

Exhibit No. 36

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Rate Design, and Cash Working
Capital
Witness: Timothy S. Lyons
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**Before the Public Service Commission
of the State of Missouri**

Direct Testimony

of

Timothy S. Lyons

on behalf of

The Empire District Electric Company

May 2021



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FOR THE DIRECT TESTIMONY OF TIMOTHY S. LYONS
THE EMPIRE DISTRICT ELECTRIC COMPANY
BEFORE THE MISSOURI PUBLIC SERVICE COMMISSION
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THE EMPIRE DISTRICT ELECTRIC COMPANY
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1 **I. INTRODUCTION**

2 **Q. Please state your name and business address.**

3 A. My name is Timothy S. Lyons. My business address is 1900 West Park Drive, Suite 250,
4 Westborough, Massachusetts, 01581.

5 **Q. By whom are you employed and in what capacity?**

6 A. I am a Partner at ScottMadden, Inc. (“ScottMadden”).

7 **Q. On whose behalf are you testifying in this proceeding?**

8 A. I am testifying on behalf of The Empire District Electric Company (“Empire” or
9 “Company”).

10 **Q. Please describe your professional and educational experience.**

11 A. I have more than 30 years of experience in the energy industry. I started my career in 1985
12 at Boston Gas Company, eventually becoming Director of Rates and Revenue Analysis. In
13 1993, I moved to Providence Gas Company, eventually becoming Vice President of
14 Marketing and Regulatory Affairs. Starting in 2001, I held a number of management
15 consulting positions in the energy industry, first at KEMA and then at Quantec, LLC. In
16 2005, I became Vice President of Sales and Marketing at Vermont Gas Systems, Inc. before
17 joining Sussex Economic Advisors, LLC (“Sussex”) in 2013. Sussex was acquired by
18 ScottMadden in 2016.

1 I hold a bachelor's degree from St. Anselm College, a master's degree in Economics from
2 The Pennsylvania State University, and a master's degree in Business Administration from
3 Babson College.

4 **Q. Have you previously testified before the Missouri Public Service Commission**
5 **("Commission") or any other regulatory agency?**

6 A. Yes. My testimony experience is included in Schedule TSL-1.

7 **Q. What is the purpose of your Direct Testimony?**

8 A. The purpose of my testimony is to sponsor the proposed electric rates for Empire's
9 Missouri jurisdiction. My Direct Testimony includes: (a) a description of the current rate
10 classes; (b) development of the allocated or Class Cost of Service Study ("CCOS"); (c)
11 development of the proposed revenue targets, rate design, and bill impact analyses for each
12 rate class; and (d) development of the lead-lag study used to determine the Company's cash
13 working capital requirement.

14 **Q. Have you prepared schedules to support this testimony?**

15 A. Yes. Schedules TSL-2 through TSL-11 summarize the results of the CCOS, rate design
16 proposals, and Cash Working Capital requirement. These Schedules were prepared by me
17 or under my direction.

18 **II. OVERVIEW**

19 **Q. Please summarize your Direct Testimony.**

20 A. The results of the Company's CCOS show that the current rate design produces a disparity
21 in class rates of return ("ROR"). The Residential General ("RG"), Miscellaneous Service
22 ("MS"), Municipal Street Lighting ("SPL"), and Special Lighting ("LS") rate classes
23 produce RORs that are less than the system or overall ROR, indicating their rates recover

1 less than their cost of service. The remaining commercial and industrial (“C&I”) and
2 Lighting rate classes produce RORs that are more than the system ROR, indicating their
3 rates recover more than their cost of service. Except as described in this testimony, the
4 CCOS was prepared consistent with the methodologies used in the Company’s 2019 rate
5 case filing (ER-2019-0374).

6 The results of the CCOS support a movement toward a more equitable rate structure
7 where class RORs move closer to the system ROR. However, the proposed movement to
8 the system ROR was subject to certain limitations to address customer bill impact
9 considerations.

10 The proposed rate design reflects improved alignment between monthly customer
11 charges and customer-related costs and billing demand charges and billing-related costs.

12 The Company prepared a bill impact analysis to evaluate the impact of the proposed
13 base rate changes. The bill impact analysis evaluated a wide range of customer usage. The
14 bill impact analysis was prepared in two ways:

- 15 1. Proposed Base Rates vs. Current Base Rates, comparing (i) the proposed base
16 rates, and (ii) the current base rates; and
- 17 2. Proposed Total Bill vs. Current Total Bill, comparing (i) the proposed base rates
18 plus the Energy Efficiency Cost Recovery (“EECR”) charge and Winter Storm
19 Uri charge, and (ii) the current base rates plus the EECR charges and Winter
20 Storm Uri charge.

1 Overall, the proposed base rates will increase a monthly bill for a Residential
2 General customer using 1,000 kWh per month by \$12.76 per month.¹

3 The proposed base rates reflect three important rate design principles: (a) rates
4 should recover the overall cost of providing service; (b) rates should be fair, minimizing
5 inter- and intra-class inequities to the extent possible; and (c) rate changes should be
6 tempered by rate continuity concerns.

7 **Q. Did the Company evaluate the CCOS and rate design proposals by other intervenor**
8 **parties in the Company’s most recent rate proceeding (Case No. ER-2019-0374)?**

9 A. Yes, the Company evaluated CCOS and rate design proposals by Commission Staff
10 (“Staff”) and Midwest Energy Consumers Group (“MECG”) in Case No. ER-2019-0374.

11 1. In preparation of the CCOS study, the Company:

12 a. Evaluated the allocation of production-related costs proposed by Staff and
13 MECG in the prior case.

14 b. Revised its classification of distribution plant accounts 364 and 366 to
15 reflect the zero-intercept study proposed by Staff.²

16 c. Evaluated the allocation of primary and secondary distribution plant
17 facilities proposed by Staff and MECG in the prior case.³

18 d. Firmed-up interruptible revenues to properly match with cost allocation of
19 all fixed production plant, as proposed by MECG in the prior case.

20 2. In preparation of the rate design for this case, the Company:

¹ Based on a monthly bill for a Residential General customer using 1,000 kWh per month, including EECR of \$0.00045 per kWh and Storm Uri charge of \$0.00708 per kWh.

² ER-2019-0374 Staff CCOS Report, p. 27-29.

³ ER-2019-0374 Staff CCOS Report, p. 29; Direct Testimony of Kavita Maini, p. 22-23

1 a. Evaluated consolidation of customer charge, head block and summer tail
2 block rates for Schedules CB and SH, while maintaining distinct tail block
3 rates for each schedule, as proposed by Staff in the prior case.⁴

4 b. Evaluated consolidation of Schedules General Power (“GP”) and Total
5 Electric Building (“TEB”), as proposed by Staff in the prior case.⁵

6 Evaluated consolidation of Schedules Feed Mill and Grain Elevator Service (“PFM”) with
7 Schedules CB and SH. While Staff proposed consolidation of Schedule PFM with
8 Schedules GP and TEB,⁶ the Company evaluated consolidation with Schedules CB and SH
9 as these rate schedules are similar in rate structure and class cost of service to PFM.

10 **Q. Please briefly describe Empire’s service area.**

11 A. Empire is a regulated utility providing electric service in parts of Missouri, Kansas,
12 Oklahoma, and Arkansas. In the Missouri jurisdiction, the Company provides electric
13 service to residential, C&I, and street lighting customers. The Company serves
14 approximately 157,958 electric customers in Missouri, including 133,243 (84.4 percent)
15 residential customers, 24,341 (15.4 percent) C&I customers, and 374 (0.2 percent) lighting
16 customers.

17 Customers are presently served under one of twelve rate classes based on type of
18 service and load characteristics. The rate classes consist of one Residential class, eight
19 C&I classes, and three Lighting classes. Current rates, excluding lighting classes, are
20 shown in Figure 1 (below).

⁴ ER-2019-0374 Staff CCOS Report, p. 16.

⁵ Id., p. 18.

⁶ Id., p. 20.

1

Figure 1: Current Rate Structure

Empire District Electric (MISSOURI) Summary of Rates	Residential General RG	Commercial Service CB	Small Heating SH	General Power GP	PRAXAIR Contract SC-P	Total Electric Building TEB	Feed Mill Grain Service PFM	Large Power LP
Current Rates								
Customer Charge	\$ 13.00	\$ 22.69	\$ 22.69	\$ 69.49	\$ 259.01	\$ 69.49	\$ 27.65	\$ 283.55
kWh Charge - Winter								
1st Block kWh Charge	0.12535	0.12712	0.12441	0.07464	0.03614	0.07897	0.17527	0.05778
2nd Block kWh Charge	0.10093	0.11377	0.09172	0.06078	-	0.06324	0.15871	0.03270
3rd Block kWh Charge				0.06027	0.02956	0.06197		
kWh Charge - Summer								
1st Block kWh Charge	0.12535	0.12712	0.12441	0.08694	0.05198	0.10453	0.17527	0.06543
2nd Block kWh Charge	0.12535	0.12712	0.12441	0.06745	0.04150	0.08098	0.17527	0.03400
3rd Block kWh Charge				0.06056	0.03147	0.07286		
Facility Demand kW				\$2.07	0.50	2.13		1.88
Billed Demand kW				\$5.71	17.10	2.88		8.66
Facility Demand kW				\$2.07	0.50	2.13		1.88
Billed Demand kW				\$7.33	25.16	3.50		15.69

2

3 **Q. Please describe the Company's current rate structure.**

4 A. The Company's current rate structure includes base rates, a FAC factor, and an EECR
5 charge.⁷ The base rates include monthly customer charges, energy (kWh) charges, and
6 demand (kW) charges. For certain rate classes, the energy charges vary by season and
7 consist of declining rate steps or blocks; i.e., the rates decrease as monthly consumption
8 increases. For example, the energy charges for the RG class vary by winter (October
9 through May) and summer (June through September) seasons. In addition, the first 600
10 kWh of monthly energy consumption during the winter season (i.e., first rate block) is
11 charged \$0.12535 per kWh while consumption greater than 600 kWh (i.e., second rate
12 block) is charged \$0.10093 per kWh. The current base rates took effect on September 16,
13 2020.

⁷ The Company's tariffs are available at: <https://www.empiredistrict.com/CustomerService/Rates/Electric/MO>.

