

# Monthly Time of Use Customer Transition Reporting



*January 2024* EW-2023-0199



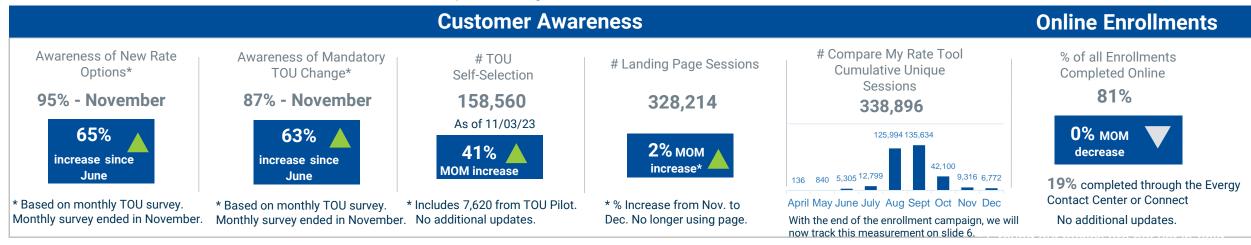
TOU Marketing Campaign Dashboard



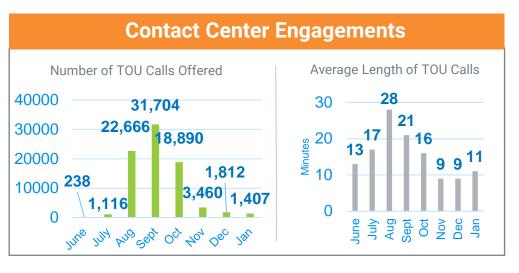
### >>> TOU Campaign Dashboard

Measured Date: June – January 2023

\*Most tactics ended in 2023 and will have limited additional updates moving forward.

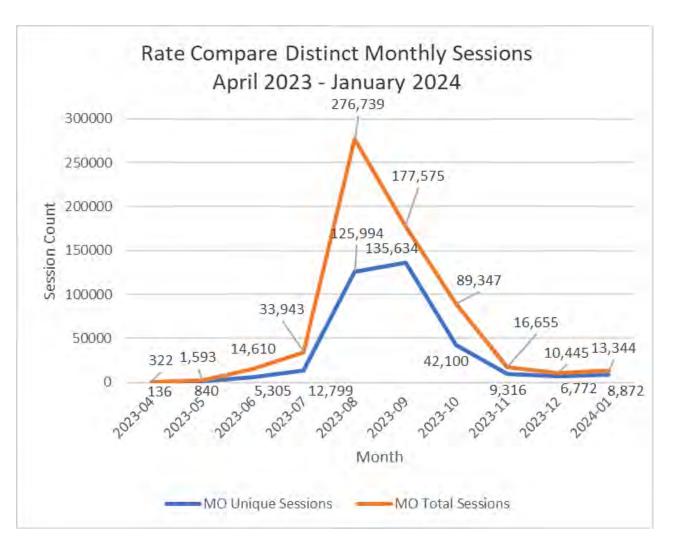


Missouri TOU Rate Enrollments Summary					
Rate Plan Name	Total Enrollments				
Summer Peak Time Based Plan	52,451				
Default Time Based Plan	481,316				
Nights & Weekends Plan	13,318				
Nights & Weekends Max Plan	23,819				
Total         As of 02/02/24         570,907					



### Compare My Rate Tool & Online Engagement

- All Evergy MO residential customer base now enrolled in a time-based plan, nearly **30%** of those customers pre-selected their plan
  - Average industry opt-in enrollment for time-based rates is 1%
- Increased overall time-based rate enrollments 80x since May 2023
- 81% of customers enrolled online
- MO Rate Comparison Tool engagement in January 2024 is 41x that of April 2023
- **56%** of Evergy MO residential customers with an online profile engaged with Rate Compare since April 2023



## **Contact Center Engagements 2023**

#### Customer election to utilize IVA assistance

2023	Total Calls	Agent Calls	IVA Rate
23-Jun	219,981	71,935	65.5%
23-Jul	234,103	74,716	65.8%
23-Aug	321,065	115,115	59.3%
23-Sep	311,476	311,476 115,693	
23-Oct	273,279	98,160	60.8%
23-Nov	209,908	65,582	66.8%
23-Dec	191,234	55,113	69.7%
Total	1,761,046	596,314	63.2%

#### Premature disconnection by customer = Abandon Call Rate (ACR)

RAYTOWN	OFFERED	ABANDONS	ACR
23-Jun	71,935	<mark>4,</mark> 525	6.3%
23-Jul	74,716	<mark>6,</mark> 673	8.9%
23-Aug	115,115	31,547	27.4%
23-Sep	115,693	44 <mark>,</mark> 689	38.6%
23-Oct	98,160	21,917	22.3%
23-Nov	65 <mark>,</mark> 582	2,207	3.4%
23-Dec	55,113	1,279	2.3%
Total	596,314	112,837	18.9%

#### Customer election to use call back feature

2023	Return Call Option	Agent Calls	% of Calls Using RCO
23-Jun	3,976	71,935	5.5%
23-Jul	7,429	74,716	9.9%
23-Aug	17,784	115,115	15.4%
23-Sep	17,315	115,693	15.0%
23-Oct	10,273	<mark>98,160</mark>	10.5%
23-Nov	2,691	65,582	4.1%
23-Dec	684	55,113	1.2%
Total	60,152	596,314	10.1%

#### **TOU Escalations to Resolution Team Member**

2023		June	July	August	September	October	November	December	Total
CASE_TYPE	CASE_SUB TYPE	COUNT	COUNT	COUNT	COUNT	COUNT	COUNT	COUNT	
Escalation	Mandatory TOU	1	2	12	20	19	8	7	69



### Contact Center Engagements 2024

#### Customer election to utilize IVA assistance

#### Premature disconnection by customer = Abandon Call Rate (ACR)

Customer election to use call back feature

2024	Total Calls	Agent Calls	IVA Rate	2024	Offered	Abandons	ACR %	2024	Return Call Option	Agent Calls	% of Calls Using RCO
24-Jan	213,039	63,762	68.4%	24-Jan	63,762	2,616	4.1%	24-Jan	1,195	63,762	1.9%
24-Feb				24-Feb				24-Feb			
24-Mar				24-Mar				24-Mar			
Total	213,039	63,762	68.4%	Total	63,762	2,616	4.1%	Total	1,195	63,762	1.9%

#### **TOU Escalations to Resolution Team Member**

	2024		January	February	March	Total
с	ASE_TYPE	CASE_SUB TYPE	COUNT			
E	scalation	Mandatory TOU	9			9



### **Contact Center and Feedback**

#### **Results**

Since entering Phase 3 of the education campaign in August:

- Phase 1 (June-August): saw uptick in calls, with more informational questions
- Phase 2 (August-October): an average of over 250 TOU calls per day, helping customer pick a rate and educational focus
- Phase 3 (October-December): call offers and average duration times are lower
- Phase 4 (January May): calls offers continue to decrease with a little higher duration time compared to all other calls

Month	TOU Calls Offered	Avg TOU Duration	Avg All Calls Duration
June	238	13:01	7:01
July	1,116	16:58	6:13
August	1,835	26:54	7:55
September	31,704	21:27	9:16
October	18,890	16:10	8:34
November	3,460	8:40	7:16
December	1,812	8:53	7:19
January	1,407	10:37	6:56



 Evergy has provided details of calls in CONF\_Exhibit\_A TOU\_Commision Order Reporting\_January 2024



## Customer Data

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- Usage by Rate ID by month will be attached as Exhibit B and is marked as highly confidential.
- CONF\_Exhibit B\_Usage by Rate ID Monthly Residential January 2024.xls



Number of rate changes by Customer from original selection or defaulted rate	Number of Customers who have made changes			
Data as of 2/5/24	Missouri West	Missouri Metro		
1 rate change	5,929	4,308		
2 rate changes	419	317		
3 rate changes	42	60		
4 rate changes	11	5		
5 rate changes	2			
10 rate changes		1		

\* Updated reporting to not include as switchers changes to rate that had a gap in time. i.e. customers who had been on TOU rate during pilot window, Landlord reverts, customers who are CNP'd, closed out and then come back on, etc.



### Average Payment Plan Data

#### Customer Accounts and status of APP enrollment

Active Customers on APP and on TOU rate as of 2/2/2024	Counts	Notes
Customer previously on APP and currently on APP	95,524	Count of accounts that were previously and currently on APP.
Customer previously on APP and NOT currently on APP	3,715	Approx 3100 of these customers elected to change rates prior to system updates that automatically re-enrolled them in APP. Self- serve customers were alerted to this process and asked to call the contact center to re-enroll. The system updates were effective 8/23/23.
Customer previously on APP, changed rates without APP, but now currently on APP	5,402	Customers that have been manually re-enrolled due to exception or who have called to re-enroll.
Customer previously on APP, changed rates with APP, but now currently not on APP	4,424	Customers have elected to un-enroll or have other circumstances where the account is no longer on APP.
Total	109,065	



#### Customer Mix of APP enrollments on TOU and Non-TOU rates

Division	Residential Customer On Avg Pay Plan (APP)	# of Accounts	% of APP	# of TOU Rate Customers	% of TOU Customers on APP
MO West	No	222,294	76.9%	222,267	76.9%
MO West	Yes	66,786	23.1%	66,777	23.1%
Total		289,080		289,044	
MO Metro	No	203,796	77.6%	203,786	77.6%
MO Metro	Yes	58,731	22.4%	58,727	22.4%
Total		262,527		262,513	

• Data as of 2/2/2024

## Third Party Quarterly Survey

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# Understanding Research

**Quarterly TOU** 

Awareness &

End-of-Year Report and Wave1, Weve2, Wave3 Trend Analysis

Insights by TrueNorth Jan 2024









#### Measure the Impact of how the Time-of-Use Campaign is Performing on Educating its customers

- Measure awareness of the transition to a Time of Use rate plan.
- Determine understanding of and familiarity with Evergy's specific TOU rate plans and the appeal of multiple rate plans to fit customers' lifestyles.
- Measure overall satisfaction with Evergy as a provider and with customers' current rate plan.
- Monitor customer's opinions and perceptions of Time Of Use rate plans and reactions to Evergy making this change.

#### Survey

 A 15-minute online survey was conducted in May 2023 among n=600 respondents, wave 2 in September 2023 among n=604 respondents, and wave 3 in December among n=603. This was a blind study among Evergy customers



Respondents were screened based on the following criteria.

- 18+ years old
- Evergy is the current electricity supplier
- Sole or joint decision maker for household energy decisions
- If renter, electric bill must not be included in rent



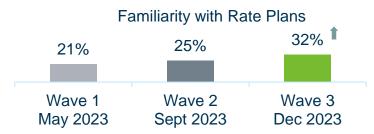


There is relatively high awareness for the new rate plans

• Over 3x the number of customers indicated they heard about the new rate plan options by wave 3.



 Customers are becoming increasingly familiar with the plans, with 82% being familiar with the plans. Those indicating they know "a lot" or "a good amount", increased a significant +7 percentage points in wave 3.



#### Many proactively selected their new rate plan

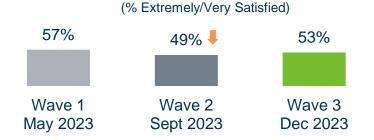
- Over half of customers proactively selected their plan, 56%. When selecting a plan, most selected the TOU plan at 51%, while some still chose the standard utility rate plan at 33%.
- Proactive plan selectors were overall more satisfied (35% vs 21% non selectors)



#### Overall satisfaction with Evergy is Coming Back Around

• There was an initial drop in satisfaction overall; however, satisfaction has started to show an increase in W3.

Satisfaction with Evergy

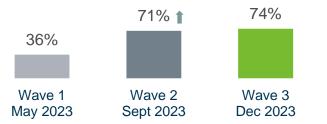




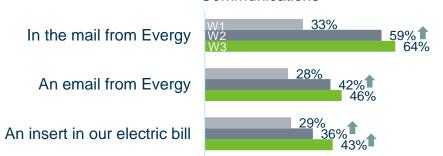
#### The TOU awareness campaign was successful

• Awareness of the Time of Use Plan saw an increase of 38% among non-plan users from May to December throughout the ad campaign, with the most significant increase shown in September.





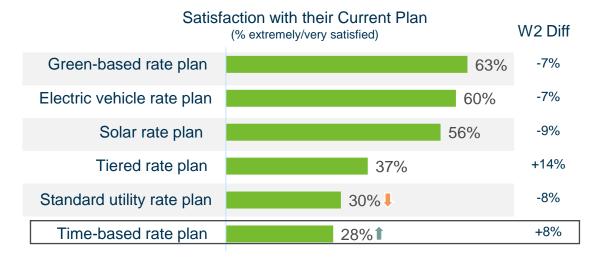
• Around 3 in 4 recall communications about TOU rate plans, with the top recall including mail, email, and the electric bill insert.



#### Communications

#### Satisfaction with the TOU plan remains low

• Although we do see a significant increase in TOU customer satisfaction in wave 3.



#### Opportunities

- Most understand the basic premise of the plan, but still opportunity to learn more.
- There remains some divergence in opinions as to whether the TOU plan will save customers money (30%), or cost more (26%).



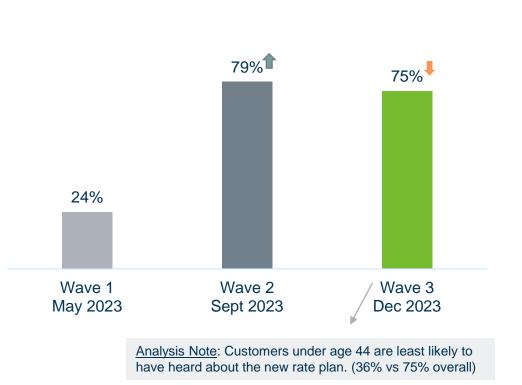
## Awareness and Satisfaction of Rate Plans

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- Satisfaction with Evergy
- Awareness of plans
- Selection of Plans
- Satisfaction of Plans
- Awareness of Online Tools
- Evergy Brand Evaluation

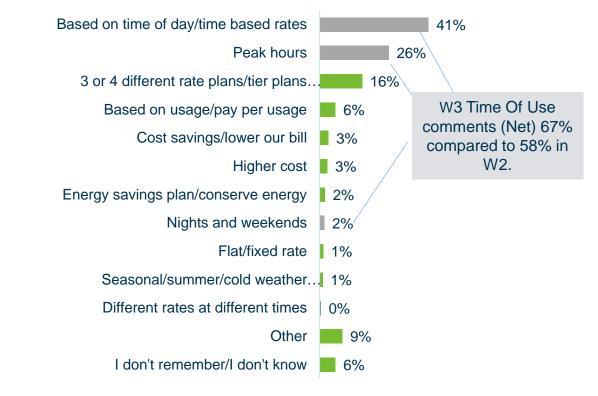
### Awareness of New Rate Plans

Approximately 75% of respondents noted awareness of the various rate plan options, with a notable +10% increase in TOU comments observed in W3.



Have Heard About the Rate Plan

#### Have Heard About the Rate Plan

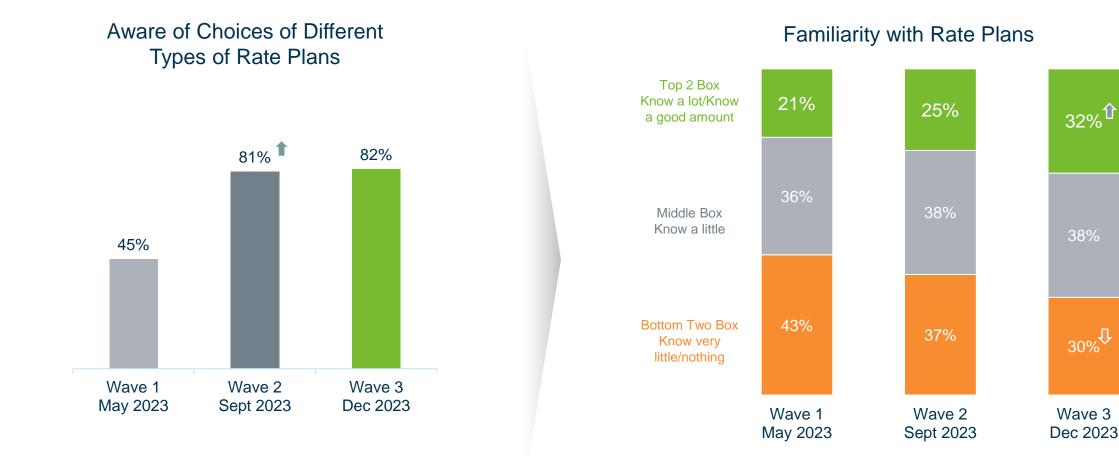


Base: Missouri respondents W1 n=601; W2 n=604; W3 n=603

Q12. Today, we are talking about your electricity supplier, Evergy. Have you seen or heard anything recently about Evergy offering new rate plan options to customers? Base: Missouri respondents aware of new rate plan W1 n=146; W2 n=477; W3 n=451 Q13. What type of new rate plan is Evergy offering customers?

### Aided Awareness of Rate Plan Options

Almost double of customers were aware of the different choices by the end of the year.



Base: Missouri respondents Q14 W1 n=600; W2 n=604; W3 n=603 and Missouri respondents aware of different plans Q15 W1 n=270; W2 n=489; W3 n=495

21 Q14. Are you aware that Evergy currently offers you choices of different types of rate plans?

Q15. How familiar are you with the different types of plans available from Evergy?



A growing number of customers opted for a proactive approach in choosing their rate plans across successive waves.

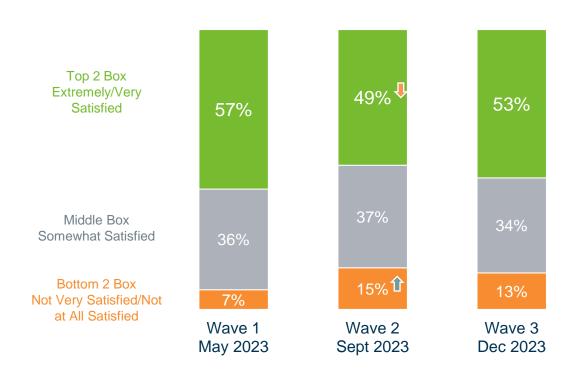


Base: Missouri respondents W1 n=600; W2 n=604; W3 n=603 and Missouri respondents who chose plan Q17 W1 n=270; W2 n=238; W3 n=336

Q16. Did you actively select your current rate plan, or did Evergy assign you to a default rate plan? Q17. What electric rate plan did you choose?

### Overall Satisfaction With Evergy

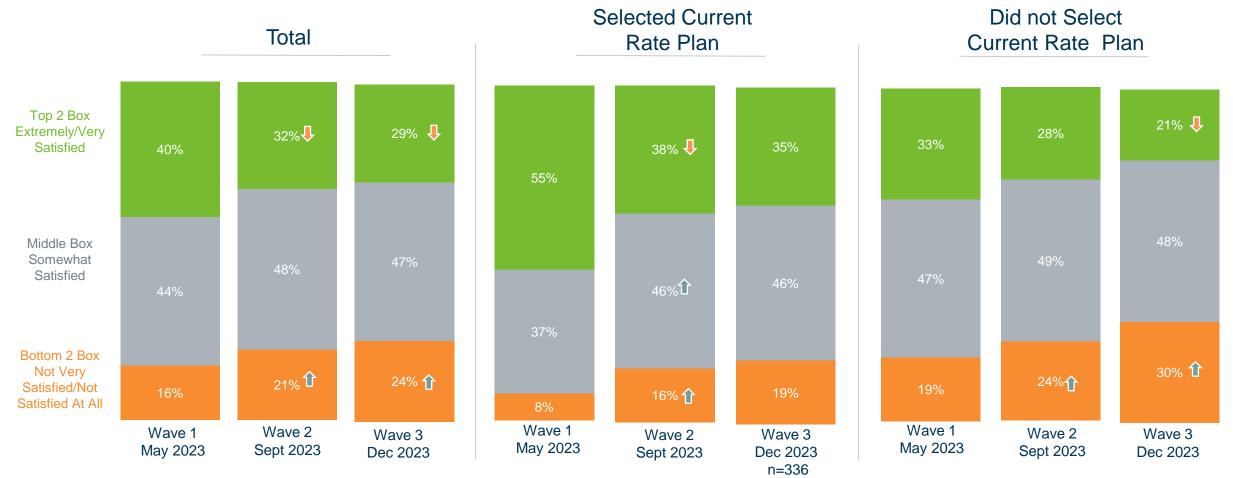
Just over half (53%) of customers are satisfied with Evergy. This marks a positive shift from the significant decline seen in Wave 2.



Overall Satisfaction with Evergy as an Electric Provider

### Satisfaction with Current Rate Plan Selection

While there is a general decrease in overall satisfaction, those who proactively selected their plan were more likely to indicate higher satisfaction.

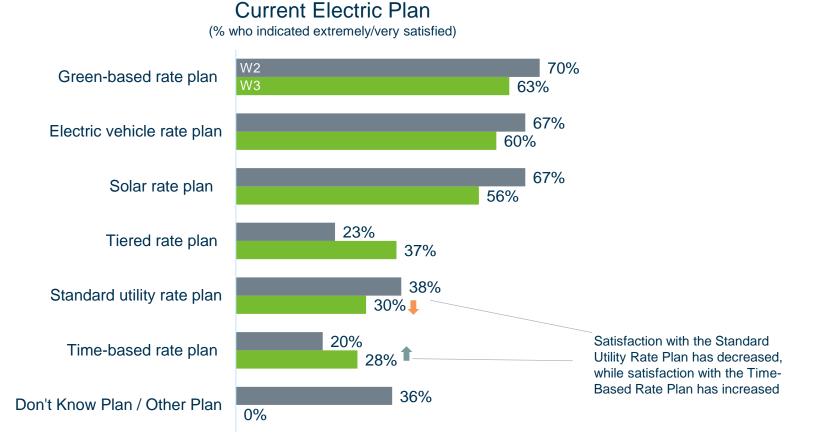


24 Base: Missouri respondents Q19. How satisfied are you with your current rate plan from Evergy?

1 Statistically higher/lower than previous wave

### Overall Satisfaction with Evergy Rate Plans

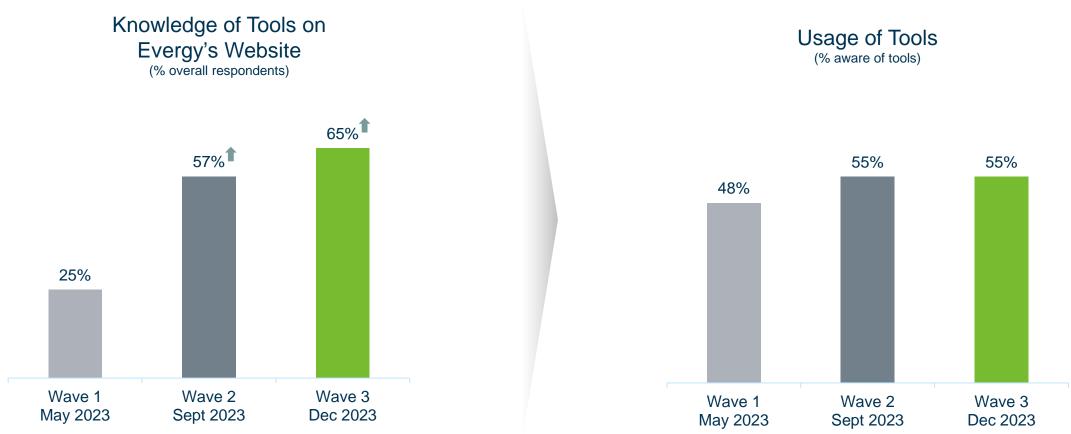
Although representing a smaller demographic, customers enrolled in the green-based, electric vehicle, or solar rate plans consistently exhibit high levels of satisfaction.



25 Base: Missouri respondents using that plan \*Caution Small Base Size Data missing for Wave 1 Q19. How satisfied are you with your current rate plan from Evergy?

### Awareness and Usage of Evergy Tools

#### A growing number of customers are aware of tools on the website.



Base: Missouri Respondents W1 n=600; W2 n=604; W3 n=603

26

Q44. Did you know that Evergy is providing tools on their website which you can use to understand your electricity usage to help you choose the Time Of Use rate plan which is best for you?

Base: Missouri Respondents aware of website tools W1 n=152; W2 n=347; W3=391

Q45. Have you visited the Evergy website and used any of these tools?

**1** Statistically higher/lower than previous wave

### Evergy Brand Evaluation

There has been a notable surge since W2 in brand perceptions relating to, leadership, communications, and resourcefulness.

			VV3V VV2	
ly to be	Provides helpful resources and information	37%	7% 🕇	3%
.,	Helps me manage my home energy use	30%	8% 🕇	2%
10% since	Proactive and transparent with customers	26%	1%	5% 🕇
), and	Communications from Evergy fit with their image	25%	5%	3%
	Helps me manage my bill during changes in seasonal weather	25%	5% 🕇	2%
munity	Powers my life with affordable and reliable power	23%	4%	-4%
their arent with	Seeks customer or community input on important issues	20%	2%	-1%
	Supports local businesses and my community	20%	6% 🕇	-3%
an in W1:	Seen as a leader in its communities	18%	4%	-3%
mpanies	Provides more reliable service than other utility companies	16%	1%	-4%
	An important part of customers' lives, beyond providing energy	15%	3%	-4%
	Is seen as an innovator in its communities	13%	1%	0%
	Has my best interests at heart	13%	2%	0%
	Adds value beyond just providing energy	9%	0%	-1%
	Cares that my home is where I can be myself	8%	1%	-2%
	None of the above	26%	-6% 🖊	2%

#### Statements to Describe Evergy (% overall respondents)

W3 v W2 W2 v W1

1 Statistically higher/lower than previous wave

#### Evergy has increased perceptions in 6 attributes since W1. Evergy is more likely to b seen as: • Helpful in providing resources and information (+10% since

- <u>Helpful</u> in providing resources and information (+10% sinc w1), managing home energy use (+10% since w1), and helping customers manage bills during seasonal weather(+7% since w1).
- A <u>supportive leader</u> of local business and the community (+3% since w1), with communications fitting with their image (+8% since w1), and proactive and transparent with customers (+6% since w1).
- There is only one perception significantly lower than in W1 provides more reliable service than other utility companies (-3% since w1).

