

*Exhibit No.:*

*Issues: Uncollectibles (Bad Debt) Expense;  
Revenues; FAS 87 Pension-Recognition  
of Prepaid Pension Asset; Transition  
and Transaction Costs*

*Witness: Janis E. Fischer*

*Sponsoring Party: MoPSC Staff*

*Type of Exhibit: Surrebuttal Testimony*

*Case Nos.: ER-2001-672 and EC-2002-265*

*Date Testimony Prepared: January 22, 2002*

**MISSOURI PUBLIC SERVICE COMMISSION**

**UTILITY SERVICES DIVISION**

**SURREBUTTAL TESTIMONY**

**OF**

**JANIS E. FISCHER**

**FILED**<sup>3</sup>

**JAN 22 2002**

**Missouri Public  
Service Commission**

**UTILICORP UNITED INC.  
d/b/a MISSOURI PUBLIC SERVICE**

**CASE NOS. ER-2001-672 and EC-2002-265**

*Jefferson City, Missouri  
January 2002*

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JANIS E. FISCHER  
UTILICORP UNITED INC.  
d/b/a MISSOURI PUBLIC SERVICE  
CASE NOS. ER-2001-672 and EC-2002-265**

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Surrebuttal Testimony of  
Janis E. Fischer

1 bad debt expense as more representative of a "normal" level of bad debts than the Staff's  
2 proposed use of a five-year average.

3 Q. How do you respond to Ms. Hattley?

4 A. The Staff has typically used a five-year average to smooth out fluctuations  
5 in the actual bad debt write-offs. The three-year average used by UCU does not account  
6 for the lower bad debt levels of 1996 and 1997:

**Net Electric Write-Offs**

<b>Year</b>	<b>Write-Off</b>	<b>Effective Rate</b>
12/31/93	\$ 403,676	.165231%
12/31/94	560,095	.222940%
12/31/95	675,729	.257044%
12/31/96	810,390	.300398%
12/31/97	1,024,369	.365158%
12/31/98	1,305,775	.452312%
12/31/99	924,582	.323921%
12/31/00	2,096,721	.722472%
10/31/01	2,054,901	.798254%

[Source: Fischer Rebuttal Schedule JEF-1]

19 Q. Does the Staff typically incorporate the use of five-year averages to  
20 normalize test year expenses and revenues?

21 A. Yes. In many instances, the Staff uses a five-year average to reduce  
22 annual volatility that naturally occurs in revenues and expense items. My direct  
23 testimony in this case addressed one such situation regarding FAS 87 pension and  
24 Statement of Financial Accounting Standards No. 106 (FAS 106) postretirement benefits  
25 expense (OPEB) costs, where I calculated a rolling five-year average of unrecognized  
26 gains/losses for determining pension and OPEB expenses for the test year. This is just  
27 one example of using a five-year average to lessen the impact of annual volatility on a  
28 cost of service item.

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1 While the bad debt circumstances in every case may differ, the Staff has  
2 consistently used a five-year analysis and a five-year average to determine its adjustment  
3 to bad debt expense for rate purposes for many years. In Case Nos. WR-92-207, and  
4 SR-92-208, Missouri Cities Water Company (MCWC), the Commission Report and  
5 Order, issued January 8, 1993, stated:

6 MCWC experienced unusually high bad debt expense during the  
7 test year. In 1990, the year prior to the test year, the bad debt  
8 expense was \$21,545; while in the test year the bad debt expense  
9 was \$34,209. the Staff proposes an adjustment of \$8,468 on this  
10 issue.

11  
12 The Staff has proposed a normalization technique to compensate  
13 for what it sees as an irregular pattern. The Staff analyzed  
14 MCWC's actual net write-offs of uncollectible accounts for the  
15 period of January 1988 through June 1992. The Staff then  
16 computed an average of the 54-month period and included an  
17 annual level of that average in its case as the appropriate level of  
18 bad debt expense.

19 Q. Are there instances where the Staff would propose something other than a  
20 five-year average to normalize bad debts upon completion of a five-year analysis of this  
21 item?

