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Witness: Eric Fox  
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Sponsoring Party: The Empire District  
Electric Company  
Case No.: ER-2019-0374  
Date Testimony Prepared: August 2019

**Before the Public Service Commission  
of the State of Missouri**

**Direct Testimony**

**of**

**Eric Fox**

**on behalf of**

**The Empire District Electric Company  
a Liberty Utilities Company**

**August 2019**



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OF  
ERIC FOX  
THE EMPIRE DISTRICT ELECTRIC COMPANY  
BEFORE THE  
MISSOURI PUBLIC SERVICE COMMISSION  
CASE NO. ER-2019-0374

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DIRECT TESTIMONY  
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THE EMPIRE DISTRICT ELECTRIC COMPANY  
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MISSOURI PUBLIC SERVICE COMMISSION  
CASE NO. ER-2019-0374

1 **I. INTRODUCTION**

2 **Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.**

3 A. My name is Eric Fox. My business address is 20 Park Plaza, Suite 428, Boston,  
4 Massachusetts, 02116.

5 **Q. BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?**

6 A. I am employed by Itron, Inc. (“Itron”) as Director, Forecast Solutions.

7 **Q. PLEASE BRIEFLY DESCRIBE ITRON.**

8 A. Itron is a leading technology provider and critical source of knowledge to the global  
9 energy and water industries. More than 3,000 utilities worldwide rely on Itron  
10 technology to deliver the knowledge they require to optimize the delivery and use of  
11 energy and water. Itron provides industry-leading solutions for electricity metering;  
12 meter data collection; energy information management; demand response; load  
13 forecasting, analysis and consulting services; distribution system design and  
14 optimization; web-based workforce automation; and enterprise and residential energy  
15 management.

16 **Q. ON WHOSE BEHALF ARE YOU TESTIFYING IN THIS PROCEEDING?**

17 A. I am testifying on behalf of The Empire District Electric Company, a Liberty Utilities  
18 company (“Liberty-Empire” or the “Company”).

19 **Q. PLEASE DESCRIBE YOUR EDUCATIONAL AND PROFESSIONAL**  
20 **BACKGROUND.**

1 A. I received my M.A. in Economics from San Diego State University in 1984 and my  
2 B.A. in Economics from San Diego State University in 1981. While attending graduate  
3 school, I worked for Regional Economic Research, Inc. (“RER”) as a SAS  
4 programmer. After graduating, I worked as an Analyst in the Forecasting Department  
5 of San Diego Gas & Electric. I was later promoted to Senior Analyst in the Rate  
6 Department. I also taught statistics in the Economics Department of San Diego State  
7 University on a part-time basis.

8 In 1986, I was employed by RER as a Senior Analyst. I worked at RER for  
9 three years before moving to Boston and taking a position with New England Electric  
10 as a Senior Analyst in the Forecasting Group. I was later promoted to Manager of Load  
11 Research. In 1994, I left New England Electric to open the Boston office for RER,  
12 which was acquired by Itron in 2002.

13 Over the last 25 years, I have provided support for a wide range of utility  
14 operations and planning requirements including forecasting, load research, weather  
15 normalization, rate design, financial analysis, and conservation and load management  
16 program evaluation. Clients include traditional integrated utilities, distribution  
17 companies, independent system operators, generation and power trading companies,  
18 and energy retailers. I have presented various forecasting and energy analysis topics at  
19 numerous forecasting conferences and forums. I also direct electric and gas forecasting  
20 workshops that focus on estimating econometric models and using statistical-based  
21 models for monthly sales and customer forecasting, weather normalization, and  
22 calculation of billed and unbilled sales. Over the last few years, I have provided  
23 forecast training to several hundred utility analysts and analysts in other businesses.

1           In the area of energy and load weather normalization, I have implemented and  
2           directed numerous weather normalization studies and applications used for utility sales  
3           and revenue variance analysis and reporting and estimating booked and unbilled sales  
4           and revenue. Recent studies include developing weather normalized class profiles for  
5           cost allocation and rate design, estimating rate class hourly profile models to support  
6           retail settlement activity, weather normalizing historical billing sales for analyzing  
7           historical sales trends, developing customer class and weather normalized end-use  
8           profiles as part of a utility integrated resource plan, and developing normal daily and  
9           monthly weather data to support sales and system hourly load forecasting. My resume  
10          is included in Schedule EF-1.