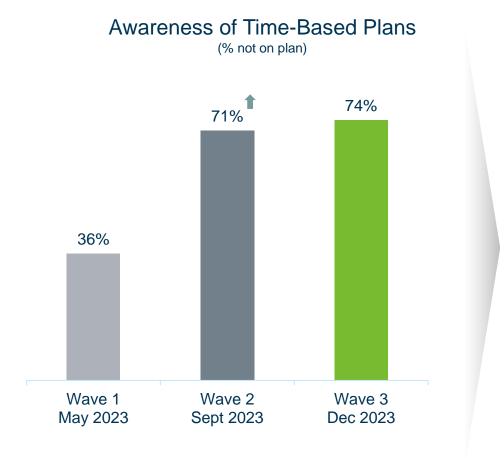
## **Time of Use Rate Plans**

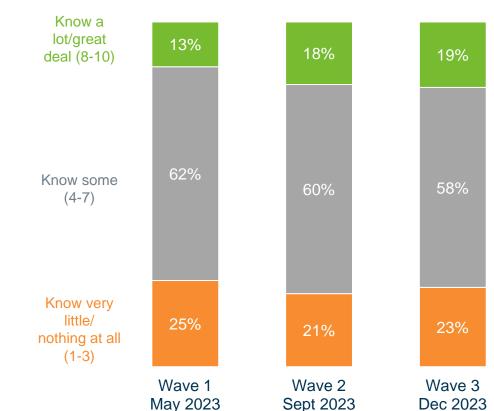
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- Awareness
- Understanding of the plan
- Recalled messages
- Plan perceptions
- Interest in the Time of Use Plans



Awareness of the TOU plans has more than doubled since W1.





Knowledge of Time-Based Rate Plans (% aware of plans)

Base: Missouri respondents not on Time Of Use plan Q20 W1 n=559 ; W2 n=479; W3 n=360

29 Q20. Before today, have you ever heard of Evergy's time-based rate plans? This would be a rate plan where electricity costs will vary based on the time of day you use it. Base: Missouri respondents not on Time-Based but who have heard of it Q21 W1 n=204; W2 n=339; W3 n=267

ry costs will vary based on the time of day you use it.

Q21. How would you rate your knowledge of the different time-based rate plans that Evergy allows you to choose from? (10-point scale with 10 as Know a great deal and 1 is Know nothing at all



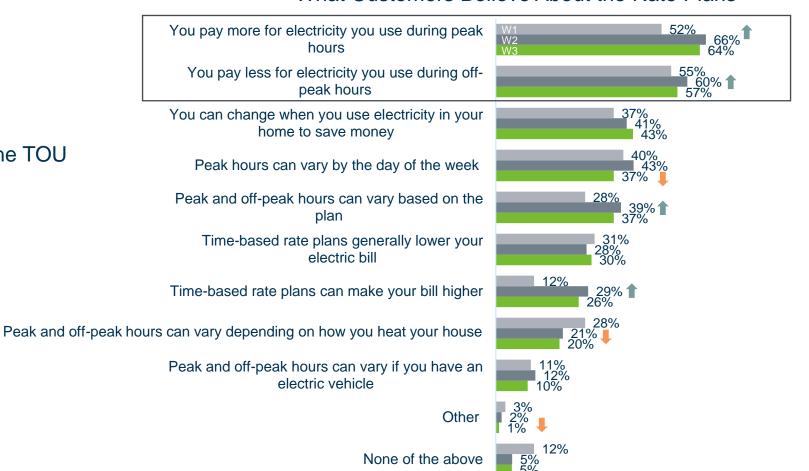
#### Most understand the basic premise of the plan.

### Many understand you pay more for your electricity during peak hours and less off-peak

• However, there is room for improvement; less than half believe you can change when you use electricity in your home to save money, 43%.

There remains some division on whether the TOU plan will save money

• Around 30% indicated time-based plan would lower your electric bill, while 26% indicated the plan could make your bill higher.



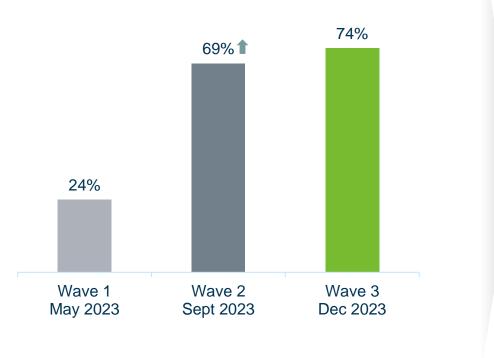
What Customers Believe About the Rate Plans

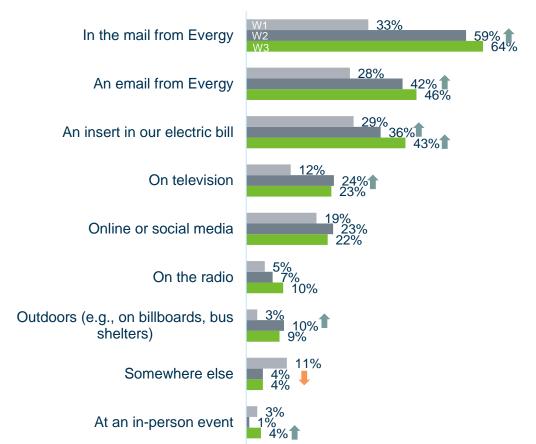
1 Statistically higher/lower than previous wave

### Customer Are Increasingly Informed About the TOU Plans

Communication channels such as mail, emails, and inserts are most effective.

**Recall Rate Plan Communications** 





Where Customers Have Heard Communications

Base: Missouri respondents Q23 W1 n=600; W2 n=604; W3 n=603 and Q25 W1 n=206; W2 n=490; W3 n=513 those who have heard about communications

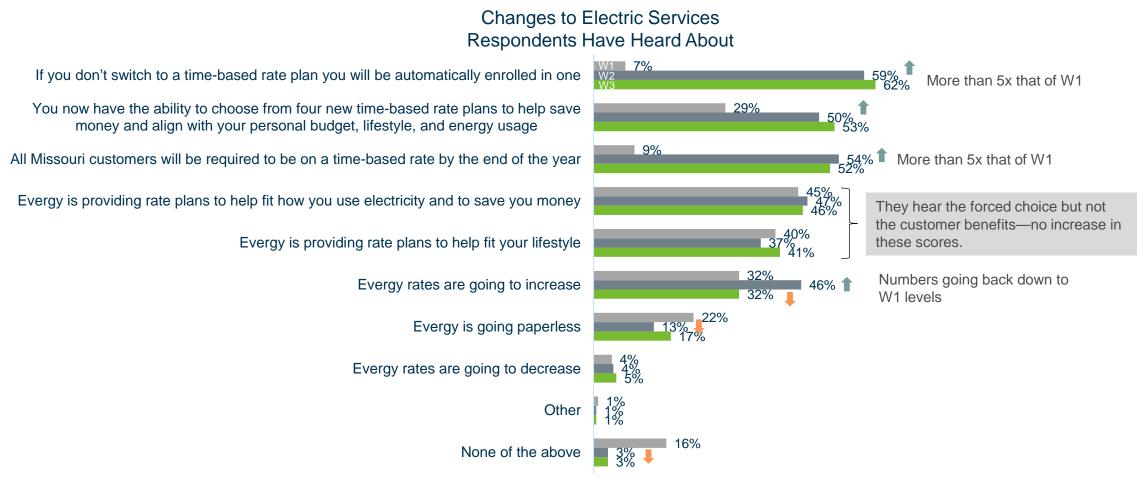
Q23. Do you recall any communications from Evergy about the new rate plans where the electricity costs will vary based on the time of day you use it?

Q25. Which, if any, of the following changes to your Evergy electric service have you heard about?

31



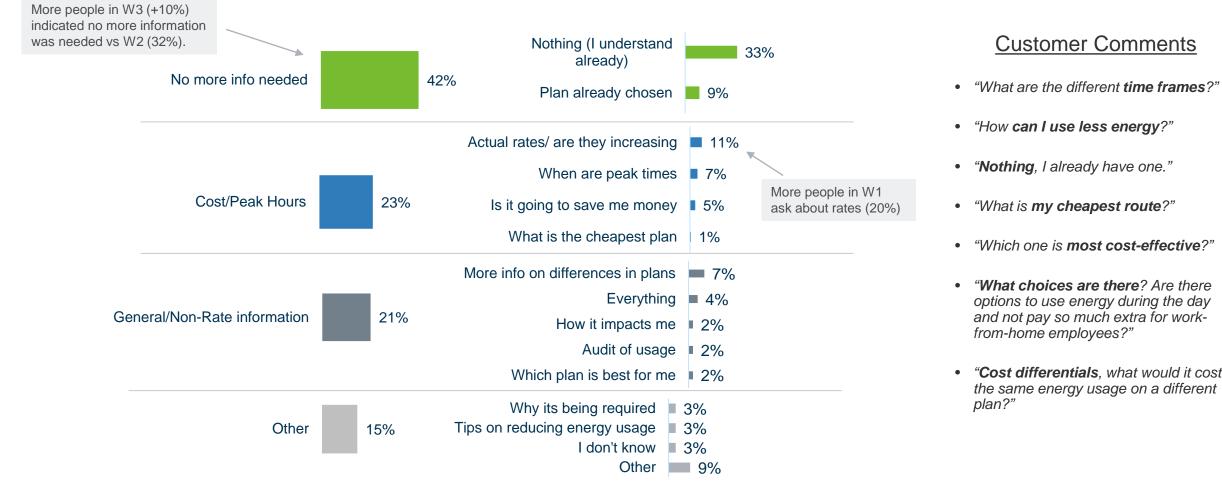
Most customers are aware that if they do not switch, they will be automatically enrolled in a plan, up significantly since W1.



32 Base: Missouri respondents who have heard communications W1 n=245; W2 n=506; W3 n=529 Q24. Which, if any, of the following changes to your Evergy electric service have you heard about?

### Future Communications Preference

Over half (58%) want more information, although many feel as if they already have the information they need.



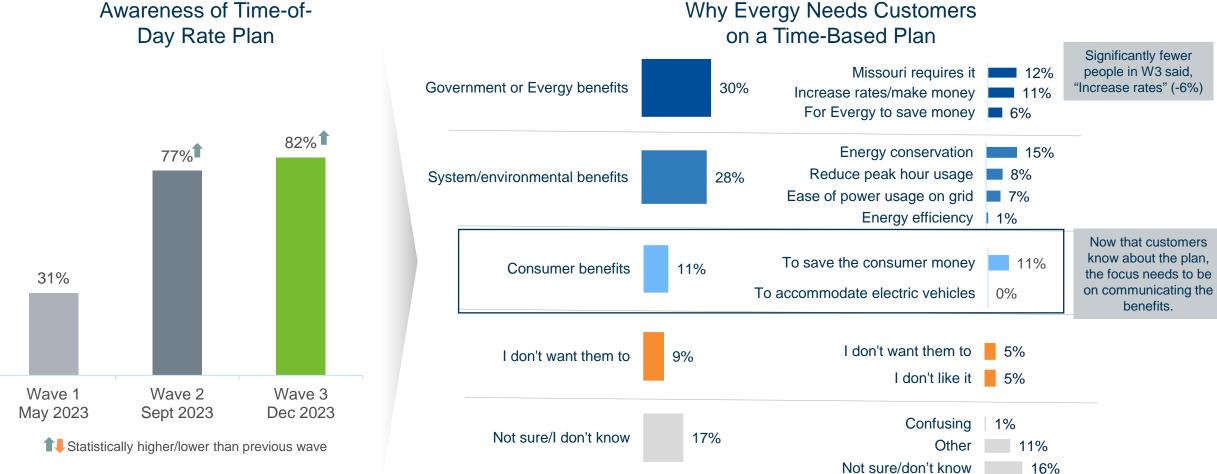
Base: Missouri respondents Q28 n=603

33

Q28. What, if anything, would you like to know about time-based rate plans before it is required to choose one?

### Awareness Continues to Increase

More believed the benefits of TOU were for the government, Evergy, or the environment and less for the benefits of the consumer.



Base: Missouri respondents W1 n=600; W2 n=604; W3 n=603

34

Q26. Before today, were you aware that the costs of electricity will vary based on the time of day that you use it by the end of 2023? Q27. Why do you think Evergy needs to change all their customers to enroll in a time-based rate plan? (unaided)

Time-based rate plans reduce the load on the energy grid 42% 36% 37% It will save Evergy money on generation costs 36% 36% 33% Time-based rate plans are better for Evergy's infrastructure <u>31%</u> The Missouri Public Service Commission (MPSC) is making Evergy do this It will save Evergy money on maintenance costs 29% It will save you/customers money on their electric bill Time-based rate plans give customers more control over their electric bill Time-based rate plans are better for the environment 18% 19% 25% \* Evergy wants their customers to have options | 23% 22% 21% Time-based rate plans reduce the use of fossil fuels to generate electricity Customers want time-based rate plans 12% 10% None of the above Q29. For which, if any, of the following reasons do you believe Evergy is switching customers to a time-based rate plan?

### Perceptions of Why Evergy is Switching to TOU Plans

Several perceptions saw increases in W3.

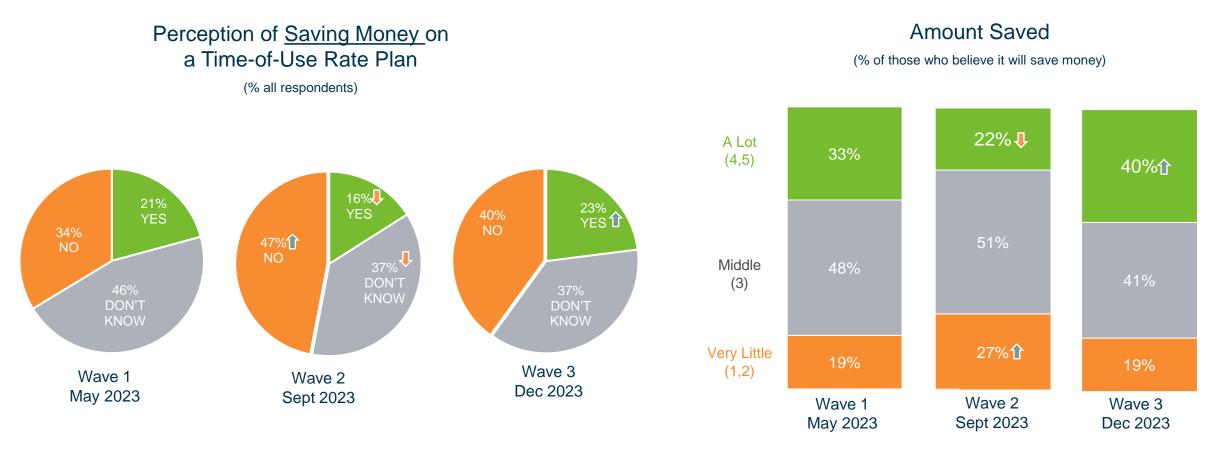
#### Why Customers Believe **Evergy is Switching**

Evergy increases in W3 are related to the customer feeling more positive about Evergy switching.

Base: Missouri respondents W1 n=600; W2 n=604; W3 n=603 35

### Uncertainty Exists on Money Saving Ability of TOU Plans

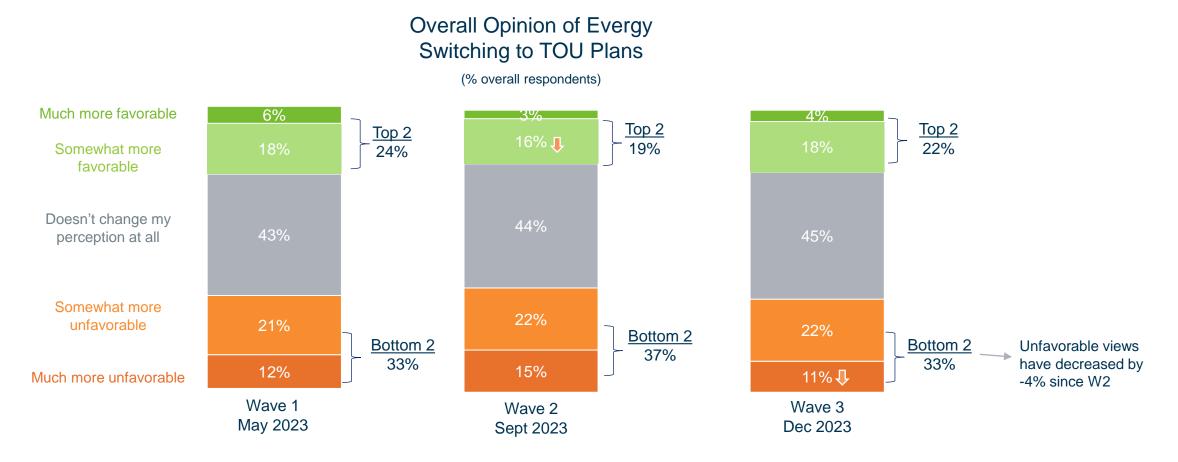
However, most customers who believe they will save money, believe they will save more than just a little.



36

# How Evergy Switching to TOU Affects Perceptions

Unfavorable views have decreased since wave 2. The remaining customers are divided.



Base: Missouri Respondents W1 n=600; W2 n=604; W3 n=603

37

Q49. How does switching to a rate plan where the costs of electricity will vary based on the time of day that you use it change your opinions of Evergy?

# **Research Demographics**

- Home Ownership
- Education
- Age
- Gender
- Profession
- Income

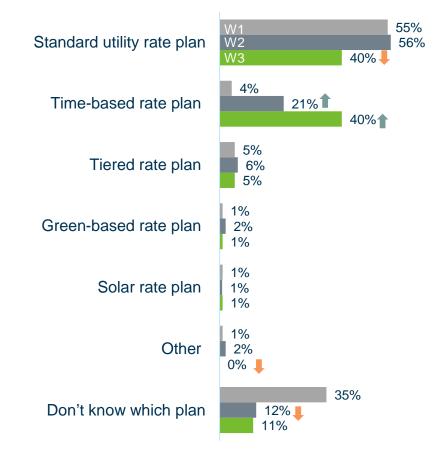
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# Current Electric Plan (Selectors and Non-Selectors)

The trend of embracing the TOU plan has continued to gain momentum consistently across successive waves.

The likelihood of being on the standard utility rate plan or the time-based rate plan is evening out

• The proportion of these customers who did not know their plan dropped significantly from Wave 1. Only 11% indicated they did not know which plan they were on in Wave 2 compared to 35% in Wave 1.



### **Current Electric Plan**

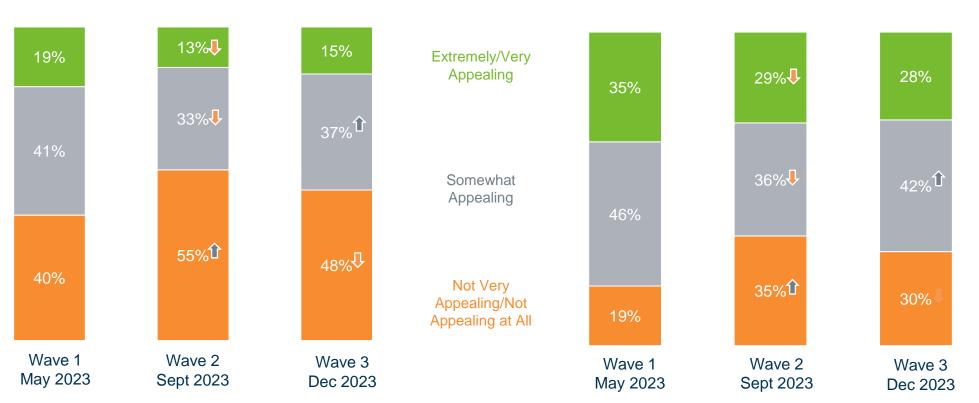
39 Base: Missouri respondents who did not choose their plan W1 n=431; W2 n=604; W3 n=603 Q18. Do you know what electric plan you are on?

# The Overall Appeal of the TOU Plan is split

**Overall Appeal of Time** 

Of Use Rate Plan

However, most residents found the ability to choose their rate plan at least somewhat appealing.



Appeal of Being Able to Choose Time Of Use Plan

Base: Missouri respondents W1 n=604; W2 n=604; W3 n=603

Q30. How appealing is the idea of switching to a rate plan where you get charged different amounts for electricity used at different times of the day?

Q31. Evergy customers are going to have a choice of time-based rate plans so they can select the one that best fits their lifestyle. How appealing is the idea of being able to choose the rate plan that best fits how you use electricity?

T Statistically higher/lower than previous wave

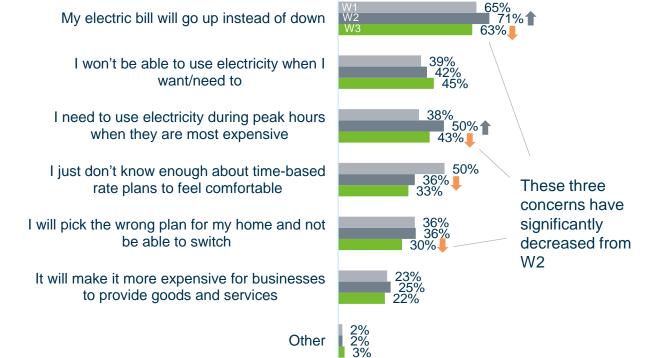
# Customers Express Concerns About Switching to TOU

Many customers are concerned about their electric bills rising.

#### Moving to New Rate Plan Extremely/Very Concerned 32% 38% î Somewhat 44% 46% Concerning 43% Not Verv 25%介 Concerning/Not 22% 19% at All Concerning Wave Wave 2 Wave 3 May 2023 Sept 2023 Dec 2023

Level of Concern About

### Concerns Customers Have About Switching Rate Plan



Base: Missouri respondents Q32 W1 n=600; W2 n=604; W3 n=603 and Q33 W1 n=466; W2 n=491; W3 n=454

41

Q32. How concerned, or not concerned, are you about moving to a rate plan where the costs of electricity will vary based on the time of day that you use it? Q33. What concerns, if any, do you have about switching to a rate plan where the costs of electricity will vary based on the time of day that you use it?



	Wave 1	Wave 2	Wave 3
Home Ownership			
Rent	41%	36%	37%
Own	59%	64%	63%
Education			
Some high school	2%	2%	2%
High school graduate	23%	20%	21%
Some college	27%	28%	28%
Trade or vocational training	8%	6%	7%
College graduate	26%	30%	30%
Postgraduate study or degree	14%	14%	13%
Age			
18-34	23%	22%	21%
35-44	23%	23%	22%
45-54	13%	18%	18%
55-64	17%	18%	19%
65+	25%	20%	20%
Gender			
Male	33%	31%	32%
Female	67%	69%	68%

	Wave 1	Wave 2	Wave 3	
Profession				
Healthcare/Pharmaceuticals	13%	14%	14%	
Education	10%	10%	8%	
Retail	11%	8%	7%	
Food/Beverages	9%	6%	6%	
Transportation/Shipping	7%	4%	5%	
Government/Politics	5%	4%	4%	
Financial Services/Insurance	6%	4%	4%	
Real Estate/Construction	5%	4%	3%	
Automotive	5%	3%	3%	
Telecommunications	1%	2%	3%	
Restaurants	3%	3%	2%	
Marketing/Market Research	2%	1%	2%	
Utilities	n/a	0%	2%	
Advertising/Public Relations	n/a	0%	2%	
Beauty/Cosmetics	2%	1%	1%	
Entertainment	3%	1%	1%	
Travel/Tourism	1%	1%	1%	
Media	2%	1%	1%	
Energy, Oil or Gas Services	1%	1%	1%	
None of these	42%	47%	48%	
Income				
Under \$50k	41%	45%	45%	
\$50k-74K	23%	20%	22%	
\$75k+	31%	33%	32%	

# Report Appendix

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# **TOU Education and Outreach Campaign Dashboard** Measured Date: June – December 2022

Measured Date: June – December 2023

\*Most outreach tactics ended in November or December and will not have additional updates moving forward.

Channel Performance							
Tactic	Impressions To Date	Goal #1	Result	Benchmark	Goal #2	Result	Benchmark
Bill Message/Insert	3,502,500	General Awareness	N/A	N/A	URL Visits	24,362	1500 site visits by 10/1
Billboards	179,670,189	General Awareness	N/A	N/A	URL Visits	2,309	1000 site visits by 10/1
Digital Display	11,635,311	Click-Through Rate	0.11%	0.09%	Cost Per Click	\$3.84	\$5.60
Direct Mail	1,960,767	General Awareness	N/A	N/A	URL Visits	46,379	12,000 by 10/1
Email	1,607,124	Open Rate	38.78%	20%	Click Through Rate	11.63%	5%
Events	N/A	# of Events	72	60 events by 12/1	# Customer Reached	8,888	5000 customer by 12/1
Media Relations	217,077,000	Story Sentiment	Neutral: 79.5% Positive: 8% Negative: 12.5%	80% Neutral or Positive	Message Pull Through	239 out of 239	At least 1 key message
Newspaper & Church Ads	501,124	General Awareness	N/A	N/A	URL Visits	1,030	800 site visits by 10/1
Paid Search	127,842	Click-Through Rate	35.14%	28.0%	Cost Per Click	\$0.63	\$1.73
Paid Social	430,638	Click-Through Rate	22.01%	2.59%	Engagement Rate	6.51%	10.3%
Radio & Streaming Audio	7,725,086	General Awareness	N/A	N/A	URL Visits	2,006	500 site visits by 10/1
Digital Video	3,645,637	Video Completion Rate	73.3%	31.0%	Click-Through Rate	0.08%	0.08%
High Impact Display	3,400,276	Click-through Rate	1.131%	1.50%	Engagement Rate	8.73%	10.0%

# Enrollment Summary by Segments

\*No additional updates moving forward as all customers are now moved to TOU.