22 A. Yes. If the Staff's analysis showed a trend upward or downward  
23 consistently over the five-year period, then the Staff would likely support the test year  
24 actual bad debt write-offs. There may be some circumstances in which the use of another  
25 averaging period may be appropriate, if the facts supported such use. However, as that is  
26 not the case for bad debts incurred by MPS in recent years, the Staff continues to believe  
27 the use of a five-year average is the most reasonable approach.

28 Q. Do Schedules ADH-1 and ADH-2 attached to UCU witness Hattley's  
29 rebuttal testimony accurately reflect the Staff's methodology for determining its  
30 uncollectible adjustment?

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1           A.     No. UCU witness Hattley's Schedules ADH-1 and ADH-2 assume that  
2 the Staff would propose a five-year average for bad debts for every year reflected in those  
3 schedules regardless of the circumstances. It is unknown what the Staff would have  
4 proposed for bad debt expense in years that MPS did not have a rate case filed. The Staff  
5 would have made a five-year analysis based upon information available during the test  
6 year audit. Based upon information provided in this case, if the years 1995 through 1998  
7 had been test years for purposes of rate proceedings, the Staff might have proposed the  
8 test year rate of actual electric uncollectibles. For example, the Staff did in fact propose  
9 the actual test year uncollectible rate in MPS's last rate case, No. ER-97-394. I believe  
10 use of a five-year average became more appropriate beginning with the five-year analysis  
11 depicted in page two of my testimony, for the five-year period 1995-1999, because  
12 fluctuations in actual annual uncollectible rates began appearing in 1999.

13           Q.     Does the Staff agree with UCU witness Hattley's statement on page 3 of  
14 her rebuttal testimony that an upward trend exists for bad debt write-offs at MPS?

15           A.     No. The analysis of bad debt write-off data prior to 2001 shows that year  
16 1999 write-offs totaled less than those of the year 1998. The year 2000 write-offs were  
17 more than twice those of 1999. The Staff would not characterize the bad debt write-off  
18 levels for the years 1998 through 2000 as establishing a trend of increasing bad debt  
19 expenses. The bad debt write-off levels appear to fluctuate significantly year-to-year.

20           Q.     Do you believe MPS's current bad debt expense is representative of  
21 ongoing levels?

22           A.     No. The Staff has not been provided any documentation to suggest that  
23 the bad debt write-off level of 2000 will continue. The year 2001 write-offs through

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1 October, shown in Schedule ADH-1 attached to UCU witness Hattley's rebuttal  
2 testimony may or may not be representative of the year 2001 in total. The effect of  
3 higher than normal utility bills during the winter of 2000-2001 may increase bad debt  
4 write-offs in 2001. Lower than normal utility bills during the winter of 2001-2002 will  
5 likely have just the opposite impact on bad debts for the year 2002 by decreasing write-  
6 offs. Because of these considerations, the Staff continues to support the use of a five-  
7 year average in determining the bad debt expense adjustment.

8 Q. Will the Staff update its five-year average from 1996-2000 to include the  
9 years 1997-2001 at the time of the true-up audit?

10 A. Yes. The Staff will include the year 2001 and exclude the year 1996 in its  
11 calculation of the bad debt adjustment for the true-up.

12 **REVENUES**

13 Q. Did UCU address any revenue issues in its rebuttal testimony?

14 A. Yes. UCU witness Gary L. Clemens, beginning on page 4 of his rebuttal  
15 testimony, states:

16 For rate class 711 only, Staff should weather normalize year 2001  
17 then apply the customer annualization method. This will allow the  
18 proper use per customer to be used when the customer  
19 annualization is applied for the January 31, 2002 true-up.

20 Q. Has the Staff verified that this is UCU's position?

21 A. The Staff met with Mr. Clemens on January 10, 2002 to discuss the issue  
22 of customer counts for rate classes 710 and 711. It is the Staff's understanding from that  
23 meeting that UCU is not suggesting that weather normalization for 2001 be included in  
24 the true-up revenue annualization. UCU's response to Staff Data Request No. 587 also  
25 states that no additional weather normalization is required.

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1 Q. What is the issue between the Staff and MPS in the revenues area?

