

DAS Exhibit No. 1366 Case No(s). 69-2006-0314 Date 10-16-06 Aptr XF

Customer Relations

- New Department within Customer Services
- Established May 2006
- Collaborate with assistance agencies, United Way 2-1-1, better serve low-income customers customers, MAAC, commissions, and local organizations to
- Our mission
- customers Take leadership role in assisting low-income and elderly
- who lead them Build relationships within low-income community and those

What are we doing currently?

- Hot weather procedures
- Proactive outbound calling to medical customers
- Gatekeeper process
- Dedicated phone line for medical customers and hospice organizations
- Partnering with United Way 2-1-1
- Only utility associated with 2-1-1 initiative and development
- Utilize data, such as demographic information to identify customer needs
- Host Agency & Energy Forums with agencies
- On-going planning for next year and beyond

What else will we do?

- that suit their needs Identify our low-income and elderly customers and target solutions
- Pursue additional funding for low-income on federal, state and local levels
- Promote awareness of, and increase Dollar-Aide contributions
- Goal to increase by 5% annually
- Currently at approximately \$250,000
- Financial workshops
- Gather data on assistance agencies and the services they provide
- Help identify qualifying customers for home weatherization

What will we do? (Continued)

- Payment plans and methods
- Payment extensions / payment plans
- Electronic check
- Automatic bank transfer
- Online payment capabilities
- Credit card option (working on)
- No extra charge to customer

What will we do? (Continued)

Unbanked customer options

- Pay agents
- Approximately 39 existing now
- Investigate adding more pay agents to increase accessibility for customers
- o Discussion currently underway with Barrons Grocery
- Pay Stations
- o Research kiosk stations
- Where, how many, cost, maintenance
- Survey peers
- 0 Solicit feedback from low-income community leaders

Collaboration Efforts

- by: Develop understanding of low-income issues
- Building relationships with leaders in the community
- Hosting workshops
- Partnering with other utilities

Energy Efficiency Programs

- Energy Optimizer
- Energy Analyzer
- Low-income / Affordability
- Energy audits
- Siemens audit program
- Implementing for churches
- **Energy Management Systems in churches**
- Energy education opportunities
- Weatherization program
- Workshops

Development Economic and Community

- MWBE supplier development game plan
- Hiring efforts at KCP&L
- Job development opportunities
- Local bank collaboration / outreach
- \square Workshops Focus groups to identify specific needs of community

What's next?

- Understanding low-income customer needs
- Your thoughts?