Exhibit No.:

Issues:

Sales and Revenue

Witness:

Janice Pyatte MO PSC Staff

Sponsoring Party: Type of Exhibit:

Rebuttal Testimony

Case No.:

ER-2005-0436

Date Testimony Prepared:

November 18, 2005

MISSOURI PUBLIC SERVICE COMMISSION UTILITY OPERATIONS DIVISION

REBUTTAL TESTIMONY

OF

FILED²
FEB 2 4 2006

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JANICE PYATTE

AQUILA, INC. D/B/A AQUILA NETWORKS-MPS AND AQUILA NETWORKS-L&P

CASE NO. ER-2005-0436

Jefferson City, Missouri November 2005

Case No(s). E & Dos O36

Date O O Reptr S

BEFORE THE PUBLIC SERVICE COMMISSION

OF THE STATE OF MISSOURI

| In the Matter of Aquila, Inc. d/b/a Aquila Networks-MPS and Aquila Network L&P, for Authority to File Increasi Electric Rates For the Service Provided Customers in the Aquila Networks-Mand Aquila Networks-L&P Area. | rs) ng) to) Case No. ER-2005-0436 |
|---|---|
| AFFIDAVIT | OF JANICE PYATTE |
| STATE OF MISSOURI)) ss COUNTY OF COLE) | |
| preparation of the following Rebuttal To of 7 pages of Rebuttal Testimony to in the following Rebuttal Testimony w | her oath states: that she has participated in the estimony in question and answer form, consisting o be presented in the above case, that the answers ere given by her; that she has knowledge of the d that such matters are true to the best of her |
| | Junic Jan NE |
| Subscribed and sworn to before me this | Janice Pyatte A A day of November, 2005. |
| SEMARIE RIEOUMI Commission et | Joseph Sed |
| NOTARY SEAL COLE COUNT COLE | Notary Public |
| My commission expires free | 1,2005 |

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| 1 | | REBUTTAL TESTIMONY |
|----------|-----------------|--|
| 2 3 | | OF |
| 4 | | |
| 5 | | JANICE PYATTE |
| 6 7 | | AOUIL A INC |
| 8 | | AQUILA, INC. D/B/A AQUILA NETWORKS-MPS |
| 9 1 | | AND AQUILA NETWORKS-L&P |
| 10 | | |
| 11 | | CASE NO. ER-2005-0436 |
| 12 | | |
| 13 14 | | Dlacks state vision many and have been additioned |
| 14 | Q. | Please state your name and business address. |
| 15 | A. | My name is Janice Pyatte and my business address is Missouri Public |
| 16 | Service Comr | nission, P.O. Box 360, Jefferson City, Missouri 65102. |
| 17 | Q. | Are you the same Janice Pyatte who has previously filed direct testimony |
| 18 | in this case? | |
| 19 | A. | Yes, I am. |
| 20 | <u>EXECUTIV</u> | <u>'E SUMMARY</u> |
| 21 | Q. | What is the purpose of your rebuttal testimony? |
| 22 | A. | In this filing, I present four schedules that summarize annual sales of |
| 23 | electricity (k | Wh sales) and the revenue from those sales (rate revenue) for the electric |
| 24 | operations of | Aquila, Inc. d/b/a Aquila Networks-MPS (MPS) and Aquila Networks-L&P |
| 25 | (L&P Electric | c), based upon a test year of January 1, 2004 - December 31, 2004, updated |
| 26 | for known and | d measurable changes through June 30, 2005. These schedules represent the |
| 27 | results of vari | ous updates to kWh sales and revenues that have been made in response to |
| 28 | the Settlemen | t Conference on October 31 – November 4, 2005. |

My rebuttal testimony also lists which specific annualizations and normalizations to Missouri test year kWh sales and rate revenues have been revised since the filing of direct testimony and which have not.

- Q. Which specific adjustments to Staff Accounting Schedule 10-Adjustments to Income Statement are you sponsoring?
- A. I am sponsoring MPS Adjustments S-1.2 (weather normalization), S-1.5 (billing corrections), S-1.7 (4/22/2004 rate change), and S-1.8 (days adjustment) in the Staff Accounting Schedule 10-Adjustments to Income Statement.

I am also sponsoring L&P Electric Adjustments S-1.2 (weather normalization), S-1.5 (billing corrections), S-1.6 (days adjustment), and S-1.7 (4/22/2004 rate change) in the Staff Accounting Schedule 10-Adjustments to Income Statement. With the exception of the annualization for the rate change, these adjustments include both a change in revenues and a change in kWh sales.

- Q. Do you have a recommendation for the Commission regarding MPS and L&P Electric kWh sales and rate revenue?
- A. I recommend that the Commission adopt the Staff's revised adjustments to test year sales and rate revenue for both MPS and L&P Electric that are shown on attached Schedules 2, 3, 4, and 5. If adopted, Staff's kWh sales will be used as an input into the calculation of Missouri fuel and purchased power expense. Also, if adopted, Staff's Missouri rate revenue and kWh sales by rate code will be used to compute and implement any Commission-ordered revenue change in this case.

DESCRIPTION OF KWH SALES AND RATE REVENUE SCHEDULES

Q. Please briefly describe the contents of Schedules 2 through 5.

A. Schedule 3 (MPS) and Schedule 5 (L&P Electric) have been compiled to serve a dual purpose. When examined vertically, each schedule presents the results of each of the multiple adjustments that were made (annualizations, normalizations, and growth-adjustments) to rate revenues, as required for input into the Accounting schedules. When examined horizontally, each schedule presents annualized, normalized, growth-adjusted rate revenues by rate code and by cost-of-service class, as required for input into the rate design analysis.

