

# EXHIBIT

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Rate Design

Hong Hu/Direct

Public Counsel

GR-2001-292

## **DIRECT TESTIMONY OF HONG HU**

Submitted on Behalf of the Office of the Public Counsel

**MISSOURI GAS ENERGY**

**Case No. GR-2001-292**

April 26, 2001

Exhibit No. 109  
Date 6-22-01 Case No. GR-2001-292  
Reporter Sherbert

**BEFORE THE PUBLIC SERVICE COMMISSION  
OF THE STATE OF MISSOURI**

In the matter of tariff revisions of Missouri Gas )  
Energy, a division of Southern Union Company, )  
designed to increase rates for natural gas service )  
to customers in the Missouri service area of the )  
company. )

Case No. GR-2001-292

**AFFIDAVIT OF HONG HU**

STATE OF MISSOURI     )  
                                  ) ss  
COUNTY OF COLE     )

Hong Hu, of lawful age and being first duly sworn, deposes and states:

1. My name is Hong Hu. I am a Public Utility Economist for the Office of the Public Counsel.
2. Attached hereto and made a part hereof for all purposes is my direct testimony consisting of pages 1 through 22 and Schedules DIR HH-1 and DIR HH-2.
3. I hereby swear and affirm that my statements contained in the attached testimony are true and correct to the best of my knowledge and belief.

  
\_\_\_\_\_  
**Hong Hu**

Subscribed and sworn to me this 26<sup>th</sup> day of April, 2001.

  
\_\_\_\_\_  
Bonnie S. Howard, Notary Public

My commission expires May 3, 2001.

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**DIRECT TESTIMONY  
OF  
HONG HU**

**MISSOURI GAS ENERGY COMPANY**

**CASE NO. GR-2001-292**

1 **Q. PLEASE STATE YOUR NAME, TITLE, AND BUSINESS ADDRESS.**

2 A. Hong Hu, Public Utility Economist, Office of the Public Counsel, P. O. Box  
3 7800, Jefferson City, Missouri 65102.

4 **Q. PLEASE SUMMARIZE YOUR EDUCATIONAL AND EMPLOYMENT BACKGROUND.**

5 A. I hold a Bachelor of Engineering degree in Management of Information Systems  
6 from Tsinghua University of Beijing, China and a Masters of Arts degree in  
7 Economics from Northeastern University. I have completed the comprehensive  
8 exams for a Ph.D. in Economics from the University of Missouri at Columbia. I  
9 have been employed as a regulatory economist with the Office of Public Counsel  
10 (OPC) since March 1997.

11 **Q. HAVE YOU TESTIFIED PREVIOUSLY BEFORE THIS COMMISSION?**

12 A. Yes. I have testified in numerous cases before this commission.

13 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY?**

14 A. The purpose of my direct testimony is to present the OPC's development of  
15 allocation factors for distribution mains for use in the class cost of service study

prepared by OPC witness James Busch. I will also discuss the details of OPC's rate design recommendation.

### I. ALLOCATION OF DISTRIBUTION MAINS COST

**Q. WHY IS THE ALLOCATION OF MAINS COST AN IMPORTANT ASPECT OF CLASS COST OF SERVICE STUDIES?**

A. In order to design customer rates for a utility company, class cost of service (CCOS) studies are commonly conducted in order to apportion total costs to the various customer classes in a manner consistent with the incurrence of those costs. In a CCOS study, mains cost allocation is very important because the cost of transmission and distribution mains accounts for a large part of the total system cost. Different methodology for allocating mains cost in a CCOS study will likely lead to different customer class revenue responsibility results. On the other hand, the allocation of mains cost has been a very controversial issue. Different parties to a case prefer different mains allocation methods and thus the parties' results vary widely from each other.

**Q. WHY ARE THERE LARGE DISCREPANCIES IN THE ALLOCATION OF MAINS COST?**

A. The existence of the large discrepancies in the allocation of mains cost is rooted in the characteristics of the main systems - Mains cost is a shared cost. The Company's investment in mains provides the Company with the means to deliver the gas to locations of all customer classes in response to customers' year-round demands for natural gas or have it available to back up other fuel sources. All customers benefit from the existence of mains on every day that they use gas.

1           The total costs of mains in a utility are much less than the sum of stand-alone  
2           costs of mains would be if one system of mains were used by one customer or one  
3           customer class separately.

4           It cannot be disputed that since all customers benefit from the existence of the  
5           mains system, all customers should contribute to the recovery of the cost of this  
6           mains system. Economic theory states that if each customer or class of customers  
7           is responsible for at least the incremental cost that this customer brings to the  
8           system, and that if no customer or class of customers is responsible for more than  
9           the stand alone cost that would be needed to serve this customer individually, then  
10          there is no cross-subsidy and the allocation of cost can be acceptable. However,  
11          both the incremental cost and the stand-alone cost of each customer class are hard  
12          to measure or determine. To accurately pinpoint cost responsibility of each  
13          specific customer class is inherently impossible.