#### **Missouri Customers Total Evergy Missouri Pre-Enrolled in TOU Residential Customers** by Segment by Segment All Evergy All Evergy Self-Selection 562,184 Senior Customers 128,696 **Senior Customers** 38,977 Low Income Customers 135.098 Low Income Customers 36,149 Not Engaged Customers 153,340 Not Engaged Customers 14,249 **Rural Customers** 47.790 **Rural Customers** 4.767 Net Meter 6,920 Net Meter 513 Solar Sub 672 Solar Sub 49 100.000 200,000 300,000 400,000 500,000 600,000 50,000 100,000 150,000

As of 11/3/23. No additional updates

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200,000

158.860

\* Customers can be in more than one category.

\*\* Evergy uses Acxiom to help determine segment and it is used as a guide and estimate.

\*\*\* Net Metering and Solar Subscription customers only have one option and are not needing to select a plan

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Campaign Strategy, Outreach Examples and Special Customer Group Approach



Communication Strategy & Special Group Customer Details

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### Goals

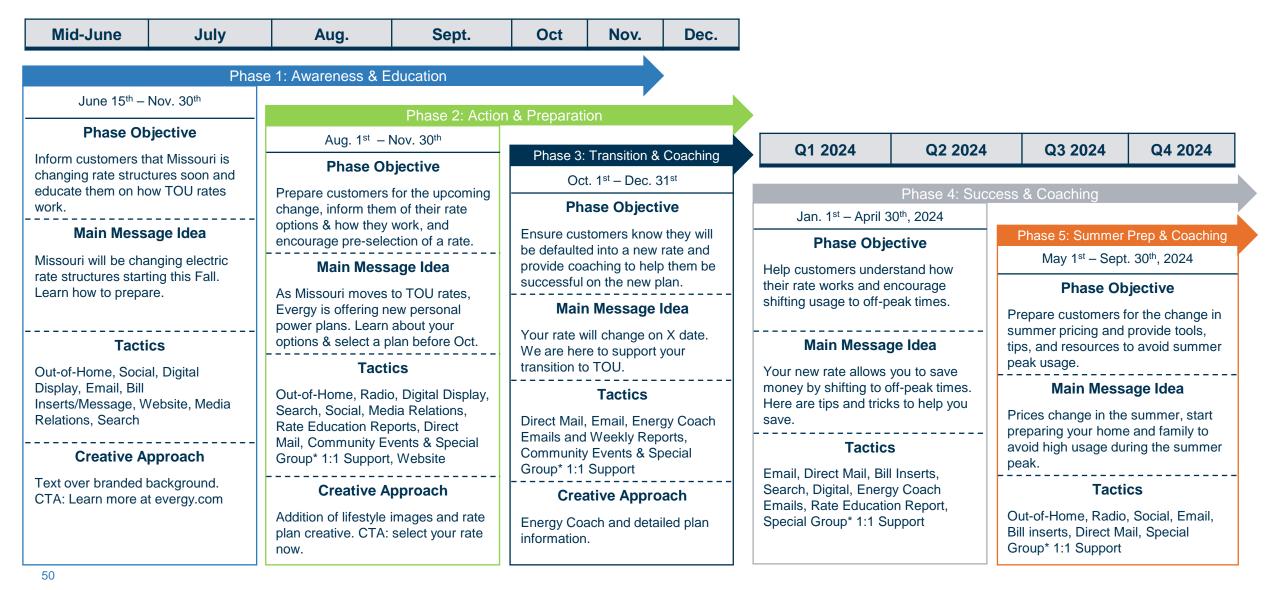
- 1. Prepare customers for the upcoming change in rate structures, including the new mandatory rate, and how TOU rates work.
- 2. Offer choice and inform customers of their rate options and the benefits depending on the customer's lifestyle.
- 3. Provide customers with tools, resources, and reports that serve to help them understand TOU rates and options, empower them to choose their rate, and provide guidance to modify their behaviors so that they can mitigate usage and bill impact to increase their success on a TOU rate.
- 4. Help all customers (and with increased emphasis on special customer groups) be successful before, during and after the mandatory TOU rate transition and/or enrollment on their selected TOU rate option.

# **Education and Awareness Strategy**

**Strategy Overview:** Use a phased approach, that incorporates both mass awareness and direct marketing tactics, to move a customer from <u>awareness</u> to <u>action</u> and then finally to <u>transition</u> and <u>success</u>.

Campaign Phase	Objective	Message Idea	Tactic Type
Phase 1 Awareness & Education June 15 <sup>th</sup> – Nov. 30 <sup>th</sup> , 2023	Inform customers that Missouri is changing rate structures soon and educate them on how TOU rates work.	Missouri will be changing electric rate structures starting this Fall. Learn how to prepare.	Mass Awareness
Phase 2 Action & Preparation Aug. 1 <sup>st</sup> – Nov. 30 <sup>th</sup> , 2023	Prepare customers for the upcoming change, inform them of their rate options & how they work, and encourage pre-selection of a rate.	As Missouri moves to TOU rates, Evergy is offering new personal power plans. Learn about your plan options and select a plan before October.	Mass Awareness and Direct
Phase 3 Transition & Coaching Oct. 1 <sup>st</sup> – Dec. 31 <sup>st</sup> , 2023	Ensure customers know they will be defaulted into a new rate and provide coaching to help them be successful on the new plan.	Your rate will change on X date. We are here to support your transition to TOU.	Direct
Phase 4Help customers understand how their rate works and encourage shifting usage to off-peak times.Jan. 1st – April 30th, 20242024		Your new rate allows you to save money by shifting to off- peak times. Here are tips and tricks to help you save.	Direct
Phase 5 Summer Prep & Coaching May 1 <sup>st</sup> – Sept. 30 <sup>th</sup> , 2024	Prepare customers for the change in summer pricing and provide tools, tips, and resources to avoid summer peak usage.	Prices change in the summer, start preparing your home and family to avoid high usage during the summer.	Mass Awareness and Direct

# **Campaign Phases**





### **Overarching Campaign Message**

Missouri is changing electric rate structures this Fall, and Evergy is here to help you understand your new rate options, how to pick a plan that is best for your home, and how to be successful on the new plan as the seasons change. This means that Missouri customers will have a choice of electric rate plans that fit their household. The new rate plans will help you save money when using less energy during peak times, when people use it most.

### Sub Message by Campaign Phase

Phase 1	Phase 2	Phase 3	Phase 4 & 5
Missouri will be changing electric rate structures starting this Fall. Learn how to prepare and review your new plan options.	Evergy is offering new rate plans to help you save money by using less energy during peak times, when people use it most. Learn which plan may be best for you and select an option by October 2023.	Your new rate plan will start in October/November. You can save money on your new rate plan by shifting usage away from peak hours of 4-8pm, learn how.	As the seasons change, Evergy will support you with customized rate education and usage reports to help you maximize savings with on your new time-based rate plan.





	Phase 1	Phase 2	Phase 3	Phase 4 & 5
Objective	Inform customers that Missouri is changing rate structures soon and educate them on how TOU rates work.	Prepare customers for the upcoming change, inform them of their rate options & how they work, and encourage pre-selection of a rate.	Ensure customers know they will be defaulted into a new rate and provide coaching to help them be successful on the new plan.	Prepare customers for behaviors needed to lessen impact of high usage season.
Primary Message	Missouri is moving to time-based rate plans this Fall.	We have 4 new time-based rate plan options. Select your plan before October.	Your energy rate plan is changing to the {Rate Plan Name}. Evergy is here to help during the transition.	We are heading into high energy use season and we want to make sure you are managing your new rate plan during seasonal changes.
Supporting Message	Timing plays a crucial role in the cost of energy. That is why Missouri is moving to time-based rate plans. As the demand for energy rises, so does the cost of producing electricity. This usually takes place during the busy peak hours of 4-8pm. Conversely, the demand for energy decreases during off-peak times, typically in the early morning and overnight, resulting in lower energy costs.	Missouri is changing how electric rate plans work this Fall, so Evergy has introduced four new rate plan options to fit your household needs. To help you choose the best option for you, we have developed new tools that analyze your energy usage and determine the plan that offers the greatest savings. Every household is different, so your savings will depend on how much energy you're able to shift to times when the demand is lower and energy is cheaper. If you don't want to make a choice by October, you'll be moved to the Standard Peak Saver plan. Timing plays a crucial role in the cost of energy, which is why Missouri is moving to time-based rate plans. As the demand for energy rises, so does the cost of producing electricity. This usually takes place during the busy peak hours of 4-8pm. Conversely, during off-peak times, typically in the early morning and overnight, the demand for energy decreases, resulting in lower energy costs. According to our analysis, the time- based rate plan offers a modest cost reduction for the majority of customers, with savings varying depending on the season.	Since you have transitioned to a time-based energy rate plan, it is important to minimize significant energy usage between 4-8pm. During this period, we recommend reducing use of high-energy appliances or activities that consume a substantial amount of electricity. By avoiding peak hours, you can reduce your energy usage and benefit from lower costs. As the demand for energy rises, so does the cost of producing electricity. This usually takes place during the busy peak hours of 4-8pm. Conversely, during off- peak times, typically in the early morning and overnight, the demand for energy decreases, resulting in lower energy costs. According to our analysis, the time-based rate plan offers a modest cost reduction for the majority of customers, with savings varying depending on the season.	TBD
СТА	Learn about the changes coming to your rate plan	Learn about Evergy's new Personal Power plans and choose the one that fits your household	Learn about your new Personal Power plan and how to save energy and save money	TBD

# Helping Groups At-Risk with New Rates

### **Income-Eligible & Seniors**

**Strategy:** Leverage community events and trusted agency partners to offer more educational opportunities.

### **Electric Heat Customers**

**Strategy:** Increase customer engagement with TOU plans through targeted direct mail, email, and trade ally network efforts.

### **Net-Meter & Solar Subscription**

**Strategy:** Proactively inform these customer they are moving into the Default Time Based Plan and educate on how the rate works.







# Income-Eligible and Seniors

**Strategy:** Enhance TOU engagements by leveraging community events and collaborating with trusted agency partners to offer more touchpoint and educational opportunities.

### **Special Support Tactics:**

- Conduct training workshops for agency partners to enhance their knowledge and ability to promote our services.
- Develop a bilingual handout and video on Time-of-Use (TOU) plans in Spanish to facilitate customer understanding and engagement.
- Participate in over 70 community events from June to October to create awareness about our services and engage with potential customers.
- Organize Connect Center events to offer in-person assistance and support to customers.
- Increase the frequency of email and direct mail campaigns to better inform and engage customers about our services.
- Offer both in-person and virtual appointments to provide more convenient options for customers to learn about and sign up for our services.
- Targeted paid media tactics to provide additional touchpoints.
- Specialized TOU support number highlighted on education material.
- Food bank and Library outreach events and materials



# Income-Eligible and Senior Outreach Events

Agency Partner Webinars	
Agency Partner Webinar 7.13	7/13/2023
Agency Partner Webinar 8.15	8/15/2023
Agency Partner Webinar 9.21	9/21/2023
LIHEAP Events @ Connect	
July	7/18/2023
September	9/12/2023
Community Events	
Marlborough Community Coalition	
Heartland Renewable Energy Society	9/19/2023
Columbus Park	9/20/2023
Kansas City Neighborhood Advisory	8/17/2023
Council	0/17/2023
Urban Summit	9/22/23
Nevada Resource Fair	8/1/2023
Platte County BTS	8/3/2023
Belton HS BTS	8/8/2023
BTS Fair @ West Bluff HAKC	8/9/2023
BTS Fair @ Riverview HAKC	8/9/2023
Back to School Fair - CSL	8/10/2023
Back to School Fair - Mattie Rhodes	8/10/2023
BTS Rally - VTCLC	8/11/2023
Oak Grove Project Connect	8/14/2023
KC Connect - LIHEAP	8/15/2023
Oak Grove BTS	8/16/2023
Community LINC BTS Fair	8/17/2023
BTS Fair @ KC Public Library NE	8/19/2023
Branch	0/13/2023
Ruskin High School BTS	8/20/2023
KC Connect - LIHEAP	8/22/2023
NKC YMCA Head Start BTS	8/23/2023
Community Resource Day w/Front	8/25/2023
Porch Alliance	
Tremont Place Senior Apts	9/5/2023

Greg Klice Community Center	9/6/2023
Liberty at Shoal Creek-Senior Living	9/7/2023
Palestine Gardens North	9/8/2023
Prairie Estates Senior Living	9/11/2023
LIHEAP Event at Connect	9/12/2023
LIHEAP Event at Connect-overflow	9/13/2023
Key Coalition Neighborhood Assoc	9/16/2023
Hillside Christian Church	9/19/2023
Columbus Park Neighborhood Assoc	9/20/2023
Phoenix Family	9/20/2023
Oak Grove Manor Apts	9/21/2023
Lions Club-Belton	9/21/2023
Warrensburg Trails Regional Library	9/22/2023
Northland Shepherd's Center	9/25/2023
Tri-Blenheim Neighborhood Assoc	9/25/2023
KC Landlords	9/26/2023
Summit Grove Senior Center	9/27/2023
KC Public Library – SE Branch	9/9/2023
5th District Community Meeting	10/2/2023
Foxwood Springs Senior Living	10/3/2023
Possibly Cass County Public Library- Belton	10/3/2023
Palenstine Gardens North	10/4/2023
MCPL Antioch Branch	10/4/2023
Tarkio Senior Center	10/10/2023
Guadalupe Center (Spanish)	10/11/2023
Kansas City Federation of Teachers	10/12/2023
Posada del Sol (Spanish)	10/12/2023
Redemptorist (Spanish)	10/12/2023
3 <sup>rd</sup> District Community Meeting	10/17/2023
KC Public Library - Plaza Branch	10/17/2023
Liberty Community Center/Senior	10/18/2023
Southern communities Coalition	10/18/2023
Don Bosco Senior Center	10/19/2023
(seniors) - Vine Street Manor	10/23/2023
(seniors) - The Woodlands at Citadel	10/24/2023
(seniors) - Destiny Towers	40/05/0000
(Seniors) - Desuity TOWERS	10/25/2023

NLBM Trunk or Treat	10/27/2023
Energy Supplier Diversity Summit	11/1/2023
Calvary Chapel	11/03/2023
16th Annual Urban Summit Conference	11/04/2023
Central Presbyterian Church	11/6/2023
Villas Of Autumn Bend Low Income Housing	11/7/2023
KC Public Library - SE Branch	11/8/2023
Richardson Elementary	11/9/2023
Impact MO- KCPS	11/14/2023
MEEAC Low Income Working Group	11/14/2023
Raytown Christian Church (Shephard Center of Raytown)	11/15/2023
Dept of Social Services – Raytown	11/16/2023
6th District Council Community Meeting	11/28/2023
Trails Regional Library – Concordia	11/30/2023
Coats & Cocoa Event w/KCPD South Patrol	12/7/2023
HCC Network Social Services Meeting	12/12/2023
Dept of Social Services – Downtown	12/13/2023

So far, we have attended 70 outreach events and reached over 9,000 customers. Evergy's customer affairs team continues to attend outreach events though out the year to discuss assistance and other billing, TOU and energy efficiency topics. We are no longer hosting separate TOU events in 2024.

# Food Pantries & Library - TOU Handout Distribution

### **Food Pantry Locations**

Catholic Charities (7 locations)
Metro Lutheran Ministries
Jewish Family Services
Community Services League (3 locations)
Bishop Sullivan Center
Pleasant Hill Lay Clergy
West Central Community Action Agency
Central Presbyterian Church
Calvary Chapel Church of God In Christ
Open Door Services Center
Redemptorist Center
Second Harvest Community Food Bank
Pleasant Hill Lay Clergy
Central Presbyterian Church
Calvary Chapel Church of God in Christ
First Baptist Church Blue Springs
Coldwater of Lees Summit
Second Harvest Community Food Bank

ibrary	Locations
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### **Library Locations**

Mid-Continent Public Library - Platte City Branch
Mid-Continent Public Library - Raytown Branch
Mid-Continent Public Library - Red Bridge Branch
Mid-Continent Public Library - Riverside Branch
Mid-Continent Public Library - Smithville Branch
Mid-Continent Public Library - Weston Branch
Mid-Continent Public Library - Withers Branch
Mid-Continent Public Library - Woodneath Library Center
KC Public Library - Central Library Branch
St. Joseph Downtown Library
Rock Port Library
Mound City Library
Oregon Public Library
Cass County Public Library
Cass County Public Library Northern Resource Center
Cass County Public Library Pleasant Hill Branch
The Henry County Library
Trails Regional Library Hold
Butler Public Library



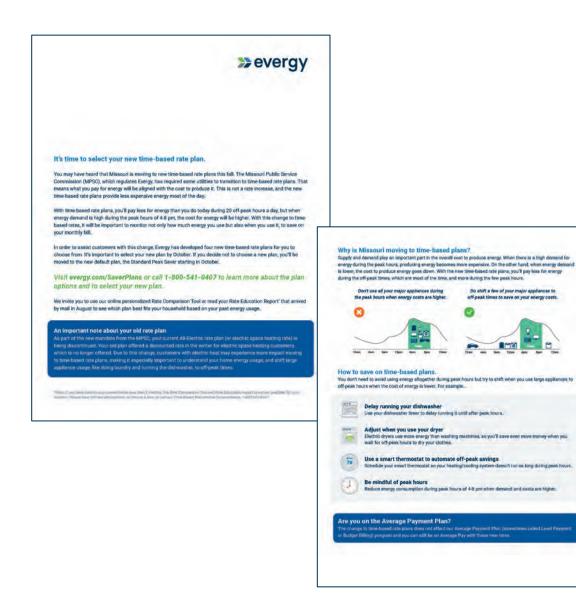


### Strategy:

Increase customer engagement with TOU plans through targeted direct mail, email, and trade ally network efforts, emphasizing the best available rates and winter savings tips.

### **Special Support Tactics:**

- Conducted a workshop with trade allies in May to educate them about the change with Electric Heat Rate.
- Will send an additional Rate Education Reports (RER) for customers who are not on the best plan.
- Increase direct mail and email campaigns to electric heat rate customers.
- Provide winter heating coaching support as part of Phase 4, to assist customers in maximizing their savings during the winter season.





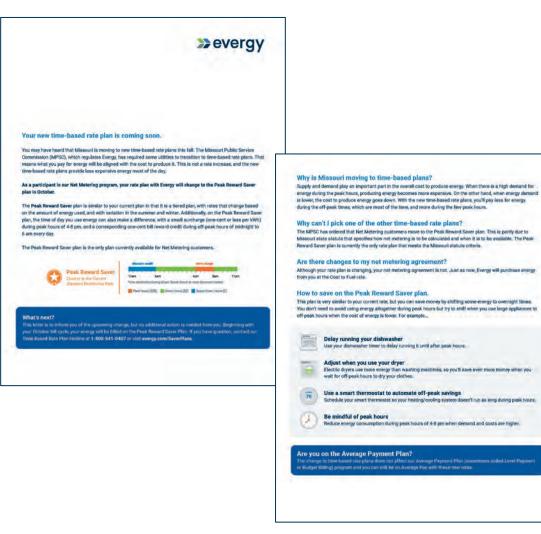
# Net-Meter & Solar Subscription Customers

### Strategy:

Proactively informed net-meter customers of the change in their rate to the Peak Reward Saver plan and provided them with comprehensive information on how the rate works.

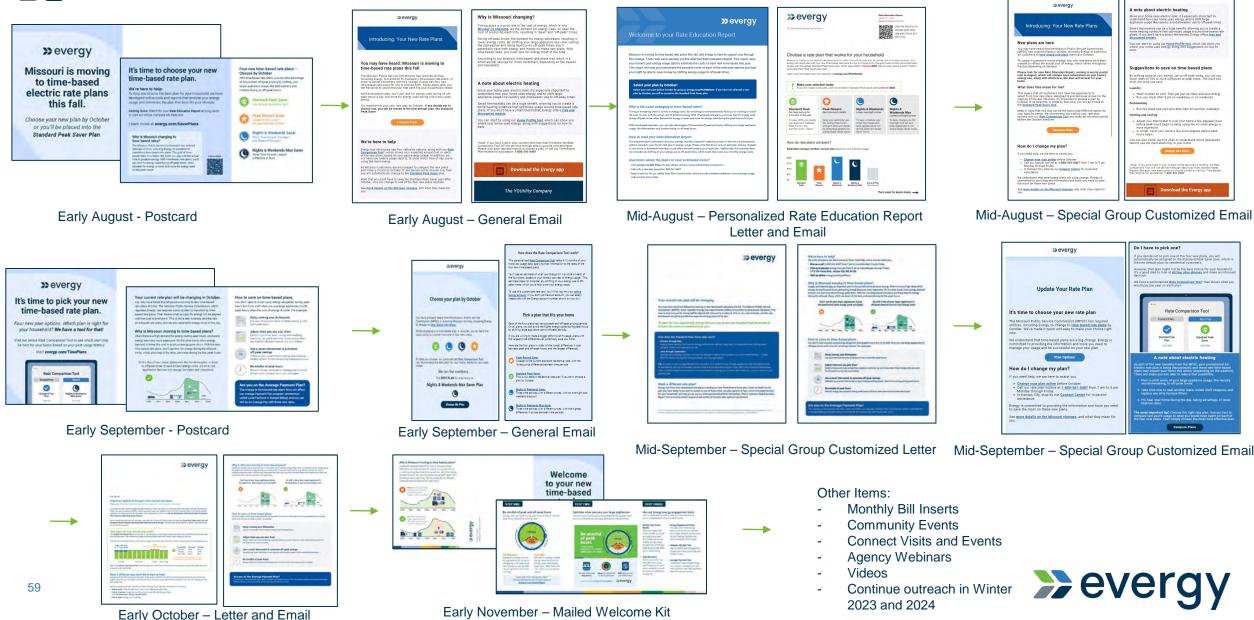
### **Special Support Tactics:**

- Sent a direct mail letter to all net-meter customers, providing them with clear and concise information about the upcoming change in their rate and how it will impact them.
- Followed up with multiple email touchpoints to remind and update customers about the rate change, and to offer additional support and assistance as needed.
- Provided specialized TOU support number for netmeter customers to provide assistance and answer any questions.





## Example of Special Group Customer Outreach Journey



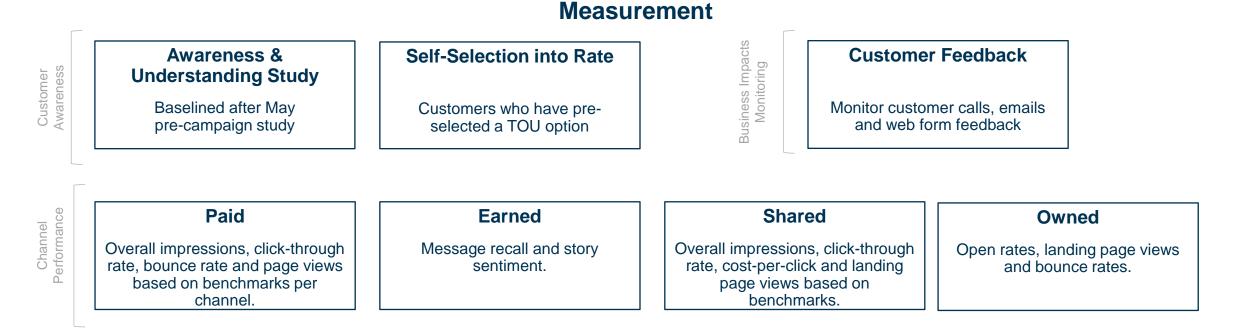
## **2023 Tactics and Audience Summary**

ral Low Income X X X X X X X X X X X X X X	Seniors  Seniors	Rural X X X X X	Non-Digital	Less Energy Engaged X X X X X X X X X X X X X X	Electric Heat Customers	Net-Mete Customer
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# **Campaign Goals and Measurement Plan**

### Goals

- 1. Prepare customers for the upcoming change in rate structures, including the new mandatory rate, and how TOU rates work.
- 2. Offer choice and inform customers of their rate options and the benefits depending on the customer's lifestyle.
- 3. Provide customers with tools, resources, and reports that serve to help them understand TOU rates and options, empower them to choose their rate, and provide guidance to modify their behaviors so that they can mitigate usage and bill impact to increase their success on a TOU rate.
- 4. Help all customers (and with increased emphasis on special customer groups) be successful before, during and after the mandatory TOU rate transition and/or enrollment on their selected TOU rate option.



# Customers enrolled in Average Payment Plan

 Evergy has worked to add information about the Average Payment Plan onto outbound communications, like letters, postcards and emails and on Evergy.com TOU landing page.

By submitting, you authorize Evergy to change your rate plan. Your new rate plan will become effective on the next business day. Depending on where you are at in your billing cycle when your rate change becomes effective, you will either receive a final, separate bill for charges on your current rate plan or

for the charges incurred up to the point of billing on your new rate plan. If you are enrolled in the Average Payment Plan, changing your rate will unenroll you from that plan. If you have an Average Payment Plan balance, that amount will be added to the final balance due for your current rate plan. Once your rate is changed, you will have the option to re-enroll in Average Payment Plan. All subsequent bills will include charges on your new rate plan. There will be no interruption in your electric service during this transition.

