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Public Counsel

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TO-2005-0035

REBUTTAL TESTIMONY

OF

BARBARA A. MEISENHEIMER

Submitted on Behalf of the Office of the Public Counsel

SOUTHWESTERN BELL TELEPHONE, L.P. D/B/A SBC MISSOURI CASE NO. TO-2005-0035

December 17, 2004

NP

Exhibit No. 26

Data Premacked Case No. 70-2005-0035

Reporter

BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

In the Matter of the Second Investigation)	
into the State of Competition in the)	Case No. TO-2005-0035
Exchanges of Southwestern Bell Telephone,	,)	
L.P., d/b/a SBC Missouri.)	

AFFIDAVIT OF BARBARA A. MEISENHEIMER

STATE OF MISSOURI)	
)	SS
COUNTY OF COLE)	

Barbara A. Meisenheimer, of lawful age and being first duly sworn, deposes and states:

- 1. My name is Barbara A. Meisenheimer. I am Chief Utility Economist for the Office of the Public Counsel.
- 2. Attached hereto and made a part hereof for all purposes is my rebuttal testimony consisting of pages 1 through 27 and Schedules 1 through 5.
- 3. I hereby swear and affirm that my statements contained in the attached testimony are true and correct to the best of my knowledge and belief.

Barbara A. Meisenheimer

Subscribed and sworn to me this 17th day of December 2004.

KATHLEEN HARRISON

Notation Wildle - State of Missouri

Bounty of Cole

Commission Expires Jan. 31, 2006

Kathleen Harrison Notary Public

My Commission expires January 31, 2006.

REBUTTAL TESTIMONY

OF

BARABARA A. MEISENHEIMER

Southwestern Bell Telephone, L.P. d/b/a SBC Missouri CASE NO. TO-2005-0035

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INTRODUCTION

2 Q. PLEASE STATE YOUR NAME, TITLE, AND BUSINESS ADDRESS.

A. Barbara A. Meisenheimer, Chief Economist-Telecommunications, Office of the Public Counsel, P. O. Box 7800, Jefferson City, Missouri 65102. I am also employed as an adjunct Economics Instructor for William Woods University.

Q. PLEASE SUMMARIZE YOUR EDUCATIONAL AND EMPLOYMENT BACKGROUND.

I hold a Bachelor of Science degree in Mathematics from the University of Missouri-Columbia (UMC) and have completed the comprehensive exams for a Ph.D. in Economics from the same institution. My two fields of study are Quantitative Economics and Industrial Organization. My outside field of study is Statistics. I have taught Economics courses for the following institutions: University of Missouri-Columbia, William Woods University, and Lincoln University. I have taught courses at both the undergraduate and graduate levels.

Q. HAVE YOU TESTIFIED PREVIOUSLY BEFORE THIS COMMISSION?

A. Yes. I have submitted well over 100 pieces of prefiled testimony to the Commission and provided live testimony in dozens of proceedings. Primarily, I have testified on

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telecommunications issues. However, I have also testified on issues related to natural gas, water and electric utilities.

Q. PLEASE SUMMARIZE YOUR EXPERIENCE RELATED TO TELECOMMUNICATIONS ISSUES.

A. Since 1996, I have regularly submitted testimony on behalf of Public Counsel on various telecommunications issues, including adherence to and application of the price cap statute, other competitive issues, universal service, numbering, calling scopes and rate case related issues.

Specific to satisfaction and application of the price cap statute, I testified in Case No. TO-97-397, in which the Commission approved Southwestern Bell's petition for price cap status. I also testified in case TO-2001-467 in which the Commission initially evaluated the state of competition in SBC's local telephone exchange areas. In addition, I have testified and assisted in the preparation of comments related to the price cap statute as it applies to Sprint Missouri Inc., Century-Tel, Spectra Communications, and BPS.

My experience related to other competitive issues includes but is not limited to implementation of the universal service, numbering resource, unbundling and interconnection requirements of the Federal Telecommunications Act of 1996 and the provisions of the Missouri Telecommunications Act which sought to expand local competition for instate telecommunications.

I have served on the Federal/State Universal Service Joint Board Staff for a number of years. In this capacity, I have reviewed information on various issues related to the Federal Universal Service Fund including, but not limited to, carrier eligibility, federal high cost support, and the federal Lifeline and LinkUp programs. I have assisted the Federal/State Joint Board in preparing recommendations for the FCC in implementing the Universal Service related provisions of the 1996 Telecommunications Act. As a Federal/State Joint Board staff member, I also reviewed Joint Board Monitoring Reports and FCC Telephone Penetration Report designed to evaluate the performance of the Federal and state programs in assisting low-income customers. At the State level, I participated in industry workshops to develop recommendations on components of the Missouri Universal Service Fund. I currently assist the Public Counsel in his duties as a member of the Missouri Universal Service Board.

I am also a past member of the North American Numbering Council. The North American Numbering Council advises the FCC on numbering issues related to both wireline and wireless services.

Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY?

A. To advise the Commission on the current state of competition in SBC's exchanges and to respond to SBC's petition requesting the Public Service Commission to approve additional competitive classifications for SBC's services pursuant to Section 392.245.5, RSMo 2000.

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Public Counsel wants to primarily address the issue of effective competition for residential and small business customers. While large business customers or customers with high usage are prime targets for competition, competitors have not actively sought the small business customer or residential customer to the same extent. The goal of the 1996 Act is for competition to benefit the broad range of consumers and not just the most lucrative business customers.

Q. IN PREPARATION OF YOUR TESTIMONY, WHAT MATERIALS DID YOU REVIEW?

I have reviewed the direct testimony of Southwestern Bell Telephone Company witnesses Craig Unruh, Silvia Acosta Fernandez, Dr. Debra Aron, Harry Shooshan, Elizabeth Stoia and Sandra Moore. I have also reviewed information from the Commission, including, but not limited to, portions of the tariffs and annual reports filed with the Commission by local exchange companies, information regarding certifications of service authority, interconnection agreements and tariff filings maintained by the Staff as well as responses to data requests issued by Public Counsel and the Staff of the Missouri Public Service Commission.

Q. WHAT IS THE PURPOSE OF THIS PROCEEDING?

A. The Commission established this proceeding for the purpose of again investigating the state of competition in SBC's exchanges for SBC's telecommunications services in accordance with the "Price Cap Statute," Section 392.245, RSMo 2000. in order to determine whether

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or not effective competition exists for each telecommunications service provided by SBC in each SBC exchange.

Q. WHAT PORTION OF SECTION 392.245 IS AT ISSUE IN THIS CASE?

A. The full text of the Subsection 5 of Section 392.245 is the focus of this case. I have highlighted the portion of statute that my testimony will primarily address. Section 392.245.5 states:

"Each telecommunications service of an incumbent local exchange telecommunications company shall be classified as competitive in any in which at least one alternative local exchange telecommunications company has been certified under section 392.455 and has provided basic local telecommunications service in that exchange for at least five years, unless the commission determines, after notice and a hearing, that effective competition does not exist in the exchange for such service. The commission shall, from time to time, on its own motion or motion by an incumbent local exchange telecommunications company, investigate the state of competition in each exchange where an alternative local exchange telecommunication company has been certified to provide local exchange telecommunications service and shall determine, no later than five years following the first certification of an alternative local exchange telecommunication company in such exchange, whether effective competition exists in the exchange for the various services of the incumbent local exchange telecommunications company. If the commission determines that effective competition exists in the exchange, the local exchange telecommunications company may thereafter adjust its rates for such competitive services upward or downward as it determines appropriate in its competitive environment. If the commission determines that effective competition does not exist in the exchange, the provisions of paragraph (c) of subdivision (2) of subsection 4 of section 392.200 and the maximum allowable prices established by the provisions of subsections 4 and 11 of this section shall continue to apply. The commission shall from time to time, but no less than every five years, review the state of competition in those exchanges where it has previously found the existence of effective competition, and if the commission determines, after hearing, that effective competition no

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longer exists for the incumbent local exchange telecommunications company in such exchange, it shall re-impose upon the incumbent local exchange telecommunications company, in such exchange, the provisions of paragraph (c) of subdivision (2) of subsection 4 of section 392.200 and the maximum allowable prices established by the provisions of subsections 4 and 11 of this section, and, in any such case, the maximum allowable prices established for the telecommunications services of such incumbent local exchange telecommunications company shall reflect all index adjustments which were or could have been filed from all preceding years since the company's maximum allowable prices were first adjusted pursuant to subsection 4 or 11 of this section. "(emphasis supplied.)

