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NYMEX Natural Gas Futures
Prices

Witness:

Kwang Y. Choe

Sponsoring Party:

MoPSC Staff

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Case No.:

ER-2006-0315

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MISSOURI PUBLIC SERVICE COMMISSION

UTILITY SERVICES DIVISION

REBUTTAL TESTIMONY

OF

KWANG Y. CHOE

THE EMPIRE DISTRICT ELECTRIC COMPANY

CASE NO. ER-2006-0315

*Jefferson City, Missouri
July 2006*

STAFF Exhibit No. 69
Case No(s) ER-2006-0315
Date 9-05-06 Rptr DE

BEFORE THE PUBLIC SERVICE COMMISSION
OF THE STATE OF MISSOURI

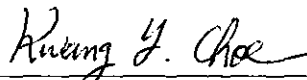
In the matter of The Empire District Electric)
Company of Joplin, Missouri for authority to file)
tariffs increasing rates for electric service provided)
to customers in the Missouri service area of the)
Company.

Case No. ER-2006-0315

AFFIDAVIT OF KWANG Y. CHOE

STATE OF MISSOURI)
) ss.
COUNTY OF COLE)

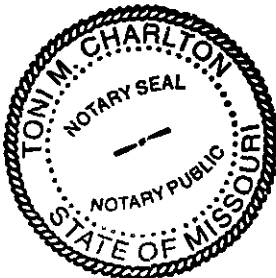
Kwang Y. Choe, of lawful age, on his oath states: that he has participated in the preparation of the foregoing Rebuttal Testimony in question and answer form, consisting of 7 pages to be presented in the above case; that the answers in the foregoing Rebuttal Testimony were given by him; that he has knowledge of the matters set forth in such answers; and that such matters are true and correct to the best of his knowledge and belief.



Kwang Y. Choe

Subscribed and sworn to before me this 26th day of July 2006.





TONI M. CHARLTON
Notary Public - State of Missouri
My Commission Expires December 28, 2008
Cole County
Commission #04474301

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REBUTTAL TESTIMONY OF
KWANG Y. CHOE
THE EMPIRE DISTRICT ELECTRIC COMPANY
CASE NO. ER-2006-0315

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REBUTTAL TESTIMONY
OF
KWANG Y. CHOE
THE EMPIRE DISTRICT ELECTRIC COMPANY
CASE NO. ER-2006-0315

Q. Please state your name and business address.

A. Kwang Y. Choe, P.O. Box 360, Jefferson City, MO 65102.

Q. By whom are you employed and in what capacity?

A. I am the Regulatory Economist of the Procurement Analysis Department with the Missouri Public Service Commission (Commission).

Q. How long have you been employed with the Commission?

A. I commenced employment with the Commission Staff (Staff) in January of 2000.

Q. Please describe your educational background and experience.

A. I received Bachelor of Arts, Master of Arts, and Doctor of Philosophy degrees in economics. My undergraduate degree is from the University of California, San Diego. My graduate degrees are from the University of Missouri, Columbia. I taught economics in the Department of Economics at the University of Missouri, Columbia. I am currently a visiting assistant professor in the Department of Economics at the University of Missouri, Columbia. My fields of study are financial economics and economics of regulation. I am a member of the International Association for Energy Economics.

Q. What has been the nature of your duties at the Commission?

A. Since early 2000, I have assisted the Commission with monitoring and evaluating the various economic aspects of the natural gas market, both nationally and in Missouri.

1 Q. Have you previously testified before the Commission?

2 A. Yes. I previously filed testimony in the following five general rate cases:

3 1) Case No. ER-2001-299-The Empire District Electric Company;

4 2) Case No. ER-2001-672-Utilicorp United Inc. d/b/a Missouri Public Service;

5 3) Case No. ER-2004-0034-Aquila, Inc. d/b/a Aquila Networks – MPS Electric;

6 4) Case No. ER-2004-0570-The Empire District Electric Company; and

7 5) Case No. ER-2005-0436- Aquila, Inc. d/b/a Aquila Networks – MPS Electric.

