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Missouri Public Service Commission

SURREBUTTAL TESTIMONY

OF

CHARLES R. HYNEMAN

Submitted on Behalf of the Office of the Public Counsel

KCP&L GREATER MISSOURI OPERATIONS COMPANY

CASE NO. ER-2016-0156

September 2, 2016



BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

In the Matter of KCP&L Greater)	
Missouri Operations Company's)	
Request for Authority to Implement	ý	File No. ER-2016-0156
a General Rate Increase for	í	
Electric Service	ý	

AFFIDAVIT OF CHARLES R. HYNEMAN

STATE OF MISSOURI)	
)	SS
COUNTY OF COLE)	

Charles R. Hyneman, of lawful age and being first duly sworn, deposes and states:

- 1. My name is Charles R. Hyneman. I am the Chief Public Utility Accountant for the Office of the Public Counsel.
- 2. Attached hereto and made a part hereof for all purposes is my surrebuttal testimony.
- 3. I hereby swear and affirm that my statements contained in the attached testimony are true and correct to the best of my knowledge and belief.

Charles R. Hyneman, C.P.A. Chief Public Utility Accountant

Subscribed and sworn to me this 2nd day of September 2016.

WANDY STATES

JERENE A. BUCKMAN My Commission Expires August 23, 2017 Cole County Commission #13754037

Jerene A. Buckman Notary Public

My Commission expires August 23, 2017.

TABLE OF CONTENTS

Testimony	Page
SURREBUTTAL TO THE REBUTTAL TESTIMONY OF STAFF WITNESS MARK OLIGSCHLAEGER	1
Rate Base Treatment of GMO Expense Trackers	3
Commission Standards on Rate Base Inclusion of Deferred Expenses	15
Regulatory Asset Deferral Decisions	20
SURREBUTTAL TO THE REBUTTAL TESTIMONY OF GMO WITNESS RON KLOTE	23
Inclusion of GMO's Expense Trackers in Rate Base	23
Capitalization of SERP Expenses to Current Construction Projects	42
KCPL SERP Charges to GMO Customers	48
Severance Payments	50
Prepayments	53
KCPL and GMO Expense Account Adjustment	59
SURREBUTTAL TO THE REBUTTAL TESTIMONY OF GMO WITNESS STEVEN BUSSER	82
GMO Expense Account Adjustment – Per Diem Meal Policy	82

SURREBUTTAL TESTIMONY

OF

CHARLES R. HYNEMAN KCP&L GREATER MISSOURI OPERATIONS COMPANY

CASE NO. ER-2016-0156

1.	Q.	Please state your name and business address.
2	A.	Charles R. Hyneman, PO Box 2230, Jefferson City, Missouri 65102.
3	Q.	By whom are you employed and in what capacity?
4 5	Α.	I am employed by the Missouri Office of the Public Counsel ("OPC") as the Chief Public Utility Accountant.
6 7	Q.	Are you the same Charles R. Hyneman who filed direct and rebuttal testimony in this case?
8	A.	Yes, I am
9	Q.	What is the purpose of your surrebuttal testimony?
10 11 12 13	A.	The purpose of this testimony is to address some of the statements made and positions taken in rebuttal testimony of Staff witness Mark Oligschlaeger. I also respond to the rebuttal testimonies of Ron Klote and Steven Busser, who are employees of Kansas City Power & Light Company ("KCPL") and are testifying on behalf of KCP&L Greater Missey (Provetions Company ("CMO") in this rate case.
14 15 16 17		Missouri Operations Company ("GMO") in this rate case. Surrebuttal to the Rebuttal Testimony of Staff Witness Mark Oligschlaeger
18	Q.	Have you reviewed the rebuttal testimony of Staff witness Oligschlaeger in this case?

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- Yes, I have. The page number references to Mr. Oligschlaeger's testimony refer to his rebuttal testimony unless otherwise noted.
- What is your overall impression with this testimony? Q.
- I agree with much of what Mr. Oligschlaeger says in his rebuttal testimony. While he may understate the critical importance of regulatory lag as a foundation of effective ratemaking in Missouri, I generally agree with his comments on regulatory lag.

I also agree with Mr. Oligschlaeger's defense of Staff's position against allowing GMO to include estimate future expenses in its cost of service in this case and his discussion on the importance of the ratemaking matching principle that has been adopted by this Commission. I agree that Staff's concerns on this issue and I believe that, if the Commission allows GMO's use of estimated future transmission expenses in this rate case, the ratemaking matching principle would no longer be applicable to the Missouri style of rate regulation.

However, I do have disagreements with other parts of Mr. Oligschlaeger's rebuttal testimony related to the purpose of expense trackers and what I view as Staff's "unbalanced" ratemaking treatment of utility expense trackers.

Finally, I address the issue of the past Commission practice of issuing Accounting Authority Orders ("AAOs") in Missouri. The Federal Energy Regulatory Commission ("FERC") itself and the FERC's Uniform System of Accounts ("USOA") is clear on how regulatory asset deferrals should be handled under the USOA. FERC itself does not issue AAOs but places the specific burden of the decision whether or not to defer expenses outside of a rate case test year as a regulatory asset on utility management. Mr. Oligschlaeger, contrary to the USOA, wants to continue the practice of placing that burden on the Missouri Public Service Commission ("Commission") and expresses that desire in his rebuttal testimony.

- Q. At pages 3 and 4 Mr. Oligschlaeger defines a tracker and states that the use of trackers in Missouri rate regulation should be rare. He also states that trackers should only be used in unique or unusual circumstances. Do you agree with this position?
 - A. Yes. However, if you look at the rates of most, if not all, major utilities in Missouri you can see that while Staff may support this ratemaking position as theory, it is questionable if it applies this position in practice.

Missouri utilities' cost of service rate bases and income statements are heavily loaded with trackers supported by the Staff and have been in this state for several years. While Mr. Oligschlaeger says in testimony he believes the existence of trackers should be rare, in actuality, Staff has supported many trackers as a normal ratemaking practice common in most, if not every rate case.

OPC believes that trackers should actually be rarely be used and should only be applied to actual unique or highly unusual circumstances. A major concern of OPC is the manner in which Staff has supported the long-term use of trackers, especially in the area of utility employee and executive compensation such as accrued retirement expenses and accrued postretirement health care costs. Due to their inherent ratepayer detriments, which have been recognized by the Commission and Staff, OPC opposes the long-term use of trackers and only supports the use of trackers only on a very short-term basis.

- Q. At page 4 line 6 Mr. Oligschlaeger says that he supports the use of trackers to reimburse utilities for any under-recovery of expenses. Is this an appropriate use of trackers?
- A. No. This use of trackers is very similar to the very definition of single-issue ratemaking and trackers should not be used as a ratemaking technique to "reimburse" utility shareholders for past losses.

 A.

Trackers are designed track a single and specific expense or set of similar expenses that tend to increase between rate cases. All other expenses that may be decreasing (such as interest expense, equity costs, fuel and purchased power costs) are ignored and increases in revenues are ignored as well. As such, the use of trackers significantly mismatches the necessary balance between revenues, expenses, and rate base. Mr. Oligschlaeger states he believes the in the importance of the matching principle, but his support of trackers as a reimbursement mechanism for one single tracked expense is not consistent with his support of the matching principle.

In addition to bordering on single-issue ratemaking, Mr. Oligschlaeger's basis for his support for the use of trackers (a reimbursement mechanism) contrary to even very basic ratemaking principles. As will be discussed later, Mr. Oligschlaeger's rebuttal testimony reflects Staff's clear position that Missouri utilities should have little or no risk in direct rate recovery of any expenses that are recorded on a utility's books under an expense tracker mechanism. That is not a purpose of a tracker.

Q. What is the purpose of an expense tracker?

A. To mitigate a utility cost currently undergoing a significant volatility or some other circumstance not allowing for a reasonable method to determine an appropriate expense level in a revenue requirement. It is to mitigate a short-term revenue requirement calculation issue. It is not to be used with intent to reimburse shareholders for past losses or to eliminate all risk in rate recovery of the tracked expense.

Q. Do all trackers have some degree of single-issue ratemaking?

Yes, all trackers have some degree of single-issue ratemaking and that is why it is important to narrowly define the appropriate use of a tracker. While single-issue ratemaking - as I understand the term - is prevalent in Missouri through infrastructure

 surcharges and fuel adjustment clauses as examples, it still is bad ratemaking and should be restricted as much as possible.

Trackers should not be used as a safeguard against a potential increase in a single utility expense. Once rates are set (based primarily on the ratemaking matching principle) all revenues and expenses on which the rates were set will increase or decrease. It is the utility's responsibility to manage these revenue and expense increases and decreases.

If a tracker is granted to protect against future expense increases, or "reimburse" the utility shareholders for increases in an expense not directly included in the utility's revenue requirement, it becomes single-issue ratemaking. From my experience, I understand that practice is generally prohibited in Missouri.

OPC supports the use of trackers to mitigate short-term revenue requirement calculation issues and should only be applied to expenses that have an equal chance of increasing as decreasing. In that sense, there is no intent behind the granting of an expense trackers to reimburse shareholders for past losses but to mitigate any financial impact on the utility from an expense that cannot be reasonable measured until the next rate case when the tracker can be revaluated.

- Q. Are expense trackers agreed to in a rate case similar to utility expense deferrals to a regulatory asset account outside of a rate case test year?
- A. Yes. Mr. Oligschlaeger recognized this at line 21 of page 6 through line 2 of page 7. Here, Mr. Oligschlaeger says the ratemaking treatment of expense trackers authorized in a rate case are similar to expense deferrals outside of a rate case which, in Missouri, have traditionally been deferred under a Commission order ("accounting authority order" or "AAO").
 - While Mr. Oligschlaeger recognizes these two types of ratemaking mechanisms are similar, he reserves a much more shareholder-friendly ratemaking treatment (including

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- the expenses deferred in the utility's rate base for ratemaking purposes) primarily for expense trackers granted in a rate case.
- 0. How does Mr. Oligschlaeger justify a much more shareholder-friendly ratemaking treatment for trackers 1) authorized in a rate case over trackers that are 2) authorized prior to a rate case under an AAO?
- Mr. Oligschlaeger provides his justification for the different ratemaking treatment at page 6 line 19 through page 7 line 17. Mr. Oligschlaeger believes there should be different ratemaking treatment for the two types of trackers based on the "nature" of the costs involved.
- Q. Are there any substantive differences between the "nature" of a cost deferred under an AAO and the nature of a cost that is granted tracking ratemaking treatment in a rate case?
- A. No, and Mr. Oligschlaeger's testimony confirms that there is no substantive difference. At page 3 of his rebuttal testimony, Mr. Oligschlaeger describes that trackers should be rare and the expense under a tracker should be dependent on "unique" and "unusual" circumstances. At page 7 of his rebuttal testimony, Mr. Oligschlaeger describes the other type of tracker – expenses deferred prior to a rate case - as costs that are "unanticipated, unusual, and unique." Mr. Oligschlaeger makes a distinction between the nature of costs that deserve different rate treatment but then attributes the same or similar characteristics to these types of costs.
- Is Mr. Oligschlaeger's description of the "nature" of the costs deferred under both O. types of trackers essentially the same?
- Yes. The only distinction I can see between the two is he attributes costs deferred under a pre-rate case tracker (AAO) as nonrecurring. However, my review of these types of

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trackers over the past 20 years leads me to conclude that very few, if any, of the expenses deferred under a pre-rate case tracker are nonrecurring.

Therefore, I conclude that there are no significant differences in the nature of costs tracked in a pre-rate case tracker and a tracker authorized in a rate case. Given the fact that there are no differences in the nature of these costs, Staff has no basis for differentiating the ratemaking treatment of the two types of trackers by supporting rate base treatment for one and only amortization treatment for the other.

- Q. At page 4 line 6 Mr. Oligschlaeger states that the use of trackers is to "provide reimbursement in rates to utilities or customers of any over or under-recovery of individual rate components....". Please comment on his inclusion "utility customers" in this statement.
- A. Here Mr. Oligschlaeger portrays some type of "ratemaking equivalence" in Staff's treatment of expense trackers between utility shareholders and utility customers. There is no such equivalence and it is important for the Commission to recognize there is no equivalence. The Commission should recognize any Staff attempt to attribute ratepayer benefit with the use of utility expense trackers is simply a way for Staff to justify its very generous ratemaking positions on expense trackers. Mr. Oligschlaeger does this by portraying trackers as less detrimental than they really are and attributing a fairness element that does not exist. OPC believes it is important to point out and to emphasize there is no fairness element to expense trackers.

Due to the Staff's minimal ratemaking standards it actually applies to utility expense trackers, especially in the area of utility employee benefits expenses and utility construction projects, the public has suffered financially by being charged millions of dollars in utility costs solely through Staff's expressed desire to reimburse utility shareholders for past losses.

 Missouri ratepayers have been forced, unnecessarily, to pay millions of dollars in utility expenses and profit. Staff's testimony improperly attempts to portray that expense trackers provides benefit to utility ratepayers. It is simply not the case. Expense trackers are a distortion of normal regulatory lag. Sometimes, however, it is necessary in certain circumstances and for short time periods to take some action to mitigate the potential negative impact on a utility from a utility expense that cannot be reasonably measured in a rate case.

Expense trackers were never created either with the goal in mind to protect ratepayers. To insinuate otherwise and associate any ratepayer benefit with the use of expense trackers, as Staff does in this testimony, is a gross distortion of the truth.

- Q. Does Mr. Oligschlaeger attempt to equalize the benefits of expense trackers to ratepayers and shareholders in other sections of his rebuttal testimony?
- A. Yes. It has been said and it is appropriate to quote here "the worst form of inequality is to try to make unequal things equal." In just one partial paragraph at page 17 lines 12 through 20 Mr. Oligschlaeger associates equal shareholder/ratepayer benefit of expense trackers four times. This association is incorrect as utility customers rarely receive any benefit from this process.

Utilities <u>or their customers</u> are typically given rate recovery of those amounts through a multi-year amortization to expense. However, unless rate base treatment is given to the unamortized balance of tracker regulatory asset/liabilities, either the utility <u>or its customers</u> will not be made fully "whole" for the tracked cost differential as <u>either party</u> would lose the "time value of money" associated with the expense outlay. Therefore, allowing rate base treatment of unamortized tracker balances gives full rate recovery of the cost differential to utilities <u>or their customers</u>; not allowing rate base treatment of these balances will only provide partial recovery of the tracked cost differential. (emphasis added)

- Q. Mr. Oligschlaeger again discusses his theory that ratepayers benefit from rate base inclusion of expense trackers at page 18 lines 6-10 of his rebuttal testimony. Please elaborate on your comments above about the detrimental impact of expense trackers on ratepayers.
- A. As noted above and as acknowledged by Mr. Oligschlaeger, removing regulatory lag through the use of expense trackers eliminate or significantly reduces utility cost management incentives. The removal of utility management cost control incentives will increase the likelihood of higher costs incurred by the utility and higher utility rates charged to ratepayers.

The Commission, OPC, and Staff, recognizes this ratepayer detriment associated with the use of expense trackers. It is time for Missouri utilities to recognize this ratepayer detriment associated with the use of expense trackers and seek to minimize the detriment on its customers to the greatest extent possible.

- Q. When Mr. Oligschlaeger refers to a benefit to ratepayers, as he does on page 18 line 8, to what specifically is he referring?
- As I understand his testimony he can only be referring to the mechanics of how so-called "symmetrical" trackers work. For example, 1) if the actual expense that is tracked is less than the level directly included in rates (which is not common); or 2) if the utility over-recovers the tracked expense in rates, then ratepayers will be charged actual costs incurred and will be protected from a utility double recovery of the expense. That is what Mr. Oligschlaeger incorrect characterizes as a ratepayer benefit. However, there is an issue in this rate case associated with expense trackers where GMO is refusing to recognize a double recovery of tracked expenses and return this over-recovery of a tracked expense to its customers. The problem between Staff and GMO on this issue only illustrates further the inherent detrimental nature of expense trackers and why trackers should be rarely used.

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- You state that, contrary to Mr. Oligschlaeger's testimony, there is common understanding that expense trackers are created, designed, and implemented for one purpose - to protect utility shareholders. Given this common understanding, why would Mr. Oligschlaeger make reference to utility customers in his discussion of utility expense trackers?
- I believe that Mr. Oligschlaeger, as a member of the Staff, feels a need to portray that Staff acts in a "fair and balanced" manner in its positions on ratemaking positions in general. For this reason, he repeatedly includes "ratepayers" along with "shareholders" as entities who benefit from expense trackers even though he knows, or should reasonably know based on his experience, ratepayers receive no benefit at all from the use of expense trackers.
- Q. Has Staff represented to you that one of its purposes is to be "fair and balanced" in the sense of balancing the interests of the ratepayers and the shareholders?
- Yes, I have been so advised by members of the Staff on several occasions, including Mr. A. Oligschlaeger previously.
- Do you believe that is the appropriate role of the Commission Staff? Q.
- No and it is the position of the OPC this is not the function of the Commission or its A. Staff.
- Q. What do you believe is the purpose and role of the Missouri Public Service **Commission Staff?**
- The role of the Commission Staff is to support the Missouri Public Service Commission A. ("Commission"). The Commission has declared its "guiding purpose" in a rate proceeding is to protect the consumer against the natural monopoly of the public utility. That should be the guiding purpose of the Staff as well.

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The Commission stated that its dominant "thought and purpose in setting rates" is to protect the public. The Commission addressed this point in its December 3, 2014 Report and Order in Case No. GR-2014-0152, ("2014 Liberty Report and Order"). At paragraph 9 Commission stated:

The Commission's guiding purpose in setting rates is to protect the consumer against the natural monopoly of the public utility, generally the sole provider of a public necessity.29 "[T]he dominant thought and purpose of the policy is the protection of the public . . . [and] the protection given the utility is merely incidental."30

- Q. Please provide an example where you believe Staff fails to act to protect utility ratepayers against the natural monopoly of the utility?
- A. A perfect example of this is Staff's generous support of expense trackers against the interests of the public, in situations other than very specific, rare and narrowly-defined circumstances and for long periods of time.
 - Staff has also supported a method for utilities to earn a profit on the deferral of routine and ordinary utility expenses by supporting utility requests to include expense trackers in rate base as if they were some type of real shareholder investment in the utility. The Staff, in supporting this rate base treatment of ordinary utility operating expenses consistently fails to comply with a Commission Report and Order which established specific standards for costs that are eligible to be included in a utility's rate base.
- Q. At page 17 lines 12 through 20 Mr. Oligschlaeger states that unless rate base treatment is given to the unamortized balance of tracker regulatory asset/liabilities, the utility will not be made fully "whole" for the tracked expense. Has it ever been a goal or objective of the Commission to ensure utility ratepayers are 100% made "whole" for expenses that are incurred outside of a rate case test year?

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No, it never has been such a goal or objective. Unlike the expressed positions of regulated utilities and the expressed position of the Commission Staff, I don believe the Commission has ever expressly supported a position of including trackers in a utility's rate base or provided any rationale or justification for such inclusion.

However, since the Commission has approved past Staff and Company rate case Stipulations and Agreements that included trackers in rate base, one might argue that the Commission indirectly approved the ratemaking treatment of including expense trackers in rate base.

What is your professional feelings about that argument? Q.

- A. I have been involved with many rate case settlement discussions that have resulted in agreements to settle all disagreements among the parties to the rate case. Based on my direct experience I do not think the Commission would be wise to assume that compromised individual positions of parties to a rate case (as reflected in a rate case settlement Stipulation and Agreement) represent the true positions of all parties or that the compromised positions reflected in a particular rate case settlement agreement reflects good ratemaking policy.
- Q. At page 17 lines 12-20 Mr. Oligschlaeger seems to confuse the definitions of "partial recovery" and "full rate recovery." Can you explain the correct distinctions between these two terms?
- Yes. When a utility expense is "tracked" for ratemaking purposes, all risk of full rate A. recovery of this individual expense is eliminated. Thus, a tracked expense is guaranteed "full rate recovery" and not "partial rate recovery" as may exist without the guarantee.
 - Partial expense recovery may, in theory, exist in circumstances where no tracker is in effect and a utility fails to recover all of its actual incurred expenses in a given time period. However, as far as I am aware, no utility in Missouri has ever failed to recover

100 percent of the expense that it incurred in any annual period. Therefore, there is no relevance to the term "partial recovery" of expenses as used in the testimony of Mr. Oligschlaeger. As it applies to expenses, all Missouri utilities have always enjoyed "full rate recovery."

- Q. When Mr. Oligschlaeger uses the term "full rate recovery" what it he referring to?
- A. He is referring to not only full rate recovery of all incurred expenses, but also a guarantee that a utility will earn its authorized return on equity. That is the purpose of including expense trackers in rate base.

Rate base treatment of deferred expenses is, in part, an attempt to 1) guarantee full expense recovery of that specific expense through amortization to the income statement and cost of service and 2) require ratepayers to pay utility shareholders its long-term capital costs, including a profit on the expense deferrals.

The effect of including trackers in rate base goes well above guaranteeing full recovery of the tracked expense. Staff, through its position on supporting trackers in rate base, seeks to protect the utility against any downward movement in actual earned profit levels.

- Q. If the Commission believes that with certain expense trackers utility shareholders should be compensated for some level of capital costs associated with under-recovery of a tracked expense, is there a more reasonable position than including the tracked expense in rate base?
- A. Yes. In the past the Commission has authorized the addition of short-term capital costs to be applied to tracked expenses in prior KCPL rate cases. While OPC believes adding any capital costs to expense tracker balances in unnecessary, OPC finds applying a short-term financing cost against a short-term tracked expense to make much more sense than applying long-term debt and equity costs to a short-term expense trackers.

- Q. If the Commission allows GMO's current expense trackers to include financing costs, does the OPC recommend that the Commission continue a past practice toward certain KCPL trackers by assigning a lower-cost short-term financing rate to these expense deferrals as opposed to the higher-cost long term financing costs?
- A. Yes, it does. OPC is making this request of the Commission in this testimony.
- Q. At page 18 line 14 Mr. Oligschlaeger appears to develop a Staff standard or Staff policy on what types of expense trackers it will support being included in rate base. Have you ever heard of this policy prior to the date Mr. Oligschlaeger filed his rebuttal testimony?
- A. No, I have not. I was employed as a regulatory auditor in the Staff's Auditing Department for 22 years and have worked on dozens of rate cases involving rate base and expense deferral issues. I have had numerous discussions with Mr. Oligschlaeger and other senior Staff rate case auditors and I have never heard that policy expressed or even discussed. It appears that this policy was recently created. This policy developed by Mr. Oligschlaeger, however, is not based in any substantive ratemaking foundation.
- Q. Why do you believe this new Staff policy has no substantive ratemaking foundation?
- A. Beginning at page 18 line 15 and continuing through page 19 line 7 Mr. Oligschlaeger differentiates between utility costs that he supports being included in rate base as ongoing and recurring and the types of costs that Staff has traditionally not proposed be included in rate base. These are the costs are typically deferred under an AAO, which he characterizes as "infrequent" and "no ongoing amount for this type of cost included in utility rates".
 - Mr. Oligschlaeger then states that "Staff does not believe that the regulatory policy applied in the past to extraordinary and nonrecurring costs should be automatically applicable to ongoing, recurring expenses subject to tracking treatment."

SurrebuttalTestimony of Charles R. Hyneman Case No. ER-2016-0156

 This new Staff policy in not based on a sold ratemaking foundation because it fails to state why one type of expense is more deserving of rate base treatment than another. Should shareholders be more protected and have more risk removed for costs that are routine and recurring utility expenses that Staff supports rate base inclusion? Why are shareholders entitled to less rate protection for costs that are unusual in nature and infrequent in occurrence than routine everyday utility expenses? Mr. Oligschlaeger established no foundation or rationale why there should be a ratemaking difference for these two types of costs.

In fact, Staff's position is actually counter-intuitive from a ratemaking standpoint. In situations where the expense at issue was caused by a natural disaster, one could argue that rate base treatment is more justifiable as the Commission would want to encourage the utility as much as possible to put for the all the effort it can to address the situation without worrying about the impact on its earnings. Rate base inclusion of these types of deferred expenses actually have more of a justification to be included in rate base than normal compensation expense trackers such as plant operations expenses and compensation expense deferral such as pension expense trackers. This position, as developed by Mr. Oligschlaeger, is arbitrary and not justified.

COMMISSION STANDARDS ON RATE BASE INCLUSION OF DEFERRED EXPENSES

- Q. At page 19 lines 8-20 Mr. Oligschlaeger states that he does not believe the Commission should apply and enforce the standards on rate base inclusion that it set in its Report and Order in Case No. ER-2006-0314. Do you agree?
- A. No. Mr. Oligschlaeger says that I am arguing that "only tangible assets, such as "possessions" or "property" should be eligible for rate base inclusion. However, I am not making that argument only because it is solid ratemaking practice but also because that is what the Commission ordered as a standard for rate base inclusion in KCPL's 2006 rate

case. If Mr. Oligschlaeger does not agree with the Commission on this policy, he should express this disagreement with the Commission in his testimony. He does not.

By testifying around this Commission Report and Order and not addressing it in his testimony, Mr. Oligschlaeger indicates that while he may not like the language in the Commission's Report and Order, he cannot argue against it. He provides no substantive argument against the facts and very reasonable position established by the Commission in its ER-2006-0314 Report and Order on the types of costs that should be included in rate base.

- Q. Did the Commission's Report and Order in Case No. ER-2006-0314, where the Commission established standards for including operating expenses in rate base, support the Staff's position in that rate case?
- A. Yes it did. In effect, Mr. Oligschlaeger argues against a Staff position in Case No. ER-2006-0314. While this is acceptable, I believe Mr. Oligschlaeger should at least address why he is changing a Staff position that has been in effect for ten years and the very Staff position on which the Commission based its 2006 Report and Order on this issue.
- Q. How does Mr. Oligschlaeger characterize the Commission's stated standards on rate case inclusion on deferred expenses?
- A. At page 19 line 13 he characterizes the Commission's standards for rate base inclusion as "unduly narrow" if applied to GMO's tracked deferred expenses.
- Q. Mr. Oligschlaeger states that Staff generally agrees that only "true" utility assets and liabilities should be included in rate base. Does he define what he considers "true" utility assets?
- A. No. Without this definition, his testimony on this issue is incomplete.

- Q. Mr. Oligschlaeger states at page 19 line 15 that "regulatory assets" and "regulatory liabilities" are "valid" assets and liabilities in the financial and regulatory accounting sense and should be eligible for rate base inclusion." Does Mr. Oligschlaeger define what he means by "valid assets"?
- A. No, and his testimony on this issue is incomplete without this definition.
- Q. At page 19 line 17 it appears Mr. Oligschlaeger advocates that the Commission abandon its standards for rate base inclusion of deferred expenses and make up new standards in each rate case when this issue is presented. Do you agree with his recommendation?
- A. I disagree that the Commission should abandon its general standards on rate base. The Commission must have ratemaking standards and principles that are general in nature and that can be applied to all utilities. The Commission's standard on rate base inclusion of deferred expenses is such a standard that applies in general to all utility rate cases, much like the Commission's rate case matching principle.
 - In his rebuttal testimony Mr. Oligschlaeger makes much use, appropriately so, of the Commission's matching principle. I don't see where he states that the Commission's matching principle should be applied on a case-by-case basis and applied, potentially differently, for different utility rate cases. That would not reasonable for the matching principle and it is not reasonable for the standards for rate base inclusion. The Commission needs general standards and principles that form the core basis of its ratemaking positions.
- Q. You stated earlier that it is your understanding that the Commission has never expressly supported rate base inclusion of expense trackers. Is it your understanding that the Commission has expressed, in a very clear manner, its position that expense trackers do not belong in a utility's rate base?

 Yes. As discussed above, its *Report and Order* in KCPL's 2006 rate case, ER-2006-0314, the Commission expressed its position on which types of costs are eligible to be included in rate base and which types of costs are not eligible. The Commission described that additions to rate base must be an "asset". The Commission also described an "asset" as "some sort of possession or belonging worth something that is owned or controlled by the utility."

Tracker expense deferrals are classified as "regulatory assets" in the FERC USOA and included in FERC account 182.3, Other Regulatory Assets. A description of this account is included in FERC USOA Definition No. 31

Expense tracker deferrals are "regulator-created assets" or "regulatory assets". These are not assets provided by utility investor to provide utility service. These regulator-created assets are no more than a set aside of dollars designated to receive special and preferential ratemaking treatment in rate cases under certain situations. They are not a shareholder investment in the utility; they are not even owned and controlled by a utility as they are created and controlled by the ratemaking actions of a regulatory agency:

FERC USOA Account 182.3 Other regulatory assets.

A. This account shall include the amounts of regulatory-created assets, not includible in other accounts, resulting from the ratemaking actions of regulatory agencies. B. The amounts included in this account are to be established by those charges which would have been included in net income, or accumulated other comprehensive income, determinations in the current period under the general requirements of the Uniform System of Accounts but for it being probable that such items will be included in a different period(s) for purposes of developing rates that the utility is authorized to charge for its utility services.

FERC USOA Definition 31.

Regulatory Assets and Liabilities are assets and liabilities that result from rate actions of regulatory agencies. Regulatory assets and liabilities arise from specific revenues, expenses, gains, or losses that would have been included in net income determination in one period under the general requirements of the Uniform System of Accounts but for it being probable: A. that such items will be included in a different period(s) for purposes of developing the rates the utility is authorized to charge for its utility services; or B. in the case of regulatory liabilities, that refunds to customers, not provided for in other accounts, will be required.

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- Q. Are the utility rate base inclusion tests and standards developed by the Commission in its ER-2006-0314 Report and Order applicable to utility requests to include expense trackers in rate base?
- A. Yes, they are.
- Q. Does the Commission, in its ER-2006-0314 Report and Order, include language relevant to GMO's proposal to include expense trackers in its rate base in this case?
- Yes. The Commission stated that, to include expense projects in rate base, as KCPL A. proposed in the 2006 rate case, would make a "mockery" out of what constitutes a rate base asset. I believe, consistent with my understanding of the Commission position on this very issue in Case No. ER-2006-0114, that GMO's and Staff's position to include expense trackers in this rate case also makes a mockery out of what constitutes a rate base asset. The Commission described is rationale and standards on the types of assets it will allow in rate base as follows:
 - "....In order for an item to be added to rate base, it must be an asset. Assets are defined by the Financial Accounting Standards Board (FASB) as 'probable future economic benefits obtained or controlled by a particular entity as a result of past transactions or events' (FASB Concept Statement No. 6, Elements of Financial Statements).

