

Monthly Time of Use Customer Transiting Reporting



September 2023 EW-2023-0199

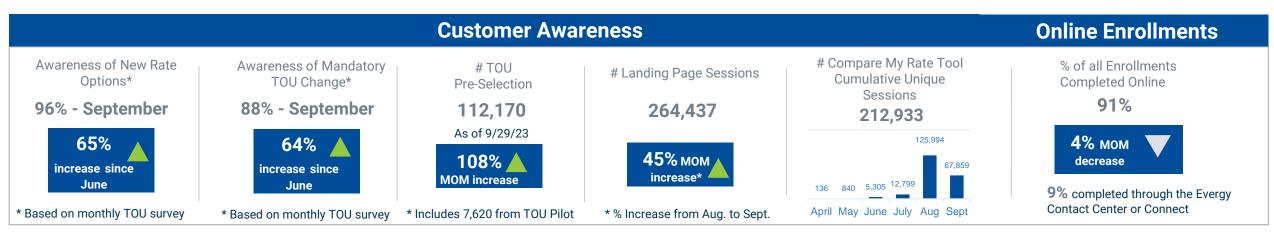


TOU Marketing Campaign Dashboard



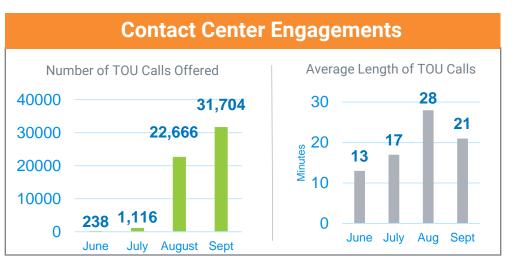
>>> TOU Campaign Dashboard

Measured Date: June - September 2023



Missouri TOU Rate Enrollments Summary						
Rate Plan Name	Total Enrollments					
Summer Peak Time Based Plan	42,004					
Default Time Based Plan	43,193					
Nights & Weekends Plan	*11,332					
Nights & Weekends						
Max Plan	15,641					
Total As of 9/29/23	112,170					

*Inclusive of pre-existing enrollments



TOU Education and Outreach Campaign Dashboard

Measured Date: June – September 2023

	Channel Performance						
Tactic	Impressions To Date	Goal #1	Result	Benchmark	Goal #2	Result	Benchmark
Bill Message/Insert	2,190,000	General Awareness	N/A	N/A	URL Visits	15,034	1500 site visits by 10/1
Billboards	164,551,414	General Awareness	N/A	N/A	URL Visits	2,309	1000 site visits by 10/1
Digital Display	9,952,610	Click-Through Rate	0.11%	0.09%	Cost Per Click	\$3.66	\$5.60
Direct Mail	1,574,536	General Awareness	N/A	N/A	URL Visits	36,102	12,000 by 10/1
Email	1,063,588	Open Rate	39%	20%	Click Through Rate	13.5%	5%
Events	N/A	# of Events	51	60 events by 12/1	# Customer Reached	8,151	5000 customer by 12/1
Media Relations	30,114,000	Story Sentiment	90%	80% Neutral or Positive	Message Pull Through	50 out of 50	At least 1 key message
Newspaper & Church Ads	487,324	General Awareness	N/A	N/A	URL Visits	854	800 site visits by 10/1
Paid Search	70,520	Click-Through Rate	43.52%	28.0%	Cost Per Click	\$0.52	\$1.73
Paid Social	430,638	Click-Through Rate	22.01%	2.59%	Engagement Rate	6.51%	10.3%
Radio & Streaming Audio	4,647,942	General Awareness	N/A	N/A	URL Visits	275	500 site visits by 10/1

Enrollment Summary by Segments

Missouri Customers Total Evergy Missouri Residential Customers Pre-Enrolled in TOU by Segment by Segment Evergy Evergy 562,184 Senior Customers Senior Customers 29,105 128,696 Low Income Customers 26,704 Low Income Customers 135,098 Not Engaged Customers 10,284 Not Engaged Customers 153,340 **Rural Customers** 4,978 **Rural Customers** 47,790 Net Meter 240 Net Meter 6,920 Solar Sub 14 Solar Sub 672 20,000 40,000 60,000 80,000 100,000 200,000 300,000 400,000 600,000 500,000

As of 9/29/23

evergy

100,000

120,000

112,170

* Customers can be in more than one category.

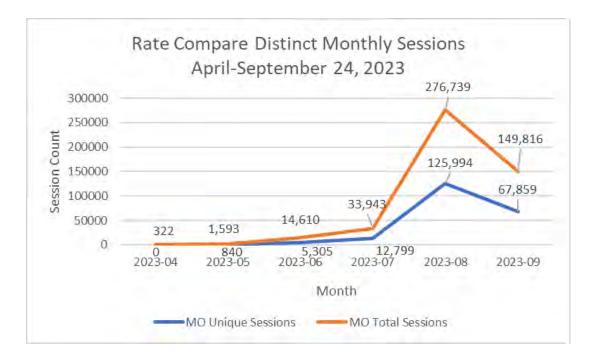
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** Evergy uses Acxiom to help determine segment and it used as a guide and estimate.

*** Net Metering and Solar Subscription customers only have one option and are not needing to select a plan

Compare My Rate Tool & Online Engagement

- **21%** of Evergy MO residential customer base now enrolled in a time-based plan
 - Average industry opt-in enrollment for time-based rates 1%
- Increased time-based rate enrollments 16x since May 2023
- 91% of customers enrolled online
 - Dropped a few % points in online enrollments due to educational tactics converting non-digital customers who enroll over the phone or in person
- MO engagement has grown **465x** since April 2023
- Unique users represents nearly **61%** of MO residential customers with an online account



Contact Center Engagements

Customer election to utilize IVA assistance

2023	Total Calls	Agent Calls	IVA Rate
23-Jun	219,981	71,935	65.5%
23-Jul	234,103	74,716	65.8%
23-Aug	321,065	115,115	59.3%
23-Sep	311,476	115,693	59.3%
23-Oct			
23-Nov			
23-Dec			
Total	1,086,625	377,459	62.5%

Premature disconnection by customer = Abandon Call Rate (ACR)

RAYTOWN	OFFERED	ABANDONS	ACR
23-Jun	71,935	4,525	6.3%
23-Jul	74,716	<mark>6,</mark> 673	8.9%
23-Aug	115,115	31,547	27.4%
23-Sep	115,693	44 <mark>,</mark> 689	38.6%
23-Oct			
23-Nov			
23-Dec			
Total	377,459	87,434	20.3%

Customer election to use call back feature

2023	Return Call Option	Agent Calls	% of Calls Using RCO
23-Jun	3,976	71,935	5.5%
23-Jul	7,429	74,716	9.9%
23-Aug	17,784	115,115	15.4%
23-Sep	17,315	115,693	15.0%
23-Oct			
23-Nov			
23-Dec			
Total	46,504	377,459	15.3%

TOU Escalations to Resolution Team Member

2023		June	July	August	September	October	November	December	Total
CASE_TYPE	CASE_SUB TYPE	COUNT	COUNT	COUNT	COUNT				
Escalation	Mandatory TOU	1	2	12	20	0	0	0	35





• Evergy has provided details of calls in Exhibit A CONF_Exhibit A TOU_Customer Contact Report_September 2023.pdf



Contact Center and Feedback

Call Center Preparation

Team of up to 30 TOU contingent CSRs

- Both classes of contingent CSRs taking TOU calls
- All regular CSRs can and are taking TOU calls

IVA Call Management

- Two call paths for customer
 - Dedicated TOU Phone Number
 - Main Contact Center Phone Number
- Dedicated TOU Skill Queue
- Call Back functionality

Results

Since entering Phase 2 of the education campaign in August:

- Phase 1: saw uptick in calls, with more informational questions
- Phase 2: an average of over 250 TOU calls per day, helping customer pick a rate and educational focus

Month	TOU Calls Offered	Avg TOU Duration	Avg All Calls Duration
June	238	13:01	7:01
July	1,116	16:58	6:13
August	1,835	26:54	7:55
September	31,704	21:27	9:16

Customer Feedback Examples

"Give us lower rates all year long. I do everything to cut cost. I use most 4 to 8 pm cooking supper and it honestly part of Days" – July 29

"Good explanation of rate plan choices, good coaching." - July 21

"I am upset with your new energy rate hike during the hours of 4-8 pm. That is the time people get home from work. In our case, when the sun is setting in the west our house is the hottest. If you are allowed to raise my rates like this I should have the option of choosing which electric company deserves my business." – July 10

"The only reason I like evergy is now gone with these time based rates that is exactly what the rest of these companies already do and that makes it so much harder on low income families. So disappointing." – July 7 Campaign Strategy, Outreach Examples and Special Customer Group Approach



Communication Strategy & Special Group Customer Details

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Goals

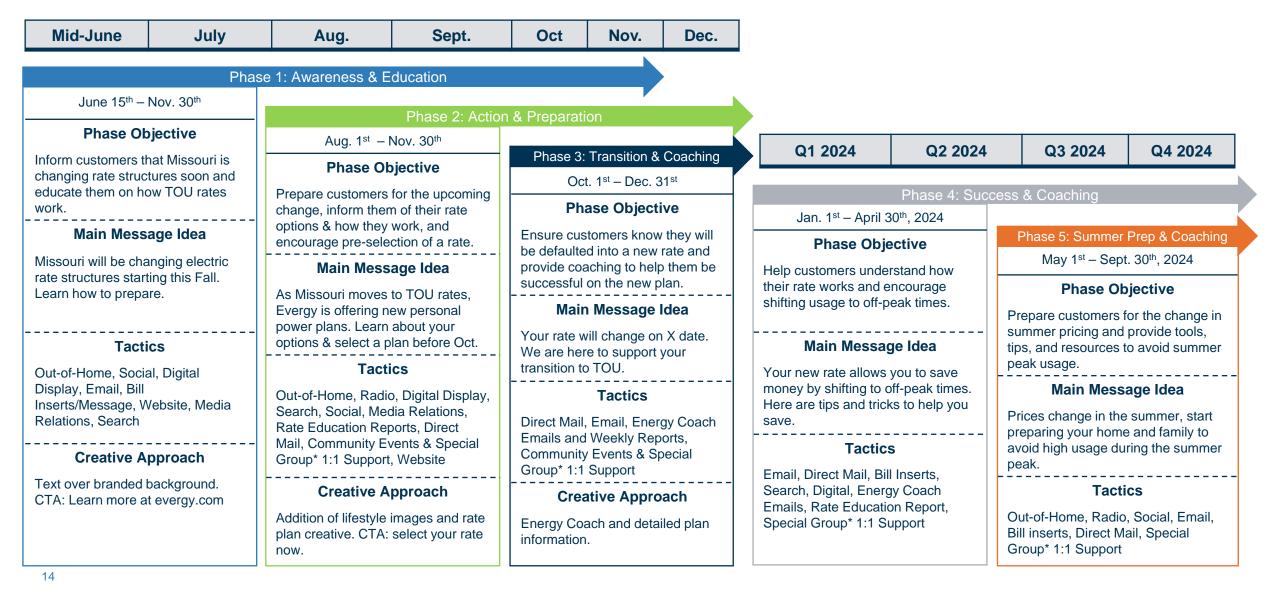
- 1. Prepare customers for the upcoming change in rate structures, including the new mandatory rate, and how TOU rates work.
- 2. Offer choice and inform customers of their rate options and the benefits depending on the customer's lifestyle.
- 3. Provide customers with tools, resources, and reports that serve to help them understand TOU rates and options, empower them to choose their rate, and provide guidance to modify their behaviors so that they can mitigate usage and bill impact to increase their success on a TOU rate.
- 4. Help all customers (and with increased emphasis on special customer groups) be successful before, during and after the mandatory TOU rate transition and/or enrollment on their selected TOU rate option.

Education and Awareness Strategy

Strategy Overview: Use a phased approach, that incorporates both mass awareness and direct marketing tactics, to move a customer from <u>awareness</u> to <u>action</u> and then finally to <u>transition</u> and <u>success</u>.

Campaign Phase	Objective	Message Idea	Tactic Type
Phase 1 Awareness & Education June 15 th – Nov. 30 th , 2023	areness & Education structures soon and educate them on how TOU Fall. Learn how to prepare.		Mass Awareness
Phase 2 Action & Preparation Aug. 1 st – Nov. 30 th , 2023	on & Preparation inform them of their rate options & how they work, personal power plans. Learn about your plan options and		Mass Awareness and Direct
Phase 3Ensure customers know they will be defaulted into a new rate and provide coaching to help them be successful on the new plan.Your rate will change on X date. We are here to support your transition to TOU.		Direct	
Phase 4 Success & Coaching Jan. 1 st – April 30 th , 2024	Help customers understand how their rate works and encourage shifting usage to off-peak times.	Your new rate allows you to save money by shifting to off- peak times. Here are tips and tricks to help you save.	Direct
Phase 5 Summer Prep & Coaching May 1 st – Sept. 30 th , 2024	Prepare customers for the change in summer pricing and provide tools, tips, and resources to avoid summer peak usage.	Prices change in the summer, start preparing your home and family to avoid high usage during the summer.	Mass Awareness and Direct

Campaign Phases





Overarching Campaign Message

Missouri is changing electric rate structures this Fall, and Evergy is here to help you understand your new rate options, how to pick a plan that is best for your home, and how to be successful on the new plan as the seasons change. This means that Missouri customers will have a choice of electric rate plans that fit their household. The new rate plans will help you save money when using less energy during peak times, when people use it most.

Sub Message by Campaign Phase

Phase 1	Phase 2	Phase 3	Phase 4 & 5
Missouri will be changing electric rate structures starting this Fall. Learn how to prepare and review your new plan options.	Evergy is offering new rate plans to help you save money by using less energy during peak times, when people use it most. Learn which plan may be best for you and select an option by October 2023.	Your new rate plan will start in October/November. You can save money on your new rate plan by shifting usage away from peak hours of 4-8pm, learn how.	As the seasons change, Evergy will support you with customized rate education and usage reports to help you maximize savings with on your new time-based rate plan.





	Phase 1	Phase 2	Phase 3	Phase 4 & 5
Objective	Inform customers that Missouri is changing rate structures soon and educate them on how TOU rates work.	Prepare customers for the upcoming change, inform them of their rate options & how they work, and encourage pre-selection of a rate.	Ensure customers know they will be defaulted into a new rate and provide coaching to help them be successful on the new plan.	Prepare customers for behaviors needed to lessen impact of high usage season.
Primary Message	Missouri is moving to time-based rate plans this Fall.	We have 4 new time-based rate plan options. Select your plan before October.	Your energy rate plan is changing to the {Rate Plan Name}. Evergy is here to help during the transition.	We are heading into high energy use season and we want to make sure you are managing your new rate plan during seasonal changes.
Supporting Message	Timing plays a crucial role in the cost of energy. That is why Missouri is moving to time-based rate plans. As the demand for energy rises, so does the cost of producing electricity. This usually takes place during the busy peak hours of 4-8pm. Conversely, the demand for energy decreases during off-peak times, typically in the early morning and overnight, resulting in lower energy costs.	Missouri is changing how electric rate plans work this Fall, so Evergy has introduced four new rate plan options to fit your household needs. To help you choose the best option for you, we have developed new tools that analyze your energy usage and determine the plan that offers the greatest savings. Every household is different, so your savings will depend on how much energy you're able to shift to times when the demand is lower and energy is cheaper. If you don't want to make a choice by October, you'll be moved to the Standard Peak Saver plan. Timing plays a crucial role in the cost of energy, which is why Missouri is moving to time-based rate plans. As the demand for energy rises, so does the cost of producing electricity. This usually takes place during the busy peak hours of 4-8pm. Conversely, during off-peak times, typically in the early morning and overnight, the demand for energy decreases, resulting in lower energy costs. According to our analysis, the time- based rate plan offers a modest cost reduction for the majority of customers, with savings varying depending on the season.	Since you have transitioned to a time-based energy rate plan, it is important to minimize significant energy usage between 4-8pm. During this period, we recommend reducing use of high-energy appliances or activities that consume a substantial amount of electricity. By avoiding peak hours, you can reduce your energy usage and benefit from lower costs. As the demand for energy rises, so does the cost of producing electricity. This usually takes place during the busy peak hours of 4-8pm. Conversely, during off- peak times, typically in the early morning and overnight, the demand for energy decreases, resulting in lower energy costs. According to our analysis, the time-based rate plan offers a modest cost reduction for the majority of customers, with savings varying depending on the season.	TBD
СТА	Learn about the changes coming to your rate plan	Learn about Evergy's new Personal Power plans and choose the one that fits your household	Learn about your new Personal Power plan and how to save energy and save money	TBD

Helping Groups At-Risk with New Rates

Income-Eligible & Seniors

Strategy: Leverage community events and trusted agency partners to offer more educational opportunities.

Electric Heat Customers

Strategy: Increase customer engagement with TOU plans through targeted direct mail, email, and trade ally network efforts.

Net-Meter & Solar Subscription

Strategy: Proactively inform these customer they are moving into the Default Time Based Plan and educate on how the rate works.







Income-Eligible and Seniors

Strategy: Enhance TOU engagements by leveraging community events and collaborating with trusted agency partners to offer more touchpoint and educational opportunities.

Special Support Tactics:

- Conduct training workshops for agency partners to enhance their knowledge and ability to promote our services.
- Develop a bilingual handout and video on Time-of-Use (TOU) plans in Spanish to facilitate customer understanding and engagement.
- Participate in over 60 community events from June to October to create awareness about our services and engage with potential customers.
- Organize Connect Center events to offer in-person assistance and support to customers.
- Increase the frequency of email and direct mail campaigns to better inform and engage customers about our services.
- Offer both in-person and virtual appointments to provide more convenient options for customers to learn about and sign up for our services.
- Targeted paid media tactics to provide additional touchpoints.
- Specialized TOU support number highlighted on education material.
- Food bank and Library outreach events and materials





Income-Eligible and Senior Outreach Events

Past and Current Planned Events

Agency Partner Webinars	
Agency Partner Webinar 7.13	7/13/2023
Agency Partner Webinar 8.15	8/15/2023
Agency Partner Webinar 9.21	9/21/2023
LIHEAP Events @ Connect	
July	7/18/2023
September	9/12/2023
November	TBD
Community Events	
Marlborough Community Coalition	
Heartland Renewable Energy Society	9/19/2023
Columbus Park	9/20/2023
Kansas City Neighborhood Advisory Council	8/17/2023
Urban Summit	9/22/23
Nevada Resource Fair	8/1/2023
Platte County BTS	8/3/2023
Belton HS BTS	8/8/2023
BTS Fair @ West Bluff HAKC	8/9/2023
BTS Fair @ Riverview HAKC	8/9/2023
Back to School Fair - CSL	8/10/2023
Back to School Fair - Mattie Rhodes	8/10/2023
BTS Rally - VTCLC	8/11/2023
Oak Grove Project Connect	8/14/2023
KC Connect - LIHEAP	8/15/2023
Oak Grove BTS	8/16/2023
Community LINC BTS Fair	8/17/2023
BTS Fair @ KC Public Library NE Branch	8/19/2023
Ruskin High School BTS	8/20/2023
KC Connect - LIHEAP	8/22/2023
NKC YMCA Head Start BTS	8/23/2023
Community Resource Day w/Front Porch Alliance	8/25/2023
Tremont Place Senior Apts	9/5/2023

Greg Klice Community Center	9/6/2023
16879 Cottage Ln, Belton	9/6/2023
Liberty at Shoal Creek-Senior Living	9/7/2023
Palenstine Gardens North	9/8/2023
Prairie Estates Senior Living	9/11/2023
LIHEAP Event at Connect	9/12/2023
LIHEAP Event at Connect-overflow	9/13/2023
Key Coalition Neighborhood Assoc	9/16/2023
Hillside Christian Church	9/19/2023
Columbus Park Neighborhood Assoc	9/20/2023
Phoenix Family	9/20/2023
Oak Grove Manor Apts	9/21/2023
Lions Club-Belton	9/21/2023
Warrensburg Trails Regional Library	9/22/2023
Northland Shepherd's Center	9/25/2023
Tri-Blenheim Neighborhood Assoc	9/25/2023
KC Landlords	9/26/2023
5th District Community Meeting	10/2/2023
Foxwood Springs Senior Living	10/3/2023
Possibly Cass County Public Library- Belton	10/3/2023
Palenstine Gardens North	10/4/2023
MCPL Antioch Branch	10/4/2023
Tarkio Senior Center	10/10/2023
Guadalupe Center (Spanish)	10/12/2023
Posada del Sol (Spanish)	10/12/2023
KC Public Library-Central Branch	10/16/2023
KC Public Library - Plaza Branch	10/17/2023
Liberty Community Center/Senior Coordinator	10/18/2023
(seniors) - Vine Street Manor	10/23/2023
(seniors) - The Woodlands at Citadel	10/24/2023
(seniors) - Destiny Towers	10/25/2023
(seniors) - Prairie Estates	10/26/2023

Public



Strategy:

Increase customer engagement with TOU plans through targeted direct mail, email, and trade ally network efforts, emphasizing the best available rates and winter savings tips.

Special Support Tactics:

- Conducted a workshop with trade allies in May to educate them about the change with Electric Heat Rate.
- Will send an additional Rate Education Reports (RER) for customers who are not on the best plan.
- Increase direct mail and email campaigns to electric heat rate customers.
- Provide winter heating coaching support as part of Phase 4, to assist customers in maximizing their savings during the winter season.





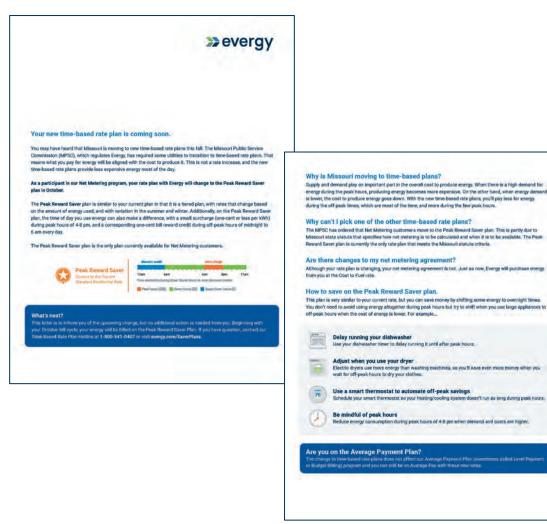
Net-Meter & Solar Subscription Customers

Strategy:

Proactively inform net-meter customers of the upcoming change in their rate to the Peak Reward Saver plan and provide them with comprehensive information on how the rate works.

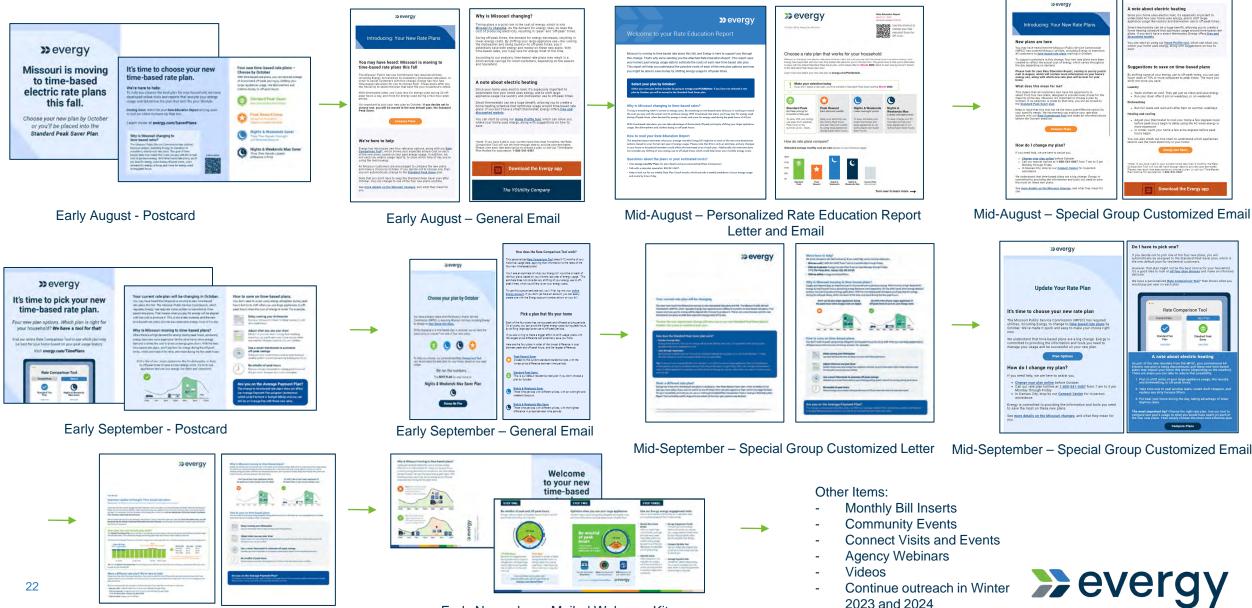
Special Support Tactics:

- Send a direct mail letter to all net-meter customers, providing them with clear and concise information about the upcoming change in their rate and how it will impact them.
- Follow up with multiple email touchpoints to remind and update customers about the rate change, and to offer additional support and assistance as needed.
- Provide specialized TOU support number for netmeter customers to provide assistance and answer any questions.





