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Issues:

Deposit Interest Late Payment Fees Misc. Tariff Issues Rate-Related Tariff Issues

Witness: Type of Exhibit: Sponsoring Party: Case No:

Date to Be Filed:

Robert J. Amdor Rebuttal Testimony Aquila Networks GR-2004-0072 February 13, 2004

MISSOURI PUBLIC SERVICE COMMISSION

CASE NO. GR-2004-0072

REBUTTAL TESTIMONY

OF

ROBERT J. AMDOR

ON BEHALF OF

AQUILA, INC. d/b/a AQUILA NETWORKS – MPS and AQUILA NETWORKS – L&P

> Omaha, Nebraska February, 2004

Ex	hibit No. <u>5</u>
Date 3131161	Case No. 6-R 2001-007
Reporter *	

State of Nebraska)) ss County of Douglas)

AFFIDAVIT OF ROBERT L AMDOR

Robert J. Amdor, being first duly swom, deposes and says that he is the witness who sponsors the accompanying testimony and schedules entitled "Rebuttal Testimony of Robert J. Amdor": that said testimony was prepared by him and/or under his direction and supervision; that if inquiries were made as to the facts in said testimony and schedules, he would respond as therein set forth; and that the aforesaid testimony and schedules are true and correct to the best of his knowledge, information, and belief.

Subscribed and swern to before me this 12th day of February, 2004.

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Notary Public

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My Commission expires:

Detober 31, 2005

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1		REBUTTAL TESTIMONY OF ROBERT J. AMDOR
2		
3	Q.	PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.
4	A.	Robert J. Amdor, 1815 Capitol Avenue, Omaha, NE 68102.
5	Q.	WHAT IS YOUR POSITION WITH AQUILA, INC. ("AQUILA" OR
6		"COMPANY")?
7	A.	I am State Regulatory Manager for the Company's Iowa and Missouri gas
8		operations.
9	Q.	ARE YOU THE SAME ROBERT J. AMDOR THAT PREVIOUSLY PROVIDED
10		DIRECT TESTIMONY IN THIS PROCEEDING?
11	A.	Yes.
12	Q.	WHAT IS THE PURPOSE OF YOUR REBUTTAL TESTIMONY?
13	A.	I will address the interest rate charged on deposits, late payment fees, fee-based
14		revenues and tariff issues.
15		
16		Deposit Interest
17	Q.	ARE YOU FAMILIAR WITH STAFF'S PROPOSED RATE FOR DEPOSIT
18		INTEREST?
19	A.	Yes.
20	Q.	PLEASE EXPLAIN.
21	A.	Staff witness Mr. Russo recommends on page 3 of his direct testimony that the
22		applicable rate should be one percentage point above the prime rate published in
23		the Wall Street Journal on the last December business day of the prior year.
24		According to Mr. Russo, the rate for 2004 using this approach would be 5.25

percent. This compares to 6.0 percent paid to L&P customers and 9.5 percent paid on MPS deposits.

Q. DOES AQUILA ACEPT THIS PROPOSAL?

4 A. This approach is acceptable to Aquila.

Α.

Late Payment Fees

Q. PLEASE DESCRIBE THE STAFF'S PROPOSAL FOR LATE PAYMENT FEES ON ACCOUNT ARREARAGES.

A. On page 19 of his Direct Testimony, Mr. Russo proposes a ½ percent per month simple interest on delinquent amounts. This rate is significantly less than the current charges of 1½ percent per month (MPS) and 1 ¼ percent per month (L&P). The proposed charge would apply only to utility charges, and would not be applied to previous late charges. Staff also recommends that Aquila not apply late payment charges to energy assistance customers until a determination is made regarding eligibility for energy assistance aid.

Q. DOES AQUILA ACCEPT THIS PROPOSAL?

Aquila does not object to the concept of applying late payment charges to only utility charges, but disagrees with the lower rate. This charge is intended, at least in part, to discourage late payments. Aquila's current rates are similar to those charged by major credit card companies and regional utilities. Reducing the percentage rate could increase late payments, because there would be a minimal cost if a payment is late. Staff's calculation of the financial impact from this change does not address the fact that, if the rate is reduced, late bill payments can be expected to increase, and the increased costs to Aquila's working capital requirement will be borne by the shareholders until the next rate case. For these reasons, Aquila prefers to maintain a 1½ percent per month fee, applicable to current month utility charges.