2 A. The determination of appropriate customer counts for rate classes 710,  
3 small general service commercial customers, and 711, small general service commercial  
4 customers with demand meters, is the only remaining issue. MPS raised questions  
5 regarding the proper match between customer levels and usage per customer.

6 Q. Why is determining the appropriate customer counts for rate classes 710  
7 and 711 an issue?

8 A. Determining the appropriate customer counts for rate classes 710 and 711  
9 is an issue because of rate switching. Rate switching between rate classes 710 and 711 is  
10 being caused by UCU's decision to add demand meters to all small general service  
11 commercial customers. When class 710 customers receive demand meters, they  
12 automatically switch service to class 711, the small general service commercial class with  
13 demand meters. Therefore, class 710 will eventually be eliminated. The switching from  
14 rate class 710, leading to its ultimate elimination, has a much greater impact on customer  
15 growth annualization than typical rate switching.

16 Q. Why has rate switching between rate classes 710 and 711 had such an  
17 impact on the revenue annualization adjustment?

18 A. The impact is substantial because the average kWh usage for rate  
19 class 710 customers is approximately one-fifth the average kWh usage of rate class 711  
20 customers.

21 Q. Did UCU have additional information at the January 10 meeting to  
22 support further analysis of rate class 710 and 711 customer counts?

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1           A.     Mr. Clemens proposed that an analysis of customers that switched from  
2 rate class 710 to rate class 711 be completed based upon a report generated from UCU's  
3 billing department. Additional information included in the report may identify customers  
4 that have switched to rate class 711. In addition, prior to the meeting, the Staff issued  
5 Data Request No. 588 asking UCU to identify customers, by month, switching from rate  
6 class 710 to rate class 711 during the test year and 2001. The Staff is in the process of  
7 analyzing the response.

8           Q.     What customer rate classes will be affected by using this report in the  
9 determination of the Staff's customer annualization adjustment after the true-up audit?

10          A.     Both customer rate classes 710 and 711 will be affected. The customers  
11 identified as switching from rate class 710 to 711 will be added back into the customer  
12 counts for rate class 710 and deleted from rate class 711 at the end of the true-up period  
13 for customers identified and quantified for 2001 and January 2002. Therefore, the Staff  
14 anticipates that the revenue annualization for rate class 710 will increase and revenue  
15 annualization for rate class 711 will decrease from the customer revenue annualization  
16 presented in the Staff's direct filing. The effect of this adjustment to customer counts in  
17 rate classes 710 and 711 will be included in the Staff's revenue annualization for the  
18 true-up.

19     **FAS 87 PENSION-RECOGNITION OF PREPAID ASSET**

20          Q.     Please explain the term "prepaid pension asset" as it applies to pension  
21 cost under FAS 87.

22          A.     A prepaid pension asset is established on the balance sheet when the cash  
23 contributions to the pension fund exceed the pension cost recorded on the income

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1 statement under FAS 87. The prepaid pension asset is increased in subsequent years  
2 when the cash contributions to the fund exceed the FAS 87 expense on the income  
3 statement. The prepaid pension asset will be reduced in subsequent years when the  
4 pension cost under FAS 87 exceeds the cash contribution to the pension fund.

5 Q. Has the Staff made an additional adjustment in this case to support the  
6 inclusion of a prepaid pension asset in rate base for MPS's allocated portion of UCU's  
7 FAS 87 pension cost?

8 A. Yes. Although MPS did not include an amount in rate base for the prepaid  
9 pension asset in its initial case filing, the Staff believes it is appropriate to include the  
10 prepaid pension asset in the determination of the rate base component in this case.

11 Q. Why is the adjustment for the prepaid pension asset being included at this  
12 time?

13 A. Based on additional discussions with MPS and internally with Staff, the  
14 Staff believes that the fair and equitable treatment of the FAS 87 pension requires that the  
15 prepaid pension asset be recognized even though it was not included by MPS in its filing.  
16 It was an oversight on the part of the Staff not to include the prepaid pension asset in its  
17 direct filing.

18 Q. How will the value of the adjustment to the case for an allocation to MPS  
19 of a portion of UCU's FAS 87 prepaid pension asset be determined?

