

Exhibit No. 41

Exhibit No.	_____
Issue:	Revenue Requirement
Witness:	Scott A. Weitzel
Type of Exhibit:	Rebuttal Testimony
Sponsoring Party:	Spire Missouri Inc.
Case No:	GR-2021-0108
Testimony Date:	June 17, 2021

SPIRE MISSOURI INC.

CASE NO. GR-2021-0108

REBUTTAL TESTIMONY

REVENUE REQUIREMENT

OF

SCOTT A. WEITZEL

JUNE 17, 2021

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1 **REVENUE REQUIREMENT REBUTTAL TESTIMONY OF SCOTT A. WEITZEL**

2 **Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.**

3 A. My name is Scott A. Weitzel and my business address is 700 Market Street, St. Louis,
4 Missouri 63101.

5 **Q. ARE YOU THE SAME SCOTT A. WEITZEL WHO PREVIOUSLY FILED**
6 **DIRECT TESTIMONY IN THIS PROCEEDING?**

7 A. Yes, I submitted direct testimony on behalf of Spire Missouri Inc. (“Spire” or “Company”)
8 in this rate case.

9 **I. PURPOSE OF TESTIMONY**
10

11 **Q. WHAT IS THE PURPOSE OF YOUR REBUTTAL TESTIMONY?**

12 A. The purpose of my testimony is to respond to the issues raised and positions taken by
13 witnesses for the Staff of the Missouri Public Service Commission (“Staff”), the Office of
14 Public Counsel (“OPC”), and other parties as presented in their direct testimony on cost of
15 service components, including Staff’s Cost of Service Report (“Report”) filed on May 12,
16 2021. These issues include capital structure and rate of return, rate base, depreciation
17 expense and operating revenues and expenses. Concurrently with the filing of my rebuttal
18 testimony on revenue requirement issues, I am also filing rebuttal testimony in response to
19 the class cost of service testimony filed by Staff and other parties on May 26, 2021.

20 **II. OPC’S REVENUE REQUIREMENT POSITION**

21 **Q. WHAT IS YOUR RESPONSE TO OPC’S GENERAL ALLEGATION THAT A**
22 **BASE RATE INCREASE IS NOT APPROPRIATE FOR SPIRE AT THIS TIME?**

23 A. OPC witness Robert Schallenberg suggests that a base rate increase is not appropriate,
24 particularly at the level requested. (Schallenberg Direct, pages 3-4). Spire disagrees. As

1 explained in my Direct Testimony, this filing is intended to recover Spire’s investment in
2 new initiatives to enhance service to Spire’s customers, including enhanced usage
3 information and account management options, new metering technology, new platforms
4 for streamlined customer and field technician interaction, plus carbon neutral initiatives
5 and renewable gas options. Spire also maintains its commitment to strategic investment
6 and continually assesses means to improve our infrastructure and customer connection
7 systems. Since our last rate case filing, Spire has invested nearly \$1 billion dollars. A
8 significant portion of this investment was in new distribution pipeline infrastructure. These
9 investments help reduce leaks, improve service and reliability, reduce methane emissions,
10 result in lower maintenance costs, and ensure continued quality service to our customers.
11 Contrary to OPC’s broad assertion, Spire believes that it has demonstrated that a base rate
12 increase is necessary at this time to recover investments made to continue to provide
13 excellent service to Spire’s customers. Spire also hit the Infrastructure System
14 Replacement Surcharge (“ISRS”) cap on the west side of the state in 2020 and would need
15 to file a general rate case by October 2021 to maintain the ISRS rider pursuant to 393.1012
16 RSMo.

17 **Q. MR. SCHALLENBERG MADE A NUMBER OF COMMENTS IN HIS**
18 **TESTIMONY THAT SPIRE HAS EITHER FAILED TO RESPOND TO SPECIFIC**
19 **DATA REQUESTS OR HAS BEEN LESS THAN FORTHCOMING WITH ITS**
20 **RESPONSES. HOW DO YOU RESPOND?**

21 A. Spire believes Mr. Schallenberg’s allegations are unfounded. (Schallenberg Direct, pages
22 5-6.) Spire makes every effort to be transparent and comprehensive with its discovery
23 responses to all parties. It is in Spire’s best interest to provide sufficient documentation to

1 the parties so that they have evidence and justification for the recommendations they make
2 in their respective cases. Thus far in this proceeding, Spire has responded to over 900
3 discovery requests and provided over 2,000 exhibits in discovery and has asked for a brief
4 extension in only a handful of circumstances. Spire maintains that it has been cooperative
5 and timely with its discovery responses, and disputes OPC's assertions that Spire has
6 deliberately held back relevant information. Spire has also had several meetings with
7 intervenors to talk through issues in the case and exchange information for a better
8 understanding of parties' issues and positions. This includes providing OPC access to
9 Spire's office to review documents relevant to OPC's concerns in this proceeding, along
10 with meetings among the parties' relevant subject matter experts.

11 **III. STAFF'S REVENUE REQUIREMENT POSITION**

12 **Q. WHY IS THERE A DIFFERENCE BETWEEN STAFF'S REVENUE**
13 **REQUIREMENT INCREASE OF APPROXIMATELY \$65 MILLION AND THE**
14 **COMPANY'S DIRECT FILING OF \$111.5 MILLION?**

15 A. I, along with Company witnesses Alicia Mueller, Jim Rieske, Chuck Kuper, Tim Krick,
16 Adam Woodard, Shelly Antrainer, Bob Noelker, Dylan D'Ascendis, Tim Lyons, John
17 Spanos, and Alan Felsenthal will address this difference in the respective rebuttal testimony
18 filed on behalf of Spire. The majority of the variation results from a handful of differences
19 in the cost of service analysis. One of the largest differences is revenues, including weather
20 adjustments, rate switching, conservation, billing corrections, and late payment and
21 disconnection revenue. Pension funding, return on equity, depreciation and amortization,
22 payroll, taxes, ultrasonic meters, and propane retirement are also large drivers of the
23 difference but are not inclusive of all the difference between the company and Staff.