1	Q.	DOES AQUILA OBJECT TO STAFF'S RECOMMENDATION THAT LATE
2		PAYMENT CHARGES NOT BE APPLIED TO ENERGY ASSISTANCE
3		ACCOUNTS?
4	A.	Aquila's policy is to protect accounts that have applied for energy assistance aid
5		so these accounts will not be disconnected while assistance eligibility is
6		determined. Since the Company already protects these customers, Aquila does
7		not object to the proposal.
8		Miscellaneous Tariff Issues
9	Q.	ARE YOU FAMILIAR WITH STAFF'S DESCRIPTION OF THE COMPANY'S
10		PROPOSED TARIFF CHANGES?
11	A.	Yes.
12	Q.	HAVE YOU DISCLOSED ANY ERRORS IN YOUR DIRECT TESTIMONY TO
13		STAFF AND OPC?
14	A.	Yes. Schedules 3.1 and 3.2 of my Direct Testimony have several errors, and I
15		have explained these to Staff and the Office of the Public Counsel through
16		responses to data requests.
17	Q.	PLEASE EXPLAIN THOSE ERRORS OR CHANGES TO YOUR DIRECT
8		TESTIMONY.
19	A.	The Company proposed that no connection charge be applied during normal
20		business hours. In my Direct Testimony, a \$30 charge was incorrectly included
21		in the Summary of Fee Revenues on Schedules 3.1 and 3.2. The Company also
22		proposed a \$45 charge for installation of Excess Flow Valves, but these
23		schedules showed the charge as \$65.
24	Q.	PLEASE SUMMARIZE AQUILA'S PROPOSED TARIFF CHANGES.
25	A.	Aguila proposes to adopt:

l	One set of rules and regulations for the MPS and L&P service territories,
2	New connection charges:
3	 MPS: no charge for connections made during normal business hours
4	(a reduction from the current \$20 charge), and reduce the charge for
5	after-hours connections from \$55 to \$50,
6	 L&P: maintain no charge for connections made during normal
7	business hours, and increase the charge for after-hours connections
8	from \$30 to \$50,
9	New reconnection charges:
10	 MPS: increase the charge from \$20 to \$30 for work during normal
11	business hours, and reduce the charge for after-hours work from \$55
12	to \$50,
13	 L&P: increase the charge from \$20 to \$30 for work during normal
14	business hours, and reduce the charge for after-hours work from \$55
15	to \$50,
16	New reconnection charge for service requested within twelve months of
17	customer-requested disconnection:
18	 MPS: change the current \$20 fee to the greater of \$30 or the sum of
19	the minimum monthly charges as if the customer had remained on
20	gas service,
21	 L&P: a new charge equal to the greater of \$30 or the sum of the
22	minimum monthly charges as if the customer had remained on gas
23	service,
24	Installation charges for excess flow valves: increase the MPS charge from \$30 to
25	\$45 and reduce the L&P charge from \$65 to \$45,

1		A new \$30 charge for meter tests, to be applied when a test determines the
2		meter is accurate,
3		Special meter reading charges:
4		 MPS: increase the charge for meter reading appointments from \$5 to
5		\$30 during normal business hours, and from \$10 to \$50 for after-
6		business hours work,
7		 L&P: a new \$30 charge for work during normal business hours and
8		\$50 for work after normal business hours,
9		A new \$30 fee for collection of arrearages at the time of disconnection, and
10		a \$20 charge for insufficient fund checks.
11	Q.	DOES STAFF AGREE WITH AQUILA'S PROPOSED CHANGES?
12	A.	Staff's testimony specifically agreed with only the new reconnection charge
13		during a period of disconnection. Staff described the other proposed changes,
14		but did not take a position on any other tariff changes. Mr. Russo has indicated
15		to me that Staff had no issues with any of these tariff proposals, except for the
16		deposit interest rate and late payment charge, which are described above.
17	Q.	CAN YOU CLARIFY ANY STATEMENTS IN STAFF'S TESTIMONY THAT
18		MIGHT CONFLICT WITH THE COMPANY'S PROPOSED TARIFFS?
19	A.	It should be noted that Aquila is not requesting one set of rates for the MPS and
20		L&P service territories. Aquila proposed similar rate schedules and usage limits,
21		but expects L&P and MPS will have different monthly charges and volumetric
22		rates.
23		
24		Rate-Related Tariff Issues
25	Q.	DOES THE DIRECT TESTIMONY OF STAFF WITNESS MR. RUSSO
26		ACCURATELY DESCRIBE THE RATE DESIGN-RELATED TARIEF CHANGES

