Exhibit No.:

Issue: Plant In Service; Reserve:

Depreciation Expense: Cash Working Capital: Other Working Capital: Rate Case Expense: PSC Assessment

Advertising; Dues, Donations

Witness: Amanda C. McMellen

Sponsoring Party: MoPSC Staff

Type of Exhibit: Direct Testimony
Case No.: ER-2001-299

Date Testimony Prepared: April 3, 2001

MISSOURI PUBLIC SERVICE COMMISSION UTILITY SERVICES DIVISION

DIRECT TESTIMONY

OF

AMANDA C. MCMELLEN

Date 5129 (c) Case No. EC-200

Reporter Kerr

THE EMPIRE DISTRICT ELECTRIC COMPANY

CASE NO. ER-2001-299

Jefferson City, Missouri April 2001

1		DIRECT TESTIMONY
2		OF
3		AMANDA C. McMELLEN
4		THE EMPIRE DISTRICT ELECTRIC COMPANY
5		CASE NO. ER-2001-299
6	Q.	Please state your name and business address.
7	A.	Amanda C. McMellen, PO Box 360, Suite 440, Jefferson City, MO 65102.
8	Q.	By whom are you employed and in what capacity?
9	A.	I am a Regulatory Auditor for the Missouri Public Service Commission
10	(Commission	or PSC).
11	Q.	Please describe your educational and employment background.
12	A.	I graduated from DeVry Institute of Technology in June 1998 with a
13	Bachelor of	Science degree in Accounting. I commenced employment with the
14	Commission	Staff (Staff) in June 1999.
15	Q.	What has been the nature of your duties while employed by the
16	Commission	?
17	A.	I am responsible for assisting in the audits and examinations of the books
18	and records o	of utility companies operating within the state of Missouri.
19	Q.	Have you previously filed testimony before this Commission?
20	A.	Yes, I submitted direct testimony in Case Nos. SR-2000-556 and
21	WR-2000-55	7, Osage Water Company.
22	Q.	Please describe your areas of responsibility in Case No. ER-2001-299.

Q. Please describe Accounting Schedule 2, Rate Base.

A. This Accounting Schedule takes the Company's adjusted jurisdictional plant in service balance from Accounting Schedule 3, Total Plant in Service, and deducts the Company's adjusted jurisdictional depreciation reserve from Accounting Schedule 6, Depreciation Reserve, to compute the net plant in service. Added to net plant in service are amounts for cash working capital, materials and supplies, prepayments and fuel stock. Rate base deductions include the federal tax offset, state tax offset, interest expense offset, customer advances, customer deposits, injuries and damages reserve, amortization of electric plant and reserve for deferred income taxes. The mathematical total of these items is the Rate Base amount incorporated in the Gross Revenue Requirement recommendation shown on Accounting Schedule 1, Revenue Requirement, discussed in the direct testimony of Staff Accounting witness Phillip K. Williams.

- Q. Please describe the items added to net plant in service.
- A. Materials and supplies and prepayments are represented by thirteen-month averages. Due to the cyclical nature of these two items, thirteen-month averages are developed to smooth out seasonal variances.

The Staff's calculation of the level of fuel stock inventory will be discussed in the direct testimony of Staff Accounting witness V. William Harris.

- Q. Please describe the items deducted from net plant in service.
- A. The customer advances computation is represented by a thirteen-month average. As described above, a thirteen-month average is used to smooth out cyclical variances in the account. The Staff's level of customer deposits is the year ending December 31, 2000 balance. Customer advances and customer deposits are discussed in the direct testimony of Staff witness Williams.

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The Staff's calculation of the injuries and damages reserve is the per book balance of December 31, 2000, which is discussed in the direct testimony of Staff witness Williams. The Staff's calculation of the reserve for deferred income taxes is discussed in the direct testimony of Staff Accounting witness Cary G. Featherstone.

- Q. Are there any additional items that you are sponsoring on Accounting Schedule 2, Rate Base?
 - Yes, I am sponsoring the amount for Amortization of Electric Plant. A.
 - Q. Please explain this component of rate base.
- A. Amortization of Electric Plant is the Missouri jurisdictional balance of the accumulated amortization reserve as of December 31, 2000. Use of the balance for this item as of this date is consistent with the adjusted jurisdictional balance of net plant in service as of December 31, 2000.
 - Please explain Accounting Schedule 3. Q.
- A. Accounting Schedule 3, Total Plant in Service, lists in column B Empire's total Company plant balances as of December 31, 2000. The total Company plant adjustments are listed in column C. Column D lists the Missouri jurisdictional plant allocation factors. Column F contains the Missouri adjusted jurisdictional plant in service balances.
 - Please explain Accounting Schedule 4. Q.
- Accounting Schedule 4, Adjustments to Total Plant, details the Staff's A. individual adjustments to total Company plant in service, which are listed in column C of Accounting Schedule 3.
 - Q. Please explain Accounting Schedule 5.

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Accounting Schedule 5, Depreciation Expense, lists in Column B the A. Missouri adjusted jurisdictional plant in service balances from Accounting Schedule 3, column F. Column C contains the depreciation rates proposed by Staff witness Paul Adam of the Commission's Engineering and Management Services Department. The rates in column C are then applied to the plant balances in column B to determine the annualized level of depreciation expense that appears in column D.

- Please explain Accounting Schedule 6. Q.
- A. Accounting Schedule 6, Depreciation Reserve, lists in column B Empire's total Company depreciation reserve balances as of December 31, 2000. Column D lists the Missouri jurisdictional depreciation reserve allocation factors. Column E lists the Staff's Missouri jurisdictional depreciation reserve adjustments and column F contains the Missouri adjusted jurisdictional depreciation reserve balances.
 - Q. Please explain Accounting Schedule 7.
- Α. Accounting Schedule 7, Adjustments to Depreciation Reserve, details the Staff's individual adjustments to total Company depreciation reserve, which are listed in column C of Accounting Schedule 6.
 - Q. Please explain Accounting Schedule 8.
- A. Accounting Schedule 8 is Staff's calculation of cash working capital (CWC). The Staff used a lead/lag study to calculate the Company's CWC.

CASH WORKING CAPITAL

- Q. What is CWC?
- CWC is the amount of cash necessary for the Company to pay the day-to-Α. day expenses incurred to provide electric service to Empire's customers.

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Q. Is the method you used to calculate Empire's CWC requirement the same method the Staff has used in previous rate cases?

Yes, the method has been used by the Staff and adopted by the Α. Commission in numerous rate proceedings dating back to the 1970's, including the Company's most recent rate cases (Case Nos. ER-94-174, ER-95-279 and ER-97-81).

Q. What is the purpose of a lead/lag study?

In our lead/lag study, we determined the amount of cash that is necessary A. on a day-to-day basis for the Company to provide electric service to its customers. We analyzed the cash flows related to the payments received by the Company from its customers for the provision of electric service and the disbursements made by the Company to its vendors.

