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Case No.:

Cost of Service Study

Busch/Direct

Public Counsel

GR-2001-292

**FILED<sup>2</sup>**

APR 26 2001

Missouri Public  
Service Commission

## **DIRECT TESTIMONY**

**OF**

**JAMES A. BUSCH**

Submitted on Behalf of the Office of the Public Counsel

**Missouri Gas Energy**

**Case No. GR-2001-292**

April 26, 2001

**BEFORE THE PUBLIC SERVICE COMMISSION  
OF THE STATE OF MISSOURI**

In the matter of tariff revisions of Missouri Gas )  
Energy, a division of Southern Union Company, )  
designed to increase rates for natural gas service )  
to customers in the Missouri service area of the )  
company. )

Case No. GR-2001-292

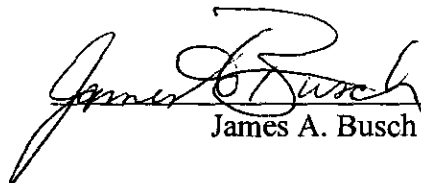
**AFFIDAVIT OF JAMES A. BUSCH**

STATE OF MISSOURI     )  
                                  )  
COUNTY OF COLE     )

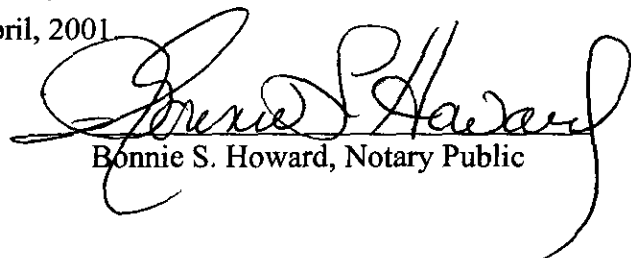
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James A. Busch, of lawful age and being first duly sworn, deposes and states:

1. My name is James A. Busch. I am the Public Utility Economist for the Office of the Public Counsel.
2. Attached hereto and made a part hereof for all purposes is my direct testimony consisting of pages 1 through 11 and Schedules JAB-RD1 and JAB-RD2 .
3. I hereby swear and affirm that my statements contained in the attached testimony are true and correct to the best of my knowledge and belief.

  
James A. Busch

Subscribed and sworn to me this 26th day of April, 2001

  
Bonnie S. Howard, Notary Public

My Commission expires May 3, 2001.

**DIRECT TESTIMONY**

**OF**

**JAMES A. BUSCH**

**CASE NO. GR-2001-292**

**MISSOURI GAS ENERGY**

Q. Please state your name and business address.

A. My name is James A. Busch and my business address is P. O. Box 7800, Jefferson City, MO 65102.

Q. Are you the same James A. Busch who filed testimony previously in Case No. GR-2001-292?

A. Yes I am.

Q. What is the purpose of your testimony in the rate design portion of Case No. GR-2001-292?

A. The purpose of my testimony is to explain the allocators Public Counsel utilized to allocate services, meters, and regulators, and present Public Counsel's cost of service study (COS). Public Counsel witness Hong Hu will provide the mains allocator and provide Public Counsel's rate design testimony.

**CLASS COST OF SERVICE STUDY**

Q. What is the primary purpose of a cost of service study?

A. The primary purpose of a COS study is to provide an estimate of the cost of providing service to each of the customer classes, and is to be used as a guide for

1        setting rates to the extent allowed by other rate design objectives of the  
2        Commission.

3        Q. What are the primary steps in a COS study?

4        A. There are three primary steps in performing a class cost of service study. These  
5        steps include the functionalization, classification, and allocation of costs.  
6        Functionalization of costs means categorizing accounts according to the type of  
7        function with which an account is associated. Accounts are categorized as being  
8        related to Production, Transmission, Distribution, Customer Accounts,  
9        Administrative and General, etc., depending on the natural gas local distribution  
10       company (LDC) functions that they are a part.

11  
12       Once costs have been functionalized, they are classified as being customer  
13       (related to the number of customers), demand (related to the portion of peak  
14       usage), or "other" costs, depending on the function with which they are  
15       associated. For example, customer records and collection expense, meter plant,  
16       and meter reading expense are considered customer-related, since company  
17       expenditures in these areas are related to the number of customers that it serves.  
18       These expenses, although dependent to some extent on a customer's size, will be  
19       incurred for each customer whether or not the customer uses any natural gas so it  
20       would not be reasonable to classify them as being commodity-related.