1 **Q. Please describe the Company’s rate classes.**

2 A. Figure 2 (below) provides a breakdown of test year customers and kWh sales by rate class.
3 The test year represents the period October 1, 2019 through September 30, 2020. The
4 usage in Figure 2 has been normalized for weather.

5 **Figure 2: Test Year Customers and Sales**

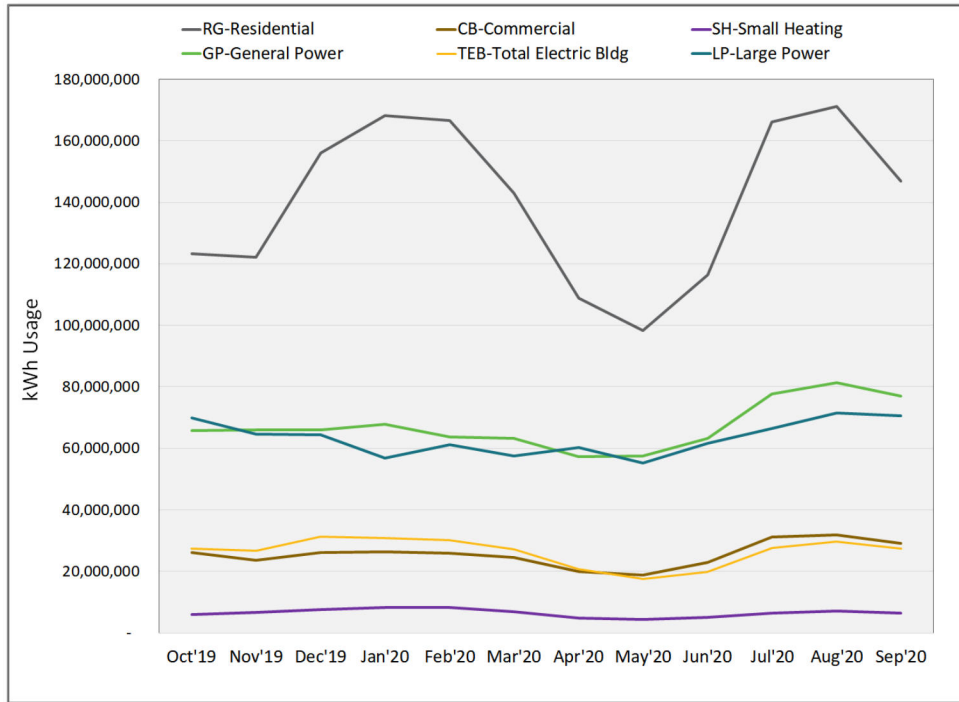
Rate Class	Number of Customers	% of Customers	Sales kWh	% of Sales	kWh Usage per Customer
RG-Residential	133,243	84.4%	1,672,672,383	39.6%	12,554
CB-Commercial	18,355	11.6%	314,901,557	7.5%	17,156
SH-Small Heating	3,196	2.0%	79,755,494	1.9%	24,954
GP-General Power	1,804	1.1%	837,325,668	19.8%	464,149
SC-P PRAXAIR Transmissio	1	0.0%	69,477,754	1.6%	69,477,754
TEB-Total Electric Bldg	932	0.6%	340,335,347	8.1%	365,167
PFM-Feed Mill/Grain Elev	10	0.0%	452,711	0.0%	45,652
LP-Large Power	43	0.0%	874,735,928	20.7%	20,370,297
MS-Miscellaneous	2	0.0%	136,106	0.0%	62,818
SPL-Municipal St Lighting	6	0.0%	17,854,334	0.4%	3,060,743
PL-Private Lighting	245	0.2%	12,566,733	0.3%	51,380
LS-Special Lighting	122	0.1%	405,972	0.0%	3,332
Total	157,958	100.0%	4,220,619,987	100.0%	26,720
Residential	133,243	84.4%	1,672,672,383	39.6%	12,554
C&I	24,343	15.4%	2,517,120,565	59.6%	103,402
Lighting	372	0.2%	30,827,039	0.7%	82,813

6
7 The Figure shows the RG class represents a majority of the Company’s customers. The
8 Figure also shows variations in annual use per customer among the rate classes. RG
9 customers, for example, use on average 12,554 kWh per year, while Large Power
10 customers use on average 20,370,297 kWh per year.

11 Figure 3 (below) shows monthly kWh sales by rate class throughout the year. The
12 Figure shows sales vary seasonally for certain rate classes.

1

Figure 3: Monthly kWh Sales by Rate Class



2

3 The RG rate class, for example, shows a seasonal load pattern, with monthly sales
4 increasing during the winter and summer months, reflecting heating and cooling use,
5 respectively. The C&I rate classes show relatively consistent load patterns throughout the
6 year, with slight increases during the summer months in some cases. The load pattern
7 differences, as discussed below, have implications on the allocation of costs in the CCOS.

8 **III. ALLOCATED COST OF SERVICE STUDY**

9 **Q. Please describe the purpose of a CCOS.**

10 A. The purpose of a CCOS is to allocate a utility's overall cost of service in
11 a manner that reflects its underlying cost of service. The CCOS sponsored in this testimony
12 was developed by identifying the relationship between the service requirements for each
13 rate class and their respective cost drivers. This approach is well established in industry

1 literature⁸ and is consistent with the methodologies described in the Company's prior rate
2 cases, Case No. ER-2014-0351 and Case No. ER-2019-0347.

3 **Q. Please describe the approach used to develop the CCOS for this case.**

4 A. The CCOS study was based on three steps. First, costs were functionalized or assigned
5 into one of five functional categories: production, transmission, primary distribution,
6 secondary distribution, and customer service. Next, functionalized costs were classified
7 into one of three cost drivers: whether costs are related to serving peak demands, providing
8 energy, or meeting customer service requirements. Finally, classified costs were allocated
9 to each rate class based on a set of methods that best represents how costs are incurred.

10 Each of the three steps was performed using two types of assignments: direct
11 assignment and indirect assignment. Direct assignments utilized the Company's financial
12 data, knowledge of its system, and special studies to assign plant investments and expenses
13 to certain functions, classifications and rate classes. Indirect assignments utilized
14 composite allocators based on direct and indirect assignments developed during the
15 functionalization, classification and allocation process. A description of the functional
16 factors, classifiers and allocators is included in Schedule TSL-3.

17 **Q. What is functionalization?**

18 A. Functionalization is the process of assigning rate base and expense items into four
19 operational components, including production, transmission, distribution, and customer
20 service.

⁸ See Principles of Public Utility Rates by James C. Bonbright.

1 **Q. How were costs functionalized for the CCOS?**

2 A. The functionalization of costs in this study was generally based on accounting data
3 arranged by the Federal Energy Regulatory Commission's ("FERC") Uniform System of
4 Accounts ("USOA"). Generation plant and associated costs were functionalized into
5 production accounts and allocated based on demand and energy allocators. Transmission
6 plant and associated costs were functionalized into transmission accounts and allocated
7 based on demand allocators. Distribution facilities and associated costs were functionalized
8 into primary and secondary distribution since certain customers take service from only the
9 primary distribution system while other customers take service from the secondary
10 distribution system.

11 **Q. What is classification?**

12 A. Classification is the process of assigning rate base and expense items into categories that
13 reflect cost-causation. There are three principle causes or drivers of costs related to the
14 electric system: (a) Customer-related, costs that vary with the number of customers, such
15 as costs associated with connecting customers to the electric system and providing basic
16 customer services, such as metering and billing; (b) Demand-related, costs that vary with
17 maximum customer demands at the time of the system peak, at the time of the rate class
18 peak, or at the time of the customer peak; and (c) Energy-related, costs that vary with the
19 production, transmission and delivery of energy, such as fuel and purchased power
20 expenses.

21 **Q. What is allocation?**

22 A. Allocation consists of assigning rate base and expense items to individual rate classes based
23 on allocators that reflect their underlying cost of service.

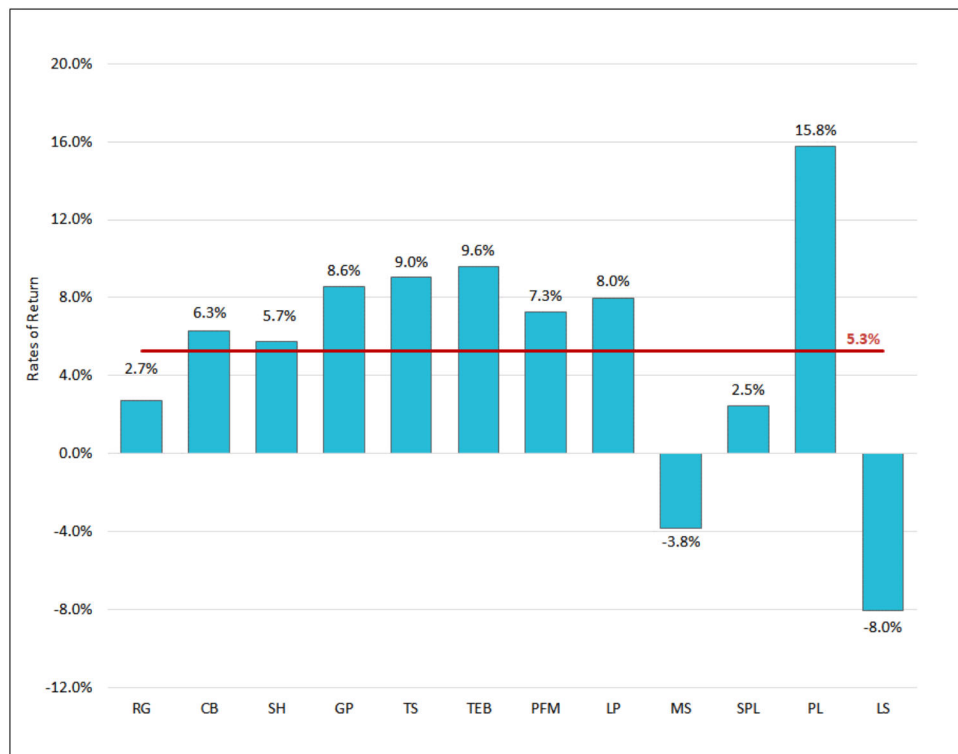
1 **Q. Earlier, you described the approach used to develop the CCOS for this case. How,**
2 **specifically, was the CCOS study developed?**

3 A. The CCOS study was based on a spreadsheet model developed by ScottMadden for this
4 filing. Each rate base and expense item in the CCOS study was assigned to each rate class
5 in Figure 1 based on the three-step process described above.