You may change your rate to another available rate option at any time, but we recommend staying on a plan for 3 months to understand usage patterns and determine impact. Changing your rate plan does not guarantee savings

#### Your current rate plan will be changing in October. How to save on time-based plans. You may have heard that Missouri is moving to new time-based You don't need to avoid using energy altogether during peak rate plans this fall. The Missouri Public Service Commission, which hours but try to shift when you use large appliances to offregulates Evergy, has required some utilities to transition to timepeak hours when the cost of energy is lower. For example... based rate plans. That means what you pay for energy will be aligned Delay running your dishwasher with the cost to produce it. This is not a rate increase and the new Use your dishwasher timer to delay running it until time-based rate plans provide less expensive energy most of the day. after peak hours.

Adjust when you use your dryer ..... Electric dryers use more energy than washing

machines, so you'll save even more money when you wait for off-peak hours to dry your clothes.

#### Use a smart thermostat to automate

Schedule your smart thermostat so your heating/ cooling system doesn't run as long during peak hours.

Are you on the Average Payment Plan? The change to time-based rate plans does not affect our Average Payment Plan program (sometimes called Level Payment or Budget Billing) and you can still be on Average Pay with these new rates.



### Optimize when you use your large appliances



to avoid peak hours your clothes driver to charge overnight

→ Use our online Rate → Our Average Payment Plan → With our weekly Rate Coach program (sometimes called Emails, you'll get an email Compare Tool to see which budget billing) averages every week that breaks down time-based rate plan is best your bills each month to your weekly energy usage for you. Check back to see by each hour of the day. Not heip keep payments level if a different rate may be and consistent throughout receiving these emails? Sign best for you as your energy up online or give us a call. usage changes.

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during the off-peak times, which are most of the time, and more during the few peak hours. Don't use all your major appliances during Do shift a few of your major appliances to	Visit us in-per 1710 The Pase     Visit us online     Why is Mist Supply and dem energy during th	teen: Evergy Connect from 9 am to 4 pm to Bird, Kanase City, MO 64108 evergy.com/SaverPlans souri moving to time-based p and play ao important part in the overall e peak hours, producing energy become	Monday through Eriday
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How to save on time-based plans. You don't need to avoid using energy allogenther during peak hours but try to shift when you use large appliances to off-peak hours when the cost of energy is lower for example.	tim	Ann ber Upe for for Uper	Dan Any Ban The Ann Ban The



#### Are you on the Average Payment Plan?

#### STEP TWO: Be mindful of peak and off-peak hours Optimize when you use your large appliances Energy costs are higher during peak hours of 4-8 pm, and off-You don't need to avoid using energy altogether during peak hours but try to shift when you use large appliances to off-peak times. Be mindfu of peak



STEP ONE:

neak times and pricing varies

Costs and times vary by each plan Get your plan's peak and off-peak times at







delay button

Weekly Rate Coach With our weekly Rate



you're using energy and how to save money.

Use our Evergy energy engagement tools

Energy Engagement Portal

ough your online Evergy

MyAccount portal you can see

STEP THREE:

Use our perse

High Bill Alerts When you enroll in ou Average Payment Plan High Bill Alert emails Sometimes called budget billing you'll receive a notice this program averages your bills you're currently on tra each month to help keep payments to receive a higher-the level throughout the year

stat Shift when you u normal bill. re at every com/SaverPlans >> evergy



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#### Here to help you with time-based rate plans.

Evergy has personalized tools to help you find ways to shift some of your energy usage manage costs, or choose another rate plan option that best fits your household.

the year

Why is Missouri moving to time-based plans?

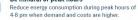
When there is a high demand for energy during peak hours, producing

demand is lower, the cost to produce energy goes down. With the new time-based rate plans, you'll pay less for energy during the off-peak

appliances that use less energy, like lights and computers.

energy becomes more expensive. On the other hand, when energy

#### times, which are most of the time, and more during the few peak hours. off-peak savings 76 Shift a few of your major appliances, like the dishwasher or drver. to off-peak times to save on your energy costs. It's ok to use



Be mindful of peak hours



# Modifications Based on Customer Feedback

- Average Payment Plan (APP) Information: Evergy added information about APP on most TOU materials to help clarify that customers could still stay on their APP.
- Finding Monthly Breakdown Estimates: Updated Compare My Rate tool to make it easier to find estimated cost breakdown by month.
- Additional Graphics: Evergy worked to add more charts and graphics to help explain both the rate plans and how TOU works.
- Rate Descriptions: Added subheads under each plan name to give more details about the plan.
- Additional Rate Plan Differences: Due to the similar nature of many of the plans, Evergy provided additional descriptions of differences between plans to help customers make a selection.
- Additional Spanish Resources: Added a Spanish contractor to help with outreach events and translations to Spanish speaking groups and communities. Created Spanish video.

Copies of Customer Communications

# >> evergy



# Phase 1 – Awareness Tactics

Examples filed in June 2023

### Full Page



Starting in October, Missouri is moving to tame-based rate plans, and Evergy is dedicated to scoporting you throughout this transition. Were here to help you understand your new rate options, choose the plans that's best for your home and show you how to save money on your new plan.

#### Why is Missouri changing?

Timing plays a crocoli tole in energy, supecally when it comes to cost. As energy demand new, the cost of generating electricity labble increases. To upually happens during peak hours of 48 pm. (Juring off peak time; (usually in the early moming and oversight) energy demand goes down, which means how energy costs.

At the same time, reducing energy usage during high demand times (like hot summer weekdays) also helps lower the strain on the energy grift.

Togetheir, we can embrace the change in Missiouri to tene-based rate plans and unlock the potential for savings while making a positive impact on o emitor-ment and energy gnd.

#### Making the switch

Write here to help you with the transition to time based rates. Everyph Missiour customers will send to the Transard Praik Server plan starming in October unless you select one of the other three optional time based tases. Make sure to select your plan before October of you? Indeats to the Standard Presi Karey replan.

To understand which time-based rate may be best for your household, wait your pestionalized Rate Companies Tool (based on your pesti emergy usage). You can switch between lime-based rate plans at any time.



#### New Missouri time-based plans are here

Evergy is introducing four new time-based plans for you to choose from to comply with the change in Missouri. Dustomers who do not select a new plan before October, will be moved to the Standard Peak Saver plan.

#### How time-based rate plans work:

These based use planes change as some price for energy rends of the days sparsing of sparse's hows, but a heigher price for energy as two hours a day, where the post term of 4-days in its increased to thirty hour lenge displanes uses, but an enterwhere, savey, and the City. Cit of shear to here, bits owning the post term of 4-days in its increased to any hour sparse for energy starring the peak times. With time based plane, its insportant to write single larger anounce of energy drong the post hours.

Check out your new time-based plans...

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1.47% A/br

Who's II for Everyday users. This is Everyd's standard default plan:
 Sanlags level. Some energy shifting effort and flexibility reoded during the summer
 (Anne Sey)
 Tip: Set your themastarts avoid pooling ouring summer peak hours of 4.8 pm

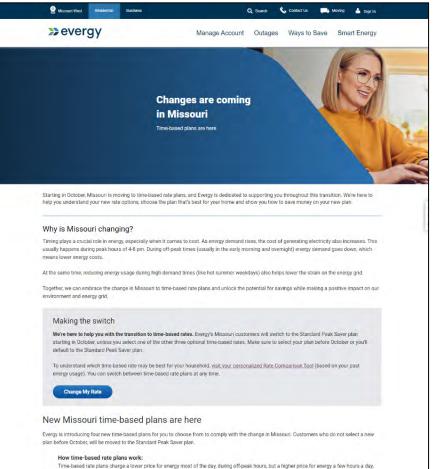
This is our new standard rate plan that offers a stressoring prove for electricity it months (a) of the year build are a parts, proch-rows A-B privating the workship surverse months. (June September, 1) a most parts; a higher proc for energy, it will be insortant to with your large energy using to intering, constraint, or westends in the sortmer. There is only a peak plote Jung to burners months:



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## **Campaign Website Landing Page**

Audience: Mo Residential customers Launched Date: June 2023



Time-based rate plans charge a lower price for energy most of the day, during off-peak hours, but a higher price for energy a few hours a day, during the peak times of 4-8 pm. It is important to shift your large appliance usage, like dishwashers, dryers, and HVAC, to off-peak times, like overnight and early morning, to avoid paying a higher price for energy during the peak times. With time-based plans, it's important to avoid using larges amounts of energy during the peak hours.

Check out your new time-based plans...

Standard Peak Saver | Peak Reward Saver | Nights & Weekends Saver | Nights & Weekends Max Saver

	& Weekends Saver   Nights & Weekends Max Saver
Summer Weekdays (Mon-Fn) 555 555	Standard Peak Saver
55 95 53 5 5	<ul> <li>Savings level: Some energy shifting effort and flexibility needed during the summer (June-Sept)</li> <li>Tip: Set your thermostat to avoid cooling during summer peak hours of 4-8 pm</li> </ul>
12 AAA 4 PSA 4 6 PSA 8 PSA 12 AAA	This is our new standard rate plan that offers a discounted price for electricity 8 months out of the year but also has a peak price from 4-8 pm during the weekday summer months (June September). To avoid paying a higher price for energy, it will be important to shift your large energy usage to mornings, overnight, or weekends in the summer. There is only a peak price during the summer months.
	Get More Details
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## Plan Webpages









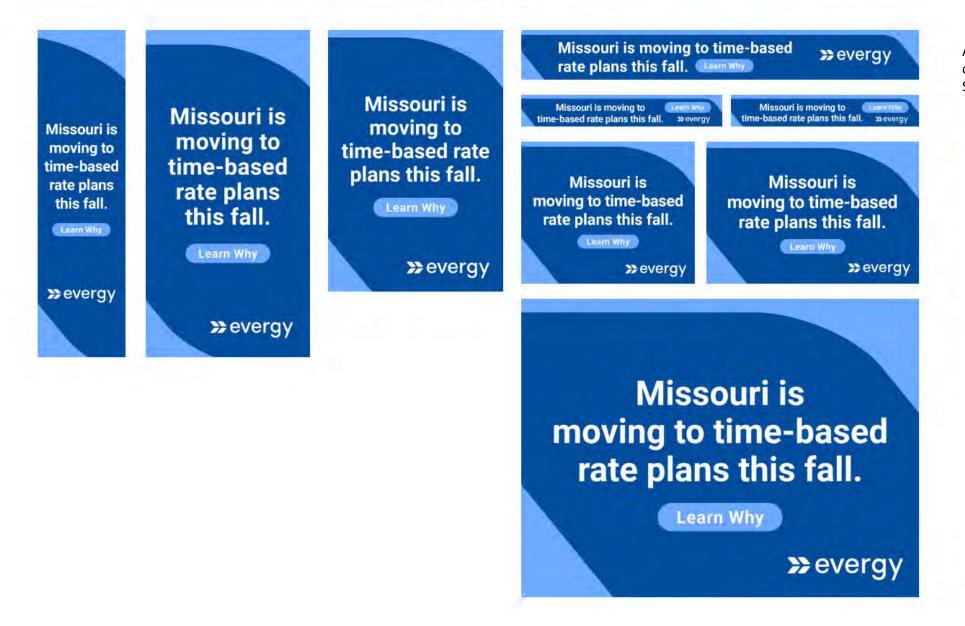


Audience: Mo Residential customers Date: June-October 2023



## **Digital Banner Ads**

Awareness Ad



Audience: Missouri Residential customers Send Date: June-October 2023

### **Print Advertising**

Missouri Newspapers and Select Church bulletins Send Date: July 2023

Newspaper Print Ad

**Church Bulletin Ads** 

### >> evergy

# Missouri is moving to time-based rate plans this fall.

Pick your new plan by October at evergy.com/PickPlan

### Missouri is moving to time-based electric rate plans this fall.

Missouri customers will have a choice of **four new rate plan options**. Evergy is here to help you understand your options and choose the rate plan that best fits your household.

Learn more at evergy.com/MyPlan

#### Why is Missouri changing to time-based rates?

Timing is everything when it comes to energy costs. Time-based rates match the cost you pay with the actual cost to produce energy. With time-based rate plans, you'll pay less for energy during off-peak times, when demand for energy is lower, and more for energy used during the peak hours of 4-8pm.



**Scan** to learn more about your options.



### Place-Based Out of Home

(Located in places like grocery stores, laundromats, hair solans)

Audience: Mo Residential Customers Send Date: July - September 2023

Take-One Brochure

In-Store Banner/Sign

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Missouri customers will have a choice of four new rate plan options. Every is here to help you understand your options and choose the rate plan that best fits your household.

Pick your new plan by October and learn more at evergy.com/Time

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Learn more at evergy.com/Time



Standard Peak Nights & Weekends Saver Saver Peak Rewards

Nights & Weekends Max Saver

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### >> evergy The YOUtility Company

### Missouri está adoptando planes de tarifas eléctricas en función del tiempo este otoño.

Los clientes de Missouri tendrán la opción de elegir entre cuatro nuevas opciones de planes de tarifas. Evergy está aquí para ayudarle a comprender sus opciones y a elegir el plan de tarifas que mejor se adapte a su hogar.

Obtenga más información en evergy.com/Time

#### Nuevas opciones de planes de tarifas en función del tiempo

Elije tu nuevo plan antes de octubre o se le asignará de manera automática el plan Estándar de Ahorro de mas demanda.

Estandar de Ahorro de mas demanda

> Plan de Ahorro con Recompensas en tiempo

Ahorro Maximo en Noches y Fines de semana

Ahorro en Noches y Fines de Semana

#### ¿Por qué Missouri está adoptando tarifas en función del tiempo?

El tiempo lo es todo cuando se trata de castos energéticos. Las tarifas basadas en el tiempo se ajustan a lo que paga con el costo real de producir energía. Con los planes de tarifas en función del tiempo, se pagará menos por la energía durante los períodos de menor demanda, cuando el consumo de energía es mas bajo, y más por la energía utilizada durante las de mas demanda de 4-8 pm.



### **Paid Social Posts**



Published by Lily Lungren 💿 - June 27 at 11:25 AM - 😋

By switching to time-based rates, Missouri is working to match the cost you pay with the actual costs to produce energy.

Missouri is moving to time-based electric rate plans this fall.

>> evergy

EVERGY.COM Which plan is best for you? We have a tool for that! Audience: Mo Residential customers Send Date: June-July 2023

Learn more

i

### **Billing Communication**

July Bill Insert

## Missouri is moving to time-based rate plans this fall.

This summer we will provide you with additional details about the change and how to pick an Evergy time-based rate plan that best fits your household. Watch for more information by mail and email soon.

#### Learn more at evergy.com/TimePlans

>> evergy

Audience: Mo Res with paper billing Send Date: July 2023

#### July Bill Message

BENJAMINA COSTOMER		
Massage Board	Accou	
Missouri is moving to time-based rate plans this fall. With time-based rate plans, you'll pay less for energy during off-peak times, when demand for energy is lower, and pay more for energy used during the peak hours of 4-8 pm. Learn more at evergy.com/newplans.	Province Province United Bires 1 Bires 1 Dation	
	Farrows	

### Why is Missouri changing to time-based rates?

Timing is everything when it comes to energy costs. By switching to time-based rates, Missouri is working to match the cost you pay with the actual cost to produce energy. With time-based rate plans, you'll pay less for energy during off-peak times, when demand for energy is lower, and more for energy used during the peak hours of 4-8pm. Watch for more information by mail and email soon.

Learn more and review your new plan options at evergy.com/TimePlans

### >> evergy



# Phase 2 – Preparation and Action Tactics

August

### **Billing Communication**

>> evergy

August Bill Insert

## It's time to choose your new time-based rate plan.

Missouri is changing how electric rate plans work this Fall, so Evergy has introduced four new rate plan options to fit your household needs.

If you have not selected a new plan by October, you will be moved to the Standard Peak Saver plan.

#### Choose your new plan now!

Select your time-based plan before October by going to evergy.com/TimePlans

### Why is Missouri changing to time-based rates?

The Missouri Public Service Commission has ordered Missouri utilities, including Evergy, to transition to mandatory time-based rate plans. The goal of timebased rates is to match the costs you pay with the actual cost to produce energy. With time-based rate plans, you'll pay less for energy used during off-peak times, when demand for energy is lower, and more for energy used during the peak hours of 4-8 pm.

With time-based rate plans, you can take advantage of discounted off-peak pricing by shifting your larger appliance usage, like dishwashers and clothes drying, to off-peak hours.



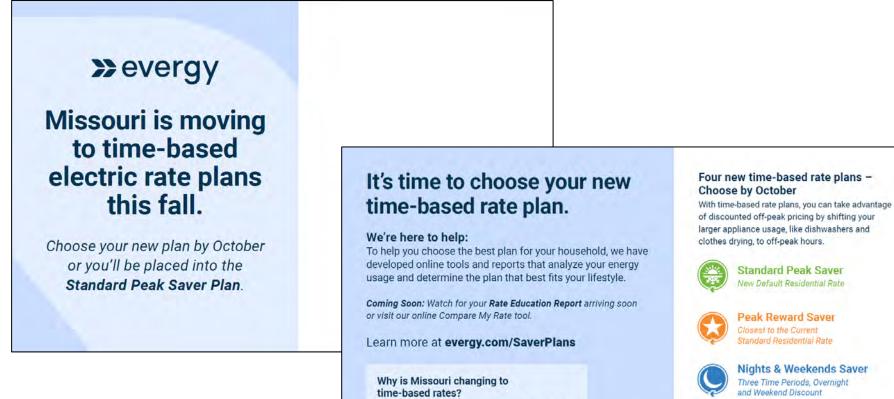
Audience: Mo Res with paper billing Send Date: August 2023

#### August Bill Message

Massage Board	Accou
Missouri is moving to time-based rate plans this fall.	Provenies
With time-based rate plans, you'll pay less for energy	Provenies
during off-peak times, when demand for energy is lower,	African
and pay more for energy used during the peak hours of	Nors-
4-8 pm. Learn more at evergy.com/newplans.	Nors-

### August Customer Postcard

Audience: All Missouri Residential Customers Send Date: August 7-15, 2023



The Missouri Public Service Commission has ordered Missouri utilities, including Evergy, to transition to mandatory time-based rate plans. The goal of timebased rates is to match the costs you pay with the actual cost to produce energy. With time-based rate plans, you'll pay less for energy used during off-peak times, when demand for energy is lower, and more for energy used during peak hours.

Learn more:

Nights & Weekends Max Saver Three Time Periods, Largest Difference in Price

### August Newspaper Ad

### >> evergy

# It's time to choose your new time-based rate plan.

Evergy's Missouri customers will be automatically enrolled in the **Standard Peak Saver plan** if you don't choose one of the other three additional rate plan options before October.



Choose your plan now at evergy.com/TimePlans

#### Why is Missouri changing to time-based rates?

The Missouri Public Service Commission has ordered Missouri utilities, including Evergy, to transition to mandatory time-based rate plans. The goal of time-based rates is to match the costs you pay with the actual cost to produce energy. With time-based rate plans, you'll pay less for energy used during off-peak times, when demand for energy is lower, and more for energy used during peak hours.

#### How time-based rate plans work:

With time-based rates, you'll pay less for any energy used during the 20 off-peak hours. But when energy demand is high during peak hours, the cost for energy will be higher. It is important to shift your large appliance usage, like dishwashers, dryers, and HVAC, to off-peak times, like overnight and early morning, to avoid paying a higher price for energy during the peak times.

#### We're here to help:

To help you choose the best plan for your household, we have developed online tools and reports that analyze your actual energy usage and determine the plan that best fits your lifestyle.

#### Four new time-based rate plans – Choose by October

With time-based rate plans, you can take advantage of lower off-peak pricing by shifting your larger appliance usage, like dishwashers and clothes drying, to off-peak hours.



New Default Residential Rate

	Peak Re	eward S
	Closest to	
2	Standard R	lesidentia

Nights & Weekends Saver Three Time Periods, Overnight and Weekend Discount



Missouri Newspapers Send Date: August 2023

### **Retargeting Digital Banner Ads**

Retargeting Ads - Message 1



Digital banners Audience: anyone who went to evergy.com TOU pages Send Date: July – October 2023

### **Retargeting Digital Banner Ads**

Retargeting Ads - Message 2



### **Cover Letter Insert in the Rate Education Reports**

2244

#### >> evergy

#### Welcome to your Rate Education Report

Missouri is moving to time-based rate plans this fall, and Evergy is here to support you through this change. That's why we're sending you the attached Rate Education Report. This report uses your home's past energy usage data to estimate the costs of each new time-based rate plan. This report will help you understand the possible costs of each of the new plan options and how you might be able to save money by shifting energy usage to off-peak times.

#### Select your plan by October!

Select your new plan before October by going to evergy.com/PickMyRate. If you have not selected a new plan by October, you will be moved to the Standard Peak Saver plan.

#### Why is Missouri changing to time-based rates?

Timing is everything when it comes to energy costs. By switching to time-based rates, Missouri is working to match the cost you pay with the actual cost to produce energy. With time-based rate plans, you'll pay less for energy used during off-peak times, when demand for energy is lower, and more for energy used during the peak hours of 4-8 pm.

With time-based rate plans, you can take advantage of discounted off-peak pricing by shifting your larger appliance usage, like dishwashers and clothes drying, to off-peak hours.

#### How to read your Rate Education Report

The attached report estimates what your average monthly Evergy bill might be on each of the new time-based plan options, based on your home's last year of energy usage. Please note that this is only an estimate, and any changes in your home or household members could affect the estimated cost of each plan. Additionally, this estimate does not consider any shifting of your energy use to off-peak times, which could help lower your monthly energy costs.

#### Questions about the plans or your estimated costs?

- · Visit evergy.com/My-Plans for plan details and your personalized Rate Comparison.
- Talk with a rate plan specialist: 800-541-0407.
- Keep a look out for our weekly Rate Plan Coach emails, which provide a weekly breakdown of your energy usage and costs by time of day.

#### Time-based Plans - Savings Tips >> evergy

Delay running your dishwasher Use your dishwasher timer to delay running it until after peak hours.

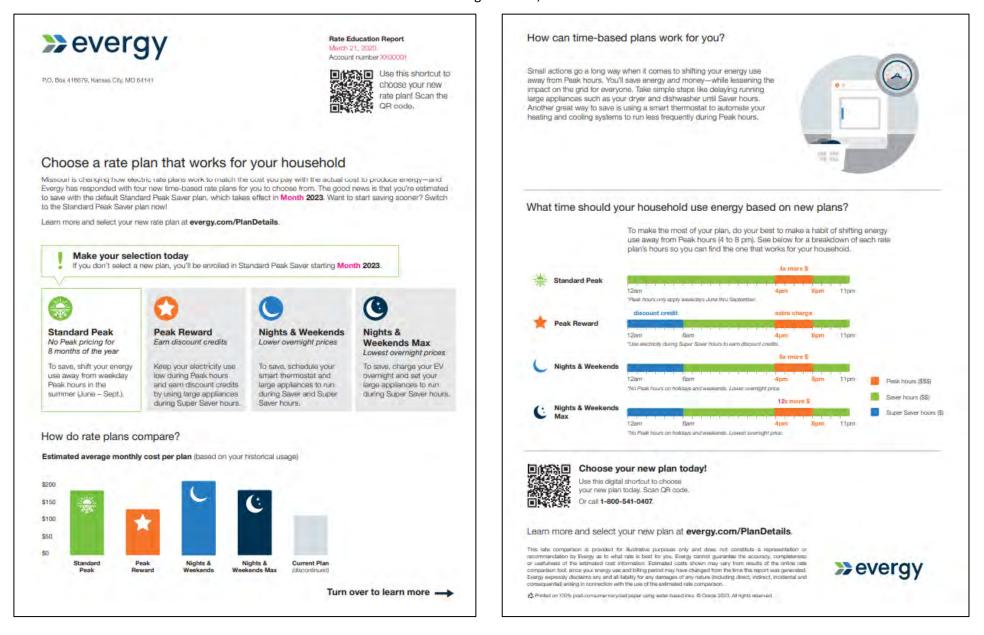
Adjust when you use your dryer Electric dryers use more energy than washing machines, so you'll save even more money when you wait for off-peak hours to dry your clothes.

Use a smart thermostat to automate off-peak savings Schedule your smart thermostat so your heating/cooling system doesn't run as long during peak hours.

