# Missouri-American Water Company Indicated Common Equity Cost Rate Through Use of the Single Stage Discounted Cash Flow Model for the Proxy Group of Six AUS Utility Reports Water Companies and the Proxy Group of Eight AUS Utility Reports Natrual Gas Distribution Companies

	<u>1</u>	<u>2</u>	<u>3</u>	<u>4</u>	<u>5</u>
	Average Dividend Yield (1)	Dividend Growth Component (2)	Adjusted Dividend Yield (3)	Growth Rate (4)	Indicated Common Equity Cost Rate (5)
Proxy Group of Six AUS Utility Reports Water Companies					
American States Water Co. Aqua America, Inc. California Water Service Group Middlesex Water Company SJW Corporation York Water Company	2.81 % 3.07 3.07 4.70 2.91 	0.12 % 0.14 0.13 0.16 0.15 0.10	2.93 % 3.21 3.20 4.86 3.06 3.53	8.25 % 9.10 8.40 7.00 10.00 6.00	11.18 % 12.31 11.60 11.86 13.06 9.53
Average	<u>3.33</u> %	<u>0.13</u> %	<u>3.47</u> %	<u>8.13</u> %	<u>11.59</u> %
Median	3.07 %	0.14 %	<u>3.21</u> %	<u>8.33</u> %	<u>11.73</u> %
Proxy Group of Eight AUS Utility Reports Gas Distribution					
Companies  AGL Resources, Inc. Atmos Energy Corp. Delta Natural Gas Company Laclede Group, Inc. Northwest Natural Gas Company Piedmont Natural Gas Co., Inc. Southwest Gas Corporation WGL Holdings, Inc.	4.96 % 4.74 5.02 4.75 3.74 4.49 3.79 4.45	0.11 % 0.10 0.08 0.08 0.09 0.14 0.09 0.09	5.07 % 4.84 5.10 4.83 3.83 4.63 3.88 4.54	4.35 % 4.40 3.00 3.50 4.90 6.25 4.75 4.00	9.42 % 9.24 8.10 8.33 8.73 10.88 8.63 8.54
Average	<u>4.49</u> %	<u>0.10</u> %	<u>4.59</u> %	<u>4.39</u> %	<u>8.98</u> %
Median	<u>4.62</u> %	0.09%	<u>4.73</u> %	<u>4.38</u> %	<u>8.68</u> %

#### Notes:

- (1) From Schedule PMA-8.
- (2) This reflects a growth rate component equal to one-half the conclusion of growth rate (from Schedule PMA-9) x Column 1 to reflect the periodic payment of dividends (Gordon Model) as opposed to the continuous payment. Thus, for American States Water Co.,  $2.81\% \times (1/2 \times 8.25\%) = 0.12\%$ .
- (3) Column 1 + Column 2.
- (4) From page 1 Schedule PMA-9.
- (5) Column 3 + Column 4.

### Missouri-American Water Company Derivation of Dividend Yield for Use in the <u>Discounted Cash Flow Model</u>

		Dividend Yiel	d
		Average	
		of	Average
	Spot	Last 3	Dividend
	(9/30/2009)(1)	Months (2)	Yield (3)
Proxy Group of Six AUS Utility Reports			
Companies			
American States Water Co.	2.76 %	2.85 %	2.81 %
Agua America, Inc.	3.06	3.09	3.07
California Water Service Group	3.03	3.11	3.07
Middlesex Water Company	4.72	4.69	4.70
SJW Corporation	2.89	2.94	2.91
York Water Company	3.64	3.23	3.43
Average	<u>3.35</u> %	3.32 %	<u>3.33</u> %
Median	<u>3.05</u> %	<u>3.10</u> %	3.07 %
Proxy Group of Eight AUS Utility Reports			
Companies			
AGL Resources Inc.	4.88 %	5.04 %	4.96 %
Atmos Energy Corporation	4.68	4.80	4.74
Delta Natural Gas Company	4.91	5.13	5.02
Laclede Group, Inc.	4.79	4.70	4.75
Northwest Natural Gas Co.	3.79	3.70	3.74
Piedmont Natural Gas Co., Inc.	4.51	4.46	4.49
Southwest Gas Corporation	3.72	3.85	3.79
WGL Holdings, Inc.	4.44	4.45	4.45
Average	<u>4.47</u> %	4.52 %	4.49 %
Median	<u>4.60</u> %	<u>4.58</u> %	4.62 %

### Notes: (1)

The spot dividend yield is the current annualized dividend per share divided by

(3) Equal weight has been given to the 3-month average and spot dividend yield.

Source of Information: S&P Stock Guides yahoo.finance.com

the spot market price on 9/30/2009.

(2) The average 3-month dividend yield was computed by relating the indicated annualized dividend rate and market price on the last trading day of each of the Three months ended 9/30/2009.

## Missouri-American Water Company Current Institutional Holdings and Individual Holdings for the Proxy Group of Six AUS Utility Reports Water Companies and the Proxy Group of Eight AUS Utility Reports Natrual Gas Distribution Companies

	<u>1</u>	<u>2</u>
	September 30, 2009 Percentage of Institutional Holdings	September 30, 2009 Percentage of Individual Holdings (1)
Proxy Group of Six AUS Utility Reports Water Companies		
American States Water Co.	57.14 %	42.86 %
Aqua America, Inc.	44.68	55.32
California Water Service Group	47.91	52.09
Middlesex Water Company	36.45	63.55
SJW Corporation	47.03	52.97
York Water Company	20.18	79.82
Average	42.23 %	<u>57.77</u> %
Proxy Group of Eight AUS Utility		
Reports Gas Distribution Companies		
AGL Resources, Inc.	59.32 %	40.68 %
Atmos Energy Corp.	58.53	41.47
Delta Natural Gas Company	17.54	82.46
Laclede Group, Inc.	47.52	52.48
Northwest Natural Gas Company	58.10	41.90
Piedmont Natural Gas Co., Inc.	46.30	53.70
Southwest Gas Corporation	73.24	26.76
WGL Holdings, Inc.	61.76	38.24
Average	<u>52.79</u> %	<u>47.21</u> %

Notes: (1) (1 - column 1).

Source of Information: pro.edgar-online.com, 9/30/09

### Missouri-American Water Company Historical and Projected Growth

<u>2</u>

<u>3</u>

	Value Line Projected 2006- '08 to 2012-'14 Growth Rate (1)	Reuters Mean C Projected Five N Growth R EPS	Year EPS	Average Projected Five Year Growth Rate in EPS (2)
Proxy Group of Six AUS Utility Reports				
Water Companies American States Water Co. Aqua America, Inc. California Water Service Group Middlesex Water Company SJW Corporation York Water Company	9.50 % 10.00 9.00 7.00 10.00 6.00	7.00 % 8.20 7.80 NA NA 6,00	[2] [6] [4] [NA] [NA] [1]	8.25 % 9.10 8.40 7.00 10.00 6.00
Average	<u>8.58</u> %	<u>7.25</u> %		<u>8.13</u> %
Median	<u>9.25</u> %	7.40 %		<u>8.33</u> %
Proxy Group of Eight AUS Utility Reports Gas Distribution Companies AGL Resources, Inc. Atmos Energy Corp. Delta Natural Gas Company	3.50 % 4.00 3.00	5.20 % 4.80 3.00	[3] [6] [1]	4.35 % 4.40 3.00
Laclede Group, Inc. Northwest Natural Gas Company Piedmont Natural Gas Co., Inc. Southwest Gas Corporation WGL Holdings, Inc.	3.50 5.00 5.50 4.50 4.00	NA 4.80 7.00 5.00 4.00	[NA] [2] [2] [3] [1]	3.50 4.90 6.25 4.75 4.00
Average	4.13 %	4.83 %		4.39 %
Median	4.00 %	4.80_%		4.38_%

NA= Not Available

Notes: (1) As shown on pages 2 through 15 of this Schedule. (2) Average of Columns 1 and 2.

Source of Information: Value Line Investment Survey, July 24, and September 11, 2009 Reuters Company Research ( Printed September 29, 2009)

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1.90 2.43 2.19 2.40	2.58	3.11	4.30	3.03	3.18	2.68	3.76 13.97	5.03 15.01	4.24 15.72	3.91 16.64	2,89 17,53	4.45 17.95	4.25 18.80	4.30 18.95	Cap'l Sp Book Va			4.50 22.00
9.95 10.07 10.29 11.01 11.71 11.77 11.77 13.33	11.24 13.44	11.48 13.44	11.82	12.74 15.12	13.22 15.12	14.05 15.18	15.21	16.75	16.80	17.05	17.23	17.30	18,50	18.75	Commo	Shs Ou	lst'g c	20.00
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.79   .84   .78   .79   5.3%   6.6%   6.7%   5.8%	5.5%	5.0%	4.2%	4.2%	3.9%	3.6%	3.5%	3.6%	3.1%	2.5%	2.5%	2.9%	estin	ales	Avg Ann	'i Div'd Y	leld	2.2%
CAPITAL STRUCTURE as of 3/31		mill	173.4	184.0	197.5	209.2	212.7	228.0	236.2	268.6 23.1	301.4 28.0	318.7 26.8	345 32.0		Revenue Net Prof			435 53.0
Total Debt \$361.5 mill. Due in 5 \ LT Debt \$306.5 mill. LT Interes	st \$21.0 n		16.1 46.0%	18.0 45.7%	20.4 43.0%	20.3 38.9%	11.9 43.5%	16.5 37.4%	47.0%	40.5%	42.6%	37.8%	35.0%	37.5%	Income	Tax Rate		40.0%
(LT interest earned: 3.6x: total inter coverage: 3.4x)	resi (50% o	f Cap'l)	 E4 00/	47.5%	54.9%	52.0%	52.0%	47.7%	50.4%	12.2% 48.6%	8.5% 46.9%	6,9% 46.2%	5.0% 46.5%	5.0% 47.5%	AFUDC !			5.0% 46.5%
Leases, Uncapitalized: Annual re	ntals \$2.9	mill.	51.0% 48.4%	47.5% 51.9%	44.7%	48.0%	48.0%	52.3%	49.6%	51.4%	53.1%	53.8%	53.5%	52,5%	Commo	Equity F	?atlo	53,5%
Pension Assets-12/08 \$54.2 mill. Oblig. \$94.5 mill.			328.2 449.6	371.1 509.1	447,6 539,8	444.4 563.3	442.3 602.3	480.4 664.2	532.5 713.2	551.6 750.6	569.4 776.4	577.0 825.3	650 870		Total Ca Net Plan		11)	825 1025
Pfd Stock None.			6.6%	6.4%	6.1%	6,5%	4.6%	5.2%	5.4%	6.0%	6.7%	6.4%	6.5%	7.5%	Return o	n Total C		8.5%
Common Stock 17,326,742 shs. MARKET CAP: \$625 million (Sm:	ell Can)		10.0% 10.1%	9.2% 9.3%	10.1% 10.1%	9.5% 9.5%	5.6% 5.6%	6.6%	8.5% 8.5%	8.1%	9.3% 9.3%	8.6% 8.6%	9.0%		Return o Return o			12.0% 12.0%
CURRENT POSITION 2007		3/31/09	2.9%	3.0%	3.6%	3.3%	NMF	1.0%	2.8%	2.7%	3.9%	3.1%	3.5%	4.5%	Retained All Div'd	to Com	Eq	6.0% 48%
(\$MLL) Cash Assets 1.7	7.3 14.3	24.9 13.6	72%	6B%	65%	65% States W	113%	84%	67%	67%	58% ers in 1	64%	of Big Be					
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													Ear	nings Pr	h Persis edictabil	ity		75 65
<ul> <li>2009, Value Line Publishing, Inc. All r</li> <li>THE PUBLISHER IS NOT RESPONSIBLE of it may be reproduced, resold, stored or tra</li> </ul>	ights resen	ved. Factor ERRORS	al material DR OMISSI	is obtained ONS HER	I from son EIN, This i	nces believ	red to be s strictly fo	reliable an r subscribe	d is provid r's own, no	ed without in-commerc	warranties cial, internal	of any kla use. No p	nd. art 10	subsc	ibe e	11 1-8	0.088	00/6
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AQUA AMERICA	NYSE-	WIR		PI	CENT RICE	<u> 17.4</u>	7 PIE RATIO		U \ Media		RELATIVI P/E RATI	0 1.0		3.1	%			
IMELINESS 3 Lowered 6/26/09	High: Low:	11.5 7.2	11.5 7.6	12.0 6.3	14.8 9.4	15.0 9.6	16.8 11.8	18.5 14.2	29.2 17.5	29.8 20.1	26.6 18.9	22.0 12.2	21.5 16.1			Target 2012	Price 2013	
AFETY 3 Lowered 8/1/03	LEGEND	S x Divide	nds p sh		HSTER VALUE													-64
ECHNICAL 4 Raised 7/10/09 ETA .65 (1.00 = Market)	Relat 3-for-2 split 4-for-3 split	tive Price 7/96	nds p sh lerest Rate s Strength		Market Market				4-	for-3								<del>+ 48</del> + 40
2012-14 PROJECTIONS Ann'l Total	1 5 for 4 sold	1/98 12/00 12/01		-	照逐			(nr-4	<u>•</u> •	111	<u> </u>							1-32 24
Price Gain Return gh 40 (+130%) 26%	5-for-4 split 4-for-3 split	12/03 12/05			ENGLY.		1			11111111	mally		1110					王20 16
w 25 (+45%) 13% nsider Decisions	Shaded an	s ea: prior	recession				111111	''''''''''				-111						112
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993 1994 1995 1996 1.70 1.82 1.84 1.86	1997 1	2.09	1999 2.41	2,46	2.70	2.85	2.97	3.48	3,85	4.03	4.52	4.63	5,00	5,30	Revenue	s per sh		6.
.42 .42 .47 .50	.56	,61	.72	.76	.86	.94 .54	.96 .57	1.09 .64	1.21 .71	1,26 .70	1.37	1.42 .73	1.55 .85	1.65 .90	"Cash Fl Earnings			2.1
.24 .26 .29 .30 .21 .21 .22 .23	.34	.40 .26	.42 .27	.47 .28	.51 .30	,32	.35	.37	.40	.44	.48	.51	.54	.56	Div'd De	i'd per s	h <sup>B</sup> #	
.47 .46 .52 .48 2.29 2.41 2.46 2.69	.58 2.84	.82 3.21	.90 3.42	1.16 3.85	1.09 4.15	1.20 4.36	1.32 5.34	1.54 5.89	1.84 6.30	2.05 6.96	1,79 7,32	1,98 7.82	2.10 8.05	2.20 8.35	Cap'i Spa Book Val			2. 10.
2,29 2.41 2.46 2.69 59,40 59,77 63,74 65,75	67.47	72.20	106.80	111.82	113.97	113.19	123.45	127.18	128.97	132.33	133.40	135.37	136.00	136.50	Common	Shs Out	st'g C	138,
14.4 13.5 12.0 15.6 .85 .89 .80 .98	17.8 1.03	22.5 1.17	21.2 1.21	18.2 1.18	23.6 1.21	23.6 1.29	24.5 1.40	25.1 1.33	31.8 1.69	34.7 1.87	32.0 1.70	24.9 1.50	Bold fig Value	Line	Avg Ann' Relative			25 1.
5.9% 6.0% 6.2% 4.9%	3.9%	2.9%	3.0%	3.3%	2.5%	2.5%	2.5%	2.3%	1.8%	1.8%	2.1%	2.8%	estin		Avg Ann	l Div'd Y		2.0
APITAL STRUCTURE as of 3/31 of all Debt \$1338.1 mill. Due in 5 \		mill	257.3	275.5	307.3	322.0 62.7	367.2 67.3	442.0 80.0	496,8 91.2	533.5 92.0	602.5 95.0	627.0 97.9	680 115		Revenue Net Profi			9
Debt \$1226.2 mill. LT Interes	st \$65.0 mil	1.	45.0 38.4%	50.7 38.9%	58.5 39.3%	38.5%	39.3%	39.4%	38.4%	39.6%	38,9%	39.7%	39.0%	39.0%	Income T	ax Rate		39,0
T interest earned: 3.4x; total inter 4x)	rest coverage 54% of 0			52.0%	52.2%	54.2%	51.4%	50.0%	52.0%	51.6%	2.9% 55.4%	3.1% 54.1%	3.5% 54.0%		AFUDC 9			2.: 49.0
ension Assets-12/08 \$112.2 mil	l <b>.</b>		52.9% 46.7%	47.8%	47.7%	45.8%	48.6%	50.0%	48.0%	48.4%	44.6%	45.9%	46.0%	46.0%	Common	Equity F	tatio	51.
	blig. \$204.7	7 mill.	782.7	901.1	990.4 1368.1	1076.2 1490.8	1355.7 1824.3	1497.3 2069.8	1690.4 2280.0	1904.4 2506.0	2191.4 2792.8	2306.6 2997.4	2385 3150		Total Cap Net Plan		11)	28 36
ommon Stock 135,649,486 shar s of 4/24/09	es		1135.4 7.6%	1251.4 7.4%	7.8%	7.6%	6.4%	6.7%	6.9%	6.4%	5.9%	5.7%	6.5%	6.5%	Return o	n Total C		6.5
	Canl		12.2% 12.3%	11.7% 11.7%	12.3% 12.4%	12.7% 12.7%	10.2% 10.2%	10.7% 10.7%	11.2% 11.2%	10.0% 10.0%	9.7%	9.3% 9.3%	10.5%		Return o			11.5 11.5
MARKET CAP: \$2.4 billion (Mid C CURRENT POSITION 2007		31/09	4.3%	.4.7%	5.1%	5.2%	4.2%	4.6%	4.9%	3.7%	3.2%	2.8%	4.0%	4.5%	Retained	to Com I	Eq D	5.5
(\$MILL) Cash Assels 14.5	14.9 84.5	16.7	65%	60%	59%	59%	59%	57%	56%	63%	67%	70%	64%		All Div'd: 8: reside			53
tecelvables 82.9 oventory (AvgCst) 8.8 other 9.3	9.8 11.8	77.3 9.4 11.3	and wa	ESS: Aq Islewaler	ullilies	hat serve	e approxl	malely th	ree millio	on resi-	14%; in	dustrial 8	& other,	26%. Off	ficers and	director	s own	1.3%
Surrent Assets 115.5	121.0	114.7		n Penns Florida,							ficer: N	icholas D	eBenedio	dis. Inco	Chairman rporated:	Pennsylv	vania. A	ddres
ccts Payable 45.8 ebt Due 80.8		27.2 111.9	four no	n-water Acquired	business	es in '91	; telemar	keling gi	oup in '9	93; and	762 We	st Lanca 610-525	ster Aver	nue, Bryn demel: w	Mawr, P ww.aquai	ennsylva america.c	ınia 190 com.	10. T
		52.9 192.0		a Am											s in V			inty
	329% 3	325% 06.'08	thus	far	in 20	09. T	hat ca	n be	attrib	uted	Penn	sylva	nia; t	he wa	ater a Comp	nd wa	astev	vate
change (per sh) 10 Yrs. 5 Yr	rs. to'12	2-'14	over	ly to t the p	ast v	ear. A	n exp	anded	custo	mer	Sanii	tarv (	Compa	anv. v	vhich	serve	rou	ghl
Cash Flow" 9.5% 8.	0% 7 .5% 10.	5% 5% 0%	base	, mad helpe	le pos	sible	by a	cquisi	tions,	has	550	custo	mers,	comi	bined, Coun	in tv. P	Wyor ennsy	nin vlva
ividends 7.0% 8.	.0% 4.	5% 5%	the s	slowida	ii nwo	ı the	hoūsii	ng inc	lustry	and	nia;	and	the	Kra	ıtzervi	lle l	Muni	cipa
cal- QUARTERLY REVENUES		Full		sale o ided a							Auth	ority reside	water	syst Snyd	em, s der Co	erving untv.	g rou Peni	nsy)
ndar Mar.31 Jun.30 Sep.30		Year	ture	shar	e ne	t star	nds to	) clim	ıb aro	ound	vania	a. Eve	en exc	ludin	g futu	re ac	quisi	tion
006   117.9   131.7   147.0 007   137.3   150.6   165.5	149.1	533.5 602.5	16%	to \$	0.85, eratir	this :	year.	Furth	er ex	pan- able	(beca	use of with	t the :	many strate	uncer egy), v	tainti ve th	ink A	Soc Agu
008   139.3   151.0   177.1 009   154.5   167   185		627.0 680	the	ootton	n line	to ad	vance	anot	her 69	%, to	Ame	rica is	сара	ble of	regis	tering	g hea	lth
010 168 181 195	181	725		0 a sh com				an ac	tive :	par-		al bo horiz		ine g	ains (	over	tne z	.UI
Cal- ndar Mar.31 Jun.30 Sep.30		Full Year	ticij	ant i	in th	e ong	going	cons	olida	tion	The	stock	's ris	k-adj	usted	, tota	d ret	ur.
.006 .13 .17 .21	.19	.70		iin th and							stead	Iy (a	lbeit	unsp	ecent, ectacı	ılar)	divi	den
2007 .13 .17 .22 2008 .11 .17 .26	.19 .19	.71 .73	comi	olianc	e wit	h qu	ality	stan	dards	for	grow	th we	envis	sion_fc	or the	comp	any g	goin
2009 .14 .20 .28	.23	.85	whe	king re a n	umbe	r of t	he ma	uny sr	nall w	ater	Stab	ard. ility	rating	g and	o, the I low	er-tha	in-ma	ırke
2010 .15 .22 .30 Cal- QUARTERLY DIVIDENDS F	.23 AID B =	.90 Full	supr	liers	in the	e Unit	ted St	ates	nave	been	Beta	coef	ficient	. Coi	nserva	itive	inve	stor
ndar Mar.31 Jun.30 Sep.30	Dec.31	Year	stru	ggling ouyer	nnar m	ıcıaily. arket	. Inis whe	nas r rebv	esuite a v	u in well-	But	for t	he co	mine	ok her six 1	to 12	moi	ıth
.098 .098 .098 .005 .107 .107 .115	.107 .115	.40 .44	capi	talized	i com	pany,	like	Agua	Ame	rica,	thes	e sha	res :	are r	anke	d to	perf	ori
2007 .115 .115 .125	.125	.48	low	enlarg cost.	ge its The 1	custor atest	ner ba additi	ase at ons f	relati	port-		in li ages.		in ti	he br			
								,	C						rr	T 1	y 24,	201
2008 .125 .125 .125 2009 .135 .135	.135	.51	folio	inclu	ide C	larenc	ton W	ater	Comp	апу,	rrea	el ick i		rris, I.	7.1 Financia			B-1

dilluted intereating. Excit. Interest. (2015) (25): 101, 26; 102, 56; 103, 46.

9 (114): 100, 26; 101, 26; 102, 56; 103, 46.

100. \*\* Divid, reinvestment plan available (5% discount). (C) In millions, adjusted for stock

