

Exhibit No.:  
Issues: Special High Load  
Factor Market Rate  
Witness: Bradley D. Lutz  
Type of Exhibit: Direct Testimony  
Sponsoring Party: Evergy Missouri Metro  
Case No.: EO-2023-0022  
Date Testimony Prepared: November 10, 2022

**MISSOURI PUBLIC SERVICE COMMISSION**

**CASE NO.: EO-2023-0022**

**DIRECT TESTIMONY**

**OF**

**BRADLEY D. LUTZ**

**ON BEHALF OF**

**EVERGY MISSOURI METRO**

**Kansas City, Missouri  
November 2022**

**DIRECT TESTIMONY**

**OF**

**BRADLEY D. LUTZ**

**Case No. EO-2023-0022**

1 **Q: Please state your name and business address.**

2 A: My name is Bradley D. Lutz. My business address is 1200 Main, Kansas City, Missouri  
3 64105.

4 **Q: By whom and in what capacity are you employed?**

5 A: I am employed by Evergy Metro, Inc. I serve as Director, Regulatory Affairs for Evergy  
6 Metro, Inc. d/b/a as Evergy Missouri Metro (“Evergy Missouri Metro”), Evergy Missouri  
7 West, Inc. d/b/a Evergy Missouri West (“Evergy Missouri West”), Evergy Metro, Inc. d/b/a  
8 Evergy Kansas Metro (“Evergy Kansas Metro”), and Evergy Kansas Central, Inc. and  
9 Evergy South, Inc., collectively d/b/a as Evergy Kansas Central (“Evergy Kansas Central”)  
10 the operating utilities of Evergy, Inc.

11 **Q: On whose behalf are you testifying?**

12 A: I am testifying on behalf of Evergy Missouri Metro.

13 **Q: What are your responsibilities?**

14 A: My current responsibilities are focused on rates, regulatory operations and customer issues,  
15 providing support and oversight for a wide range of regulatory work including  
16 determination of retail revenues, load analysis, rate design, class cost of service, tariff  
17 administration, compliance reporting, response to customer complaints, docket  
18 management system administration, general tariff administration, and relationship

1 development for the Company's regulatory activities in the Missouri and Kansas  
2 jurisdictions.

3 **Q: Please describe your education, experience and employment history.**

4 A: I hold a Master of Business Administration from Northwest Missouri State University and  
5 a Bachelor of Science degree in Engineering Technology from Missouri Western State  
6 University.

7 I joined Evergy, then Kansas City Power & Light, in August 2002 as an Auditor in  
8 the Audit Services Department. I moved to the Company's Regulatory Affairs group in  
9 September 2005 as a Regulatory Analyst where my primary responsibilities included  
10 support of our rate design and class cost of service efforts. I was promoted to Manager in  
11 November 2010 and was promoted to my current position in March 2020.

12 Prior to joining Evergy, I was employed by the St. Joseph Frontier Casino for two  
13 years as Information Technology Manager. Prior to St. Joseph Frontier Casino, I was  
14 employed by St. Joseph Light and Power Company for nearly 14 years. I held various  
15 technical positions at St. Joseph Light and Power Company, including Engineering  
16 Technician-Distribution, Automated Mapping/Facilities Management Coordinator, and  
17 my final position as Senior Client Support Specialist-Information Technology.

18 **Q: Have you previously testified in a proceeding before the Missouri Public Service  
19 Commission ("Commission" or "MPSC") or before any other utility regulatory  
20 agency?**

21 A: Yes, I have testified multiple times before the Commission concerning tariff, class cost of  
22 service and rate design topics as part of various recent proceedings. Additionally, I have  
23 testified multiple times before the Kansas Corporation Commission.

1 **Q: What is the purpose of your direct testimony?**

2 A: The purpose of my direct testimony is to discuss the proposed Special High Load Factor  
3 Market Rate tariff (example in Schedule BDL-1) and an example of the tariff contract that  
4 will be used for each customer receiving service under the rate (example Market Rate  
5 Contract, Confidential Schedule BDL-2), detail its designed application and the discuss the  
6 conditions leading to its proposal.