1 **Q. WILL STAFF’S AND THE COMPANY’S RECOMMENDED REVENUE**
2 **REQUIREMENT INCREASE CHANGE AS THIS CASE PROGRESSES?**

3 A. Yes. The Missouri Public Service Commission (“Commission”) has ordered that the test
4 year for Spire Missouri Inc.’s request to implement a general rate increase for its natural
5 gas service shall be the twelve-month period ending September 30, 2020, adjusted for
6 known and measurable changes, to be trued-up through May 31, 2021. As a result, the
7 numbers will change for known and measurable changes and to reflect the amounts as of
8 May 31, 2021 when that information becomes available.

9 **IV. PROPANE INVESTMENT**

10 **Q. WHAT IS SPIRE’S RESPONSE TO STAFF’S PROPOSED TREATMENT OF**
11 **PROPANE ASSETS?**

12 A. Staff continues to believe that Spire’s propane assets can still serve Spire East customers
13 and thus has included the investment and reserve balances through December 31, 2020
14 (Staff Report-Lyons, pages 27-28). The Company removed propane expenses and propane
15 from inventory (rate base) in the revenue requirement model. Spire has been very
16 transparent over the last five years about its intention to decommission the propane
17 facilities. Spire’s election to remove the propane peaking facilities from its supply
18 resources is consistent with what several other Missouri gas utilities have done during the
19 past 10-20 years in Missouri. The U.S. natural gas supply has fundamentally changed in
20 the past 10 years. We have gone from forecasts of limited domestic supply, importing gas
21 to meet those shortages, and propane peaking facilities to meet stressed winter supply; to a
22 current state of robust domestic natural gas supply for over 100 years, extensive pipeline
23 build out, and dramatic changes in gas flows that basically flipped historic production areas
24 to new market deliveries. The natural gas industry has truly witnessed a transformational

1 renaissance. Spire has stayed abreast of these industry changes and has adapted its
2 portfolio to deliver safe, affordable, and reliable natural gas for decades to come.

3 **Q. HOW HAS SPIRE ADJUSTED ITS SOURCES OF NATURAL GAS SUPPLY TO**
4 **HARMONIZE WITH THE INDUSTRY CHANGES AND WAS STAFF AWARE**
5 **OF THESE CHANGES?**

6 A. Spire needed to evolve with the changing natural gas landscape, and this journey started
7 with Spire STL pipeline. The Company wanted to think long-term about resiliency, supply
8 diversity, and competitive pricing for our customers. In committing to Spire STL pipeline,
9 Spire was also able to plan for the retirement of its older and mechanical propane peaking
10 facilities. Spire and the Commission Staff were involved in proceedings at the Federal
11 Energy Regulatory Commission (“FERC”) that highlighted the conversation and intention
12 to remove the propane facilities from Spire’s supply. One of the primary responsibilities
13 of a gas utility is to provide reliable and affordable natural gas during the coldest of days
14 in the winter. Spire has provided resource plans to the Commission and its Staff
15 highlighting the demand it could see on those peak days and the supply resources it has
16 contracted to cover that peak demand. The 2016 Resource Plan includes the propane
17 peaking facilities as part of the peak day supply stack. A risk listed in the 2014 Resource
18 Plan highlighted the potential failure of a component of Laclede’s (now Spire’s) propane
19 vaporization equipment. Staff has also been aware of industrial customers and compressed
20 natural gas (“CNG”) vehicle fueling customers experiencing operational issues when
21 propane is running, since Spire’s propane facility directly injects into the system and does
22 not mix with air like traditional propane peaking facilities. Further evidence of Spire’s
23 intention to remove propane from its supply can be found in the 2020 Resource Plan. This

1 plan shows that the Company has contracted sufficient resources to meet the peak day
2 supply without operating the propane peaking facility. The 2020 Resource Plan illustrates
3 Spire's ability to meet its peak day supply with no propane facilities. This avoids operation
4 of an outdated propane system that poses problems for some company customers.

5 **Q. HAVE THERE BEEN ANY ORDERS OR STIPULATIONS REGARDING THE**
6 **TREATMENT OF PROPANE ASSETS?**

7 A. Yes. In Spire's last rate case, Case Nos. GR-2017-2015 and GR-2017-2016, Staff, Spire
8 and other parties executed a partial stipulation and agreement that addressed the propane
9 assets. In that stipulation and agreement, the signatory parties affirmed the language in
10 paragraph 14 of a prior stipulation and agreement in Case No. GR-2013-0171. In relevant
11 part, paragraph 14 stated that Laclede's (now Spire's) propane cavern and associated
12 equipment should be accounted for in the regulated cost of service calculation for
13 ratemaking purposes. Notably, however, the stipulation also provided that the accounting
14 treatment is without prejudice to the rights of any Party to assert in a subsequent rate case
15 proceeding whatever position they believe is appropriate regarding the proper regulatory
16 treatment of propane related issues. The stipulation further provided that Laclede (now
17 Spire) could seek different regulatory treatment of the propane assets at its option, and
18 confirmed that the stipulation has no precedential value in the case where Laclede (now
19 Spire) may seek to dispose of utility assets that are no longer used and useful for the
20 provision of utility service.¹

¹ December 13, 2017 Partial Stipulation and Agreement, Case Nos. GR-2017-2015 and GR-2017-2016, at para. 12 and Attachment 3, referencing Paragraph 14 of Stipulation and Agreement in Case No. GR-2013-0171.

1 **Q. IS SPIRE SEEKING DIFFERENT REGULATORY TREATMENT OF THE**
2 **PROPANE ASSETS AS PERMITTED BY THE EARLIER STIPULATION?**

3 A. Yes. As noted in Spire witness Wes Selinger’s Direct Testimony, Spire is requesting that
4 the propane assets be removed from the Company’s cost of service.