Example of Special Group Customer Outreach Journey



Early October – Letter and Email

Early November – Mailed Welcome Kit

Public

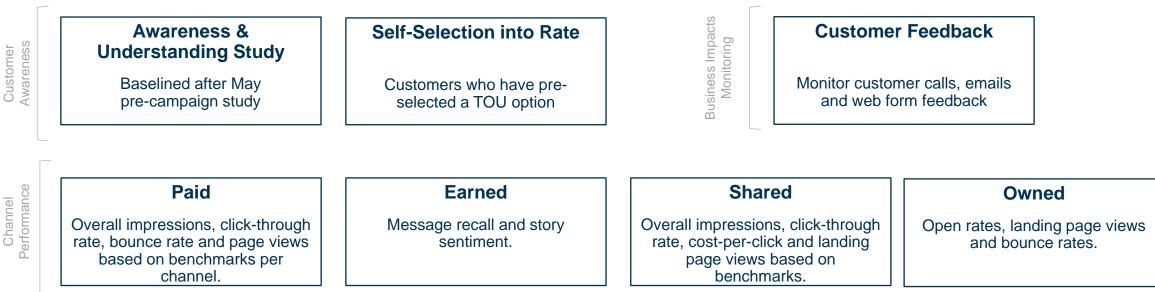
2023 Tactics and Audience Summary

Channel	General Audience	Low Income	Seniors	Hard-to-Reach				
				Rural	Non-Digital	Less Energy Engaged	Electric Heat Customers	Net-Meter Customers
Paid								
Out-of-Home								
Traditional Billboards	Х							
Posters	Х	Х		Х	Х	Х		
Print								
Newspapers	Х			Х	Х			
Church Bulletins	Х		Х	Х	Х			
Audio								
Non-Metro Radio	Х		Х	Х	Х			
Streaming Audio	Х	Х				Х		
Digital & Social								
Programmatic Display	Х	Х				Х		
High Impact Display	Х	Х				Х		
Digital Video	Х	Х				Х		
Social Video	Х			Х		Х		
Social Image	Х			Х		Х		
Paid Search	Х	Х		Х		Х		
Earned								
Media Outreach	Х		х	х	х	Х		
Community Events	Х	х	х	х	х	Х		
Connect Center	Х	х	х		X			
Shared								
Video	Х	х						
Organic Social	Х			х				
Owned								
Email	Х	х		х			Х	Х
Website	Х	х						х
Rate Education Reports	Х			х	Х	Х	Х	
Direct Mail	Х	х	х	х	х		Х	х

Campaign Goals and Measurement Plan

Goals

- 1. Prepare customers for the upcoming change in rate structures, including the new mandatory rate, and how TOU rates work.
- 2. Offer choice and inform customers of their rate options and the benefits depending on the customer's lifestyle.
- 3. Provide customers with tools, resources, and reports that serve to help them understand TOU rates and options, empower them to choose their rate, and provide guidance to modify their behaviors so that they can mitigate usage and bill impact to increase their success on a TOU rate.
- 4. Help all customers (and with increased emphasis on special customer groups) be successful before, during and after the mandatory TOU rate transition and/or enrollment on their selected TOU rate option.



Measurement

Customers enrolled in APP or other Payment Plans

- Current: Evergy has worked to add information about the Average Payment Plan onto outbound communications, like letters, postcards and emails and on Evergy.com TOU landing page.
- Upcoming: During Phase 3-5 of the campaign, additional program information will be provided as we work to help customers be successful on their rate by providing more tools, tips, programs and options.

Optimize when you use your large appliances

but try to shift when you use large appliances to off-peak times

You don't need to avoid using energy altogether during peak hours

Shift when you

>> evera

STEP THREE:

Use our personalized tools to help you're using energy and how to say

Neekly Rate Coach

Coach emails, you'll get

an email every week

that breaks down your

helping you to see when

weekly energy usage by each hour of the day.

you're using energy.

When you enroll in our

you'll receive a notice if

vou're currently on track

to receive a higher-than-

High Bill Alert emails

High Bill Alerts

normal bill.

Emails With our weekly Rate

Use our Evergy energy eng

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STEP TWO:

Be mindfu

of peak

hours

STEP ONE:

Off-Peak Hours

Demand for energy is lower

charged less. Off-peak times

vary by plan but are typically

late at night and in the early

Be mindful of peak and off-peak hours

peak times and pricing varies by plan

Energy costs are higher during peak hours of 4-8 pm, and off-

during these times, so you're during these few hours, so

Costs and times vary by each plan

Get your plan's peak and off-peak times at evergy.com/SaverPlans

Demand for energy is higher

energy costs more during

peak hours. Peak hours are

4-8 pm and vary by day and

dd ayment ons, and	on the next business day. Dependir becomes effective, you will either r for the charges incurred up to the Average Payment Plan balance, that amoun Once your rate is changed, you will bills will include charges on your ne during this transition. You may change your rate to anoth	y to change your rate plan. Your new rate plan will become effective g on where you are at in your billing cycle when your rate change eceive a final, separate bill for charges on your current rate plan or boint of billing on your new rate plan. If you are enrolled in the pur rate will unencoll you from that plan. If you are an Average till be added to the final blance due for your current rate plan. have the option to re-enroll in Average Payment Plan. All subsequent w rate plan. There will be no interruption in your electric service er available rate option at any time, but we recommend staying on a sage patterns and determine impact. Changing your rate plan does	Control Device a final space before the point of Dilling codes when your rate change becomes effective, you will either receive a final, separate bill for the changes incruded approach of the point of Dilling codes when your rate change becomes effective, you will either receive a final, separate bill for the changes incruded approach on your rate vita either and a provided amount due for the changes incruded up to the point of Dilling codes when your rate vita plan. All subsequent bills will include charges on your new rate plan. Your electric service will remain on during this transition.	
the	Your current rate plan will be changing in October. You may have heard that Missouri is moving to new time-based rate plans this fall. The Missouri Public Service Commission, which regulates Evergy, has required some utilities to transition to time- based rate plans. That means what you pay for energy will be aligned with the cost to produce it. This is not a rate increase, and the new time-based rate plans provide less expensive energy most of the day.	How to save on time-based plans. You don't need to avoid using energy altogether during peak hours but try to shift when you use large appliances to off- peak hours when the cost of energy is lower. For example Delay running your dishwasher Use your dishwasher timer to delay running it until after peak hours.	Address Irons BALESUTINE OF Current Plan Standard Plan Time of Use Plan Effective Date 10/18/2019 Use Energy Boalyzet to manage your energy usage, find energy saving tips and more.	
e work on , tips,	Why is Missouri moving to time-based plans? When there is a high demand for energy during peak hours, producing energy becomes more expensive. On the other hand, when energy demand is lower, the cost to produce energy goes down. With the new time-based rate plans, you'll pay less for energy during the off-peak times, which are most of the time, and more during the few peak hours. Shift a few of your major appliances, like the dishwasher or dryer, to off-peak times to save on your energy costs. It's ok to use appliances that use less energy, like lights and computers.	Adjust when you use your dryer Electric dryers use more energy than washing machines, so you'll save even more money when you wait for off-peak hours to dry your clothes. 76 Use a smart thermostat to automate off-peak savings 76 Schedule your smart thermostat so your heating/ cooling system deesn't ma as long during peak hours. Image: Additional strength of the strengt of the strengh of the strength of the strength of the strength of	We're have to help! We know rate plans can feel confusing. If you need help, we are here to assist you. • Give us a cell: Rodo SH1-0407 from 7 am to 5 pm Monday through Friday • Visit us in-person: Every Common from 9 am to 4 pm Monday through Friday. • Visit us in-person: Every Common from 9 am to 4 pm Monday through Friday. • Visit us enline: every com/SaverPlans. Why is Missouri moving to time-based plans? Gupply and demand play an important part in the everall cost to produce energy. When there is a high demand for energy surgits the push torus, which we need who the fee peak hour.	
ngagement tools	12am 4am 8am 12pm 4pm 8pm 12am	Are you on the Average Payment Plan? The change to time-based rate plans does not affect our Average Payment Plan program (sometimes called Level Payment or Budget Billing) and you can still be on Average Pay with these new rates.	Doort use all your major appliances during the peak hours when energy costs are higher. Do be the factor of your major appliances to off-peak times to save on your energy costs. The peak hours when energy costs are higher.	
Ingagement tools programment borla verge Engegenent Portal rough your onlies bevergy Account portal, you can see ur usage patterns broken down hour, helping identify when rive using the most energy. mpare My Rate Tool e our online rate compare tool see winch time-based rate plan best for you.	You don't need to avoid using energy altogether during peak hours but try to shift when you use large appliances to off-peak times.	to avoid peak hours your clothes dryer to charge overnight	How to rave on time-based plans. You don't need to avoid array energy allogenter during presk nours but try to shift when you use large appliances to off-peak hours when the cost of energy is lower. For example,. Image: the provide the provide the provide the provide the provide the peak hours. Image: the provide the provide the provide the provide the peak hours. Image: the provide the provide the provide the peak hours. Image: the provide the provide the provide the peak hours. Image: the provide the provide the peak hours. Image: the provide the provide the provide the peak hours. Image: the provide the provide the provide the peak hours. Image: the provide the provide the provide the peak hours. Image: the provide the provide the peak hours. Image: the peak hours. Image: the peak hours. Image: the peak hours.	
neutries called budget oilling, sprogram averages your bills ch month to help keep payments el throughout the year.	Here to help you with time-based rate plans. Evergy has personalized tools to help you find ways to shift some of your energy usage, manage costs, or choose another rate plan option that best fits your household. → Our Average Payment Plane consistent throughout the year.	d Emails, you'll get an email Compare Tool to see which every week that breaks down your weekly energy usage for you. Check back to see by each hour of the day. Not if a different rate may be	Are you on the Average Payment Plan? The charge to time haved ate plane date out affect our Average Payment Plan (sometisms called Level Payment or Budget Billing) program and you can still be on Average Pay with these new rates.	

Modifications Based on Customer Feedback

- Average Payment Plan (APP) Information: Evergy added information about APP on most TOU materials to help clarify that customers could still stay on their APP.
- Finding Monthly Breakdown Estimates: Updated Compare My Rate tool to make it easier to find estimated cost breakdown by month.
- Additional Graphics: Evergy worked to add more charts and graphics to help explain both the rate plans and how TOU works.
- Rate Descriptions: Added subheads under each plan name to give more details about the plan.
- Additional Rate Plan Differences: Due to the similar nature of many of the plans, Evergy provided additional descriptions of differences between plans to help customers make a selection.
- Additional Spanish Resources: Added a Spanish contractor to help with outreach events and translations to Spanish speaking groups and communities.

Copies of Customer Communications

>> evergy



Phase 1 – Awareness Tactics

Examples filed in June 2023

Full Page



Starting in October, Missouri is moving to time-based rate plans, and Evergy is dedicated to supporting you throughout this transition. Were here to help you understand your new rate options, choose the plan that's uset for your home and show you how to save money on your new plan.

Why is Missouri changing?

Timing plays a crocoli tole in energy, supecally when it comes to cost. As energy demand new, the cost of generating electricity labble increases. To upually happens during peak hours of 48 pm. (Juring off peak time; (usually in the early moming and oversight) energy demand goes down, which means how energy costs.

At the same time, reducing energy usage during high demand times (like hot summer weekdays) also helps lower the strain on the energy gift.

Togetheir, we can entrance the change in Missious to tene-based rate plans and unlock the potential for savings while making a positive impact on o amilton tent and energy god.

Making the switch

Write here to help you with the transition to time based rates. Everyph Missiour customers will send to the Transard Praik Server plan starming in October unless you select one of the other three optional time based tases. Make sure to select your plan before October of you? Indeats to the Standard Presi Karey replan.

To understand which time-based rate may be best for your household, wait your pestionalized Rate Companies Tool (based on your pesti emergy usage). You can switch between lime-based rate plans at any time.



New Missouri time-based plans are here

Evergy is introducing four new time-based plans for you to choose from to comply with the change in Missouri. Dustomers who do not select a new plan before October, will be moved to the Standard Peak Saver plan.

How time-based rate plans work:

These based use planes change as some price for energy rends of the days sparsing of sparse's hows, but a heigher price for energy as two hours a day, where the post term of 4-days in its increase to thirty hour lenge displanes uses, but an enterwhere, savey, and the City. Cit of shear to here, bits owning the post term of 4-days in its increase to thirty hour lenge of the usery of the peak times. With time based plane, its interportant to write single larger anotoxic of energy drong the post hours.

Check out your new time-based plans...

Damilard Peak Saves | Peak Divised Saves | Nopils 3 diverses to Saves | Haples & Westmann Max Saves



ARTIN ATM

 When R for EveryDaysees. This is EveryDa standard sheat plan: Sankap lived. Some energy shall not that discussion reveals during the summers (An-Sept) Tip: Sanyour discussion to avoid pooling outring summer peak hours of 4.6 pm This is our new standard rate plan that as stressorting pro-to-indectively 8 months auto

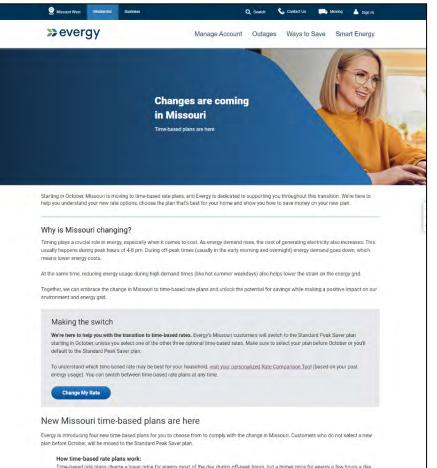
of the per but also this a peak, price how 4-8 providing the eventing summer months (June September). To evold paying a teghter price for energy, it will be important to affirit your large energy using its momenty, oversity of versitiends in the stammer. There is only a peak plote during the summer energies.



 Watch CutTMM25 by action in weaked on your gar. Kensin automete Storthweld in those kine gales, ber gales, be

Campaign Website Landing Page

Audience: Mo Residential customers Launched Date: June 2023



Time-based rate plans charge a lower price for energy most of the day, during off-peak hours, but a higher price for energy a few hours a day, during the peak times of 4.8 pm. It is important to shift your large appliance usage. like dishwashers, dryers, and HVAC, to off-peak times, like overnight and early morning, to avoid paying a higher price for energy during the peak times. With time-based plans, it's important to avoid using larges amounts of energy during the peak hours.

Check out your new time-based plans...

Standard Peak Saver | Peak Reward Saver | Nights & Weekends Saver | Nights & Weekends Max Saver

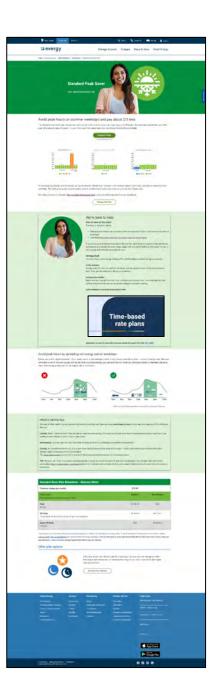
Standard Peak Saver Peak Reward Saver Night	si & Weekends Saver Nights & Weekends Max Saver
Summer Weekdays (Mon-Fri)	Standard Peak Saver
555 535 550 59 55 55 5 5	 Who's it for: Everyday users. This is Everys's standard default plan. Savings levet: Some energy shifting effort and flexibility needed during the summer (June-Sept) Tip: Set your thermostat to avoid cooling during summer peak hours of 4-8 pm
12 AAN-4 PEM 4-6 PFM 12 PAN 72 Aan	This is our new standard rate plan that offers a discounted price for electricity 8 months or of the year but also has a peak price from 4-8 pm during the weekday summer months (June September). To avoid paying a higher price for energy, it will be important to shift yo large energy usage to momings, overnight, or weekends in the summer. There is only a pea price during the summer months.
	Get More Details
	rd on your part. Kansas customers don't need to choose a new plan, but optional time-based plans
are still available if you're interested. <u>See y</u>	ed on your part. Kansas customers don't need to choose a new plan, but optional time-based plans our options >>
are still available if you're interested. <u>See y</u>	nd on your part. Kansas customers don't need to choose a new plan, but optional time-based plans our options >> S
are still available if you're interested. <u>See y</u> Frequently asked questions	nd on your part. Kansas customers don't need to choose a new plan, but optional time-based plans our options >> S
are still available if you're interested. See y Frequently asked questions Why is this change being ma	ed on your part. Kansas customers don't need to choose a new plan, but optional time-based plans our options => S de?
Frequently asked questions Why is this change being ma Who is affected?	ed on your part. Kansas customers don't need to choose a new plan, but optional time-based plans o <u>ur options >></u> S de?

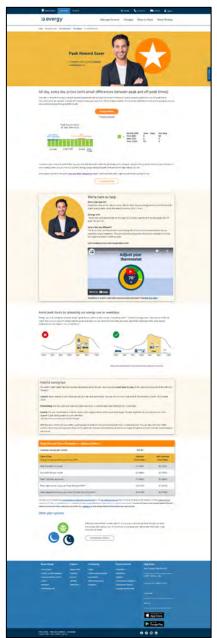
Is this a rate increase?

Can I just stay on my existing plan?

How does this impact net metering customers?

Plan Webpages











Audience: Mo Residential customers Date: June-October 2023



Digital Banner Ads

Awareness Ad



Audience: Missouri Residential customers Send Date: June-October 2023

Print Advertising

Missouri Newspapers and Select Church bulletins Send Date: July 2023

Newspaper Print Ad

Church Bulletin Ads

>> evergy

Missouri is moving to time-based rate plans this fall.

Pick your new plan by October at evergy.com/PickPlan

Missouri is moving to time-based electric rate plans this fall.

Missouri customers will have a choice of **four new rate plan options**. Evergy is here to help you understand your options and choose the rate plan that best fits your household.

Learn more at evergy.com/MyPlan

Why is Missouri changing to time-based rates?

Timing is everything when it comes to energy costs. Time-based rates match the cost you pay with the actual cost to produce energy. With time-based rate plans, you'll pay less for energy during off-peak times, when demand for energy is lower, and more for energy used during the peak hours of 4-8pm.



Scan to learn more about your options.



Place-Based Out of Home

(Located in places like grocery stores, laundromats, hair solans)

Audience: Mo Residential Customers Send Date: July - September 2023

Take-One Brochure

In-Store Banner/Sign

Missouri is moving to time-based electric rate plans this fall.

Missouri customers will have a choice of four new rate plan options. Evergy is here to help you understand your options and choose the rate plan that best fits your household.

Pick your new plan by October and learn more at evergy.com/Time

Why is Missouri changing to time-based rates?

Timing is everything when it comes to energy costs. Time-based rates match the cost you pay with the actual cost to produce energy. With time-based rate plans, you'll pay less for energy during off-peak times, when demand for energy is lower, and more for energy used during the peak hours of 4-8 pm.





Missouri is moving to time-based electric rate plans this fall.

Missouri customers will have a choice of four new rate plan options. Every is here to help you understand your options and choose the rate plan that best fits your household.

Learn more at evergy.com/Time

New Time-Based Rate Plan Options Pick a new plan by October or you'll default to the Standard Peak Saver plan.

Standard Peak Nights & Weekends Saver Saver Peak Rewards

Nights & Weekends Max Saver

Why is Missouri changing to time-based rates?

Timing is everything when it comes to energy costs. Time-based rates match the cost you pay with the actual cost to produce energy. With time-based rate plans, you'll pay less for energy during off-peak times, when demand for energy is lower, and more for energy used during the peak hours of 4-8 pm.





Missouri está adoptando planes de tarifas eléctricas en función del tiempo este otoño.

Los clientes de Missouri tendrán la opción de elegir entre cuatro nuevas opciones de planes de tarifas. Evergy está aquí para ayudarle a comprender sus opciones y a elegir el plan de tarifas que mejor se adapte a su hogar.

Obtenga más información en evergy.com/Time

Nuevas opciones de planes de tarifas en función del tiempo

Elije tu nuevo plan antes de octubre o se le asignará de manera automática el plan Estándar de Ahorro de mas demanda.

Estandar de Ahorro de mas demanda

Plan de Ahorro con Recompensas en tiempo

Ahorro Maximo en Noches y Fines de semana

Ahorro en Noches y Fines de Semana

¿Por qué Missouri está adoptando tarifas en función del tiempo?

El tiempo lo es todo cuando se trata de castos energéticos. Las tarifas basadas en el tiempo se ajustan a lo que paga con el costo real de producir energía. Con los planes de tarifas en función del tiempo, se pagará menos por la energía durante los períodos de menor demanda, cuando el consumo de energía es mas bajo, y más por la energía utilizada durante las de mas demanda de 4-8 pm.



Paid Social Posts



Published by Lily Lungren 💿 · June 27 at 11:25 AM · 🕤

By switching to time-based rates, Missouri is working to match the cost you pay with the actual costs to produce energy.

Missouri is moving to time-based electric rate plans this fall.

>> evergy

EVERGY.COM Which plan is best for you? We have a tool for that! Audience: Mo Residential customers Send Date: June-July 2023

Learn more

;

Billing Communication

July Bill Insert

Missouri is moving to time-based rate plans this fall.

This summer we will provide you with additional details about the change and how to pick an Evergy time-based rate plan that best fits your household. Watch for more information by mail and email soon.

Learn more at evergy.com/TimePlans

>> evergy

Audience: Mo Res with paperless billing Send Date: July 2023

July Bill Message

BENJAMIN & OUSTOINER 1234567690	
Massage Board	Accou
Missouri is moving to time-based rate plans this fall. With time-based rate plans, you'll pay less for energy during off-peak times, when demand for energy is lower, and pay more for energy used during the peak hours of 4-8 pm. Learn more at evergy.com/newplans.	
	Farmer

Why is Missouri changing to time-based rates?

Timing is everything when it comes to energy costs. By switching to time-based rates, Missouri is working to match the cost you pay with the actual cost to produce energy. With time-based rate plans, you'll pay less for energy during off-peak times, when demand for energy is lower, and more for energy used during the peak hours of 4-8pm. Watch for more information by mail and email soon.

Learn more and review your new plan options at evergy.com/TimePlans

>> evergy



Phase 2 – Preparation and Action Tactics

August

Billing Communication

>> evergy

August Bill Insert

It's time to choose your new time-based rate plan.

Missouri is changing how electric rate plans work this Fall, so Evergy has introduced four new rate plan options to fit your household needs.

If you have not selected a new plan by October, you will be moved to the Standard Peak Saver plan.

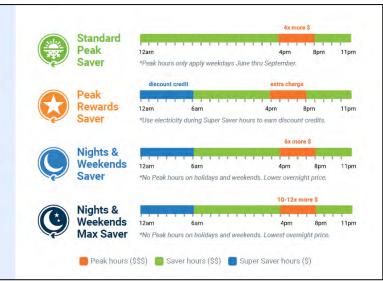
Choose your new plan now!

Select your time-based plan before October by going to evergy.com/TimePlans

Why is Missouri changing to time-based rates?

The Missouri Public Service Commission has ordered Missouri utilities, including Evergy, to transition to mandatory time-based rate plans. The goal of timebased rates is to match the costs you pay with the actual cost to produce energy. With time-based rate plans, you'll pay less for energy used during off-peak times, when demand for energy is lower, and more for energy used during the peak hours of 4-8 pm.

With time-based rate plans, you can take advantage of discounted off-peak pricing by shifting your larger appliance usage, like dishwashers and clothes drying, to off-peak hours.