7 **Q: Is the Special High Load Factor Market Rate tariff proposed in this case similar to**  
8 **the Special High Load Factor Market Rate tariff recently approved in the Evergy**  
9 **Missouri West jurisdiction by the Commission in Case No. EO-2022-0061 (“EMW**  
10 **Tariff Case”)?**

11 A: Yes. The Evergy Missouri West tariff served as the model for the EMM tariff. Edits were  
12 made to address the needs of the prospective customer. More specifically,

13 ▪ In the AVAILABILITY section the load factor term was modified to provide for a  
14 single average load factor instead of a separate term for ramp up and one for steady  
15 state. Language was added to require prospective customers to notify the Company  
16 at least one year in advance of expecting to receive service to allow for planning  
17 and Commission filing. Language was added to clarify that participation in third-  
18 party aggregation is not allowed unless made part of the tariff contract and approved  
19 by the Commission.

20 ▪ In the TERM section, provisions for agreements have been extended to no more  
21 than ten years and pricing terms no more than five years.

22 ▪ In the ADDITIONAL PROVISIONS section, references to a Renewable Energy  
23 Standard Rate Recovery Mechanism have been removed.

1 **Q: Who is the prospective customer for this proposed tariff?**

2 A: Google, LLC has approached EMM and expressed interest in this type of rate design for a  
3 potential data center project in the Kansas City area. We have also had other conversations  
4 with potential customers interested in this rate.

5 **Q: Beginning with the conditions leading to this proposal, what need is Evergy expecting  
6 to fill with the proposed rate?**

7 A: Over the past four to five years, Evergy has been approached by multiple potential  
8 customers seeking to locate data centers in the Company's Missouri jurisdictions. The  
9 projects planned by these potential customers are similar in timing and energy needs.  
10 Generally, the customers are seeking to locate large data centers in the Midwest to take  
11 advantage of regional benefits (land availability, security, resiliency, energy grid  
12 connectivity, etc.) and to improve the response time and capabilities of the services hosted  
13 by these companies. By "large", I mean these customers expect loads of at least 150MW  
14 to 200MW for each data center campus when fully built out. The loads will be consistent,  
15 having a high load factor due to the "always on" aspect of computer/internet technology.  
16 When first built, these loads tend to "ramp up" over a period of years as the data center  
17 equipment is installed, tested and commissioned in phases. These customers plan to invest  
18 hundreds of millions of dollars into the area, supporting their construction and operations.  
19 Each customer is operating under an internal development timetable and are seeking  
20 solutions to fit those timing needs. All have corporate renewable energy mandates and  
21 seek to partner with local utilities and municipalities to ensure success of these  
22 installations. These customers are scouring the region looking for the best combination of  
23 factors to support their investment decisions. Given the load size and load factor, these

1 potential customers are distinct from other customers served by EMM. For example, a  
2 single data center meeting the above description would represent a load over twice the size  
3 of the Nucor Steel plant added to the Evergy Missouri West jurisdiction in 2019.

4 **Q: Does electric price factor into the location decision for these customers?**

5 A: Yes. My understanding is that the price of electricity comprises a substantial component  
6 of a data center's operating and expense budget. Thus, competitive electricity rates are  
7 very important to these customers and represent a primary factor in their decision to choose  
8 a location.

9 **Q: Could these needs be served with an existing Evergy retail rate?**

10 A: Not competitively. The Company does have options under its current tariff. Whether it be  
11 a generally available rate or the Special Contract tariff, each could produce a solution.  
12 However, given the sheer size and unique nature of the data center customer load and the  
13 need to make a marketable and competitive rate for their large load and renewable energy  
14 goals, the Company needed to seek another alternative.

15 **Q: The Special Contract tariff seems particularly suited for this application. What made  
16 that rate unworkable for these customers?**

17 A: The Special Contract tariff was considered but requirements to include embedded cost  
18 riders made it difficult to achieve competitive and predictable pricing. Since energy pricing  
19 was a primary concern, we sought other alternatives.

