

Exhibit No.:  
Issues: Revenue Requirement  
Witness: Michael P. Gorman  
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Sponsoring Party: Office of Public Counsel  
Case No.: ER-2012-0175  
Date Testimony Prepared: October 10, 2012

**BEFORE THE PUBLIC SERVICE COMMISSION  
OF THE STATE OF MISSOURI**

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**In the Matter of KCP&L Greater Missouri  
Operations Company's Request for  
Authority to Implement a General Rate  
Increase for Electric Service**

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**Case No. ER-2012-0175**  
Tracking No. YE-2012-0405

Surrebuttal Testimony and Schedule of

**Michael P. Gorman**

**Revenue Requirement**

On behalf of

**The Office of Public Counsel**

**NON-PROPRIETARY VERSION**

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October 10, 2012



Project 9606







1 **Response to Mr. Bryant**

2 **Q PLEASE DESCRIBE THE PORTION OF MR. BRYANT’S REBUTTAL TESTIMONY**  
3 **TO WHICH YOU WILL RESPOND.**

4 A Mr. Bryant responds to my criticisms of the Company’s significant increase in its  
5 common equity ratio between its June 30, 2012 actual and its projection for the  
6 August 2012 true-up. Mr. Bryant argues that the significant increase is associated  
7 with the conversion of equity units – recorded as debt on the Company’s June 30,  
8 2012 capital structure – to common equity in July 2012. Mr. Bryant also argues that  
9 the equity the Company issued at that time was also used to reduce long-term debt  
10 on July 2 related to the maturity of the KCP&L GMO 11.875% senior notes.

11 **Q PLEASE RESPOND TO MR. BRYANT’S TESTIMONY.**

12 A I agree with Mr. Bryant that conversion of the equity units to common equity in July  
13 2012 largely explains the difference between the Company’s March 2012 actual  
14 common equity ratio and its Pro Forma capital structure equity ratio. However, the  
15 conversion of the equity units does not explain the entire significant increase in the  
16 common equity ratio.

17 As Mr. Bryant notes, the equity units represent about 4.5% of the Company’s  
18 capital structure in March 2012 (Bryant Rebuttal Testimony at 3-4), and reflecting  
19 those as equity capital rather than debt capital would produce debt and common  
20 equity ratios of 50.0% and 49.4%, respectively – the preferred stock ratio remains at  
21 0.60%. This capital structure mix is reasonably consistent with the 50.8% common

1 equity ratio capital as shown in KCP&L GMO witness Michael Cline's true-up direct  
2 testimony in its 2010 rate case.<sup>1</sup>

3 However, the Company's forecast capital structure has a common equity ratio  
4 of 52.475% which is still a material increase in its June 30, 2012 common equity ratio  
5 of 50.0%, adjusted to reflect the conversion of the equity units. What appears to be  
6 the cause of the increase in the equity ratio is the retirement of \*\* \_\_\_\_\_

7 \_\_\_\_\_  
8 \_\_\_\_\_ \*\*2

9 Mr. Bryant states that common equity was used to refinance part of these maturing  
10 securities in July 2012 (Bryant Rebuttal Testimony at 4).

11 Based on the Company's highly confidential workpapers, it appears as though  
12 the Company financed a significant amount of debt with equity. This buildup in  
13 common equity explains the increase in the common equity ratio relative to its actual  
14 at March 30, 2011 reflecting conversion of the equity units.

15 The use of common equity to refinance these retiring debt maturities is  
16 troubling for the following reasons:

- 17 1. Current utility debt interest rates are at the lowest level in decades. Not taking  
18 advantage of today's very low capital market costs, particularly for debt securities,  
19 is a significant missed opportunity by KCP&L GMO to keep its cost of capital as  
20 low as possible.
- 21 2. The \$500 million KCP&L GMO 11.875% debt cost has been significantly above  
22 market interest rates for well over a decade. Customers have been burdened by  
23 paying utility rates to allow Great Plains Energy to meet the debt service  
24 obligations for this above-market bond issue. Now that KCP&L GMO has an  
25 opportunity to refinance this expiring bond at much lower market interest rates  
26 (something less than 5% in today's marketplace), KCP&L GMO instead  
27 refinances a large portion of this bond with common equity. Indeed, at my  
28 proposed 9.3% cost of equity, adjusted for income taxes, the Company is  
29 refinancing the 11.875% bond at a pre-tax equity cost to customers of 14.9%.

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<sup>1</sup>Case No. ER-2010-0356, True-Up Direct Testimony of Michael Cline, page 1, also see Missouri Public Service Commission Report and Order, May 4, 2011, page 151.