11   **Q.   HAVE YOU PREVIOUSLY TESTIFIED BEFORE THE MISSOURI PUBLIC**  
12   **SERVICE COMMISSION (“COMMISSION”) OR ANY OTHER**  
13   **REGULATORY AGENCY?**

14   A.   I have not testified before the Commission but have provided testimony related to  
15   weather normalization and forecasting before other regulatory agencies. My regulatory  
16   experience is included in Schedule EF-1.

17   **Q.   WHAT IS THE PURPOSE OF YOUR DIRECT TESTIMONY IN THIS**  
18   **PROCEEDING?**

19   A.   The purpose of my testimony is to support test-year sales and system load weather  
20   normalization. I directed the development of rate class and system weather  
21   normalization models, calculation of actual and normal test-year weather variables, and  
22   estimation of test-year weather normal sales.

23   **Q.   ARE YOU SPONSORING ANY SCHEDULES WITH YOUR TESTIMONY?**

1 A. Yes. I am sponsoring Schedule EF-2 which shows calculated test-year weather  
2 normalized sales and Schedule EF-3 which includes the estimated weather response  
3 models and associated model statistics.

4 **Q. WAS THE INFORMATION CONTAINED IN SCHEDULES 2 AND 3**  
5 **OBTAINED OR DERIVED FROM THE BOOKS AND RECORDS OF THE**  
6 **COMPANY?**

7 A. Yes. Normalized rate-class sales are based on historical load research data and billed  
8 sales and customer data provided by the Company. Historical weather data and an  
9 Excel file for calculating normal weather were provided by the Staff of the Commission  
10 (“Staff”).

11 **II. SUMMARY**

12 **Q. WHAT IS THE PURPOSE OF WEATHER NORMALIZATION?**

13 A. The purpose of weather normalization is to adjust the test-year sales and energy for  
14 abnormal weather conditions. The objective is to establish test-year sales and energy  
15 requirements for determining revenue requirements and costs that reflect typical or  
16 expected weather conditions. The test-year includes the twelve-month period April  
17 2018 through March 2019.

18 **Q. PLEASE DESCRIBE THE TEST-YEAR WEATHER CONDITIONS.**

19 A. The test-year is characterized by an extremely warm cooling season with cooling  
20 degree-days (CDD on a 65 degree temperature basis) 31% higher than normal and a  
21 colder than normal heating period with heating degree-days (HDD on a 55 degree  
22 temperature base) 9.5% above normal. Table 1 shows the test-year actual and normal  
23 CDD and HDD.

24

1 Table 1: Test-Year Actual and Normal Calendar-Month Degree-Days

Month	CDD65	Nrm CDD65	HDD55	Nrm HDD55
Apr-18	5.0	15.6	192.9	82.0
May-18	245.1	88.1	-	6.4
Jun-18	429.6	275.2	-	-
Jul-18	465.4	420.4	-	-
Aug-18	369.3	405.5	-	-
Sep-18	231.9	165.3	-	0.2
Oct-18	79.2	22.1	81.2	61.2
Nov-18	-	0.2	456.0	273.7
Dec-18	-	-	496.4	593.0
Jan-19	-	-	637.6	682.0
Feb-19	-	-	491.1	503.6
Mar-19	-	0.2	376.7	293.8
<b>Total</b>	<b>1,825.5</b>	<b>1,392.5</b>	<b>2,731.9</b>	<b>2,495.9</b>

2

3 Normal CDDs and HDDs are derived from temperature data for the Springfield-  
 4 Branson National Airport using a 30-year average (1987 to 2016). Both actual and  
 5 normal degree-days are based on the Staff temperature definition calculated as a  
 6 weighted average of the current day (2/3 weighting) and prior day (1/3 weighting).

