

Exhibit No.:
Issues: Weather Normalization and Water
Utilization Trend Estimates
Witness: Edward L. Spitznagel, Jr.
Exhibit Type: Direct
Sponsoring Party: Missouri-American Water Company
Case No.: WR.2010.XXXX
SR.2010.XXXX
Date: October 30, 2009

MISSOURI PUBLIC SERVICE COMMISSION

**CASE NO. WR-2010-XXXX
SR-2010-XXX**

DIRECT TESTIMONY

OF

EDWARD L. SPITZNAGEL, JR.

ON BEHALF OF

MISSOURI-AMERICAN WATER COMPANY

**BEFORE THE PUBLIC SERVICE COMMISSION
OF THE STATE OF MISSOURI**

| | |
|--|--|
| IN THE MATTER OF MISSOURI-AMERICAN) WATER COMPANY FOR AUTHORITY TO) FILE TARIFFS REFLECTING INCREASED) RATES FOR WATER AND SEWER) SERVICE) | CASE NO. WR-2010-XXXX CASE NO. SR-2010-XXXX |
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AFFIDAVIT OF EDWARD L. SPITZNAGEL, JR.

Edward L. Spitznagel, Jr., being first duly sworn, deposes and says that he is the witness who sponsors the accompanying testimony entitled "Direct Testimony of Edward L. Spitznagel, Jr."; that said testimony and schedules were prepared by him and/or under his direction and supervision; that if inquires were made as to the facts in said testimony and schedules, he would respond as therein set forth; and that the aforesaid testimony and schedules are true and correct to the best of his knowledge.

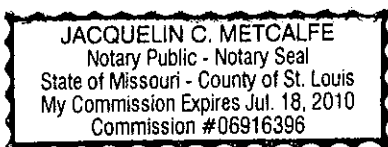
Edward L. Spitznagel, Jr.

Edward L. Spitznagel, Jr.

**State of Missouri
County of St. Louis
SUBSCRIBED and sworn to
Before me this 22 day of October 2009.**

Jacquelin C Metcalfe

Notary Public
My commission expires:



**DIRECT TESTIMONY
EDWARD L. SPITZNAGEL, JR.
MISSOURI-AMERICAN WATER COMPANY
CASE NO. WR.2010.XXXX
SR.2010.XXX**

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DIRECT TESTIMONY

EDWARD L. SPITZNAGEL, JR.

WITNESS INTRODUCTION

1 **Q. PLEASE STATE YOUR NAME, BUSINESS ADDRESS, AND EMPLOYER.**

2 A. My name is Edward L. Spitznagel, Jr., and my business address is Campus Box
3 1146, One Brookings Drive, St Louis, Missouri 63130. I am employed by
4 Washington University.

5

6 **Q. WHAT IS YOUR PRESENT POSITION?**

7 A. I am Professor of Mathematics in the College of Arts and Sciences at Washington
8 University. I also hold a joint appointment in the Division of Biostatistics of the
9 Washington University School of Medicine.

10

11 **Q. PLEASE REVIEW YOUR EDUCATIONAL BACKGROUND AND WORK
12 EXPERIENCE.**

13 A. I hold a Bachelor of Science, summa cum laude, in mathematics, awarded in 1962
14 by Xavier University, Cincinnati, Ohio. I hold a Master of Science (1963) and Ph.D.
15 (1965) in mathematics awarded by the University of Chicago. I have served on the
16 Faculty of Arts and Sciences of Washington University since 1969. I have held a
17 joint appointment in the Division of Biostatistics since 1978. From 1965 to 1969, I
18 was on the faculty of Northwestern University.

19

1 Attached to my testimony is Schedule ELS-1, which provides a more detailed listing
2 of my education and qualifications in the area of mathematics and statistics.
3

4 **PURPOSE AND SCOPE**

5 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS CASE?**

6 A. I have been employed by Missouri-American Water Company to make weather-
7 normalized predictions of water utilization for the periods January 2009 to
8 December 2009 and January 2010 to December 2010, and to determine if there are
9 non-meteorological impacts on sales by customers. The districts I was asked to
10 analyze were St. Louis Metro (to include St. Louis County and St. Charles County),
11 St. Joseph, Joplin and Jefferson City.
12

13 **Q. WHAT IS WEATHER NORMALIZATION?**

14 A. From one year to the next, variations in temperature and precipitation lead to
15 changes in water consumption. More water will generally be used during hotter,
16 drier periods. The regulatory question is how to reflect those weather-related
17 differences when setting rates.
18

19 For ratemaking purposes, revenues need to be set at as "normal" a level as
20 possible, factoring out the potential or actual results of unusual weather conditions.
21 This can be accomplished by building statistical models that predict water utilization
22 from meteorological data and other possible predictors. An estimate of future

1 utilization can then be made by using a long-term average of meteorological data
2 and known values of the other predictors.

3
4 **Q. WHAT ARE EXAMPLES OF THESE OTHER NON-METEOROLOGICAL**
5 **PREDICTORS?**

6 A. One is the year itself. Due to gradual introduction of water-conserving plumbing
7 fixtures and appliances, in many regions use of water appears to be slowly declining
8 over time. In other regions where growth has led to new homes with expansive
9 lawns and/or larger commercial establishments, the use of water can increase over
10 time.