Schedule 2 (MPS) and Schedule 4 (L&P Electric) possess a similar layout but the values contained in the cells represent kWh sales.

- Q. Please describe the characteristics of the kWh sales and the rate revenues presented on Schedules 2 through 5.
- A. The Missouri kWh sales shown on Schedules 2 (MPS) and 4 (L&P Electric) have these characteristics: (i) they have been developed by rate code and by cost-of-service class; (ii) they have been normalized to remove the effects of deviations from normal weather in the test year; (iii) they have been developed on both a billing month and a calendar year (i.e., 365-day) basis; and (iv) they have been adjusted to reflect load growth (or decline). Each adjustment to kWh sales is associated with a corresponding adjustment to Missouri rate revenues.

The Missouri rate revenues shown on Schedules 3 (MPS) and 5 (L&P Electric) have the same four characteristics as kWh sales but, in addition, rate revenue has been annualized to reflect the rate change that occurred on April 22, 2004, as the outcome of (consolidated) Case Nos. ER-2004-0034 and HR-2004-0024.

- Q. What is the relationship between the Missouri rate revenues shown on your Schedules 3 (MPS) and 5 (L&P Electric) and the Missouri operating revenues shown on Accounting Schedule 9-Income Statement for each of the respective Aquila divisions?
- A. The total operating revenues shown on Accounting Schedule 9-Income Statement, consists of two components: the revenue that the Company collects from the sales of electricity to Missouri retail customers (rate revenues), which is shown on my Schedules 3 (MPS) and 5 (L&P Electric); and the revenue the Company receives from other sources (other or non-rate revenues). Non-rate revenues are generated by charges such as reconnect fees, returned check fees, late payment fees, etc. Another source of non-rate revenue may be off-system sales of electricity.
- Q. What is the relationship between the adjustments to Missouri rate revenues shown on your Schedules 3 (MPS) and 5 (L&P Electric) and the S-1 adjustments shown on Accounting Schedule 10 Adjustments to Income Statement for each of the respective Aquila divisions?
- A. Each of the adjustments to Missouri rate revenue shown on my Schedules 3 (MPS) and 5 (L&P Electric) has a corresponding S-1 adjustment shown on Accounting Schedule 10 Adjustments to Income Statement. The Accounting Schedule does not record adjustments to kWh sales.

The adjustments to test year kWh sales and rate revenues that were made in this case were: (i) annualization for 365 days (days adjustment); (ii) annualization for billing corrections; (iii) annualization for large customer load changes; (iv) annualization due to

- growth in the number of customers; (v) weather normalization; and (vi) adjustment for a rate change within the test year.
 - Q. Are you responsible for the contents of Schedules 2 through 5?
 - A. While I am responsible for compiling these tables, the values contained within them represent the collective effort of three Staff witnesses: Shawn Lange, Amanda McMellen, and me.
 - Q. Please briefly describe the role played by Mr. Lange in developing Schedules 2 through 5.
 - A. Mr. Lange's direct testimony addresses the methods he used to calculate the effects of weather normalization on kWh sales and the adjustments that reflect a 365-day billing year. His rebuttal testimony describes the revisions he made in response to the Settlement Conference on October 31 November 4, 2005. Mr. Lange's revised adjustments to test year kWh sales are both an input into my determination of the effect of weather normalization on rate revenues and into Mr. Lange's determination of the normalized hourly system loads used in Staff's production cost simulation (fuel) model. Mr. Lange's revised results are contained on my Schedules 2 (MPS) and 4 (L&P Electric).
 - Q. Please describe the role played by Ms. McMellen in developing Schedules 2 through 5.
 - A. Staff witness Amanda McMellen is responsible for all annualizations to kWh sales and rate revenues made to the large power service customers. She also determined the effect that growth (or decline) in the number of customers had on both kWh sales and rate revenues. Her rebuttal testimony describes the revisions she made in

| | Rebuttal Testimony of Janice Pyatte |
|----|--|
| 1 | response to the Settlement Conference on October 31 - November 4, 2005. Ms. |
| 2 | McMellen's revised results are contained on my Schedules 2 and 3 (MPS) and Schedules |
| 3 | 4 and 5 (L&P Electric). |
| 4 | Q. What was your role in developing the numbers contained in Schedules 2 |
| 5 | through 5? |
| 6 | A. I am responsible for annualizing rate revenue to reflect the rate change that |
| 7 | occurred on April 22, 2004, as one outcome of (consolidated) Case Nos. ER-2004-0034 |
| 8 | and HR-2004-0024. I am also responsible for calculating the effect that Mr. Lange's |
| 9 | weather normalization and days adjustment to kWh sales had on revenues |
| 10 | EFFECT OF THE RATE CHANGE ON REVENUES |
| 11 | Q. Has Staff's annualization to reflect the effect of the rate change on |
| 12 | revenues been revised since the filing of direct testimony? |
| 13 | A. No. |
| 14 | WEATHER NORMALIZATION OF REVENUES |
| 15 | Q. Has Staff changed its method of weather normalizing rate revenue since |
| 16 | the filing of direct testimony? |
| 17 | A. No. |
| 18 | Q. Have the results of Staff's weather normalization of rate .revenue changed |
| 19 | since the filing of direct testimony? |
| 20 | A. Yes. Revenues were revised as a consequence of the changes in kWh |
| 21 | sales made by Mr. Lange. |

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DAYS ADJUSTMENTS TO RATE REVENUE

- Q. Has Staff changed its method of calculating a days adjustment to kWh sales and rate revenue since the filing of direct testimony?