In a lead/lag study we compare the number of days the Company has to make payments after receiving goods or services from a vendor, with the number of days it takes the Company to receive payment for the electric service provided to its customers. We also determine who provides CWC.

- Q. What are the sources of CWC?
- Α. The shareholders and ratepayers.
- How do shareholders supply CWC? Q.
- A. When the Company spends cash to pay for an expense before the ratepayers provide the cash, then shareholders must provide the cash. represents a portion of the shareholders' total investment in the Company. The shareholders are compensated for the CWC funds they provided by the inclusion of these

funds in rate base. By including these funds in rate base the shareholders earn a return on these funds they have invested.

- Q. How do ratepayers provide CWC?
- A. Ratepayers supply CWC when they pay for electric service they received before the Company pays the expenses it incurred to provide that service. Ratepayers are compensated for the CWC they provided by reducing rate base by the amount of CWC the ratepayers provide.
- Q. How has the Staff determined the amount of CWC provided by both the ratepayers and shareholders?
 - A. By performing a lead/lag study.
 - Q. How does the Staff interpret the lead/lag study results?
- A. A positive CWC requirement indicates that, in the aggregate, the shareholders provided the CWC for the test year. This means that, on average, the Company paid the expenses incurred to provide the electric service to the ratepayers before the ratepayers paid for the service cash.

A negative requirement indicates that, in the aggregate, the ratepayers provided the CWC during the test year. This means that, on average, the ratepayers paid for their electric service before the Company paid the expense incurred to provide that service.

- Q. Please explain the components of the Staff's calculation of CWC which appear on Accounting Schedule 8.
 - A. The components of the Staff's calculation are as follows:

- 1) Column A (Account Description): lists the types of cash expenses, which the Company pays on a day-to-day basis.
- 2) Column B (Test Year Expenses): the amount of annualized expense included in the cost of service. It shows the dollars associated with the items listed in Column A on an adjusted Missouri jurisdictional basis.
- 3) Column C (Revenue Lag): the number of days between the midpoint of the provision of service by the Company and the payment for the service by the ratepayer. The revenue lag addressed in this case is explained further on pages 8 and 9 of this direct testimony.
- 4) Column D (Expense Lag): the number of days between the receipt of and payment for the goods and services (i.e., cash expenditures) used to provide service to the ratepayer. The expense lags addressed in this case are explained further on pages 12 through 17 of this direct testimony.
- 5) Column E (Net Lag): results from the subtraction of the Expense Lag (Column D) from the Revenue Lag (Column C).
- 6) Column F (Factor): expresses the CWC lag in days as a fraction of the total days in the test year. This is accomplished by dividing the Net Lags in Column E by 365.
- 7) Column G (CWC Requirement): the average amount of cash necessary to provide service to the ratepayer. This is computed by multiplying the Test Year Expenses (Column B) by the CWC Factor (Column F).
- Q. Please describe the revenue lag.
- A. The revenue lag is the amount of time between when the Company provides the service, and when it receives payment from the ratepayers for that service. The overall revenue lag in this case is the sum of three subcomponent lags. They are the following:

- 1) Usage Lag: The midpoint of average time elapsed from the beginning of the first day of a service period through the last day of that service period.
- 2) Billing Lag: The period of time between the end of the last day of a service period and the day the bill is placed in the mail by the Company.
- 3) Collection Lag: The period of time between the day the bill is placed in the mail by the Company and the day the Company receives payment from the ratepayer for services performed.
- Q. Did the Company use the same three subcomponent lags discussed above in developing its total revenue lag?
- A. Yes. The Company's and the Staff's subcomponent and overall results are compared below:

	<u>Company</u>	<u>Staff</u>
Usage Lag	15.21 days	15.21 days
Billing Lag	4.28 days	4.28 days
Collection Lag	17.42 days	15.55 days
Total	36.91 days	35.04 days

Source: Company and Staff workpapers

- Q. Please explain how the parties calculated the usage lag.
- A. The parties divided the number of days in a typical year (365) by the number of months in a year (12) to yield the average number of days in a month (30.42). They then divided this result by two to yield an average usage lag of 15.21 days. The parties used two as the divisor since the Company bills monthly, and the Staff assumed that service is delivered to the customer evenly throughout the month.
 - Q. Please explain how the Staff arrived at the billing lag it supports.
- A. The Staff reviewed the calculations performed by the Company to determine the number of days between the end of the service period and the day the

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Company mailed the bill for that service. Because there have been no significant changes in the Company's billing cycle since its last rate case, the Staff has adopted the Company's billing lag.

- Q. Please explain the Staff's approach to determining the collection lag.
- A. The collection lag is the average number of days that elapse between the day that the bill was mailed and the day when the Company receives payment for that bill. Therefore, the Staff took sample billings from over 1,000 residential accounts, over 200 commercial accounts, over 300 industrial accounts and 30 level-pay customers. From these billings, the Staff calculated an average collection lag of 15.55 days.
- Q. How does the Staff's total revenue lag of 35.04 days compare with the Staff's recommendation in the Company's previous rate case?
- A. The usage and billing lags are the same. There is a significant change in the collection lag.
 - Q. What caused the significant change in the collection lag?
- A. The Staff specifically analyzed customer accounts in this case, but has not done so in any recent rate cases for this Company.
 - Q. How did the Staff select the sample of customer accounts that it analyzed?
- A. At the Staff's request, the Company provided a list of customers grouped by customer class and divided between regular and level-pay customers. After receiving that list, the Staff asked the Company to provide a list of regular billed residential customers starting with any customer numbered between 1 and 100 and continuing with every 1000th customer number thereafter. The Staff then obtained the billing records for each customer on that list starting with January for the first record, February for the

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second record and so on, through December, and then repeating the cycle. These records made up the residential billing sample that the Staff analyzed. For each bill in the sample, the Staff collected the beginning and ending meter read dates, the amount billed and the date that the bill was paid. These steps were followed for each residential customer bill in the sample.

At the Staff's request, the Company provided a list of commercial and small commercial accounts starting with any customer numbered between 1 and 100, and continuing with every 100th customer number thereafter. Together with all of the industrial customer accounts, this made up the commercial and industrial customers, for which the Staff obtained the billing data that it analyzed. The Staff analyzed the commercial and industrial customer bills in the same way as it analyzed the sampled residential bills.

- What are level pay customers? Q.
- A. Level pay customers are those customers who have chosen to pay a fixed amount to Empire each month throughout the year. This fixed amount is based on past average billings. The payment pattern of level pay customers is considerably different than the payment patterns of regular billed customers. The Staff incorporated the results it obtained for level pay customers into the Staff's overall collection lag calculation.
- Please explain the sample taken for level pay customers, stated earlier in Q. your testimony.
- At the Staff's request, the Company provided bill records of level pay Α. customers starting with any customer numbered between 1 and 100, continuing with every 500th customer thereafter. The Staff analyzed these billing records, which were

made up of 28 residential customers and 2 commercial customers. An analysis of level pay customers requires that the billing records for a full year be reviewed, incorporating twelve service periods. In addition, the Staff looked at the subsequent usage and when the Company received payment for each amount billed.