<sup>2</sup>Bryant Highly Confidential Workpapers.



1 KCP&L GMO's refinancing of this above-market cost security actually increased  
2 its capital cost when it finally had an opportunity to reduce its cost of capital  
3 related to this above-market debt cost.

4 3. KCPL's and KCP&L GMO's decision not to minimize its cost of capital is  
5 particularly disturbing given the significant regulatory plan that helped support its  
6 credit rating during its last major construction program. During that time period,  
7 customers paid higher rates to support regulatory amortization to support cash  
8 flow metrics which in turn supported KCPL/KCP&L GMO's bond rating. KCPL  
9 and KCP&L GMO's investors benefitted significantly through this regulatory plan,  
10 but the Company is failing now to reciprocate by making every effort available to  
11 minimize its cost of capital going forward.

12 **Q IN HIS REBUTTAL TESTIMONY, MR. BRYANT ASSERTS THAT THE EQUITY**  
13 **UNIT CONVERSION HAS BEEN REFLECTED BY STANDARD & POOR'S ("S&P")**  
14 **IN ITS BOND RATING ASSESSMENT, AND ITS PROPOSED TRUE-UP CAPITAL**  
15 **STRUCTURE IS LARGELY CONSISTENT WITH S&P'S CREDIT REVIEW.**  
16 **PLEASE RESPOND.**

17 **A** S&P's current credit rating outlook for KCP&L GMO's parent company (Great Plains  
18 Energy) and KCPL and KCP&L GMO is "BBB" with a "Stable" outlook.

19 At page 5 of the Highly Confidential S&P report attached to Mr. Bryant's  
20 testimony (Schedule KEB-1), it lists the credit metrics considered by S&P in arriving  
21 at Great Plains' bond rating. There, it shows an adjusted debt to debt and equity ratio  
22 for S&P over the period 2007 through 2011. The S&P adjusted debt ratio for this  
23 company has consistently been substantially higher than the 46.918% debt ratio the  
24 Company is proposing to use to set rates in this proceeding.<sup>3</sup>

25 Admittedly, the S&P debt ratio includes significant off-balance sheet debt  
26 items. However, the S&P report can be used to develop a debt and equity ratio  
27 comparable to that used for setting rates. Reflecting only the conversion of the equity  
28 units, which is specifically listed by S&P in its Table 3 of that report, along with the

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<sup>3</sup>Hadaway Direct Testimony at 6.

1 unadjusted debt and equity balances, would show that S&P's credit rating reflects a  
2 common equity ratio of less than 50% of investor capital. Again, this is generally  
3 consistent with KCP&L GMO's last rate case, and its March 30, 2011 capital structure  
4 adjusted for the equity units. Importantly, S&P found Great Plains' credit rating to be  
5 "Stable" and at an investment grade bond rating level with this capital structure mix.

6 Hence, there is no justification for Great Plains' effort to increase its common  
7 equity ratio in this proceeding. I state this simply because its credit rating is already  
8 stable without an increase to its common equity ratio. Therefore, KCPL's and KCP&L  
9 GMO's proposed capital structure with an increased common equity ratio is not  
10 reasonable.

11 **Q DO YOU HAVE ANY RECOMMENDATIONS?**

12 A Yes. The Company's effort appears to be directed at increasing its common equity  
13 ratio which increases its overall cost of capital and income tax expense. The  
14 Company's investors directly benefit from this by growing the Company's equity base,  
15 and its earnings and dividend paying ability. I believe this is an unnecessary increase  
16 to its cost of service, and the Company's proposal to increase its common equity ratio  
17 should be justified. Absent complete justification, I recommend the Commission  
18 consider using a hypothetical capital structure (50% debt/50% equity) in this case  
19 rather than the Company's projected actual capital structure at the end of August  
20 2012.



1 **Response to Dr. Hadaway**

2 **Q DID DR. HADAWAY TAKE ISSUE WITH YOUR RECOMMENDED RETURN ON**  
3 **EQUITY IN THIS PROCEEDING?**

4 A Yes. Dr. Hadaway believes that my return on equity was negatively skewed by my  
5 assumptions and the application of my models. In support of this, Dr. Hadaway offers  
6 criticisms of my constant growth Discounted Cash Flow (“DCF”) study, my multi-stage  
7 growth DCF study and my risk premium analysis.