5 **Q. ARE THE PROPANE ASSETS STILL UTILIZED TO PROVIDE SERVICE TO**
6 **SPIRE’S CUSTOMERS?**

7 A. As discussed in greater detail in the rebuttal testimony of Spire witness Robert Noelker,
8 the propane heating and vaporization assets have been removed and repurposed, and the
9 pumps that delivered liquid propane from the cavern to that equipment are no longer in
10 service. The source of liquid propane has been physically disconnected from the heating
11 and vaporization facilities and therefore these assets are no longer used and useful in
12 providing service to Spire’s customers. Further, the use of propane was removed from the
13 supply strategy beginning with the 2020-2021 winter heating season.

14 **V. RATE CASE EXPENSE**

15 **Q. DO YOU AGREE WITH STAFF AND OPC’S ARGUMENTS CONCERNING**
16 **RATE CASE EXPENSE?**

17 A. No, I do not. Staff recommends that Spire be permitted to recover the costs of the
18 depreciation study and all internal payroll costs incurred in processing this case. For the
19 remaining rate case expense, Staff recommends a 50% share of the average incremental
20 external rate case expense from the most recent two Spire Missouri rate cases, and
21 normalizing that cost level over a three-year period. (Staff Report-Majors, pages 71-77).

22 **Q. WHAT DOLLAR AMOUNT OF RATE CASE EXPENSE DID STAFF**
23 **RECOMMEND BE INCLUDED IN SPIRE’S REVENUE REQUIREMENT IN**
24 **THIS CASE?**

1 A. Staff recommended that \$196,465 of annual rate case expense be included on a combined
2 basis for Spire East and Spire West. Staff noted that this dollar amount should not be trued-
3 up for actual expense incurred, or any over or under-recovery recognized.

4 **Q. WHAT ISSUES DO YOU SEE WITH STAFF’S APPROACH?**

5 A. First, Staff initially notes in its Report at page 3, that rate case expense is one of the
6 expenses that Staff proposes to true up during the true-up period through May 31, 2021,
7 yet later Staff reverses course and recommends that rate case expense not be trued up. Staff
8 correctly notes that true-ups are typically ordered when material changes to the revenue
9 requirement will likely occur after the end of the ordered update period or test year within
10 a period close enough to the operation-of-law date to allow for review and verification of
11 such known changes. Currently, rate case expenses that are known and measurable are
12 already higher than Staff’s normalizing approach. Further, Spire continues to incur rate
13 case expense for services provided to date, and will continue to receive invoices from
14 external vendors and service providers until the conclusion of this proceeding. No two rate
15 cases are alike, and each rate case incurs unique costs that should be recoverable. Staff’s
16 recommendation to average external rate case expense from prior proceedings fails to
17 recognize this fact and ignores current known and measurable rate case expense. Failure to
18 true-up rate case expense would only exacerbate the discrepancy between rate case expense
19 included in Spire’s revenue requirement and known and measurable rate case expense.
20 Staff was also silent on the mandated customer notices for rate cases public hearings. Costs
21 associated with these notices can approach or exceed a half a million dollars.

22 **Q. WHAT DOES SPIRE BELIEVE WOULD BE A MORE EQUITABLE METHOD**
23 **OF TREATING RATE CASE EXPENSE?**

1 A. The Company would like to follow the methodology discussed and ordered by the
 2 Commission in GR-2017-0215 and GR-2017-0216. In that proceeding, the Commission
 3 stated that it “ recognizes that certain expenses, such as the customer notices and the
 4 depreciation study, were required by Commission rule or order and should not be part of
 5 the shared rate case expense.” GR-2017-0215, Amended Report and Order, page 52. The
 6 Commission concluded “that Spire Missouri should receive rate recovery of 50 percent of
 7 its rate case expenses except the cost of the customer notices and the depreciation study,
 8 which will be wholly included in rates.” R-2017-0215, Amended Report and Order, page
 9 55. The Company feels that known and measurable rate case expense should be treated
 10 this way.

11 **Q. WHAT DOES SPIRE BELIEVE IS AN APPROPRIATE RATE CASE EXPENSE?**

12 A. The Company believes rate case expense should be closer to \$850,000 subject to change.
 13 Please see the table below.

Spire Missouri				
Rate Case Expense 5/31				
Estimated				
			50 % adjust	Total
GL 5/31	\$ 283,955		\$ 141,978	\$ 141,978
Legal	\$ 137,505		\$ 68,753	\$ 68,753
Depreciation Study*				\$ 52,258
Customer notice				\$ 586,532
Total				\$ 849,520
*Estimated depreciation study cost could be \$80,000				

14
 15 **Q. HOW DOES SPIRE RESPOND TO OPC’S PROPOSAL FOR TREATMENT OF**
 16 **RATE CASE EXPENSE?**

17 A. OPC recommends that the Commission disallow all rate case expense beyond the
 18 Depreciation Study required by the Commission. Conner Direct, page 4. OPC suggests
 19 that Spire has not adequately justified its rate case expense estimate in response to OPC

1 Data Request 1212, and did not provide invoices for legal fees in response to Staff's Data
2 Request 0074. Spire notes that the Commission and courts have already ruled that 50
3 percent of rate case expenses are appropriate for recovery. The mandated items have
4 received 100 percent recovery. Additionally, Spire's legal expenses for this case are
5 ongoing since the case is still pending. Spire will continue to furnish Staff and OPC with
6 non-privileged invoices and other documentation in support of rate case expense because
7 Spire continues to pay invoices for services provided to date.