20 A. The amount to be included in rate base for MPS's allocated share of  
21 UCU's prepaid pension asset will be determined in the true-up audit. The amount for rate  
22 base inclusion will consider activity in the prepaid pension asset account since rates  
23 adopting FAS 87 became effective in MPS's last rate case, No. ER-97-394. The

1 estimated balance at January 31, 2002 to be allocated to MPS is \$6,744,670. The Staff's  
2 current Exhibit Manipulation System (EMS) run includes \$4,489,670 as the balance at  
3 June 30, 2001.

4 **TRANSITION AND TRANSACTION COSTS**

5 Q. Please define "transaction costs."

6 A. Transaction costs are expenses that are incurred by combining companies  
7 prior to the close of the merger and that are necessary to consummate the merger. These  
8 include fees charged by the investment bankers related to the transaction; fees for outside  
9 consultants for legal, accounting and public relations services; and other  
10 merger-related costs directly associated with the acquisition. Since these costs are  
11 directly associated with the acquisition, they should be included with the acquisition  
12 premium.

13 Q. Please define "transition costs."

14 A. "Transition costs" are costs, which the combining companies must incur in  
15 order to combine the systems and processes of the pre-merged companies. Generally,  
16 accounting systems will be combined; computers will be reprogrammed; procedures and  
17 practices will be consolidated; customer service centers will be integrated; human  
18 resources will redesign benefit packages for consistency; and these changes all have costs  
19 associated with their implementation.

20 Q. Did UCU address the issue of transition and transaction costs resulting  
21 from the UCU/SJLP merger in its rebuttal filing?

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1           A.     Yes. Beginning on page 19 of UCU witness Vern J. Siemek's rebuttal  
2 testimony, "costs to achieve" are discussed. UCU combines what the Staff defines as  
3 transaction costs along with transition costs to make up what it refers to as "costs to  
4 achieve". In the UCU/SJLP merger case, No. EM-2000-292, UCU presented an estimate  
5 of total "costs to achieve" related to the merger of \$15,082,971. The Staff agrees with  
6 Mr. Siemek's statement that UCU's response to Staff Data Request No. 130 updates the  
7 estimate of these combined costs reflecting actual costs incurred through June 30, 2001 to  
8 \$15,781,296. This information was also presented as Schedule JEF-7 in my rebuttal  
9 testimony. The Staff also agrees that transition costs found to be prudent and appropriate  
10 should be amortized over ten years. There is a direct correlation between the transition  
11 costs, which facilitate the joining of the UCU and SJLP organizations and the merger  
12 savings that are estimated to arise following the completion of the integration process. At  
13 that point, the customers will hopefully share in any savings that are generated from the  
14 merger, and therefore, should also pay for prudent "costs to achieve" related to the  
15 merger. The Staff does not, however, agree with UCU upon what components of  
16 "costs to achieve" should be amortized.

17           A further explanation for why the Staff is proposing to allow recovery of a portion  
18 of the UCU/SJLP merger "costs to achieve" can be found in the surrebuttal testimony of  
19 Staff Accounting witness Mark L. Oligschlaeger.

20           Q.     Please identify the "costs to achieve" that the Staff opposes including in  
21 MPS's cost of service.

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1           A.    As previously identified in my rebuttal testimony, along with all  
2 transaction costs, the Staff would propose to disallow several categories of transition  
3 costs as well:

- 4                   • Paid Advisory Board
- 5                   • Officers Severance/Retention
- 6                   • Executive Supplemental Retirement Plan (SERP)

7           Q.    Does the Staff have additional information to support this position than  
8 what was presented in your rebuttal testimony?

9           A.    Yes. In response to Staff Data Request No. 331 (see attached  
10 Schedule JEF-1) UCU provided a copy of Merger Agreement Section 1.04 and 6.17 that  
11 describe the function of the Paid Advisory Board (PAB) and its charitable and economic  
12 development support. In addition, the agendas for three quarterly meetings were  
13 provided.