Once an item meets the test of being an asset, it must also meet the ratemaking principle of being 'used and useful' in the provision of utility service. Used and useful means that the asset is actually being used to provide service and that it is actually needed to provide utility service. This is the standard adopted by many

 regulatory jurisdictions, including the Missouri Public Service Commission."

The Commission finds that the competent and substantial evidence supports the position of Staff, and finds this issue in Staffs favor. While KCPL's projects appear to be prudent, KCPL produced insufficient evidence for the Commission to find that these projects rise to the level of an asset, on which the company could earn a rate of return.

What is at issue is not whether a project is a "probable future economic benefit", as KCPL asserts in its brief; what is at issue is the remainder of the FASB definition Mr. Hyneman quoted, which is "obtained or controlled by an particular entity as a result of past transactions or events."

In other words, an asset is some sort of possession or belonging worth something. KCPL obtains or controls assets, such as generation facilities and transmission lines.

To attempt to turn an otherwise legitimate management expense, such as a training expense, into an asset by dubbing it a "project" makes a mockery of what an asset really is, which is some type of property.

Using KCPL's argument, any expense is potentially an asset by simply calling it a "project", and thus could be included in rate base. KCPL's projects do not rise to the level of rate base. (Emphasis added)

Regulatory Asset Deferral Decisions

- Q. At page 20 line 12 Mr. Oligschlaeger addresses your direct testimony on the issue of who (utility management or the Commission) should make the determination to defer expenses to FERC account 182.3, Other regulatory assets. Please comment.
- A. Mr. Oligschlaeger correctly describes past Commission practice which were based on Staff's AAO recommendations and Staff's understanding of the FERC's USOA going

- back many years. However, the Staff's policy has never been consistent with FERC and the requirements of the FERC USOA.
- Q. Does Mr. Oligschlaeger understand that under the FERC USOA the Commission is not required to grant an AAO to Missouri utilities in order for utility managment to defer expenses outside of a rate case test year as a regulatory asset on its balance sheet?
- A. Yes, I believe he understands the correct methodology under the FERC USOA based on his rebuttal testimony on this issue in this rate case. I noted that he does not state in his testimony that the Commission is required to approve utility AAO expense deferral requests. He only states that "in most instances it is both acceptable and appropriate for utilities to seek authority from the Commission before it defers as a regulatory asset certain incurred expenses."
- Q. Do you believe it is acceptable and appropriate for utilities to seek authority from the Commission before it defers as a regulatory asset certain incurred expenses?
- A. In most cases, no, it is not appropriate for the Commission to make accounting (as opposed to ratemaking) decisions for utility managers. In all cases, it is not appropriate for the Commission to determine ratemaking treatment in an AAO case where the Commission, by granting an AAO, is required to make a clear declaration that the expenses at issue are probable of rate recovery.
- Q. At page 20 line 15, Mr. Oligschlaeger states that "(d)eferral treatment is an exception to normal utility accounting for costs under the prescribed USOA." Do you agree with that statement?
- A. No. If the USOA allows for a utility to defer expenses as a regulatory asset to FERC account 182.3, *Other Regulatory Assets*, upon certain conditions being met, then it is not an exception to normal utility accounting and it is not so characterized by the FERC in its

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23 24 25 USOA. While it is common for a utility to recognize an expense in its income statement in the year incurred, normal utility accounting treatment provided by the FERC USOA allows for different treatment, such as the authority to defer an expense to a regulatory asset or a deferred charge account.

- 0. Do you believe that the Commission should continue its current practice of making routine utility management accounting decisions related to whether or not to defer expenses as a regulatory asset?
- No. This is an accounting decision best made by utility management and FERC requires A. this decision to be made by utility management. There are no ratemaking implications at all when utility management makes a decision to defer an expense as a regulatory asset. The only criteria that must be evaluated by utility management is 1) whether or not this particular expense is being recovered in current rates and 2) whether or not it is probable that this expense will be recovered in future rates.

I have seen concern in the past expressed by the Commission about being asked to "micromanage" utility decisions. I believe making routine accounting decisions for utility management that have no ratemaking implications is a form of micromanagement. Utility management is required by the Commission to comply with the provisions of the USOA. If they meet the FERC requirements to defer expenses to account 182.3, they should be allowed to do so without Commission involvement.

- Are you stating that the Commission should ignore requests by utilities to give Q. guidance on significant accounting decisions?
- No. I think the Commission should respond to such requests and provide general A. guidance if necessary. However, the decision to defer expenses outside of a rate case test year must be made by utility management. In addition, it must be utility management and not the Commission who makes the decision (as is required by the FERC USOA)

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that the deferred expenses are probable of rate recovery in the next rate case. There are major problems that are created when the Commission makes that decision.

- Q. Please explain why there is a problem with the Commission making the decision that a utility expense deferred to account 182.3 Other Regulatory Assets is probable of future rate recovery?
- A. I understand that there are legal issues surrounding the Commission making a ratemaking determination outside of a rate case. I won't address those issues here, but I will state that all the Commission's AAOs that have been issued in the past include language that clearly states that the Commission is making no ratemaking determination. Those AAOs have technically been incorrect. By the Commission granting an AAO and allowing a deferral to regulatory asset account No. 182.3, it is telling all parties that the costs deferred under the AAO are "probable" of future rate recovery. That is a clear and strict requirement of the FERC for an expense to be deferred to FERC account 182.3 and this is in direct conflict with a Commission statement that an AAO that it is not making a ratemaking decision.
- Q. Over the past several years have you witnessed the Commission expressing frustration with being told that they must issue an AAO stating that it is granting no ratemaking treatment yet also being told that the deferred expenses must be "probable" or rate recovery to be deferred?
- A. Yes, I have, and I have expressed this concern to Staff management at the time. Staff management, as expressed by the testimony of Mr. Oligschlaeger, disagrees with my concern on this issue and sees no problem with this inherent conflict.

SURREBUTTAL TO THE REBUTTAL TESTIMONY OF GMO WITNESS RON KLOTE

Inclusion of GMO's Expense Trackers in Rate Base

Q. Have you reviewed the rebuttal testimony of GMO witness Ron Klote in this case? 2 Yes, I have. Any page number references to Mr. Klote's testimony refer to his rebuttal 3 testimony unless otherwise noted. Q. 4 At page 34 Mr. Klote takes issue with OPC's position that expense trackers do not 5 meet the Commission's standards for rate base inclusion. Has OPC proposed any 6 expense adjustment to remove or even lessen GMO's expense rate recovery of any 7 of GMO's expense trackers in this rate case? 8 No, it has not. OPC has made no adjustment to any of GMO's recovery of its expense trackers in this case. OPC simply takes the position consistent with the Commission's 9 2006 KCPL rate case decision that "expense" trackers do not rise to the level of real rate 10 base assets and should not be included in GMO's rate base. 11 12 GMO, however, seeks a full "expense" recovery of these tracked expenses in cost of service ("recovery of") as well as a full "capital" cost recovery ("recovery on") on these 13 14 normal utility operating expense deferrals. GMO seeks to unnecessarily force its customers to pay a full weighted average cost of capital ("WACC"), including a 9.9% 15 profit plus taxes on the profit on every dollar of these expense deferrals. This is simply a 16 17 highly unsound and inequitable ratemaking method that OPC cannot support. Q. Does the Commission agree that the use of expense trackers is generally bad 18 ratemaking policy but may be appropriate in special circumstances? 19 20 A. Yes, I will address that Commission position later in this testimony. Q. What specifically are expense trackers? 21 Expense trackers are special ratemaking mechanisms designed to mitigate the natural 22 23 flow of regulatory lag on the rate-setting process. Mechanically they are quite simple. For

a specific expense that has been granted a tracker, the utility records its normal day-to-

day operating expense and compares this booked amount with what it believes is the dollar amount of that expense reflected in utility rates in its last rate case.

If the specific expense that is being tracked is higher than what the utility believes it is recovering in rates for that item, it defers this excess in a special account so it is able to seek rate recovery of this excess in a future rate case.

Since past practice has been that the utility selects the expense to be tracked and seeks regulatory authority for a tracker, most of the individual expense trackers involve expenses that have a tendency to increase over time. However, it is theoretically possible for a tracked expense to decrease over time and result in a future rate offset.

- Q. At page 34 line 23 through page 35 line 5 Mr. Klote lists GMO's expense trackers that have been included in GMO's rate base in past rate cases only though negotiated settlement agreements. Is that correct?
- A. Yes it is correct. To my knowledge, the Commission has never addressed the merits of including these specific expense trackers in rate base. However, the Commission has allowed, as a total package of negotiated ratemaking issues and revenue requirement settlements, GMO to reflect these expense trackers in rate base for the specific time period between rate cases.

There has never been any indication that just because an item receives special ratemaking treatment in one rate case that item will receive that same special ratemaking treatment in future rate cases. That is not how ratemaking works, or should work, in Missouri. Items that receive special ratemaking treatment, such as expense trackers, should be fully reviewed in every rate case to see if the special ratemaking treatment is still reasonable and appropriate.

Q. Is it possible that OPC would support a negotiated settlement of this current GMO rate case that includes these trackers being included in rate base?

A. It is possible. If the other elements to a settlement agreement provide a benefit that outweighs the detriment of including expense trackers in rate base, then OPC would act in the best interests of the Missouri public and support such an agreement. However, that does not mean that OPC agrees with the very bad accounting theory, ratemaking theory, and public detriments inherent in the process of including expense trackers in rate base.

Mr. Klote tries to persuade the Commission that just because parties to previous cases agreed to certain provisions in rate case settlements that they somehow have agreed with the appropriateness of each and every ratemaking methodology reflected in that settlement. That is just not the case and I doubt if GMO would accept that restriction on its ability to seek different ratemaking positions on certain issues in future rate cases.

- Q. At page 34 line 23 and 24 of his rebuttal testimony, Mr. Klote discusses pension expense and operating expenses specifically related to utility generation plant in service. Does he attempt to associate some special distinction between these normal and routine operating expenses and other normal operating expenses that are not tracked?
- A. Yes, but there is absolutely no distinction nor is there any reason to treat these normal and recurring operating expenses differently from other operating expenses.

Mr. Klote singles out normal and recurring pension expense and normal and recurring utility expenses associated with prior construction projects as somehow being unusual or unique. They are neither but rather normal and recurring utility expenses that should be reflected on GMO's income statement as an expense and not on GMO's rate base balance sheet accruing an unnecessary additional capital cost. Here, Mr. Klote is making a distinction between expenses without any substance whatsoever.

- Q. At page 35 lines 6 through 9 Mr. Klote lists pension and OPEB expense prepayments that you recommend be included in GMO's rate base. Why are you not opposing the reflection of these employee compensation-type prepayments in GMO's rate base?
- A. While these pension and OPEB prepayments are not the typical prepayments historically included in a utility's rate base, they do appear to have some characteristics of rate base prepayments. OPC has concerns about the increasing level of these expense deferrals with Missouri utilities on deferred pension costs (referred to as prepaid pension assets) and will be addressing this issue in future utility rate cases.
 - In this current case, however, OPC is primarily concerned with the expense tracker deferrals that have no association with any typical rate base asset, such as the trackers listed at the top of page 35 of Mr. Klote's rebuttal testimony.
- Q. At page 35 line 17 of his rebuttal testimony, Mr. Klote makes the point that Staff has included these expense trackers in its rate base recommendation. Do you agree with his assertion?
- A. Yes. However, in its direct filing Staff did not justify nor even address its reasons why it supports rate base inclusion of these expense trackers. Staff simply did not support its case. From my experience, Staff has a history of continuing the ratemaking treatment of individual issues that were the result of prior rate case settlement agreements. This is not a reasonable position but explains Staff's ratemaking treatment of expense trackers in this rate case and its lack of support for this position in its direct testimony.
 - In response to my direct testimony on GMO's rate base inclusion of normal expense trackers, Staff witness Oligschlaeger puts forth what I consider a vague and general defense of Staff's position on expense trackers in this case. I addressed Mr. Oligschlaeger's rebuttal testimony earlier in this testimony.

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0. At page 35 line 18 through page 37 line 11, Mr. Klote recites the history of GMO's expense trackers at issue in this case. Do you have any reason to question the accuracy of this testimony?

No. In this testimony, Mr. Klote notes GMO expense trackers were originated in the Stipulation and Agreement to rate case ER-2009-0090, which allowed for the tracking and deferral of depreciation expense, interest expense, and profit. These items are period costs required to be reflected in the year incurred on GMO's income statement. These normal and routine operating expenses have no attributes of capital costs of the type that meet the Commission's standards of rate base inclusion and are nothing more than normal and recurring utility operating expenses that have been granted special accounting and ratemaking treatment. They are not rate base assets.

Mr. Klote also cites the Commission's Accounting Authority Order in Case EU-2011-0034 as authority for GMO to track and defer depreciation expense, interest expense, profit, normal operations and maintenance ("O&M") expenses, and fuel and revenue impacts. As with the ER-90-0090 deferrals, GMO was allowed to defer normal and recurring utility period costs but not capital costs. Period costs, or expenses, must be recognized in current operations (the year incurred).

If period costs receive special accounting and ratemaking treatment as these expenses have received, they are then allowed to be deferred and amortized to future periods with the potential to be recovered in utility rates. There's no guarantee this will happen. Nothing about the nature or the circumstances surrounding these normal and recurring utility expenses raise them to a level necessary to receive rate base treatment. They simply do not meet the Commission standards of rate base inclusion that I addressed in response to Staff witness Oligschlaeger's rebuttal testimony and will address below.

- Q. Should normal operations and maintenance expenses required to be reflected in current operations on the income statement be deferred as an asset on the balance sheet (rate base)?
- A. No. Deferred expenses should not be included in a utility's rate base as they are not plant in service, prepayments, working capital, or other capital investments. Trackers track an expense that is all they do. Expenses belong on the income statement and reflected in current operations and do not belong in the balance sheet or rate base. Tracked expenses have no association with rate base assets.
- Q. Does the Commission consider the ability to track and defer certain expenses outside of a rate case test year for future rate recovery as extraordinary ratemaking treatment?
- A. Yes, it does.
- Q. Does the Commission consider the ability to track and defer certain expenses outside of a rate case test year for future rate recovery violates the Commission's rate case matching principle?
- A. Yes, it does.
- Q. Did the Commission very recently define and describe its position on expense trackers?
- A. Yes. Exactly one year ago, the Commission provided its current position on expense trackers in the Findings of Fact section of its September 2, 2016 Report and Order in KCPL's 2014 rate case, No. ER-2014-0370.
 - In this Report and Order, the Commission expressed its concern about the use of trackers and one of the most serious detriments in the use of trackers they violate the matching principle that is so integral to the process of setting reasonable utility rates. Specifically,

 the Commission correctly recognized that trackers affect a utility's earnings for a prior period by increasing revenues in future periods - a violation of the matching principle in addition to unreasonably skewing ratemaking results. Finally, the Commission noted expense trackers "dull the incentives a utility has to operate efficiently and productively under the rate regulation approach employed in Missouri."

At paragraphs 114-116 of its September 2, 2015 ER-2014-0370 Report and Order, the Commission stated:

Findings of Fact

114. In Missouri, rates are usually established based upon a historical test year where the company's expenses and the rate base necessary to produce the revenue requirement are synchronized. The deferral of costs from a prior period results in costs associated with the production of revenues in one period being charged against the revenues in a different period, which violates the "matching principle" required by Generally Accepted Accounting Principles (GAAP) and the Uniform System of Accounts approved by the Commission.

The matching principle is a fundamental concept of accrual basis accounting, which provides that in measuring net income for an accounting period, the costs incurred in that period should be matched against the revenue generated in the same period.

Such matching creates consistency in income statements and balance sheets by preventing distortions of financial statements which present an unfair representation of the financial position of the business. One type of deferral accounting, a "tracker", has the effect of either increasing or decreasing a utility's earnings for a prior period by increasing or decreasing revenues in future periods, which violates the matching principle.

115. A tracker is a rate mechanism under which the amount of a particular cost of service item actually incurred by a utility is tracked and compared to the amount of that item currently included in a utility's rate levels. Any over-recovery or under-recovery of the item in rates compared to the actual expenditures made by a utility is then booked to a regulatory asset or liability account and would be eligible to be included in the utility's rates in its next general rate proceeding through an amortization to expense.

116. The broad use of trackers should be limited because they violate the matching principle, tend to unreasonably skew ratemaking results, and dull the incentives a utility has to operate efficiently and productively under the rate regulation approach employed in Missouri.

Q. At page 34 line 16 Mr. Klote states that rate base inclusion of GMO's deferred expense trackers has been "approved by the Commission in previous rate cases." Is this your understanding?

 A. No, it is not. I do not recall any rate case where the Commission addressed or approved rate base inclusion of expense trackers.

Q. Despite the testimony of Mr. Klote where he states the Commission has approved expense deferrals in rate base, has the Commission deliberated and rejected rate base inclusion of certain deferred expenses?

A. Yes, it has. As addressed in my surrebuttal to the rebuttal testimony of Staff witness Oligschlaeger, its *Report and Order* in KCPL's 2006 rate case, ER-2006-0314, the Commission provided a lot of guidance on its position on this issue. The Commission required that additions to rate base must be an "asset". The Commission also described an "asset" as "some sort of possession or belonging worth something that is owned or controlled by the utility."

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In fact, the Commission stated that to include expense projects in rate base, as KCPL proposed in its 2006 rate case and as GMO proposes in this rate case, makes a "mockery" out of what constitutes a rate base asset. I agree 100 percent with this conclusion.

In this case, GMO seeks to include in rate base depreciation expense, interest expense, profit, fuel expense, and other normal day-to-day utility operating expenses. This specific request in this case is identical to the request made by KCPL in its 2014 rate

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case. Like that case, GMO is making a "mockery" of what constitutes a rate base asset in this rate case.

The Commission stated:

"....In order for an item to be added to rate base, it must be an asset. Assets are defined by the Financial Accounting Standards Board (FASB) as 'probable future economic benefits obtained or controlled by a particular entity as a result of past transactions or events' (FASB Concept Statement No. 6, Elements of Financial Statements).

Once an item meets the test of being an asset, it must also meet the ratemaking principle of being 'used and useful' in the provision of utility service. Used and useful means that the asset is actually being used to provide service and that it is actually needed to provide utility service. This is the standard adopted by many regulatory jurisdictions, including the Missouri Public Service Commission."

The Commission finds that the competent and substantial evidence supports the position of Staff, and finds this issue in Staffs favor. While KCPL's projects appear to be prudent, KCPL produced insufficient evidence for the Commission to find that these projects rise to the level of an asset, on which the company could earn a rate of return.

What is at issue is not whether a project is a "probable future economic benefit", as KCPL asserts in its brief; what is at issue is the remainder of the FASB definition Mr. Hyneman quoted, which is "obtained or controlled by an particular entity as a result of past transactions or events."

In other words, an asset is some sort of possession or belonging worth something. KCPL obtains or controls assets, such as generation facilities and transmission lines.

To attempt to turn an otherwise legitimate management expense, such as a training expense, into an asset by dubbing it a "project" makes a mockery of what an asset really is, which is some type of property.

Using KCPL's argument, any expense is potentially an asset by simply calling it a "project", and thus could be included in rate base. KCPL's projects do not rise to the level of rate base. (emphasis added)

- Q. At page 34 lines 20 through 22 Mr. Klote testifies that the majority of my argument "is based on excerpts from a past KCP&L rate case that involved ice storm expense recovery." Is any part of the issue in the "past KCP&L rate case" that you cite related in any way to ice storm expenses?
- A. No. I referenced the Commission's Report and Order in Case No. ER-2006-0314 ("2006 Report and Order") and the Commission's decision related to rate base inclusion of deferred expense. Nothing in that rate case issue had anything to do with ice storm costs.
 - The greater point here is Mr. Klote's attempt at false association by attempting to portray the Commission's 2006 Report and Order rate base standards as being only related to the specific expenses at issue in that 2006 rate case. They are not.

The Commission set the standards for rate base inclusion in the 2006 Report and Order and applied them to the specific expenses proposed by KCPL to be included in its rate base. As is clear from reading this Report and Order the Commission was creating general standards that apply generally to all attempts to put expenses in rate base and call them an asset. Mr. Klote portrays these general standards as applying to only the specific expenses addressed by the Commission in the 2006 rate case. Clearly he is wrong on this point.

Q. In KCPL's 2006 rate case the Commission found competent and substantial evidence supported Staff's position of no rate base treatment for these deferred expenses, and the Commission ruled on this issue in favor of Staff. Please summarize Staff's position on the issue of rate base inclusion of deferred expenses in KCPL's 2006 rate case.

A. The Commission accepted and ordered that there are clear standards for a cost to be included in rate base. Some of the evidence on which the Commission based these standards was provided in the surrebuttal testimony I fled as a member of the Commission Staff in Case No. ER-2006-0314. A portion of my surrebuttal testimony in this 2006 rate case reads as follows:

Q. What is the standard for inclusion in rate base?

A. To be included in rate base, a deferred cost, such as these project costs, has to meet the definition of an asset. After it meets this test, the asset then has to meet the same tests as KCPL's plant in service - used and useful in the provision of utility service.

Q. Please describe these standards. A. In order for an item to be added to rate base, it must be an asset. Assets are defined by the Financial Accounting Standards Board (FASB) as "probable future economic benefits obtained or controlled by a particular entity as a result of past transactions or events" (FASB Concept Statement No. 6, Elements of Financial Statements). Once an item meets the test of being an asset, it must also meet the ratemaking principle of being "used and useful" in the provision of utility service. Used and useful means that the asset is actually being used to provide service and that it is actually needed to provide utility service. This is the standard adopted by many regulatory jurisdictions, including the Missouri Public Service Commission.

Q. Does the Staff believe that the deferred costs of these two projects meet the definition of an asset?

A. No. The Staff does not believe that these project cost deferrals meet the "probable future benefit" test of an asset. As discussed below, no material weakness in KCPL's management existed to be corrected by these projects KCPL's management is tasked to ensure that the utility provides safe and adequate service at reasonable prices. The Staff believes that KCPL has met this task. From the comments of its Chairman and CEO described below, it appears that the Company also believes it has accomplished this task very well. The lack of a management problem to address with the expenditure of millions of dollars in outside consultant costs raises doubt as to the existence of probable future economic benefits from the initiation of these projects.

- Q. Why did Staff take the position that the KCPL should be allowed recovery of these cost through an amortization to cost of service, but not a recovery on these costs by inclusion in rate base?
- A. The Staff concluded that some long-term benefits may or may not be realized as a result of these projects. Given this possibility, the Staff believes the best rate treatment of these costs in this case is to allow recovery over a finite period of time. Because these costs do not meet the well-established tests for rate base inclusion, the Staff opposes any rate base treatment of these costs. The Staff does not believe it is appropriate to recommend disallowance of these project costs on the basis that they were not necessary to provide electric service or that they were a non-recurring cost. However, Staff also did not want to support a total and complete recovery of those costs. The position taken by the Staff is a compromise between the extreme positions of no recovery and a total recovery of and on these costs.
- Q. In its 2006 KCPL Report and Order did the Commission also rely on the summary of the Staff's evidence on this issue as put forth in the Prehearing Brief of the Staff's Counsel's Office?
- A. Yes. The Staff's Counsel's Office summarized the Staff's evidence on this issue at page29 of its Prehearing Brief:
 - 13. Corporate Projects and Strategic Initiatives: Should the costs of the LED-LDI and CORPDP-KCPL projects, which are being deferred and amortized over 5 years, be included in rate base?

KCPL and GPE have certain projects and strategic initiatives that involved large payments to outside contractors. Staff and the Company are in substantial agreement as to the treatment of the costs associated with these projects. For three of the four projects, Staff recommended that the test year expenses be deferred and expensed over five years. This treatment was proposed because the results of the projects will benefit ratepayers over a period of years and it is therefore equitable to pay for the projects over a period of years.

KCPL agrees, but proposes that the deferred amounts be included in rate base. In that case, KCPL would earn a return on the deferred portion of the expenses.

Deferred and unamortized expenses are not normally included in rate base. To be included in rate base, the deferred and unamortized expense must be a used-and-useful asset. Assets are defined by the Financial Accounting Standards Board as "probable future economic benefits obtained or controlled by a particular entity as a result of past transactions or events."

Even if an item qualifies as an asset, it must also be used and useful in order to be included in rate base. An item is "used and useful" when it is actually being used, and is actually necessary, to provide utility service. The deferred and unamortized expenses that KCPL proposes to include in rate base here are not assets and are not used and useful. Therefore, they cannot be included in rate base.

Q. At page 37 line 12 through page 38 line 2 Mr. Klote correctly describes the specific types of expense tracker deferrals that KCPL sought to include in rate base in its 2006 rate case. Is the nature of these individual expense deferrals relevant to or even associated with the Commission's standards for rate base inclusion?

 A. As I noted earlier, the answer is clearly no. Mr. Klote spends some time describing the nature of the 2006 expenses that the Commission declined to include in KCPL's rate base in the 2006 case. While his description of the nature of the expenses appears accurate, the nature of these specific expenses did not have any impact on the Commission's standards on rate base inclusion. Actually, just the opposite is true. The Commission applied separate and stand-alone rate base inclusion standards to these specific expenses and determined they do not meet the standards.

Mr. Klote, again, attempts to portray false association between general Commission standards that apply to all utilities in Missouri for all types of expenses with the specific individual expenses at issue in the 2006 rate case.

Q. Does GMO have a burden of proof to support its rate increase in this rate case?

 A. Yes, that is my understanding based on previous statements by the Commission over the years.

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- Q. Does that burden of proof also apply to the expense trackers and other deferred expenses it seeks to include in rate base in this rate?
- A. Yes, I believe it does.
- Q. Does that burden of proof also require GMO to show how its expense trackers in this case meet the specific standards for rate base inclusions developed by the Commission in its ER-2006-0314 Report and Order?
- A. That is a question for the Commission to address, but I believe it should.
- Q. Has GMO met or even attempted to meet its burden of proof that the expense trackers and other deferred expenses it seeks to include in rate base in this rate case meet the specific standards for rate base inclusions developed by the Commission in its ER-2006-0314 Report and Order?
- A. Again, that will be a decision the Commission will need to make on this issue but I believe the answer is no. GMO has made no attempt to justify these expenses being included in rate base. Mr. Klote's only support is that "it has been done before." But that is not sufficient in my opinion and if he means the Commission has determined these expenses qualify for inclusion in GMO's rate base, he is not correct.
 - Mr. Klote merely provides testimony about the origin and nature of GMO's expense trackers but he does not apply the Commission's rate base inclusion standards to any of GMO's expense trackers. Based on Mr. Klote's failure to address the existing Commission's standards, I can only conclude that GMO realizes it cannot meet these Commission standards. GMO can only resort to argument that these expense trackers were included in rate base in past rate cases as a result of compromised rate case positions seeking an overall settlement of the rate case. From an auditor's perspective, that is not evidence of any substance.

- Q. At page 38 line 15 Mr. Klote indicates that the rate base treatment and amortization period of GMO's expense deferrals were "approved" by the Commission. Is that a true statement?
- A. No. The individual amortization periods where the deferred expense tracker is reflected in GMO's utility rates may have been an issue in previous rate cases and decided by the Commission. The amortization period is not an issue in this GMO rate case. OPC is supporting full rate recovery of these expense trackers over the amortization period proposed by GMO in this rate case.
 - Mr. Klote's inference, however, that the Commission approved rate base inclusion of these expense trackers is not correct. As noted earlier, I do not recall any GMO rate case where the issue of rate base inclusion of these expense trackers was addressed by the Commission. I am sure if there was a Commission Order where the Commission ordered rate base treatment of these expense tracers, Mr. Klote would cite to that Order in his testimony. He does not.
- Q. At page 38 line 19 Mr. Klote states "The record speaks clearly that these assets should be included in rate base." Please comment.
- A. The reality is just the opposite. The Commission standards have been put forth in my direct testimony. GMO decided to ignore these Commission standards even when the standards were raised as an issue in this rate case. GMO continues to rely on only false rate case precedents.
- Q. How should the Commission treat GMO's expense trackers in rate base?
- A. I would urge the Commission to look to its 2006 Report and Order for standards on the nature and characteristics of the types of costs that should be allowed in a utility's rate base. The Commission should determine that rate case positions of rate case parties that

were compromised in the interest of settling rate cases should not be used against them in future rate cases as precedent. This is what GMO is doing in this rate case.

From my vantage point as an expert who has participated in Commission rate cases for over 20 years, ratemaking positions of the parties should stand on their own merit and should be evaluated by the Commission based on the ratemaking principles, ratemaking standards, and regulatory policy established by the Commission. If the Commission applies its standards in this case, OPC is confident that it will conclude that GMO's expense trackers do not meet Commission standards for rate base inclusion.

- Q. If the Commission adopts OPC's position in this rate case, will GMO shareholders be made whole by recovering of each and every dollar that has been deferred under its several expense trackers.
- A. Yes. OPC's position allows for GMO's shareholders to be made whole and recover 100 percent of the deferred expenses. GMO's ratepayers, however, will not be forced to pay for the interest and profit unnecessarily added to these normal and recurring deferred expenses.
- Q. If the Commission believes that GMO's shareholders are entitled to be compensated a financing charge associated with the expense trackers, is there a method available for the Commission to accomplish this without sacrificing its standards for rate base inclusion?
- A. Yes there is and the Commission has adopted this approach in the past.
 - OPC believes strongly that allowing 100 percent recovery of expense trackers through an income statement amortization to rates is significantly more than fair treatment to GMO's shareholders. However, if the Commission would like to provide some capital cost recovery of the tracked expense balances, other options are available.