7 **Q. WHAT IS THE WEATHER IMPACT ON TEST-YEAR SALES.**

8 A. Table 2 shows the test-year weather impact for those customer classes whose usage is  
 9 weather-sensitive.

10 Table 2: Test-Year Billed Sales (MWh)

Customer Class	Actual	Weather Normal
Residential	1,773,850	1,662,875
Commercial	326,813	316,026
General Power	863,434	844,956
Small Heating	88,132	84,898
Total Electric Building	368,651	357,178
<b>Total</b>	<b>3,420,879</b>	<b>3,265,934</b>

11

12 Total billed sales for the weather-sensitive classes are weather normalized down by  
 13 154,945 MWh – a 4.5% reduction.

14

1 **III. WEATHER NORMALIZATION METHOD**

2 **Q. PLEASE DESCRIBE HOW SALES ARE WEATHER NORMALIZED.**

3 A. Sales are weather normalized using a set of daily weather response models estimated  
4 from rate-class load research data. The estimated models and weather impact  
5 calculations are derived using the approach developed by the Staff; this results in  
6 reasonable weather impacts as well as consistent normalized daily peaks and hourly  
7 rate class load profiles. The same modeling approach is used in generating weather-  
8 normalized system energy, peak, and hourly loads.

9 HDD and CDD coefficients ( $B_{HDD}$  and  $B_{CDD}$ ) derived from the  
10 weather response models are used to calculate daily weather impacts over the test-  
11 year period. The impacts are calculated by multiplying the degree-day coefficients  
12 with the difference between actual and normal degree-days:

$$WthrImpact = B_{HDD} \times (HDD_{actual} - HDD_{normal}) + B_{CDD} \times (CDD_{actual} - CDD_{normal})$$

13

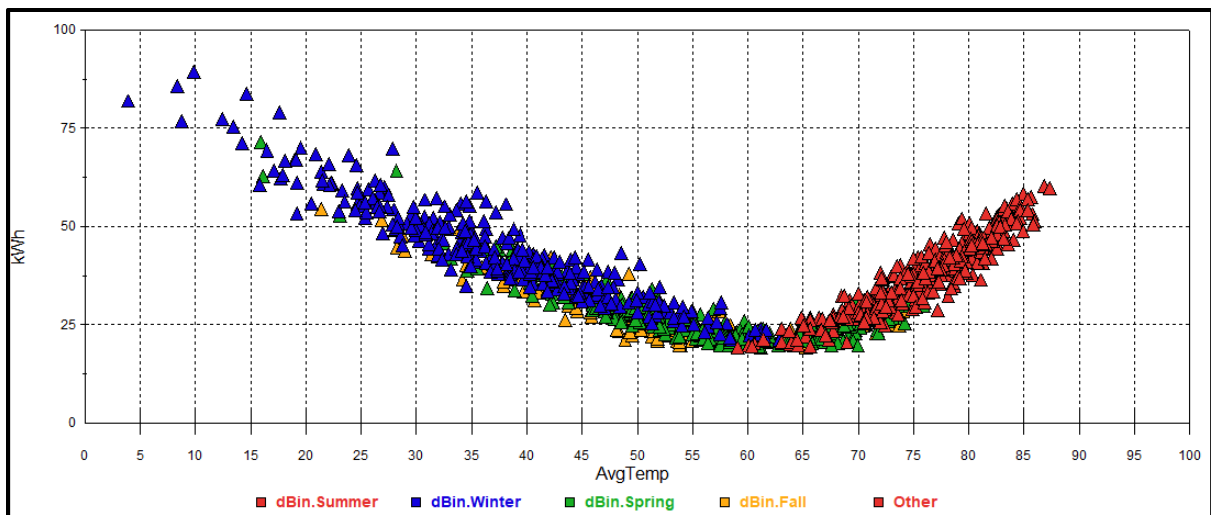
14 The daily impacts and load research data are weighted to reflect the  
15 meter read schedule and summed to generate monthly weather impacts consistent  
16 with the monthly billing periods. Given potential definition and measurement  
17 differences between load research sample data and revenue-class billed sales, the  
18 derived weather impacts are not directly used. The weather impacts are instead used  
19 to calculate monthly weather adjustment factors that are then applied to test-year  
20 billed-sales average use. The calculations of the weather adjustment factors are  
21 provided in Schedule EF-2.