14          Q.    What does this material show?

15          A.    A major purpose of the PAB is to advise UCU on ways to provide  
16 community and economic development support through charitable contributions to the  
17 SJLP service area. The Staff's position to exclude the costs associated with the PAB is  
18 consistent with its position for disallowance of all charitable contributions and donations.  
19 Charitable contributions and donations are excluded because they are not necessary for  
20 the provision of safe and adequate service, and thus do not have any direct benefit to  
21 ratepayers. To allow the Company to recover PAB expenses through rates would cause  
22 the ratepayer to indirectly support the organizations that receive funding from the PAB.

23          Q.    Has the Staff "accepted" severance costs as allowable transition costs?

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1           A.     The Staff does not agree with Mr. Siemek's statement on page 19, line 13,  
2 that costs associated with severance are generally accepted. The Staff does not support  
3 recovery of severance to officers and/or executives. However, the Staff agrees that costs  
4 associated with severance and retention of non-officers should be allowable transition  
5 costs.

6           Q.     Please explain why the Staff believes that executive severance costs  
7 should not be recovered in rates.

8           A.     Executive severance packages within an organization are compensation  
9 packages that guarantee payments to top executives and key employees on the occasion  
10 of a takeover, merger or some other related acquisition restructuring. These types of  
11 severance packages are commonly referred to as "golden parachutes." The Staff's  
12 position is that no recovery of these costs from ratepayers is warranted. These are costs  
13 that benefit only a very few employees, and are primarily created for their personal  
14 protection. They are more beneficial to the owners of the company than its customers  
15 and therefore, represent ownership costs which the shareholders should bear the  
16 responsibility of paying.

17          Q.     Why does the Staff also propose to exclude recovery of SERP costs as  
18 transition costs of the UCU/SJLP merger?

19          A.     The objectives of a SERP in the Staff's view are related to the protection  
20 of shareholders interests and, therefore, the costs of the SERP should be borne by the  
21 shareholders of UCU. SERPs are compensation packages that guarantee additional  
22 retirement payments to top executives and key employees above and beyond those  
23 provided to the majority of UCU employees. The Staff's position is that no recovery of

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1 these costs from ratepayers is warranted. These are costs that benefit only a very few  
2 employees. Of course, UCU has the right to compensate its executives however it sees  
3 fit, but the Staff's contention is that the shareholders should pay for these potentially  
4 excessive costs, not the ratepayers.

5 Q. Do the Staff and UCU treat transaction costs differently?

6 A. The Staff believes the transaction costs associated with the UCU/SJLP  
7 merger are part of the acquisition adjustment/premium for the reasons described in my  
8 rebuttal testimony. The treatment of transaction costs should be consistent with the  
9 treatment of the acquisition adjustment. This Commission has never allowed direct  
10 recovery of acquisition adjustments in rates and, therefore, should also not permit  
11 recovery of transaction costs. UCU treats transaction costs together with transition costs  
12 as components of "costs to achieve". UCU does not include transaction costs as a part of  
13 acquisition premium costs, but rather prefers to amortize transaction costs over the same  
14 period of time as transition costs.

15 Q. How would the Staff's exclusion of transaction costs and a portion of the  
16 transition costs affect UCU's cost to achieve calculation shown in Mr. Siemek's rebuttal  
17 testimony as Schedule VJS-6?

18 A. The effect of the disallowances are shown on Schedule JEF-2.

19 Q. Has the Staff reflected the expense associated with the amortization of  
20 transition costs in its MPS cost of service?

21 A. Yes. Please refer to the surrebuttal testimony of Staff witness  
22 Oligschlaeger for his discussion of the Staff's methodology for the allocation of transition  
23 costs between MPS and SJLP.

Surrebuttal Testimony of  
Janis E. Fischer

1

Q. Does this conclude your surrebuttal testimony?

2

A. Yes, it does.

**BEFORE THE PUBLIC SERVICE COMMISSION**  
**OF THE STATE OF MISSOURI**

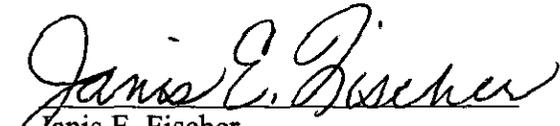
In the Matter of the Application of the Tariff            )  
Filing of Missouri Public Service (MPS)                )  
A Division of UtiliCorp United Inc., to                 )  
Implement a General Rate Increase for Retail            )  
Electric Service Provided to Customers in the            )  
Missouri Service Area of MPS                             )

