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Issues: Payroll; Payroll Taxes;
401(k) Plan, Health Care
Costs; Incentive
Compensation, Depreciation
& Amortization Expense and
Income Taxes

Witness: Amanda C. McMellen

Sponsoring Party: MoPSC Staff

Type of Exhibit: Direct Testimony

Case No.: ER-2006-0315

Date Testimony Prepared: June 23, 2006

MISSOURI PUBLIC SERVICE COMMISSION

UTILITY SERVICES DIVISION

DIRECT TESTIMONY

OF

AMANDA C. MCMELLEN

THE EMPIRE DISTRICT ELELCTRIC COMPANY

CASE NO. ER-2006-0315

Jefferson City, Missouri
June 2006

****Denotes Highly Confidential Information****

NP

STAFF Exhibit No. 48 NP
Case No(s). ER-2006-0315
Date 9-06-05 Rptr DF

BEFORE THE PUBLIC SERVICE COMMISSION

OF THE STATE OF MISSOURI

In the matter of The Empire District Company of)
Joplin, Missouri for authority to file tariffs)
increasing rates for electric service provided to)
customers in Missouri service area of the Company.)

Case No. ER-2006-0315

AFFIDAVIT OF AMANDA C. MCMELLEN

STATE OF MISSOURI)
) ss.
COUNTY OF COLE)

Amanda C. McMellen, of lawful age, on her oath states: that she has participated in the preparation of the foregoing Direct Testimony in question and answer form, consisting of 29 pages to be presented in the above case; that the answers in the foregoing Direct Testimony were given by her; that she has knowledge of the matters set forth in such answers; and that such matters are true and correct to the best of her knowledge and belief.

Amanda C. McMellen

Amanda C. McMellen

Subscribed and sworn to before me this 27th day of June 2006.

Toni M. Charlton



TONI M. CHARLTON
Notary Public - State of Missouri
My Commission Expires December 28, 2008
Cole County
Commission #04474301

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DIRECT TESTIMONY

OF

AMANDA C. McMELLEN

THE EMPIRE DISTRICT ELECTRIC COMPANY

CASE NO. ER-2006-0315

Q. Please state your name and business address.

A. Amanda C. McMellen, 200 Madison Street, Suite 440, Jefferson City, MO
65102.

Q. By whom are you employed and in what capacity?

A. I am a Utility Regulatory Auditor for the Missouri Public Service Commission
(Commission).

Q. Please describe your educational and employment background.

A. I graduated from DeVry Institute of Technology in June 1998 with a Bachelor
of Science degree in Accounting. Before coming to work at the Commission, I worked as an
accounts receivable clerk. I commenced employment with the Commission Staff (Staff) in
June 1999.

Q. What has been the nature of your duties while employed by the Commission?

A. I am responsible for assisting in the audits and examinations of the books and
records of utility companies operating within the state of Missouri.

Q. Have you previously filed testimony before this Commission?

A. Yes, please refer to Schedule 1, attached to this direct testimony, for a list of
the audits on which I have assisted and filed testimony.

Direct Testimony of
Amanda C. McMellen

1 Q. Have you made an examination of the books and records of
2 The Empire District Electric Company (Empire or Company) for purposes of this case?

3 A. Yes, in conjunction with other members of the Staff.

4 Q. Please describe your areas of responsibility in this case,
5 Case No. ER-2006-0315.

6 A. I am responsible for the areas of payroll, payroll taxes, payroll related benefits,
7 incentive compensation, depreciation and amortization expense, and income taxes.

8 Q. Please describe what adjustments you are sponsoring in this case.

9 A. I am sponsoring the following Income Statement adjustments:

10	Payroll/Incentive Comp	S-6.3, S-7.2, S-8.2, S-9.2, S-10.2, S-12.4,
11		S-13.4, S-14.4, S-15.4, S-16.4, S-17.1,
12		S-19.1, S-20.1, S-21.1, S-22.1, S-23.1,
13		S-24.1, S-25.1, S-26.1, S-27.1, S-28.1,
14		S-29.1, S-30.2, S-32.1, S-33.1, S-34.2
15		S-35.1, S-37.1, S-39.2, S-40.2, S-41.2,
16		S-42.1, S-31.1, S-45.1, S-46.1, S-47.4,
17		S-48.2, S-49.3, S-50.1, S-51.1, S-52.1,
18		S-53.1, S-54.1, S-55.1, S-56.2, S-58.2
19		S-59.1, S-60.2, S-61.2, S-62.1, S-63.1,
20		S-64.1, S-65.1, S-66.1, S-67.1, S-68.1,
21		S-69.2, S-71.1, S-72.1, S-73.2, S-76.1
22		S-77.2, S-78.1, S-79.2, S-79.4, S-80.3,
23		S-82.2, S-85.6, S-89.3, S-91.2
24	Payroll Taxes	S-95.1, S-95.2, S-95.3
25	Payroll Related Benefits	S-85.7, S-85.8, S-85.9
26	401(k) Plan	S-85.10
27	Depreciation Expense	S-92.1
28	Amortization Expense	S-94.1, S-94.2, S-94.3, S-94.4
29	Current Income Tax	S-96.1
30	Deferred Income Tax	S-97.1

Direct Testimony of
Amanda C. McMellen

1 This testimony will also explain the following line items contained on Accounting
2 Schedule 2, Rate Base:

3 Deferred Income Taxes

4 Q. What Accounting Schedules are you sponsoring in this proceeding?

5 A. I am sponsoring Accounting Schedule 5 - Depreciation Expense and
6 Accounting Schedule 11 - Income Tax.

7 Q. What test year has the Staff utilized in this case?

8 A. The Staff has used the Commission-authorized test year ending
9 December 31, 2005, updated through March 31, 2006.

10 Q. What knowledge, skills, experience, training, and education do you have
11 related to your audit assignments in this case?