6 **Q. Please describe the overall results of the Company’s cost of service study.**

7 A. The results of the CCOS are shown in Figure 4 (below). The Figure compares the
8 calculated ROR for each rate class (based on current rates) to the system or overall ROR.

9 **Figure 4: Class vs. Overall Rates of Return at Current Base Rates**



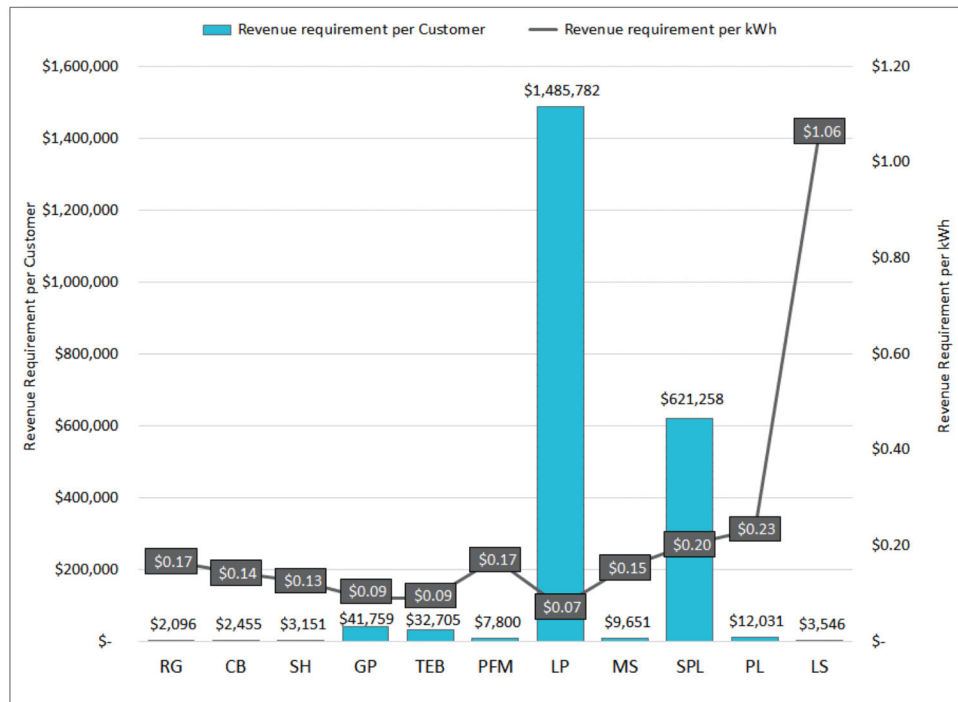
10
11 The Figure shows the Company’s Residential General (“RG”), Miscellaneous Service
12 (“MS”), Municipal Street Lighting Service (“SPL”), and Special Lighting (“LS”) rate
13 classes produce a ROR below the system ROR. The C&I and remaining Lighting rate

1 classes produce a ROR above the system ROR. Further details are included in Schedule
2 TSL-3.

3 **Q. Does the cost of service vary across the Company’s rate classes?**

4 A. Yes, the cost of service per customer and per kWh (i.e., the unit cost of service) varies
5 across the Company’s rate classes, as shown in Figure 5 (below).

6 **Figure 5: Unit Cost of Service by Rate Class⁹**



7
8 The Figure shows, for example, the unit cost of service for the Residential General (“RG”) rate class is \$2,096 per customer, while the unit cost of service for the Large Power (“LP”) rate class is \$1,485,782 per customer. By comparison, the unit cost of service for the Residential General (“RG”) class is \$0.17 per kWh, while the unit cost of service for the Large Power (“LP”) rate class is \$0.07 per kWh.

⁹ For confidentiality purpose, TS rate class average cost of service is not shown in this testimony.

1 **Q. How do variations in the unit cost of service relate to the class rates of return?**

2 A. Variations in the unit cost of service support the need for separate classes since a rate that
3 is equal to the unit cost of service produces a ROR for each rate class that is equal to the
4 system ROR.

5 **Q. What conclusions can be reached when a rate class ROR is higher or lower than the**
6 **system ROR?**

7 A. If a rate class produces a ROR that is lower than the system ROR, then the revenues
8 recovered from the rate class are less than its cost of service. Conversely, if a rate class
9 produces a ROR that is higher than the system ROR, then the revenues recovered from the
10 rate class are more than its cost of service. As discussed below, the CCOS study results
11 were used as a guide to establish revenue targets for each rate class, subject to bill
12 continuity concerns, that move the Company's proposed rates in aggregate closer to the
13 system ROR to achieve more fair and equitable rates across customer classes.

14 **Q. Please describe the data used to prepare the CCOS.**

15 A. The CCOS study was based on test year data for the period October 1, 2019 through
16 September 30, 2020. The CCOS includes the number of customers, sales and revenues by
17 rate class. Sales and revenues have been adjusted to reflect the impact of normal weather,
18 COVID-19 impact and other factors. The CCOS also includes rate base items, including
19 intangible plant, production, transmission, distribution and general plant-in-service as well
20 as (a) additions to plant-in-service, including materials and supplies, prepayments, cash
21 working capital, and other regulatory assets, and (b) reductions to plant-in-service,
22 including accumulated deferred income taxes ("ADIT"), customer deposits, customer
23 advances for construction, and other regulatory liabilities. The CCOS also includes

1 operations and maintenance (“O&M”) expenses, including transmission, distribution,
2 customer service, customer account, sales, and administrative and general expenses as well
3 as taxes other than income, such as payroll and property taxes, and income taxes.

4 **Q. Please describe the functionalization process used in developing the CCOS.**

5 A. As discussed earlier, functionalization is an important first step in development of the
6 CCOS study. The functionalization process in this study generally followed the USOA.
7 However, distribution plant was further functionalized into primary and secondary
8 distribution facilities to ensure that the cost of service at these functional levels was
9 separately identified and applied.

10 The overall cost of service was functionalized into one of the following categories:

- 11 • Production – plant investment and expenses associated with the Company’s
12 generation facilities. These include production plant, accumulated depreciation,
13 depreciation expense, and production expenses.
- 14 • Transmission – plant investment and expenses associated with the Company’s high
15 voltage transmission facilities. These include transmission plant, accumulated
16 depreciation, depreciation expense, and related O&M expenses.
- 17 • Primary Distribution – plant investment and expenses associated with the
18 Company’s primary voltage distribution facilities. These include primary
19 distribution plant, accumulated depreciation, depreciation expense, and related
20 O&M expenses. Some costs that support both the primary and secondary
21 distribution systems were functionalized into primary and secondary functions.
22 Such costs include poles and towers, overhead conductors and devices,
23 underground conduit, and underground conductors and devices.

1 • Secondary Distribution – plant investment and expenses associated with the
2 Company’s secondary voltage distribution facilities. These include secondary
3 distribution plant, accumulated depreciation, depreciation expense, and related
4 O&M expenses. The secondary portion of poles and towers, overhead conductors
5 and devices, underground conduit, and underground conductors and devices are
6 also included in this function.

7 • Customer Service – expenses associated with providing customer service. These
8 costs are largely related to customer service, customer accounts, and sales
9 expenses.

10 The remaining rate base and cost of service accounts were assigned to one of five functional
11 categories based on composite functionalization of the plant accounts. For example,
12 general plant and labor-related administrative and general (“A&G”) expenses were
13 assigned to all five functional categories based on the composite functionalization of labor-
14 related production, transmission, and distribution expenses. Further descriptions of the
15 functionalization factors are included in Schedule TSL-4.

16 **Q. Please describe the classification process used in developing the CCOS study.**

17 A. The CCOS study was classified into one of the following three categories:

18 • Customer-related – costs associated with providing customer access to the electric
19 system as well as providing on-going customer service, such as meter reading and
20 billing services.

21 • Demand-related – costs associated with meeting customer peak demand
22 requirements.

23 • Energy-related – costs associated with meeting customer energy requirements.

1 In some cases, costs were classified into only one of three categories. The cost of meter
2 reading, for example, was classified as customer-related. In other cases, costs were
3 classified into more than one category. For example, the costs associated with primary
4 distribution plant were classified based on their underlying characteristics. Some costs
5 were classified as customer-related, while others were classified as demand-related.

6 **Q. Please explain the classification of distribution facilities.**

7 A. Distribution plant represents 32.6 percent of the Company's investment in utility plant. The
8 classification of distribution plant reflects two primary cost drivers. The first cost driver is
9 the number of customers, i.e., distribution facilities are designed to provide customer
10 access to the electric system. The second cost driver is peak demands, i.e., distribution
11 facilities are designed to meet customer peak demands throughout the year. The approach
12 to classification of distribution facilities is well-established and recognized by the National
13 Association of Regulatory Commissioners ("NARUC"). Specifically, NARUC states:

14 Distribution plant accounts 364 through 370 involve demand and customer
15 costs. The customer component of distribution facilities is that portion of
16 costs which varies with the number of customers. Thus, the number of
17 poles, conductors, transformers, services and meters are directly related to
18 the number of customers on the utility's system...each primary plant
19 account can be separately classified into demand and customer
20 components.¹⁰

21 The classification of distribution plant in this study is consistent with the approach
22 described in the NARUC manual as well as the approach described in the Company's prior
23 rate case filing (ER-2019-0374). As discussed earlier, distribution plant and related costs
24 are separated into two functions: primary and secondary distribution. The primary
25

¹⁰ NARUC Electric Utility Cost Allocation Manual, p. 90.

1 distribution facilities and line transformers are classified as customer- or demand-related,
2 while Secondary distribution facilities are generally classified as customer-related.

3 **Q. Please explain the approach used to classify primary distribution plant.**

4 A. Distribution plant accounts were classified based on their specific functions. For
5 distribution plant related to facilities associated with distribution substations (360-363), the
6 plant was classified as demand and allocated to each rate class based on class Non-
7 Coincidental Peak (“NCP”) demands. Substations generally reflect the peak demands of
8 customers served from the substation and thus can peak at times different than the system
9 peak. The class NCP reflects peak demands of customers served from the substations.