14          **Q.   PLEASE EXPLAIN THE CONTROVERSIES REGARDING DIFFERENT MAINS COST**  
15          **ALLOCATION METHODS.**

16          A.   There are two primary controversies arising from different mains cost allocation  
17          methods. The first controversy is in the classification step of a CCOS study.  
18          Some people believe that a portion of mains cost should be classified as customer-  
19          related and other do not. The second controversy is in the allocation step of a  
20          CCOS study. Different experts advocate different methods of allocating the  
21          capacity-related mains cost.

**Q. PLEASE EXPLAIN THE FIRST CONTROVERSY IN MAINS COST ALLOCATION.**

A. In a CCOS study, costs can be classified as customer-related, capacity or demand-related, and energy or commodity-related. It is commonly agreed that at least a portion of the distribution mains systems should be classified as demand-related since some portion is related to maximum system requirements which the system is designed to serve during short intervals and does not directly vary with the number of customers or their annual usage. However, some people argue that a portion of the costs associated with the distribution system may be classified as customer-related costs. One argument for inclusion of part of distribution mains in the customer cost classification is that there is a zero or minimum size main necessary to connect each customer to the system and thus afford the customer an opportunity to take service if he so desires. The counter argument to the inclusion of certain distribution costs as customer costs is that mains are installed solely to serve the demands of consumers and should be allocated entirely to that function.

Representatives of residential and other small customers have vigorously opposed the so-called "minimum size method". The minimum size method classifies costs related with the minimum size mains as customer-related and allocate this cost according to weighted or unweighted customer number. Then the costs associated with distribution mains in excess of the minimum size plant are classified as demand-related and allocated to each customer class. The problem with this approach is that unavoidably, the minimum size facility has a certain load-carrying capacity. As a result of this method, small users would be allocated the cost of a minimum size distribution system that already satisfies much of their demand needs. In addition, they would be allocated another portion of the cost

1 based on their demands. This method therefore results in a double allocation of  
2 cost to small users unless the demand capacity of the minimum system is  
3 subtracted from class demands prior to allocating the demand-related costs. It is  
4 likely that this method would result in some small customers receiving an  
5 allocated cost that is even greater than their stand-alone cost.

6 Other experts attempt to correct the minimum load double allocation problem by  
7 advocating another method, the "zero-intercept method" or the "minimum-  
8 intercept method". It assumes that a no-load distribution system can be identified  
9 and allocated based on customer numbers. The general technique of this method  
10 is to relate installed cost to current carrying capacity. A curve is created for  
11 various sizes of the equipment involved, using regression techniques, and this  
12 curve is extended to a zero (no load) intercept. It is argued that this no load  
13 portion of the distribution mains costs are incurred solely to reach the customer's  
14 premise. Then incremental costs are incurred to satisfy different levels of the  
15 customer's demands. The problem with this method is that it attempts to identify  
16 the cost of something that does not physically exist and cannot actually be  
17 measured. The reference of a point that is outside the range that is defined by  
18 available data is generally forbidden in statistics because unreliable results can  
19 often be obtained. We have seen cases where negative cost were generated for  
20 the "no load mains system". These results and the faulty theoretical premise of  
21 this method raise serious doubt against the zero intercept method.

22 **Q. DOES OPC CHOOSE TO CLASSIFY ANY MAINS COST AS CUSTOMER-RELATED?**

23 A. No. I believe none of the mains cost that are shared among all customers should  
24 be classified as customer-related. However, I do recognize that a portion of the



1 distribution mains system can be separated out from the integrated system and  
2 directly assigned to the customer classes that utilized this portion. According to  
3 the Company's response to OPC DR. # 525, mains that have a diameter of 2" or  
4 smaller are only used by small customers. Therefore, I choose to directly assign  
5 this portion of the distribution mains to the residential and SGS customers and  
6 allocate the rest of the mains cost to all customer classes as a shared capacity-  
7 related cost.

8 **Q. PLEASE EXPLAIN THE SECOND CONTROVERSY IN MAINS COST ALLOCATION.**

9 A. There are a wide variety of alternative methods for determining and allocating  
10 capacity-related costs such as mains cost that produce drastically different cost  
11 assignments to the various customer classes. Each method has received support  
12 from some rate experts and no method is universally accepted. The electric  
13 industry has produced more alternatives than the gas industry. Different methods  
14 that I've come across in my past experiences in gas and electric cases include the  
15 following: the peak demand responsibility methods, the average and peak demand  
16 allocation method, the average and excess demand method, and the time  
17 differentiated allocation method.

18 **Q. PLEASE DESCRIBE THE PEAK DEMAND RESPONSIBILITY METHODS.**

19 A: A commonly used group of methods is called the peak demand responsibility  
20 method. This group of methods allocates the mains costs on coincident or non-  
21 coincident peak demand. Among this group, the single system coincident peak  
22 (1CP) demand allocation method uses the single annual system peak to measure  
23 customer cost responsibility. Advocates of this method assume that since a major

1 factor that drives the design of the system is the highest peak demand, the  
2 incremental cost of delivering gas on any day other than the peak day is zero.  
3 Therefore, this method allocates the total cost to the peak day and allocates zero  
4 cost to the other days. This method fails to reflect the fact that the utility system  
5 is built to satisfy the customers' daily demands for gas, not only the demands on  
6 the peak day, and allocates the entire cost of the joint production according to  
7 usages on a single day. Under this method, interruptible customers would  
8 generally receive no allocation of demand costs since they are assumed to be off  
9 the system during the peak period. In other words, if this method is adopted,  
10 interruptible customers would receive a "free ride" to use the distribution main  
11 system without paying any of its costs.