20 **Q: Please describe the proposed Special High Load Factor Market rate and how it is  
21 designed to address the needs of these customers.**

22 A: Velvet Technical Services, LLC ("Velvet") was the first to explore this type of service  
23 from the Company. Velvet served as our design case and made us aware of rate designs in

1 other jurisdictions that set energy pricing based on power pool day-ahead energy pricing.  
2 The most applicable example is Rate 261M offered by the Omaha Public Power District<sup>1</sup>.  
3 This rate was approved in 2017 to provide service to large transmission level customers in  
4 the Omaha area<sup>2</sup> providing their customers access to Southwest Power Pool (“SPP”)  
5 energy prices and describing it as a solution that brought economic development benefits  
6 to the area and supported customers’ in meeting their renewable goals by pricing retail  
7 energy at SPP market prices to align with pricing of customer owned renewable projects  
8 on the SPP grid. The design of the Special High Load Factor Market rate is similar. The  
9 most significant design element is its connection to the SPP day-ahead market, allowing  
10 customers to procure renewable energy resources through their own means. Customers  
11 then may use the renewable resources to support their load and renewable goals and  
12 manage their overall energy cost, while protecting other EMM customers by allowing the  
13 utility to cover its incremental costs.

14 In establishing the design for the Special High Load Factor Market rate tariff, we  
15 sought additional control and flexibility by replicating the tariff- with a separate tariff  
16 contract approach used under the Evergy Missouri West Special Rate for Incremental Load  
17 Service tariff. With this approach, the Company will seek separate Commission approval  
18 of the Special High Load Factor Market rate tariff and a customer-specific Market Rate  
19 contract. For Nucor in EO-2019-0244, these were filed at the same time. With this tariff,  
20 the Market Rate contract will be filed separately. The Evergy Missouri West Special High  
21 Load Factor Market Rate tariff was approved by the Commission on March 24, 2022 and  
22 became effective on April 3, 2022.

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<sup>1</sup> <https://www.oppd.com/media/207840/oppd-rate-manual.pdf#nameddest=261M>

<sup>2</sup> <https://www.publicpower.org/periodical/article/oppd-innovative-rate-brings-new-facebook-data-center-neb>

1 **Q: Please clarify this intention. What are you requesting from the Commission now**  
2 **versus later?**

3 A: With this filing the Company is seeking Commission approval of the tariff only. This filing  
4 will also inform the Commission about the future Market Rate contract. The combination  
5 will provide our prospective customer confidence that the Special High Load Factor  
6 Market rate will be available to them when they are ready to receive service and allow the  
7 customer to continue investment at the site. If the tariff is approved by the Commission,  
8 the Company plans to file a Market Rate contract with Google under the terms of the tariff  
9 no sooner than 2025. At the time of the Market Rate contract filing, the Company will  
10 offer customer-specific details including pricing, terms and customer agreements. To  
11 inform the Commission more fully now and support approval of the tariff, the Company  
12 has included examples of the Market Rate contract as an exhibit to this testimony. Please  
13 refer to Confidential Schedule BDL-2. The Market Rate contract filed for Commission  
14 approval will be substantially similar to Confidential Schedule BDL-2.

15 **Q: You mention Google as a prospective customer. Has Google expressed interest in this**  
16 **rate design for service to their potential data center?**

17 A: Yes.

18 **Q: Are you able to provide more detail about this customer?**

19 A: Yes. Evergy has been working with Google since 2018 to understand their needs and  
20 have been given insight into their operations and plans. Google is a technology company  
21 providing products and services to organize the world's information and make it  
22 universally accessible and useful. All of Google's core products including Search, Android,  
23 Maps, Chrome, YouTube, Google Play, Gmail, Photos, and Drive run in their data centers.



1 The company also offers a broad collection of cloud-based products and services, including  
2 Google Workspace business productivity apps like Docs, Drive, and Calendar and satellite  
3 mapping and analysis platforms like Google Earth and Google Earth Engine.

4 **Q: What is Google's interest in data centers?**

5 A: I have been made aware that in 2006, Google opened its first North American data centers  
6 in Georgia and Oregon and has since opened new data centers in nine other states, including  
7 Iowa, North Carolina, Oklahoma, and South Carolina (2008); Alabama, Tennessee, Texas,  
8 Nevada; and two campuses in Virginia (all 2019). Together, these 12 campuses represent  
9 a \$17.5 billion investment in North America's technological future. Through network  
10 infrastructure currently being developed by Google, these data centers are connected to  
11 countries throughout the world. This infrastructure consists of fiber links that span North  
12 America and physically connect the entire region to the global internet.

