Multiple-Stage Dividend Discount Model for the Comparable Water Utility Companies

Esimated Cash Flows

| | Cost of | Stock Price | | | | | | | | | | | | | | | | Terminal Value |
|------------------------------------|---------|--------------|-----------|------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-------------------|
| Company Name | Equity | 7/31/2024 | 8/15/2024 | 11/15/2024 | 6/30/2025 | 6/30/2026 | 6/30/2027 | 6/30/2028 | 6/30/2029 | 6/30/2030 | 6/30/2031 | 6/30/2032 | 6/30/2033 | 6/30/2034 | 6/30/2035 | 6/30/2036 | 6/30/2037 | 6/30/2038 |
| American States Water Company | 7.14% | -\$73.43 | \$0.47 | \$0.47 | \$1.93 | \$2.08 | \$2.21 | \$2.37 | \$2.37 | \$2.54 | \$2.71 | \$2.88 | \$3.05 | \$3.22 | \$3.39 | \$3.55 | \$3.70 | \$132.18 |
| American Water Works Company, Inc. | 7.14% | -\$126.00 | \$0.77 | \$0.77 | \$3.26 | \$3.52 | \$3.79 | \$4.11 | \$4.11 | \$4.38 | \$4.67 | \$4.95 | \$5.24 | \$5.52 | \$5.80 | \$6.07 | \$6.34 | \$226.87 |
| California Water Service Group | 7.74% | -\$48.31 | \$0.28 | \$0.28 | \$1.21 | \$1.30 | \$1.41 | \$1.52 | \$1.52 | \$1.69 | \$1.87 | \$2.05 | \$2.24 | \$2.43 | \$2.62 | \$2.82 | \$3.01 | \$93.40 |
| Essential Utilities, Inc. | 7.84% | -\$37.08 | \$0.33 | \$0.33 | \$1.35 | \$1.43 | \$1.53 | \$1.61 | \$1.61 | \$1.69 | \$1.78 | \$1.86 | \$1.94 | \$2.02 | \$2.10 | \$2.18 | \$2.25 | \$64.82 |
| SJW Group | 7.56% | -\$53.62 | \$0.40 | \$0.55 | \$1.69 | \$1.79 | \$1.90 | \$2.01 | \$2.01 | \$2.13 | \$2.25 | \$2.38 | \$2.50 | \$2.63 | \$2.76 | \$2.89 | \$3.03 | \$96.04 |
| Average | 7.499 | % | | | | | | | | | | | | | | | | |
| Without Essential | 7.409 | % | | | | | | | | | | | | | | | | |

Multiple-Stage Dividend Discount Model for the Comparable Water Utility Companies