 A. No.

 Q. Have the results of Staff's days adjustment to kWh sales and rate revenue
 - Q. Have the results of Staff's days adjustment to kWh sales and rate revenue changed since the filing of direct testimony?
- A. Yes. Revenues were revised as a consequence of the changes in kWh sales made by Mr. Lange.
 - Q. Does this conclude your rebuttal testimony on the issue of Revenues?
 - A. Yes, it does.

AQUILA NETWORKS - MPS ELECTRIC CASE NO. ER-2005-0436 ADJUSTED MISSOURI RETAIL KWH SALES BY RATE CODE (CALENDAR YEAR 2004, UPDATED THROUGH JUNE 30, 2005)

| | | As Billed | Annualizations | Normalizations | Customer | Total Sales |
|-----------|-------------------------------------|-----------------|------------------|-------------------------|--------------------|-------------------------------------|
| | Practicated | Sales (kWh) (1) | to kWh Sales (2) | to kWh Sales (2) | Annualizations (3) | (kWh) |
| MO860 | Residential Residential General Use | 1,549,189,455 | (8,270,902) | 97,795,291 | A 437 6F2 | 1 642 126 407 |
| MO870 | Residential w/ Space Heat | 804,832,712 | (22,651,319) | 51,072,801 | 4,422,653 | 1,643,136,497 |
| 1408/0 | Total Residential | 2.354.022.167 | (30,922,222) | 148,868,092 | 96,400,612 | 929,654,806 2,572,791,303 |
| | total Kelinebrai | 2,334,022,107 | (30,322,222) | 140,000,032 | 100,823,265 | 4,3/4,/91,303 |
| | Small General Service | | | | | |
| MO710/711 | Small GS | 741,108,590 | (2,778,815) | 16,792,141 | 14,386,683 | 769,508,599 |
| MO716 | Small GS w/kW mtr, Pri | 1,255,030 | • | - | - | 1,255,030 |
| MO740 | Schools & Churches | 28,358,600 | (221,412) | 1,295,866 | (901,195) | 28,531,858 |
| MO800 | Muni Water Pumps | 7,865,486 | - | | _ | 7,865,486 |
| MO810 | Muni Park & Rec | 2,278,296 | - | • | _ | 2,278,296 |
| MO811 | Muni Park & Rec, 3-phase | 2,955,419 | - | - | • | 2,955,419 |
| | Total Small GS | 783,821,421 | (3,000,227) | 18,088,007 | 13,485,488 | 812,394,689 |
| | Large General Service | | | | | |
| MO720 | Large GS, Secondary | 772,564,351 | (1,791,293) | 11,155,942 | 27,908,730 | 809,837,730 |
| MO725 | Large GS, Primary | 35,674,584 | • | • | • | 35,674,584 |
| MO721 | RTP (721) | 4,163,457 | - | • | • | 4,163,457 |
| | Total Large GS | 812,402,392 | (1,791,293) | 11,155, 9 42 | 27,908,730 | 849,675,771 |
| | Large Power | | | | | |
| MO730 | Large PS, Secondary | 602,728,460 | • | - | (29,644,823) | 573,083,637 |
| MO735 | Large PS, Primary | 602,788,151 | • | - | 59,148,052 | 661,936,203 |
| MO731 | RTP (731) | 22,958,448 | • | - | | 22,958, 448 |
| M0737 | RTP (737) | 28,017,635 | - | - | - | 28,017,635 |
| | Large Power | 1,256,492,694 | ~ | - | 29,503,229 | 1,285,995,923 |
| | Special | | | | | |
| MO919 | Special Contract (Modine) | 5,200,336 | • | - | • | 5,200,336 |
| MO650 | Thermal Energy Storage | 6,576,544 | - | - | - | 6,576,544 |
| | Total Special | 11,776,880 | • | • | - | 11,776,880 |
| MONbox | Lighting | 43,914,391 | • | - | • | 43,914,391 |
| | Unaccounted for | (12,336,945) | - | - | - | (12,336,945) |
| | Unbilled | 14,000,000 | - | - | - | 14,000,000 |
| | Total MO kWh Sales | 5,264,093,000 | (35,713,742) | 178,112,041 | 171,720,713 | 5,578,212,012 |

⁽¹⁾ Compiled by Staff witness Janice Pyatte
(2) Sponsored by Staff witness Shawn Lange
(3) Sponsored by Staff witness Amanda McMellen

AQUILA NETWORKS - MPS ELECTRIC CASE NO. ER-2005-0436 DETAILS OF ADJUSTMENTS TO MISSOURI SALES BY RATE CODE (CALENDAR YEAR 2004, UPDATED THROUGH JUNE 30, 2005)