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alifornia wa	TER	NYSI	E-CWT	RI P		36.2	7 P/E RATIO		3 (Trailir Media		RELATIVE P/E RATIO	) [.]		3.3	%			
MELINESS 3 Lowered 7/3/09	High: Low:	33.8 20.8	32.0 22.6	31.4 21.5	28.6 22.9	26.9 20.5	31.4 23.7	37.9 26.1	42.1 31.2	45.8 32.8	45.4 34.2	46.6 27.7	48.3 33.5			Target 2012		
FETY 3 Loweled 7/27/07 CHNICAL 4 Raised 7/10/09	LEGEN	DS 3 x Divide ded by in	nds p sh terest Rate e Strength		ENGAGERA LENGERS													-12
TA .80 (1.00 = Market)	2-10f-1 SDII	IC 1198	Strength		問題													+96 +80
Ann'i Total	Options: 'Ye Shaded a Latest rece	area: prior	recession gan 12/07		超麗麗													+64 +48
Price Gain Return h 65 (+80%) 18% v 45 (+25%) 9%					記談				m***1	111/11/11/11	111111111111111111111111111111111111111	哂世	11110					+40 +32
N 45 (+25%) 9%	1112411	4	<u> </u>	11 <sub>11111111</sub>		արա	111111111111111111111111111111111111111	thui,				1						-24
	<u>:!}</u>	••		****	1232	····						:						12
lons 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0						t	****	,		*******		liciliill	Illili			RETUR	N 6/09 VLARITIL	["
302008 402008 102009	Percent	9 -													1 yr.	THIS STOCK 15.9 12.2	-14.0 -14.4	þ
	shares Iraded	6 3	111111111	Hillim	1310		<u> </u>							5545	3 yr. 5 yr.	55.3	5.1	-
	1997 15,48	1998 14.76	1999 15.96	2000 16.16	2001 16.26	2002 17.33	16,37	2004 17.18	2005 17.44	2006 16,20	2007 17.76	2008 19.80	2009	2010	Revenue	E LINE Pl s per sh	JB., ING	24.
2.25 2.02 2.07 2.50	2.92	2.60	2.75	2.52	2.20	2.65	2.51	2.83	3.03	271	3.12	3.72	4.15	4.35		ow" per s		4. 2
1.35 1.22 1.17 1.51 .96 .99 1.02 1.04	1.83	1.45 1.07	1.53 1.09	1.31 1.10	.94 1.12	1.25 1.12	1.21 1.12	1.46 1.13	1.47 1.14	1.34 1.15	1.50 1.16	1.90 1.17	2.10 1.18	2.20 1.19	Div'd De	ci'd per s	hB≡	1
2.53 2.26 2.17 2.83	2.61 13.00	2.74 13.38	3,44 13,43	2.45 12.90	4.09 12.95	5.82 13.12	4.39 14.44	3.73 15.66	4.01 15.79	4.28 18.15	3.68 18.50	4.82 19.44	4.75 19.95	4.80 20.60	Cap'l Sp Book Val			5 22
1.38 12.49 12.54 12.62	12.62	12.62	12.94	15,15	15.18	15.18	16.93	18.37	18,39	20.66	20.67	20.72 19.8	21.00	21.25	Commor Avg Ann	Shs Out	st'g D	22
13.6 14.1 13.7 11.9 .80 .92 .92 .75	12.6	17.8 .93	17.8 1.01	19.6 1.27	27.1 1.39	19.8 1.08	22.1 1.26	20.1 1.06	24.9 1.33	29.2 1.58	26.1 1.39	1.20	Bold figi Value estin	Line	Relative	P/E Ratio	١ ١	1
.2% 5.8% 6.4% 5.8%	4.6%	4.2%	4.0%	4.3%	4.4%	4.5%	4.2%	3.9%	3.1%	2.9% 334.7	3.0% 367.1	3.1% 410.3	450		Avg Ann Revenue			2.
PITAL STRUCTURE as of 3/31/0 lai Debt \$342.1 mill. Due in 5 Yr	s \$80.0 i		206.4 19.9	244.8 20.0	246.8 14.4	263.2 19.1	277.1 19.4	315.6 26.0	27.2	25.6	31.2	39.8	45.0	47.0	Net Profi	t (\$mill)		ε
Debt \$287.2 mill. LT Interest			37.9%	42.3%	39.4%	39.7%	39.9% 10.3%	39.6% 3.2%	42.4% 3.3%	37.4% 10.6%	39.9% 8.3%	37.7% 8.6%	37.5% 8.5%		Income 1 AFUDC %		rofit	39. 8.
interest earned: 4.6x; total int. co	v.: 4.4x)	1	46.9%	48.9%	50.3%	55.3%	50.2%	48.6%	48.3%	43.5%	42.9% 56.6%	41.6% 58.4%	48.0% 52.0%		Long-Ter Commor			45, 55,
nsion Assets-12/08 \$66.9 mill, Oblig. \$192	2.9 mill.		52.0% 333.8	50.2% 388.8	48.8% 402.7	44.0% 453.1	49.1% 498.4	50.8% 565,9	51.1% 568.1	55.9% 670.1	674.9	690.4	805	835	Total Ca	ital (\$mi		
d Stock None			515.4 7.8%	582,0 6.8%	624.3 5.3%	697.0 5.9%	759.5 5.6%	800,3 6.1%	862.7 6.3%	941.5 5.2%	1010.2 5.9%	1112.4 7.1%	1175 7.0%		Net Plan Return o		ap'l	8.
ommon Stock 20,744,952 shs. of 5/1/09			11.2%	10.0%	7.2%	9.4%	7.8%	8.9% 9.0%	9.3% 9.3%	6.8% 6.8%	8.1% 8.1%	9.9% 9.9%	10.5% 10.5%		Return o Return o			12. 12.
ARKET CAP: \$750 million (Small			11.4% 3.5%	10.1%	7.2% NMF	9.5%	7.9%	2.1%	2.1%	1.0%	1.8%	3.8%	5.0%	5.0%	Retained	to Com I	Eq	6.
(\$MLL)		3/31/09	70%	82%	119%	90%	91% vice Grou	77%	78%	86%	77%	61% wn '08·	55% residentia		All Div'd			5 horile
her <u>53.3</u>	13.9 <u>65.9</u> 79.8	5.3 67.0 72.3	nonreg	ulated w	aler sen	ice to n	oughly 40 nglon, N	63,600 c	uslomers	in B3	5%; Ind	ustrial, 59	%; other, employe	3%. '08	reported	deprecia	tion rate	2.4
cls Payable 36.7	41.8 42.8	38.0 54.9	Main s	ervice ar	eas: Sar	Francis	co Bay a	irea, Sac	ramento	Valley,	CEO: P	eler C. N	lelson (4/ el, San	09 Proxy	/). Inc.: C	elaware.	Addres	is: 17
her 30.3	35.8 23.2	37.2 130.1					ley & pa Hawaii l				408-367	-8200. in	itemet: w	ww.calwa	alergroup	.com.		
k, Chg. Cov. 333% 3	98%	482%	Rec	ent (	chang	ges c	n th bene	ie re	gulat	for	pense	s are	likely ng i	to co	ontinu	e esc res	alatir and	ng a ir
hange (per sh) 10 Yrs. 5 Yrs.		12-'14 5.5%	nia	Wate	er Se	rvice	Gro	up.	Late	last	creas	ingly	string	ent E	РА ге	guire	ment	S TE
evenues 2.0% 1.5° cash Flow" 2.0% 5.5° emings 7.0	% 6	5.5% 0.0%					Public ich o				while	. the	gher i debt-r	iddled	i comi	any i	is ligi	nt c
vidends 1.0% 0.5 ok Value 4.0% 6.5	% 2	2.5% 3.0%					the C				side :	financ	will pr	o mal	ce son	ne of t	the n	ece
al- QUARTERLY REVENUES (\$ 1		Full	men	ted so	ome g	uideli	nes p	ropos	ed in	the	sarv	impr	oveme cpense	nts. '	Thus,	the	incre	ase
dar Mar.31 Jun.30 Sep.30 106 65.2 81.1 107.8	80.6	Year 334.7	a m	ore b	usine	ss-frie	nat es ndly	lands	cape.	The	are li	kely t	to thw	art e	arning	s gro	wth h	nea
	85.9 100.1	367.1 410.3	boar men	d esta t med	ablishe hanisi	eday n (WI	vater RAM),	reven impl	ue ad ement	just- ed a	The	stock	has	lost	some	app	eal s	inc
	108 115	450 470	mod	ified	cost-b	alanci	ng a	ccount	t (MC	BA)	our .	April melir	revie ness an	ew. It	has a	slippe egged	dar tom	note
al- EARNINGS PER SHARE	Α	Full	Thes	e m	oves	ought	to	strear	nline	the	the b	road	marke	et for	the co	oming	six 1	to 3
dar Mar.31 Jun.30 Sep.30 106 .04 .31 .68	.31	Year 1.34	remo	ove în	any	unexp	neral ected	costs	of d	oing	rema	ins b	s long elow a	averag	ge, as	the a	afore	mei
007 .07 .37 .67 008 .01 .48 1.06	.39 .35	1.50 1.90					side f				tione	d fina holde	ancing r gain	cost: s out	s are to 201	likely [2-20]	to to	lim
009 .12 .54 1.05 010 .13 .56 1.09	.39 .42	2.10 2.20	such	. In i	s firs	t full	quarte	er wit	h suc	h in-	It m	ay pi	que t	he in	teres	t of c	onse	rvi r i
al- QUARTERLY DIVIDENDS PA	DBK	Full	\$0.1	2 a s	hare,	far b	T pos etter	than	the p	enny	come	e, tho	ugh.	The o	compa	ny ha	as a .	lon
dar Mar.31 Jun.30 Sep.30 005 .285 .285 .285	.285	1,14					venue , with				dend	grow	istory th, wh	iich is	an a	tract	ive at	ttri
	.2875	1.15 1.16	crea	se con	ning f	om ra	ate ind slow	rease	s.		ute i	n time	es of e Lough	conor	nic vo	latilit	y. WI	RAI
006 .2875 .2875 .2875	.293	1.17	ahea	ad, h	owev	er. De	spite	the m	iore fa	vor-	table	earni	ngs g	rowth			ly 24,	
007   .290   .290   .290 008   .293   .293   .293		ı	able	regu			nate,						Costan.		m1			B+
007   .290		): (B) ort May	Dividends , Aug., a	historica	ally pald i Div'd re	n mid-Fe inveslme	b., nt plan	(C) Incl. \$.19/sh.	delerred (	charges.	in '08: \$3	.9 mili.,	Sto	ck's Pric	e Stabilii	l Strengl Y	h	8
07   .290   .290   .290 08   .293   .293   .293 09   .295   .295	ngs repo		Dividends , Aug., au lable.										Sto Pric Ean	ck's Pric e Growt ninas Pr	e Stabili h Persisi edictabil	y ence Ity		7

MIDDLESEX WAT	ER NDQ	MSEX	REC PRI	CENT 14.	24 TRAILING PIE RATI	6 17.0 REI	RATIVE 1.23		.0%	
RANKS	18.73 14.69	20.04 13.73	21.23 15.77	21.81 16.65	23.47 17.07	20.50 16.50	20.24 16.93	19.83 12.05	17.71 11.64	High Low
PERFORMANCE 3 Avorage	LEGI	ENDS								
Technical 3 Average	12 Mo	s Mov Avg ice Strength T 1/02	<del> </del>	111111111111111111111111111111111111111			<del></del>	للسبب	11110	18
SAFETY 2 Above Average	II 4-lor-3 spiil	17/03								13
BETA .80 (1.00 = Market)	Shaded area inc	ficales recession	•••	,,,,				•	•	8
DEIA .bb (1.00 - Mainely	開鍵體			•••					[ ·	5
Financial Strength B+						·····		•••••		3
-										2
Price Stability 95						1		1	111	
Price Growth Persistence 45	ETWENCON						<del></del>	<del>   ,  , </del>		800
Earnings Predictability 90				<del>aalllinl</del>	1111111111		111111111	<del>                                      </del>		VOL, (thous,
© VALUE LINE PUBLISHING, INC.	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010/2011
SALES PER SH	5.87	5.98	6.12	6.25	6.44	6.16	6.50	6.79	-	
"CASH FLOW" PER SH	1.18	1.20	1.15	1.28	1.33 .71	1.33 .82	1.49 .87	1.53 .89	.76 <sup>A,B</sup>	.78 <sup>C</sup> /NA
EARNINGS PER SH DIV'DS DECL'D PER SH	.66 .62	.73 .63	.61 .65	.73 .66	.67	.68	.69	.70	-	.,,
CAP'L SPENDING PER SH	1.25	1.59	1.87	2.54	2.18	2.31	1.66	2.12	_	
BOOK VALUE PER SH COMMON SHS OUTST'G (MILL)	7.11 10.17	7.39 10.36	7.60 10.48	8.38 11.36	8.60 11.58	9.82	10.05 13.25	10.28 13.40	_	
AVG ANN'L P/E RATIO	24.6	23.5	30.0	26.4	27.4	22.7	21.6	19.8	18.7	18.3/NA
RELATIVE P/E RATIO	1.26	1.28 3.7%	1.71 3.5%	1.39 3.4%	1.45 3.5%	1.23 3.7%	1.15 3.7%	1.19 4.0%	_	
AVG ANN'L DIV'D YIELD SALES (\$MILL)	3.8% 59.6	61.9	64.1	71.0	74.6	81.1	86.1	91.0	-	Bold figures
OPERATING MARGIN	47.2%	47.1%	44.0%	44.4%	44.4%	47.4% 7.8	47.0% 8.2	46.9% 8.5		are consensus earnings
DEPRECIATION (\$MILL) NET PROFIT (\$MILL)	5.3 7.0	5.0 7.8	5.6 6.6	6.4 8.4	7.2 8.5	10.0	11.8	12.2	_	estimates
INCOME TAX RATE	34.8%	33.3%	32.8%	31.1%	27.6%	33.4%	32.6%	33.2%	-	and, using the
NET PROFIT MARGIN WORKING CAP'L (\$MILL)	11.7% d.9	12.5% d9.3	10.3% d13.3	11.9% d11.8	11.4% d4.5	12.4% 2.8	13.8% d9.6	13.4% d40.9	-	recent prices, P/E ratios.
LONG-TERM DEBT (\$MILL)	88.1	87.5	97.4	115.3	128.2	130.7	131.6	118.2	-	
SHR. EQUITY (\$MILL)	76.4	80.6 6.0%	83.7 5.0%	99.2 5.1%	103.6 5.0%	133.3 5.1%	137.1 5.6%	141.2 5.8%		
RETURN ON TOTAL CAP'L RETURN ON SHR. EQUITY	5.6% 9.1%	9.6%	7.9%	8.5%	8.2%	7.5%	8.6%	8.6%		
RETAINED TO COM EQ	.5%	1.3%	NMF	.9%	.5%	1.2%	1.8%	1.9% 78%	-	
ALL DIV'DS TO NET PROF  ANo. of analysis changing eam. est. in t	94%	87%	106%	90% placs growth 7.0	94% % per vear. <sup>B</sup> B	84% Insed upon 2 ana	79% Ivsts' estimates.		analysis' estimal	es.
ANNUAL RATES	131 11 00ys, 0 0				12			STRY: Wa		
of change (per share) 5 Yrs.	1 Yr.	ASSETS (\$n Cash Assels		07 2008 2.0 3.3	3/31/09  } 3.2		ALESSES MESSAGES STATES	an real entree and the	ALTERNATION DISTALLA	og de artista en
Sales 1.5% "Cash Flow" 4.5%	4.5% 2.5%	Receivables Inventory (Av		2.8 14.3 1,2 1.5	13.3 1.5					engages in the utility systems
Earnings 5.5% Dividends 2.0%	2.5% 1.5%	Olher	-	1.4 1.5	1.0					egulated waste-
Book Value 6.5%	2.5%	Current Asse	ls 1	7.4 20.6	19.0	water utilit	v in NJ. It o	ffers contra	act operatio	ns services and
Fiscal QUARTERLY SALES (\$	mill.) Full	Property, Pla			1	a service l	ine mainte	nance prog	ram throug	th its nonregu- Inc. Its water
Year 1Q 2Q 3Q	4Q Year	& Equip, a Accum Depre	eciation 6	1.7 70.5		ntility syste	em treats. s	stores, and	distributes	water for resi-
12/31/07 19.0 21.8 24.1 12/31/08 20.8 23.0 25.7	21.2   86.1 21.5   91.0	Net Property Other	33: 4:	3.9 366,3 1.4 <u>53.1</u>	371.5 52.9	dential, co	mmercial,	industrial,	and fire p	revention pur-
12/31/09 20.6		Total Assets	39		443.4	poses. It a	lso provide	s water tre	atment and	l pumping ser-
	I					4- 4L	- Tanak	- of Cost		" It2 Ottlet 143
12/31/10	DE .	LIABILITIES				vices to th	ne Townshi	ip of East rand waste	Brunswick water servi	ces to residents
12/31/10 Fiscal EARNINGS PER SHA	RE Full 4Q Year	Accis Payabl	e i	5.5 5.7 9.0 43.9	5.0	vices to the subsidiaries in Southan	ne Townshi s offer wate apton Town	r and waste iship. Its D	water servi Delaware su	ces to residents obsidiaries pro-
12/31/10 Fiscal EARNINGS PER SHA Year 1Q 2Q 3Q		Accis Payabi Debt Due Olher	e <u>1</u>	3.0 43.9 1.5 11.9	5.0 40.3 12.7	vices to the subsidiaries in Southan vide water	ne Townshi s offer wate npton Town services to	r and waste iship. Its E retail custo	water servi Delaware su mers in Ne	ces to residents obsidiaries pro- w Castle, Kent,
12/31/10   Fiscal	4Q Year .14 .82 .19 .87	Accis Payabi Debt Due	e <u>1</u>	9.0 43.9	5.0 40.3	vices to the subsidiaries in Southan vide water and Sussex	ne Townshi s offer wate upton Town services to counties. I	r and waste iship. Its I retail custo in July, it w	water servi Delaware su mers in Nevas approve	ces to residents absidiaries pro- w Castle, Kent, d to implement
12/31/10   Fiscal Year   1Q   2Q   3Q   12/31/06   .15   .25   .28   L2/31/07   .13   .24   .31   .12/31/08   .15   .26   .35	4Q Year .14 .82	Accis Payabi Debt Due Olher Current Liab	1 2	9.0 43.9 1.5 11.9 7.0 61.5	5.0 40.3 12.7	vices to the subsidiaries in Southan vide water and Sussex a Purchase through ch	ne Townshi s offer wate apton Town services to counties. I d Water A sarge that	r and waste nship. Its I retail custo n July, it w djustment enables the	water servi Delaware su mers in Nevas approve Clause, when company	ces to residents absidiaries pro- w Castle, Kent, d to implement hich is a pass- to recover the
12/31/10     EARNINGS PER SHA   Year   1Q   2Q   3Q     12/31/05   .15   .25   .28   12/31/07   .13   .24   .31   12/31/09   .15   .26   .35   12/31/10   .10   .24   .31   12/31/10	4Q Year .14 .82 .19 .87 .13 .89 .12	Accts Payabi Debt Due Olher Current Liab	1 DEBT AND E	9.0 43.9 1.5 11.9 7.0 61.5	5.0 40.3 12.7	vices to the subsidiaries in Southan vide water and Sussex a Purchase through chincreased u	ne Townshi s offer wate npton Town services to counties. I d Water A sarge that o mit cost of	r and wastenship. Its I retail custo in July, it wild discussion of the readers are the raw or finis	water servi Delaware su mers in Nevas approve Clause, where company Shed water i	ces to residents absidiaries pro- w Castle, Kent, d to implement nich is a pass- to recover the purchased from
12/31/10	4Q Year .14 .82 .19 .87 .13 .89 .12 .89	Accts Payabl Debt Due Other Current Liab LONG-TERM as of 3/31	1 DEBT AND E	9.0 43.9 1.5 11.9 7.0 61.5	5.0 40.3 12.7 58.0	vices to the subsidiaries in Southan vide water and Sussex a Purchase through chincreased u external so	ne Townships offer water opton Town services to counties. It de Water A large that cost of urces. Has it cost of the cost of t	er and wastenship. Its I retail custo in July, it we discount in July, it we discount in July in the raw or finis 269 employ	water servi Delaware su mers in Nevas approve Clause, when company Shed water press. Chairn	ces to residents absidiaries pro- w Castle, Kent, d to implement hich is a pass- to recover the purchased from nan: J. Richard
12/31/10     EARNINGS PER SHA   Year   1Q   2Q   3Q     12/31/05   .15   .25   .28   .231/07   .13   .24   .31   .231/09   .15   .26   .35   .35   .231/10   .10   .24   .31   .231/10     .31	4Q Year .14 .82 .19 .87 .13 .89 .12 .89 .4Q Full 4Q Year	Accts Payabl Debt Due Other Current Liab  LONG-TERN as of 3/31  Total Debt \$12	1 DEBT AND E	9.0 43.9 1.5 11.9 7.0 61.5	5.0 40.3 12.7	vices to the subsidiaries in Southan vide water and Sussex a Purchase through chincreased u external so	ne Townshi s offer wate npton Town services to counties. I d Water A harge that mit cost of urces. Has Address:	or and wastenship. Its I retail custo in July, it wild djustment enables the raw or finis 269 employ 1500 Rons	water servi Delaware su mers in Nevas approve Clause, when company Shed water press. Chairn	ces to residents absidiaries pro- w Castle, Kent,  d to implement  sich is a pass- to recover the  purchased from  nan: J. Richard  D. BOX 1500,
12/31/10   Fiscal Year   1Q   2Q   3Q   12/31/06   15   .25   .28   .21/31/08   .15   .26   .35   .35   .26   .35   .27/31/09   .10   .24   .31   .27/31/10   .24   .31   .27/31/10   .24   .31   .27/31/10   .24   .31   .27/31/10   .24   .31   .27/31/10   .24   .31   .27/31/10   .24   .31   .27/31/10   .20   .3Q   .3	4Q Year .14 .82 .19 .87 .13 .89 .12 6 PAID Full 4Q Year .173 .68 .175 .69	Accts Payabl Debt Due Other Current Liab  LONG-TERN as of 3/31  Total Debt \$12	1 DEBT AND E	9.0 43.9 1.5 11.9 7.0 61.5 QUITY	5.0 40.3 12.7 58.0	vices to the subsidiaries in Southan vide water and Sussex a Purchase through chincreased u external so Tompkins.	ne Townshi s offer wate apton Town services to counties. I dd Water A harge that c mit cost of urces. Has Address: U 08830.	r and wastenship. Its Dretail custo in July, it wild djustment enables the raw or finis 269 employ 1500 Rons Tel.:	water servi Delaware su mers in Nevas approve Clause, whe company Shed water i vees. Chairn on Rd, P.C	ces to residents absidiaries pro- w Castle, Kent,  d to implement  sich is a pass- to recover the  purchased from  nan: J. Richard  D. BOX 1500,
12/31/10     EARNINGS PER SHA   Year   1Q   2Q   3Q   12/31/05   15   .25   .28   12/31/07   .13   .24   .31   12/31/09   .15   .26   .35   .35   12/31/10   .10   .24   .31	4Q Year .14 .82 .19 .87 .13 .89 .12 6 PAID Full 4Q Year .173 .68	Accts Payabl Debt Due Other Current Liab  LONG-TERM as of 3/31 Total Debt \$12 Including Ca	1 DEBT AND E	9.0 43.9 1.5 11.9 7.0 61.5 QUITY Due in	5.0 40.3 12.7 58.0 5 Yrs. NA	vices to the subsidiaries in Southand vide water and Sussex a Purchase through chincreased unexternal so Tompkins. Iselin, N	ne Townshi s offer wate apton Town services to counties. I dd Water A harge that c mit cost of urces. Has Address: U 08830.	r and wastenship. Its Dretail custo in July, it wild djustment enables the raw or finis 269 employ 1500 Rons Tel.:	water servi Delaware su mers in Ne ras approve Clause, wh company thed water p rees. Chairr on Rd, P.C 732-634-15	ces to residents absidiaries pro- w Castle, Kent, d to implement nich is a pass- to recover the purchased from nan: J. Richard D. BOX 1500, 600. Internet:
12/31/10     EARNINGS PER SHA   Year   1Q   2Q   3Q   12/31/05   .15   .25   .28   .21/31/05   .15   .26   .35   .35   .31/31/09   .10   .24   .31   .31/31/10   .10   .24   .31   .31/31/10   .24   .31   .31/31/10   .31/31/31/31   .31/31/31/31   .31/31/31   .31/31/31/31   .31/31/31/31   .31/31/31/31/31/31/31/31/31/31/31/31/31/3	4Q Year .14 .82 .19 .87 .13 .89 .12  6 PAID Year .173 .68 .175 .69 .178 .70	Accts Payabl Debt Due Other Current Liab  LONG-TERN as of 3/3/3  Total Debt \$12 Including Ca Leases, Unc	1 DEBT AND E- 1/09 164.7 mill. 1.44 mill. 1.91. Leases NA	9.0 43.9 1.5 11.9 7.0 61.5 QUITY  Due in  (479  yal rentals NA	5.0 40.3 12.7 58.0 5 Yrs. NA	vices to the subsidiaries in Southan vide water and Sussex a Purchase through chaincreased u external so Tompkins.  Iselin, N http://www.	ne Townshis offer water apton Town to services to counties. It at Water A large that a mit cost of urces. Has Address:  J 08830.  middlesex	r and wastership. Its I retail custo in July, it we djustment enables the raw or finis 269 employ 1500 Rons Tel.: water.com.  July 24, 20	water servi pelaware su mers in Ne was approve Clause, wh company shed water p rees. Chairr on Rd, P.C 732-634-15	ces to residents absidiaries pro- w Castle, Kent, d to implementich is a pass- to recover the purchased from nan: J. Richard D. BOX 1500, 100. Internet:
12/31/10     EARNINGS PER SHA   Year   1Q   2Q   3Q   12/31/05   .15   .25   .28   .21/31/07   .13   .24   .31   .21/31/09   .15   .26   .35   .35   .31/31/09   .10   .24   .31   .31/31/09   .10   .24   .31   .31/31/09   .10   .24   .31   .31/31/09   .10   .24   .31   .31/31/09   .10   .24   .31   .31/31/09   .31/31/31/31/31/31/31/31/31/31/31/31/31/3	4Q Year .14 .82 .19 .87 .13 .89 .12  6 PAID Year .173 .68 .175 .69 .178 .70  DNS	Accts Payabl Debt Due Other Current Liab  LONG-TERN as of 3/3/3  Total Debt \$12 Including Ca Leases, Unc	I DEBT AND Ed (79) 164.7 mill. 14.4 mill. 15. Leases NA apitalized Annil. 15. billty \$25.5 mill.	9.0 43.9 1.5 11.9 7.0 61.5 QUITY  Due in  (475)  ual rentals NA  in '08 vs. \$13.3	5.0 40.3 12.7 58.0 5 Yrs. NA	vices to the subsidiaries in Southan vide water and Sussex a Purchase through chaincreased u external so Tompkins.  Iselin, N http://www.	ne Townshi s offer wate apton Town services to counties. I dd Water A harge that c mit cost of urces. Has Address: U 08830.	r and wastership. Its I retail custo in July, it was djustment chables the raw or finis 269 employ 1500 Rons Tel.: water.com.  July 24, 21  ER RETUR	water servi belaware su mers in Ne mers in Ne vas approve Clause, wh company shed water p vees. Chairr on Rd, P.C 732-634-15	ces to residents absidiaries pro- w Castle, Kent, d to implement inich is a pass- to recover the purchased from man: J. Richard D. BOX 1500, 100. Internet:
12/31/10     EARNINGS PER SHA   Year   1Q   2Q   3Q   12/31/05   .15   .25   .28   .21/31/05   .15   .26   .35   .35   .31/31/09   .10   .24   .31   .31/31/10   .10   .24   .31   .31/31/10   .24   .31   .31/31/10   .31/31/31/31   .31/31/31/31   .31/31/31   .31/31/31/31   .31/31/31/31   .31/31/31/31/31/31/31/31/31/31/31/31/31/3	4Q Year .14 .82 .19 .87 .13 .89 .12  6 PAID Year .173 .68 .175 .69 .178 .70  DNS	Accts Payabl Debt Due Other Current Liab  LONG-TERM as of 3/31  Total Debt \$12 Including Ca Leases, Unc Pension Liai	I DEBT AND Ed (79) 164.7 mill. 14.4 mill. 15. Leases NA apitalized Annil. 15. billty \$25.5 mill.	9.0 43.9 1.5 11.9 7.0 61.5  QUITY  Due in (47! yal rentals NA in '08 vs. \$13.3 Pfd Div'd	5.0 40.3 12.7 58.0 5 Yrs. NA 6 of Cap'l)	vices to the subsidiaries in Southan vide water and Sussex a Purchase through chaincreased u external so Tompkins.  Iselin, N http://www.	ne Townshis offer water apton Town to services to counties. It at Water A large that a mit cost of urces. Has Address:  J 08830.  middlesex	r and wastership. Its I retail custo in July, it was djustment chables the raw or finis 269 employ 1500 Rons Tel.: water.com.  July 24, 21  ER RETUR	water servi belaware su mers in Ne mers in Ne vas approve Clause, wh company shed water p vees. Chairr on Rd, P.C 732-634-15	ces to residents absidiaries pro- w Castle, Kent, do to implement in a pass- to recover the purchased from nan: J. Richard D. BOX 1500, 100. Internet:  M.W.