- Q. PLEASE EXPLAIN WHY YOU EMPHASIZED PORTIONS OF THE STATUTE IN YOUR TESTIMONY IN BOLD TEXT.
 - The Commission is at an intermediate step in the process of transitioning from price caps to a greater reliance on effective competition to sustain pricing constraints. The Commission has already met the initial hurdle of within a 5-year window evaluating the state of competition for each of SBC's telecommunications services in each exchange In TO-2001-467, the Commission determined, after notice and hearing, that effective competition did exist for some services in a limited number of exchanges. A list of these services and the relevant exchange is provided later in this testimony. Likewise, in TO-2001-467, the Commission determined, within the initial 5-year window, after notice and hearing, that effective competition did not exist for basic local residential and business services and other local services in the majority of SBC's local telephone exchange areas. In this case, the Commission is not bound by the initial 5-year requirement and is instead responding to SBC's request consistent to its ongoing responsibility to occasionally review the state of competition. I believe it is also reasonable that the scope of this case also include

reconsideration of the status of effective competition for those services in those exchanges for which SBC has previously been granted competitive classifications. Such reconsideration of the status of effective competition is allowed according to the third portion of the price cap statute that is shown in bold text above.

- Q. WHICH PARTY BEARS THE BURDEN OF PROOF IN DETERMINING WHETHER

 OR NOT EFFECTIVE COMPETITION EXISTS FOR A SERVICE IN A

 SPECIFIC EXCHANGE?
- A. I am not an attorney, however, the Report and Order in TO-2001-467 addresses that issue:
 "Generally, the party seeking relief from the Commission bears the burden of proof. The burden of
 proof remains upon the party asserting the affirmative of the ultimate issue throughout a
 proceeding." As I understand it, SBC has the burden to persuade the Commission to determine that
 effective competition exists for a service in an exchange for which effective competition was found
 not to exist.
 - Q. EVEN THOUGH THERE WOULD BE NO SUBSTANTIAL CONSEQUENCE IN THIS CASE, WOULD YOU ADVISE THE COMMISSION TO REAFFIRM THAT EFFECTIVE COMPETITION DOES NOT EXIST FOR ANY ADDITIONAL SERVICES IN EXCHANGES NOT SPECIFICALLY FOUND TO FACE EFFECTIVE COMPETITION IN THIS CASE?
- A. I believe for clarity in this ongoing process, the Commission should consider taking this opportunity to reaffirm that effective competition does not exist for those services and in those exchanges other than those for which effective competition has been found to exist.

- Q. WHY MIGHT THE COMMISSION WANT TO MAKE A FINDING THAT
 EFFECTIVE COMPETITION DOES NOT EXIST FOR THOSE SERVICES AND
 IN THOSE EXCHANGES OTHER THAN THOSE FOR WHICH EFFECTIVE
 COMPETITION HAS SPECIFICALLY BEEN FOUND TO EXIST?
- A. By reaffirming its previous findings regarding a lack of effective competition, the Commission can avoid potential confusion regarding its compliance with the requirement for an initial review to be conducted within 5-years.
- Q. FROM AN ECONOMIC AND PUBLIC POLICY PERSPECTIVE, HOW SHOULD THE COMMISSION INTERPRET SECTION 392.245.5?
- A. In my opinion, the statute sets forth reasonable requirements and consumer protections that allow an incumbent local exchange carrier greater flexibility in an effectively competitive environment and also minimizes the use of unnecessary resources. While the statute serves to accommodate effective competition for services, it also clearly envisions that effective competition may not develop within all exchanges or for all services. It recognizes that there is no certainty of effective competition on an ongoing basis.

Section 392.245.5 initially protects the development of competition and protects consumers by requiring that within the <u>first</u> five of existence of a certified alternative basic local exchange company (ALEC) in the exchange a service may not be automatically granted competitive status. Instead, the Commission must first conduct a proceeding to investigate and make a determination of whether or not effective competition exists for the service. If the Commission determines that effective competition exists, then the incumbent company

gains competitive status for the relevant service. The Commission has already fulfilled this component of the statute as it applies to SBC.

Following the initial determination regarding each service in each exchange, periodic reviews are conducted to ensure that effective competition still exists thereby warranting continued full flexible pricing status for the incumbent. In this case, the Commission may consider if effective competition continues to exist for a service if it is that SBC no longer faces effective competition in an exchange.

After the first five years during which an ALEC has provided service in an exchange, the incumbent can petition for competitive service status. Under that circumstance, the petition may be granted without a mandatory review if unchallenged. This aspect of the statute works to eliminate unnecessary reviews thus conserving regulatory and carrier resources. This is the scenario I believe is currently before the Commission.

- Q. IF THE COMMISSION FINDS OR REAFFIRMS THAT EFFECTIVE
 COMPETITION DOES NOT EXIST FOR A SERVICE IN AN EXCHANGE AT
 THIS TIME, HOW CAN SBC ATTEMPT TO GAIN COMPETITIVE STATUS FOR
 SERVICES IN THE FUTURE?
- A. Just as SBC did in this case. An ongoing process is available if an ALEC has been providing basic local service in the exchange for at least five years. An ILEC can re-petition for competitive service status for the service in the exchange.

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- Q. THIS PROCESS FOR ACHIEVING COMPETITIVE STATUS FOR SERVICES

 APPEARS TO BE ONGOING AND CAN RESULT IN A NUMBER OF CONTESTED

 PROCEEDINGS. IS THIS NECESSARY?
 - Yes it is, both under the price cap statute and under the public policy aspects of the price cap statute. If an incumbent is granted competitive status absent effective competition for services in its exchanges, the incumbent will be free to raise prices above the levels currently allowed by the price cap formula and customers would not have adequate protection against unreasonable price increases. Under the resale obligations for an incumbent local exchange company, the ALEC's wholesale cost are tied to the incumbents retail prices and would rise along with increases in the incumbents retail prices. If basic local rates increase, customers will be forced to pay the higher prices or lose access to a service that is essential in ensuring safety, health, and meaningful participation in society. Increases in basic local rates could also negatively impact the welfare of small businesses. If residential basic local rates increase, Lifeline rates also rise, which is contrary to the specific intent of providing a more affordable discounted rate to low-income customers. If an incumbent increases access rates, IXCs will be forced to absorb the loss or attempt to pass through the increases to all of their customers. Given the links that exist between an incumbent's rates and CLEC wholesale rates and charges, it is paramount to protect ratepayers to ensure that effective competition actually exists prior to granting competitive service status.

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- A. Southwestern Bell sought a competitive classification for local services and for several non-local services on a statewide basis. The Commission found that effective competition existed for the following services.
 - 1) The core business switched services in the Kansas City and St. Louis exchanges.
 - 2) The business line-related services in the Kansas City and St. Louis exchanges.
 - 3) The directory assistance services for business customers in the Kansas City and St. Louis.
 - 4) Busy Line Verification and Busy Line Interrupt services for business customers in the Kansas City and St. Louis exchanges.
 - 5) The residential access line services in the Harvester and St. Charles exchanges.
 - 6) The residential access line-related services in the Harvester and St. Charles exchanges.
 - 7) The Optional Metropolitan Calling Area service for residential customers in the Harvester and St. Charles exchanges.
 - 8) The directory assistance services for residential customers in the Harvester and St. Charles exchanges.
 - 9) The Busy Line Verification and Busy Line Interrupt for residential customers in the Harvester and St. Charles exchanges.
 - 10) Common Channel Signaling/Signaling System 7 services in all SBC's exchanges.
 - 11) Line Information Database in all SBC's exchanges.

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- Q. IF THE ULTIMATE OUTCOME OF THIS PROCEEDING IS A DETERMINATION
 THAT ANY ADDITIONAL SBC SERVICES ARE SUBJECT TO EFFECTIVE
 COMPETITION IN AN EXCHANGE, SHOULD ANY ADDITIONAL PRICING
 RESTRICTIONS BE IMPOSED ON SBC PRIOR TO ALLOWING IT
 FLEXIBILITY FOR THE SERVICE IN THE RELEVANT EXCHANGE?
- A. None beyond those restrictions imposed on its competitors.
- Q. WHAT TYPES OF EVIDENCE WOULD YOU FIND PERSUASIVE IN DEMONSTRATING THAT AN ALTERNATIVE BASIC LOCAL EXCHANGE CARRIER IS "PROVIDING" SERVICE IN AN EXCHANGE.
 - Based on my investigation in the previous case, I found that simply demonstrating that a carrier was certified or that the Commission at some point approved a tariff does not in itself demonstrate that an alternative local exchange carrier is actually providing basic local service. For example, many carriers that initially sought certification never completed the series of remaining steps necessary to actually serve customers such as securing interconnections that codify the terms and conditions for the exchange of traffic over the telecommunications network or setting forth the terms of service in a required tariff filing. Even when a carrier has been certified and has approved tariffs on file, services are not always provided throughout the area for which the tariff applies and tariffs are not always withdrawn when a carrier cancels its service offerings in an area or goes out of business entirely. Additionally, the existence of alternative facilities in the exchange, such as

switching equipment or fiber networks, alone does not ensure that the facilities are actually

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being used to provide an alternative basic local service.