8 **EXECUTIVE SUMMARY**

9 Q. Please state the purpose of your testimony in this case and summarize your
10 finding.

11 A. My purpose is to respond to the direct testimony of The Empire District Electric
12 Company (Empire or Company) witness Todd W. Tarter, who recommends the use of the natural
13 gas futures market in setting the price of natural gas in this case.¹ In doing so, I will provide the
14 Commission with a general outline of the natural gas futures market. I will explain why the
15 natural gas futures market is not a reliable forecasting tool for predicting actual future natural gas
16 prices, and therefore, should not be used for forecasting in the ratemaking process.

17 **NATURAL GAS FUTURES MARKET / NATURAL GAS PRICES**

18 Q. How did Empire use the natural gas futures market to determine the level of
19 natural gas prices in this case?

20 A. Empire witness Tarter states at page 22, lines 10-11 of his direct testimony that
21 “the spot market natural gas prices in the model are based on NYMEX gas futures for 2006 as of
22 November 1, 2005, with a basis adjustment.”

¹ Direct Testimony of Todd W. Tarter, page 22.

Rebuttal Testimony of
Kwang Y. Choe

1 Q. What are natural gas futures?

2 A. Natural gas futures are financial derivatives for natural gas, and traded on the
3 New York Mercantile Exchange (NYMEX). Stated more specifically, a natural gas futures
4 contract is:

5 ...a tradable document which entitles the buyer of the contract to claim
6 physical delivery of the commodity, that is, natural gas from the seller at
7 the contract delivery point at a specified date in the future, and entitles
8 the seller to deliver the physical commodity to the buyer under the same
9 conditions.²

10 A unique characteristic of natural gas futures contracts is that they are standardized
11 contracts, meaning that each natural gas futures contract has the same quality and quantity of
12 natural gas, and is to be delivered and received at the same delivery location (see Schedule I
13 attached to this rebuttal testimony, for the standard contract specifications for the NYMEX
14 natural gas futures contract).³ Natural gas futures prices are based on demand for and supply of
15 the commodity in the future.

16 Q. What is basis?

17 A. Basis in the natural gas market is the difference in natural gas price from one
18 delivery location to another.

19 Q. What is then a basis adjustment?

20 A. The standard contract for the NYMEX natural gas futures is based on the delivery
21 point at the Henry Hub in Louisiana, although Empire takes actual gas delivery from a different
22 location, the Southern Star Central Gas Pipeline (Southern Star), previously known as Williams
23 Natural Gas Pipeline. Thus, in this case, Empire adjusts the NYMEX prices to reflect the price

² Fletcher J. Strum, *Trading Natural Gas: A Non Technical Guide*, 1997, page 35.

³ Ibid.

Rebuttal Testimony of
Kwang Y. Choe

1 from Southern Star. Nonetheless, the NYMEX natural gas futures price is the reference gas
2 price for Empire.

3 Q. What purpose do natural gas futures mainly serve?

4 A. Natural gas futures serve mainly to facilitate risk management.

5 Q. Please explain.

6 A. If the natural gas demand and supply were fairly predictable and we could buy or
7 sell the commodity at any time in the future for the prices that we want, there might not be a real
8 need for a natural gas futures market. But we cannot predict, with any certainty, what the future
9 of the natural gas market will bring, and therefore, it is difficult to plan ahead for this market.
10 This is where the natural gas futures market comes in; i.e., it helps to minimize uncertainty or
11 risk associated with price movements. But the natural gas futures market is in no way able to
12 accurately predict that there will be a certain price prevailing in the future.

13 Q. What are some of the factors that affect natural gas prices?

14 A. There are many factors that affect natural gas prices, including weather,
15 oil prices, drilling rig counts, the level of electric generation from natural gas-fired combustion
16 turbines, national storage levels for natural gas, the level of economic activity, war, and the
17 psychology of the natural gas market participants. All of these factors influence market
18 speculation as to where the natural gas market will be heading.

19 Q. What is an index price?

20 A. An index price is typically an average of fixed prices at which buyers and sellers
21 agree, during the last week of a month, to purchase and sell gas for the following month.⁴

⁴ Typically this index price is denoted as a first of month index price and tied to a specific natural gas pipeline. See schedules 3 and 4.