12 The non-coincident peak demand (NCP) allocation method attempts to correct the  
13 problem with the 1CP method by allocating the cost of the facilities in accordance  
14 with each customer class's contribution to the sum of the maximum demands that  
15 all customer classes' impose on the facilities. This method would result in all  
16 classes of customers being allocated a portion of system cost based upon their  
17 actual peak, regardless of the time of its occurrence. This method will allocate  
18 some cost to interruptible customers since their non-coincident demand would not  
19 be zero. However, this method still suffers from the flaw that it does not  
20 recognize that the system is built for the joint production to satisfy the everyday  
21 gas usage needs for all customers. It essentially allocates all costs to the one day  
22 of usage when the class non-coincident peak happens for the class and allocates  
23 nothing to the class's non-peak usage in the rest of the year.

1       **Q.     PLEASE DESCRIBE THE AVERAGE AND PEAK DEMAND METHOD AND THE**  
2       **AVERAGE AND EXCESS METHOD.**

3       A:     The average and peak demand (A&P) method attempts to account for the annual  
4             energy supply needs of the company in addition to the capacity needs. Total  
5             mains cost are multiplied by the system's load factor to arrive at the capacity costs  
6             attributed to average use and these capacity costs are apportioned to the various  
7             customer classes on an annual energy usage basis. The rest of the costs are  
8             considered to have been incurred to meet the coincident peak demands of the  
9             various classes of service. For example, if the load factor is 55%, then 45% (1-  
10            55%) of the total mains cost is considered to have been incurred because of the  
11            peak demand and is allocated to peak users.

12           The "average and excess" (A&E) allocation method appears to be similar to the  
13           A&P method because both methods divide the total cost into two parts based on  
14           the system load factor and both methods allocate the average usage portion based  
15           on average annual usage. However, this method differs drastically from the A&P  
16           method in its allocation of the demand portion. By allocating demand-related cost  
17           based on excess demand instead of total demand, this method gives an  
18           disproportional advantage to customers who use the system in a continuous  
19           manner and have little excess demand, and penalizes customers with low load  
20           factors and high excess demand.

21       **Q.     PLEASE GIVE AN EXAMPLE TO ILLUSTRATE HOW DIFFERENT RESULTS ARE**  
22       **OBTAINED FROM DIFFERENT ALLOCATION METHODS.**

23       A.     The following example illustrates the results of three allocation methods for two  
24             customers. These two customers have the same annual gas usage. However, they

have different load factors. In other words, one customer uses the system in a more continuous manner and the other customer has a more variable usage pattern and would cost the system more to satisfy its maximum demand. An appropriate allocation method would be expected to allocate more cost to the customer with the lower load factor.

Table 1. Demand and usage information for two customers with different load factors

Customer	Load Factor	Average Demand (Annual Usage)		Coincident Peak Demand		Noncoincident Peak Demand		Excess Demand	
Customer 1	0.8	100	(50%)	120	(37.5%)	125	(38.5%)	25	(20%)
Customer 2	0.5	100	(50%)	200	(62.5%)	200	(61.5%)	100	(80%)
Total	0.625	200	(100%)	320	(100%)	325	(100%)	125	(100%)

Table 2. A comparison of different allocation methods

Customer	Peak responsibility allocation method (ICP)	Peak responsibility allocation method (INCP)	A&P Allocation method	A&E allocation method
Customer 1	37.5%	38.5%	$50\% \times 0.625 + 37.5\% \times 0.375 = 45\%$	$50\% \times 0.625 + 20\% \times 0.375 = 38.75\%$
Customer 2	62.5%	61.5%	$50\% \times 0.625 + 62.5\% \times 0.375 = 55\%$	$50\% \times 0.625 + 80\% \times 0.375 = 61.25\%$
Total	100%	100%	100%	100%

The above example shows that different cost allocations would be generated by different allocation methods based on the same demand and usage data. Here all methods allocated more costs to customer 2 who has a lower load factor. However, the first 2 methods only rely on the peak demand and do not give any consideration to the annual energy usage. The result for A&P method reflects consideration of both factors. In contrast, although the A&E method appears to

1 allocate a portion of the total cost based on annual usage, it also allocates a large  
2 portion of the excess cost to the customer with a low load factor. Therefore,  
3 although the A&E method gives the appearance that it has considered the effect of  
4 the annual energy usage, its generally generates an end result that is very similar  
5 to a peak responsibility method.