10 For distribution plant related to facilities associated with overhead and underground
11 lines (Accounts 364-368), the costs were classified as both customer and demand. The
12 customer-related costs are allocated to each rate class based on the number of customers.
13 The demand-related costs are allocated to each rate class based on customer peak demands.

14 **Q. Please describe the methods to classify Accounts 364-368 costs between customer and**
15 **demand.**

16 A. There are two methods recognized in the NARUC manual for classifying Accounts 364-
17 368 costs between customer and demand: the ‘minimum-size’ and ‘zero-intercept’
18 methods.

19 The minimum-size method represents the cost of connecting customers to the
20 system to serve minimum demands. The minimum-size method assumes that a minimum
21 size distribution system can be built to serve minimum demand requirements of customers.
22 The “minimum system” costs are classified as customer-related, while distribution plant in

1 excess of the minimum system reflect the cost of serving customer peak demands and is
2 classified as demand-related. The approach is described in the NARUC manual:

3 Classifying distribution plant with the minimum-size method assumes that
4 a minimum size distribution system can be built to serve the minimum
5 loading requirements of the customer. The minimum-size method involves
6 determining the minimum size pole, conductor, cable, transformer, and
7 service that is currently installed by the utility.¹¹

8
9 The zero-intercept method represents the cost of connecting customers to the system with
10 a hypothetical “zero size” facility. The method includes a regression analysis conducted
11 to examine the relationship between the facility sizes and their average costs. The intercept
12 of the regression equation represents the average cost of a hypothetical zero size facility.
13 The “zero size” facility costs are classified as customer-related, while distribution plant in
14 excess reflects the cost of serving customer peak demands and is classified as demand-
15 related. The approach is described in the NARUC manual:

16 The minimum-intercept method seeks to identify that portion of plant
17 related to a hypothetical no-load or zero-intercept situation....The technique
18 is related to installed cost to current carrying capacity or demand rating,
19 creating a curve for various sizes of the equipment involved, using
20 regression techniques, and extend the curve to a no-load intercept. The cost
21 related to the zero-intercept is the customer component.¹²

22
23 **Q. Please describe the Company’s approach to classify Accounts 364-368 costs between**
24 **customer and demand in this proceeding.**

25 A. The Company classified distribution plant for accounts 365, 367 and 368 based on using
26 the minimum-size method and for accounts 364 and 366 based on using the zero-intercept
27 methods. The minimum-size and zero-intercept methods utilized the Company’s installed

¹¹ NARUC Electric Utility Cost Allocation Manual, p. 90.

¹² Id. at p. 92.

1 costs for each plant account adjusted for current dollars utilizing the Handy-Whitman Index
2 of Public Utility Construction Costs (“Handy-Whitman”).

3 **Q. Please summarize the results of the zero-intercept and minimum-size studies.**

4 A. The results of the studies are provided in Schedule TSL-5.

- 5 • Poles, Towers, and Fixtures (Account 364): The Company’s minimum-size and
6 zero-intercept studies for Account 364 resulted in, respectively, 49.1 percent and
7 42.0 percent of costs classified as customer-related. Since both methods are
8 recognized by NARUC, the Company used the lower of the two results for use in
9 the CCOS study, i.e., 42.0 percent of costs are classified as customer-related with
10 the remaining portion classified as demand-related.
- 11 • Overhead conductors and devices (Account 365): The Company’s minimum-size
12 study for Account 365 resulted in 29.1 percent of costs classified as customer-
13 related with the remaining portion as demand-related.
- 14 • Underground Conduits (Accounts 366): The Company’s minimum-size and zero-
15 intercept studies for Account 366 resulted in, respectively, 55.6 percent and 45.6
16 percent of costs classified as customer-related. Since both methods are recognized
17 by NARUC, the Company used the lower of the two results for use in the CCOS
18 study, i.e., 45.6 percent of costs are classified as customer-related with the
19 remaining portion classified as demand-related.
- 20 • Underground Conductors and Devices (Accounts 367): The Company’s minimum-
21 size study for Account 367 resulted in 38.5 percent of costs classified as customer-
22 related with the remaining portion as demand-related.

- 1 • Line Transformers (Account 368): The Company’s minimum size study resulted in
2 42.5 percent of costs classified as customer-related with the remaining portion
3 classified as demand-related. The Company did not have adequate supporting data
4 to prepare a zero-intercept study for Account 368.

5 **Q. Please discuss the classification of other rate base items.**

6 A. Other rate base items were similarly classified based on their underlying cost drivers. For
7 example, meter cost, meter installation and service cost investments were classified as
8 customer-related since they enable customers access to the electric system. Rate base items
9 not directly associated with one of the classification categories, such as intangible plant,
10 were classified using a composite classifier based on the classification of total plant.

11 **Q. Please discuss the classification of operations and maintenance expenses.**

12 A. Operations and maintenance (“O&M”) expenses were classified in a manner similar to
13 their respective plant items. For example, Maintenance of line transformers (Account 595)
14 was classified based on the classification of Line Transformers (Account 368).

15 O&M expense items not directly associated with one of the classification
16 categories, such as non-labor related A&G expenses, were classified through a composite
17 classifier based on related costs.

18 **Q. Please describe the allocation process used in developing the CCOS study.**

19 A. Costs were allocated to each rate class based on how costs are incurred to serve that class.
20 In other words, for each component of cost, the Company developed an allocator that best
21 reflected how costs are incurred.

22 **Q. Please describe the allocators used in developing the CCOS.**

23 A. The CCOS was based on three types of allocators:

- 1 1. Class determinants – class characteristics, such as number of customers, peak
2 demands, kWh sales, and revenues by rate class;
- 3 2. Special studies – detailed analysis of specific plant or expense items, such as meters
4 and uncollectible expenses; and
- 5 3. Indirect – composite allocators based on how other costs were allocated.

6 Schedule TSL-3 contains a description of each allocator used in the CCOS, including what
7 costs are allocated, how each allocator was derived, and the rationale for utilizing the
8 allocator. For example, the ‘number of customers’ allocator is used to allocate meter
9 reading expenses based on the number of customers in each rate class. The rationale is that
10 meter reading expenses are driven primarily by the number of customer meters that are
11 read monthly. Further details on the allocation factors developed for this study are included
12 in Schedule TSL-6.

13 **Q. Please describe the Staff and MCEG’s proposals in Case No. ER-2019-0374 related**
14 **to the allocation of production plant in the CCOS study?**

15 A. Staff proposed to allocate production-related costs based on a 100 Highest Hours allocator.
16 MCEG proposed to allocate production-related costs utilizing the Average & Excess
17 (A&E) method based on 3 summer and 3 winter month non-coincidental demands (6 NCP).

18 **Q. Did the Company evaluate these methods?**

19 A. Yes. The Company reviewed and evaluated several methods to allocate production cost
20 allocation, as shown in Figure 6 (below). The allocation methods included: 1) Average &
21 Excess (12 NCP) allocation method, consistent with the Company proposed approach in
22 Case No. ER-2019-0374; 2) Average & Excess (6 NCP) allocation method, consistent with

1 the approach recommended by MECG; and 3) 100 Hours method, consistent with the
2 approach recommended by Staff.

3 The Company's analysis shows that Staff's 100 Hours method results in allocation
4 of production-related costs generally consistent with the A&E 12NCP method, while the
5 A&E 6NCP method results in higher cost allocation to RG rate class and lower cost
6 allocation to GP and LP rate classes.

7 **Figure 6: Production Cost Allocation Factors**

Rate Class	A&E 12NCP Allocator	A&E 6NCP Allocator	100 Hours Allocator
RG-Residential	47.42%	49.27%	47.48%
CB-Commercial	8.21%	8.32%	8.94%
SH-Small Heating	1.93%	1.99%	1.87%
GP-General Power	18.00%	17.26%	18.54%
SC-P PRAXAIR Transmission	0.92%	0.84%	0.78%
TEB-Total Electric Bldg	7.06%	7.14%	6.87%
PFM-Feed Mill/Grain Elev	0.02%	0.02%	0.01%
LP-Large Power	15.34%	14.13%	15.48%
MS-Miscellaneous	0.00%	0.00%	0.00%
SPL-Municipal St Lighting	0.58%	0.53%	0.01%
PL-Private Lighting	0.45%	0.43%	0.01%
LS-Special Lighting	0.07%	0.09%	0.00%
Total	100.00%	100.00%	100.00%

8
9 The Figure shows that the residential customer class would be allocated 47.42 percent costs
10 using the A&E 12NCP method, 49.27 percent costs using the A&E 6NCP method, and
11 47.48 percent costs using the 100 hours method.

12 **Q. What is the Company's proposed methodology for the allocation of production plant
13 costs?**

14 A. The Company continues to support using the A&E 12NCP method for the allocation of
15 production-related costs as the method is consistent with the Company's approach to
16 design and build production facilities.

1 **Q. Please describe the development of the A&E allocator.**

2 A. The A&E allocator incorporates both energy consumption and peak demand since it
3 follows the purpose of production plants to provide both energy and meet peak demands.

4 The A&E allocator consists of two components. The first component of the A&E
5 allocator is average demand, which represents the energy portion of production plant. It
6 represents each rate class's share of the average demand. This component is calculated as
7 each class's share of total kWh sales. The average demand component is weighted by the
8 system load factor representing that portion of the utility's generating capacity that would
9 be needed if all customers used energy at 100.0 percent load factor.

10 The second component of the A&E allocator is excess demand, which represents
11 the peak demand portion of production plant. It represents each rate class's share of the
12 peak demand – i.e., the demand in excess of the average demand. This component is
13 calculated as each rate class's share of the excess demand – or the difference between the
14 class peak demand and the class average demand. The rate class peak demand is based on
15 NCP demands, consistent with the methodology described in the NARUC Manual.¹³ The
16 approach to calculate the A&E allocator in the Company's class cost of service study
17 followed the methodology described in the NARUC Manual, which utilizes NCP demands
18 rather than Coincident Peak ("CP") demands.¹⁴ The NARUC Manual points out that it is
19 a "mistake" to use CP demands instead of NCP demands since it produces an allocator that
20 is equivalent to a CP allocator.¹⁵ Thus, using the CP demands approach is contrary to the

¹³ NARUC Electric Utility Cost Allocation Manual, p. 49-52.

¹⁴ Id. at p. 50.