In this case, a more complete investigation reveals that even the list of directory listings attached to Mr. Unruh's testimony is inadequate to demonstrate that a carrier is providing service. As I will discuss later, a number of the carriers from Mr. Unruh's directory listing are not providing service despite appearing in the directory.

I believe that acknowledgement by the competing carrier that it serves customers in an exchange is the surest method for demonstrating that the "providing" requirement is met. Other evidence of "providing service" would be verifiable information that the incumbent provides more than an insignificant number of resold lines or unbundled network elements in the relevant exchange.

Q. WHY DIFFERENT TREATMENT FOR SBC THAN ITS COMPETITORS?

A potential need for different treatment of competitors and incumbents on an ongoing basis was codified in the price cap statute as a necessary requirement until effective competition can be relied upon to ensure that consumers would not be harmed by the elimination of regulatory protections for the sustained availability and affordability of basic local telecommunications services. The high standard for the ongoing existence of "effective competition" established by statute is completely reasonable given the history and characteristics of the local telecommunications industry in Missouri.

SBC has for decades built and controlled vast local exchange and interexchange networks in Missouri. Network facilities include switches and other central office equipment, trunking lines that link local switching offices and the "loop" which is comprised of the outside plant facilities, including outside terminals, conduit, copper and fiber cables all of which complete the end to end connection from the central offices to customer's homes and businesses. Over time, technological improvements in existing systems and the development of alternative technologies have reduced the economies of scale and scope inherent in providing some services once characterized as natural monopolies. Such advances tend to diminish the past economic justification for operation of regulated monopolies since a competitive paradigm becomes both more feasible in terms of cost and more attractive in terms of customer choice.

Unfortunately, there are still significant barriers to achieving effectively competitive markets. For example, in many areas "bottle neck" facilities controlled by incumbents are still the norm and portions of the network are still subject to scale and scope economies that are exacerbated in geographic areas with low population densities. In addition, incumbent providers have developed name recognition and customer loyalty which reduces the effective operation of a competitive market.

For decades, SBC has enjoyed an exclusive service territory in the State of Missouri, developing longstanding relationships with customers and, albeit under regulatory oversight, generally becoming known for ubiquitous basic local service offerings, affordable

constitute a significant competitive advantage over lesser-known competitors. I believe dissatisfaction with slamming, cramming, and a continuous stream of sales calls during the dinner hour have also made less sophisticated telecommunications users wary (and weary) of changing providers. This also obviously works to the advantage of an incumbent monopoly when its market is opened to alternative providers. It is also imperative to consider issues of market dominance and the potential for SBC, either alone or in concert with other carriers, to successfully exert market power once SBC is released from price caps.

prices, reliable services, and timely installations and repairs. Reasonably, these attributes

It is important to keep in mind that simply because an incumbent faces a single or a few competitors who are effective in winning some customers away does not mean that the market is effectively competitive. The primary economic benefit of truly effective competition is that no single firm or group of firms has the ability to profitably sustain price increases to any significant degree above cost. I believe this is a relevant factor for the Commission to consider in its deliberations.

- Q. WHAT ARE THE STATUTORY CRITERIA FOR EVALUATING "EFFECTIVE COMPETITION?
- A. Section 386.020.13, RSMo 2000 provides the following direction:
 - (13) "Effective competition" shall be determined by the commission based on:

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- (a) The extent to which services are available from alternative providers in the relevant market;
- (b) The extent to which the services of alternative providers are functionally equivalent or substitutable at comparable rates, terms and conditions;
- (c) The extent to which the purposes and policies of chapter 392, RSMo, including the reasonableness of rates, as set out in section 392.185, RSMo, are being advanced; and
- (d) Existing economic or regulatory barriers to entry; and
- (e) Any other factors deemed relevant by the commission and necessary to implement the purposes and policies of chapter 392, RSMo.
- Q. PLEASE SUMMARIZE YOUR CONCLUSIONS ON THE STATUS OF COMPETITION IN SBC'S EXCHANGES IN TERMS OF THE CRITERIA FOR "EFFECTIVE COMPETITION" LISTED IN SECTION 386.020(13), RSMO.
 - SWBT again falls short in meeting the criteria for effective competition for local service. SBC continues to present generalized information and not specific exchange-based data on the elements relevant to an effective competitive analysis. SBC continues to retain significant control over the local loop for both residential and business service in the vast majority of its exchanges. Customers have long been captive to the company that controls the loop. Alternative providers for local service must win away those captive customers. In the local market, alternative local exchange providers have made only minor inroads, and virtually no progress in the residential market. Recent FCC decisions removing UNE, unbundling obligations and wholesale discounts for residential lines further diminish the future of residential competition.

While alternative providers compete with SWBT in some exchanges for business service, there is an absence of equivalent or substitutable service available to residential customers and small business customers at comparable rates, terms and conditions. The prepaid service providers

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appear to constitute the lion's share of available alternatives to residential consumers. But that service is designed and marketed to customers with credit problems. Customers pay an exorbitant amount for prepaid service and do not receive the full range of services as available under SWBT's local service. Mandatory toll blocking and restricted access to 0+ and 1+ calls do not make the prepaid service a functionally equivalent service at comparable rates, terms and conditions.

Vertical services, service packages, local operator, local directory, directory listings and flatrate or discounted local services established by the Commission to satisfy local calling needs are all services which are closely associated with the basic local service. As the Commission said in Case No. TO-2001-467,

"The Commission finds that vertical services and custom calling features are inseparable from the underlying basic local service because vertical services and custom calling features are not available to the customer without that customer being provided the basic local service."

Cellular service is not a functionally equivalent or substitute service as set forth in Section 386.020.13, RSMo 2000 since it does not meet the same criteria for 911 service or access to a presubscribed interexchange carrier that wireline service provides. In addition, cellular carriers generally do not recognize the Commission's regulatory authority in the coverage, price, terms or conditions or even reporting of wireless service offerings. Wireless companies require long-term contracts in excess of a year to obtain a reasonable price and service package. Cellular companies require use of specific brands of customer equipment so a change in carriers requires a change in equipment. Based on my experience, I believe that generally consumers do not use cellular phones as a substitute for landline basic local

service to their home. Instead, consumers primarily rely on cellular as a mobile connection to the network and as a means to avoid toll charges for placing calls outside the landline local calling scope. This is especially true in the rural areas. Neither purpose is an attribute of basic local service. For these reasons, I believe it would be inappropriate and contrary to the Commission's charge to give the existence of cellular service much weight in its determination of effective competition for basic local service.

E-mail cannot reasonably be classified as the functional equivalent of voice communication. The same can be said about text messaging via wireless phones. Voice telephoning over the internet suffers from poor signal quality and is not a functional equivalent. As far as consumer perception of VIOP, VOIP is still a new option for consumers and the greater number of telephone consumers have not had sufficient experience with it so they can make an informed judgment on its substitutability.

Section 392.185, RSMo. sets out the purposes of Chapter 392, RSMo. and is the best statement of the intent of regulation in Missouri. The level of competition in the SBC exchanges has not fulfilled or advanced meaningfully these goals. SBC's price cap regulatory scheme has as its purpose flexibility for downward pricing to meet competition. This has not occurred to any significant degree. In fact, rates for many services, including basic local service have increased under the pricing options available to SBC under the price cap statute. SBC has not taken advantage of the price flexibility under the price caps which leaves me to believe that the outcome of the reclassification is not flexibility to meet

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competition at lowered prices, better service, and more options, but instead provides an unfettered opportunity to raise prices for services with little or no competition.