Annual Earnings Per Share Estimates

| | | | Cor | nsensus Analy | Transitionay Period to Perpetual Growth | | | | | | | | | | | | | | | |
|------------------------------------|---------------------------------|-------------|---------------|---------------|---|-----------|--------------|-----------|-----------|---------------|--|-----------|-----------|-----------|-----------|-----------|-----------|--|--|--|
| | | | (2028 - 2038) | | | | | | | | | | | | | | | | | |
| Company Name | | | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 | 2035 | 2036 | 2037 | 2038 | | | |
| American States Water Company | | | \$3.03 | \$3.32 | \$3.50 | \$3.75 | \$4.00 | \$4.30 | \$4.61 | \$4.93 | \$5.24 | \$5.56 | \$5.87 | \$6.17 | \$6.47 | \$6.76 | \$7.03 | | | |
| American Water Works Company, Inc. | | | \$5.26 | \$5.68 | \$6.11 | \$6.48 | \$7.00 | \$7.50 | \$8.01 | \$8.53 | \$9.05 | \$9.57 | \$10.09 | \$10.60 | \$11.10 | \$11.58 | \$12.04 | | | |
| California Water Service Group | | | \$3.06 | \$2.38 | \$2.62 | \$2.88 | \$3.10 | \$3.39 | \$3.69 | \$3.99 | \$4.30 | \$4.60 | \$4.89 | \$5.17 | \$5.44 | \$5.69 | \$5.92 | | | |
| Essential Utilities, Inc. | | | \$1.99 | \$2.13 | \$2.25 | \$2.39 | \$2.57 | \$2.73 | \$2.89 | \$3.05 | \$3.22 | \$3.39 | \$3.56 | \$3.72 | \$3.89 | \$4.06 | \$4.22 | | | |
| SJW Group | | | \$2.75 | \$2.98 | \$3.17 | \$3.38 | \$3.61 | \$3.82 | \$4.03 | \$4.24 | \$4.46 | \$4.68 | \$4.90 | \$5.13 | \$5.35 | \$5.58 | \$5.80 | | | |
| Dividend Payout Ratios | | | | | | | | | | | | | | | | | | | | |
| | Discrete Dividend Payout Ratios | | | | | | | | | | Transitionay Payout Ratio Until Perpetual Growth | | | | | | | | | |
| | (2024 - 2028) | | | | | | | | | (2028 - 2038) | | | | | | | | | | |
| Company Name | | | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 | 2035 | 2036 | 2037 | 2038 | | | |
| American States Water Company | | | 59.08% | 57.98% | 59.29% | 58.93% | 59.25% | 59.00% | 58.75% | 58.50% | 58.25% | 58.00% | 57.75% | 57.50% | 57.26% | 57.01% | 56.76% | | | |
| American Water Works Company, Inc. | | | 57.55% | 57.39% | 57.54% | 58.50% | 58.61% | 58.43% | 58.24% | 58.06% | 57.87% | 57.69% | 57.50% | 57.31% | 57.13% | 56.94% | 56.76% | | | |
| California Water Service Group | | | 36.60% | 50.68% | 49.62% | 48.96% | 49.03% | 49.80% | 50.58% | 51.35% | 52.12% | 52.89% | 53.67% | 54.44% | 55.21% | 55.98% | 56.76% | | | |
| Essential Utilities, Inc. | | | 63.43% | 63.21% | 63.66% | 64.12% | 62.65% | 62.06% | 61.47% | 60.88% | 60.29% | 59.70% | 59.11% | 58.52% | 57.93% | 57.35% | 56.76% | | | |
| SJW Group | | | 58.10% | 56.66% | 56.30% | 56.21% | 55.68% | 55.79% | 55.89% | 56.00% | 56.11% | 56.22% | 56.33% | 56.43% | 56.54% | 56.65% | 56.76% | | | |
| | | | | | | Estimat | ted Dividend | S | | | | | | | | | | | | |
| | | Stock Price | | | | | | | | | | | | | | | | | | |
| Company Name | Cost of Equity | 7/31/2024 | 8/15/2024 | 11/15/2024 | 6/30/2025 | 6/30/2026 | 6/30/2027 | 6/30/2028 | 6/30/2029 | 6/30/2030 | 6/30/2031 | 6/30/2032 | 6/30/2033 | 6/30/2034 | 6/30/2035 | 6/30/2036 | 6/30/2037 | | | |
| American States Water Company | 7.11% | -73.43 | \$0.47 | \$0.47 | \$1.93 | \$2.08 | \$2.21 | \$2.37 | \$2.37 | \$2.54 | \$2.71 | \$2.88 | \$3.05 | \$3.22 | \$3.39 | \$3.55 | \$3.70 | | | |
| American Water Works Company, Inc. | 7.10% | -126.00 | \$0.77 | \$0.77 | \$3.26 | \$3.52 | \$3.79 | \$4.11 | \$4.11 | \$4.38 | \$4.67 | \$4.95 | \$5.24 | \$5.52 | \$5.80 | \$6.07 | \$6.34 | | | |
| California Water Service Group | 7.73% | -48.31 | \$0.28 | \$0.28 | \$1.21 | \$1.30 | \$1.41 | \$1.52 | \$1.52 | \$1.69 | \$1.87 | \$2.05 | \$2.24 | \$2.43 | \$2.62 | \$2.82 | \$3.01 | | | |
| Essential Utilities, Inc. | 7.83% | -37.08 | \$0.33 | \$0.33 | \$1.35 | \$1.43 | \$1.53 | \$1.61 | \$1.61 | \$1.69 | \$1.78 | \$1.86 | \$1.94 | \$2.02 | \$2.10 | \$2.18 | \$2.25 | | | |
| SJW Group | 7.54% | -53.62 | \$0.40 | \$0.55 | \$1.69 | \$1.79 | \$1.90 | \$2.01 | \$2.01 | \$2.13 | \$2.25 | \$2.38 | \$2.50 | \$2.63 | \$2.76 | \$2.89 | \$3.03 | | | |
| Average Without Essential | 7.46% 7.37% | • | · | | | | • | • | • | | | | | | | | · | | | |

Multiple-Stage Dividend Discount Model for the Comparable Water Utility Companies

Annual Growth Rate Estimates Until Terminal Stage

| Company Name | 5-YR CAGR | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 | 2035 | 2036 | 2037 | 2038 |
|------------------------------------|-----------|------|--------------------|--------------|------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| American States Water Company | 8.00% | | Discrete Estimates | | | 7.60% | 7.20% | 6.80% | 6.40% | 6.00% | 5.60% | 5.20% | 4.80% | 4.40% | 4.00% | |
| American Water Works Company, Inc. | 7.50% | | Discre | te Estimates | 5 | | 7.15% | 6.80% | 6.45% | 6.10% | 5.75% | 5.40% | 5.05% | 4.70% | 4.35% | 4.00% |
| California Water Service Group | 10.00% | | Discre | te Estimates | 5 | | 9.40% | 8.80% | 8.20% | 7.60% | 7.00% | 6.40% | 5.80% | 5.20% | 4.60% | 4.00% |
| Essential Utilities, Inc. | 6.40% | | Discre | te Estimates | 5 | | 6.16% | 5.92% | 5.68% | 5.44% | 5.20% | 4.96% | 4.72% | 4.48% | 4.24% | 4.00% |
| SJW Group | 5.90% | | Discre | te Estimates | 5 | | 5.71% | 5.52% | 5.33% | 5.14% | 4.95% | 4.76% | 4.57% | 4.38% | 4.19% | 4.00% |

Source: S&P Market intelligence as of August 9, 2024.