## ANSWERS TO COMMISSIONER APPLING'S QUESTIONS ABOUT STAFF WITNESS DAVID MURRAY'S COMPARABLE COMPANIES

Market Capitalization: (Source: Value Line's August 11, 2006 and September 1, 2006 Reports)

Hawaiian Electric Industries: \$2.3 billion

IDACORP, Inc.: \$1.6 billion

Pinnacle West: \$4.3 billion

Puget Energy, Inc.: \$2.6 billion

Southern Co.: \$25 billion

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Number of Common Shares Outstanding: (Source: Value Line's August 11, 2006 and September 1, 2006 Reports)

Hawaiian Electric Industries: 81,120,692

IDACORP, Inc.: 42,792,810

Pinnacle West: 99,197,295

Puget Energy, Inc.: 116,030,932

Southern Co.: 742,286,154

<u>Number of Shareholders</u>: (Source for all companies other than Southern: Value Line's August 11, 2006 Reports)

Hawaiian Electric Industries: 35,600

IDACORP, Inc.: 17,016

Pinnacle West: 32,846

Puget Energy, Inc.: 38,300

Southern Co.: Not Available

2/4TT Exhibit No. Case No(s). CR = 10

<u>Percentage of Institutional Investors:</u> (Source: Value Line's August 11, 2006 and September 1, 2006 Reports)

Hawaiian Electric Industries: 25,992,000/81,120,692 = 32.04%

IDACORP, Inc.: 24,812,000/42,792,810 = 57.98%

Pinnacle West: 75,120,000/99,197,295 = 75.73%

Puget Energy, Inc.: 70,632,000/116,030,932 = 60.87%

Southern Co.: 302,478,000/742,286,154 = 40.75%

<u>Exchange-Traded Options:</u> (Source: http://www.theocc.com/onn/issues/search\_issues.jsp)

Hawaiian Electric Industries: Yes

IDACORP, Inc.: Yes

Pinnacle West:

Puget Energy, Inc.: Yes

Southern Co.: Yes

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