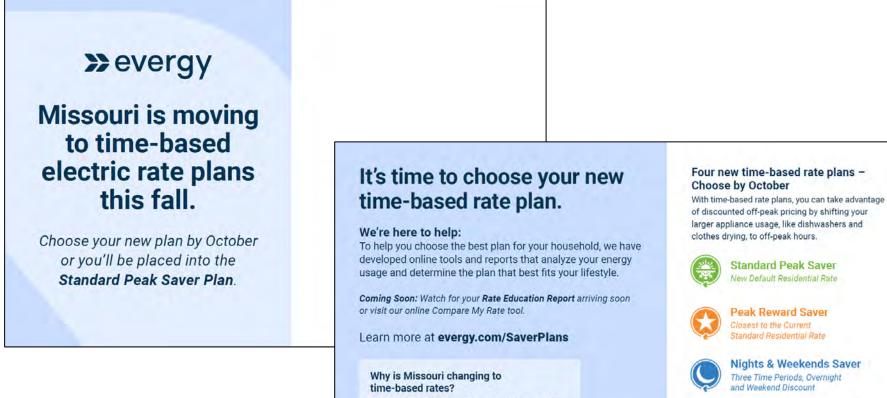
Audience: Mo Res with paperless billing Send Date: August 2023

August Bill Message

Massage Board	Accou
Missouri is moving to time-based rate plans this fall. With time-based rate plans, you'll pay less for energy during off-peak times, when demand for energy is lower, and pay more for energy used during the peak hours of 4-8 pm. Learn more at evergy.com/newplans.	

August Customer Postcard

Audience: All Missouri Residential Customers Send Date: August 7-15, 2023



The Missouri Public Service Commission has ordered Missouri utilities, including Evergy, to transition to mandatory time-based rate plans. The goal of timebased rates is to match the costs you pay with the actual cost to produce energy. With time-based rate plans, you'll pay less for energy used during off-peak times, when demand for energy is lower, and more for energy used during peak hours.



Learn more:

Nights & Weekends Max Saver Three Time Periods, Largest Difference in Price

August Newspaper Ad

>> evergy

It's time to choose your new time-based rate plan.

Evergy's Missouri customers will be automatically enrolled in the **Standard Peak Saver plan** if you don't choose one of the other three additional rate plan options before October.



Choose your plan now at evergy.com/TimePlans

Why is Missouri changing to time-based rates?

The Missouri Public Service Commission has ordered Missouri utilities, including Evergy, to transition to mandatory time-based rate plans. The goal of time-based rates is to match the costs you pay with the actual cost to produce energy. With time-based rate plans, you'll pay less for energy used during off-peak times, when demand for energy is lower, and more for energy used during peak hours.

How time-based rate plans work:

With time-based rates, you'll pay less for any energy used during the 20 off-peak hours. But when energy demand is high during peak hours, the cost for energy will be higher. It is important to shift your large appliance usage, like dishwashers, dryers, and HVAC, to off-peak times, like overnight and early morning, to avoid paying a higher price for energy during the peak times.

We're here to help:

To help you choose the best plan for your household, we have developed online tools and reports that analyze your actual energy usage and determine the plan that best fits your lifestyle.

Four new time-based rate plans – Choose by October

With time-based rate plans, you can take advantage of lower off-peak pricing by shifting your larger appliance usage, like dishwashers and clothes drying, to off-peak hours.

Standard Peak Savet New Default Residential Rate

Peak Reward Saver Closeet to the Current Standard Residential Rate

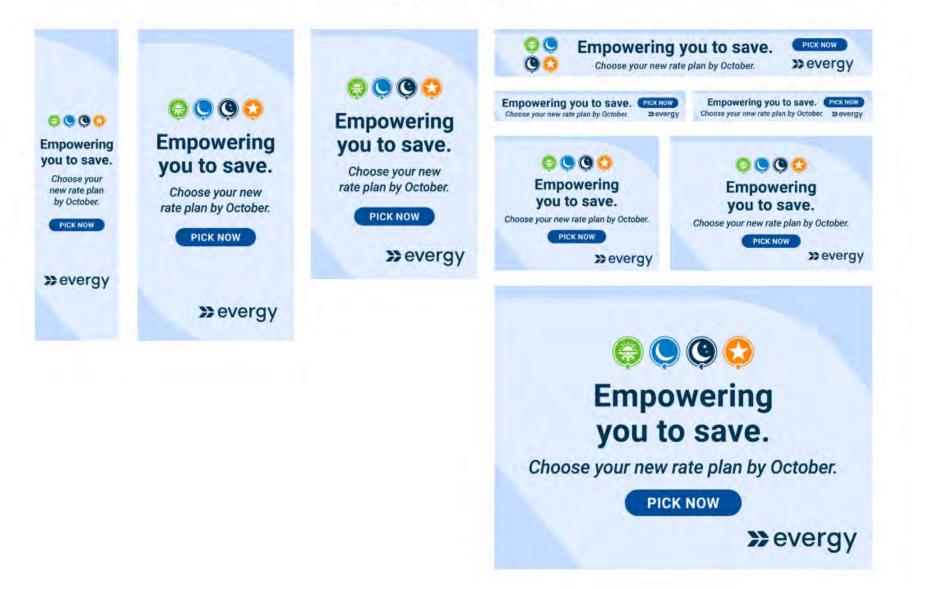
Nights & Weekends Saver Three Time Periods, Overnight and Weekend Discount

Nights & Weekends Max Saver
Three Time Periods, Largest
Difference in Price

Missouri Newspapers Send Date: August 2023

Retargeting Digital Banner Ads

Retargeting Ads - Message 1



Digital banners Audience: anyone who went to evergy.com TOU pages Send Date: July – October 2023

Retargeting Digital Banner Ads

Retargeting Ads - Message 2



Cover Letter Insert in the Rate Education Reports

2244

>> evergy

Welcome to your Rate Education Report

Missouri is moving to time-based rate plans this fall, and Evergy is here to support you through this change. That's why we're sending you the attached Rate Education Report. This report uses your home's past energy usage data to estimate the costs of each new time-based rate plan. This report will help you understand the possible costs of each of the new plan options and how you might be able to save money by shifting energy usage to off-peak times.

Select your plan by October!

Select your new plan before October by going to evergy.com/PickMyRate. If you have not selected a new plan by October, you will be moved to the Standard Peak Saver plan.

Why is Missouri changing to time-based rates?

Timing is everything when it comes to energy costs. By switching to time-based rates, Missouri is working to match the cost you pay with the actual cost to produce energy. With time-based rate plans, you'll pay less for energy used during off-peak times, when demand for energy is lower, and more for energy used during the peak hours of 4-8 pm.

With time-based rate plans, you can take advantage of discounted off-peak pricing by shifting your larger appliance usage, like dishwashers and clothes drying, to off-peak hours.

How to read your Rate Education Report

The attached report estimates what your average monthly Evergy bill might be on each of the new time-based plan options, based on your home's last year of energy usage. Please note that this is only an estimate, and any changes in your home or household members could affect the estimated cost of each plan. Additionally, this estimate does not consider any shifting of your energy use to off-peak times, which could help lower your monthly energy costs.

Questions about the plans or your estimated costs?

- · Visit evergy.com/My-Plans for plan details and your personalized Rate Comparison.
- Talk with a rate plan specialist: 800-541-0407.
- Keep a look out for our weekly Rate Plan Coach emails, which provide a weekly breakdown of your energy usage and costs by time of day.

Time-based Plans - Savings Tips >> evergy

Delay running your dishwasher Use your dishwasher timer to delay running it until after peak hours.

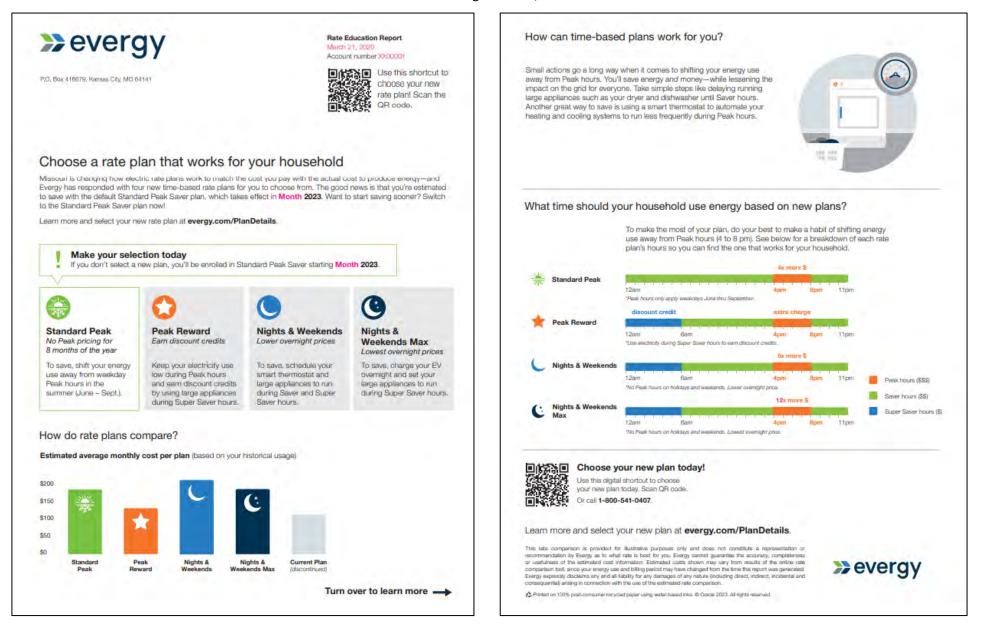
Adjust when you use your dryer Electric dryers use more energy than washing machines, so you'll save even more money when you wait for off-peak hours to dry your clothes.

Use a smart thermostat to automate off-peak savings Schedule your smart thermostat so your heating/cooling system doesn't run as long during peak hours.

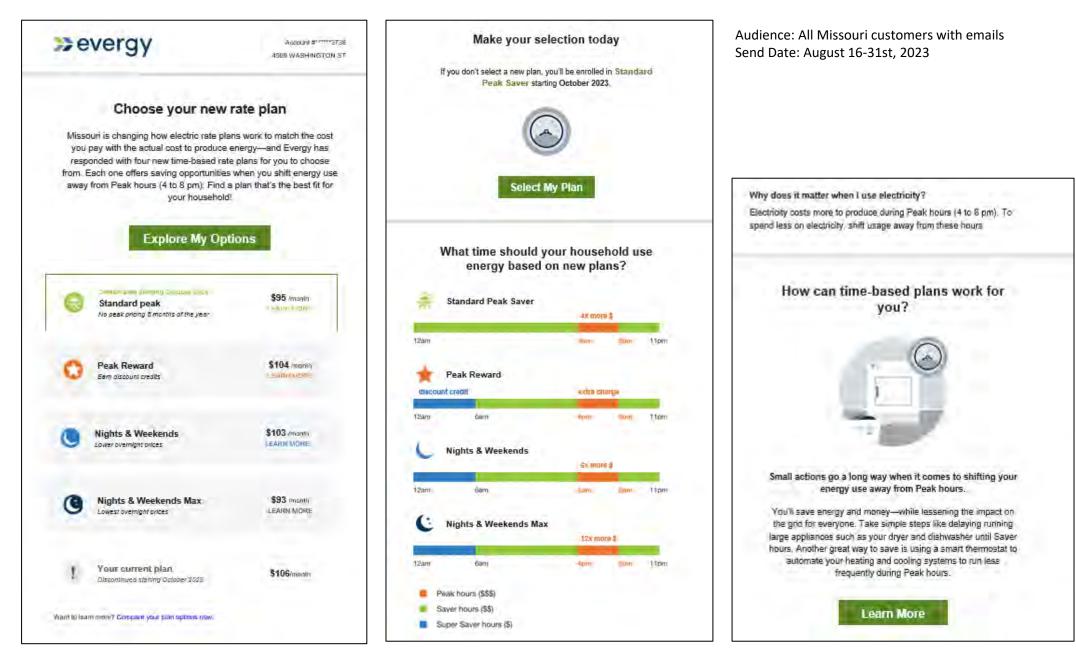
Be mindful of peak hours Reduce energy consumption during peak hours of 4-8 pm when demand and costs are higher. Letter with the Rate Education Paper Report Audience: All Missouri customers Send Date: August 15-31, 2023

Rate Education Reports Paper Version

Audience: All Missouri customers Send Date: August 15-31, 2023



Rate Education Reports Email



Customer Event Handout

>> evergy

Missouri's Time-Based Rate Transition

In October, customers will be moved to time-based rate plans

Evergy's Missouri customers will be automatically enrolled in the Standard Peak Saver plan if you don't choose one of the other three additional rate plan options before October.

Why is Missouri changing to time-based rates?

The Missouri Public Service Commission has ordered Missouri utilities, including Evergy, to transition to mandatory time-based rate plans. The goal of time-based rates is to match the costs you pay with the actual cost to produce energy. With time-based rate plans, you'll pay less for energy used during off-peak times, when demand for energy is lower, and more for energy used during peak hours.

Questions? We're here to help you with your transition to time-based rate plans.

Visit: evergy.com/PeakPlans

Call: 800-541-0407

Difference in Price

Analyze: Use our online Compare My Rate tool to see which plan might be best for you.

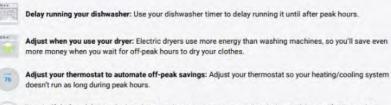
How time-based rate plans work:

With time-based rates, you'll pay less for any energy used during the 20 off-peak hours. But when energy demand is high during peak hours, the cost for energy will be higher. It is important to shift your large appliance usage, like dishwashers, dryers, and HVAC, to off-peak times, like overnight and early moming, to avoid paying a higher price for energy during the peak times. With time-based plans, it's important to avoid using large amounts of energy during peak hours.

> Standard Peak Saver New Default Residential Rate
> Peak Reward Saver Clustent to the Current Standard Residential Rate
>
>
> Nights & Weekends Saver Three Time Periods, Overnight and
> Nights & Weekends Max Saver Three Time Periods, Largest

Time-Based Plans - Savings Tips

Weekend Discount



Be mindful of peak hours: Reduce large appliance energy consumption during peak hours of 4-8 pm when demand and costs are higher.

Transición a tarifa basada en la hora de uso de Missouri

En octubre, los clientes pasarán a planes de tarifas basadas en la hora de uso

Los clientes de Evergy en Missouri quedarán inscritos automáticamente en el plan **Standard Peak Saver** si no se elige una de las otras tres opciones de planes de tarifas adicionales antes de octubre.

¿Por qué se realiza el cambio a tarifas basadas en la hora de uso en Missouri?

La Comisión de Servicios Públicos de Missouri ha ordenado a los proveedores de servicios públicos de Missouri, incluido Evergy, que realicen la transición a planes obligatorios de tarifas basadas en la hora de uso. El objetivo de las tarifas basadas en la hora de uso es equilibrar los costos que se pagan con el costo real de producir energía. Con los planes de tarifas basadas en la hora de uso, pagará menos por la energía utilizada durante las horas de menor actividad, cuando la demanda de energía es menor, y más por la energía utilizada durante las horas de mas demanda.

Cómo funcionan los planes de tarifas basadas en la hora de uso:

>> evergy

¿Tiene preguntas?

Estamos aquí para ayudarle con su transición a planes de tarifas basadas en la hora de uso.

Visite: evergy.com/PeakPlans Llame: 800-541-0407

Analice: utilice Compare My Rate, nuestra herramienta en línea para comparar tarifas, para ver cuál plan podría ser el mejor para usted.

Con las tarifas basadas en la hora de uso, pagará menos por la energía utilizada durante las 20 horas de menor actividad. Pero cuando la demanda de energía es alta durante las horas de mas demanda, el costo de la energía será mayor. Es importante cambiar el uso de grandes electrodomésticos, como lavavajillas, secadoras y sistemas de calefacción y aire acondicionado, a horas de menor actividad, como durante la noche y a primera hora de la mañana, para evitar pagar un precio más alto por la energía durante las horas de mas demanda. Con los planes basados en la hora de uso, es importante evitar el uso de grandes cantidades de energía durante las horas de mas demanda.



Peak Reward Saver El plan más censario a la tarifa renklencial estimitar setual

Nights & Weekends Max Saver Tres periodos de tiempo; la mayor diferencia de precio

Planes basados en la hora de uso - Consejos para ahorrar

Retrase el uso del lavavajillas: utilice el temporizador del lavavajillas para retrasar su uso hasta después de las horas pico.

Ajuste la hora de uso de la secadora: las secadoras eléctricas consumen más energía que las lavadoras, por lo que ahorrará aún más dinero si deja el secado de la ropa para las horas de menor actividad.

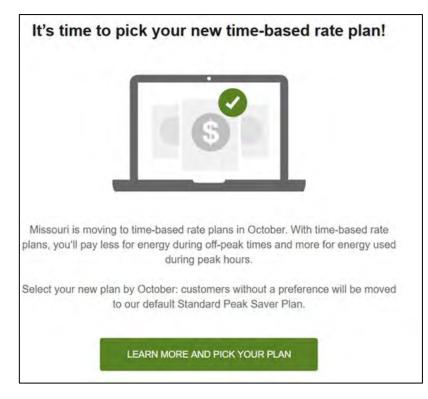
Ajuste su termostato para automatizar los ahorros en las horas de menor actividad: ajuste su termostato para que su sistema de calefacción/aire acondicionado no opere durante tanto tiempo durante las horas pico.

Tenga en cuenta las horas pico: reduzca el consumo de energía de los electrodomésticos grandes durante las horas pico, de 4:00 a 8:00 p. m., cuando la demanda y los costos son mayores.

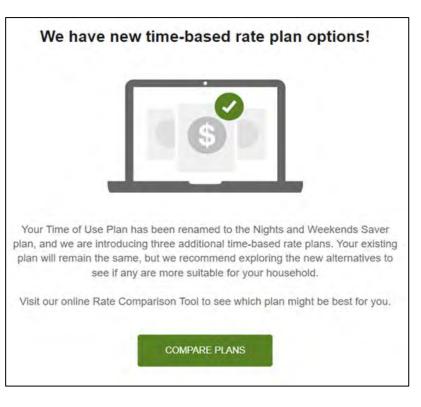
Weekly Energy Analysis Emails – Promotion Pod

Promotional pod in the weekly energy analysis emails Audience: ~300,000 Send Date: August – October, 2023

Non-TOU customer



Customers on TOU Pilot

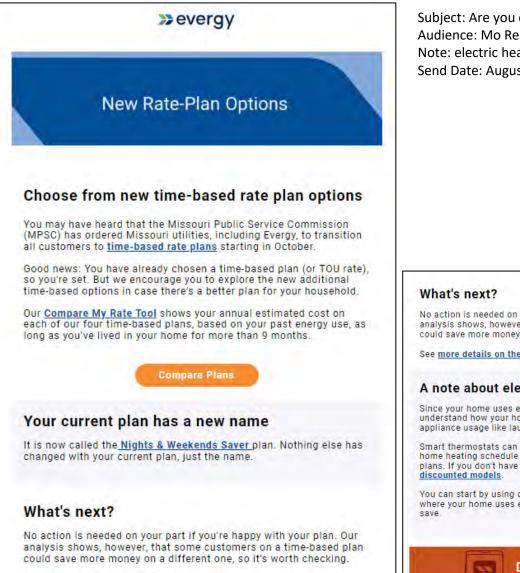


All Mo Customers: August Email

>> evergy	Why is Missouri changing?		
	Timing plays a crucial role in the cost of energy, which is why Missouri is changing. As the demand for energy rises, so does the cost of producing electricity, resulting in "peak" and "off-peak" times.		
Introducing: Your New Rate Plans	During off-peak times, the demand for energy decreases, resulting in lower energy costs. By shifting your large-appliance use—like running the dishwasher and doing laundry—to off-peak times, you'll potentially save both energy and money on these new plans. With time-based rates, you'll pay less for energy most of the time.		
You may have heard: Missouri is moving to time-based rate plans this fall	According to our analysis, time-based rate plans may result in a small annual savings for most customers, depending on the season and household.		
The Missouri Public Service Commission has required utilities, including Evergy, to transition to mandatory time-based rate plans. In order to assist customers with this change, Evergy has four new time-based rate plans for you to choose from. These plans offer you the flexibility to select the plan that best fits your household's needs.	A note about electric heating		
With time-based rates, you'll pay less for energy used during 20 off- peak hours a day, and more for energy used during a four-hour peak period.	Since your home uses electric heat, it's especially important to understand how your home uses energy, and to shift large- appliance usage like laundry and dishwasher use to off-peak times.		
It's important to pick your new plan by October. If you decide not to choose one, you will be moved to the new default plan, the Standard Peak Saver.	Smart thermostats can be a huge benefit, allowing you to create a home heating schedule that optimizes usage around time-based rate plans. If you don't have a smart thermostat, Evergy offers <u>free and</u> <u>discounted models</u> .		
Compare Plans	You can start by using our <u>Home Profile tool</u> , which can show you where your home uses energy, along with suggestions on how to save.		
We're here to help	*Note: If you have lived in your current home less than 9 months, the Rate Comparison Tool will not yet have enough data to provide cost estimates.		
Evergy has introduced new four rate plan options, along with our <u>Rate</u> <u>Comparison Tool*</u> , which shows your expected annual cost on each of the new plans, based on your past energy usage. In addition, we will send you weekly usage reports, to show which time of day you're using the most energy.	Please view each rate description to choose a plan, or call our Time-Based Plan Hotline for assistance: 1-800-541-0407		
All Missouri customers are encouraged to compare the new plans and make a choice by October. If you decide not to choose one, then you will automatically change to the <u>Standard Peak Saver</u> plan.	Download the Evergy app		
Note that you don't have to keep the Standard Peak Saver plan after October. You can change to one of the four new plans anytime.			
See <u>more details on the Missouri changes</u> , and what they mean for you.	The YOUtility Company		

ubject: Missouri, it's time to pick your new rate plan Audience: Mo Residential (excluding already on TOU, net netering, solar sub, non-AMI), ~400,000 Iote: electric heat pod only shows for space heating customers end Date: August 2, 2023

Pilot TOU Customers: August Email



See more details on the Missouri changes.

Subject: Are you on the best plan for your home Audience: Mo Residential that are already on a TOU plan prior to Jan 1, 2023, ~8,000 Note: electric heat pod only shows for space heating customers Send Date: August 2, 2023

No action is needed on your part if you're happy with your plan. Our analysis shows, however, that some customers on a time-based plan could save more money on a different one, so it's worth checking.

See more details on the Missouri changes.

A note about electric heating

Since your home uses electric heat, it's especially important to understand how your home uses energy, and to shift largeappliance usage like laundry and dishwasher use to off-peak times.

Smart thermostats can be a huge benefit, allowing you to create a home heating schedule that optimizes usage around time-based rate plans. If you don't have a smart thermostat, Evergy offers free and

You can start by using our Home Profile tool, which can show you where your home uses energy, along with suggestions on how to

Download the Evergy app

>> evergy

Introducing: Your New Rate Plans

New plans are here

You may have heard that the Missouri Public Service Commission (MPSC) has ordered Missouri utilities, including Evergy, to transition all customers to <u>time-based rate plans</u> starting in October.

To support customers in this change, four new rate plans have been created to reflect the actual cost of energy, which varies throughout the day depending on demand.

Please look for your Rate Education Report, coming to you by postal mail in August, which will contain more information on your home's energy use, along with which new rate plan will be best for your home.

What does this mean for me?

This means that all customers now have the opportunity to select from four new plans, designed to provide lower prices for the majority of the day. However, it's important to choose a plan by October. If no selection is made by that time, you will be moved to the Standard Peak Saver plan.

Keep in mind that this may not be the most cost-effective option for your specific needs. We recommend you explore your rate-plan options with our <u>Rate Comparison Tool</u> and make an informed choice before the October deadline.



How do I change my plan?

If you need help, we are here to assist you.

- Change your plan online before October
- Call our special hotline at 1-800-541-0407 from 7 am to 5 pm Monday through Friday
- In Kansas City, stop by our <u>Connect Center</u> for in-person assistance

We understand that time-based plans are a big change. Evergy is committed to providing the information and tools you need to save the most on these new plans.

See <u>more details on the Missouri changes</u>, and what they mean for you.

Seniors & Low Income: August Email

A note about electric heating

Since your home uses electric heat, it's especially important to understand how your home uses energy, and to shift largeappliance usage like laundry and dishwasher use to off-peak times.

Smart thermostats can be a huge benefit, allowing you to create a home heating schedule that optimizes usage around time-based rate plans. If you don't have a smart thermostat, Evergy offers <u>free and</u> <u>discounted models</u>.

You can start by using our <u>Home Profile tool</u>, which can show you where your home uses energy, along with suggestions on how to save.

Suggestions to save on time-based plans

By shifting some of your energy use to off-peak times, you can pay lower rates of 75% or more compared to peak times. The more you shift, the more you save.