11
12 Another is the month of the year. While water utilization increases during the
13 warmer, drier summer months, analysis of variance shows that month as a
14 categorical variable is a powerful predictor even after temperature and moisture
15 have been included in the model.

16
17 **DESCRIPTION OF ANALYSIS**

18 **Q. WHAT MODEL FOR WATER UTILIZATION DID YOU EMPLOY?**

19 A. In a previous case before the Public Service Commission of the Commonwealth of
20 Kentucky (1997), I screened a large number of candidate predictors by examining
21 data from fourteen different operating systems in five states: Kentucky, Missouri,
22 Ohio, Tennessee, and Virginia. Five of these fourteen operations were located in
23 Missouri: Brunswick, Cottleville (St. Charles), Mexico, Parkville, and Warrensburg.

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I used as candidate predictors only those variables that correlated consistently with utilization for most or all of these operating companies.

Q. WHAT WERE SOME OF THE VARIABLES THAT MET THIS CRITERION?

A. For heat, both mean temperature and cooling degree days correlated strongly with utilization. For moisture, the Palmer Drought Severity Index (PDSI) correlated strongly with utilization. Rainfall and the available soil moisture index used in Missouri at that time did not correlate nearly as well.

I then fitted the surviving candidates (i.e., those variables displaying strong correlation to water usage) in a multivariate model to predict utilization. I found that calendar month was a strong predictor even in the presence of heat and moisture variables. Therefore, I included month as a categorical variable. With month included, I tested drought severity index, temperature, and calendar year as potential numeric predictors. I found that temperature was not a useful predictor in the presence of the other variables, so from that point onward, I did not use it in my model.

For the months of January through April, there was no evidence that moisture predicted utilization. For the months of May through December, there was evidence of moisture predicting utilization, being a weak predictor in the months of May, June,

1 November, and December and a strong predictor for the months of July through
2 October.

3 Month was a very strong predictor, both as a main effect and interacting with the
4 drought severity index. Because of this, I estimated twelve separate predictive
5 models, one for each month of the year.

6
7 **Q. WERE ANY CHANGES TO YOUR METHODS REQUIRED IN THE CURRENT**
8 **AND PREVIOUS CASES?**

9 A. From 2003 to 2006 a billing method called 4-4-5 was employed by the Company. In
10 other words, for a calendar quarter, or 13 weeks, the Company would use two
11 billing cycles of four weeks and one billing cycle of five weeks. The idea behind this
12 method was to provide the company with income based on four quarters of a year,
13 since the thirteen weeks of the 4-4-5 reporting corresponds to one-fourth of a year
14 minus one day. In the previous two cases, due to some non-uniformities in this new
15 billing method, I was unable to make accurate estimates of monthly consumption.
16 As a consequence, I found it necessary to use annual consumption rather than
17 monthly consumption. I also skipped over the year 2003, because the changeover
18 to the 4-4-5 billing method caused monthly reporting to be very uneven in this year.
19 I added earlier years to the consumption data so I would have ten years of
20 consumption data to estimate the effects of weather.

21
22 In the current case, I used the same methodology for St. Louis County, St. Charles
23 County, St. Joseph, Joplin, and Jefferson City, this time using the ten years 1998 to

1 2008, with 2003 skipped as described above. Webster Groves and Florissant
2 customers are excluded from the St. Louis County estimates because they were
3 added during the study period and are both light consumers of water. Including
4 them causes the rate of decrease in consumption to be over-estimated.

5
6 **Q. HOW DID YOU ADAPT THE MEASURE OF DROUGHT SEVERITY TO MAKING**
7 **ESTIMATES ON AN ANNUAL RATHER THAN A MONTHLY BASIS?**

8 A. Since the monthly predictions of my previous method were combined linearly to
9 obtain daily consumption averaged over a year, I calculated the average value of
10 the Palmer Drought Severity Index ("PDSI") over the eight weather-sensitive months
11 of May through December and used this average value in an annual prediction
12 equation. This effectively produces the same prediction, just with the computations
13 done in a different order. The computations can be found in Schedule ELS-2. Both
14 Type I (sequential) and Type III (partial) sums of squares and F-tests are given.
15 The selection criterion for retaining a term in the model was based on its Type III
16 sum of squares and F-test. If the drought severity index was not statistically
17 significant, it was removed from the model. If the year since 1990 was not
18 statistically significant, it was removed from the model.

19
20 **Q. ONCE YOU HAD ESTIMATED THE COEFFICIENTS IN THESE MODELS, HOW**
21 **DID YOU PROJECT UTILIZATION FOR JANUARY 2009 THROUGH DECEMBER**
22 **2009 AND JANUARY 2010 THROUGH DECEMBER 2010?**

1 A. In fitting each model, I added two additional lines of data with years since 1990 set
2 equal to 19 and 20, to correspond to the years 2009 and 2010. I set the Palmer
3 Drought Severity Index to the thirty-year average from 1979 to 2008 for the
4 weather-sensitive months of May through December, for the climate region in which
5 the water company is located. I left the daily consumption missing so the
6 regression coefficients would not be affected by the addition of this line of data. I
7 then calculated the predicted value, and I printed it out as the estimated average
8 daily consumptions for 2009 and 2010. This produces the same results as if I had
9 evaluated the regression equation with the values of 19 and 20 for year since 1990,
10 and the average regional PDSI value, but with no risk of computational error.