13 Google's data centers support Google's diversified portfolio of products and  
14 services, including a search engine, email service, web browser, and cloud platform. Due  
15 to the constant demand for their services, Google data centers are required to operate  
16 constantly without interruption and require highly reliable electric power service.

17 **Q: Does Evergy have any concerns with the extended time between possible tariff  
18 approval and the filing of the Market Rate contract?**

19 A: No. This approach has the advantage of allowing the Company to identify costs based on  
20 conditions observed near the time of the customer receiving service and establish pricing  
21 suitable to cover those costs. Further, having tariff approval in hand and knowing the  
22 Commission was informed and had the opportunity to examine the example agreement,  
23 Google, and other potential customers, can have confidence in their energy cost

1 assumptions associated with their investment. Given Google's need to ensure rate  
2 availability, the two-step approach provides the best balance for our respective needs.

3 **Q: Turning to the rate, please describe its design.**

4 A: EMM chose to mirror the design used for the EMW Special High Load Factor Market rate  
5 tariff consisting of a simple, three-part rate for providing service to these large, high load  
6 factor customers. The key element is the energy pricing. Energy price is set by the SPP  
7 day-ahead hourly price at the EMM node. The customer service charge and the capacity  
8 charge are set based on the incremental cost to serve and negotiated amounts to address  
9 design risks. Specific to providing capacity to support the tariff, the Company expects  
10 options may include, but are not limited to construction of physical resources or a distinct  
11 request for proposal for firm capacity offered in the SPP market.

12 All efforts will be made to maximize the benefit of the capacity options for the  
13 Customer and the Company. Availability of this service will be limited to customers who  
14 are able to meet and maintain load and load factor minimums. The Company proposes that  
15 customers have a monthly demand equal to or in excess of 100 megawatts ("MW") or is  
16 reasonably projected to be at least 150 MW within five (5) years of the new customer first  
17 receiving service from Company, and is able to demonstrate and maintain an average  
18 annual load factor throughout the year of 0.85 or greater. Customers receiving service  
19 under this tariff will be served at substation or transmission voltages. Terms of service  
20 under the Special High Load Factor tariff will be ten (10) years and pricing terms of no  
21 more than five (5) years with the opportunity for renewal, subject to pricing change to  
22 reflect then current conditions. A separate filing and Commission approval will be sought

1 for each pricing change. Billing under the proposed tariff will be excluded from charges  
2 from the Company Fuel Adjustment Clause and other embedded cost recovery riders.

3 **Q: Why is it reasonable to exclude this rate from the Fuel Adjustment Clause?**

4 A: The Fuel Adjustment Clause is designed to periodically adjust the price of energy sold to  
5 customers to account for changes in fuel costs not represented by the cost included in the  
6 base rates paid by customers. Prospective customers under this new tariff would be served  
7 under a special rate designed to address their incremental cost and would not be subject to  
8 the base rates of the Company. Further, prospective customers will be served by the SPP  
9 energy market and dedicated capacity resources obtained incrementally to serve the  
10 specific load. These factors do not support application of the Fuel Adjustment Clause for  
11 this customer.

12 **Q: Are any Riders applicable to the Rate?**

13 A: Yes, the Company Tax Adjustment Rider is applicable. The Company Demand Side  
14 Investment Mechanism Rider is also applicable, but we expect that Google would make  
15 the required demand side investments in their facility to utilize the opt-out provisions of  
16 that rider.

17 **Q: Does EMM expect to incur any incremental infrastructure cost to serve these  
18 prospective customers?**

19 A: Yes. It is expected that each prospective customer will have some level of interconnection  
20 cost to provide service. It is also expected that these prospective customers may have  
21 advanced needs such as redundant feeds. When a prospective customer contacts the  
22 Company for service under the proposed rate, EMM will evaluate these needs and manage  
23 the costs accordingly. Based on our experience with prospective customers, some of these

1 infrastructure costs will be paid entirely, up front, by the customer and others will be  
2 incorporated into the rate design and recovered through future billings.