Laundry

- · Wash clothes on cold. They get just as clean and save energy
- . Run your dryer after 8 pm on weekdays, or on weekends

Dishwashing

· Run full loads and wait until after 8pm on summer weekdays

Heating and cooling

- Adjust your thermostat to cool your home a few degrees lower before peak hours begin to delay using the AC when energy is more expensive.
- In winter, warm your home a few extra degrees before peak hours begin.

You can also check out this chart to understand which appliances tend to use the most electricity in your home.



*Note: If you have lived in your current home less than 9 months, the Rate Comparison Tool will not yet have enough data to provide cost estimates. Please view each rate description to choose a plan, or call our Time-Based Plan Hotline for assistance: 1-800-541-0407

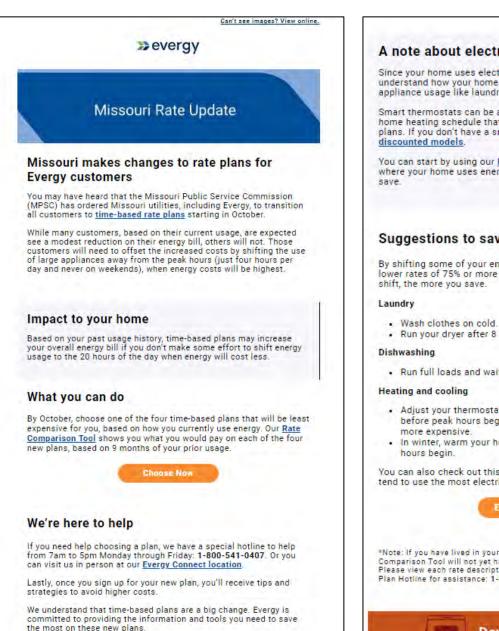
Download the Evergy app

Subject: This Fall: New rate plan options Audience: Mo Residential seniors and low income, ~70,000

Note: electric heat pod only shows for space heating customers

Send Date: August 10, 2023

Non Saver: August Email



See more details on the Missouri changes, and what they mean for you.

A note about electric heating

Since your home uses electric heat, it's especially important to understand how your home uses energy, and to shift largeappliance usage like laundry and dishwasher use to off-peak times.

Smart thermostats can be a huge benefit, allowing you to create a home heating schedule that optimizes usage around time-based rate plans. If you don't have a smart thermostat. Evergy offers free and

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- Run full loads and wait until after 8pm on summer weekdays
- · Adjust your thermostat to cool your home a few degrees lower before peak hours begin to delay using the AC when energy is
- · In winter, warm your home a few extra degrees before peak

You can also check out this chart to understand which appliances tend to use the most electricity in your home.



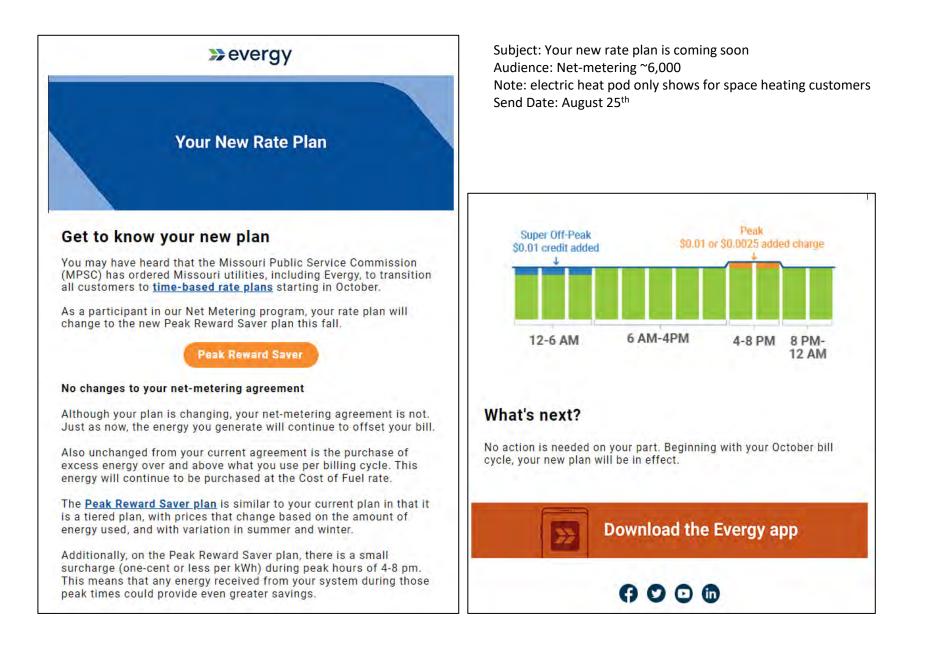
*Note: If you have lived in your current home less than 9 months, the Rate Comparison Tool will not yet have enough data to provide cost estimates. Please view each rate description to choose a plan, or call our Time-Based Plan Hotline for assistance: 1-800-541-0407



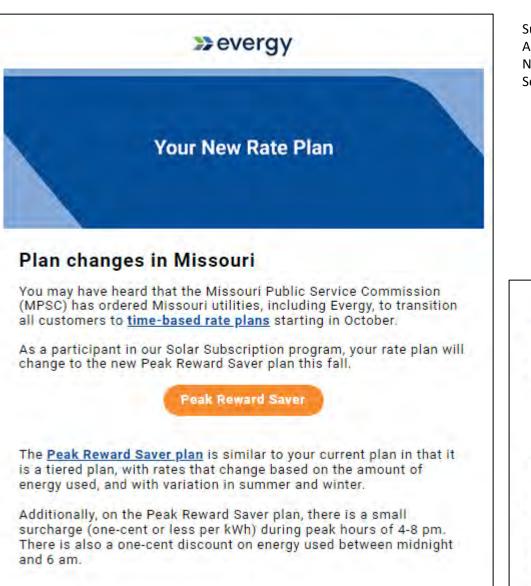
Subject: Important updates regarding your Evergy rate plan Audience: Mo Residential who are not expected to save on a new TOU plan,

Note: electric heat pod only shows for space heating customers Send Date: August 14, 2023

Net Metering: August Email



Solar Subscription: August Email



Subject: Your new rate plan is coming soon Audience: Solar Subscription Customers ~900 Note: electric heat pod only shows for space heating customers Send Date: August 23rd

What's next?

No action is needed on your part. Beginning with your October bill cycle, your new plan will be in effect.

Can I pick one of the other time-based plans?

You may have heard that additional time-based plans are available to Missouri customers.

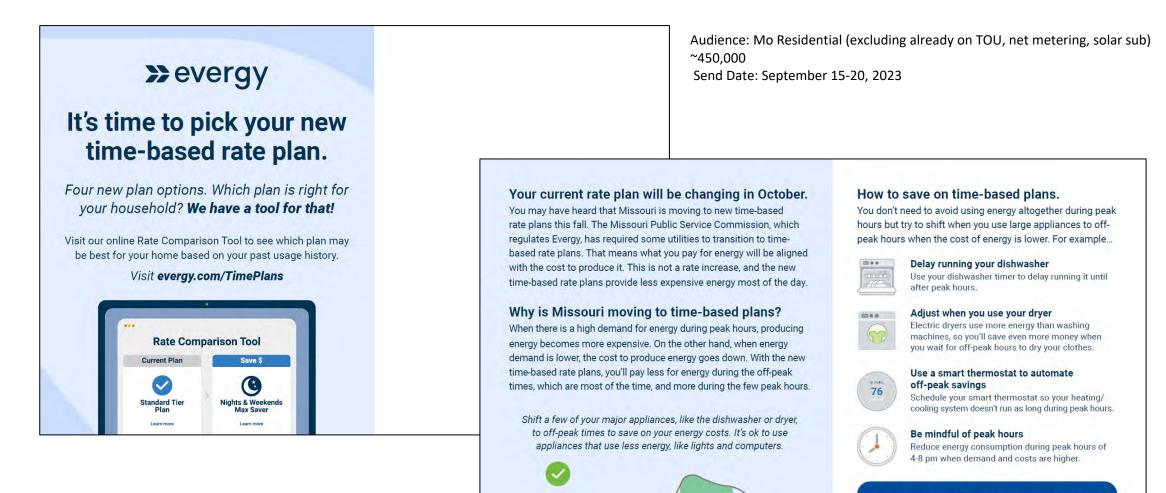
Currently, the Peak Reward Saver plan is the only plan compatible with Solar Subscription. However, we will reach out as other plan choices become available.



Phase 2 – Preparation and Action Tactics

September and October

Customer Postcard - September



Are you on the Average Payment Plan?

The change to time-based rate plans does not affect our Average Payment Plan program (sometimes called Level Payment or Budget Billing) and you can still be on Average Pay with these new rates.

Billing Communication

September Bill Insert

Missouri's Time-Based Rate Transition

In October, customers will move to time-based rate plans

Evergy's Missouri customers will be automatically enrolled in the **Standard Peak Saver plan** if you don't choose one of the other three additional rate plan options.

Choose your new plan now!

Select your time-based plan before October by going to evergy.com/TimePlans

>> evergy

Audience: Mo Res with paperless billing Send Date: September 2023

Why is Missouri changing to time-based rates?

The Missouri Public Service Commission has ordered Missouri utilities, including Evergy, to transition to mandatory time-based rate plans. The goal of time-based rates is to match the costs you pay with the actual cost to produce energy. With time-based rate plans, you'll pay less for energy used during off-peak times, when demand for energy is lower, and more for energy used during peak hours.

How time-based rate plans work:

With time-based rates, you'll pay less for any energy used during the 20 off-peak hours. But when energy demand is high during peak hours, the cost for energy will be higher. It is important to shift your large appliance usage, like dishwashers, dryers, and HVAC, to off-peak times, like overnight and early morning, to avoid paying a higher price for energy during the peak times.

Which plan is right for your household? We have a tool for that!

Visit our online Rate Comparison Tool' to see which plan may be best for your home based on your past usage history. Visit evergy.com/TimePlans

'At least 9 months of usage history at your current home is needed to use the Rate Comparison Tool.



All MO: September Email

≫ evergy	How does the Rate Comparison Tool work?	What happens if I don't choose?	Subject: Action Needed: It's time to choose your new plan
	This personalized <u>Rate Comparison Tool</u> takes 9-12 months of your historical usage data, applying that information to the rates of the four new time-based plans.	If you don't decide to switch to one of the new plans, you'll be automatically enrolled in the default rate plan, the <u>Standard Peak</u> <u>Saver</u> . We encourage you to <u>check out all the plans</u> in case there's a better one for your household.	Audience: Mo Residential (excluding already on TOU, net metering, solar sub, non-AMI), ~320,000 Note: electric heat pod only shows for space heating customers.
Choose your plan by October	You'll see an estimate of what your Evergy bill would be on each of the four plans, based on your home's last year of energy usage. This estimate does not consider any shifting of your energy use to off- peak times, which could help lower your energy costs.		Send Date: September 2023
You have probably heard that the Missouri Public Service Commission (MPSC) is requiring Missouri utilities, including Evergy, to change to <u>time-based rate plans</u> . While changing to a time-based plan is required, you do have the opportunity to choose from one of four new plans.	To use this customized rate tool, you'll first log into your <u>online</u> <u>Evergy account</u> . If you don't yet have an account, you can easily create one with the Evergy account number shown on your bill.	How well do you know your home?	
😂 🥥 🥥	Pick a plan that fits your home	You can avoid higher peak-hour prices by spreading your energy use throughout the day, especially when it comes to larger appliances. Using your laundry machines during off-peak hours, for example, can cost less. But smaller items, like hair dryers or cell-phone charging, won't make much difference.	
To help you choose, our personalized <u>Rate Comparison Tool</u> can recommend the best plan for your home, based on your past usage. We ran the numbers	Each of the four plans has various peak and off-peak pricing periods. On all plans, you can avoid the higher energy costs during peak hours by shifting large appliance use to off-peak periods.	Appliance Chart	
The BEST PLAN for your home is: Nights & Weekends Max Saver Plan	If you are willing to make a bigger effort to shift usage, plans with the largest price difference can potentially save you more. Here are the four plans in order of the lowest difference in cost	You can get personalized information about your home's energy use with our <u>Energy Analyzer tools</u> .	
Change My Plan	between peak and off-peak hours, and the largest difference. Peak Reward Saver Closest to the current standard residential rate, with the lowest price difference between time periods	A note about electric heating As part of the new mandate from the MPSC, your promotional All- Electric rate plan is being discontinued, and these new time-based plans may impact your home this winter (depending on the weather). There are steps you can take to reduce that possibility. 1. Plan to shift some of your large-appliance usage, like laundry	
	Standard Peak Saver This is our default residential rate plan if you don't choose a plan by October	 Take time now to seal window leaks, install draft stoppers, and replace any dirty furnace filters. Pre-heat your home during the day, taking advantage of lower daytime rates. 	
	Nights & Weekends Saver Three time periods with different prices, with an overnight and weekend discount	The most important tip? Choose the right rate plan. Use our tool to compare last year's usage to what you would have spent on each of the four new plans. Then simply choose the most cost-effective plan.	
	Nights & Weekends Max Saver Three time periods with different prices, with the highest difference in prices between time periods	Compare Plans Download the Evergy app	

Organic Social Post

Send Date: September 2023

>> evergy

Missouri's Time-Based Rate Transition

In October, Evergy Missouri customers will be moved to time-based rate plans.

Four new time-based rate plan options now available.

Standard Peak Saver New Default Residential Rate

Nights & Weekends Saver Three Time Periods, Overnight and Weekend Discount



Three Time Periods, Largest Difference in Price

Peak Reward Saver

Closest to the Current



Evergy August 29

We have followed the conversation on Facebook and elsewhere about Missouri's shift to timebased rate plans. We want to take the time to walk through the changes for Missouri residential customers. Let's talk time-based rate plans and your plan options.

.....

Your lives are full and busy, especially when you get home at night. From cooking dinner to washing laundry to watching your favorite shows in the comfort of your homes from 4-8 p.m. It's also the period when energy demand is highest.

The Missouri Public Service Commission (MPSC) mandated Evergy Metro and Evergy West implement time-based rates starting October 1. The intent is for customers to shift your usage to off-peak hours to help reduce grid strain for the benefit of all in our communities.

The good news for you is that you still have a choice here.

There are four plan options, including the Peak Reward Saver, which looks similar to the plan most customers in Missouri are on now.

The new default plan, the Standard Peak Saver, offers customers a discounted price on their usage for 20 hours a day (For example: Instead of about \$0.14 kWh, Evergy Metro customers will pay \$0.0958 kWh during summer months). That discounted rate will offset the prices customers pay during the peak hours of 4-8 p.m. during summer months. https://www.evergy.com/landing/missouri-rate-plans

Over 70% of Evergy customers are predicted to see their costs stay the same or save money annually on the new Standard Peak Saver without changing usage habits. If customers on this plan choose to shift their usage away from the peak hours, there's potential to save even more on your bills, especially with the discounts during non-peak hours. We encourage you to use our rate comparison tool to see a month-to-month rate comparison based on your last 12 months of usage to help you find the best plan for your needs: https://www.evergy.com/ma/ratecomparison

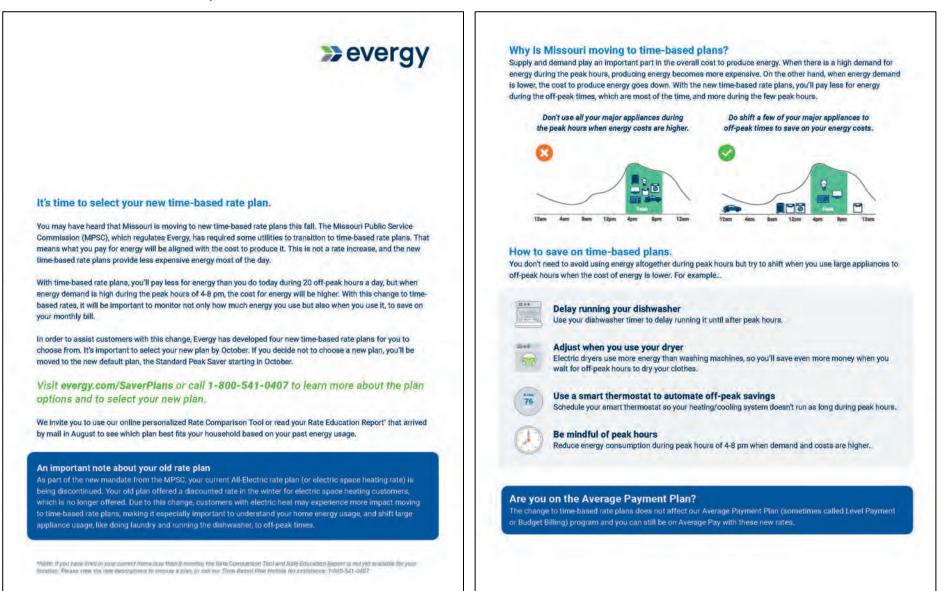
Evergy's mission is to provide reliable, affordable and sustainable energy for you. A resilient energy grid now and in the future is important to us and state regulators. It's what empowers the communities we live in and serve. We hope this offers some understanding about the changes to come, how they may benefit you and why the MPSC has implemented time-based rates in Missouri.

In the comments, we're going to offer answers to some frequently asked questions about timebased rates and your options. Remember to choose from one of the four time-based rate plans by October 1. Don't worry, if you don't choose a plan, you'll be placed on the default Standard Peak Saver plan.

Public

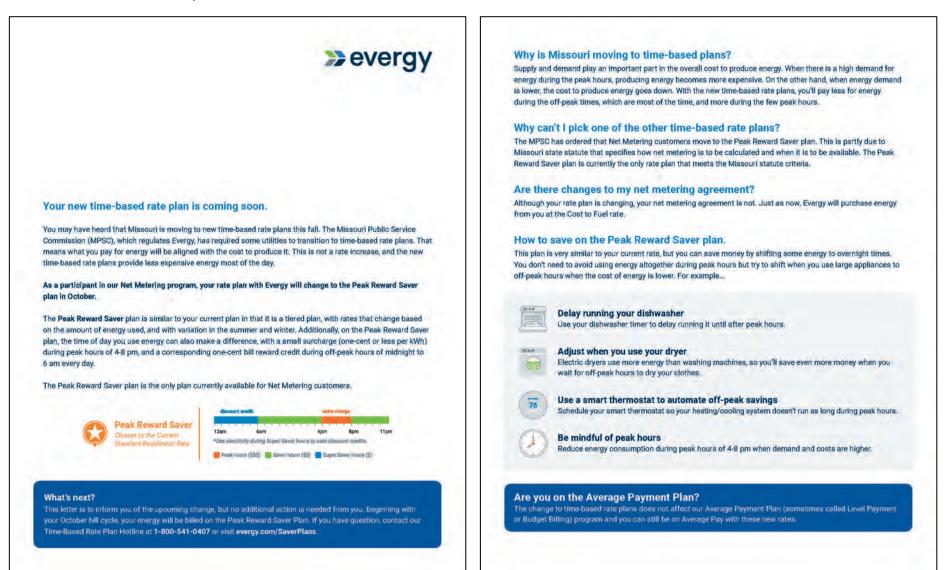
Electric Heat Customers: September Letter

Audience: Customers on the Space Heating Rate ~103,749 Send Date: September 5-15, 2023



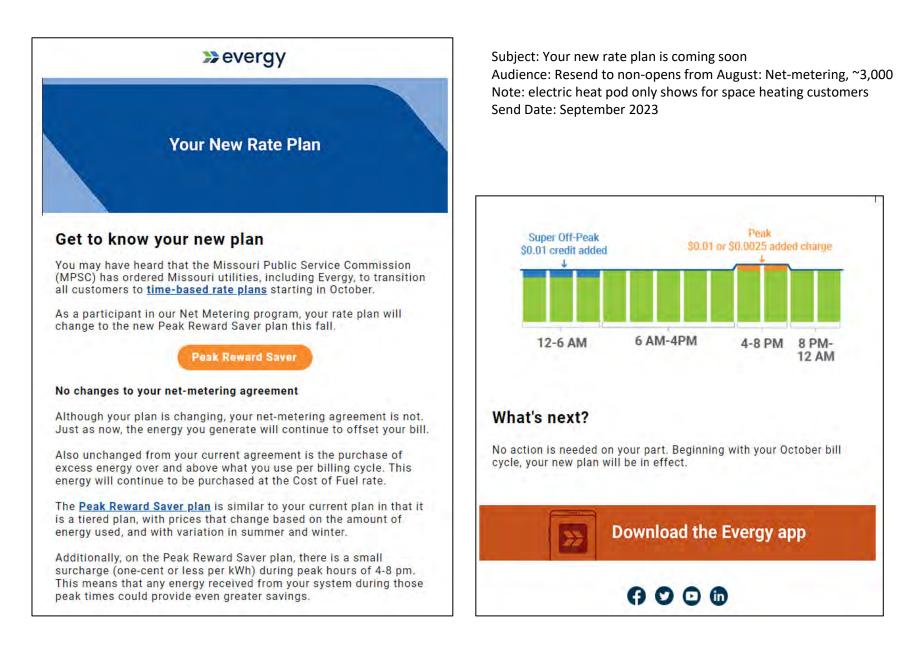
Net Metering Customers: September Letter

Audience: Customers on the Net Metering Rate ~6,766 Send Date: September 5-15, 2023



Public

Net-Metering: September Email



Low Income and Seniors: September Letter

Your current rate plan will be changing.

You may have heard that Missouri is moving to new time-based rate plans this fall. The Missouri Public Service Commission (MPSC), which regulates Evergy, has required some utilities to transition to time-based rate plans. That means what you pay for energy will be aligned with the cost to produce it. This is not a rate increase, and the new time-based rate plans provide less expensive energy most of the day.

To meet the new requirement, Evergy will move you to our new Standard Peak Saver plan in October. No action is needed on your part.

How does the Standard Peak Saver plan work?

• October through May:

During these months, the cost for energy will be lower all day, every day. It's especially lower during super off-peak times from midnight to 6 am.

June through September:

During these summer months, the cost for energy is highest during peak hours of 4-8 pm Monday - Friday. All other times the cost for energy is lower than you pay today.

Tip: To save on your energy bill with this new plan, try to limit the use of large appliances, like the clothes dryer or dishwasher, during the summer months from 4-8 pm Monday through Friday. With this change to time-based rates, it will be important to monitor not only how much energy you use but also when you use it, to save on your monthly bill.

Want a different rate plan?

Evergy has three other time-based rate plans, including our new Peak Reward Saver plan, which is similar to the plan you have today. If you want to switch to one of these other rate plan options or learn which one might be best for your household, we invite you to use our online personalized Rate Comparison Tool or read your Rate Education Report' that arrived by mail in August to see which of the other plan options may be best.

"Note: If you have lived in your current home less than 9 months, the Rate Comparison Tool and Rate Education Report is not yet available for your location. Please new the rate descriptions to choose a plan or call our Time-Based Plan Hotline for assistance' 1-800-541-0407

We're here to help!

>> evergy

- We know rate plans can feel confusing. If you need help, we are here to assist you.
- · Give us a call: 1-800-541-0407 from 7 am to 5 pm Monday through Friday
- Visit us in-person: Evergy Connect from 9 am to 4 pm Monday through Friday 1710 The Paseo Blvd., Kansas City, MO 64108
- · Visit us online: evergy.com/SaverPlans

Why is Missouri moving to time-based plans?

Supply and demand play an important part in the overall cost to produce energy. When there is a high demand for energy during the peak hours, producing energy becomes more expensive. On the other hand, when energy demand is lower, the cost to produce energy goes down. With the new time-based rate plans, you'll pay less for energy during the off-peak times, which are most of the time, and more during the few peak hours.



How to save on time-based plans.

76

You don't need to avoid using energy altogether during peak hours but try to shift when you use large appliances to off-peak hours when the cost of energy is lower. For example...

> Delay running your dishwasher Use your dishwasher timer to delay running it until after peak hours.

Adjust when you use your dryer Electric dryers use more energy than washing machines, so you'll save even more money when you wait for off-peak hours to dry your clothes.

Use a smart thermostat to automate off-peak savings Schedule your smart thermostat so your heating/cooling system doesn't run as long during peak hours.

Be mindful of peak hours Reduce energy consumption during peak hours of 4-8 pm when demand and costs are higher.

Are you on the Average Payment Plan?