 For example, the Commission could order GMO remove these expense trackers from rate base but capitalize to these deferred expenses an interest cost at GMO's short-term interest cost rate. That would lessen the burden on GMO's ratepayers but also provide GMO's shareholders with recovery of interest expense on these expense deferrals.

This short-term debt cost adder to revenue and expense trackers has been ordered by the Commission in the past for trackers related to KCPL's off-system sales sharing mechanisms.

Q. What is the source of the use of short-term interest rates for tracker deferrals?

A. As part of KCPL's Experimental Regulatory Plan approved by the Commission in Case No. EO-2005-0329, there was an agreement on the sharing between ratepayers and shareholders of KCPL's off-system sales revenues. While KCPL initially opposed the addition of any capital costs to this regulatory liability, on the witness stand during the rate case hearings in Case No. ER-2007-0291, KCPL's Director of Regulatory Affairs Mr. Chris Giles, testified that KCPL would agree to add a short-term debt rate component to this regulatory liability to be returned to ratepayers.

In KCPL's Post Hearing Brief in its ER-2007-0291 rate case, KCPL included the following discussion.

Although KCPL opposed such a process of interest calculation and flowback to ratepayers in its pre-hearing Statement of Position, the Company indicated at the hearing that it would be appropriate to pay interest on the amount of off-system sales that exceeded the 25% Level.

Mr. Giles testified that the Company would agree to pay a short-term interest rate on such amounts, consisting of LIBOR (London Interbank Offered Rate) plus 32 basis points. See Tr. 516.

Additionally, any such interest paid to ratepayers would not be included in the Company's cost of service. Id. at 516-17.

SurrebuttalTestimony of Charles R. Hyneman Case No. ER-2016-0156

Although KCPL did not present a specific proposal in writing, Mr. Giles testified in detail that interest on such excess amounts should be tracked on a monthly basis and that the excess should be flowed back to ratepayers in a subsequent rate case. See Tr. 518-22.

At page 39 of its Report and Order in Case No. ER-2007-0291, the Commission ordered that KCPL's excess off-system sales revenues that should be returned to ratepayers must include an interest component calculated at KCPL's short-term interest rate, which at that time was LIBOR rate plus 32 basis points.

That proposal by KCPL during the rate case hearing was accepted and adopted by the Commission in its Report and Order:

KCPL's rates should continue to be set at the 25th percentile of nonfirm offsystem sales margin as projected in this case for 2008 as proposed by KCPL, and accepted by the Staff, and not at the 40th percentile as proposed by Public Counsel.

KCPL shall continue to book all amounts above the 25th percentile as a regulatory liability, with no corresponding regulatory asset should sales fail to meet the 25th percentile, as ordered in Case No. ER-2006-0314.

KCPL shall pay a short-term interest rate of LIBOR148 plus 32 basis points on all margin amounts exceeding the 25% level, with the interest paid not charged to ratepayers in cost of service.

Any margins in excess of the 25th percentile, and any interest paid on those margins, shall be returned to the ratepayers no later than the conclusion of "Rate Filing #4" as defined in Paragraph III.B.3.d on page 41 of the Stipulation and Agreement approved in Commission Case No. EO-2005-0329.

Capitalization of SERP Expenses to Current Construction Projects

- Q. As it relates to the issue of capitalization of GMO's SERP expenses, at page 18 Mr. Klote states that since its filing of direct testimony on February 23, 2016, GMO changed its position on the capitalization of SERP expenses. Do you agree with this changed GMO position?
- A. No. GMO changed from a correct position to an incorrect position simply because Staff failed to properly account for GMO's SERP expenses in its direct testimony. Staff failed to be consistent with its prior position of not capitalizing (allocating a portion of current expense to current construction projects) SERP expenses without any explanation in direct testimony why it changed its position.
 - Mr. Klote explained in rebuttal testimony that in GMO's direct testimony it did not allocate (or charge) a portion of its supplemental pension cash payments to former executive employees ("Supplemental Executive Retirement Plan" or "SERP") to current construction projects. This accounting treatment is based on correct accounting and ratemaking principles and OPC agrees with the ratemaking position taken by GMO in its direct filing in this rate case. OPC disagrees with GMO's new position on SERP capitalization.
- Q. Did GMO previously testify before this Commission that it agreed that SERP expenses should not be charged to current construction projects?
- A. Yes. In her 2010 rebuttal testimony GMO witness Ellen E. Fairchild testified in Case No. ER-2010-0356 that she agreed with Staff's position that SERP payments should not be capitalized. Ms. Fairchild iscurrently Vice President, Chief Compliance Officer and Corporate Secretary, Great Plains Energy and KCPL. At page 3 of her rebuttal testimony in Case No. ER-2010-0356 Ms. Fairchild stated:

While I do have a number of areas of disagreement, I do agree with Mr. Hyneman's rational for not allocating any SERP expense to capital; the reduction of monthly annuities by 20 percent to reflect that some SERP expense was based on bonus payments and incentive compensation which were not included in cost of service; and the exclusion of SERP for former L&P executives and certain former Aquila executives. (Emphasis added)

Q. Did you read the Staff's direct testimony on the issue of SERP?

A. Yes. Staff's direct testimony on GMO's SERP can be found on pages 114-115 of the Staff's Cost of Service Report filed on July 15, 2016. In its direct testimony Staff correctly defined a SERP as "non-qualified retirement plans for officers and executives, which provide pension benefits these highly-compensated individuals would have received under other company retirement plans but for compensation and benefit limits imposed by the Internal Revenue Service ("IRS")." Staff then described how it calculated an appropriate level of SERP to include in GMO's cost of service.

- Q. Did Staff even address the issue of capitalization of SERP expenses in its direct testimony?
- A. No, it did not. It appears that GMO changed its stated position on this issue, a position that it expressly supported in prior testimony, with no reasonable theoretical basis for the change in position.
- Q. If Staff changed its position on SERP capitalization, a position that was agreed to be GMO in past rate cases, should the Staff at least explain why it changed its position?
- A. Yes, it should.
- Q. How does Mr. Klote explain GMO's changed position on SERP capitalization?

- A. Mr. Klote explains this position at page 19 lines 11-22. His argument is that supplemental cash payments to retired former highly compensated employees provides the same benefit to utility's current construction projects as the services provided by current utility employees who provide current benefit to these projects.
- Q. Is this a reasonable argument?
- A. No, it is not reasonable at all. This argument is contrary to current generally accepted accounting principles (GAAP) theory and is simply not sound ratemaking.
- Q. Are you aware of any specific GAAP that provides general guidance on capitalization policies for self-constructed assets for an entity's own use, such as utility construction plant projects?
- A. Yes. FASB Accounting Standards Codification ("ASC") is the source of authoritative generally GAAP recognized by the FASB to be applied to nongovernmental entities. FASB's ASC 360-10 ASC 360, Property, Plant, and Equipment, provides guidance on accounting for property, plant, and equipment.

ASC 360-10 states that:

The basis of accounting for depreciable fixed assets is cost, and all normal expenditures of readying an asset for use are capitalized. However, unnecessary expenditures that do not add to the utility of the asset are charged to expense.

- Q. Are the services provided by current utility employees necessary to ready utility construction projects for use in providing utility service?
- A. Yes, they are, and therefore the costs of these services should be capitalized to the construction project.
- Q. Are the services provided by retired former utility employees necessary to ready utility construction projects for use in providing utility service?

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- A. No, they are not. Therefore the current expenses for these past services should not be capitalized to current construction projects. This was the policy adopted by both Staff and GMO in recent cases that, without any reasonable explanation from either party, was suddenly abandoned in this rate case.
- Q. Has there been very recent discussions by the Financial Accounting Standards
 Board on this very issue capitalization of pension costs?
- A. Yes. On January 26, 2016 the FASB recently issued and Exposure Draft titled Proposed Accounting Standards Update, Compensation—Retirement Benefits (Topic 715): Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost (the "ED"). One of the questions for respondents proposed by the FASB was:

FASB Questions for Respondents

Question 1: Should the service cost component be reported in the income statement apart from the other components of net benefit cost as defined in paragraphs 715-30-35-4 and 715-60-35-9 and be the only component eligible to be capitalized in assets? Why or why not?

PricewaterhouseCoopers LLP's ("PwC") is a large international accounting firm. In its Appendix 1 to PwC's April 26, 2016 letter to the FASB responding to this ED, PwC expressed its agreement that capitalizing only the service cost component of pension expense is a reasonable interpretation of current generally accepted accounting principles on cost capitalization:

We can understand a view that includes service cost as the only component eligible for capitalization in the cost of assets. Even if service cost is not presented separately in the income statement, we believe that a reasonable interpretation of the cost capitalization guidance in ASC 330 and ASC 360 could nonetheless be limited to the service cost component of net benefit cost.

 Asset capitalization guidance is not explicit as to the types of costs to include; the principle is the expenditures and charges incurred in bringing an article to its existing condition and location through current production (ASC 330-10-30-1) or the costs incurred to bring an asset to the condition and location necessary for its intended use (ASC 360-10-30-1).

On balance, given the relatively broad principles-based cost capitalization guidance in ASC 330, Inventory, ASC 350-40, Internal use software, and ASC 360, Property, Plant and Equipment, we would be supportive of providing entities an accounting policy election to capitalize only the service cost component of net periodic benefit cost.[Comment Letter No. 22 File Reference No. 2016-200, April 25, 2016 PricewaterhouseCoopers LLP letter to FASB]

- Q. How did Ernst & Young LLP ("EY"), another large accounting firm respond to the FASB's ED?
- A. My understanding of EY's letter to the FASB supported the position that only employee service costs rendered in the current period should be capitalized to construction projects of the current period. Payments to former retirees for past services do not meet this standard:

We support the FASB's objective to improve the reporting of net periodic pension cost and net periodic postretirement benefit cost (net benefit cost) in the financial statements. We agree that only the service cost component of net benefit cost should be eligible for capitalization in assets because this component is directly attributable to employee services rendered in the current period. [EY April 25, 2016 letter to FASB- Proposed Accounting Standards Update, Compensation — Retirement Benefits (Topic 715): Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost (File Reference No. 2016-200)] (Emphasis added).

- Q. Earlier you stated that Mr. Klote's argument that payments to retirees in the form of GMO's SERP should be charged to current construction projects is contrary to GAAP theory and is not sound ratemaking. You have explained why GMO's position in contrary to GAAP theory. Please explain why it is also bad ratemaking.
- A. Not all expenses are capitalized to construction projects. Only expenses that provide value or benefit to the construction project should be charged to that project. For example, the cost of paying a SERP retiree in 2016 for utility services performed in 2005 should not be charged to a construction project underway in 2016. That project and the service provided to ratepayers from that current construction project benefits in no way from the payment to that SERP retiree for service rendered 10 years ago.

In addition to this basic ratemaking principle, another regulatory principle that has been recognized by this Commission is referred to as "intergenerational equity." This is a regulatory term used to describe the ratemaking principle that customer rates should be set to reflect an appropriate share of costs for the benefits received.

This ratemaking principle has often been associated with depreciation ratemaking and requires that the generation of customers for whom a particular asset was used to provide service should be the generation from whom the costs of removing that asset is collected. However, the ratemaking principle of intergenerational equity also applies to SERP ratemaking.

SERP cash payments are made to former employees for the service that was provided during the employment of these former employees, sometimes, many years ago. While SERP payments are a retiree compensation expense that must be reflected in the income statement as an expense. Under cash accounting (or pay-as-you-go accounting), that is the nature of the transaction and some intergenerational equity concerns are inevitable.

However, the issue is made worse by accounting treatment that is designed to charge ratepayers many years in the future (over the life of long-lived utility assets) for the employee service provided by utility employees that provided no value to the construction of that utility plant.

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How should the Commission address this issue? Q.

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The Commission should adopt a position that was a former Staff position and a former GMO position that SERP expenses should not be capitalized to current construction projects for the reasons cited above. The Commission should base this decision based on good accounting methods reflected in GAAP and supported by the FASB and major accounting firms. The Commission should also base its decision on this issue on the ratemaking equity considerations discussed above.

Does GMO address a second SERP issue in its rebuttal testimony? Q.

Yes. GMO witness Klote takes issue with OPC's position on not reflecting costs for services that never provided any benefit to GMO's ratepayers in GMO's cost of service in this case. This issue is discussed below.

KCPL SERP Charges to GMO Customers

- Describe the issue between OPC and GMO related to the allocation to GMO for Q. former KCPL executives.
- GMO was acquired by Great Plains Energy ("GPE"), KCPL and GMO's parent company in July 2008. Prior to July 2008, GMO was named Aquila, Inc. and had no relationship with GPE or KCPL.

In this case, Mr. Klote proposes to charge GMO customers for SERP payments KCPL currently makes to KCPL's retired former executives. Many if not all of these KCPL retired executives were not employed by KCPL at or subsequent to July 2008 and could

not have provided any benefits to GMO's utility operations. That fact, however, does not matter to Mr. Klote. He believes that GMO's customers should pay a portion of KCPL's SERP expense for which GMO's customers never have, nor ever will, receive any benefit from the service provided by these former KCPL employees.

- Q. What argument does Mr. Klote make to support GMO's customers paying for employee services of which they never received any benefit?
- A. At page 20 lines 4 through 13 Mr. Klote merely states that SERP is a "common corporate cost". He says that not charging GMO customers for benefits they did not receive created a complexity that is not necessary. He then goes on to state that the SERP program benefits both utilities.
- Q. Does this argument make any sense to you?
- A. No it does not make any sense because it is totally devoid of any substance. I would ask how not charging GMO ratepayers for costs that provided them no benefit adds complexity. What complexity? What is made more complex? To me, charging GMO customers for costs that actually provided them with a benefit adds simplicity, clarity and equity to GMO's ratemaking process. OPC's position adds to the simplicity and transparency of GMO's SERP accounting. Trying to account for costs and then allocate these costs on a sound, logical basis is very complex if the costs are allocated to a cost center that was unrelated to the creation of the cost. That accounting would be complex.

Mr. Klote's argument that KCPL and GMO's SERP are one SERP that benefits both utilities is just not based on facts. This would be the same as saying that KCPL's nonregulated payroll costs should be allocated to regulated utility customers because the overall payroll system also provides benefits to regulated employees. That position by Mr. Klote is unsupportable from reasonable person basis and reflects a serious struggle on the part of GMO to justify this ratemaking proposal.

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- Q. By his discussion of "complexity" does Mr. Klote attempt to mislead the Commission?
 - A. Yes, there is no doubt that he does. As noted, not charging GMO customers for payments KCPL makes to former and retired KCPL employees makes GMO's SERP less, not more complex. It makes GMO's SERP easier and simpler to mange, not harder and more complex. These are just the facts.

To takes these facts, twist them and try to put the blame of a nonexistent "added complexity" on the backs of the Commission if it rules correctly on this issue is misleading the Commission. His statement that "If the Commission.....wants to create this complexity into the SERP calculation....." is not appropriate. The Commission did not create this "complex" SERP ratemaking schedule, GMO did. GMO needs to take responsibility for this "complex" SERP scheme and not try to pass any blame for what it created on the backs of the Commission.

Severance Payments

- Q. At pages 38 and 39 Mr. Klote addresses the issue of severance payments and states that OPC removed two severance payments that were paid during 2014 and 2015.

 Is Mr. Klote correct concerning this OPC adjustment?
- A. No, he is not. OPC made no adjustment related to GMO's severance payments. As I noted in my direct testimony, no charges to a severance resource code was found in GMO's test year income statement. GMO, however, did state in response to Staff Data Request No. 125 ("DR 125") that it made severance payments in 2014 and 2015. As I noted in my direct testimony, if all of the severance payments listed in DR 125 were charged to KCPL and not GMO, then OPC is not proposing an adjustment in this rate case.

In his rebuttal testimony, Mr. Klote confirms that GMO did not include severance payments in its test year income statement either as a direct charge or an adjustment and therefore was not seeking recovery of severance payments in this rate case. Since GMO is not seeking recovery by including severance costs in its test year general ledger expense accounts, OPC is not proposing any adjustment to these accounts for severance.

- Q. In your opinion, why has Mr. Klote testified in support of rate recovery of severance payments even though it is not an issue in this case?
- A. The Commission has historically not allowed rate recovery of severance payments. I believe Mr. Klote's testimony is directed at this policy rather than something OPC has specifically offered testimony.
- Q. What are the two primary reasons why severance payments should not be reflected in a utility's cost of service?
- A. The first reason is that severance payments are often recovered by the utility through regulatory lag in amounts significantly in excess of the payment. I addressed this point in my direct testimony and Mr. Klote did not refute the factual nature of this reason not to allow rate recovery, or more correctly double and triple rate recovery, of severance payments.

The second reason not to allow rate recovery of severance payments is that severance payments are designed primarily, if not solely, to protect utility management and utility shareholders.

Severance agreements typically required to be signed by the severed employee contains language designed to protect utility management, utility directors and utility shareholders from potential litigation and embarrassment. This is the consideration received by the utility in return for the severance payments provided to the former utility employee. Since the primary purpose of these expenses is to secure the former employee does not speak or

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act ill of the utility and its management, the cost of securing these types of commitments from severed employees should be borne by shareholders and not ratepayers.

If the purpose of the severance agreement is to prevent the employee from disclosing potential illegal acts or otherwise improper actions by utility management, this also does not reach the level of a ratepayer benefit. In fact, it could be a ratepayer detriment if this "forced silence" on the part of the severed utility employee of potentially illegal or improper management actions is allowed to continue as a result of the utility-employee severance agreement. In my experience, the Commission has been particularly sensitive to this aspect of severance payments in a past KCPL rate case.

- Q. Does Mr. Klote adequately describe reasons why ratepayers should bear the cost of utility employee severance payments?
- No. Mr. Klote does not address the issue of double recovery of severance payments. He A. also does not address the Commission's concerns with charging ratepayers for severance agreements that are little more than shareholder and management protections mechanisms. He simply states standard verbiage that severance payments are a business expense that is "necessary" and "recurring". He does not explain how the terms of severance agreements and the payments to severed employees to get them to sign the agreements benefit ratepayers or why they are necessary to operate the utility.
- Q. Could a utility structure a severance payment that would appropriately be included in a utility's cost of service?
- A. Yes. If utility employees were severed due to technology advances or other utility efficiency initiatives, then the cost of the severance payments would be matched with the recovery of the employee salary and benefit savings. If the severance payments exceeded the compensation savings, then it would be appropriate for the utility to seek rate recovery of the net severance charges. However, for rate recovery to be allowed, the

- severed employees would not be required to sign any agreements that prevented them from exercising their rights nor put any restrictions on them from making disparaging statements about the utility or its management.
- Q. Did Mr. Klote raise the issue of accounting for rate base prepayments in his rebuttal testimony?
- A. Yes, he did. Mr. Klote attempts to justify GMO's improper accounting of its PSC Assessment as a rate base prepayment. I address this issue below.

Prepayments

- Q. What are prepayments and why are they included in GMO's rate base?
- A. Prepayments relate to items that the Company "prepaid" so that the services required will be available during the normal course of the utility's operations. Prepayments are booked to FERC asset account No. 165. FERC Account 165 includes amounts representing prepayments of insurance, rents, taxes, interest and miscellaneous items
- Q. Does USOA General Instruction 11 define the types of utility prepayments that should be charged to Account 165 Prepayments?
- A. Yes.

General Instruction

- 11. Accounting to be on Accrual Basis.
- A. The utility is required to keep its accounts on the accrual basis. This requires the inclusion in its accounts of all known transactions of appreciable amount which affect the accounts. If bills covering such transactions have not been received or rendered, the amounts shall be estimated and appropriate adjustments made when the bills are received.
- B. When payments are made in advance for items such as <u>insurance</u>, rents, taxes or interest the amount applicable to future

1 2 3		periods shall be charged to account 165, Prepayments, and spread over the periods to which applicable by credits to account 165, and charges to the accounts appropriate for the expenditure.
4 5	Q.	FERC USOA General Instruction No. 11 lists four types of utility prepayments.
6		They are insurance, rents, taxes, or interest. Does GMO's PSC Assessment fits into
7		any of these categories?
8	A.	No.
9	Q.	Does FERC in account 165 define the types of utility prepayments that should be
10		charged to account 165 Prepayments?
11	A.	Yes. See the FERC definition of account 165 below:
12 13 14 15		165 Prepayments. This account shall include amounts representing prepayments of insurance, rents, taxes, interest and miscellaneous items, and shall be kept or supported in such manner as to disclose the amount of each class of prepayment.
17 18	Q.	Does FERC's own definition of account 165 Prepayments include any mention of
19		PSC assessments?
20	A.	No.
21	Q.	At page 3 line 26 Mr. Klote states that GMO considers its PSC assessment to be a
22	ll Il	"miscellaneous item" and therefore meets the definition of Account 165. Is this a
23		good argument?
24	A.	It could be a good argument if the FERC did not include direct and explicit instructions
25		on how to account for PSC assessments in its USOA. However because the FERC does
26	li	provide this Mr Klote makes a very weak argument on this accounting.

FERC does give explicit instructions that the PSC assessment, if it is to be paid over future periods, must be debited to asset account 186 Miscellaneous Deferred Debits and amortized over the payment period to FERC expense account 928.

Mr. Klote's argument could also have some merit if a PSC assessment was a "miscellaneous item" as he suggests. But it is not. It cannot be a miscellaneous item because the accounting for this item is defined and proscribed in the FERC USOA. This fact shows that GMO's classification of a PSC assessment as a "miscellaneous item" has no merit.

- Q. Does FERC in account 928 state the required utility accounting for PSC assessment?
- A. Yes. FERC states that if you have a regulatory commission expense that is to be spread over future periods, as GMO does, then the appropriate asset account to charge the unamortized portion of the payment is FERC account 186, Miscellaneous Deferred Debits and not FERC account 165 Prepayments. This is a clear accounting order of the FERC. It is not ambiguous.
 - FERC account 928 states explicitly without any ambiguity that PSC Assessments will be charged to account 186. If FERC believed PSC Assessments should be charged to account 165, it would not have required them to be charged to account 186. It really is as simple as that.
- Q. At page 3 Mr. Klote states that "I don't believe that the definition of FERC account 186 is the proper account to record the PSC Assessment payments." Is it important for Mr. Klote to agree to this accounting?
- A. No, it is not important at all. It is not relevant to this issue at all if Mr. Klote agrees with FERC in FERC's requirements for the accounting of the PSC Assessment. The only thing that is relevant is that Mr. Klote complies with the Commission rule that requires

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- compliance with the FERC USOA. Under the Commission's FERC USOA rule, GMO may seek Commission approval for a waiver of this requirement. GMO should either correct its accounting or seek a Commission waiver from the FERC USOA on this required accounting.
- At page 4 Mr. Klote states that "The prepaid PSC Assessment charges are not costs 0. that are deferred in a particular regulatory docket that are spread over future periods that are longer than one year." Does the FERC in describing how utilities are to account for the PSC assessment discusses regulatory dockets or future periods longer than one year?
- Α. No. I do not see the relevance of this argument nor does Mr. Klote provide any indications how this statement is supportive of his position or relevant to this issue.
- At page 4 Mr. Klote states that "Further the definition of Account 186 for major Q. utilities states, "This account must include all debits not provided for elsewhere, such as miscellaneous work in progress, and unusual or extraordinary expenses, not included in other accounts, that are in process of amortization and items the proper final disposition of which is uncertain." Based on this account description he argues that the PSC Assessment does not fall into any of these definitions. Please comment.
- A. The correct definition of account 186 for Major utilities is shown below. Even if the FERC did not give explicit direction for utilities to charge PSC assessments to account 186 in its description of account 928 (which it does), Mr. Klote's argument here is weak.
 - In examples of the types of charges to record to account 186, FERC uses the term "such as". I don't believe anyone who reads the term "such as" would conclude that this means an all inclusive list of the types of charges to be charged to this account.
 - In account 928, FERC states that "Amounts of regulatory commission expenses which by approval or direction of the Commission are to be spread over future periods shall be

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charged to account 186, Miscellaneous Deferred Debits, and amortized by charges to this account." It is difficult to understand why GMO does not understand this very clear accounting direction by FERC.

186 Miscellaneous deferred debits.

- A. For Major utilities, this account shall include all debits not elsewhere provided for, such as miscellaneous work in progress, and unusual or extraordinary expenses, not included in other accounts, which are in process of amortization and items the proper final disposition of which is uncertain.
- Q. At page 5 Mr. Klote referenced a text on utility ratemaking to support his interpretation of the FERC USOA Please comment.
- A. I do not believe this source referenced by Mr. Klote addresses FERC's required accounting for PSC assessment. GMO's compliance with FERC's USOA on PSC assessments is the only issue I addressed in my testimony.
- Q. If GMO actually complied with FERC's explicit instructions and charged its PSC assessment to account 186 (asset) and 918 (expense), could GMO get rate base ratemaking treatment of this expense?
- A. Yes. GMO could propose a line item in its Cash Working Capital rate base calculation to account for the cash impact of making quarterly payments of it PSC assessment. This ratemaking treatment of the PSC assessment would be consistent with the USOA.
- Q. At page 4 Mr. Klote takes the position that because its outside auditor has not addressed this issue in its audit report this is evidence that GMO is accounting for prepayments correctly. Please comment.
- A. Absence of a comment in an audit report about a relatively minor accounting issue is not evidence that GMO is accounting for its PSC assessment correctly. What would be

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27 28 evidence to support GMO's position is if GMO obtain a letter, memo or email signed by its outside auditor Deloitte and Touché LLP ("Deloitte") affirming GMO's position.

This letter should state that Deloitte has read FERC USOA General Instruction 11, Account 165, 928 and 186 definitions in the FERC USOA, and that Deloitte agrees that the FERC account 926 language requiring PSC assessments to be charged to account 186 is not required accounting under the FERC USOA. Deloitte should also explain its reasons for its position.

- Did OPC submit a data request asking for a meeting with Deloitte on this issue? Q.
- Yes. On August 19, 2016, OPC submitted the following data request to GMO. On September 1, 2016, GMO provided a response to this data request and OPC and GMO are currently arranging for a meeting. This accounting issue may be resolved as a result of this meeting between OPC and Deloitte:

1039. Reference Ron Klote's rebuttal testimony at pages 4 and 5 where he indicates Deloitte & Touche LLP ("Deloitte") supports GMO's position on the appropriate accounting under the USOA of GMO's Prepayments. Please arrange for a meeting between OPC and Deloitte where the issue of Deloitte's position on this accounting issue, as presented in Mr. Klote's testimony in this rate case, can be discussed.

- If GMO can provide this documentation from Deloitte, would this likely resolve this Q. issue?
- Yes, as long as the basis for Deloitte's position is reasonable. However, if GMO will not Α. provide this documentation, the Commission should consider this fact in its deliberation on this issue.
- Please summarize OPC's position on the correct FERC USOA accounting for the PSC assessment?

 A. The unamortized balance of the PSC assessment is required by the FERC USOA to be recorded in FERC asset account 186, Miscellaneous Deferred Debits. FERC's description of Account 928 in its USOA is reflected below. I do not believe the required accounting for GMO's PSC assessment can be more clearly articulated than how FERC articulates this requirement in its Account 928 definition:

928 Regulatory commission expenses.

- A. This account shall include all expenses (except pay of regular employees only incidentally engaged in such work) properly includible in utility operating expenses, incurred by the utility in connection with formal cases before regulatory commissions, or other regulatory bodies, or cases in which such a body is a party, including payments made to a regulatory commission for fees assessed against the utility for pay and expenses of such commission, its officers, agents, and employees, and also including payments made to the United States for the administration of the Federal Power Act.
- B. Amounts of regulatory commission expenses which by approval or direction of the Commission are to be spread over future periods shall be charged to account 186, Miscellaneous Deferred Debits, and amortized by charges to this account. (Emphasis added).

KCPL and GMO Expense Account Adjustment

- Q. Before describing this adjustment, please explain the relationship between KCPL and GMO as it relates to management expense reports.
- A. GMO has no employees and no management. All of GMO's operations are run by KCPL employees. It is KCPL management who incurs expense account charges and either direct charges or allocates a portion of these expenses to GMO. Also, GMO has no policies and procedures. Since only KCPL has employees all policies and procedures

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that related to employee activities only apply to KCPL. As it relates to this section of my surrebuttal testimony, the entities KCPL and GMO should be considered one entity.

- Q. As you respond to GMO's criticisms of OPC's adjustment that was made to protect the public from KCPL's excessive expense account spending, what is the real source of this issue that has allowed KCPL's expense account spending to be an issue in rate case after rate case for the past 10 years?
- The real source of the problem is not KCPL's expense account policies and procedures. Α. While they are vague and too general in nature, they can be sufficient if there was not an embedded problem with KCPL's corporate culture of entitlement. KCPL management does not believe they should be held to any standards when it comes to incurring expense report charges. They believe they are entitled to spend whatever they desire to spend.

In a past regulatory proceeding, Case No. EA-2015-0146, Commissioner Rupp when questioning an Ameren witness said that corporate culture is defined by "the behavior the leadership is willing to tolerate." I believe that is absolutely correct. The behavior that KCPL management engages in, never mind is willing to tolerate, reflects its corporate culture of entitlement.

- Mr. Klote describes at page 23 how you calculated OPC's proposed GMO Expense Q. Account adjustment. Does he accurately describe the calculation OPC's adjustment?
- Yes. Based on my review of a sample of KCPL officer expense reports, I determined that A. a conservative, yet reasonable, dollar amount of average excessive charges per monthly KCPL management monthly expense report is \$150. Multiplying this monthly amount time the twelve months of expense account charges in the test year is \$1,800. I then multiplied this average monthly excess charge of \$1,800 times KCPL's 1,100 management employees, which resulted in a total amount of \$1.98 million. Applying

- KCPL allocation to GMO of 30% results in an OPC adjustment of a reduction of \$594,000 to GMO's FERC account 921 test year amount.
- Q. Did Mr. Klote propose an adjustment in his direct testimony to remove certain GMO employee expense account charges?
- A. Yes he did.
- Q. At page 24 line 6 of Mr. Klote describes new "enhanced practices" related to GMO's expense report reimbursements. What caused these so-called enhanced practices?
- A. Pursuant to paragraph G of the July 1, 2015 Partial Non-Unanimous Stipulation and Agreement as to Certain Issues in KCPL's 2014 rate case (ER-2014-0370), KCPL provided a copy of its changes to its expense report procedures. This document is attached as Schedule CRH-S-1 to this testimony. In addition to adding controls on appropriate accounting for expense account reimbursements, KCPL also added the following controls:

Officer Expenses-The general ledger default account for all officers has been set to below-the-line non-utility accounts. In order for an officer expense to be recorded to an operating utility account, the officer or administrative assistant must positively enter an operating utility account code to override this default coding.