| | Residential | Annualization for Billing Corrections | Normalization for Weather | Annualization for 365 Days | Annualization for Load Growth | Total Adjustments |
|----------------|-----------------------------|--|---------------------------|-------------------------------|---|----------------------|
| MO860 | Residential General Use | • | 97,795,291 | (8,270,902) | 4,422,653 | 93,947,042 |
| MO870 | Residential w/ Space Heat | - | 51,072,801 | (22,651,319) | 96,400,612 | 124,822,094 |
| | Total Residential | - | 148,868,092 | (30,922,222) | 100,823,265 | 218,769,136 |
| | Small General Service | | | | | |
| M0710/711 | Small GS | 1,738,119 | 16,792,141 | (4,516,934) | 14,386,683 | 28,400,009 |
| M0716 | Small GS w/kW mtr, Pri | - | - | - | • | • |
| M0740 | Schools & Churches | - | 1,295,866 | (221,412) | (901,195) | 173,258 |
| MO800 | Muni Water Pumps | - | - | • | • | - |
| MO810 | Muni Park & Rec | - | • | • | • | • |
| MO811 | Muni Park & Rec, 3-phase | | | | • · · · · · · · · · · · · · · · · · · · | |
| | Total Small GS | 1,738,119 | 18,088,007 | (4,738,346) | 13,485,488 | 28,573,268 |
| | Large General Service | | | . | | |
| MO720 | Large GS, Secondary | • | 11,155,942 | (1,791,293) | 27,908,730 | 37,273,379 |
| MO725 | Large GS, Primary | - | - | • | • | - |
| M0721 | RTP (721) | - | 11,155,942 | (1,791,293) | 27,908,730 | 27 272 270 |
| | Total Large GS | • | 11,133,942 | (1,781,293) | 27,508,730 | 37,273,379 |
| | Large Power | | | | 774 444 474 | 400 444 600 |
| MO730 | Large PS, Secondary | • | = | • | (29,644,823) | (29,644,823) |
| MO735 | Large PS, Primary | - | - | - | 59,148,052 | 59,148,052 |
| MO731 MO737 | RTP (731) | - | - | • | • . | • |
| MU/3/ | RTP (737) Large Power | • - | _ | - - | 29,503,229 | 29,503,229 |
| | raide Lower | _ | - | - | 23,303,223 | 23,203,223 |
| | Special Special | | | | | |
| MO919 | Special Contract (Modine) | • | - | • | - | - |
| MO650 | Thermal Energy Storage | • | - | • | = | = |
| | Total Special | - | • | - | - | - |
| MONox | Lighting | - | • | - | - | • |
| | Unaccounted for Unbilled | | | | | |
| | Total MO kWh Sales | 1,738,119 | 178,112,041 | (37,451,861) | 171,720,713 | 314,119,012 |

⁽¹⁾ Compiled by Staff witness Janice Pyatte
(2) Sponsored by Staff witness Shawn Lange
(3) Sponsored by Staff witness Amanda McMel

AQUILA NETWORKS - MPS ELECTRIC CASE NO. ER-2005-0436 ADJUSTED MISSOURI RETAIL RATE REVENUE BY RATE CODE (CALENDAR YEAR 2004, UPDATED THROUGH JUNE 30, 2005)

| | | Billed Revenue from Permanent Rates (1) | Annualizations to Revenue (1) | Normalizations to Revenue (1) | Customer Annualizations (2) | Total Rate Revenue |
|---------|----------------------------|--|----------------------------------|----------------------------------|--------------------------------|--------------------------------------|
| | Residential | 4445 004 200 | 40.070.770 | /1c/2 cc2) | A150 170 | 4175 570 400 |
| MO860 | Residential General Use | \$116,986,339 | \$8,870,339 | (\$567,957) | \$350,778 | \$125,639,499 \$57,630,073 |
| MO870 | Residential w/ Space Heat | \$49,132,290 | \$3,941,181 | (\$1,282,997) | \$5,849,498 | \$57,639,972 \$183,279,471 |
| | Total Residential | \$166,118,628 | \$12,811,520 | (\$1,850,953) | \$6,200,277 | \$103,213/ 4 11 |
| | Small General Service | | | • | | |
| MO710/ | 7 Small GS | \$48,353,607 | \$1,822,789 | (\$240,150) | \$895,313 | \$50,831,559 |
| MO716 | Small GS w/kW mtr, Pri | \$69,824 | \$931 | \$ 0 | \$0 | \$70,755 |
| MO740 | Schools & Churches | \$1,881,688 | \$120,795 | (\$14,026) | (\$60,450) | \$1,928,007 |
| MO800 | Muni Water Pumps | \$481,977 | \$8,962 | \$0 | \$0 | \$490,940 |
| MO810 | Muni Park & Rec | \$180,445 | \$2,502 | \$0 | \$0 | \$182,947 |
| MO811 | Muni Park & Rec, 3-phase | \$232,940 | \$3,781 | \$0 | \$0 | \$236,721 |
| | Total Small G5 | \$51,200,481 | \$1,959,760 | (\$254,176) | \$834,863 | \$53,740,928 |
| | Large General Service | | | 1 | | |
| MO720 | Large GS, Secondary | \$40,197,249 | \$1,106,860 | (\$79,725) | \$1,475,8 7 3 | \$42, <i>7</i> 00,257 |
| MO725 | Large GS, Primary | \$1,740,744 | \$21,074 | \$ 0 | \$0 | \$1,7 61,818 |
| M0721 | RTP (721) | \$180,389 | \$2,570 | \$0 | \$0 | \$182,958 |
| | Total Large GS | \$42,118,382 | \$1,130,504 | (\$79,725) | \$1,475,873 | \$44,645,033 |
| | Large Power | | | | | |
| MO730 | Large PS, Secondary | \$26,156,492 | \$332,384 | \$0 | (\$653,873) | \$25,835,003 |
| M0735 | Large PS, Primary | \$24,292,220 | \$289,175 | \$0 | \$1,965,996 | \$26,547,391 |
| M0731 | RTP (731) | \$1,050,156 | \$13,058 | \$ 0 | \$0 | \$1,063,214 |
| MO737 | RTP (737) | \$1,208,253 | \$29,301 | \$0 | \$0 | \$1,237,555 |
| | Large Power | \$52,707,121 | \$663,919 | \$0 | \$1,312,123 | \$54,683,163 |
| | Special | | | | | |
| M0919 | Special Contract (Modine) | \$215,428 | \$2,895 | \$ 0 | \$0 | \$218,323 |
| MO650 | Thermal Energy Storage | \$297,464 | \$4,051 | \$ 0 | \$0 | \$301,515 |
| | Total Special | \$512,892 | \$6,946 | \$0 | \$0 | \$519,838 |
| MONbox | Lighting | \$5,440,310 | \$86,585 | \$0 | \$0 | \$5,526,894 |
| | Unaccounted for | (\$677,226) | \$0 | \$ 0 | \$0 | (\$677,226) |
| Total N | 10 \$ from Permanent Rates | \$317,420,588 | \$16,659,234 | (\$2,184,855) | \$9,823,135 | \$341,718,102 |