Rebuttal Testimony of
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1 Q. Do you believe there is any significant correlation between prices in the futures
2 market one year before closing of a contract and spot prices at the time of closing a year later?⁵

3 A. There is no systematic correlation between the two prices (see Schedule 2).⁶

4 Q. Please explain.

5 A. According to the data, while the futures market has predicted a relatively stable
6 price trend going forward at the 12-month horizon, actual spot prices have fluctuated
7 considerably since May 2000 (see Schedule 2). This indicates that there is no systematic
8 correlation between futures market prices and spot prices. As a consequence, the natural gas
9 futures market is not an accurate predictor of actual future natural gas prices.

10 Q. Please elaborate.

11 A. The idea that the natural gas futures market can accurately predict the actual
12 future natural gas prices is predicated upon the assumption that the natural gas futures market is
13 efficient. The efficient market theory, when applied to the natural gas futures market, says that
14 the natural gas futures price today contain all available relevant information regarding the actual
15 natural gas price in the future and, as such, permits a correct forecast of the future actual prices.⁷
16 However, that is not true of the natural gas futures market.⁸ If you look at the price comparisons
17 between the futures prices and the subsequent spot prices at the 12-month horizon during
18 July 1995 through July 2006, there are significant discrepancies between these two prices during
19 the winters of 1996-1997, 2000-2001, 2001-2002, 2002-2003, and also since September 2005

⁵ Spot prices refer to the prices for immediate delivery of natural gas.

⁶ Based on the New York Mercantile Exchange (NYMEX) Natural Gas Futures Prices (Monthly) with one-year maturity and the prices at the time of closing a year later, *Wall Street Journal*, Jan 1999 – July 2006.

⁷ W. David Walls, "An Econometric Analysis of the Market for Natural Gas Futures," *The Energy Journal*, Vol. 16, No. 1, 1995, pages 71-83.

⁸ Ahmed El Hachemi Mazighi, "The efficiency of natural gas futures markets", *OPEC Review*, Vol. 27, Issue 2, June 2003, pages 143-158.

1 (see Schedules 2, 3, and 4).⁹ The charts in the schedules also demonstrate another characteristic
2 of the futures market; namely, its inherent volatility. Therefore, it is very difficult to predict the
3 future movement of the market.¹⁰

4 Q. Can the natural gas futures market be successfully used in the determination of
5 the rates that customers pay for electricity use?

6 A. No. Because of the inherent risk in the market and the historical volatility of
7 natural gas prices, it is extremely difficult to develop a method that will provide enough
8 assurance to be able to use the futures market prices in the ratemaking process. There is no
9 "safety net" for consumers if the futures market prices overstate natural gas prices, and
10 ultimately, fuel expense. Using futures market prices to determine natural gas prices for fuel
11 expense places substantial risk on the customers in that any overstatement will be a windfall to
12 the Company in higher fuel costs. Conversely, if the futures market prices understate actual
13 natural gas prices, and ultimately fuel expense, this would place the risk of raising natural gas
14 prices on the utility's shareholders, and potentially result in an under-collection of fuel costs.

15 **CONCLUSION**

16 Q. What is your conclusion?

17 A. The efficient market theory does not apply to the natural gas futures market
18 because the market faces a great deal of uncertainty. Furthermore, due to the inherent volatility
19 of the natural gas futures market, it is highly risky to rely solely on what the natural gas futures
20 market indicates as a means of determining actual future natural gas prices. In particular,
21 Company witness Todd W. Tarter's proposal that the price of natural gas be based on the futures

⁹ Based on the New York Mercantile Exchange (NYMEX) Natural Gas Futures Prices, *Wall Street Journal and Inside FERC's Gas Market Report*, October 1995 – July 2006 and Williams Pipeline (WNG) First of Month Index Prices. WNG's March 2003, May 2004, November 2004 and October 2005 First of Month Index Prices are not available.

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1 strip price on a single day, with a basis adjustment, is arbitrary at best and highly risky for
2 purposes of setting permanent rates for electric service and, therefore, should not be relied upon
3 to set rates in this case.