8 VI. CALL CENTER STAFFING

9 **Q. STAFF MAKES SOME OBSERVATIONS REGARDING SPIRE'S CALL**
10 **CENTER STAFFING, IN PARTICULAR HOW STAFF WOULD LIKE TO**
11 **RECEIVE ITS MONTHLY REPORT ON PERFORMANCE METRICS FOR**
12 **CALL CENTERS IN A CONSISTENT FORMAT BETWEEN BOTH OPERATING**
13 **DIVISIONS (STAFF REPORT-BERNSSEN, PAGES 114-115). HOW DOES SPIRE**
14 **RESPOND?**

15 A. Spire agrees that consistency in formatting its monthly reports for both Spire East and Spire
16 West would be beneficial for all parties. Part of Spire's case is to bring the legacy East and
17 West operating units together as one Spire Missouri Inc., which is already a single legal
18 entity. As Staff noted in its report, Spire is still in the process of reducing its reliance on
19 outside contractors to staff its call centers and transitioning those positions to Spire
20 employees. Spire will continue to work with Staff to craft a workable and equitable
21 solution to any call center staffing issues.

22 VII. INCENTIVE COMPENATION (SHORT TERM)

23 **Q. STAFF REMOVED THE EXPENSE ASSOCIATED WITH THE CORPORATE**
24 **PERFORMANCE COMPONENT OF SPIRE'S SHORT-TERM INCENTIVE**

1 **COMPENSATION PLAN BECAUSE IT IS EARNINGS BASED. (STAFF**
2 **REPORT- JULIETTE, PAGES 66-67). DO YOU AGREE WITH STAFF’S**
3 **REMOVAL OF THIS EXPENSE?**

4 A. Yes. The Company made a similar adjustment in its direct filing to remove the corporate
5 performance of Net Economic Earnings Per Share as part of the short-term Annual
6 Incentive Plan (“AIP”).

7 **Q. SIMILARLY, OPC PROVIDED TESTIMONY NOTING THAT OPC WILL**
8 **SUPPORT A REMOVAL OF SPIRE’S INCENTIVE COMPENSATION**
9 **EXPENSE. WHAT IS YOUR RESPONSE TO OPC?**

10 A. OPC states that Spire’s incentive plan programs incentivize Spire employees to further
11 Spire’s financial interests at the expense of ratepayers. (Schallenberg Direct, page 21.) As
12 stated in my Direct Testimony, there are many components of the incentive compensation
13 AIP that support lower costs or are focused on customer benefit. Staff commented on
14 certain components of the AIP and stated, “Staff reviewed these new metrics and
15 determined they both benefit customers and have included the cash payouts from these two
16 metrics in rates” (Staff Report-Juliette, page 67). The Company supports Staff’s position
17 in direct to include a portions of incentive compensation and does not agree with OPC
18 witness Mr. Schallenberg that removal of incentive plan costs is necessary.

19 **VIII. INCENTIVE COMPENSATION (LONG TERM)**

20 **Q. STAFF RECOMMENDED REMOVAL OF ALL OF SPIRE’S LONG-TERM**
21 **INCENTIVE COMPENSATION EXPENSE AS IT IS EARNINGS-BASED. (STAFF**
22 **REPORT-JULIETTE, PAGE 67). HOW DO YOU RESPOND?**

1 A. We agree with this approach and believe it aligns with previous Commission orders. The
2 Company also removed long term Equity Incentive Plan (“EIP”) costs out of its direct
3 model filing.

4 **XI. LOBBYING AND MEDA ACTIVITIES**

5 **Q. DOES SPIRE AGREE WITH STAFF’S PROPOSED TREATMENT OF MISSOURI**
6 **ENERGY DEVELOPMENT ASSOCIATION (“MEDA”) COSTS BELOW THE**
7 **LINE (STAFF REPORT-GIACONE, PAGES 77-78)?**

8 A. No, Spire removed all MEDA activity related to lobbying and tens of thousands of dollars
9 in lobbying expense. The Company is asking for \$135,835 as pointed out in Staff’s direct
10 testimony. The Company intends to update its response to Staff DR 40 to identify
11 previously removed lobbying costs for Staff.

12 **X. PSC ASSESSMENT**

13 **Q. STAFF ADJUSTED SPIRE’S COMMISSION ASSESSMENT (“PSC**
14 **ASSESSMENT”) COSTS TO THE CURRENT MISSOURI FISCAL YEAR AND**
15 **ALLOCATED A PERCENTAGE OF THE TOTAL ASSESSMENT TO SPIRE**
16 **EAST AND SPIRE WEST. (STAFF REPORT-GIACONE, PAGE 90). WHAT IS**
17 **YOUR RESPONSE TO STAFF’S RECOMMENDATION?**

18 A. The Company does not believe that Staff’s approach is representative of the fluctuations in
19 the PSC Assessment, which is a mandatory expense for each state utility. A three-year
20 average like the Company proposed in its direct filing is a better normalized approach.
21 Staff’s workpaper on PSC assessment has \$4,904,390 in actual FY 2019, \$3,825,609 in FY
22 2020, and \$3,627,843 in FY 2021. A three-year average of \$4,118, 947 captures a three-
23 year cycle that includes an assessment after a rate case. Spire has seen in the past that the
24 Commission assessment significantly increases after a rate case. The Company would be

1 open to including a tracker for a mandatory expense (PSC Assessment) to operate as a
2 utility in the state of Missouri. The Company continues to feel that neither the customer
3 nor the Company should benefit from or be hindered from a state mandated expense.

4 **XI. CONTINUED SEPARATION OF SPIRE EAST AND SPIRE WEST**

5 **Q. OPC OPPOSES THE INTEGRATION OF SPIRE EAST AND SPIRE WEST, AND**
6 **COMBINING THE TWO OPERATING DIVISIONS' TARIFFS, PGA'S AND ISRS**
7 **RIDERS FOR SEVERAL REASONS. DO YOU AGREE WITH OPC'S**
8 **REASONING?**

9 A. No, I do not. OPC proposes that the Commission keep Spire East and Spire West separate
10 for ratemaking purposes, arguing that the two operating divisions are separate and distinct
11 by location and physical characteristics. (Riley Direct, pages 3-4). OPC places significant
12 weight on the fact that Spire East obtains the majority of its natural gas from the STL
13 Pipeline and the eastern part of the country, while Spire West obtains natural gas from
14 Texas and Oklahoma. Spire East does not obtain the majority of its natural gas from Spire
15 STL Pipeline. The East side has more firm transportation on MRT than Spire STL. Spire
16 is looking to bring natural gas supply diversity to the whole state.