After consideration of the data presented here about CLECs and their operations in SBC exchanges, and the other considerations relevant to effective competition, I believe that the Commission should decline to declare additional SBC basic local business and associated services competitive. The possible exceptions would be multi-line business services in Harvester, Fenton, Chesterfield, Greenwood, Valley Park and Manchester. In these exchanges, there appears to be a reasonable amount of fully facilities based competition for landline service coupled with UNE-P and resale offerings. This provides some comfort that sustainable competition exists for services offered to multiline business customers. However, I believe that the Commission should give weight to the testimony of CLECs operating in these areas regarding any barriers that they face or other factors that may limit their ability to compete prior to granting a competitive classification.

- HAVE Q. YOU PERFORMED THE ANALYSIS ASSIST COMMISSION DETERMINE EFFECTIVE COMPETITION EXISTS SBC'S COMPETITIVE **EXCHANGES** FOR WHICH IT SEEKS CLASSIFICATION?
- A. Yes. I considered information from a number of sources, including information regarding access line counts provided by SBC, Annual Reports, and Central Office Code Assignment data available from the NANPA webpage.
- Q. PLEASE DESCRIBE YOUR ANALYSIS.

Although it is in and of itself not conclusive, one indicator of market dominance (and in turn, the absence of effective competition) is the Herfindahl-Hirschman Index. (HHI) It is calculated as the sum of the market shares squared for firms in what is determined to be the relevant geographic and product market. In this case, I believe it is relevant to consider both the statewide market and a geographic market defined at the exchange level. The statewide market can provide some insight as to the degree to which CLECs have been effective in establishing a statewide presence. This will help to demonstrate the likelihood of effective competition to develop across the state and not simply in isolated pockets. While based on the statute, it appears that evaluating the extent to which effective competition exists at the exchange level, in my opinion, it is also worthwhile to consider the extent to which CLECs have committed to provide services throughout Missouri.

Although consumers do not buy access lines, access lines or "loops" provide the conduit for carriers to offer consumers a multitude of services, including local services, toll services, operator services, directory services, and a host of custom calling features. That same conduit is required by other carriers to terminate calls. Historically, incumbent local exchange carriers such as SWBT have retained virtually exclusive control of this bottleneck facility. This provides the potential for SWBT to exercise some form of market power in the provisioning of virtually every intrastate retail or wholesale service offered over the switched network within its exchanges, potentially allowing SWBT to overcharge both retail consumers and wholesale consumers and ward off meaningful competition. The 1996

Federal Telecommunications Act attempted to address this concern by requiring the incumbents to open their markets to competition, including the requirement that the incumbent lease parts of its network to competitors. Senate Bill 507 attempted to mitigate potential market power by imposing restrictions in the form of price caps that would impose an upper bound on the incumbent while also allowing the incumbent an opportunity to respond to competitive pressures to lower price.

Although competitive basic local service providers have met with some success in acquiring
market share in some exchanges, the local service market remains highly concentrated and
SWBT continues to dominate the business market and monopolize the residential market on
a statewide basis. In total, an estimate of SWBT's share of statewide business access lines
is ** ** (See, Schedule BAM-4HC) For residential SWBT's share of
statewide access lines is ** * based on SBC reported line counts less prepaid
offerings. SBC's share of the statewide residential local market dwarfs the combined total
of its CLEC competitors including prepaid, regular resale, UNE-P, and CLEC switched
service as estimated based on the number of E-911 listings. (See, Schedule BAM-3HC) On
an exchange basis SWBT's market share of total residential access lines in **
** the roughly 80% measure of market share
that the FCC found to indicate that AT&T monopolized the interstate, domestic,
interexchange market in 1993. (See Schedule BAM-3HC) Estimates indicate that for
residence access lines **

1 ** the 1800 threshold 2 which indicates a highly concentrated market. The HHI floor for SWBT's market share of business access lines, ** 3 4 5 ** (See, Schedule BAM-4HC) CLEC market share based 6 on access lines served at least partially by UNEs or exclusively over the CLECs own 7 facilities produces even higher HHI indicators of market concentration. (See Schedule 8 BAM-3HC and BAM-4HC) The information contained in Schedule BAM-3 HC and 9 Schedule BAM-4 HC is based on SWBT line count data and CLEC line counts provided by 10 SWBT to the Staff and Public Counsel. 11 Another source of information I reviewed but did not rely on as heavily in this case as in 12 TO-2001-467 is numbering assignment data from NANPA identifying which CLECs have received numbering resources in anticipation of servicing customers using their own 13 switching facilities. The insight provided by this information is somewhat diminished since 14 15 the Commissions last review of the state of competition in SBC's exchanges. Due to the 16 implementation of number pooling the informational content of NXX assignments is diluted 17 due to sharing of NXX codes by landline carriers offering service in the same rate center. I 18 would point out that my review of this information does raise concerns regarding Craig 19 Unruh's schedule Unruh – Schedule 5 that purports to show rate center numbering 20 assignments associated with competitors in SBC's exchanges. Based on a review of

numbering assignments I found cases where CLECs have numbers assigned in exchanges that are not included in the list of exchanges they serve according to the CLEC's own tariffs. Intermedia, for numerous rate centers, appears to be one such example. It may be that affiliated carriers are utilizing codes assigned to Intermedia. Mr. Unruh's maps also appear to include the existence of wireless carriers as well as wireline. For example, Mr. Unruh indicates that Vienna has competitive numbering resources assigned to it. Upon review of the numbering assignments I found that the only carrier besides SBC with a code assigned in Vienna is Verizon Wireless. Mr. Unruh's Schedule 5 should not be relied upon as definitive in establishing that CLECs are provisioning on a facilities basis in a particular exchange.

I have also reviewed CLEC tariffs and ALEC annual reports. Comparing this to SWBT witness Craig Unruh's schedules Unruh – Schedule 7 and Unruh – Schedule 8, regarding the number and offerings of CLEC competitors, I discovered that in numerous cases the CLECs identified as providing service in Missouri are not. For example, he lists numerous carriers with cancelled certificates for both business and residential including Tel-Link, Quintelco, Net-Tel and IG2. (See, Commission Staff information regarding cancellations in Schedule BAM-6.)

Another area of concern with Mr. Unruh's schedules relates to the thick attachment of directory pages purporting to demonstrate the CLECs that hold themselves out to offer service in SBC's exchanges. I found a comparison of these listings to be a strong indication

of how bleak the competitive landscape in Missouri generally is rather than evidence of robust competition. A large portion of the listings are for prepaid services. Other companies listed are piece parts of larger entities due to mergers or acquisitions. Some "providers" on SWBT's lists are in bankruptcy or their certificate has been cancelled. Some simply no longer provide service in Missouri. Examples of discrepancies between actual service offering availability for carriers shown in Mr. Unruh's schedule of directory listings is provided in Schedule BAM-1HC and BAM -2HC of my testimony.

The weight of the evidence I found and have provided here demonstrates that SBC's information and evidence creates a picture of the "paper competition" versus the reality of the lack of competition faced by Missouri's residential and low use business customers. Although CLECs may be certified and may have tariffs filed, that does not mean that they are actually providing service or providing service at a level that constitutes effective competition. The Commission should not be persuaded by SBC's exaggerated claims of a strong competitive market in Missouri. I recommend that the Commission reject SBC's petition for competitive classification of basic local residential service and the other services closely associated with it including vertical services, service packages, local operator, local directory, directory listings and flat-rate or discounted local services established by the Commission to satisfy local calling needs.

- 1 Q. BASED ON YOUR ANALYSIS OF THE STATE OF COMPETITION IN
 2 MISSOURI, WHAT ARE YOUR CONCLUSIONS REGARDING EFFECTIVE
 3 COMPETITION FOR BASIC LOCAL SERVICE?
 4 A. The loop continues to be a bottleneck facility primarily controlled by SBC. The HHI
 - A. The loop continues to be a bottleneck facility primarily controlled by SBC. The HHI analysis I conducted on an exchange-by-exchange basis shows that the market for residential basic local services is highly concentrated and not subject to effective competition. Business services in the majority of exchanges are still dominated by SBC. Notwithstanding the potential exceptions I identified earlier in my testimony, I would not recommend approving a competitive classification in this proceeding.
 - Q. WHAT ARE THE IMPLICATIONS OF YOUR STUDY ON SERVICES OTHER
 THAN BASIC LOCAL SERVICE?
 - A. The competitive status of vertical services and class features depends on and is intertwined with the status of competition for basic local service. A customer must have basic local service to obtain vertical services; those services are not bought independently, and like basic local, should not be designated as subject to effective competition.
 - Q. SBC WITNESS ELIZABETH STOIA INDICATES ON PAGE 2 OF HER
 TESTIMONY THAT SHE WILL DISCUSS A CATEGORY OF RESIDENTIAL
 SERVICE CALLED RESIDENTIAL ACCESS LINES INCLUDING DIAL TONE
 AND LOCAL USAGE. DOES SBC OFFER "RESIDENTIAL ACCESS LINE
 SERVICE"?
 - A. No. An SBC access line or "loop" is a connecting facility between the Company's local switching office and a customer's premise. The access line facility is used to provide a variety of services to

different customers. Certainly, one such customer is a subscriber to the Company's basic local service. Basic local service includes dial tone and usually unlimited local calling within the local calling scope for a flat rate. In this case, SBC acts as a retail provider. One of the other types of customers that SBC serves with access lines are interexchange carriers. Interexchange carriers pay to use the Company's access line facilities to originate and terminate incumbent's long distance messages. Another customer SBC might serve with its access line is a competitive or an alternative local exchange provider. In the two previous examples SBC acts as a wholesale provider.