Case No. ER-2001-672

AFFIDAVIT OF JANIS E. FISCHER

STATE OF MISSOURI     )  
                                  )     ss.  
COUNTY OF COLE     )

Janis E. Fischer, being of lawful age, on her oath states: that she has participated in the preparation of the foregoing Surrebuttal Testimony in question and answer form, consisting of 14 pages to be presented in the above case; that the answers in the foregoing Surrebuttal Testimony were given by her; that she has knowledge of the matters set forth in such answers; and that such matters are true and correct to the best of her knowledge and belief.

  
Janis E. Fischer

Subscribed and sworn to before me this 21 day of January 2002.





**SUZIE MANKIN**  
**NOTARY PUBLIC STATE OF MISSOURI**  
**COLE COUNTY**  
**MY COMMISSION EXP. JUNE 21, 2004**

**UTILICORP UNITED**  
**CASE NO. ER-01-672**  
**DATA REQUEST NO. MPSC-331**

**DATE OF REQUEST:** September 24, 2001

**DATE RECEIVED:** September 25, 2001

**DATE DUE:** October 15, 2001

**REQUESTOR:** Janis Fischer

**QUESTION:**

In reference to Data Request 129:

- 1) Please provide copies of minutes to SJLP advisory board meetings for test year 2000 and January through June 2001.
- 2) How were the advisory members selected? What is their term on the board?
- 3) Please provide a copy of the advisory board charter.
- 4) How was the monthly fee, that is paid to each advisory board member arrived at?
- 5) Are the advisory board fees posted to JSD? If not, to which division of UCU are the fees posted?

**RESPONSE:**

- 1) The advisory board was established effective upon the closing of the merger of St. Joseph Light & Power Company ("SJLP") into UtiliCorp United, Inc. ("UtiliCorp") on December 31, 2000, and no advisory board meeting was held on that day. Accordingly, there are no advisory board meeting minutes for test year 2000. Advisory board meeting have been held in 2001, but no formal minutes have been prepared. A copy of the agendas are attached.
- 2) Section 1.04 of the Agreement and Plan of Merger between UtiliCorp and SJLP, dated March 4, 1999 (the "Merger Agreement"), provided that the advisory board would be comprised of up to nine persons designated by SJLP from among members of SJLP's board of directors. On December 26, 2000, SJLP's general counsel delivered a letter to UtiliCorp designating all nine members of SJLP's board of directors as advisory board members.

Under the Merger Agreement, UtiliCorp must maintain the advisory board for a period of three years. Each advisory board member designated by SJLP will serve on the advisory board for the entire three-year period, unless (a) UtiliCorp earlier removes him or her for cause or (b) he or she earlier resigns or dies.

- 3) No advisory board charter exists. The closest approximation for a charter is Section 1.04 of the Merger Agreement, which among other things specifies the advisory board's term and purpose. Accordingly, a copy of Section 1.04 of the Merger Agreement is attached. Section 1.04 references Section 6.17, so a copy of that section is attached as well.
- 4) It was one of numerous issues actively negotiated between UtiliCorp and SJLP in the process of finalizing the Merger Agreement.
- 5) They are posted to SJLP.

**ATTACHMENTS:**

- 1) Year 2001 advisory board meeting agendas.
- 2) Sections 1.04 and 6.17 of the Merger Agreement