Additional Review of Transactions- The Wells Fargo company credit card program administrator is reviewing various samples of company credit card business transactions each month to ensure company credit card policy compliance as well as accurate accounting code block coding is followed.

Q. Should these changes that came out of KCPL's last rate case somewhat improve KCPL's expense account procedures?

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I have seen no improvements but I am hopeful these changes will lead to at least some improvement. These new expense account procedures should improve KCPL's expense report process by adding more review and reducing the number of account coding errors. However, none of the new procedures affect the major problem with KCPL's expense account policies and procedures which is excessive, imprudent and unreasonable spending by KCPL management.

As long as KCPL management refuses to place serious restrictions on the number of local meals charged by management as well as the excessive costs of its meals and travel expenses, these new controls will add only minimal improvements to the process.

- Q. Mr. Klote expresses concern over your imputation of a dollar amount of excessive expense report charges based on a sample of KCPL management to all of KCPL management. Please comment on Mr. Klote's concern.
- A. Mr. Klote states the following at page 24 line 17:

Secondly, the simple insinuation that every management employee on a monthly basis turns in an expense report that is contrary to the companies expense reimbursement policy is simply outlandish and should not be given any attention by this Commission.

This statement by Mr. Klote that I made any such insinuation is factually incorrect. In my direct testimony, I made no insinuation that any KCPL management employee's expense report was contrary to KCPL's expense reimbursement policy.

The real problem is that KCPL's expense reimbursement policy exists only on paper and appears to be intentionally written to be vague and unenforceable. The policy uses terms like "reasonable" without defining what "reasonable" means or providing any guidance or limitations on what is a reasonable expense report charge. With KCPL, "reasonable" is a standard with no boundaries and KCPL management takes full advantage of this lack of real standards.

For example, in November 2015 five KCPL officers dined at a restaurant in Hollywood, Florida. The total bill for this one meal was \$1,203. This is an average per meal charge of \$240. OPC asserts \$240 for a travel meal is not reasonable. However, the leadership of KCPL management believes it is. This one example shows that the term "reasonable' in KCPL's expense account policies has no meaning.

The KCPL officers who incurred \$240 each for one travel meal are the same officers who create and enforce KCPL's expense report reimbursement policies. These are the same individuals who wrote and enforce the policy that to be reimbursed, employee meal expenses must be "reasonable".

KCPL's senior management who validate one single employee travel meal that cost \$240 as allowable under their standard of reasonableness sets and defines the acceptable standard for a per meal cost. KCPL's senior management publishes this new standard to all of KCPL management by reimbursing themselves for this charge.

- Q. Did you review each and every expense report for each and every KCPL or GMO management employee?
- A. No, I did not. Such a review would not be possible or prudent use of resources.
- Q. Why would such a review not be possible or prudent?
- A. There is not sufficient time in this rate case audit period for OPC to audit the thousands of individual expense accounts for KCPL's approximately 1,100 management employees. Due only to past excessive spending by KCPL management, OPC spent a significant number of audit hours on this specific audit area as it is.

The only way to reasonably and effectively audit this scope of work (management expense reports) is to perform an audit of a number of employee expense reports and reach conclusions about the potential dollar amount of excessive charges that are

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embedded in GMO's books and records. This process is referred to as audit sampling. My conclusion, based on audit sampling techniques, is that this amount is approximately \$594,000 for GMO in this rate case's test year. This is the amount of an adjustment that is necessary to protect GMO ratepayers from the inappropriate and excessive expense report charges from its utility company.

Do you believe Mr. Klote is aware of audit sampling techniques? Q.

Yes. According to his direct testimony, Mr. Klote is a certified public accountant ("CPA") and has worked for CPA firms in the past performing audits of financial statements. Mr. Klote has either used audit sampling techniques in his work with a CPA firm or, at a minimum, he developed an understanding of audit sampling techniques through his accounting education.

Q. What is audit sampling?

- Audit sampling is a primary audit procedure used by professional auditors. Auditing Standard ("AS") 2315 defines audit sampling as "the application of an audit procedure to less than 100 percent of the items within an account balance or class of transactions for the purpose of evaluating some characteristic of the balance or class."
- Did you use audit sampling to arrive at OPC's adjustment to GMO's management Q. expense report charges?
- Yes, I did. I performed a selective audit sample of GMO's expense reports by reviewing A. the expense reports of KCPL's officers and executives. The purpose of using a sample is to evaluate a reasonable overall level of excessive expense report reimbursements booked to GMO's test year cost of service.
- Did Mr. Klote review each and every KCPL employee expense report submitted in Q. the test year?

- A. No, he did not indicate in his testimony his audit scope but, based on past practice, I am confident it was restricted to KCPL officers as well.
- Q. Did Mr. Klote review only a limited number of KCPL employee expense report charges?
- A. Yes. He reviewed only a very limited number of employee expense reports and proposed a removal of only a small amount of employee expense account charges.
- Q. Would you say your audit findings based on the use of audit sampling techniques is more reliable that Mr. Klote's audit findings based on his limited scope that ignored thousands of other KCPL management expense reports?
- A. There is no question my audit results, findings, and conclusions are significantly more reliable than those of Mr. Klote. My findings were based audit sampling techniques as used in generally accepted auditing standards. By not using sampling techniques for this type of adjustment, Mr. Klote potentially overlooked millions of dollars in excessive expense report charges.
 - Mr. Klote's immaterial dollar adjustment assumes that each and every KCPL management employee whose expense reports he did not review had no inappropriate, excessive, or imprudent charges in the test year. That audit assumption would not be accepted by any professional auditor but would be viewed with derision.
- Q. Please describe more fully what OPC's proposed GMO expense account adjustment purports to represent?
- A. This adjustment purports to represent a reasonable calculation of KCPL's excessive expense account charges that KCPL allocated to GMO in GMO's test year books and records.

OPC reviewed and analyzed in great detail approximately 120 individual employee expense reports. The group of employees selected by OPC was the very same group of KCPL officer expense reports reviewed by Mr. Klote.

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From its review, OPC determined that, on average, excessive charges for these specific employees were approximately \$150 per month. From this determination, OPC imputed this average dollar amount of excessive charges to all KCPL management employees.

Q. What was your basis and rationale for imputing the results of your sample to all KCPL management employees?

A. This imputation was based on the assumption that, since all KCPL management employees operate under the exact same expense report policies and procedures as KCPL officers and executives (my sample group), all of KCPL management employees would likely have similar expense report charges with no restrictions on the dollar amounts of expenses incurred.

KCPL has no reason, regulation, policy, or internal control that would treat different levels of managerial/executive expense reports differently. Therefore, my assumption that similar expense account charges will be incurred throughout KCPL management is reasonable.

Q. Please provide one simple example of why that assumption is reasonable.

A. If a senior KCPL manager determined their \$200 meal was reasonable and sought reimbursement, it would be difficult for this same manager to deny reimbursement of a \$200 meal for a subordinate. This is why the concept of "tone at the top" is critical. Lower level management will tend to act in a way that senior management acts. If senior management acts imprudently or stretches the limits of what a reasonable costs is, then junior management will follow this lead. Conversely if senior management set an appropriate tone at the top, one that expresses excessive expense report charges will not

 be tolerated, then that will be the likely result throughout the organization. The problem is that for at least 10 years, KCPL's senior management has acted imprudently when it comes to managing KCPL's expense report process.

- Q. Is the statement made by Mr. Klote at page 24 line 20 through page 25 line 2 concerning your direct testimony a true statement?
- A. No. Mr. Klote has a habit of finding "insinuations" in my direct testimony that are not there. If Mr. Klote believes such an insinuation was made, he should point to the specific area of my direct testimony to which he refers. He does not do that because he cannot do that. Mr. Klote states the following at page 24 line 20:

In addition, Mr. Hyneman is insinuating that every supervisor of all management employees who are requesting expense reimbursement is approving an expense reimbursement that is contrary to GMO's corporate expense reimbursement policy which provides that employees will be reimbursed for all reasonable, legitimate and properly documented business expenses made in accordance with KCPL-E201 and any other applicable policy.

As noted above, KCPL uses terms like "reasonable" and "legitimate" as criteria to approve an expense that is requested for reimbursement. KCPL has determined that a reimbursement for a \$240 meal is "reasonable and legitimate" in accordance with its policies. My point is that KCPL and GMO have no effective expense reimbursement policies or any internal controls over what KCPL management will reimburse as a "reasonable" and "legitimate" expense.

The problem is not that all KCPL managers are violating an expense report policy; the problem is KCPL has no effective and legitimate expense report policy to violate. With KCPL, any and all charges fall within the scope of allowable expenses under the expense report policy. There are currently no meaningful standards for any expense reimbursement that applies to KCPL employees and there has not been since KCPL's 2006 rate case.

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- Q. Have you reached a conclusion after ten years of auditing KCPL's employee expense accounts that KCPL's corporate culture as to expense account charges is to spend ratepayer funds imprudently, excessively, unreasonably, and without any concern at all about the financial well being of its customers?
- Yes that is a very accurate description of KCPL's corporate culture. Attached to this testimony I have included portions of past Staff testimony over 10 years addressing KCPL's imprudent and excessive expense report charges. These Staff findings in past KCPL rate cases go back to the 2006 rate case, No. ER-2006-0316, through KCPL's last rate case, No. ER-2014-0370. Prior to that, KCPL had not sought a rate increase for twenty years.
 - A review of this prior Staff testimony will reveal the basis of my description of the flawed nature of KCPL's deeply embedded corporate culture on this issue.
- Q. Would you expect that KCPL's officer expense reports reviewed by OPC and Mr. Klote would have less excessive charges than the expense reports of lower ranking management employees?
- Yes. KCPL officers should set the "tone at the top" when it comes to spending. They are charged with setting an example of reasonable and prudent spending. One would, in theory, conclude that KCPL officers would have less excessive charges based on this leadership responsibility. Given that expectation, the imputation of an average \$150 per month in excessive charges for KCPL officers should result in a conservative adjustment as many KCPL management employees may have significantly higher excessive charges.
- How many KCPL employees did Mr. Klote review in formulating his expense report Q. review?
- My review of his work papers indicates that Mr. Klote reviewed the test year expense reports of approximately eleven KCPL management employees?

Q. 1 What dollar amount of inappropriate expense report charges did Mr. Klote find? 2 He proposed an adjustment to remove only \$5,456 from GMO's cost of service in this A. 3 case. The \$5,456 is the allocation to GMO of the total KCPL dollar amount of \$17,629. 4 Q. What does Mr. Klote's employee expense account adjustment purport to represent? 5 A. His adjustment purports to represent only the exact dollars he found to be questionable 6 for only approximately 11 KCPL management employees. 7 Q. Even though he proposes to remove these expenses, does Mr. Klote believe these specific expenses - listed on Schedule CRH-S-2 - are reasonable, prudent, and 8 9 appropriately charged to GMO customers? A. Yes, he does. At page 32 line 26 of his direct testimony, Mr. Klote states that these 10 11 officer expense report items are ordinary and reasonable business expenses. 12 Q. Does Mr. Klote's adjustment really purport to represent that all the other 1,089 13 KCPL management employees whose expense reports he did not review had no excessive, imprudent, inappropriate or incorrectly allocated expense report charges 14 15 in GMO's test year? A. 16 Yes, that is exactly what his adjustment represents. O. 17 What is this total dollar amount if Mr. Klote did not assume that only these eleven 18 employees and no other KCPL employees had inappropriate expense report charges? 19 20 A. Mr. Klote's total KCPL dollar amount of \$17,629 divided by eleven employees in his 21 group equals \$1,602 of inappropriate charges per reviewed employee. If you multiply 22 this \$1,602 per employee amount times 1,100 (equal to KCPL management employees) 23 you calculate \$1,762,200. Multiplying this amount by a 30% GMO allocation factor

results in an adjustment of \$528,660. This amount is in the ballpark of OPC's \$594,000 GMO expense account adjustment.

Q. Would you say that Mr. Klote's employee expense report adjustment validates OPC's adjustment?

 A. Yes, it does. If Mr. Klote would have applied reasonable audit standards and audit sampling techniques and imputed the inappropriate charges found in his sample audit to the whole KCPL management employee population, his results would be remarkably similar to my results and his audit supports the reliability of OPC's adjustment.

Q. How do you respond to Mr. Klote's assertion that your adjustment was arbitrary?

A. Mr. Klote has made the same accusation in past KCPL rate cases. I will respond now the same way I responded then. Merriam Webster's online dictionary defines "arbitrary" in part as "not planned or chosen for a particular reason: not based on reason or evidence: done without concern for what is fair or right." If that is what Mr. Klote had in mind when he characterized this adjustment as arbitrary, then I disagree.

OPC's adjustment was planned with a reason to protect KCPL's ratepayers from excessive, imprudent, or inappropriately allocated charges. The adjustment was based on OPC's review and analysis of hundreds of documents related to KCPL's employee expense report charges. The adjustment was based on the reliance on my extensive audit work over s the past 10 years on KCPL's employee expense accounts. There is nothing even remotely close to arbitrary associated with OPC's adjustment.

Q. At page 24 of his rebuttal testimony does Mr. Klote criticize you for not providing more documentation to support your adjustment?

A. Yes, he does. Mr. Klote should be aware of the hundreds of expense report documents on which OPC based its adjustment in this case as he provided the responses to OPC's

data requests. In an attempt to be discreet and not air all of GMO's "dirty laundry" in testimony and not associate names with specific activities, OPC decided to limit the number of documents and the type of information filed with its direct testimony.

However, in his rebuttal testimony, Mr. Klote is calling for more documentation and OPC is willing to provide such documentation. Attached to this testimony is a summary sheet of the test year changes incurred by most, if not all, of KCPL officers that should address Mr. Klote's concern about the lack of documentation provided in OPC's testimony.

- Q. Did you provide examples of inappropriate and excessive officer expense report charges in your testimony in this case?
- A. Yes. In my direct testimony, I provided a few examples of excessive officer expense report charges and a list that included several excessive charges by just one single KCPL officer. In my direct testimony, I referenced a March 2015 charge for goods and services from Gibson's Bar & Steakhouse in Chicago, IL for \$516 for two individuals. GMO refused to provide any additional information related to this charge.

In my direct testimony I also referenced an OPC data request about a March 2015 charge for goods and services from Capital Grille in the amount of \$455 for three individuals. GMO refused to answer any questions related to these employee expense report charges.

Finally, OPC sought data from GMO about a June 2015 charge for goods and services from Kauffman Stadium of \$1,929. GMO refused to provide a response that frustrated OPC's audit of GMO's expense report policies and expenses in this rate case.

Q. Please provide an example of the type of expenses that Mr. Klote included in his cost of service adjustment CS-11 where he remove some management expense account charges?

In July 18 of 2014, a high ranking KCPL officer attended a convention in Los Angeles unrelated to the regulated utility industry. This officer charged KCPL a total of \$359 for one meal. This amount was reduced due to the employee's wife meal charge of \$90 deemed a non-cost of service account. The KCPL officer's meal and, it appears, the meal of someone not related to KCPL, was charged to a regulated cost of service account 921 in the test year in this case. As shown below, ratepayers were charged \$269 for a meal at this entertainment event not related to utility operations. This is a charge that GMO, as testified to by Mr. Klote, considers to be a reasonable business expense.

October 8, 2014	Dinner	Fleming's - Los Angeles, CA	\$269.41	921000
October 8, 2014	Dinner	Fleming's - Los Angeles, CA - Spouse	\$89.80	417100

This one KCPL officer has been with KCPL for many years and is very familiar with KCPL's expense report policies and procedures. He obviously thought it was appropriate to charge ratepayers for excessive meal costs for him and guests not related to utility operations. This officer is an individual who enforces KCPL's policies and procedures and helps set the tone at the top of KCPL. This one example shows that KCPL has neither internal controls nor any concern over the expense report costs it charges to its regulated utility ratepayers.

- Q. Has Mr. Klote been making adjustments to remove KCPL officer expense report charges in many of KCPL and GMO's past rate cases?
- A. Yes. Based on the problems found by Staff in KCPL Case No. ER-2007-0291 and problem areas found by KCPL's own internal auditors during that period, Mr. Klote and another KCPL employee were assigned to review officer expense reports and remove inappropriate charges through a cost of service adjustment in its subsequent rate cases. I don't know how many individual rate cases Mr. Klote performed such a review but it was at least done in one prior KCPL rate case.

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In KCPL's last rate case, ER-2014-0370, Mr. Klote did not make any adjustment to remove excessive expense report charged when it filed its revenue requirement in direct testimony. However, when he received certain data requests from Staff in that case, Mr. Klote decided to make a rate case adjustment to remove the expense account charges associated only with Great Plains Energy, KCPL and GMO's holding company, test year expense accounts.

In Response to Staff DR 502 in Case No. ER-2014-0370 KCPL responded:

KCPL Response to DR 502:

Subsequent to its direct filing in this case, the Company informed MPSC Staff that it was removing all GPE Officers expense report costs, this includes.... from its request. There are no longer any expense report costs incurred by (REDACTED) requested by the Company in this case. In total, the Company informed MPSC Staff that the impact of removing GPE Officer expense report costs from its Direct Case totaled \$67,521.55. Information provided by: Ron Klote Attachments: Q0502 HC expense report charges.xlsx Q0502 Verification.pdf

- Q. Why did Mr. Klote propose an adjustment to remove these charges late in its 2014 rate case?
- A. As KCPL did in this current GMO rate case when OPC sought additional answers, KCPL management refused to answer specific expense report questions proposed by the Staff in the 2014 rate case. The questions posed by Staff in DR 502 in Case No. ER-2014-0370 that KCPL refused to answer are shown below:

Reference the attached Excel spreadsheet which lists certain expense report charges and questions listed below related to those charges:

A Nos. 37-40, please explain the reason for over \$800 in cell phone charges

B For all meal charges, please provide the cost per person, the name of the person who approved the charge and a description

stating	why	the	cost	was	necessary	to	provide	regulated	utility
service									

- C. Item number 8, was the cost of the baby shower charged to regulated customers? If so, why?
- D. For the Ipad related charges. Why were these Ipads purchased? Have they been and are they currently being used for regulated utility operations?
- E. For the Ipad related charges. Why were these Ipads not capitalized to plant in service accounts?
- F. No. 2, why is this cost to KCPL regulated accounts?
- G. No. 18, what is the business purpose of this trip?
- H. No, 19 how is this book related to KCPL's regulated operations?
- I. No. 20, what is the business purpose of this trip?
- J. No. 6, what is the business purpose of this trip?
- K. No. 14, what is the business purpose of this trip?
- L. No. 15, what is the business purpose of this trip?
- M. Nos. 17,27,28, Does KCPL pay approximately \$300 to \$400 per month for one employee's cell phone service? If so, is this the fair market price for one cell phone?

In KCPL's 2014 rate case, the Company made the decision that it would not provide justification for certain officer expense report costs addressed in Staff DR 502. KCPL decided just to remove these costs form this rate case and stopped any further discussion of the issue.

In this current GMO rate case, KCPL and GMO have been asked a series of questions in an attempt to understand the business purpose of the expenses or how these expenses received approval to be paid under KCPL's internal control procedures. Again, KCPL management refused to answer auditor's questions about expense account reimbursements.

It is interesting to note that KCPL and GMO chose not to justify any of these charges as having a legitimate business purpose in this rate case and in past rate cases. Nonetheless, under its expense account policies and procedures – and corporate culture – the Company approved these expense reports and reimbursed these expenses.

- Q. What conclusion does an auditor make when an entity refuses to answer legitimate inquiries?
- A. At a minimum, in any situation where an entity refuses to cooperate with auditor requests for data, an auditor will elevate the level of audit risk assigned to that specific audit area. Given KCPL and GMO's serious problems with its corporate culture associated with no-limit management spending on expense accounts, the risk I assigned to this audit in my audit of GMO's expense account charges was very high.
- Q. Given a very high audit risk of excessive management expense report charges, what action does an auditor need to take to mitigate this risk level?
- A. Faced with strong evidence of a very high risk of excessive expense account charges by a utility's management, a rate case auditor who represents the public must propose an adjustment that reduces the risk of excessive charges passed on to ratepayers to an acceptable level. My adjustment to remove \$594,000 from GMO's account 921, where the majority of test year expense report charges were booked, reduces this risk in a reasonable manner.
- Q. You've provided evidence in your direct testimony and in this testimony that KCPL and GMO have continued to incur and charge to ratepayers excessive management expense account charges over the past 10 years. Do you expect this behavior to continue?
- A. Yes, I am confident it will continue as this management behavior is embedded into its corporate culture. Staff and OPC have repeated this process with KCPL and GMO over and over again in most, if not all, rate cases since 2006.
 - While I believe the Commission should and will accept OPC's expense account adjustment in this rate case, nothing will change this organization's corporate culture until it is forced to change.

 This one \$594,000 OPC adjustment will be sufficient to protect GMO's ratepayers in this particular rate case. However, it will not be sufficient to require KCPL to reign in its corporate culture of unreasonable, excessive, and imprudent spending by its management.

KCPL will continue to incur hundreds of dollars in excess meal, travel, and entertainment costs. It will continue to routinely charge business lunches and other meal chargers in the Kansas City area and it will continue to engage in reckless behavior indicative of a corporate culture that is not appropriate for a regulated monopoly utility company. It is time for KCPL to change and not the piecemeal relatively minor tweaks recently adopted by KCPL as a result of the problems with these charges in its 2014 rate case.

- Q. You state that KCPL's corporate culture is not appropriate for a regulated utility monopoly. Please explain.
- A. There are several definitions of "corporate culture" but one that I found to be very good on that "refers to the beliefs and behaviors that determine how a company's employees and management interact and handle outside business transactions. Often, corporate culture is implied, not expressly defined, and develops organically over time from the cumulative traits of the people the company hires."

For KCPL, that leadership is its management and its board of directors ("Board"). KCPL's corporate culture as it relates to management expense report charges has to change and its management and its Board needs to be committed to ensuring the change is long-lasting. KCPL and its Board has been "willing to tolerate" this inappropriate behavior on the part of KCPL management for far too long.

It is one thing for the management of a competitive business to spend lavishly in its expense accounts where the firm is subject to price competition and the completion for the acquisition of customers. The customers of a competitive business are free to

terminate their business relationship for any reason they chose. GMO customers are captive to its monopolistic nature and do not have this option.

Firms that are required to operate in a competitive environment try to minimize costs. This includes expense account costs such as travel, business meals, and entertainment. KCPL does not. KCPL's actions have demonstrated time after time that it cares nothing about cost when it comes to spending on itself and its personal meals, entertainment, and travel.

While KCPL and GMO do not operate in a competitive environment, it is expected of a utility that it will operate responsibly and seek to minimize costs. If it does not, the Commission is charged with the responsibility to make sure GMO operates as a competitive firm would operate in order to protect GMO's captive ratepayers from excessive and imprudent costs. One way the Commission fill that responsibility is to accept OPC's expense account adjustment in this new case and require KCPL to make substantive changes in its policies, such as adopting a per diem policy for employee meals charges.

- Q. Based on your review of KCPL management expense reports and the charges that are allocated to GMO, does it appear that KCPL's officers consume alcohol at meals and at entertainment events and charge their cost to purchase alcohol to ratepayers?
- A. Yes, they do.
- Q. Does KCPL's policies allow for alcohol consumption during work activities?
- A. No. KCPL and GMO's Guiding Principles and Code of Ethical Business Conduct provide the structure for the decisions it makes and how it deals with legal and ethical issues. It also describes how KCPL and GMO treats its employees, customers, shareholders, regulators, legislators, and communities. According to this document, there

is an expectation KCPL and GMO's Board of Directors and employees will maintain the highest ethical standards while doing their jobs. The policy on alcohol consumption is as follows:

Substance Abuse

Employees are expected to report for work in a condition that allows them to perform their job duties. An employee's off-the-job and on-the-job involvement with drugs and alcohol can have an impact on workplace relationships, job availability and performance. At no time does the company allow employees to purchase, use, possess, sell, distribute, manufacture or be under the influence of illegal drugs, including misused prescription drugs, during working hours (including lunch or break periods) or on company or customer property. Employees will be subject to discipline, including discharge, if they report for work with a blood alcohol concentration of 0.02 or greater or are under the influence of a controlled substance.

Disciplinary action will also be taken if an employee possesses or uses alcohol or a controlled substance, except legally obtained prescription drugs, during working hours (including lunch or break periods) on company or customer property. Exceptions for the use or possession of alcohol in connection with authorized events will be approved in advance by the chief compliance officer. (emphasis added).

Q. Does KCPL allow for reimbursement of employees and guests personal use of alcohol?

Yes. Just one example was a \$1,628 charge by a KCPL management employee at Kansas City's Kaufman Stadium May 6, 2015. KCPL reimbursed an employee for \$648 in alcohol charges for that one event. This including charges for vodka and whiskey. KCPL charged this expense to account 107 (construction work in progress) that, if not charged to a different entity, will eventually be charged to KCPL and GMO's rate base as plant in service and depreciation expense.

- This event was not even related to GMO's regulated operations. The charges for this event were for food, alcohol and entertainment for KCPL and Transource employees (an affiliate of KCPL and GMO) in a celebration of the Iatan-Nashua transmission line, a non-regulated transmission line, being in-service.
- Q. Did you review several other examples where the use of alcohol was reimbursed by KCPL?
- A. Yes.
 - Q. Do you believe it is ever reasonable for KCPL to charge its utility ratepayers for KCPL management's consumption of alcohol?
 - A. No, it would never be appropriate.
- Q. If no real changes in KCPL's expense report procedures are made as a result of this rate case, will this issue continue in KCPL's current rate case and beyond?
 - A. Yes. While Staff appears to have dropped this expense account audit scope from its rate case audit, OPC intends to expand the scope of its audit work in this area in the current KCPL rate case.
 - Q. At page 25 line 14 of his rebuttal testimony, Mr. Klote references a Staff adjustment of \$2,500 related to employee expense reports. Why is this significant?
 - A. Soon after I read Mr. Klote's testimony, I submitted a data request to the Staff to arrange for a meeting to discuss this Staff adjustment. The meeting with Staff took place on August, 19, 2016 at Staff's offices in Jefferson City, Missouri. From the discussion with Staff auditors who sponsored this adjustment, I reached the following conclusions:
 - 1. Staff did not include any rate case audit scope related to KCPL and GMO's expense accounts in this current GMO rate case

- 2. Staff is currently performing a KCPL management audit under a separate regulatory proceeding that is not related to this rate case and these expense were found not in this rate case but in that separate KCPL management audit.
- 3. Staff will not complete its KCPL management audit and file its report in this separate docket until December 31, 2016.
- 4. Staff only looked at a limited number of expense reports and only took exception to certain types of inappropriate charges such as expenses charged to ratepayers for KCPL's management entertainment at the Kansas City Zoo, Kansas City Royals events and Kansas City Chiefs events. Staff did not look or make any adjustments for excessive meal or travel costs for any KCPL employees.
- Q. Would the Commission's acceptance of this minor Staff adjustment, based on a very limited audit scope and currently being performed in a completely different regulatory proceeding, be reasonable?
- A. No, it would not. This adjustment was not based on work Staff performed in this rate case audit. This adjustment is based on Staff's preliminary audit findings using a very limited audit scope and for very narrow type of expenses. It would not be appropriate or reasonable for the Commission to accept this adjustment over OPC's proposed adjustment in this rate case.
- Q. When it comes to expense account charges, does KCPL have completely different standards for itself than it does for work performed by professional consultants?
- A. Yes, they are completely different. I have reviewed a KCPL contract with a vendor that includes very reasonable and prudent standards on the amount of expense account charges that KCPL will reimburse its professional consultants.
 - For example, below is a list of requirements that KCPL placed on a consultant under services provided to KCPL a few years ago. I have removed the name of the vendor.