4 Q. Does this conclude your testimony?

5 A. Yes, it does.

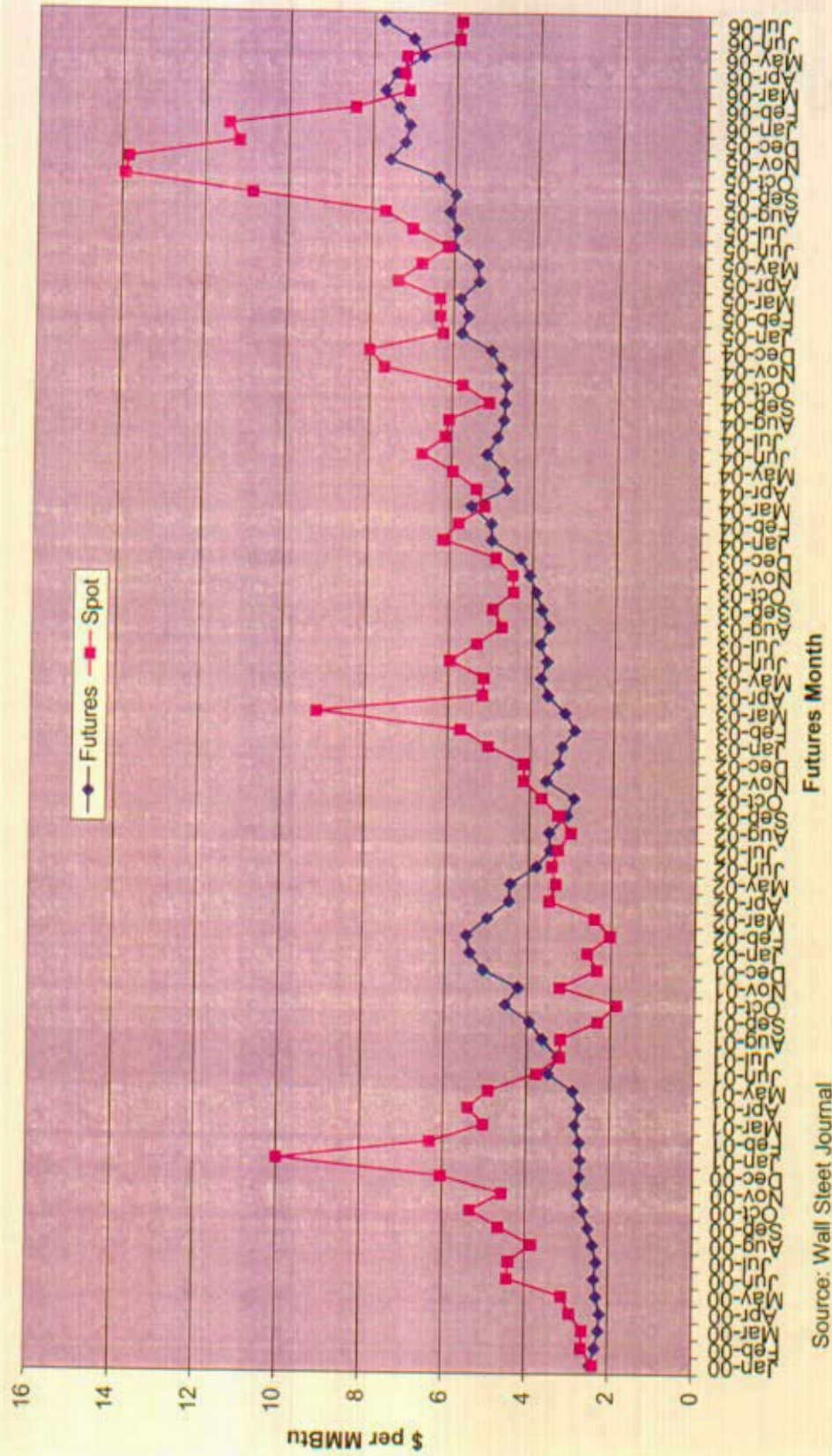
¹⁰ Victor Chwee, "Chaos in Natural Gas Futures?", The Energy Journal, Vol. 19, No. 2, 1998, pages 149-164.