⁽¹⁾ Sponsored by Staff witness Janice Pyatte (2) Sponsored by Staff witness Amanda McMelien

AQUILA NETWORKS - MPS ELECTRIC CASE NO. ER-2005-0436 DETAILS OF ADJUSTMENTS TO RATE REVENUE BY RATE CODE (CALENDAR YEAR 2004, UPDATED THROUGH JUNE 30, 2005)

| | | Annualization for Billing Corrections | Annualization for Rate Change | Annualization for 365 Days | Normalization for Weather | Annualization for Load Growth | Total Adjustments |
|---------|---------------------------|--|----------------------------------|-------------------------------------|------------------------------|----------------------------------|-----------------------------|
| | Residential | 40 | 44 500 150 | AT 220 470 | (AFC) 0F3 | 4250 770 | 40.650.161 |
| MO860 | Residential General Use | \$0 \$0 | \$1,600,160 \$804,206 | \$7,270,179 \$3,136,975 | (\$567,957) | \$350,778 \$5,849,498 | \$8,653,161 \$8,507,682 |
| MD870 | Residential w/ Space Heat | \$0 \$0 | \$2,404,365 | \$3,130,975 \$1 0,407,154 | (\$1,282,997) | T | \$8,507,682 \$17,160,843 |
| | Total Residential | \$0 | \$2, 404 ,303 | \$10/407,134 | (\$1,850,953) | \$6,200,277 | \$17,100,043 |
| | Small General Service | | | | • | | |
| MO710/7 | 7 Small GS | \$118,203 | \$683,659 | \$1,020,927 | (\$240,150) | \$895,313 | \$2,477,952 |
| MO716 | Smali GS w/kW mtr, Pri | \$0 | \$931 | \$0 | \$0 | \$ 0 | \$931 |
| MO740 | Schools & Churches | \$0 | \$26,160 | \$94,635 | (\$14,026) | (\$60,450) | \$46,319 |
| MO800 | Muni Water Pumps | \$0 | \$8,962 | \$ 0 | \$0 | \$ 0 | \$8,962 |
| MO810 | Muni Park & Rec | \$0 | \$2,502 | \$0 | \$0 | \$ 0 | \$2,502 |
| MO\$11 | Muni Park & Rec, 3-phase | \$0 | \$3,781 | \$0 | \$0 | \$0 | \$3,781 |
| | Total Small GS | \$118,203 | \$725,996 | \$1,115,562 | (\$254,176) | \$834,863 | \$2,540,447 |
| | Large General Service | | | | | | |
| MO720 | Large GS, Secondary | \$0 | \$540,260 | \$566,601 | (\$79,725) | \$1,475,873 | \$2,503,008 |
| M0725 | Large GS, Primary | \$0 | \$21,074 | \$0 | \$0 | \$0 | \$21,074 |
| MO721 | RTP (721) | \$0 | \$2,570 | \$0 | \$0 | \$0 | \$2,570 |
| | Total Large GS | \$0 | \$563,903 | \$566,601 | (\$79,725) | \$1,475,873 | \$2,526,651 |
| | Large Power | | | | | | |
| MO730 | Large PS, Secondary | \$0 | \$332,384 | \$0 | \$0 | (\$653,873) | (\$321,489) |
| MO735 | Large PS, Primary | \$0 | \$289,175 | \$0 | \$0 | \$1,965,996 | \$2,255,172 |
| MO731 | RTP (731) | \$0 | \$13,058 | ' \$0 | \$0 | \$0 | \$13,058 |
| MO737 | RTP (737) | \$0 | \$29,301 | \$0 | \$0 | \$0 | \$29,301 |
| | Large Power | \$0 | \$663,919 | \$0 | \$0 | \$1,312,123 | \$1,976,042 |
| | Special | | | | | | |
| MO919 | Special Contract (Modine) | \$0 | \$2,895 | \$0 | \$0 | \$0 | \$2,895 |
| MO650 | Thermal Energy Storage | \$ 0 | \$4,051 | \$0 | \$0 | \$0 | \$4,051 |
| | Total Special | \$0 | \$6,946 | \$0 | \$0 | \$0 | \$6, 946 |
| MONX | Lighting | \$0 | \$86,585 | \$0 | \$0 | \$0 | \$86,585 |
| | Unaccounted for | | | | | | \$0 |
| Total M | O \$ from Permanent Rates | \$118,203 | \$4,451,714 | \$12,069,317 | (\$2,184,855) | \$9,823,135 | \$24,297,514 |