22 **Q. PLEASE DISCUSS ESTIMATION OF THE WEATHER NORMALIZATION**  
23 **MODELS.**



1 A. Separate models are estimated for each rate class using linear regression. The models  
2 relate daily rate class usage to daily weather conditions and binary variables that  
3 account for non-weather variation across months, day of the week, and holidays. As  
4 daily load research data can be “noisy”, large outliers (over 2.5 standard errors) are  
5 excluded from the estimation set. Models are estimated using three-years of data;  
6 annual binaries are incorporated to account for any difference in the sample expansion  
7 across years. The objective of the model estimation process is to estimate a set of  
8 strong weather response coefficients that captures the usage/temperature relationship.  
9 Figure 1 shows this relationship for the residential customer class with daily kWh on  
10 the y axis against average daily temperature (two-day weighted) on the x axis. The  
11 seasons are color-coded.

12 Figure 1: Residential Usage/Weather Relationship



13  
14 As shown, the relationship between usage and temperature is roughly U-shaped; the  
15 relationship between usage and temperature is nonlinear. As temperatures fall below  
16 60 degree or increase above 65 degrees, usage begins to rise. HDD and CDD are a  
17 means to capture this non-linear relationship. HDD only takes on a value on the  
18 heating side of the curve; HDD defined with a 60-degree base is equal to 60 minus

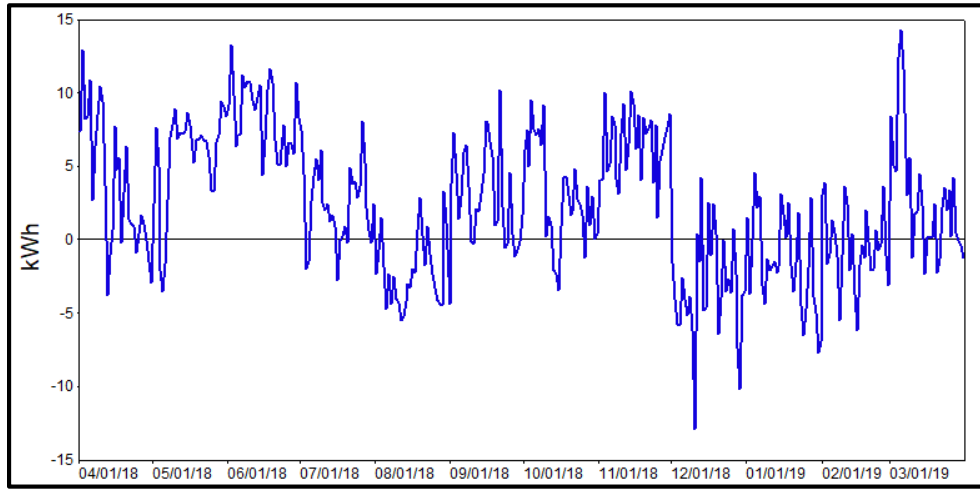
1 the temperature when the temperature is below 60 and equals 0 when the temperature  
2 is 60 degrees or higher. Similarly, on the cooling side, a CDD with a base temperature  
3 of 65 degrees is 0 until temperatures exceed 65 degrees and equals the temperature  
4 minus 65 degrees when the temperature is above 65 degrees. Often, the model fit can  
5 be improved by incorporating multiple degree-day variables with different  
6 temperature breakpoints; this allows us to capture the change in the steepness of the  
7 usage/temperature curve. The residential model, for example, includes HDD with a  
8 base of 60 degrees and 55 degrees and CDD with a base of 65 degrees and 75  
9 degrees. The estimated weather coefficients are statistically strong across all the  
10 customer class models; T statistics (a measure of statistical strength) indicate that all  
11 the estimated weather coefficients are significant at the 95% level of confidence and  
12 higher. Estimated models and statistics are included in Schedule EF-3.

13 **Q. PLEASE DESCRIBE HOW THE MODELS ARE USED TO CALCULATE**  
14 **TEST-YEAR WEATHER IMPACTS.**

15 A. The estimated weather coefficients are used to calculate the daily weather impact over  
16 the test year period using the *MetrixND Simulation Object* (MetrixND is Itron's load  
17 modeling and analysis application). The Simulation Object returns the predicted  
18 daily use with actual weather and predicted daily use with normal weather. The  
19 difference between *predicted with actual* and *predicted with normal* is the daily  
20 weather impact. Figure 2 shows the resulting daily weather impact for the residential  
21 customer class for the test-year period.