The change to time-based rate plans does not affect our Average Payment Plan (sometimes called Level Payment or Budget Billing) program and you can still be on Average Pay with these new rates. Audience: Customers identified as lower income or a senior ~187,293 Send Date: September 5-15, 2023

Seniors & Low Income: September Email



>> evergy

It's time to choose your new rate plan

The Missouri Public Service Commission (MPSC) has required utilities, including Evergy, to change to <u>time-based rate plans</u> by October. We've made it quick and easy to make your choice right now.

We understand that time-based plans are a big change. Evergy is committed to providing the information and tools you need to manage your usage and be successful on your new plan.



How do I change my plan?

If you need help, we are here to assist you.

- · Change your plan online before October.
- Call our rate plan hotline at <u>1-800-541-0407</u> from 7 am to 5 pm Monday through Friday.
- In Kansas City, stop by our <u>Connect Center</u> for in-person assistance.

Evergy is committed to providing the information and tools you need to save the most on these new plans.

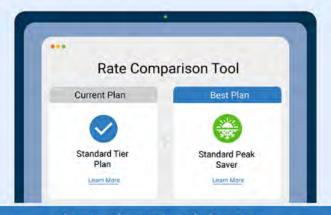
See <u>more details on the Missouri changes</u>, and what they mean for you.

Do I have to pick one?

If you decide not to pick one of the four new plans, you will automatically be assigned to the Standard Peak Saver plan, which is the new default plan for residential customers.

However, that plan might not be the best choice for your household. It's a good idea to look at <u>all four plan choices</u> and make an informed decision.

We have a personalized <u>Rate Comparison Tool</u>* that shows what you would pay per year on each plan.



A note about electric heating

As part of the new mandate from the MPSC, your promotional All-Electric rate plan is being discontinued, and these new time-based plans may impact your home this winter (depending on the weather). There are steps you can take to reduce that possibility.

- 1. Plan to shift some of your large-appliance usage, like laundry and dishwashing, to off-peak times.
- Take time now to seal window leaks, install draft stoppers, and replace any dirty furnace filters.
- 3. Pre-heat your home during the day, taking advantage of lower daytime rates.

The most important tip? Choose the right rate plan. Use our tool to compare last year's usage to what you would have spent on each of the four new plans. Then simply choose the most cost-effective plan.

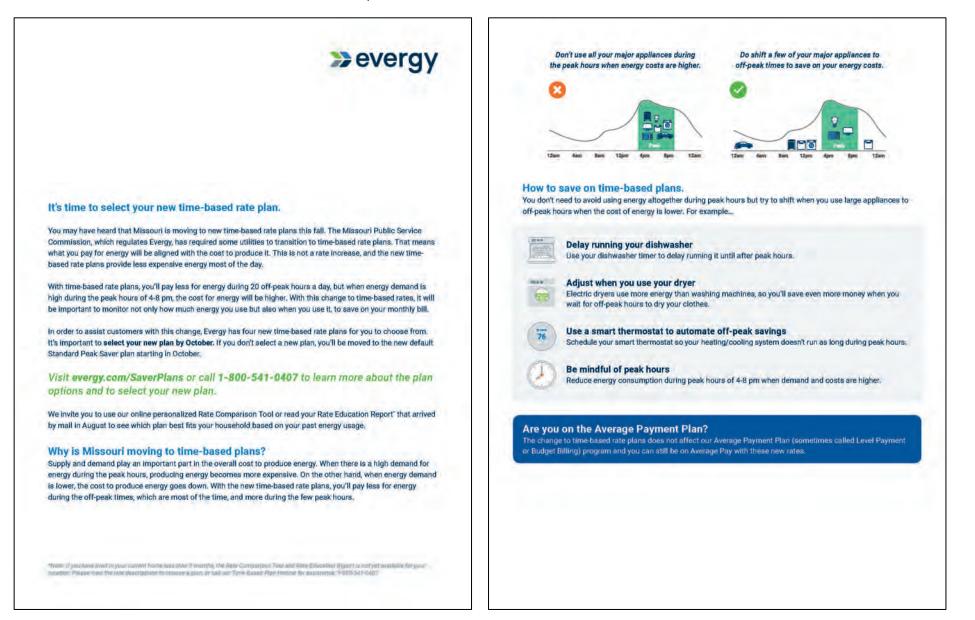
Compare Plans

Subject: Action needed: Update your rate plan Audience: Mo Residential seniors and low income, ~70,000 Note: electric heat pod only shows for space heating customers

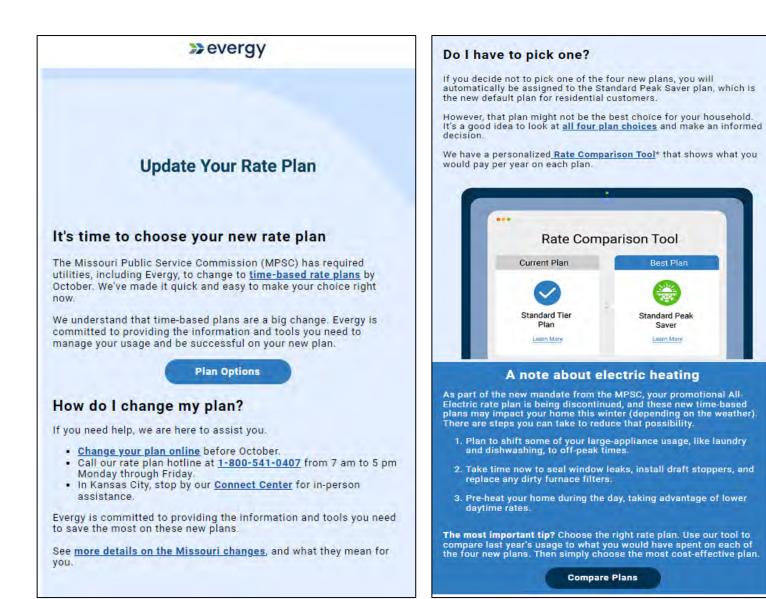
Send Date: September 2023

Non-Digital Customers: September Letter

Audience: Customers identified at non-digital ~32,708 Send Date: September 5-15, 2023



Non-Saver: September Email

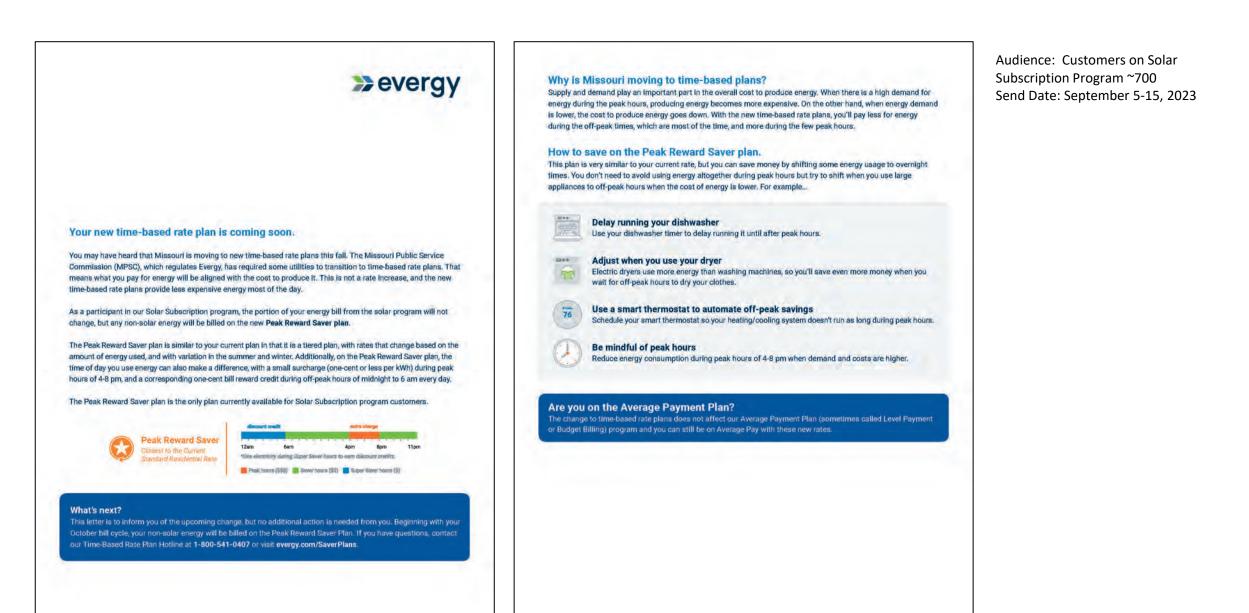


Subject: Action Needed: Update your rate plan Audience: Mo Residential who are not expected to save on a new TOU plan, ~70,000

Note: electric heat pod only shows for space heating customers Send Date: September 2023

Public

Solar Subscription Customers: September Letter



Solar Subscription: Email



You may have heard that the Missouri Public Service Commission (MPSC) has ordered Missouri utilities, including Evergy, to transition all customers to <u>time-based rate plans</u> starting in October.

As a participant in our Solar Subscription program, your rate plan will change to the new Peak Reward Saver plan this fall.

Peak Reward Saver

The <u>Peak Reward Saver plan</u> is similar to your current plan in that it is a tiered plan, with rates that change based on the amount of energy used, and with variation in summer and winter.

Additionally, on the Peak Reward Saver plan, there is a small surcharge (one-cent or less per kWh) during peak hours of 4-8 pm. There is also a one-cent discount on energy used between midnight and 6 am. Subject: Your new rate plan is coming soon Audience: Solar Subscription Customers ~600. Resend to customers who did not open in August Send Date: September 2023

What's next?

No action is needed on your part. Beginning with your October bill cycle, your new plan will be in effect.

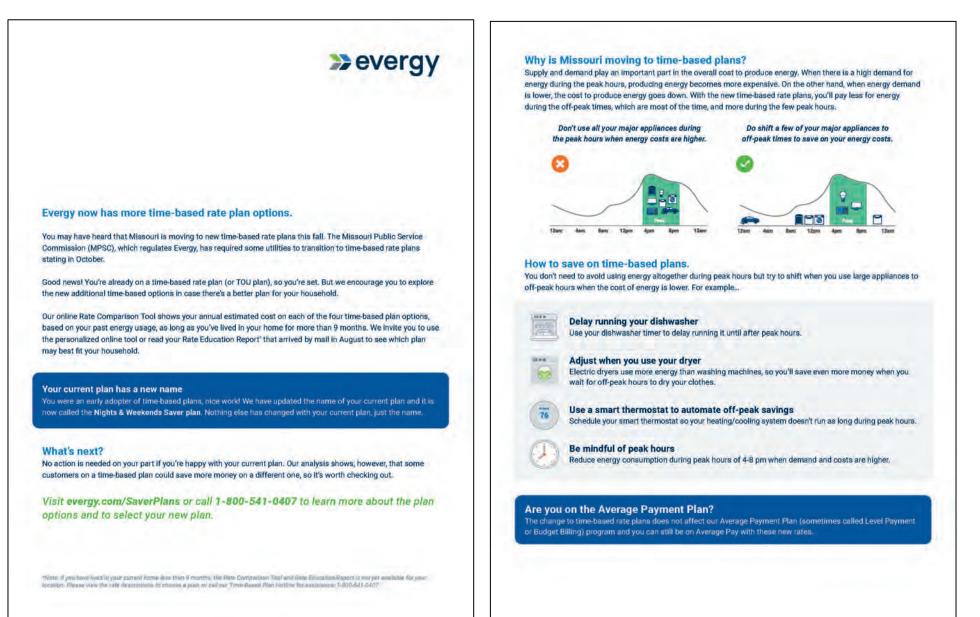
Can I pick one of the other time-based plans?

You may have heard that additional time-based plans are available to Missouri customers.

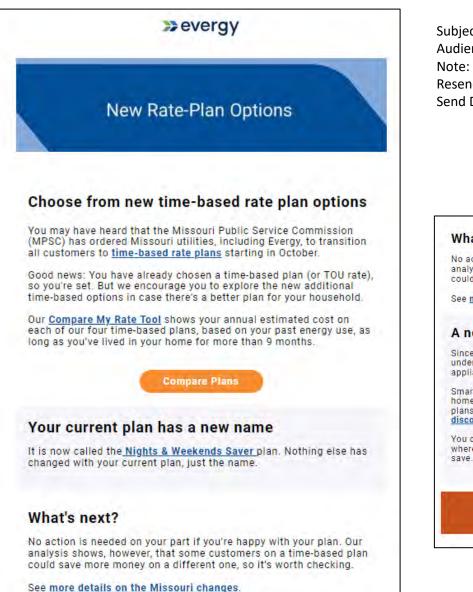
Currently, the Peak Reward Saver plan is the only plan compatible with Solar Subscription. However, we will reach out as other plan choices become available.

TOU Pilot Customers: September Letter

Audience: Customers who participated in the TOU Pilot Program ~7,000 Send Date: September 5-15, 2023



Pilot TOU Customers: September Email



Subject: Are you on the best plan for your home Audience: Mo Residential that are already on a TOU plan prior to Jan 1, 2023, ~3,000 Note: electric heat pod only shows for space heating customers Resend to non-opens from August Send Date: September 2023

What's next?

No action is needed on your part if you're happy with your plan. Our analysis shows, however, that some customers on a time-based plan could save more money on a different one, so it's worth checking.

See more details on the Missouri changes

A note about electric heating

Since your home uses electric heat, it's especially important to understand how your home uses energy, and to shift largeappliance usage like laundry and dishwasher use to off-peak times.

Smart thermostats can be a huge benefit, allowing you to create a home heating schedule that optimizes usage around time-based rate plans. If you don't have a smart thermostat, Evergy offers <u>free and</u> <u>discounted models</u>.

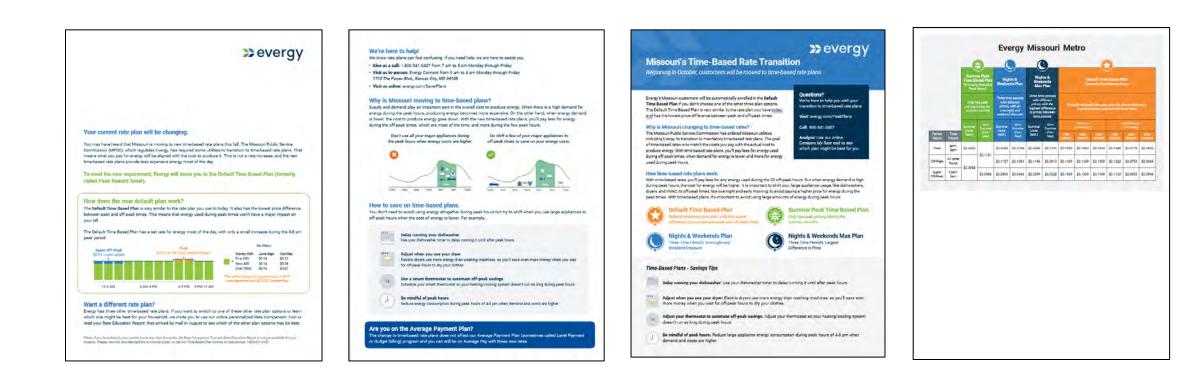
You can start by using our <u>Home Profile tool</u>, which can show you where your home uses energy, along with suggestions on how to save.



Download the Evergy app

Request for Information: Packet Mailed by Request

Audience: Customers who requested to be sent additional information Send Date: August - Present



TOU Overview Video

Uses: used on website and paid media advertising Live: September 2023 Note: Additional videos on individual plans coming soon

https://www.youtube.com/watch?v=YUDNcE9WTBM



Radio and Streaming Audio

Audience: Missouri Radio Stations, Missouri streaming audio customers Live: September 2023

Announcer-read spot

VO: Hey, [Radio Talent Name], here. If you're a Missouri resident like me, things are changing with your energy bill. That's because in October, Missouri is being mandated to move to time-based rate plans.

So what's that mean for us? Well, due to demand, we'll pay more for energy during peak hours. BUT, during the other 20 offpeak hours, we'll actually pay less.

Evergy has four time-based rates to help make the switch. They'll even recommend the best plan for you based on your usage history.

Learn more at evergy.com/myrate.

Produced spot

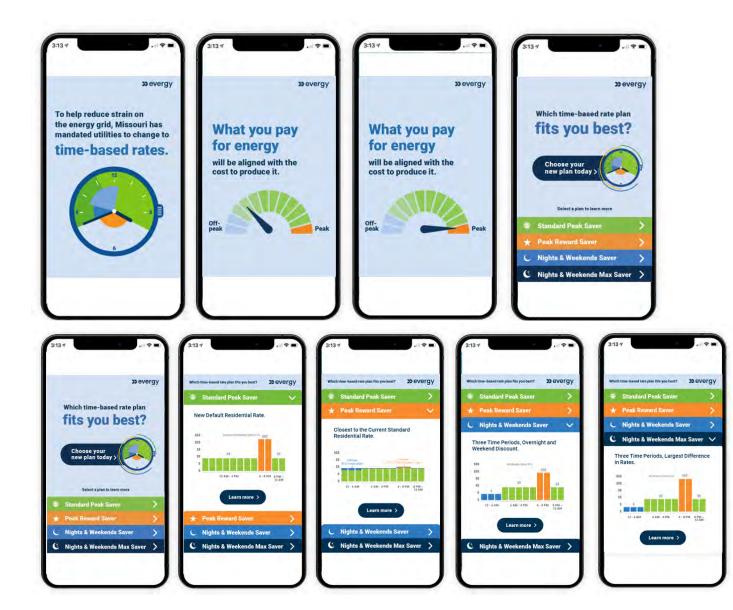
VO: Hey Missouri, have you heard? Missouri electric utilities, including Evergy, are being mandated to move to time-based rates beginning this October.

So what's that mean for you? Well, to help reduce the strain on the power grid you'll pay more for energy during peak hours. BUT, during the other 20 off-peak hours, you'll actually pay less.

Evergy has four time-based rates to help Missouri residents make the switch. To find the plan that best fits your lifestyle, check out our personalized "Rate Comparison" tool at evergy.com/myrate.

Digital Ad - Undertones

Audience: Missouri Residential Customers Live: October

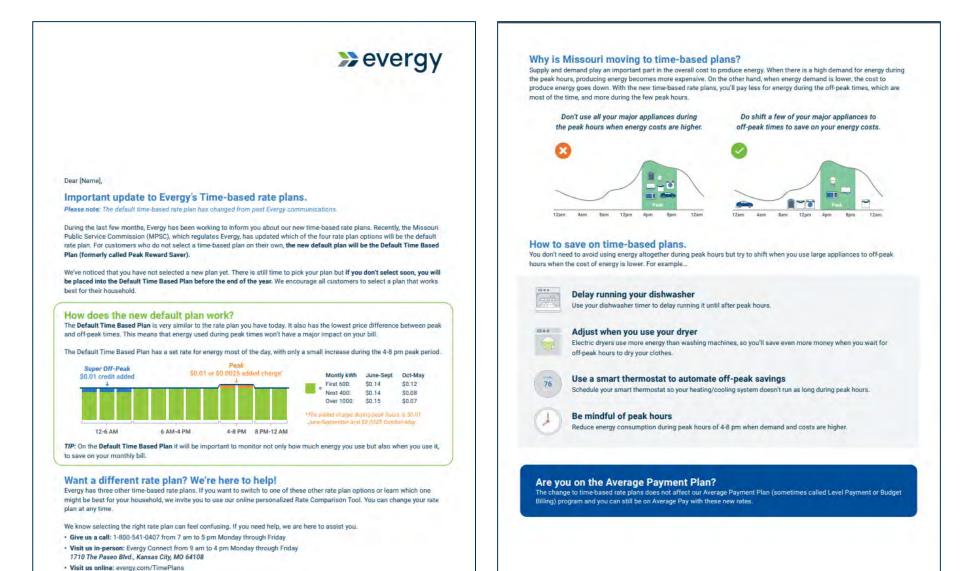


Animation: A quick, visual intro will engage viewers with our ad. We begin on a clock with rotating hands. The clock then transitions to a meter visual, illustrating low and then high energy usage. Our prompt animates in as each plan name enters on its unique color bar from the right. Once all plans have appeared, the bars stack on top of each other and become accordion tabs. The CTA message/button appears with a subtle rotation of the color wheel to encourage the viewer to tap.



Default Plan Change letter

Audience: Customers who have not yet selected a rate. ~380,000 Send Date: October 9-14, 2023





Default Plan Change Email

Audience: Customers who have not yet selected a rate. Send Date: October 9-18, 2023

>> evergy

Changes to the default time-based plan

By now, you know that <u>Missouri is changing</u> to time-based rate plans this fall. You can choose from one of four new plans, or if you do not select one on your own, you will automatically be moved to the default plan.

Recently, the Public Service Commission (MPSC), which regulates Evergy, has updated which of the four rate plans will be the "default" plan. The new default plan will be the <u>Default Time Based Plan</u> (formerly called the Peak Reward Saver plan).

Same on Past				Montly KWs First 600 Next 400: Over 1000:	Juna - Sept 50 14094 50 14094 30 16094	Cot-May 30 12233 30 07532 30 06681
124.414	6.459-8717	2.6700	8.74A	-	1.127	Anne of Art.

We requested this change based on feedback from customers. Among the four plans, the Default Time Based Plan is the most like Evergy's previous standard plan. It has the lowest price difference between peak and off-peak times.

This means that energy used during peak times won't have a major impact on your bill.

The Default Time Based Plan has a set rate for energy most of the day, with only a small increase during the 4-8 pm peak period.

Want a different plan?

It's not too late to choose one of the other time-based plans.

We have a personalized <u>Rate Comparison Tool</u> to help you choose the plan that's best for your home, based on your prior year's energy usage.



How do I change my plan?

If you need help, we are here to assist you.

- · Change your plan online.
- Call our special hotline at <u>1-800-541-0407</u> from 7 am to 5 pm Monday through Friday.
- In Kansas City, stop by our <u>Connect Center</u> for in-person assistance.

We understand that time-based plans are a big change. Evergy is committed to providing the information and tools you need to save the most on these new plans.

See more details on the Missouri changes, and what they mean for you.

Are you on the Average Payment Plan?

The change to time-based rate plans does not affect our <u>Average</u> <u>Payment Plan</u> (sometimes called level pay or budget billing). You can still be on the Average Payment Plan with these time-based rate plans.

Download the Evergy app



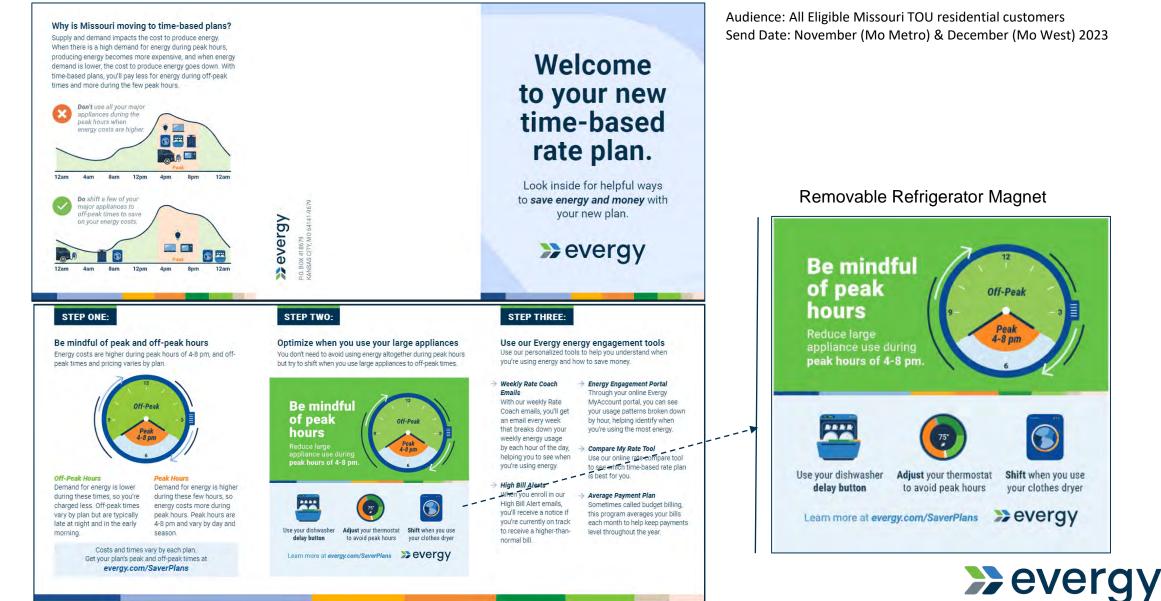


Phase 3 – Success and Transition

October, November and December – *Still In-Process*



Welcome Kit Postcard with Magnet



Public



March Community

-35

1 Cont

Weekly Rate Coach Emails

Audience: All Eligible Missouri TOU residential customers with emails Send Date: About a week after signing up for TOU



Billing Communication

Audience: Mo Residential with paperless billing Send Date: November 2023

November Bill Insert

>> evergy

Your new time-based rate plan is now starting. We're here to help!