11
12 I used these predicted values when at least one of the years and the PDSI was
13 statistically significant. If neither variable was a statistically significant predictor of
14 consumption, I used the 6-year average as the estimate of both 2009 and 2010
15 consumption, except in Jefferson City commercial customers, where I used a 4-year
16 average because of a large unexplained drop in commercial customers between
17 April and May in 2003.

18 19 **CONCLUSIONS & RECOMMENDATIONS**

20 **Q. WHAT ARE YOUR PROJECTIONS OF DAILY UTILIZATION UNDER AVERAGE**
21 **WEATHER BY OPERATING COMPANY AND CUSTOMER CLASS, IN GALLONS**
22 **PER CUSTOMER PER DAY?**

23 A. They are, for 2009:

| | | Residential | Commercial |
|---|---------------------------|-------------|------------|
| 1 | | | |
| 2 | St Louis County Quarterly | 245.84 | 1053.65 |
| 3 | St Louis County Monthly | | 13,798 |
| 4 | St Charles | 267.94 | 1275.48 |
| 5 | St Joseph | 158.78 | 822.32 |
| 6 | Joplin | 190.73 | 1066.88 |
| 7 | Jefferson City | 159.81 | 746.63 |

8 And for 2010:

| | | Residential | Commercial |
|----|---------------------------|-------------|------------|
| 9 | | | |
| 10 | St Louis County Quarterly | 242.96 | 1053.65 |
| 11 | St Louis County Monthly | | 13,798 |
| 12 | St Charles | 267.94 | 1275.48 |
| 13 | St Joseph | 156.61 | 822.32 |
| 14 | Joplin | 190.73 | 1090.10 |
| 15 | Jefferson City | 159.81 | 746.63 |

16 **Q. DOES THIS CONCLUDE YOUR TESTIMONY?**

17 **A. Yes, it does.**

18

Edward L. Spitznagel, Jr.

Born: Cincinnati, Ohio, September 4, 1941.

Education:

Xavier University, 1959-1962
Awarded Bachelor of Science Degree (Summa cum Laude), 1962
University of Chicago, 1962-1965
Awarded Master of Science Degree, 1963
Awarded Ph.D. in Mathematics, 1965

Scholarships and Fellowships:

Xavier University, 1959-1962
Honorary Woodrow Wilson Fellow, 1962-1963
National Science Foundation Fellow, 1962-1965

Positions:

Assistant Professor of Mathematics
Northwestern University, 1965-1969
Associate Professor of Mathematics
Washington University, 1969-1980
Professor of Mathematics
Washington University, 1980-present
Joint appointment, Division of Biostatistics,
Washington University School of Medicine, 1978-present

Consulting Experience:

Litton Industries (USACDCEC, Fort Ord, CA)
Price Waterhouse (Advanced Auditing Methods, NY)
Mallinckrodt, Inc.
St. Louis County Juvenile Court
Monsanto Company
American Red Cross
Carboline Corporation
Regional Justice Information Service
Harris-Stowe State College
Equal Employment Opportunity Commission
American Optometric Association
Petrolite Corporation
U.S. Army Atmospheric Sciences Laboratory (White Sands, NM)
St. Louis County Water Company
Gateway Medical Research, Inc.
MasterCard
Simmons Market Research Bureau
Transactional Data Solutions
Missouri-American Water Company
Capital City Water Company
Kentucky-American Water Company
Tennessee-American Water Company
Iowa-American Water Company
New Jersey-American Water Company
Anheuser-Busch, Inc.
Partek, Inc.
Santa Clara County Mental Health Administration (San Jose, CA)
and many law firms

Publications:

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Test for time trend and moisture effects:
St. Louis County Residential Quarterly, 1998-2008,
excluding 2003.

The REG Procedure
Model: MODEL1
Dependent Variable: resdaily

| | |
|--|----|
| Number of Observations Read | 12 |
| Number of Observations Used | 10 |
| Number of Observations with Missing Values | 2 |

Analysis of Variance

| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
|-----------------|----|----------------|-------------|---------|--------|
| Model | 2 | 2119.13326 | 1059.56663 | 14.69 | 0.0031 |
| Error | 7 | 504.79437 | 72.11348 | | |
| Corrected Total | 9 | 2623.92764 | | | |

| | | | |
|----------------|-----------|----------|--------|
| Root MSE | 8.49197 | R-Square | 0.8076 |
| Dependent Mean | 265.65869 | Adj R-Sq | 0.7527 |
| Coeff Var | 3.19657 | | |

Parameter Estimates

| Variable | DF | Parameter Estimate | Standard Error | t Value | Pr > t |
|-----------|----|--------------------|----------------|---------|---------|
| Intercept | 1 | 303.78635 | 9.29454 | 32.68 | <.0001 |
| since_90 | 1 | -2.87468 | 0.71603 | -4.01 | 0.0051 |
| pdsi5_12 | 1 | -3.85612 | 1.21953 | -3.16 | 0.0159 |

Weather normalized estimates:
 St. Louis County Residential Quarterly, 1998-2008,
 excluding 2003.

