

|                               | 2012                  | 2013               | 2014               | 2015                | 2016                | 2017                 | 2018                  | 2019               | 2020                 | 2021               |
|-------------------------------|-----------------------|--------------------|--------------------|---------------------|---------------------|----------------------|-----------------------|--------------------|----------------------|--------------------|
| Authorized Revenues (1)       | \$232,142,413         | \$237,054,075      | \$237,054,075      | \$237,054,075       | \$247,349,919       | \$258,553,015        | \$274,074,840         | \$281,650,968      | \$281,650,968        | \$299,556,421      |
| Actual Revenues               | 243,652,841           | 229,023,141        | 227,138,052        | 218,000,520         | 233,128,505         | 259,688,901          | 286,326,807           | 276,050,243        | 284,651,761          | 296,546,416        |
| Variance - Surcharge (Credit) | <u>(\$11,510,428)</u> | <u>\$8,030,934</u> | <u>\$9,916,023</u> | <u>\$19,053,555</u> | <u>\$14,221,414</u> | <u>(\$1,135,886)</u> | <u>(\$12,251,967)</u> | <u>\$5,600,725</u> | <u>(\$3,000,793)</u> | <u>\$3,010,005</u> |

|                                 | 2012             | 2013                 | 2014               | 2015               | 2016             | 2017             | 2018               | 2019                 | 2020             | 2021             |
|---------------------------------|------------------|----------------------|--------------------|--------------------|------------------|------------------|--------------------|----------------------|------------------|------------------|
| Authorized Production Costs (1) | \$20,004,431     | \$20,288,740         | \$20,288,740       | \$20,288,740       | \$20,018,222     | \$19,723,865     | \$19,800,483       | \$19,837,880         | \$19,837,880     | \$20,137,561     |
| Actual Production Costs         | 20,275,212       | 19,050,403           | 19,792,061         | 20,132,948         | 20,542,707       | 20,418,118       | 21,558,886         | 18,218,210           | 19,941,615       | 20,918,189       |
| Variance - Surcharge (Credit)   | <u>\$270,781</u> | <u>(\$1,238,337)</u> | <u>(\$496,679)</u> | <u>(\$155,792)</u> | <u>\$524,485</u> | <u>\$694,253</u> | <u>\$1,758,403</u> | <u>(\$1,619,669)</u> | <u>\$103,736</u> | <u>\$780,628</u> |

|                               | 2012                  | 2013               | 2014               | 2015                | 2016                | 2017               | 2018                  | 2019               | 2020                 | 2021               |
|-------------------------------|-----------------------|--------------------|--------------------|---------------------|---------------------|--------------------|-----------------------|--------------------|----------------------|--------------------|
| Revenues net of Expenses      |                       |                    |                    |                     |                     |                    |                       |                    |                      |                    |
| Variance - Surcharge (Credit) | <u>(\$11,239,647)</u> | <u>\$6,792,597</u> | <u>\$9,419,344</u> | <u>\$18,897,763</u> | <u>\$14,745,899</u> | <u>(\$441,634)</u> | <u>(\$10,493,563)</u> | <u>\$3,981,056</u> | <u>(\$2,897,057)</u> | <u>\$3,790,633</u> |

Note (1): Classes of customers include Residential, Commercial, OPA and Sale for Resale