**ANSWERED BY:**

Brogan Sullivan; Senior Corporate Counsel

**Merger Agreement Sections 1.04 and 6.17**

**"Section 1.04. Advisory Board.** The Surviving Corporation (and any successor or assign of the Surviving Corporation) shall maintain an advisory board (the "**Advisory Board**"), for a period of three years following the Closing Date. The Advisory Board shall be comprised of up to nine persons designated in writing by the Company and selected from among the present directors of the Company on or prior to the Closing Date ("**Company Designees**"). Company Designees shall not be subject to removal without cause by the Surviving Corporation absent their consent, and any vacancy on the Advisory Board which arises after the Effective Time which the Advisory Board chooses to fill shall be filled by a person selected by majority vote of the remaining Company Designees and approved by UCU, which approval shall not be unreasonably withheld (and such replacement person shall be deemed a "**Company Designee**" for all purposes hereunder). The Advisory Board shall meet no less frequently than quarterly, and shall review and consult with the Surviving Corporation with respect to the business operation of the Surviving Corporation in the Company's current service area (including reviewing and making recommendations consistent with Section 6.17 with respect to the civic, charitable and business and customer development activities of the Surviving Corporation in such area). Company Designees shall each receive an annual fee of \$15,600 for serving on the Advisory Board, and shall be reimbursed for reasonable out-of-pocket expenses incurred in connection with their service on the Advisory Board. The Surviving Corporation shall provide to Company Designees indemnification rights to the same extent as provided to UCU's officers and directors under UCU's Certificate of Incorporation and Bylaws."

**"Section 6.17. Charitable and Economic Development Support.** The parties agree that provision of charitable contributions and community support in the service area of the Company serves a number of important goals. For a period of at least five years following the Effective Time, the Surviving Corporation shall provide charitable contribution and community support within the service area of the Company at levels substantially comparable to and no less than the levels of charitable contribution and community support provided by the Company and its Subsidiaries within the Company's service area within the two-year period immediately prior to the Effective Time."

**Agenda**  
**SJLP Advisory Board of Directors**  
**Wednesday, March 14, 2001**

- 1. Welcome Judy Ness
- 2. Introductions All
- 3. Discuss roles, responsibilities and expectations of Advisory Board Judy Ness/All
- 4. Introduction to UCU Judy Ness
- 5. SJLP Updates
  - a. Regulatory Update John McKinney
  - b. Transition Update Vicki Heider
    - i. Personnel and organizational changes
    - ii. Facilities
  - c. Contributions 2000/2001 Judy Ness
- 6. Review Logistics Judy Ness
  - a. Payment of expenses
  - b. Meeting dates for rest of year
    - i. Wednesday, June 13
    - ii. Wednesday, September 12
    - iii. Wednesday, December 12
- 7. General Discussion All
- 8. Suggestions for future topics Judy Ness
  - a. Community Relations
  - b. Economic Development
  - c. Other
- 9. Adjourn

**Lunch**

**Agenda**  
**SJLP Advisory Board of Directors**  
**Wednesday, June 13, 2001**

- |   |                |
|---|----------------|
| 1. Welcome  | Judy Ness      |
| 2. Review SJLP Employee Status                                  | Bob Koranda    |
| 3. Economic Development Programs                                | Jeff Jorgensen |
| 4. Community Relations Issues                                   | Judy Ness      |
| a. Community Meetings Review                                    |                |
| b. Contributions Status   |                |
| i. Contributions made   |                |
| ii. Major requests  |                |
| c. Other  |                |
| 5. General Discussion   | All            |
| 6. Suggestions for future topics                                | Judy Ness      |
| a. Generation plans   |                |
| b. Jim Miller, CEO-U.S. Utility, and 20 W. 9 <sup>th</sup> Tour |                |
| c. Other  |                |
| 7. Adjourn  |                |

**Lunch**

**Agenda**  
**SJLP Advisory Board of Directors**  
**Wednesday, September 12, 2001**

- |  |                           |
|--|---------------------------|
| 1. Welcome   | Judy Ness                 |
| 2. UtiliCorp Power Supply                                    | Glen Keefe<br>Steve Ferry |
| 3. Montezuma Wind Farm Video                                 | Judy Ness                 |
| 4. Community Relations Issues                                | Judy Ness                 |
| a. Contribution Update                                       |                           |
| i. Contributions made  |                           |
| ii. Major requests   |                           |
| b. Other   |                           |
| 5. General Discussion  | All                       |
| 6. Suggestions for future topics                             | Judy Ness                 |
| 7. December 12, 2000 Meeting                                 |                           |
| Jim Miller, CEO-U.S. Utility, and 20 W. 9 <sup>th</sup> Tour |                           |
| 8. Adjourn   |                           |

**Lunch**

Case No. ER-2001-672

Response to DR 130

Update of actual and expected UCU/SJLP merger costs from VJS-2.