8 **Q WHAT ARE DR. HADAWAY’S CRITICISMS OF YOUR CONSTANT GROWTH DCF**  
9 **ANALYSIS?**

10 A Dr. Hadaway believes I should have eliminated the results of Edison International,  
11 and Cleco Corporation from my analysis because he believes these results were  
12 unreasonably low. He concludes that if I would have eliminated these two companies  
13 from my constant growth DCF study, the results would have increased from 9.5% up  
14 to 9.8% to 9.9%.

15 **Q ARE DR. HADAWAY’S CRITICISMS OF YOUR CONSTANT GROWTH DCF**  
16 **STUDY REASONABLE?**

17 A No. Dr. Hadaway’s arguments are severely flawed and biased. Corrections to  
18 Dr. Hadaway’s misspecified model inputs continue to show that KCP&L GMO’s  
19 current market cost of equity in this case is approximately 9.3% to 9.5%. Corrected  
20 versions of Dr. Hadaway’s updated adjustments to my models are shown in my  
21 Schedule MPG-SR-1, page 2 of 5.

1 **Q DOES DR. HADAWAY OFFER REASONS TO EXCLUDE THE TWO LOW DCF**  
2 **ESTIMATES?**

3 A Yes. Dr. Hadaway recommends eliminating the two lowest results from my proxy  
4 group because the results are too low. However, he does not even comment on  
5 whether there are skewed high-end estimates. Dr. Hadaway recommends eliminating  
6 the result for Cleco Corporation of 6.14% and Edison International of 5.19% because  
7 they are only up to 123 basis points above the “BBB” utility debt cost of 4.91%. He  
8 also believes that Cleco Corporation stock is being artificially inflated by merger  
9 speculation.

10 **Q ARE THESE REASONS ADEQUATE SUPPORT FOR ELIMINATING THESE**  
11 **COMPANIES FROM THE PROXY GROUP AS DR. HADAWAY RECOMMENDS?**

12 A I do not disagree that it is appropriate to eliminate outlier estimates to enhance the  
13 integrity and reliability of the return on equity estimate. However, Dr. Hadaway has  
14 applied recommended methodologies to eliminate only low DCF return estimates. He  
15 has not proposed a methodology to identify and eliminate the high-end DCF return  
16 estimates. As such, his proposed modification is one-sided and biased.

17 For example, if one were to eliminate DCF return estimates which are  
18 125 basis points or less of the 4.91% utility bond yield return, then it would also be  
19 appropriate to eliminate DCF estimates which are substantially higher than the  
20 current observable “BBB” utility bond yield. The two highest return estimates in my  
21 proxy group are Great Plains Energy (“GPE”) at 13.03% and Hawaiian Electric (“HE”)  
22 at 12.34%. These estimates are more than 2.5x the “BBB” bond yield. Clearly, these  
23 estimates are skewed on the high side.

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1 Further, it is appropriate to eliminate GPE and HE as an offset to the low-end  
2 DCF return estimates, because the growth rates of these two companies are  
3 substantially in excess of the U.S. GDP growth rate of 4.9%. GPE and HE's three- to  
4 five-year growth rates (8.42% and 7.46%, respectively) of these DCF returns are  
5 more than 255 basis points higher than the prevailing 4.9% "BBB" utility bond yield.

6 **Q HOW WOULD YOUR DCF RESULT CHANGE IF LOW AND HIGH OUTLIER**  
7 **RESULTS ARE ELIMINATED?**

8 A Eliminating the two lowest return estimates as Dr. Hadaway proposes and also  
9 eliminating the two highest DCF estimates would produce a proxy group average of  
10 9.53% as shown on my Schedule MPG-SR-1, page 2 of 5. Hence, a symmetrical  
11 removal of high and low skewed DCF estimates shows that my recommended return  
12 on equity from my constant growth DCF analysis of 9.5% is reasonable.

13 An alternative method to smooth skewed results within the group is to rely on  
14 the group median as opposed to the group average result. The median return  
15 estimate may be a better approximation of the central tendency of this proxy group  
16 because of these outlier (high and low) DCF estimates. My proxy group median  
17 return estimate is 9.54% as shown in my direct testimony Schedule MPG-4. Again, a  
18 balanced assessment of my constant growth DCF analysis indicates a fair return on  
19 equity for KCP&L GMO in this case of around 9.5%.

20 **Q WHAT ARE DR. HADAWAY'S CONCERNS RELATED TO YOUR MULTI-STAGE**  
21 **GROWTH DCF ESTIMATE?**

22 A Dr. Hadaway takes issue with the GDP growth rate used as a sustainable long-term  
23 growth rate. He does not agree with the consensus of independent security analysts'

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1 projections of long-term GDP growth rate that I used in my direct testimony. Instead,  
2 he recommends using the GDP growth rate he projects in his testimony of 5.7%.