3 **Q: Please describe how this rate will be applied to the prospective customer.**

4 A: If the tariff is approved by the Commission, our focus will turn to the Market Rate contract.  
5 EMM will continue to work with Google and, closer to the time service will be needed  
6 under the proposed tariff, will determine the cost to provide service and finalize the  
7 customer rate pricing. A Market Rate contract substantially similar to Schedule BDL-2  
8 will be brought before the Commission for approval in sufficient time to receive approval  
9 ahead of the needed service. That filing will include all customer-specific detail and  
10 support to inform the Commission on the appropriateness of the rate. Prior to taking service  
11 under the proposed tariff, the Google site would receive service under our Large Power  
12 rate and Limited Large Economic Development rider, allowing them to construct, make  
13 ready the facility, and begin increasing load.

14 The Company plans to execute a distinct Service Agreement, in addition to the  
15 Market Rate contract, with prospective customers under the Special High Load Factor  
16 Market rate. A Service Agreement is identified in the Company's current Rules &  
17 Regulation, serving to define the interaction between the Company and the customer and  
18 addressing non-rate terms and conditions, but normally is not executed in contract form.  
19 With customers under the Special High Load Factor Market rate tariff, the Company plans  
20 to clearly link service under the new rate with the requirements of the Rules & Regulations  
21 while adding additional terms to address conditions unique to the respective customer. For  
22 the prospective customer the Service Agreement will have specific terms addressing cost  
23 recovery contingencies and managing load characteristics.

1 **Q: Does the rate design include any risk mitigations to limit negative impacts to Evergy**  
2 **and other Evergy customers?**

3 A: Yes. The tariff contemplates that costs to serve will be evaluated for the specific customer  
4 and pricing set for the customer and capacity to recover such costs. Further, these terms  
5 give the Company the ability to ensure service offered under this special rate is achievable  
6 and produces benefit for others than the customer. The proposed tariff language states,

7 Availability of service under this tariff may be limited by the Company due  
8 to constraints with, or protection for, Company generation resources or the  
9 transmission grid and overall system. The Company will fully evaluate  
10 each Customer's operation and the expected impacts to the Company and  
11 remaining retail customers and reserves the right to determine a Customer's  
12 ability to participate in this rate based on that evaluation. Participation in  
13 this rate will not be allowed if the Company determines it to be uneconomic  
14 for the Company or the remaining retail customers.

15 The tariff also perpetuates "hold harmless" language established with the EMW  
16 tariff approval. This language states,

17 The Special High-Load Factor Market Rate will be designed to  
18 recover no less than the incremental cost to serve the Customer over the  
19 term of the Special High-Load Factor Market Rate Contract. Non-MKT  
20 customers shall be held harmless from any deficiency in revenues provided  
21 by any customer served under this tariff or from any stranded investment or  
22 cost(s) associated with serving customers under this rate schedule  
23 remaining after any Commission determined and approved adjustment for  
24 specific quantifiable societal or other benefits or costs as noted in the  
25 following paragraph.

26 The Company will make provisions to uniquely identify the costs  
27 and revenues for each respective Special High-Load Factor Market Rate  
28 Contract within its books and records. This information will be available to  
29 support periodic reporting as ordered by the Commission. At the time of  
30 any rate proceeding the portion of the Company's revenue requirement  
31 associated with the costs to serve the Customer shall be assigned to the  
32 Customer. The Customer's rate revenues shall be reflected in Company's  
33 net revenue requirement. If the Customer's rate revenues do not exceed the  
34 cost to serve the Customer as reflected in the revenue requirement  
35 calculation, the Company shall make an additional revenue adjustment  
36 covering the shortfall to the revenue requirement calculation through the  
37 true-up period, to ensure that non-Special High Load Factor Market Rate  
38 customers will be held harmless from such effects from the service under

1 the Special High-Load Factor Market Rate. As part of the rate proceeding  
2 involving a deficiency adjustment, any party may argue whether or not  
3 specific quantifiable societal or other benefits or costs should be included  
4 in the revenue analysis to determine whether a deficiency adjustment is  
5 warranted. In no event shall any revenue deficiency (that is, a greater  
6 amount of the cost to serve the Customer compared to revenues from the  
7 Customer) be reflected in the Company's cost of service in any rate  
8 proceeding for the duration of service to the Customer(s) during the terms  
9 of the contract between Company and Customer served under this tariff.