The actual contract that includes these expense account requirements is attached to this testimony as Staff Exhibit 244HC in Case No. ER-2014-0370, which is a June 2, 2015 KCPL response to Staff Data Request No. 619:

Travel Expenses

- *Travel and other out-of-pocket expenses shall be paid by GPES in addition to the hourly rates stated above, and shall be reasonable, customary and actual charges, passed through at _____'s cost, with no markup.....
- *Airfare shall be at coach-class fares. *____ personnel shall share ground transportation whenever practical.
- *Per diem meal charges shall not exceed \$50.00.
- *Lodging shall be at reasonable rates. _____ shall use GPES preferred hotels or hotels at which _____ has negotiated preferred rates, when possible.
- *Receipts shall be provided for all out-of-pocket expenses of \$25.00 or more.
- Q. Are there changes KCPL and GMO could make to its expense report policies and procedures that would significantly improve KCPL and GMO's expense report problems?
- A. Yes. The first one is to eliminate reimbursement for non-travel management meal expenses incurred in the Kansas City area. KCPL currently abuses its policy of allowing reimbursement for local meals. Most people are required to pay for their own meals when not on business travel. KCPL management should be required to as well. There is no justification for KCPL management to get reimbursed for meals charges that it incurs at its home base during the normal work day. That is not prudent or reasonable.
 - The second change that should be made by KCPL and GMO, as I proposed in my direct testimony, would be to adopt a per diem policy for meals. Per diem rates are set by the General Services Administration ("GSA") and are used by the federal government, local

1 governments, and private-sector companies to reimburse employees for business travel 2 expenses. 3 My research through GSA's website indicates that the highest average current 2016 per 4 diem meal allowance for most large cities in the U.S. approximates \$70 - \$75 per day. If 5 KCPL adopted a per diem for meal reimbursement, I estimate it would save thousands of 6 dollars annually in management employee travel meal reimbursements. Adopting a per 7 diem for meals would also allow cost savings to KCPL in processing expense reports as 8 meal receipt expenses would no longer be required. 9 Q. Has GMO responded to your direct testimony recommending KCPL and GMO 10 adopt a per diem policy for management employee meal reimbursement? 11 Yes. GMO witness Steven Busser filed surrebuttal testimony on this issue. A. 12 SURREBUTTAL TO THE REBUTTAL TESTIMONY OF GMO WITNESS STEVEN BUSSER GMO Expense Account Adjustment - Per Diem Meal Policy 13 O. 14 What was GMO's response to your proposal that KCPL adopt a per diem policy as 15 addressed in the rebuttal testimony of GMO witness Busser? A. The positions taken by Mr. Busser in his testimony are premised on his assumption that 16 GMO's meal reimbursement policy only reimburses reasonable, legitimate, and properly 17 documented meal expenses. It has been proven over the past ten years for KCPL and over 18 19 the past eight years for GMO this statement is false. The whole premise of Mr. Busser's 20 testimony, that there is no need for a change in KCPL's expense report procedures, is 21 wrong. 22 My conclusion that a per diem policy is needed is based on overwhelming evidence that

KCPL currently has no controls on the level of meal charges its employees can seek

Surrebuttal Testimony of Charles R. Hyneman Case No. ER-2016-0156 reimbursement. KCPL habitually reimburses excessive, inappropriate, and imprudent 1 2 meal charges without any regard for who pays for these costs. If Mr. Busser believes that KCPL and GMO only reimburse reasonable meal charges, I 3 4 suggest he review KCPL and GMO rate cases over the past 10 years. 5 Q. Mr. Busser states at page 6 line 15 of his rebuttal testimony that, in his "professional 6 7 your response? 8 A. 9

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- opinion", KCPL and GMO's expense report policies protects ratepayers. What is
- Given the substantial evidence to the contrary in this rate case and over the past ten years, the Commission should consider the credibility of GMO witness Busser's testimony based on his "professional opinion" that KPL and GMO expense report policies and procedures protect ratepayers. The Commission should weigh the evidence put forth by OPC in this case as well as consider the historical problems with KCPL and GMO in this area when they evaluate the credibility of GMO witness Busser's rebuttal testimony.
- Q. At page 3 line 18 of his rebuttal testimony, Mr. Busser states that adopting a per diem policy will add to administrative burdens. Is he correct?
- Adopting a per diem policy will actually reduce KCPL's expense report A. No. administrative burdens by eliminating the need to keep, track, and audit receipts for expenses. Mr. Busser may not be aware, but under a per diem policy there is not a need to endure the administrative burden of managing receipts.
- 0. Mr. Busser states at page 4 line 13 that by adopting a per diem policy KCPL would have to "track meal cost indices by region". Is that correct?
- No it is not correct. While it is not at all difficult or administratively burdensome to track A. individual city per diems, KCPL could adopt average per diem in a particular state or region. In lieu of that, KCPL could adopt the policy of using the highest per diem rate

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published by GSA and just use that one single rate for all expense reports per year. That would be approximately \$75 per day for employees in travel status and significantly less than the current charges incurred by KCPL management. If KCPL adopted the highest per diem rate allowable, it will save ratepayers thousands of dollars in meal charges along each year.

These are just some ways KCPL could make the inherent reduction in administrative costs of adopting a per diem policy even greater. Mr. Busser should recognize these benefits. If he had a concern about these costs, he would personally advocate for KCPL's adoption of a per diem meal reimbursement policy instead of opposing it.

- O. Mr. Busser states at page 4 line 22 that he thinks adopting a per diem policy will lead to higher costs? Is that even possible?
- No it is not possible. Mr. Busser's statement is counter-intuitive. Adopting a per diem policy reduces costs by limiting inappropriate and excessive employee charges as well as reducing the administrative expenses of processing expense reports by eliminating need to keep, track, document, and audit meal receipts.
- Q. Did the Commission used to require its Staff to keep and provide receipts for travel meals for a period of time prior to adopting a per diem policy?
- Α. Yes and I was a member of the Staff during that short time period. In my personal experience, not having to deal with meal receipts allowed by the adoption of a per diem policy significantly reduced the administrative burden on the employee seeking reimbursement and on the employees who are required to audit requests for reimbursements.
- Mr. Busser concludes his rebuttal testimony by stating that the use of per diems is not customary in the utility industry. Please comment on this assertion

A.

The fact whether or not it is "customary" in the utility industry is not relevant at all to this rate case issue with GMO. However, Mr. Busser does not even know if it is customary in the utility industry as his conclusion on how he interprets the practices is based solely on a utility he used to work for, El Paso Electric, Westar, Inc. Ameren and a utility company he talked to through an online message board. I would not make any such broad conclusion based on only four of the hundreds of utility companies in the U.S.

But even if one does assume it is not customary in the utility industry, the expense account problems that have been experienced with KCPL and GMO are also likely not customary in the utility industry. This problem calls out for special treatment for KCPL and GMO due to the nature and severity of its problems expense report problems.

- Q. Does this conclude your surrebuttal testimony?
- A. Yes, it does.

KCPL/GMO

2016 Expense Account Implementation Plan

Pursuant to paragraph G of the July 1, 2015 Partial Non-Unanimous Stipulation and Agreement as to Certain Issues in Case No. ER-2014-0370, Kansas City Power & Light Company ("KCP&L" or "Company") hereby submits the actions it has implemented to address expense account issues.

Officer Expenses

The general ledger default account for all officers has been set to below-the-line non-utility accounts. In order for an officer expense to be recorded to an operating utility account, the officer or administrative assistant must positively enter an operating utility account code to override this default coding.

• Additional Review of Transactions

- The Wells Fargo company credit card program administrator is reviewing various samples of company credit card business transactions each month to ensure company credit card policy compliance as well as accurate accounting code block coding is followed.
- When company credit card accounting code block coding is questioned, follow up is done with the employee to get more information on the transaction and educate the employee on proper use of accounting code block values.
- Company credit card business transactions are looked at every month for proper information regarding meal attendees, business purpose and to/from information on mileage. Employees who might be missing this information are contacted directly.

Job Aids

- O Job aids used by all the executive administrative assistants were reviewed for completeness and accuracy regarding company accounting code block policies associated with the implementation of the new company credit card transaction process.
- Training sessions were held with the executive administrative assistants to educate them on the coding of expense reports.

• Restriction of Chartfield Values

- Wells Fargo, the company credit card provider, has been provided a shortened list of available accounting code block chartfield values. With this reduced list, employees can only choose from those values that should be used for company credit card purchases.
- All combinations of accounting code block chartfield values are sent thru all possible accounting code block edits to ensure no coding rules are broken in the combinations that are entered.

• Default Accounting Code Block Chartfield Values Review

- Default accounting code block chartfield values were reviewed in the third and fourth quarters of 2015. This review enabled the Company to continue to educate employees on the proper use of operating unit and accounting code block.
- o All default accounting code block chartfield values are now re-reviewed on a quarterly basis.

OFFICE OF THE PUBLIC COUNSEL DATA REQUEST

KCP&L GREATER MISSOURI OPERATIONS COMPANY CASE NO. ER-2016-0156

Requested From:

Lois J Liechti

Requested By:

Chuck Hyneman

Date Requested:

April 4, 2016

Information Requested:

Reference Expense Report 0000049698 dated 6/11/2015.

1. The 3/18/15 charge for goods and services from Gibson's Bar & Steakhouse in Chicago, IL was \$516.40 for apparently two individuals. Once receipt for \$33.07 at 8pm and a second receipt for \$483.33 at 9:34 pm. A) Please provide the names of the individuals who attended this event, B) Please provide a comprehensive and detailed description of the business purpose of this event, C) Please attest to the fact that KCPL believes these charges are prudent and explain why KCPL believes these charges are prudent. D) Was alcohol consumed at this event? If so, please provide the KCPL/GPE policy that allows the consumption of alcohol at a business event and describe how the consumption of alcohol at this event was consistent with the KCPL/GPE employee policy.

Reference Expense Report 0000050937 dated 6/11/2015.

2. The 3/31/15 charge for goods and services from Capital Grille was \$455.23 for apparently three individuals. A) Please provide the names of the individuals who attended this event, B) Please provide a comprehensive and detailed description of the business purpose of this event, C) Please attest to the fact that KCPL believes these charges are prudent and explain why KCPL believes these charges are prudent. D) Was alcohol consumed at this event? If so, please provide the KCPL/GPE policy that allows the consumption of alcohol at a business event and describe how the consumption of alcohol at this event was consistent with the KCPL/GPE employee policy.

Reference Expense Report 0000051748 dated 7/6/2015.

3. The 6/3/15 charge for goods and services from Kauffman Stadium was \$1,929.36 for apparently 20 individuals. A) Please provide the names of the individuals who attended this event, B) Please provide a comprehensive and detailed description of the business

purpose of this event, C) Please attest to the fact that KCPL believes these charges are prudent and explain why KCPL believes these charges are prudent. D) Was alcohol consumed at this event? If so, please provide the KCPL/GPE policy that allows the consumption of alcohol at a business event and describe how the consumption of alcohol at this event was consistent with the KCPL/GPE employee policy. E) Was the \$180 all day beverage refresh for alcoholic or non-alcoholic beverages?

Reference Expense Report 0000051748 dated 7/6/2015.

Response Provided:

4. The May 21-June 20 charge from Verizon Wireless is for monthly wireless charges for an employee of KCPL. Is KCPL paying for this employee's personal home wireless charges or wireless phone charges? If yes, why? B) Please provide a comprehensive and detailed description of the business purpose of this charge, C) Please attest to the fact that KCPL believes these charges are prudent and explain why KCPL believes these charges are prudent.

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request is accurate and complete, and conta apon present facts known to the undersign Office of the Public Counsel if any matt	he Public Counsel in response to the above information ains no material misrepresentations or omissions based ed. The undersigned agrees to immediately inform the ers are discovered which would materially affect the provided in response to the above information.
Date Received:	Received By:
	Prepared By:

ER-2016-0156

Hyneman Surrebuttal

CRH-S-3

has been deemed

"Highly Confidential"

in its entirety

ER-2016-0156

Hyneman Surrebuttal

CRH-S-4

has been deemed

"Highly Confidential"

in its entirety

ER-2016-0156 GMO Adjustmnet CS-11 backup workpaper KCPL Officer Expense Reports	Total
Attended Burns & McDonnell Coal Symposium & Golf Tournament at Falcon Ridge Golf Club, Lenexa, KS	\$23.00
	VIII.
Acendas service charge for change to SWA litinerary for flight back from Oakland - Oct. 1, 2014 from Tesla/Sungevity meetings.	\$29.00
Agent fee for Travel from EEI in NOLA to KC for Zulema Bassham - June 7 - 10, 2015	\$15.00
Agent fee for Travel to EEI in NOLA for Zulema Bassham - June 7 · 10, 2015	\$29.00
Airline Travel to EEI in NOLA for Zulema Bassham - June 7 - 10, 2015	\$122.00
Early bird check-in for Travel to BEI in NOLA for Zulema Bassham - June 7 - 10, 2015	\$12.50
Hotel accommmodations in Oakland for Tesla and Sungevity meetings	\$409.49
NCLR Convention July 18-21, 2014, Los Angeles, CA - Dinner for Zulema and Terry Bassham	\$269.41
Parking at MCI for GKC Leadership Exchange trip/Tesla/Sungevity Trip to CA 9-26/10-1, 2014	\$44.00
Travel From EEI in NOLA to KC for Zulema Bassham - June 7 - 10, 2015	\$563.60
Tesia/Sunagevity meeting - Oakland, CA 9-30 to 10-1 2014 Acendas fee for arriare from MLI to SEO for Tesia Motors and Sungevity meetings CA 9/30-10/2 2014	\$20.33 \$31.00
Airfare from MCI to SFO for Tesla Motors and Sungevity meetings CA 9/30-10/2 2014	\$590.20
Airfare from Washington DC to KC - Funeral for Mike Poling	\$417.00
Airfare KC to Washington DC - Mike Poling funeral	\$566.00
Airport parking - trip to Washington DC for Mike Poling funeral	\$40.00
Car service from airport to Tesla Motors Plant in Fremont, CA for meetings 9/30-10/2 2014	\$105.00
Car service from hotel to SFO after meetings 9/30-10/2 2014	\$95.00
Charge for Wifi on flight from KC to Washington DC for Mike Poling funeral	\$9.95
Charge for wifi on flight from Washington DC for Mike Poling funeral	\$8.00
Chuck Calsley's meal - trip for Mike Poling funeral	\$20.05
Early check-in charge for flight from Washington DC to KC · Funeral for Mike Poling	\$12.50
Gas for car rental Sungevity trip.	\$6.52
Hotel accommodations for Tesla/Sungevity trip to Oakland, CA -30/10-2 2014	\$815.94
Lodging - trip to Washington DC for Mike Poling funeral	\$283.75
Meal - trip to Washington DC for Mike Poling funeral	\$26,00
Meal during Tesla/Sungevity trip to Oakland, CA 9-20/10-2 2014	\$11.97
Meal during Tesla/Sungevity trip to Oakland, CA 9-30/10-2 2014	\$19.91
Meal durnig Tesla/Sungevity trip to Oakland, CA 9-30/10-2 2014	\$8.65
Meal on Tesla/Sungevity meeting trip to Oakland, CA 9-30/10-2/2014	\$23.26
Meal on trip Oakland, CA for Tesla/Sungevity meetings	\$23.68
Meal on trip to Washington DC for Mike Poling funeral	\$20.05
Parking at MCI for trip to Oakland, CA for Tosla/Sungevity meetings 9-30/10-2 2014	\$66,00
Taxi fare - Trip to Washington DC for Mike Poling funeral	\$29.75
Taxi to airport from hotel - trip to Washington DC for Mike Poling funeral	\$24.66
Travel agent fee for booking flight from KC to Washington DC for Mike Poling funeral	\$31.00
Travel agent fee for booking flight from Washington DC to KC for Mike Poling funeral	\$15.00
WiFi during trip to Tesla/Sungevity meetings in Oakland, CA 9-30/10-2 2014	\$16,95
'Travel food for Mike Poling's funeral (company employee).	\$2.00
airfare for visit to Columbus, OH on 10/8-9/2014 re; Transource	\$659.20
airfare on Southwest for travel to Columbus, OH for Transource meeting	\$462.20
airfare on Southwest to Columbus, OH for Transource meeting on November 12	\$208.00
airfare to Columbus, OH for AGP/Kiewitt Demo	\$659.20
airfare to Columbus, OH to attend the Transource meeting.	\$65B.00
airport parking at KCI while traveling to Columbus, OH for Transource meeting	\$39.00
airport parking while in Columbus, OH attending the Transource meeting	\$28.49
airport parking while traveling to Columbus, OH for the AEP/Kiewitt demo	\$37.00
breakfast while in Columbus, OH attending the Transource meeting.	\$9.00
business breakfast with John Olander of Burns & McDonnell re: Transource	\$26.50
business dinner with Julie Shull, Todd Fridley, Forrest Archibald and Ted Pfisterer with ECI along with AEP folks: Mike Higgins & Bryan Hanft re: Transource	\$216.41
business funch at Bristol with Todd Fridley regarding Transource	\$55.01

business lunch at O'Malley's in Weston, MO regarding latan/Nashua Line with Brin Pogue, M Higgins, M. Elliott, Julie Shull, Rick Albertson business lunch at Shadow Glen Goll Club with Jim Shay and Dean Oskvig and Joe Plubell of Black & Veatch	\$176,00 \$64.01
cab fare in Columbus, OH from meeting place to airport while attending Transource meetings.	\$75.00
cab fare while in Columbus, OH for the AEP/Kiewitt Demo	\$56.76
golf cart at Shadow Glen with Jim Shay and Joe Plubell & Dean Oskvig of Black & Veatch	\$25.04
hotel and food expense while in Columbus, OH for the Transource meeting	\$306.96
hotel expense at the Hilton Hotel Columbus Downtown while traveling for AEP/Kiewett Demo	\$304.33
hotel expense while in Columbus, OH attending the Transource Meeting	\$245.58
misc. cash used for travel while in Columbus, OH attending the Transource Meeting	\$15.00
personal expense	\$6.17
personal items purchased at Target. Mistakenly used T&E card instead of personal card.	\$169.96
r/t airport mileage for travel to Columbus, OH for a Transource meeting	\$22,40
r/t airport mileage for travel to Columbus, OH for Transource meeting	\$22.40
r/t business mileage to Liberty Memorial for KLT Business Plan Update Meeting	\$2.24
r/t mileage for the latan - Nashua Land Acquisition elebratory Dinner @ Trezo Mare; 4105 N. Mulberry Drive, KCMO 64116	\$6.16
r/t mileage for Transource team dinner at Jack Stack's BBQ/4747 Wyandotte, KCMO	\$5.04
r/t mileage for visit to the Nashua Substation for the latan/Nashua site visit r/t mileage to attend LaCygne Environmental Project team building golf outing at Heritage Golf Course	\$67.76
r/t mileage to attend Latygne unvironmental Project team duliding golf outing at Heritage Golf Course r/t mileage to First Watch in Overland Park, KS with John Olander of Burns & McDonnell re: Transource	\$31.36
	\$19.60
r/t mileage to the airport for travel to Columbus, OH for the AEP and Kiewett Demo	\$22.40
room service while staying at the Hilton in Columbus while attending the AEP/Kiewett demo	\$21.30
taxi fare while in Columbus, OH attending the Transource Meeting	\$30.03
tips in Columbus, OH while traveling for the AEP/Kiewitt demo	\$4,00
tips while in Columbus, OH attending the Transource meeting.	\$9.00
United Way Thank You Lunch for Greg Lee for his service to United Way	\$42.97
Personal	\$79.00
DINNER: Transource, flights severely delayed, Columbus, OH	\$21.97
Mistakenly used CC	\$9.48
Personal	\$136.33
Personal dinner expense	\$131.05
Taxi: Transource, Columbus, OH 6/24-25/2014	\$25.00
Business meal at EBI to discuss Solar	\$559.20
Business meal meal w/ Randy Wisthoff Kansas City Zoo	\$36.06
Business meal to discuss KC Chiefs solar announcement. Attendees listed on receipt.	\$90.00
Business meal w/ Brightergy.	\$20.82
Business meal w/ Sungevity. Attendee list attached.	\$1,645.8
Business Meal: Meeting w/ Jackie DeSouza regarding KC Zoo.	\$4.19
Food & Beverage for KCP&L Suite at Arrowhead for Customer Solutions and Tier 1 Customers. Attendee list attached.	\$1,350.0
Mileage to Kauffman Stadium to host KCP&L Suite.	\$8.96
Mileage to Zoo for Zoo Cabinet meeting.	\$10.08
Parking-business development trip with KC Royals personnel.	\$37.00
Purchase of additional tickets for company guests to attend football game at Arrowhead.	\$51.30
Purchased beverage for Jason Booker on KC Royals trip. ROUNDULT IT INTERPRETARY COMMITTED TRICKING THE RECEPTION DIMETER PROPERTY.	\$7.99 \$176.96
Roundtrip mileage less daily commute to attend Solar meeting at Arrowhead.	\$9,04
Roundtrip mileage less daily commute to attend Zoo Board Development Committee Meeting and Fundrasing Meeting. Roundtrip mileage less daily commute to attend Zoo Byogutiya Committee Roard Meeting.	\$10.08 \$10.17
Roundtrip mileage less daily commute to attend Zoo Executive Committe Board Meeting.	\$8.96
Roundtrip mileage less daily commute to host KCP&L Suite at Kauffman Stadium Roundtrip mileage less daily commute to host KCP&L Suite at Sprint Center, Community/Government Affairs.	\$20.16
Roundtrip mileage to host KCP&L Suite at Arrowhead for Community Relations.	\$9.04
Roundtrip mileage to host KCPL Chiefs Suite	\$9.04
75539999999	
Roundtrip to attend 101 Awards meeting at Arrowhead and KC Zoo Budget Meeting at Zoo.	\$8.96
RT Meeting w/ KC Zoo	\$9.52
RT mileage less distance to home for solar meeting at Kauffman stadium	\$8.96
RT mileage to Zoo Board Meeting at Kansas City Zoo.	\$10.08
RT Mileage to Zoological District Meeting.	\$10.08

RT to Topeka less miles from home to meet with KS State Senators	\$71.68
RT travel less difference to attend KCPI, sponosred table at 101 awards	\$20.16
Shipped suite tickets to guest.	\$45.02
Souvenirs for guests of KCP&L suite at Kaulfman. Attendee list attached.	\$189.61
Transportation-business development trip with KC Royals personnel.	\$51.15
Travel back (to meeting at KC Zoo) from Tantara, Osage Beach, MO for Missouri Chamber of Commicerce Environmental Conference.	\$87.92
Travel DC for Mike Poling's funeral (company employee).	\$420.00
Travel food for Mike Poling's funeral (company employee).	\$2,53
Travel meal - business development trip with KC Royals personnel.	\$6.68
Travel meal-business development trip with KC Royals personnel.	\$3.75
Travel to Arrowhead, KC Zoo for business meetings	\$5,60
Travel to Tantara, Osage Beach, MO for Missouri Chamber of Commerce Environmental Conference.	\$85.68
Travel to Zoo mileage less daily commute to attend Zoo Borad Meeting.	\$10.17
Zoolgoical District Meeting-KC Zoo	\$10.35
Airfare for Scott's flight from KC to Seattle to attend the BNSF's Great Pacific Train Ride, July 17 - 20.	\$ 505.13
Attended the Working Families' Friend Annual Golf Tournament at The National Golf Course	\$19.60
Attending the AABE 14th Annual Golf Tournament, Shoal Creek Golf Course	\$15.68
Baggage fee from Alaska Air on returning flight from Whitelish, MT to KC after attending the BNSF Train Trip, July 17-20	\$25.00
Hotel on 7/17 · 19 while attending the BNSF Train Trip, July 17-20, Scattle WA to Whitefish, MT	\$695.28
KCI Airport parking while attending the BNSF Train Trip, July 17-20, Seattle, WA to Whitefish, MT	\$75.00
Travel agent fee for Airfare for Scott's flight from KC to Seattle to attend the BNSF's Great Pacific Train Ride, July 17 - 20.	\$ 33.50
Travel Agent Fee for Scott Heidtbrink's round-trip ticket from KC to Seattle to Montana, back to KC (July 17 - 20) - Will be credited after plans are changed.	\$ 33.50
LaCygne/Transource Personnel Meeting	\$105.88
Royals Suite - Regulatory Team Building event • LA Dodgers	\$406.46
Team Building Outing - KC Royals Game - Royals v. White Sox	\$441.20
r/t mileage to Plaza for AllConnect meeting	\$5,60
r/t mileage to the Boy Scouts of America offices for Exploring Division meeting	\$16.68
r/t mileage to the Boy Scouts office to attend the Exploring Div. Dinner & Awards	\$16.24
Food for Royals Suite. Business development. Transource Attendee List attached.	\$21.75
	\$17,652.34

Staff Exhibit No. 200 - NP Date 6:15-15 Reporter AT File No. EA: 2014 0370

MISSOURI PUBLIC SERVICE COMMISSION

Filed June 29, 2015 Data Center Missouri Public Service Commission

STARF REPORT

REVENUE REQUIREMENT COST OF SERVICE



KANSAS CITY POWER & LIGHT COMPANY

CASE NO. ER-2014-0370

Jefferson City, Missouri April 2, 2015

** Denotes Highly Confidential Information **



1	b. Recommendation	13
2	Staff Expert/Witness: Matthew R. Young	
3	c. Rate Case Expense Sharing Recommendation	
4	Staff Expert/Witness: Keith Majors	
5	14. Regulatory Assessments	
6	a. Public Service Commission Assessment Fee	134
7	b. FERC Assessment	
8	Staff Expert/Witness: Joel A. Molina and Karen Lyons	
9		
9 10	The state of the s	
	Staff Expert/Witness: Joel A. Molina	
11	16. Depreciation - Clearing	
12	Staff Expert/Witness: Joel A. Molina	
13	17. Economic Relief Pilot Program	
14	Staff Expert/Witness: Kory Boustead	
15	a. Accounting Treatment	
16	Staff Expert/Witness: Matthew R. Young	
17	18. Income Eligible Weatherization Program (formally Low Income	
18	18. Income Eligible Weatherization Program (formally Low Income Weatherization Program)	138
19	Staff Experts/Witnesses: Kory Boustead, Thomas M. Imhoff and Matthew R.	
20	Young	139
21	19. SPP Administrative (Schedule 1-A) Fees	
22	Staff Expert/Witness: Karen Lyons	
23	20. Transmission Expense-FERC Account 565	
24	Staff Expert/Witness: Karen Lyons	
2.5	21. 2011 Missouri River Flood Incremental Non-Fuel Operations & Maintenance	
26	(NFOM) Expense	
27	Staff Expert/Witness: Keith Majors	
28	22. 2011 Missouri River Flood Insurance Reimbursement	
29	Staff Expert/Witness: Keith Majors	
30	23. Meter Replacement Program – Incremental Meter Reading Costs	144
31	Staff Expert/Witness: V. William Harris	144
32	24. Research and Development Tax Credit Amortization	145
33	Staff Expert/Witness: Karen Lyons	145
,, }4	25. Amortization of Regulatory Liabilities & Assets	145 145
35	Staff Expert/Witness: Keith Majors	1/12
36	26. KCPL Affiliate Transactions, Quality of Service, and Other Concerns Related	,, <u>, , </u>
57		140
88	to Allconnect, Inc.	[ተን 1 ፍ 1
	Staff Expert/Witness: Lisa A. Kremer	lJl 121
9	27. Affiliate Transactions / Corporate Allocations	1C1
0	Staff Expert/Witness: Charles R. Hyneman	138
1	28. Transource Adjustments	158
2	Staff Expert/Witness: Charles R. Hyneman	158
3	29. KCPL and Great Plains Officer Expense Report Adjustment	
4	Staff Expert/Witness: Charles R. Hyneman	161
~	V Danier della i	161
5	X. Depreciation	101 131
6	A. Plant-In-Service Review	101

13

32

29. KCPL and Great Plains Officer Expense Report Adjustment

In its review of KCPL responses to Staff Data Request Nos. 0339 and 0341, Staff reviewed several Great Plains/KCPL officer expense reports. Staff found that several charges to KCPL's cost of service by Great Plains/KCPL officers appeared to be imprudent, unreasonable, excessive, and incorrectly allocated to KCPL's regulated accounts. In several previous KCPL rate cases Staff has also found problems with the prudence, excessiveness and reasonableness of KCPL and Great Plains officer expense report charges. Staff is aware of attempts by KCPL to mitigate the detriment to its customers from these types of expenses, including, in a previous rate case, KCPL making rate case adjustments to remove all officer expense report charges. In response to Staff's concerns in these prior cases KCPL appeared to implement internal control procedures designed to reduce the risk of unreasonable, imprudent and excessive officer expenses from being charged to KCPL ratepayers. It seems KCPL has either failed to continue with these internal control measures or the measures are ineffectively administered.

Staff questioned KCPL on the appropriateness of a selected small sample of officer expense report charges in Staff Data Request No. 0502. Just a few of the charges that Staff addressed in Staff Data Request No. 0502 were:

- a. Thousands of dollars in iPad purchases acquired through an expense report instead of normal procurement processes where the charges were expensed instead of capitalized as required by normal accounting procedures;
- b. Over \$700 in meals expenses related to an employee baby shower in Kansas City;
- c. A \$327 dinner charge for a meeting between a KCPL employee and a Kansas City Royals official:
- d. A \$270 dinner charge for a KCPL employee and a former Great Plains/ KCPL Chief Executive Officer at Sullivan's Steak House in Kansas City:
- e. Meal charges associated with Allconnect, Inc. non-regulated operations charged to regulated cost of service;
- f. A \$293 meal charge for a KCPL employee and a former KCPL employee to discuss governmental affairs at Capital Grille in Kansas City;
- g. A \$659 meal for a customer meeting at Capital Grille in Kansas City;
- h. A \$1,120 meal at Capital Grille in Kansas City for a Public Affairs and Marketing Retreat; and

i. A \$530 unexplained restaurant charge for a business development meeting at Piropos Briarcliff in Kansas City.

On March 24, 2015, KCPL notified Staff that it will be making in its cost of service true-up filing an update to its adjustment CS-11 in the amount of \$117,422. This update is to remove all eight Great Plains officer (not KCPL officers) expense report charges from KCPL's test year expenses. KCPL advised Staff that the expense report charges of the eight KCPL officers will not be adjusted. KCPL also indicated that the adjustment will correct a KCPL officer expense report charge that was made to KCPL's books and records that should have been made to Transource Missouri's books and records. Transource Missouri is an affiliate of KCPL.

The fact that these costs were incurred, approved, paid, and charged to accounts that would qualify for recovery from KCPL customers raises a concern regarding KCPL's other cost of service expenses that have not received the same level of scrutiny as the officer expense report charges. The officer expense report transactions occur at the highest level of authority and control of KCPL's costs. These costs would not be removed without Staff's audit. These costs were not removed from cost of service through, KCPL's own internal controls, seeking to find and remove inappropriate, excessive and imprudent officer expenses. These costs are only being removed as a result of Staff's audit of the costs that KCPL asserts are reasonable and prudent and appropriately charged to ratepayers.

This is not a new discovery by Staff, as Staff identified this practice and was assured previously by KCPL that the practice was being corrected. Information in this case provides a strong indication that KCPL did not adequately review officer expenses prior to filing this rate case, let alone address this matter before the expenses were incurred, paid, and charged to regulated expense accounts.

Because KCPL's internal controls are ineffective and KCPL has been aware of the deficiency from prior cases, Staff has decided to remove 50 percent of all KCPL and 100 percent of Great Plains officer expenses charged to test year regulated accounts in this case. This adjustment will provide a high level of the assurance that no unreasonable costs have been included in customer rates and should provide KCPL with an incentive to improve its controls to provide reasonable assurance that officer expense report charges made to KCPL's regulated accounts are reasonable, prudent, not excessive and correctly allocated without a Staff inspection.