17 **Q. DO YOU AGREE WITH OPC'S CONCERN THAT UTILITIES SHOULDN'T BE**
18 **COMBINED IF SYSTEMS ARE ESSENTIALLY SEPARATE AND DISTINCT BY**
19 **LOCATION AND PHYSICAL CHARACTERISTICS?**

20 A. Absolutely not, and the Commission has consistently agreed. There are regulated gas,
21 electric, and water utilities in this state that operate using a single tariff, but which are
22 separate and distinct by location and physical characteristics. I highlighted examples of
23 such Missouri gas and electric utilities in my Direct Testimony filed in this proceeding.
24 Another good example is Missouri American Water. They have the same rates for

1 customers in St. Charles (near east side of state), Jefferson City, and Joplin to name a few
 2 as demonstrated below. All of these service areas are separate and distinct by location and
 3 physical characteristic, but they all have the same rate structure approved by the
 4 Commission.

All Other Missouri					
Metered Monthly Customers					
St. Joseph, Brunswick, Platte County, St. Charles, Jefferson City, Joplin,	3,000	\$27.74	\$27.74	\$0.00	0.0%
Warrensburg, Tri-States, Emerald Pointe, Spring Valley, Lakewood Manor, Ozark	5,000	\$40.23	\$40.23	\$0.00	0.0%
Mountain, Lake Tanneycomo, Maplewood, Riverside, Stonebridge, and Saddlebrooke	7,000	\$52.73	\$52.73	\$0.00	0.0%

5
 6 **Q. DID OPC HAVE CONCERNS ON COMBINING ISRS?**

7 A. OPC states that “The commission may not approve an ISRS to the extent it would
 8 produce total annualized ISRS revenues exceeding ten percent of the gas corporation’s
 9 base revenue level approved by the commission in the gas corporation’s most recent
 10 general rate proceeding.” (Riley Direct, page 3). There is only one Spire Missouri Inc.
 11 gas corporation in the state of Missouri. Spire East and Spire West are registered
 12 fictitious names for regulatory purposes only. The ISRS cap was reached for Spire West,
 13 which is one reason for filing this case. If there was a single ISRS cap for Spire
 14 statewide, then the Company may have delayed a rate case filing until the total cap was
 15 hit.

16 **Q. WHAT OTHER ISSUES DID OPC HAVE WITH A SINGLE COMPANY?**

17 A. OPC opines that Spire will continue to separate the East and West information internally
 18 for reporting and performance measurements if for no other fact that they are
 19 separate and distinct locations. (Riley Direct, pages 3-4.) OPC has no basis for this claim.
 20 Spire does plan to consolidate filings and reports regarding PGA, ISRS, external financial
 21 reporting, and other operational accounting documents, to name a few.

1 **XII. GAS SUPPLY INCENTIVE PLAN**

2 **Q. OPC’S WITNESS JOHN RILEY RECOMMENDS THAT THE COMMISSION**
3 **DISCONTINUE SPIRE’S GAS SUPPLY INCENTIVE PLAN COMPONENT OF**
4 **THE PGA (“GSIP”). (RILEY DIRECT, PAGES 4-6). DO YOU AGREE WITH**
5 **THIS RECOMMENDATION?**

6 A. No, I do not. The GSIP is a tariffed program for Spire East and the Company is proposing
7 to expand the availability of the tariff to Spire West. The GSIP tariff establishes an index
8 price benchmark level such that Spire receives a credit when it procures natural gas below
9 the benchmark level. In this case, Spire is also proposing to lower the Tier 1 floor to
10 \$2.00/MMbtu. OPC opposes lowering the Tier 1 floor, claiming that it will enable Spire to
11 take advantage of naturally occurring price dips in the natural gas market. OPC also asserts
12 that ratepayers may be harmed by more aggressive hedging on Spire’s part as a result of a
13 lower benchmark. OPC states that ratepayers may also be harmed if Spire collects
14 additional monies by keeping purchase prices under the new benchmark, because
15 consumers will not see the benefit of the lower prices in the PGA. Spire meets with
16 regulators annually to discuss its hedging position. Hedging is predominately driven by
17 upcoming seasons and price. GSIP would not drive our Commission filed hedging
18 program.

19 **Q. IN SUPPORT OF THE RECOMMENDATION THAT THE GSIP BE**
20 **DISCONTINUED, OPC ARGUES THAT THE NATURAL GAS MARKET WILL**
21 **CONTINUE TO BE CHARACTERIZED BY LOW PRICES AND AN ABSENCE**
22 **OF VOLATILTY. DO YOU AGREE?**