- Q. What was the scope of the Staff's work in the calculation of expense lags in this case?
- A. The Staff attempted to calculate expense lags in areas where significant expense dollars were involved, or in areas where significant changes in payment pattern occurred since previous rate cases.
 - Q. What expense lags did the Staff calculate?
- A. The Staff calculated the following expense lags in this audit: (1) fuel (coal, gas and oil); (2) purchased power; (3) payroll expense; (4) federal, state and FICA taxes withheld; (5) employee and employer 401 (k) contributions; and (6) federal and state unemployment taxes.
- Q. What expense lags, calculated by the Company, did the Staff accept because there have been no known statutory or payment date changes since the previous rate case?
- A. The Staff accepted the following Company expense lags for those reasons:

 (1) medical care expenses; (2) property taxes; (3) gross receipts taxes; and (4) sales and use taxes.
 - Q. What other expense lags did the Staff accept from the prior case?
- A. The Staff did not recalculate the expense lag for cash vouchers. The Staff believes that there were not sufficient changes to the accounts payable functions for

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21 22 payments of these miscellaneous expenses to warrant the time and resources required to perform a full cash voucher expense lag analysis.

- Please describe the expense lag for Cash Vouchers as found on Q. Accounting Schedule 8.
- Cash vouchers are miscellaneous expenditures that do not coincide with A. other operations and maintenance (O&M) expense items, and that were not specifically examined elsewhere in the CWC analysis study (e.g., payroll, fuel, etc.). The Staff accepted the Company's calculation that cash voucher expense lag is 33.0649 days.
 - Q. Please explain the expense lag for Coal on Accounting Schedule 8.
- The coal expense lag is the time lapse between the date the coal and/or A. freight services were received, and the date the Company paid for these goods and/or services. The Staff calculated the coal expense lag to be 18.9386 days.
 - Q. Please explain the expense lag for Natural Gas on Accounting Schedule 8.
- A. The natural gas expense lag is the difference in days between the midpoint of the period when the Company received natural gas from its suppliers, and the date when the natural gas deliveries are paid. The natural gas expense lag is 36.3005 days.
 - Q. Please explain the expense lag for Oil on Accounting Schedule 8.
- A. The oil expense lag is the time lapse between the date the oil services were received, and the date the Company paid for these goods and/or services. The oil expense lag is 28.3766 days.
- Please explain the Purchased Power expense lag as found on Accounting Q. Schedule 8.

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The purchased power expense lag is the difference in days between the A. midpoint of the period when the Company received the purchased power, and the date the Company paid for the power. The purchased power expense lag is 34.9314 days.

- Please explain the Payroll expense lag found on Accounting Schedule 8. Q.
- The payroll expense lag is the time lapse between the midpoint of the Α. period in which the employees earned wages, and the date the Company paid the wages. The Company pays all employees on the Friday following the two-week pay period, which ended on the previous Sunday. The payroll expense lag is 12.0071 days. This is seven days, to the midpoint of the 14-day period, plus five days between the end of the pay period and the Friday pay date.
- Q. Please explain the expense lag for FICA and Federal Income Withholding Taxes as found on Accounting Schedule 8.
- A. The expense lag for FICA and federal income withholding taxes relating to payroll taxes is the period of time between the midpoint of the pay period for which the taxes are withheld, and the date the tax withholdings must be paid to the taxing authorities. Payments for the employee's portion of FICA taxes and the employer's portion of FICA taxes are made at the same time. An employer must typically deposit the income tax withheld and the FICA taxes with an authorized commercial bank depository or Federal Reserve Bank on the Monday following the previous Friday payday. The FICA, federal withholdings and employer FICA were weighted by the total amounts paid and then averaged together. The tax lags are 15.0495 days. This includes the 12-day payroll expense lag, plus the weekend and Monday holidays.

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Q. Please describe the expense lag for State Withholding Taxes as found on Accounting Schedule 8.

The expense lag for the state withholding taxes (Missouri, Oklahoma, A. Kansas and Arkansas) is the period of time between the midpoint of the pay period for which the taxes were withheld, and the date that the tax withholdings must be turned over to the taxing authorities. The lag for state withholding taxes is 19.5054 days.

- Q. Please explain the expense lag for Medical Care expenses as found on Accounting Schedule 8.
- A. The medical care expense lag represents the period of time between the midpoint of the service period, and the date the Company must pay for its health care expense. The Company utilizes a trustee and self-insured approach for its health care costs. The trustee estimates the payout for the month, and the Company deposits the corresponding estimated level of payout at the beginning of the month. The trustee informs the Company if the fund approaches a zero balance during the month and, if it does, the Company makes another deposit to the health care fund. Because there have been no known or statutory or payment date changes associated with health care expenses since the last rate case, the Staff accepts the Company's health care expense lag of a negative 12.29 days. The health care expense lag is negative due to the prepayments the Company makes for this item at the beginning of each month.
- Please describe the expense lag for Employee's 401 (k) Withholdings as Q. found on Accounting Schedule 8.
- 401 (k) withholdings relate to the voluntary contributions to a retirement A. plan made by the Company's employees. All employees with at least one year of

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employment are eligible to contribute to the plan, which allows contributions through a payroll deduction of up to 15% of their compensation. The expense lag for 401 (k) withholdings represents the period of time these monies were withheld, and the date that the withholdings must be turned over to the trustee. Withholdings are typically deposited on the Monday following the bi-weekly Friday payday. As a result, this expense lag is the same as the FICA and federal withholding tax lags. The employee 401 (k) expense lag is 15.0495 days.

- Q. Please explain the expense lag for Employers' 401 (k) Matchings as found on Accounting Schedule 8.
- A. The employers' 401K matchings expense lag represents the period of time between the midpoint of the calendar year, and the dates the Company must pay its 401 (k) matchings to the trustee. The Company will match fifty percent of the total salary deferred into the plan, up to a maximum of three percent of an employee's annual salary, for the employees who are with the Company at the end of each quarter. The company 401 (k) matchings are due by the first day of April, July, October and January. The Staff calculated the lag from each payment date to the midpoint of the calendar year. The lag is 41.6702 days.
- Q. Please explain the federal and state unemployment tax lags as found on Accounting Schedule 8.
- Federal and state unemployment taxes (FUTA and SUTA, respectively) Α. are paid quarterly and are due at the end of the month following each quarter. The Staff calculated the FUTA and SUTA expense lags to be 75.1217 and 75.0673 days, respectively.