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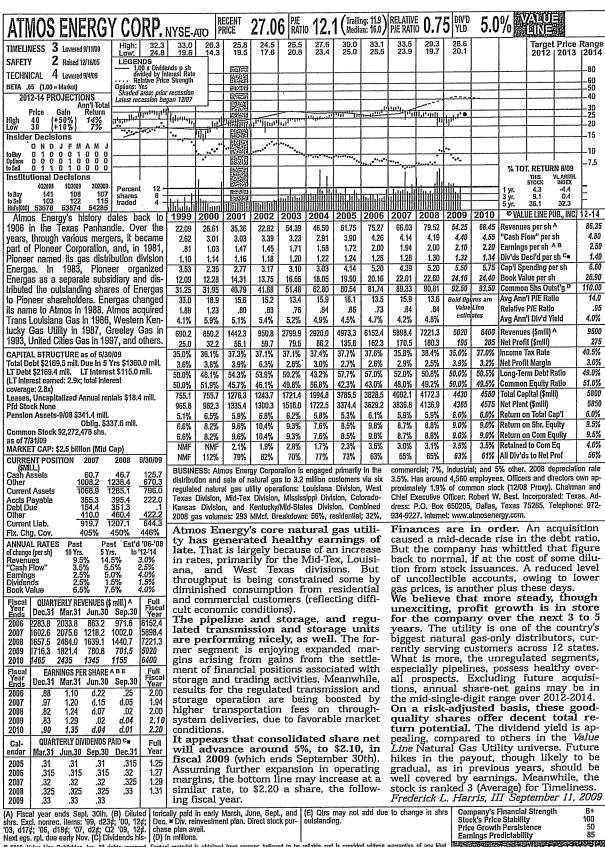
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SJW CORP. NYSE-S	JW .		REG PR	CENT 22.	12 TRAILING	24.0 PM	LATIVE 1.7		.0% 圖	
RANKS	17.83 11.58	15.07 12.67	14.95 12.57	19.64 14.60	27.80 16.07	45.33 21.16	43.00 27.65	35.11 20.05	30.44 18.22	Hig Low
PERFORMANCE 4 Below Average	LEGE	NDS				ļ	1.11		•	45
Technical 4 Bolow Average	12 Mo Rel Pri 3-for-1 split	s Mov Avg Ice Strength				<u> </u>	<u> </u>	111111111		30
9	u 2-101-1 solit i	3/06 -			للإللا	111111111111111111111111111111111111111		<u>                                     </u>	TT	22.5
	Shaded area Inc	licales recession		1111111111	ни				' '	4.7
BETA 1.00 (1.00 = Markel)	十四月	Larrie Larrie	•					····	•	13
el tani		••••	•			· · ·				6
Financial Strength B+				-						4
Price Stability 65	BENEFIT							<b>_</b>		3
Price Growth Persistence 75						ļ				2500
Earnings Predictability 90										VOL. (thous
© VALUE LINE PUBLISHING, INC.	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010/2011
SALES PER SH	7.45	7.97	8.20	9.14	9.86	10.35	11.25	12.12	-	
"CASH FLOW" PER SH	1.49 .77	1.55 .78	1.75 .91	1.89 .87	2.21 1.12	2.38 1.19	2.30 1.04	2.44 1.08	.99 A,B	1.31 <sup>C</sup> /NA
EARNINGS PER SH DIV'DS DECL'D PER SH	.43	.46	.49	.51	.53	.57	.61	.65	-	
CAP'L SPENDING PER SH	2.63	2.06	3.41	2.31	2.83	3.87	6.62	3.79		
BOOK VALUE PER SH	8.17	8.40	9.11	10.11	10.72	12.48	12.90	13.99		
COMMON SHS OUTST'G (MILL)	18.27	18.27 17.3	. 18.27 15.4	18.27 19.6	18.27 19.7	18,28 23.5	18.36 33.4	18.18 26.2	22.3	16.9/NA
AVG ANN'L P/E RATIO RELATIVE P/E RATIO	18.5 .95	17.3 .94	15.4 .88	19.6	1.04	1.27	1.77	1.58	-	. 0.0////
AVG ANN'L DIV'D YIELD	3.0%	3,4%	3.5%	3.0%	2.4%	2.0%	1.7%	2.3%	_	
SALES (\$MILL)	136.1	145.7	149.7	166.9	180.1	189.2	206.6	220.3	-	Bold figures
OPERATING MARGIN	64.4%	63.7%	56.0%	56.4%	55.9%	57.0%	41.8%	42.4%		are consensus
DEPRECIATION (\$MILL)	13.2	14.0	15.2	18.5	19.7	21.3	22.9 19.3	24.0 20.2	-	earnings estimates
NET PROFIT (\$MILL)	14.0 34.5%	14.2 40,4%	16.7 36.2%	16.0 42.1%	20.7 41.6%	22.2 40.8%	39.4%	39.5%		and, using the
INCOME TAX RATE NET PROFIT MARGIN	10.3%	9.8%	11.2%	9.6%	11.5%	11.7%	9.4%	9.2%	-	recent prices,
WORKING CAP'L (\$MILL)	d3.8	d4.9	12.0	13.0	10.8	22.2	d1.4	d11.3	-	P/E ratios.
LONG-TERM DEBT (\$MILL)	110.0	110.0	139.6	143.6	145.3	163.6	216.3	216.6	-	
SHR. EQUITY (\$MILL)	149.4	153.5	166.4	184.7	195.9	228.2	236.9	254.3	-	
RETURN ON TOTAL CAP'L	6.7%	6.9% 9.3%	6.9% 10.0%	6.5% 8.7%	7.6% 10.6%	7.0% 9.7%	5.7% 8.2%	5,8% 8.0%	-	
RETURN ON SHR. EQUITY RETAINED TO COM EQ	9.4% 4.1%	3.8%	4.7%	3.6%	5.6%	5.2%	3.5%	3.3%	-	
ALL DIV'DS TO NET PROF	56%	59%	53%	5B%	47%	46%	57%	59%	-	
ANo. of analysts changing eam. est. in I	ast 11 days: 0 u	p, O down, cons	ensus 5-year ear	nings growth 10.	.0% per year. <sup>B</sup> I	Based upon 2 an	alysts' estimates	, <sup>C</sup> Based upon :	2 analysts' estima	les.
ANNUAL RATES		A COPTO 16-	.111. 57	007 2008	3/31/09	<b>建筑</b>	INDU	STRY: Wa	ter Utility	
of change (per share) 5 Yrs.	1 Yr.	ASSETS (\$m Cash Assets		2.4 2.4	2.4	erajorrana	on-pariety and		ABUTATORISHMEN	HARACETERSHILL SEE HEATS
Sales 7.5%	7.5%	Receivables		3.0 24.5	21.7	BUSINES				ts subsidiaries,
"Cash Flow" 8.5% Earnings 6.0%	6.0% 4.0%	Inventory Other		.8 .9 5.4 <u>3.2</u>	1.0 4.3					e, purification,
Dividends 5.5%	6.5%	Current Asse		1.6 32.0	29.4	distribution	i, and retai	l sale of w	ater. The c	ompany offers
Book Value 9.0%	8.5%	4=10111 71355	•			nonregulat	ed water-re	ated servic	es, includin	g water system
Fiscal QUARTERLY SALES (\$		Property, Pla		4.3 958.7		operations,	row also con	me urđeve	ing manner	nance contract a 70% limited
Year 1Q 2Q 3Q	4Q Year	& Equip, a		4.5 956.7 8.8 274.5		northerebir	s interect in	AAA Weet C	anta Clara S	treet, L.P.; and
12/31/07 39.0 55.1 64.9	47.6 206.6	Net Property	64	5.5 684.2	699.6					alifornia, Con-
12/31/08 41.3 60.0 69.5	49.5 220.3	Other Total Assets		0.2 <u>134.7</u> 7.3 850.9	125.4 854.4		lorida Tenn	essee, and	Texas. As of	December 31,
		i i utai Maadia				necticut. F				approximately
12/31/09 40.0					034.4	2008, SJN	V provide	d water s	CI AICC 10	
12/31/09 40.0 12/31/10	RE Foli	LIABILITIES	(\$mill.)			2008, SJN 226,000 co	W provided	d water s that served	a populati	on of approxi-
12/31/09 40.0	RE Full 4Q Year	LIABILITIES Accls Payabl	(\$mill.) e	9.3 5.8		2008, SJN 226,000 co mately one	V provided connections e million p	d water s that served eople in t	a populati he San Jos	e area. It also
12/31/09 40.0 12/31/10 EARNINGS PER SHAI Year 1Q 2Q 3Q	4Q Year	LIABILITIES	(\$mill.) e	9,3 5,8 5,6 19,1 8,1 18,4	7.7 17.4 15.6	2008, SJN 226,000 co mately one provides w	W provided onnections e million p rater service	d water s that served eople in the to approx	a population he San Jose imately 8,70	e area. It also 00 connections
12/31/09 40.0 12/31/10 EARNINGS PER SHA	4Q Year .22 1.19 .20 1.04	LIABILITIES Accls Payabl Debt Due	(\$mill.) e	9.3 5.8 5.6 19.1	7.7 17.4	2008, SJN 226,000 co mately one provides w that serve	W provided onnections o million p vater service approximate	d water s that served ecople in t to approx ely 36,000	a population he San Jose imately 8,70 residents in	e area. It also 00 connections a service area
12/31/09   40.0	4Q Year .22 1.19 .20 1.04 .15 1.08	LIABILITIES Accls Payabl Debt Due Other	(\$mill.) e	9,3 5,8 5,6 19,1 8,1 18,4	7.7 17.4 15.6	2008, SJV 226,000 co mately one provides w that serve in the region	W provided onnections on million prater service approximate on between	d water s that served ecople in t to approx ely 36,000 San Anton	a population a population in a	e area. It also 00 connections a service area tin, Texas. Has
12/31/09 40.0 12/31/10 EARNINGS PER SHAI Year 1Q 2Q 3Q 12/31/06 .14 .35 .48 12/31/07 .12 .29 .43 12/31/08 .15 .34 .44 12/31/09 d.01 .36 .44	4Q Year .22 1.19 .20 1.04	LIABILITIES Accis Payabl Debt Due Olher Current Liab	(\$mill.) e 	9.3 5.8 5.6 19.1 8.1 18.4 3.0 43.3	7.7 17.4 15.6	2008, SJV 226,000 co mately one provides w that serve in the regions 379 emplo	W provider p	d water state served the served in the total approximately 36,000 San Antonoman: Characteristics	a population in a population i	e area. It also O connections a service area tin, Texas. Has iskoetter. Inc.:
12/31/09   40.0	4Q Year .22 1.19 .20 1.04 .15 1.08	LIABILITIES Accis Payabl Debt Due Olher Current Liab	(\$mill.) e	9.3 5.8 5.6 19.1 8.1 18.4 3.0 43.3	7.7 17.4 15.6	2008, SJV 226,000 co mately one provides w that serve in the region 379 emplo CA. Addre	W provider p	d water state that served the served in the to approxely 36,000 San Antonoman: Characterization State Taylor Str	a population a population imately 8,70 residents in and Australes J. Toen reet, San Jo	e area. It also connections a service area tin, Texas. Has iskoetter. Inc.: se, CA 95110.
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12/31/09   40.0     12/31/10	4Q Year .22 1.19 .20 1.04 .15 1.08  PAID Full 4Q Year .141 .56 .151 .60	LIABILITIES Accis Payabl Debt Due Other Current Liab  LONG-TERM as of 3/3/1 Total Debt \$22 Including Ca	(\$mill.) e	9.3 5.8 5.6 19.1 8.1 18.4 3.0 43.3 QUITY  Due In	7.7 17.4 15.6 40.7	2008, SJV 226,000 co mately one provides w that serve in the region 379 emplo CA. Addre	W provider p	d water state that served the served in the to approxely 36,000 San Antonoman: Characterization State Taylor Str	a population a population imately 8,70 residents in and Australes J. Toen reet, San Jo	e area. It also connections a service area tin, Texas. Has iskoetter. Inc.: se, CA 95110.
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12/31/09   40.0     12/31/10	4Q Year .22 1.19 .20 1.04 .15 1.08  PAID Full 4Q Year .141 .55 .151 .60 .161 .64	LIABILITIES Accls Payabl Debt Due Other Current Liab  LONG-TERM as of 3/3/1 Total Debt \$22 Including Ca Leases, Unc	(\$mili.) e  1 DEBT AND E /09  243.8 mili. 5.4 mili. up. Leases NA apitalized Anni	9.3 5.8 5.6 19.1 8.1 18.4 3.0 43.3 QUITY  Due In  (487) ual rentals NA in '08 vs. \$23.4	7.7 17.4 15.6 40.7 5 Yrs. NA 6 of Cap'l)	2008, SJV 226,000 cc mately om provides w that serve in the regis 379 emplo CA. Addre Tel.: (408)	W provider p	d water state that served that served the	a population a population and Joseph and Joseph and Australia J. Toen a population and Australes J. Toen a population and Joseph and	e area. It also 00 connections a service area iin, Texas. Has iskoetter. Inc.: se, CA 95110. water.com.  M.W.
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of it may be reproduced, resold, stored or transmitted in any privated, electronic or other form, or used for generating or marketing any privated or electronic publication, service or product.

YORK WATER CC	NDQYC	RW	PR PR	CENT 15.0	62 TRAILING	6 26.5 PE	RATIO I.JA		.2% 置	
RANKS	10.22 5.67	13.45 8.20	13.49 9.33	14.03 11.00	17.87 11.67	20.99 15.33	18.55 15.45	16.50 6.23	16.26 9.74	Hi Lo
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SAFETY 3 Average	3-for-2 split	9/05 licatos recession	<del>,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</del>	1	1411	1	***************************************	1!!	11	
BETA .65 (1.00 = Market)	The state of	TEATOR TELESCOPE .	***						•	<u> </u>
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Financial Strength B+										3
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Price Growth Persistence 55			<del></del>	<del></del>	<del>.  </del>	-	1,1 1 ,	1. 1.		2
Earnings Predictability 95	BERKET BERKET		<del>                                      </del>	<del>                                      </del>	1	1	<del>       </del>		<del>                                      </del>	· VC
9 VALUE LINE PUBLISHING, INC.	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010/2011
REVENUES PER SH	2.05	2.05	2.17	2.18	2.58	2.56	2.79	2.89	-	
"CASH FLOW" PER SH	.59	.57	.65	.65 .49	.79 .56	.77 .58	.86 .57	.88 .57	.66 A,B	.68 <sup>C</sup> /NA
EARNINGS PER SH DIV'D DECL'D PER SH	.43 .34	.40 .35	.47 .37	.39	.42	.45	.48	.49		
CAP'L SPENDING PER SH	.75	.66	1.07	2.50	1.69	1.85	1.69	2,17	_	
BOOK VALUE PER SH COMMON SHS OUTST'G (MILL)	3.79 9.46	3.90 9.55	4.06 9.63	4.65 10.33	4.85 10.40	5.84 11.20	5.97 11.27	6.14 11.37	_	
AVG ANN'L PIE RATIO	17.9	26.9	24.5	25.7	26.3	31.2	30.3	24.6	23.7	23.0/NA
RELATIVE PIE RATIO	.92 4.3%	1.47 3.3%	1.40 3.2%	1.36 3.1%	1.39 2.9%	1.68 2.5%	1.61 2.8%	1.48 3.5%	-	
AVG ANN'L DIV'D YIELD REVENUES (\$MILL)	19.4	19.6	20.9	22.5	26.8	28.7	31.4	32.8	-	Bold figures
NET PROFIT (\$MILL)	4.0	3.8	4.4	4.8	5.8	6.1	6.4	6.4		are consensus
NCOME TAX RATE AFUDC % TO NET PROFIT	35.8% 2.2%	34.9% 3.7%	34.8%	36.7%	36.7%	34.4% 7.2%	36.5% 3.6%	36.1% 10.1%	_	earnings estimates
ONG-TERM DEBT RATIO	47.7%	46.7%	43.4%	42.5%	44.1%	48.3%	46.5%	54.5%	-	and, using the
COMMON EQUITY RATIO	52.3%	53.3% 69.9	56.6% 69.0	57.5% 83.6	55.9% 90.3	51.7% 126.5	53.5% 125.7	45.5% 153.4	=	recent prices, P/E ratios.
FOTAL CAPITAL (\$MILL) NET PLANT (\$MILL)	68.6 102.3	106.7	116.5	140.0	155.3	174.4	191.6	211.4		174,141,001
RETURN ON TOTAL CAP'L	7.9%	7.4%	8.5%	7.6%	8.4%	6.2%	6.7%	5.7%	-	
RETURN ON SHR. EQUITY RETURN ON COM EQUITY	11.2% 11.2%	10.2% 10.2%	11.4% 11.4%	10.0% 10.0%	11.6% 11.6%	9.3% 9.3%	9.5% 9.5%	9.2% 9.2%	_	
RETAINED TO COM EQ	2.5%	1.3%	2.6%	2.1%	3.0%	2.2%	1.7%	1.4%	-	
ALL DIV'DS TO NET PROF ANo. of analysis changing eam. est. in la	78%	88%	77%	79%	74%	77%	82%	CRased upon 4	enalysis' esilmal	AS.
ANNUAL RATES	151 11 days, 0 0	p, o domi, cons			[8				ter Utility	
of change (per share) 5 Yrs.	1 Yr.	ASSETS (\$n Cash Assets	iil.) 20	0.7 2008 .0 .0	3/31/09 .0	相談的影響	FERREIN FRANK			
Revenues 5.5% "Cash Flow" 7.0%	3.5% 3.5%	Receivables		5.2 5.9	5.6	BUSINES	S: The Yo	ork Water	Company	engages in the
Eamings 6.0%	0.070	Inventory (Av	g cost)	.8 .7 .8 .7	.8 .9	impoundin				f water in Yor
		Olher	-			County an	d ∆dame f		nncvivanta	The company
Dividends 6.0% Book Value 9.0%	3.0% 3.0%	Current Asse	ls	6.8 7.3	7.3	County an supplies w	d Adams ( ater for res	idential, co	nnsylvania. ommercial,	The company industrial, and
Dividends 6.0% Book Value 9.0%	3.0%	Current Asse	nt	6.8 7.3	7.3	supplies w	ater for res omers. It l	idential, co nas two re	ommercial, eservoirs, I	industrial, an ake Williams
Dividends 6.0% Book Value 9.0%	3.0%	Сипепі Asse Properly, Pla & Equip, a	nt at cost 22			supplies w other custo which is 7	ater for resonners. It l	idential, co nas two re ng and 58	ommercial, eservoirs, I feet high,	industrial, and ake Williams and creates
Dividends   6.0%	3.0% mill.) Full 4Q Year 7.8 31.4	Current Asse Property, Pla & Equip, a Accum Depre Net Property	nt at cost 22 eclation 3	3.1 246.0 1.5 34.6 1.6 211.4	7.3	supplies w other cust which is 7 reservoir of about 870	ater for resomers. It I 700 feet locovering a million ga	idential, con nas two re ng and 58 pproximate illons of v	ommercial, eservoirs, I feet high, ly 165 ac vater; and	industrial, and ake Williams and creates res containing Lake Redman
Dividends   6.0%	3.0% mill.) Full 4Q Year	Current Asse Property, Pla & Equip, a Accum Depre Net Property	nt at cost 22 eciation 3 19	6.8 7.3 3.1 246.0 1.5 34.6	7.3	supplies w other custo which is 7 reservoir of about 870 which is 1	ater for resonners. It I 000 feet locovering as million ga ,000 feet l	idential, con nas two re ng and 58 pproximate allons of v ong and 5	ommercial, eservoirs, I feet high, ly 165 ac vater; and 2 feet high	industrial, and ake Williams and creates res containing Lake Redman and creates
Dividends Book Value         6.0% 9.0%           Fiscal Year         QUARTERLY SALES (\$120,000)           1Q         2Q           2/31/07         7.4           7.5         7.8           8.6         2/31/09           8.8         8.8	3.0% mill.) Full 4Q Year 7.8 31.4	Property, Pla & Equip, a Accum Depre Net Property Other Total Assets	nt al cost 22 ecialion 3 19 1	3.1 246.0 1.5 34.6 1.6 211.4 2.6 21.7	7.3  216.1 22.0	supplies w other cust which is 7 reservoir about 870 which is 1 reservoir	ater for resonners. It I 700 feet locovering a million ga ,000 feet l	sidential, or nas two re ng and 58 pproximate illons of v ong and 5 pproximate	ommercial, eservoirs, I feet high, ly 165 ac vater; and 2 feet high ly 290 ac	industrial, and ake Williams and creates res containing Lake Redman and creates res containing
Dividends Book Value         6.0% 9.0%           FIscal Year         QUARTERLY SALES (\$100,000)           1Q         2Q           2/31/07         7.4         7.9         8.3           2/31/08         7.5         7.8         8.6           2/31/109         8.8         8.8         8.8           2/31/10         EARNINGS PER SHAI         SHAI	3.0% mill.) Full 4Q Year 7.8 31.4 8.9 32.8 RE Full	Property, Pla & Equip, a Accum Depre Net Property Other Total Assets LIABILITIES Accts Payabi	nt al cost 22 acialion 3 19 11 21 (\$mill.)	7.3 3.1 246.0 1.5 34.6 1.6 211.4 2.6 21.7 1.0 240.4 3.2 2.0	7.3 216.1 22.0 245.4	supplies w other custs which is 7 reservoir about 870 which is 1 reservoir about 1.3 t 15-mile pi	ater for resomers. It I  000 feet locovering as million ga ,000 feet locovering as joillion gallo peline from	idential, or nas two re ng and 58 pproximate allons of vong and 5 pproximate ons of water the Sus the Sus	ommercial, eservoirs, I feet high, ly 165 ac vater; and 2 feet high ly 290 ac r. The compquehanna 1	industrial, and ake Williams and creates res containing Lake Redman and creates res containing any also has River to Lake
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Dividends   Book Value   S.0%   Book Value   S.0%   S.0%	3.0%  mill.) Full 4Q Year  7.8 31.4 8.9 32.8  RE 4Q Year  .15 .58 .15 .57	Current Asse Property, Pla & Equip, Accum Depre Net Property Other Total Assets LIABILITIES Accts Payabl Debt Due	nt al cost 22 22 22 22 22 21 21 21 21 21 21 21 21	6.8 7.3  3.1 246.0 1.5 34.6 1.6 211.4 2.6 21.7 1.0 240.4  3.2 2.0 5.0 8.7	7.3 216.1 22.0 245.4 2.4 2.7	supplies wother custs which is 7 reservoir 6 about 870 which is 1 reservoir 6 about 1.3 t 15-mile pi Redman ft water. As	ater for resomers. It I //O0 feet locovering as million ge ,000 feet locovering as idlication gelia idlication gelia peline from lat provide of Decemi	sidential, or re mas two re mg and 58 pproximate illons of vong and 5 pproximate ms of water the Sus access to ber 31, 20	ommercial, servoirs, I feet high, ly 165 ac vater; and 2 feet high ly 290 ac r. The comp quehanna lo an addition, the cook, th	industrial, an ake Williams and creates res containin Lake Redmar and creates res containin pany also has River to Lak conal supply ompany serve
Dividends Book Value         6.0% 9.0%           Fiscal Year         QUARTERLY SALES (\$) 1Q         3Q           2/31/07         7.4         7.9         8.3           2/31/09         7.5         7.8         8.6           2/31/09         8.8         2/31/10           Fiscal Year         EARNINGS PER SHAI 1Q         2Q         3Q           2/31/06         .12         .14         .17           2/31/06         .12         .15         .15           2/31/08         .12         .15         .15           2/31/08         .11         .13         .15	3.0%  mill.) Full 4Q Year  7.8 31.4 8.9 32.8  RE Full 4Q Year  .15 .58 .15 .57 .18 .57	Current Asse Property, Pla & Equip, a Accum Depre Net Property Other Total Assets LIABILITIES Accts Payabl Debt Due Other	nt al cost 22 22 22 22 22 21 21 21 21 21 21 21 21	6.8 7.3  3.1 246.0 1.5 34.6 1.6 211.4 2.6 21.7 1.0 240.4  3.2 2.0 5.0 8.7 3.2 3.5	7.3 216.1 22.0 245.4 2.4 2.7 4.1	supplies wother custs which is 7 reservoir 6 about 870 which is 1 reservoir 6 about 1.3 b 15-mile pi Redman the water. As approximati	ater for resonners. It I  700 feet locovering as million genovering as solvering as solvering alloid peline from the provided of December 176,000	sidential, or respectively services the services of the servic	ommercial, servoirs, I feet high, ly 165 ac vater; and 2 feet high ly 290 ac r. The comp quehanna lo an addition, the coll, commercial, commercial, commercial, services and commercial, c	industrial, an ake Williams and creates res containing and creates res containing any also has River to Lak onal supply company servecial, industrial
Dividends 6.0% 8.0% 9.0% FIscal Year 1Q 2Q 3Q 2231/07 7.4 7.9 8.3 2/31/09 8.8 2/31/10 8.8 2/31/10 EARNINGS PER SHAYER 1Q 2Q 3Q 22/31/06 12 1.4 17 2/31/06 12 1.5 1.5 2/31/08 11 1.13 1.15 2/31/09 1.3 .16 .19	3.0%  mill.) Full 4Q Year  7.8 31.4 8.9 32.8  RE 4Q Year  .15 .58 .15 .57	Current Asse Property, Pla & Equip, & Equip, Accum Depre Net Property Other Total Assets LIABILITIES Accts Payabl Debt Due Other Current Liab	nt al cost 22 sciation 3 19 1 21 (\$mill.) e 1 - 2	6.8     7.3       3.1     246.0       1.5     34.6       1.6     211.4       2.6     21.7       1.0     240.4       3.2     2.0       5.0     8.7       3.2     3.5       1.4     14.2	7.3 216.1 22.0 245.4 2.4 2.7 4.1	supplies wother custs which is 7 reservoir 6 about 870 which is 1 reservoir 6 about 1.3 t 15-mile pi Redman th water. As approximate and other and seven	ater for resources. It is not feet to covering a million gallo peline from the provide of December 176,000 customers immunicipalit	sidential, con as two reng and 58 pproximate wong and 50 pproximate ns of waten the Sus access to be residential in 39 munities in Adar	ommercial, servoirs, I feet high, ly 165 ac water; and 2 feet high ly 290 ac r. The compute an addition on the commercipalities in the county.	industrial, an ake Williams and creates res containin and creates res containin pany also has River to Lak onal supply company serve cial, industria a York Count As of June 25
Dividends   6.0%   8.	3.0%  mill.) Full 4Q Year  7.8 31.4 8.9 32.8  RE 4Q Year .15 .58 .15 .57 .18 .57 .18 .57	Current Asse Property, Pla & Equip, Accum Depre Net Property Other Total Assets LIABILITIES Accis Payabl Debt Due Other Current Liab  LONG-TERN as of 3/31	nt al cost 22 seciation 3 19 19 21 (\$miii.) e 1 2 1 1 DEBT AND E 109	6.8 7.3  3.1 246.0 1.5 34.6 1.6 211.4 2.6 21.7 1.0 240.4  3.2 2.0 5.0 8.7 3.2 3.5 1.4 14.2	7.3 216.1 22.0 245.4 2.7 4.1 9.2	supplies wother custs which is 7 reservoir 6 about 870 which is 1 reservoir 6 about 1.3 t 15-mile pi Redman the water. As approximal and other and seven it was added.	ater for resources. It is a convering a million gar, a million gar, a million gar, and a covering a million gallo peline from the provides of December 176,00 customers immunicipalitied to the br	sidential, consists two reng and 58 pproximate illons of votons of waters of waters access to ber 31, 20 oresidentials in Adaroad-marke	ommercial, servoirs, I feet high, ly 165 ac water; and 2 feet high ly 290 ac r. The compute an addition on a different in the control of the compute an addition of the control of the con	industrial, an ake Williams and creates res containin Lake Redman and creates res containin pany also has River to Lak onal supply o impany servecial, industrial in York Count As of June 29 1000 Index. Ha
Dividends Book Value         6.0% 9.0%           Fiscal Year         QUARTERLY SALES (\$1,000)           1Q         2Q         3Q           2/31/07         7.4         7.9         8.3           2/31/08         7.5         7.8         8.6           2/31/09         8.8         2/31/09           2/31/09         1Q         2Q         3Q           FIscal Year         1Q         2Q         3Q           2/31/06         .12         .14         .17           2/31/07         .12         .15         .15           2/31/08         .11         .13         .15           2/31/10         .13         .16         .19           2/31/10         .13         .24         .24           .14         .17         .15         .15           .13         .16         .19           2/31/10         .13         .24         .24           .15         .23         .23         .23	3.0%  mill.)	Current Asse Property, Pla & Equip, & Equip, Accum Depre Net Property Other Total Assets LIABILITIES Accts Payabl Debt Due Other Current Liab  LONG-TERN as of 3/3/1 Total Debt \$\$	nt at cost 22 sciention 3 19 1 21 (\$mill.) e 1 - 2 1   - 2   - 2   1   DEBT AND E   /09   94.5 mill.	6.8 7.3  3.1 246.0 1.5 34.6 1.6 211.4 2.6 21.7 1.0 240.4  3.2 2.0 5.0 8.7 3.2 3.5 1.4 14.2	7.3 216.1 22.0 245.4 2.7 4.1 9.2	supplies wother custs which is 7 reservoir 6 about 870 which is 1 reservoir 6 about 1.3 t 15-mile pi Redman the water. As approximal and other and seven it was added 110 emplo	ater for resonners. It is a convering a million game is a covering a million gallo peline from the provides of December 176,00 customers is municipalitied to the bryces. C.E.O.	sidential, consists two reing and 58 pproximate allons of voters of water the Sussis access to ber 31, 20 or residential its in Adar oad-marke b. & Presidential.	ommercial, servoirs, I feet high, ly 165 ac water; and 2 feet high ly 290 ac r. The company of the control of the company of the control of t	industrial, and ake Williams and creates ares containing Lake Redman and creates ares containing pany also has River to Lake onal supply o empany servedial, industrial of York Count As of June 29 100 Index. Ha R. Hines. Inc.
Dividends   Book Value   S.0%   Book Value   S.0%   S.0%	3.0%  mill.) Full 4Q Year  7.8 31.4 8.9 32.8  RE 4Q Year  .15 .58 .15 .57 .18 .57 .18 .57 .18 .57 .18 .40  S PAID Full 4Q Year .112 .45	Current Asse Property, Pla & Equip, & Equip, Accum Depre Net Property Other Total Assets LIABILITIES Accts Payabl Debt Due Other Current Liab LONG-TERM as of 3/3' Total Debt \$91 LT Debt \$91	nt at cost 22 sciention 3 19 1 21 (\$mill.) e 1 - 2 1   - 2   - 2   1   DEBT AND E   /09   94.5 mill.	6.8 7.3  3.1 246.0 1.5 34.6 1.6 211.4 2.6 21.7 1.0 240.4  3.2 2.0 5.0 8.7 3.2 3.5 1.4 14.2  QUITY  Due in	7.3 216.1 22.0 245.4 2.4 2.7 4.1 9.2	supplies wother custs which is reservoir of about 1.3 t 15-mile pi 15-mile pi and other and seven it was added 110 employ PA, Addres	ater for resonance in the content of	sidential, consisted two reng and 58 pproximate tillons of vong and 5 pproximate one of water of the Sus access to ber 31, 20 oresidential of the Sus in Adar to ad-marke to & Preside Market St.	ommercial, servoirs, I feet high, 19 165 ac vater; and 2 feet high ly 290 ac r. The comp quehanna 1 to an addition 108, the coal, commercipalities in the county. It Russell 30 ent. Jeffrey reet, York, 1	industrial, and ake Williams and creates res containing and creates res containing any also has known as the containing any also has known as the containing any served al, industrial a York Count As of June 29 000 Index. Hare, Hines, Inc. PA 17401. Tel.
Dividends Book Value         6.0% 9.0%           Book Value         6.0% 9.0%           Fiscal Year         QUARTERLY SALES (\$12,31/08) 7.5         3.0           2/31/07         7.4         7.9         8.3           2/31/09 2/31/09         8.8         8.6           2/31/09 2/31/10         8.8         8.6           Fiscal Year         1Q         2Q         3Q           2/31/06 12         .12         .14         .17           2/31/08 2/31/10         .11         .13         .15         .15           2/31/10         .11         .13         .15         .19           2/31/10         .13         .16         .19           2/31/10         .13         .16         .19           2/31/10         .13         .16         .19           2/31/10         .13         .16         .19           2/31/10         .13         .16         .19           2/31/10         .13         .15         .11           2/31/10         .12         .12         .112           2/31/10         .13         .16         .19           2/31/10         .13         .16         .19           2/31/1	3.0%  mill.)	Current Asse Property, Pla & Equip, & Equip, Accum Depre Net Property Other Total Assets LIABILITIES Accts Payabi Debt Due Other Current Liab LONG-TERN as of 3/31 Total Debt \$1 LT Debt \$91 Including Ca	nt al cost 22 celation 3 19 11 21 (\$mill.) e 1 1 2 1 1 DEBT AND E 109 94.5 mill.	6.8 7.3  3.1 246.0 1.5 34.6 1.6 211.4 2.6 21.7 1.0 240.4  3.2 2.0 8.7 3.2 3.5 1.4 14.2  QUITY  Due in  (579	7.3 216.1 22.0 245.4 2.7 4.1 9.2	supplies wother custs which is reservoir of about 1.3 t 15-mile pi 15-mile pi and other and seven it was added 110 employ PA, Addres	ater for resorders. It is a convering a million game is a covering a million gallo peline from the peline from	sidential, con as two reng and 58 pproximate allons of working and 50 pproximate and 50 pproximate and the Sus access to ber 31, 20 of residential in 39 munities in Adaroad-marke 50. & Preside Market Street: http://www.science.com/science/presidential/science/p	ommercial, servoirs, I feet high, ly 165 ac water; and 2 feet high ly 290 ac r. The compute an addition of the compute an addition of the compute an addition of the compute and the compute a	industrial, and ake Williams and creates res containing and creates res containing any also has known as the containing any also has known as the containing any served al, industrial a York Count As of June 29 000 Index. Hare, Hines, Inc. PA 17401. Tel.
Dividends   Book Value   S.0%	3.0%  mill.)	Current Asse Property, Pla & Equip, & Equip, Accum Depre Net Property Other Total Assets LIABILITIES Accts Payabl Debt Due Other Current Liab  LONG-TERN as of 3/3/1 Total Debt \$1 Including Ca Leases, Unc	nt al cost 22 sciation 3 19 1 21 (\$mill.) e 1 - 2 1 1 DEBT AND E 109 94.5 mill. 8 mill. 9p. Leases NA apitalized Ann	6.8 7.3  3.1 246.0 1.5 34.6 1.6 211.4 2.6 21.7 1.0 240.4  3.2 2.0 8.7 3.2 3.5 1.4 14.2  QUITY  Due in  (579	7.3  216.1 22.0 245.4  2.4 2.7 4.1 9.2  5 Yrs. NA	supplies wother custs which is reservoir about 1.3 t 15-mile pi Redman the water. As approximal and other and seven it was additional employ PA. Addres (717) 845-	ater for resources. It is not been seen as million gas million gallo peline from the peline fr	sidential, constant work rang and 58 pproximate allons of woong and 5 pproximate on the Sustant range of water 31, 20 oresidentian 39 municies in Adar oad-marke o. & Preside Market Struet: http://www.fully.24, 20	ommercial, servoirs, I feet high, 19 165 ac vater; and 12 feet high ly 290 ac r. The comp quehanna on an addition of the county of the county. It Russell 30 ent: Jeffrey reet, York, I www.yorkw.	industrial, and ake Williams and creates res containing and creates res containing any also has known as the containing any also has known as the containing any served al, industrial a York Count As of June 29 000 Index. Hare, Hines, Inc. PA 17401. Tel.
Dividends Book Value         6.0% 9.0%           Book Value         9.0%           Fiscal Year         QUARTERLY SALES (\$10 1Q         3Q           2/31/07         7.4         7.9         8.3           2/31/09 2/31/09         8.8         8.6           2/31/09 2/31/10         EARNINGS PER SHAP 1Q         2Q         3Q           2/31/06 12         .12         .14         .17           2/31/09 2/31/10         .12         .14         .17           2/31/09 2/31/10         .11         .13         .15           2/31/10         .11         .13         .15           2/31/10         .13         .16         .19           2/31/10         .13         .16         .19           2/31/10         .13         .16         .19           2/31/10         .12         .12         .12           Cal- endar         QUARTERLY DIVIDENDS 112         .112         .112           2006         .112         .112         .112           2007         .118         .118         .118           2008         .121         .121         .121           2009         .126         .126         .126	3.0%  mill.)	Current Asse Property, Pla & Equip, Accum Depre Net Property Other Total Assets LIABILITIES Accis Payabl Debt Due Other Current Liab  LONG-TERN as of 3/3/ Total Debt \$ LT Debt \$91 Including Ca	nt al cost 22 calalion 3 19 19 19 19 19 19 19 19 19 19 19 19 19	6.8 7.3  3.1 246.0 1.5 34.6 1.6 211.4 2.6 21.7 1.0 240.4  3.2 2.0 5.0 8.7 3.2 3.5 1.4 14.2  QUITY  Due in  (579) ual rentals NA n '08 vs. \$4.0 mi	7.3  216.1 22.0 245.4  2.4 2.7 4.1 9.2  5 Yrs. NA % of Cap'l)	supplies wother custs which is reservoir about 1.3 t 15-mile pi Redman the water. As approximal and other and seven it was additional employ PA. Addres (717) 845-	ater for resorders. It is a convering a million game is a covering a million gallo peline from the peline from	idential, consists two reng and 58 pproximate with the Sus saccess to the same and 50 proximate in the Sus saccess to the same and same an	ommercial, servoirs, I feet high, ly 165 ac vater; and 2 feet high ly 290 ac r. The company quehanna lo an addition on a commercicipalities in Scounty. It Russell 30 ent: Jeffrey reet, York, I www.yorkwith	industrial, and ake Williams and creates ares containing Lake Redman and creates ares containing any also has a River to Lake containing any also has a River to Lake containing any server and supply of manary server and a York County As of June 29 100 Index. Ha R. Hines. Inc. PA 17401. Tel. ater.com. M. M.
Dividends   Book Value   S.0%   Book Value   S.0%   S.0%	3.0%  mill.)	Current Asse Property, Pla & Equip, Accum Depre Net Property Other Total Assels LIABILITIES Accis Payabl Debt Due Other Current Liab LONG-TERN as of 3/31 Total Debt \$91 Including Ca Leases, Unc Pension Lial	nt al cost 22 calalion 3 19 19 19 19 19 19 19 19 19 19 19 19 19	5.8 7.3  3.1 246.0 1.5 34.6 1.6 211.4 2.6 21.7 1.0 240.4  3.2 2.0 5.0 8.7 1.4 3.5 1.4 14.2  QUITTY  Due In  (577) ual rentals NA n '08 vs. \$4.0 ml	7.3  216.1 22.0 245.4  2.4 2.7 4.1 9.2  5 Yrs. NA	supplies wother custs which is 7 reservoir 6 about 1.3 t 15-mile pi Redman th water. As approximal and other and seven it was added 110 employer. Addres (717) 845-	ater for resonners. It is not been seen as million gas million gallo peline from the provides of December 176,00 customers immunicipalities of the bryces. C.E.C. 2013. Cast 13601. International customers is 130 East 130	sidential, constant work reng and 58 pproximate allons of vong and 5 pproximate on the Sus so access to ber 31, 20 oresidentian 39 municies in Adar oad-marke b. & Presidential Market Struct http://v.	ommercial, servoirs, I feet high, ly 165 ac vater; and 2 feet high ly 290 ac r. The comp quehanna on a ddition of the county of	industrial, and ake Williams and creates ares containing the conta
Dividends   Book Value   Substitute   Subs	3.0%  mill.)	Current Asse Property, Pla & Equip, Accum Depre Net Property Other Total Assels LIABILITIES Accis Payabl Debt Due Other Current Liab LONG-TERN as of 3/31 Total Debt \$91 Including Ca Leases, Unc Pension Lial	nt al cost 22 calalion 3 19 19 19 19 19 19 19 19 19 19 19 19 19	5.8 7.3  3.1 245.0 1.5 34.6 1.6 211.4 2.6 21.7 1.0 240.4  3.2 2.0 5.0 8.7 3.2 3.5 1.4 14.2  QUITY  Due In  Pfd Div'd hares	7.3  216.1 22.0 245.4  2.4 2.7 4.1 9.2  5 Yrs. NA % of Cap'l)	supplies wother custs which is reservoir about 1.3 t 15-mile pi Redman the water. As approximal and other and seven it was additional employ PA. Addres (717) 845-	ater for resources. It is not been seen as million gas million gallo peline from the peline fr	idential, consists two reng and 58 pproximate with the Sus saccess to the same and 50 proximate in the Sus saccess to the same and same an	ommercial, servoirs, I feet high, ly 165 ac vater; and 12 feet high ly 290 ac r. The comp quehanna of an addition of the county of the county. It Russell 30 ent: Jeffrey reet, York, I vww.yorkw.	industrial, and ake Williams and creates ares containing the conta