The REG Procedure
 Model: MODEL1
 Dependent Variable: resdaily

| | |
|--|----|
| Number of Observations Read | 12 |
| Number of Observations Used | 10 |
| Number of Observations with Missing Values | 2 |

Analysis of Variance

| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
|-----------------|----|----------------|-------------|---------|--------|
| Model | 2 | 2119.13326 | 1059.56663 | 14.69 | 0.0031 |
| Error | 7 | 504.79437 | 72.11348 | | |
| Corrected Total | 9 | 2623.92764 | | | |

| | | | |
|----------------|-----------|----------|--------|
| Root MSE | 8.49197 | R-Square | 0.8076 |
| Dependent Mean | 265.65869 | Adj R-Sq | 0.7527 |
| Coeff Var | 3.19657 | | |

Parameter Estimates

| Variable | DF | Parameter Estimate | Standard Error | t Value | Pr > t |
|-----------|----|--------------------|----------------|---------|---------|
| Intercept | 1 | 303.78635 | 9.29454 | 32.68 | <.0001 |
| since_90 | 1 | -2.87468 | 0.71603 | -4.01 | 0.0051 |
| pdsi5_12 | 1 | -3.85612 | 1.21953 | -3.16 | 0.0159 |

Weather normalized estimates:
St. Louis County Residential Quarterly, 1997-2008,
excluding 2002 and 2003.

| year | resdaily | normalized |
|------|----------|------------|
| 1997 | 280.274 | 286.768 |
| 1998 | 266.493 | 272.007 |
| 1999 | 287.354 | 284.098 |
| 2000 | 273.989 | 270.012 |
| 2001 | 281.165 | 265.465 |
| 2004 | 245.209 | 253.982 |
| 2005 | 267.914 | 268.282 |
| 2006 | 256.723 | 263.720 |
| 2007 | 265.361 | 259.621 |
| 2008 | 232.105 | 232.631 |
| 2009 | . | 245.835 |
| 2010 | . | 242.961 |

Test for time trend and moisture effects:
 St. Louis County Commercial Quarterly, 1997-2008,
 excluding 2002 and 2003.

The REG Procedure
 Model: MODEL1
 Dependent Variable: comdaily

| | |
|--|----|
| Number of Observations Read | 12 |
| Number of Observations Used | 10 |
| Number of Observations with Missing Values | 2 |

Analysis of Variance

| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
|-----------------|----|----------------|-------------|---------|--------|
| Model | 2 | 8044.17631 | 4022.08816 | 0.91 | 0.4461 |
| Error | 7 | 31012 | 4430.22472 | | |
| Corrected Total | 9 | 39056 | | | |

| | | | |
|----------------|------------|----------|---------|
| Root MSE | 66.55993 | R-Square | 0.2060 |
| Dependent Mean | 1045.15660 | Adj R-Sq | -0.0209 |
| Coeff Var | 6.36842 | | |

Parameter Estimates

| Variable | DF | Parameter Estimate | Standard Error | t Value | Pr > t |
|-----------|----|--------------------|----------------|---------|---------|
| Intercept | 1 | 1002.65203 | 72.85053 | 13.76 | <.0001 |
| since_90 | 1 | 3.93261 | 5.61224 | 0.70 | 0.5061 |
| pdsi5_12 | 1 | -11.69252 | 9.55866 | -1.22 | 0.2608 |

Six-year average:
St. Louis County Commercial Quarterly, 2001-2008,
excluding 2002 and 2003.

The MEANS Procedure

Analysis Variable : comdaily

| Mean | N |
|---------|---|
| 1053.65 | 6 |

Test for time trend and moisture effects:
St. Louis County Commercial Monthly, 1998-2008,
excluding 2003.

The REG Procedure
Model: MODEL1
Dependent Variable: comdaily

| | |
|--|----|
| Number of Observations Read | 12 |
| Number of Observations Used | 10 |
| Number of Observations with Missing Values | 2 |

Analysis of Variance

| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
|-----------------|----|----------------|-------------|---------|--------|
| Model | 2 | 2960436 | 1480218 | 1.87 | 0.2231 |
| Error | 7 | 5532268 | 790324 | | |
| Corrected Total | 9 | 8492704 | | | |

| | | | |
|----------------|-----------|----------|--------|
| Root MSE | 889.00166 | R-Square | 0.3486 |
| Dependent Mean | 14204 | Adj R-Sq | 0.1625 |
| Coeff Var | 6.25892 | | |

Parameter Estimates

| Variable | DF | Parameter Estimate | Standard Error | t Value | Pr > t |
|-----------|----|--------------------|----------------|---------|---------|
| Intercept | 1 | 16035 | 1138.12611 | 14.09 | <.0001 |
| since_90 | 1 | -134.39086 | 84.80168 | -1.58 | 0.1570 |
| pdsi5_12 | 1 | -136.33184 | 128.29494 | -1.06 | 0.3232 |

Six-year average:
St. Louis County Commercial Monthly, 2002-2008,
excluding 2003.

The MEANS Procedure

Analysis Variable : comdaily

| Mean | N |
|----------|---|
| 13797.50 | 6 |

Test for time trend and moisture effects:
St. Charles Residential, 1998-2008,
excluding 2003.