21  
22       Allocation factors are then developed to distribute a reasonable share of  
23       jurisdictional costs to each customer class. Allocation factors are based on ratios

1 that reflect the proportion of total units (total number of customers, total annual  
2 throughput, etc.) attributable to a certain customer class. Applying these ratios to  
3 the appropriate cost categories produces an estimated cost for which each class is  
4 responsible.

5 Q. Which customer classes have you used?

6 A. I have used the following customer rate classes: Residential, Small General  
7 Service (SGS), Large General Service (LGS), Large Volume (LV), and  
8 Unmetered Gas Lights (UMGL). These are MGE's current rate classes.

9 Q. On what data is your class COS study based?

10 A. I utilized the Missouri Public Service Commission Staff (Staff) Accounting  
11 Schedules that Staff filed in its non-rate design testimony for the source of most  
12 of the financial data that I utilized in my COS study. I also used data received  
13 from MGE in response to Public Counsel Data Requests. My use of this data is  
14 not an endorsement of either Staff's or MGE's methods. I used this information  
15 because it was readily available and contains the level of detail necessary to  
16 perform a COS study.

### 17 METERS, REGULATORS, AND SERVICES

18 Q. What is a meter?

19 A. A meter is a device designed to provide accurate measurement of customer  
20 consumption of natural gas. The natural gas industry depends primarily on two  
21 classes of meters, positive displacement meters and orifice meters, to measure the  
22 volumes of gas delivered. Typically, at a single family dwelling where the  
23 volumes are small and at low pressure, positive displacement diaphragm meters

1 are used. Rotary, turbine, and large size diaphragm positive displacement meters  
2 are used to measure the larger volumes delivered to many industrial and  
3 commercial customers. At the city gate, and at other locations where large  
4 volumes of high-pressure natural gas must be metered, the industry uses the  
5 orifice meter, sometimes in conjunction with a diaphragm or rotary meter. The  
6 proper size of meters being installed to a customer is determined primarily on the  
7 system pressure, the customer's maximum expected load, load profile, and growth  
8 possibilities.

9 Q. What is a regulator?

10 A. A regulator is a device used to control the pressures in a natural gas distribution  
11 system. Generally, service regulators are installed ahead of the gas meter in the  
12 meter loop piping. They are used in all service lines to residential and small-  
13 volume commercial and industrial customers that connect to medium and high-  
14 pressure distribution systems. If delivery pressures are greater than 60 psig, then  
15 either a pressure-relief device or two regulators in series must be used.  
16 Regulators for industrial services range from slightly larger versions of those used  
17 for residential services to large installations similar to district regulator stations.  
18 Their choice is designed to meet the needs of an individual customer's load and  
19 distribution pressure at a particular customer location.

20 Q. What is a service?

21 A. A service is a pipe laid from a gas main into or near a building to be served, and  
22 connected to the customer's gas meter. Different customers use different sizes of  
23 services depending on their demand for natural gas. Service line size is

1 determined by considering the minimum inlet pressure, the customer's maximum  
2 expected load, and the length of the proposed service line. As in the case of  
3 meters and regulators, calculations of service size are only necessary for larger  
4 customers. The standard service line size of 1/2" will adequately serve all  
5 residential customers.

6 Q. Please explain the costs being allocated by the meter, regulator, and service  
7 allocators.

8 A. MGE's FERC (Federal Energy Regulatory Commission) account 381 includes the  
9 material cost of meters and FERC account 382 includes the installation cost of  
10 meters. MGE's FERC account 383 includes both the material cost and  
11 installation cost of regulators. MGE's FERC account 380 includes both the  
12 material cost and installation cost of services.

13 Q. Please state the factors that affect the allocation of material and installation costs  
14 of meters, regulators, and services.

15 A. In deriving the meter, regulator, and service allocators, I tried to allocate costs to  
16 the actual cost causers by considering three factors: customer counts for each rate  
17 class; average costs for each type of meter, regulator, and service; and the number  
18 of meters, regulators, or services used by a customer for each customer class.

19 Q. Please explain the first factor that affects the allocation of material and installation  
20 costs for meters, regulators, and services.

21 A. The first factor that affects the allocation of meters, regulators, and services is the  
22 customer count for each rate class. Meter costs are basically customer-related  
23 costs. Peak demand of a customer does not directly affect the meter cost except

1       that larger meters were generally designed for larger customers. If a residential  
2       customer adds a natural gas appliance and thus increases his peak demand, it will  
3       not directly affect his meter cost.