⁽¹⁾ Sponsored by Staff witness Janice Pyatte

⁽²⁾ Sponsored by Staff witness Amanda McN

AQUILA NETWORKS - L&P ELECTRIC CASE NO. ER-2005-0436 ADJUSTED MISSOURI RETAIL KWH SALES BY RATE CODE (CALENDAR YEAR 2004, UPDATED THROUGH JUNE 30, 2005)

| | | As Billed kWh Seles (kWh) (1) | Annualizations to kWh Sales (2) | Normalizations to kWh Sales (2) | Customer Annualizations (3) | Total Sales (kWh) |
|-------|---|----------------------------------|------------------------------------|------------------------------------|--------------------------------|----------------------|
| | Residential | #D7 CT4 04F | (1.430.450) | 20,354,803 | (7,719,156) | 308,810,242 |
| MO910 | Residential - General Use | 297,654,045 | (1,479,450) | 166,243 | (27,337) | 2,539,413 |
| MO911 | Multiple Occupancy | 2,428,227 | (27,720) | | 16.034,105 | 327,837,519 |
| MO920 | Residential - Space Heat | 293,965,907 | (1,566,623) | 19,404,130 | , , | |
| MO921 | Multiple Occupancy | 6,843,425 | 121,526 | 430,842 | (159,686) | 7,236,106 |
| MO913 | Residential - Water Heat | 84,234,485 | (472,224) | 4,423,417 | (2,088,287) | 86,097,391 |
| MO914 | Multiple Occupancy | 65, 123 | (390) | 3,929 | (9,307) | 59,355 |
| MO915 | Residential - Other Use | 5, 189,044 | 61,781 | 288,887 | 219,505 | 5,759,217 |
| MQ916 | Residential - Fixed Bill | - | | | , , | 444.550 |
| MO922 | Residential - Limited Demand | 486,442 | (8,418) | 32,231 | (15,997) | 494,258 |
| | Total Residential | 690,866,698 | (3,371,519) | 45,194,482 | 6,233,839 | 738,833,500 |
| | Small General Service | | | | (42 -04) | 20.042.573 |
| MO930 | General Service - Limited Demand | 22,325,561 | (137,238) | 671,558 | (17,304) | 22,842,577 |
| M0931 | General Service - General Use | 47,117,290 | (508,263) | 1,432,912 | 571,673 | 48,613,612 |
| MO932 | General Service - Limited w/ Space Heat | 3,876,258 | (18,598) | 109,416 | 117,810 | 4,084,886 |
| MO933 | General Service - Electric Space Heat | 21,860,706 | (32,584) | 631,220 | 40,188 | 22,499,529 |
| MO934 | General Service - Schools and Churches | 4,422,710 | (34,213) | 140,536 | (61,763) | 4,467,269 |
| MO941 | Non-Res Space/Water Heat | 2,725,194 | (33,742) | 73,743 | (140,122) | 2,625,073 |
| | Total Small GS | 102,327,719 | (764,638) | 3,059,385 | 510,481 | 105,132,947 |
| M0940 | Large General Service | 384,544,339 | (4,970,873) | 5,982,272 | 12,260,841 | 397,816,580 |
| M0944 | Large Power Service | 629,019,283 | • | - | 104,862,598 | 733,881,881 |
| | | | - | - | • | • |
| | Lighting | | | | • | 19.342.346 |
| MOSJx | Street & Private Area Lighting | 19,342,346 | - | - | • | |
| MO971 | Outdoor Night Lighting | 584, <i>7</i> 09 | - | - | • | 584,709 |
| MO972 | Street Lighting | 909,898 | - | - | - | 909,898 |
| MO973 | Traffic Signals | 510,636 | - | - | - | 510,636 |
| | Total Lighting | 21,347,589 | - | • | - | 21,347,589 |
| | Unaccounted for | (628) | | | | (628) |
| | Total MO MWh Sales | 1,828,105,000 | (9,107,029) | 54,146,139 | 123,867,760 | 1,997,011,870 |

 ⁽¹⁾ Compiled by Staff witness Janice Pyatte
 (2) Sponsored by Staff witness Shawn Lange
 (3) Sponsored by Staff witness Amanda McMellen

AQUILA NETWORKS - LAP ELECTRIC CASE NO. ER-2005-0436 DETAILS OF ADJUSTMENTS TO MISSOURI SALES BY RATE CODE (CALENDAR YEAR 2004, UPDATED THROUGH JUNE 30, 2005)