10 Nothing in this tariff shall preclude the parties from proposing or the  
11 Commission from making adjustments, in any appropriate Commission  
12 docket, to address the impact of Schedule MKT customers on non-  
13 participating customers or to examine the just and reasonableness of the  
14 Special High-Load Factor Market Rate Contract. Such adjustments may  
15 include, but are not limited to, adjustments to prevent non-MKT customers  
16 from absorbing any incremental costs incurred to serve MKT customers or  
17 to prevent MKT customers from using assets that are otherwise included in  
18 the revenue requirement for non-MKT customers without some recognition  
19 that non-MKT customers are incurring the costs associated with those  
20 assets.

21 Additional protections will appear within the Market Rate contract. It is here where  
22 the terms and conditions supporting the pricing and billing will be memorialized.  
23 Specifically, the Company will be using a minimum demand threshold to set billing  
24 demand based on the forecasted load proposed by the customer. This step will help ensure  
25 the customer loads align with capacity design assumptions. The minimum demands, in  
26 addition to the customer Service Charge, will establish a minimum monthly bill, paid by  
27 the customer regardless of their energy consumption.

28 Although mentioned earlier, the ten-year term of the agreement and five-year term  
29 for pricing with the opportunity to revise pricing at the time of renewal or extension is a  
30 valuable protection. This fact alone will ensure the costs to serve are appropriately  
31 reflected in the rates paid by the customer over the life of their service under the rate.

32 The Company expects to include operational conditions in the customer Market  
33 Rate contract. Given the size of the customer load and the need to manage this load within

1 our SPP market interactions, conditions requiring the customer to notify Evergy of load  
2 reductions will be included. These notifications will be used by Evergy to manage our SPP  
3 commitments and minimize any additional costs resulting from changes.

4 Lastly, the Service Agreement will include additional protections to ensure  
5 recovery of costs and provide assurances that the projected loads are achieved.

6 **Q: What are the expected benefits of this rate?**

7 A: In the Company's assessment, there is benefit for the prospective customer, the Company  
8 and for the region if this tariff is approved and customers seek service under its terms. I  
9 will explore each.

10 **Q: Are there expected benefits for customers served under this rate?**

11 A: Beyond being able to achieve a competitive price for service, the largest benefit in my  
12 opinion is the ability to leverage the market price for energy with a customer-owned  
13 renewable resource or portfolio of resources. These customers tend to be advanced in their  
14 procurement of renewable resources and often manage relatively extensive portfolios to  
15 meet their corporate renewable energy goals. As such, they can align pricing of renewable  
16 purchases with the retail energy prices they pay for electric service under the proposed  
17 market pricing tariff.

18 **Q: What are the expected benefits for the community?**

19 A: Please see the direct testimony of EMM witness Mr. G. Subash Alias for testimony  
20 explaining the importance of recruiting data centers to Missouri, support provided by  
21 Missouri groups to help secure the Google investment, and to emphasize the importance  
22 competitive energy rates have on the projects' success. Mr. Alias is the Chief Executive  
23 Officer of the Missouri Partnership. Missouri Partnership is a public-private economic

1 development organization that works with governmental and private partners to attract and  
2 retain businesses in Missouri.

3 **Q: Would Google have selected Kansas City as the site of its data center without the**  
4 **Special High Load Factor rate proposed by EMM?**

5 A: Not necessarily. It is my understanding the rate is a key element of their decision to locate  
6 here. If Google is unable to confirm availability of a competitive rate here, it may move  
7 its investment to an alternate location.

8 **Q: Finally, what are the expected benefits for Evergy?**

9 A: The primary benefit in my mind is the Special High Load Factor Market rate gives us  
10 another tool to attract new customers to the area. High-load factor customers such as data  
11 centers have been difficult to attract to our service territory under our currently available  
12 rate offerings. Their needs can be challenging to meet and include aspects such as  
13 renewable energy, that are not always easy to address within our current rate options. The  
14 experience gained by working with Velvet in the EMW jurisdiction, working now with  
15 Google in the EMM jurisdiction, and leveraging successful approaches from other  
16 jurisdictions should help ensure the proposed rate is responsive to customer needs.  
17 Additionally, the Company looks favorably to the additional energy sales, directly to the  
18 data center customer, but also to secondary loads resulting from construction and operation  
19 of the new facilities. Furthermore, high load factor customers represent desirable loads for  
20 the Company. High load factor customers have a much more consistent load than  
21 customers currently served by EMM, improving the load factor for the entire utility.  
22 Finally, I would note that approval of the Special High Load Factor Market rate for EMM  
23 would align with the recent approval for the EMW jurisdiction and would provide



1 consistency across the Missouri jurisdiction. This consistency would simplify economic  
2 development efforts for these types of customers in the state.