Ms. Stoia's testimony appears to focus on a comparison of the price of bundled service offerings and on emphasizing services that in some cases have limited substitutability for consumers. While I acknowledge that many customers like the convenience of bundled products, and have access to and are comfortable with newer technologies, I believe Ms. Stoia's analysis glosses over some important consideration

I did not find a comparison of the lowest cost option for local calling as an exhibit to Ms. Stoia's testimony despite that the availability and affordability of such a service was a primary goal related to implementing the provisions of the federal and state universal service funds. Universal service and Price Caps each offer a protection for the customer who choose to purchase basic local service or can only afford it as a stand-alone service. The goal of universal service is to promotes the ubiquitous availability and affordability of a core set of basic services. Currently the definition of the core set of universal services aligns well with basic local service as a stand-alone service.

SBC already has the authority to lower rates to meet competition and to assemble bundled offerings. SBC has not used that flexibility very often since it came under price cap regulation. The

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history of rates under price cap regulation has seen a generally steady trend upward. There has been little discipline exercised by competition.

There is a real risk that SBC will attempt to increase rates for such services as local basic service

more than the CPI-TS and increase nonbasic service rates more than the 8% cap per 12-month

discipline prices and protect the basic local service customer from escalating rates beyond the

If the Commission approves SBC petition, it is difficult to see how competition will

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Q. DOES THIS CONCLUDE YOUR TESTIMONY?

consumer price index rates.

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A. Yes, it does.

Unruh - Sch. 8-2 Boosville Area

Local Service Alternatives

You now have a choice of local edephone service providers. At the time that discussy was published, the following companies, to addition to SBC. Missouri, offer local service in this area and requested that their limitage appear in this SBC Missouri discusors.

AT&T- Not seeking new residential customers in MO.

BULLSEYE- Called, Not serving residential or business customers in MO. Recurring Tariff Rate \$70.

Delta Phones- No 2003 Annual Report. The number fisted is out of service.

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Detailed information about the evaluability of local service from companies other than SBC Missouri may be obtained directly from these companies.

Amount - 1900 5 Int Downs - 1900	TOTAL STREET	Sanitoria Services Commerce Services Major Services Licytorias Others Services Licytorias Others Services Licytorias Others
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Same Same bridge	PATERNAL STATE OF THE	Entering of Diseases 1466-136 and filence Service 1466-136 and filence 1466-136 and filen
DELTA PHONES, IA	rc.	intermedia
****	- Commission	Strategic Commission HARD ST-ST-ST-ST-ST-ST-ST-ST-ST-ST-ST-ST-ST-S
	Per agree a life of	MaxCom
	ex	Reports Discus. 1970 has 1150

BTC- Ceased doing business 12/31/2002

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COMM SOUTH-Residential only. Called twice elevator music for about 10 minutes, 2003 Annual Report shows no access lines; Accepting new customers.

intermedia- Annual Report does not report access lines. No Residential St. Louis, KC and Springfield Only.

MaxCom- No currently effective tariff or Annual Report. When dialed, lold to call 1-900-622-8000. Assumed a toll call.

Schedule BAMRES- 1A.1 NP

Max-Tel-No Local Service Alternatives

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McLeodUSA-2000 Net Income

Navigator-PFB, 2000 Net

1,634 Residential lines.

** In 2003

Income **

Annual Report. When called, referred to same number as Maxcom.

MyLine-Called Not accepting new customers.

One Choice-Called, Not accepting new customers.

OCC- Prepaid, 2003 Annual Report, no access lines. Called, now called Cinergy, not accepting MO customers.

Nas-Sd Communication, Inc.	:	*	
Sandrille Services - Bushim Service - Custome Service - Popula	1000000 4000000 40000000000000000000000	Corp. Person & Carp Lawrence Copperate Press & Dec. Lawrence Corporate Copperate	ALACA CO
MyLine*	1 A . V	kavçatar Telecaristina	ismari, LLC
Same Services	171 30 50 47 40 40 40 40 40	Annua Sea Marina Joseph Marina Seasa Marina Seasa	PART I
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from Europea Calledon Europea Near Adminis	Last of the Co.	Manager Sangar Sangar Manager Sangar Sangar Manager Sangar Sangar Manager Sangar	HOLES ON THE
Ų=	``	Fart Brecher	نىشىمىد. _{بىدى} خەكسىدىن
American Compania Compania	COUNTY CO		THE PROPERTY.

Phone For All-Prepaid, No currently effective tariffs or Annual Report. However, indicates it is accepting new customers.

1-800-Reconex-Prepaid, 2003 Annual Report-176 access lines statewide, resale only.

D management of the state of th

Local Service Alternatives

877-RingAgain-Recurring monthly service charge \$48

Southwest
TeleConnect - Prepaid.
No currently effective
tariffs or Annual
Reports. Accepting
customers. \$44.95
plus \$59 activation
fee.

Sure-Tel-Prepaid, No 2003 Annual Report. Called numerous times but the call could not be completed.

Universal Telephone -Prepaid. No currently effective tariffs or Armual Reports. Number disconnected. SUPSIDE TO SUPSIDE STATE STATE

Sage- Business and Residential

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State Discount
Telephone- Prepaid,
2003 Annual Report
28 SBC Resold
Residential Lines.

Talk.com- Accepting new customers. Must have an SBC number first, \$52.95/month.

Dr. Angert Made and May - the European Residence (1997) or an

Local Service Alternatives

You now have a choice of local exceptions envise providers. At the time this discency was published, the following companies, in addition to SBC Missouri, offer local service in this area and requested that their limings appear in the SBC directory.

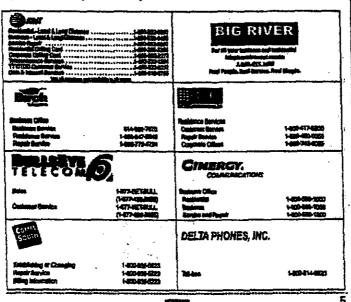
Detailed information about the smilebility of local service from companies other than SBC Missouri may be obtained directly from these companies.

AT&T- Not seeking new residential customers in MO.

Birch- Only Kansas City and St. Louis.

BULLSEYE- Called, Not serving residential or business customers in MO. Recurring Tariff Rate \$70.

COMM SOUTH-Prepaid, No Bus, Called twice elevator music for about 10 minutes, 2003 Annual Report shows no access lines. Accepting new customers,



BIG RIVER-Accepting new customers. No annual report for 2003.

BTC- Ceased doing business 12/31/2002.

Cinergy-Called, No Residential in MO.

Delta Phones-Number is out of service.

Schedule BAM RER- 1B.1 NP

Global Crossing-Business Only, Served 6,681 lines in 2000, by 2003 Annual Report, only 676 business access lines.

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) a :	- C. Sant
McLendUSA-2	000 Net
McLeodUSA-2	2003,
McLeodUSA-2	000 Net
McLeodUSA-2	2003,

Navigator-PFB, 2000 Net income \$454,888 Resale Bus & Res, Res FB, 1 FB Bus. In 2003 1,634 Residential lines.

Local Service Alternatives

Global Crossing	inter <u>media</u>
Business (Disco Contensor Tenness 1-480-174/1979)	Statemen Chaintene 1-000-250-4800 Repub Service 1-200-850-000
E ionex	Shan-Tak Commenciasilion, INC. Paramete Norther Statement State Statement State Statement Statement Statement Statement Figure Figure Figure 1000-653-0509
McLoodUSA	MyLine
Injulie Phone & Digit Varrious 1-988-019-2072 Building Phone & Data Markins 1-988-019-777 Ourself Information 1-989-019-019-	Humitania 1-577-050-0548 Databas Santas 1-577-050-0504 - Nide Address unregatations
Number Trip communications, LLC	NUVOX
Business Office Business Annies Substitution (Indianal Substitution (Indiana) (Indiana) (Indianal Substitution (Indiana) (Indi	- date Studenas Studen. Cindemar Core spectroscopics - 1-805-600-6007

intermedia- Annual Report does not report access lines. No Residential St. Louis, KC and Springfield Only.