6 **Q. PLEASE EXPLAIN THE TIME DIFFERENTIATED ALLOCATION METHOD.**

7 A. It is argued that traditional demand allocation methods do not consider differences  
8 in use over the course of a year and a time differentiated allocation method better  
9 reflects the fact that capacity-related costs are determined by loads throughout the  
10 year. It is argued that this kind of allocation methodology is equitable because  
11 every customer, large or small, residential or industrial, receives exactly the same  
12 cost allocation as every other customer taking service in the same time. It is only  
13 the difference in the timing of each class's usage that results in differences in the  
14 costs allocated to the classes for the entire year. In past electric and gas cases, the  
15 Commission Staff and OPC have allocated capacity-related costs based on each  
16 class's contribution to the sum of hourly class loads at each hour (time-of-use  
17 allocation method), or based on each class's contribution to the monthly peak  
18 demand in each month (the relative system utilization method or value of service  
19 method).

20 **Q. PLEASE EXPLAIN THE RELATIVE SYSTEM UTILIZATION METHOD.**

21 A. The RSUM method was developed by Charles Laderoute in a paper that he  
22 presented at the 1988 NRRI Biennial Regulatory Information Conference and  
23 modified by former OPC economist Philip Thompson in a paper he presented at

1 the 1992 NRRI Biennial Regulatory Information Conference. The basic idea of  
2 this method is to identify the portion of capacity that corresponds to each month's  
3 demand, and allocate the cost that corresponds to that capacity to customers who  
4 use gas in the month that this portion of the system is used. For example, if 50%  
5 of capacity is used in 12 months of the year and 55% of capacity is used in 11  
6 months, the extra 5% of capacity is not utilized in one month, say, July. This  
7 method allocates the cost corresponding to 50% of capacity to every month, and  
8 customers who use gas in every month but July will also receive a share of the  
9 cost that is corresponding to the additional 5% capacity. This method allocates a  
10 level of costs to each customer class that is between the incremental cost and the  
11 stand alone cost for each class by weighting the usage share of each customer  
12 class on the relative system utilization of each month.

13 **Q. PLEASE PROVIDE A STEP BY STEP DESCRIPTION OF OPC'S MAINS ALLOCATION**  
14 **METHOD.**

15 A. In this case I chose to allocate the shared portion of distribution mains according  
16 to the relative system utilization method. Please refer to Schedule DIR HH-1.  
17 The table in step (1) lists the monthly peak demands for all customer classes that  
18 were provided by the Staff witness Dan Beck. The table in step (2) presents the  
19 same information but the data is sorted by total class demands in descending  
20 order.

21 In step (3) (Months % of Highest Peak), the total class peak day demands are  
22 converted to percentages of the maximum monthly peak day demand. For  
23 instance, December, the month having the second highest peak day demand has a  
24 peak that is 94.08% of the maximum peak day demand. Another way of stating

1           this is that there is a 5.92% increment of demand separating the two months  
2           (January and December).

3           The next row, step (4) (Increment of Demand / Cost), simply calculates  
4           successive differences in percentages of demand from step (3). Percentage  
5           increments in demand are assumed to be associated with (or reflect) percentage  
6           increments in the cost of the shared portion of distribution mains. Therefore, in  
7           step (4), the first figure is the difference in percentage costs incurred to supply the  
8           additional capacity in moving from the second highest monthly peak to the  
9           maximum monthly peak day demand. The second figure in this row is the same  
10          difference, only moving from the third highest monthly peak to the second highest  
11          monthly peak.

12          Step (5) (Number of Months Cost Occurred) depicts the number of months over  
13          which that cost increment should be spread. The first (highest or top increment)  
14          cost increment, occurring only on the peak day of one month is only spread to that  
15          month. The next increment of cost/capacity is utilized for two months. The last  
16          or base increment is utilized in all the months. In step (6), each cost increment is  
17          divided by the number of months in which the corresponding capacity increment  
18          is utilized.

19          In step (7) (Cost Attributable to Each Month), partial sums are formed for the cost  
20          increments utilized in each month. The peak month sums all the increments of  
21          costs in the previous column, since all increments of capacity are used in that  
22          month. The next partial sum for the next lowest month omits the top cost  
23          increment in its sum and so on. For example, the second number 18.78% is equal  
24          to the sum of all increments other than the increment in the first month (24.70% -  
25          5.92%) and the third number 15.98% is equal to the sum of all increments other

1           than the increments in the first two months (24.70% - 5.92% - 5.61%). The result  
2           is the percentage of capacity costs attributable to each month.

3           In the next table that marked (8), class monthly peaks have been converted to  
4           percentages of the sum of peak day demands for all the classes each month. For  
5           example, in January, residential customers were responsible for 55.89% of the  
6           peak day demands. Further, in the last column labled "RSUM allocator", each  
7           cell sums the product of the class share of monthly peaks and the portion of total  
8           capacity costs in each month in step (7) for the corresponding customer class.  
9           For example, the 51.70% RSUM allocator for residential is equal to  
10           $55.89\% \times 24.70\% + 55.05\% \times 18.78\% + 55.43\% \times 15.98\% + \dots + 16.92\% \times 1.34\%$ .  
11          Here each customer class's share in the usage of each month is weighted by the  
12          relative system utilization of that month. This gives the RSUM allocators that are  
13          applicable to the shared cost of the distribution mains.

14          In the last step, step (9), a composite mains allocator is formed by combining the  
15          directly assigned portion of mains and the shared portion of mains. Here 22% of  
16          the total mains cost were directly assigned to the residential and SGS class. The  
17          allocation between these two class is based on the same proportions of these two  
18          classes in the RSUM allocators.