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19.72 50.86 55.02 55.70 17.9 15.1 12.6 13.8	56.60 14.7	57.30 13.9	57.10 21.4	54.00 13.6	55.10 14.6	56.70 12.5	64.50 12.5	76.70 13.1	14.3	13.5	14.7	12.3	Bold fig	res are	Avg Ann	'I P/E Ral	lo	15
1.06 .99 .84 .86 5.4% 5.9% 6.2% 5.6%	.85 5.4%	.72 5.5%	1.22 5.5%	.88 6.2%	.75 4.9%	.68 4.7%	.71 4.3%	.69 3.9%	.76 3.7%	.73 4.0%	.78 4.1%	.74 5.0%		Line ales		PIE Ratio 'I Div'd Y		1. 3.8
APITAL STRUCTURE as of 6/30	/09	1	1068.6	607.4	1049.3	868.9	983.7	1832.0	2718.0	2621.0	2494.0	2800.0	2510		Revenue	s (\$mill)		33
otal Debt \$2093.0 mill. Due In 5 \ CDebt \$1675.0 mill.			52.1 33.1%	71.1 34.3%	82.3 40.7%	103.0 36.0%	132.4 35.9%	153.0 37.0%	193.0 37.7%	212.0 37.8%	211.0 37.6%	207.6 40.5%	155 35.0%		Net Prof			38.0
otal interest coverage: 3.9x)			4.9%	11.7%	7.8%	11.9%	13.5%	8.4%	7.1%	8.1%	8.5%	7.4%	8.4%	8.4%	Net Prof	t Margin	\	8.5
eases, Uncapitalized Annual ren ension Assets-12/08 \$242.0 mil		D mili.	45.3% 49.2%	45.9% 48.3%	61.3% 38.7%	58.3% 41.7%	50.3% 49.7%	54.0% 46.0%	51.9% 48.1%	50.2% 49.8%	50.2% 49.8%	50.3% 49.7%	48.0% 52.0%		Long-Ter Commor			43.0 57.0
	blig. \$442	2.0 mill.	1345.8	1286.2	1736.3	1704.3	1901.4	3008.0 3178.0	3114.0 3271.0	3231.0 3436.0	3335.0 3566.0	3327.0 3816.0	3475 4000	3350 4150	Total Ca Net Plan		II)	35 44
ommon Stock 77,278,942 shs.			1598.9 5.7%	1637.5 7.4%	2058.9 6.5%	2194.2 8.1%	2352.4 8.9%	6.3%	7.9%	8.0%	7.7%	7.4%	7.5%	8.0%	Return o	n Total C		9.0
of 7/24/09	`anl		7.1% 7.9%	10.2% 11.5%	12.3% 12.3%	14.5% 14.5%	14.0% 14.0%	11.0% 11.0%	12.9% 12.9%	13.2% 13.2%	12.7%	12.6% 12.6%	11.5%		Return o Return o			14.0 14.0
ARKET CAP: \$2.6 billion (Mid C URRENT POSITION 2007		6/30/09	NMF	3.2%	4.2%	7.0%	6.6%	5.6%	6.2%	6.3%	5.3%	5.1%	4.0%	5.0%	Retained	to Com l	Eq	6.0
(\$MLL) ash Assels 21.0	16.0	12.0 1304.0	101%	72%	65%	52%	53%	49%	52%	52%	58%	60%	64%	60% jia Nalui	All Div'd			57
urrent Assets 1811.0 2	026.0	1316.0	ny. Its	distribut	ion subs	rces Inc. Idlaries i	nclude A	llania G	as Light,	, Chat-	relail.	Sold Ulil	pro, 3/0	1. Acqui	red Com	pass En	iergy Se	ervice
ebt Due 580.0	202.0 866.0 915.0	167.0 418.0 696.0	ilies ha	ve more	than 2.	wn Gas a 2 million	custom	ers in G	eorgia, \	/irginia,	less tha	n 1.0% (	3/09 Pro:	s owns (y). Pres.	& CEO:	John W.	Somerh	alder
urrent Llab. 1645.0 1	983.0	1281.0				, Florida, arkeling a					inc.: G/ ephone	1. Addr.: : 404-584	Ten Pea 1-4000, Ir	chtree Pla demet: w	ace N.E., ww.aglre	Alianta, sources.d	GA 3030 com.	09. 1
	416% st Est'c	527% 1'06-'08	We	do no	t exp	ect 2	009 t	o be	a bar	mer				ed na				
change (per sh) 10 Yrs. 5 Yr evenues 4.0% 15.	5%	'12-'14 2.0%				Reso					This relial	pro bility.	ject incre	will ase op		orove onal f		ster lity
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vldends 4.0% 8. ook Value 7.0% 10.	0% 0%	2.5% 1.5%	Who	lesale	servi	:he r ces bu	ısines	s post	ed an	The op-	Eliza	abeth	town	h obje Gas	has	mod	ified	it
cal- QUARTERLY REVENUES ( idar Mar.31 Jun.30 Sep.30	\$ mili.) Dec.31	Full Year				\$11 Operat					rate	case ted a	: fili: : \$25	ng. It million	: had 1 rate	origi hike	inally , but	re ha
006 1044 436 434	707	2621	vest	nents	units	repo	rted .	lower	earni	ngs.	since	lowe	red th	nis am crease	iount	to \$1	7 mil	lior
DO7   973 467 369 DO8   1012 444 539	685 805	2494 2800				ide, tl postec					tive	at the	begin	nning	of 20	10. M	eanw	hile
)09   995	698 775	2510 2725				ings. es to					Atlar	nta Ga a rata	as Lig e case	tht ha	s req	uestec :h hac	d to p d origi	pos ina
al- EARNINGS PER SHAR	ЕВ	Full	for t	he st	orage	of n	atural	gas	inver	itory	Îy be	en sch	nedule	d for	Nover	nber :	1st of	th
dar Mar.31 Jun.30 Sep.30 106 1.41 .25 .46	.60	Year 2.72				eline r Ligh					time	after	that (	it doe June	1, 201	0 at t	he lat	test
1.29 .40 .17	.86	2.72	and	share	earn	ings o	declin	ed in	the J	June	Virgi	nia N	Vatura	al Ga to file	s and	i Cha	attano	oog
008   1.16 .30 .28 009   1.55 .26 .20	.97 .69	2.71	likel	y also	prov	forwa e unfa	avora	ble fo	r the	sec-	We	antic	ipate	high	ier r	even	ues a	and
110	,90 AID C≈	2,90 Full	ond	half o	of the	year. and	Thus	, we	antici	pate	shar	e ea	rning	s at	the	com	pany	D
dar Mar.31 Jun.30 Sep.30		Year	earn	ings f	or full	-year	2009.		_		More	over,	AGL	has	a he	althy	divid	len
305   .31 .31 .31	.37 .37	1.30 1.48				lanta stem					yield Price	and Sta	earns bility,	high and	ı maı Ear	rks 10 nings	Pre	edic
	.41	1.64	vest	ment	proje	ect. T	his \$4	100 m	illion	pro-	tabili	ity. Fr	om tl	ne pre	sent (	quotat	tion, j	thi
006 .37 .37 .37 007 .41 .41 .41	.42	1.68				mplete :ure ir					tal r	eturn	pote	decer ntial.		_		
006   .37 .37 .37 007   .41 .41 .41 008   .42 .42 .42											Mich	ael N	ลกกไร	CDA	Con	1 L .	- 11	200
006   .37				ading										.,		tembe		D
006   .37	il, Ended	\$0.1 eam											Cor	npany's l ck's Pric	Financia e Stabilit	Strengt		B++ 100
006   .37	i. Ended	IV. I DEC.	3; '01, \$0 lings repo prically pa	.13; '03, rl due lal ld early l einvest.	(\$0.07); 'e Octobe March, Ju	08, \$0,13 r. (C) Divi ne, Sept. able. (D)	l, Next idends , and In-	cludes in \$5.44/sha (E) In mil	angibles. ire. llons.	. In 2008	: \$418 mi	llion,	Cor Sto Prit Ear	npany's	Financia e Stabilit n Persist edictabili	Strengt y ence ty	h	100 75 90



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Company's Financial Strength Stock's Price Stability Price Growth Persistence Earnings Predictability 50

DEL	TA NA	T. GAS	NDQD	EAS		RE PR	CENT Z	25.(	00 TRAILING	5 15.0 RE	LATIVE 0.90		2% X	NE NE
	RANK		20.9 17.6	23.0	8 0	24.10 21.00	28	1.75	30.00 23.60	26.82 24.11	26.08 23.50	32.19 11.70	26.86 18.46	High Low
PERFOR	RMANCE 4	4 Balow Average	L	GENDS	7.									45
Technica	ıi 4	A Below Average	• • • • Rei	Mos Mov Avg Price Strength						<u> </u>		, 144.		30
SAFETY	. ;	2 Above Average		indicales recessio		سبب	111111	144	<del>┸┸╻╃</del> ┸┸┦┰┑	111111111			1111110	22.5
BETA .		.00 = Market)		<u></u>		٠.,		٠. ا					•	13
DEIN I	20 (10	·	開始的	12				•		,		', 		9
Financial	Strength	B+		A CONTRACTOR										6
Price Sta	_	95												4
	owth Persist			(E)		Т		r. T						3
			(ACCEPTED)	烈 C7. 」		<del>                                      </del>		Ш		1		<del>-      </del>		80 VOL
camings	Predictabil	ну 70												(thous.
© VALUE	E LINE PUBI	LISHING, INC.	2001	2002	21	003	200	4	2005	2006	2007	2008	2009	2010/2011
SALES F			28.36	22.11	į.	1.59	24.7		26.06 2.86	36.01 2.94	29.96 3.19	34.18 3.49	_	
	'LOW" PER 3S PER SH	SH	3.08 1.47	3.16 1.45		2.65 1.49	1.2		1.55	1.55	1.62	2.08	1.65 A,B	1.80 <sup>C</sup> /NA
DIV'DS D	ECL'D PER		1.14	1.16		1.18	1.1		1.18	1.20	1.22	1,24		
	PENDING PI ALUE PER S		2.83 13.12	3.72 13.51		2.90 4.49	2.8 15.2		1.65 15.73	2.39 16,16	2.47 16.61	1.69 17.48	_	
	N SHS OUT		2.50	2,53		3.17	3.2		3.23	3.26	3.28	3.30	-	
	N'L P/E RAT 'E P/E RATIO		12.3 .63	14.1 .77		4.5 .83	20.1		16.8 .89	16.9 .91	15.5 .82	12.3 .74	15.2	13.9/NA
	'E P/E KAH N'L DIV'D YI		6.39			.03 5.5%		9%	4.5%	4.6%	4.9%	4.9%		
SALES (	\$MILL)		70.8	55.9		B.4	79.2		84.2	117.3	98.2	112.7 19.6%	_	Bold figures are consensus
	ing Margi Iation (\$MI		23.29	29.39		4.7% 4.5	21.2		21.9% 4.3	16.2% 4.6	20.4% 5.2	4,7	-	earnings
	OFIT (\$MILL)		3.6	3,6		3.9	3.8	8	5.0	5.0	5.3	6.8	-	estimates
	TAX RATE		38.0%			B.0% 5.8%	38.1	1% 8%	38.3% 5.9%	36.6% 4.3%	37.3% 5.4%	37.8% 6.1%		and, using the recent prices,
	OFIT MARGI IG CAP'L (\$1		5.1% d12.6	d15.3		d.2		7	.9	4.6	5.1	8.2	_	P/E ratios.
LONG-TE	ERM DEBT (	\$MILL)	49.3	48.6		53.4 45.9		0	52.7	58.8 58.6 52.6 54.4		58.3 57.6	-	
	UITY (\$MILI ON TOTAL		32,8 6,7%	34.2		5.9 5.9%	48.8	8 6%	50.8 6.7%	6.7%	6.3%	7.5%	_	
RETURN	ON SHR. E	QUITY	11.19	10.69	<u>.                                     </u>	8.6%	7.9	9%	9.8%	9.5%	9.7%	11.9%		
	ED TO COM 'DS TO NET		2.5% 78%	5 2.1% 80%	819	1.6% 4	98%	2%	2.4% 76%	2.1% 77%	2.4% 75%	4.8% 60%		
ANo, of a	nalysis chang	ing eam. est. in I	asi 29 days:	0 up, 0 down, a	onsensus t	-уваг ва	mings gro	wth 3,0	0% per year. BE			. CBased upon	one analysi's esi	imale.
	ANN	UAL RATES		ASSETS	/Smill \	7	007 2	2008	3/31/09		INDUST	RY: Natur	al Gas (Div	
	ge (per share	e) 5 Yrs. 7.0%	1 Yr 14.0	Cash Ass	els		.2	.3	.9	DYICYNIEC	C. Dalta N	Internal Class	Company	nc., through its
Sales "Cash F		1.5%	9.5	Inventory	es (Avg cost)			11.4 15.0	15.3 7.5	subsidiarie	s. engages	in the sale.	distribution	, or transporta-
Earning: Dividend		3.5% 1.0%	28.55 1.55	.   00,00				7.3 34.0	<u>4.8</u> 28.5	tion of nati	iral gas to a	pproximate	ely 38,000 r	etail customers
Book Va	alue	4.0%	5.0			4	.,,0	34.0	20.0	on its distr	ibution sys	tem in cen	tral and sou	theastern Ken- ground storage
Fiscal		RLY SALES (\$			Plant p, at cost	18	37.1 1	92.1		field and	transports	gas to ot	s an under her pipelin	e systems. In
Year		RQ 3Q B.4 41.0	4Q Ye	Accum D	epreciation			67.7 24.4	128.3	addition, th	ie company	buys gas a	nd resells it	to industrial or
06/30/07 06/30/08		8.4 41.0 9.3 48.4	22.6 11		aty	_1	2.5	12.4	14.2				_	stomers not on
06/30/09 06/30/10	18.1 3	4.0 43.2		Total Ass	ets	16	50.4 1	70.8	171.0					ites production a Natural Gas
	EARNII	NGS PER SHA	RE F	LIABILIT	ES (\$mill	)				Company	primarily	serves resi	dential, co	mmercial, and
Fiscal Year		Q 3Q		ar Debt Due			10.3 5.4	12.2 8.0	4.1 11.9					mers in Nicho-
06/30/06		89 1.03		55 Other			4.7	5.6	6.9	lasville, 6,	UUU custom	ers in Corb	m, and 4,00	00 customers in 0. & President:
06/30/07 06/30/08		73 1.12 75 1.65		S2 Current L DB	a0	λ	20.4	25.8	22.9	Glenn R.	Jennings.	Inc.: KY.	Address: 3	617 Lexington
06/30/09		37 1.29					-		1	Road, Win	chester, KY	7 40391. T	el.: (859) 7	44-6171. Inter-
06/30/10				as of	RM DEB1 3/31/09	AND E	:QUITY			net: http://	www.deltag	as.com.		
Cal- endar		LY DIVIDENDS !Q 3Q		ıli	ot \$69.6 m	III.	ם	ue In	5 Yrs. NA					
2006		30 .305	.305 1.	LT Debt	57.7 mill.				,"					<b>.</b>
2007	.305 .3	105 .31	.31 1.	23   11101001110	Cap. Lea				% of Cap'l)					<i>L.Y.</i>
2008 2009		31 .32 32 .325	.32 1.	1 .	•		ıval rental				Se	ptember 11	, 2009	
1		ONAL DECISION	ONS	Pension	Liabllity N	one in 'C	)8 vs. \$1.7	mill. ir	n '07	TOTAL SE	IAREHOLD	ER RETUR	!N	
	4Q			Pld Stock	None		Pfd	l Div'd	Paid None	I U IAL OF	171111111111111111111111111111111111111	Divident	is plus appracia	ation as of 8/31/2009
to Buy	Ę	8	9		Slock 3,31	3,275 sh	ares			3 Mos.	6 Mos.	1 Yr.	3 Yrs	s. 5 Yrs.
to Sell Hld's(00	9 00) 626		56B					(51	1% of Cap'l)	16.14%	23.98%	-1.97%	19.91	% 25.72%
				tual material is	btained from	n source:	s believed t	lo be r	eliable and is pr					1:800:833:004G