3 **Q IS DR. HADAWAY'S PROPOSAL TO USE HIS LONG-TERM GDP GROWTH RATE**  
4 **IN LIEU OF THE CONSENSUS ECONOMISTS' LONG-TERM GDP GROWTH**  
5 **RATE APPROPRIATE FOR ACCURATELY ESTIMATING KCP&L GMO'S**  
6 **MARKET COST OF EQUITY IN THIS PROCEEDING?**

7 A No. Dr. Hadaway's proposal is inappropriate for several reasons. First, the objective  
8 of analyzing the current market cost of equity is to attempt to measure economic and  
9 financial factors used by investors to value stocks. Hence, it is the market's general  
10 expectation of future GDP growth which is relevant, not the individual opinion of  
11 Dr. Hadaway or me.

12 My GDP growth forecast is based on consensus published independent  
13 economists' projections of future GDP growth. This information is available to  
14 investors, and likely used by investors to make investment decisions. In significant  
15 contrast, Dr. Hadaway's GDP growth forecast is found only in his testimony and is  
16 highly unlikely to be reflective of consensus investors and that used by investors to  
17 value utility securities. It is known with certainty that Dr. Hadaway's GDP outlook is  
18 far higher than the consensus of independent economists.

19 Dr. Hadaway's methodology is simply not a method that reliably captures the  
20 consensus of investors' current outlooks. Therefore, he has not produced a reliable  
21 estimate of the market's current cost of equity for assuming the investment risk of  
22 KCP&L GMO and the proxy companies.

23 Second, Dr. Hadaway's method of estimating future GDP growth is tied to  
24 historical actual realized GDP growth. Dr. Hadaway's analysis is unreliable because

1 he has not captured the expectation of changes in U.S. GDP growth going forward  
2 relative to the past. The U.S. economy is now facing significant competition from  
3 other countries around the world which likely will impact its growth going forward  
4 relative to the growth experienced in the past. Therefore, using only historical data to  
5 form expectations of the future, does not reflect likely changes in the world economic  
6 and competitive position, and, therefore, does not reflect the consensus of investors'  
7 outlooks.

8 **Q WHAT IS A REASONABLE ESTIMATE OF A MULTI-STAGE GROWTH DCF**  
9 **MODEL?**

10 A Using the consensus analysts' GDP growth forecast rather than Dr. Hadaway's  
11 individual estimate, my multi-stage growth DCF model produces a 9.30% result as I  
12 indicated in my direct testimony. This is developed on my Schedule MPG-SR-1, page  
13 3 of 5.

14 **Q PLEASE DESCRIBE DR. HADAWAY'S CRITICISMS OF YOUR RISK PREMIUM**  
15 **ANALYSIS.**

16 A Dr. Hadaway believes I have understated the equity risk premium because I have not  
17 relied on a simple inverse relationship between interest rates and equity risk  
18 premiums. Dr. Hadaway believes that if I would have embraced his proposed  
19 simplistic relationship, that the equity risk premium would consistently understate the  
20 Company's current cost of equity.

1 **Q ARE DR. HADAWAY'S RISK PREMIUM ARGUMENTS ACCURATE?**

2 A No. The clear finding in academic research on equity risk premiums is that the  
3 relationship between interest rates and risk premiums changes over time based on a  
4 multitude of factors. Second, academic research concludes that the relationship  
5 between equity risk premiums and interest rates changes based on the perception of  
6 the risk difference between equity investments and fixed income investments, and not  
7 simply interest rates.

8 This relationship is not based on a simple inverse relationship between risk  
9 premiums and interest rates, but rather is tied to perceived risk differentials between  
10 the two competing investments, as described in my direct testimony.

11 **Q PLEASE DESCRIBE THE ACADEMIC RESEARCH ON THE RELATIONSHIP**  
12 **BETWEEN EQUITY RISK PREMIUMS AND INTEREST RATES.**

13 A The academic literature on the inverse relationship between interest rates and equity  
14 risk premiums has observed that there has been a transient inverse relationship that  
15 was not tied to changes in nominal interest rates. It was caused by changes to  
16 perceived risk differentials between debt and equity investments. Further, the  
17 relationship between interest rates and equity risk premiums is not constant, but  
18 rather can change materially over time.