12 A. My college education provided a fundamental knowledge base, which I have
13 utilized in my assigned duties at the Commission. I have attended training courses and
14 reviewed in-house training materials while at the Commission. I have continually received
15 guidance from the Senior Auditors in the Commissions Auditing Department on my
16 assignments. I have reviewed the testimony and workpapers from previously filed cases on
17 the issues to which I am assigned in this case. I reviewed the Company's testimony,
18 workpapers, and data request responses on the issues to which I am assigned in this case. I
19 was assigned to and submitted testimony in a previous Empire case, specifically
20 Case No. ER-2001-299. Finally, my previous work assignments at the Commission have
21 provided a knowledge base upon which I rely to develop my assigned areas in this rate
22 proceeding.

EXECUTIVE SUMMARY

Q. Please provide a brief summary of your testimony.

A. My testimony covers the areas of payroll, payroll-related expenses, and income taxes. I reviewed the Company's payroll/payroll-related expenses and developed adjustments to annualize and normalize these areas. I developed adjustments to reflect updated payroll/payroll related expenses through March 31, 2006.

Q. Please provide a general outline of your discussion of payroll.

A. A utility's test year expenses, like its revenues, must be annualized and normalized in order to develop a cost of service that is representative of the company's ongoing operations. First, I will describe the types of adjustments the Staff is proposing in this case. Second, I will discuss the specific adjustments I am sponsoring. Lastly, I will describe the approach I utilized regarding the determination of payroll/payroll related benefits for purposes of annualizations and normalizations.

Q. Please describe your testimony related to income taxes.

A. There are four (4) components to the total income tax liability for a utility: current income tax; deferred income tax; the amortization of excess deferred income tax; and the amortization of deferred investment tax credit. I calculated the Staff's level for these four components.

AMORTIZATION RESERVE

Q. Please describe the Staff's level for amortization reserve.

A. Accounting Schedule 2, Rate Base, lists Empire's total amortization reserve balance as of the update period ending March 31, 2006 on Line 4.

1 **PAYROLL**

2 Q. What are the different components of the Staff's payroll annualization?

3 A. The payroll annualization considers six (6) major categories of pay: executive,
4 non-union full-time, non-union part-time, full-time union, part-time union and non-regulated
5 employees. Commissions, overtime, incentive pay, total and permanent disability pay,
6 supplemental executive retirement plan and other miscellaneous pay items are also included
7 in the Staff's payroll annualization.

8 Q. What are annualizations?

9 A. Annualizations are made to reflect a full 12-month period of revenues and
10 expenses in the development of the proper revenue requirement. The annualization process is
11 commonly used to adjust expense levels such as payroll increases and lease payments.
12 Anytime an event occurs during the test year or update period that causes revenue and
13 expense levels to go up or down on an ongoing basis, an annualization is necessary. The
14 event could be a change in executive salaries and/or union wages, a change in fuel prices or a
15 change in depreciation levels for new plant additions.

16 Q. What methodology did you employ to determine annualized payroll?

17 A. The Staff used the Company's employee levels at March 31, 2006. The wage
18 rate and salary levels are based upon straight time wages/salaries according to the most recent
19 information available to the Staff through March 31, 2006. Hourly wage rates were computed
20 for hourly workers using 2,088 hours, which represents the number of work hours in a year
21 based on the 12-month period ending March 31, 2006. Salary rates are computed on an
22 annual basis as of March 31, 2006.

1 Q. Why did the Staff use the wage rates/salaries and employee levels at March 31,
2 2006 to calculate the payroll annualization?

3 A. Using information as of March 31, 2006, which is the end of the update period
4 ordered in this case, and is consistent with other aspects of this case, uses most recently
5 available information within the test year as updated, and is consistent with the ratemaking
6 principle of maintaining/matching the proper relationship of revenues, expenses and
7 investment at an appropriate point in time.

8 Q. How did the Staff calculate of the overtime portion of the payroll adjustment?

9 A. The Staff used a five-year average of overtime hours worked for the years
10 April 2001 through March 2006, multiplied by the most recent hourly overtime rate paid
11 during the 12-months ended March 31, 2006, provided in the Company's updated payroll
12 workpapers.

13 Q. Please explain how the Staff determined that a five-year average of overtime
14 hours was appropriate.

15 A. The Staff performed a five-year historical analysis of overtime hours to
16 determine the reasonableness of overtime dollars included in the test year payroll. The
17 historical analysis of overtime hours indicated that hours varied by year with no consistently
18 increasing or decreasing trend. Based upon the Staff's analysis, the Staff determined that the
19 five-year average of overtime hours provided by the Company would be most representative
20 of a normalized level of overtime hours.

21 Q. What are normalizations?

22 A. Normalization adjustments are made to ensure that the revenue requirement
23 determination properly reflects "normal" levels of revenues and expenses. Adjustments are

Direct Testimony of
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1 made to remove the effects of unique events not expected to recur and to put in place levels
2 that reflect the Company's ongoing operations. Examples of normalization adjustments are
3 those adjustments made for "normal" weather for those classes of customers whose use of
4 electricity is sensitive to winter and summer temperatures. Another example of a
5 normalization adjustment is when revenues or usage is high or low as a result of an unusual
6 event. Maintenance expense may be unusually high because a power plant may be out of
7 service for an unusually long period of time in a test year, requiring a normalization of
8 maintenance costs to reflect an appropriate level of costs in the case.

9 Q. What miscellaneous items has the Staff included in its payroll annualization?

10 A. The miscellaneous items the Staff has included are stipends for employees and
11 gross-up pay associated with required physicals.

12 Q. How did you determine total annualized payroll?

13 A. The Staff's annualized payroll equals the sum of annualized salaries and
14 wages; the test year level of commissions; the five-year average of overtime; incentive
15 compensation (which will be discussed later in my direct testimony); and the test year levels
16 of total and permanent disability pay, supplemental executive retirement and other
17 miscellaneous pay items.

