4 1) Will the transmission system experience any change in congestion from
5 AmerenUE serving the Noranda Load versus Noranda being served by
6 another supplier?

7 2) Will AmerenUE be required to make any transmission upgrades in order to
8 serve the Noranda Load?

9 3) Will AmerenUE experience a net increase in congestion costs from the
10 Midwest ISO if it serves the Noranda Load?

11 4) Will other Missouri utilities find it more difficult to obtain long-term firm
12 transmission service if AmerenUE serves the Noranda Load?

13 **Q. Will the transmission system experience any change in congestion**
14 **from AmerenUE serving the Noranda Load versus Noranda being served by**
15 **another supplier?**

16 A. No. Irrespective of who serves the Noranda Load, the physics of the
17 transmission system will remain the same. Under the Midwest ISO facilitated energy
18 market that is scheduled to start up prior to June 1, 2005, who serves the Noranda Load
19 within the Midwest ISO footprint is strictly a financial issue. Mr. Edward C. Pfeiffer,
20 Manager of the Electric Planning Department of the Ameren Services Company states in
21 his direct testimony that “[i]f Noranda were to cease operations, the power from these
22 surrounding generating sources would flow to a new sink and destination. This could
23 create significant amounts of congestion in the area until additional outlet capacity could

1 be built.” [Pfeiffer Direct, page 5, lines 12-14.] This testimony recognizes the close
2 proximity of Noranda to several base-load generation facilities of AECI and the physics
3 of the system is such that these base-load facilities do in fact serve Noranda irrespective
4 of what entity has the contract to provide capacity and energy for Noranda’s Load. This
5 does not mean that with AmerenUE serving Noranda’s Load that future locations of
6 generation capacity might not change, but to attempt to anticipate what these changes
7 might be would be a fairly speculative exercise.

8 **Q. Will AmerenUE be required to make any transmission upgrades in**
9 **order to serve the Noranda Load?**

10 A. In the Staff’s deposition of Mr. Pfeiffer, his answer was that he did not
11 anticipate any such upgrades would be required. This is consistent with the fact that
12 transmission congestion will not increase in the region. In addition, I understand Mr.
13 Pfeiffer’s testimony to be that upgrades might be necessary if Noranda were to cease
14 operation.

15 **Q. Will AmerenUE experience a net increase in congestion costs from the**
16 **Midwest ISO if it serves the Noranda Load?**

17 A. Except in the instance where serving a new load results in a lower price at
18 the new load than at the provider’s generation sources, increasing load will result in the
19 utility accounting for higher congestion costs, not because of increased congestion in the
20 region, but because the utility has increased the load to serve from its generation sources.
21 If the prices at the generation sources are lower than the prices at the load, these
22 differences represent the congestion prices. When load is added, if the price at that load is
23 higher than the price at the generation sources, the congestion costs will increase.

1 However, AmerenUE will be entitled to additional candidate FTRs from the Midwest
2 ISO starting in September 2005. In effect, FTRs provide a refund of congestion costs to
3 the holder. It is almost certain that an increase in candidate FTRs will result in
4 AmerenUE being allocated more FTRs, but it is impossible to say whether or not this
5 increase in FTRs allocated to AmerenUE will or will not cover the higher congestion
6 costs AmerenUE is likely to incur from serving the Noranda Load.

7 **Q. Are there any other incremental transmission costs that AmerenUE**
8 **will incur from the Midwest ISO to serve the Noranda Load?**

9 A. Yes, there are. AmerenUE will incur additional administrative charges
10 from serving the Noranda Load. The exact amount of these charges may change, but
11 they will likely be in the range of twenty-five cents per megawatt-hour (i.e., 0.025 cents
12 per kilowatt-hour). This incremental cost should be added to the estimate shown on
13 Schedule 1, bringing the estimate to \$30.64/MWh or 3.064 cents per kWh.