## II. CLASS COST OF SERVICE STUDY RESULTS AND RATE DESIGN

### ANALYSIS

**Q. PLEASE DESCRIBE THE RESULTS OF OPC'S CCOS STUDY.**

A. OPC's CCOS study was performed by James Busch. The result of OPC's CCOS study indicates that the margin rate level for the residential class is currently producing returns that are approximately equal to the total company return, the SGS and LGS class are currently producing returns that exceed the total company return, and the LV class is currently producing a return below the level of the total company return. This class rate of return information is summarized below in Table 3.

Table 3 – CCOS Indicated Customer Class Returns

	Total	Residential	SGS	LGS	LV
Returns	8.82%	8.73%	11.56%	15.95%	3.68%

In Table 4, I have also summarized the class revenue shift indicated by OPC's CCOS study in order to equalize class rates of return if the Company's total revenue remains at the current level.

Table 4 – CCOS Indicated Class Revenue Shifts

	Residential	SGS	LGS	LV
Class Shifts	312,393	(2,555,937)	(634,299)	2,877,803
% Change	0.33%	-8.96%	-21.19%	24.87%

**Q. WHAT IS THE RELATIVE IMPORTANCE OF CLASS COS STUDY RESULTS IN RATE DESIGN?**

A. A number of factors must be considered when determining the just and reasonable rate for a service. The factors include cost of service, the value of service, affordability, rate impact, and rate continuity. A CCOS study provides the Commission with a general guide as to the cost aspect of the just and reasonable rates. The manner in which the cost factor and all the other factors are balanced by the Commission in setting the rates can only be determined on a case-by-case basis.

**Q. WHAT RATE DESIGN PRINCIPLE IS OPC PROPOSING BASED ON THE REVENUE SHIFTS NEEDED TO EQUALIZE CLASS RATES OF RETURN INDICATED IN TABLE 3 FOR THIS CASE?**

A. OPC recommends that the Commission adopt a rate design that balances movement towards cost of service with rate impact and affordability considerations. To reach this balance, OPC believes that the Commission should impose, at a maximum, revenue shifts equal to one half of the revenue neutral shifts indicated by OPC's CCOS study. In addition, if the Commission determines that an increase in the total company revenue requirement is necessary, then no customer class should receive a net decrease as the combined result of the revenue neutral shift that is applied to that class and the share of the total revenue increase that is applied to that class.

**Q. PLEASE DESCRIBE THE INFORMATION CONTAINED IN SCHEDULE DIR HH-2 AND  
EXPLAIN HOW IT WAS CALCULATED.**

A. Schedule DIR HH-2 shows how OPC's rate design principle can be applied assuming the Commission approved total company revenue increase is at \$39 mil, \$11 million and \$1 million. The same series of calculations can be repeated for any revenue requirement increase or decrease that is determined by the Commission. The schedule illustrates the combined impact of spreading three potential revenue requirement increase amounts to customer classes and the revenue neutral class revenue shifts recommended by OPC.

For example, line 16 of this Schedule shows how the \$1 million revenue requirement increase has been spread to the various customer classes. Then line 21 shows the combined impact of the \$1 million revenue increase and revenue neutral shift for each class was derived by adding each classes' share of the \$1 million revenue requirement increase to the revenue neutral shifts that OPC has recommended for each class. For example, in line 16, we see that \$687,388 is allocated to the residential class as a result of spreading a revenue requirement increase of \$1 million. This \$687,388 amount is then added to the \$156,196 revenue neutral shift amount for the residential class that appears in line 10. The sum of these two amounts, \$843,584, appears in line 21 under the residential column and represents OPC's recommendation for the combined impact of revenue neutral shifts and share of overall revenue requirement increase that should be reflected in rates resulting from this case if the overall revenue requirement is increased by \$1 million.

1       **Q.   PLEASE EXPLAIN HOW THE ADJUSTED COMBINED IMPACT AMOUNTS THAT**  
2       **APPEAR IN LINES 24 THROUGH 27 OF SCHEDULE DIR HH-2 WERE**  
3       **CALCULATED.**

4       A.   Based on rate impact and equity considerations, OPC believes that no customer  
5       class should receive a net class rate revenue increase when there is an overall  
6       revenue requirement reduction and no customer class should receive a net class  
7       revenue decrease when there is an overall revenue requirement increase. The  
8       combined impact of revenue increase and OPC's revenue neutral shift numbers  
9       are thus adjusted further to reflect this consideration. For example, for the case of  
10      a \$1 million increase, line 16 of Schedule DIR HH-2 shows that the spread of the  
11      overall revenue increase to the SGS and LGS class is too small to offset their  
12      revenue neutral shift. This causes those classes to end up with net decreases. In  
13      this case the following steps should be followed to get our recommended result:  
14      (1) keeping the current class rate revenue requirement for SGS and LGS classes  
15      unchanged; (2) giving each of the other classes the share of the increase shown in  
16      lines 21; and (3) reducing the increase in the class revenue requirement for these  
17      other classes from step (2) by an amount equals to the sum of net decreases for the  
18      SGS and LGS classes that were eliminated. Line 36 shows the class revenue  
19      percentage results from this series of allocations of the total company revenue  
20      requirement to each class at the \$1 million level.