1		PROPOSED BY AQUILA:
2	A.	Yes, generally. Mr. Russo's testimony describes the rate schedules and
3		availability for the rate classes proposed by Aquila's consultant, Mr. Thomas
4		Sullivan. Mr. Russo also describes the Company's proposed changes to the
5		Rules and Regulation tariffs.
6	Q.	HAS STAFF AGREED WITH THE COMPANY'S RATE-RELATED TARIFF
7		PROPOSALS?
8	A.	Staff's testimony describes all of the proposed changes, but no position was
9		stated on any of these changes.
10		Fee-Based Revenues
11	Q.	DID YOU SPONSOR SCHEDULES RJA-3.1 AND RJA-3.2 AS ATTACHMENTS
12		TO YOUR DIRECT TESTIMONY IN THIS CASE?
13	A.	Yes.
14	Q.	DO YOU HAVE ANY UPDATES TO THIS INFORMATION?
15	A.	Yes, there were two errors in these schedules that need to be corrected. I have
16		supplied this information to Staff and OPC in responses to data requests, and
17		have attached updated schedules to this testimony.
18	Q.	PLEASE EXPLAIN THE CHANGES.
19	A.	The first change relates to service connections made during normal business
20		hours. Aquila has proposed that no charge be applied in these instances, so the
21		estimated number of transactions should be zero, not 7,581 for MPS and 700 for
22		L&P. The second change relates to the charge for installation of excess flow
23		valves. The proposed charge for MPS and L&P should be \$45, not \$65.
24	Q.	CAN YOU SUMMARIZE THE FINANCIAL IMPACT OF THESE
25		CORRECTIONS?

t	A.	Yes. For MPS, the proposed revenue from service connections during normal
2		business hours should be reduced from \$227,430 to zero, and for L&P, the
3		service fees from this service should be reduced from \$21,000 to zero. The
4		estimated revenue from installing excess flow valves on the MPS system should
5		be reduced from \$195 to \$135. There were no flow valves installed on the L&P
6		system, so there is no financial impact from this correction.
7	Q.	WHAT IS THE TOTAL PROPOSED FEE REVENUE FOR MPS AND L&P
8		AFTER THESE CORRECTIONS?
9	A.	The proposed revenue from fee-based services is \$116,528 from MPS and

- \$7,479 from L&P. The proposed fee and estimated number of transactions is provided on updated Schedules RJA-3.1 and RJA-3.2, which are attached hereto.
- Q. DOES THIS CONCLUDE YOUR REBUTTAL TESTIMONY?
 A. Yes, it does.

Schedule RJA-3.1

Summary of Test Year Fee Revenue 2002 Aquila Networks - MPS

	Test Year Number of Transactions	E	Existing Fee		Existing Revenue	Estimated Number of Transactions		roposed Fee	Proposed Revenue	
Connections										
Business Hours	7,581	\$	20.00	\$	151,620.00	-	\$	30.00	\$ -	
After Bus. Hours	549	\$	55.00	\$	30,195.00	549	\$	50.00	\$ 27,450.00	
Reconnections										
Business Hours	1,600	\$	20.00	\$	32,000.00	1,600	\$	30.00	\$ 48,000.00	
After Bus. Hours	59	\$	55.00	\$	3,245.00	59	\$	50.00	\$ 2,950.00	
Reconnects within 12 months	35	\$	20.00	\$	700.00			\$20.00	\$ -	
Excess Flow Valves										
New installations	3	\$	30.00	\$	90.00	3	\$	45.00	\$ 135.00	
Special meter reads										
Business Hours	1,708	\$	5.00	\$	8,540.00	342	\$	30.00	\$ 10,248.00	1
After Bus. Hours	•	\$	10.00	\$	•		\$	50.00	\$ -	·
Collection fee at disconnects										
Business Hours				\$	-	462	\$	30.00	\$ 13,845.00	2
Charge for NSF Checks				\$	-	695	\$	20.00	\$ 13,900.00	
Total Revenue				\$	226,390.00				\$ 116,528.00	

NOTES:

- 1 Assume the increase in fee will reduce special meter reads by 80%
- 2 Assume the collection fee will reduce payments at disconnection by 50%

Schedule RJA-3.2

Summary of Test Year Fee Revenue 2002 Aquila Networks - L&P

	Test Year Number of Transactions	E	Existing Fee		Existing Revenue	Estimated Number of Transactions		roposed Fee	Proposed Revenue	
Connections										
Business Hours	700			\$	-	-	\$	30.00	\$ -	
After Bus. Hours	28			\$	-	28	\$	50.00	\$ 1,400.00	
Reconnections										
Business Hours	95	\$	20.00	\$	1,900.00	95	\$	30.00	\$ 2,850.00	
After Bus. Hours	8	\$	55.00	\$	440.00	8	\$	50.00	\$ 400.00	
Reconnects within 12 months	-			\$	-	-	\$	20.00	\$ -	
Excess Flow Valves										
New installations	-	\$	65.00	\$	-	-	\$	45.00	\$ -	
Special meter reads										
Business Hours	179	\$	-	\$	-	36	\$	30.00	\$ 1,074.00	1
After Bus. Hours	•	\$	-	\$	-		\$	50.00	\$ -	
Collection fee at disconnects										
Business Hours	13	\$	-	\$	-	7	\$	30.00	\$ 195.00	2
Charge for NSF Checks	78			\$	-	78	\$	20.00	\$ 1,560.00	
Total Revenue				\$	2,340.00				\$ 7,479.00	

NOTES:

- 1 Assume the increase in fee will reduce special meter reads by 80%
- 2 Assume the collection fee will reduce payments at disconnection by 50%