

## Table 4B Cycle 3-CUMULATIVE Actual Rebate and Program Cost Totals Program Costs January 1, 2020 through March 31, 2023

	TO	TAL COSTS		REBATES	AD	PROGRAM OMINISTRATION
RESIDENTIAL:						
Research & Pilot-Residential	\$	633,385	\$	148,135	\$	485,250
Income Eligible Mulit-Family	\$	2,432,601	\$	325,954	\$	2,106,647
Income Eligible Single Family	\$	61,329	\$	1,393	\$	59,936
Residential Demand Response	\$	7,137,664	\$	1,326,621	\$	5,811,043
Online Home Energy Audit	\$	413,975	\$	-	\$	413,975
Pay As You Save (PAYS)	\$	1,138,244	\$	323,203	\$	815,041
Home Energy Report	\$	2,123,611	\$	9	\$	2,123,611
Energy Saving Products	\$	6,906,211	\$	3,409,147	\$	3,497,064
Heating, Cooling & Home Comfort	\$	6,088,334	\$	3,559,056	\$	2,529,278
Subtotal Residential Programs	\$	26,935,353	\$	9,093,508	\$	17,841,845
BUSINESS:						
Research & Pilot-Business	\$	320,421	\$	71,534	\$	248,888
Business Demand Response	\$	8,268,609	\$	3,962,863	\$	4,305,746
Business Smart Thermostat	\$	249,594	\$	12,475	\$	237,119
Online Business Energy Audit	\$	66,029	\$	12,170	\$	66,029
Business Custom	\$	7,005,644	\$	3,971,489	\$	3,034,156
Business Process Efficiency	\$	467,727	\$	31,217	\$	436,510
Business Standard	\$	9,078,593	\$	5,002,748	\$	4,075,845
Subtotal Business Programs	\$	25,456,617	\$	13,052,326	\$	12,404,291
Grand Total-All Programs	\$	52,391,970	\$	22,145,834	\$	30,246,136
COSTS BY SUBACCOUNTS:						
Customer Rebates	\$	22,145,834		-	8703	
Program Delivery	\$	21,575,186				
Evaluation	\$	1,359,072				
Marketing	\$	2,794,551				
Administrative	\$	4,517,327				MANAGES - 1
Total Program Costs (Subaccounts)	\$	52,391,970	<			



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		and Program			Almi N		
Program Costs Ja	nuar	y 1, 2020 thro	ugl	March 31,	2023		
•					PROGRAM		
		TOTAL COSTS		REBATES		ADMINISTRATION	
RESIDENTIAL:	0.0	-		-			
Research & Pilot-Residential	\$	522,184	\$	124,275	\$	397,909	
Income Eligible Mulit-Family	\$	2,378,441	\$	450,315	\$	1,928,126	
Income Eligible Single Family	\$	57,360	\$	1,366	\$	55,994	
Residential Demand Response	\$	6,463,799	\$	1,096,132	\$	5,367,667	
Online Home Energy Audit	\$	413,480	\$	_	\$	413,480	
Pay As You Save (PAYS)	\$	1,143,714	\$	268,729	\$	874,985	
Home Energy Report	\$	1,308,813	\$		\$	1,308,813	
Home Energy Report Income Eligible	\$	392,380	\$	-	\$	392,380	
Energy Saving Products	\$	4,837,494	\$	2,637,541	\$	2,199,952	
Heating, Cooling & Home Comfort	\$	4,152,514	S	2,302,372	\$	1,850,142	
Subtotal Residential Programs	\$	21,670,178	\$	6,880,731	\$	14,789,447	
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BUSINESS:		- 200					
Research & Pilot-Business	\$	322,992	\$	147,492	\$	175,501	
R&P Saving Trees	\$	40,317	\$		\$	40,317	
Business Demand Response	\$	3,974,225	\$	1,789,113	\$	2,185,113	
Business Smart Thermostat	\$	167,812	\$	8,025	\$	159,787	
Online Business Energy Audit	\$	62,446	\$		\$	62,446	
Business Custom	\$	6,954,903	\$	3,448,771	\$	3,506,132	
Business Process Efficiency	\$	475,497	\$	2,005	\$	473,492	
Business Standard	\$	9,289,972	\$	4,748,208	\$	4,541,764	
Subtotal Business Programs	\$	21,288,165		10,143,613	\$	11,144,552	
Grand Total–All Programs	\$	42,958,343	\$1	17,024,344	\$	25,933,999	
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COSTS BY SUBACCOUNTS:		2000) (d) (d) (d)	(C-5)				
Customer Rebates	\$	17,024,344					
Program Delivery	\$	17,849,157				37870P-13	
Evaluation	\$	1,152,918					
Marketing	\$	2,546,498	979				
Administrative	\$	4,385,425					
Total Program Costs (Subaccounts)	\$	42,958,343					