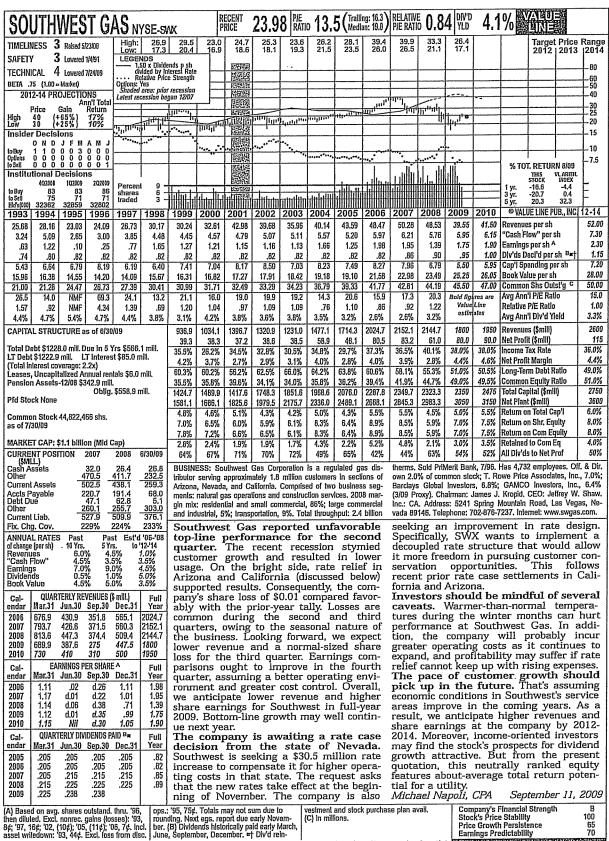
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	JP NY				,	32.6			O (Medi	an: 15.0 /	RELATIVE PIE RATI	0.0		4.8	%			
MELINESS 3 Lowered 5/22/09	High: Low:	27.9 22.4	27.0 20.0	24.8 17.5	25.5 21.3	25.0 19.0	30.0 21.8	32.5 26.0	34.3 26.9	37.5 29.1	36.0 28.8	55.B 31.9	48.3 29.3				Price 2013	
FETY 2 Raised 6/20/03 CHNICAL 5 Lowered 9/4/09	LEGEN 1.0 divi	0 x Divide ided by in	ends p sh Ileresi Rale e Strength	-	<b>圆</b> 網					ļ				<u> </u>				12 12
TA .60 (1.00= Markel)	LODUONS: Y	res	e Strength recession		開発器													180 164
2012-14 PROJECTIONS Ann'i Total Price Gain Return	Lalest rec	ession beg	gan 12/07	上														48 40
th 60 (+85%) 19% w 45 (+40%) 12%					165 KB		l <sub>it</sub> li <sub>ti</sub>	··/ <sub>2.,4</sub>	ւ <del>կլլւկկո</del>	1111111111111	174111 <sup>111</sup>	1440	11/11/10					-32
sider Decisions ONDJFMAMJ	Time!		لىسىالل	ljinaliii		ռակիու	n. Inh.	7,111				•	·.					-24 -16
ky 0000000021	<u> </u>		********	********			····											12
ell 060000010 stitutional Decisions						,			**********							, RETUR THIS STOCK	N 8/09 VL ARITH. INDEX	
402008 102009 202009 Buy 73 70 71 Sen 86 81 81	Percent shares traded	7.5 - 5 - 2.5 -			BARAN District			milimi							1 yr. 3 yr.	-24.7 13.4	-4.4 0.4	E
(s(000) 11494 11043 10569 193   1994   1995   1996	1997	1998	hillmii 1999	2000		2002	2003	2004	2005	2006	2007	2008	2009	2010	5 ýr. © VALI	40.0 Je line pi	32.3 JB., INC	2-1
2,33 33,43 24.79 31.03	34.33	31.04	26.04 2.56	29.99 2.68	53,08 3.00	39.84 2.56	54.95 3.15	59.59 2.79	75.43 2.98	93.51 3.81	93,40 3,87	100.44 4.22	88.90 4.90	91.30 4.50	Revenue	s per sh ow" per s	ь	111. 5,
2.81 2.65 2.55 3.29 1.61 1.42 1.27 1.87	3.32 1.84	3.02 1.58	1.47.	1.37	1.61	1.18	1.82	1.82	1.90	2.37	2.31	2.64	2.95	2.60	Earnings	persh f	A B	3
1.22 1.22 1.24 1.26 2.62 2.50 2.63 2.35	1,30 2,44	1.32 2.68	1.34 2.58	1.34 2.77	1.34 2.51	1.34 2.80	1.34 2.67	1.35 2.45	1.37 2.84	1.40 2.97	1.45 2.72	1.49 2.57	1.53 2.55	2.60		ending po	ersh	3.
2.19 12.44 13.05 13.72 5.59 15.67 17.42 17.56	14.26 17.56	14.57 17.63	14.96 18.88	14.99 18.88	15,26 18,88	15.07 18.96	15.65 19.11	16.96 20.98	17.31 21.17	18.85 21.36	19.79 21.65	22.12 21.99	23,65 22,50	23,55 23,00	Book Va			28. 26
13.5 16.4 15.5 11.9	12.5 .72	15.5 .81	15.8 .90	14.9 .97	14.5 .74	20.0 1.09	13,6 .78	15.7 .83	16.2 .86	13.6 .73	14.2 .75	14.3 ,89	Bold fig Value		Avg Ann Relative			1
.80 1.08 1.04 .75 5.6% 5.3% 6.3% 5.6%	5.6%	5.4%	5.8%	6.6%	5.7%	5.7%	5.4%	4.7%	4.4%	4.3%	4.4%	3.9%	ostin		Avg Ann	l Div'd Yi	eld	3,2
APITAL STRUCTURE as of 6/30, tal Debt \$522.2 mill. Due in 5 Y		mili.	491.6 26.9	566.1 26.0	1002.1 30,5	755.2 22.4	1050.3 34.6	1250.3 36.1	1597.0 40.1	1997,6 50,5	2021.6 49.8	2209.0 57.6	2000 65.0		Revenue Net Profi		^	2! 8
Debt \$389.2 mill. LT Interes plat interest coverage: 3.0x)	t \$25.0 m	III.	35.5%	35.2% 4.6%	32.7% 3.0%	35.4% 3.0%	35.0% 3.3%	34.8% 2.9%	34.1% 2.5%	32.5% 2.5%	33.4% 2.5%	31.3% 2.6%	35.5% 3.3%	35.0%	Income 7 Net Profi	ax Rate		35.i
		ļ	5.5% 41.8%	45.2%	49.5%	47.5%	50.4%	51.6%	48.1%	49.5%	45.3%	44.4%	42,5%	45.0%	Long-Ter	m Debt R		47.0
ases, Uncapitalized Annual reni nsion Assets-9/08 \$248.3 mill.		Ī	57.8% 488.6	54.5% 519.2	50.2% 574,1	52,3% 546.6	49.4% 605.0	48.3% 737.4	51.8% 707.9	50.4% 798.9	54.6% 784.5	55.5% 876.1	57.5% 925	985	Common Total Cap	ital (\$mil		53. 13
d Stock None	olig. \$308.	.7 mill.	519.4 7.1%	575.4 6.7%	602.5 6.9%	594.4 6.0%	621.2 7.4%	646.9 6.6%	679.5 7.6%	763.8 8.4%	793.8 8.5%	823.2 8.1%	865 8.5%		Net Plan Return o		ip'i	7.1
mmon Stock 22,167,303 shs. of 7/31/09			9.5% 9.5%	9.1% 9.1%	10.5% 10.5%	7.8% 7.8%	11.5% 11.6%	10.1% 10.1%	10.9% 10.9%	12.5% 12.5%	11.6% 11.6%	11.8% 11.8%	12.0% 12.0%	11.0%	Return o Return o	n Shr. Eq	ulty	11.0 11.0
ARKET CAP: \$725 million (Sma			1.0%	.2%	1.8%	NMF	3.1%	2.7%	3.1%	5.1%	4.3%	5.2%	6.0%	4.5%	Retained	lo Com E	q	5.0 58
JRRENT POSITION 2007 (\$MILL) ISH Assels 52.7	2008 6 14.9	89.1	89% BUSIN	98% ESS: Lec	83% lede Gro	113% up, Inc.,	74% is a hold	73% ing comp	72% any for L	59% aclede	63% 62%; co	56% mmercia	53% I and in	L	All Div'd: 24%; tra			
her 414.6	547.0 561.9	283.6 372.7	Gas, w	nich distr	ibules na	lural gas is County	in easte	m Missou	ıri, İnclud	ing the					s, Officer es (1/09			
cls Payable 106.8	159.6	79.3	Has ro	ughly 63	30,000 c	uslomers 3/08. The	. Purch	esed SM	&P Uiii	ly Re-					Douglas F et, SL Lot			
her 115.3	216.1 103.5 479.2	133.0 87.8 300.1	2008: 1	.08 mill.	Revenue	mix for	regulate	d operati	ons: resi	dential,	ephone:	314-342	-0500. In	lernel: w	ww.thelac	ledegrou	p.com.	
c. Chg. Cov. 282% 3	377%	370%	gene	rate	reco	at La ord e	arniı	ngs i	n fi	scal	ue. T	'his is	s beca	ause t	hat tre	rvice	territ	or
INUAL RATES Past Pas change (per sh) 10 Yrs, 5 Yrs evenues 11.5% 14.0		12-14 1.5%	2009 non-i	, which	ch end ited ga	ls on a	Septe: rketin	mber Ig uni	30th. t, Lac	The lede	phase	e. La	clede	Ene	souri, rgy I	Resou	rces	ha
ash Flow" 2.0% 6.5 minos 3.5% 9.5	5% 5. 5% 3.	.5% 1.5%	Ener	gy Re	esouro	es, is . Tha	enjo t bas	ying : beer	a hea	lthy ught				sion p exist	ossibi ing	lities, and		
vidends 1.0% 1.5 ok Value 3.5% 5.5	5% 2 5% 5	1.5% 1.5%	abou	t by	signif	icantl bande	y inc	reased	l pipe	line					oppout the	rtuni	ties f	roi
	mill.)A Sep.30	Full Fiscal Year	natu	raľ ga	as (re	flectin	gad	lrop i	n nat	ural	contr	ibuted	l just	a sn	nall p basis.	ortion	to f	ota
cal OUARTERLY REVENUES (\$		1997.6 2021.6	Lacle	ede G	as, ha	nfortu s not	perfo	rmed	up to	par	sition	could	d help	to o	ffset t	his, l	out it	aj
QUARTERLY REVENUES (\$ Dec.31 Mar.31 Jun.30 06 689.2 708.8 330.6			of lat	te, ste		ig pari		m a i herm			ment'	s age	enda	at th	are r is jui	ncture	. Co:	nse
QUARTERLY REVENUES (\$   aar   Dec.31   Mar.31   Jun.30	323.3 451.8	2209.0		onal	expe	·····			· morrio		quent				igs-pe			
aar   QUARTERLY REVENUES (\$   20   20   20   20   20   20   20   2	323.3 451.8 356.7 480	2209.0 2000 2100	erati year'	s resu	ults ir	ıclude				usiy hich	could	range	e only	/ betw	veen 4	:% an	u 370	
aar   QUARTERLY REVENUES (\$   20   20   20   20   20   20   20   2	323.3 451.8 356.7 480	2209.0 2000 2100 Full	erati year' unre amou	s resu cogniz inted	ults in ced to	rclude tax about	ber \$0.	efits 07 a	(wl sha	hich are).	to 20	12-201	l4.					in
QUARTERLY REVENUES (\$   Dec.31   Mar.31   Jun.30	323.3 451.8 356.7 480	2209.0 2000 2100	erati year' unre amou Neve well	s resu cogniz inted irthele advar	ults in ted to ess, co nce ab	ıclude tax	ben \$0. lated	efits 07 a share	wl) sha net	hich are). may	to 20. Incor the	12-201 ne-or divid	l4. iente end	d ac yield	coun mod	ts m estly	ay f app	ea
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<u>v.w. nat'l ga</u>			T == =	P	ECENT RICE	41.9			/ Medi	an: 16.0 /	RELATIVI PIE RATI	<b>U.</b> 3	1 DIV'D YLD 46.1	4.0	%			D
MELINESS 3 Lowered 7/24/09	High: Low: LEGE	30.8 24.3	27.9 19.5	27.5 17.8	26.8 21.7	30.7 23.5	31.3 24.0	34.1 27.5	39.6 32.4	43.7 32.8	52.8 39.8	55.2 37.7	37.7			2012	t Price   2013	20
AFETY 1 Ralsed 3/18/05 ECHNICAL 4 Lov/ered 9/4/09	1	.10 x Dividativided by Intellective Price	ends p sh Heiesl Rate		DAGES.												<b></b>	$+\frac{12}{10}$
ETA .60 (1.00 = Market)					1033 1233													80
2012-14 PROJECTIONS Ann'i To	Shaded	ves I area: prior	r recession			ļ	ļ			ļ	Tip the training of training of the training of training of the training of training o	الماسيا		<del></del>	ļ			-48
Price Gain Retur		cession be		┌			) o l <sup>antar</sup>	17 <sup>1</sup> 1. (12 <sup>1</sup> 1)	21,11111	1111111111			1111111	<u> </u>			<del> </del>	-37
gh 70 (+65%) 16% w 55 (+30%) 10%	արևոլ	1000011	41,111111	Hilmin		handa, l	11111111	1,111	ļ		-							十24
isider Decisions ONDJFMAM	J	****		1111									·				<del> </del>	-18
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Sell 0 2 0 1 0 0 0 1	<u> </u>	<del> </del>	<del> </del>		経験		ļ	ļ				I. I	1	<b></b>	% TO	T. RETUR	VL ARITH.	-8
402008 102009 2020	"   Letrett			ļ	<b>国際組</b>	<del> </del>	ļ		<u> </u>	1					1 yr.	-10.5	-4.4	E
	9 Iraded	10 - 5 -		lilli	111771		lanah	adha							3 yr. 5 yr.	21.8 63.1	0.4 32.3	上
993   1994   1995   199		1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010		UE LINE P	UB., INC.	-
18.15 18.30 16.02 16.		16.77	18.17	21.09	25.78	25.07	23.57 3.85	25,69 3.92	33.01 4.34	37.20 4.76	39,13 5.41	39.16 5.31	39.60 5.60	41.50 5.85	Revenue	s per sh low" per:	sh	48 6
3.74 3.50 3.41 3. 1.74 1.63 1.61 1.		3.24 1.02	3.72 1.70	3.68 1.79	3,86 1.88	3,65 1.62	1.76	1.86	2.11	2.35	2.76	2.57	2.85	2.85	Earning			3
1.17 1.17 1.18 1.	0 1.21	1.22	1.23	1.24	1.25	1.26	1.27	1.30	1,32	1.39	1.44	1.52	1.60	1.68	Div'ds D Cap'i Sp			4
3.61 4.23 3.02 3. 13.08 13.63 14.55 15.		4.02 16.59	4.78 17.12	3.46 17.93	3,23 18.56	3.11 18.88	4.90 19.52	5.52 20.64	3.48 21.28	3,56 22,01	4.4B 22.52	3.92 23.71	4.50 24.90	4.50 26.10	Book Va			30
19.77 20.13 22.24 22.	6 22.86	24.85	25,09	25.23	25.23	25,59	25.94	27.55	27.58	27.24	26.41	26,50	26.50	26.50		n Shs Ou		28
12.9 13.0 12.9 11		26.7 1.39	14.5 .83	12.4 .81	12.9 .66	17.2	15.8 .90	16.7	17.0 .91	15.9	16.7 .89	18.1 1.11	Bold figs Value			'I P/E Rai P/E Ratio		1 1
.76 .85 .86 .7 5.2% 5.5% 5.7% 5.2		4.5%	5.0%	5.6%	5.1%	4.5%	4.6%	4.2%	3.7%	3.7%	3.1%	3.3%	estim	ates		'i Div'd Y		3,
APITAL STRUCTURE as of 6	30/09		455.8	532.1	650,3	641.4	611.3	707.6	910.5	1013.2	1033.2	1037.9	1025		Revenue			1
otal Debt \$677.6 mill. Due In F Debt \$587.0 mill. LT Inte	5 Yrs \$173. est \$37.0 r		44.9	47.8	50.2	43.8 34.9%	46.0 33.7%	50.6 34.4%	58.1 36.0%	65.2 36.3%	74.5 37.2%	68.5 36.9%	75.5 37.0%		Net Prof			37.
			35.4% 9.9%	35.9% 9.0%	35.4% 7.7%	6.8%	7,5%	7.1%	6.4%	6.4%	7.2%	6.6%	7.3%		Net Prof			7.
Total Interest coverage: 4.0x)			46.0%	45.1%	43.0%	47.6%	49.7%	46.0%	47.0%	46.3%	46.3%	44.9%	47%	47%	Long-Te			4
ension Assets-12/08 \$163 ml blig, \$281 mill.			49.9% 861.5	50.9% 887.8	53.2% 880.5	51.5% 937.3	50.3% 1006.6	54.0% 1052.5	53.0% 1108.4	53.7% 1116.5	53.7% 1106.8	55.1% 1140.4	53% 1180	53% 1225	Common Total Ca			1
Id Stock None			895.9	934.0	965.0	995.6	1205.9	1318.4	1373.4	1425.1	1495.9	1549.1	1600	1660	Net Plan	t (\$mill)		1
ommon Stock 26,513,188 sh	res		6.8%	6.7%	6.9%	5.9%	5.7%	5.9%	6.5%	7.1%	8.5%	7.7% 10.9%	8,0%		Return o			8. 11.
s of 7/31/09  ARKET CAP \$1.1 billion (Mic	Cap)		9.7% 9.9%	9.8%	10.0%	8.9% 8.5%	9.1% 9.0%	8.9% 8.9%	9.9%	10.9%	12.5%	10.9%	11.0%		Return o			11.
			2.8%	3.1%	3.5%	1.9%	2.6%	2.7%	3.7%	4.5%	6.0%	4.5%	4.5%		Retainet			4.
URRENT POSITION 2007 (\$MILL) ash Assets 6.1		6/30/09	74%	70%	67%	79%	72%	69%	63%	59%	52%	59%	56% Jerground		All Div'd		1	Iden!
ther 268,8	6.9 474.1	31.1 241.3				Natural G ) custome					55%; co	mmercia	i, 28%;	industria	l, gas In	ansportat	lon, and	i oth
urrent Assets 274.9 ccts Payable 119.7	481.0 94.4	272.4 50.1	and in	soulhwes	i Washin	ıglon slal uver, WA	e. Princip	al cities	served: P	ortland			1,106. Ba ors, 1.4%					
ebt Due 148.1 Iher 122.1	248.0 208.9	50.1 90.6 148.8	(77% i	OR). O	ompany	buys gas	s supply	from Car	nadian ar	nd U.S.	Oregon.	Address	s: 220 N	W 2nd /	Ave., Po	riland, O	R 9720	9. T
urrent Liab. 389.9	551.3	289.5				ation righ							4211. Inte					
x. Chg. Cov. 408% NNUAL RATES Past	393% 'ast Est'o	NMF RO'LBO' I				atura Its c					the c	ompai	ny pla the 17	ins to '5 it e	pare limin	ated i	n the	joi la
change (per sh) 10 Yrs.	Yrs. to	'12-'14 4.0%	usua	al ele	ment	s. Th	e com	pany	share	s in	two y	ears.			_			
Cash Flow" 3.5%	6.5%	4.5% 5.0%				10% natur							t sho itract					
ividends 2.0%	3.0%	5.5% 5.0%	actu	al ou	tlays	in Or	egon.	In t	his y	ear's	agree	ment	. unio	n me	mbers	(abo	ut 60	%
ook Value 3.5% Cal- QUARTERLY REVENUE		Full	first	half,	very l	ow ga	s pric	es led	to an	1 \$11 me-	the v	vorkic zet in	orce) i	receiv	ed a e per	2.3% vear	for v	. o vea
Cal- QUARTERLY REVENUE ndar Mar.31 Jun.30 Sep.:	0 Dec.31	Year	chan	ism,	versu	s a \$1	6 mil	lion lo	oss in	the	two t	hroug	zh five	e, plu	s up	to 2%	for i	intl
006   390.4   171.0   114. 007   394.1   183.2   124.		1013.2 1033.2				d. The by co					tion.	The (	compa ires v	iny ga	ains e	xtra l	tlexib	ш
008   387.7   191.3   109.	349.2	1037.9	erati	ing a	nd m	ainter	nance	expe	nses,	due			nefit p				10 101	
009   437.4   149.4   100 010   420   215   125	338,2 365	1025 1125	part	ly to h	iigher	pensi	оп ех	pense	relate	ed to	New	proje	ects c by th	ould	signi	fican	tly b	00
cal- EARNINGS PER SH		Full	bonu	aeciii aeciii	ne in ue to	the the	stoc. arnin	k ma igs ga	in. M	ean-	zon.	Nor	thwes	t owi	ns 75	% of	the	Gi
ndar Mar.31 Jun.30 Sep.:	0 Dec.31	Year	whil	e, the	reces	ssion (	cost N	Jorthy	vest 3	,000	Ranc	h, CA	gas s	torag	e proj	ect ar	ıd wil	ll i
.006   1.48 .07 d.3 .007   1.77 .10 d.2		2.35				e Jun tomer					shoul	d cor	\$160 itribu	te to	the l	botton	n line	e I
OD8 1.62 .08 d.3	1.25	2.57	Thu	s, w	e lo	ok f	or li	ttle	earni	ings	2011.	The	e pro	posed	Pal	omar	pipe	elir
		2.85				gh 20 rise at					Portle	ning i and a	ig à si area;	econd its e:	sourd astern	e oi ( sect	gas to ion c	, Ci :ou
		Full	Nort	hwest	has	opted	to s	hare	in 109	% of	come	on li	ne by	2013	. NW	N's in	ıvestr	nei
			the	differe	nce b	etwee	n fore	cast a	and ac	tual	would	i be	arour if the	ıd \$2	00 m	illion,	plus	3 8
010		1.32	gas effer	coscs, ts. As	nkelj gas	y redu prices	are	down.	howe	ever,	Thes	e top	-qual	ity s	hares	offe	r de	cei
010 1.72 .11 d.3  Cal- ndar Mar.31 Jun.30 Sep.  005 .325 .325 .325	.355	1.44	the o	compa	ny ex	pects	that r	esider	ntial r	ates	total	-retū:	rnî p	oten	tial,	suita	able	fc
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010         1.72         .11         d.3           Caldadar         QUARTERLY DIVIDEND           ndar         Mar.31         Jun.30         Sep.           005         .325         .325         .325           .006         .345         .345         .345           .007         .355         .355         .355           .008         .375         .375         .375	.375 .395	1.52		ntive 1			الماماييو ــ					···						
010   1.72   .11   d.3	.375 .395		ince	ntive				(C) In mil	llons, adi		slock spl	l.	Con	npany's	Financia	Strengt		
010   1.72   .11   d.3	.375 .395		ince					(C) In mil	llons, adj		stock spl	il.	Stor	npany's ck's Pric	Financia e Stabili	l Strengt y		10 7
010 1.72 .11 d.3 Caldar Mar.31 Jun.30 Sep. 005 .325 .325 .325 .007 .355 .355 .355 .008 .375 .375 .375	.375 .395 Excludes no \$0.11; '(	on- (B) ( 06, May	incer Dividends August, vldend re	historica and Nov Investme	illy paid i ember. ni pian a	n mld-Fel vailable.	bruary,			usted for			Stor Pric	npany's ck's Pric e Growt	Financia e Stabili h Persist edictabil	l Strengt ly lence ltv	h	10 7

<u> YIEDMONT NAT'L. G</u>			RECENT PRICE	24.2		,	U \ Medi	,	RELATIVI PIE RATI	0 0.3		4.5	<b>%</b>	NAME OF TAXABLE PARTY.		
MELINESS 3 Raised 6/15/07   High: Low: AFETY 2 New 7/27/90   LEGEN		3.3 19. 1.3 11.		19.0 13.7	22.0 16.6	24.3 19.2	25.8 21.3	28.4 23.2	28.0 22.0	35.3 21.7	32.0 20.7		,		Price 2013	
ECHNICAL 4 Raised 7/17/09 LEGEN	) x Dividends p ded by Interest alive Price Strer	sh Rate —	100000												<u> </u>	B0
TA .65 (1.00 = Markel) 2-107-1 5pli Options: Ye	1 11/09	<u> </u>	MERCH MARKET			2:	pr-1									150 40
Price Gain Return	ssion began 12	107	Meses Heart						1111111111	11111111	111					<sup>1</sup> 30 125
gh 40 (+65%) 17% w 30 (+25%) 10% sider Decisions	441 <u>1111</u> 1111	100		Traffith.	111111111111111111111111111111111111111	111,11111111	111111111	11111-	1 1	1	111118					-20 -15
ا السال OND JEMAM J		101 11101	<b>'</b>	<u>_</u>							·-				ļ	ļ <sub>10</sub>
Nons 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		<u> </u>		1 1	** <sub>**</sub> ,		<del></del> ,-		[•••• <sub>[11</sub> ]•••	1 1 151	11.1	<u> </u>	% TO	I I. RETUR		-7.
stitutional Decisions   402003 102009 202009   Percent   Buy 112 75 78   shares	7.5					.1. 1.111	1111						1 yr.	-13.5	VL ARITH. INDEX -4.4	F
Sell 93 123 96 traded d's(600) 33160 34611 33567	2.5											2010	3 yr. 5 yr.	3.2 34.0 JE LINE P	0.4 32.3	12.
993   1994   1995   1996   1997   10.57   10.82   8.76   11.59   12.84	1998   199 12.45   10.			12.57	18.14	19.95	22.96	25.80	23.37	28.52	2009	27.25	Revenue	s per sh	A	30.
1.14 1.13 1.25 1.49 1.62 .73 .68 .73 .84 .93		70 1.7 93 1.0		1.81	2.04 1.11	2,31 1.27	2.43 1.32	2.51 1.27	2.64 1.40	2.77 1.49	2.85 1.60	2.95 1.70		low" per : s per sh <sup>e</sup>		3, <sup>-</sup>
.48 .51 .54 .57 .61 1.58 1.95 1.72 1.64 1.52	.64 .	6B .7 5B 1,6	2 .76	.80 1.21	,82 1.16	.85 1.85	.91 2.50	.95 2.74	.99 1.85	1.03 2.47	1.07 2.40	1.11 2.10		ecl'd per ending p		1. 2.
5,45 5.68 6.16 6.53 6.95	7,45 7.	86 8.2	6 8,63	8.91	9,36 67.31	11.15 76.67	11.53 76.70	11.83 74.61	11.99 73.23	12.11 73.26	12.70 73.50	13.25 73.50	Book Va	lue per sl 1 Shs Oul	1D	15. 73.
52,30 53.15 57.67 59.10 60.39 15.4 15.7 13.8 13.9 13.6	16.3	7.7 14.	3 16.7	18.4	16.7	16.6	17.9	19.2	18.7	18.2		yres are	Avg Ann	'I PIE Rat PIE Ratio	io	18
.91 1.03 .92 .87 .78 4.3% 4.8% 5.4% 4.9% 4.8%	.85 1. 4.0% 4.1	01 .9 % 5.0%		1.01 4.6%	.95 4.4%	.88 4.1%	.95 3.8%	1.04 3.9%	.99 3.8%	1.15 3.8%	estin		Avg Ann	'I Div'd Y	ield	3,6
APITAL STRUCTURE as of 4/30/09 otal Debt \$1029.0 mill Due In 5 Yrs \$150.0	mill. 5	3.5 830. 3.2 64.		832.0 62.2	1220.8 74.4	1529.7 95.2	1761.1 101.3	1924.7 97.2	1711.3 104.4	2089.1 110.0	1945 115	2005 125	Revenue Net Prof	is (\$mill) : it (\$mill)	^	21 1
T Debt \$793.5 mill.	11. 39.7	% 34.79	4 34.6%	33.1% 7.5%	34.8% 6.1%	35.1% 6.2%	33.7% 5.8%	34.2% 5.0%	33.0% 6.1%	36.4% 5.3%	35.0% 6.1%	35.0% 6.3%	Income Net Prof			35.0 6.4
7x)	46.2	% 46.19	47.6%	43.9%	42.2%	43.6%	41.4%	48.3%	48.4%	47.2%	47.5%	48.0%	Long-Te	m Debt F		47.0 53.0
ension Assets-10/08 \$150.3 mill.	53.6 91	1.7 978.	4 1069.4	56.1% 1051.6	57,8% 1090.2	56.4% 1514.9	58,6% 1509.2	51.7% 1707.9	51.6% 1703.3	52.8% 1681.5	52,5% 1775	52.0% 1875	Total Ca	Equity F pital (\$mi		20
Oblig. \$143. id Stock None	5 mili. 104			1158.5 7.8%	1812.3 8.6%	1849.8 7.8%	1939.1 8.2%	2075,3 7.2%	2141.5 7.8%	2240.8 8.2%	2250 8.0%	8.0%	Net Plan Return o	n Total C		8.0
ommon Stock 72,959,779 shs.	11.8 11.8			10.6% 10.6%	11.8% 11.8%	11.1% 11.1%	11.5% 11.5%	11.0% 11.0%	11.9% 11.9%	12.4% 12.4%	12.5% 12.5%		Return o Return o			12.5 12.5
of 6/2/09 ARKET CAP: \$1.8 billion (Mid Cap)	3.3	3.59	6 3.0%	1.7% 83%	3.1% 74%	3.7% 66%	3.6% 68%	2.8% 74%	3.5% 70%	3.9% 69%	4.0% 67%		Retained All Divid			4.5 65
(SMILL)	/30/09 BU	SINESS: I	Pledmont I	Valural Ga	as Comp	any is p	rimarily a	regu-	8.7 yea	rs. Non-r	egulaled	operatio	ns: sale	of gas-p	owered	heali
ash Assels 7.5 7.0 ther <u>427.8 593.8</u>	528.0 Nor	ih Carolini	gas distril s, South C	arolina, ar	id Tenns	ssee, 20	OB revent	ue mix:	employe	es, Offic	ers & dir	rokering; rectors o	un aboul	1.1% of	commo	n slo
ccls Pavable 143.6 132.3	94.0 Prir	cipal sup	1%), comm	isco and	Tenness	ee Pipel	ine. Gas	costs:	NC. Add	fress: 47	20 Pledn	CEO, & P	Drive, C	harlotte,	NC 282	10. T
ther <u>75.9 112.7</u> urrent Liab. 424.5 681.5	182.3 73.3 511.8 <b>Pi</b>		enues. '08 nt Na						years	. As	a rest	ilemel: w ult, P	NY is	hold	ing of	ff o
x. Chg. Cov. 309% 341% NNUAL RATES Past Past Est'd	350% m	ixed b	ag of i	financ	ial r	esults	thus	far	const	ructio rvice (	n uni date o	til 20 f 2015	12, w 5. The	ith a se mo	poter	ntia ugh
change (per sh) 10 Yrs. 5 Yrs, to '1 evenues 7.5% 10.0% 2.	2-'14 de	clined,	year o	ver ye	ear, a	s the	weake	ened	to he	elo th	e con	npany g acc	cons	erve o	cash	at
aminos 4.5% 6.5% 5.	.5% re:	sidenti	al and	comm	ercia.	l new	const	ruc-	highe	er del	inque	ncies	are a	disti	nct p	oss.
ook Value 5.5% 6.0% 4.	.0%   121	ed uti	vities. lity se <sub>l</sub>	ment	has b	een e	xperie	enci-	Still,	we l		raise				
scal QUARTERLY REVENUES (\$ mill.) A  fear Jan.31 Apr.30 Jul.31 Oct.31	Year by	rising	ing cu conser	vation	prac	tices a	it exis	ting	nick	el. T	he m	is ye ain o	culpri	: for	the	dis
007   677.2 531.5 224.4 278.2   1	1711.3   wi	dening	None: , than!	ks larg	gely to	o low	er nat	ural	uted	to th	ie slu	reve impin	g con	ımodi	ty pr	ices
009 779,6 455.4 372 338 1	1945   Fis	s costs e in c	, which	have	more	than The	offset se tre	the ends	This custo	trend mer g	l mas	sks P 1, a fig	iedmo zure t	nt's ( hat sl	contir rould	reg
Iscal FARNINGS PER SHARE A B	Full re	sulted	in a ttom li	10.6%					ister	at	abou	t 19	%-1.5%	6 th	is y	yeai
Year Jan.31 Apr.30 Jul.31 Oct.31 006 .94 .57 d.16 d.08	Year M	eantin	ne, slu ces on	mpin					to off	set th	ie ma	rgin t I volu	ighter	ning a	associ	ate
007 .94 .69 d.12 d.11	1.40 ca	pital	projec	ts. Ma	inage	ment	has o	pted	annu	al ear	nings	gains	shou	ld per	sist.	
008   1.12   .66   d.10   d.18   009   1.10   .73   d.10   d.13	1.60 ha		its p nt pla						some	apr	oeal	ly ra as a	n inc	ome	vehi	icle
	Full ma		e new of Nor						2014	is abo	out av	ial fo erage	for a	utility	y. But	t th
010 1.12 .75 d.08 d.09   Cal- QUARTERLY DIVIDENDS PAID Cal		uction	of the	liquid	i natu	ıral g	as sto	rage	recen	t divi ded b	dend . y an	hike, ever-	and re increa	elative sing	stab custo	oilit ome
010				Curre	nt cu	stome	er gro	wth	base,	shine ty sto	s a p	ositiv	e ligh	t on t	this g	good
010 1.12 .75 d.08 d.09	.91 fac	en pu			aire i	LILI TOO										
010   1.12   .75   d.08   d.09   Cal- dar   Mar.31   Jun.30   Sep.30   Dec.31   005   .215   .23   .23   .23   006   .23   .24   .24   .24   007   .24   .25   .25   .25   008   .25   .26   .26   .26	.91 fac .95 be .99 pr	en pu ojection	ns in t y not b	hat re	ssary	for a	few r	nore	Brya	ň J. F	ong			tembe		
010	.91 fac .95 be .99 pr 1.03 cil	en pu ojection ity ma dd lo lolal o.	ns in t y not b due to ch	hat repoe nece	ares	for a Div'd re (D) Includ	few r invest, pl les defen	nore an availa		n J. F	Cong Sto	npany's ck's Pric	Financia e Stabili	Strengt		B++ 100
010 1.12 .75 d.08 d.09  □al- dar Mar.31 Jun.30 Sep.30 Dec.31  006 .23 .24 .24 .24  007 .24 .25 .25 .25  008 .25 .26 .26 .26  009 .26 .27 .27  □Fiscal year ends October 31st.	.91 fac .95 be .99 pr 1.03 cil	en pu ojection ity ma dd lo lolal g. Oclober	ns in t y not b due to cha cally paid	hat repoe nece ange in sh mid-Janua	essary ares ry,	for a Div'd re Div'd re Div'd re Div'd re Div'd re Div'd re	few invest, place defended for the second feet of t	nore an availa red charg usled for	<i>Bryan</i> ble; 5% o es. In 20 slock spl	n J. F discount. 08: \$16.3	Cong Stor	ck's Pric :e Growt nings Pr	Financia e Stabilli h Persist edictabil	Strengt y ence ity	h	B++ 100 60 90