- Q. Please explain the expense lag associated with Property Taxes as found on Accounting Schedule 8.
- A. Property taxes for the Company are paid either once a year, due by December 31 in Missouri, or according to a payment schedule prescribed by the other three states in which the Company owns property (Arkansas, Kansas and Oklahoma). The Staff accepted the Company's lag of 207.0403 days.
- Q. Please explain the expense lags associated with Gross Receipts Taxes and Sales and Use Taxes as found on Accounting Schedule 8.
- A. Because there have been no known or statutory or payment date changes associated with gross receipts, and sales and use taxes since the last rate case, the Staff accepts the Company's expense lags 20.53 and 19.15 days, respectively.
- Q. Why do the revenue lags for gross receipts taxes and sales and use taxes differ from the revenue lags discussed earlier?
- A. The Company acts solely as an agent of the taxing authority in collecting sales and use taxes and gross receipt taxes from the ratepayer, and paying the proper institution on a timely basis. The Company has not provided any service to the ratepayer associated with the gross receipts and sales and use taxes. Therefore, in order to match the same time frames for these components, Staff adopted the collection lag and used it as the revenue lag. As explained earlier, the Staff calculated a 15.55 day collection lag, and used this number as the revenue lag for gross receipts and sales and use tax lags.
- Q. Are there components of CWC that do not directly appear in the Staff's Accounting Schedule 8?

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A. Yes, the Federal Income Tax Offset, State Income Tax Offset and Interest Expense Offset do not appear in the Staff's Accounting Schedule 8. These items appear as separate line items in the Staff's Rate Base Schedule, Accounting Schedule 2.

- Q. Why are the federal income tax offset, state income tax offset, and interest expense offset included in the Staff's Rate Base Accounting Schedule, rather than the Staff's CWC schedule, Accounting Schedule 8?
- A. The normalized Missouri jurisdictional expense component used for these offsets is tied directly to the computation of the revenue requirement. The Staff's revenue requirement computer program (EMS run) has the capability to extract these amounts from the Accounting Schedule 11, Income Tax. The computer program applies the CWC factor to each component, and places the CWC requirement directly in Accounting Schedule 2, Rate Base.
- Please explain and describe the inclusion of taxes in the Staff's analysis of Q. CWC.
- A. Unlike other line items reflected within the CWC Accounting Schedule, taxes are not considered as O&M expenses, but they are known and certain obligations of the Company with payment periods and payment dates established by statutes. Rates paid by customers to cover taxes payable represent a source of cash to the Company until passed on to the appropriate taxing authority.
 - Q. Please explain the federal and state income tax offsets.
- A. The federal and state income tax expense lags represent the period of time between the midpoint of the tax/calendar year and the dates the income taxes must be paid to the federal and state taxing authority. Currently, 100% of the estimated federal

tax must be paid during the year in four installments, which are due by the 15th day of April, June, September and December. The state of Missouri requires that at least 90% of the Company's estimated tax liability be paid during the year in four equal installments, which must be paid by the 15th day of April, June, September and December. Unlike the estimated federal tax requirements, the remaining 10% tax liability is due by April 15th following the close of the tax year. Because there have been no known changes to these payment dates, the Staff accepted the Company's calculations of 37.5 and 62.55 days for the federal and state income tax lags, respectively. The CWC factor is placed in the Rate Base Accounting Schedule, and the Staff's computer program calculated the CWC requirement for income taxes.

- Q. Please explain the interest expense offset.
- A. Although not an O&M expense, interest expense is included in the Staff's lead/lag analysis because interest is a source of cash provided by the ratepayer and, therefore, properly considered in CWC. The Company has known and certain obligations to pay cash in the form of interest on its debt. The interest is pre-collected through rates from the ratepayer for the purpose of passing it on to the bondholder. The funds are a source of cash to the Company for use toward any purpose that it desires until they are passed on to the bondholder.

The expense lag for interest was computed by dividing the number of days in the year by four. All the Company's long-term debt bears semi-annual interest. The lag represents the period of time between the midpoint of the semi-annual period, and the date interest paid. The expense lag computed for interest is 91.25 days (365 / 4). The

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CWC factor was placed in the Rate Base Accounting Schedule and the Staff's computer program calculated the CWC requirement for interest.

- Q. What was the overall result of the Staff's lead/lag calculation?
- A. The lead/lag study performed by the Staff resulted in a negative CWC requirement. This means that the ratepayer has provided the CWC in the aggregate during the test year. Therefore, the ratepayer has been compensated for the CWC, which the ratepayer provides through a reduction to rate base. This is shown on Accounting Schedule 2, as an offset to rate base.

PLANT IN SERVICE & DEPRECIATION RESERVE

- Q. Please explain Plant adjustment P-20.1.
- A. The purpose of adjustment P-20.1 is to adjust test year ending total plant in service balances at December 31, 2000, to exclude plant that was previously retired and fully depreciated.
 - Q. Please explain Reserve adjustment R-17.1.
- A. The purpose of adjustment R-17.1 is to adjust test year ending total reserve balances at December 31, 2000, to exclude reserve for plant that was previously retired and fully depreciated.
 - Q. Please explain Income Statement adjustment S-92.1.
- A. Adjustment S-92.1 adjusts book depreciation expense to an annualized level based on Missouri jurisdictional plant in service at December 31, 2000. Staff's annualized depreciation expense shown on Accounting Schedule 5 was calculated by multiplying the amount in each Missouri jurisdictional plant in service account by the annual depreciation rate for that account. The Staff compared the total annualized

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the amount of the adjustment.

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deprecation expense, shown on Accounting Schedule 5, to the depreciation expense booked during the test year ended December 31, 2000. The difference between the two is

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Q. Please explain adjustments S-93.1 and S-93.2.

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6 with Accounts 392, Transportation Equipment and 396, Power Operator Equipment. The

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depreciation associated with these accounts must be removed from operating expense

Adjustment S-93.1 removes annualized depreciation expense associated

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since the Company normally runs this expense through a clearing account. The amounts

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in the clearing account are then charged back to the various operating expense accounts

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and plant accounts as appropriate. This adjustment is necessary so that this expense will

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not be recovered twice. Adjustment S-93.2 removes annualized depreciation expense

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associated with Account 312.3, Unit Train-Asbury. This adjustment is necessary since

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this amount is charged to fuel.

ADVERTISING EXPENSE

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Q. Please explain adjustments S-74.1, S-85.4 and S-89.3.

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A. Adjustments S-74.1, S-854 and S-89.3 disallow certain advertising costs

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incurred by the Company.

Commission.

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Q. Please describe the past treatment of advertising expenses by the

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A. As part of Re: Kansas City Power and Light Company, 28 Mo. P.S.C.

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(N.S.) 228 (1986) (KCPL), the Commission adopted an approach which classifies

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advertisements into five categories and provides separate rate treatment for each

category. The five categories of advertisements adopted by the Commission for purposes of this approach are:

- General informational advertising that is useful in the provision of adequate service;
 Safety advertising which conveys the ways to use the Company's service safely and to avoid accidents;
 Promotional advertising used to encourage or to promote the use of the particular commodity the utility is selling;
 Institutional advertising used to improve the Company's public image; and
- 5. <u>Political</u> advertising which is associated with political issues.