19 Most of the academic literature addressing this issue that I am familiar with is  
20 based on market data from the 1980s and very early 1990s. During the 1980s and  
21 very early 1990s, an inverse relationship did exist. However, that relationship did not  
22 exist prior to 1980, and it has not been shown to be the case since the early 1990s.  
23 For example, in a paper written by Eugene Brigham, Dilip K. Shome and Steve R.

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1 Vinson, entitled “The Risk Premium Approach to Measuring a Utility’s Cost of Equity,”  
2 published in *Financial Management/Spring 1985*, the authors stated:

3 Any number of events could occur to cause the perceived riskiness of  
4 stocks versus bonds to change, but probably the most pervasive  
5 factor, over the 1966-1984 period, is related to inflation. Inflationary  
6 expectations are, of course, reflected in interest rates. Therefore, one  
7 might expect to find a relationship between risk premiums and interest  
8 rates. As we noted in our discussion of Exhibit 3, risk premiums were  
9 positively correlated with interest rates from 1966 through 1979, but,  
10 beginning in 1980, the relationship turned negative.

11 These academics found that there was a positive relationship between interest  
12 rates and equity risk premiums before 1980, and an inverse relationship from  
13 1980-1984. This study does not establish a consistent relationship between interest  
14 rates and equity risk premiums over the entire period.

15 In the more recent, yet still outdated, study by Robert S. Harris and Felicia C.  
16 Marston published in the *Journal of Applied Finance* – 2001, “The Market Risk  
17 Premium: Expectational Estimates Using Analysts Forecasts,” the authors expanded  
18 an earlier study of risk premiums to cover the period of 1982-1998. In this study, the  
19 authors did note a historical inverse relationship between equity risk premiums and  
20 interest rates. However, the authors went into detail to explain why that historical  
21 relationship was likely affected more by relative investment risk changes, and not  
22 simply changes to nominal interest rates as Dr. Hadaway implies in his testimony.

23 The authors state as follows:

24 The market risk premium changes over time and appears inversely  
25 related to government interest rates but is positively related to the  
26 bond yield spread, which proxies for the incremental risk of investing in  
27 equities as opposed to government bonds.

28 Importantly, the authors in that same study concluded as follows:

29 As a result, our evidence does not resolve the equity premium puzzle;  
30 rather, the results suggest investors still expect to receive large  
31 spreads to invest in equity versus debt instruments.

1           There is strong evidence, however, that the market risk premium  
2           changes over time. Moreover, these changes appear linked to the  
3           level of interest rates as well as ex ante proxies for risk drawn from  
4           interest rate spreads in the bond market.

5           Clearly, the academic literature does not support a simplistic inverse  
6           relationship between interest rates and equity risk premiums. Rather, the authors of  
7           these studies recognize that equity risk premiums change with perceived changes in  
8           investment risk. Dr. Hadaway's simplistic analysis takes no account of changes to  
9           perceived risk, and inappropriately increases equity risk premiums for no other reason  
10          than a reduction in nominal interest rates.

11   **Q     ARE REDUCTIONS IN NOMINAL INTEREST RATES AN ADEQUATE REASON**  
12   **FOR INCREASES TO EQUITY RISK PREMIUMS?**

13   A     No, they are not. Reductions to nominal interest rates are simply not an adequate  
14   reason for increases to equity risk premiums. Indeed, decreases to interest rates  
15   over the last ten years have been likely caused by reduced inflation expectations,  
16   which would decrease both bond interest rates and common equity required returns.  
17   Reduced inflation expectations alone should not change relative debt to equity  
18   investment risk, and thus would not cause equity risk premiums to increase.  
19   Consequently, Dr. Hadaway's proposal to reflect an inverse relationship between  
20   equity risk premiums and bond interest rates is flawed and unreliable, and it should  
21   be rejected.

22   **Q     USING DR. HADAWAY'S METHODOLOGY, WHAT DO YOU BELIEVE TO BE A**  
23   **REASONABLE EQUITY RISK PREMIUM ESTIMATE IN THIS CASE?**

24   A     Because spreads have widened between utility and Treasuries and "A" and "Baa"  
25   utility bond yields, I do agree with Dr. Hadaway that the equity risk premium in this



1 case should be higher than under more normal market conditions. Reflecting the  
2 high and low equity risk premium for my Treasury bond yield as developed on  
3 Schedule MPG-SR-1, page 4 of 5, would indicate a return on equity for KCP&L GMO  
4 in the range of 10.01% and 7.43%. Again, I recommend giving greater weight (75%)  
5 to the high-end estimate and 25% weight to the low-end estimate. Using this  
6 weighting scheme, I believe an equity risk premium over Treasury bonds indicates a  
7 fair return on equity of 9.37%.