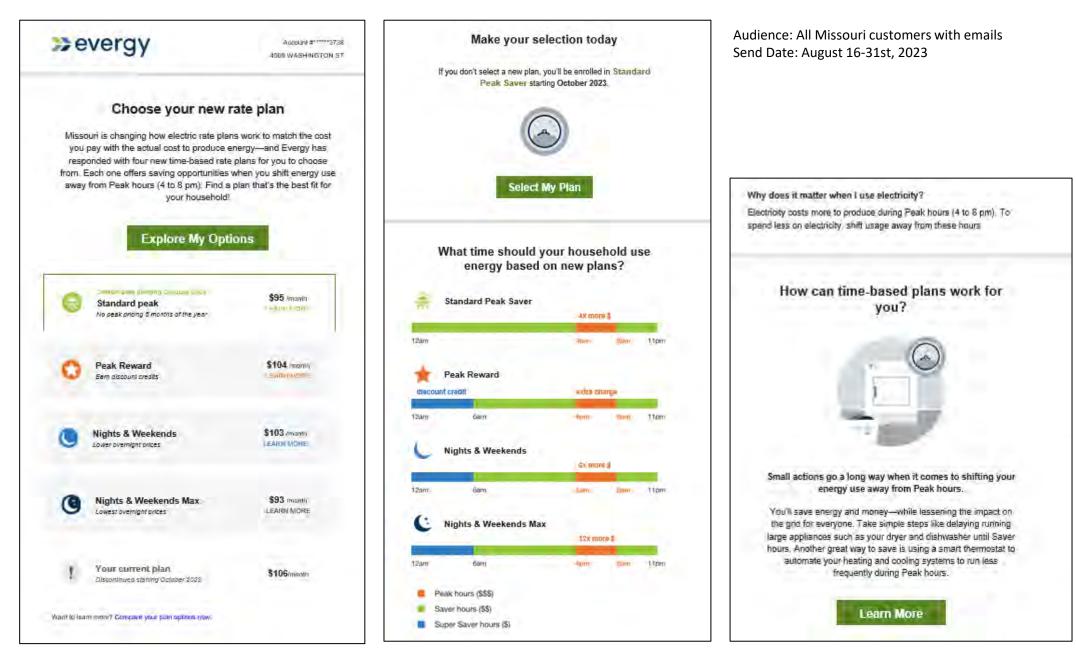
Be mindful of peak hours Reduce energy consumption during peak hours of 4-8 pm when demand and costs are higher. Letter with the Rate Education Paper Report Audience: All Missouri customers Send Date: August 15-31, 2023

### **Rate Education Reports Paper Version**

Audience: All Missouri customers Send Date: August 15-31, 2023



### **Rate Education Reports Email**



### **Customer Event Handout**

#### >> evergy

#### **Missouri's Time-Based Rate Transition**

In October, customers will be moved to time-based rate plans

Evergy's Missouri customers will be automatically enrolled in the Standard Peak Saver plan if you don't choose one of the other three additional rate plan options before October.

#### Why is Missouri changing to time-based rates?

The Missouri Public Service Commission has ordered Missouri utilities, including Evergy, to transition to mandatory time-based rate plans. The goal of time-based rates is to match the costs you pay with the actual cost to produce energy. With time-based rate plans, you'll pay less for energy used during off-peak times, when demand for energy is lower, and more for energy used during peak hours.

#### Questions? We're here to help you with your transition to time-based rate plans.

Visit: evergy.com/PeakPlans

Call: 800-541-0407

Difference in Price

Analyze: Use our online Compare My Rate tool to see which plan might be best for you.

#### How time-based rate plans work:

With time-based rates, you'll pay less for any energy used during the 20 off-peak hours. But when energy demand is high during peak hours, the cost for energy will be higher. It is important to shift your large appliance usage, like dishwashers, dryers, and HVAC, to off-peak times, like overnight and early moming, to avoid paying a higher price for energy during the peak times. With time-based plans, it's important to avoid using large amounts of energy during peak hours.

 Standard Peak Saver
 Peak Reward Saver

 New Default Residential Rate
 Clusteat to the Current

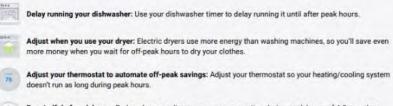
 Nights & Weekends Saver
 Standard Residential Rate

 Nights & Weekends Saver
 Nights & Weekends Max Saver

 Three Time Periods, Overnight and
 Three Time Periods, Largest

#### Time-Based Plans - Savings Tips

Weekend Discount



Be mindful of peak hours: Reduce large appliance energy consumption during peak hours of 4-8 pm when demand and costs are higher.

#### Transición a tarifa basada en la hora de uso de Missouri

En octubre, los clientes pasarán a planes de tarifas basadas en la hora de uso

Los clientes de Evergy en Missouri quedarán inscritos automáticamente en el plan **Standard Peak Saver**si no se elige una de las otras tres opciones de planes de tarifas adicionales antes de octubre.

#### ¿Por qué se realiza el cambio a tarifas basadas en la hora de uso en Missouri?

La Comisión de Servicios Públicos de Missouri ha ordenado a los proveedores de servicios públicos de Missouri, incluido Evergy, que realicen la transición a planes obligatorios de tarifas basadas en la hora de uso. El objetivo de las tarifas basadas en la hora de uso es equilibrar los costos que se pagan con el costo real de producir energía. Con los planes de tarifas basadas en la hora de uso, pagará menos por la energía utilizada durante las horas de menor actividad, cuando la demanda de energía es menor, y más por la energía utilizada durante las horas de mas demanda.

#### Cómo funcionan los planes de tarifas basadas en la hora de uso:

Con las tarifas basadas en la hora de uso, pagará menos por la energía utilizada durante las 20 horas de menor actividad. Pero cuando la demanda de energía es alta durante las horas de mas demanda, el costo de la energía será mayor. Es importante cambiar el uso de grandes electrodomésticos, como lavavajillas, secadoras y sistemas de calefacción y aire acondicionado, a horas de menor actividad, como durante la noche y a primera hora de la mañana, para evitar pagar un precio más alto por la energía durante las horas de mas demanda. Con los planes basados en la hora de uso, es importante evitar el uso de grandes cantidades de energía durante las horas de mas demanda.



#### Peak Reward Saver El plan mila cencaria a la tarifin renklericial estilinder actual

Nights & Weekends Max Saver Tres periodos de tiempo; la mayor diferencia de precio

#### Planes basados en la hora de uso - Consejos para ahorrar

Retrase el uso del lavavajillas: utilice el temporizador del lavavajillas para retrasar su uso hasta después de las horas pico.

Ajuste la hora de uso de la secadora: las secadoras eléctricas consumen más energía que las lavadoras, por lo que ahorrará aún más dinero si deja el secado de la ropa para las horas de menor actividad.

Ajuste su termostato para automatizar los ahorros en las horas de menor actividad: ajuste su termostato para que su sistema de calefacción/aire acondicionado no opere durante tanto tiempo durante las horas pico.

Tenga en cuenta las horas pico: reduzca el consumo de energía de los electrodomésticos grandes durante las horas pico, de 4:00 a 8:00 p.m., cuando la demanda y los costos son mayores.

### >> evergy

¿Tiene preguntas? Estamos aquí para ayudarle con su transición a planes de tarifas basadas en la hora de uso.

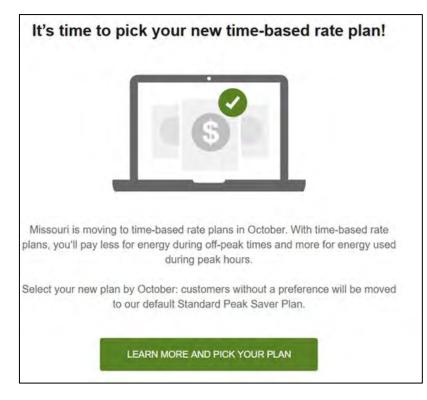
Visite: evergy.com/PeakPlans Llame: 800-541-0407

Analice: utilice Compare My Rate, nuestra herramienta en línea para comparar tarifas, para ver cuál plan podría ser el mejor para usted.

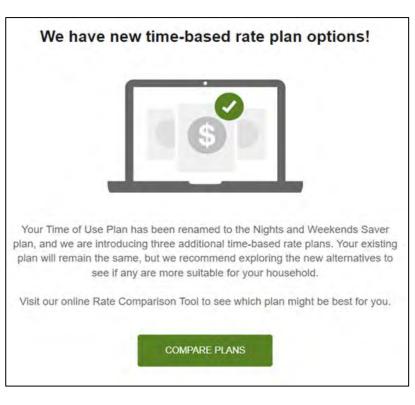
### Weekly Energy Analysis Emails – Promotion Pod

Promotional pod in the weekly energy analysis emails Audience: ~300,000 Send Date: August – October, 2023

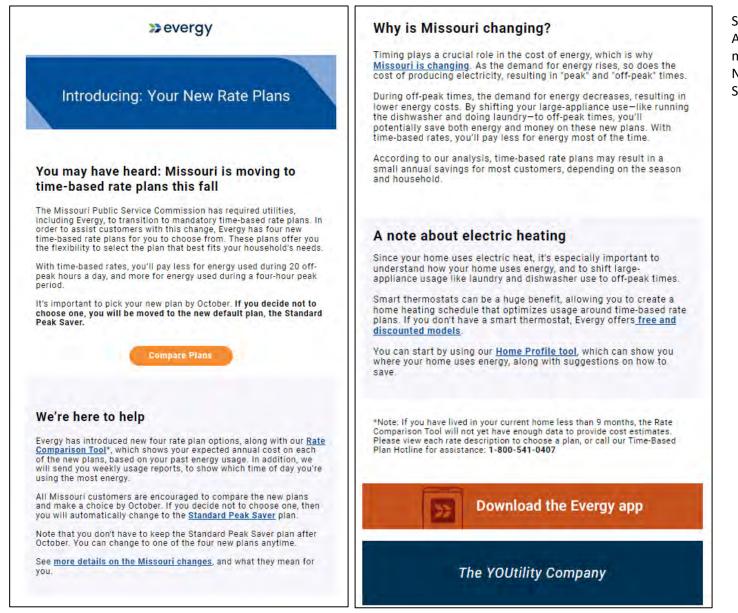
#### Non-TOU customer



#### Customers on TOU Pilot

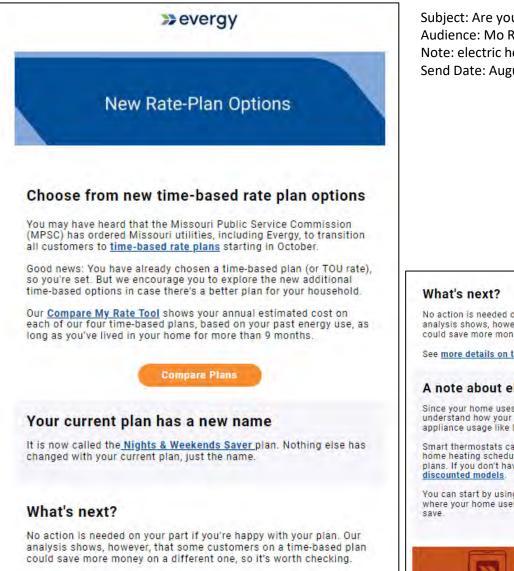


### All Mo Customers: August Email



Subject: Missouri, it's time to pick your new rate plan Audience: Mo Residential (excluding already on TOU, net metering, solar sub, non-AMI), ~400,000 Note: electric heat pod only shows for space heating customers Send Date: August 2, 2023

### Pilot TOU Customers: August Email



See more details on the Missouri changes.

Subject: Are you on the best plan for your home Audience: Mo Residential that are already on a TOU plan prior to Jan 1, 2023, ~8,000 Note: electric heat pod only shows for space heating customers Send Date: August 2, 2023

No action is needed on your part if you're happy with your plan. Our analysis shows, however, that some customers on a time-based plan could save more money on a different one, so it's worth checking.

See more details on the Missouri changes.

#### A note about electric heating

Since your home uses electric heat, it's especially important to understand how your home uses energy, and to shift largeappliance usage like laundry and dishwasher use to off-peak times.

Smart thermostats can be a huge benefit, allowing you to create a home heating schedule that optimizes usage around time-based rate plans. If you don't have a smart thermostat, Evergy offers free and

You can start by using our Home Profile tool, which can show you where your home uses energy, along with suggestions on how to

Download the Evergy app

#### >> evergy

#### Introducing: Your New Rate Plans

#### New plans are here

You may have heard that the Missouri Public Service Commission (MPSC) has ordered Missouri utilities, including Evergy, to transition all customers to <u>time-based rate plans</u> starting in October.

To support customers in this change, four new rate plans have been created to reflect the actual cost of energy, which varies throughout the day depending on demand.

Please look for your Rate Education Report, coming to you by postal mail in August, which will contain more information on your home's energy use, along with which new rate plan will be best for your home.

#### What does this mean for me?

This means that all customers now have the opportunity to select from four new plans, designed to provide lower prices for the majority of the day. However, it's important to choose a plan by October. If no selection is made by that time, you will be moved to the Standard Peak Saver plan.

Keep in mind that this may not be the most cost-effective option for your specific needs. We recommend you explore your rate-plan options with our <u>Rate Comparison Tool</u> and make an informed choice before the October deadline.



#### How do I change my plan?

If you need help, we are here to assist you.

- Change your plan online before October
- Call our special hotline at 1-800-541-0407 from 7 am to 5 pm Monday through Friday
- In Kansas City, stop by our <u>Connect Center</u> for in-person assistance

We understand that time-based plans are a big change. Evergy is committed to providing the information and tools you need to save the most on these new plans.

See more details on the Missouri changes, and what they mean for you.

### Seniors & Low Income: August Email

#### A note about electric heating

Since your home uses electric heat, it's especially important to understand how your home uses energy, and to shift largeappliance usage like laundry and dishwasher use to off-peak times.

Smart thermostats can be a huge benefit, allowing you to create a home heating schedule that optimizes usage around time-based rate plans. If you don't have a smart thermostat, Evergy offers <u>free and</u> <u>discounted models</u>.

You can start by using our <u>Home Profile tool</u>, which can show you where your home uses energy, along with suggestions on how to save.

#### Suggestions to save on time-based plans

By shifting some of your energy use to off-peak times, you can pay lower rates of 75% or more compared to peak times. The more you shift, the more you save.

#### Laundry

- · Wash clothes on cold. They get just as clean and save energy
- . Run your dryer after 8 pm on weekdays, or on weekends

#### Dishwashing

· Run full loads and wait until after 8pm on summer weekdays

#### Heating and cooling

- Adjust your thermostat to cool your home a few degrees lower before peak hours begin to delay using the AC when energy is more expensive.
- In winter, warm your home a few extra degrees before peak hours begin.

You can also check out this chart to understand which appliances tend to use the most electricity in your home.



\*Note: If you have lived in your current home less than 9 months, the Rate Comparison Tool will not yet have enough data to provide cost estimates. Please view each rate description to choose a plan, or call our Time-Based Plan Hotline for assistance: 1-800-541-0407

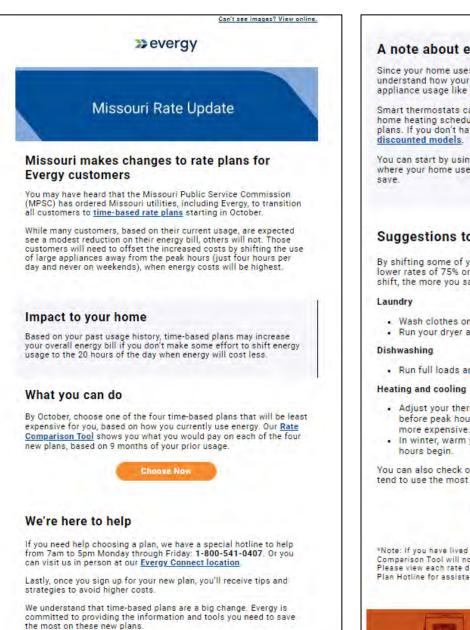
Download the Evergy app

Subject: This Fall: New rate plan options Audience: Mo Residential seniors and low income, ~70,000

Note: electric heat pod only shows for space heating customers

Send Date: August 10, 2023

### Non Saver: August Email



See more details on the Missouri changes, and what they mean for you.

#### A note about electric heating

Since your home uses electric heat, it's especially important to understand how your home uses energy, and to shift largeappliance usage like laundry and dishwasher use to off-peak times.

Smart thermostats can be a huge benefit, allowing you to create a home heating schedule that optimizes usage around time-based rate plans. If you don't have a smart thermostat, Evergy offers <u>free and</u> <u>discounted models</u>.

You can start by using our <u>Home Profile tool</u>, which can show you where your home uses energy, along with suggestions on how to save.

#### Suggestions to save on time-based plans

By shifting some of your energy use to off-peak times, you can pay lower rates of 75% or more compared to peak times. The more you shift, the more you save.

- · Wash clothes on cold. They get just as clean and save energy
- · Run your dryer after 8 pm on weekdays, or on weekends
- Run full loads and wait until after 8pm on summer weekdays
- Adjust your thermostat to cool your home a few degrees lower before peak hours begin to delay using the AC when energy is more expensive.
- In winter, warm your home a few extra degrees before peak hours begin.

You can also check out this chart to understand which appliances tend to use the most electricity in your home.



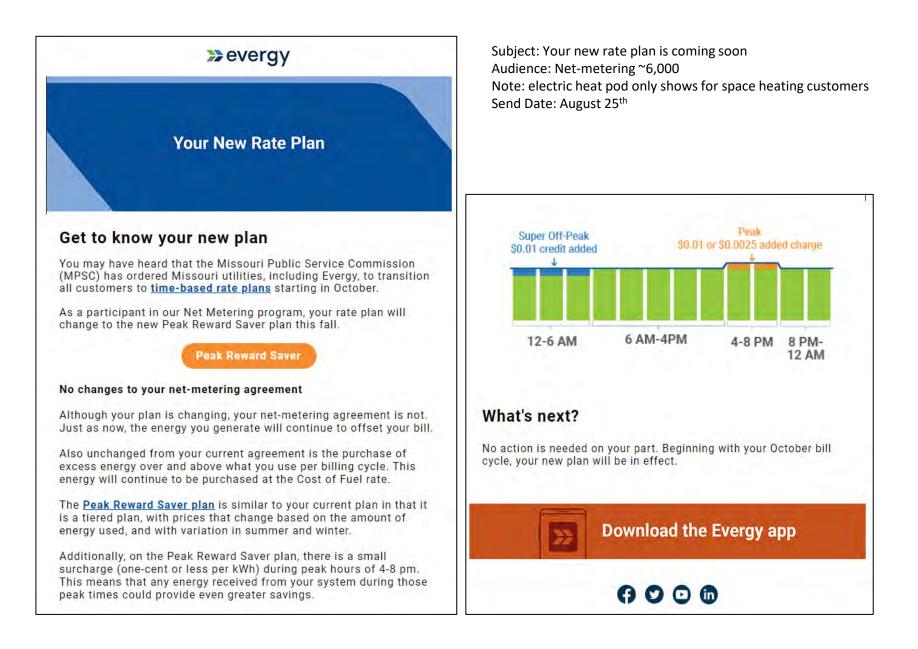
\*Note: If you have lived in your current home less than 9 months, the Rate Comparison Tool will not yet have enough data to provide cost estimates. Please view each rate description to choose a plan, or call our Time-Based Plan Hotline for assistance: 1-800-541-0407



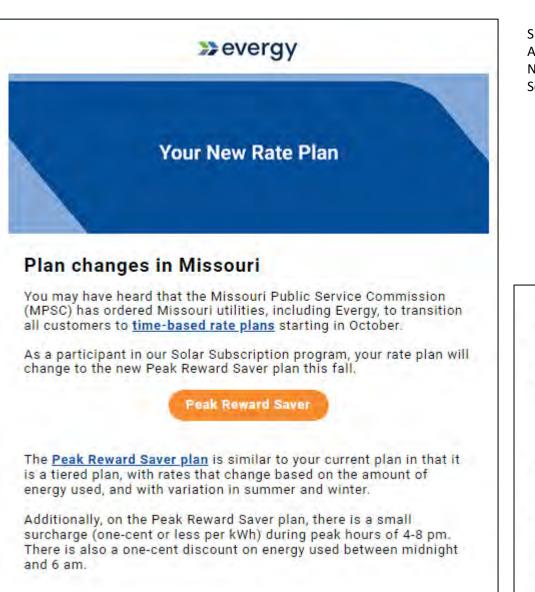
Subject: Important updates regarding your Evergy rate plan Audience: Mo Residential who are not expected to save on a new TOU plan,

Note: electric heat pod only shows for space heating customers Send Date: August 14, 2023

### Net Metering: August Email



### Solar Subscription: August Email



Subject: Your new rate plan is coming soon Audience: Solar Subscription Customers ~900 Note: electric heat pod only shows for space heating customers Send Date: August 23<sup>rd</sup>

#### What's next?

No action is needed on your part. Beginning with your October bill cycle, your new plan will be in effect.

#### Can I pick one of the other time-based plans?

You may have heard that additional time-based plans are available to Missouri customers.

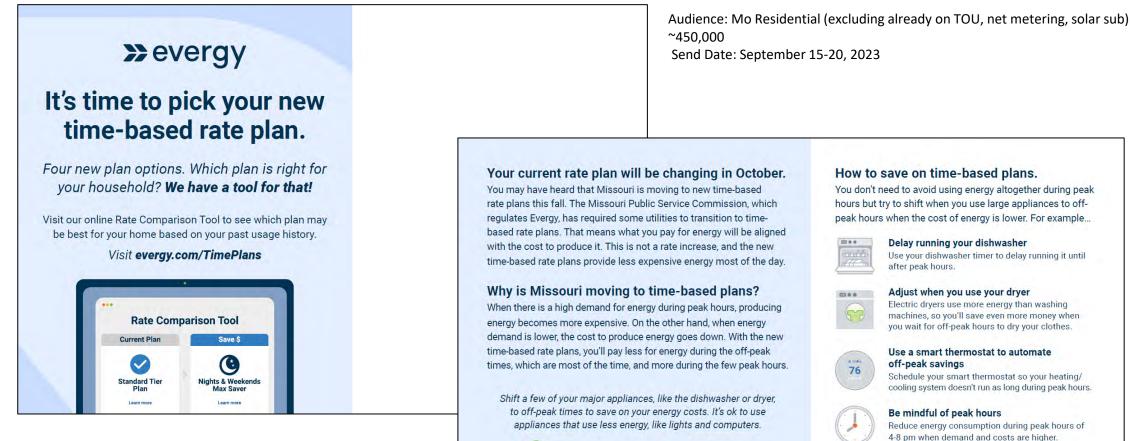
Currently, the Peak Reward Saver plan is the only plan compatible with Solar Subscription. However, we will reach out as other plan choices become available.

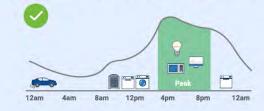


# Phase 2 – Preparation and Action Tactics

September and October

### **Customer Postcard - September**





#### Are you on the Average Payment Plan?

The change to time-based rate plans does not affect our Average Payment Plan program (sometimes called Level Payment or Budget Billing) and you can still be on Average Pay with these new rates.

### **Billing Communication**

September Bill Insert

### **Missouri's Time-Based Rate Transition**

In October, customers will move to time-based rate plans

Evergy's Missouri customers will be automatically enrolled in the **Standard Peak Saver plan** if you don't choose one of the other three additional rate plan options.

#### Choose your new plan now!

Select your time-based plan before October by going to evergy.com/TimePlans

>> evergy

Audience: Mo Res with paper billing Send Date: September 2023

#### **Bill Message**

It's time to choose your new rate plan. Evergy's Missouri customers will be switching to time-based rate plans starting in October. With time-based rate plans, you'll pay less for energy during off-peak times and more for energy used during the peak hours. **Select your new plan at evergy.com/NewPlans.** 

#### Why is Missouri changing to time-based rates?

The Missouri Public Service Commission has ordered Missouri utilities, including Evergy, to transition to mandatory time-based rate plans. The goal of time-based rates is to match the costs you pay with the actual cost to produce energy. With time-based rate plans, you'll pay less for energy used during off-peak times, when demand for energy is lower, and more for energy used during peak hours.

#### How time-based rate plans work:

With time-based rates, you'll pay less for any energy used during the 20 off-peak hours. But when energy demand is high during peak hours, the cost for energy will be higher. It is important to shift your large appliance usage, like dishwashers, dryers, and HVAC, to off-peak times, like overnight and early morning, to avoid paying a higher price for energy during the peak times.

#### Which plan is right for your household? We have a tool for that!

Visit our online Rate Comparison Tool\* to see which plan may be best for your home based on your past usage history. Visit evergy.com/TimePlans

'At least 9 months of usage history at your current home is needed to use the Rate Comparison Tool.



### All MO: September Email

≫evergy	How does the Rate Comparison Tool work? This personalized <u>Rate Comparison Tool</u> takes 9-12 months of your historical usage data, applying that information to the rates of the four new time-based plans.	What happens if I don't choose? If you don't decide to switch to one of the new plans, you'll be automatically enrolled in the default rate plan, the <u>Standard Peak</u> <u>Saver</u> . We encourage you to <u>check out all the plans</u> in case there's a better one for your household.	Subject: Action Needed: It's time to choose your new plan Audience: Mo Residential (excluding already on TOU, net metering, solar sub, non-AMI), ~320,000 Note: electric heat pod only shows for space heating
Choose your plan by October You have probably heard that the Missouri Public Service Commission (MPSC) is requiring Missouri utilities, including Evergy, to change to <u>time-based rate plans</u> . While changing to a time-based plan is required, you do have the opportunity to choose from one of four new plans.	You'll see an estimate of what your Evergy bill would be on each of the four plans, based on your home's last year of energy usage. This estimate does not consider any shifting of your energy use to off- peak times, which could help lower your energy costs. To use this customized rate tool, you'll first log into your <u>online</u> <u>Evergy account</u> . If you don't yet have an account, you can easily create one with the Evergy account number shown on your bill.	How well do you know your home?	customers. Send Date: September 2023
Image: We ran the numbers	Pick a plan that fits your home Each of the four plans has various peak and off-peak pricing periods. On all plans, you can avoid the higher energy costs during peak hours by shifting large appliance use to off-peak periods.	You can avoid higher peak-hour prices by spreading your energy use throughout the day, especially when it comes to larger appliances. Using your laundry machines during off-peak hours, for example, can cost less. But smaller items, like hair dryers or cell-phone charging, won't make much difference. Appliance Chart	
The BEST PLAN for your home is: Nights & Weekends Max Saver Plan	If you are willing to make a bigger effort to shift usage, plans with the largest price difference can potentially save you more. Here are the four plans in order of the lowest difference in cost between peak and off-peak hours, and the largest difference.	You can get personalized information about your home's energy use with our <u>Energy Analyzer tools</u> . A note about electric heating	
Change My Plan	Closest to the current standard residential rate, with the lowest price difference between time periods	As part of the new mandate from the MPSC, your promotional All- Electric rate plan is being discontinued, and these new time-based plans may impact your home this winter (depending on the weather). There are steps you can take to reduce that possibility. 1. Plan to shift some of your large-appliance usage, like laundry and dishwashing, to off-peak times.	
	Standard Peak Saver This is our default residential rate plan if you don't choose a plan by October	<ol> <li>Take time now to seal window leaks, install draft stoppers, and replace any dirty furnace filters.</li> <li>Pre-heat your home during the day, taking advantage of lower daytime rates.</li> </ol>	
	Nights & Weekends Saver Three time periods with different prices, with an overnight and weekend discount	The most important tip? Choose the right rate plan. Use our tool to compare last year's usage to what you would have spent on each of the four new plans. Then simply choose the most cost-effective plan. Compare Plans	
	Nights & Weekends Max Saver Three time periods with different prices, with the highest difference in prices between time periods	Download the Evergy app	

### **Organic Social Post**

Send Date: September 2023

### >> evergy

### **Missouri's Time-Based Rate Transition**

In October, Evergy Missouri customers will be moved to time-based rate plans.