The Commission adopted these categories of advertisements because it believed that a utility's revenue requirement should include the reasonable and necessary cost of general and safety advertisements, should disallow the cost of institutional or political advertisements and should include the cost of promotional advertisements only to the extent that the utility can provide cost-justification for the advertisement (KCPL, pp. 269-271).

- Q. What standard did the Staff use to evaluate the Company's advertising expense in this case and to develop the adjustments?
- A. The Staff utilized the standards as initially established in KCPL, and utilized in subsequent cases, to determine the test year level of advertising expense for the general, safety, institutional, promotional and political categories of advertising. The Staff proposes to disallow advertisements that are institutional, promotional, unrelated to the electric industry or ask for charitable donations. The Staff allowed all general and

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safety-related advertisements to the extent that they were related to the electric industry and beneficial to Missouri ratepayers.

- Q. How did you apply the KCPL standard to your examination of advertising expense in this case?
- I categorized all of the Company's advertisements on an ad-by-ad basis A. using the KCPL standard. I began by reviewing each advertisement to determine which of the following primary messages the advertisement was designed to communicate:
 - 1. the promotion of a service or product (Promotional);
 - 2. the dissemination of information necessary to obtain safe and adequate electric service (General and Safety);
 - 3. the promotion of the Company image (Institutional); or
 - 4. the endorsement of a political candidate or any political message (Political).

Once I determined the primary message, I classified the advertisement accordingly. Schedule 1, attached to this testimony, is my itemized analysis of the Company's advertising costs and a copy of all the Company's advertisements for the test year, as provided in the response to Staff Data Request No. 79.

- Q. How did the Staff develop its advertising adjustments?
- The Staff requested that the Company supply the cost of all A. advertisements on a per-ad basis. Based on its categorization, the Staff disallowed the expense associated with advertisements that it classified as institutional or promotional, as well as general ads unrelated to the electric industry or Missouri ratepayers.
 - What media does the Company utilize to place its advertisements? Q.
 - The Company uses the following media: A.

- 1. Radio
- 2. Television
- 3. Print (Newspapers)
- 4. Other Print
- Q. Describe the institutional advertisements which the Staff disallowed.

A. The Staff disallowed the following advertisements as institutional in nature: Christmas Elves, Public Television, Christmas Phones, Silver Inquirer and School Publication Safety ads. The Christmas Elves advertising program requests donations of items for elderly customers. The Public Television advertising program identified the Company as a sponsor for various local programs that were aired. The Christmas Phones advertising program invites each senior customer to come to their respective local Company office and place a free long distance telephone call. Silver Inquirer advertising program informs senior customers about the Company's historical museum and discusses changes in modern technology. The School Publication Safety advertisements are general in content and provide no information on electrical safety. The Company basically helps to defray the cost to the schools for the publications in which the advertisement appears. All of these advertising programs, while certainly effective at improving public relations, are not necessary for the provision of safe and adequate service.

- Q. Please describe the promotional advertisements that the Staff disallowed.
- A. The Staff disallowed the following advertisements as promotional in nature: First We Turned on the Lights, and Lighting and Bright Ideas. The advertisement First We Turned on the Lights promotes the use of the Company's fiber optics service. The Lighting advertisements promote high quality lighting products. The Bright Ideas advertisements promote the Company's security systems product.

Direct Testimony of Amanda C. McMellen

benefit to the ratepayer and, therefore, should be absorbed by the shareholders.

Additionally, the Commission has previously disallowed giveaway items that were similar in nature in several rate cases, including *Missouri Cities Water Company, et al.*

DONATIONS

Case No. WR-92-207.

- Q. Please explain adjustments S-74.2, S-77.3, S-80.3 and S-89.4.
- A. These adjustments decrease test year expenses relating to various donations the Company has included in its cost of service. The Staff recommends disallowing the donations listed in Schedule 2, attached to my direct testimony. Such donations have been excluded because they are not necessary for the provision of safe and adequate service, and thus do not have any direct benefit to ratepayers. To allow the Company to recover these expenses through rates causes the ratepayer to involuntarily contribute to these organizations.

DUES

- Q. Please explain adjustments S-67.2, S-72.2, S-73.2, S-76.2, S-77.4, S-80.4 and S-89.5.
- A. These adjustments decrease test year expenses relating to various dues the Company has included in its cost of service. The Staff recommends disallowing the dues listed in Schedule 3, attached to my direct testimony. Such dues have been excluded because they are not necessary for the provision of safe and adequate service, and thus do not have any direct benefit to ratepayers.

Q. Do you have any specific comments on certain disallowances indicated on

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Schedule 3?

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A. The dues to State and National Chambers of Commerce were disallowed

on the basis that the activities of these groups duplicate the efforts of the local chambers

of commerce located within the Company's four state service territory. Memberships to

local chamber of commerce were allowed because such memberships generally benefit

the Company and its customers, through the Company's participation in the local

communities it serves by Empire. The Leadership Missouri Alumni and the Associated

Industries of Missouri dues were disallowed because the Company was unable to identify

a direct benefit to the ratepayers, so these costs are the responsibility of the shareholders.

PSC ASSESSMENT

- Q. Explain adjustment S-87.1.
- A. This adjustment normalizes expenses for the most current Commission Assessment.

RATE CASE EXPENSE

- Q. Please describe adjustment S-87.2.
- A. This adjustment normalizes rate case expense over a three-year period.
- Q. How was rate case expense adjusted for Case No. ER-01-299?
- A. The total amount of rate case expense incurred by Empire through December 31, 2000 is being allowed at this time. Any additional cost that is a reasonably incurred rate case expense will be considered for inclusion later in the case. Unusual costs, such as consulting fees, employee travel expenditures and legal representation, are

Direct Testimony of Amanda C. McMellen

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- directly associated with the length of the case through the prehearing and hearing process.
- The Staff will work with the Company to establish an ongoing normalized level of rate case expense for inclusion in rates.
 - Q. Does this conclude your direct testimony?
 - A. Yes, it does.

BEFORE THE PUBLIC SERVICE COMMISSION

OF THE STATE OF MISSOURI

In the Matter of the Application of the Emploistrict Electric Company for a General Rai Increase							
AFFIDAVIT OF AM. STATE OF MISSOURI) ss. COUNTY OF COLE)	ANDA C. MCMELLEN						
Amanda C. McMellen, of lawful age, on her oath states: that she has participated in the preparation of the foregoing Direct Testimony in question and answer form, consisting of							
	Amanda C. McMellen						
Subscribed and sworn to before me this Ac	day of April 2001.						