1       **Q.     PLEASE SUMMARIZE OPC'S RATE DESIGN RECOMMENDATION FOR THE CLASS**  
2       **REVENUE REQUIREMENTS THAT SHOULD RESULT FROM ANY INCREASE OR**  
3       **REDUCTION IN OVERALL REVENUE REQUIREMENT THAT THE COMMISSION**  
4       **DETERMINES TO BE REASONABLE IN THIS CASE.**

5       A.    In this testimony, OPC has proposed and illustrated the application of a method  
6       for increasing **class** revenue requirements to go along with any increase in the  
7       **overall** revenue requirement. This method could be utilized to calculate class  
8       revenue requirements for any level of overall revenue requirement increase or  
9       reduction that is ultimately decided in this case. Schedule DIR HH-2 shows the  
10      result of applying OPC's recommended method for determining class revenue  
11      requirements to potential revenue requirement increase levels of \$1 million, \$11  
12      million or \$39 million. OPC could supply similar calculations to the Commission  
13      for any other amounts of change in the overall revenue requirement if requested to  
14      do so.

15      **Q.     DID YOU PERFORM ANY ANALYSIS REGARDING MGE'S RESIDENTIAL CUSTOMER**  
16      **CHARGE?**

17      A.    Yes, OPC's CCOS study showed that the customer-related cost, which is one of  
18      the factors considered in the determination of a customer charge level, is \$8.35.  
19      The customer-related cost calculation was based on the assumption that MGE's  
20      costs are accurately reflected in the accounting schedules contained in the Staff's  
21      direct testimony filing. The costs that are included in the customer charge  
22      calculation are the costs that are related to services, meters, regulators, and  
23      customer accounts expenses. The costs associated with services, meters, and  
24      regulators include the return on rate base for the relevant plant accounts,

1 distribution operation and maintenance expenses associated with services, meters,  
2 and regulators, plus the depreciation expense associated with services, meters, and  
3 regulators.

4 **Q. WHAT IS OPC'S PROPOSAL FOR THE CUSTOMER CHARGE FOR RESIDENTIAL**  
5 **CUSTOMERS?**

6 A. OPC recommends that the residential customer charge should remain at its current  
7 level of \$9.05 if the Commission determines that the revenue requirement for  
8 residential class should be increased by 10% or less. If instead the Commission  
9 approves more than a 10% increases in the residential revenue requirement, the  
10 residential customer charge should be increased by the residential revenue  
11 increase percentage less 10%.

12 **Q. WHAT IS OPC'S RATE DESIGN PROPOSAL FOR THE OTHER RATE COMPONENTS**  
13 **OF THE RESIDENTIAL CLASS AND FOR THE OTHER CUSTOMER CLASSES?**

14 A: For the residential class, OPC proposes to recover all the rest of revenue  
15 requirement increases through an increase in the delivery charge. OPC is not  
16 making any recommendations for the rate components of the other customer  
17 classes at this time.

18 **Q. DOES OPC HAVE ANY OTHER RATE DESIGN PROPOSALS?**

19 A. Yes. OPC is recommending a low-income fixed credit rate proposal for low-  
20 income residential customers. OPC witness Roger D. Colton will address this  
21 proposal in his direct testimony.

**III. MISCELLANEOUS TARIFF ISSUES**

**Q. DO YOU WANT TO ADDRESS ANY OTHER RATE DESIGN ISSUES IN THIS TESTIMONY?**

A. Yes, I will address one more issue. It has come to Public Counsel's attention that MGE is billing some residential customers at the higher small general service (SGS) rate. A MGE consumer has alerted us to the fact that MGE is charging the SGS rate at a residential premise where the gas is consumed for "domestic use." In the situation that the consumer alerted us to, the parent of the student living at a single metered residential premise is paying the utility bill for his son and the bill is sent to the parent at his address instead of being sent to the student at the residential premise where the gas is being consumed. Since the gas consumed by the student is billed at the SGS rate, the annual bill for the gas consumed at the student's residence is higher than it would be if the consumption was billed at the lower Residential rate. If MGE is charging sales tax for this "domestic use" that could be contrary to Section 144.030(23) RSMO. Public Counsel believes that requiring certain residential customers at single metered single family premises to pay more than similarly situated customers solely due to the fact that the individual responsible for paying for utility service does not live at the premises where the gas is consumed is inequitable and could be contrary to Missouri law.

1 **Q. HAVE YOU EXAMINED MGE'S TARIFFS TO SEE IF THE BILL FOR THE GAS**  
2 **CONSUMED AT THE STUDENT'S RESIDENCE IS CONSISTENT WITH THE**  
3 **APPLICABILITY PROVISIONS IN THE TARIFF?**

4 A. Yes. My examination revealed that MGE's Residential Gas Service (RS) tariff  
5 states that "service hereunder is not available to... a location other than the  
6 customers domicile." MGE's General Terms and Conditions for Gas Service  
7 define customer in pertinent part as "a person or legal entity responsible for  
8 payment for service except one denoted as a guarantor." Therefore, MGE's  
9 method of billing for the gas consumed the student's premises appears to be  
10 consistent with the Company's tariff. However, counsel informs me that this  
11 billing method is not consistent with Section 144.030(23) of Missouri law.