18 Q. Did the Staff include all of Empire's total payroll costs to determine the
19 electric utility operation and maintenance (O&M) expense the Staff included in the revenue
20 requirement it developed?

21 A. No. In addition to its electric operations in Missouri, Empire also has water,
22 telecommunications and gas operation in Missouri and electric operation outside of Missouri;

1 therefore, the Staff only allocated that portion of Empire's total payroll costs to its Missouri
2 electric operations that are attributable to those operations.

3 Q. How did the Staff determine what portion of Empire's total payroll costs to
4 allocate to its Missouri electric operations?

5 A. The electric O&M expense allocation factor was derived from data provided in
6 response to Staff Data Request No. 291. Empire was requested to identify the amounts of
7 O&M costs charged to expense, construction and retirement for the electric, water and non-
8 utility functions for the years 2001 through 2005.

9 Q. Why has the Staff used a five-year average to develop its electric O&M
10 expense factor for Empire's Missouri electric operations?

11 A. The Staff performed a five-year historical analysis of electric O&M expense
12 factors to determine the reasonableness of the test year factor. The historical analysis
13 indicated a year-to-year variance with no consistently increasing or decreasing trend. Based
14 upon the Staff's analysis, a five-year average of electric O&M expense factors is most
15 representative of a normal ongoing level. The Staff's electric O&M expense factor is 72.56%.
16 The remaining 27.44% represents charges to construction, retirements, water operations and
17 non-utility functions combined.

18 Q. How did the Staff determine the portion of annualized total Company payroll
19 to charge to electric O&M expense?

20 A. The Staff multiplied total annualized payroll by the Staff's five-year average
21 electric O&M expense factor to derive total annualized electric payroll expense. Total
22 annualized payroll was then distributed to expense functions based upon the actual
23 distribution of test year payroll. Staff includes all payroll, including non-regulated payroll, in

1 its payroll annualization. Staff's O&M percentage eliminates the non-regulated portion from
2 each aspect of Staff's payroll annualization.

3 Q. Has the Staff applied the electric O&M expense factor to other payroll related
4 adjustments?

5 A. Yes. The Staff also applied the electric O&M expense factor to other payroll-
6 related adjustments such as 401(k), health care costs and other employee benefits, which
7 naturally follow payroll expense.

8 Q. Which Income Statement adjustments reflect the Staff's annualization and
9 normalization of payroll?

10 A. The Staff's payroll adjustments are S-6.3, S-7.2, S-8.2, S-9.2, S-10.2, S-12.4,
11 S-13.4, S-14.4, S-15.4, S-16.4, S-17.1, S-19.1, S-20.1, S-21.1, S-22.1, S-23.1, S-24.1, S-25.1,
12 S-26.1, S-27.1, S-28.1, S-29.1, S-30.2, S-32.1, S-33.1, S-34.2, S-35.1, S-37.1, S-39.2, S-40.2,
13 S-41.2, S-42.1, S-31.1, S-45.1, S-46.1, S-47.4, S-48.2, S-49.3, S-50.1, S-51.1, S-52.1, S-53.1,
14 S-54.1, S-55.1, S-56.2, S-58.2, S-59.1, S-60.2, S-61.2, S-62.1, S-63.1, S-64.1, S-65.1, S-66.1,
15 S-67.1, S-68.1, S-69.2, S-71.1, S-72.1, S-73.2, S-76.1, S-77.2, S-78.1, S-79.2, S-80.3, S-82.2,
16 S-85.6, S-89.3 and S-91.2.

17 **INCENTIVE COMPENSATION**

18 Q. Does Empire have employee incentive compensation plans?

19 A. Yes. Empire has three incentive compensation plans. There is an incentive
20 compensation plan for the officers of the Company called the management incentive
21 compensation plan (MIP), a discretionary compensation incentive award for salaried non-
22 officer employees, and a program that offers certain employees lump-sum payments in the
23 nature of bonuses called "Lightning Bolts."

1 Q. Please give a brief description of the Company's MIP.

2 A. The MIP is available to the Company's senior officers: President and Vice
3 Presidents. An MIP award is based on recommendations from an executive compensation
4 study prepared by HayGroup, a consulting company hired by Empire. The MIP considers
5 three main categories of compensation are reviewed in determining a MIP award: base salary,
6 cash incentives and long-term stock incentives.

7 In early 2006, MIP awards were paid to senior officers for the achievement of goals
8 during the calendar year 2005. Each senior officer had a list of goals pertaining to areas such
9 as expense control, customer service, regulatory performance and financial performance.
10 Each of these goals were given a specific performance measure and a weighting, thus
11 assigning a target cash payout. The amount of the award determination was based upon
12 attainment of a specific performance level by that senior officer:

- 13 1. Threshold (50% of target payout),
- 14 2. Target (100% target payout), and
- 15 3. Maximum (200% of target payout).

16 If the results for a specific goal were below the threshold, the senior officer did not receive an
17 MIP award related to that specific goal. If the results were at or above the level set for the
18 maximum goal the senior officer received double the target MIP award for that specific goal.

19 The MIP long-term stock incentive is made up of stock options and performance
20 shares. Stock options are considered part of the senior officer's total compensation and are
21 granted each year to the officers of the Company. The senior officers do not have any extra
22 goals to meet in order to be granted these stock options. The senior officer can exercise the

1 options after a three-year vesting period if the stock price is higher than at the time of the
2 grant and the senior officer is still employed by the Company.

3 Annually, there is a three-year comparison of total shareholder return between Empire
4 and the companies in a peer group utilized in the HayGoup study. The total number of
5 performance shares to be awarded is based on this comparison.