The REG Procedure
Model: MODEL1
Dependent Variable: resdaily

| | |
|--|----|
| Number of Observations Read | 12 |
| Number of Observations Used | 10 |
| Number of Observations with Missing Values | 2 |

Analysis of Variance

| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
|-----------------|----|----------------|-------------|---------|--------|
| Model | 2 | 3642.72031 | 1821.36015 | 33.75 | 0.0003 |
| Error | 7 | 377.77353 | 53.96765 | | |
| Corrected Total | 9 | 4020.49384 | | | |

| | | | |
|----------------|-----------|----------|--------|
| Root MSE | 7.34627 | R-Square | 0.9060 |
| Dependent Mean | 270.11809 | Adj R-Sq | 0.8792 |
| Coeff Var | 2.71965 | | |

Parameter Estimates

| Variable | DF | Parameter Estimate | Standard Error | t Value | Pr > t |
|-----------|----|--------------------|----------------|---------|---------|
| Intercept | 1 | 277.04053 | 9.40491 | 29.46 | <.0001 |
| since_90 | 1 | -0.12132 | 0.70076 | -0.17 | 0.8675 |
| pdsi5_12 | 1 | -8.69858 | 1.06017 | -8.20 | <.0001 |

Weather normalized estimates:
St. Charles Residential, 1998-2008,
excluding 2003.

The REG Procedure
Model: MODEL1
Dependent Variable: resdaily

| | |
|--|----|
| Number of Observations Read | 12 |
| Number of Observations Used | 10 |
| Number of Observations with Missing Values | 2 |

Analysis of Variance

| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
|-----------------|----|----------------|-------------|---------|--------|
| Model | 1 | 3641.10273 | 3641.10273 | 76.78 | <.0001 |
| Error | 8 | 379.39111 | 47.42389 | | |
| Corrected Total | 9 | 4020.49384 | | | |

| | | | |
|----------------|-----------|----------|--------|
| Root MSE | 6.88650 | R-Square | 0.9056 |
| Dependent Mean | 270.11809 | Adj R-Sq | 0.8938 |
| Coeff Var | 2.54944 | | |

Parameter Estimates

| Variable | DF | Parameter Estimate | Standard Error | t Value | Pr > t |
|-----------|----|--------------------|----------------|---------|---------|
| Intercept | 1 | 275.46678 | 2.26164 | 121.80 | <.0001 |
| pdsi5_12 | 1 | -8.70413 | 0.99336 | -8.76 | <.0001 |

weather normalized estimates:
St. Charles Residential, 1998-2008,
excluding 2003.

| year | resdaily | normalized |
|------|----------|------------|
| 1998 | 258.165 | 255.643 |
| 1999 | 284.332 | 289.426 |
| 2000 | 259.996 | 264.119 |
| 2001 | 266.647 | 260.343 |
| 2002 | 277.114 | 278.513 |
| 2004 | 260.527 | 253.891 |
| 2005 | 288.002 | 292.657 |
| 2006 | 300.952 | 288.849 |
| 2007 | 280.511 | 286.086 |
| 2008 | 224.934 | 231.652 |
| 2009 | . | 267.945 |
| 2010 | . | 267.945 |

Test for time trend and moisture effects:
St. Charles Commercial, 1998-2008,
excluding 2003.

The REG Procedure
Model: MODEL1
Dependent Variable: comdaily

| | |
|--|----|
| Number of Observations Read | 12 |
| Number of Observations Used | 10 |
| Number of Observations with Missing Values | 2 |

Analysis of Variance

| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
|-----------------|----|----------------|-------------|---------|--------|
| Model | 2 | 16109 | 8054.34190 | 5.75 | 0.0333 |
| Error | 7 | 9806.00680 | 1400.85811 | | |
| Corrected Total | 9 | 25915 | | | |

| | | | |
|----------------|------------|----------|--------|
| Root MSE | 37.42804 | R-Square | 0.6216 |
| Dependent Mean | 1279.16321 | Adj R-Sq | 0.5135 |
| Coeff Var | 2.92598 | | |

Parameter Estimates

| Variable | DF | Parameter Estimate | Standard Error | t value | Pr > t |
|-----------|----|--------------------|----------------|---------|---------|
| Intercept | 1 | 1381.30995 | 47.91648 | 28.83 | <.0001 |
| since_90 | 1 | -7.17594 | 3.57025 | -2.01 | 0.0844 |
| pdsi5_12 | 1 | -14.41747 | 5.40137 | -2.67 | 0.0320 |

Weather normalized estimates:
 St. Charles Commercial, 1998-2008,
 excluding 2003.

The REG Procedure
 Model: MODEL1
 Dependent Variable: comdaily

| | |
|--|----|
| Number of Observations Read | 12 |
| Number of Observations Used | 10 |
| Number of Observations with Missing Values | 2 |

Analysis of Variance

| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
|-----------------|----|----------------|-------------|---------|--------|
| Model | 1 | 10450 | 10450 | 5.41 | 0.0485 |
| Error | 8 | 15465 | 1933.14871 | | |
| Corrected Total | 9 | 25915 | | | |

| | | | |
|----------------|------------|----------|--------|
| Root MSE | 43.96759 | R-Square | 0.4032 |
| Dependent Mean | 1279.16321 | Adj R-Sq | 0.3286 |
| Coeff Var | 3.43721 | | |

Parameter Estimates

| Variable | DF | Parameter Estimate | Standard Error | t Value | Pr > t |
|-----------|----|--------------------|----------------|---------|---------|
| Intercept | 1 | 1288.22426 | 14.43966 | 89.21 | <.0001 |
| pdsi5_12 | 1 | -14.74540 | 6.34222 | -2.32 | 0.0485 |