| | | Annualization for | Normalization | Annualization for | Annualization for | Total |
|--------|---|---------------------|---------------|-------------------|---------------------|-------------|
| | | Billing Corrections | for Weather | 365 Days | Growth/Load Changes | Adjustments |
| | Residential | | | | | |
| MO910 | Residential - General Use | - | 20,354,803 | (1,479,450) | (7,719,156) | 11,156,197 |
| MO911 | Multiple Occupancy | - | 166,243 | (27,720) | (2 <i>7,</i> 337) | 111,186 |
| MO920 | Residential - Space Heat | - | 19,404,130 | (1,566,623) | 16,034,105 | 33,871,612 |
| MO921 | Multiple Occupancy | - | 430,842 | 121,526 | (159,686) | 392,681 |
| MO913 | Residential - Water Heat | - | 4,423,417 | (472,224) | (2,088,287) | 1,862,906 |
| MO914 | Multiple Occupancy | = | 3,929 | (390) | (9,307) | (5,768) |
| MO915 | Residential - Other Use | - | 288,887 | 61,781 | 219,505 | 570,173 |
| MO916 | Residential - Fixed Bill | - | | · - | - | - |
| MO922 | Residential - Limited Demand | - | 32,231 | (8,418) | (15,997) | 7,816 |
| | Total Residential | • | 45,104,482 | (3,371,519) | 6,233,839 | 47,966,802 |
| | | | | | | |
| | Small General Service | _ | 671,558 | (137,238) | (17,304) | 517,016 |
| MO930 | General Service - Limited Demand | | 1,432,912 | (508,263) | 571,673 | 1,495,322 |
| M0931 | General Service - General Use | - | 109,416 | (18,598) | 117,810 | 208,628 |
| MO932 | General Service - Limited w/ Space Heat | - | 631,220 | (32,584) | 40,188 | 638,823 |
| M0933 | General Service - Electric Space Heat | - | 140,536 | (34,213) | (61,763) | 44,559 |
| MO934 | General Service - Schools and Churches | | 73,743 | (33,742) | (140,122) | (100,121) |
| MO941 | Non-Res Space/Water Heat | | 3,059,385 | (764,638) | 510,461 | 2,805,228 |
| | Total Small GS | • | 3,033,363 | (104,030) | 440,404 | 2,000,020 |
| M0940 | Large General Service | (4,145,804) | 5,982,272 | (825,069) | 12,260,841 | 13,272,241 |
| M0944 | Large Power Service | • | - | • | 104,862,598 | 104,862,598 |
| | | - | - | - | | |
| | Lighting | | | | - | |
| MOS3x | Street & Private Area Lighting | - | - | - | ~ | - |
| MO971 | Outdoor Night Lighting | _ | - | - | - | • |
| MO972 | Street Lighting | _ | - | • | - | - |
| MO973 | Traffic Signals | _ | - | - | - | - |
| 110373 | Total Lighting | • | - | • | - | • |
| | Unaccounted for | | | | | |
| | Total MO kWh Sales | (4,145,804) | 54,146,139 | (4,961,226) | 123,867,760 | 168,906,870 |

 ⁽¹⁾ Compiled by Staff witness Janice Pyatte
 (2) Sponsored by Staff witness Shawn Lange
 (3) Sponsored by Staff witness Amanda McMellen

AQUILA NETWORKS - L&P ELECTRIC CASE NO. ER-2005-0436 ADJUSTED MISSOURI RETAIL RATE REVENUE BY RATE CODE (CALENDAR YEAR 2004, UPDATED THROUGH JUNE 30, 2005)

| | | Billed Revenue from Permanent Rates (1) | Annualizations to Revenue (1) | Normalizations to Revenue (1) | Customer Annualizations (2) | Total Rate Revenue |
|----------------|---|--|----------------------------------|----------------------------------|--------------------------------|-----------------------|
| | Residential | Let mander (vices (v) | th veterae (v) | th treasing (1) | Lettingstransch (T) | Care Carellan |
| MO910 | Residential - General Use | \$19,720,508 | \$1,544,200 | (\$88,264) | (\$516,296) | \$20,660,148 |
| MO910 MO911 | Multiple Occupancy | \$183,631 | \$12,948 | (\$1,713) | (\$2,107) | \$192,758 |
| MO911 | Residential - Space Heat | \$13,866,407 | \$1,107,322 | (\$69,563) | \$730,952 | \$15,635,117 |
| MO921 | Multiple Occupancy | \$368,406 | \$27,193 | \$5,748 | (\$10,215) | \$391,132 |
| MO921 | Residential - Water Heat | \$4,939,245 | \$330,769 | (\$25,426) | (\$123,293) | \$5,121,294 |
| MO914 | Multiple Occupancy | \$4,476 | \$300 | (\$23) | (\$658) | \$4,095 |
| MO914 MO915 | Residential - Other Use | \$518.4 94 | \$32,126 | \$4,740 | \$21,778 | \$5 <i>7</i> 7,138 |
| MO916 | Residential - Fixed Bill | \$0 | \$0 | \$0 | \$0 | \$0 |
| WO355 | Residential - Limited Demand | \$24,512 | \$1,888 | (\$372) | (\$740) | \$25,288 |
| MUSZZ | Total Residential | \$39,625,678 | \$3,056,745 | (\$174,874) | \$99,420 | \$42,606,970 |
| | Small General Service | | | | | |
| MO930 | General Service - Limited Demand | \$2,040,897 | \$78,350 | (\$9,993) | (\$2,750) | \$2,106,505 |
| MO931 | General Service - General Use | \$3,274,877 | \$121,743 | (\$27,767) | \$38,209 | \$3,407,062 |
| MO932 | General Service - Urnited w/ Space Heat | \$309,918 | \$13,070 | (\$1,326) | \$9,612 | \$331,274 |
| MO933 | General Service - Electric Space Heat | \$1,386,828 | \$53,542 | (\$1,663) | \$1,333 | \$1,440,039 |
| MO934 | General Service - Schools and Churches | \$366,566 | \$15,522 | (\$2,533) | (\$5,139) | \$374,416 |
| M0941 | Non-Res Space/Water Heat | \$137,632 | \$6,252 | (\$1,639) | (\$5,826) | \$135,420 |
| | Total Small 6S | \$7,516,719 | \$288,479 | (\$44,920) | \$34,439 | \$7,794,716 |
| M0940 | Large General Service | \$18,399,895 | \$255,247 | (\$30,686) | \$591,861 | \$19,216,318 |
| M0944 | Large Power Service | \$23,588,534 | \$252,829 | \$0 | \$3,532,915 | \$27,374,278 |
| | Lighting | | ŀ | | | |
| MOSJx | Street & Private Area Lighting | \$2,161,792 | \$26,769 | \$0 | \$0 | \$2,188,562 |
| MO971 | Outdoor Night Lighting | \$42,261 | \$335 | \$0 | \$0 | \$42,596 |
| MO972 | Street Lighting | \$33,954 | \$498 | \$0 | \$0 | \$34,452 |
| MO973 | Traffic Signals | \$22,712 | \$312 | \$0 | \$0 | \$23,024 |
| | Total Lighting | \$2,260,719 | \$27,915 | \$0 | \$0 | \$2,288,634 |
| | Unaccounted for | (\$84,753) | | | | (\$84,7 53) |
| Total M | IO \$ from Permanent Rates | \$91,306,792 | \$3,881,215 | (\$250,480) | \$4,258,635 | \$99,196,162 |