6 Q. Please explain the Staff's treatment of the base salary and cash incentive
7 portion of the MIP.

8 A. The Staff views the base salary considered in MIP to be the same as the base
9 salary of other employees and has included the entire amount in its annualization of payroll.
10 The Staff has applied the same criteria accepted by the Commission for incentive
11 compensation plans for both management and salaried employees. The Staff performed an
12 analysis of the cash incentives issued for the MIP in early 2006. These cash payments were
13 for the achievement of goals during the test year 2005. The Staff eliminated from recovery
14 awards related to attainment of earnings goals. In the Staff's view, since financial goals
15 primarily benefit shareholders, shareholders should bear the cost of these incentives. There is
16 no direct correlation between increased earnings and customer benefits. The Commission has
17 historically not allowed incentive payments for goals related to the financial performance
18 because these goals primarily benefit the shareholder. In its Report And Order in
19 Case No. GR-96-285, Missouri Gas Energy (MGE), 5 Mo.P.S.C.3d 437, 458 (1997), the
20 Commission stated:

21 ...the costs of MGE's incentive compensation program should not be
22 included in MGE's revenue requirement because the incentive
23 compensation program is driven at least primarily, if not solely, by the
24 goal of shareholder wealth maximization, and it is not significantly
25 driven by the interests of ratepayers.

1 The Staff also eliminated payment for goals related to non-regulated activities. The
2 criteria utilized by the Commission and applied by the Staff requires that incentive
3 compensation included in cost of service, be the result of employees performing beyond basic
4 job requirements and providing benefits to Empire ratepayers. In the Report And Order in
5 Case Nos. EC-87-114 and EC-87-115, Union Electric Company, 29 Mo.P.S.C.(N.S.) 313, 325
6 (1987), the Commission stated:

7 ...At a minimum, an acceptable management performance plan should
8 contain goals that improve existing performance, and the benefits of the
9 plan should be ascertainable and reasonably related to the plan...

10 The Company uses "at budget" and "on schedule" as target levels and commences
11 payouts of 50% of the target level for outcomes that are over budget and past the scheduled
12 completion date. The Staff eliminated the cash incentives paid out relating to goals in which
13 the results were over budget or past the scheduled completion date. The Staff believes that by
14 using these measurements for payout thresholds, the employees are allowed to perform below
15 an appropriate level of expectation and still receive an award. The Staff believes that at a
16 minimum, goals should have a threshold for payouts of "at budget" or "on schedule."

17 Q. What is the range of amounts paid out to the executives for MIP?

18 A. ** _____ **

19 Q. How many Empire executives received MIP awards for 2005?

20 A. ** _____ **

21 Q. What was the total cost to Empire for the base salary and cash incentive
22 portions of the MIP awards for 2005?

23 A. The total cost to Empire for the base salary and cash incentive portions of the
24 MIP awards in 2005 was ** _____ **

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1 Q. Were any Empire executives eligible for a MIP award for 2005 that did not
2 receive one?

3 A. **

4 **

5 Q. How are the amounts of MIP awards determined?

6 A. **

7 **

8 Q. How does the Staff treat the long-term stock incentive portion of the MIP?

9 A. The Staff eliminated all expenses for stock options during the test year in
10 adjustment S-79.4. These options are granted to the officers with no increase in duties or
11 goals and no measurement to determine whether any specific duties or goals that have been
12 met. These options also accumulate dividend equivalents during the three-year vesting
13 period. The dividend equivalents are intended to keep the executives focused on dividend
14 maximization. The Staff views dividend equivalents as focused on stockholder benefits with
15 no direct connection to improvement in operating performance or quality of service to the
16 ratepayer. Therefore, the Staff believes that the stockholders should bear these costs.

17 The Staff has not included any costs for the performance shares because the goal that
18 triggers the awarding of the shares is total shareholder return. The Company's total
19 shareholder return is compared to that of a peer group, chosen by the HayGroup, from a list of
20 utility companies of comparative size and financial criteria. The companies in the peer group
21 do not do business in the state of Missouri. Since the triggering mechanism is total
22 shareholder return, the Staff believes that the cost of this benefit should be borne by the
23 shareholders. By using the performance of a peer group to determine an incentive award, the

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1 Company has established criteria that are based on the financial performance of employees
2 and factors beyond Empire's control. There is no direct correlation between the financial
3 performance of the peer group of utilities and benefits to Empire's ratepayers.

4 Q. What are Empire's program for discretionary compensation incentive awards
5 for salaried non-officer employees?

6 A. It is a discretionary award pool that Empire uses to reward salaried employees
7 who have met all items on a specified list of objectives.

8 Q. How is the Staff treating the Company's discretionary compensation award
9 pool?

10 A. The Staff is allowing a portion of this program. In the Company's response to
11 Staff Data Request No. 268, the Company provided a sample of employees who received a
12 discretionary compensation incentive award for the test year and a description of the criteria
13 under which the awards were granted. The Staff reviewed the goals for each individual in the
14 sample. The Staff discovered that in certain instances employees were receiving awards for
15 objectives met that were part of the employees' normal job duties, and some employees were
16 receiving awards for their active involvement with certain charitable contribution campaigns,
17 such as the United Way. Based on the sample provided in response to Staff Data Request
18 No. 268, the Staff calculated a percentage of awards in which the goals were related to normal
19 job duties, involvement in charitable activities and non-cost of service activities, such as
20 meeting with area legislators. The Staff then applied that percentage to the total discretionary
21 pool awarded to employees. The Staff disallowed the amount resulting from this calculation
22 from the cost of service as being unnecessary for the provision of safe and adequate service at

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1 just and reasonable rates. There was no direct correlation between these incentive awards and
2 benefits to Empire ratepayers.