Weather normalized estimates:
St. Charles Commercial, 1998-2008,
excluding 2003.

| year | comdaily | normalized |
|------|----------|------------|
| 1998 | 1288.19 | 1254.64 |
| 1999 | 1352.91 | 1311.87 |
| 2000 | 1274.30 | 1269.00 |
| 2001 | 1311.77 | 1262.60 |
| 2002 | 1246.96 | 1293.39 |
| 2004 | 1280.61 | 1251.67 |
| 2005 | 1263.30 | 1317.35 |
| 2006 | 1333.01 | 1310.90 |
| 2007 | 1284.28 | 1306.21 |
| 2008 | 1156.32 | 1214.00 |
| 2009 | . | 1275.48 |
| 2010 | . | 1275.48 |

Test for time trend and moisture effects:
St. Joseph Residential, 1998-2008,
excluding 2003.

The REG Procedure
Model: MODEL1
Dependent Variable: resdaily

| | |
|--|----|
| Number of Observations Read | 12 |
| Number of Observations Used | 10 |
| Number of Observations with Missing Values | 2 |

Analysis of Variance

| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
|-----------------|----|----------------|-------------|---------|--------|
| Model | 2 | 1036.32488 | 518.16244 | 8.88 | 0.0120 |
| Error | 7 | 408.56605 | 58.36658 | | |
| Corrected Total | 9 | 1444.89093 | | | |

| | | | |
|----------------|-----------|----------|--------|
| Root MSE | 7.63980 | R-Square | 0.7172 |
| Dependent Mean | 171.86187 | Adj R-Sq | 0.6364 |
| Coeff Var | 4.44532 | | |

Parameter Estimates

| Variable | DF | Parameter Estimate | Standard Error | t Value | Pr > t |
|-----------|----|--------------------|----------------|---------|---------|
| Intercept | 1 | 204.33844 | 9.90165 | 20.64 | <.0001 |
| since_90 | 1 | -2.17586 | 0.72861 | -2.99 | 0.0203 |
| pdsi5_12 | 1 | -4.16803 | 1.37144 | -3.04 | 0.0189 |

weather normalized estimates:
St. Joseph Residential, 1998-2008,
excluding 2003.

The REG Procedure
Model: MODEL1
Dependent Variable: resdaily

| | |
|--|----|
| Number of Observations Read | 12 |
| Number of Observations Used | 10 |
| Number of Observations with Missing Values | 2 |

Analysis of Variance

| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
|-----------------|----|----------------|-------------|---------|--------|
| Model | 2 | 1036.32488 | 518.16244 | 8.88 | 0.0120 |
| Error | 7 | 408.56605 | 58.36658 | | |
| Corrected Total | 9 | 1444.89093 | | | |

| | | | |
|----------------|-----------|----------|--------|
| Root MSE | 7.63980 | R-Square | 0.7172 |
| Dependent Mean | 171.86187 | Adj R-Sq | 0.6364 |
| Coeff Var | 4.44532 | | |

Parameter Estimates

| Variable | DF | Parameter Estimate | Standard Error | t Value | Pr > t |
|-----------|----|--------------------|----------------|---------|---------|
| Intercept | 1 | 204.33844 | 9.90165 | 20.64 | <.0001 |
| since_90 | 1 | -2.17586 | 0.72861 | -2.99 | 0.0203 |
| pdsi5_12 | 1 | -4.16803 | 1.37144 | -3.04 | 0.0189 |

weather normalized estimates:
St. Joseph Residential, 1998-2008,
excluding 2003.

| year | resdaily | normalized |
|------|----------|------------|
| 1998 | 178.198 | 174.058 |
| 1999 | 179.583 | 184.573 |
| 2000 | 194.677 | 182.158 |
| 2001 | 161.547 | 168.004 |
| 2002 | 175.784 | 183.339 |
| 2004 | 163.503 | 164.847 |
| 2005 | 167.303 | 173.347 |
| 2006 | 181.270 | 172.797 |
| 2007 | 167.318 | 166.875 |
| 2008 | 149.435 | 148.621 |
| 2009 | . | 158.785 |
| 2010 | . | 156.609 |

Test for time trend and moisture effects:
St. Joseph Commercial, 1998-2008,
excluding 2003.

The REG Procedure
Model: MODEL1
Dependent Variable: comdaily

| | |
|--|----|
| Number of Observations Read | 12 |
| Number of Observations Used | 10 |
| Number of Observations with Missing Values | 2 |

Analysis of Variance

| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
|-----------------|----|----------------|-------------|---------|--------|
| Model | 2 | 6328.86315 | 3164.43158 | 2.24 | 0.1770 |
| Error | 7 | 9885.80625 | 1412.25804 | | |
| Corrected Total | 9 | 16215 | | | |

| | | | |
|----------------|-----------|----------|--------|
| Root MSE | 37.58002 | R-Square | 0.3903 |
| Dependent Mean | 840.39137 | Adj R-Sq | 0.2161 |
| Coeff Var | 4.47173 | | |

Parameter Estimates

| Variable | DF | Parameter Estimate | Standard Error | t Value | Pr > t |
|-----------|----|--------------------|----------------|---------|---------|
| Intercept | 1 | 902.52291 | 48.70598 | 18.53 | <.0001 |
| since_90 | 1 | -3.81221 | 3.58402 | -1.06 | 0.3228 |
| pdsi5_12 | 1 | -12.50553 | 6.74609 | -1.85 | 0.1062 |

Six-year average:
St. Joseph Commercial, 2001-2008,
excluding 2003 and 2006.