Learn more about your rate plan at evergy.com/TimePlans

Note: Recently, the Missouri Public Service Commission (MPSC), which regulates Evergy, has updated which of the four rate plan options will be the default rate plan. If you did not select a time-based plan, your plan will be the Default Time Based Plan (formerly called Peak Reward Saver). You can change your rate plan at any time.



Be mindful of peak and off-peak hours

You don't need to avoid using energy altogether during peak hours but try to shift when you use large appliances to off-peak times.



rate plans.

Optimize when you use your large appliances

Reduce large appliance use during peak hours of 4-8 pm.







Use your dishwasher delay button Adjust your thermostat

Shift when you use Set your EV or other appliances your clothes dryer to charge overnight

Here to help you with time-based \rightarrow

Evergy has personalized tools to help you find ways to shift some of your energy usage, manage costs, or choose another rate plan option that best fits your household. Our Average Payment Plan program (sometimes called budget billing) averages your bills each month to help keep payments level and consistent throughout the year. → With our weekly Rate Coach Emails, you'll get an email every week that breaks down your weekly energy usage by each hour of the day. Not receiving these emails? Sign up online or give us a call. → Use our online Rate Compare Tool to see which time-based rate plan is best for you. Check back to see if a different rate may be best for you as your energy usage changes.

Customer Survey Results

Internal Monthly Survey and Third Party Survey

>evergy





Time-Based Rate Campaign Tracker

Missouri residential customer survey (23-0013) September 2023





Methodology

Evergy's Missouri Residential Customers

- Random sample of Missouri residential customers with email on file
- Evergy emails survey to 30,000 unique customers each month
- Same questionnaire sent each month with 40 questions

Month	Completes		
June	557		
July	831		
August	702		
September	813*		

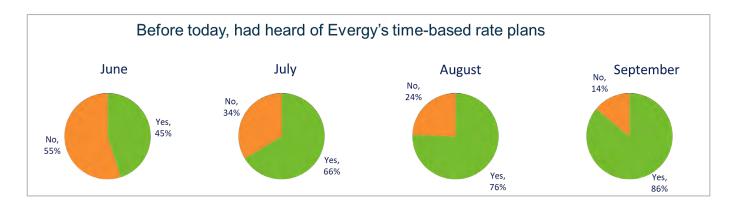
* September completes as of 9/25

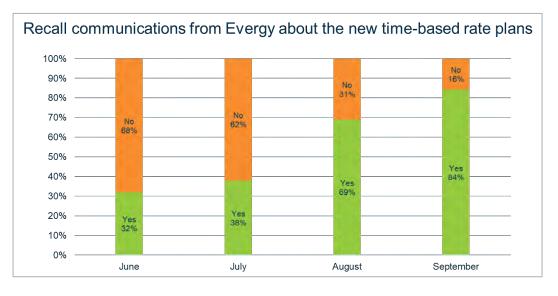
Evergy Mandated Time-Based Rate Campaign

Executive Summary

Evergy's Time-Based Rate Campaign has proven to be successful in creating awareness among Missouri residential customers.

- In September, 86% of Missouri residential customers had heard about Evergy's time-based rates. That is a 78% increase from the baseline measurement in June.
- The number of Missouri residential customers who recall Evergy communications about the new time-based rates has more than doubled in the past few months (increased from 32% to 84%)
- Knowledge of Evergy's time-based rate plans has started to increase. The details of the time-based rates have just recently started to be communicated in this phase of the campaign.

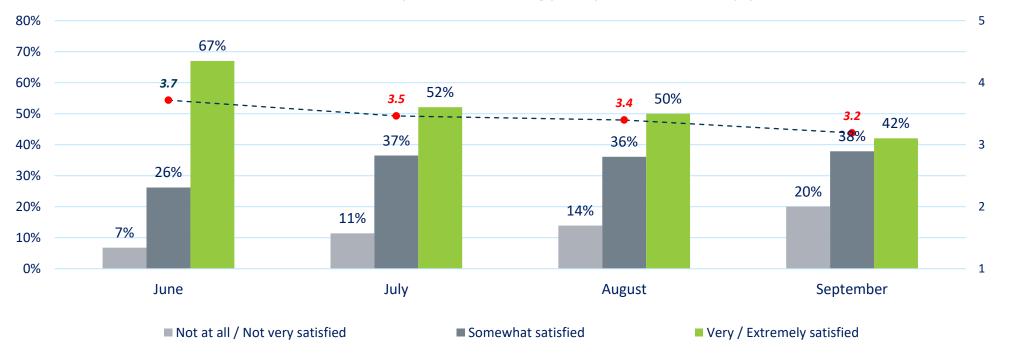






Customer Satisfaction with Evergy

Satisfaction is slowly declining like our other research results have been showing



Overall, how satisfied are you with Evergy as your electricity provider?

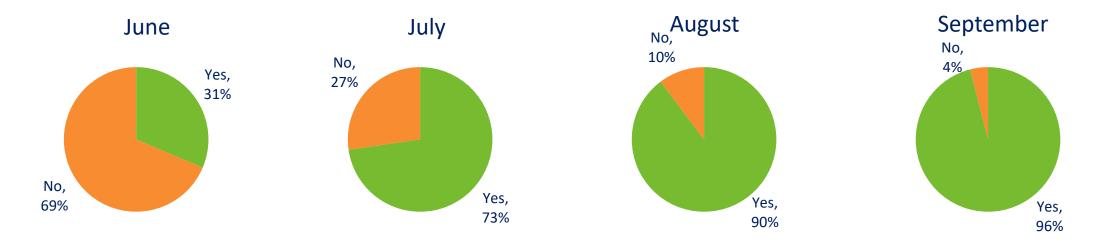


84

Seen or Heard of New Rate Options

In September, almost all customers had seen or heard about Evergy's new rate options

Seen or heard anything recently about Evergy offering new rate plan options to customers?

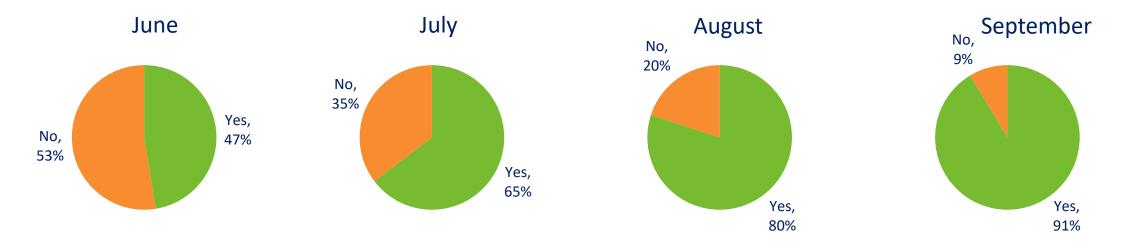




Awareness of Evergy Currently Offering Choices

Nine out of ten customers are aware that Evergy offers choices in rate plans

Aware that Evergy currently offers you choices of different types of rate plans?





Project 23-0013: Missouri Mandatory TOU_Q7 - Are you aware that Evergy currently offers you choices of different types of rate plans?

Familiarity with Evergy Rate Plans

Familiarity with Evergy's rate plan offerings continues to increase



Familiarity with the different type of rate plans available from Evergy

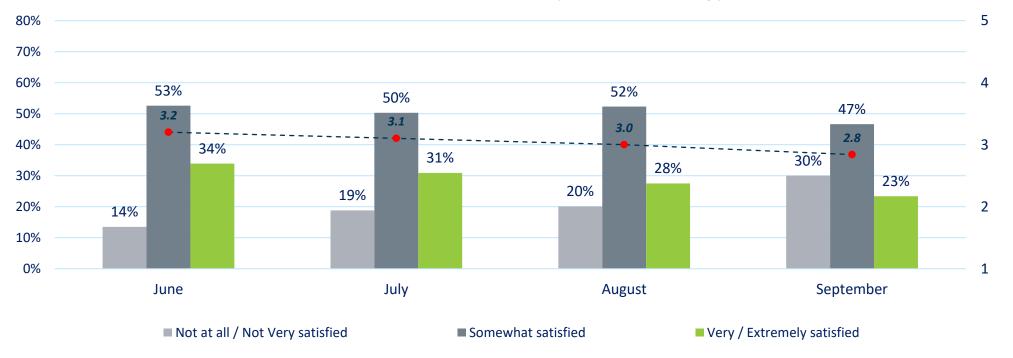
I know they exist but don't know anything about them / I know a very little bit about them

I know a little bit about them

I know a good amount about them / I know a lot about them

Customer Satisfaction with Current Rate Plan

Satisfaction with current rate plan has slowly declined over the past few months



Satisfaction with current rate plan from Evergy

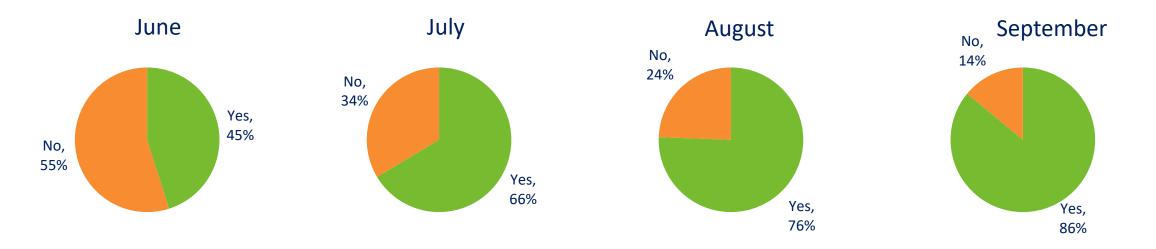


Project 23-0013: Missouri Mandatory TOU_Q12 - How satisfied are you with your current rate plan from Evergy?

Heard of Evergy's Time-Based Rate Plans

Almost nine out of ten customers heard about Evergy's time-based rate plans

Before today, had heard of Evergy's time-based rate plans

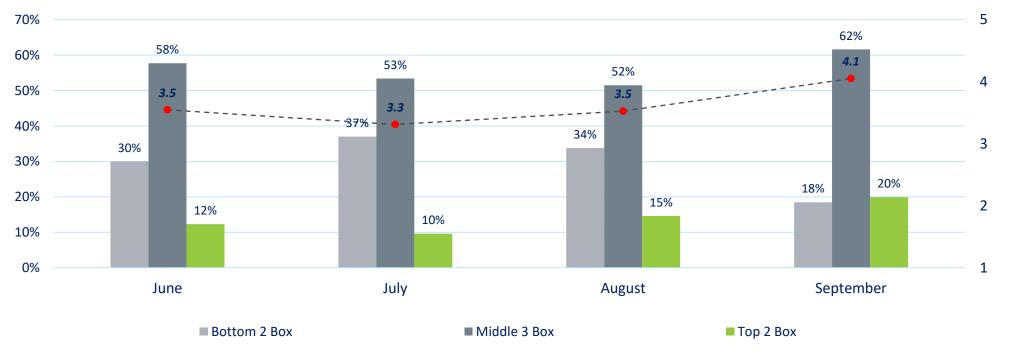




Project 23-0013: Missouri Mandatory TOU_Q13 - Before today, have you ever heard of Evergy's time-based rate plans? This would be a rate plan where the costs of electricity will vary based on the time of day that you use it.

Knowledge of Evergy's Different Time-Based Rate Plans

Knowledge of Evergy's time-based rate plans has started to increase at this point in the communications campaign

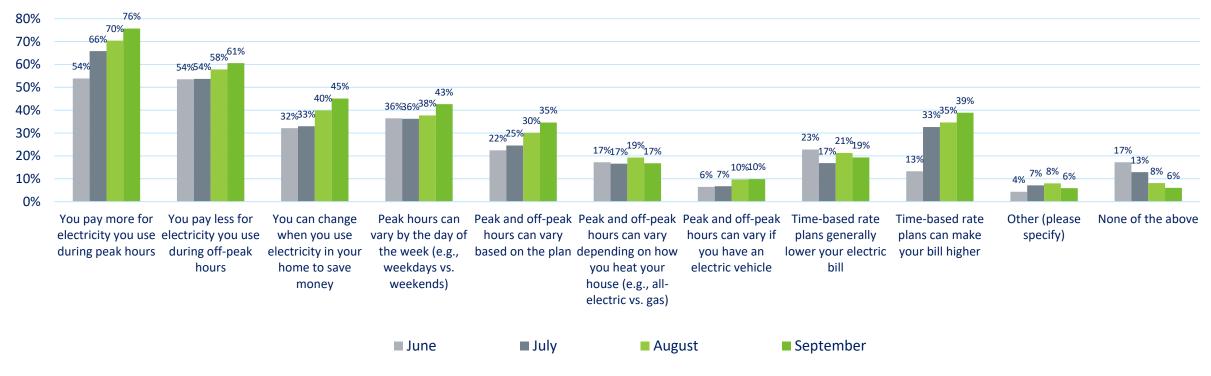


Knowledge of Evergy's different time-based rate plans



Project 23-0013: Missouri Mandatory TOU_Q14 - How would you rate your knowledge of the different time-based rate plans that Evergy allows you to choose from?

Statements Believed To Be True About Time-Based Rates



Believed to be true about time-based rates



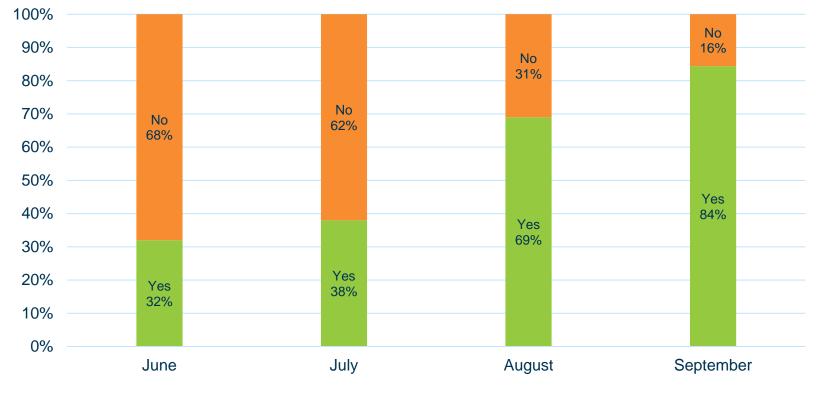
Project 23-0013: Missouri Mandatory TOU_Q15 - Based on anything you know or believe to be true, which, if any, of the following apply to time-based rate plans?

91

Recall Communications About Time-Based Rate Plans

Four out of five customers recall communications about Evergy's time-based rate plans

Recall communications from Evergy about the new time-based rate plans



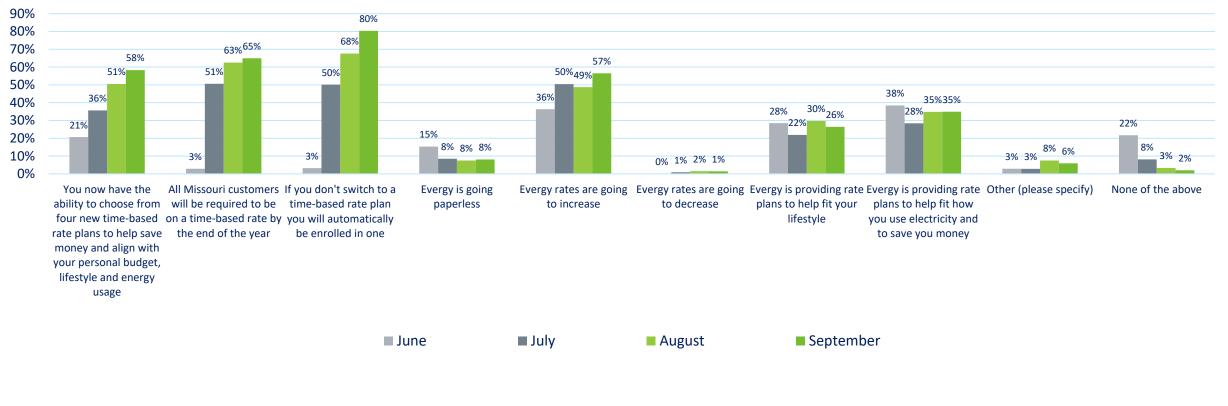


92

Project 23-0013: Missouri Mandatory TOU_Q16 - Do you recall any communications from Evergy about the new rate plans where the costs of electricity will vary based on the time of day that you use it?



Awareness of time-based rate changes continue to increase



Changes to your Evergy electric service

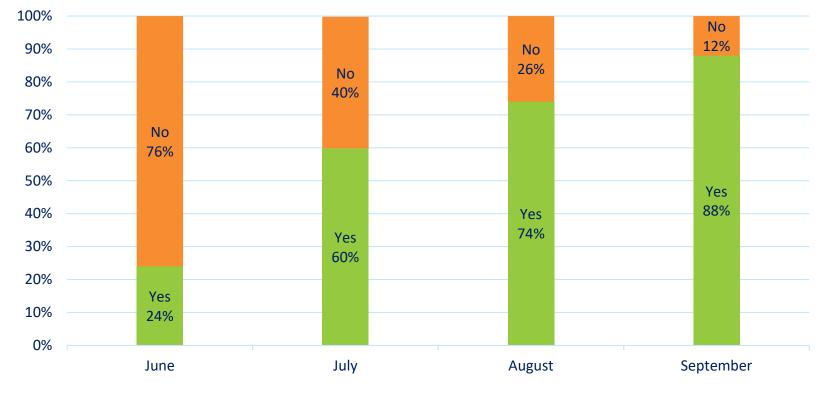
evergy

Project 23-0013: Missouri Mandatory TOU_Q17 - Which, if any, of the following changes to your Evergy electric service have you heard about?

Cost of Electricity Will Vary Based On Time Of Day Awareness

The number of customers who are aware that cost of electricity will vary based on time of day by end of 2023 has more than tripled since June

Aware cost of electricity will vary based on the time of day by the end of 2023



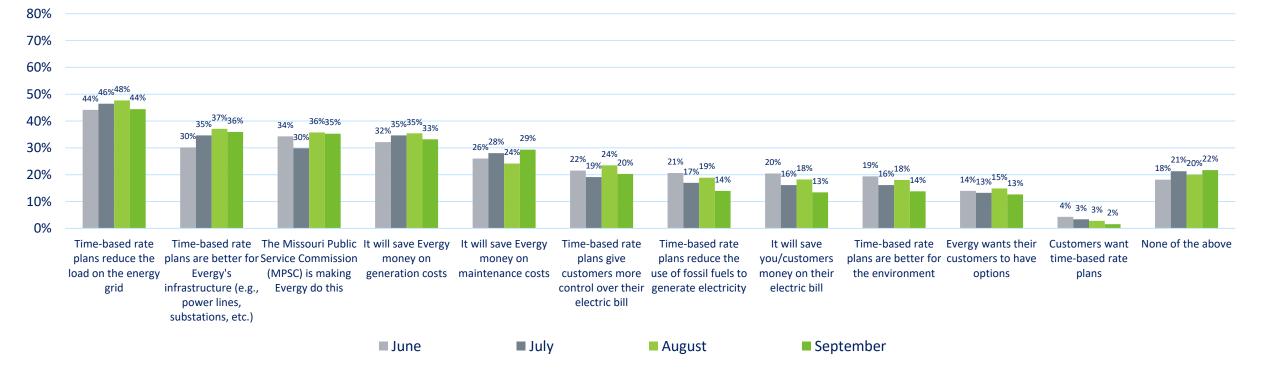


Project 23-0013: Missouri Mandatory TOU_Q19 - Before today, were you aware that your cost of electricity will vary based on the time of day that you use it by the end of 2023?

Reasons for Switching to Time-Based Rates

Customers perception is that time-based rates benefit Evergy more than the customers

Reasons you believe Evergy is switching customers to a time-based rates



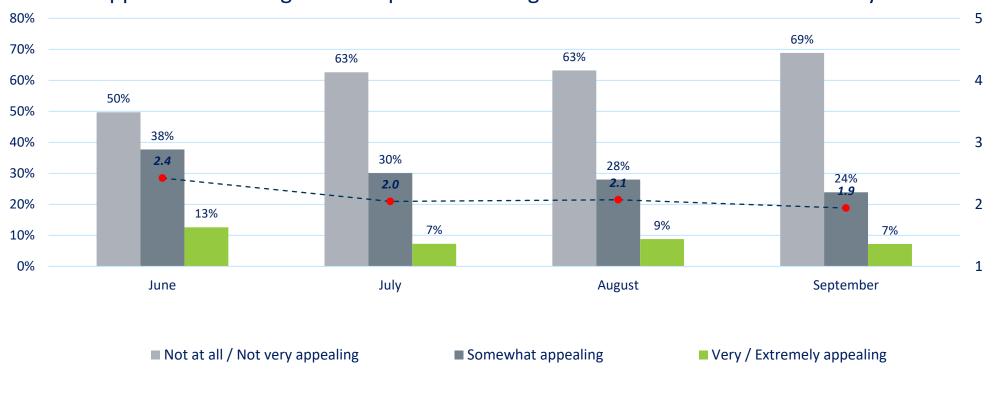


Project 23-0013: Missouri Mandatory TOU_Q23 - For which, if any, of the following reasons do you believe Evergy is switching customers to a time-based rate plan?

95

Appeal of Switching to Time-Based Rate

More than two-thirds (69%) of customers indicated switching to time-based rates is <u>Not very appealing</u> or <u>Not at all appealing</u>



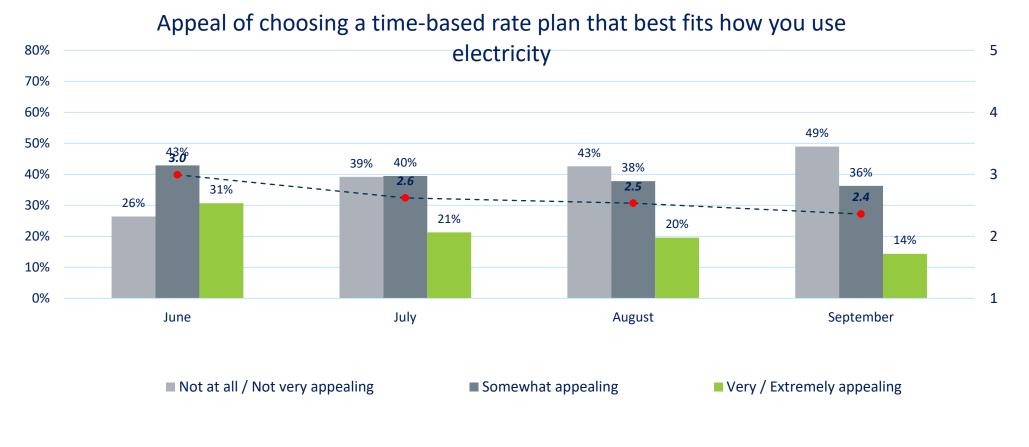
Appeal of switching to a rate plan that charge different amounts for electricity

evergy

96 Project 23-0013: Missouri Mandatory TOU_Q24 - How appealing is the idea of switching to a rate plan where you get charged different amounts for electricity used at different times of day?

Appeal of Choosing a Time-Based Rate Plan

The number of customers who find the idea of choosing a time-based rate plan to be appealing has declined over the past four months



evergy

97

Project 23-0013: Missouri Mandatory TOU_Q25 - Evergy customers are going to have a choice of time-based rate plans so they can select the one that best fits their lifestyle. How appealing is the idea of being able to choose the rate plan that best fits how you use electricity?