3 Q. What is the range of the awards paid out to the employees for the discretionary
4 award pool for 2005?

5 A. The amounts paid out by person range from ** _____ ** for
6 the discretionary award pool.

7 Q. How are the amounts of the awards determined?

8 A. ** _____
9 _____ **

10 Q. What is the total amount awarded to employees over the last few years for the
11 discretionary award pool?

12 A. Employees have been awarded the following amounts: 2003-\$339,132; 2004-
13 \$358,385; and 2005-\$412,445.

14 Q. How much of the discretionary award pool is the Staff disallowing?

15 A. For this case, the Staff is disallowing ** _____ ** of the discretionary award
16 pool.

17 Q. What is Empire's Lightning Bolts incentive compensation program?

18 A. It is a discretionary award program offered to Empire's non-union salaried
19 employees. Under this program individuals who have delivered results that are beyond those
20 normally associated with their position may receive cash awards.

21 Q. How has the Staff treated "Lightning Bolts" awards made in the test year?

22 A. The Staff recommends disallowance of these awards, as they do not meet
23 criteria accepted by the Commission for incentive compensation. Reasons for awarding

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1 "Lightning Bolts" listed in the Company response to Staff Data Request No. 240 include
2 working on the United Way Campaign, working on the Aquila United, Inc. gas property
3 acquisition and performing normal responsibilities. There are no set criteria established or
4 attached to the earning of the "Lightning Bolts" awards. Employees cannot ascertain the level
5 of performance that must be achieved for such an award. These payments are made solely at
6 the discretion of the Company's management.

7 Q. What is the range of amounts paid out to the employees for the "Lightning
8 Bolt" awards?

9 A. The amounts paid out by person range from ** _____ ** for
10 the "Lightning Bolt" awards.

11 Q. What is the total amount awarded to employees over the last few years for the
12 "Lightning Bolt" awards?

13 A. Employees have been awarded the following amounts: ** _____
14 _____ **.

15 **PAYROLL TAXES**

16 Q. Please explain adjustment S-95.2.

17 A. Adjustment S-95.2 annualizes Federal Unemployment Tax Act (FUTA)
18 expense by multiplying that portion of each employee's salary at or under the current \$7,000
19 FUTA limit by the current 2006 rate of .8%. The electric O&M expense factor of 72.56%
20 was applied to the total annualized FUTA amount to derive the electric O&M expense
21 portion. This amount was compared to the test year level to determine the FUTA expense
22 adjustment.

23 Q. Please explain adjustment S-95.3.

1 A. Adjustment S-95.3 annualizes State Unemployment Tax ACT (SUTA) expense
2 by multiplying the portion of each employee's salary at or under the respective State's SUTA
3 limit by the respective State's 2006 unemployment tax rate. The dollar limits are: Missouri -
4 \$11,000, Kansas - \$8,000, Oklahoma - \$13,500 and Arkansas - \$10,000. The 2006 rates are:
5 Missouri - 0.78%, Kansas - 0.11%, Oklahoma - 0.20% and Arkansas - .90%. The electric
6 O&M expense factor of 72.56% was applied to the total annualized SUTA amount to derive
7 the electric O&M expense portion. This amount was compared to the test year level to
8 determine the SUTA expense adjustment.

9 Q. Please explain adjustment S-95.1.

10 A. Adjustment S-95.1 represents the annualization of the Federal Insurance
11 Contributions Act (FICA) tax.

12 Q. Please explain how the Staff annualized the FICA tax.

13 A. FICA (Social Security) is comprised of Old Age, Survivors and Disability
14 Insurance (OASDI) taxes and Medicare taxes. The OASDI tax rate of 6.20% is limited in
15 calendar year 2006 to the first \$94,200 of gross income per employee. The OASDI tax may
16 also be reduced by the employee's election to set aside a portion of his/her gross salary/wages
17 for healthcare, life insurance, medical expenses and/or dependent care through Empire's
18 Employee Flexible Benefit Plan. The reduction of OASDI tax related to an employee's
19 election to participate in the Employee Flexible Benefit Plan also reduces the applicable
20 OASDI tax. Empire provided the Employee Flex Benefit Plan elections for 2005, updated
21 through March 31, 2006, in response to Staff Data Request No. 60. The Medicare tax of
22 1.45% applies to the total gross income with no exclusions. The appropriate OASDI and
23 Medicare tax rates were applied to the tax base portion of annualized wages/salaries for each

1 individual employee. The Staff applied the OASDI and Medicare tax rates to fringe benefits,
2 overtime dollars, incentive compensation and miscellaneous items up to OASDI limitations to
3 determine the annualized total Company FICA taxes. The electric O&M expense factor of
4 72.56% was applied to the total annualized FICA amount to derive the electric O&M expense
5 portion. This amount was compared to the test year level to determine the FICA tax expense
6 adjustment.

7 **PAYROLL RELATED BENEFITS**

8 Q. Please explain adjustment S-85.10.

9 A. Adjustment S-85.10 reflects the increase in expenses for Empire's Employee
10 401(k) Retirement Plan based upon the employees' current election. Under the 401(k) Plan,
11 employees have the option of deferring, for receipt in the future, a portion of their salaries or
12 wages. The Company matches 50% of the employee's deferral, up to a maximum of 6% of
13 the employees' salaries/wages. Empire provided the employee 401(k) deferral election
14 percentages for 2005 updated through March 31, 2006 in response to Staff Data Request
15 No. 58. These amounts were applied to the annualized wage/salary levels to determine
16 Empire's annualized 401(k) expense. The total Company expense factor was then applied to
17 the total Company annualized 401(k) employer cost to determine the electric O&M expense
18 portion. This amount was compared to the test year level to determine the adjustment.

19 Q. Please explain adjustment S-85.7.

20 A. Adjustment S-85.7 annualizes the health care expense for Empire employees.
21 The Staff performed an analysis of the health care costs included in account 926 from the
22 general ledger, based on Empire's response to Staff Data Request No. 28. The Staff's
23 analysis shows that health care expenses are currently declining at Empire. The Staff

1 annualized the expense of employee health care plans in effect through the update period
2 ending March 31, 2006. This amount was compared to the test year level to determine the
3 adjustment.