Max-Tel-Number transfers to 1-900-622-8000. Assumed a toll call.

MyLine- Not accepting new customers

Nuvox-Business Only - 2003 Annual Report - Approx. 33,000 access lines.

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Local Service Alternatives

One Choice- Called, Not accepting new customers.

1-800-Reconex-Prepaid, 2003 Annual Report- 176 access lines statewide, resale only.

877-RingAgain-Recurring monthly service charge \$48

Southwest TeleConnect - Prepaid. No currently effective tariffs or Annual Reports. Accepting customers. \$44.95 plus \$59 activation fee.

₫E		Pranti No. M.	YES:
Note Survices Continuer Survivies Maio Addinina	1400-213-7715. 7 1400-214-0152 400-214-0152	Populario Sphiless - Reapple	1-800-477-5885 1-800-082-6886 1-800-088-6810
	1.	Ren-Tel Communications,	ine.
Mathemat Citics New Selen . Contestor Services	1-007334036 1-007334036	Contemprisor	14774734338
W. Salah		N.C.	1-814-480-4780
Ment Service Cumerant Berrick Propert West 277 Seguiphin cone	1477-745-6542 1-011-255-00-0 1-011-445-15-1	Minimization Bosiness Sendes Local Till-Gree Producted Sendes (SM Freig) Sendes Paper (Till Freig)	1-(11-480-4780 1-(11-480-4780 1-(11-480-4780 1-(11-480-4780
		State Discount Tele	phone
Propold Residential Consisses Fun. Salan & Cost. Burs. From Republic Lieves (Salin AT) Republishment	1-400-680-7540 1-400-680-7540	Consumer Corrido Blings Second	1-655-252-556 1-655-252-304 1-658-652-506

Phone For All-Prepaid, No currently effective tariffs or Annual Report. Indicates accepting new customers.

Ren-Tel- 372 Access lines. Accepting customers.

Sage-Business and Residential

State Discount
Telephone-Prepaid,
2003 Annual Report
28 SBC Resold
Residential Lines.

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Sure-Tel- Prepaid, No 2003 Annual Report. Called numerous times but the call could not be completed.

TCG- Metro KC and St Louis Business Only

Local Service Alternatives



TAIK.com

Continue Syndon With Address 1-000-100-1000

Talk.com-Accepting new customers. Must have an SBC number first, \$52.95/month.

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CLEC Name	Remarks
1-800 Reconex, Inc. (Formerly Sterling International Funding, Inc., d/b/a Reconex) P. O. Box 40 2500 Industrial Avenue Hubbard, OR 97032	Prepaid, I called 1-800-reconnex and got a message that if I dialed one at anytime I could get the correct number from an automated system but I would be billed \$2.99 on my local phone bill. If I had a rotary dial phone I could stay on the line. (I assume it would have also been billed) Or I could dial a local operator for assistance. 176 Access lines, resale only.
2nd Century Communications, Inc. 7702 Woodland Center Boulevard, Suite 50 Tampa, FL 33614	Called and got a recorded message that the Company was bankrupt. Called back and got an out of service message. No currently effective tariffs of Annual Reports.
AccuTel of Texas, Inc. 7900 John W. Carpenter Freeway Dallas, TX 75247	Prepaid, Called the Company but reached company called For A Phone. 642 Res and NO Bus lines as of 2003 Annual Report.
Adelphia Business Solutions Operations, Inc. 121 Champion Way Canonsburg, PA 15317	Business Only. No Currently effective Tariffs or Annual Reports.
Allegiance Telecom o f Missouri 1950 Stemmons Freeway, Suite 3026 Dallas, TX 75207-3118	Business Only. Still Business Only.
ALLTEL Communications, Inc. One ALLIED Drive P.O. Box 2177 Little Rock, AR 72203	Found No Annual Report For 2000. 2003 Annual report indicates no Access lines.
American Communication Services of Kansas City, Inc. 131 National Business Parkway, Suite 100 Annapolis Junction, MD 20701	No Basic Local Res. No currently effective tariffs or Annual reports.
AT&T Communications of the Southwest, Inc. 101 West McCarty, Suite 216 Jefferson City, MO 65101	Not seeking Residential in Missouri
BarTel Communications, Inc. 333 Leffingwell, Suite 101 St. Louis, MO 63122	Prepaid, Ceased doing business 12/31/2002.
Birch Telecom o f Missouri, Inc. 2020 Baltimore Avenue Kansas City, MO 64108	2003 Annual Report shows, **
BroadSpan Communications, Inc. see Mpower Communications Central Corp.	Bus & Res No Currently effective tariffs or Annual reports.
Brooks Fiber Communications of Missouri, Inc. 701 Brazos, Suite 600 Austin, TX 78701 BTI (Business Telecom, Inc.)	2003 Annual Report, Business Only. As of 12/31/03, 0 access lines.
4300 Six Forks Road, Suite 500 Raleigh, North Carolina 27609 Business Telecom, Inc.	Repeated Company (affiliate provides service
See BTI	under different name). As of 12/31/03, 0 access

	lines.
Buy-Tel Communications, Inc. 6409 Colleyville Boulevard Colleyville, TX 76034	Prepaid, 24 Access lines in 2003. Res – Resale.
Camarato Distributing, Inc. 900 Camarato Drive Herrin, Illinois 62948	Prepaid, Called reached company named New Phone. 2003 Annual Report 43 access lines.
CCCMO, Inc. see Connect!	From Annual Reports for 2002 and 2003, 0 access lines.
Central Missouri Telecommunications, Inc. P.O. Box 596 Osage Beach, Missouri 65065	Found No 2000 Annual Report. Business only, 505 access lines.
Choctaw Communications, L.C. See Smoke Signal Communications	No CLEC access lines or currently effective tariffs.
Ciera Network Systems, Inc. 2630 Fountainview, Suite 300 Houston, Texas 77057	No annual report for 2003. 2002 Annual Report shows revenues of \$0 in Missouri.
Comm South Companies, Inc. See Missouri Comm South, Inc.	Prepaid, Called twice enjoyed elevator music for about 5 minutes then disconnected each time, Called Back NO Bus. 2003 Annual Report shows no access lines.
Computer Business Sciences, Inc. See IG2, Inc.	Repeated Company (affiliate provides service under different name). Tariff cancelled 3/14/2004.
Connecti (CCCMO, Inc.) 124 West Capitol, Suite 250 Little Rock, AR 72201	Repeated Company (affiliate provides service under different name). From Annual Reports for 2002 and 2003, 0 access lines.
The Cube (Tin Can Communications Company, L.L.C.) 1063 Wirt Road, Suite 202 Houston, TX 77005	Prepaid, Found No 2000 Annual Report. No Annual Reports for 2002 and 2003.
Delta Phones, Inc. P.O. Box 784 245 Illinois St. Delhi, LA 71232	Prepaid, Found No 2000 Annual Report. For 2002, 2,484 access lines in SBC Territory. Number is out of service.
DMJ Communications, Inc. 2525 North Grandview, Suite 900 Odessa, TX 79761	Prepaid, Reports No MO Net Income or lines for 2000. No currently effective tariffs or Annual Report.
Dobson Wireless, Inc. See Logix Communications Corporation	Repeated Company (affiliate provides service under different name). Business Only, 2003 Annual Report.
dPi-Teleconnect, L.L.C. 2997 LBJ Freeway, Suite 225 Dallas, TX 75234	Prepaid. 2003 Annual Report, 81 Access lines in SBC, Resale only.
ERNEST Communications 5275 Triangle Pkwy, Suite, 150 Norcross, GA 30092	Business Only – 480 UNE P
Everest Connections Corporation 425 Woods Mill Road South Town & Country, MO 63017	Found No 2000 Annual Report. Called the Company No MO Service available currently. For 2003, 1,539 access lines. Only in KC.