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Company's Financial Strength Stock's Price Stability Price Growth Persistence Earnings Predictability 65 70

VGL HOLDINGS MELINESS 3 LOWERED 6/5/09	NYSI High:	30.8	29.4 21.0	31.5	RICE 30.5	33.3	28.8	31.4	34.8	33.6	RELATIV PIE RATI 35.9	37.1	35,5		<b>%</b>	Targe	版 t Price	Ran
AFETY 1 Raised 4/2/93	Low:	23.1 NDS		21.8	25.3	19,3	23.2	26.7	28.8	27.0	29.8	22.4	28.6			2012	2013	201
ECHNICAL 5 Loweled 9/11/09	1.	30 x Divido vided by In elative Pric	ends p sli Neresi Rate e Strength	·	開始			-							<b> </b>	ļ	<del> </del>	<del>1</del> 80
TA .65 (1.00 = Market)  2012-14 PROJECTIONS	Options: Shaded	Yes ' <i>area: pr</i> loi	r recession	<u> </u>	PER PE													上50 上40
Ann'i Total Price Gain Relum		cession be			13914			erijjad'	111111111111111111111111111111111111111	*********	1,1'1 1111	ուսկի	ه الناا					<b>⊥</b> 30
gh 45 (+35%) 12% w 35 (+5%) 6%	111121111	suntin	111,11,11,	Hatim,	MUNITE MESEL	1111	101010	1,11,11										+25 20
sider Decisions ONDJFMAMJ		*		·····	超過	··				ļ			· <del>·</del>		ļ			15
Bu 000000000	ļ		ļ				` <u>`</u>	*********	********	********		·····	***.					+10
llos 0 4 0 0 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0			<u> </u>								1	ا ار			% TO	r. Retur	N 8/09	-7.
402008 102009 202009 Buy 94 97 85	Percen	t 18 - t 12 -			INCOME.			-		<u> </u>			<b>  </b>		1 yr.	7.4	VL ARITH. HIDEX -4.4	F
Seil 95 96 98 d's(00) 31580 30919 31333	shares traded	6 -	Hilallaati	Hullatt			Hillind		Hilmidd						3 yr. 5 yr.	21.1 43.4	0.4 32.3	L
993   1994   1995   1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010		JE LINE P		12-
21.55   21.69   19.30   22.19 2.25   2.43   2.51   2.93	24.16 3.02	23.74 2.79	20.92	22.19 3.20	29,80 3,24	32.63 2.63	42.45 4.00	42.93 3.87	44.94 3.97	53.96 3.89	53.51 3.89	52.65 4.34	53.20 4.40	54.25 4.45		s per sh low" per :		57. 4.
1.31 1.42 1.45 1.85	1.85	1.54	1.47	1.79	1.88	1.14	2.30	1.98	2.13	1.94 1.35	2.10 1.37	2.44 1.41	2.50 1.47	2.55 1,51		s per sh <sup>8</sup> ecl'd per		2. 1.
1.09 1.11 1.12 1.14 2.43 2.84 2.63 2.85	1.17 3.20	1.20 3.62	1.22 3.42	1.24 2.67	1.26 2.68	1.27 3.34	1.28 2.65	1.30 2.33	1.32 2.32	3.27	3.33	2.70	3.00	3.00	Cap'l Sp	ending p	er sh	2.
1.04 11.51 11.95 12.79 11.50 42.19 42.93 43.70	13.48 43.70	13.86 43.84	14.72 46.47	15.31 46,47	16.24 48.54	15.78 48.56	16.25 48.63	16.95 48.67	17.80 48.65	18.86 48.89	19.83 49.45	20.99 49.92	22.00 50.00	23.05 50.00	Book Va	lue per sl 1 Shs Oul		26. 50
15.6 14.0 12.7 11.5	12,7	17.2	17.3	14.6	14.7	23.1	11.1	14.2	14.7	15.5	15.6	13.7	Bold fig	res are	Avg Ann	'I PIE Rat	io	1
.92 .92 .85 .72 5.3% 5.6% 6.1% 5.4%	.73 5.0%	.89 4.5%	.99 4,8%	.95 4,8%	.75 4.6%	1.26 4.8%	.63 5.0%	.75 4.6%	.78 4.2%	.84 4.5%	.82 4.2%	.85 4.2%	Value estin			P/E Ratio 'I Div'd Yi		1 4.0
APITAL STRUCTURE as of 6/30	/09		972.1	1031.1	1446.5	1584.8	2064.2	2089,6	2186.3	2637.9	2646.0	2628.2	2660	2715	Revenue	s (\$mill)		28
tal Debt \$728.7 mill. Due In 5 Debt \$624.1 mill. LT Intere			68.8 36.0%	84.6 36.1%	89.9 39.6%	55.7 34.0%	112.3 38.0%	98,0 38,2%	104,8 37,4%	96.0 39.0%	102.9 39.1%	122.9 37.1%	125 37.0%		Net Profi Income 1			38.
Finlerest earned; 5.9x; total inte 2x)	est cover	age:	7.1%	8.2%	6.2%	3.5%	5.4%	4.7%	4.8%	3.6%	3.9%	4.7%	4.7%	4.8%	Net Profi	t Margin		4.
nsion Assets-9/08 \$588.2 mill.	olig. \$590	) 5 mill	41.5% 56.1%	43.1% 54.8%	41.7% 56.3%	45.7% 52.4%	43.8% 54.3%	40.9% 57.2%	39.5% 58.6%	37.8% 60.4%	37.9% 60.3%	35.9% 62.4%	36.5% 62.0%		Long-Ter Common			34.0 64.0
eferred Stock \$28.2 mill. Pfd. D			1218.5	1299,2	1400.B	1462.5	1454.9	1443.6	1478.1	1526.1	1625.4	1679.5	1780	1830	Total Ca	oltal (\$mi		20
			1402.7 7.1%	1460.3 7.9%	1519.7 7.9%	1606.8 5.3%	1874.9 9.1%	1915.6 8.2%	1969.7 8,5%	2067.9 7.6%	2150.4 7.6%	2208,3 8.5%	2325 8.0%		Net Plan Return o		ap'i	B.0
ommon Stock 50,141,229 shs. of 7/31/09			9.7%	11.4%	11.0%	7.0%	13.7%	11.5%	11.7%	10.1%	10.2%	11.4%	11.5%	11.0%	Return o	n Shr. Eq	ulty	10.5 11.0
ARKET CAP: \$1.7 billion (Mid (	Cap)		9.9% 1.8%	11.7% 3.7%	11.2% 3.8%	7.2% NMF	14.0% 6.2%	11.7% 4.1%	12.0% 4.6%	10.3% 3.2%	10.4% 3.5%	11.6% 5.0%	12.0% 4.5%		Return o Retained			4.0
JRRENT POSITION 2007 (\$MILL) gsh Assels 4.9	2008	6/30/09	82%	69%	67%	112%	56%	65%	62%	69%	66%	57%	59%		All Div'd			50
her <u>568.8</u>	6.2 736.1	41.6 553.2	Light, a	natural	gas dist	gs, Inc. I ributor in	Washin	glon, D.C	), and a	djacent	Energy	Sys. des	signs <i>i</i> inst	fucis in t alls com	m'i heati	ng, vent	ilating, a	ınd a
	742,3 243.1 347.0	594.8 202.8				residen , a feder								Century 1 9 proxy).				
her 134.8	158.4	104.6 202.1	undergr	ound ga	s-slorag	e facilily s, sells a	in WV	. Non-re	gulated	subs.:	reidt, Ind	:: D.C. a	nd VA. <i>F</i> 624-6410	Addr.: 110 ). Interne	OD H St., I: www.w	N.W., W alholdina	ashingto s.com.	n, D
	748.5 490%	509.5 500%				post					torica	lly a	nd se	easona	ally s	low f	or W	
NUAL RATES Past Pa change (persh) 10 Yrs. 5 Yr	st Est'd	'06-'08 12-'14	fina	ncial	resul	tŝ for ie vo	· the	off-pe	eak J	une	None			nside: st ye:				
evenues 8.5% 9.	0% 1 0% 2	1.5% 2.5%				r tha					pears	to be	in so	lid sha	ape.			
mings 2.0% 4.	0% 4	1.0% 3.0%				weakn whic					The take	LNG Iong	peak er th	ing f an ex	acilit	y is	going be c	g t on
ok Value 4.0% 4.	5% 4	1.5% Full	with	lower	nati	ıral g	as co	nsum	otion	and	plete	d an	ıd p	ut i	nto :	servi	ce. 7	ha
scal   QUARTERLY REVENUES (\$ ear   Dec,31 Mar,31 Jun,30		Fiscal Year	note,	the i	retail	cost : energ	y mar	ketin	g divi	sion	growt	h and	l mair	used t ntain t	the pr	essure	e requ	ure
06   902.9 1064.5 346.9 07   732.9 1119.9 467.5	323.6 325.7	2637.9 2646.0				its rev					ments							
08 751.6 1020.0 464.7	391.9	2628.2	elect	ricity	margi	ns. Oi	n the	efficie	ncy fr	ont,	by th	e 201	2-201	3 wir	iter h	eatin	g sea	SOI
09   821.5 1040.9 427.0 10   830 1050 445	370.6 390	2660 2715	mana Oper	ageme ating	nt ha	as bee enses	en pe decli	erform ned	ing v 90 b	vell. asis	but d follow						ssues,	tr
		Full Fiscal Year	point	s ver	sus t	he ye	ear-ag	o per	iod. 🤼	This	Thes	e top	-qual	ity s	hares	may		
EARNINGS PER SHARE	d.15	1,94				wer l					offer	an at	tractiv	nted /e_div	idend	yield.	. Typi	ca.
nds Dec.31 Mar.31 Jun.30 06 .93 1.17 d.01	d.31 d.24	2.10 2.44	nicel	у.	_	e con					ly, too	, they	prov	ed mu	ich les	s vola	atile t	ha
per de la companya del companya de la companya del companya de la		2.50	mid-	singl	e-digi	t ea	rning	gs Ind	ike t	this	turme	il. T	his p	artly	stems	fron	n WC	ZĽ,
ear   Dec.31 Mar.31 Jun.30   106   .93   1.17   d.01   107   .92   1.27   .22   1.66   .06   1.03   1.65   .11   1.03   1.65   .11	d.29	2.55 Full	year in 20	. The 109 wi	decen	t gain bably	s expe	erienc fset b	ed ear y a la	lier rger	large metro							
earl dds Dec.31 Mar.31 Jun.30 1006 .93 1.17 d.01 107 .92 1.27 .22 108 .96 1.66 .06 109 1.03 1.65 .11 110 1.04 1.66 .12	d.29 d.27	PUI 1		e defi	cit in	the f	iscal	fourth	qua	rter.	by th	e ecor	omic	down	turn.	These	e bene	efit
Earl Service    006	d,29 d,27 AID C # Dec,31	Year						gins ail en		and	are Safet	/ ran	k, ar	nd hi	gh m	ark :	for P	ric
ear   Mar.31 Jun.30	d.29 d.27 \ID C ■		Desp		ce iro						Stabil	ity 1	2116 -	onroc'	Jattan			i
ear   0e.31   Mar.31   Jun.30   1006   93   1.17   0.01   07   92   1.27   2.2   008   9.6   1.66   0.06   0.09   1.03   1.65   1.1   1.04   1.66   1.1   1.04   1.66   1.2	d.29 d.27 AID C = Dec.31 .333 .338 .34	Year 1.32 1.34 1.36	Desp perfo desig	rman n bu	ild s	egmen										pote	entiai	
ear   bec.31   Mar.31   Jun.30	d.29 d.27 AID c = Dec.31 .333 .338	Year 1.32 1.34	Desp perfo desig main	rman n bu stay	ild so regula		itility	busi	ness i	may	subpa <i>Bryar</i>	r for	the pi		2012-2			200
Earl Services   Mar.31 Jun.30	d,29 d,27 AID C = Dec,31 .333 .338 .34 .36	Year 1.32 1.34 1.36 1.42	Desp perfo desig main be so	rman n bu stay ft. Al	ild so regula so, th	egmen ated u e Sept	itility tembe	busii r peri	ness i od is	may his-	subpa <i>Bryar</i>	r for	the pu	ıİl to 2 pany's F	2012-2 Sep Inancial	2014. <i>tembe</i> Strength	r 11, 2	A
Dec.31   Mar.31   Jun.30	d.29 d.27 AID C = Dec.31 .333 .338 .34 .36	Year 1.32 1.34 1.36 1.42 may n- ouls!	Desp perfo desig main be so not sum landing, N	rmanı n bu stay oft. Al lo lolal, c lexl eaml historica	ild so regula so, th lue to ch ings repo lly pald	egmen ated u e Sept ange in s it due late early Feb	tility tembe hares v e Ocl. (	busing perioder perio	ness i od is plan aval es defen 3 million.	nay his- lable, ed charg 55,81/sh	subpa Bryar es and in	r for in J. Fi	Com Stoc	ıll to 2	2012-2 Sep Inancial Stability Persiste	2014. tembe Strength ence	r 11, 2	200 100 50

### Missouri-American Water Company Indicated Common Equity Cost Rate Through Use of a Risk Premium Model Using an Adjusted Total Market Approach

Line No.		Proxy Group of Six AUS Utility Reports Water Companies	Proxy Group of Eight AUS Utility Reports Gas Distribution Companies
1.	Prospective Yield on Aaa Rated Corporate Bonds (1)	5.53 %	5.53 %
2.	Adjustment to Reflect Yield Spread Between Aaa Rated Corporate Bonds and A Rated Public Utility Bonds	0.53 (2)	0.53_(2)
3.	Adjusted Prospective Yield on A Rated Public Utility Bonds	6.06 %	6.06 %
4.	Adjustment to Reflect Bond Rating Difference of Proxy Group	0.00 (3)	0.29 (4)
5.	Adjusted Prospective Bond Yield	6.06	6.35
6.	Equity Risk Premium (5)	5.06	4.50
7.	Risk Premium Derived Common Equity Cost Rate	11.12_%	10.85_%

### Notes:

- (1) Derived in Note (3) on page 6 of this Schedule.
- (2) The average yield spread of A rated public utility bonds over Aaa rated corporate bonds of 0.53% from page 4 of this Schedule.
- (3) No adjustment necessary as the average Moody's bond rating of the proxy group of six AUS Utility Reports water companies is A2 as shown on page 2 of this Schedule.
- (4) Adjustment to reflect the A3 Moody's-Bond Rating of the proxy group of eight AUS
  Utility Reports natural gas distribution companies as shown on page 2 of this Schedule.
  The 29 basis point adjustment is derived by taking 1/3 of the spread between Baa and
  A Public Utility Bonds (1/3 \* 0.88% = 0.29%)
- (5) From page 5 of this Schedule.

Missouri-American Water Company
Comparison of Bond Ratings, Business Risk and Financial Risk Profiles for
the Proxy Group of Six AUS Utility Reports Water Companies
and the Proxy Group of Eight AUS Utility Reports Natrual Gas Distribution Companies

		Numerical Weighting (1)		3.0	3.0	3.0	3.0	;	3.0	3.0	4.4.0.8.8.8.8.8.8.8.8.8.8.8.8.8.8.8.8.8.
		Financial Risk Profile (2)		Intermediate	Intermediate	Intermediate	Intermediate	N.	Intermediate	Intermediate	Significant Significant NR Intermediate Intermediate Intermediate Intermediate Intermediate Intermediate Aggressive Intermediate
k Poor's		Numerical Weighting (1)		1.0	0.1	1.0	1.0	;	1.0	1,0	55 - 55555
Standard & Poor's		Business Risk Profile (2)		Excellent	Excellent	Excellent	Excellent	Æ	Excellent	Excellent	Excellent Excellent NR Excellent Excellent Excellent Excellent Excellent Excellent Excellent
		Numerical Weighting (1)		6.0	5.0	5.0	7.0	;	7.0	6.0	7.0 8.0 8.0 6.0 6.0 6.0 6.0 6.0 6.0
	Bond Rating September 2009	Credit Rating		∢	¥+	<b>A</b> +	-Y	R R	<b>-</b>	4	AA-AA-AA-AA-AA-AA-AA-AA-AA-AA-AA-AA-AA-
	Bond Septemi	Numerical Weighting (1)		6.0	4.0	4.0	6.0	;	7.0	5.4	7.0 8.0 8.0 6.0 4.0 6.0 9.0 9.0 6.3
		Bond Rating		∢	ϟ	-₩	4	Z.	₹	A+	A- BBB+ NR NA- A- A- BBB AA-
Moody's	Bond Rating September 2009	Numerical Weighting (1)		6.0	;	:	;	;	;	6.0	7.0 9.0 9.0 6.0 5.0 7.0 10.0 6.0
2	Bor	Bond Rating		_ _ A2	R	R	N.	Z.	N.	A2	A3 Baa2 NR A2 A3 Baa3 A3
			orts Water	3)						Average	Average
			Proxy Group of Six AUS Utility Reports Water Companies	American States Water Company (3)	Aqua America, Inc. (4)	California Water Services Group (5)	Middlesex Water Co	SJW Corporation (6)	York Water Company (The)		Proxy Group of Eight AUS Utility Reports Gas Distribution Companies AGL Resources Inc (7) Atmos Energy Corporation Delta Natural Gas Company, Inc. Lactede Group, Inc. (The) (8) Northwest Natural Gas Company Piedmont Natural Gas Company Southwest Gas Corp WGL Holdings, Inc. (9)

Notes:

From page 3 of this Schedule.

From Standard & Poor's Issuer Ranking: U.S. Investor-Owned Water Utilities, Strongest to Weakest, September 2, 2009 and U.S. Natural Gas Distribution and Integrated Gas Companies, Strongest to Weakest September 2, 2009.

Natural Gas Distribution and Integrated Gas Companies, Strongest to Weakest September 2, 2009.

Ratings, business risk and financial risk profiles are those of Golden State Water Company.

Ratings, business risk and financial risk profiles are those of Galifornia Water Service Company.

Ratings, business risk and financial risk profiles are those of Sal Ught Company.

Ratings, business risk and financial risk profiles are those of Mater Company.

Ratings, business risk and financial risk profiles are those of Washington Gas Light Company.  $\mathbb{E}_{\emptyset}$ 

Source Information: Moody's Investors Service Standard & Poor's Global Utilities Rating Service

# Missouri-American Water Company Numerical Assignment for Moody's and Standard & Poor's Bond Ratings, Standard & Poor's Credit Ratings, and Standard & Poor's Business and Financial Risk Profiles

Moody's <u>Bond Rating</u>	Numerical Bond Weighting	Standard & Poor's Bond / Credit Rating
Aaa	1	AAA
Aa1	2	AA+
Aa2	3	AA
Aa3	4	AA
A1	5	A+
A2	6	A
A3	7	A-
Baa1	8	BBB+
Baa2	9	BBB
Baa3	10	BBB-
Ba1	11	BB+
Ba2	12	BB
Ba3	13	BB-

### Standard & Poor's

Business <u>Risk Profile</u>	Numerical <u>Weighting</u>	Financial <u>Risk Profile</u>	Numerical <u>Weighting</u>
Excellent	1	Minimal	1
Strong	2	Modest	2
Satisfactory	3	Intermediate	3
Fair	4	Significant	4
Weak	5	Aggressive	5
Vulnerable	6	Highly Leveraged	6

Moady's Comparison of Interest Rate Trends for the Three Months Ending August 2009 (1)

Spread - Public Utility Bonds		Baa over A				0.88 %
Spread - Pub		A over Aa				0.26 %
Jtility Bonds	Baa (Pub. Util.) over Aaa	(Corp.)				1.41 %
orporate v. Public l	Aa (Pub. Util.)     A (Pub. Util.)     Baa (Pui over Aaa over Aaa Util.) over.	(Corp.)				0.53 %
Spread - Co	Aa (Pub. Util.) over Aaa	(Corp.)				0.27 %
		Baa Rated	7.30 %	6.87	6.36	6.84 %
	Public Utility Bonds	A Rated	6.20	5.97	5.71	5.96 %
		Aa Rated	6.13	5.63	5.33	% 02'5
	Corporate Bonds	Aaa Rated	5.61	5.41	5.26	5.43 %
		Months	June-09	July-09	August-09	Average of Last 3 Months

Notes: (1) All yields are distributed yields.

Source of Information: Mergent Bond Record, September 2009, Vol. 76, No. 8.

### Missouri-American Water Company Judgment of Equity Risk Premium for the Proxy Group of Six AUS Utility Reports Water Companies and the Proxy Group of Eight AUS Utility Reports Natrual Gas Distribution Companies

Line No.		Proxy Group of Six AUS Utility Reports Water Companies	Proxy Group of Eight AUS Utility Reports Gas Distribution Companies
1.	Calculated equity risk premium based on the total market using the beta approach (1)	5.96 %	4.85 %
2.	Mean equity risk premium based on a study using the holding period returns of public utilities with A rated bonds (2)	4.15	4.15
	marriated bonds (2)		
3.	Average equity risk premium	<u>5.06</u> %	4.50 %

Notes:

- (1) From page 6 of this Schedule.(2) From page 8 of this Schedule.

## Missouri-American Water Company Derivation of Equity Risk Premium Based on the Total Market Approach Using the Beta for

### the Proxy Group of Six AUS Utility Reports Water Companies and the Proxy Group of Eight AUS Utility Reports Natrual Gas Distribution Companies

Line		Proxy Group of Six AUS Utility	Proxy Group of Eight AUS Utility Reports Gas Distribution Companies
<u>No.</u>		Reports Water Companies	Distribution Companies
1.	Arithmetic mean total return rate on the Standard & Poor's 500 Composite Index - 1926-2008 (1)	11.70 %	11.70 %
2.	Arithmetic mean yield on Aaa and Aa Corporate Bonds 1926-2008 (2)	(6.10)	(6.10)
3.	Historical Equity Risk Premium	5.60_%	5.60 %
4.	Forecasted 3-5 year Total Annual Market Return (3)	14.84 %	14.84 %
5.	Prospective Yield an Aaa Rated Corporate Bonds (4)	(5.53)	(5.53)
6.	Forecasted Equity Risk Premium	9.31_%	9.31_%
7.	Conclusion of Equity Risk Premium (5)	7.46 %	7.46 %
8.	Adjusted Value Line Beta (6)	0.80	0.65
9.	Beta Adjusted Equity Risk Premium	5.96 %	<u>4.85</u> %

#### Notes:

- (1) From Ibbotson SBBI 2009 Valuation Yearbook Market Results for Stocks Bonds Bills and Inflation for 1926-2008, Morningstar, Inc., 2009 Chicago, IL.
- (2) From Moody's Industrial Manual and Mergent Bond Record Monthly Update.
- (3) From page 3 of Schedule PMA-12.
- (4) Average forecast based upon six quarterly estimates of Aaa rated corporate bonds per the consensus of nearly 50 economists reported in Blue Chip Financial Forecasts dated October 1, 2009 (see page 7 of this Schedule). The estimates are detailed below.