Staff Exhibit No. 216-NP Date 6:15:15 Reporter AT File No. ER-2014-0370

Exhibit No,:

Issues:

Corporate Allocations/ Affiliate Transactions Charles R. Hyneman

IVitness: Sponsoring Party: Type of Exhibit: Case No.:

MoPSC Staff
Surrebuttal Testimony

Case No.: Date Testimony Prepared: ER-2014-0370 June 5, 2015

Filed
June 29, 2015
Data Center
Missouri Public
Service Commission

MISSOURI PUBLIC SERVICE COMMISSION

REGULATORY REVIEW DIVISION
UTILITY SERVICES - AUDITING

SURREBUTTAL TESTIMONY

OF

CHARLES R. HYNEMAN

KANSAS CITY POWER & LIGHT COMPANY

CASE NO. ER-2014-0370

Jefferson City, Missourl
June 2015

** Denotes Highly Confidential Information **

NP

CRH-S-6 5/35

- Q. Has the Staff filed a complaint case with the Commission related to KCPL's relationship with Allconnect?
- A. Yes. The Staff filed a complaint case against KCPL on May 20, 2015 seeking that the Commission order KCPL to cease its relationship with Allconnect. The Staff finds significant detriment to KCPL's regulated customers as a direct result of KCPL's dealings with Allconnect. The Staff is seeking to protect KCPL's Missouri regulated customers from KCPL's imprudent management actions causing a detriment to its regulated customers.
- Q. In addition to the ratepayer detriment suffered as a result of KCPL's customers being transferred to Allconnect, does the Staff have additional concerns with Allconnect?
- A. Yes. KPCL's association with the servicing of the GPES contract with Allconnect has resulted in an additional violation of the Commission's Affiliate Transaction Rule related to the protection of customer information.
 - Q. Please explain.
- A. When KCPL customer service employees transfer customer calls from the KCPL Call Center to Allconnect's facilities and employees, it is also transferring customer information without the customer's permission. 4 CSR 240-40.015 Affiliate Transactions paragraph (2)(C) states that "Specific customer information shall be made available to affiliate and unaffiliated entities only upon consent of the customer or as otherwise provided by law or commission rules or orders." KCPL provides Allconnect with specific customer information without the consent of the customer.

Staff's Consolidated Corporate Allocations/Affiliated Transactions Adjustment

Q. What is KCPL witness Klote's response to the Staff Adjustment 5, which is Staff's \$750,000 Consolidated Corporate Allocations and Affiliate Transactions adjustment?

A. Mr. Klote addresses this adjustment at pages 32 through 40 of his rebuttal testimony in which he characterizes the adjustment as "unreasonable."

- Q. Why does Mr. Klote find Staff Adjustment 5 to be unreasonable?
- A. Mr. Klote believes the adjustment is arbitrary. He also believes that Staff has overstated the level of KCPL's noncompliance with the Commission's Affiliate Transaction rule, and that Staff has overstated the degree to which KCPL is currently, or will in the future, be engaging in non-regulated operations.
- Q. Does Staff Adjustment 5 include the approximate \$140,000 in GPE officer expenses that, in response to a Staff Data Request, KCPL proposed to remove from its cost of service in this rate case?
- A. No. KCPL made the decision that it would not provide justification for certain officer expense report costs addressed in Staff Data Request No. 502 ("DR 502"). KCPL decided just to remove these costs form this rate case and stopped any further explanation into these and other potentially related costs by its decision not to address this issue by providing any further response to DR 502, KCPL notified the Staff of its decision not to address the issues listed in DR 502 on or about April 6, 2015.

Based on certain expenses charged by just one KCPL management employee, Staff asked a series of questions in an attempt to understand the business purpose of the expenses or how these expenses received approval to be paid under KCPL's internal control procedures. It is interesting to note that KCPL chose not to justify any of these charges as having a legitimate business purpose, but nonetheless approved these expenses, paid these expenses and charged them to regulated utility accounts where, unless challenged, the costs would have been included in customer rates.

item	Tran Amt	Merchant	¹ Long Descr
1	\$5,447	APPLESTORE IR283	Ipads for KCP&L Corp Communications team.
2	\$2,200	GREATER KANSAS CITYCH	Registration foe for the Greater KC Chambler of Comm Leadership Exch
3	\$1,119	CAPITAL GRILLEGODS0150	Marketing & Public Affairs Leadership Retreat, List attached,
4	\$918	APPLESTORE #8283	iPad for Communications team.
5	\$916	MGM GRAID/CRAFTSTEAK	Trave meal at EU Conference, Attended list attached to receipt.
6	\$815	HYATTHOTELSBOSTON	Hotel for CCIF Conference in Boston.
7	\$797	CHESAPEAKE ENERGY AREN	MPA Customer Research Trip to Oklahoma City, Attendee list attached.
8	\$738	12 BALTIMORE	Business Meal: Baby shower for (REDACTED). Attendee list attached.
9	\$659	CAPITAL GRILLEGOORO150	Business Meal RE: Customer Meeting RE: Guest (list attached.
10	\$611	PIROPOS BRIARCLIFF	Business meeting to disuces KC city projects. Attendee list on receipt page.
11	\$559	DEL FRISCOS MAGES	Business meal at EEI to discuss Solar
12	\$540	PIROPOS BRIANCLIFF	Business development meeting.
13	\$504	SOUTHWEST	Travel to Chicago/Hearland Dialogs
14 5	\$482	SOUTHWEST	Airfare to Chicago for meeting with Bridge Strategy.
15	\$454	SOUTHWEST	R/T business travel to Oxlahoma City for Customer Experience trip.
17	\$411	AT&T*TEXT2PAY	Company cell phone data usoge.
18	\$105		Lodging/Chicgo/Heartland Dialogues
19	\$355		Purchase Big Book of Lists
20	\$344	SOUTHWEST	Airfare for Media Conference in St. Louis.
21	\$337	CAPITAL GRILLEOGO80150	Business development meeting. Altendee list attached.
22	\$327	SULLIVANS STEA00085365	Dinner w/(REDACTED), KC Royals
23	\$323	BRISTOL 162	Business Meal: Ameren
24	\$316	CAPITAL GRILLEONOSO150	Business Meal w/ (REDACTED) of WPAResearch to dicuss customer research
25	\$301	THE MAJESTIC RESTAURANT	Business meal to discuss ifactor additional attendnes on receipt.
76	\$293	CAPITAL GRILLEGOOSO150	Business meal with (REDACTED) to discuss government alfairs.
27	\$293	AT&T*TEXT2PAY	Payment for company supported electronic device.
28	\$292	AT&T*TEXT2PAY	Payment for company provided electronic device.
29	\$287	APPLESTORE #R097	Ipad equipment for Corporate Communications Team
30	\$269	SULLIVANS STEADOORS365	Dinner tv/(REDACTED), Kansas City Water
31	\$263	APPLESTORE #R283	Ipad expense for Corporate Communication Team.
37	\$251	SULLIVANS STEA00085365	Business Meai RE: All Connect Attendee list attached
35	\$220	LEGAL HARBORSIDE	Travel meal at CCIF in Boston w/ (REDACTED)
36	\$210	SOUTHWEST	KC Chamber of Comm Leadership Exch Confin San Fransico, CA.
37	\$206	ATT*PAYMENT	Paymet for company provided electronic device.
38	\$206	ATT*PAYMENT	Payment for company cell phone replacement.
39	\$206	ATT*PAYMENT	Replacement of Company cell phone.
40	\$206	ATT*PAYMENT	Payment for company cell phone

Reference the attached Excel spreadsheet which lists certain expense report charges and questions listed below related to those charges:

A Nos. 37-40, please explain the reason for over \$800 in cell phone charges

B For all meal charges, please provide the cost per person, the name of the person who approved the charge and a description stating why the cost was necessary to provide regulated utility service

C. Item number 8, was the cost of the baby shower charged to regulated customers? If so, why?

Surrebuttal Testimony of Charles R. Hyneman

- D. For the Ipad related charges. Why were these Ipads purchased? Have they been and are they currently being used for regulated utility operations?
- E. For the Ipad related charges. Why were these lpads not capitalized to plant in service accounts?
- F. No. 2, why is this cost to KCPL regulated accounts?
- G. No. 18, what is the business purpose of this trip?
- H. No, 19 how is this book related to KCPL's regulated operations?
- I. No. 20, what is the business purpose of this trip?
- J. No. 6, what is the business purpose of this trip?
- K. No. 14, what is the business purpose of this trip?
- L. No. 15, what is the business purpose of this trip?
- M. Nos. 17, 27, 28, Does KCPL pay approximately \$300 to \$400 per month for one employee's cell phone service? If so, is this the fair market price for one cell phone?

KCPL's response to DR 502, in part, was that "[s]ubsequent to its direct filing in this case, the Company informed MPSC Staff that it was removing all GPE Officers expense report costs." KCPL failed to attempt to explain or even address any of the individual Staff questions listed above in DR 502.

- Q. How do you as an auditor respond to KCPL's response to DR 502?
- A. When a regulated utility company such as KCPL refuses to provide a responsive answer to a Staff Data Request and also does not object to the data request that is always a concern. In this particular instance KCPL is attempting to just substitute providing money rather than a substantive response to the Staff Data Request. This is even a bigger problem for a Staff auditor.

If KCPL is unable to justify one dollar of expense for a list of expenses paid to one employee, it is the regulatory auditor's responsibility to determine the risk of inappropriate and excessive costs for all of KCPL management employees being passed on to Missouri ratepayers. While I increasingly view Staff Adjustment 5 to be more and more conservative, it is made with the intent, not just to quantify Great Plains' Officer excessive and imprudent charges, but all of KCPL's approximately 1,000 managers' excessive charges. Great Plains'

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 Officers set the "tone at the top" as they are in charge of creating and enforcing corporate policies and procedures. The risk that all KCPL managers behave in a similar manner as GPE officers is extremely high. If KCPL is not enforcing its expense report policies on Great Plains officers, there is absolutely no reason to believe it is enforcing these policies on other KCPL managers.

- Q. Why do you consider the \$750,000 total company amount of Staff Adjustment 5 to be conservative?
- A. The fact is that KCPL could justify none of the \$23,000 in officer expenses it was asked to justify in DR 502. In DR 502, Staff inquired about a small number of transactions for only one KCPL management employee. Given this fact, it appears the Staff may have underestimated the overall level of inappropriate, imprudent, excessive or inappropriately-allocated costs in KCPL's test year regulated books of account. There is also a strong indication that further and more extensive work in this area needs to be conducted in this area in the future.

The Staff's consolidated corporate allocations and affiliate transactions adjustment is designed to protect against the risk of inappropriate charges in all phases of KCPL's corporate operations, not just management expense account expenses. However, when you add the Staff's \$750,000 adjustment to the \$140,000 removal of GPE expenses, the total is \$890,000. The amount \$890,000 divided by KCPL's 1,000 management employees only protects the ratepayers from a maximum of \$890 per management employee of imprudent, excessive and inappropriately allocated corporate charges in the test year. Given that Staff Adjustment 5 was not designed to cover only excessive and imprudent KCPL management expense report charges but also under-allocation of residual corporate overhead charges, there is little doubt that the Staff's adjustment could be much larger.

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Q, Did you consider a much larger dollar amount for Staff Adjustment 5?

۸. Yes. However, at that time I did not realize the severity of KCPL's corporate allocations issues. Also, I gave consideration that KCPL and Staff had made progress in the development of an agreed-upon CAM and that KCPL did put a General Allocator into effect in 2015. These are some of the considerations that were considered at the time Staff Adjustment 5 was made in the Staff's Cost of Service Report.

Q. Are there other considerations that should be considered other than the dollar amount of the management expense account charges?

A. Yes. When employee expense report expenses are inappropriately charged or allocated, that is an indication that the salaries and benefits of the member of management are also inappropriately charged. As an example, when KCPL management travel to Little Rock Arkansas to meet with members of the Southwest Power Pool (SPP), KCPL routinely charted this travel costs to Operating Unit 10106, which is then allocated to KCPL and GMO regulated operations. Logically, the KCPL employees who made this trip would also charge their payroll and benefit costs to only KCPL and GMO. However, Transource is also a regulated by the Federal Energy Regulatory Commission and is a member of SPP. As explained above, Transource would also benefit from KCPL management's meetings with the SPP representatives just as KCPL and GMO would benefit.

How do you respond to Mr. Klote's assertion that your adjustment was Q. arbitrary?

Merriam Webster's online dictionary defines "arbitrary" in part as "not planned A. or chosen for a particular reason; not based on reason or evidence; done without concern for what is fair or right." If that is what Mr. Klote had in mind when he characterized this adjustment as arbitrary, then I disagree.

This adjustment was planned with a reason to protect KCPL's ratepayers from excessive, imprudent or inappropriately allocated charges. The adjustment was based on my review of hundreds of documents related to KCPL's corporate cost allocations and affiliate transactions. The adjustment was based on my reliance on extensive work over several years on KCPL's corporate allocations and affiliate transactions, including KCPL's current CAM case. This adjustment is also based on the length of time that KCPL has had problems with non-compliance with the Commission's affiliated transaction costs as discussed in prior testimony regarding the improper handling of the Crossroads and GPP transactions. Finally, this adjustment was certainly done with concern for what is "fair" and "right".

- Q. Has Mr. Klote in previous KCPL rate cases reviewed and removed certain KCPL management expenses from KCPL's requested cost of service in those rate cases?
- A. Yes. This is not a new problem with KCPL. KCPL's lack of internal controls over its management expense accounts has been a problem for years going back to at least 2006. Based on the problems found by Staff in Case No. ER-2007-0291 and problem areas found by KCPL's own internal auditors, Mr. Klote and another KCPL employee were assigned to review all, or a very significant number of officer expense reports and remove inappropriate charges through a cost of service adjustment in its rate case.
 - Q. Did Mr. Klote perform a similar review in this rate case?
- A. Staff has seen no evidence of such a review. If Mr. Klote performed such a review, then he certainly would have found many of the same imprudent, excessive and inappropriately allocated costs that I found during my review.
- Q. How do you respond to Mr. Klote's characterization of that Staff has overstated the level of KCPL's noncompliance with the Commission's Affiliate Transactions Rule?

A. I have addressed KCPL's significant lack of compliance with the Commission's Affiliate Transactions Rule. I have summarized some very significant violations (Crossroads and GPP) that should convince anyone with an understanding of the Affiliate Transactions Rule and utility operations that KCPL has in the past and continues to exercise little or no internal control supported by effective policies and procedures designed to ensure compliance with the Affiliate Transactions Rule.

Effective internal control would detect and prevent inappropriate expenditures and related booking of such costs, as well as identify the individual(s) or culture (e.g., lack of instruction or the following of directives) responsible for the problem. I have also listed specific current Affiliate Transactions Rule violations between KCPL and Great Plains related to what I consider KCPL's forced business relationship with Allconnect, Inc.

Even in response to several Staff data requests in this case KCPL admitted noncompliance with the Affiliate Transactions Rule by stating, in effect, that KCPL needs Staff's help to record corporate allocations and affiliate transactions correctly. KCPL's exact response was "The Company and Staff personnel have made significant progress in establishing an agreed upon CAM which the Company expects will improve consistency of coding going forward." (KCPL-GMO responses to Staff Data Request Nos. 559, 564, 565, 566 and 567).

It is difficult to understand how Mr. Klote can state that the Staff has overstated the level of KCPL's noncompliance with the Commission's Affiliate Transactions Rule given the fact that KCPL admits it cannot even record corporate allocations and affiliate transactions correctly without the Staff's assistance in creating a revised cost allocation manual and effective internal controls. As with the level of Staff's \$750,000 adjustment, the Staff's

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characterization of KCPL's noncompliance with the Affiliate Transactions Rule is not overstated, but likely significantly understated.

- Q. Was KCPL's response to Staff Data Request No. 502, or the other Staff Data Requests noted above, the only Staff data requests where KCPL failed to explain or justify its management's corporate expense account charges?
- A. No. Staff Data Request No. 560 ("DR 560") is another example. The Staff's questions submitted in DR 560 and KCPL's "non-responses" are provided below. In DR 560 the Staff attempted to obtain information whether certain expenses incurred by its employees were in compliance with Great Plains-KCPL Procurement policies. KCPL refused to address this Staff question related to internal controls and policies.

Staff Data Request No. 560

1. Reference Expense Report 0000038916. Was the purchase of IPads for KCPL's Corporate Communications Team on December 16, 2013 in compliance with KCPL's Procurement policies in general and its procurement policies for computers in particular? 2. Since this charge was booked to Operating Unit 101106, how does the use of these IPads for the Corporate Communications Team only benefit KCPL and GMO's regulated utility operations? 3. If this purchase does not only benefit KCPL and GMO's regulated operations, why was it booked to Operating Unit 101016 and account 921? 4. Please provide the name of the KCPL employee who approved this purchase. 5. Was the approval made prior to or subsequent to the purchase? 6. Please provide a copy of the KCPL policy which allows KCPL Officers to purchase computer equipment on their expense reports. 7. Please provide a copy of all KCPL's internal controls which reduces the potential for employees to charge to Operating Unit 101106 Utility Mass Formula, when the charge should be to 101105 Corporate Mass Formula. 2. Reference expense report 0000038628 and the November 11, 2013 "business meeting" with . . . and a KCPL employee at the Sullivan's Steak House in Leawood Kansas charged to account 921 101106 Utility MASS Formula 1. Who is . . . and what services did he provide to KCPL? 2. Please describe these services in detail. 3. Since the charge was made to Operating unit 101106, please explain in detail how these charges benefit only KCPL and GMO regulated operations and not GPE

businesses in general. 4. Has KCPL ever entered into a contract or agreement with . . .? If yes, please provide a copy. If not, why did KCPL believe it was necessary to charge KCPL and GMO ratepayers to meet with . . . DR requested by Chuck Hyneman (Chuck. Hyneman@psc.mo.gov).

KCPL Response to Staff Data Request No. 560

The Company made an adjustment to reduce rate recovery of GPE Officer expenses by approximately \$67k (Missouri jurisdictional) in recognition of inconsistent coding of expenses during the test year. The Company and Staff personnel have made significant progress in establishing an agreed upon CAM which the Company expects will improve consistency of coding going forward. The charge questioned above should have been coded to Operating Unit 10105 which would have spread the cost across all Business Units (including non-regulated units).

- Q. Do you have a response to KCPL's answer to Staff DR 560?
- A. Yes. In instances where KCPL refused to respond to basic requests for information, any auditor, especially a Certified Public Accountant, is expected to approach the audit area with an even higher-than-normal level of professional skepticism. That is how I reacted to KCPL's response to DR 560 as well as the other responses described above.
- Q. Are Certified Public Accountants ("CPAs") required to adopt and maintain an attitude of professionalism in the conduct of audits of financial statements?
 - A. Yes.
 - Q. Are you a CPA?
 - A. Yes, Mr. Klote is a CPA as well.
- Q. What regulatory standards require the application of auditor professional skepticism?
- A. It is required by the Public Company Accounting Oversight Board (PCAOB) audit standards. The PCAOB was established by Congress to oversee the audits of public companies in order to protect the interests of investors and further the public interest in the

Surrebuttal Testimony of Charles R. Hyneman

preparation of informative, accurate and independent audit reports. As noted in the attached Schedule CRH-s6, Staff Audit Practice Alert No. 10, Maintaining and Applying Professional Skepticism in Audits, December 4, 2012, professional skepticism is essential to the performance of effective audits under PCAOB standards. PCAOB standards require that professional skepticism be applied throughout the audit by each individual auditor on the engagement team.

- Q. Does it appear to you that KCPL and GPE officers set the appropriate "tone at the top" when it comes to the incurrence of expense account charges?
- A. In my opinion, no. KCPL and Great Plains officers are supposed to set the example of prudent behavior in the incurrence and approval of expenses charged when travelling and when incurring or approving costs for purchases, travel, and for meals and entertainment in the local area. As discussed above, KCPL and Great Plains officers set what is referred to as the "tone at the top" as it relates to incurred expenses. This means that as KCPL non-officer employees are aware of the standards actually used by KCPL and Great Plains officers to incur and record expenses, they too will adopt and adhere to those same standards.

For example, if one officer incurs expenses in one month but does not submit an expense report until seven months later, this officer encourages his/her subordinates to do or even accept this same poor internal control practice. KCPL has a policy for timely submittal of expense reports with the indication that reimbursement will be denied if proper documentation is not submitted on a timely basis. Likewise, if one officer purchases items such as computers without going through the proper procurement channels, that officer encourages other employees to follow his/her example. A final example is when an officer incurs excessive meal costs and charges, including alcohol and charges not allowed by

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22 23 Company's policies, and allows these costs as expenses to be recovered by ratepayers. This officer only encourages employees to follow his/her example instead of following Company policies.

- Q, What is the concept underlying the "tone at the top"?
- A. I should point out that I am only referring to the principle of the "tone at the top" in this testimony as it relates to the reasonableness and prudency of KCPL and Great Plains management's internal controls over its employee expense reimbursement process. I have not found nor am I implying KCPL has engaged in any unethical behavior.

Tone at the top is the climate generated by an organization's leadership. It is well understood that the tone set by management has a significant influence on the employees of the organization. The behavior and actions of the employees will naturally gravitate toward what they witness in their supervisors, line managers, and upper management. "Tone at the top" is also an important component of a company's internal control environment. The tone at the top is set by all levels of management and has a trickle-down effect on all employees of the company. Setting the proper tone starts with managers at all levels leading by example. As it relates to this issue, KCPL leaders should demonstrate through their own actions their commitment to ensuring only reasonable and prudent employee expense account expenses are approved and reimbursed. Management cannot act contrary to this commitment and expect others in the company to behave differently.

- Q. Is there an example where a Great Plains officer incurred expenses in one month but did not file an expense until seven months later?
- A. Yes. The Staff found the following examples of extremely late submission of expense reports that are repeat violations of KCPL's policies.

Surrebuttal Testimony of Charles R. Hyneman

- 1. Officer incurred expenses in May 2013 (0000036408) the date of the expense report was October 16, 2013 and the officer signed attesting to the accuracy of the expenses on December 30, 2013.
- 2. Officer incurred expenses in June 2013 (0000036729) the date of the expense report was October 20, 2013 and the officer signed attesting to the accuracy of the expenses on December 26, 2013.
- 3. Officer incurred expenses in July 2013 (0000036734) the date of the expense report was October 29, 2013 and the officer signed attesting to the accuracy of the expenses on December 26, 2013.
- 4. Officer incurred expenses in September 2013 (0000036742) the date of the expense report was October 29, 2013 and the officer signed attesting to the accuracy of the expenses on December 26, 2013.
- Q. Has KCPL management been aware of significant problems with its management's treatment of expenses for several years?
- A. Yes. In response to Staff Data Request No. 162 in KCPL rate case No. ER-2007-0291 Staff received a copy of Great Plains Energy Services Kansas City Power & Light Officers and Directors Expense Report Review dated January 17, 2007. One of the Audit steps in this KCPL Internal Audit Department review was to verify that "All expenses should be coded to the correct account and given a sufficient description stating the business purpose. KCPL internal auditors found that "12 out of 33 (36%) Officer expense reports did not have the correct account coding on them. It is the employee's responsibility for coding expense reports correctly and Corporate Accounting's responsibility for providing support and training to employees to ensure that expenses are coded correctly."

Another significant finding by KCPL's internal auditors in 2007 that continues to exist today is that "it was difficult to determine the business purpose by the description provided on some expense reports." In my review of KCPL and GPE management expense reports in this rate case audit I have found many charges which would seem to have a questionable business purpose. When I inquired to KCPL for the provision of the business purpose of some of the

questionable charges, KCPL could not or it decided not to provide the business purpose for even one of the charges.

- Q. What was the overall assessment of KCPL's internal auditors in its 2007 review?
 - A. The Overall Assessment of KCPL's internal auditors was that:

Based on testing performed, at the time of our fieldwork, it appears that controls over Officers' expense reporting needs improvement. For the Officers' expense reimbursement process, the review noted several expense reports that were not in compliance with the Policy. Specific areas not in compliance included lack of required receipts, incorrect coding of expenses, and spousal travel without evidence of adequate approval and review.

- Q. Given KCPL's past problems with its officer expense reports does it appear to you that KCPL's internal audit function is performing effectively?
- A. No. I would assume that given KCPL's past officer expense report problems that KCPL's Internal Audit Department would make it a priority to audit KCPL's officer expenses regularly and ensure past non-compliance issues were addressed and corrected. My review of KCPL's officer expense reports in this rate case shows that these actions are not taking place.
- Q. Did you question the business purpose of a particularly questionable charge by a member of KCPL management?
- A. Yes. KCPL apparently approved the payment, reimbursed one of its employees, and charged to KCPL and GMO ratepayers for travel to a Board Retreat for an organization not related to KCPL or regulated operations or the utility industry in general. I inquired about this charge in Staff Data Request No. 576 and KCPL decided that it could not

Surrebuttal Testimony of Charles R. Hyneman

provide a business purpose for this charge. KCPL defended the appropriateness of this charge and said it should have been allocated to all Great Plains entities, including KCPL and GMO regulated operations in Operating Unit 10105. KCPL provided the same worded response for Staff Data Request No. 576 as it did for Staff Data Request Nos. 559, 564, 565, 566, 567, and 560.

It is extremely difficult for me to understand as it should be for anyone to understand why KCPL ratepayers should pay, in part, as maintained by KCPL, the cost of a KCPL/Great Plains Officer to travel to attend a "Board Retreat" for a company unrelated to regulated utility business. Yet, this is KCPL's official position as attested to by Mr. Tim Rush, a KCPL witness in this rate case.

Staff Data Request No. 576

Reference Expense Report 0000036742, airfare for the "MEM Board Retreat" charged to Operating Unit 10106, account 921.

1) Is "MEM" referenced in this expense report the "Missouri Employers Mutual," a provider of workers compensation insurance? 2) What does the Missouri Employers Mutual Board Retreat have to do with KCPL or GMO? 3) Who approved this payment to the requesting KCPL employee? 3) Why was this payment approved? 4) Why was the Operating Unit — Utility Mass Formula allocated only to KCPL and GMO regulated operations selected as the appropriate allocation factor?

KCPL Response to Staff Data Request No. 576

The Company made an adjustment to reduce rate recovery of GPE Officer expenses by approximately \$67k (Missouri jurisdictional) in recognition of inconsistent coding of expenses during the test year. The Company and Staff personnel have made significant progress in establishing an agreed upon CAM which the Company expects will improve consistency of coding going forward. The charge questioned above should have been coded to Operating Unit 10105 which would have spread the cost across all Business Units (including non-regulated units).

STAFF AUDIT PRACTICE ALERT NO. 10

MAINTAINING AND APPLYING PROFESSIONAL SKEPTICISM IN AUDITS

December 4, 2012

Staff Audit Practice Alerts highlight new, emerging, or otherwise noteworthy circumstances that may affect how auditors conduct audits under the existing requirements of the standards and rules of the PCAOB and relevant laws. Auditors should determine whether and how to respond to these circumstances based on the specific facts presented. The statements contained in Staff Audit Practice Alerts do not establish rules of the Board and do not reflect any Board determination or judgment about the conduct of any particular firm, auditor, or any other person.

Executive Summary

Professional skepticism is essential to the performance of effective audits under Public Company Accounting Oversight Board ("PCAOB" or "Board") standards. Those standards require that professional skepticism be applied throughout the audit by each individual auditor on the engagement team.

PCAOB standards define professional skepticism as an attitude that includes a questioning mind and a critical assessment of audit evidence. The standards also state that professional skepticism should be exercised throughout the audit process. While professional skepticism is important in all aspects of the audit, it is particularly important in those areas of the audit that involve significant management judgments or transactions outside the normal course of business. Professional skepticism also is important as it relates to the auditor's consideration of fraud in an audit. When auditors do not appropriately apply professional skepticism, they may not obtain sufficient appropriate evidence to support their opinions or may not identify or address situations in which the financial statements are materially misstated.

Observations from the PCAOB's oversight activities continue to raise concerns about whether auditors consistently and diligently apply professional skepticism. Certain circumstances can impede the appropriate application of professional skepticism and allow unconscious biases to prevail, including

Schedule CRH-s6 Page 1 of 16

incentives and pressures resulting from certain conditions inherent in the audit environment, scheduling and workload demands, or an inappropriate level of confidence or trust in management. Audit firms and individual auditors should be alert for these impediments and take appropriate measures to assure that professional skepticism is applied appropriately throughout all audits performed under PCAOB standards.

Firms' quality control systems can help engagement teams improve the application of professional skepticism in a number of ways, including setting a proper tone at the top that emphasizes the need for professional skepticism; implementing and maintaining appraisal, promotion, and compensation processes that enhance rather than discourage the application of professional skepticism; assigning personnel with the necessary competencies to engagement teams; establishing policies and procedures to assure appropriate audit documentation, especially in areas involving significant judgments; and appropriately monitoring the quality control system and taking necessary corrective actions to address deficiencies, such as, instances in which engagement teams do not apply professional skepticism.

The engagement partner is responsible for, among other things, setting an appropriate tone that emphasizes the need to maintain a questioning mind throughout the audit and to exercise professional skepticism in gathering and evaluating evidence, so that, for example, engagement team members have the confidence to challenge management representations. It is also important for the engagement partner and other senior engagement team members to be actively involved in planning, directing, and reviewing the work of other engagement team members so that matters requiring audit attention, such as unusual matters or inconsistencies in audit evidence, are identified and addressed appropriately.

It is the responsibility of each individual auditor to appropriately apply professional skepticism throughout the audit, including in identifying and assessing the risks of material misstatement, performing tests of controls and substantive procedures to respond to the risks, and evaluating the results of the audit. This involves, among other things, considering what can go wrong with the financial statements, performing audit procedures to obtain sufficient appropriate audit evidence rather than merely obtaining the most readily available evidence to corroborate management's assertions, and critically evaluating all audit evidence regardless of whether it corroborates or contradicts management's assertions.