8 Similarly, using the highest equity risk premium over utility bond yields, would  
9 indicate a return on equity in the range of 10.13% to 7.25% as developed on my  
10 Schedule MPG-SR-1, page 5 of 5. Giving more weight to the high-end estimate than  
11 the low-end estimate, I again believe a fair return on equity in this case would be  
12 9.41%. Giving due consideration to a larger than normal equity risk premium in this  
13 case for greater risk securities would indicate a fair return on equity for KCP&L GMO  
14 in this case of 9.4%.

15 **Q DOES THIS CONCLUDE YOUR SURREBUTTAL TESTIMONY?**

16 **A Yes.**

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# KCP&L Greater Missouri Operations

## Summary of Updated Gorman ROE Results

<u>Line</u>	<u>Gorman Models</u>	<u>Gorman Analysis</u>	
		<u>Direct</u> (1)	<u>Hadaway Corrected</u> (2)
	<b><u>DCF Models</u></b>		
1	Constant Growth DCF (Analysts' Growth)	9.46%	9.53%
2	Constant Growth DCF (Sustainable Growth)	9.15%	NA
3	Multi-Stage DCF	<u>9.30%</u>	<u>9.30%</u>
4	<b>DCF (Constant Growth DCF)</b>	<b>9.50%</b>	<b>9.40%</b>
	<b><u>Risk Premium Average</u></b>	<b>9.10%</b>	
5	Treasury		<b>9.37%</b>
6	Utility		<b>9.41%</b>
7	<b>CAPM</b>	8.50%	NA
8	<b>Average excluding CAPM (Recommended ROE)</b>	<b>9.30%</b>	<b>9.40%</b>

Source:  
Hadaway Rebuttal, Schedule SCH-9.

## KCP&L Greater Missouri Operations

### Gorman Constant Growth DCF Analysis (Excluding Outliers)

<u>Line</u>	<u>Company</u>	<u>Price</u> (1)	<u>Analysts' Growth</u> (2)	<u>Dividend</u> (3)	<u>Adjusted Yield</u> (4)	<u>Constant Growth DCF</u> (5)
1	ALLETE	\$40.45	5.40%	\$1.84	4.79%	10.19%
2	Alliant Energy Co.	\$44.57	6.12%	\$1.80	4.29%	10.41%
3	American Elec. Pwr.	\$39.03	3.86%	\$1.88	5.00%	8.86%
4	Avista Corp.	\$26.03	4.72%	\$1.16	4.67%	9.39%
5	Black Hills Corp	\$32.37	6.00%	\$1.48	4.85%	10.85%
6	Cleco Corporation	<del>\$40.96</del>	<del>3.00%</del>	<del>\$1.25</del>	<del>3.14%</del>	<del>6.14%</del>
7	DTE Energy Co.	\$57.28	4.38%	\$2.35	4.28%	8.66%
8	Edison Internat.	<del>\$44.67</del>	<del>2.22%</del>	<del>\$1.30</del>	<del>2.97%</del>	<del>5.19%</del>
9	Great Plains Energy	<del>\$20.46</del>	<del>8.42%</del>	<del>\$0.87</del>	<del>4.61%</del>	<del>13.03%</del>
10	Hawaiian Electric	<del>\$27.34</del>	<del>7.46%</del>	<del>\$1.24</del>	<del>4.87%</del>	<del>12.33%</del>
11	IDACORP	\$40.29	4.67%	\$1.32	3.43%	8.10%
12	Pinnacle West	\$49.65	5.67%	\$2.10	4.47%	10.14%
13	Portland General	\$25.67	4.28%	\$1.06	4.31%	8.59%
14	SCANA Corp.	\$46.69	4.69%	\$1.98	4.44%	9.13%
15	Sempra Energy	\$65.75	6.10%	\$2.40	3.87%	9.97%
16	Southern Co.	\$46.21	5.32%	\$1.96	4.47%	9.79%
17	Teco Energy, Inc.	\$17.77	4.37%	\$0.88	5.17%	9.54%
18	Vectren Corp.	\$29.24	5.00%	\$1.40	5.03%	10.03%
19	Westar Energy	\$28.90	5.79%	\$1.32	4.83%	10.62%
20	Wisconsin Energy	\$37.83	5.58%	\$1.20	3.35%	8.93%
21	Xcel Energy Inc.	<u>\$27.77</u>	<u>4.94%</u>	<u>\$1.04</u>	<u>3.93%</u>	<u>8.87%</u>
22	<b>Average (Excl. Outliers)</b>	\$37.02	5.41%	\$1.54	4.46%	<b>9.53%</b>
23	<b>Median</b>					<b>9.54%</b>