4 Q. Why are healthcare costs declining?

5 A. During a meeting with the Company on April 26, 2006, Empire disclosed that
6 in January 2006 it had entered into a new healthcare provider contract in January 2006 with
7 lower rates that are locked in for a five-year term. Also, Empire has implemented a new
8 wellness program in April 2005, which was another asserted reason for the decline in
9 healthcare costs.

10 Q. Please explain adjustment S-85.8.

11 A. Adjustment S-85.8 annualizes the life insurance expense for Empire
12 employees. The Staff performed an analysis of the life insurance costs included in account
13 926 from the general ledger, based on Empire's response to Staff Data Request No. 28. The
14 Staff's analysis shows that life insurance expenses are currently declining at Empire. The
15 Staff annualized the expense of employee health care plans in effect through the update period
16 ending March 31, 2006. This amount was compared to the test year level to determine the
17 adjustment.

18 **STATE LINE 1 AND ENERGY CENTER 1 AND 2 MAINTENANCE EXPENSES**

19 Q. Please explain adjustment S-34.3.

20 A. The Staff made adjustment S-34.3 to amortize costs associated with the
21 Siemens-Westinghouse maintenance contracts for the State Line 1 and Energy Center 1 and 2
22 combustion turbines, which went into effect on June 29, 2001, and also the costs associated

1 with the maintenance to bring the units into compliance with the specifications of the
2 maintenance contracts.

3 State Line Unit 1 went into service during 1995 and the Energy Center Units were
4 brought on-line earlier, in 1978 and 1981. Because of the age and the condition of these
5 plants, maintenance was required to bring the units up to certain specifications before
6 Siemens would enter into a contract to provide ongoing maintenance. Adjustment S-34.3
7 continues the annualization of these up front costs over the seven-year length of the
8 maintenance contracts on the units, as established in the previous rate case.

9 Adjustment S-34.3 reflects the normalization of the cost associated with the contract
10 for maintenance on the State Line Unit 1 and Energy Center Units 1 and 21. Staff witness
11 Kofi Boateng addresses ongoing maintenance costs of these units in his direct testimony.

12 **DEPRECIATION EXPENSE**

13 Q. Please explain Accounting Schedule 5 and the associated adjustments to
14 depreciation expense.

15 A. Accounting Schedule 5, Depreciation Expense, lists in "Column C" the
16 adjusted Missouri jurisdictional plant-in-service balances from Accounting Schedule 3,
17 "Column F." "Column C" lists the Staff's depreciation rates used in this proceeding. The
18 rates in "Column C" are then applied to the adjusted Missouri jurisdictional plant balances in
19 "Column B" to determine the annualized level of depreciation expense, an Empire Missouri
20 electric operations only basis, that appears in "Column D." The total depreciation expense,
21 less the amount recorded in the test year, is the basis for Adjustment No. S-92.1, which
22 appears on Accounting Schedule 10, Adjustments to Income Statement.

23 Q. What depreciation rates is the Staff proposing to use in this case?

1 A. The Staff is using the same depreciation rates ordered by the Commission in
2 Empire's last rate proceeding, Case No. ER-2004-0570.

3 Q. Please explain Income Statement Adjustment Nos. S-93.1 and S-93.2.

4 A. Adjustment Nos. S-93.1 and S-93.2 remove annualized depreciation expense
5 associated with Accounts 315.200, Accessory Electric Equipment (Riverton), and 342.300
6 Fuel Holders, Producers, & Accessory (Energy Center-CT). These account numbers have
7 plant-in-service balances that have been fully depreciated. Therefore, these adjustments are
8 necessary so that these expenses are not recovered twice.

9 **AMORTIZATION EXPENSE**

10 Q. Please explain Adjustment No. S-94.1.

11 A. Adjustment No. S-94.1 increases expense to reflect the annualized
12 amortization expense associated with Account 404.000, Amortization-Limited Term Electric
13 Plant.

14 Q. Please explain adjustment S-94.2.

15 A. In 2001, 2002, 2003 and 2004, Empire issued 2,012,500 shares of common
16 stock, 2,500,000 shares of common stock, 2,000,000 shares of common stock and 300,000
17 shares of common stock, respectively. In doing so, the Company incurred costs totaling
18 \$6,818,414. It is the Staff's position that these costs be recovered through rates as an above-
19 the-line adjustment to operating expenses. The costs need to be normalized over a five-year
20 period for purposes of this proceeding. As such, I am sponsoring Adjustment No. S-94.2 to
21 reflect this amortization.

22 Q. Please explain adjustment S-94.3.

1 A. The Staff made adjustment S-94.3 to reflect the amortization of cost associated
2 with the move of the step-up transformer at Asbury. During a past Asbury outage, the step-up
3 transformer was inspected, and the Company determined it needed to be replaced. However,
4 there was a delay in delivery of the new transformer so the Company moved the transformer
5 for safety reasons. The Staff, therefore, amortized the costs associated with moving the
6 transformer over five years.

7 Q. Please explain adjustment S-94.4.

8 A. The Staff made adjustment S-94.4 to reflect the amortization of actual cost
9 incurred associated with the Customer Programs Collaborative in accordance with the
10 Stipulation And Agreement reached in Case No. EO-2005-0263 and the new Demand Side
11 Management and affordability programs in accordance with the Stipulation And Agreement in
12 Case No. ER-2004-0570.

13 **INCOME TAXES**

14 Q. Please explain adjustment S-96.1.

15 A. Adjustment S-96.1 adjusts current income taxes to a level consistent with the
16 Staff's calculation of Net Operating Income Before Taxes (NOIBT).