3 **Q: In conclusion, do you believe EMM's filing is in the best interest of EMM's customers**  
4 **and citizens of the state of Missouri?**

5 A: Yes. Attracting high load factor customers such as these high-tech data center loads to  
6 Missouri is in the interest of both the State of Missouri, the Kansas City region and other  
7 EMM customers. As an EMM customer, these prospective high load factor customers will  
8 increase the sales of electricity for the utility, both to the customer itself and to business  
9 supporting the construction and operation. For the State of Missouri and the Kansas City  
10 region, encouraging this load to locate here will promote economic development,  
11 improving the tax base and providing new employment opportunities. For these reasons,  
12 Evergy respectfully requests the Commission approve the new Special High Load Factor  
13 Market rate tariff.

14 **Q: Does that conclude your testimony?**

15 A: Yes, it does.









**EVERGY METRO, INC., d/b/a EVERGY MISSOURI METRO**

P.S.C. MO. No. 1 Original Sheet No. 52C

Canceling P.S.C. MO. No. \_\_\_\_\_ Sheet No. \_\_\_\_\_

For Missouri Retail Service Area

**Special High-Load Factor Market Rate  
Schedule MKT**

**ADDITIONAL PROVISIONS (continued)**

3. The Special High-Load Factor Market Rate will be designed to recover no less than the incremental cost to serve the Customer over the term of the Special High-Load Factor Market Rate Contract. Non-MKT customers shall be held harmless from any deficiency in revenues provided by any customer served under this tariff or from any stranded investment or cost(s) associated with serving customers under this rate schedule remaining after any Commission determined and approved adjustment for specific quantifiable societal or other benefits or costs as noted in the following paragraph.
  
4. The Company will make provisions to uniquely identify the costs and revenues for each respective Special High-Load Factor Market Rate Contract within its books and records. This information will be available to support periodic reporting as ordered by the Commission. At the time of any rate proceeding the portion of the Company's revenue requirement associated with the costs to serve the Customer shall be assigned to the Customer. The Customer's rate revenues shall be reflected in Company's net revenue requirement. If the Customer's rate revenues do not exceed the cost to serve the Customer as reflected in the revenue requirement calculation, the Company shall make an additional revenue adjustment covering the shortfall to the revenue requirement calculation through the true-up period, to ensure that non-Special High Load Factor Market Rate customers will be held harmless from such effects from the service under the Special High-Load Factor Market Rate. As part of the rate proceeding involving a deficiency adjustment, any party may argue whether or not specific quantifiable societal or other benefits or costs should be included in the revenue analysis to determine whether a deficiency adjustment is warranted. In no event shall any revenue deficiency (that is, a greater amount of the cost to serve the Customer compared to revenues from the Customer) be reflected in the Company's cost of service in any rate proceeding for the duration of service to the Customer(s) during the terms of the contract between Company and Customer served under this tariff.

Nothing in this tariff shall preclude the parties from proposing or the Commission from making adjustments, in any appropriate Commission docket, to address the impact of Schedule MKT customers on non-participating customers or to examine the just and reasonableness of the Special High-Load Factor Market Rate Contract. Such adjustments may include, but are not limited to, adjustments to prevent non-MKT customers from absorbing any incremental costs incurred to serve MKT customers or to prevent MKT customers from using assets that are otherwise included in the revenue requirement for non-MKT customers without some recognition that non-MKT customers are incurring the costs associated with those assets.

Issued: October 31, 2022  
Issued by: Darrin R. Ives, Vice President

Effective: November 30, 2022  
1200 Main, Kansas City, MO 64105







**SCHEDULE BDL-2**

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