Source:  
Hadaway Rebuttal, Schedule SCH-9

## KCP&L Greater Missouri Operations

### Gorman Multi-Stage Growth DCF Analysis (with Long-Term GDP Growth)

Line	Company	Price (1)	Dividend (2)	First Stage	Second Stage Growth					Third	Updated
				Growth (EPS) (3)	Year 6 (4)	Year 7 (5)	Year 8 (6)	Year 9 (7)	Year 10 (8)	Stage Growth (GDP) (9)	Cost of Equity (10)
1	ALLETE	\$40.45	\$1.84	5.40%	5.32%	5.23%	5.15%	5.07%	4.98%	4.90%	9.82%
2	Alliant Energy Co.	\$44.57	\$1.80	6.12%	5.92%	5.71%	5.51%	5.31%	5.10%	4.90%	9.47%
3	American Elec. Pwr.	\$39.03	\$1.88	3.86%	4.03%	4.21%	4.38%	4.55%	4.73%	4.90%	9.64%
4	Avista Corp.	\$26.03	\$1.16	4.72%	4.75%	4.78%	4.81%	4.84%	4.87%	4.90%	9.52%
5	Black Hills Corp	\$32.37	\$1.48	6.00%	5.82%	5.63%	5.45%	5.27%	5.08%	4.90%	10.03%
6	Cleco Corporation	\$40.96	\$1.25	3.00%	3.32%	3.63%	3.95%	4.27%	4.58%	4.90%	7.71%
7	DTE Energy Co.	\$57.28	\$2.35	4.38%	4.47%	4.55%	4.64%	4.73%	4.81%	4.90%	9.06%
8	Edison Internat.	\$44.67	\$1.30	2.22%	2.67%	3.11%	3.56%	4.01%	4.45%	4.90%	7.43%
9	Great Plains Energy	\$20.46	\$0.87	8.42%	7.83%	7.25%	6.66%	6.07%	5.49%	4.90%	10.41%
10	Hawaiian Electric	\$27.34	\$1.24	7.46%	7.03%	6.61%	6.18%	5.75%	5.33%	4.90%	10.45%
11	IDACORP	\$40.29	\$1.32	4.67%	4.71%	4.74%	4.78%	4.82%	4.86%	4.90%	8.28%
12	Pinnacle West	\$49.65	\$2.10	5.67%	5.54%	5.41%	5.29%	5.16%	5.03%	4.90%	9.55%
13	Portland General	\$25.67	\$1.06	4.28%	4.38%	4.49%	4.59%	4.69%	4.80%	4.90%	9.06%
14	SCANA Corp.	\$46.69	\$1.98	4.69%	4.73%	4.76%	4.80%	4.83%	4.87%	4.90%	9.29%
15	Sempra Energy	\$65.75	\$2.40	6.10%	5.90%	5.70%	5.50%	5.30%	5.10%	4.90%	9.03%
16	Southern Co.	\$46.21	\$1.96	5.32%	5.25%	5.18%	5.11%	5.04%	4.97%	4.90%	9.47%
17	Teco Energy, Inc.	\$17.77	\$0.88	4.37%	4.46%	4.55%	4.64%	4.72%	4.81%	4.90%	9.93%
18	Vectren Corp.	\$29.24	\$1.40	5.00%	4.98%	4.97%	4.95%	4.93%	4.92%	4.90%	9.95%
19	Westar Energy	\$28.90	\$1.32	5.79%	5.64%	5.49%	5.35%	5.20%	5.05%	4.90%	9.96%
20	Wisconsin Energy	\$37.83	\$1.20	5.58%	5.47%	5.35%	5.24%	5.13%	5.01%	4.90%	8.37%
21	Xcel Energy Inc.	\$27.77	\$1.04	4.94%	4.93%	4.93%	4.92%	4.91%	4.91%	4.90%	8.84%
22	<b>Average</b>	\$37.57	\$1.52	5.14%	5.10%	5.06%	5.02%	4.98%	4.94%	4.90%	<b>9.30%</b>
23	<b>Median</b>										<b>9.47%</b>

Source:  
Hadaway Rebuttal, Schedule SCH-9.