17 Q. Please explain each component of the Company's total income tax liability.

18 A. There are four components to the total income tax liability. These four
19 components include: 1) current income tax, 2) amortization of deferred investment tax credit
20 (ITC), 3) deferred income tax, and 4) the amortization of deferred income tax. These
21 components are summarized in the income tax calculation on Accounting Schedule 11.

22 Q. Please describe the current income tax component.

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1 A. The Staff calculated the current income tax component shown on Accounting
2 Schedule 11 by taking the NOIBT amount from Accounting Schedule 9, Income Statement
3 and adjusting it by the additions to and deductions from NOIBT that appear on Accounting
4 Schedule 11. The Staff then multiplied this result by the appropriate federal and state income
5 tax rates to arrive at the adjusted expense level. This calculation is based upon the fact that
6 federal income taxes are 50% deductible for state income tax purposes and that state income
7 taxes are fully deductible for federal income tax purposes. The calculation in this case is
8 based on the use of a 35% federal income tax rate and a 6.25% state income tax rate. This
9 results in an effective overall tax rate of 38.39%

10 Q. How did the Staff calculate adjustment S-96.1?

11 A. Adjustment S-96.1 reflects the difference between the annualized current
12 income tax expense, described above, and the Company's test year level of current income
13 taxes. The annualized level of current income tax expense is shown on Accounting Schedule
14 11, line 39.

15 Q. Please describe the amortization of deferred ITC component.

16 A. The amortization of deferred ITC component represents the recovery by the
17 ratepayer of a portion of previously deferred ITC. The amount is based on the level of
18 deferred ITC amortization reflected on the Company's books during the 12 months ended
19 December 31, 2005, which represents the test year.

20 Q. Please describe the deferred income tax component.

21 A. The deferred income tax component reflects the tax expense associated with
22 specific timing differences recognized in the determination of current income tax according to
23 the Internal Revenue Service Code (Code), but deferred (normalized) to a future period for

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1 ratemaking purposes. The largest timing difference included in deferred income tax is the
2 difference between the tax deduction for depreciation, under accelerated methods prescribed
3 by the Code, used in calculating current income tax, and the corresponding tax deduction for
4 depreciation under the straight line method, used in the ratemaking process. This timing
5 difference must be deferred (normalized) according to the Code. The deferred income tax
6 amount is calculated by multiplying those tax timing differences that the Staff has normalized
7 by the overall effective tax rate of 38.39% as previously discussed. A description of the tax
8 timing differences, including those to be normalized, will be provided later in my testimony.

9 Q. Please explain the tax concept of "normalization."

10 A. Under the Code, the Company recognizes certain items in the calculation of
11 current income tax at different times than when the items are recognized for book purposes.
12 Items for which this tax treatment applies are called "tax timing" differences. Normalization
13 treatment eliminates these differences for ratemaking purposes so that income tax expense is
14 based solely on the book income impact of these timing differences. As an example, the
15 excess of tax depreciation over straight-line tax depreciation is deducted from operating
16 income and results in lower current taxable income and current income tax expense.
17 However, the reduction in current income tax for this timing difference is offset by a
18 corresponding increase in deferred income tax. The net result on total income tax expense is
19 zero.

20 Q. Please explain the tax concept of "flow-through."

21 A. The term flow-through refers to the tax treatment that equates the amount
22 provided by the ratepayer for income tax expense with the amount paid to the taxing

1 authority. Under flow-through, no deferred tax is created to offset the impact of the timing
2 difference on current income tax expense.

3 Q. Please describe the amortization of the deferred income tax component.

4 A. The amortization of the deferred income tax component represents the amount
5 of excess deferred income taxes flowed back to the ratepayers. These excess deferred income
6 taxes result from the Tax Reform Act of 1986. Prior to 1986, income taxes were deferred at a
7 rate of 46%. After 1986, they were deferred at a 35% rate. The excess deferrals, resulting
8 from the 11% higher rate, must be amortized and flowed back to the ratepayers. The
9 amortization of the deferred income tax component in this case was determined from data
10 provided by the Company in various workpapers. The amount of the amortization is included
11 in the Staff's calculation of deferred income tax, which appears on Line 108 of Accounting
12 Schedule 9, Income Statement.

13 Q. Please describe adjustment S-97.1.

14 A. Adjustment S-97.1 represents the amount needed to adjust total test year
15 booked deferred income taxes to the adjusted level of deferred income taxes calculated by the
16 Staff.

17 Q. How are tax timing differences presented in the Staff's case?

18 A. Tax timing differences are represented on Accounting Schedule 11, Income
19 Tax, as additions to and as deductions from NOIBT.

20 Q. Please identify the additions used to arrive at net taxable income in this case.

21 A. Annualized book depreciation is added back to net income before taxes
22 because the deduction for tax depreciation in determining income taxes is different than for
23 book depreciation. It is necessary to add back this item to avoid deducting depreciation

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1 amounts twice for tax purposes. Operations and maintenance depreciation, non-deductible
2 expense and Contribution in Aid of Construction (CIAC) are also added back to NOIBT.

3 Q. Please list the deductions used to arrive at net taxable income.

4 A. The deductions are: (1) interest expense, (2) tax straight-line depreciation and
5 (3) excess tax depreciation.

6 Q. Please explain the deduction for interest expense and how it was calculated.

7 A. Interest expense is calculated by multiplying the jurisdictional rate base by the
8 Staff's weighted cost of debt (3.65%), which is sponsored by Staff witness David F. Murray
9 of the Financial Analysis Department.

10 This methodology assures that the amount of interest expense used in the calculation
11 of income tax expense, for ratemaking purposes, equals the interest expense the ratepayer is
12 required to provide the Company in rates. Since the revenue requirement recommended by
13 the Staff is based on a rate of return computation, the interest synchronization method allows
14 an interest deduction consistent with the rate of return computation that is applied to rate base.
15 Interest synchronization has been consistently used by the Staff and adopted by the
16 Commission in past orders.