OF MISSON

TONI M. CHARLTON NOTARY PUBLIC STATE OF MISSOURI COUNTY OF COLE My Commission Expires December 28, 2004 For the 12 Months Ended December 31, 2000

						COMPANY	STAFF	STAFF		AMOUNT			,
	ACCT#	DEPTI	D	MEDIUM	PROGRAM	CLASSIFICATION	CLASSIFICATION	TREATMEN	IT AMOUNT	DISALLOWED			
	909212	52	20 Ra	adio	Peak Alert	????	General	Allowed	2,307.00				
	909212	52	20 TV	/	Peak Alert	????	General	Allowed	2,798.00				
	909231	52	20 Ra	adio	First, we turned	????	Promotional	Disallowed	9,187.00	9,187.00	1		
	909231	52	20 Ra	ad i o	Lighting	????	Promotional	Disallowed	14,789.68	14,789.68	1		
	909231	52	20 Ra	adio	Safety	Safety	Ad Not Provided	Disallowed	1,280.00	1,280.00	1		
	909232	52	20 TV	/	Safety	Safety	Safety	Allowed	11,588.25				
	909232	52	O TV	1	Bright Ideas	Informational	Ad Not Provided	Disallowed	650.00	650.00	2		
	909232	52	0 TV	1	Lighting	????	Ad Not Provided	Disattowed	22,470.00	22,470.00	2		
	909233	52	20 Pri	int-News	Y2K	????	General	Disallowed	7,485.47	7,485.47	3		
	909233	52	0 Pri	int-News	What to do if the	????	General	Allowed	1,582.01				
	909233	52	0 Pri	int-News	Baking Ad	????	Ad Not Provided	Disallowed	104.90	104.90	3		
· ·	909233	52	0 Pri	int-News	Bright Ideas	Informational	Promotional	Disallowed	530.00	530.00	3	3	
	909233	52	20 Pri	int-News	Silver Inq	Informational	Institutional	Disallowed	4,182.50	4,182.50	3		•
	909233	52	O Pri	int-News	Lighting	????	Promotional	Disallowed	10,997.59	10,997.59	3		
	909235	52	0 Pri	int-Yrbk	School Pub	Safety	Institutional	Disallowed	555.00	555.00	4	•	
	909236	52	0 Pri	int-Mag	Other Info	????	Ad Not Provided	Disallowed	3,785.00	3,785.00	5		
	926216	52	20 Pri	int-Dispatch	Emp info	????	Ad Not Provided	Disallowed	14,249.28	14,249.28	6		
	930141	52	0 Ra	idio	Radio Inst	Institutional	Ad Not Provided	Disallowed	2,108.00	2,108.00	7		
	930142	52	O TV	1	Inst-PBS	Institutional	Ad Not Provided	Disallowed	6,090.00	6,090.00	8		
	930142	52	O TV	1	X-Mas Greet	Institutional	Ad Not Provided	Disallowed	1,000.00	1,000.00	8		
	930143	52	20 Pri	int-News	x-mas phones	Informational	Institutional	Disallowed	2,053.25	2,053.25	9		
	930143	52	O Pri	int-News	Elves	Informational	Institutional	Disallowed	1,992.50	1,992.50	9		
	930143	52	:0 Pri	int-News	Institutional	Institutional	Institutional	Disallowed	1,364.90	1,364.90	9		
	930144	52	20 Pri	int-Mag	Other Inst	Institutional	Ad Not Provided	Disatlowed	3,414.24	3,414.24	10		
	930144	52	0 Pri	int-Sign	Other Inst	Institutional	Ad Not Provided	Disallowed	9,100.00	9,100.00	10	-	
	930144	52	O Pri	int-Golf Hole	Other Inst	Institutional	Ad Not Provided	Disallowed	300.00	300.00	10		
	930144	52	20 Pri	int-Flyer	Other Inst	Institutional	Ad Not Provided	Disallowed	512.14	512.14	10		
	930144	52	0 Pri	int-Timetrackers	Other Inst	Institutional	Ad Not Provided	Disallowed	353.78	353.78	10		
To	tal								\$ 136,830.49	\$ 118,555.23			
									ADJUSTMENTS:				
									909231	25,256.68	1		
									909232	23,120.00	2		
"	,								909233	23,300.46	3		
ဋ								•	909235	555.00	4		
ಹ									909236	3,785.00	5	76,017.14	S-74.1
Schedule	-								926216	14,249.28	6	14,249.28	S-85.4
ā	•								930141	2,108.00	7		
-1									930142	7,090.00	8		•
نـ									930143	5,410.65	9		
									930144	13,680.16	10	28,288.81	S-89.3

Peak Alert Announcement (:60)

Due to the unusually high temperatures that we are experiencing today, the Empire District Electric Company has issued a peak alert. This alert indicates an unusually high demand for electricity exists. It does not mean there is a shortage of electricity.

You can assist in holding down future rates by helping to lower this demand.

Raising your thermostat setting a few degrees and postponing the use of heat-producing activities such as laundering and cooking until after 7 p.m. will reduce this demand.

Our senior customers and those with health-related problems complicated by the heat should not raise their thermostats. If you are without air conditioning, you may find relief in a shopping mall, library, senior center or the air-conditioned home of a friend or family member.

Empire also reminds you to wear lightweight loose-fitting clothing and drink plenty of fluids during this period of extremely high temperatures.

Again, the Empire District Electric Company has issued a peak alert.

"First We Turned On The Lights" Radio Spot Script :60

First, we used our energy to turn on the lights. That was back in the 20's when Empire District Electric installed the first power line. Soon came radio, bringing news of the world and the biggest game of the season right into our living room. Next, those programs added pictures that we watched on tiny black and white screens. We had more free time by then because lots of household appliances helped us with our everyday chores. Today. Empire's energy takes us in even newer directions protecting our homes and businesses with security systems and enhanced lighting. Empire's fiber Optics service links remote locations together into one virtual office. It connects schools to the Internet and brings the power of information right to our children's fingertips. Just imagine what that energy will bring us tomorrow. Empire District Electric, Services you count on.

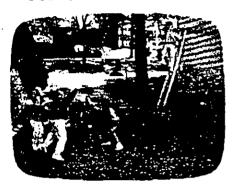
"Lighting" Radio Spot Script :30

Empire District Electric Company. We're proud to be offering new products and Energy Services for you and your family.

Light up your home and business with Empire's wide-variety of high-quality lighting products. Energy Services will provide consulting through installation, providing you with a complete turn-key lighting solution.

Empire, Services You Count On.

ADULT SAFETY CAMPAIGN



(MUSIC & NATURAL SFX)

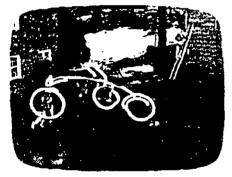


COACH. Time out! Wait a minute.

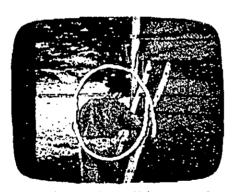
"SAFETY COACH" :30 TV



Let's take another look at this action.