1

Figure 2: Residential Daily Weather Impact



2

3

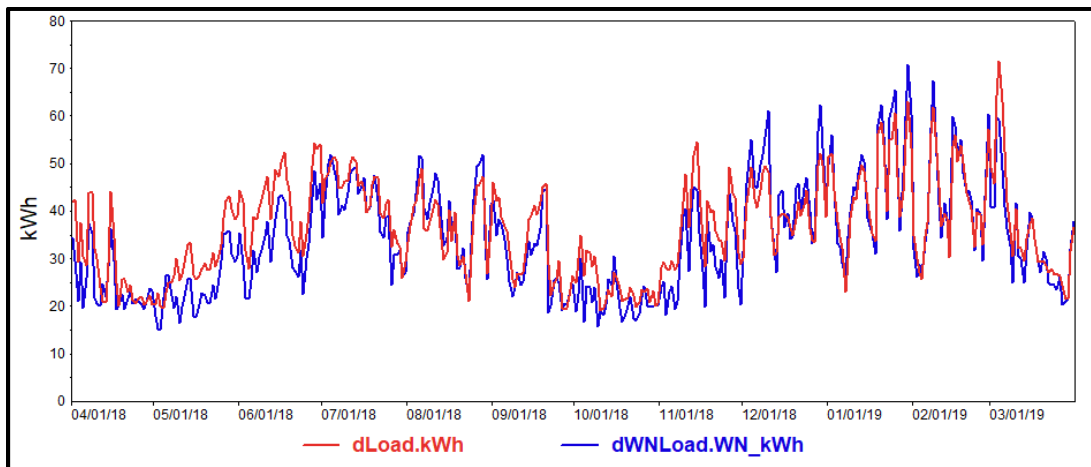
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5

The daily weather impact is then subtracted from actual daily use to derive normal daily use. Figure 3 compares actual daily use and weather-normal daily use. Actual daily use is red; normalized daily use is blue.

6

Figure 3: Residential Test-Year Daily Average Use



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Actual and weather normal daily use are aggregated to the test-year billing months. Because the billing-month period overlaps calendar months (billing-month July for example includes the second half of June and the first half of July), the daily data is first weight to reflect the meter read schedule and then summed over the billing-month period. A monthly weather-adjustment ratio is calculated for each rate

1 class as the ratio of monthly weather-normal average use to actual average use; both  
2 data series are derived from the load research data. Table 3 shows the resulting  
3 monthly adjustment factors.

4 Table 3: Monthly Weather Adjustment Factors

Rates	2018									2019		
	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Res	0.926	0.871	0.790	0.884	0.995	0.982	0.880	0.857	0.948	1.048	1.030	0.954
Com	0.982	0.944	0.881	0.930	0.997	0.989	0.938	0.958	0.982	1.019	1.012	0.982
GP	1.002	0.957	0.914	0.958	0.997	0.990	0.952	0.990	0.998	1.007	1.004	0.994
SH	0.946	0.929	0.887	0.934	0.997	0.990	0.938	0.898	0.959	1.043	1.025	0.961
TEB	0.966	0.942	0.900	0.944	0.997	0.990	0.947	0.932	0.971	1.034	1.021	0.969

5  
6 The adjustment factors are applied to average use derived from billed sales data.  
7 Factors below 1.00 weather adjust billed-sales average use down. Factors above 1.00  
8 weather adjust billed-sales average use up. In most months, average use is adjusted  
9 down as the billing-month CDD and HDD in most months are above normal. Table 4  
10 shows actual and weather-normal billed sales average use.