14 **Q. Will other Missouri utilities find it more difficult to obtain long-term**
15 **firm transmission service if AmerenUE serves the Noranda Load?**

16 A. Availability of long-term transmission service is calculated using power
17 flow models similar to the one discussed by Mr. Pfeiffer in his direct testimony. The
18 results shown in Schedule EPC-2 attached to Mr. Pfeiffer's direct testimony indicate that
19 with AmerenUE serving the Noranda Load, the power flows on several facilities will
20 increase, but will decrease on other facilities. It seems clear from that analysis that
21 modeled power flows increased in the east to west direction and decreased in the west to
22 east direction. This would generally indicate that making firm transmission reservations
23 for east to west transactions would be more difficult, but for west to east transactions

1 would be less difficult. This is a generalization that may not apply to every request for
2 firm transmission. Moreover, the implication of this generalization is that it will become
3 more difficult for utilities located west of AmerenUE to enter into contracts for power
4 with providers located to their east.

5 **RESOURCE ADEQUACY FOR AMERENUE SERVING THE NORANDA LOAD**

6 **Q. What is generally meant by the term “resource adequacy”?**

7 A. Resource adequacy addresses the question of whether or not there is
8 adequate generation capacity within the region to provide reliable electricity supply to
9 customers under a variety of contingency conditions. These contingencies primarily
10 involve forced outages on generation units during peak load periods.

11 **Q. What is the resource adequacy requirement to be met by the Ameren**
12 **generation system?**

13 A. Ameren states that it must meet a 15% short-term reserve requirement as a
14 member of the Mid-America Interconnected Network, Inc. (MAIN) reliability council.
15 This means that going into the summer peak season, Ameren should have 15% more
16 capacity than its forecasted summer peak load.

17 **Q. With AmerenUE serving the Noranda Load, does the Ameren system**
18 **meet its 15% reserve requirement?**

19 A. According to the response of AmerenUE in it's filing of January 18, 2005
20 in Case No. EA-2005-0180, the Ameren system is ** HC ** MW short of meeting its
21 15% reserve requirement. AmerenUE has provided Staff with additional data
22 documenting this current shortage. However, AEM is in the process of addressing this
23 situation.

NP

1 **Q. Do you have a recommended condition for approval by the**
2 **Commission for AmerenUE to serve the Noranda load related to the resource**
3 **adequacy of the Ameren system?**

4 A. Yes, I do. Because the reliability of the region is determined not only by
5 the resource adequacy of AmerenUE, but also by the resource adequacy of neighboring
6 systems, it is important that the Commission not approve AmerenUE serving the Noranda
7 Load if it knows that the interconnected power system is not reliable. Therefore, I
8 recommend that as a condition for Commission approval for AmerenUE to serve the
9 Noranda Load that Ameren submit documentation to the Commission prior to June 1,
10 2005 showing that it has the capacity needed to meet its 15% reserve requirement.

11 **Q. Does this complete your rebuttal testimony?**

12 A. Yes, at this time, given the AmerenUE information presently available to
13 the Staff.

CALCULATION OF INCREMENTAL COST TO SERVE NORANDA LOAD

1.	Incremental Cost from AmerenUE Filing	\$37.20 /MWh
	Subtract	
2.	Capacity Cost Adjustments	-\$0.41 /MWh
3.	Profit from AECL Losses	-\$0.21 /MWh
4.	Removal of Variable O&M	-\$3.07 /MWh
5.	Account for JDA on Off-System Sales Profits	-\$3.12 /MWh
	Revised Estimate	
	Incremental Cost to serve Noranda	\$30.39 /MWh

Explanations:

1. Direct calculation from Voytas' workpapers.
2. 560 MW instead of 600.
10.5% return on equity instead of 13.5%.
\$3.00 in fixed operations and maintenance costs.
3. Difference between revenues received and incremental costs for AmerenUE to provide Noranda losses to AECL.
4. Double counts O&M costs attributable to Noranda.
5. Allocates 65.5% of profits from Off-System Sales to AmerenUE.