Four new time-based rate plan options now available.

Standard Peak Saver New Default Residential Rate

Nights & Weekends Saver Three Time Periods, Overnight and Weekend Discount



Three Time Periods, Largest Difference in Price

Peak Reward Saver

Closest to the Current



#### Evergy August 29

We have followed the conversation on Facebook and elsewhere about Missouri's shift to timebased rate plans. We want to take the time to walk through the changes for Missouri residential customers. Let's talk time-based rate plans and your plan options.

.....

Your lives are full and busy, especially when you get home at night. From cooking dinner to washing laundry to watching your favorite shows in the comfort of your homes from 4-8 p.m. It's also the period when energy demand is highest.

The Missouri Public Service Commission (MPSC) mandated Evergy Metro and Evergy West implement time-based rates starting October 1. The intent is for customers to shift your usage to off-peak hours to help reduce grid strain for the benefit of all in our communities.

The good news for you is that you still have a choice here.

There are four plan options, including the Peak Reward Saver, which looks similar to the plan most customers in Missouri are on now.

The new default plan, the Standard Peak Saver, offers customers a discounted price on their usage for 20 hours a day (For example: Instead of about \$0.14 kWh, Evergy Metro customers will pay \$0.0958 kWh during summer months). That discounted rate will offset the prices customers pay during the peak hours of 4-8 p.m. during summer months. https://www.evergy.com/landing/missouri-rate-plans

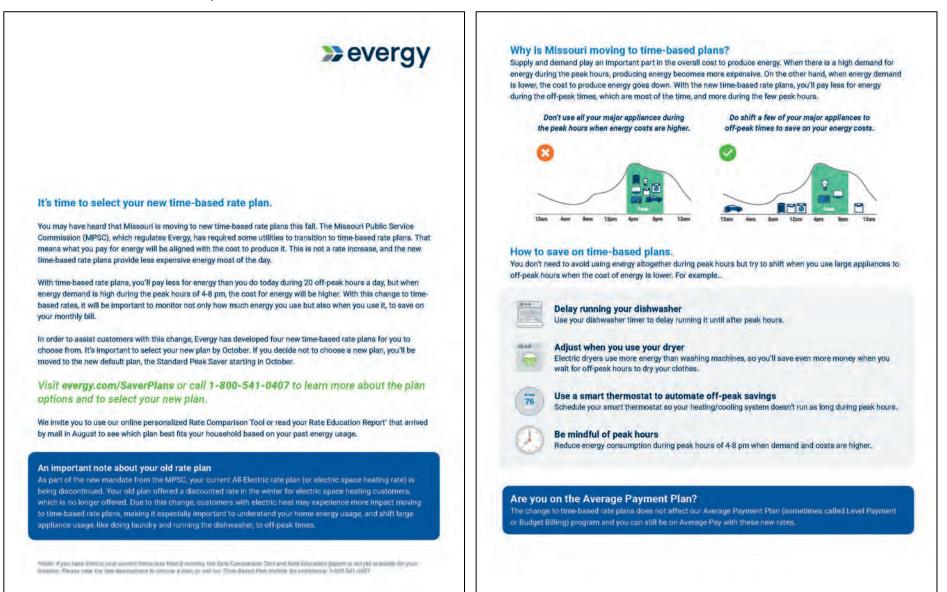
Over 70% of Evergy customers are predicted to see their costs stay the same or save money annually on the new Standard Peak Saver without changing usage habits. If customers on this plan choose to shift their usage away from the peak hours, there's potential to save even more on your bills, especially with the discounts during non-peak hours. We encourage you to use our rate comparison tool to see a month-to-month rate comparison based on your last 12 months of usage to help you find the best plan for your needs: https://www.evergy.com/ma/ratecomparison

Evergy's mission is to provide reliable, affordable and sustainable energy for you. A resilient energy grid now and in the future is important to us and state regulators. It's what empowers the communities we live in and serve. We hope this offers some understanding about the changes to come, how they may benefit you and why the MPSC has implemented time-based rates in Missouri.

In the comments, we're going to offer answers to some frequently asked questions about timebased rates and your options. Remember to choose from one of the four time-based rate plans by October 1. Don't worry, if you don't choose a plan, you'll be placed on the default Standard Peak Saver plan.

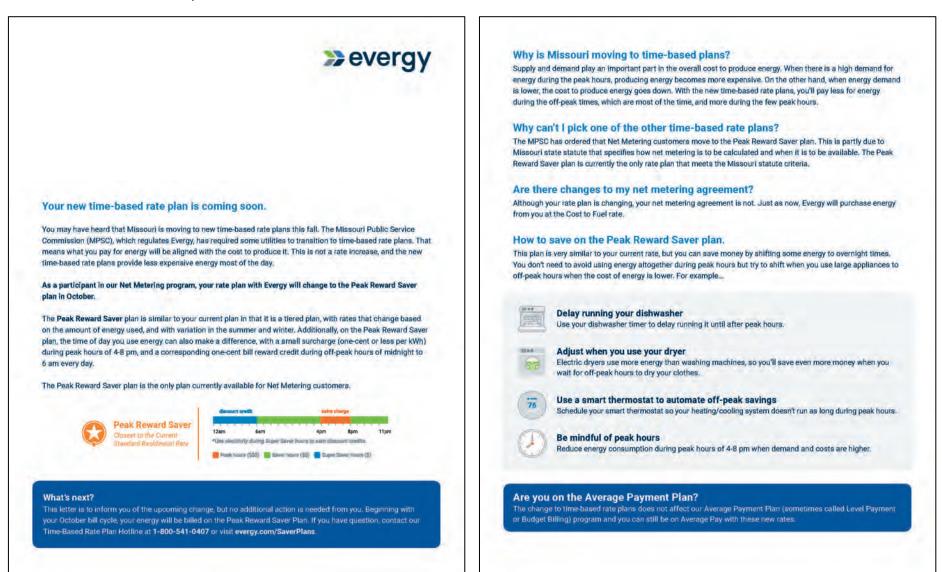
### **Electric Heat Customers: September Letter**

Audience: Customers on the Space Heating Rate ~103,749 Send Date: September 5-15, 2023

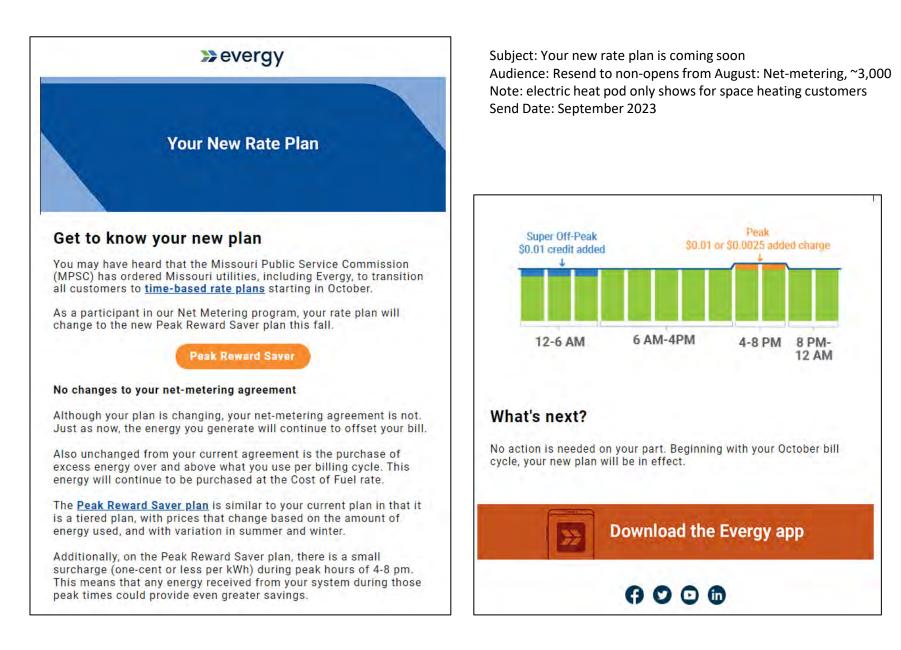


### Net Metering Customers: September Letter

Audience: Customers on the Net Metering Rate ~6,766 Send Date: September 5-15, 2023



### Net-Metering: September Email



### Low Income and Seniors: September Letter

### severgy

#### Your current rate plan will be changing.

You may have heard that Missouri is moving to new time-based rate plans this fall. The Missouri Public Service Commission (MPSC), which regulates Evergy, has required some utilities to transition to time-based rate plans. That means what you pay for energy will be aligned with the cost to produce it. This is not a rate increase, and the new time-based rate plans provide less expensive energy most of the day.

To meet the new requirement, Evergy will move you to our new Standard Peak Saver plan in October. No action is needed on your part.

#### How does the Standard Peak Saver plan work?

#### October through May:

During these months, the cost for energy will be lower all day, every day. It's especially lower during super off-peak times from midnight to 6 am.

#### June through September:

During these summer months, the cost for energy is highest during peak hours of 4-8 pm Monday - Friday. All other times the cost for energy is lower than you pay today.

Tip: To save on your energy bill with this new plan, try to limit the use of large appliances, like the clothes dryer or dishwasher, during the summer months from 4-8 pm Monday through Friday. With this change to time-based rates, it will be important to monitor not only how much energy you use but also when you use it, to save on your monthly bill.

#### Want a different rate plan?

Evergy has three other time-based rate plans, including our new Peak Reward Saver plan, which is similar to the plan you have today. If you want to switch to one of these other rate plan options or learn which one might be best for your household, we invite you to use our online personalized Rate Comparison Tool or read your Rate Education Report' that arrived by mail in August to see which of the other plan options may be best.

\*Note if you have lived in your current home less than 9 months, the Rate Comparison Tool and Rate Education Report is not yet available for your location. Please new the rate descriptions to choose a plan, or call our Time-Based Plan Hotline for assistance' 7-800-541-0407

#### We're here to help!

- We know rate plans can feel confusing. If you need help, we are here to assist you.
- · Give us a call: 1-800-541-0407 from 7 am to 5 pm Monday through Friday
- Visit us in-person: Evergy Connect from 9 am to 4 pm Monday through Friday 1710 The Paseo Blvd., Kansas City, MO 64108
- · Visit us online: evergy.com/SaverPlans

#### Why is Missouri moving to time-based plans?

Supply and demand play an important part in the overall cost to produce energy. When there is a high demand for energy during the peak hours, producing energy becomes more expensive. On the other hand, when energy demand is lower, the cost to produce energy goes down. With the new time-based rate plans, you'll pay less for energy during the off-peak times, which are most of the time, and more during the few peak hours.



#### How to save on time-based plans.

76

You don't need to avoid using energy altogether during peak hours but try to shift when you use large appliances to off-peak hours when the cost of energy is lower. For example...

> Delay running your dishwasher Use your dishwasher timer to delay running it until after peak hours.

Adjust when you use your dryer Electric dryers use more energy than washing machines, so you'll save even more money when you wait for off-peak hours to dry your clothes.

Use a smart thermostat to automate off-peak savings Schedule your smart thermostat so your heating/cooling system doesn't run as long during peak hours.

Be mindful of peak hours Reduce energy consumption during peak hours of 4-8 pm when demand and costs are higher.

#### Are you on the Average Payment Plan?

The change to time-based rate plans does not affect our Average Payment Plan (sometimes called Level Payment or Budget Billing) program and you can still be on Average Pay with these new rates. Audience: Customers identified as lower income or a senior ~187,293 Send Date: September 5-15, 2023

### Seniors & Low Income: September Email

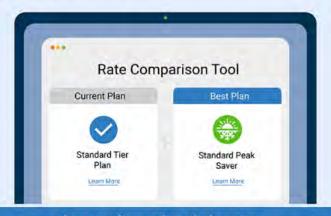
#### >> evergy **Update Your Rate Plan** It's time to choose your new rate plan The Missouri Public Service Commission (MPSC) has required utilities, including Evergy, to change to time-based rate plans by October. We've made it quick and easy to make your choice right now. We understand that time-based plans are a big change. Evergy is committed to providing the information and tools you need to manage your usage and be successful on your new plan. **Plan Options** How do I change my plan? If you need help, we are here to assist you. Change your plan online before October. Call our rate plan hotline at 1-800-541-0407 from 7 am to 5 pm Monday through Friday. In Kansas City, stop by our Connect Center for in-person assistance. Evergy is committed to providing the information and tools you need to save the most on these new plans. See more details on the Missouri changes, and what they mean for you.

#### Do I have to pick one?

If you decide not to pick one of the four new plans, you will automatically be assigned to the Standard Peak Saver plan, which is the new default plan for residential customers.

However, that plan might not be the best choice for your household. It's a good idea to look at <u>all four plan choices</u> and make an informed decision.

We have a personalized <u>Rate Comparison Tool</u>\* that shows what you would pay per year on each plan.



#### A note about electric heating

As part of the new mandate from the MPSC, your promotional All-Electric rate plan is being discontinued, and these new time-based plans may impact your home this winter (depending on the weather). There are steps you can take to reduce that possibility.

- 1. Plan to shift some of your large-appliance usage, like laundry and dishwashing, to off-peak times.
- 2. Take time now to seal window leaks, install draft stoppers, and replace any dirty furnace filters.
- 3. Pre-heat your home during the day, taking advantage of lower daytime rates.

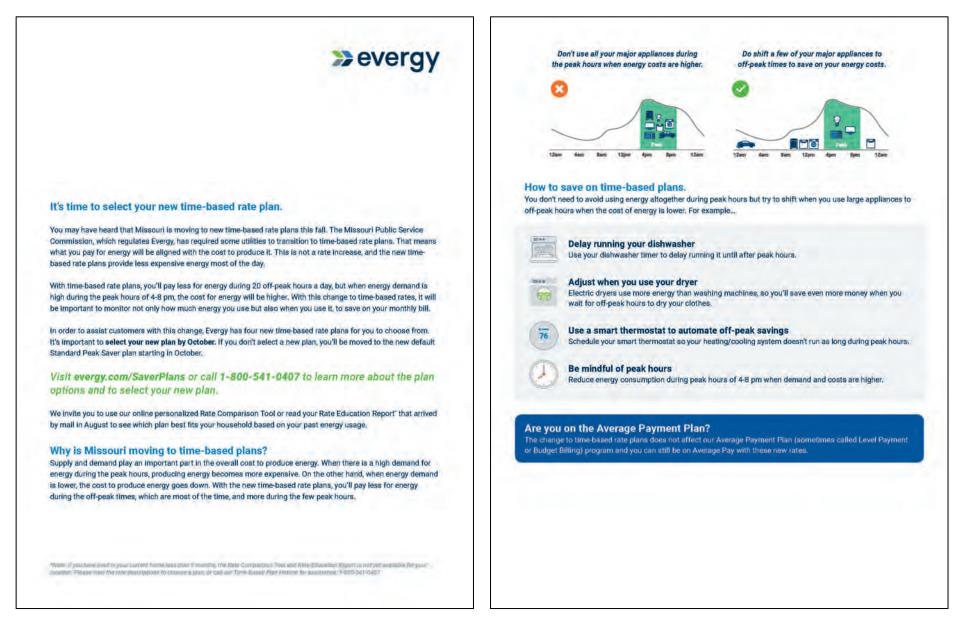
The most important tip? Choose the right rate plan. Use our tool to compare last year's usage to what you would have spent on each of the four new plans. Then simply choose the most cost-effective plan.

Subject: Action needed: Update your rate plan Audience: Mo Residential seniors and low income, ~70,000 Note: electric heat pod only shows for space heating customers Send Date: September 2023

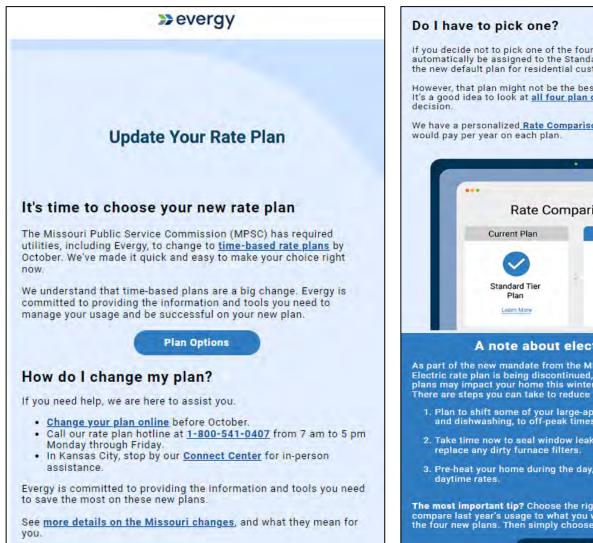
Compare Plans

### Non-Digital Customers: September Letter

Audience: Customers identified at non-digital ~32,708 Send Date: September 5-15, 2023



### Non-Saver: September Email



If you decide not to pick one of the four new plans, you will automatically be assigned to the Standard Peak Saver plan, which is the new default plan for residential customers.

However, that plan might not be the best choice for your household. It's a good idea to look at all four plan choices and make an informed

We have a personalized Rate Comparison Tool\* that shows what you



#### A note about electric heating

As part of the new mandate from the MPSC, your promotional All-Electric rate plan is being discontinued, and these new time-based plans may impact your home this winter (depending on the weather). There are steps you can take to reduce that possibility.

- 1. Plan to shift some of your large-appliance usage, like laundry and dishwashing, to off-peak times.
- 2. Take time now to seal window leaks, install draft stoppers, and
- 3. Pre-heat your home during the day, taking advantage of lower

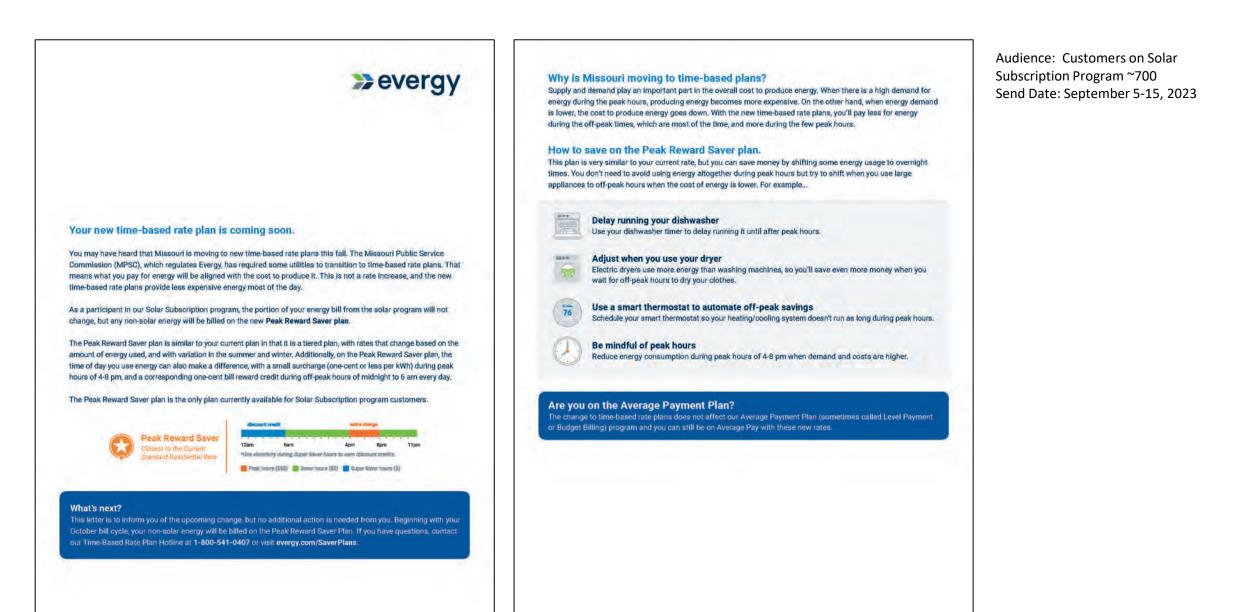
The most important tip? Choose the right rate plan. Use our tool to compare last year's usage to what you would have spent on each of the four new plans. Then simply choose the most cost effective plan.

**Compare Plans** 

Subject: Action Needed: Update your rate plan Audience: Mo Residential who are not expected to save on a new TOU plan, ~70,000

Note: electric heat pod only shows for space heating customers Send Date: September 2023

### Solar Subscription Customers: September Letter



### Solar Subscription: Email



#### Plan changes in Missouri

You may have heard that the Missouri Public Service Commission (MPSC) has ordered Missouri utilities, including Evergy, to transition all customers to <u>time-based rate plans</u> starting in October.

As a participant in our Solar Subscription program, your rate plan will change to the new Peak Reward Saver plan this fall.

Peak Reward Saver

The <u>Peak Reward Saver plan</u> is similar to your current plan in that it is a tiered plan, with rates that change based on the amount of energy used, and with variation in summer and winter.

Additionally, on the Peak Reward Saver plan, there is a small surcharge (one-cent or less per kWh) during peak hours of 4-8 pm. There is also a one-cent discount on energy used between midnight and 6 am. Subject: Your new rate plan is coming soon Audience: Solar Subscription Customers ~600. Resend to customers who did not open in August Send Date: September 2023

#### What's next?

No action is needed on your part. Beginning with your October bill cycle, your new plan will be in effect.

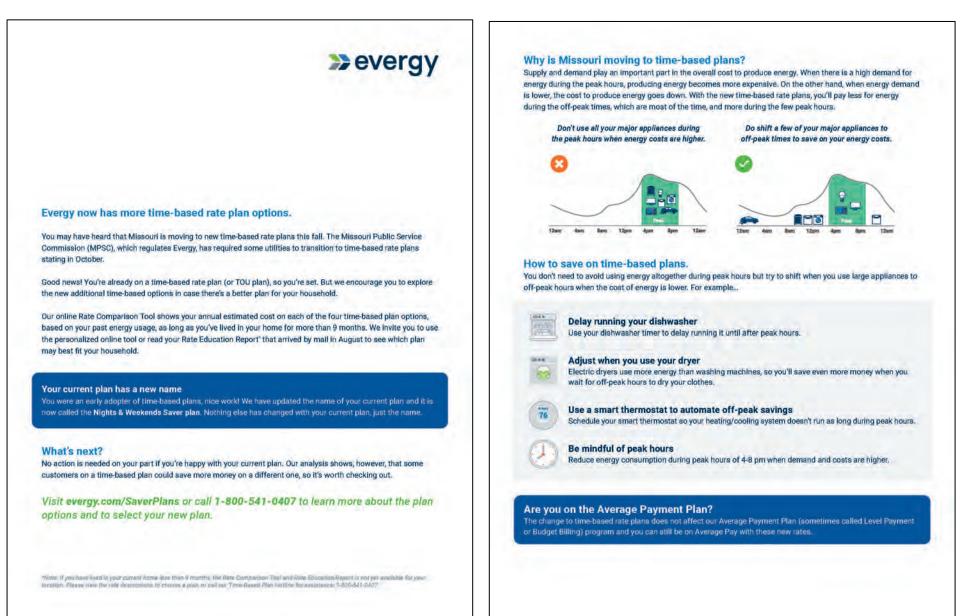
#### Can I pick one of the other time-based plans?

You may have heard that additional time-based plans are available to Missouri customers.

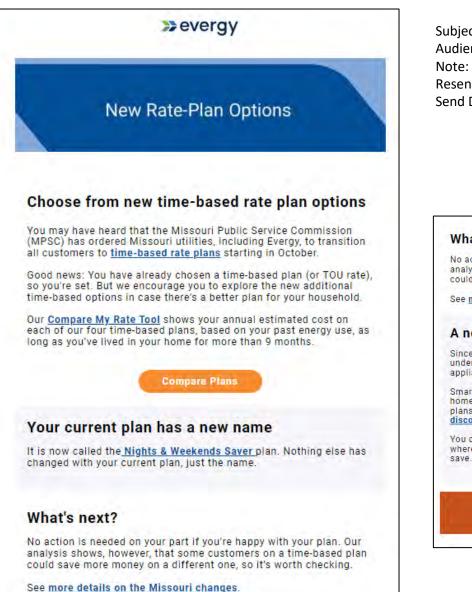
Currently, the Peak Reward Saver plan is the only plan compatible with Solar Subscription. However, we will reach out as other plan choices become available.

### **TOU Pilot Customers: September Letter**

Audience: Customers who participated in the TOU Pilot Program ~7,000 Send Date: September 5-15, 2023



### **Pilot TOU Customers: September Email**



Subject: Are you on the best plan for your home Audience: Mo Residential that are already on a TOU plan prior to Jan 1, 2023, ~3,000 Note: electric heat pod only shows for space heating customers Resend to non-opens from August Send Date: September 2023

#### What's next?

No action is needed on your part if you're happy with your plan. Our analysis shows, however, that some customers on a time-based plan could save more money on a different one, so it's worth checking.