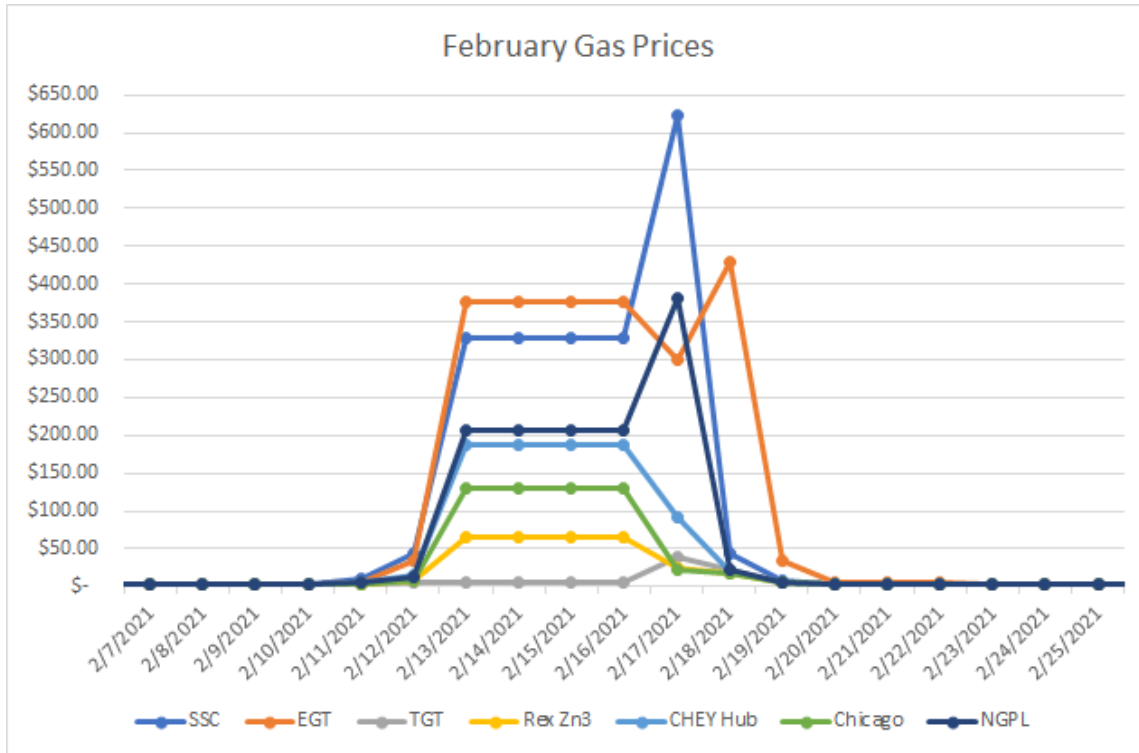
23 A. No. I believe Winter Storm Uri and the resulting skyrocketing natural gas costs that created
24 nation-wide fuel supply chain disruptions prove OPC wrong. The GSIP needs to be

1 modified to account for current market conditions. Mr. Riley referenced the Henry Hub
2 price of \$2.56 at the time he wrote his direct testimony that was filed on May 12, 2021.
3 However, Henry Hub prices are at \$3.35 for July and \$3.48 for the upcoming winter—
4 nearly a dollar more than Mr. Riley’s price. Volatility is alive and well in the gas markets.

5 **XIII. KANSAS PROPERTY TAX TRACKER**

6 **Q. STAFF RECOMMENDS DISCONTINUING THE KANSAS PROPERTY TAX**
7 **TRACKER, ARGUING THAT WHEN THE TRACKER WAS ESTABLISHED**
8 **THERE WAS A LEVEL OF UNCERTAINTY REGARDING THE AMOUNT OF**
9 **KANSAS PROPERTY TAX SPIRE WOULD PAY, AND NOW STAFF CAN**
10 **DETERMINE A NORMALIZED LEVEL AND TREAT IT AS A TYPICAL**
11 **RECURRING OPERATING EXPENSE. DO YOU AGREE WITH STAFF’S**
12 **REASONING?**

13 **A.** No. As previously noted, the winter storm in February of this year highlighted the potential
14 for extreme market changes and the resulting issues from such volatility. Any assumption
15 that there can be an ongoing normalized level of Kansas property tax expense stable enough
16 to eliminate the tracker entirely is not borne out by recent history. We feel a tracker is
17 needed since this tax is determined by a single day of a published gas price. The graph
18 below, which illustrates market prices during Winter Storm Uri, shows how much daily
19 prices can fluctuate in a single month.



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XIV. LIMITED-INCOME/COVID RESPONSE

Q. NATIONAL HOUSING TRUST, THE CONSUMERS COUNCIL OF MISSOURI, AND LEGAL SERVICES OF EASTERN MISSOURI ALL DISCUSS THE IMPACT OF A RATE INCREASE ON TOP OF THE IMPACTS OF THE COVID-19 PANDEMIC ON THE STATE’S LIMITED-INCOME CONSUMERS. HOW DOES SPIRE RESPOND?

3

A. Spire is mindful of the fact that the COVID-19 pandemic created additional stress and disruptions for many Missourians, and that limited-income consumers in particular faced additional challenges. Spire’s employees also live and work in many of the communities we serve, and Spire takes its commitment to community seriously. At the onset of the pandemic, Spire and several other regulated utilities voluntarily committed to suspend

7

1 disconnections and expanded financial assistance to limited-income customers and small
2 business owners impacted by COVID-19. In March 2020, Spire requested and received
3 Commission approval for a temporary variance of the Commission's rules and Spire's
4 tariff in order to suspend disconnections related to non-payment and suspend the
5 accumulation of interest and late fees related to non-payment. The intent of the temporary
6 variance was to avoid any utility-related actions that would impair Spire's customers'
7 ability to remain in their homes or obtain vital services, and thereby help mitigate the
8 spread of COVID-19.² Spire subsequently requested and received an extension from the
9 Commission to extend the temporary variance through May 31, 2020.

10 Further, in April 2020, in recognition that many Missourians were struggling to make ends
11 meet, Spire committed to donate up to \$500,000 in matching gifts through its DollarHelp
12 program, a program in partnership with United Way that assists limited income customers
13 with their natural gas bills. Also, in April of that year, Spire revised its low-income tariff
14 to devote \$940,000 of funding towards customers impacted by COVID-19. Eligibility for
15 those funds, however, was limited to customers within 136-185% of the Federal Poverty
16 Level. At the time, Spire customers within 0-135% of the Federal Poverty Level were
17 eligible for Federal Low Income Home Energy Assistance Program ("LIHEAP") funding.
18 To assist a broader range of its customers, Spire revised its low-income tariff so that it
19 could make funding available to eligible customers within 0-185% of the Federal Poverty
20 Level, and further modified its limited-income assistance program to extend assistance
21 from July 31, 2020 to September 30, 2020.³ Spire's programs assisted over 6,000

² Case No. GE-2020-0289.