The MEANS Procedure

Analysis Variable : comdaily

| Mean | N |
|-------------|---|
| 822.3176858 | 6 |

Test for time trend and moisture effects:
 Joplin Residential, 1998-2008,
 excluding 2003.

The REG Procedure
 Model: MODEL1
 Dependent Variable: resdaily

| | |
|--|----|
| Number of Observations Read | 12 |
| Number of Observations Used | 10 |
| Number of Observations with Missing Values | 2 |

Analysis of Variance

| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
|-----------------|----|----------------|-------------|---------|--------|
| Model | 2 | 1550.22911 | 775.11455 | 5.72 | 0.0337 |
| Error | 7 | 948.19479 | 135.45640 | | |
| Corrected Total | 9 | 2498.42390 | | | |

| | | | |
|----------------|-----------|----------|--------|
| Root MSE | 11.63857 | R-Square | 0.6205 |
| Dependent Mean | 193.42902 | Adj R-Sq | 0.5120 |
| Coeff Var | 6.01697 | | |

Parameter Estimates

| Variable | DF | Parameter Estimate | Standard Error | t Value | Pr > t |
|-----------|----|--------------------|----------------|---------|---------|
| Intercept | 1 | 213.46098 | 15.13251 | 14.11 | <.0001 |
| since_90 | 1 | -1.41918 | 1.13795 | -1.25 | 0.2525 |
| pdsi5_12 | 1 | -5.97225 | 2.14024 | -2.79 | 0.0269 |

Weather normalized estimates:
 Joplin Residential, 1998-2008,
 excluding 2003.

The REG Procedure
 Model: MODEL1
 Dependent Variable: resdaily

| | |
|--|----|
| Number of Observations Read | 12 |
| Number of Observations Used | 10 |
| Number of Observations with Missing Values | 2 |

Analysis of Variance

| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
|-----------------|----|----------------|-------------|---------|--------|
| Model | 1 | 1339.54562 | 1339.54562 | 9.25 | 0.0160 |
| Error | 8 | 1158.87828 | 144.85978 | | |
| Corrected Total | 9 | 2498.42390 | | | |

| | | | |
|----------------|-----------|----------|--------|
| Root MSE | 12.03577 | R-Square | 0.5362 |
| Dependent Mean | 193.42902 | Adj R-Sq | 0.4782 |
| Coeff Var | 6.22232 | | |

Parameter Estimates

| Variable | DF | Parameter Estimate | Standard Error | t Value | Pr > t |
|-----------|----|--------------------|----------------|---------|---------|
| Intercept | 1 | 195.16829 | 3.84878 | 50.71 | <.0001 |
| pdsi5_12 | 1 | -6.56332 | 2.15833 | -3.04 | 0.0160 |

Weather normalized estimates:
Joplin Residential, 1998-2008,
excluding 2003.

| year | resdaily | normalized |
|------|----------|------------|
| 1998 | 196.758 | 184.593 |
| 1999 | 199.261 | 198.475 |
| 2000 | 206.560 | 200.304 |
| 2001 | 199.739 | 194.528 |
| 2002 | 192.357 | 198.409 |
| 2004 | 189.519 | 185.955 |
| 2005 | 183.506 | 206.539 |
| 2006 | 222.494 | 206.556 |
| 2007 | 185.596 | 193.117 |
| 2008 | 158.500 | 165.814 |
| 2009 | . | 190.731 |
| 2010 | . | 190.731 |

Test for time trend and moisture effects:
 Joplin Commercial, 1998-2008,
 excluding 2003.

The REG Procedure
 Model: MODEL1
 Dependent Variable: comdaily

| | |
|--|----|
| Number of Observations Read | 12 |
| Number of Observations Used | 10 |
| Number of Observations with Missing Values | 2 |

Analysis of Variance

| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
|-----------------|----|----------------|-------------|---------|--------|
| Model | 2 | 63256 | 31628 | 11.70 | 0.0059 |
| Error | 7 | 18923 | 2703.33417 | | |
| Corrected Total | 9 | 82179 | | | |

| | | | |
|----------------|-----------|----------|--------|
| Root MSE | 51.99360 | R-Square | 0.7697 |
| Dependent Mean | 937.66777 | Adj R-Sq | 0.7039 |
| Coeff Var | 5.54499 | | |

Parameter Estimates

| Variable | DF | Parameter Estimate | Standard Error | t Value | Pr > t |
|-----------|----|--------------------|----------------|---------|---------|
| Intercept | 1 | 642.35164 | 67.60225 | 9.50 | <.0001 |
| since_90 | 1 | 23.21675 | 5.08360 | 4.57 | 0.0026 |
| pdsi5_12 | 1 | -24.53434 | 9.56120 | -2.57 | 0.0372 |

Weather normalized estimates:
Joplin Commercial, 1998-2008,
excluding 2003.