# KCP&L Greater Missouri Operations

## Update of Gorman Risk Premium Analysis - Proj. Treasury Bond

<u>Line</u>	<u>Year</u>	<u>Treasury Bond Yield (1)</u>	<u>Authorized Electric Returns (2)</u>	<u>Indicated Risk Premium (3)</u>
1	1986	7.80%	13.93%	6.13%
2	1987	8.58%	12.99%	4.41%
3	1988	8.96%	12.79%	3.83%
4	1989	8.45%	12.97%	4.52%
5	1990	8.61%	12.70%	4.09%
6	1991	8.14%	12.55%	4.41%
7	1992	7.67%	12.09%	4.42%
8	1993	6.60%	11.41%	4.81%
9	1994	7.37%	11.34%	3.97%
10	1995	6.88%	11.55%	4.67%
11	1996	6.70%	11.39%	4.69%
12	1997	6.61%	11.40%	4.79%
13	1998	5.58%	11.66%	6.08%
14	1999	5.87%	10.77%	4.90%
15	2000	5.94%	11.43%	5.49%
16	2001	5.49%	11.09%	5.60%
17	2002	5.43%	11.16%	5.73%
18	2003	4.96%	10.97%	6.01%
19	2004	5.05%	10.75%	5.70%
20	2005	4.65%	10.54%	5.89%
21	2006	4.99%	10.36%	5.37%
22	2007	4.83%	10.36%	5.53%
23	2008	4.28%	10.46%	6.18%
24	2009	4.07%	10.48%	6.41%
25	2010	4.25%	10.34%	6.09%
26	2011	<u>3.91%</u>	<u>10.22%</u>	<u>6.31%</u>
27	<b>Average</b>	<b>6.22%</b>	<b>11.45%</b>	<b>5.23%</b>
28	<b>Max</b>			<b>6.41%</b>
29	<b>Min</b>			<b>3.83%</b>
<b><u>INDICATED COST OF EQUITY</u></b>				
30	PROJECTED TREASURY BOND YIELD		3.60%	3.60%
31	TREASURY BOND Risk Premium		<u>6.41%</u>	<u>3.83%</u>
32	<b>Cost of Equity</b>		<b>10.01%</b>	<b>7.43%</b>
33	Weight		0.75	0.25
34	Weighted Component		7.51%	1.86%
35	<b>Recommended</b>		<b>9.37%</b>	

Source:  
Hadaway Rebuttal, Schedule SCH-9.

# KCP&L Greater Missouri Operations

## Update of Gorman Risk Premium Analysis - Utility Bond

<u>Line</u>	<u>Year</u>	<u>Moody's "A" Rated Public Utility Bond Yield (1)</u>	<u>Authorized Electric Returns (2)</u>	<u>Indicated Risk Premium (3)</u>
1	1986	9.58%	13.93%	4.35%
2	1987	10.10%	12.99%	2.89%
3	1988	10.49%	12.79%	2.30%
4	1989	9.77%	12.97%	3.20%
5	1990	9.86%	12.70%	2.84%
6	1991	9.36%	12.55%	3.19%
7	1992	8.69%	12.09%	3.40%
8	1993	7.59%	11.41%	3.82%
9	1994	8.31%	11.34%	3.03%
10	1995	7.89%	11.55%	3.66%
11	1996	7.75%	11.39%	3.64%
12	1997	7.60%	11.40%	3.80%
13	1998	7.04%	11.66%	4.62%
14	1999	7.62%	10.77%	3.15%
15	2000	8.24%	11.43%	3.19%
16	2001	7.76%	11.09%	3.33%
17	2002	7.37%	11.16%	3.79%
18	2003	6.58%	10.97%	4.39%
19	2004	6.16%	10.75%	4.59%
20	2005	5.65%	10.54%	4.89%
21	2006	6.07%	10.36%	4.29%
22	2007	6.07%	10.36%	4.29%
23	2008	6.53%	10.46%	3.93%
24	2009	6.04%	10.48%	4.44%
25	2010	5.46%	10.34%	4.88%
26	2011	5.04%	10.22%	5.18%
27	<b>Average</b>	<b>7.64%</b>	<b>11.45%</b>	<b>3.81%</b>
28	<b>Max</b>			<b>5.18%</b>
29	<b>Min</b>			<b>2.30%</b>
<b><u>INDICATED COST OF EQUITY</u></b>				
30	CURRENT "Baa" UTILITY BOND YIELD		4.95%	4.95%
31	Utility Risk Premium		<u>5.18%</u>	<u>2.30%</u>
32	<b>Cost of Equity</b>		<b>10.13%</b>	<b>7.25%</b>
33	Weight		0.75	0.25
34	Weighted Component		7.60%	1.81%
35	<b>Recommended</b>		<b>9.41%</b>	

Source:  
Hadaway Rebuttal, Schedule SCH-9.