ExOp o f Missouri, Inc. P.O. Box 891 303 North Jefferson Kearney, MO 64060	Sprint Only, No currently effective tariff or Annual Report.
EZ Talk Communications, L.L.C. 4727 South Main Stafford, TX 74777	Prepaid, Found No 2000 Annual Report. No Annual Report for 2003.
Fast Connections, Inc. See 1-800-Reconex, Inc.	Repeated Company (affiliate provides service under different name).
Feist Long Distance Service, Inc. See Ionex Communications, Inc.	Repeated Company (affiliate provides service under different name).
Fidelity Communications Services I, Inc. 64 North Clark Street Sullivan, MO 63080	Sprint service area only. Still no SBC lines.
Fidelity Communications Services II, Inc. 64 North Clark Street Sullivan, MO 63080	Verizon service area only. Still no SBC lines.
Frontier Local Services, Inc. See Global Crossing Local Services, Inc.	Repeated Company (affiliate provides service under different name).
Frontier Telemanagement, Inc. See Global Crossing Telemanagement, Inc.	Repeated Company (affiliate provides service under different name).
Gabriel Communications of Missouri, Inc. See NuVox Communications of Missouri, Inc.	Repeated Company (affiliate provides service under different name).
GE Capital Communication Services See GE Exchange	Certificate cancelled. Still no tariff.
Global Crossing Local Services, Inc. (Formerly Frontier Local Services, Inc.) 2710 Executive Drive Green Bay, WI 54307	Business Only. 2003 Annual Report, 676 Business Access lines.
Global Crossing Telemanagement, Inc. (Formerly Frontier Local Services, Inc.) 2710 Executive Drive Green Bay, WI 54307	Business Only. 2003 Annual Report, Business Only 930 Resale, 185 UNE P.
Green Hills Telecommunications Services P.O. Box 227 7926 NE State Route M Breckenridge, MO 64625	Sprint service area only. Still no SBC lines.
HJN Telecom, Inc. 3235 Satellite Blvd. Building 400, Suite 300 Duluth, GA 30096	Found no 2000 Annual Report. Sold to Reliant, as of 11/14/2002. As of 5/17/2004, no access lines or revenues.
IG2, Inc. (Formerly Computer Business Sciences, Inc.) 80-02 Kew Gardens Road, Suite 5000 Kew Gardens, NY 11415	Tariff cancelled 3/14/2004.
Intermedia Communications, Inc. 3625 Queen Palm Drive Tampa, FL 33619	Business Only, FB in a number of exchanges. 2003 Annual Report does not report access lines.
Ionex Communications, Inc. 5710 LBJ Freeway, Suite 215 Dallas, TX 75240	Mainly Business, ** **access
KMC Telecom III, Inc. 3075 Breckinridge Blvd., Suite 415 Duluth, GA 30096	2003 Annual Report, **

LDD, Inc. 24 South Minnesota Cape Girardeau, Missouri 63702	No currently effective tariffs or Annual Reports.
Level 3 Communications, LLC 1450 Infinite Drive Louisville, CO 80027	Business Only.
Local Line America, Inc. P.O. Box 4656 Akron, OH 44310	Sprint, Spectra and Verizon service areas, Called reached company name EZ Phone. 2003 Annual Report – 52 Resold lines, Residential only.
Logix Communications Corporation (Formerly Dobson Wireless, Inc.) Now called Western Communications. 14101 Wireless Way Oklahoma City, OK 73134	Business Only, 2003 Annual Report.
Mark Twain Communications Co. P.O. Box 128 Hurdland, MO 63547	CenturyTel service area. Still no SBC exchanges.
Maxcom, Inc. 10647 Widmer Road Lenexa, KS 66215	Bus Only, KC and Springfield. No currently effective tariff or Annual Report. Called number given is 1-900-622-8000, assumed toll.
Max-Tel Communications, Inc. P.O. Box 280 102 W. Franklin Alvord, TX 76225	No Annual Report. Given information for Maxcom.
MCImetro Access Transmission Services, LLC 701 Brazos, Suite 600 Austin, TX 78701	No lines reported for 2000, may be included in WorldCom. Called and reached WorldCom. 2003 Annual Report, Mainly St. Louis, KC, and Springfield.
MCI Worldcom Communications, Inc. (Worldcom, Inc.) 701 Brazos, Suite 600 Austin, TX 78701	Bus Only, St. Louis, KC and Springfield. No currently effective tariffs or Annual Reports.
McLeodUSA Telecommunications Services, Inc. P. O. Box 3177 Cedar Rapids, IA 52406	. In 2003, ****
MGC Communications, Inc. See Mpower Communications Corp.	Repeated Company (affiliate provides service under different name).
Missouri Comm South, Inc. (Comm South Companies, Inc.) P.O. Box 821269 2909 Buckner Blvd., Suite 800 Dallas, TX 75228	Repeated Company (affiliate provides service under different name). 2003 Annual Report shows no access lines.
Missouri State Discount Telephone 804 Elkins Lake Huntsville, TX 77340	Prepaid 2003 Annual Report 28 SBC Resold Residential Lines.
Missouri Telecom, Inc. P.O. Box 419 515 Cleveland, Suite C Monett, MO 65708	2003 Annual Report, **
MLM Telecommunications d/b/a Ameritel, Your Phone Company 1307 Central Avenue Hot Springs, Arkansas 71901	2002 Annual Report 89 UNE P Residential But No 2003 Annual Report

Mpower Communications Central Corp. (Formerly Broadspan Communications, Inc.)	Repeated Company (affiliate provides service under different name). No currently effective tariffs or Annual Reports.
Mpower Communications Corp. (Formerly Mpower Communications Central Corp.) (Formerly Broadspan Communications, Inc.) (Formerly MGC Communi	Repeated Company (affiliate provides service under different name). No currently effective tariffs or Annual Reports.
Navigator Telecommunications, L.L.C. P.O. Box 13860 8525 Riverwood Park Drive North Little Rock, AR 72113-0860	2003 Annual Report - 1,634 Residential lines and 543 Business lines.
Net-Tel Corporation See Net-Tel Communications Corporation	Certificate cancelled. Still no Annual Report.
Nextlink Missouri, Inc. See XO Missouri, Inc.	Repeated Company (affiliate provides service under different name).
NOW Communications, Inc. 713 Country Place Drive Jackson, MS 39208	Prepaid, Found No 2000 Annual Report for 2000. No Annual Report for 2003.
NuVox Communications of Missouri, Inc. Formerly Gabriel Communications of Missouri,Inc 16090 Swingley Ridge Road Chesterfield, MO 63017	Business Only – 2003 Annual Report – Approx. 33,000 access lines.
Omniplex Communications Group, LLC (Formerly USA eXchange, LLC) 17 Research Park Drive St. Charles, MO 63304	Resale Only. Purchased by CIERA.
The Pager Company D/b/a The Pager and Phone Company 3030 East Truman Road Kansas City, MO 64127	No Bus lines in Annual Report, DR Response was consistent. 2003 Annual Report, 1,202 resold access lines, 6,911 UNE P lines. Residential only. Mainly in KC area.
Payroll Advance 808 South Baker Mountain Home, AR 72643	Reports 207 Res NO Bus in Annual Report. DR response consistent. 2003 Annual Report, 213 resold residential lines. No tariff according to EFIS.
Phones for All (Teléfonos Para Todos) (Preferred Carrier Services, Inc.) 14681 Midway Road, Suite 105 Dallas, Texas 75244	Called NO Bus. No currently effective tariffs or Annual Report
Preferred Carrier Services, Inc. see Phones for All	Repeated Company (affiliate provides service under different name). No currently effective tariffs or Annual Report
Primary Network Communications (BroadSpan Communications, Inc.) See Mpower Communications Central Corp.	Repeated Company (affiliate provides service under different name). No currently effective tariffs or Annual Reports.
QCC, Inc. now called Cinergy (Formerly Quest Communications Corporation) 8829 Bond Street Overland Park, KS 66214	Prepaid, Found No 2000 Annual Report. 2003 Annual Report, no access lines. Not accepting new Missouri customers.