<u>Description</u>	<u>EM-01-292 Est. Costs</u>	<u>Total Actuals Thru 6/30/01</u>	<u>Expected to be Incurred</u>	<u>Expected Total Costs</u>
Distribution Severance	\$ 876,739	\$ 464,777	\$ 197,939	\$ 662,717
Officers Severance/Retention	\$ 3,232,913	\$ 3,584,400		\$ 3,584,400
Transmission Severance	\$ 392,148	\$ 84,095	\$ 234,973	\$ 319,068
Paid Advisory Board-Three Years	\$ 432,000	\$ 70,200	\$ 351,000	\$ 421,200
Fund Supplemental Exec Retirement	\$ 1,620,000	\$ 1,725,672		\$ 1,725,672
Retention Payments for Non-Officers	\$ 566,000	\$ 565,266	\$ 100,255	\$ 665,521
Gen Admin Subgroups - Fin Acctg	\$ 185,832	\$ 252,925		\$ 252,925
Human Resources-Severance	\$ 204,000	\$ 189,780		\$ 189,780
Human Resources-Retention	\$ 27,000	\$ -		\$ -
Information Technology-Severance	\$ 476,104	\$ 188,625	\$ 68,950	\$ 257,575
Regulatory/Legislative sever/relocation	\$ 28,500	\$ 65,620		\$ 65,620
Corporate Communications	\$ -	\$ 131,338		\$ 131,338
Relocations	\$ -	\$ -	\$ 26,083	\$ 26,083
Other	\$ -	\$ 30,000		\$ 30,000
Generation Severances	\$ 489,000	\$ 239,426		\$ 239,426
Pricing/Market Research Severances	\$ 142,735	\$ 71,500		\$ 71,500
Payroll Taxes	\$ -		\$ 33,156	\$ 33,156
FERC Market Power Update	\$ -	\$ 120,673		\$ 120,673
SFAS 106 Curtailment Cost	\$ -	\$ 723,816	\$ 723,816	\$ 1,447,631
MAPP Exit Fee	\$ -	\$ -	\$ 207,265	\$ 207,265
Duplicate Call Center Costs	\$ -	\$ 81,571	\$ 59,239	\$ 140,810
		\$ -		\$ -
<b>Total Transition Costs</b>	<b>\$ 8,672,971</b>	<b>\$ 8,589,684</b>	<b>\$ 2,002,677</b>	<b>\$ 10,592,360</b>
<b>IT Transition Cost</b>	<b>\$ 1,835,000</b>	<b>\$ 1,572,000</b>	<b>\$ 300,000</b>	<b>\$ 1,872,000</b>
<b>Bankers Fees</b>	<b>\$ 2,575,000</b>	<b>\$ 2,565,366</b>		<b>\$ 2,565,366</b>
<b>Other Transaction Costs</b>	<b>\$ 2,000,000</b>	<b>\$ 3,054,246</b>		<b>\$ 3,054,246</b>
<b>Total Transaction Costs</b>	<b>\$ 4,575,000</b>	<b>\$ 5,619,612</b>	<b>\$ -</b>	<b>\$ 5,619,612</b>
<b>Total Costs to Achieve Synergies</b>	<b>\$ 15,082,971</b>	<b>\$ 15,781,296</b>	<b>\$ 2,302,677</b>	<b>\$ 18,083,972</b>

**Siemek Rebuttal Testimony Schedule VJS-6, Line 5**

**Staff's Disallowance of Transition/Transaction Costs Incurred Thru 6/30/01**

Officers Severance/Retention	\$ 3,584,400
Paid Advisory Board-Three Years	\$ 70,200
Fund Supplemental Exec Retirement	\$ 1,725,672
<b>Disallowed - Transition Costs</b>	<b>\$ 5,380,272</b>
Bankers Fees	\$ 2,565,366
Other Transaction Costs	\$ 3,054,246
<b>Disallowed - Transaction Costs</b>	<b>\$ 5,619,612</b>
Allowable UCU/SJLP Merger - Costs to Achieve <b>Annual Amortization (10 years)</b>	<b>\$ 4,781,412</b> <b>\$478,141</b>