¹⁵ NARUC Electric Utility Cost Allocation Manual states at page 50: "If your objective is -- as it should be using this method -- to reflect the impact of average demand on production plant costs, then it is a mistake to allocate the excess demand with a coincident peak allocation factor because it produces allocation factors that are identical to those derived using a CP method. Rather, use the NCP to allocate the excess demands."

1 purpose of the A&E allocator since the A&E allocator is designed to allocate costs based
2 on peak and average demands. The excess demand component is weighted by the
3 remaining portion of production plant – i.e., by 1 minus the system load factor – and then
4 added to the average demand component to derive the A&E allocator. As discussed earlier,
5 the Company evaluated two A&E allocators: first, one allocator with NCP demands NCP
6 demands based on an average of the twelve-monthly NCP demands (12NCP); and the
7 second allocator based on an average of three months of winter and three months of
8 summer NCP demands (6NCP).

9 The A&E allocators were developed utilizing average demand (kWh), and CP and
10 NCP demand data gathered by the Company for each customer class through load research.
11 The CP demand represents class demand at the time of the system peak, while NCP
12 represents aggregate customer peak demand. Further details on the A&E allocator
13 developed for this study are included in Schedule TSL-7.

14 **Q. Why did the Company use 12NCP demands in the A&E allocator?**

15 A. The A&E allocator in this study used 12NCP since it is consistent with the design of
16 production plant. The Company's production plant is designed to meet peak demands
17 throughout the year since monthly peak demands are within a relatively narrow range and
18 the monthly reserve margins are similar across the year when considering maintenance
19 schedules, as shown in Figure 7 (below).

Figure 7: Production Plant Generating Capacity and Reserve Margin

	Peak Load	Generating Capacity	Unit Derating	Wtd.		Net		Reserve Margin	Peak Plus Outages
				Scheduled Maintenance	Assumed Wtd. Forced Outage	Generating Capacity			
Jan	1,126	1,445	-	-	107	1,337	84.2%	1,233	
Feb	1,029	1,445	-	-	111	1,334	77.1%	1,140	
Mar	868	1,408	37	60	104	1,207	71.9%	1,069	
Apr	672	1,371	74	177	105	1,015	66.2%	1,028	
May	776	1,371	74	296	102	899	86.3%	1,248	
Jun	996	1,307	138	-	99	1,070	93.1%	1,233	
Jul	1,061	1,307	138	-	96	1,072	99.0%	1,296	
Aug	1,057	1,307	138	-	96	1,073	98.5%	1,291	
Sep	961	1,307	138	107	96	965	99.6%	1,303	
Oct	794	1,371	74	243	104	950	83.6%	1,215	
Nov	841	1,371	74	150	103	1,043	80.6%	1,169	
Dec	942	1,445	-	-	108	1,337	70.4%	1,050	
Total	11,123	16,452	886	1,034	1,230	13,303	83.6%	1,189	

The Figure shows that the peak demands plus outages are similar across each month of the year; thus, changes in demand in any month can have implications on production capacity decisions.

In addition, the Company’s planners stated they consider peak loads throughout the year when making production capacity decisions.

Q. Please describe the results of the A&E method.

A. Figure 8 (below) shows the results of the A&E method.

Figure 8: Results of A&E Method

Average and Excess (12 NCP)						
Rate Class	Peak Demand 12 NCP (MW)	Average Demand (MW)	Excess Demand (MW)	Average Demand (%)	Excess Demand (%)	A&E Allocator (%)
RG-Residential	457,094	205,124	251,970	39.85%	57.60%	47.42%
CB-Commercial	78,646	38,617	40,029	7.50%	9.15%	8.21%
SH-Small Heating	18,367	9,781	8,586	1.90%	1.96%	1.93%
GP-General Power	169,969	102,431	67,538	19.90%	15.44%	18.00%
TS-Transmission Service	8,306	8,179	127	1.59%	0.03%	0.92%
TEB-Total Electric Bldg	66,491	41,736	24,755	8.11%	5.66%	7.06%
PFM-Feed Mill/Grain Elev	186	56	130	0.01%	0.03%	0.02%
LP-Large Power	142,411	105,009	37,402	20.40%	8.55%	15.34%
MS-Miscellaneous	17	17	0	0.00%	0.00%	0.00%
SPL-Municipal St Lighting	5,632	2,190	3,442	0.43%	0.79%	0.58%
PL-Private Lighting	4,390	1,541	2,849	0.30%	0.65%	0.45%
LS-Special Lighting	684	50	634	0.01%	0.15%	0.07%
Total	952,192	514,730	437,462	100.00%	100.00%	100.00%

1 The Figure shows the results of the A&E method, including the average demand and excess
2 demand components for each rate class, weighted by the system load factor. The Figure
3 shows that the RG rate class allocator is 47.42 percent based on the A&E method,
4 representing a composite of their average demand of 39.85 percent and their peak (in excess
5 of average) demand of 57.60 percent.

6 The A&E method in this study is generally consistent with the methodology
7 described in the NARUC Manual, and the methodology used in the Company's most recent
8 rate case proceeding.

9 **Q. Please describe the process used to allocate transmission plant.**

10 A. Transmission plant represents 13.7 percent of the Company's utility plant. Transmission
11 costs are incurred consistent with the design of the Company's transmission facilities to
12 meet system capacity requirements. Transmission plant is designed to meet peak demands
13 throughout the year since monthly peak demands are within a relatively narrow range and
14 transmission capacity must be ready throughout the year to move generation output on and
15 off the system when dispatched for the Southwest Power Pool ("SPP"). Thus, transmission
16 plant is allocated based on 12-month average coincident peak ("12CP"). The 12CP
17 allocator is recognized by NARUC as a reasonable transmission cost allocator,¹⁶ and is
18 consistent with the methodologies described in the Company's prior rate case filing (ER-
19 2019-0374).

20 **Q. Please describe the Staff and MECG's proposal in Case No. ER-2019-0374 related to**
21 **the allocation of demand-related distribution costs?**

¹⁶ NARUC Electric Utility Cost Allocation Manual, p. 79.

1 A. Staff proposed that the allocation of demand-related primary distribution plant facilities be
2 based on sum of each class's coincident peak (12CP) demands at primary voltage levels,
3 and allocation of secondary distribution plant facilities based on the highest coincident
4 peak demands at secondary voltage levels.¹⁷

5 MECEG recommended allocation of demand-related distribution plant facilities
6 utilizing a single non-coincident peak allocator (1 NCP).¹⁸

7 **Q. Did the Company evaluate these methods?**

8 A. Yes. The Company reviewed and evaluated several methods to allocate distribution plant,
9 as shown in Figure 9 (below). The allocation methods included: 1) six months non-
10 coincident peak demands (6NCP); (2) 12 months coincident peak demands (12CP); and (3)
11 a single non-coincident peak demand (1NCP).

12 The Company's analysis shows that the 1NCP allocation factor results in
13 comparatively lower cost allocation to RG rate class and higher cost allocation to C&I rate
14 classes compared to the 6NCP and 12CP methods.

¹⁷ ER-2019-0374 Staff CCOS Report, p. 29

¹⁸ ER-2019-0374 Direct Testimony of Kavita Maini, p. 22-23

1

Figure 9: Distribution Cost (Primary) Allocation Factors

Rate Class	6NCP Allocator	1NCP Allocator	12CP Allocator
RG-Residential	50.21%	48.29%	49.92%
CB-Commercial	8.44%	8.63%	8.01%
SH-Small Heating	2.01%	2.10%	2.02%
GP-General Power	17.34%	18.12%	17.81%
SC-P PRAXAIR Transmission	0.00%	0.00%	0.00%
TEB-Total Electric Bldg	7.18%	7.52%	7.38%
PFM-Feed Mill/Grain Elev	0.02%	0.02%	0.01%
LP-Large Power	13.72%	14.12%	14.85%
MS-Miscellaneous	0.00%	0.00%	0.00%
SPL-Municipal St Lighting	0.54%	0.52%	0.00%
PL-Private Lighting	0.44%	0.48%	0.00%
LS-Special Lighting	0.09%	0.18%	0.00%
Total	100.00%	100.00%	100.00%

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The Figure shows that the residential customer class would be allocated 50.21 percent costs using the 6NCP method, 48.29 percent costs using the 1NCP method, and 49.92 percent costs using the 12CP method.

6

Q. What is the Company’s proposed methodology for the allocation of distribution plant costs?

7

8

A. Distribution costs are incurred consistent with the design of the Company’s distribution facilities to provide customer access to the electric system (customer-related), and to meet customer peak demands through the year (demand-related).

9

10

11

The Company proposes to allocate the demand portion of distribution costs based on the 1NCP method recommended by MECG in the prior case. The method reflects that the distribution plant is designed to meet customer peak demands. The approach is a refinement to the Company’s prior cost of service study. Previously, the demand portion of distribution plant was allocated based on 6-months NCP demands.

12

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1 The customer portion of distribution plant is allocated to each rate class based on
2 the number of customers.

3 **Q. Please describe the process used to develop special studies allocators.**

4 A. The Company prepared three special studies to allocate meter investments, service
5 investments, and line transformers investments.

6 • Meter investments were allocated based on the current cost of meters in each rate
7 class. The allocator reflects the Company's estimated cost of meter and meter
8 installation for each rate class.

9 • Service investments were allocated based on the current cost of services in each
10 rate class. The allocator reflects the Company's estimated cost of service line and
11 installation for each customer class.

12 • Line transformers were allocated based on number of customers for each customer
13 class. The number of customers were weighted to reflect the average number of
14 customers by rate class served by a single transformer. The allocator recognizes
15 that transformers are built to address varying customer demands and may serve
16 multiple customers within a rate class depending on the demand (e.g., a single
17 transformer serves approximately 2.7 RG customers per Company estimates).

18 The approach to prepare the special studies is consistent with the methodologies described
19 in the Company's prior rate case filing. The derivation of the meters and services allocators
20 is included in Schedule TSL-8.

21 **Q. Please describe the process to develop the composite allocators.**

22 A. There are several composite allocators developed internally based on the allocation of
23 various plant investments and expenses. These are used to allocate cost items that cannot

1 be readily categorized. For example, general plant is allocated based on the composite
2 allocation of all labor-related production, transmission, distribution, customer accounts,
3 and customer service O&M expenses. This approach is well established in industry
4 literature¹⁹ and is consistent with the methodologies described in the Company's prior rate
5 case filing.