Quick-Tel Communications, Inc. P.O. Box 196 456 W Rock Island Boyd, Texas 76023	Prepaid, Found No 2000 Annual Report. 2003 Annual Report, no revenues or access lines in Missouri.
Quintelco, Inc. 1 Blue Hill Plaza Pearl River, NY 10965	2000 Annual Report No Net Income, 0 lines. No currently effective tariffs or Annual Reports.
Qwest Communications Corporation (USLD Communications, Inc.) 4250 N. Fairfax Drive, 12W002 Arlington, VA 22203	2003 Annual Report, no access lines or revenues in Missouri.
Reconex See 1-800-Reconex	Repeated Company (affiliate provides service under different name).
Reitz Rentals, Inc. See SouthWest TeleConnect	Repeated Company (affiliate provides service under different name). No currently effective tariffs or Annual Reports.
Ren-Tel Communications, Inc. 7337 S. Mitchell Ct. Villa Rica, GA 30180	Prepaid, Found No 2000 Annual Report. 2003 Annual Report, 372 UNE P residential lines.
Sage Telecom 805 Central Expressway South, Suite 100 Allen, TX 75013	Business and Residential
Simply Local Services, Inc. 2225 Apollo Dr. Fenton, MO 63026	Prepaid. Found No 2000 Annual Report. Called received message that number is not in service or not from my area code (660). No currently effective tariffs or Annual Reports.
Smoke Signal Communications (Choctaw Communications, L.C.) 8400 South Gessner Houston, Texas 77074	Repeated Company (affiliate provides service under different name). No currently effective tariffs or Annual Reports.
Snappy Phone of Texas, Inc. See Snappy Phone	GTE service area only. Reached company named Budget Phones. No 2003 Annual Report.
Snappy Phone (Snappy Phone of Texas, Inc.) P.O. Box 29620 6901 West 70th Street Shreveport, LA 71149	GTE service area only. No 2003 Annual Report.
Socket Telecom 1005 Cherry Street, Suite 104 Columbia, MO 65201	Business Only
SouthWest TeleConnect Now called MetroConnect. 7000 Cameron Road, Suite 200 Austin, TX 78752-2828	Prepaid. No currently effective tariffs or Annual Reports.
Sprint Communications Company, L.P. 5454 West 110th Street Overland Park, KS 66211	2003 Annual Report, 5,526 UNE P Residential and 750 UNE P Business.
Sterling International Funding, Inc. see Reconex	Found No 2000 Annual Report. No 2003 Annual Report.
Suretel, Inc. 5 North McCormick Oklahoma City, OK 73127	Prepaid, No 2003 Annual Report.

TCG Kansas City, Inc. Teleport Communications Group Two Teleport Drive Staten Island, NY 10311	Metro KC Business Only - KC
TCG St. Louis Two Teleport Drive, Suite 300 Staten Island, NY 10311	Metro St. Louis Business Only St. Louis
Tel Com Plus (United States Telecommunications, Inc.) 5251 110th Avenue, North, Suite 118 Clearwater, FL 33760-4837	Prepaid. Found No 2000 Annual Report. No currently effective tariffs or Annual Reports.
Teléfonos Para Todos (Preferred Carrier Services, Inc.) see Phones for All	Repeated Company (affiliate provides service under different name). No currently effective tariffs or Annual Report
Teligent Services, Inc. 8065 Leesburg Pike, Suite 400 Vienna, VA 22182	Certificate cancelled. 2003 Annual Report, no Missouri access lines.
Tel-Link, L.L.C. 1001 Third Avenue West, Suite 354 Bradenton, FL 34205	Prepaid. Found No 2000 Annual Report. No currently effective tariffs or Annual Reports.
Tin Can Communications Company, L.L.C. See Cube, The	Repeated Company (affiliate provides service under different name). No Annual Reports for 2002 and 2003.
TranStar Communications P.O. Box 211807 Bedford, TX 76095	Prepaid. Found No 2000 Annual Report. Called and reached NOW Communications, NO Bus. No currently effective tariffs or Annual Reports.
United States Telecommunications, Inc. See Tel Com Plus	Repeated Company (affiliate provides service under different name). No currently effective tariffs or Annual Reports.
Universal Telecom, Inc. 105 East Adams Street Building II, Suite 200 LaGrange, KY 40031	Prepaid, Sprint, Verizon and CenturyTel service areas, 2000 Report indicates no customers or lines, I am served by CenturyTel but the calls could not be completed as entered. 2003 Annual Report, 1,013 Statewide Resold residential lines.
Universal Telephone 2405 E. Pawnee, Suite 10 Wichita, KS 67211-5455	Prepaid. Found No 2000 Annual Report. No currently effective tariffs or Annual Reports. Phone number disconnected.
USA eXchange, LLC See Omniplex Communications Group	Repeated Company (affiliate provides service under different name). No currently effective tariffs or Annual Reports.
USLD Communications, Inc. See Qwest Communications Corporation	Repeated Company (affiliate provides service under different name). No access lines, 2003 Annual Report (Qwest)
U.S. Telco, Inc. 4001 McEwen, Suite 200 Dailas, TX 75244	Prepaid. Found No 2000 Annual Report. No currently effective tariffs or Annual Reports.
Winstar Wireless, Inc. Now called Winstar Communications 1615 L Street, NW, Suite 1260 Washington DC 20036	Bus Only, KC and St. Louis 2003 Annual Report, 2,507 Resale lines, business only.

WorkNet Communications Inc. 7777 Bonhomme Avenue, Suite 2000 St. Louis, MO 63105	Bus Only, Found No 2000 Annual Report. No currently effective tariffs or Annual Reports.
Worldcom, Inc. See MCI Worldcom Communications, Inc.	Repeated Company (affiliate provides service under different name). No currently effective tariffs or Annual Reports.
XO Missouri, Inc. (f/k/a Nextlink Missouri, Inc.) 2020 Westport Center Drive Maryland Heights, MO 63146	Found No 2000 Annual Report. Business Only, St. Louis.
Z-Tel Communications, Inc. 601 South Harbour Island Blvd., Suite 220 Tampa, FL 33602	990 access lines in SBC.

Others

Bullseye \$70 per month recurring charge according to tariff. Big River called, basic local, no services, \$21.00. MyLine is Excel Called, Not accepting new customers. One Choice is Vartec Called, Not accepting new customers. 877 RingAgain Prepaid. Talk.com is Talk America, \$52.95 per month.

Line	Exchange	Exchange Size Rank	Rate Group	Total Estimated CLEC Residential Lines w/o PP	L	esold UNE P dential Residential a PP w/o PP		Estimated CLEC At Least Partially Facilities Based Residential w/o PP	Estimated Res HHI Floor All Methods Of CLEC Entry except PP (SUM SWBT LINES SQUARED, SWBT = 100% - CLEC %)	SUM SWBT LINES SQUARED, SWBT = 100% -	"Pure Facilities Based" (SUM SWBT LINES	
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Line	Exchange	Exchange Size Rank	Rate Group	Total Estimated CLEC Residential Lines w/o PP	Estimated Resold Residential w/o PP	Estimated UNE P Residential w/o PP	Estimated E911 Residential	Estimated CLEC At Least Partially Facilities Based Residential w/o PP	Estimated Res HHI Floor All Methods Of CLEC Entry except PP (SUM SWBT LINES SQUARED,	Estimated Res HHI Floor "At Least Partially Facilities Based" except PP (SUM SWBT LINES SQUARED, SWBT = 100% -	Estimated Res HHI Floor "Pure Facilities Based" (SUM SWBT LINES SQUARED: SWBT =	
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Busch, James

From:

michelle.schwartze@psc.mo.gov

Sent:

Thursday, December 16, 2004 9:52 AM

To:

jim.busch@ded.mo.gov

Subject:

RE: CLECs

Sure. Hope this is what you need.

Z-Tel - PSC MO #2, effective March 15, 2001 Z-Tel - PSC MO #3, effective March 15, 2001

Tel-Link - PSC MO #1 Cancelled

Quintelco - PSC MO #1 & #2 Cancelled October 6, 2002

Net-Tel - (d/b/a Tel 3) - assets transferred to One Star Long Distance, March 20, 2000

Midwestern Tel - PSC MO #1 & #2 Cancelled May 6, 2004

LDD - Cancelled May 13, 2002 IG2 - Cancelled March 14, 2004

HGN Telecom - Sale of Stock and Name Change to Reliant Communications, December 15,

2002 CenturyTel of Missouri - Only ILEC tariffs on file.

We do have the cancelled tariffs electronically, so if you ever need to check any other, please don't hesitate to let me know. If there is anything else I can do for you, please feel free to ask! Have happy holidays!!!

Michelle

----Original Message-----

From:

Busch, James [mailto:jim.busch@ded.mo.gov]

Sent:

Thursday, December 16, 2004 9:34 AM

To:

Schwartze, Michelle

Subject:

t: CLECs

Here is the list. If you can find them, could you give me the date of certification, or an effective tariff date? Thankyouverymuch.

Z-Tel Tel-Link Quintelco Net-Tel

Midwestern Tel

LDD

IG2

HJN Telecom

CenturyTel of Missouri Residential

Schedule BAM-5