Concern About Switching to Time-Based Rate Plan

The number of customers who are <u>Very concerned</u> or <u>Extremely concerned</u> about switching to time-based rates has remained fairly flat

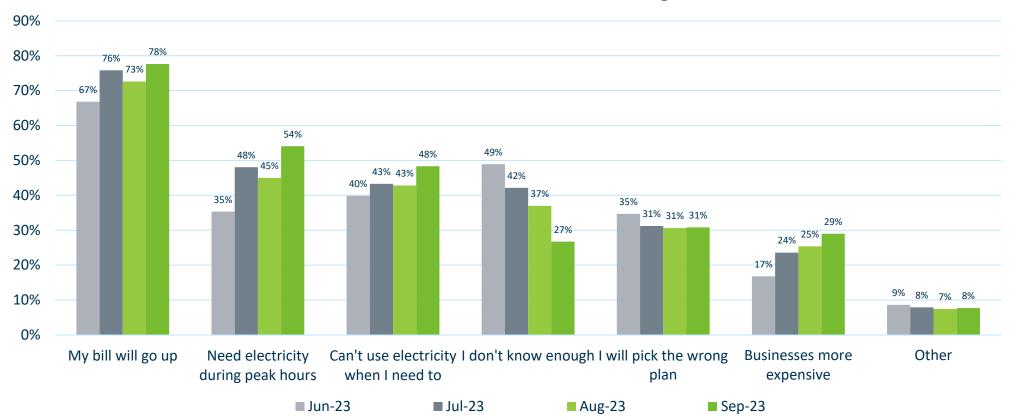


Concern about moving to a time-based rate plan

>> evergy

98 Project 23-0013: Missouri Mandatory TOU_Q26 - How concerned, or not concerned, are you about moving to a rate plan where the costs of electricity will vary based on the time of day that you use it?





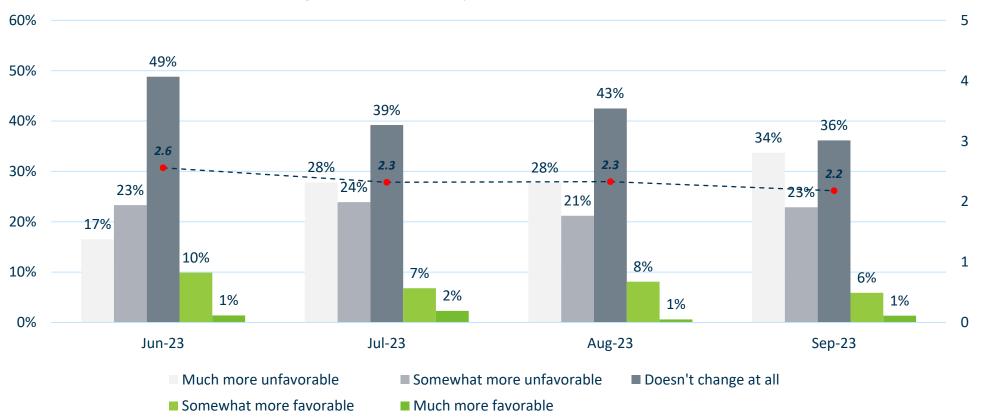
>> evergy

Public

What Concerns about Switching

99 Project 23-0013: Missouri Mandatory TOU_Q27) (IF Q26 = Somewhat, Very, Extremely Concerned) What concerns, if any, do you have about switching to a rate plan where the costs of electricity will vary based on the time of day that you use it?

Change in Evergy Favorability due to Time-based Rates



Change in Favorability due to Time-based Rates



100 Project 23-0013: Missouri Mandatory TOU_Q33) How does switching to a rate plan where the costs of electricity will vary based on the time of day that you use it change your opinions of Evergy?

Third Party Quarterly Survey





TOU Customer Education Campaign Awareness & Understanding



Pre-Campaign Baseline

May 2023



Objectives & Methodology

Research Objectives

To help Evergy measure the impact and understand how the TOU campaign is performing in order to further educate customers, as well as:

- Measure awareness of the transition to a Time of Use rate
- Determine understanding of/familiarity with Evergy's specific TOU rate plans and the appeal of multiple rate plans to fit customers' lifestyles
- Measure overall satisfaction with Evergy as provider and current rate plan
- Monitor customers' opinions and perceptions of time-based rate plans, and reactions to Evergy making this change

Research Methodology

A 15-minute, online survey was conducted in May 2023 among n=600 respondents.

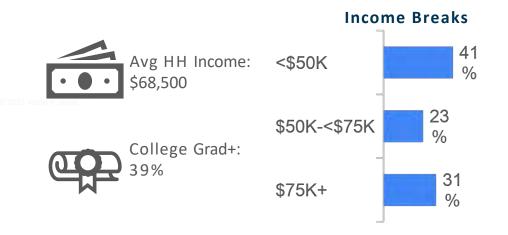
Respondents were screened to be:

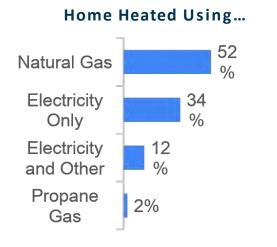
- 18+ years old
- Live within target ZIP code list
- Sole or joint decision-maker for energy decisions for the household
- Evergy is current electricity supplier
- If renting, electric bill must not be included in the rent



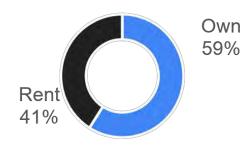
Respondent Profile



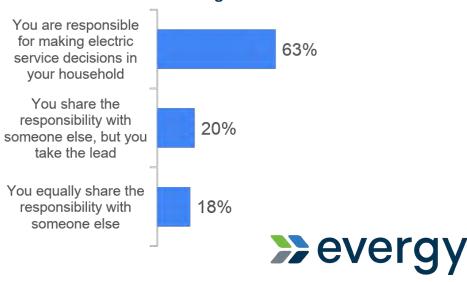




Rent or Own



Responsibility in Electric Service Decision-Making



Public



Current **Evergy** Satisfaction + TOU Education Campaign Implications

Key Findings: Evergy Satisfaction

Strategic TOU Education campaign implications:

-

- Currently, higher levels of satisfaction of Evergy are related to customers' feelings of a mutually beneficial relationship and tangible savings that they feel they are in control of, indicating a way in for the TOU Education campaign strategies and messaging to support maintaining customer satisfaction.
- The most satisfied customers currently are also the most media aware and engaged customers, paying attention to both information coming from and about Evergy, as well as engaging with Evergy's web tools. These customers will likely both remain highly engaged throughout the TOU Education campaign period and pay attention to both what we are saying and what others are saying as well.
- On the flip side, those customers who are least satisfied will likely remain that way if they are not engaged (with TOU or other brand messages) via new and different tactics from Evergy. Currently, they are not media aware nor proactively engaging, not utilizing any current rate plans, or web tools from Evergy. There is an opportunity to focus customer education tactics targeting the least satisfied customers to convert them to a higher level of engagement and satisfaction via the TOU Education campaign. Creating comms tactics that recognize their points of difference, and come alongside them in new ways—through new media tactics, through community engagement tactics and through social and increased strategic search tactics—will give Evergy a new point of engagement.
- It will be important to monitor satisfaction levels of **Electric-only heat source customers**, as they are currently more satisfied than other heat source customers and will need more specific information on TOU impacts. Therefore, a **targeted communication strategy for this customer segment is recommended**.



Key Findings: Current Evergy Satisfaction

Top 2 box satisfaction among all electric customers is 57% with the most satisfied customers sharing the following characteristics:

- Age 65+ (66%)
- HHI \$75K+ (63%)
- Electric-only heat source customers (59%)
- Homeowners (61%)
- High levels of familiarity with current Evergy rate plans (77%)
- Indicate that they have previously selected an Evergy rate plan (62%)
- Are satisfied with the current rate plan they have selected (95%)
- Find future TOU plan descriptions appealing (79%)
- Have seen/heard of TOU options before (64%)
- Are currently aware that Evergy offers choices (64%)
- Believe that their current rate plan is saving them money (80%)
- Have awareness of web tools (61%)

And importantly, the description of the upcoming TOU plans made them feel more positively inclined toward Evergy (70%)



Public

Base: Total Respondents (n=600) Q10. Overall, how satisfied are you with Evergy as your electric provider?



Current Rate Plan A&U, Selection & Satisfaction

Current Rate Plan Awareness & Familiarity Levels

Current Rate Plan Awareness

Current rate plan awareness sits at 45%, and peaks with customers over the age of 65 (53%) and higher HHIs (\$75K+ at 51%).

Those who are generally aware of rate plans are highly engaged customers:

79% have seen or heard about offerings
88% indicate knowledge about different choices that they have in their Evergy
74% indicate that they have recall of communications from
64% are aware of the upcoming TOU mandate
68% are aware of web tools

Curr21% of customers indicate that they "know a lot" or "a good amount"

Whil	about the current rate
from	plans
Evergy43% of custome	's indicate that they know "very little" or "know they exist b
anything about them."	
The profiles of customers	who indicate TTB levels of Familiarity are slightly different

from those with TB levels of Rate Plan Awareness:

- Age 34–65 (24%)
- HHI of below \$50K (22%) and above \$75K (25%)

The profiles of customers who indicate BTB levels of Familiarity have the following character

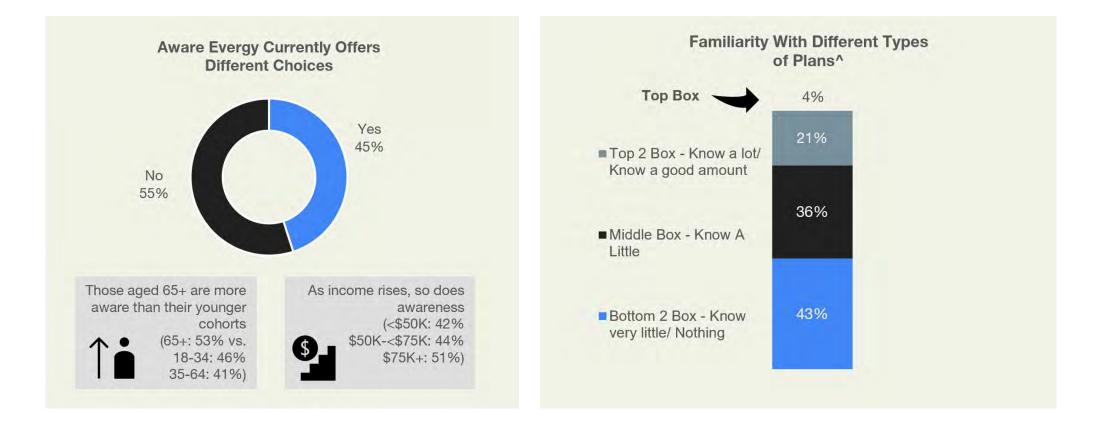
-	Are younger:	Age 18–34 (52%)
-	Have lower HHI levels:	HHI below \$50K (46%)
-	Are generally less satisfied:	B3B current satisfaction with Evergy (52%)
-	Aren't currently enrolled in a rate plan:	62%
-	Are not demonstrating active engagement with TOU descript	ions/Do not find the TOU rate plan descriptions
	appealing:	47%
-	Are concerned about having to switch to a rate plan:	47%
-	Are not media engaged/Have low recall levels of any commu	nication from Evergy:
		51%
-	Have low prior awareness of the upcoming TOU mandate:	52%
-	Are not aware of Evergy's web tools:	51%
-	Opinion remained unchanged after description of upcoming	FOU rate plans: 48%

Base: Total Respondents (n=600); Base: Aware of Different Types of Rate Plans (n=270)^

Q14. Are you aware that Evergy currently offers you choices of different types of rate plans?/Q15. How familiar are you with the different

types of rate plans available from Evergy?

Current Rate Plan Awareness & Familiarity Levels



Base: Total Respondents (n = 600); Base: Aware of Different Types of Rate Plans (n=270)^ Q14. Are you aware that Evergy currently offers you choices of different types of rate plans?/Q15. How familiar are you with the different types of rate plans available from Evergy?

Current Rate Plan Selection/Activation

Current Rate Plan Selection/Customer Activation

Currently, only 28% of respondents indicate that they actively selected their current rate plan from a set of options provided by Evergy.

Those who have done so are more likely to be:

- Age 65+ (35%)
- Electric+ customers (41%)
- Familiar with rate plans overall (84%)
- More satisfied than those who have not chosen a current rate plan (31% vs. 25% B3B)
- Satisfied with the rate plan they have chosen (39%)
- Find future TOU plan descriptions appealing (39%)
- Are concerned with switching rate
- Are aware that Evergy offers customers choices (46%) AND feel highly knowledgeable about those choices (73%)
- Pay attention to messages from Evergy 48% recall of previous communications and are aware of upcoming TOU mandate
- Currently believe they are saving money with their current rate plan (54%)
- Are aware of web tools (48%)
- The description of the upcoming TOU plans made them feel more positively inclined toward Evergy (37%)

Base: Total Respondents (n=600); Base: Aware of Different Types of Rate Plans (n=270)^ Q16. Did you actively select your current rate plan or did Evergy assign you to a default rate plan? Q17. What electric rate plan did you choose?

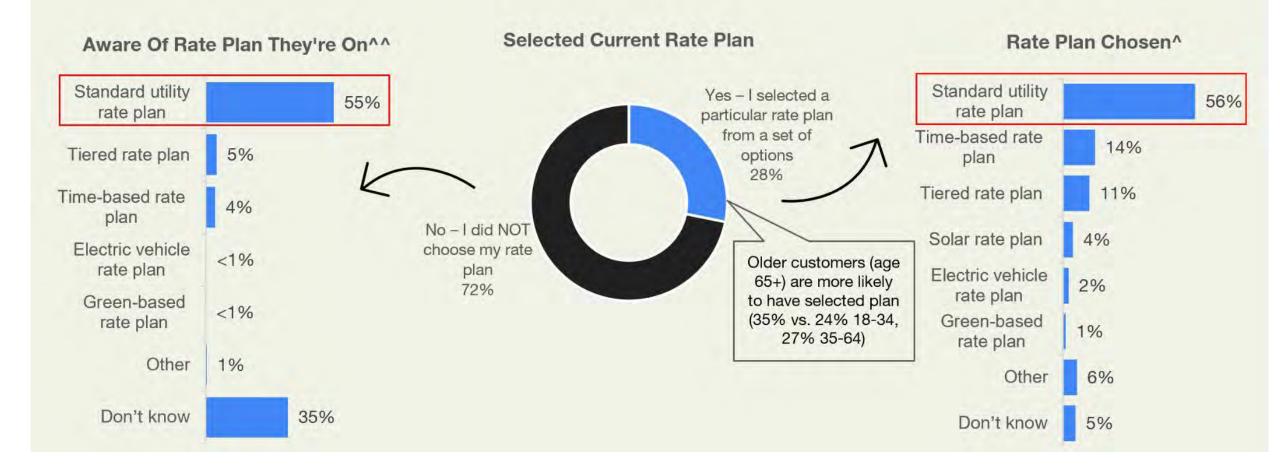
Current Rate Plan Selection/Customer Activation

56% of respondents indicate they are currently in the "standard utility rate plan." Of the 44% who have actively selected a plan:

Time-based rate plan (e.g., Time of Use, Time of Day, etc.)	14%
Tiered rate plan (e.g., multiple pricing levels based on energy use)	11%
Solar rate plan (e.g., net metering, community solar, etc.)	4%
Electric vehicle rate plan	4%
Green-based rate plan (e.g., 100% renewable, incremental blocks of renewable energy, carbon balance, green power, wind choice, etc.)	2%
Other	6%
Don't know	4%



Current customers are not very "rate plan savvy." TOU communications will have to work very hard to change this paradigm.



Base: Total Respondents (n=600); Base: Selected Plan (n=169)[,]; Base: Did Not Select Plan (n=431)[,] Q16. Did you actively select your current rate plan or did Evergy assign you to a default rate plan?/Q17. What electric rate plan did you choose?/ Q18. Do you know what electric rate plan you are on?

evergy



Current Rate Plan Satisfaction

Whether they chose it themselves or not, there is a moderate level of satisfaction with the current rate plan, though those who actively chose a plan have much higher satisfaction, suggesting knowledge of options makes customers feel empowered and ultimately happier with their choice.

- Age 65+ (47%)
- Electric-only home heat customers (49%)
- Overall TTB levels of satisfaction with Evergy (66%)
- Familiar with current rate plans (72%)
- Feel they selected the rate they are currently paying (55%)
- Find future TOU plan descriptions appealing (71%)
- Are less concerned with switching rate plans than other segments (41% indicate no concern, with 37% indicating some level of concern)
- Are aware that Evergy offers customers choices (52%) AND feel highly knowledgeable about those choices (85%)
- Pay attention to messages from Evergy 53% recall of previous communications and are aware of upcoming TOU mandate 52%
- Currently believe they are saving money with their current rate plan (71%)
- Are aware of web tools (53%)
- The description of the upcoming TOU plans made them feel more positively inclined toward Evergy (53%)



Current Rate Plan Satisfaction





Base: Total Respondents Q19. How satisfied are you with your current rate plan from Evergy?



Baseline Time of Use Awareness

Key Findings: Baseline Time of Use Awareness

Strategic TOU Education campaign implications:

Communication around TOU rate plans has not had impact yet on the vast majority of customers. Yet for those customers who are aware, direct channels from Evergy are the MOST EFFECTIVE at driving TOU awareness, specifically:

- Direct mail (33%)
- Bill insert (29%)
- An email from Evergy (28%)

Urgency is a breakthrough message more than a general stand-alone TOU message is—**deadline awareness** has the potential to impact actual customer behavior/conversion.

While awareness of web tools is currently low (only one-quarter of customers in total), use of these tools has a positive impact on TOU appeal. The more likely a customer is to use online tools from Evergy, the more likely they are to find the current descriptions of TOU appealing, so a heavy CTA rotation for web tool use is a good marker of engagement, and should work hard to drive increased plan conversion.



Baseline Time of Use Unaided Awareness

Unaided awareness levels of upcoming TOU rates are generally very low, with fewer than one-quarter (24%) of all customers with any level of awareness of "Evergy new rate plan options to customers."

Customers with greater than 24% unaided awareness of "new rate plan options" have the following characteristics:

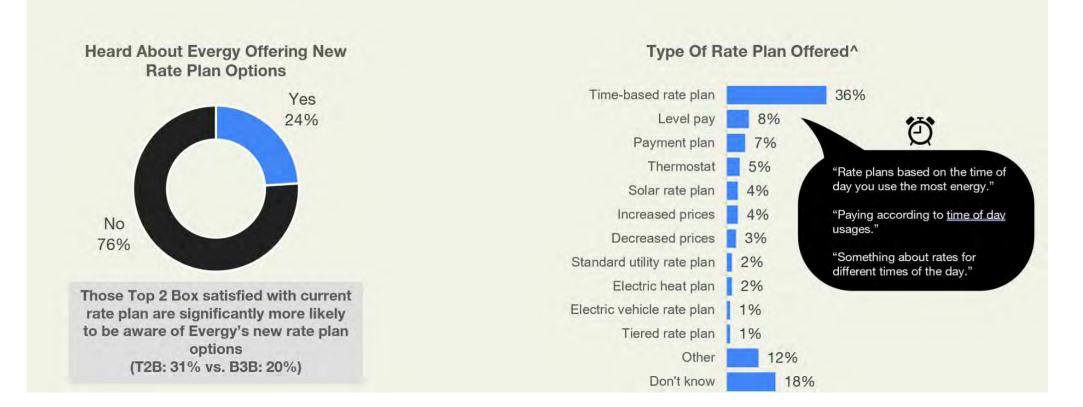
- Age 65+ (29%)
- HHI level of \$50K-\$75K (26%)
- Overall + satisfaction with Evergy (28%)
- Are currently aware that Evergy offers customers choices (43%)
- Feel knowledgeable about the choices currently offered by Evergy (77%)
- Have high level of recall of previous communications from Evergy (50%)
- Currently familiar with other Evergy rate plans (49%), and time-based rate plans specifically (36%)
- Are currently enrolled in a rate plan (36%), are satisfied with the rate plan in which they are currently enrolled (31%) and believe that their rate plan is saving them money currently (34%)
- Find the descriptions of the new TOU rate plans appealing (32%)
- Find choosing their "best fit" rate plan appealing (27%)
- Are aware of Evergy's web tools (42%)
- The description of the upcoming TOU plans made them feel more positively inclined toward Evergy (30%)



Base: Total Respondents (n=600); Base: Heard of New Rate Plan (n=146)^

Q12. Have you seen or heard anything recently about Evergy offering new rate plan options to customers?

Baseline Time of Use Unaided Awareness



Base: Total Respondents (n=600); Base: Heard of New Rate Plan (n=146)^

Q12. Have you seen or heard anything recently about Evergy offering new rate plan options to customers?/Q13. What type of new rate plans is Evergy offering customers?

Baseline Time of Use Aided Awareness

Aided awareness levels of time-based rates are higher than unaided awareness, but still generally low, with just over one-third (36%) of all customers with any level of prior awareness of "Evergy's time-based rate plans."

Customers with greater than 36% aided awareness of "Evergy's time-based rate plans" have the following characteristics:

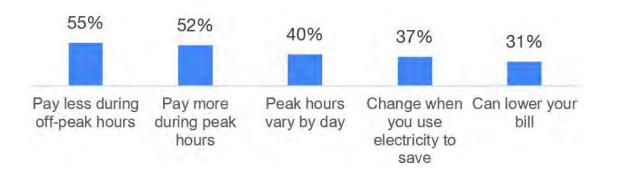
Age 65+ (50%) HHI level of \$50K-\$75K (40%) Homeowners (41%) Overall + satisfaction with Evergy (41%) Currently familiar with Evergy rate plans (71%) Selected their current rate plan (55%) Are satisfied with their current rate plan (48%) Find future TOU plan descriptions appealing (41%) Are concerned with switching their current rate plan to a new one (42%) Have previously seen or heard rate plan communications (66%) Have high level of recall of previous communications from Evergy (78%) Are currently aware that Evergy offers customers choices (62%) Feel knowledgeable about the choices currently offered by Evergy (100%) Have prior awareness of new rate plans coming before the end of 2023 (60%) Are aware of Evergy's web tools (59%)

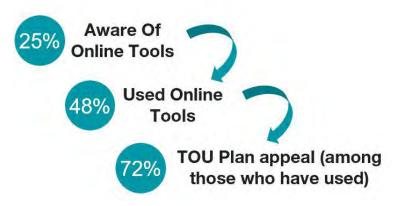


Base: Total Respondents (n=600)

Baseline Time of Use Awareness

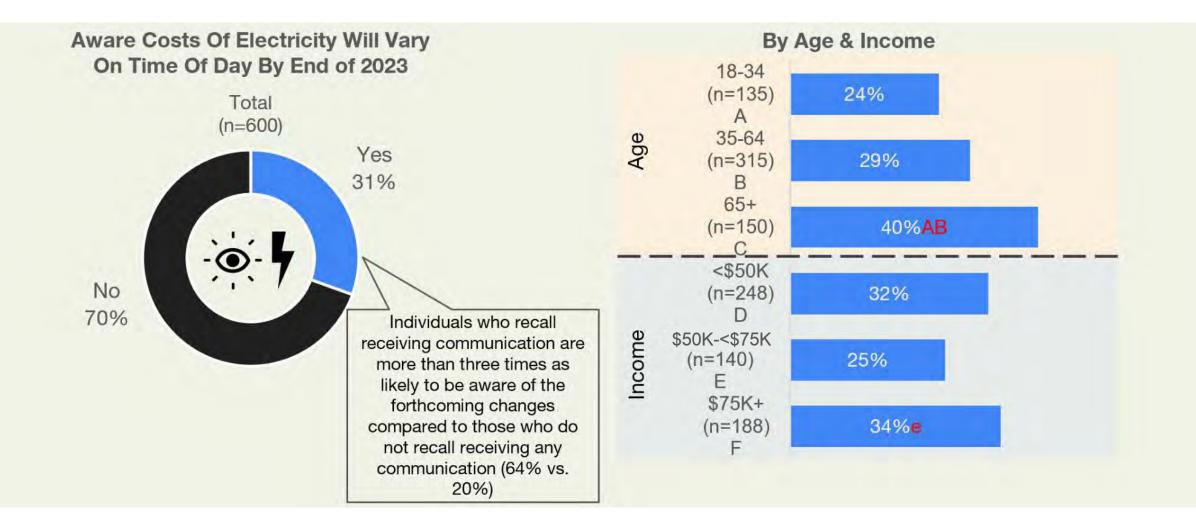
- Customers have a general sense of what time-based rates are—that you pay less during off-peak hours and more during peak hours—but most are unaware of the details.
- Most Evergy customers (70%) are similarly unaware that time of use plans will be required by the end of 2023; however, the majority of those who recall receiving communication from Evergy are aware of the 2023 deadline.
 - Awareness of the deadline increases with age; those at the highest and lowest ends of the income bands are more likely to be aware.
- Awareness and usage of online tools is low, but those who have used them are much more likely to find TOU plans appealing.







Baseline Time of Use Awareness





Base: Total Respondents Q26. Refere today, were you aware that the costs of electricity will yary based on a

Q26. Before today, were you aware that the costs of electricity will vary based on the time of day that you use it be the end of 2023?