4       Q. Please explain the second factor that affects the allocation of material and  
5       installation costs for meters, regulators, and services.

6       A. The second factor that affects the allocation of meters, regulators, and services  
7       costs is the average cost for each type of meters, regulators, and services.  
8       Different customer classes use different sizes of meters, regulators, and services  
9       to accommodate their different capacity needs. For example, the standard small  
10      sizes of meters, regulators, and services can be used by most of the residential  
11      customers. On the other hand, LGS and LV customers, often use rotary, turbine,  
12      and large diaphragm meters, as well as larger sizes of regulators and services.  
13      Some variations exist in SGS customers' size of meters, regulators, and services.  
14      They range from the same size as residential customers to slightly larger ones.  
15      Both the size and length of the services affect the cost of service lines.

16      Q. Please explain the third factor that affects the allocation of material and  
17      installation costs of meters, regulators, and services.

18      A. The third factor that affects the allocation of meters, regulators, and services costs  
19      is the number of meters, regulators, or services used by a customer in each  
20      customer class. Generally, each customer has one service line, one meter, and  
21      one regulator. However, some customers are served by multiple services,  
22      regulators, and meters due to the physical nature of their facilities. For example, a  
23      large percent of LGS and LV customers use multiple meters. Also, there are



1 instances where multiple residential or SGS customers are served through one  
2 service line. For instance, it is possible that one service line serves a bank of  
3 meters in an apartment building or a strip mall. In this case, it is also possible to  
4 use only one regulator to serve multiple meters.

5 Q. Please describe the method used to derive the meter, regulator, and service  
6 allocators.

7 A. The class meter, regulator, and service allocators are based on the typical meter,  
8 service, regulator, and installation costs provided by the Company in Case No.  
9 GR-98-140, and the updated prorated customer count calculated by Staff in this  
10 case. The reason I used costs from Case No. GR-98-140 is that in response to  
11 Public Counsel data request asking for average costs for meters, regulators, and  
12 services for each class, MGE indicated that only partial data was available and  
13 only provided average costs for meters and regulators less than 2 inches. This did  
14 not provide sufficient data to use in this case. A meter/customer ratio is then  
15 calculated to reflect the number of meters used by a customer in each rate class.  
16 In deriving the meter/customer ratio, the total MGE meters in December 2000,  
17 adjusted to reflect differences between Staff and MGE customer counts, and the  
18 average number of billable meters in the year 2000, were compared. The  
19 meter/customer ratio was thus developed by spreading the unaccounted meters to  
20 all non-residential customers. A regulator/customer ratio and a service/customer  
21 ratio were also calculated using the same methodology.

1 Finally, the derivation of the meter allocator involves determining the meter  
2 counts by multiplying the prorated customer number with the meter/customer  
3 ratio; and determining the weighted count by using the typical meter cost for each  
4 customer class. The class meter allocators are residential, 76.7%; SGS, 17.4%;  
5 LGS, 1.4%; and LV, 4.5%.

6  
7 The regulator and service allocators were derived in the same manner as the meter  
8 and meter installation allocator. The final class regulator allocators are  
9 residential, 34.6%; SGS, 60.9%; LGS, 1.3%; and LV, 3.2%. The final service  
10 allocators are residential, 83.7%; SGS, 13.4%; LGS, 0.8%; and LV, 2.1%. The  
11 results of each step are shown in Schedule JAB-RD1, an attachment to my direct  
12 testimony.

### 13 OTHER ALLOCATORS

14 Q. How did you allocate Land and Land Rights, Structures and Improvements, and  
15 Mains Plant (accounts 374, 375, and 376)?

16 A. For these accounts, I utilized the mains allocator that was developed by Ms. Hu.

17 Q. Please describe the allocators that you applied to the remaining distribution  
18 accounts.

19 A. I used total throughput to allocate Measuring and Regulating Station Equipment  
20 (accounts 378 and 379). I allocated Other Equipment (account 387) based on the  
21 allocation of all other previously allocated distribution plant.

22 Q. How did you allocate General Plant?

1 I allocated the General Plant accounts on the basis of each class's proportion of  
2 total company COS. In this way, the costs allocated to each class from these  
3 accounts correspond to the extent to which each class is responsible for the  
4 Company's overall costs.