See more details on the Missouri changes

#### A note about electric heating

Since your home uses electric heat, it's especially important to understand how your home uses energy, and to shift largeappliance usage like laundry and dishwasher use to off-peak times.

Smart thermostats can be a huge benefit, allowing you to create a home heating schedule that optimizes usage around time-based rate plans. If you don't have a smart thermostat, Evergy offers <u>free and discounted models</u>.

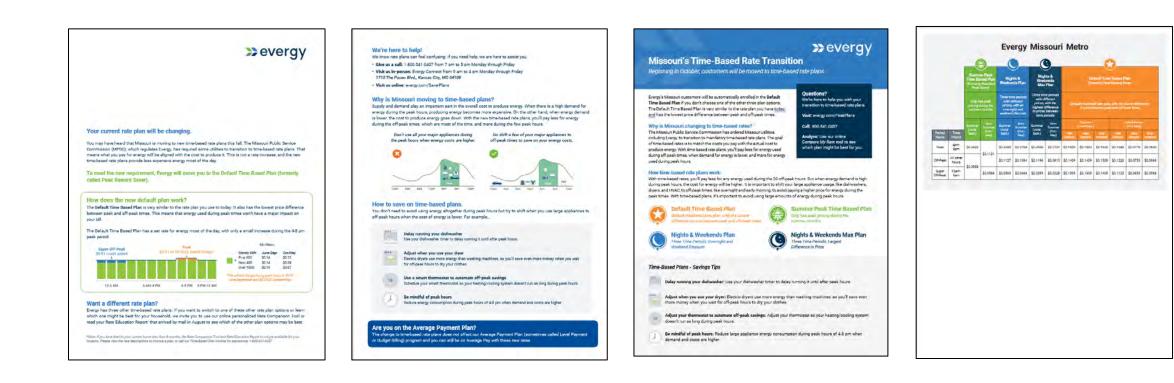
You can start by using our <u>Home Profile tool</u>, which can show you where your home uses energy, along with suggestions on how to save.



Download the Evergy app

### **Request for Information: Packet Mailed by Request**

Audience: Customers who requested to be sent additional information Send Date: August - Present



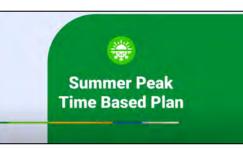
### **TOU Overview & Plan Videos**

Uses: used on website and paid media advertising Live: September 2023 https://youtu.be/gOhjfT35-Iw





https://www.evergy.com/manage-account/rateinformation-link/plan-options/default-time-based-plan



https://www.evergy.com/manage-account/rateinformation-link/plan-options/summer-peaktime-based-plan



https://www.evergy.com/manage-account/rateinformation-link/plan-options/nights-and-weekendsplan



https://www.evergy.com/manageaccount/rate-information-link/planoptions/nights-and-weekends-max-plan

### **TOU Informational and Training Videos**

Uses: shared with community/agency partners to help inform their customers. Live: October 2023

English Version https://youtu.be/navtQ4H5X\_8 Spanish Version https://youtu.be/AouKjYcv\_eY





### Radio and Streaming Audio

Audience: Missouri Radio Stations, Missouri streaming audio customers Live: September 2023

#### Announcer-read spot

VO: Hey, [Radio Talent Name], here. If you're a Missouri resident like me, things are changing with your energy bill. That's because in October, Missouri is being mandated to move to time-based rate plans.

So what's that mean for us? Well, due to demand, we'll pay more for energy during peak hours. BUT, during the other 20 offpeak hours, we'll actually pay less.

Evergy has four time-based rates to help make the switch. They'll even recommend the best plan for you based on your usage history.

Learn more at evergy.com/myrate.

#### Produced spot

VO: Hey Missouri, have you heard? Missouri electric utilities, including Evergy, are being mandated to move to time-based rates beginning this October.

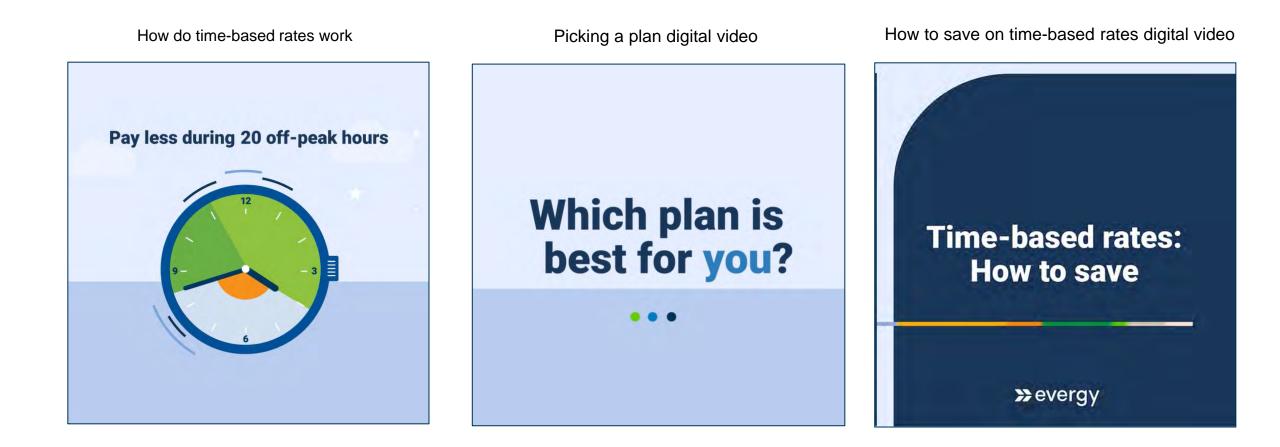
So what's that mean for you? Well, to help reduce the strain on the power grid you'll pay more for energy during peak hours. BUT, during the other 20 off-peak hours, you'll actually pay less.

Evergy has four time-based rates to help Missouri residents make the switch. To find the plan that best fits your lifestyle, check out our personalized "Rate Comparison" tool at evergy.com/myrate.



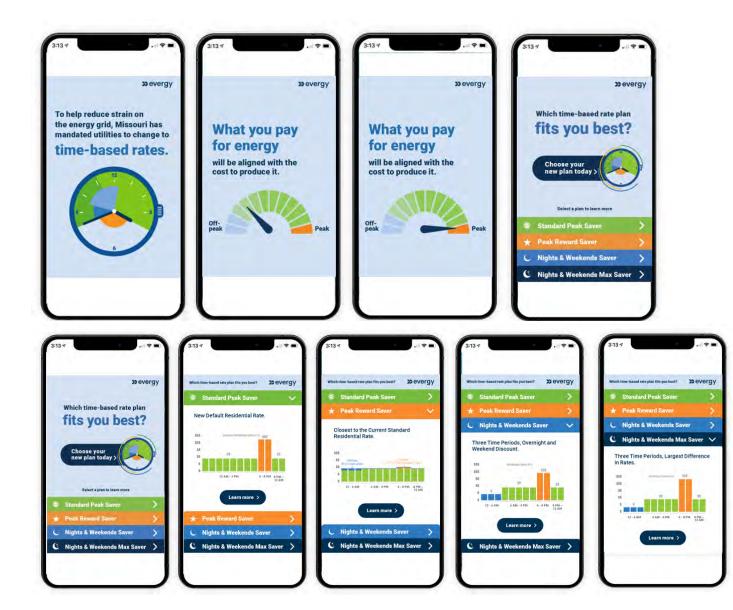
### Digital Ad TOU Overview Videos

Audience: Mo Residential customers Uses: Short informational digital ad videos, with option to click to learn more Send Date: October 2023



### **Digital Ad - Undertones**

Audience: Missouri Residential Customers Live: October



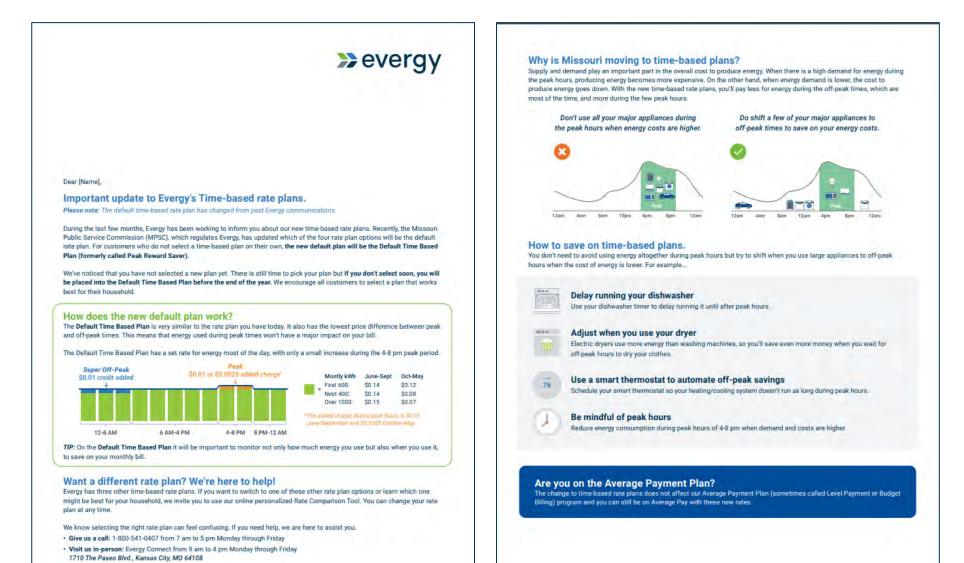
**Animation:** A quick, visual intro will engage viewers with our ad. We begin on a clock with rotating hands. The clock then transitions to a meter visual, illustrating low and then high energy usage. Our prompt animates in as each plan name enters on its unique color bar from the right. Once all plans have appeared, the bars stack on top of each other and become accordion tabs. The CTA message/button appears with a subtle rotation of the color wheel to encourage the viewer to tap.



+ Visit us online: evergy.com/TimePlans

### **Default Plan Change letter**

Audience: Customers who have not yet selected a rate. ~380,000 Send Date: October 9-14, 2023





### Default Plan Change Email

Audience: Customers who have not yet selected a rate. Send Date: October 9-18, 2023

#### >> evergy

#### Changes to the default time-based plan

By now, you know that <u>Missouri is changing</u> to time-based rate plans this fall. You can choose from one of four new plans, or if you do not select one on your own, you will automatically be moved to the default plan.

Recently, the Public Service Commission (MPSC), which regulates Evergy, has updated which of the four rate plans will be the "default" plan. The new default plan will be the <u>Default Time Based Plan</u> (formerly called the Peak Reward Saver plan).

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We requested this change based on feedback from customers. Among the four plans, the Default Time Based Plan is the most like Evergy's previous standard plan. It has the lowest price difference between peak and off-peak times.

This means that energy used during peak times won't have a major impact on your bill.

The Default Time Based Plan has a set rate for energy most of the day, with only a small increase during the 4-8 pm peak period.

#### Want a different plan?

It's not too late to choose one of the other time-based plans.

We have a personalized <u>Rate Comparison Tool</u> to help you choose the plan that's best for your home, based on your prior year's energy usage.



#### How do I change my plan?

If you need help, we are here to assist you.

- · Change your plan online.
- Call our special hotline at <u>1-800-541-0407</u> from 7 am to 5 pm Monday through Friday.
- In Kansas City, stop by our <u>Connect Center</u> for in-person assistance.

We understand that time-based plans are a big change. Evergy is committed to providing the information and tools you need to save the most on these new plans.

See more details on the Missouri changes, and what they mean for you.

#### Are you on the Average Payment Plan?

The change to time-based rate plans does not affect our <u>Average</u> <u>Payment Plan</u> (sometimes called level pay or budget billing). You can still be on the Average Payment Plan with these time-based rate plans.



>> evergy

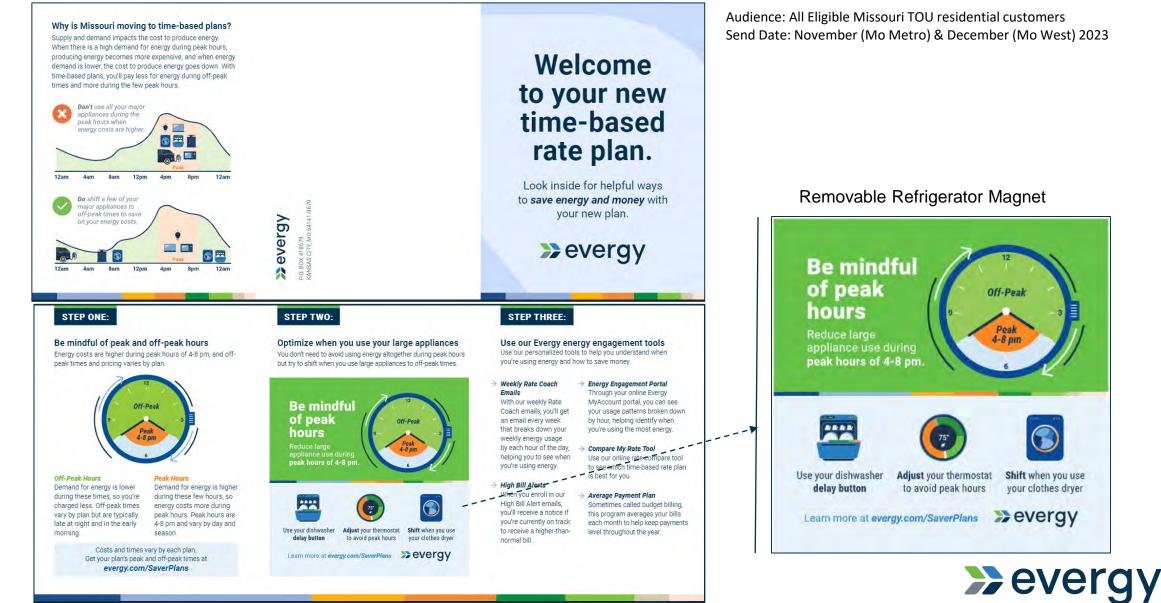


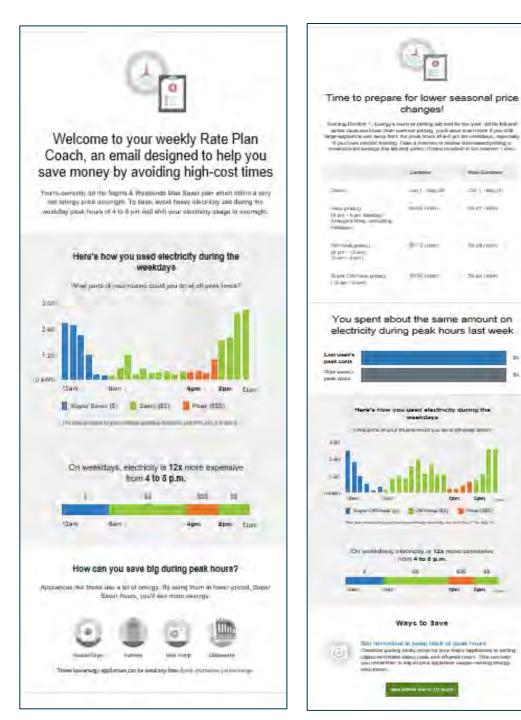
# Phase 3 – Success and Transition

October, November and December –



### Welcome Kit Postcard with Magnet





Non-Germany

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10pm

### Weekly Rate Coach Emails

Audience: All Eligible Missouri TOU residential customers with emails Send Date: About a week after signing up for TOU



### **Billing Communication**

Audience: Mo Residential with paper billing Send Date: November 2023

### November Bill Insert

rate plan, with the

lowest difference in

price between peak

and off-peak times.

### >> evergy

### Your new time-based rate plan is now starting. We're here to help!

#### Learn more about your rate plan at evergy.com/TimePlans

Note: Recently, the Missouri Public Service Commission (MPSC), which regulates Evergy, has updated which of the four rate plan options will be the default rate plan. If you did not select a time-based plan, your plan will be the Default Time Based Plan (formerly called Peak Reward Saver). You can change your rate plan at any time.



Only has peak Three Time Periods, pricing during the Overnight and summer months Weekend Discount

Nights & Weekends Max Saver Three Time Periods.

Largest Difference in Price

### **Bill Message**

Your time-based rate plan is now starting. To save money on your new plan, shift when you use some of your major appliances, like the dishwasher, to off-peak times. Learn more at evergy.com/NewPlans.

#### Be mindful of peak and off-peak hours

You don't need to avoid using energy altogether during peak hours but try to shift when you use large appliances to off-peak times.



Optimize when you use your large appliances Reduce large appliance use during peak hours of 4-8 pm.







Use your dishwasher Adjust your thermostat delay button to avoid peak hours

Shift when you use your clothes dryer

Set your EV or other appliances to charge overnight

#### Here to help you with time-based rate plans.

Evergy has personalized tools to help you find ways to shift some of your energy usage, manage costs, or choose another rate plan option that best fits your household.

→ Our Average Payment Plan program (sometimes called budget billing) averages your bills each month to help keep payments level and consistent throughout the year.

→ With our weekly Rate Coach Emails, you'll get an email every week that breaks down your weekly energy usage by each hour of the day. Not receiving these emails? Sign up online or give us a call.

→ Use our online Rate Compare Tool to see which time-based rate plan is best for you. Check back to see if a different rate may be best for you as your energy usage changes.



### Welcome To Your New Rate Email

Audience: Mo Residential Send Date: November 2023



#### Making the Most of Your Plan

The Default Time Based Plan has very small differences in price between peak and off-peak hours, so you don't have to worry much about when you use energy during the day.

This is a tiered plan, meaning that prices go up or down by tiers as you use more energy throughout the month, depending on the season.

#### Default Time Based Plan All Year (Mon-Sun)





#### How does the plan work?

October through May During these months, the cost of energy gets lower as you use more.

There is a small extra charge of 14 of a cent, for energy used during the peak times of 4-8 pm, and there's a one-cent discount for energy used between midnight and 6 am.

June through September During the summer, energy prices increase as you use more.

There is an extra charge of one cent during peak hours of 4-8 pm, and a one cent discount on energy used between midnight and 6 am.

How to save on this plan

On the Default Time-Based Plan, it is important to monitor not only how much energy you use but also when you use it, to save on your monthly bill.

- Wash clothes on cold. Studies show they get just as clean while using less energy. Avoid peak hours to save, too.
- Run full dishwasher loads to save energy and use the delaystart setting to run to cheaper overnight hours.
- Pre-heat your home: If you have electric heating, adjust your thermostat a few degrees before 4 pm, reducing the time the compressor runs during the peak hours. Tip: most <u>amart</u> <u>thermostats</u> have time-based settings.

Shifting the use of your large appliances to off-peak hours will make a more significant difference on your bill.

#### Smaller items like cell-phone chargers, the vacuum cleaner, laptops



#### Making the Most of Your Plan

With time-based plans, WHEN you use energy matters.

On the <u>Summer Peak Time Based Plan</u>, it pays to think about the timing of your energy use. From the months of October-May, shifting some of your appliance usage to the overnight hours of midnight to 6 am can really make a difference. That's because energy used during overnight hours costs about half as much.



#### How does the plan work?

October through May

During these months, the cost for energy will be lower all day, every day. It's especially lower during super off-peak times from midnight to 6 am.

#### June through September

During the summer months, the cost for energy is highest during peak hours of 4-8 pm on weekdays. At all other times the cost for energy is lower.

#### How to save on this plan

With time-based rates, it is important to monitor not only how much energy you use but also when you use it, to save on your monthly bill

- · Schedule your laundry to run overnight by using a delay timer.
- Use the delay-start setting on your dishwasher so it runs after midnight.
- Pre-heat your home before 6 am. If you have electric heating, set your thermostat to warm your home a few degrees higher before 6 am, then set it back to normal. Tip: most <u>smart</u> <u>thermostats</u> have time-based settings.

Smaller items like cell-phone chargers don't draw enough energy to make a huge difference, so it's up to you whether to delay charging to after midnight.

#### How does your home use energy?

It's helpful to know which items in your home use a lot of energy, and which use much less.

We have a tool to help. Our quick quiz asks you about your home, then estimates what you are spending on appliances, heating/cooling, lights and more.

Take the Analyze My Usage quiz today.

Take the Quiz



### Welcome To Your New Rate Email

#### Audience: Mo Residential Send Date: November 2023



#### Making the Most of Your Plan

With time-based plans, WHEN you use energy matters.

On the Nights and Weekends Plan, thinking about the timing of your energy use, and shifting some usage to off-peak evening and weekend hours can really pay off. That's because off-peak power costs about 60% less.



#### How does the plan work?

Weekdays From Monday through Friday, the days are divided into three time periods: Peak, Off-Peak and Super Off-Peak. The Peak prices are higher because energy costs the most to produce on weekdays between 4-8 pm.

#### Weekends and Holidays There are no peak hours at all on the weekends or on holidays.

#### How to save on this plan

With time-based rates, it is important to monitor not only how much energy you use but also when you use it, to save on your monthly bill.

- · Try doing your laundry in the mornings or on weekends.
- Start your dishwasher at bedtime instead of right after dinner or use your delay-start setting.
- Pre-heat your home: Adjust your thermostat a few degrees before 4 pm, reducing the time the compressor runs during the peak hours. Tip: most <u>smart thermostats</u> have time-based settings.

Shifting the use of your large appliances to off-peak hours will make a more significant difference on your bill.

Smaller items like cell-phone chargers, the vacuum cleaner, laptops and lamps don't draw enough energy to make a huge difference, so it's up to you whether to avoid peak hours with those types of items.

How does your home use energy?

It's helpful to know which items in your home use a lot of energy, and which use much less. The impact of spreading your usage throughout the day will be greater if you shift the use of large appliances.





#### Making the Most of Your Plan

With time-based plans, WHEN you use energy matters.

On the <u>Nights and Weekends Max Plan</u>, thinking about the timing of your energy use, and shifting usage to off-peak evening and weekend hours can really pay off. That's because off-peak power costs about 65% less.

If you can shift usage to the overnight hours, you'll be rewarded with a super-low overnight rate, perfect for electric vehicle charging or anyone with the flexibility to schedule appliances to run from midnight to 6 am.



Weekdays

From Monday through Friday, the days are divided into three time periods: Peak, Off-Peak and Super Off-Peak. The peak prices are higher because energy costs the most to produce on weekdays between 4-8 pm.

#### Weekends and Holidays

There are no peak hours at all on the weekends or on holidays, and rates during the Super Off-Peak hours of midnight to 6 am are the lowest.

#### How to save on this plan

With time-based rates, it is important to monitor not only how much energy you use but also when you use it, to save on your monthly bill.

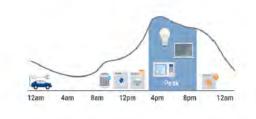
- . Try doing your laundry in the mornings or on weekends.
- Start your dishwasher at bedtime instead of right after dinner or use your delay-start setting.
- Pre-heat your home: Adjust your thermostat a few degrees before 4 pm, reducing the time the compressor runs during the peak hours. Tip: most <u>smart thermostats</u> have time-based settings.
- Charge electric vehicles after midnight. Program EV vehicles to start charging at midnight to enjoy the lowest rates.

Shifting the use of your large appliances to off-peak hours will make a more significant difference on your bill.

Smaller items like cell-phone chargers, the vacuum cleaner, laptops and lamps don't draw enough energy to make a huge difference, so it's up to you whether to avoid peak hours with those types of items.

#### How does your home use energy?

It's helpful to know which items in your home use a lot of energy, and which use much less. The impact of spreading your usage throughout the day will be greater if you shift the use of large appliances.





### **Billing Communication**

Audience: Mo Residential with paper billing Send Date: December 2023

### **December Bill Insert**



Do you have Electric Heat? Customers that use electricity to heat their home may experience more impacts on timebased rate plans, making it especially important to limit high energy use during peak times. Adjust your thermostat so your heating system doesn't run as long during peak hours.

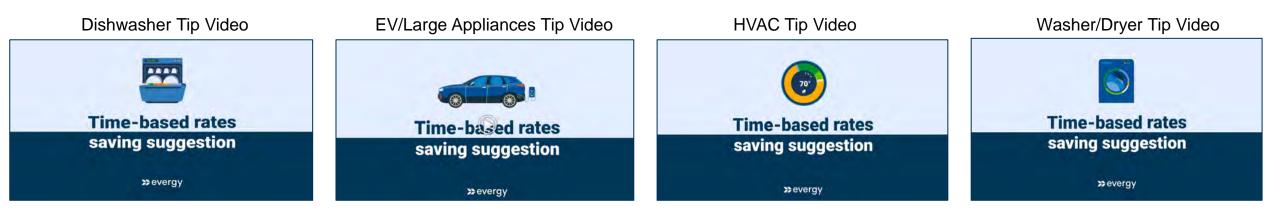


### Savings Tip Digital Ad Videos

Audience: Mo Residential customers Uses: Used as targeted digital ads Start Date: November 2023

60sec – 4 Savings Tips Video





# Customer Survey Results

Internal Monthly Survey and Third Party Survey

>evergy





# Time-Based Rate Campaign Tracker

Missouri residential customer survey (23-0013) November 2023\*



\*with all customers now moved to TOU Plans, the last monthly survey took place in November 2023. No additional updates.



# Methodology

### Evergy's Missouri Residential Customers

- Random sample of Missouri residential customers with email on file
- Evergy emails survey to 30,000 customers each month
- Same questionnaire sent each month with 40 questions

Month	Completes		
June	557		
July	831		
August	702		
September	816		
October	787		
November	670		

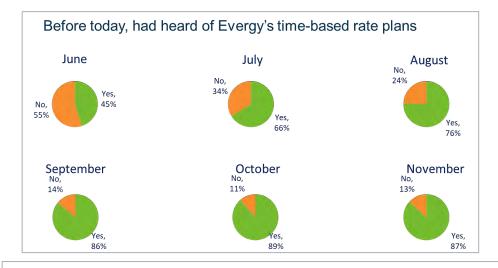
\*with all customers now moved to TOU Plans, the last monthly survey took place in November 2023. No additional updates.