The New York Mercantile Exchange Natural Gas Futures Contract Specifications

Delivery Location:	Sabine Pipeline Hub at Henry, Louisiana
Contract Size:	One (1) contract equals 10,000 MMBtu
Minimum Price Fluctuation:	\$0.001 per MMBtu (\$10.00 per contract)
Maximum Daily Price Fluctuation:	\$3.00 per MMBtu for all months (\$30,000 per contract)
Trading Months:	Seventy-two (72) consecutive months commencing with the next calendar month
Last Trading Day:	Three (3) business days prior to the first calendar day of the delivery month

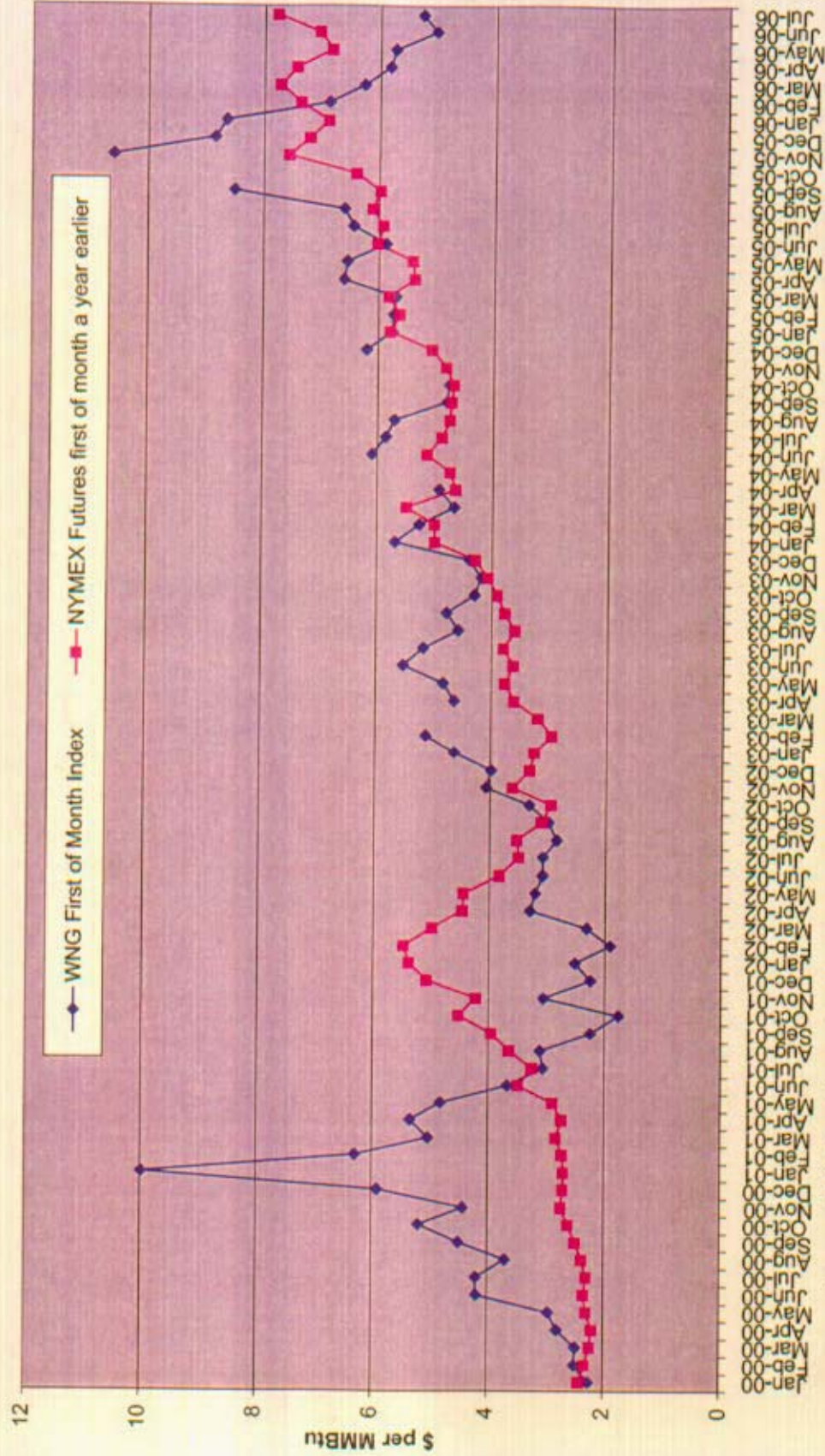
Source: <http://www.nymex.com>

Futures vs. Spot
(Schedule2)