⁽¹⁾ Sponsored by Staff witness Janice Pyatte (2) Sponsored by Staff witness Amanda McMellen

AQUILA NETWORKS - LAP ELECTRIC CASE NO. ER-2005-0436 DETAILS OF ADJUSTMENTS TO RATE REVENUE BY RATE CODE (CALENDAR YEAR 2004, UPDATED THROUGH JUNE 30, 2005)

| | Residential | Annualization for Billing Corrections | Annualization for Rate Change | Annualization for 365 Days | Normalization for Weather | Annualization for Load Growth | Total Adjustments |
|---------|---|--|----------------------------------|----------------------------|------------------------------|----------------------------------|----------------------|
| MO910 | Residential - General Use | \$0 | \$217,862 | \$1,326,339 | (\$88,264) | (\$516,296) | \$939,640 |
| MO911 | Multiple Occupancy | \$0 | \$1,993 | \$10.954 | (\$1,713) | (\$2,107) | \$9,127 |
| MO920 | Residential - Space Heat | \$0 | \$198,613 | \$908,709 | (\$69,563) | \$730,952 | \$1,768,711 |
| MO971 | Multiple Occupancy | \$0 | \$5,821 | \$21.372 | \$5,748 | (\$10,215) | \$22,726 |
| MD913 | Residential - Water Heat | \$0 | \$58,403 | \$272,365 | (\$25,426) | (\$123,293) | \$182,050 |
| M0914 | Multiple Occupancy | \$0 | \$50 | \$250 | (\$23) | (\$658) | (\$381) |
| MO915 | Residential - Other Use | \$0 | \$6,219 | \$25,907 | \$4,740 | \$21,778 | \$58,643 |
| MO916 | Residential - Fixed Bill | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| MO922 | Residential - Limited Demand | \$0 | \$368 | \$1,520 | (\$372) | (\$740) | \$776 |
| ., | Total Residential | \$0 | \$489,330 | \$2,567,415 | (\$174,874) | \$99,420 | \$2,981,292 |
| | Small General Service | | | | | | |
| MO930 | General Service - Limited Demand | \$0 | \$25,258 | \$53,092 | (\$9,993) | (\$2,750) | \$65,608 |
| MO931 | General Service - General Use | \$0 | \$35,608 | \$86,136 | (\$27,767) | \$38,209 | \$132,185 |
| MO932 | General Service - Limited w/ Space Heat | \$0 | \$4 ,628 | \$8,442 | (\$1,326) | \$9,612 | \$21,356 |
| MO933 | General Service - Electric Space Heat | \$ 0 | \$17,833 | \$35,708 | (\$1,663) | \$1,333 | \$53,212 |
| MO934 | General Service - Schools and Churches | \$0 | \$4,185 | \$11,337 | (\$2,533) | (\$5,139) | \$7,850 |
| MO941 | Non-Res Space/Water Heat | \$0 | \$1,903 | \$4,349 | (\$1,639) | (\$6,826) | (\$2,213) |
| | Total Small GS | \$9 | \$89,416 | \$199,063 | (\$44,920) | \$34,439 | \$277,997 |
| M0940 | Large General Servica | (\$192,627) | \$203,430 | \$244,444 | (\$30,686) | \$591,861 | \$816,422 |
| M0944 | Large Power Service | \$0 | \$252,829 | \$0 | \$ 5 | \$3,532,915 | \$3,785,744 |
| | Lighting | 4.0 | 424 760 | 40 | 40 | | |
| MOSJx | Street & Private Area Lighting | \$ 0 | \$26,769 | \$0 | \$0 | \$0 | \$26,769 |
| MO971 | Outdoor Night Lighting | \$0 | \$335 \$498 | \$0 \$0 | \$0 | \$0 | \$335 |
| MO972 | Street Lighting | \$0 | \$430 \$312 | | \$0 \$0 | \$0 | \$498 |
| MO973 | Traffic Signals | \$0 \$0 | \$27, 91 5 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$312 |
| | Total Lighting | ąυ | \$41,313 | \$0 | \$ 0 | 30 | \$27,915 |
| | Unaccounted for | | | | | | |
| Total M | IO \$ from Permanent Rates | (\$192,627) | \$1,062,919 | \$3,010,923 | (\$250,480) | \$4,258,635 | \$7,889,370 |

⁽¹⁾ Sponsored by Staff witness Janice Pyatte (2) Sponsored by Staff witness Amanda McMellen