5 Q. Within Operation and Maintenance expense, how did you allocate gas distribution  
6 expense?

7 A. I used the "expenses follow plant principle" for allocating most of the accounts in  
8 this category. For example, the allocator that I applied to Mains plant (account  
9 376) was also applied to Mains maintenance (account 887).

10 Q. How did you allocate customer accounts expense?

11 A. I allocated meter reading expenses with the weighted customer allocator that the  
12 Staff developed in Case No. GR-93-240. These weights are 1.44 for SGS, 5.3 for  
13 LGS, and 8.76 for LV. Uncollectibles (account 904) are allocated based on COS.  
14 All of the remaining Customer Accounts Expenses were allocated based on the  
15 weighted-customer allocator that I used for meters.

16 Q. How were Customer Service and Sales Promotion expense allocated?

17 A. Customer Service accounts were allocated on the basis of unweighted customer  
18 numbers and Sales Promotion expenses were allocated based on my COS  
19 allocator. I chose to use my COS allocator for Sales Promotion expenses since  
20 these cost are incurred for the purpose of lowering the average margin cost (by  
21 increasing sales) of providing service to customers in each of the customer  
22 classes. The amount by which customers in each class benefit from a lower

1 average cost will be proportional to the share of overall costs of service per  
2 customer that they are responsible for incurring.

3 Q. How did you allocate Administrative and General (A & G) expenses?

4 A. I divide these expenses into three categories. I allocated Property Insurance  
5 expense (account 924) on the basis of net plant since this expense is linked to the  
6 amount of plant that the Company requires in order to serve each customer class.  
7 Injuries and Damages and Employee Pensions and Benefits (accounts 925 and  
8 926) are both payroll related expenses so they were allocated on the basis of the  
9 amount of payroll expense that I had previously allocated to each class. I believe  
10 all remaining A & G accounts represent expenditures that support the Company's  
11 overall operation, so I have allocated them on the basis of each class's share of  
12 total Company COS.

13 Q. How did you allocate property and payroll taxes?

14 A. Property taxes were allocated on the basis of the amount of total plant that I had  
15 previously allocated to each class. Payroll taxes were allocated on the basis of the  
16 amount of payroll expenses that I had previously allocated to each class.

17 Q. How did you allocate state and federal income taxes?

18 A. These taxes are allocated on the basis of rate base since a utility company's  
19 income taxes are a function of the size of its rate base, and thus a class should  
20 contribute revenues for income taxes in accordance with the proportion of rate  
21 base that is necessary to serve it.

22 Q. Please describe the results of Public Counsel's COS study.

1       A. Public Counsel's COS study shows that the residential class is nearly at its cost of  
2       service. SGS and LGS customers are paying more than their cost of service and  
3       LV customers are paying less. Public Counsel witness Hong Hu will take the  
4       results of this study and discuss the appropriate rate design treatment. Schedule  
5       JAB-RD2 shows the results of Public Counsel's COS study.

6       Q. Does this conclude your direct testimony?

7       A. Yes it does.

# OFFICE OF PUBLIC COUNSEL

Meter, Regulator, and Service Allocators

MGE Case No. GR-2001-292

## Meters and Meters Installations

	Residential	SGS	LGS	LV	Total
Number of Customers	441,144	62,779	482	466	504,870
Meter/Customer Ratio	1.00	0.86	0.86	1.00	
Estimated Number of Meters	441,144	53,755	412	466	495,778
Meter Cost	\$ 55.00	\$ 243.00	\$ 2,275.00	\$ 5,617.25	
Inst Cost	\$ 162.84	\$ 162.84	\$ 2,104.89	\$ 6,472.08	
Average Meter Cost	\$ 217.84	\$ 405.84	\$ 4,379.89	\$ 12,089.33	
Weight	1.00	1.86	20.11	55.50	
Weighted Meter Count	441,144	100,147	8,292	25,843	575,427
Meter Allocation Factor	76.7%	17.4%	1.4%	4.5%	100%

## Regulators and Regulator Installations

	Residential	SGS	LGS	LV	Total
Number of Customers	441,144	62,779	482	466	504,870
Regulator/Customer Ratio	0.99	0.99	1.00	1.00	
Estimated Number of Regulators	435,037	61,910	482	466	
Average Regulator Cost	\$ 23.40	\$ 290.00	\$ 817.37	\$ 2,009.53	
Weight	1.00	12.39	34.93	85.88	
Weighted Regulator Count	435,037	767,257	16,825	39,990	1,259,110
Regulator Allocation Factor	34.6%	60.9%	1.3%	3.2%	100%