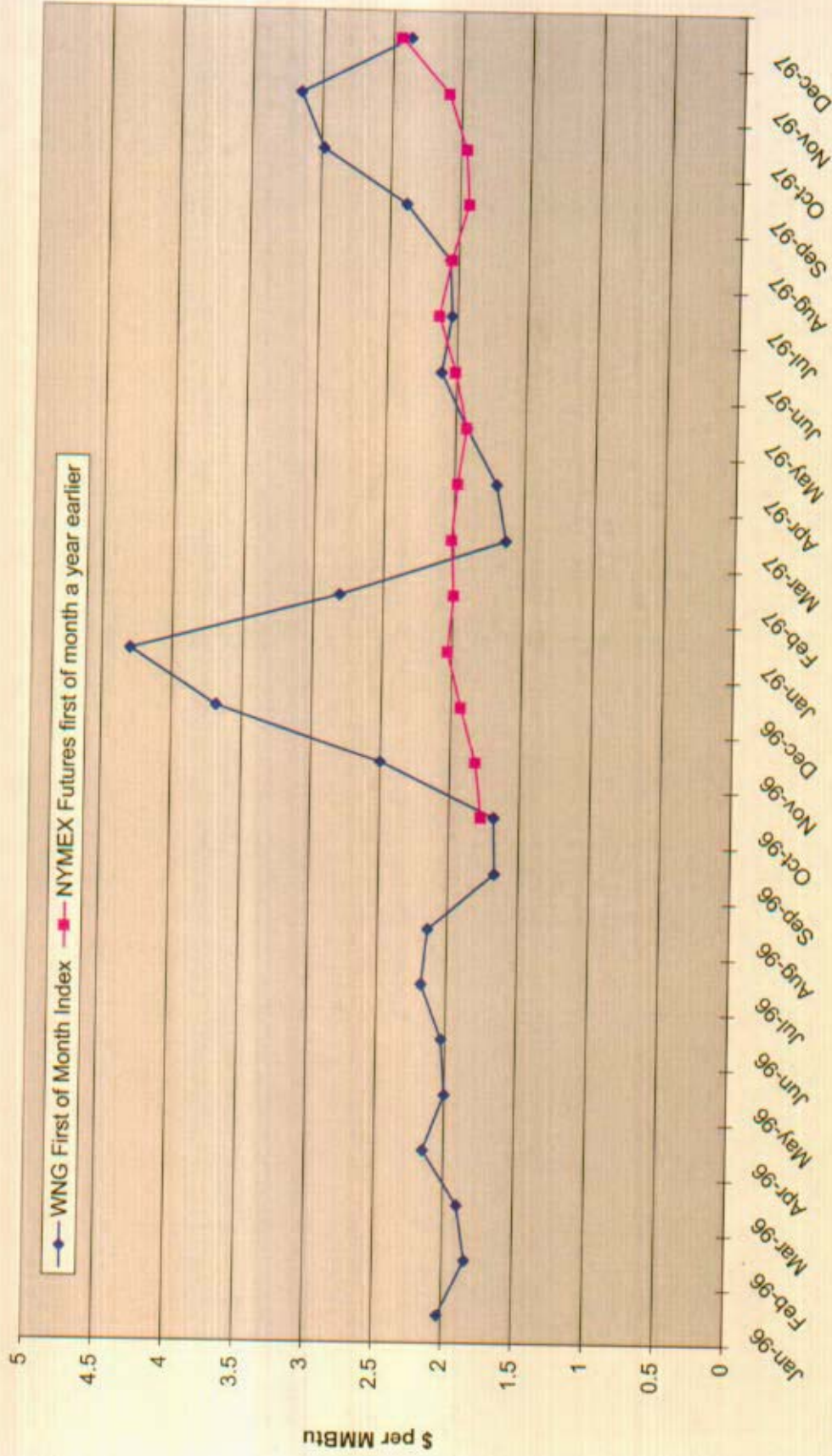
Source: Wall Street Journal

Williams Pipeline(WNG) First of Month Index vs NYMEX Futures Prediction A Year Earlier
(Schedule 3)



Source: Wall Street Journal and Inside FERC's Gas Market Report

Williams Pipeline(WNG) First of Month Index vs NYMEX Futures Prediction A Year Earlier
(Schedule 4)



Source: Inside FERC's Gas Market Report