### Evergy Mandated Time-Based Rate Campaign

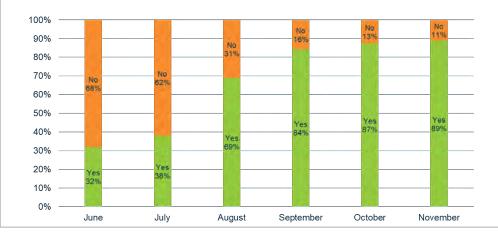
### **Executive Summary**

Evergy's Time-Based Rate Campaign has proven to be successful in creating awareness among Missouri residential customers.

- In November, 87% of Missouri residential customers had heard about Evergy's time-based rates. That is a 93% increase from the baseline measurement in June.
- The number of Missouri residential customers who recall Evergy communications about the new time-based rates has more than doubled in the past few months (increased from 32% to 89%)
- When first asked about their knowledge of time-based rates, Evergy customers rate their knowledge a 4.1 on a 7-point scale. But when asked what they believe to be true about time-based plans, most correctly identify the key aspects of time-based plans. This may show that customers know more about the plans than then think they do.



Recall communications from Evergy about the new time-based rate plans





# Customer Satisfaction with Evergy

Satisfaction appears to be slowly starting to level off

80% 5 67% 70% 60% 3.7 4 **3.5** 52% 50% 3.4 50% **3.2** 42% <mark>3.1</mark> .3**2**%37%. 3.2 -3<del>8</del>% 39% 38% 37% 36% 40% 3 26% 30% 24% 23% 20% 20% 2 14% 11% 7% 10% 0% 1 September June July August October November Not at all / Not very satisfied Somewhat satisfied Very / Extremely satisfied

### Overall, how satisfied are you with Evergy as your electricity provider?

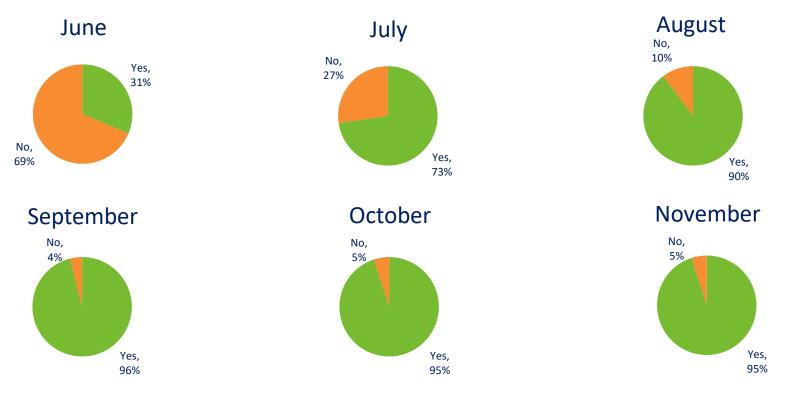


Project 23-0013: Missouri Mandatory TOU\_Q4 - Overall, how satisfied are you with Evergy as your electricity provider?

# Seen or Heard of New Rate Options

Almost all customers had seen or heard about Evergy's new rate options

### Seen or heard anything recently about Evergy offering new rate plan options to customers?



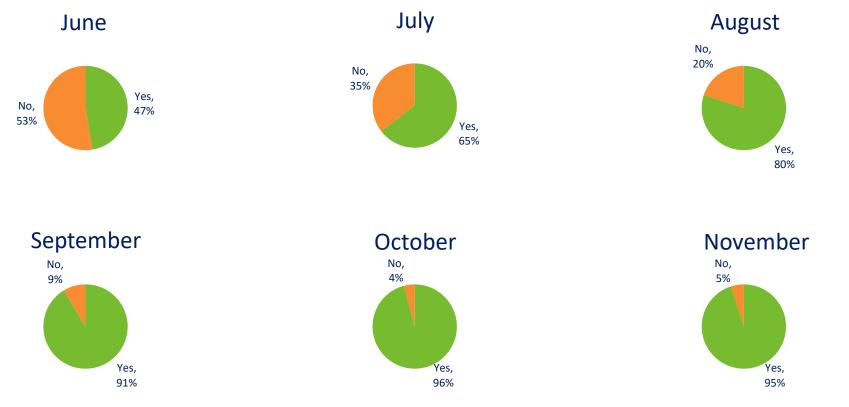
>> evergy

Project 23-0013: Missouri Mandatory TOU\_Q5 - Have you seen or heard anything recently about Evergy offering new rate plan options to customers?

# Awareness of Evergy Currently Offering Choices

Almost every customer is aware that Evergy offers choices in rate plans

Aware that Evergy currently offers you choices of different types of rate plans?





Project 23-0013: Missouri Mandatory TOU\_Q7 - Are you aware that Evergy currently offers you choices of different types of rate plans?

# Familiarity with Evergy Rate Plans

Familiarity with Evergy's rate plan offerings is starting to level off

#### 60% 5 48% 48% 50% 45% 4 42% 3.4 39% 41% 3.3 3.2 40% 36% 35% 2.8 33% 33% 3 2.6 31% -3-1%-30% 2.8 24% 23% 2 20% 19% 20% 17% 1 10% 0% 0 June July August September October November

### Familiarity with the different type of rate plans available from Evergy

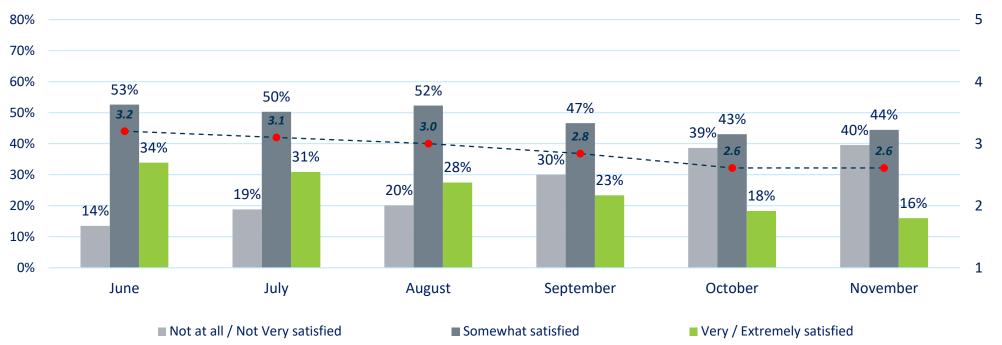
I know they exist but don't know anything about them / I know a very little bit about them

I know a little bit about them

I know a good amount about them / I know a lot about them

# Customer Satisfaction with Current Rate Plan

Satisfaction with current rate plan appears to have leveled off at this point



### Satisfaction with current rate plan from Evergy



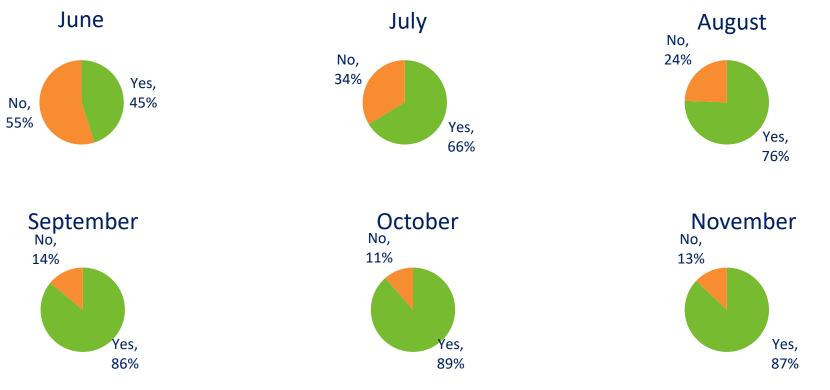
Project 23-0013: Missouri Mandatory TOU\_Q12 - How satisfied are you with your current rate plan from Evergy?

131

### Heard of Evergy's Time-Based Rate Plans

Almost nine out of ten customers heard about Evergy's time-based rate plans

Before today, had heard of Evergy's time-based rate plans costs of electricity will vary based on the time of day that you use it.



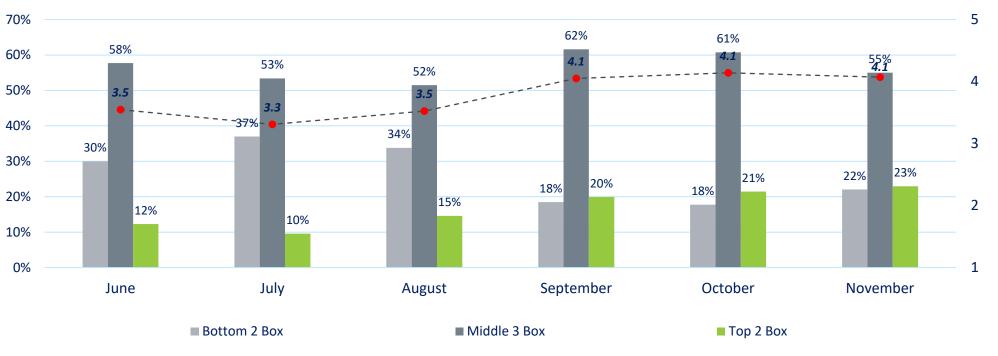


132

Project 23-0013: Missouri Mandatory TOU\_Q13 - Before today, have you ever heard of Evergy's time-based rate plans? This would be a rate plan where the costs of electricity will vary based on the time of day that you use it.

# Knowledge of Evergy's Different Time-Based Rate Plans

Evergy customers rate their knowledge a 4.1 on a 7-point scale. These results are in line with our past research where we ask similar questions about their knowledge of their current rate plans.



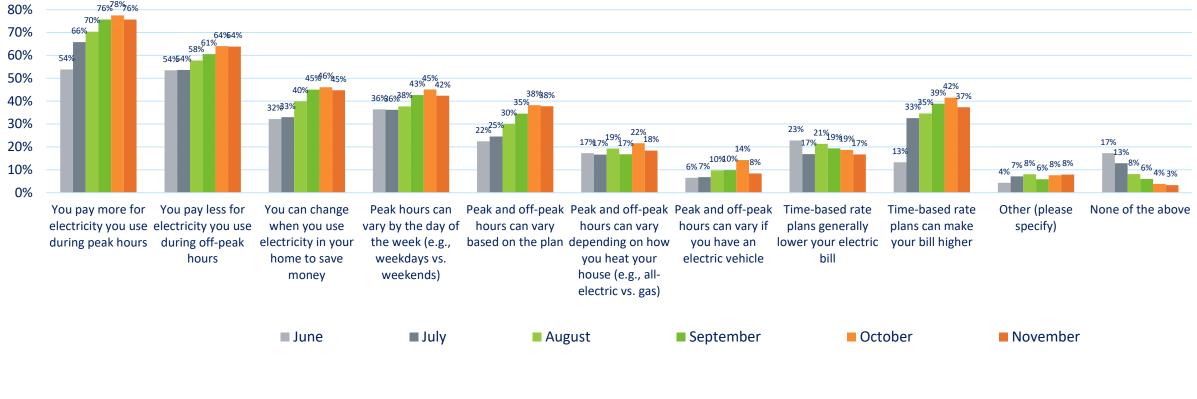
Knowledge of Evergy's different time-based rate plans

>> evergy

Project 23-0013: Missouri Mandatory TOU\_Q14 - How would you rate your knowledge of the different time-based rate plans that Evergy allows you to choose from?

### Statements Believed To Be True About Time-Based Rates

Most customers correctly identify the key aspects of time-based plans. This may show that customers know more about the plans than then think they do.



Believed to be true about time-based rates

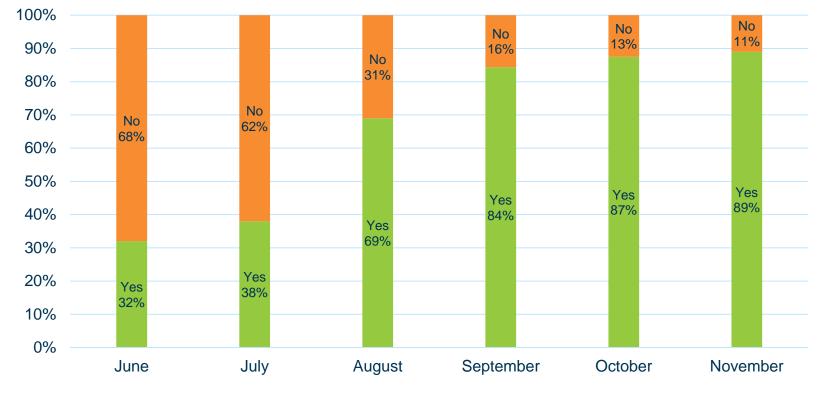
### >> evergy

Project 23-0013: Missouri Mandatory TOU\_Q15 - Based on anything you know or believe to be true, which, if any, of the following apply to time-based rate plans?

# Recall Communications About Time-Based Rate Plans

Almost nine out of ten customers recall communications about Evergy's timebased rate plans

Recall communications from Evergy about the new time-based rate plans



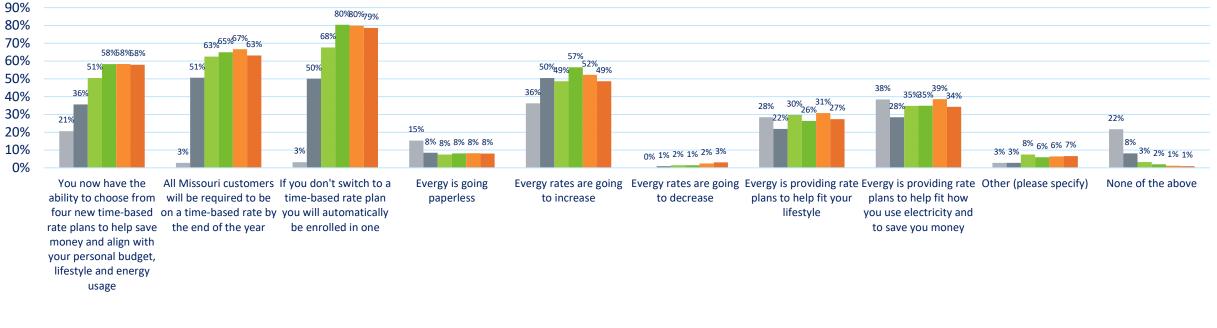


135

Project 23-0013: Missouri Mandatory TOU\_Q16 - Do you recall any communications from Evergy about the new rate plans where the costs of electricity will vary based on the time of day that you use it?



Awareness of time-based rate changes has leveled off at this point



### Changes to your Evergy electric service

■ June ■ July ■ August ■ September ■ October ■ November

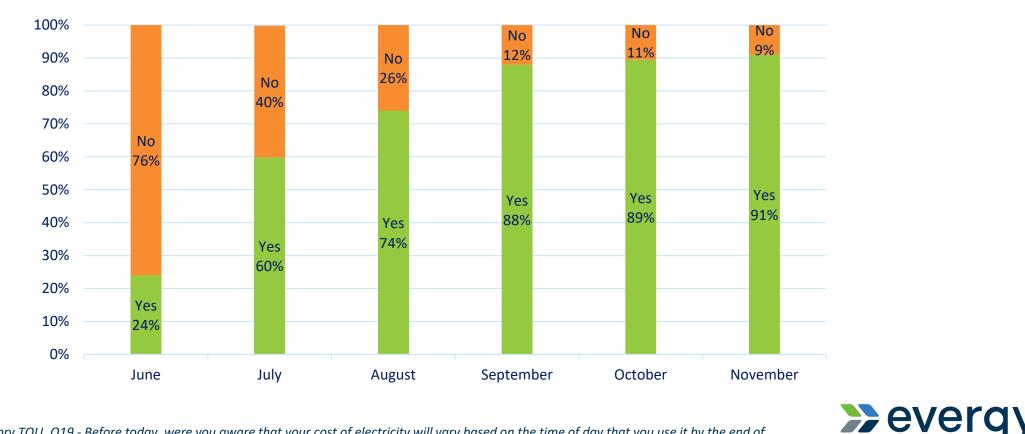
>> evergy

Project 23-0013: Missouri Mandatory TOU\_Q17 - Which, if any, of the following changes to your Evergy electric service have you heard about?

### Cost of Electricity Will Vary Based On Time Of Day Awareness

The number of customers who are aware that cost of electricity will vary based on time of day by end of 2023 has more than tripled since June

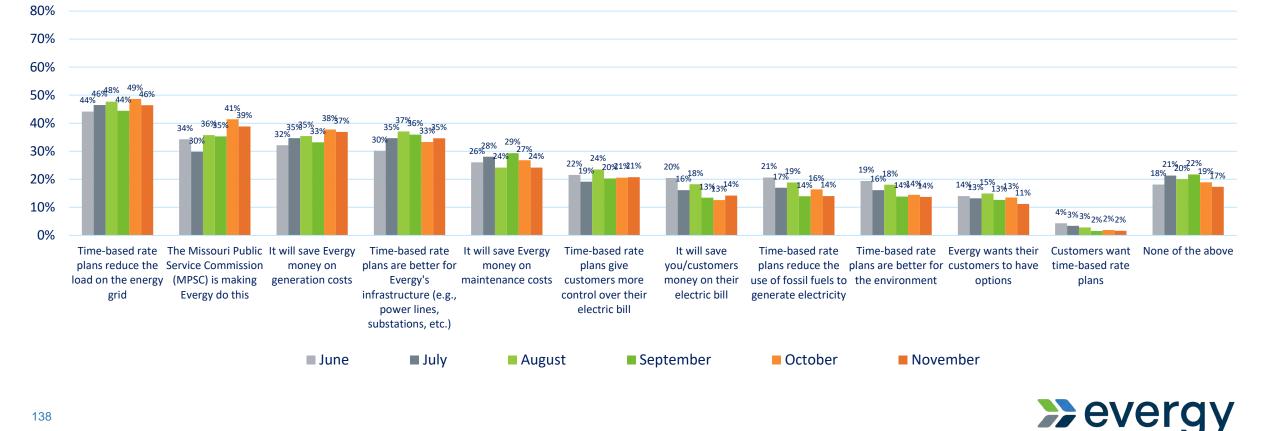
Aware cost of electricity will vary based on the time of day by the end of 2023



### Reasons for Switching to Time-Based Rates

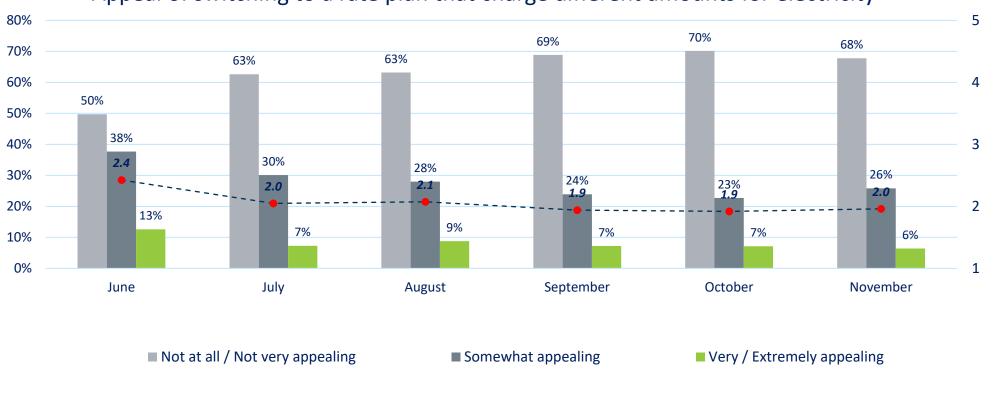
Customers perception is that time-based rates benefit Evergy more than the customers

Reasons you believe Evergy is switching customers to a time-based rates



# Appeal of Switching to Time-Based Rate

*Two-thirds (68%) of customers indicated switching to time-based rates is <u>Not</u> <i>very appealing or <u>Not at all appealing</u>* 



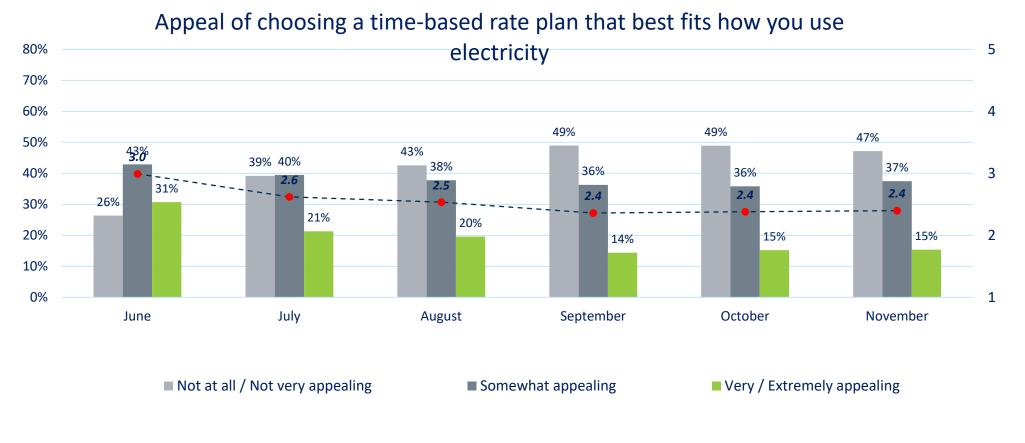
Appeal of switching to a rate plan that charge different amounts for electricity

### >> evergy

139 Project 23-0013: Missouri Mandatory TOU\_Q24 - How appealing is the idea of switching to a rate plan where you get charged different amounts for electricity used at different times of day?

# Appeal of Choosing a Time-Based Rate Plan

The number of customers who find the idea of choosing a time-based rate plan to be appealing remains very low at this point



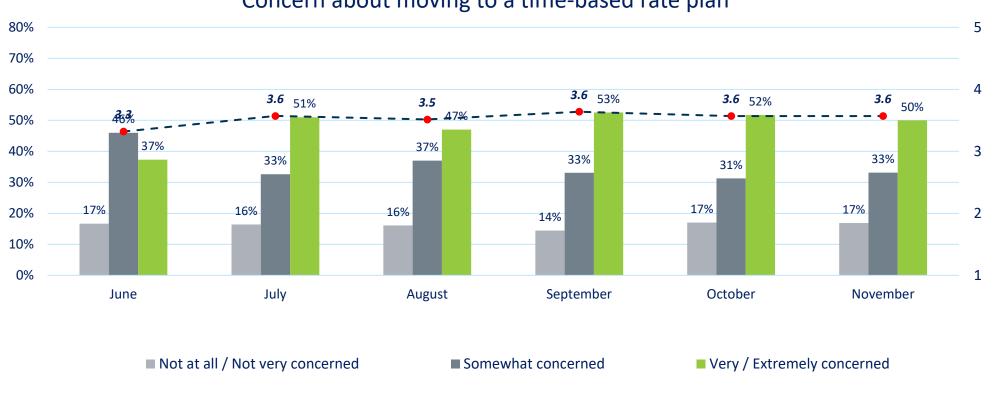
>> evergy

140

Project 23-0013: Missouri Mandatory TOU\_Q25 - Evergy customers are going to have a choice of time-based rate plans so they can select the one that best fits their lifestyle. How appealing is the idea of being able to choose the rate plan that best fits how you use electricity?

# Concern About Switching to Time-Based Rate Plan

The number of customers who are <u>Very concerned</u> or Extremely concerned about switching to time-based rates has remained fairly flat

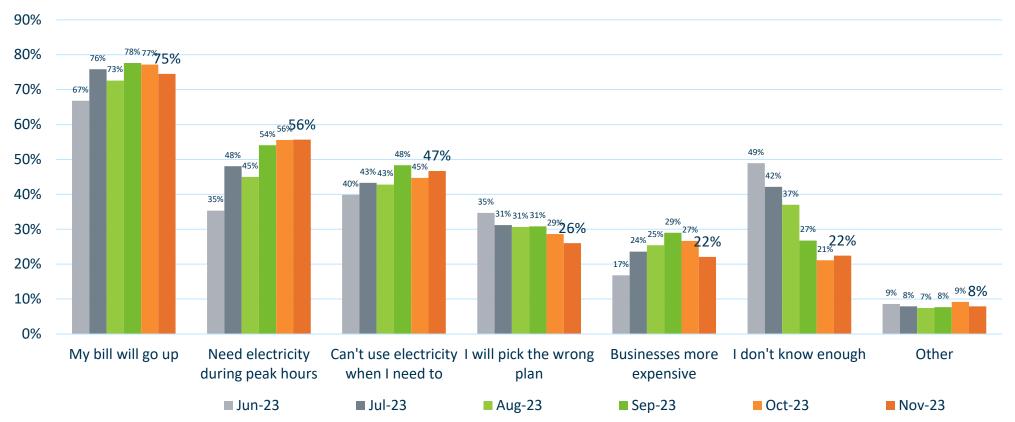


Concern about moving to a time-based rate plan

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141 Project 23-0013: Missouri Mandatory TOU Q26 - How concerned, or not concerned, are you about moving to a rate plan where the costs of electricity will vary based on the time of day that you use it?





>> evergy

### What Concerns about Switching

142 Project 23-0013: Missouri Mandatory TOU\_Q27) (IF Q26 = Somewhat, Very, Extremely Concerned) What concerns, if any, do you have about switching to a rate plan where the costs of electricity will vary based on the time of day that you use it?

### Change in Evergy Favorability due to Time-based Rates

More than half (54%) of Evergy customers have a more unfavorable opinion of Evergy because of the mandated TOU rates

Change in Favorability due to Time-based Rates



Somewhat more unfavorable

■ Doesn't change at all

Somewhat more favorable

Much more favorable



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Project 23-0013: Missouri Mandatory TOU Q33) How does switching to a rate plan where the costs of electricity will vary based on the time of day that you use it change your oninions of Everav?