17 Q. Please identify the source of the amount of the deduction for tax
18 straight-line depreciation.

19 A. The amount of this item was determined by using historical information to
20 develop a ratio of the tax basis of depreciable plant to Empire's book basis of depreciable
21 property as of December 31, 2005. This ratio was applied to the annualized book depreciation
22 that was included in the Staff's revenue requirement to determine the Missouri jurisdictional
23 straight-line tax depreciation amount used in the calculation of income tax expense.

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1 Q. Please describe the deduction for excess tax depreciation.

2 A. The Staff determined the excess tax depreciation amount by subtracting the
3 jurisdictional amount for straight-line tax depreciation, described above, from total tax
4 depreciation. The amount of excess tax depreciation is subject to normalization restrictions
5 under the Code that do not allow flow-through treatment of this item for regulatory purposes.
6 Utility companies like Empire benefit from this restriction because the associated deferred
7 taxes provide enhanced cash flow to their operations. The deferred taxes are accumulated and
8 used as an offset to rate base.

9 Q. Why does a depreciable basis difference exist between the depreciable book
10 basis and tax basis?

11 A. A difference exists between the depreciable book basis and tax basis because
12 the Code has allowed expenditures, which are capitalized for book purposes, to be deducted in
13 the year incurred for tax purposes. As a result, the tax basis is typically lower than the basis
14 used to calculate book depreciation.

15 Q. In reference to the items discussed above, would you please identify the items
16 that the Staff is proposing to normalize in the income tax calculation?

17 A. The Staff is proposing to normalize excess tax depreciation and CIAC. Since
18 the Staff has recognized these timing differences in its calculation of current income tax, it is
19 necessary to provide corresponding deferred income tax treatment for these items. The Staff
20 calculated the deferred income tax component by multiplying these timing differences by the
21 effective tax rate of 38.39%.

22 Q. Which of the items is the Staff proposing to flow-through in its income tax
23 calculation?

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1 A. The Staff is proposing to flow-through straight-line tax depreciation and
2 interest expense.

3 Q. Are there any specific tax-related items that you are sponsoring on Accounting
4 Schedule 2, Rate Base?

5 A. Yes. I am sponsoring the line item for deferred income taxes that appears on
6 Accounting Schedule 2, Rate Base, as a subtraction from rate base.

7 Q. Please explain the subtraction of deferred income taxes from rate base.

8 A. The balance of deferred income taxes included on Accounting Schedule 2 is
9 composed of the accumulated deferred income tax balances related to CIAC, software
10 development costs, loss on required debt, pensions and interest capitalized. The balances of
11 deferred taxes reflect the Missouri jurisdictional balances as of December 31, 2005, updated
12 through March 31, 2006.

13 Q. With reference to the tax timing differences that were reflected (excess tax
14 depreciation and CIAC), what justification exists for the inclusion in the rate base of deferred
15 income tax balances related to items that were not specifically normalized in the past?

16 A. As long as it is intended that a tax timing difference be normalized, one should
17 be indifferent to its inclusion for total tax expense. This is because a tax timing difference can
18 be normalized in one of two ways: 1) the item can be used to determine current taxable
19 income and a deferred income tax expense explicitly calculated on that tax timing difference,
20 or 2) the item can be excluded from the tax calculation. Either way, total income tax is
21 unaffected. Normalization represents a shift between the level of the current and deferred
22 components of total income tax expense.

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1 It is the Staff's opinion that these deferred tax balances are legitimate inclusions for
2 the determination of rate base, since the related tax timing differences have been effectively
3 normalized through exclusion from the tax calculation in the past.

4 Q. How were the amounts of the deferred tax balances determined?

5 A. The deferred tax balance associated with losses on reacquired debt, tax interest
6 capitalized, CIAC and software costs reflect the Missouri jurisdictional balances accumulated
7 through March 31, 2006. The prepaid pension asset balance, included in rate base, was
8 multiplied by the effective tax rate to determine the deferred tax balance associated with
9 pensions. This balance reflects the deferred income tax associated with the normalization of
10 the tax timing difference that is represented by the prepaid pension asset recognized by the
11 Staff.

12 Q. Does this conclude your direct testimony?

13 A. Yes, it does.

SUMMARY OF RATE CASE TESTIMONY FILED

Amanda C. McMellen

<u>COMPANY</u>	<u>CASE NO.</u>	<u>ISSUES</u>
Osage Water Company	SR-2000-556	Plant in Service Depreciation Reserve Depreciation Expense Operation & Maintenance Expense
	WR-2000-557	Plant in Service Depreciation Reserve Depreciation Expense Operation & Maintenance Expense
Empire District Electric Company	ER-2001-299	Plant in Service Depreciation Reserve Depreciation Expense Cash Working Capital Other Working Capital Rate Case Expense PSC Assessment Advertising Dues, Donations & Contributions
UtiliCorp United, Inc./ d/b/a Missouri Public Service	ER-2001-672	Insurance Injuries and Damages Property Taxes Lobbying Outside Services Maintenance SJLP Related Expenses
BPS Telephone Company	TC-2002-1076	Accounting Schedules Separation Factors Plant in Service Depreciation Reserve Revenues Payroll Payroll Related Benefits Other Expenses

SUMMARY OF RATE CASE TESTIMONY FILED

Amanda C. McMellen

<u>COMPANY</u>	<u>CASE NO.</u>	<u>ISSUES</u>
Aquila, Inc. d/b/a Aquila Networks-MPS & Aquila Networks-L&P	ER-2004-0034	Revenue Annualizations Uncollectibles
Fidelity Telephone Company	IR-2004-0272	Revenue Revenue Related Expenses
Aquila, Inc. d/b/a Aquila Networks-MPS & Aquila Networks-L&P	ER-2005-0436	Revenue Annualizations Uncollectibles