Key Message Category by Age

	TOTAL (n=600)	l 18-34 l (n=135) l A	35-64 (n=315) B	65+ (n=150) C
You pay less for electricity you use during off-peak hours	55%	47%	54%	65%AB
You pay more for electricity you use during peak hours	52%	41%	52% <mark>A</mark>	60%Ab
Peak hours can vary by the day of the week	40%	41%	37%	44%
You can change when you use electricity in your home to save money	37%	39%	35%	39%
Time-based rate plans generally lower your electric bill	31%	39%BC	30%	26%
Peak and off-peak hours can vary based on the plan	28%	28%	26%	32%
Peak and off-peak hours can vary depending on how you heat your house	28%	33%	26%	28%
Time-based rate plans can make your bill higher	12%	19%B	8%	13%
Peak and off-peak hours can vary if you have an electric vehicle	11%	19% BC	9%	9%
Other	3%	3%	4%	2%
None of the above	12%	10%	13%	11%



Base: Total Respondents Q22. Based on anything you know or believe to be true, which, if any, of the following apply to time-based rate plans?

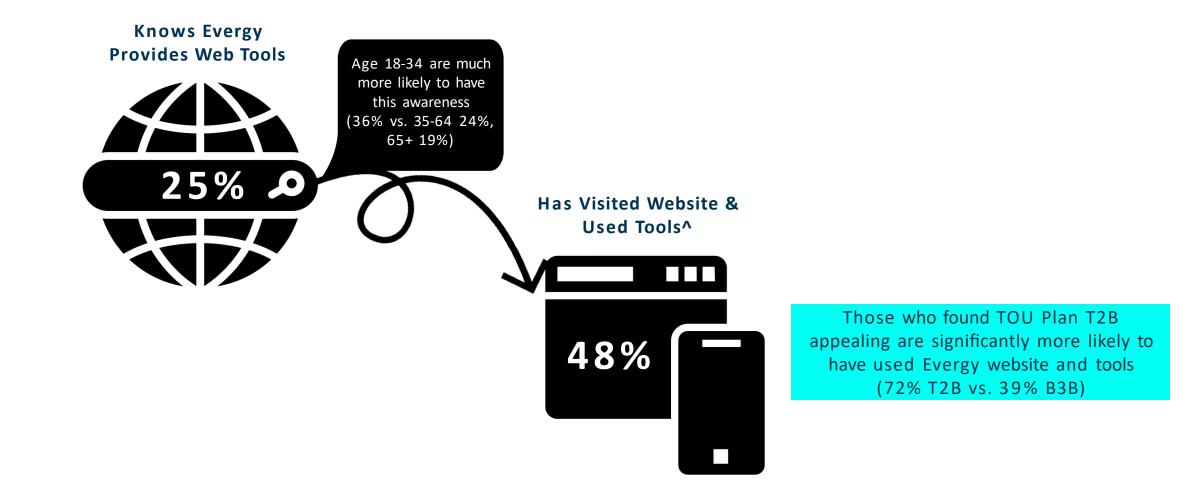




Base: Total Respondents (n=600); Base: Heard About/Have TOU Plan (n=245)^; Base: Recall Information About TOU Plans (n=206)

Q23. Do you recall any communications from Evergy about the new rate plans where the costs of electricity will vary based on the time of day that you use it?/Q24. Which, if any, of the following changes to your Evergy electric service have you heard about? Please be sure to select anything you may have already told us about in a previous question./Q25. Where did you hear about these changes to that rate plans from Evergy?

>>>> Web Tool Awareness + TOU Appeal



Base: Total Respondents (n=600); Base: Aware Of Tools On Website (n=152)^

Q37. Did you know that Evergy is providing tools on their website which you can use to understand your electricity usage to help you choose the time-based rate plan which is best for you?/ Q38. Have you visited the Evergy website and used any of the tools?



Time of Use Plan Description Reactions

Key Findings: Reactions to TOU Descriptions

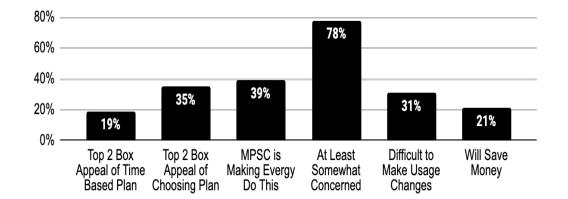
At initial presentation, customers **do not like the idea of switching to a plan where energy costs vary**; however, when presented with the idea that they can **choose a plan suited to their usage**, **appeal nearly doubled** (though is still quite low).

This is all grounded by the fact that customers also admit they simply do not know enough to feel comfortable:

- Few are aware of the tools available to help them choose the right plan.
- Nearly one-third think it will be difficult to change their electric use to fit a new plan.
- Few believe a new time-based plan will save them any money.

Customers are hungry for information about time-based plans, mainly how much it will cost them, when the peak hours are, and how it will impact their bills.

Given their high level of satisfaction with their current plans, the large majority have at least **some degree of concern** about switching, which is driving the **lack of appeal** of these plans.



The uncertainty has led one-third of customers to say if they are forced to switch to a new plan, they will think less favorably about Evergy.

Messages from the message hierarchy study that **support choice and cost-savings**, as well as **highlight the simplicity in sign-up and to change**, may mitigate the inherent uncertainty for customers, and increase the potential positive impact.



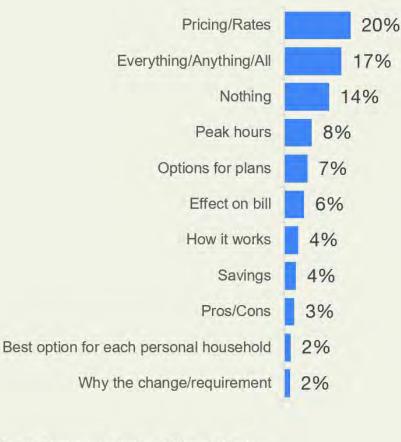
Reactions to TOU Descriptions

		TOTAL (n=600)	Received Communication From Evergy (n=143)	18-34 (n=135) A	35-64 (n=315) B	65+ (n=150) C
>	Top 2 Box Appeal of switching to a rate plan where you get charged different amounts for electricity used at different times of day	19%	26%	19%	20%	17%
	Top 2 Box Appeal of choosing the rate plan that best fits how you use electricity	35%	36%	41% <mark>c</mark>	35%	31%
)	Top 2 Box concern about moving to a rate plan where the costs of electricity will vary based on the time of day that you use it	32%	34%	27%	32%	35%
¥	Top 2 Box perceived level of ease to make changes to electric usage to fit with new rate plan	26%	34%	30%	25%	24%
5	% Who think new rate plan will save them money	21%	33%	29% <mark>BC</mark>	19%	15%
	Top 2 Box more favorable opinion of Evergy due to time-based plans	24%	33%	28% <mark>C</mark>	24%	18%

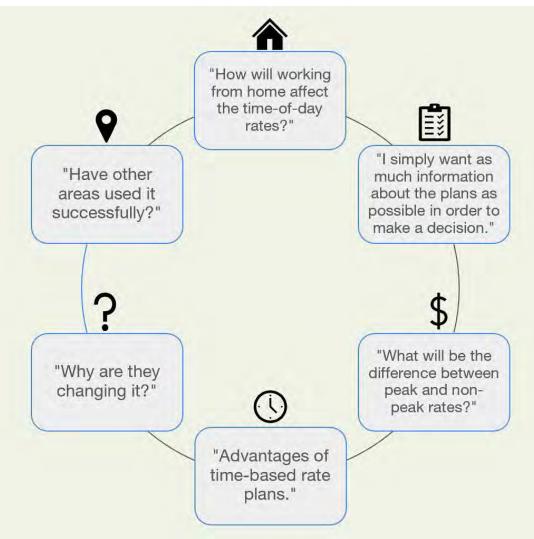


Base: Total Respondents Qs 30, 31, 32, 34, 35, 39

Reactions to TOU Descriptions



Note: Responses below 2% not shown





Base: Total Respondents (n=600) Q28. What, if anything, would you like to know about time-based rate plans before it is required to choose one?



Why Time of Use, Impact on Evergy Perception

Key Findings: Why TOU, Impact on Evergy Perception

The survey also identified unaided and aided customer awareness of why the change to TOU was occurring.

Q27: Why do you think Evergy needs to change all of their customers to enroll in a time-based plan?

Customers believe a variety of reasons are driving the change to a TOU plan. Unaided, customers are equally likely to think TOU is for the customer's benefit (conserve, reduce cost) as for Evergy's (more profit, reduce cost). The single-largest response was that they don't know.

Reducing the load on the energy grid is the top reason among all groups, the youngest cohorts being the only exception with more jaded responses. Top reasons cited highlight the belief that this switch provides benefits to Evergy (cost savings, infrastructure improvements which are disconnected from customer benefit generally), rather than customer-centric reasoning (save customers money, give more control).



Key Findings: Why TOU, Impact on Evergy Perception

Strategic TOU Education campaign implications:

Filling in the knowledge gap—about <u>what</u> TOU is, customer benefits of TOU, and <u>how</u> simple TOU is—utilizing high-impact messages from the message hierarchy study will help to change current perceptions.

WHAT TIME OF USE IS

- Time of use will **offer different pricing plans** so we can choose the way we save energy to lower our bills.
- A time of use program gives me **more control** over my energy bill to reduce costs.
- Customers on this plan will have **more control** over our costs by choosing when we use electricity.
- A time of use rate program provides me **choices**.
- When I use electricity is just as important as how much electricity I use.

HOW TIME OF USE WORKS

- Time of use offers **specific hours a day** when electricity can be used at the lowest rate.
- TOU rates **can help me save money** if I use less energy during peak times when people use it most.
- I can **choose to use cheaper energy** when demand is lower.
- **Every house is different**, and my savings will depend on how much I am able to shift the times when I use the most electricity.
- All it takes is some **planning and attention** to my energy use in order to save money.





Description (Seen by respondents prior to open ended prompt)

Missouri is requiring Evergy customers to shift to a time-based rate plan where they are charged different rates depending on the time of day they use electricity by the end of 2023. Customers who do not select one of the new rate plans will automatically be enrolled in a default timebased rate plan.

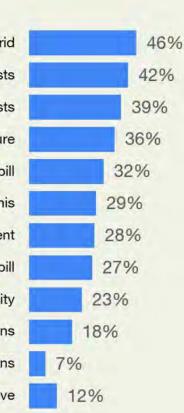
Char	nge
Conserve energy	149
More profit	11%
Reduce cost for Evergy	9%
Reduce cost for customer	8%
Law	5%
Fairness	4%
Ease of operations	3%
Prevent blackouts	3%
Encourage energy efficiency	3%
Protect environment	3%
Protects the power grid	2%
Control	2%
Other	8%
Don't know	17

Perceived Rea Char		• "To save energy and lower costs depending on peak
Conserve energy More profit uce cost for Evergy e cost for customer Law Fairness	14% 11% 9% 8% 5% 4%	 usage." "To reduce the stress placed on the power grid during peak hours and events." "So, people become more aware of when and how they use their energy." "Primarily because the state of Missouri is requiring it, but also because the plans encourage efficiency among customers."
Ease of operations Prevent blackouts e energy efficiency rotect environment ects the power grid Control Other		 "To make more money for the company on their end but also to make it seem more appealing for their customers current and future ones altogether." "I don't think they need to change all their customers to a time-based plan. The customer should be able to choose if they want a time-based plan or a standard plan." "No, everyone is not on the same schedule, nor does everyone have the same power needs."
Don't know	17%	Note: Responses below 2% not sho





Time-based rate plans reduce the load on the energy grid
It will save Evergy money on generation costs
It will save Evergy money on maintenance costs
Time-based rate plans are better for Evergy's infrastructure
It will save you/customers money on their electric bill
The Missouri Public Service Commission (MPSC) is making Evergy do this
Time-based rate plans are better for the environment
Time-based rate plans give customers more control over their electric bill
Time-based rate plans reduce the use of fossil fuels to generate electricity
Evergy wants their customers to have options
Customers want time-based rate plans
None of the above



This statement is believed by nearly twice as many people aged 65+ (60%) vs. those aged 18-34 (31%)



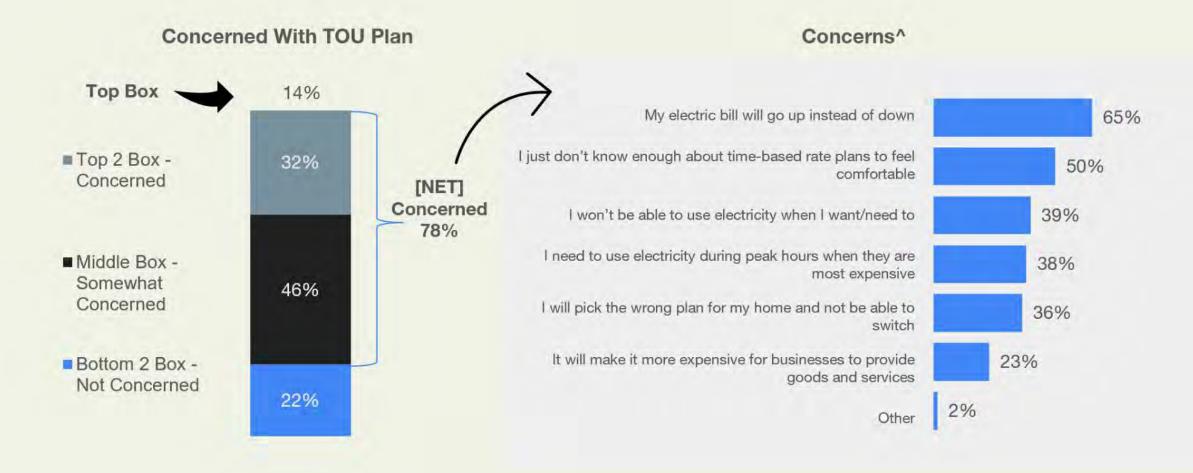
Base: Total Respondents (n=600) Q29. For which, if any, of the following reasons do you believe Evergy is switching customers to a time-based rate plan?

Currently, customers believe that the impact on the grid and Evergy's bottom line are the most likely reasons for the upcoming TOU switch.

Total		Age		Income			
TOTAL (n=600)	18-34 (n=135)	35-64 (n=315)	65+ (n=150)	<\$50K (n=248)	\$50K-<75K+ (n=188)	\$75K+ (n=188)	
Time-based rate plans reduce the load on the energy grid (46%)	It will save Evergy money on generation costs (44%)	Time-based rate plans reduce the load on the energy grid (45%)	Time-based rate plans reduce the load on the energy grid (60%)	Time-based rate plans reduce the load on the energy grid (40%)	Time-based rate plans reduce the load on the energy grid (44%)	Time-based rate plans reduce the load on the energy grid (55%)	
It will save Evergy money on generation costs (42%)	It will save Evergy money on maintenance costs (44%)	It will save Evergy money on generation costs (38%)	It will save Evergy money on generation costs (48%)	It will save Evergy money on generation costs (40%)	It will save Evergy money on generation costs (44%)	It will save Evergy money on maintenance costs (45%)	
It will save Evergy money on maintenance costs (39%)	It will save you/customers money on their electric bill (34%)	It will save Evergy money on maintenance costs (37%)	Time-based rate plans are better for Evergy's infrastructure (43%)	It will save Evergy money on maintenance costs (36%)	Time-based rate plans are better for Evergy's infrastructure (36%)	It will save Evergy money on generation costs (44%)	
Time-based rate plans are better for Evergy's infrastructure (36%)	Time-based rate plans reduce the load on the energy grid (31%)	Time-based rate plans are better for Evergy's infrastructure (36%)	It will save Evergy money on maintenance costs (39%)	It will save you/customers money on their electric bill (35%)	It will save Evergy money on maintenance costs (36%)	Time-based rate plans are better for Evergy's infrastructure (42%)	
It will save you/customers money on their electric bill (32%)	Time-based rate plans are better for Evergy's infrastructure (31%)	It will save you/customers money on their electric bill (32%)	Time-based rate plans give customers more control over their electric bill (30%)	Time-based rate plans are better for Evergy's infrastructure (32%)	It will save you/customers money on their electric bill (29%)	The Missouri Public Service Commission (MPSC) is making Evergy do this (31%)	

Base: Total Respondents Q29. For which, if any, of the following reasons do you believe Evergy is switching customers to a time-based rate plan?



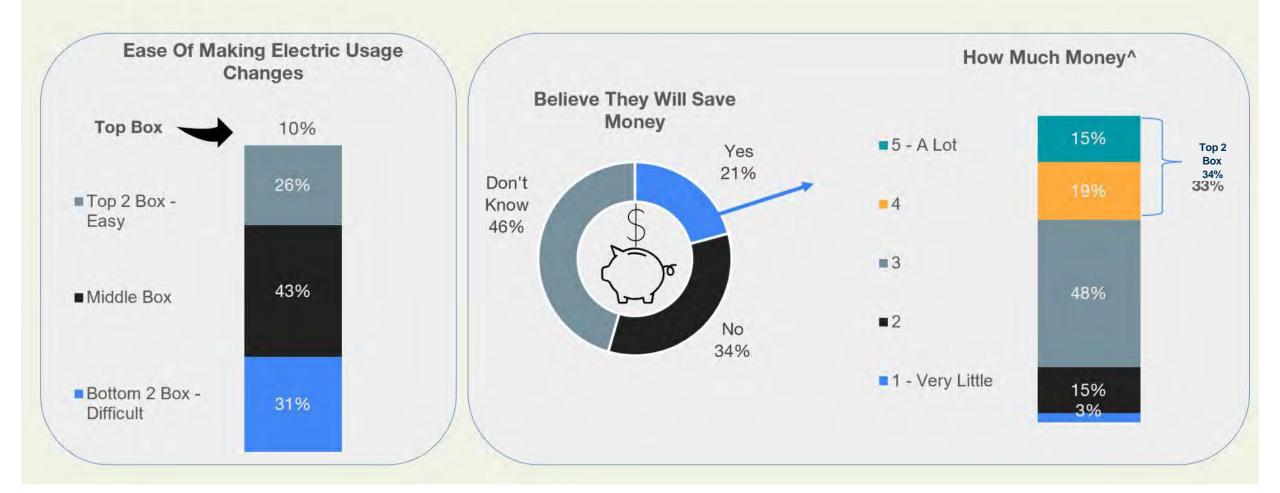


Base: Total Respondents (n=600); Base: Concerned About Moving To TOU Plan [3-5] (n=466)^

Q32. How concerned, or not concerned, are you about moving to a rate plan where the costs of electricity will vary based on the time of day that you use it?/

Q33. What concerns, if any, do you have about switching to a rate plan where the costs of electricity will vary based on the time of day that you use it?

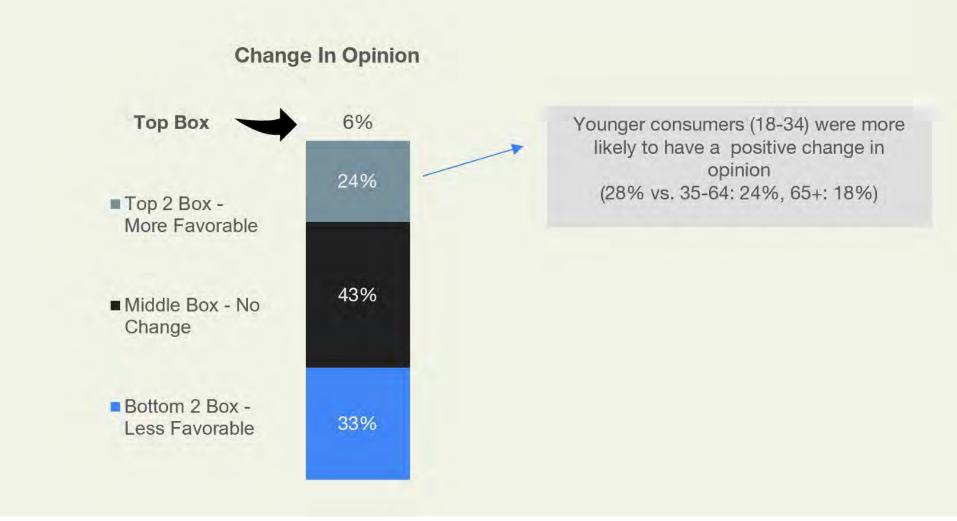
TOU Rate Plan Switch Perceptions



Base: Total Respondents (n=600); Base: Think They Will Save Money (n=123)^ Q34. How easy will it be for you to make changes to your electric usage to fit with your new rate plan?/Q35. Do you think you will save money with the new rate plan?/Q36. How much money do you think you will save?

Public

TOU Impact on Evergy Perceptions

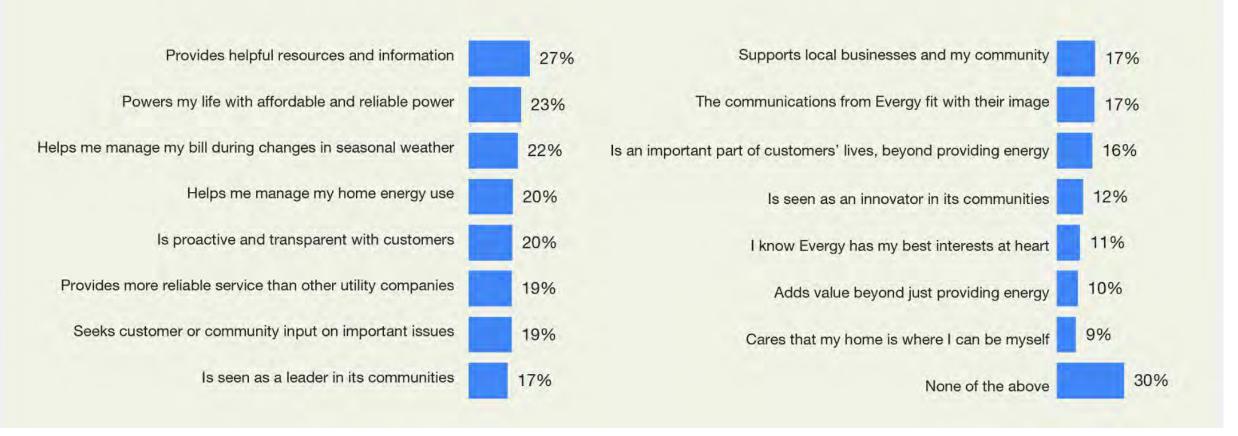


evergy

Base: Total Respondents (n=600)

Q39. How does switching to a rate plan where the costs of electricity will vary based on the time of day that you use it change your opinions of Evergy?

Evergy Perception, Post-TOU Detail Review





Base: Total Respondents (n=600) Q40. Which, if any, of the following statements apply to Evergy?

Customer Data

>evergy



- Usage by Rate ID by month will be attached as Exhibit B and is marked as highly confidential.
- CONF_Exhibit B_Usage by Rate ID Monthly Residential.xls



Number of rate changes by Customer	Number of Customers who have made changes		
Data as of 10/4/23	Missouri West	Missouri Metro	
1 rate change	3772	2443	
2 rate changes	261	183	
3 rate changes	26	26	
4 rate changes	5	2	
5 rate changes	1	1	
9 rate changes	1	0	



Average Payment Plan Data

Customer Accounts and status of APP enrollment

Active APP Customers and on TOU rate	Counts	Notes
Customer previously on APP and currently on APP	26,745	Count of accounts that were previously and currently on APP.
Customer previously on APP and NOT currently on APP		Approx 3500 of these customers elected to change rates prior to system updates that automatically re-enrolled them in APP. Self-serve customers were alerted to this process and asked to call the contact center to re-enroll. The system updates were effective 8/23/23.
Customer previously on APP, changed rates without APP, but now currently on APP		Customers that have been manually re-enrolled due to exception or who have called to re-enroll.
Customer previously on APP, changed rates with APP, but now currently not on APP		Customers have elected to un-enroll or have other circumstances where the account is no longer on APP.
Total	35,729	

*Data as of 10/9/23





Customer Mix of APP enrollments on TOU and Non-TOU rates

Division	Residential Customer On Avg Pay Plan (APP)	# of Accounts	% of APP	# of TOU Rate Customers	% of TOU Customers on APP
MO West	No	230,493	79.7%	53,754	74.2%
MO West	Yes	58,610	20.3%	18,679	25.8%
Total		289,103		72,433	
MO Metro	No	212,383	81.2%	42,911	75.8%
MO Metro	Yes	49,325	18.8%	13,722	24.2%
Total		261,708		56,633	

* Data as of 10/4/23