The Office of the Chief Auditor is issuing this practice alert to remind auditors of the requirement to appropriately apply professional skepticism throughout their audits. The timing of this release is intended to facilitate firms' emphasis in upcoming calendar year-end audits, as well as in future audits, on

the importance of the appropriate use of professional skepticism. Due to the fundamental importance of the appropriate application of professional skepticism in performing an audit in accordance with PCAOB standards, the PCAOB also is continuing to explore whether additional actions might meaningfully enhance auditors' professional skepticism.

Professional Skepticism and Due Professional Care

Professional skepticism, an attitude that includes a questioning mind and a critical assessment of audit evidence, is essential to the performance of effective audits under PCAOB standards. The audit is intended to provide investors with an opinion on whether the financial statements prepared by company management are presented fairly, in all material respects, in conformity with the applicable financial reporting framework. If the audit is conducted without professional skepticism, the value of the audit is impaired.

The auditor has a responsibility to plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether caused by error or fraud. This responsibility includes obtaining sufficient appropriate evidence to determine whether the financial statements are materially misstated rather than merely looking for evidence that supports management's assertions.

PCAOB standards require the auditor to exercise due professional care in planning and performing the audit and in preparing the audit report. Due professional care requires the auditor to exercise professional skepticism. PCAOB standards define professional skepticism as an attitude that includes a questioning mind and a critical assessment of audit evidence. PCAOB standards require the auditor to exercise professional skepticism throughout the audit.³

While professional skepticism is important in all aspects of the audit, it is particularly important in those areas of the audit that involve significant

- Paragraph .02 of AU sec. 110, Responsibilities and Functions of the Independent Auditor.
- See, e.g., paragraph 3 of Auditing Standard No. 8, Audit Risk and paragraph 3 of Auditing Standard No. 14, Evaluating Audit Results.
- See paragraphs .01 and .07-.08 of AU sec. 230, Due Professional Care in the Performance of Work.

management judgments or transactions outside the normal course of business, such as nonrecurring reserves, financing transactions, and related party transactions that might be motivated solely, or in large measure, by an expected or desired accounting outcome. Effective auditing involves diligent pursuit of sufficient appropriate audit evidence, particularly if contrary evidence exists, and critical assessment of all the evidence obtained.

Professional skepticism is also important as it relates to the auditor's consideration of fraud in the audit. Company management has a unique ability to perpetrate fraud because it frequently is in a position to directly or indirectly manipulate accounting records and present fraudulent financial information. Company personnel who intentionally misstate the financial statements often seek to conceal the misstatement by attempting to deceive the auditor. Because of this incentive, applying professional skepticism is integral to planning and performing audit procedures to address fraud risks. In exercising professional skepticism, the auditor should not be satisfied with less than persuasive evidence because of a belief that management is honest.

Examples of the application of professional skepticism in response to the assessed fraud risks are (a) modifying the planned audit procedures to obtain more reliable evidence regarding relevant assertions and (b) obtaining sufficient appropriate evidence to corroborate management's explanations or representations concerning important matters, such as through third-party confirmation, use of a specialist engaged or employed by the auditor, or examination of documentation from independent sources.

PCAOB inspectors continue to observe instances in which the circumstances suggest that auditors did not appropriately apply professional skepticism in their audits. As examples, audit deficiencies like the following

- See paragraph .13 of AU sec. 316, Consideration of Fraud in a Financial Statement Audit.
 - AU sec. 316.08.
 - § See AU secs. 230.07-.09.
- Paragraph 7 of Auditing Standard No. 13, The Auditor's Responses to the Risks of Material Misstatement.
- The PCAOB is not alone in identifying concerns regarding professional skepticism in audits, Regulators in countries such as Australia, Canada, Germany, the Netherlands, Singapore, Switzerland, and the United

raise concerns that a lack of professional skepticism was at least a contributing factor;

- For certain hard-to-value Level 2 financial instruments, the engagement team did not obtain an understanding of the specific methods and/or assumptions underlying the fair value estimates that were obtained from pricing services or other third parties and used in the engagement team's testing related to these financial instruments. Further, the firm used the price closest to the issuer's recorded price in testing the fair value measurements, without evaluating the significance of differences between the other prices obtained and the issuer's prices.
- The issuer discontinued production of a significant product line during the prior year and introduced a new product line to replace it. There were no sales of the discontinued product line during the last nine months of the year under audit. The engagement team did not test, beyond inquiry, the significant assumptions management used to calculate its separate inventory reserve for this product line.
- The engagement team did not evaluate the effects on the financial statements of management's determination not to test a significant portion of its property and equipment for impairment, despite indicators that the carrying amount may not have been recoverable. These indicators in this situation included operating losses for the relevant segment for the last three years, substantial charges for

Kingdom have cited concerns about professional skepticism in public reports on their inspections. See, e.g., the Financial Reporting Council's Audit Quality Inspections Annual Report 2011/12, available at http://www.frc.org.uk/Our-Work/Publications/AIU/Audit-Quality-Inspections-Annual-Report-2011-12.aspx, the Canadian Public Accountability Board's, Meeting the Challenge "A Call to Action" 2011 Public http://www.cpab-Report, available at ccrc.ca/en/content/2011Public Report EN.pdf, the Australian Securities & Investments Commission's Report 242, Audit inspection program public report for 2009 2010. available http://www.asic.gov.au/asic/pdflib.nsf/LookupByFileName/rep242-published-29-June-2011.pdf/\$file/rep242-published-29-June-2011.pdf, and the Accounting and Corporate Regulatory Authority Practice Monitoring Programme Sixth Public Report. August 2012. available http://www.acra.gov.sg/NR/rdonlyres/E7E2A4BF-EC46-4AB2-877D-297D4E618042/0/PMPReport2012170712finalclean.pdf.

the impairment of goodwill and other intangible assets during the year, a projected loss for the segment for the upcoming year, and reduced and delayed customer orders.

• After the date of the issuer's balance sheet, but before the release of the firm's opinion, the issuer reported that it anticipated that comparable store sales for the first quarter of the year would be significantly lower than those for the first quarter of the year under audit. The engagement team had performed sensitivity analyses as part of its assessment on the issuer's evaluation of its compliance with its debt covenants, the issuer's ability to continue as a going concern, and the possibility of the impairment of the issuer's long-lived assets. The engagement team did not consider the implications of the anticipated decline in sales on its sensitivity analyses and its conclusions with respect to compliance with debt covenants, the issuer's ability to continue as a going concern, and impairment of long-lived assets.

The PCAOB's enforcement activities also have identified instances in which auditors did not appropriately apply professional skepticism. For example, in one recent disciplinary order, the Board found, among other things, that certain of a firm's audit partners accepted a company's reliance on an exception to generally accepted accounting principles ("GAAP") requirements for reserving for expected future product returns even though doing so conflicted with the plain language of the exception and the firm's internal accounting literature. The partners were aware of, but did not appropriately consider, contradictory audit evidence indicating that the returns were not eligible for the exception. This illustration of a lack of professional skepticism reappeared in the firm's response when the issue was questioned by the firm's internal audit quality reviewers. Although certain of the partners involved determined that the company's reliance on the exception to GAAP did not support the company's accounting, they, along with other firm personnel, formulated another equally deficient rationale that supported the company's existing accounting result.

Impediments to the Application of Professional Skepticism

Although PCAOB standards require auditors to appropriately apply professional skepticism throughout the audit, observations from the PCAOB's

See In the Matter of Ernst & Young LLP, Jeffrey S. Anderson, CPA, Ronald Butler, Jr., CPA, Thomas A. Christie, CPA, and Robert H. Thibault, CPA, Respondents, PCAOB Release No. 105-2012-001, (Feb. 8, 2012).

oversight activities indicate that, as a practical matter, auditors are often challenged in meeting this fundamental audit requirement. In maintaining an attitude that includes a questioning mind and a critical assessment of audit evidence, it is important for auditors to be alert to unconscious human biases and other circumstances that can cause auditors to gather, evaluate, rationalize, and recall information in a way that is consistent with client preferences rather than the interests of external users.

Certain conditions inherent in the audit environment can create incentives and pressures that can serve to impede the appropriate application of professional skepticism and allow unconscious bias to prevail. For example, incentives and pressures to build or maintain a long-term audit engagement, avoid significant conflicts with management, provide an unqualified audit opinion prior to the issuer's filling deadline, achieve high client satisfaction ratings, keep audit costs low, or cross-sell other services can all serve to inhibit professional skepticism.

In addition, over time, auditors may sometimes develop an inappropriate level of trust or confidence in management, which may lead auditors to accede to inappropriate accounting. In some situations, auditors may feel pressure to avoid potential negative interactions with, or consequences to, individuals they know (that is, management) instead of representing the interests of the investors they are charged to protect.

Other circumstances also can impede the appropriate application of professional skepticism. For example, scheduling and workload demands can put pressure on partners and other engagement team members to complete their assignments too quickly, which might lead auditors to seek audit evidence that is easier to obtain rather than evidence that is more relevant and reliable, to obtain less evidence than is necessary, or to give undue weight to confirming evidence without adequately considering contrary evidence.

Although powerful incentives and pressures exist that can impede professional skepticism, the importance of professional skepticism to an effective audit cannot be overstated, particularly given the increasing judgment and complexity in financial reporting and issues posed by the current economic environment. Auditors and audit firms must remember that their overriding duty is to put the interests of investors first. Appropriate application of professional skepticism is key to fulfilling the auditor's duty to investors. In the words of the U.S. Supreme Court:

See Staff Practice Alert No. 9, Assessing and Responding to Risk in the Current Economic Environment (Dec. 6, 2011).

By certifying the public reports that collectively depict a corporation's financial status, the independent auditor assumes a public responsibility transcending any employment relationship with the client. The independent public accountant performing this special function owes ultimate allegiance to the corporation's creditors and stockholders, as well as to the investing public. This "public watchdog" function demands that the accountant maintain total independence from the client at all times and requires complete fidelity to the public trust. 111/

However, inadequate performance of audit procedures may be caused by factors other than the lack of skepticism, or in combination with a lack of skepticism. As discussed further below, firms should take appropriate steps to understand the various factors that influence audit quality, including those circumstances and pressures that can impede the application of professional skepticism.

Promoting Professional Skepticism via an Appropriate System of Quality Control

PCAOB standards require firms to establish a system of quality control to provide the firm with reasonable assurance that its personnel comply with applicable professional standards and the firm's standards of quality. This includes designing and implementing policies and procedures that lead engagement teams to appropriately apply professional skepticism in their audits.

Firms' quality control systems can help engagement teams improve the application of professional skepticism in a number of ways, including the following:

"Tone-at-the-Top" Messaging. The PCAOB's inspection findings have identified instances in which the firm's culture allows or tolerates audit approaches that do not consistently emphasize the need for professional skepticism. Consistent communication from firm leadership that professional skepticism is integral to performing a high quality audit, backed up by a culture that supports it, could improve the quality of work performed by audit partners and staff. On the other hand, messages from firm leadership that are

¹¹¹ U. S. v. Arthur Young & Co., 465 U.S. 805, 817-18 (1984).

See paragraph .03 of Quality Control ("QC") sec. 20, System of Quality Control for a CPA Firm's Accounting and Auditing Practice.

excessively focused on revenue or profit growth over achieving audit quality, can undermine the application of professional skepticism.

- Performance Appraisal, Promotion, and Compensation Processes. An audit firm's performance appraisal, promotion, and compensation processes can enhance or detract from the application of professional skepticism in its audit practice, depending on how they are designed and executed. For example, if a firm's promotion process emphasizes selling non-audit services or places an undue focus on reducing audit costs, or retaining and acquiring audit clients over achieving high audit quality, the firm's personnel may perceive those goals as being more important to their own compensation, job security, and advancement within the firm than the appropriate application of professional skepticism.
- Professional Competence and Assigning Personnel to Engagement Teams. A firm's quality control system depends heavily on the proficiency of its personnel, which includes their ability to exercise professional skepticism. To perform the audit with professional skepticism, it is important that personnel assigned to engagement teams have the necessary knowledge, skill, and ability required in the circumstances, which includes appropriate technical training and experience. Professional skepticism is interrelated with an auditor's training and experience, as auditors need an appropriate level of competence in order to appropriately apply professional skepticism throughout the audit. In addition, it is important for the firm's culture to continually reinforce the appropriate application of professional skepticism throughout the audit.
- Documentation. It is important for a firm's quality control system to establish policies and procedures that cover documenting the results of each engagement.^{15f} Although documentation should support the basis for the auditor's conclusions concerning every

^{13/} QC sec. 20.11.

^{14/} See QC sec. 20.12.

See QC secs. 20.17-.18. Also, see generally Auditing Standard No. 3, Audit Documentation.

relevant financial statement assertion, areas that require greater judgment generally need more extensive documentation of the procedures performed, evidence obtained, and rationale for the conclusions reached. In addition to the documentation necessary to support the auditor's final conclusions, audit documentation must include information the auditor has identified relating to significant findings or issues that is inconsistent with or contradicts the auditor's final conclusions. ^{16/}

• Monitoring. Under PCAOB standards, a firm's quality control policies and procedures should include an element of monitoring to ensure that quality control policies and procedures are suitably designed and being effectively applied. If the firm identifies deficiencies, the firm should evaluate the reasons for the deficiencies and determine the necessary corrective actions or improvements to the quality control system. Accordingly, If a firm identifies deficiencies that include failures to appropriately apply professional skepticism as a contributing factor, the firm should take appropriate corrective actions.

Importance of Supervision to the Application of Professional Skepticism

The supervisory activities performed by the engagement partner and other senior engagement team members are important to the application of professional skepticism. The engagement partner is responsible for the proper supervision of the work of engagement team members. Accordingly, the

- See, e.g., paragraphs 7-8 of Auditing Standard No. 3.
- See QC sec. 20.07 and paragraph .02 of QC sec. 30, Monitoring a CPA Firm's Accounting and Auditing Practice.
 - 18/ See QC sec. 30.03.
- Besides supervision by the engagement partner and other engagement team members, the engagement quality reviewer also plays an important role in assessing the application of professional skepticism by the engagement team. In particular, the engagement quality reviewer is required to perform specific procedures to evaluate the significant judgments made by the engagement team.
- Paragraph 3 of Audiling Standard No. 10, Supervision of the Audil Engagement.

engagement partner is responsible for setting an appropriate tone that emphasizes the need to maintain a questioning mind throughout the audit and to exercise professional skepticism in gathering and evaluating evidence, so that, for example, engagement team members have the confidence to challenge management representations.^{21/}

It is also important for the engagement partner and other senior engagement team members to be actively involved in planning, directing, and reviewing the work of other engagement team members so that matters requiring audit attention are identified and addressed appropriately. In directing the work of others, senior engagement team members, including the engagement partner, may have knowledge and experience that may assist less experienced engagement team members in applying professional skepticism. For example, senior engagement team members might help more junior auditors identify matters that are unusual or inconsistent with other evidence. In addition, senior members of the engagement team might be better able to challenge the assertions of senior levels of management, when necessary.

Appropriate Application of Professional Skepticism

Although a firm's quality control systems and the actions of the engagement partner and other senior engagement team members can contribute to an environment that supports professional skepticism, it is ultimately the responsibility of each individual auditor to appropriately apply professional skepticism throughout the audit, including the following areas among others:

- Identifying and assessing risks of material misstatement;
- Performing tests of controls and substantive procedures; and
- Evaluating audit results to form the opinion to be expressed in the auditor's report.

Identifying and Assessing Risks of Material Misstatement

By its nature, risk assessment involves looking at internal and external factors to determine what can go wrong with the financial statements, whether due to error or fraud. When properly applied, the risk assessment approach set forth in PCAOB standards should focus auditors' attention on those areas of the

See paragraph 53 of Auditing Standard No. 12, Identifying and Assessing Risks of Material Misstatement.

Schedule CRH-s6 Page 11 of 16

financial statements that are higher risk and thus most susceptible to misstatement. This includes considering events and conditions that create incentives or pressures on management or create opportunities for management to manipulate the financial statements. The evidence obtained from the required risk assessment procedures should provide a reasonable basis for the auditor's risk assessments, which, in turn, should drive the auditor's tests of accounts and disclosures in the financial statements.

The risk assessment procedures required by PCAOB standards also should provide the auditor with a thorough understanding of the company and its environment as a basis for identifying unusual transactions or matters that warrant further investigation. They also provide a basis for the auditor to evaluate and challenge management's assertions. ^{22/} It is important to note that the auditor's understanding should be based on actual information obtained from the risk assessment procedures. It is not sufficient for auditors merely to rely on their perceived knowledge of the industry or information obtained from prior audits or other engagements for the company.

Performing Tests of Controls and Substantive Procedures

Appropriately applying professional skepticism is critical to obtaining sufficient appropriate audit evidence to determine whether the financial statements are free of material misstatement and, in an integrated audit, whether internal controls over financial reporting are operating effectively. Application of professional skepticism is not merely obtaining the most readily available evidence to corroborate management's assertion.

The need for auditors to appropriately apply professional skepticism is echoed throughout PCAOB standards. For example, PCAOB standards caution that representations from management are not a substitute for the application of those auditing procedures necessary to afford a reasonable basis for an opinion regarding the financial statements under audit.^{23/} Also, the standards warn that inquiry alone does not provide sufficient appropriate evidence to support a conclusion about a relevant assertion.^{24/}

For example, risk assessment procedures may provide the auditor a basis for challenging management's responses to the required inquiries of management in Auditing Standard No. 12.

See paragraph .02 of AU sec. 333, Management Representations.

Paragraph 39 of Auditing Standard No. 13.

In addition, PCAOB standards require auditors to design and perform audit procedures in a manner that addresses the assessed risks of material misstatement and to obtain more persuasive evidence the higher the assessment of risk. The auditor is required to apply professional skepticism, which includes a critical assessment of the audit evidence. Substantive procedures generally provide persuasive evidence when they are designed and performed to obtain evidence that is relevant and reliable. When discussing the characteristics of reliable audit evidence, PCAOB standards observe that generally, among other things, evidence obtained from a knowledgeable source independent of the company is more reliable than evidence obtained only from internal company sources and evidence obtained directly by the auditor is more reliable than evidence obtained indirectly.

Taken together, this means that in higher risk areas, the auditor's appropriate application of professional skepticism should result in procedures that are focused on obtaining evidence that is more relevant and reliable, such as evidence obtained directly and evidence obtained from independent, knowledgeable sources. ²⁹ Further, if audit evidence obtained from one source is inconsistent with that obtained from another, the auditor should perform the audit procedures necessary to resolve the matter and should determine the effect, if any, on other aspects of the audit. ³⁰

The following are examples of audit procedures in PCAOB standards that reflect the need for professional skepticism:

- 26/ See AU sec. 230.07.
- Paragraph 39 of Auditing Standard No. 13.
- See paragraph 8 of Auditing Standard No. 15, Audit Evidence.
- See paragraph 9.a. of Auditing Standard No. 13.
- ^{30/} Paragraph 29 of Auditing Standard No. 15.

See paragraphs 8-9 of Auditing Standard No. 13. For fraud risks and significant risks, the auditor also is required to perform procedures, including tests of details, that are specifically responsive to the assessed risks.

- Resolving inconsistencies in or doubts about the reliability of confirmations;^{31/2}
- Examining journal entries and other adjustments for evidence of possible material misstatement due to fraud; 32/
- Reviewing accounting estimates for biases that could result in material misstatement due to fraud;^{33/}
- Evaluating the business rationale for significant unusual transactions;^{34/} and
- Evaluating whether there is substantial doubt about an entity's ability to continue as a going concern.^{35/}

Evaluating Audit Results to Form the Opinion to be Expressed in the Audit Report

When professional skepticism is applied appropriately, the auditor does not presume that the financial statements are presented fairly in conformity with the applicable financial reporting framework. Instead, the auditor employs an attitude that includes a questioning mind in making critical assessments of the evidence obtained to determine whether the financial statements are materially misstated. PCAOB standards indicate that the auditor should take into account all relevant audit evidence, regardless of whether the evidence corroborates or contradicts the assertions in the financial statements. Examples of areas in the evaluation that reflect the need for the auditor to apply professional skepticism, include, but are not limited to, the following:

- See, e.g., paragraphs .27 and .33 of AU sec. 330, The Confirmation Process.
 - 32/ See AU secs, 316.58-.62.
 - 33/ See AU secs. 316.63-.65.
 - 34/ See AU secs. 316.66-.67.
- See AU sec. 341, The Auditor's Consideration of an Entity's Ability to Continue as a Going Concern.
 - See paragraph 3 of Auditing Standard No. 14.

Schedule CRH-s6 Page 14 of 16

- Evaluating uncorrected misstatements. This includes evaluating
 whether the uncorrected misstatements identified during the audit
 result in material misstatement of the financial statements,
 individually or in combination, considering both qualitative and
 quantitative factors.^{37/}
- Evaluating management blas. This includes evaluating potential bias in accounting estimates, bias in the selection and application of accounting principles, the selective correction of misstatements identified during the audit, and identification by management of additional adjusting entries that offset misstatements accumulated by the auditor. When evaluating bias, it is important for auditors to consider the incentives and pressures on management to manipulate the financial statements.
- Evaluating the presentation of the financial statements. This
 includes evaluating whether the financial statements contain the
 information essential for a fair presentation of the financial
 statements in conformity with the applicable financial reporting
 framework.^{39f}

When evaluating misstatements, bias, or presentation and disclosures, it is important for auditors to appropriately apply professional skepticism and avoid dismissing matters as immaterial without adequate consideration.

Conclusion

The Office of the Chief Auditor is issuing this practice alert to remind auditors of the requirement to appropriately apply professional skepticism throughout their audits, which includes an attitude of a questioning mind and a critical assessment of audit evidence. The timing of this release is intended to facilitate firms' emphasis in upcoming calendar year-end audits, as well as in future audits, on the importance of the appropriate use of professional skepticism. Due to the fundamental importance of the appropriate application of professional skepticism in performing an audit in accordance with PCAOB standards, the PCAOB also is continuing to explore whether additional actions might meaningfully enhance auditors' professional skepticism.

- 37/ See paragraph 17 of Auditing Standard No. 14.
- See paragraph 25 of Auditing Standard No. 14.
- See paragraphs 30-31 of Auditing Standard No. 14.

Schedule CRH-s6 Page 15 of 16

Exhibit No.:

Issues: Witness: latan Construction Project

Charles R. Hyneman

Sponsoring Party: Type of Exhibit:

MoPSC Staff

Surrebuttal Testimony

File No.:

ER-2010-0355

Date Testimony Prepared:

January 5, 2011

MISSOURI PUBLIC SERVICE COMMISSION

UTILITY SERVICES DIVISION

SURREBUTTAL TESTIMONY

OF

CHARLES R. HYNEMAN

KANSAS CITY POWER & LIGHT COMPANY

FILE NO. ER-2010-0355

Jefferson City, Missouri January 2011

** Denotes Highly Confidential Information **

CRH-S-7

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22

- No. The Staff's position is that KCPL has not identified or explained each cost
- overrun on the latan Project as it is required to do under the terms of the Regulatory Plan.
- 4

Mr. Giles may state that KCPL has clearly identified and explained the cost overruns, by

stating that the identification and explanation can be found somewhere in the Cost Control

- 5 System that KCPL developed for the Iatan Construction Project, in addition KCPL developed
- 6 for the Staff nineteen Quarterly Reports, and in the KCPL responses to the 2150 Staff data
- 7 requests does not meet the terms of the Stipulation and Agreement of the Regulatory Plan.
- 8 Q. Mr. Giles states at pages 9 through 11 that the Staff has chosen to focus its
- 9 auditing activities on marginal costs like executive expenses, mileage charges, fees for its
- 10 oversight team and travel expenses while essentially throwing its hands in the air and
 - claiming that KCP&L has not explained approximately \$200 million in actual costs to date.
- 12 Please comment.
- 13 This statement demonstrates a clear lack of knowledge about how the Staff A.
- 14 focused its auditing activities. Mr. Giles characterizes an expenditure of \$20 million (fees for
- 15 its oversight team) as marginal. The Staff disagrees that \$20 million is marginal. With
- 16 respect to the Staff's auditing activities related to KCPL's internal expenditures of excessive
- 17 expenses and excessive mileage charges, the Staff has a responsibility to identify
- 18 inappropriate officer expenses charged to the project. Early on in its audit the Staff focused
- 19 on KCPL's internal control over costs in an effort to determine if KCPL was following its
- 20 own internal procedures. To accomplish this audit objective and for other auditing-related
- reasons the Staff reviewed the expense reports of selected Iatan Project personnel. The Staff 21
 - found numerous examples of charges inappropriately charged, excessive costs and a general

disregard for the level of expenses charged by KCPL officers to the latan Project. This Staff finding forced the Staff to expand its review in this area.

The Staff did spend significant amount of time in this area, but the amount of time was strictly a function of the Staff's findings based on its review and KCPL's lack of concern about the amount and appropriateness of charges to the project. The amount of time the Staff was required to focus on this area was also increased by KCPL's lack of transparency in the provision of data on officer expenses. For example, Staff Data Request No. 556 in Case No. ER-2009-0089 shown below is one example where KCPL refused to provide requested data to the Staff. This is just one example where the Staff found inappropriate and excessive costs being charged to KCPL's ratepayers and KCPL's response when these charges are discovered it to not provide the data and claim that the charges were inadvertently included in cost of service:

Data Request No. 0556
Company Name Kansas City Power & Light Company
Case/Tracking No. ER-2009-0089
Date Requested 2/26/2009
Brief Description WHD Expense Report 9/28/07

Description: Reference WHD expense report approved on 9/28/07. 1. Please provide the business purpose of WMD traveling from Chicago to Denver instead of KC to Denver (What was his business purpose of being in Chicago) 2. Please provide a copy of the receipts for the \$1,606.38 Dinner charged on 6/18/07 at Kevin Taylor Restaurant in Denver and provide the business purpose of charging this expense to KCPL's regulated customers. 3. Please provide a copy of the receipts for business meal with L. Cheatum re: personnel on 6/21/07.

Objection: KCPL objects to this data request as it calls for information which is irrelevant, immaterial, inadmissible and not reasonably calculated to lead to the discovery of admissible evidence. The costs mentioned in this data request were inadvertently included in KCPL's cost of service. KCPL is no longer seeking recovery in rates of any of the costs mentioned in the data request.

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The Staff would also note that based on KCPL's response to Staff Data Request

Nos. 580 and 583, Mr. Giles has never attended any auditing classes, never attended any

training classes on the auditing process in general. Never attended any training classes on

auditing utility costs, and never participated in any actual audit. In addition, Mr. Giles holds

no auditing or any other professional certification.

6 At page 2 of his rebuttal testimony Mr. Giles states that KCPL's actions on the Q. 7

Iatan Project has set new standards for transparency by a utility in a rate proceeding. Do you

agree with this assessment?

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A. No, quite the contrary. In my seventeen years experience auditing Missouri

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utilities companies (including KCPL's three recent rate cases), I have never seen a lack of

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transparency in the provision of data to the Staff as I have experienced in audit of the latan

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Project. In my opinion, KCPL has not made a serious attempt at providing reasonable

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responses to many Staff data requests; it has failed to answer specific questions and has been

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evasive in its response in many instances. I must note that I have been deeply involved in

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KCPL's three previous rate cases and did not experience the lack of cooperation in the

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provision of data as I have in this construction audit.

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Q. To what does the Staff attribute this recent lack of cooperation in the provision

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of data to the Staff?

I believe KCPL's new approach to answering Staff data requests is A.

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significantly influenced by its association with Schiff Hardin. Since KCPL hired Schiff, it has

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significantly increased the frequency in which it has asserted privileges and has asserted many

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privileges with a frequency never before seen by the Staff in recent memory. For example,

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KCPL initially redacted all information on Schiff Hardin invoices, including information that

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describes clearly project management duties and administrative tasks. KCPL has since ceased this practice of wholesale redactions, but only after being prompted to do so by the Staff. To this date the Staff has been unable to review thousands of documents that it believes is relevant to its audit. The Staff would not classify KCPL's behavior on this audit as transparent under any circumstances.

- Q. Do you have an example of how KCPL could have been more cooperative in the provision of data to the Staff?
- A. KCPL maintains a central depository latan Project documents in SharePoint. When the Staff asked for access to this central depository in Staff data request No 650 in Case No. EO-2010-0259, KCPL objected on the basis that this repository may contain documents that it considers to be protected by the attorney-client privilege and/or attorney work product doctrine. KCPL also characterized the Staff's request for access to this data base as overly broad and vague. KCPL also objected on the basis that SharePoint may contain documents that it does not believe is relevant to the Staff's audit. KCPL's proposal was to provide a list of documents in SharePoint and Staff can ask for the documents on that list. Access to this data base would have been a tremendous resource for the Staff's audit. While the Staff understands the need for the assertion of legitimate privileges in the provision of data, the Staff does not understand why KCPL could not have segregated documents it considered privilege in a locked section of the data base to prevent Staff access and provide access to the remainder of the data base.
- 0. At page 11 of his rebuttal testimony Mr. Giles states that "In auditing the latan Unit 2 Project's costs over four years on the project, the charge repeatedly cited by Staff as the proof of this accusation is a single \$400 meal charge that it found over two years ago

Surrebuttal Testimony of Charles R. Hyneman

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not provide this documentation to the Staff but requires the Staff to travel to its Kansas City, 2 Missouri Headquarters building to review this basic budget information.

Case: ER-2009-0089

Date of Response: 02/03/2009

Information Provided By: Gerry Reynolds

Requested by: Schallenberg Bob

Question No.: 0490 Please provide copies of all the documentation supporting the development, review, analysis and approval of the contingency and executive contingency included in the control budget estimate for environmental upgrades at latan 1.

Response: The current Control Budget Estimate for Iatan 1 is \$484 million. Due to their confidential nature, all of the documentation supporting the development, review, analysis and approval of the contingency and executive contingency included in the current control budget estimate for environmental upgrades at latan 1 are available by contacting Tim Rush 816-556 2344 or Lois Liechti 816-556-2612 to make arrangements to view these documents. Response provided by latan Construction Project, Project Controls. This information was provided for onsite viewing to the Commission Staff in early 2008 as part of its investigation in Case No. EM-2007-0374.