Alright, Billy fades back, Joey goes around and out. And Buthle pulls the ote grab the jersey trick. The refs never catch that foul.



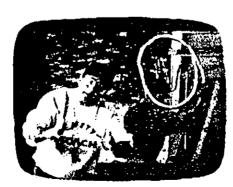
Whos, look at this guy! He's way out of bounds.



He's just not using common sense. He's too close to those power lines.



That is the dumbest play we've seen all day.



Don't do it!



ANNCR: Don't cross the line. We care about your safety,

Empire District Electric and Y2K., Answers to your questions.

1. What is Empire District doing about the Year 2000 situation?

To plan for the new millennium and its possible Y2K implications. Empire has appointed a Y2K team and established a Year 2000 Project Office. A plan has been formulated to inventory, identify and assess all potentially affected systems. We have now tested and repaired all of our mission critical systems.

2. Are you ahead, behind or on schedule with your Y2K plan?

We are on schedule. We completed the testing and repairing of Empire's mission critical systems in July 1999. To date, our tests have not'shown any failures that would cause a disruption of the electricity supply. The control systems at many of our power plants have been tested and have performed well with a date change beyond 2000. Our transmission and distribution system (substations, transformers, lines, etc.) tests are now complete and have shown no Y2K failures. We are optimistic Empire won't experience Y2K related electrical outages.

3. Are you working with industry groups?

Empire is working and sharing information with several industry groups including the North American Electric Reliability Council (NERC), Edison Electric Institute (EEI) and the Electrical Power Research Institute (EPRI).

4. Have you contacted your suppliers and asked about their Y2K readiness?

Empire has contacted our materials suppliers and service providers with whom we do business, such as major customers, power pools, power suppliers, transmission providers and telecommunications providers, in order to assess their states of readiness. However, all critical systems have been tested, regardless of whether a certification of Y2K readiness has been obtained from the vendor.

5. What's the power grid and how does it affect me?

The power grid refers to the electrical interconnection of electric utilities. These interconnections, which were designed to maintain the reliability of America's electric supply, allow utilities to buy power from, or sell power to, each other. NERC oversees the reliability of the grid. At the request of the U.S. Department of Energy, NERC has taken the lead in preparing the nation's electric utilities for Y2K preparedness and reporting their progress. In NERC's August 3, 1999 report to Congress, they stated, "If the transition to the year 2000 were to occur tonight, the electric utility industry would operate reliably with the resources that are Y2K ready." In the highly unlikely event of a Y2K related outage, the duration of the outage is expected to be from "a few seconds to a few-hours. It is not reasonable to speculate that outages could be of any longer duration." NERC's report to Congress can be viewed at www.nerc.com.

6. What about predictions of Y2K related power outages?

Preliminary predictions about extended power outages were made long before testing of mission critical systems. When it comes to Y2K readiness, testing is where the rubber meets the road. Testing is designed to reveal flaws. The Edison Electric Institute reports, "In all the hundreds of thousands of hours that have been invested thus far in the process, not one Y2K test has resulted in Y2K-failure of any critical component on the electric system." To support EEI's claims, NERC reports, "Not one test of any critical power system at any utility across North America has resulted in the tripping (off) of any critical system. The errors that do occur are nuisance errors such as inaccurate log dates." Additionally, many utilities, such as Empire District, have rolled their clocks forward into 2000. To date, not one instance of a company rolling its clock forward has resulted in any type of outage.

7. Should I buy an electric generator?

For some customers, a generator is much like a life insurance policy. Some businesses, like hospitals, can never tolerate a loss of electric power for even the shortest period of time, and therefore have backup generators at their disposal every day of the year.

However, improperly wired generators pose a safety threat to the people using them, as well as electric utility employees who may be working on the same line. There are additional safety concerns, including carbon monoxide poisoning due to improper ventilation and the fire hazard of stored fuel. Please carefully follow the manufacturer's instructions for safe installation and operation of an electrical generator.

The Edison Electric Institute thinks the risk of losing power due to the Y2K situation is less than the risk that now exists from normal severe weather and that the purchase of a generator specifically for the year 2000 is unnecessary.

8. Do you have any contingency plans in place?

The challenge of providing electricity through storms, accidents or other unexpected events has long been a fact of life for Empire. By accepting the responsibility to "expect the unexpected," Empire has earned the reputation to do what it takes to get the job done, often working long hours in sometimes dangerous conditions and on short notice. Empire already has extensive contingency, or backup, plans for all forms of failure due to conventional reasons. We have evaluated those plans to assure they address the Y2K situation.

9. So, are you guaranteeing I'll have electricity on January 1, 2000?

Although we can never guarantee service because of many variables beyond our control (weather, accidents, etc.), we are confident our customers won't experience Y2K related service outages. We base our optimism not only on our own Y2K testing, but on national test results as well. Empire is working hard to make sure your New Year is safe, happy and BRIGHT!

For more information, visit our website: empiredistrict.com

Information provided with respect to The Empire District Electric Company's Year 2000 readiness is designated "Year 2000 Readiness Disclosure" in continuance with the Year 2000 Information and Readiness Disclosure Act of 1998 (Public Law 10%-271,112 Stat. 2380 reacted on October 19, 1998).

SERVICES YOU COUNT ON



What To Do If The Lights Go Out

Spring is here and with it comes storms. At Empire District we do our best to prepare for the unexpected. But sometimes, even with the best of planning, circumstances beyond our control, such as accidents, storms and equipment failures, can cause service interruptions. Should this happen, what should you do? Here are some tips:

- 1. Look outside to see if your neighbors still have power. If they have power, check your fuses or breaker box. If the problem extends to the neighborhood, call Empire at 624-0300 or 1-800-206-2300. If we are having a widespread problem like a wind or ice storm, you might have to wait on the line for a longer than normal period. Give an address or detailed directions so our crews can easily find your home or business. Also, please provide us with any additional useful information such as if there is a tree in the line, or smoke and sparks coming from equipment.
- 2. Modern refrigerators will keep food safe for 3-4 hours and a fully loaded freezer will keep for 2-3 days if the door remains closed.
- 3. Always keep a flashlight and batteries, candles and matches, in the same handy place so you'll know where to find them in the dark. Also, have extra batteries on hand.

- 4. If you see a line down, STAY CLEAR! Keep others away, too and please call Empire to let us know about the hazard.
- 5. If you have a portable generator, please use it only as designed. Failure to properly isolate your generator from Empire's power system could subject your equipment to damage and could create a potentially fatal hazard to anyone coming in contact with a downed or low-hanging power line while your generator is running. For more information on the proper use and connection of a portable generator, please call your local Empire District office.

Last of all, please be patient. We know how difficult it is to be patient during an unexpected inconvenience. You can be sure that we are working to restore your service as quickly as possible. Empire has a methodical plan for restoring service. Equipment that will restore large groups of customers, such as substations and large transmission lines, are repaired first. Next, the distribution lines that carry electricity into neighborhoods are repaired. Finally, work is completed on the service lines that carry electricity to individuals.