³ Case No. GO-2021-0002.

1 Missourians during the unprecedented pandemic. Further, as National Housing Trust is
2 aware as a signatory to the stipulation and agreement implementing a COVID-19 arrearage
3 management program, Spire filed tariffs to create the COVID-19 Residential Assistance
4 Program.⁴

5 **Q. DOES SPIRE AGREE WITH NATIONAL HOUSING TRUST, CONSUMERS**
6 **COUNCIL OF MISSOURI, AND LEGAL SERVICES OF EASTERN MISSOURI**
7 **THAT RATE INCREASES ARE NOT WARRANTED IN LIGHT OF THE**
8 **ONGOING IMPACTS OF THE PANDEMIC?**

9 A. No. While Spire is mindful that it will take some time for the effects of the
10 pandemic to lessen or be remedied, the proposed rate increase is designed to permit Spire
11 the opportunity to recover its investment in infrastructure and programs that enhance
12 quality and safety of service to Spire's customers. As anticipated, the country is beginning
13 to recover from the pandemic and its effects before the rates will go into effect. Many of
14 the programs Spire offered to assist those struggling during the pandemic more than offset
15 any increase the Company is asking for in this case.

16 **Q. DOES SPIRE HAVE SPECIFIC REBUTTAL TO THE LIMITED INCOME**
17 **PROGRAM REVISIONS ADVOCATED FOR BY THE NATIONAL HOUSING**
18 **TRUST, CONSUMERS COUNCIL OF MISSOURI, AND LEGAL SERVICES OF**
19 **EASTERN MISSOURI?**

20 A. Yes. Spire witness Julie Trachsel is also filing Rebuttal Testimony specific to these
21 parties' recommendations.

⁴ Case No. GU-2020-0376.

1 **XV. WEATHER NORMALIZATION**

2 **Q. OPC RECOMMENDS THAT THE COMMISSION NOT APPROVE AN INTERIM**
3 **RATE MECHANISM TO ACCOUNT FOR THE IMPACT OF WEATHER AND**
4 **CONSERVATION. (MANTLE DIRECT, PAGES 2-5). DO YOU AGREE WITH**
5 **OPC’S RECOMMENDATION?**

6 A. No. Spire’s current Weather Normalization Adjustment Rider (“WNAR”) and its proposed
7 replacement, the Rate Normalization Adjustment (“RNA”), are beneficial to the Company
8 and the customers. In the absence of such a mechanism, customers would be at risk for
9 higher-than-normal gas bills during cold weather years without any offsetting adjustment.
10 Currently, Spire’s WNAR insulates the Company from fluctuations in weather only.
11 Section 386.366(3) permits a utility to submit tariffs to account for the impact on utility
12 revenues due to variations in weather, conservation, or both, and the RNA has been
13 designed with this statutory authorization in mind. Staff supports the adoption of the RNA,
14 and notes that under the RNA the Company has the opportunity to increase its return by
15 increasing the number of customers taking service, but bears the risk of decreases in its
16 return driven by customers leaving the system.

17 **Q. DO YOU AGREE WITH OPC’S ARGUMENTS THAT THE WNAR IS SUPERIOR**
18 **TO THE PROPOSED RNA?**

19 A. No. Spire and Staff have operated under the WNAR for several years now. Our analysis
20 and review of Ameren’s RNA indicate that the RNA would make improvements to this
21 process by being less complicated and rebasing to revenue established in a rate case
22 proceeding. Currently the WNAR does not tie back to any established volumetric revenue,
23 only a volumetric rate and other inputs in the formula.

24 **XVI. CONSERVATION**

1 **Q. IS SPIRE PROPOSING A CONSERVATION ADJUSTMENT IN THIS CASE?**

2 A. Yes, the Direct Testimony of Alicia Mueller discusses the Company's proposed
3 conservation adjustment. This was also identified in the model that was sent to Staff.

4 **Q. WHY IS SPIRE PROPOSING A CONSERVATION ADJUSTMENT TO**
5 **REVENUE IN THIS CASE?**

6 A. Spire has seen a decrease in its load or billing determinates for over a decade. Customers
7 install new furnaces, hot water heaters, dryers, thermostats, and insulation every year.
8 These energy efficiency investments cause immediate conservation benefits to the user.
9 We have seen average residential load at 884 therms move down to 805 therms in GR-
10 2017-0215, and we are now seeing average usage of 768 therms. As a result of these
11 efficiencies, we lose millions in volumetric revenue each year. The conservation
12 adjustment is meant to adjust revenue to reflect the loss of revenue we can expect to see
13 year after year. This adjustment to the true-up can be seen in SAW-1.

14 **Q. DO YOU FEEL THE ELECTRIC'S MISSOURI ENERGY EFFICIENCY**
15 **INVESTMENT ACT ("MEEIA") HAS ALSO PLAYED A PART IN THIS**
16 **REDUCED LOAD?**

17 A. Absolutely. Over the past decade there have been hundreds of millions of dollars spent on
18 homes served by electric utilities which are also gas customers. These improvements
19 impact the electric load but also impact the gas load (smart thermostats, insulation, etc.)
20 The electric utilities have protections against this reduction with MEEIA allowing for
21 throughput disincentive as well as performance incentives (earnings opportunities).