## Services and Service Installations

	Residential	SGS	LGS	LV	Total
Number of Customers	441,144	62,779	482	466	504,870
Service/Customer Ratio	0.99	0.99	1.00	1.00	
Estimated Number of Services	435,037	61,910	482	466	402,448
Average Services Cost	\$ 624.42	\$ 701.82	\$ 5,341.81	\$ 14,524.80	
Weight	1.00	1.12	8.55	23.26	
Weighted Service Count	435,037	69,583	4,121	10,832	519,573
Services Allocation Factor	83.7%	13.4%	0.8%	2.1%	100%

\* Average Services Cost for SGS are calculated based on an estimated distribution of 95% less than 2" pipes and 5% 2" pipes.

**OFFICE OF PUBLIC COUNSEL**

Cost of Service Study  
MGE Case No. GR-2001-292

<b>TOTAL COST OF SERVICE SUMMARY:</b>		<b>TOTAL</b>	<b>RESIDENTIAL</b>	<b>SMALL GS</b>	<b>LARGE GS</b>	<b>LARGE VOLUME</b>	<b>UMGL</b>
1	O & M Expenses	59,926,439	41,627,533	11,374,833	982,684	5,938,580	2,809
2	Depreciation Expenses	19,608,427	13,834,960	3,552,855	323,906	1,896,617	88
3	Taxes	17,895,135	12,184,816	3,391,451	320,453	1,998,358	57
4							
5	TOTAL - Expenses and Taxes	97,430,001	67,647,308	18,319,140	1,627,043	9,833,556	2,954
6							
7	Current Revenue (non-gas)						
8	Rate Revenue (non-gas)	137,312,799	94,228,285	28,515,452	2,992,701	11,573,361	3,000
9	Other Revenue	3,063,968	2,108,790	579,206	52,699	323,207	66
10							
11	TOTAL - Current Revenues	140,376,767	96,337,075	29,094,658	3,045,400	11,896,568	3,066
12	Current Revenue Percentage	100.00%	68.63%	20.73%	2.17%	8.47%	0.00%
13							
14	OPERATING INCOME	42,946,766	28,689,767	10,775,518	1,418,357	2,063,013	112
15							
16	TOTAL RATE BASE	486,933,326	328,778,107	93,203,306	8,893,805	56,056,452	1,656
17							
18	Implicit Rate of Return (ROR)	8.82%	8.73%	11.56%	15.95%	3.68%	6.78%
19							
20	OPC Recommended Rate of Return	8.75%	8.75%	8.75%	8.75%	8.75%	8.75%
21							
22	Recommended Operating Income With						
23	Equalized (OPC) Rates of Return	42,606,666	28,768,084	8,155,289	778,208	4,904,940	145
24							
25	Class COS at OPC's Recommended Rate of Return	140,036,667	96,415,393	26,474,429	2,405,251	14,738,495	3,099
26	Revenue Percentage	100.00%	68.85%	18.91%	1.72%	10.52%	0.00%
27							
28	Allocation of Difference Between Current						
29	Revenue and Recommended Revenue	(340,100)	(234,075)	(64,292)	(5,850)	(35,876)	(7)
30							
31	Margin Revenue Required to Equalize						
32	Class ROR - Revenue Neutral	140,376,767	96,649,468	26,538,721	2,411,101	14,774,371	3,106
33	Revenue Percentage	100.00%	68.85%	18.91%	1.72%	10.52%	0.00%
34							
35	Rev. Neutral Shift to Equalize Class ROR	(0)	312,393	(2,555,937)	(634,299)	2,877,803	40
36	Rev. Neutral Shift PERCENTAGE to Equalize Class ROR		0.33%	-8.96%	-21.19%	24.87%	1.33%
37							
38	Recommended Revenue Neutral Shift = 1/2 indicated shift	(0)	156,196	(1,277,968)	(317,150)	1,438,901	20
39	OPC Recommended Revenue Neutral Shift PERCENTAGE		0.17%	-4.48%	-10.60%	12.43%	0.67%
40	Class Revenue Percentages After Rec. Rev. Neutral Shift	100.00%	68.74%	19.82%	1.94%	9.50%	0.00%