At Empire District Electric, we are always working to provide the reliable service you count on.

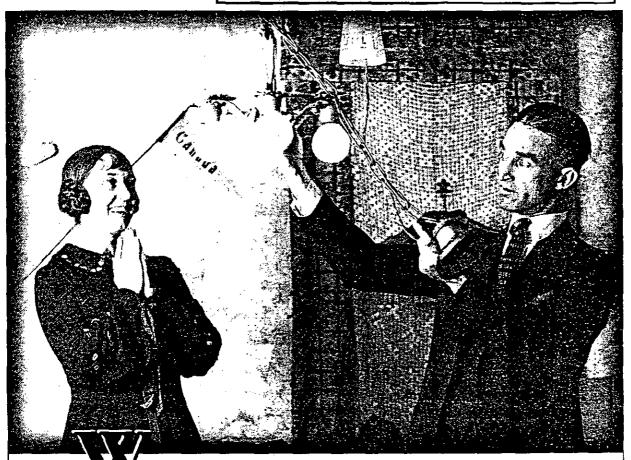
www.empiredistrict.com

Buy it? Try the Classifieds They Work! 751-2322



Kindergarten Robert Martin Scholarship: Virginia and Robert Martin Ashley Witt & Baylee Beasley.

Your ad could could be here Call 751-2322



___81.90

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0.00

Who do you count on for bright ideas?

From the "modern" '30s light fixture to today's energy services. Empire is expanding into lots of new directions, Empire now offers advanced customer-owned lighting systems. We

protect valuable electronics from surges. We network businesses with fiber optics. We provide efficient illumination for ball fields and recreational areas. We protect homes and offices with security systems. And we're working on more bright ideas for tomorrow, too.

Call Empire toll-tree for more information. We're services you count on

SERVICES YOU COUNT ON 1-800-206-2300

www.empiredistrict.com

E

Empire Energy Services providing total lighting solutions

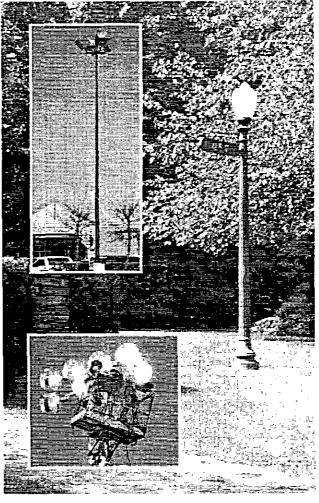
- Sport Field
- Area & Street
- Commercial
- Industrial

Light up your home and business with Empire's wide variety of high quality lighting products. Energy Services Representatives will provide consulting through installation.



SERVICES YOU COUNT ON

www.empiredistrict.com 800.639.0077







The

employees

of The Empire District

Electric Company cordially invite

their senior customers to visit their local

Empire Business Office on Thursday, December 21,

between the hours of 8:00 a.m. and noon to place

a long-distance telephone call to a

loved one, free of charge.



Become a Christmas Elf

& share the joy of the holidays with a homebound, elderly friend.

Pick up a "wish list" for an elderly neighbor at your local EMPIRE DISTRICT ELECTRIC OFFICE.
Fill all or part of the list and deliver to Empire by December 7 for distribution by the Area Agency on Aging.

Make this season special for someone who is alone.

SERVICES YOU COUNT ON

Area Agency on Aging

Empire District Electric Company Case No. ER-01-299

PAYEE	<u>AMOUNT</u>	<u>ADJUSTMENT</u>		
DONATIONS				
21st Century Homestead	500.00	1		
Freeman Southwest Family YMCA	2,500.00	2		
Jefferson Scool	750.00	5		
Martin Luther School	100.00	6		
National Fire Safety Council	200.00	6		
Rotary Club of Neosho	120.00	3		
Southwest Missouri Arts Council	500.00	3		
Talent Governor Council	1,125.00	3		
Thomas Jefferson Independent	60.00	4		
Thomas Jefferson Independent	60.00	4		
Thomas Jefferson Independent	300.00	6		
University of Missouri	5,000.00	3		
	TOTAL DONATIONS \$ 11,215.00			
		-		
	ADJUSTMENTS:			
	909116 500.00	1	500.00	S-74.2
	912025 2,500.00		2,500.00	
	921102 6,745.00		-,	
	921702 120.00			
	921712 750.00		7,615,00	S-80.3
	930144 600.00		600.00	

<u>PAYEE</u>		AMOUNT	ADJUSTMENT	
DUES				
Glenn Blake-Rotary Dues		60.00	1	901001
Glenn Blake-Rotary Dues/Bonnie Keller		65.00	1	901001
Heart of America		100.00	1	901001
Leadership Missouri Alumni		30.00	1	901001
Michael E Palmer-Rotary Dues		180.00	· 1	901011
Marcia K Sadler-Rotary		25.00	2	907101
The Poutry Federation		350.00	3	908101
Kansas City Royals		42.64	4	911002
Kansas City Royals		42.64	4	911002
Home Builders Assoc of S W MO		235.00	5	912025
Associated Industries of Missouri		804.66	6	921102
Associated Industries of Missouri		804.66	6	921102
Joplin Community Concert Association		1,000.00	6	921102
Kansas City Royals	•	42.64	6	921102
Kansas City Royals		42.64	6	921102
Kansas City Royals		42.64	6	921102
Leadership Missouri Alumni		30.00	6	921102
Leadership Missouri Alumni		30.00	7	921202
J J Keller & Associates Inc-Newsletters		137.11	8	921301
Joplin Area Advertising Foundation		130.00	9	921702
Leadership Missouri Alumni		30.00	9	921702
Missouri Press Association		195.00	9	921702
Virgil E Brill-Twin Hills		2,000.00	10	
Southeast Kansas Inc		800.00	11	921703
Baxter Springs Chamber of Commerce (KS)		600.00	12	930219
Chamber of Commerce-Sulphur Springs,AR				930248
Missouri Chamber of Commerce		12.00	12	930248
		5,000.00	12	930248
U S Chamber of Commerce		715.00	12	930248
	TOTAL DUES _	13,546.63		
	A.D. II IOTAENITO			
	ADJUSTMENTS:	405.00		
	901001	435.00	1	435.00 S-67.2
	907101	25.00	2	25.00 S-72.2
	908101	350.00	3	350.00 S-73.2
	911002	85.28	4	85.28 S-76.2
	912025	235.00	5	235.00 S-77.4
	921102	2,767.24	6	
	921202	30.00	7	
	921301	137.11	. 8	
	921702	355.00	9	•
	921703	2,000.00	10	5,289.35 S-80.4
	930219	800.00	11	
	930248	6,327.00	12	7,127.00 S-89.5