22 **Q. WHY DOES SPIRE FEEL THAT ENERGY EFFICIENCY INVESTMENT**
23 **CAUSES IMMEDIATE CONSERVATION FOR CUSTOMERS?**

1 A. Spire has years of experience working with energy efficiency professionals, including
2 many parties in this case. Our own tariffs state:

3 Tariff Details (R-30.11)

4
5 *Within forty-five days of the end of each calendar quarter, the Company shall*
6 *submit a status report to the EEC regarding the cost and participation of its*
7 *conservation and energy efficiency programs including:*

- 8
9 • *The number of energy efficiency measures implemented, summarized by*
10 *measure type, and customer type for each calendar quarter and cumulatively*
11 *for the fiscal year or program year; (Measure Types: Residential - summarized*
12 *for each type of prescriptive equipment or service. Commercial and Industrial*
13 *- summarized for each type of prescriptive equipment or service, type of custom*
14 *rebate, and for the audits.)*
15 • *Funds invested in each energy efficiency program for each calendar quarter*
16 *and cumulatively for the fiscal year or program year; and*
17 • ***Estimated savings for each energy efficiency program for each calendar***
18 ***quarter and cumulatively for the fiscal year or program year***

19 We receive reports on our energy efficiency investment and corresponding gas load
20 reduction. Exhibit SAW-2 shows an actual example of known loss of load in MCF
21 impact column F.

22 **Q. DID STAFF MAKE A REVENUE ADJUSTMENT SPECIFICALLY FOR THE**
23 **TARIFF PROVISION REQUIRING SGS/LGS RECLASSING?**

24 A. Not that the Company is aware of. Provisions of the Small General Service (“SGS”) and
25 Large General Service (“LGS”) tariff in both current East and West tariffs state “Such rate
26 schedule shall be used for billing such customer until annual consumption is re-determined
27 by the Company, which redetermination shall be made no later than each December 31st.
28 If such re-determined usage shows that the customer should receive service under a
29 different rate schedule, the customer shall receive service under that new rate schedule until
30 usage is again re-determined.” The company reduced its revenue by \$1.3 million when the
31 company completed this exercise and moved customers between SGS and LGS. The

1 Company is looking to adjust the test year revenue because of the customer specific
2 SGS/LGS rate switching requirement.

3 **XVII. ADOPTION OF PRIOR DIRECT TESTIMONY**

4 **Q. DIRECT TESTIMONY WAS PREVIOUSLY FILED IN THIS CASE BY WESLEY**
5 **SELINGER. ARE YOU ADOPTING THIS TESTIMONY AS YOUR OWN?**

6 A. Yes. Mr. Selinger is no longer employed by the Company. In his absence, I am hereby
7 adopting his prior filed Direct Testimony and all of his schedules in this case.

8 **XVIII. CONCLUSION**

9 **Q. DOES THIS CONCLUDE YOUR REBUTTAL TESTIMONY?**

10 A. Yes, it does.

**BEFORE THE PUBLIC SERVICE COMMISSION
OF THE STATE OF MISSOURI**

In the Matter of Spire Missouri Inc.'s d/b/a)
Spire Request for Authority to Implement a General) **Case No. GR-2021-0108**
Rate Increase for Natural Gas Service Provided in)
the Company's Missouri Service Areas)

AFFIDAVIT

STATE OF MISSOURI)
) SS.
CITY OF ST. LOUIS)

Scott A. Weitzel, of lawful age, being first duly sworn, deposes and states:

1. My name is Scott A. Weitzel. I am the Managing Director, Regulatory and Legislative Affairs at Spire Missouri Inc. My business address is 700 Market St., St. Louis, Missouri, 63101.
2. Attached hereto and made a part hereof for all purposes is my rebuttal testimony on behalf of Spire Missouri Inc.
3. Under penalty of perjury, I declare that my answers to the questions contained in the foregoing rebuttal testimony are true and correct to the best of my knowledge and belief.



Scott A. Weitzel

6/17/2021

Date

Schedule SAW-R1

FY 20 Actual Use Per Bill

	MO East	MO West	
Oct-19	20.32793074	20.13862721	
Nov-19	83.1207277	78.67374307	
Dec-19	117.0937078	107.6485738	
Jan-20	138.4530608	134.9242233	
Feb-20	142.7059123	139.0599486	
Mar-20	111.2660364	100.3973424	
Apr-20	67.73386617	62.16764856	
May-20	21.40270568	36.75906663	
Jun-20	21.40270568	18.27904464	
Jul-20	15.56620121	13.38881162	
Aug-20	13.98462609	12.04313223	
Sep-20	14.74115092	12.98908328	
Total	767.7986315	736.4692454	
%	51.04%	0.4895865	
GR-2017-0215/0216	805	751	
Δ	-4.62%	-1.93%	
Weighted %	-2.36%	-0.95%	
		-3.31%	
		-0.83%	
Res volumetric	\$ 112,929,420	\$ 55,074,835	GR-2017-0215
volume loss	-1.2%	-0.48%	
	\$ (1,304,698.44)	\$ (266,404.43)	\$ (1,571,102.88) Residential
other Volumetric	\$ 37,467,954	\$ 24,130,076	
	\$ (432,875.51)	\$ (116,720.45)	\$ (549,595.96) All other classes
			\$ (2,120,698.84)

Schedule SAW-R2

Summary of Program Activity

Operating Company
Sector
Prompt

Spire East
Residential
Report Type : **Program to Date**

Reporting Year : **N/A**

Reporting Quarter :

Prescriptive Incentive Summary

Rebate Activity Based on Program Administrator Invoice Date	Heating System Rebates	Programmable Thermostat	Water Heater Rebates	Rebate Dollars	MCF Impact
1Q19	938	1,377	430	\$374,721.31	18,178.95
2Q19	1,083	1,661	588	\$449,216.07	21,400.62
3Q19	470	593	358	\$216,315.09	9,002.68
4Q19	937	1,196	397	\$362,420.97	17,409.68
FY2019	3,428	4,827	1,773	\$1,402,673.44	65,991.93
1Q20	1,030	1,254	478	\$395,809.00	18,796.52
2Q20	1,075	1,022	750	\$468,221.00	19,025.35
3Q20	673	996	747	\$355,325.00	13,609.74
4Q20	1,280	1,628	1,050	\$603,346.00	24,445.89
FY2020	4,058	4,900	3,025	\$1,822,701.00	75,877.50
Total	22,471	32,820	10,369	\$8,726,184.47	435,670.10