Seeking further clarification about what data would be provided in response to this Staff Data Request, KCPL indicated only three documents were available. However, KCPL claimed privilege on two of the documents in total and completely redacted all meaningful data from a third document (Mcmo from Ken Roberts and Eric Gould to Steve Easley October 18, 2006). It is completely unreasonable for KCPL to prevent the Staff from reviewing basic information in the development of the Control Budget Estimate. This is another example of a complete lack of transparency on the part of KCPL.

Q. At the top of page 11 of his rebuttal testimony Mr. Giles implies that the Staff auditors spent too much time reviewing expense reports and not enough time reviewing change orders. Please comment.

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A. It is clear that this statement is speculation as there is no way Mr. Giles could know how much time the Staff devoted to its review of expense reports and how much time it devoted to review of change orders. More importantly, Mr. Giles never discussed the matter with Staff to attempt to determine these facts.

It is also unlikely Mr. Giles knows which Staff auditors did the review of the expense reports, and exactly how many were reviewed, what dates they were reviewed, and how much time it took to review each expense report. Despite being advised by the Staff the purpose of its expense report review, Mr. Giles continues to demonstrate a lack understanding in how to conduct an audit, including audit risk, development of audit scope and procedures. He is not an auditor, but professes to be an expert on auditing by his testimony.

The Staff has noted in previous rate cases and this construction audit that KCPL has had problems excessive and inappropriate costs of KCPL executives charged to ratepayers and a lack of internal controls over KCPL's executive expenses. The Staff has noted these problems but if KCPL believes the Staff has not done enough to support its finding of inappropriate costs charged to the latan Construction Projects, the Staff is willing to strengthen its efforts in this area for future audit reports.

Mr. Giles' comments criticizing Staff auditors in his rebuttal testimony are just another attempt by KCPL to obscure its failure to identify latan cost overruns above the definitive estimate. The Regulatory Plan is clear that KCPL is required to identify and explain any cost overrun over the definitive estimate.

As will be discussed in the surrebuttal testimony of Staff witness Keith Majors, once KCPL fails to provide documentation supporting the development of its Control Budget Estimate contingency amounts, it is impossible to determine from the budget variances, the

BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

In the Matter of the Application of Kansas City Power & Light Company for Approval to Make Certain Changes in its Charges for Electric Service to Continue the Implementation of its Regulatory Plan.))))	<u>File No. ER-2010-0355</u> Tariff No. JE-2010-0692
In the Matter of the Application of KCP&L Greater Missouri Operations Company for Approval to Make Certain Changes in its Charges for Electric Service.)))	<u>File No. ER-2010-0356</u> Tariff No. JE-2010-0693

STAFF'S CONSTRUCTION AUDIT AND PRUDENCE REVIEW OF IATAN 1 ENVIRONMENTAL UPGRADES (AIR QUALITY CONTROL SYSTEM - AQCS) FOR COSTS REPORTED AS OF APRIL 30, 2010

COMES NOW the Staff of the Missouri Public Service Commission (Staff), by and through Staff Counsel Office, and files Staff's Construction Audit and Prudence Review Of Iatan I Environmental Upgrades (Air Quality Control System – AQCS) For Costs Reported As Of April 30, 2010 as directed by the Missouri Public Service Commission (Commission) in its July 7, 2010 Order Regarding Construction and Prudence Audits. In support thereof, the Staff states as follows:

- 1. The members of the Staff responsible for the Staff Report filed this date are Robert E. Schallenberg, Charles R. Hyneman, Keith A. Majors, David W. Elliott and undersigned counsel as indicated in said Staff Report.
- 2. The Staff has designated the entirety of this document to be Highly Confidential since much of the information included in this *Staff Report* is based on or is information Kansas City Power & Light Company, Inc. (KCPL) has designated to be Highly Confidential when KCPL provided the information to the Staff.

Staff Exhibit No 204-HC Date: 1-26-11 Reporter Tu File No. CR-2010-03-53

In its response to this Staff Data Request, KCPL stated that an authorizing employee checks to make sure a KCPL employee had business at the site and that the mileage appears reasonable given KCPL policy, and that no other documentation exists. In response to Staff's request for home and business addresses of employees who charged mileage, KCPL said that "[i]t is unduly burdensome and will not result in material information to provide home and business address for each KCP&L employee at the time they requested mileage for travel to Iatan." Staff requested this data to test KCPL's cost controls over employee mileage charges to the Iatan work orders.

KCPL eventually provided the data requested by Staff. In a supplemental response to Staff Data Request No. 787, KCPL provided the report "MPSC0787S – HC_Milcage_Empl_Info.xls" that included a list of all employees who charged mileage to the latan Project (Iatan I environmental upgrades and/or latan 2), the employee's primary work location, and his/her home address.

Staff compared this data with the data provided by KCPL in response to Staff Data Request No. 643 in report "Q0643_Mileage Reimbursement Charged to Iatan Projects.xls" showing a complete list of employees who received mileage reimbursements that were charged to Iatan construction projects. A comparison of these two reports showed that KCPL reimbursed \$51,113 of mileage charges to employees whose primary work location is listed as Iatan. KCPL employees should not be reimbursed for regular commuting miles to and from their primary work location. Staff is proposing an adjustment to the Iatan 1 work order to remove this amount and the associated AFUDC.

In addition to these inappropriate employee mileage charges to the Iatan 1 AQCS work order, a review of a sample of employee expense reports showed that KCPL reimbursed its employees for excess mileage charges. Staff found that KCPL, beginning in January 2008, did make an attempt to calculate the correct reimbursable miles for these employees, but there was no indication that the mileage overcharges made prior to January 2008 were ever reimbursed by the appropriate employees and credited back to the construction work order.

After removing the mileage charges inappropriately provided to employees who were not eligible for reimbursement because their primary work location was Iatan, the pool of mileage charges remaining in the Iatan 1 work order as of May 31, 2009 was \$80,234. Staff made an additional adjustment of ten percent of this amount, or \$8,023, to reflect a reasonable approximation of actual overcharges that were made to the Iatan work order prior to

Exhibit No.:

Fuel Prices Issues:

118

Miscellaneous Adjustments

Charles R. Hyneman MoPSC Staff

Witness: Charles R. Hynem
Sponsoring Party: MoPSC Staff
Type of Exhibit: Direct Testimony

Case No: ER-2006-0314

Date Testimony Prepared: August 8, 2006

MISSOURI PUBLIC SERVICE COMMISSION UTILITY SERVICES DIVISION

DIRECT TESTIMONY

OF

NOV 13 2006

CHARLES R. HYNEMANGONICO Commission.

KANSAS CITY POWER AND LIGHT COMPANY

CASE NO. ER-2006-0314

Jefferson City, Missouri August 2006

Denotes Highly Confidential Information

CRH-S-8

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severance cost did not result in any payroll savings; but that it actually led to an increase in GPE's payroll costs that are charged to KCPL.

- Q. In the Staff's opinion, was the replacement of the two corporate executives a result of poor employee performance?
- A. No. Both employees started working at KCPL in low level management positions and were consistently promoted to higher levels of authority and responsibility. The Staff reviewed the personnel files of both former employees and noted that all performance reviews that were made available to the Staff were rated satisfactory or above. No evidence was provided by the Company to indicate that the employees were replaced due to performance problems. In addition, the Staff had a meeting with GPE's President and Chief Operating Officer, Mr. William Downey, to discuss this severance cost. Mr. Downey did not indicate that the individuals were replaced due to poor performance in their positions as executive officers of GPE.

EXECUTIVE /DIRECTOR RETREAT COSTS

- Q. Please explain the Staff's Executive Retreat adjustment?
- Great Plains Energy's officers and Board of Directors and their spouses A. attended a retreat in Sea Island Georgia in April 2005. In response to Data Request 322, KCPL described the retreat:

The Boards typically have five business meetings and one strategic planning meeting per year. In 2005 and 2006, the strategic planning meetings have been conducted off-site at so-called "retreats". The purposes of the retreats are; (a) to review various elements of the internal and external business environment with management and thirdparty experts; (b) to discuss, evaluate and provide direction to management on current and proposed strategic plans and other initiatives; (c) to provide opportunities for extended and informal discussions of matters outside of the time-constrained formal

business. Based on its review of executive and officer expense account, the Staff believes that

a disallowance of 50% of the costs KCPL and GPE employees charged KCPL for local business meals is a conservative adjustment.

- Q. Did the Staff make any adjustment to the cost of out-of-town meals, or meal costs incurred while traveling out of the Kansas City area?
- A. No, with the exception of a small amount related to the executive/director meetings in Sea Island, Georgia, described above.
 - Q. Please explain adjustment S-81.8.
- A. This adjustment includes an allowance for costs which the Staff has identified as inappropriate to include in KCPL's cost of service, but has not yet quantified the exact amount of such costs. These costs relate to charges which have been charged to KCPL through employee expense accounts and which are either excessive, or should not have been charged to KCPL. These costs also include costs related to lobbying activities and costs that were incorrectly charged to regulated operations.
 - Q. Please provide an example.
- A. On August 3, 2006, KCPL responded to Data Request 454. In this data request the Staff asked about several questionable charges on a GPE executive's corporate expense reports. KCPL responded that several of the charges on the expense accounts were booked incorrectly to above-the-line accounts and should have been charged below the line. The data response also confirmed that KCPL is charging what the Staff considers a lobbying-related activity to cost of service, including costs related to attendance at National Association of Manufacturer's (NAM) meetings and Missouri Energy Development Association (MEDA) events. Based on this data request, the Staff needs to complete a more detailed review of GPE

Direct Testimony of Charles R. Hyneman

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- executive expense accounts. When this review is complete, the Staff will be able to true-up this adjustment during the true-up phase of the Staff's audit.
 - Q. Does this conclude your testimony?
 - A. Yes, it does.

DATA REQUEST—Set MPSC_20060714

Case: ER-2006-0314

Date of Response: 08/03/2006
Information Provided By: Lori Wright
Requested by: Hyneman Chuck0

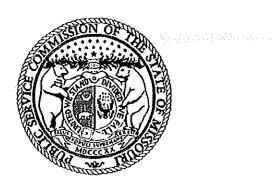
Question No.: 0454

1. Reference the NAM board meeting on September 29-30, 2004, please provide the documentation for the costs and reason why costs were charged to KCPL. 2. Please provide a copy of lodging receipts to support the \$837.17 charge for the EEI conference on 10/24/04. 3. Why was the Jan 3, 2005 airfaire for MEDA meeting charged to CORPDP-GPES? Was this cost allocated to KCPL? 4. Please provide the receipts for the costs of the Millennium Broadway Hotel 3/29/05 meeting with analyst - lodging. 5. MEDA Board of Directors meeting Jefferson city 4/13/05 - mileage. Why was this cost charged to KCPL? 6. Why was the cost of Airfare to Pittsburg PA on 5/8/05 charged to GPES instead of KLT (SEL)? 7. Why was the Airfare to Pittsburg for the SE Mgt Committee travel on 8/16/05 charged to CORPDP-KCPL? 8. Why was the 7/13/05 - mileage to Big Cedar MEDA Board Meeting charged to KCPL?

- See attached file of supporting receipts. Costs were charged to CORPDP-KCPL and assigned 100% to KCPL because representation on the NAM Board of Directors as a representative of KCPL.
- 2. See attached file of supporting receipts.
- 3. The cost for MEDA airfare was incorrectly charged to Account 920000, Project CORPDP-GPES. As such, a portion of the costs was allocated to KCPL. The costs should have been charged to Account 826400 (FERC 426), using Project CORPDP-KCPL. This later accounting distribution would have caused 100% of the cost to be charged to KCPL below the line.
- 4. See attached file of supporting receipts.
- 5. The cost for MEDA mileage was incorrectly charged to Account 921000, Project CORPDP-KCPL. The costs should have been charged to Account 826400 (FERC 426), using Project CORPDP-KCPL. This later accounting distribution would have caused 100% of the cost to be charged to KCPL below the line.
- The cost for airfare to Pittsburg, PA was incorrectly charged to Account 921000, Project CORPDP-GPES. As such, a portion of the costs was allocated to KCPL. The costs should have been charged to Account 921000, Project CORPDP-KLT, This later accounting distribution would have caused 100% of the cost to be charged to SEL (KLT).
- The cost for airfare to Pittsburg, PA was incorrectly charged to Account 921000, Project CORPDP-KCPL. As such, the costs were assigned to KCPL. The costs should have been charged to Account 921000, Project CORPDP-KLT, This later accounting distribution would have caused 100% of the cost to be charged to SEL (KLT).
- 8. The cost for MEDA mileage to Big Cedar was incorrectly charged to Account 921000, Project CORPDP-KCPL. The costs should have been charged to Account 826400 (FERC 426), using Project CORPDP-KCPL. This later accounting distribution would have caused 100% of the cost to be charged to KCPL below the line.Attachments: MPSC Q454.pdf

MISSOURI PUBLIC SERVICE COMMISSION

STAFF REPORT COST OF SERVICE



Great Plains Energy, Incorporated KANSAS CITY POWER & LIGHT COMPANY

CASE NO. ER-2009-0089

Test Year 2007 Updated through September 30, 2008 With True-up as of March 31, 2009

> Jefferson City, Missouri February 11, 2009

** Denotes Highly Confidential Information **

Staff Data Request No. 13, KCPL's 2007 general ledger's USOA Account Number 931 lease expenses. The Company's response to Staff Data Request No. 13 indicates that KCPL's 2007 cost of service included a monthly leasehold expense of \$407,435 for the 1201 Walnut building and parking area for the first six months of 2007 and then the monthly leasehold expense decreased to \$321,175 on July 1, 2007. Staff annualized KCPL's leasehold expense by multiplying the monthly leasehold expense of \$321,175 over a 12-month period. This annualization resulted in a decrease in the level of this expense of \$514,103. (Staff adjustment E-180.1 adjusts KCPL's test year 2007 for leasehold expenses.)

Staff Expert: Paul R. Harrison

4. Meals and Entertainment Expense

In Case No. ER-2007-0291, Staff removed KCPL's test year charges to resource code 378, Meals and Entertainment expense. These charges consist of the cost of local meals (meals consumed in the Kansas City, Missouri area) that KCPL's employees determine to be "business meals" that should be charged to KCPL and thus to KCPL's regulated utility customers.

Staff made this adjustment for two primary reasons. The first is that there is a general presumption that KCPL's employees should pay for the meals they consume in the local area, as opposed to meals incurred during travel on official business. While there may be times when a KCPL employee may be required to attend a function and incur meal expense he/she would not normally incur, those occasions should be rare.

The second reason for Staff removing the cost of local business meals is that in the last two KCPL rate cases, Nos. ER-2006-0314 and ER-2007-0291, Staff noted several discrepancies and improper charges by KCPL's officers in costs charged to KCPL through its expense report process. These problems were also noted by KCPL's internal audit employees in the Great Plains Energy Officers and Directors Expense Review Audit Report. Staff had concerns about the local

business meal expenses in both of KCPL's previous rate cases and disallowed these expenses in KCPL's last case. This disallowance was necessary because of the discrepancies noted during its review of the expense reports and the problems identified by KCPL's internal audit employees.

During our review of officer expense reports for this case, Staff noted that KCPL continues to have problems with excessive charges for meals being made by its employees on their expense reports Staff's general position is that meals consumed by KCPL in the Kansas City area should be a personal expense. KCPL is excessive charging local meals to cost of service and not even complying with its own expense report policies.

The KCPL internal audit employees conducted another review of GPE officer and director's expense reports in April 2008. During that review they noted that:

...the documentation of business expenses is generally not in compliance with nor as robust as the documentation requirements prescribed by the Policy and the IRS. The lack of clear and concise documentation created some difficulty in identifying the business purpose of the expense. We recommend that the individuals preparing the expense reports and those approving the expense reports ensure compliance with the documentation requirements of the Policy.

In conclusion, Staff has identified problems with the charges being made by KCPL officers and being included in KCPL's cost of service in their last two rate cases and these problems continue in this case. The Company's own internal auditors have identified that the documentation of business expenses is not in compliance with KCPL's own policies. (Staff adjustment E-124.1 and E-154.5 adjusts KCPL's test year 2007 Meals and Entertainment costs)

Staff Expert: Paul R. Harrison

5. Nuclear Decommissioning

In its Report and Order in Case No. ER-2006-0314, the Commission ordered the following:

 KCPL's annual Missouri retail jurisdictional decommissioning cost accrual shall be \$1,281,264, commencing January 2007 Also, since it does not appear that KCPL's wholesale customers contributed to the STB rate case recovery, Staff reallocated their credited amount to Missouri and Kansas regulated customers by using the appropriate Missouri-Kansas allocation percentage.

Similar to how the Staff is treating the excess amount of Off System Sales over the amount in rates, the Staff is also proposing to treat the STB reparation costs as a reduction to rate base. While it is more theoretically correct to reduce fuel related rate base components, for convenience and for accuracy in the tracking of these reparation recoveries, the Staff is reducing KCPL's Demand Side Management (DSM) regulatory asset deferral by Missouri's appropriate share of the STB reparation costs as of September 30, 2009.

Staff Expert: Charles R. Hyneman

23. Officer Expense Account Adjustment

This adjustment reflects Staff's current estimate of potential costs charged to KCPL's 2007 books and records as a result of excessive and or inappropriate charges made by KCPL and GPE officers through their employee expense reports. Staff is concerned not only with the potential for excessive and inappropriate charges being included in KCPL's cost of service in this case, but with also the continued lack of internal controls on the officer expense report process and the general lack of concern on the part of Company management about costs charged to regulated operations through officer expense reports.

In a press release issued on September 5, 2008 announcing the filing of the Missouri rate case, Michael Chesser, GPE's CEO stated that:

> We do not relish requesting a rate increase during these difficult economic times," said Chesser. "However, these requests are approximately \$23 million less than they would have been, as a direct result of operational savings realized from our acquisition of Aquila. We will continue to focus on keeping our costs as low as possible and providing ways for customers to have greater control over their electricity use and bills.

Based on its review of the Company's expense report process, Staff cannot agree that KCPL is continuing to focus on keeping costs as low as possible. Staff cannot see any concern about excessive or inappropriate charges in this area. Staff believes that the concern about costs in the expense report process has to be a priority of top management.

Tone at the top is a general term that refers to leadership behavior setting an example to the rest of the company employees. In the area of cost control, "tone at the top" is very important. Whatever tone management sets will have a trickle-down effect on employees of the company. If the tone set by officers of the company reflects strict adherence to established expense report policies and procedures, lower ranking employees will be more inclined to strictly adhere to those same policies. Employees pay close attention to the behavior and actions of their bosses, and they follow their lead. They only way for GPE and KCPL to correct the continued problems KCPL has with its expense report process is for the leadership of the Company to change the current tone at the top and focus on cost control and adherence to the Companies own policies and procedures.

On January 17, 2007 GPE's Audit Services Department (Audit Services) released a report entitled *Great Plains Energy Services Kansas City Power & Light Officers and Directors Expense Report Review*. In that report, Audit Services found that it was "difficult to determine the business purpose" of expenses included in some of expense reports reviewed. Audit Services concluded that "based on our testing, it appears that the controls in place are not working properly."

In April 2008 Audit Services released another report entitled *Great Plains Energy*Officers and Directors Expense Report Review. This report includes a Summary Schedule of

Prior Year Findings and Current Status of Prior Year Findings. Audit Services noted that while

it appeared corrective actions was being taken, there were still large incidences of non-compliance. Audit Services found that the documentation of business expenses is generally not in compliance with nor as robust as the documentation requirements prescribed by GPE's own expense report polices and the requirements of the Internal Revenue Service. Audit Services concluded that the "lack of clear and concise documentation created some difficulty in identifying the business purpose of the expense."

Staff's review of KCPL employee expense reports confirms the findings of GPE's Audit Services Department, and finds additional discrepancies. For example, one KCPL officer is a board member of the National Association of Manufacturers (NAM). For the past several years this individual has been charging his trip expenses for NAM board meetings to KCPL customers. In one expense report, Staff noted lodging expenses of \$774 for the Ritz Carlton Hotel in Orlando, Florida and airfare of \$632 to Orlando for attendance at the NAM board meeting. These expenses were charged to project CORPDP-KCPL which is described in KCPL's accounting records as:

This project is used to capture costs to provide resource planning and business analysis services, strategic planning, assist in the development of fundamental short- and long-term business plans and actions which are consistent or complementary throughout the system; assess and adjust the decisions and direction of system companies in response to changes in the marketplace; provide consulting services related to cost reduction opportunities, strategic acquisitions and investments, and process enhancements to KCPL, but not specifically related to any operating unit or service location. Thus, all costs collected in this project will be billed to the various KCPL Business Units based on the basis of KCPL Headcount.

This same expense report also includes airfare to New York for a GPE Board of Director retreat. All of the expenses in the report were incurred in February and March 2007, but the expense report was not approved until three months later in June 2007.

An additional concern of Audit Services was that the expense reports of the Chairman and Chief Executive Officer (CEO) of GPE are approved by the President and Chief Operating Officer (COO) of GPE. This is a case of a subordinate approving the expense reports of his/her superior and is a bad internal control policy. In addition to being a bad internal control policy, the process violates GPE's own expense account policies that require that expense reports must be approved by an employee of equivalent or higher rank. To correct this issue, Staff recommends that the expense reports of both the CEO and COO of GPE be approved by the Audit Committee of GPE's Board of Directors.

Finally, Staff has a major concern with the charges for meals and lodging to KCPL by the officers of KCPL. During its audit, Staff noted on a particular officer's expense reports a meal charge for two individuals in the amount of \$400 and on another expense report a meal for two individuals in the amount of \$300. Staff views these amounts to be clearly excessive. In addition, Staff noted that another executive included a \$144 charge for wine on a KCPL expense report. Staff also views that charge inappropriate.

Because of the longstanding problems with KCPL's and GPE's officer expense reports and the serious concerns Staff has developed as a result of the small sample of officer expense reports Staff reviewed in this case, Staff has decided to make an adjustment in this filing of the estimated amount of improper expense account charges booked to KCPL's 2007 books and records and to expand its review of the KCPL and GPE officer expense reports. Staff expects to update this adjustment in its true-up revenue requirement filing in this case.

24. Wolf Creek Nuclear Refueling Outage

KCPL defers and amortizes over 18 months (the time period between refueling outages) the actual cost incurred during the refueling outage. Over the last three refuelings (2003, 2005)

Exhibit No.:

Issue:

Transition Costs, Talent Assessment Program, SERP, STB Recoveries, Settlements,

Refueling Outage, Expense

Disallowance

Witness:

Charles R. Hyneman

Sponsoring Party: Type of Exhibit: MoPSC Staff Surrebuttal Testimony

Case No.:

ER-2009-0089

Date Testimony Prepared:

April 7, 2009

MISSOURI PUBLIC SERVICE COMMISSION UTILITY SERVICES DIVISION

SUREBUTTAL TESTIMONY

OF

CHARLES R, HYNEMAN

Great Plains Energy, Inc. KANSAS CITY POWER & LIGHT COMPANY

CASE NO. ER-2009-0089

Jefferson City, Missouri
April 7, 2009
Denotes Highly Confidential Information



A. In essence, on this issue Mr. Weisensee has created a new standard. This new KCPL standard is that it is appropriate to normalize costs if the normalization results in a higher cost of service. However, when it comes to this issue and as is the case in this adjustment, his standard is that it is not appropriate to normalize this cost because it will reduce cost of service.

At page 20, line 6 of his rebuttal testimony, Mr. Weisensee readily admits that this is KCPL's standard for normalizing costs. He states that no matter how large or unusual the costs in the test year are (in this case he admits the costs for the Wolf Creek refueling outage were above normal by \$2.9 million), they should be included in cost of service as a normalized level of recurring cost if the costs are, as Mr. Weisensee states "appropriate".

"BUSINESS EXPENSE" DISALLOWANCES

- Q. At page 21 of his rebuttal testimony Mr. Weisensee states that the Staff has brought to KCPL's attention costs that should not be included in cost of service. KCPL has also, subsequent to its rate filing determined that certain other costs should be disallowed. Despite the fact that KCPL states that these costs are not necessary for a utility in its provision of utility service, Mr. Weisensee states that all of the costs are appropriate business expenses. Please comment.
- A. As noted in the Staff's Cost of Service Report, the Staff made an adjustment that reflects its estimate of potential costs charged to KCPL's 2007 books and records as a result of excessive and or inappropriate charges made by KCPL and GPE officers through their officer expense reports. These costs were not only excessive and inappropriate from a regulated utility standpoint, but from a normal business expense standpoint as well.

In addition, these excessive and inappropriate charges have been occurring at KCPL at least since 2005, when the Staff first started reviewing officer expense reports.

- Q. Is the Staff's concern with KCPL and GPE's officer expense report charges alleviated as a result of the proposed adjustment noted at page 21 of Mr. Weisensee's rebuttal testimony?
- A. No. Staff is concerned not only with the potential for excessive and inappropriate charges being included in KCPL's cost of service in this case, but with also the continued lack of internal controls on the officer expense report process and the general lack of concern on the part of Company management about costs charged to regulated operations through officer expense reports.

In a press release issued on September 5, 2008 announcing the filing of the Missouri rate case, Michael Chesser, GPE's CEO stated GPE and KCPL will continue to focus on keeping costs as low as possible. In my experience auditing KCPL over these past three years, especially in the area of officer expense report expenses, I have not seen any focus on the part of KCPL's officers on keeping costs as low as possible. In fact, my experience in auditing KCPL in three successive rate cases leads me to conclude that there is no concern about the level of costs that KCPL will attempt to pass on to its Missouri ratepayers.

- Q. Has the Staff accepted KCPL's \$3.6 million total company offer of disallowances?
- A. No, not at this time. The Staff has had preliminary discussions with KCPL about changes in its officer expense report process in which significant deficiencies have been noted regarding certain costs being charged to regulated operations. As yet,

KCPL has been unwilling to commit to the Staff that it will make any specific changes to fix this problem.

In its direct filing the Staff indicated it will continue its audit of officer expense reports. However, KCPL has refused to provide any information to the Staff in this area as it has refused to respond to Staff data requests seeking this information.

KCPL is being very uncooperative with the Staff on this issue, and this lack of cooperation does not permit the Staff to verify whether or not KCPL is seeking recovery of a proper level of costs. Whenever the Staff asks a specific question about a particular officer's expense report, KCPL's simply refuses to provide the information and states the cost was incorrectly included in cost of service and will be removed. This is not an appropriate level of transparency.

- Q. When KCPL objects to all of the data requests on the officer expense reports and simply responds that it is not seeking this cost in rates, it this answer sufficient?
- A. No. A cost can be reflected in utility rates currently or in the future other than by direct recognition in the expense accounts and rate base. To ensure that the inappropriate and excessive officer expense report costs will not be passed on to its ratepayers, KCPL must provide answers to each of the following question for each of the data requests submitted by the Staff on this issue:
 - 1. Did KCPL remove the capitalized portion of these costs from its plant in service and CWIP accounts?
 - 2. Has KCPL taken any steps to prevent the activities underlying these costs from being a cash drain on its operations in the future? If "yes," what steps?
 - 3. Are any of these costs included in the calculation of its "additional amortization" in this case? If "yes," will these costs be removed?

- 4. Has KCPL charged the partners to its latan 1 and 2 projects, other Missouri regulated utilities, a portion of these costs? If so, will its partners, other Missouri regulated utilities) be reimbursed?
- 5. Are any of these costs included in the common costs KCPL is proposing to transfer from latan 2 to latan 1? If "yes," will these costs be removed?

Unless KCPL provides answers to the above questions in all of the Staff's current and future data requests on this issue and KCPL commits in writing that it will make significant changes to its officer expense report process and commits to specific changes, the Staff is unable to accept KCPL's proposed \$3.6 million adjustment.

The Staff is in the process of pursuing the data request issues. If KCPL continues to refuse to cooperate with the Staff on this issue, the Staff will be forced to impute an adjustment based on estimations and projections and present this as a major issue in its true up hearings in this case. This is not how this adjustment should be addressed, however, due to KCPL's refusal to provide answers to Staff data requests or identify how if will fix significant and recurring officer expense report problems, the Staff if forced to address this issue in this manner. Because of the nature of the material that will have to be addressed in litigation, the Staff is not looking forward to this process and hopes that this issue can be resolved soon.

- Q. Is the Staff attempting to dictate to KCPL what specific internal control procedures it should put in place to fix the problems with officer expense reports that both the Staff and KCPL have noted exist?
- A. No. The Staff is not willing to set internal control policies for KCPL, but is willing to assist KCPL in the development of new internal control procedures. It is also willing to provide an opinion as to the potential effectiveness and necessity of any proposed internal control designed to address the officer expense report problem. The officer expense report problem has been in existence for several years and GPE and KCPL have

- failed to correct it. The Staff has been very patient with KCPL but its patience is wearing
 thin. The Staff believes the time to fix the problem in now and it will do everything it can to
 encourage KCPL in this direction.
 - Q. Does this conclude your surrebuttal testimony?
 - A. Yes, it does.

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BEFORE THE PUBLIC SERVICE COMMISSION

OF THE STATE OF MISSOURI

In the Matter of the Application of Kansas C Power and Light Company for Approval Make Certain Changes in its Charges Electric Service To Continue Implementation of Its Regulatory Plan.	to) Case No. ER-2009-0089
AFFIDAVIT OF C	CHARLES R. HYNEMAN
STATE OF MISSOURI)	
COUNTY OF COLE)	SS.
preparation of the foregoing Surrebuttal T of 95 pages to be presented in the abov	on his oath states: that he has participated in the estimony in question and answer form, consisting the case; that the answers in the foregoing Surrebuttal knowledge of the matters set forth in such answers; the best of his knowledge and belief. Charles R. Hyneman
Subscribed and sworn to before me this NIKKI SENN Notary Public - Notary Seal State of Missouri Commissioned for Osage County	day of April, 2009.
Commissioned for Osage County My Commission Expires: October 01, 2011 Commission Number: 07287016	Notary Public

ER-2016-0156

Hyneman Surrebuttal

CRH-S-10

has been deemed

"Highly Confidential"

in its entirety

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