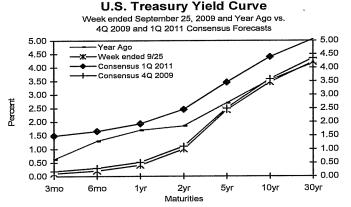
Fourth Quarter 2009	5.30	%
First Quarter 2010	5.40	
Second Quarter 2010	5.40	
Third Quarter 2010	5.60	
Fourth Quarter 2010	5.70	
First Quarter 2011	5.80	
Average	5.53	%

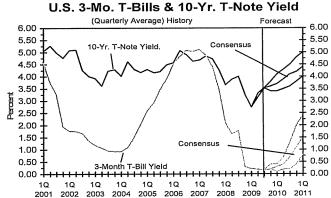
- (5) Average of the Historical Equity Risk Premium of 5.60% from Line No. 3 and the Forecasted Equity Risk Premium of 9.31% from Line No. 6 ((5.60% + 9.31%) / 2 = 7.46%).
- (6) From page 9 of this Schedule.

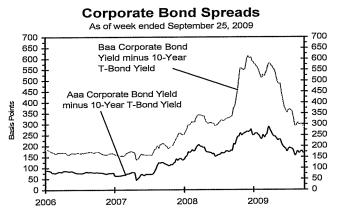
### Consensus Forecasts Of U.S. Interest Rates And Key Assumptions<sup>1</sup>

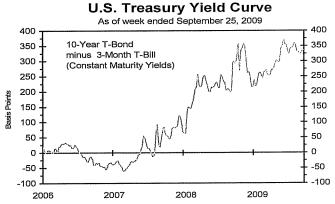
	History				Cons	ensus ]	Forecas	sts-Qu	arterly	Avg.				
	A	verage Fo	r Week Er	1d	Ave	age For M	Ionth	Latest Q*	4Q	1Q -	2Q	3Q	4Q	1Q
Interest Rates	Sep. 25	Sep. 18	Sep. 11	Sep. 4	Aug.	<u>July</u>	<u>June</u>	<u>30 2009</u>	2009	2010	2010	<u>2010</u>	<u>2010</u>	<u>2011</u>
Federal Funds Rate	0.15	0.16	0.15	0.15	0.16	0.16	0.21	0.16	0.2	0.2	0.3	0.6	1.0	1.5
Prime Rate	3.25	3.25	3.25	3.25	3.25	3.25	3.25	3.25	3.2	3.2	3.3	3.6	4.1	4.5
LIBOR, 3-mo.	0.29	0.30	0.31	0.34	0.42	0.52	0.62	0.41	0.5	0.5	0.7	1.0	1.4	1.8
Commercial Paper, 1-mo.	0.13	0.14	0.13	0.15	0.17	0.18	0.18	0.16	0.2	0.3	0.4	0.7	1.2	1.6
Treasury bill, 3-mo.	0.10	0.11	0.14	0.14	0.17	0.18	0.18	0.16	0.2	0.3	0.4	0.7	1.1	1.5
Treasury bill, 6-mo.	0.20	0.20	0.22	0.23	0.27	0.28	0.31	0.25	0.3	0.4	0.6	0.9	1.3	1.7
Treasury bill, 1 yr.	0.41	0.40	0.40	0.42	0.46	0.48	0.51	0.45	0.5	0.7	0.8	1.2	1.6	1.9
Treasury note, 2 yr.	1.00	0.98	0.92	0.93	1.12	1.02	1.18	1.04	1.1	1.3	1.5	1.8	2.1	2.5
Treasury note, 5 yr.	2.44	2.43	2.34	2.33	2.57	2.46	2.71	2.48	2.5	2.7	2.8	3.0	3.2	3.5
Treasury note, 10 yr.	3.46	3.46	3.41	3.37	3.59	3.56	3.72	3.53	3.6	3.7	3.9	4.1	4.2	4.4
Treasury note, 30 yr.	4.21	4.24	4.25	4.18	4.37	4.41	4.52	4.34	4.4	4.5	4.6	4.8	4.9	5.1
Corporate Aaa bond	5.16	5.15	5.18	5.12	5.26	5.41	5.61	<i>5.28</i>	5.3	5.4	5.4	5.6	5.7	5.8
Corporate Baa bond	6.31	6.36	6.39	6.37	6.58	7.09	7.50	6.67	6.6	6.7	6.7	6.8	6.9	7.0
State & Local bonds	4.04	4.20	4.33	4.37	4.60	4.72	4.81	4.50	4.5	4.6	4.7	4.8	4.9	5.0
Home mortgage rate	5.04	5.04	5.07	5.08	5.19	5.22	5,42	5.15	5.2	5.3	5.4	5.6	5.8	5.9
0.0				Histor	y				C	nsensi	us Fore	casts-(	Quarte:	rly
	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q*	4Q	1Q	2Q	3Q	4Q	1Q
Key Assumptions	<u> 2007</u>	2008	2008	<u>2008</u>	2008	2009	2009	<u> 2009</u>	2009	2010	<u>2010</u>	<u>2010</u>	<u>2010</u>	<u>2011</u>
Major Currency Index	73.3	72.0	70.9	73.5	81.3	82.7	79.4	75.4	75.2	75.1	74.6	74.6	74.9	75.2
Real GDP	2.1	-0.7	1.5	-2.7	-5.4	-6.4	-1.0	3.2	2.5	2.5	2.7	2.8	2.8	2.9
GDP Price Index	2.3	1.9	1.8	4.0	0.1	1.9	0.0	1.4	1.2	1.5	1.6	1.7	1.7	2.0
Consumer Price Index	5.8	4.5	4.5	6.2	-8.3	-2.4	1.3	2.7	1.8	1.7	1.6	2.0	2.0	2.1

Forecasts for interest rates and the Federal Reserve's Major Currency Index represent averages for the quarter. Forecasts for Real GDP, GDP Price Index and Consumer Price Index are seasonally-adjusted annual rates of change (saar). Individual panel members' forecasts are on pages 4 through 9. Historical data for interest rates except LIBOR is from Federal Reserve Release (FRSR) H.15. LIBOR quotes available from *The Wall Street Journal*. Interest rate definitions are the same as those in FRSR H.15. Treasury yields are reported on a constant maturity basis. Historical data for the Fed' Major Currency Index is from FRSR H.10 and G.5. Historical data for Real GDP and GDP Chained Price Index are from the Bureau of Economic Analysis (BEA). Consumer Price Index (CPI) history is from the Department of Labor's Bureau of Labor Statistics (BLS).









## Missouri-American Water Company Derivation of Mean Equity Risk Premium Based on a Study Using Holding Period Returns of Public Utilities

Line No.			Over A Rated Public Utility Bonds AUS Consultants - Utility Services Study (1)			
	-					
Time Period 1.		Arithmetic Mean Holding Period	1928-2008			
		Returns (2): Standard & Poor's Public Utility Index	10.74 %			
2.		Arithmetic Mean Yield on: Moody's A Rated Public Utility Bonds	(6.59)			
3.		Equity Risk Premium	4.15_%			
Notes:	(1)	S&P Public Utility Index and Moody's Yields 1928-2008, (AUS Consultants	•			
	(2)	Holding period returns are calculated based upon income received (dividends and interest) plus the relative change in the market value of a security over a one-year holding period.				

# Missouri-American Water Company Value Line Adjusted Betas for the Proxy Group of Six AUS Utility Reports Water Companies and the Proxy Group of Eight AUS Utility Reports Natrual Gas Distribution Companies

	Value Line Adjusted Beta
Proxy Group of Six AUS Utility	
Reports Water Companies  American States Water Co.	0.80
Aqua America, Inc.	0.65
California Water Service Group	0.80 0.80
Middlesex Water Company SJW Corporation	1.00
York Water Company	0.65
Average	0.78
Median	0.80
Proxy Group of Eight AUS Utility Reports Gas Distribution Companies	
AGL Resources, Inc.	0.75
Atmos Energy Corp.	0.65
Delta Natural Gas Company	0.65 0.60
Laclede Group, Inc. Northwest Natural Gas Company	0.60
Piedmont Natural Gas Co., Inc.	0.65
Southwest Gas Corporation	0.75
WGL Holdings, Inc.	0.65
Average	0.66
Median	0.65

Source of Information:

Value Line Investment Survey, July 24, and September 11, 2009 Standard Edition and Small and Mid-Cap Edition

# Missouri-American Water Company Indicated Common Equity Cost Rate Through Use of the Capital Asset Pricing Model for the the Proxy Group of Six AUS Utility Reports Water Companies and the Proxy Group of Eight AUS Utility Reports Natrual Gas Distribution Companies

Line No.		Proxy Group of Six AUS Utility Reports Water Companies	Proxy Group of Eight AUS Utility Reports Gas Distribution Companies
1.	Traditional Capital Asset Pricing Model (1)	11.37 %	10.12 %
2.	Empirical Capital Asset Pricing Model (1)	11.78_%	10.85_%
3.	Conclusion	<u>11.58</u> %	<u>10.49</u> %

Notes: (1) From page 2 of this Schedule.

### <u>Missouri-American Water Company</u> Indicated Common Equity Cost Rate Through Use of the Capital Asset Pricing Model

	or the Capital Ass	set Pricing woder	
	1	<u>2</u>	<u>3</u>
	∸ Value Line	Company-Specific Risk Premium	CAPM Result Including
	Adjusted	Based on Market	Risk-Free
	Beta	Premium of 8.31% (1)	Rate of 4.72% (2)
	-	Traditional Capital Asset Pricing Model (3)	
	•		
Proxy Group of Six AUS Utility Reports			
Water Companies American States Water Co.	0.80	6.65 %	11.37 %
Aqua America, Inc.	0.65	5.40	10.12
California Water Service Group	0,80	6.65	11.37
Middlesex Water Company	0.80	6.65	11.37
SJW Corporation	1.00	8.31	13.03
York Water Company	0.65	5.40	10.12
Average	0.78	6.51 %	11.23 %
_	The test for the test section for the test section to the section		
Median	0.80	6.65 %	<u>11.37</u> %
Proxy Group of Eight AUS Utility			
Reports Gas Distribution Companies			
AGL Resources, Inc.	0.75	6.23 %	10.95 %
Atmos Energy Corp.	0.65	5.40	10.12
Delta Natural Gas Company	0.65	5.40	10.12
Laclede Group, Inc.	0.60	4.99	9.71
Northwest Natural Gas Company	0.60	4.99	9.71
Piedmont Natural Gas Co., Inc.	0.65	5.40	10.12
Southwest Gas Corporation	0.75	6.23	10.95
WGL Holdings, Inc.	0.65	5.40	10.12
Average	0.66	<u>5.51</u> %	10.23_%
Median	0.65	<u>5.40</u> %	<u>10.12</u> %
		Empirical Capital Asset Pricing Model (4)	
Proxy Group of Six AUS Utility Reports			
Water Companies			
American States Water Co.	0.80	7.06 %	11.78 %
Aqua America, Inc.	0.65	6.13	10.85
California Water Service Group	0.80	7.06	11.78
Middlesex Water Company	0.80	7.06	11.78
SJW Corporation	1.00	8.31	13.03
York Water Company	0.65	6.13	10.85
Average	0.78	<u>6.96</u> %	<u>11.68</u> %
Median	0.80	<u>7.06</u> %	<u>11.78</u> %
Proxy Group of Eight AUS Utility			
Reports Gas Distribution Companies			
AGL Resources, Inc.	0.75	6.75 %	11.47 %
Atmos Energy Corp.	0.65	6.13	10.85
Delta Natural Gas Company	0.65	6.13	10.85
Laclede Group, Inc.	0.60	5.82	10.54
Northwest Natural Gas Company	0.60	5.82	10.54
Piedmont Natural Gas Co., Inc.	0.65	6.13	10.85
Southwest Gas Corporation	0.75	6.75	11.47
WGL Holdings, Inc.	0.65	<u>6.13</u>	10.85
Average	0.66	<u>6.21</u> %	<u>10.93</u> %
Median	0.65	6.13 %	10.85 %
trivatal t			

See page 3 for notes.

### <u>Missouri-American Water Company</u> Development of the Market-Required Rate of Return on Common Equity Using the Capital Asset Pricing Model for the Proxy Group of Six AUS Utility Reports Water Companies

and the Proxy Group of Eight AUS Utility Reports Natural Gas Distribution Companies Adjusted to Reflect a Forecasted Risk-Free Rate and Market Return

#### Notes:

For reasons explained in Ms. Ahern's accompanying direct testimony, from the three previous month-end (July 2009 – September 2009), as well as a recently available (October 2, 2009), <u>Value Line Summary & Index</u>, a forecasted 3-5 year total annual market return of 14.84% can be derived by averaging the 3-month and spot forecasted total 3-5 year total appreciation, converting it into an annual market appreciation and adding the <u>Value Line</u> average forecasted annual dividend yield. (1)

The 3-5 year average total market appreciation of 61% produces a four-year average annual return of 12.64% ( $(1.61^{025})$  - 1). When the average annual forecasted dividend yield of 2.20% is added, a total average market return of 14.84% (2.20% + 12.64%) is derived.

The 3-month and spot forecasted total market return of 14.84% minus the forecasted risk-free rate of 4.72% (developed in Note 2) is 10.12% (14.84% - 4.72%). The Morningstar, Inc. (lbbotson Associates) calculated market premium of 6.50% for the period 1926-2008 results from a total market return of 11.70% less the average income return on long-term U.S. Government Securities of 5.20% (11.70% - 5.20% = 6.50%). This is then averaged with the 11.70%  $\underline{Value\ Line}$  market premium resulting in an 8.31% market premium. The 8.31% market premium is then multiplied by the beta in column 1 of page 2 of this Schedule.

The average forecast based upon six quarterly estimates of 30-year Treasury Note yields per the consensus of nearly 50 economists reported in the <u>Blue Chip Financial Forecasts</u> dated October 1, 2009 (see page 7 of Schedule PMA-11). The estimates are detailed below: (2)

	<u>30-Year</u>
	Treasury Note Yield
Fourth Quarter 2009	4.40
First Quarter 2010	4.50
Second Quarter 2010	4.60
Third Quarter 2010	4.80
Fourth Quarter 2010	4.90
First Quarter 2011	<u>5.10</u>
Average	<u>4.72%</u>

(3)The traditional Capital Asset Pricing Model (CAPM) is applied using the following formula:

 $R_S = R_F + \beta (R_M - R_F)$ 

Where Rs = Return rate of common stock

R<sub>F</sub> = Risk Free Rate

β = Value Line Adjusted Beta

R<sub>M</sub> = Return on the market as a whole

(4) The empirical CAPM is applied using the following formula:

$$R_s = R_F + .25 (R_M - R_F) + .75 \beta (R_M - R_F)$$

Where Rs = Return rate of common stock

R<sub>F</sub> = Risk-Free Rate

β = Value Line Adjusted Beta

R<sub>M</sub> = Return on the market as a whole

Source of Information:

Value Line Summary & Index
Blue Chip Financial Forecasts, October 1, 2009
Value Line Investment Survey,
July 24, 2009 and September 11, 2009 Standard Edition and Small and Mid-Cap Edition
Ibbotson SBBI – 2009 Valuation Yearbook – Market Results for Stocks, Bonds, Bills, and Inflation for 1926-2008, Morningstar, Inc., 2009, Chicago,

#### Missouri-American Water Company Comparable Earnings Analysis

#### for a Proxy Group of One Hundred Seventeen Non-Utility Companies Comparable to the Proxy Group of Six AUS Utility Reports Water Companies (1)

Rate of Return on Book Common Equity, Net Worth, or Partner's Capital

5-Year Projected (2) Residual Proxy Group of One Hundred Seventeen Non-Utility Companies Comparable to the Proxy Group of Six AUS Utility Reports Water Companies (1) W Standard Standard Adjusted Unadjusted Error of the Deviation of 5 Year Student's T Statistic Projection Beta Beta Beta Regression 0.0714 14.50 (0.21) 0.75 0.56 3.2080 **Affiliated Computer** Analog Devices 0,90 0.81 3.6726 0.0818 17.00 0.10 Allergan, Inc. Gallagher (Arthur J.) 17.50 0.16 0.90 0.82 3.3584 0.0748 0.97 0.56 3.1255 0.0696 24.00 0.75 Amgen 0.65 0.42 3.8066 0.0847 16.50 0.04 Aon Corp. 0.70 0.52 3.9021 0.0869 14.50 (0.21) 7.00 (1.15) 0.0762 AVX Corp 0.95 0.85 3.4217 0.0836 12.00 (0.52)Bed Bath & Beyond 0.90 0.85 3.7545 Beckman Coulter 0.75 0,62 3.1885 0.0710 12.00 (0.52)(0.59) Bio-Rad Labs. A 0.90 0.84 3 8652 0.0860 11.50 0.0894 10.00 (0.77) 0.55 4.0163 0.75 BJs Wholesale Club BMC Software 0.85 0.73 3.3622 0.0748 21,00 0.60 Brown & Brown 0.70 0.51 3.2448 0.0722 13.00 (3) (0.40)(0.84)9.50 Cardinal Health 0.75 0.60 3.3076 0.0736 0.90 0.81 3,5117 0.0782 36.00 2.47 Coca-Cola Enterorises Crown Holdings 0.90 0.83 3.4851 0.0776 29.50 1,66 Cephalon Inc. 0.70 0.52 4.0466 0.0901 14,50 (0.21)(0.65) 0.0877 11.00 Cemer Corp. 0.85 0.71 3.9413 0.0824 11.50 (0.59) CLARCOR Inc. 0.95 0.85 3.7027 Coherent, Inc. 0.90 0.78 3.8597 0.0859 6.00 (1.27)19.00 0.35 Coca-Cola Bottling 0.70 0.47 3.6316 0.0808 0.0854 12.50 (0.46)3.8340 0.77 Columbia Sportswear 0.90 0.0808 19.50 0.41 Copart, Inc. 0.95 0.85 3,6280 Charles River 0.85 0.77 3.7464 0.0834 10.50 (0.71)0.0729 10.50 (0.71)Del Monte Foods 0.70 0.53 3 2767 0.79 3.5366 0.0787 23.50 0.91 0.90 Dionex Corp. DIRECTV Group (The) 3.1875 0.0710 30.50 1.79 0.85 0.77 DaVita Inc. 0.65 0.39 3.1744 0.0707 16.50 0.04 30.50 (3) 1.79 Lauder (Estee) 0.95 0.85 3.3989 0.0757 EarthLink, Inc. 0.51 4.0490 0.0901 16.00 (0.02)0.70 EMC Corp. 0.90 0.84 3,8370 0.0854 11.00 (0.65)Energy Transfer 0.85 0.71 3.1256 0.0696 32.50 (3) 2.03 (1.09)0.0799 7.50 First Niagara Fini Group 0.85 0.73 3.5910 0.63 3.8042 0.0847 9.50 (0.84) Forest Labs. 0.80 Genzyme Corp. 0.65 0.44 3.7938 0.0845 13.50 (0.34)33.50 2.16 Gilead Sciences 0.65 0.40 3.6747 0.0818 0.69 3.3552 0.0747 8.50 (0.96)0.80 **G&K Services 'A** 3.7010 0.0824 16.00 (0.02) Global Payments 0.85 0.70 Gen-Probe 0.85 0.76 4.0290 0.0897 13.50 (0.34)(0.34) 0.0706 13,50 Haemonetics Corp 0.65 0.42 3.1695 Hasbro, Inc. 0.80 0.62 3.3402 0.0744 21.00 0.60 HCC Insurance Hidgs. 0.85 0.71 3.1673 0.0705 12.00 (0.52)Hewitt Associates A 0.75 0.58 3.2548 0.0725 18.00 0.22 0.0833 29.50 1.66 Block (H&R) 0.90 0.78 3.7417 3.6472 0.0812 22.50 0.79 Hospira Inc. 0.70 0.51 Hearland Express 0.85 0.72 3.9916 0.0889 23.00 0.85 IDEXX Labs. 0.85 0.77 3.2654 0.0727 18,00 0.22 0.90 0.83 3,1749 0.0707 20.00 0.47 Intuit Inc. 0.70 0.51 3.4584 0.0788 5.50 (1.34) Investors Bancorp Inc (0.90)Intl Speedway A 0.90 0.82 3.4301 0.0764 9.00 3.4659 0.0772 11.50 (0.59)0.57 J&J Snack Foods 0.75 0.80 0.65 3.7722 0.0840 12.00 (0.52) Life Technologies Lincare Holdings 0.65 0.41 3.2537 0.0724 25.00 1.10

## Missourt-American Water Company Comparable Earnings Analysis for a Proxy Group of One Hundred Seventeen Non-Utility Companies Comparable to the Proxy Group of Six AUS Utility Reports Water Companies (1)

Rate of Return on Book Common Equily, Net Worth, or Partner's Capital 5-Year Projected (2)

					5-Year Proj	cted (2)
Proxy Group of One Hundred Seventeen Non-Utility Companies Comparable to the Proxy Group of Six	VL Adjusted	Unadjusted	Residual Standard Error of the	Standard Deviation of	5 Year	Student's T
AUS Utility Reports Water Companies (1)	Beta	Beta	Regression	Beta	Projection	Statistic
Mattel, Inc.	0.85	0.76	3.8964	0.0867	22.00	0.72
Matthews Intl	0.85	0.72	3,2537	0.0724	15.50	(0.09
McKesson Corp.	0.80	0.64	3.6895	0.0821	14.00	(0.27
Medtronic, Inc.	0.75	0.60	3.4569	0.0770	22.00	0.72
Medco Health Solutions	0.70	0,49	3.5992	0.0801	18.50	0.29
Markel Corp.	0.90	0.80	3.2875	0.0732	7.50	(1.09
Magellan Midstream	0.90	0.83	3.3682	0.0750	22.00	0.72
MAXIMUS Inc.	0.80	0.64	3.3819	0.0753	14.00	(0.27 (0.15
National Instruments	0.90	0.81	3,6957	0.0823	15.00 (3) 15.00	(0.15
Annaly Capital Mgmt.	0.80 0.80	0,63 0,69	3,9643 3,1452	0.0883 0.0700	31.00	1.85
Novo Nordisk ADR	0.85	0.70	3.2705	0.0728	8.50	(0.96
Northwest Bancorp New York Community	0.80	0.69	3.6327	0.0809	12.00	(0.52
Realty Income Corp.	0.80	0.84	3.6316	0.0808	8.00	(1.02
Owens & Minor	0.70	0.50	3.3588	0.0748	11.50	(0.59
Oracle Corp.	0.90	0.83	3.1502	0.0701	34.00	2,22
Odyssey Re Hidgs.	0.70	0.52	3.2108	0.0715	5.50	(1.34
OReilly Automotive	0.85	0.72	3.5748	0.0796	10.50	(0.71
Plains All Amer. Pipe.	0.90	0.79	3.5972	0.0801	12.00	(0.52
PepsiAmericas Inc.	0.80	0.66	3.4481	0.0768	12.00	(0.52
Peoples United Fini	0.65	0.40	3.2451	0.0722	5.50	(1.34
Pepsi Boltling Group	0.90	0.78	3,3408	0.0744	22.00	0.72
Patterson Cos.	0.90	0.80	3.7787	0.0841	13.00	(0.40
Peets Coffee & Tea	0.80	0.63	3.9190	0.0872	12.00 (3)	(0.52
PerkinElmer Inc.	0.90	0.79	3,8054	0.0847	10.00	(0.77
Papa Johns Inti	0.85	0.77	3.9534	0.0880	20.00	0.47
Ruddick Corp.	0.60	0.38	3,5943	0.0800	10.50	(0.71
Reinsurance Group	0.85	0.76	3.7769	0.0841	17.00	0.10
ResMed Inc.	0.75	0.57	3.9162	0.0872	13.50	(0.34
Rollins, Inc.	0.80	0.65	3.2083	0.0714	27.00	1.35
Ross Stores	0.85	0.72	3,8069	0.0847	41.00	3.10
Sycamore Networks	0.85	0.77	3,6995	0.0824	1.50	(1.84
Schulman (A.)	0.90	0.81	4,0352	0.0898	7.50	(1.09
Sherwin-Williams	0.75	0.55	3.3228	0.0740	26.00	1.22
Silgan Holdings	0.80	0.64	3.1408	0,0699	18.50	0.29
Synopsys, Inc.	0.85	0.72	3.7319	0.0831	13.00	(0.40
Suburban Propane	0.75	0.62	3.2843	0.0731	50.00	4.22
Stericycle Inc.	0.65	0.47	3.5458	0.0789	17.00	0.10
STERIS Corp.	0.90	0.81	3,6866	0.0821	15,50	(0.09
St. Jude Medical	0.80	0.68	4.0412	0.0900	17.00	0.10
Constellation Brands	0.85	0.76	3.8445	0.0856	11.00	(0.65
Stryker Corp.	0.80	0.66	3,3340	0.0742	17.00	0.10
Hanover Insurance	0.85	0.77	3.2090	0.0714	10.50	(0.71
TEPPCO Partners L.P.	0,90	0.82	3.5151	0.0783	21.00	0.60
Total System Svcs.	0.90	0.80	3.4338	0.0764	16.00	(0.02
Texas Instruments	0.90	0.81	3.6129	0,0804	15.50	(0.09
Universal Health Sv. 'B	0.80	0.68	3.6443	0.0811	12.00	(0.52
Universal Corp.	0.80	0.68	3.8708	0.0862	10.50	(0.71
Varian Medical Sys.	0.80	0.69	3.8942	0.0867	23.00	0.85
WD-40 Co.	0.75	0.55	3,5149	0.0782	17.50	0.16
Werner Enterprises	0.90	0.82	3,9498	0.0879	17.00	0.10
Wels Markets	0.65	0.46	3.1192	0.0694	8.50	(0.96
W.P. Carey & Co. LLC	0.90	0.80	3.5415	0.0788	15.00	(0.15
Walson Pharmac.	0.75	0.58	3.2191	0.0717	10.50	(0.71
Washington Post	0.80	0.67	3,4859	0.0776	8.00	(1.02
Berkley (W.R.)	0.75	0.58	3.3727	0.0751	17.00	0.10
West Pharmac. Svcs.	0.80	0.65	3,9376	0.0877	13.50 13.50	(0.34
Watson Wyatt	0.70	0.54	3.3237	0.0740	13.50 31.50	(0.34 1.91
World Wrestling Ent.	0.80	0.68	3.3909	0.0755		0.04
Wolverine World Wide Alleghany Corp.	0.80	0.65	3.9008 3.2654	0.0868 0.0727	16.50 6.50	(1.2
• , ,	0.85 0.95	0.72 0.85	3.7669	0.0727	13.00	(0.40
Zimmer Holdings Alleghany Corp.	0.85	0.72	3.2654	0.0727	6.50	(1.21
Zimmer Holdings	0.85	0.72	3.7669	0.0727	13.00	(0.40
Average	0.81	0,68	3.5548	0.0792	,5,55	(
Average for the Proxy Group of Six AUS Utility						
Reports Water Companies	0,77	0.61	3.5871 (4)	0.0799		
Median (5)					14.50%	
Conclusion (6)					13.50%	

Conclusion (6) See page 4 for notes.