The REG Procedure
Model: MODEL1
Dependent Variable: comdaily

| | |
|--|----|
| Number of Observations Read | 12 |
| Number of Observations Used | 10 |
| Number of Observations with Missing Values | 2 |

Analysis of Variance

| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
|-----------------|----|----------------|-------------|---------|--------|
| Model | 2 | 63256 | 31628 | 11.70 | 0.0059 |
| Error | 7 | 18923 | 2703.33417 | | |
| Corrected Total | 9 | 82179 | | | |

| | | | |
|----------------|-----------|----------|--------|
| Root MSE | 51.99360 | R-Square | 0.7697 |
| Dependent Mean | 937.66777 | Adj R-Sq | 0.7039 |
| Coeff Var | 5.54499 | | |

Parameter Estimates

| Variable | DF | Parameter Estimate | Standard Error | t Value | Pr > t |
|-----------|----|--------------------|----------------|---------|---------|
| Intercept | 1 | 642.35164 | 67.60225 | 9.50 | <.0001 |
| since_90 | 1 | 23.21675 | 5.08360 | 4.57 | 0.0026 |
| pdsi5_12 | 1 | -24.53434 | 9.56120 | -2.57 | 0.0372 |

weather normalized estimates:
Joplin Commercial, 1998-2008,
excluding 2003.

| year | comdaily | normalized |
|------|----------|------------|
| 1998 | 843.89 | 788.55 |
| 1999 | 870.39 | 863.66 |
| 2000 | 881.08 | 893.72 |
| 2001 | 848.65 | 895.34 |
| 2002 | 912.16 | 933.07 |
| 2004 | 919.71 | 932.95 |
| 2005 | 985.84 | 1033.11 |
| 2006 | 1076.18 | 1056.39 |
| 2007 | 1124.02 | 1029.37 |
| 2008 | 914.75 | 950.52 |
| 2009 | . | 1066.88 |
| 2010 | . | 1090.10 |

Test for time trend and moisture effects:
 Jefferson City Residential, 1998-2008,
 excluding 2003.

The REG Procedure
 Model: MODEL1
 Dependent Variable: resdaily

| | |
|--|----|
| Number of Observations Read | 12 |
| Number of Observations Used | 10 |
| Number of Observations with Missing values | 2 |

Analysis of Variance

| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
|-----------------|----|----------------|-------------|---------|--------|
| Model | 2 | 1030.03144 | 515.01572 | 7.52 | 0.0181 |
| Error | 7 | 479.71690 | 68.53099 | | |
| Corrected Total | 9 | 1509.74834 | | | |

| | | | |
|----------------|-----------|----------|--------|
| Root MSE | 8.27834 | R-Square | 0.6823 |
| Dependent Mean | 162.60290 | Adj R-Sq | 0.5915 |
| Coeff Var | 5.09114 | | |

Parameter Estimates

| Variable | DF | Parameter Estimate | Standard Error | t value | Pr > t |
|-----------|----|--------------------|----------------|---------|---------|
| Intercept | 1 | 181.40473 | 10.59075 | 17.13 | <.0001 |
| since_90 | 1 | -1.41480 | 0.78931 | -1.79 | 0.1162 |
| pdsi5_12 | 1 | -4.23743 | 1.23076 | -3.44 | 0.0108 |

weather normalized estimates:
 Jefferson City Residential, 1998-2008,
 excluding 2003.

The REG Procedure
 Model: MODEL1
 Dependent Variable: resdaily

| | |
|--|----|
| Number of Observations Read | 12 |
| Number of Observations Used | 10 |
| Number of Observations with Missing Values | 2 |

Analysis of Variance

| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
|-----------------|----|----------------|-------------|---------|--------|
| Model | 1 | 809.85108 | 809.85108 | 9.26 | 0.0160 |
| Error | 8 | 699.89726 | 87.48716 | | |
| Corrected Total | 9 | 1509.74834 | | | |

| | | | |
|----------------|-----------|----------|--------|
| Root MSE | 9.35346 | R-Square | 0.5364 |
| Dependent Mean | 162.60290 | Adj R-Sq | 0.4785 |
| Coeff Var | 5.75233 | | |

Parameter Estimates

| Variable | DF | Parameter Estimate | Standard Error | t Value | Pr > t |
|-----------|----|--------------------|----------------|---------|---------|
| Intercept | 1 | 163.01170 | 2.96087 | 55.06 | <.0001 |
| pdsi5_12 | 1 | -4.23087 | 1.39059 | -3.04 | 0.0160 |

weather normalized estimates:
Jefferson City Residential, 1998-2008,
excluding 2003.

| year | resdaily | normalized |
|------|----------|------------|
| 1998 | 158.444 | 151.567 |
| 1999 | 177.196 | 164.826 |
| 2000 | 164.768 | 172.499 |
| 2001 | 171.011 | 157.564 |
| 2002 | 162.113 | 167.819 |
| 2004 | 151.170 | 153.815 |
| 2005 | 163.060 | 169.231 |
| 2006 | 181.964 | 176.762 |
| 2007 | 159.993 | 163.816 |
| 2008 | 136.311 | 148.130 |
| 2009 | . | 159.811 |
| 2010 | . | 159.811 |

Four-year average:
Jefferson City Commercial, 2004-2008,
excluding 2003.

NOTE: No test for trend could be made,
and four-year average was used, due to
earlier years having a much larger
number of commercial customers.

The MEANS Procedure

Analysis Variable : comdaily

| Mean | N |
|-------------|---|
| 746.6317106 | 4 |