6 **Q. Please describe the allocation of O&M expenses to the customer classes.**

7 A. O&M expenses were allocated generally consistent with their respective plant accounts.
8 For example, fixed production O&M expenses were allocated using the A&E Method.
9 Similarly, the allocation of distribution O&M expenses followed the allocation of their
10 respective plant account. Further details on the allocation factors developed for this study
11 are included in Schedule TSL-3 and TSL-6.

12 **IV. OVERVIEW OF RATE DESIGN**

13 **Q. Please describe the principles used to guide the proposed rate design.**

14 A. The proposed rate design was guided by several principles commonly used throughout the
15 industry, including: (a) rates should recover the overall cost of providing service; (b) rates
16 should be fair, minimizing inter- and intra-class inequities to the extent possible; and (c)
17 rate changes should be tempered by rate continuity concerns.²⁰

18 Because these principles can conflict, the proposed rate design reflects a level of
19 judgment to balance these principles.

¹⁹ NARUC Electric Utility Cost Allocation Manual, p. 105.

²⁰ See Bonbright, James, Danielsen, Albert, and Kamerschen, David. "Principles of Public Utility Rates." Public Utilities Reports, Inc. pp. 377-407 (2nd Ed. 1988).

1 **Q. How were these principles applied in this proceeding?**

2 A. First, rates were designed to recover the overall cost of service. This was done by
3 developing customer, demand and energy charges based on test year bills, kW billing
4 demands and kWh sales, while incorporating the results of the CCOS. In addition, rates
5 were designed to be fair and equitable. This was done by setting revenue targets for each
6 rate class that reflected in aggregate a movement toward the system ROR. As discussed
7 earlier, the results of the CCOS show that some rate classes produce a ROR that is less than
8 the overall ROR. The proposed rate design reduces that difference by proposing rate
9 increases for certain rate classes that are higher than the system average. Another rate
10 design objective is to moderate rate changes to address rate continuity concerns. This
11 objective was considered while setting revenue targets and then again while setting rate
12 elements.

13 **Q. Please summarize the steps taken to develop the proposed rates.**

14 A. The first step to develop the proposed rates was to establish the overall revenue requirement
15 to be recovered from base rates. The next step was to set revenue targets for each rate class
16 based on the results of the CCOS, as shown on Schedule TSL-9. Rates within each rate
17 class were then designed to recover the revenue targets based on test year customer, kW
18 demand and kWh usage data.

19 **Q. What is the total revenue requirement that you used as a starting point?**

20 A. To determine the total revenue requirement, I relied on the overall cost of service presented
21 in the testimony and accounting schedules of Company witness Charlotte T. Emery, which
22 indicates a total revenue requirement of \$708.23 million.²¹ The total revenue requirement

²¹ Excludes the revenue requirements associated with the impact of Winter Storm Uri.

1 was then reduced by revenues other than base rates to calculate base rate revenue
2 requirements.

3 **Q. Please describe the process to set the revenue targets for each rate class.**

4 A. Since each rate class currently produces a ROR that is different than the overall system
5 ROR, the starting point for setting the revenue targets was to compare current class
6 revenues and class revenues at equalized rates of return.

7 **Q. In general, how did you determine the appropriate rate design within each rate class?**

8 A. The proposed rates were designed by first ensuring the rates recover the proposed revenue
9 target for each rate class. The proposed rates were then designed by reviewing the customer
10 charge to evaluate what level of fixed cost is reasonable to be recovered through the
11 proposed customer charges consistent with rate design objectives described above. Once
12 the proposed customer charges were established, the remaining revenue target for each
13 class was recovered via kWh sales charges, and for certain rate class kW demand charges,
14 as shown in Schedule TSL-10.

15 **V. RATE DESIGN AND BILL IMPACT ANALYSES**

16 **Q. Please describe the process used to set the revenue requirement targets for each rate
17 class.**

18 A. The starting point for setting the revenue targets was evaluation of the results of the CCOS.
19 Specifically, the process included identifying the base rate changes necessary to achieve
20 equalized rates of return for all rate classes. For those rate classes that produce a ROR less
21 than the system ROR (i.e., the Residential General (“RG”), Miscellaneous Service (“MS”),
22 Municipal Street Lighting (“SPL”), and Special Lighting (“LS”) rate classes), the rate
23 increases necessary to achieve equalized rates of return were higher relative to the system

1 average; however, the movement to equalized rates of return for all rate classes was
2 moderated by bill continuity concerns. Below is a brief description of the process for
3 setting revenue targets.

- 4 • The revenue targets were set based on a four-step process that balanced the rate design
5 principles discussed earlier, including the equity and bill continuity and gradualism
6 concerns.
 - 7 ○ In the first step, the proposed revenue increase was capped at 95.0 percent of the
8 overall rate increase (or 7.23 percent) for the Residential rate class. This step
9 ensures that the Residential rates address bill continuity and gradualism concerns.
 - 10 ○ In the second step, the proposed revenues were increased by the overall rate
11 increase (or 7.61 percent) for GP, TS, TEB, and PL rate classes whose current
12 rates recover more than their cost of service. This step ensures that the rate
13 increase for these rate classes is not above the overall rate increase.
 - 14 ○ In the third step, the proposed revenues were increased by 95.0 percent of overall
15 rate increase (or 7.23 percent) for the Large Power rate class. This step ensures
16 that the rate increase for the Large Power rate class is somewhat less than the
17 overall rate increase since their current rates recover more than their cost of
18 service. In addition, the Company recognizes that customers in the Large Power
19 rate class tend to be energy-intensive businesses who are highly sensitive to rate
20 changes and thus developed a separate step in setting revenue targets.
 - 21 ○ In the fourth and final step, the remaining revenue deficiency was assigned to all
22 other rate classes in proportion to their current revenues.

1 **Q. Please describe the proposed revenue requirement targets for each rate class.**

2 A. The proposed revenue requirement targets for each class are presented in Figure 10
3 (below).

4 **Figure 10: Target Revenues**

Rate Class	Proposed Revenues	Current Revenues	Increase \$	Increase %
RG-Residential	\$ 314,277,199	\$ 293,097,843	\$ 21,179,357	7.2%
CB-Commercial	63,270,070	57,708,886	5,561,184	9.6%
SH-Small Heating	14,251,189	12,998,567	1,252,622	9.6%
GP-General Power	129,577,749	120,418,306	9,159,443	7.6%
TS-Transmission Service	7,973,615	7,409,985	563,630	7.6%
TEB-Total Electric Bldg	54,467,748	50,617,594	3,850,153	7.6%
PFM-Feed Mill/Grain Elev	109,226	99,625	9,601	9.6%
LP-Large Power	114,776,031	107,041,195	7,734,836	7.2%
MS-Miscellaneous	22,039	20,102	1,937	9.6%
SPL-Municipal St Lighting	4,417,117	4,028,871	388,247	9.6%
PL-Private Lighting	4,973,992	4,622,396	351,596	7.6%
LS-Special Lighting	109,357	99,745	9,612	9.6%
Total Company	\$ 708,225,333	\$ 658,163,117	\$ 50,062,217	7.6%

5

6 **Q. Please describe the proposed rate design for the residential rate class.**

7 A. The proposed RG rates were based on a revenue requirement of \$314.3 million, which
8 represents an increase of \$21.18 million. The proposed rates were based on 1.6 million bills
9 and 1.7 million MWH sales.

10 The proposed customer charge of \$16.00 per month is well below with the
11 underlying cost of service, as shown in **Schedule TSL-10**. The Schedule shows basic
12 customer-related costs of \$27.47 per customer per month, and fully-load customer-related
13 costs of \$55.15. The Company proposes an increase to the customer charge as a step
14 towards full recovery of the Company's fixed costs in the fixed charge component. The
15 increase in customer charge has two benefits: (1) help mitigate a basic misalignment

1 between the structure of utility rates and the structure of utility costs; and (2) helps
2 minimize intra-class subsidies.

3 The proposed residential customer charge is generally comparable to residential
4 customer charges at other electric utilities in Missouri, as shown in Figure 11, recognizing
5 however, that many of the other electric utilities are cooperatives. The Figure shows the
6 average monthly residential customer charge in Missouri is \$25.71 per customer.

7 **Figure 11: Missouri Electric Utility Customer Charges²²**

Empire District Electric (MISSOURI)	
Customer Charge Survey	Residential
Union Electric Co - (MO)	9.00
KCP&L Greater Missouri Operations Co.	11.47
Kansas City Power & Light Co	11.47
Webster Electric Coop	24.00
Southwest Electric Coop, Inc	25.00
Black River Electric Coop - (MO)	25.00
Platte-Clay Electric Coop, Inc	25.38
Ozark Border Electric Coop	26.00
Farmers Electric Coop, Inc - (MO)	26.00
Laclede Electric Coop, Inc	27.00
Ozark Electric Coop Inc - (MO)	27.50
Citizens Electric Corporation - (MO)	29.00
Boone Electric Coop	29.95
Carroll Electric Coop Corp	30.00
White River Valley El Coop Inc	31.00
Osage Valley Elec Coop Assn	31.00
Co-Mo Electric Coop Inc	35.00
Callaway Electric Cooperative	39.00
Average	\$ 25.71

8
9 The revenue requirement not recovered through the customer charge is recovered
10 from winter volumetric charges of \$0.13564 per kWh for first 600 kWh of usage and
11 \$0.10922 per kWh for all additional usage and summer volumetric charges of \$0.13564

²² We note that Union Electric Company has recently proposed an increase in Customer Charge to \$11.00 per month for Residential customers (except for Residential Smart Saver Service and Residential Ultimate Saver Service) (Direct Schedule of Michael W. Harding (MWH-D1) filed March 31, 2021 in Case ER-2021-0240)

1 per kWh for all kWh usage. The proposed rate design and bill impact analyses are included
2 in **Schedule TSL-10**.

3 Overall, the proposed base rates will increase a monthly bill, including EECR and
4 Storm Uri charge, of an RG customer using 1,000 kWh per month by \$12.76 per month.²³

5 **Q. Please describe the proposed rate design for the C&I rate classes.**

6 A. The proposed rates for C&I and Lighting rate classes are developed based on the revenue
7 targets presented in Figure 10 (above). The Company proposes an increase to the customer
8 charges for C&I rate classes for the same reasons discussed above for Residential class.
9 The proposed revenue targets, billing determinants, rate design and bill impact analyses
10 are included in **Schedule TSL-10**.