## Missouri-American Water Company Comparable Earnings Analysis for a Proxy Group of Twenty Five Non-Utility Companies Comparable to the Proxy Group of Eight AUS Utility Reports Natural Gas Distribution Companies (7)

Rate of Return on Book Common Equity, Net Worth, or Partner's Capital

Companies Comparable to the Pro- Eight AUS Utility Reports Natural G Companies (7) AmerisourceBergen Automatic Data Proc. Baxter Intl Inc. Bard (C.R.) Becton, Dickinson Church & Dwight Colqate-Palmolive		VL Adjusted Beta 0.70 0.70 0.60 0.55 0.65 0.60 0.55	Unadjusted Beta 0.52 0.54 0.35 0.31 0.40 0.35 0.30	Standard Error of the Regression 2.7517 2.2331 2.4924 2.4789 2.5881 2.6247 2.6663	Deviation of Beta  0.0613 0.0497 0.0555 0.0552 0.0576 0.0584 0.0594	5 Year Projection 13.5 % 16.0 34.0 21.0 19.0 15.5 42.0	Student's T Statistic (0.81 (0.63 0.64 (0.28 (0.42 (0.67 1.20
Ciorox Co. Campbell Soup Erie Indemnity Co.		0.65 0.60 0.70	0.40 0.32 0.53	2.3441 2.4069 2.2086	0.0522 0.0536 0.0492	79.0 (8) 29.5 21.5	3.81 0.32 (0.25)
Hormel Foods Hershey Co.		0.65 0.65	0.43 0.47	2.7259 2.7933	0.0607 0.0622	16.0 42.5	(0.63) 1.24
Inti Flavors & Frag. Kraft Foods Kinder Morgan Energy		0.75 0.70 0.75	0.58 0.48 0.61	2.4057 2.4920 2.5204	0.0536 0.0555 0.0561	24.0 10.5 24.5	(0.07) (1.02) (0.03)
Coca-Cola Laboratory Corp. McDonalda Corp.		0.60 0.65 0.70	0.33 0.42 0.47	2.2256 2.6786 2.4563	0.0495 0.0596 0.0547	22.5 20.5 27.0	(0.17) (0.32) 0.14
McDonalds Corp. McCormick & Co. PepsiCo, Inc.		0.55 0.60	0.30 0.36	2.6807 2.2579	0.0597 0.0503	17.5 26.0	(0.53) 0.07
Raytheon Co. Sysco Corp. Tootsie Roll Ind.		0.75 0.75 0.70	0.57 0.55 0.52	2.6400 2.6244 2.5729	0.0588 0.0584 0.0573	17.0 33.5 8.0	(0.56) 0.60 (1.20
Wal-Mart Stores Exxon Mobil Corp.		0.60 0.75	0.36 0.60	2.3459 2.4733	0.0573 0.0522 0.0551	18.5 25.5	(0.46) 0.04
,	Average	0.66	0.44	2.5075	0.0558		
Average for the Proxy Group of Eig Gas Distribution Companies	ht AUS Natural	0,66	0.44	2.4773 (8	0.0551		
Median (5)						21.25%	
Conclusion (6)						21.00%	

See page 4 for notes.

### Missouri-American Water Company Comparable Earnings Analysis

Notes:

- (P) = Preliminary
- (1) The criteria for selection of the proxy group of one hundred seventeen non-utility companies was that the non-utility companies be domestic and have a meaningful projected rate of return on book common equity, shareholders' equity, net worth, or partners' capital 2012 2014 as reported in Value Line Investment Survey (Standard Edition). The proxy group of one hundred-fifteen non-utility companies was selected based upon the proxy group of six AUS Utility Reports water companies' unadjusted beta range of 0.37 0.85 and standard error of the regression range of 3.1143-4.0599. These ranges are based upon plus or minus three standard deviations of the unadjusted beta and standard error of the regression as detailed in Ms. Ahern's direct testimony. Plus or minus three standard deviations captures 99.73% of the distribution of unadjusted betas and standard errors of the regression.
- (2) 2012 2014.
- (3) The Student's T-statistic associated with these returns exceeds 1.96 at the 95% level of confidence. Therefore, they have been excluded, as outliers, to arrive at proper mean historical and projected returns as fully explained in Ms. Ahern's testimony.
- (4) The standard deviation of the group of six AUS Utility Reports water companies' standard error of the regression is 0.1576. The standard deviation of the standard error of the regression is calculated as follows:

Standard Deviation of the Std. Err. of the Regr. = 
$$\frac{\text{Standard Error of the Regression}}{\sqrt{2N}}$$

where: N = number of observations. Since Value Line betas are derived from weekly price change observations over a period of five years, N = 259

Thus, 
$$0.1576 = 3.5871 = 3.5871$$

$$\sqrt{518} = 22.7596$$

- (5) Median five year projected rate of return on book common equity, shareholder's equity, net worth, or partners' capital including returns identified as outliers as outlined in Note (3) above.
- (6) Median of the five year historical and five year projected return on book common equity, shareholder's equity, net worth or partner's capital excluding returns identified as outliers as outlined on Note (3) above.
- (7) The criteria for selection of the proxy group of twenty-five non-utility companies was that the non-utility companies be domestic and have a meaningful rate of return on book common equity, shareholders' equity, net worth, or partners' capital projected 2012 -2014 as reported in Value Line Investment Survey (Standard Edition). The proxy group of twenty-five non-utility companies was selected based upon the proxy group of eight AUS Utility Reports natural gas distribution companies' unadjusted beta range of 0.27 0.61 and standard error of the regression range of 2.1508 2.8038. These ranges are based upon plus or minus three standard deviations of the unadjusted beta and standard error of the regression as detailed in Ms. Ahern's direct testimony. Plus or minus three standard deviations captures 99.73% of the distribution of unadjusted betas and standard errors of the regression.
- (8) The Student's T-statistic associated with these returns exceeds 2.064 at the 95% level of confidence. Therefore, they have been excluded, as outliers, to arrive at proper mean historical and projected returns as fully explained in Ms. Ahern's testimony.
- (9) The standard deviation of the proxy group of six AUS Utility Reports water companies' standard error of the regression is 0.1088 (2.4773 / 22.7596).

Source of Information: Value Line, Inc., September 15, 2009

Value Line Investment Survey (Standard Edition)

### Missouri-American Water Company Yields on Moody's A and Baa Rated Public Utility Bonds and Aaa Rated Corporate Bonds Since September 1989

				Spraed Between	Spread	Spread between
5.4	Aaa Corporate	Moody's A PU	Moody's Baa	Aaa v A PU	Between Aaa v	A and Baa PU Bonds
Date Con 20	Bonds D. O.187	Bonds	PU Bonds	Bonds 0.57%	Baa PU Bonds 0,69%	0.12%
Sep-89 Oct-89	9.01% 8.92%	9.58% 9.54%	9.70% 9.64%	0.62%	0.72%	0.10%
Nov-89	8,89%	9.51%	9.64%	0.62%	0.75%	0.13%
Dec-89	8.86%	9.44%	9.60%	0.58%	0.74%	0.16%
Jan-90	8.99%	9.56%	9.74%	0.57%	0.75%	0.18%
Feb-90	9.22%	9.76%	9.96%	0.54%	0.74%	0.20%
Mar-90	9.37%	9,85%	10.06%	0.48%	0.69%	0.21%
Apr-90	9.46%	9.92%	10.13%	0.46%	0.67%	0.21%
May-90	9.47%	10.00%	10.16%	0.53%	0.69%	0.16%
Jun-90	9.26%	9.80%	9.96%	0.54%	0.70%	0.16%
Jul-90	9.24%	9.75%	9.92%	0.51%	0.68%	0.17% 0.20%
Aug-90	9.41% 9.56%	9.92% 10.12%	10.12% 10.32%	0.51% 0.56%	0.71% 0.76%	0.20%
Sep-90 Oct-90	9.53%	10.05%	10.28%	0.52%	0.75%	0.23%
Nov-90	9.30%	9.90%	10.12%	0.60%	0.82%	0.22%
Dec-90	9.05%	9.73%	9.96%	0.68%	0.91%	0.23%
Jan-91	9.04%	9.71%	9.96%	0.67%	0.92%	0.25%
Feb-91	8.83%	9.47%	9.68%	0.64%	0.85%	0.21%
Mar-91	8.93%	9.55%	9.74%	0.62%	0.81%	0.19%
Apr-91	8.86%	9.46%	9.64%	0.60%	0.78%	0.18%
May-91	8.86%	9.44%	9.64%	0.58%	0.78%	0.20%
Jun-91	9.01%	9.59%	9.79%	0.58%	0.78%	0.20% 0.14%
Jul-91	9.00%	9.55%	9.69%	0.55% 0.54%	0.69% 0.72%	0.18%
Aug-91 Sep-91	8.75% 8.61%	9.29% 9.16%	9.47% 9.34%	0.55%	0.73%	0.18%
Oct-91	8,55%	9.12%	9.32%	0.57%	0.77%	0.20%
Nov-91	8.48%	9.05%	9.28%	0.57%	0.80%	0.23%
Dec-91	8.31%	8.88%	9.07%	0.57%	0.76%	0.19%
Jan-92	8.20%	8.84%	8.98%	0.64%	0.78%	0.14%
Feb-92	8.29%	8.93%	9.09%	0.64%	0.80%	0.16%
Mar-92	8,35%	8.97%	9.16%	0.62%	0.81%	0.19%
Apr-92	8.33%	8.93%	9.11%	0.60%	0.78%	0.18%
May-92	8.28%	8.87%	9.01%	0.59%	0.73%	0.14%
Jun-92	8.22%	8.78%	8,90%	0.56%	0.68%	0.12%
Jul-92	8.07%	8.57%	8.69%	0.50%	0.62%	0.12%
Aug-92	7.95%	8.44%	8.58%	0.49%	0.63%	0.14% 0.14%
Sep-92 Oct-92	7.92% 7.99%	8.40% 8.54%	8.54% 8.76%	0.48% 0.55%	0.62% 0.77%	0.14%
Nov-92	7.99% 8.10%	8.63%	8.86%	0.53%	0.76%	0.22%
Dec-92	7.98%	8.43%	8.69%	0.45%	0.71%	0.26%
Jan-93	7.91%	8.27%	8,57%	0.36%	0.66%	0.30%
Feb-93	7.71%	8.04%	8.31%	0.33%	0.60%	0.27%
Mar-93	7.58%	7.90%	8.10%	0.32%	0.52%	0.20%
Apr-93	7.46%	7.81%	8.11%	0.35%	0.65%	0,30%
Apr-93	7.43%	7.86%	8.18%	0.43%	0.75%	0.32%
May-93	7.33%	7.75%	8.05%	0.42%	0.72%	0.30%
Jun-93	7.17%	7.54%	7.93%	0.37%	0.76%	0.39%
Jul-93	6.85%	7.25%	7.59%	0.40%	0.74% 0.69%	0.34% 0.31%
Aug-93 Sep-93	6.66% 6.67%	7.04% 7.03%	7.35% 7.27%	0.38% 0.36%	0.60%	0.24%
Oct-93	6.93%	7.30%	7.69%	0.37%	0.76%	0.39%
Nov-93	6.93%	7.34%	7.73%	0.41%	0.80%	0.39%
Dec-93	6.92%	7.33%	7.66%	0.41%	0.74%	0.33%
Jan-94	7.08%	7.47%	7.76%	0.39%	0.68%	0.29%
Mar-94	7.48%	7.47%	7.76%	-0.01%	0.28%	0.29%
Apr-94	7.88%	7.85%	8.11%	-0.03%	0.23%	0.26%
May-94	7.99%	8.33%	8.61%	0.34%	0.62%	0.28%
Jun-94	7.97%	8.31%	8.64%	0.34%	0.67%	0.33%
Jul-94	8.11%	8.47%	8.80%	0.36%	0.69%	0.33%
Aug-94	8.07%	8.41%	8.74%	0.34%	0.67%	0.33% 0.34%
Sep-94 Oct-94	8.34% 8.57%	8.64% 8.86%	8.98% 9.24%	0.30% 0.29%	0.64% 0.67%	0.34%
Nov-94	8.57% 8.68%	8.98%	9.35%	0.30%	0.67%	0.37%
Dec-94	8.46%	8.76%	9.16%	0.30%	0.70%	0.40%
Jan-95	8.46%	8.73%	9.15%	0.27%	0.69%	0.42%
Feb-95	8,26%	8,52%	8.93%	0.26%	0.67%	0.41%
Mar-95	8.12%	8.37%	8.78%	0.25%	0,66%	0.41%
Apr-95	8.03%	8.27%	8.67%	0.24%	0.64%	0.40%
May-95	7.65%	7.91%	8.30%	0.26%	0.65%	0,39%
Jun-95	7.30%	7.60%	8.01%	0.30%	0.71%	0.41%
Jul-95	7.41%	7.70%	8.11%	0.29%	0.70%	0.41%
Aug-95	7.57%	7.83%	8.24%	0.26%	0.67%	0.41%
Sep-95	7.32%	7.62% 7.46%	7.98% 7.82%	0.30% 0.34%	0.66% 0.70%	0.36% 0.36%
Oct-95 Nov-95	7.12% 7.02%	7.46% 7.43%	7.82% 7.81%	0.34%	0.79%	0.38%
Nov-95 Dec-95	7.02% 6.82%	7.43% 7.23%	7.63%	0.41%	0.81%	0.40%
Jan-96	6.81%	7.22%	7.64%	0.41%	0.83%	0.42%
Feb-96	6.99%	7.37%	7.78%	0.38%	0.79%	0.41%
Mar-96	7.35%	7.73%	8.15%	0.38%	0.80%	0.42%
Apr-96	7.50%	7.89%	8.32%	0.39%	0.82%	0.43%
May-96	7.62%	7.98%	8.45%	0.36%	0.83%	0.47%
Jun-96	7.71%	8.06%	8.51%	0.35%	0.80%	0.45%
Jul-96	7.65%	8.02%	8.44%	0.37%	0.79%	0.42%
Aug-96	7.46%	7.84%	8.25%	0.38%	0.79%	0.41%
Sep-96	7.66%	8.01% 7.77%	8.41%	0.35%	0.75%	0.40% 0.38%
Oct-96	7.39%	7.77% 7.49%	8.15% 7.87%	0.38% 0.39%	0.76% 0.77%	0.38%
Nov-96	7.10%	1.4370	1.0170	0.0370	0,1170	0,0070

### Missouri-American Water Company Yields on Moody's A and Baa Rated Public Utility Bonds and Aaa Rated Corporate Bonds Since September 1989

	Spraed					Sarand habupan		
	Aaa Corporate	Moody's A PU	Moody's Baa	Between Aaa v A PU	Spread Between Aaa v	Spread between A and Baa PU		
<u>Date</u>	Bonds	Bonds	PU Bonds	Bonds	Baa PU Bonds	Bonds		
Dec-96	7.20%	7.59%	7.98%	0.39%	0.78%	0.39% 0.41%		
Jan-97 Feb-97	7.42% 7.31%	7.77% 7.64%	8.18% 8.02%	0.35% 0.33%	0.76% 0.71%	0.38%		
Mar-97	7.55%	7.87%	8.26%	0.32%	0.71%	0.39%		
Apr-97	7.73%	8.03%	8.42%	0.30%	0,69%	0.39%		
May-97	7.58%	7.89%	8.28%	0.31%	0.70%	0.39%		
Jun-97	7.41%	7.72%	8,12%	0.31%	0.71%	0.40%		
Jul-97	7.14%	7.48%	7.87%	0.34%	0.73%	0.39%		
Aug-97	7.22%	7.51%	7.93%	0.29%	0.71%	0.42%		
Sep-97	7.15%	7.47%	7.79%	0.32%	0.64%	0.32%		
Oct-97	7.00%	7.35%	7.67%	0.35%	0.67%	0.32%		
Nov-97	6.87%	7.25%	7.49% 7.41%	0.38% 0.40%	0.62% 0.65%	0.24% 0.25%		
Dec-97 Jan-98	6.76% - 6.61%	7.16% 7.05%	7.41% 7.28%	0.44%	0.67%	0.23%		
Feb-98	6.67%	7.12%	7.36%	0.45%	0.69%	0.24%		
Feb-98	6.72%	7.16%	7.37%	0.44%	0,65%	0.21%		
Mar-98	6.69%	7.16%	7.37%	0.47%	0.68%	0.21%		
Apr-98	6.69%	7.16%	7.34%	0.47%	0.65%	0.18%		
May-98	6.53%	7.03%	7.21%	0.50%	0.68%	0.18%		
Jun-98	6.55%	7.03%	7.23%	0.48%	0.68%	0.20%		
Jul-98	6.52%	7.00%	7.20%	0.48%	0.68%	0.20%		
Aug-98	6.40%	6.93%	7.13%	0.53%	0.73% 0.76%	0.20% 0.17%		
Oct-98 Nov-98	6.37% 6.41%	6.96% 7.03%	7.13% 7.31%	0.59% 0.62%	0.90%	0.28%		
Dec-98	6.22%	6.91%	7.24%	0.69%	1.02%	0.33%		
Jan-99	6.24%	6.97%	7.30%	0.73%	1.06%	0.33%		
Feb-99	6.40%	7.09%	7.41%	0.69%	1.01%	0.32%		
Mar-99	6.62%	7.26%	7.55%	0.64%	0.93%	0.29%		
Apr-99	6.64%	7.22%	7.51%	0.58%	0.87%	0.29%		
May-99	6.93%	7.47%	7.74%	0.54%	0.81%	0.27%		
Jun-99	7.23%	7.74%	8.03%	0.51%	0.80%	0,29%		
Jul-99	7.19%	7.71%	7.97%	0.52%	0.78% 0.76%	0.26% 0.25%		
Aug-99 Sep-99	7.40% 7.39%	7.91% 7.93%	8.16% 8.19%	0.51% 0.54%	0.80%	0.26%		
Oct-99	7.55%	8.06%	8.32%	0.51%	0.77%	0.26%		
Nov-99	7.36%	7.94%	8.12%	0.58%	0.76%	0.18%		
Dec-99	7.55%	8.14%	8.28%	0.59%	0.73%	0.14%		
Jan-00	7.78%	8.35%	8.40%	0.57%	0.62%	0.05%		
Feb-00	7.68%	8.25%	8.33%	0.57%	0.65%	0.08%		
Mar-00	7.68%	8.28%	8,40%	0.60%	0.72%	0.12%		
Apr-00	7.64%	8.29%	8.40%	0.65%	0.76%	0.11%		
May-00	7.99%	8.70%	8.86%	0.71%	0.87% 0.80%	0.16% 0.11%		
Jun-00 Jul-00	7.67% 7.65%	8.36% 8.25%	8.47% 8.33%	0.69% 0.60%	0.68%	0.08%		
Aug-00	7.55%	8.13%	8,25%	0.58%	0.70%	0.12%		
Sep-00	7.62%	8.23%	8.32%	0.61%	0.70%	0.09%		
Oct-00	7.55%	8.14%	8.29%	0.59%	0.74%	0.15%		
Nov-00	7.45%	8.11%	8.25%	0.66%	0.80%	0.14%		
Dec-00	7.21%	7.84%	8.01%	0.63%	0.80%	0.17%		
Jan-01	7.15%	7.80%	7.99%	0.65%	0.84%	0.19%		
Feb-01	7.10%	7.74%	7.94%	0.64%	0.84%	0,20% 0,17%		
Mar-01 Apr-01	6.98% 7.20%	7.68% 7.94%	7.85% 8.06%	0.70% 0.74%	0.87% 0.86%	0.12%		
May-01	7.29%	7.99%	8.11%	0.70%	0.82%	0.12%		
Jun-01	7.18%	7.85%	8.02%	0.67%	0.84%	0.17%		
Jul-01	7.13%	7.78%	8.05%	0.65%	0.92%	0.27%		
Aug-01	7.02%	7.59%	7.95%	0.57%	0.93%	0.36%		
Sep-01	7.17%	7.75%	8.12%	0.58%	0.95%	0.37%		
Oct-01	7.03%	7.63%	8,02%	0.60%	0.99%	0.39%		
Nov-01	6.97%	7.57%	7.96%	0.60%	0.99%	0.39%		
Dec-01 Jan-02	6.77% 6.55%	7.83% 7.66%	8.27% 8.13%	1.06% 1.11%	1.50% 1.58%	0.44% 0.47%		
Jan-02 Feb-02	6.51%	7.54%	8.13% 8.18%	1.03%	1.67%	0.64%		
Mar-02	6.81%	7.76%	8.32%	0.95%	1.51%	0.56%		
Apr-02	6.76%	7.57%	8.26%	0.81%	1.50%	0.69%		
May-02	6.75%	7.52%	8.33%	0.77%	1.58%	0.81%		
Jun-02	6.63%	7.42%	8.26%	0.79%	1.63%	0.84%		
Jul-02	6.53%	7.31%	8.07%	0.78%	1.54%	0.76%		
Aug-02	6.37%	7.17%	7.74%	0.80%	1.37%	0.57%		
Sep-02	6.15%	7.08%	7.62%	0.93%	1.47%	0.54%		
Oct-02	6.32%	7.23%	8.00% 7.76%	0.91% 0.83%	1.68% 1.45%	0.77% 0.62%		
Nov-02 Dec-02	6.31% 6.21%	7.14% 7.07%	7.76% 7.61%	0.86%	1.40%	0.54%		
Jan-03	6.17%	7.06%	7.47%	0.89%	1.30%	0.41%		
Feb-03	5.95%	6.93%	7.17%	0.98%	1.22%	0.24%		
Mar-03	5.89%	6.79%	7.05%	0.90%	1.16%	0,26%		
Apr-03	5.74%	6.64%	6.94%	0.90%	1.20%	0.30%		
May-03	5.22%	6.36%	6.47%	1.14%	1.25%	0.11%		
Jun-03	4.97%	6.21%	6.30%	1.24%	1.33%	0.09%		
Jul-03	5.49%	6.57%	6.67%	1.08%	1.18%	0.10%		
Aug-03	5.88%	6.78%	7.08%	0.90%	1.20%	0.30% 0.31%		
Sep-03 Oct-03	5.72% 5.70%	6.56% 6.43%	6.87% 6.79%	0.84% 0.73%	1.15% 1.09%	0.36%		
Nov-03	5.70% 5.65%	6.37%	6.69%	0.73%	1.04%	0.32%		
Dec-03	5.62%	6.27%	6,61%	0.65%	0.99%	0.34%		
Jan-04	5.54%	6.15%	6.47%	0.61%	0,93%	0.32%		

### Missouri-American Water Company Yields on Moody's A and Baa Rated Public Utility Bonds and Aaa Rated Corporate Bonds Since September 1989

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				Spraed Between	Spread	Spread between
	Aaa Corporate	Moody's A PU	Moody's Baa	Aaa v A PU	Between Aaa v	A and Baa PU
Date	Bonds	Bonds	PU Bonds	Bonds	Baa PU Bonds	Bonds
Feb-04	5.50%	6.15%	6.28%	0.65%	0.78%	0.13%
Mar-04	5.33%	5.97%	6.12%	0.64%	0.79%	0.15%
Apr-04	5.73%	6.35%	6.46%	0.62%	0.73%	0.11%
May-04	6.04%	6.62%	6.75%	0.58%	0.71%	0.13%
Jun-04	6.01%	6.46%	6.84%	0.45%	0.83%	0.38%
Jul-04	5.82%	6.27%	6.67%	0.45%	0.85%	0.40%
Aug-04	5.65%	6.14%	6.45%	0.49%	0.80% 0.81%	0.31% 0.29%
Sep-04 Oct-04	5.46% 5.47%	5.98% 5.94%	6.27% 6.17%	0.52% 0.47%	0.70%	0.23%
Nov-04	5.52%	5.97%	6.16%	0.45%	0.64%	0.19%
Dec-04	5.47%	5.92%	6.10%	0.45%	0.63%	0.18%
Jan-05	5.36%	5.78%	5.95%	0.42%	0.59%	0,17%
Feb-05	5.20%	5.61%	5.76%	0.41%	0.56%	0.15%
Mar-05	5.40%	5.83%	6.01%	0.43%	0.61%	0.18%
Apr-05	5.33%	5.64%	5.95%	0.31%	0.62%	0.31%
May-05	5.15%	5,53%	5.88%	0.38%	0.73%	0.35%
Jun-05	4.96%	5.40%	5.70%	0.44%	0.74%	0.30%
Jul-05	5.06%	5.51%	5.80%	0.45%	0.74%	0.29%
Aug-05 Sep-05	5.09%	5.50%	5.81%	0.41% 0.39%	0.72% 0.70%	0,31% 0,31%
Oct-05	5.13% 5.35%	5.52% 5.79%	5.83% 6.08%	0.44%	0.73%	0.29%
Nov-05	5.42%	5.88%	6,19%	0.46%	0.77%	0.31%
Dec-05	5.37%	5.80%	6.14%	0.43%	0.77%	0.34%
Jan-06	5.29%	5.75%	6.06%	0.46%	0.77%	0.31%
Feb-06	5.35%	5.82%	6.11%	0.47%	0.76%	0.29%
Mar-06	5.53%	5.98%	6.26%	0.45%	0.73%	0.28%
Apr-06	5.84%	6.29%	6.54%	0.45%	0.70%	0.25%
May-06	5.95%	6.42%	6.59%	0.47%	0.64%	0.17%
Jun-06	5.89%	6.40%	6.61%	0.51%	0.72%	0.21%
Jul-06	5.85%	6.37%	6.61%	0.52%	0.76%	0.24%
Aug-06	5.68%	6.20%	6.43%	0.52%	0.75%	0.23%
Sep-06 Oct-06	5.51% 5.51%	6.00% 5.98%	6.26% 6.24%	0.49% 0.47%	0.75% 0.73%	0.26% 0.26%
Nov-06	5.33%	5,80%	6.04%	0.47%	0.71%	0.24%
Dec-06	5.32%	5.81%	6.05%	0.47%	0.73%	0.24%
Jan-07	5,40%	5.96%	6.16%	0.56%	0.76%	0.20%
Feb-07	5.39%	5.90%	6.10%	0.51%	0.71%	0.20%
Mar-07	5.30%	5.85%	6.10%	0.55%	0.80%	0.25%
Apr-07	5.47%	5.97%	6.24%	0.50%	0.77%	0.27%
May-07	5.47%	5.99%	6.23%	0.52%	0.76%	0.24%
Jun-07	5.79%	6.30%	6.54%	0.51%	0.75%	0.24%
Jul-07	5.73%	6.25%	6.49%	0.52%	0.76%	0.24%
Aug-07	5.79%	6.24%	6.51%	0.45%	0.72%	0.27%
Sep-07 Oct-07	5.74% 5.66%	6.18% 6.11%	6.45% 6.36%	0.44% 0.45%	0.71% 0.70%	0.27% 0.25%
Nov-07	5.44%	5.97%	6.27%	0.53%	0.83%	0.30%
Dec-07	5.49%	6.16%	6.51%	0.67%	1.02%	0.35%
Jan-08	5.33%	6.02%	6.35%	0.69%	1.02%	0.33%
Feb-08	5.53%	6.21%	6.60%	0.68%	1.07%	0.39%
Mar-08	5.51%	6.21%	6.68%	0.70%	1.17%	0.47%
Apr-08	5.55%	6.29%	6.81%	0.74%	1.26%	0.52%
May-08	5.57%	6.27%	6.79%	0.70%	1.22%	0.52%
Jun-08	5.68%	6.38%	6.93%	0.70%	1.25%	0.55%
Jul-08	5.67% 5.64%	6.40%	6.97% 6.98%	0.73% 0.73%	1.30% 1.34%	0.57% 0.61%
Aug-08 Sep-08	5.65%	6.37% 6.49%	7.15%	0.73%	1.50%	0.66%
Oct-08	6.28%	7.56%	8.58%	1.28%	2.30%	1.02%
Nov-08	6.12%	7.20%	8.98%	1.08%	2.86%	1.78%
Dec-08	5.05%	6.54%	8.13%	1.49%	3.08%	1.59%
Jan-09	5.05%	6.39%	7.90%	1.34%	2.85%	1.51%
Feb-09	5.27%	6.30%	7.74%	1.03%	2.47%	1.44%
Mar-09	5.50%	6.42%	8.00%	0.92%	2.50%	1.58%
Apr-09	5.39%	6.48%	8.03%	1.09%	2.64%	1.55%
May-09	5.54%	6.49%	7.76%	0.95%	2.22%	1.27%
Jun-09	5.61%	6.20%	7.30%	0.59%	1.69%	1.10%
Jul-09	5.41%	5.97% 5.71%	6.87%	0.56%	1.46%	0.90% 0.65%
Aug-09	5.26%	5.71%	6.36%	0.45%	1.10%	0,0070
Average	6.91%	7.47%	7.81%	0.56%	0.90%	0.34%
Median	6.95%	7.48%	7.96%	0.52%	0.76%	0.29%

Source of Information:
S&P Public Utility Index and Moody's Public Utility Bond Average Annual Yields 1928-2009, (AUS Consultants - Utility Services, 2009).