12 **Q. DOES THE DEFINITION OF "DOMESTIC USE" IN SECTION 144.030(23) RSMO**  
13 **INCLUDE GAS CONSUMED IN A RESIDENTIAL PREMISE, REGARDLESS OF WHO**  
14 **PAYS THE BILL FOR THIS UTILITY SERVICE?**

15 A. Yes. In the statute, the definition of "domestic use" includes "that portion of  
16 metered...natural, artificial, or propane gas...which an individual occupant of a  
17 residential premises uses for non-business, noncommercial, or nonindustrial  
18 purposes." In addition, the statute states that "regulated utility sellers shall  
19 determine whether individual purchasers are exempt or non exempt [from sales  
20 taxes on utility service] based upon the seller's utility service rate classification as  
21 contained in tariffs on file with and approved by the Missouri public service  
22 commission" and that "sales and purchases made pursuant to the rate  
23 classification 'residential'...shall be considered as sales for domestic use and such  
24 sales shall be exempt from sales tax." The statute intends for the type of utility



1 service that the student receives to be considered "domestic use" that should be  
2 served under the "residential" rate classification.

3 **Q. WHAT DOES PUBLIC COUNSEL RECOMMEND TO ELIMINATE THE INEQUITABLE**  
4 **AND POSSIBLY UNLAWFUL BILLING PRACTICE THAT YOU ARE ADDRESSING IN**  
5 **THIS TESTIMONY.**

6 A. OPC recommends that the Commission order MGE to change its residential tariff  
7 to make it equitable and consistent with Missouri law for residential customers at  
8 single metered single family premises where the individual responsible for paying  
9 for utility service does not live at the premises where the gas is consumed. We  
10 recommend changing the "Applicable" section of MGE's RS tariff so it states the  
11 following:

12 A "residential" ("domestic") customer under this residential  
13 rate classification is a customer who purchases natural gas for  
14 "domestic use." "Domestic use" under this rate classification  
15 includes that portion of natural gas which is ultimately consumed  
16 at a single-family or individually metered multiple-family  
17 dwelling, and shall apply to all such purchases regardless of  
18 whether the customer is the ultimate consumer.

19 This schedule is intended to satisfy the provisions of  
20 Section 144.030(23) RSMo by establishing and maintaining a  
21 system and rate classification of "residential" to cause the  
22 residential sales and purchases of natural gas under this rate  
23 schedule to be considered as sales for domestic use.

24 **Q. DOES THIS CONCLUDE YOUR DIRECT TESTIMONY?**

25 A. Yes.

**Distribution Mains Allocation - Relative System Utilization Method**  
**MGE Case No. GR-2001-292**

		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
(1)	Residential	4,515,223	3,961,727	3,038,863	1,993,966	1,165,864	419,157	220,532	262,241	1,017,882	1,765,835	2,831,849	4,184,228
	SGS	1,721,318	1,533,161	1,180,620	792,454	481,800	207,955	137,104	150,889	417,532	686,125	1,087,633	1,628,665
	LGS	286,627	251,023	197,793	135,490	86,995	42,389	30,053	32,488	75,698	117,173	175,858	250,185
	LVS	1,555,085	1,401,205	1,288,800	1,075,387	1,058,505	950,038	915,764	1,306,292	1,016,897	1,134,545	1,224,157	1,537,056
	Total	8,078,253	7,147,116	5,703,876	3,997,298	2,793,163	1,619,538	1,303,453	1,751,911	2,528,009	3,703,678	5,319,497	7,600,133

		Jan	Dec	Feb	Mar	Nov	Apr	Oct	May	Sep	Aug	Jun	Jul
(2)	Residential	4,515,223	4,184,228	3,961,727	3,038,863	2,831,849	1,993,966	1,765,835	1,165,864	1,017,882	262,241	419,157	220,532
	SGS	1,721,318	1,628,665	1,533,161	1,180,620	1,087,633	792,454	686,125	481,800	417,532	150,889	207,955	137,104
	LGS	286,627	250,185	251,023	197,793	175,858	135,490	117,173	86,995	75,698	32,488	42,389	30,053
	LVS	1,555,085	1,537,056	1,401,205	1,288,600	1,224,157	1,075,387	1,134,545	1,058,505	1,016,897	1,306,292	950,038	915,764
	Total	8,078,253	7,600,133	7,147,116	5,703,876	5,319,497	3,997,298	3,703,678	2,793,163	2,528,009	1,751,911	1,619,538	1,303,453