11 **Q. Have you examined the impact of your proposed changes in base rates on customers
12 for each rate class?**

13 A. Yes. As shown in **Schedule TSL-10**, the Company evaluated the customer bill impacts of
14 the proposed base rate changes based on a range of annual usage within each rate class.
15 The bill impact analysis was prepared in two ways:

- 16 1. Proposed Base Rates vs. Current Base Rates, comparing (i) the proposed base rates,
17 and (ii) the current base rates; and
- 18 2. Proposed Total Bill vs. Current Total Bill, comparing (i) the proposed base rates
19 plus the EECR charge and Storm Uri Charge, and (ii) the current base rates plus the
20 EECR charge and Storm Uri Charge.

²³ Based on a monthly bill for a Residential General customer using 1,000 kWh per month, including EECR of \$0.00045 per kWh and Storm Uri charge of \$0.00708 per kWh.

1 **Q. What is the monthly bill impact for residential and commercial customers?**

2 A. Figure 12 (below) shows the annual bill impact for the residential and commercial customer
3 classes.

4 **Figure 5: Bill Impact Analysis**

The Empire District Electric Company					
Schedule 3, Page 1 of 1					
4 CSR 240-3.030(3)(B)(3)(4)(5)					
Impact without Storm Uri (1)					
Class	Average Customer Count	Average Annual Customer Impact		Aggregate Annual Impact	
		Bill Change \$	Bill Change %	Annual Change \$	Annual Change %
RG-Residential	133,243	\$ 160	9.3%	\$ 21,358,544	9.3%
CB-Commercial	18,355	305	12.3%	5,592,189	12.3%
SH-Small Heating	3,196	394	12.7%	1,259,903	12.7%
GP-General Power	1,804	5,108	10.4%	9,215,300	10.4%
TS-Transmission Service	1	201,407	4.1%	201,407	4.1%
TEB-Total Electric Bldg	932	4,160	10.3%	3,876,842	10.3%
PFM-Feed Mill/Grain Elev	10	975	11.8%	9,672	11.8%
LP-Large Power	43	181,474	10.5%	7,792,817	10.5%
MS-Miscellaneous	2	897	12.9%	1,944	12.9%
SPL-Municipal St Lighting	6	66,932	16.9%	390,437	16.9%
PL-Private Lighting	245	1,444	8.7%	353,294	8.7%
LS-Special Lighting	122	81	11.8%	9,867	11.8%
Total	157,958			\$ 50,062,217	

(1) The current annual bill reflects the current base rates; a Storm Uri Charge of \$0.00708; and EECR of \$0.00045
The proposed annual bill reflects the proposed base rates; a Storm Uri Charge of \$0.00708; and EECR of \$0.00045

5

6 **VI. RATE CONSOLIDATION**

7 **Q. Did the Company evaluate Staff’s recommendation in ER-2019-0374 to consolidate**
8 **Schedules CB and SH?**

9 A. Yes. The Company’s primary concern related to Staff’s recommendation to consolidated
10 Schedules CB and SH was the potential adverse bill impacts on CB and SH customers. To
11 evaluate Staff’s proposal, the Company conducted a billing analysis for all CB and SH
12 customer bills during the test year. The billing analysis was conducted in three steps:

13 First, the Company developed a consolidated rate on a revenue neutral basis for CB
14 and SH rate schedules based on the Company’s current revenues for the two schedules.

1 The Company maintained the customer charge and tail block winter rates for the CB and
2 SH schedules. The remaining revenue requirement was set to be recovered through the
3 volumetric charges consistent with the current CB and SH rates.

4 Second, the Company re-calculated all CB and SH customer bills through the test
5 year using the Company's proposed separate rates and the consolidated rates (developed
6 in step 1). The CB customer bills were calculated using two sets of rates: 1) the Company's
7 proposed CB rates; and 2) the CB/SH consolidated rates. The SH customer bills were also
8 calculated using two sets of rates: 1) the Company's proposed SH rates; and 2) the CB/SH
9 consolidated rates.

10 Third, the Company categorized customers based on their usage levels and
11 evaluated bill impacts for each customer category. The analysis shows the impact on
12 customer bills if the customers switch from a separate CB or SH rate schedule to the
13 consolidated CB/SH rate schedule. The Company's bill impact analysis for CB customers
14 is shown in Figure 13 (below).

1

Figure 13: Bill Impact Analysis for CB Rate Schedule

Commercial (CB)	% Customers	Annual Bill (\$) Current CB Rate	Annual Bill (\$) Cons. CB-SH Rate	Avg. Increase / (Decrease) (\$)	Avg. Increase / (Decrease) (%)
Annual Usage					
1-400 KWH	8%	\$ 292	\$ 292	(0.1)	0.0%
400-1,400 KWH	10%	379	379	(0.4)	-0.1%
1,400-3,100 KWH	10%	548	547	(1.0)	-0.2%
3,100-5,200 KWH	11%	811	809	(1.9)	-0.2%
5,200-7,400 KWH	10%	1,077	1,074	(2.7)	-0.3%
7,400-11,100 KWH	10%	1,425	1,421	(3.6)	-0.3%
11,100-16,700 KWH	10%	1,954	1,949	(4.7)	-0.2%
16,700-26,300 KWH	10%	2,865	2,858	(6.1)	-0.2%
26,300-47,400 KWH	10%	4,504	4,496	(8.5)	-0.2%
47,400+ KWH	10%	10,305	10,287	(17.6)	-0.2%
Total Class (Average)	100%	\$ 2,414	\$ 2,410	(4.6)	-0.2%

2

3 The Figure shows that on a consolidated CB/SH rate schedule, the CB customers
4 would experience lower annual bills compared to a separate CB rate schedule.

5 The Company's bill impact analysis for SH customers is shown in Figure 14
6 (below).

7

Figure 6: Bill Impact Analysis for CB Rate Schedule

Space Heating (SH)	% Customers	Annual Bill (\$) Current SH Rate	Annual Bill (\$) Cons. CB-SH Rate	Avg. Increase / (Decrease) (\$)	Avg. Increase / (Decrease) (%)
Annual Usage					
1-1,700 KWH	9%	\$ 354	\$ 356	1.5	0.4%
1,700-5,100 KWH	10%	693	700	7.5	1.1%
5,100-8,500 KWH	10%	1,102	1,116	13.9	1.3%
8,500-11,900 KWH	10%	1,455	1,473	18.1	1.2%
11,900-16,500 KWH	10%	1,879	1,901	22.3	1.2%
16,500-21,700 KWH	10%	2,389	2,415	26.5	1.1%
21,700-29,300 KWH	10%	3,020	3,052	31.3	1.0%
29,300-42,400 KWH	10%	4,070	4,110	40.2	1.0%
42,400-69,100 KWH	10%	6,007	6,061	54.8	0.9%
69,100+ KWH	10%	10,214	10,303	89.2	0.9%
Total Class (Average)	100%	\$ 3,123	\$ 3,154	30.6	1.0%

8

9 The Figure shows that on a consolidated CB/SH rate schedule, the SH customers
10 would experience slightly higher annual bills compared to a separate SH rate schedule.

1 **Q. Did the Company evaluate Staff’s recommendation in ER-2019-0374 to consolidate**
2 **Schedules GP and TEB?**

3 A. Yes. The Company conducted a bill impact analysis for GP and TEB customers, similar to
4 the analysis discussed above for CB and SH customers. Specifically, the Company created
5 a consolidated GP/TEB rate schedule and re-calculated all GP and TEB customer bills
6 through the test year to evaluate the bill impacts if the customers switch to the consolidated
7 GP/TEB rate schedule.

8 The Company’s bill impact analysis for GP customers is shown in Figure 15
9 (below).

10 **Figure 15: Bill Impact Analysis for GP Rate Schedule**

General Power (GP)	% Customers	Annual Bill (\$) Current GP Rate	Annual Bill (\$) Cons. GP-TEB Rate	Avg. Increase / (Decrease) (\$)	Avg. Increase / (Decrease) (%)
Annual Usage					
1-80 MWH	10%	\$ 9,457	\$ 9,150	(307)	-3.2%
80-120 MWH	11%	13,155	12,913	(242)	-1.8%
120-140 MWH	7%	14,899	14,707	(192)	-1.3%
140-190 MWH	13%	19,187	18,890	(297)	-1.5%
190-230 MWH	8%	23,048	22,770	(277)	-1.2%
230-310 MWH	12%	28,604	28,291	(313)	-1.1%
310-390 MWH	8%	36,079	35,735	(344)	-1.0%
390-600 MWH	10%	46,967	46,596	(371)	-0.8%
600-1,170 MWH	10%	76,007	75,489	(518)	-0.7%
1,170+ MWH	10%	240,130	239,085	(1,045)	-0.4%
Total Class (Average)	100%	\$ 50,844	\$ 50,451	(393)	-0.8%

11
12 The Figure shows that on a consolidated GP/TEB rate schedule, the lower usage
13 GP customers would experience approximately 3.0 percent lower rates, while the higher
14 usage GP customers would experience approximately 0.5 percent lower rates.

15 The Company’s bill impact analysis for TEB customers is shown in Figure 16
16 (below).

1

Figure 16: Bill Impact Analysis for TEB Rate Schedule

Total Electric Bldg (TEB)	% Customers	Annual Bill (\$) Current TEB Rate	Annual Bill (\$) Cons. GP-TEB Rate	Avg. Increase / (Decrease) (\$)	Avg. Increase / (Decrease) (%)
Annual Usage					
1-80 MWH	8%	\$ 7,537	\$ 7,953	\$ 416	5.5%
80-110 MWH	13%	12,121	12,660	538	4.4%
110-140 MWH	7%	14,711	15,282	571	3.9%
140-170 MWH	11%	17,368	17,914	546	3.1%
170-200 MWH	11%	20,076	20,513	437	2.2%
200-250 MWH	11%	24,010	24,490	479	2.0%
250-320 MWH	9%	30,011	30,774	763	2.5%
320-420 MWH	11%	36,617	37,100	483	1.3%
420-600 MWH	10%	51,666	52,460	794	1.5%
600+ MWH	10%	105,030	106,590	1,560	1.5%
Total Class (Average)	100%	\$ 31,934	\$ 32,590	\$ 656	2.1%

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The Figure shows that on a consolidated GP/TEB rate schedule, the lower usage TEB customers would experience approximately 5.0 percent higher rates, while the higher usage TEB customers would experience approximately 1.5 percent higher rates.

Q. Did the Company evaluate consolidation of PFM Schedule with Schedules GP and TEB?

A. While Staff proposed consolidation of Schedule PFM with Schedules GP and TEB, the Company did not conduct this analysis as the rate structure of PFM schedules is substantially different than the rate structure of GP and TEB rate classes.

For example, the GP and TEB rate classes are billed energy charges based on hours of usage, i.e., for first 150 hours of usage, next 200 hours of usage, and all additional hours of usage. By comparison, the PFM rate class is billed energy charges based on kWh usage, i.e., for first 700 kWh usage, and for all additional usage. In addition, the GP and TEB classes are billed for demand while PFM class is only billed for energy usage. Thus, the billing determinants required to compare PFM with the GP and TEB rate classes were not available due to the different rate structures. Even if such billing determinants were

1 available, the cost of serving the PFM rate class is more consistent with the CB and SH
2 rate classes than the GP and TEB rate classes, as shown in Figure 5 (above).

3 **Q. Did the Company evaluate consolidation of PFM Schedule with Schedules CB and**
4 **SH?**

5 A. Yes. The Company conducted a bill impact analysis for CB, SH, and PFM customers,
6 similar to the analyses discussed above. Specifically, the Company created a consolidated
7 CB/SH/PFM rate schedule and re-calculated all CB, SH, and PFM customer bills through
8 the test year to evaluate the bill impacts if the customers switch to the consolidated rate
9 schedule. Since the PFM is a small class, the bill impacts on CB and SH customers was
10 similar to bill impacts presented in Figures 13 and 14 (above).

11 The bill impact analysis for PFM customers is shown in Figure 17 (below).

12 **Figure 17: Bill Impact Analysis for PFM Rate Schedule**

Feed Mill/Grain Elev (PFM)	% Customers	Annual Bill (\$) Current PFM Rate	Annual Bill (\$) CB-SH-PFM Rate	Avg. Increase / (Decrease) (\$)	Avg. Increase / (Decrease) (%)
Annual Usage					
1-2,700 KWH	10%	\$ 807	\$ 616	(190.4)	-23.6%
2,700-3,900 KWH	10%	816	620	(195.7)	-24.0%
3,900-7,700 KWH	10%	1,047	783	(263.8)	-25.2%
7,700-12,200 KWH	10%	1,919	1,413	(505.6)	-26.4%
12,200-14,500 KWH	10%	2,749	2,003	(746.5)	-27.2%
14,500-22,300 KWH	10%	2,828	2,062	(766.0)	-27.1%
22,300-44,300 KWH	10%	5,918	4,269	(1,649.3)	-27.9%
44,300-73,300 KWH	10%	11,873	8,533	(3,340.3)	-28.1%
73,300-100,200 KWH	10%	15,214	10,917	(4,297.1)	-28.2%
100,200+ KWH	10%	31,559	22,586	(8,973.4)	-28.4%
Total Class (Average)	100%	\$ 7,473	\$ 5,380	(2,092.8)	-28.0%

13
14 The Figure shows that on a consolidated CB/SH/PFM rate schedule, the PFM
15 customers would experience approximately 28.0 percent lower rates.

1 **VII. CASH WORKING CAPITAL AND LEAD-LAG STUDY**

2 **Q. Please define the term “Cash Working Capital.”**

3 A. The term “cash working capital” refers to the net funds required by the Company to finance
4 goods and services used to provide service to customers from the time those goods and
5 services are paid for by the Company to the time that payment is received from customers.
6 Goods and services considered in this lead-lag study include O&M expenses, including
7 labor and non-labor expenses; federal, state, and local taxes; and employment taxes.

8 **Q. Please describe the approach used to develop the lead-lag study.**

9 A. The lead-lag study consists of two components: a revenue lag and expense leads.

10 The revenue lag represents the number of days from the time customers receive
11 service to the time customers pay for their service, *i.e.*, when the funds are available to the
12 Company. The longer the revenue lag, the more cash the Company needs to finance its
13 day-to-day operations.

14 The expense lead represents the number of days from the time the Company
15 receives goods and services used to provide service to the time payments are made for
16 those goods and services, *i.e.*, when the funds are no longer available to the Company. The
17 longer the expense lead, the less cash the Company needs to fund its day-to-day operations.
18 Together, the revenue lag and expense leads are used to measure the lead-lag days.

19 The results of the lead-lag study were used to determine the Company’s CWC
20 requirement by applying the lead-lag days to the Company’s adjusted test year expenses.
21 The CWC requirement is included in the Company’s rate base.

1 **Q. Please summarize the results of the lead-lag study.**

2 A. The results of the lead-lag study are summarized in Schedule TSL-11 and show a CWC
3 requirement of \$(7.9) million.²⁴

4 **Q. Do the results of the lead-lag study represent an accurate assessment of the**
5 **Company's CWC requirement?**

6 A. Yes, the lead-lag study represents an accurate assessment of the Company's CWC
7 requirement during the test year for the Company's Missouri jurisdiction.

8 The lead-lag study relies in large part on the Commission's decision in the
9 Company's most recent rate case proceeding in Case No. ER-2019-0374.²⁵ Specifically,
10 the Company used the expense lead days that were approved by the Commission in that
11 proceeding, as explained below.

12 However, the Company updated the revenue lag to reflect more recent collections
13 experience, as explained below.

14 **Q. Please summarize the approach used to develop the lead-lag study.**

15 A. The lead-lag study compares differences between the Company's revenue lag and expense
16 leads. The revenue lag measures the number of days from the time service is provided to
17 customers to the time payment is received from customers. The expense lead represents
18 the number of days from the time the Company receives goods and services used to provide
19 service to the time payments are made for those goods and services. The lag and leads are
20 measured in days for individual expenses and then converted to "dollar-days" that reflect
21 a weighting by expense amounts.

²⁴ Excludes the cash working capital requirements associated with the impact of Winter Storm Uri.

²⁵ Report and Order, issued July 1, 2020 in File No. ER-2019-0374

1 **A. Revenue Lag**

2 **Q. How was the revenue lag determined?**

3 A. The revenue lag was based on the number of days from the time service is provided to
4 customers to the time payment is received from customers. The revenue lag is the sum of
5 three components: (1) the service lag; (2) the billing lag; and (3) the collection lag.

6 **Q. What is the service lag?**

7 A. The service lag measures the average number of days in the service period; that is, the
8 number of days between the start and end of the billing month. Meters are read at the end
9 of the billing month.

10 The service lag in this lead-lag study was based on the midpoint of the service
11 period.

12 **Q. What is the billing lag?**

13 A. The billing lag measures the number of days from the time meters are read at the end of
14 the billing period to the time bills are prepared, recorded, and sent to customers. The billing
15 lag includes time for review and validation of billed usage and dollars.

16 **Q. What is the collection lag?**

17 A. The collection lag measures the number of days from the time bills are recorded and sent
18 to customers to the time customer payments are received (i.e., funds are available to the
19 Company). The collection lag in this lead-lag study was based on the Company's customer
20 billing data.

21 **Q. Why did the Company update the revenue lag in this proceeding?**

22 A. The Company updated the revenue lag in this proceeding due to changes in its collection
23 lag since the most recent rate case. Specifically, the collection lag for the twelve-month

1 period ending September 30, 2020 test year was 24.85 days. By comparison, the collection
2 lag approved by the Commission in its most recent rate case was 21.71 days.

3 **B. Expense Lead**

4 **Q. How were expense lead days determined in this lead-lag study?**

5 A. Expense lead days in this lead-lag study are identical to those approved by the Commission
6 in the Company's most recent rate case proceeding in Case No. ER-2019-0374, as included
7 in Schedule TSL-11, page 1 of 2.²⁶

8 **Q. Why did the Company use the expense lead days approved by the Commission in**
9 **Case No. ER-2019-0374?**

10 A. The Company used the expense lead days approved by the Commission in Case No. ER-
11 2019-0374 for three reasons: (1) the Commission's decision in Case No. ER-2019-0374
12 was based on a comprehensive review, evaluation and proposed modifications of the
13 Company's lead-lag study by the parties in that proceeding; (2) the Commission's decision
14 in Case No. ER-2019-0374 was contemporaneous with the test year used to prepare the
15 Company's lead-lag study in this proceeding; and (3) there have been no substantial
16 changes in the Company's payment processes or practices during the test year that would
17 result in a significant change in lead days.

18 By comparison, there has been a substantial change in the Company's collection
19 lag, as discussed earlier, which is why the Company proposes to update the revenue lag in
20 this proceeding.

²⁶ *Report and Order*, issued July 1, 2020, File No. ER-2019-0374.

1 **VIII. CONCLUSION**

2 **Q. Please briefly summarize your Direct Testimony.**

3 A. This testimony describes the approach used to design the proposed electric rates for the
4 Missouri jurisdiction of the Company. The proposed base rates reflect three important
5 utility rate design principles: (a) rates should recover the overall cost of providing service;
6 (b) rates should be fair, minimizing inter- and intra-class inequities to the extent possible;
7 and (c) rate changes should be tempered by rate continuity concerns.

8 The Company's proposed rate design is based on the results of the Company's
9 CCOS which shows that the current rate design produces a disparity in class rates of return.
10 The results of the CCOS support a movement toward a more equitable rate structure where
11 class RORs move closer to the system ROR. Except as described in this testimony, the
12 CCOS was prepared consistent with the methodologies described in the Company's 2019
13 rate case filing.

14 The Company prepared a bill impact analysis to evaluate the impact of the proposed
15 base rate changes. Overall, the proposed base rates will increase the total monthly bill of
16 a Residential General (RG) customer using 1,000 kWh per month by \$12.76 per month.²⁷

17 **Q. Does this conclude your Direct Testimony at this time?**

18 A. Yes, it does.

19

²⁷ Based on a monthly bill for a Residential General customer using 1,000 kWh per month, including EECR of \$0.00045 per kWh and Storm Uri charge of \$0.00708 per kWh.

VERIFICATION

I, Timothy S. Lyons, under penalty of perjury, on this 28th day of May, 2021, declare that the foregoing is true and correct to the best of my knowledge and belief.

/s/ Timothy S. Lyons