(3)	Months % of Highest Peak	100.00%	94.08%	88.47%	70.61%	65.85%	49.48%	45.85%	34.58%	31.29%	21.69%	20.05%	16.14%
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(4)	Increment of Demand / Cost	5.92%	5.61%	17.87%	4.76%	16.37%	3.63%	11.27%	3.28%	9.61%	1.64%	3.91%	16.14%
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(5)	# of Months Cost Occurred	1	2	3	4	5	6	7	8	9	10	11	12
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(6)	(4)/(5)	5.92%	2.80%	5.96%	1.10%	3.27%	0.61%	1.61%	0.41%	1.07%	0.16%	0.36%	1.34%
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(7)	Cost Attributable to each Month	24.70%	18.78%	15.98%	10.02%	8.83%	5.56%	4.95%	3.34%	2.93%	1.86%	1.70%	1.34%
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		Jan	Dec	Feb	Mar	Nov	Apr	Oct	May	Sep	Aug	Jun	Jul	RSUM Allocator
(8)	Residential	55.89%	55.05%	55.43%	53.28%	53.24%	49.88%	47.68%	41.74%	40.26%	14.97%	25.88%	16.92%	51.70%
	SGS	21.31%	21.43%	21.45%	20.70%	20.45%	19.82%	18.53%	17.25%	16.52%	8.61%	12.84%	10.52%	20.19%
	LGS	3.55%	3.29%	3.51%	3.47%	3.31%	3.39%	3.16%	3.11%	2.99%	1.85%	2.62%	2.31%	3.34%
	LVS	19.25%	20.22%	19.61%	22.56%	23.01%	26.90%	30.63%	37.90%	40.23%	74.56%	58.66%	70.26%	24.77%
	Total	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

		Directly	Assigned	Shared	Composite Mains Allocation
			22%	78%	
(9)	Residential	51.70%	71.91%	51.70%	56.14%
	SGS	20.19%	28.09%	20.19%	21.93%
	LGS			3.34%	2.61%
	LVS			24.77%	19.32%
	Total	71.89%	100.00%	100.00%	100.00%

# **OPC RATE DESIGN RECOMMENDATION**

MGE Case No. GR-2001-292

	TOTAL	RESIDENTIAL	SMALL GS	LARGE GS	LARGE VOLUME	UMGL
1 Revenue Neutral Shifts (RNS) to Equalize Class						
2 Rates of Return (ROR)	(\$0)	\$312,393	(\$2,555,937)	(\$634,299)	\$2,877,803	\$40
3						
4 Percentage Revenue Change to Equalize Class ROR	0.00%	0.33%	-8.96%	-21.19%	24.87%	1.33%
5						
6 Current Class Revenue Percentages	100.00%	68.63%	20.73%	2.17%	8.47%	0.00%
7						
8 COS Indicated Class Revenue Percentages	100.00%	68.85%	18.91%	1.72%	10.52%	0.00%
9						
10 OPC's Recommended Revenue Neutral Shifts	\$ (0)	\$ 156,196	\$ (1,277,968)	\$ (317,150)	\$ 1,438,901	\$ 20
11						
12 OPC's Recommended Revenue Percentages	100.00%	68.74%	19.82%	1.94%	9.50%	0.00%
13						
14 <b><u>Spread of Proposed Revenue Requirement Increases</u></b>						
15 MGE's Proposed Revenue Requirement Increase	39,882,006	27,414,403	7,902,913	775,115	3,788,699	877
16 Revenue Requirement Increase of 1mil	1,000,000	687,388	198,157	19,435	94,998	22
17 Revenue Requirement Increase of 11mil	11,000,000	7,561,265	2,179,731	213,787	1,044,975	242
18						
19 <b><u>Combined Impact of Revenue Increase and OPC's RNS</u></b>						
20 MGE's Proposed Revenue Requirement Increase	39,882,006	27,570,599	6,624,945	457,965	5,227,600	897
21 Revenue Requirement Increase of 1mil	1,000,000	843,584	(1,079,811)	(297,714)	1,533,899	42
22 Revenue Requirement Increase of 11mil	11,000,000	7,717,462	901,763	(103,362)	2,483,876	262
23						
24 <b><u>Adjusted Impact of Revenue Increase and OPC's RNS</u></b>						
25 MGE's Proposed Revenue Requirement Increase	39,882,006	27,570,599	6,624,945	457,965	5,227,600	897
26 Revenue Requirement Increase of 1mil	1,000,000	354,816	-	-	645,166	18
27 Revenue Requirement Increase of 11mil	11,000,000	7,645,619	893,368	-	2,460,753	259
28						
29 <b><u>Adjusted Percentage Change in Class Rate Revenue</u></b>						
30 MGE's Proposed Revenue Requirement Increase	28.41%	28.62%	22.77%	15.04%	43.94%	29.25%
31 Revenue Requirement Increase of 1mil	0.71%	0.37%	0.00%	0.00%	5.42%	0.58%
32 Revenue Requirement Increase of 11mil	7.84%	7.94%	3.07%	0.00%	20.68%	8.46%
33						
34 <b><u>ADJUSTED REVENUE PERCENTAGE</u></b>						
35 MGE's Proposed Revenue Requirement Increase	100.00%	68.74%	19.82%	1.94%	9.50%	0.00%
36 Revenue Requirement Increase of 1mil	100.00%	68.39%	20.58%	2.15%	8.87%	0.00%
37 Revenue Requirement Increase of 11mil	100.00%	68.69%	19.81%	2.01%	9.48%	0.00%