11 Table 4: Actual and Normalized Billed Sales Average Use (kWh)

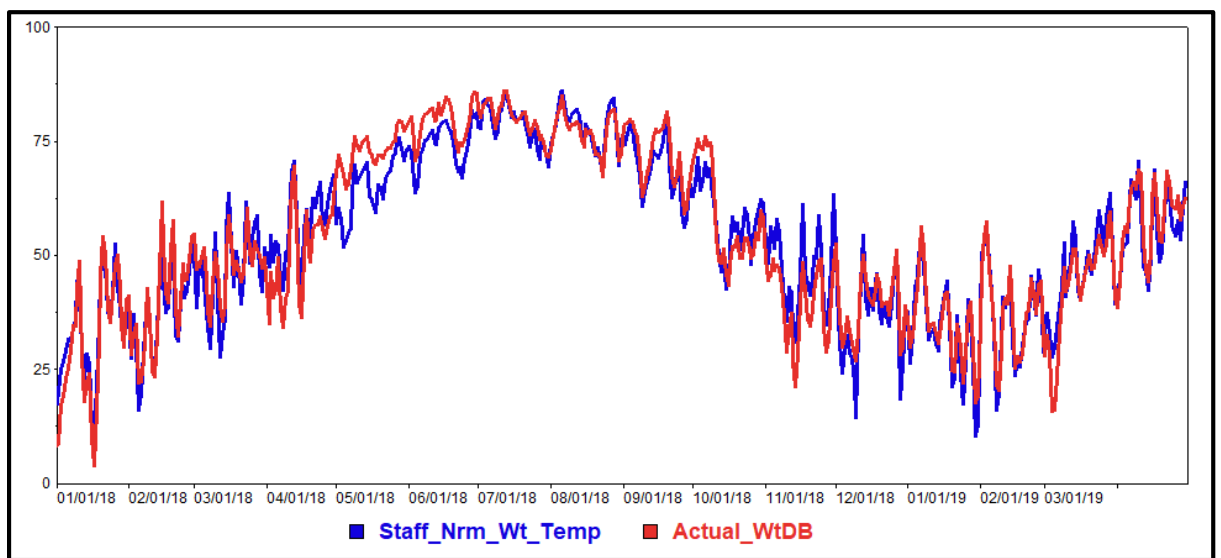
	2018									2019			Total
	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	
<b>Residential</b>													
kWh per Cust	976.7	794.6	1,117.0	1,329.3	1,202.2	1,088.9	904.8	943.2	1,218.8	1,298.1	1,393.7	1,358.9	13,626
WN kWh per Cust	904.8	692.3	882.6	1,174.6	1,196.2	1,069.2	795.9	808.3	1,154.9	1,360.5	1,436.0	1,296.2	12,771
<b>Commercial (CB)</b>													
kWh per Cust	1,316	1,262	1,646	1,871	1,670	1,596	1,495	1,345	1,402	1,498	1,495	1,527	18,122
WN kWh per Cust	1,291	1,191	1,450	1,741	1,665	1,578	1,403	1,289	1,377	1,527	1,513	1,500	17,524
<b>General Power</b>													
kWh per Cust	36,850	38,068	45,909	49,213	46,202	45,118	42,967	36,920	36,447	36,243	36,756	36,528	487,222
WN kWh per Cust	36,908	36,441	41,964	47,167	46,050	44,684	40,894	36,556	36,365	36,499	36,914	36,314	476,755
<b>Small Heating</b>													
kWh per Cust	2,105	1,808	2,282	2,670	2,450	2,260	2,025	2,127	2,655	2,849	3,070	2,836	29,136
WN kWh per Cust	1,991	1,679	2,023	2,493	2,443	2,236	1,899	1,911	2,547	2,972	3,147	2,726	28,067
<b>Total Electric Building</b>													
kWh per Cust	29,309	27,330	32,308	37,616	35,665	32,265	31,359	30,130	33,436	34,115	33,968	33,191	390,694
WN kWh per Cust	28,305	25,752	29,088	35,507	35,550	31,953	29,699	28,096	32,455	35,279	34,680	32,158	378,522

12  
13 Normalized sales are calculated by multiplying weather normal average use by the  
14 number of customers in each test-year month. Normalized billed sales by month are  
15 provided in Schedule EF-2.

1 **Q. PLEASE DESCRIBE HOW NORMAL WEATHER IS CALCULATED.**

2 A. Normal daily HDD and CDD are derived from normal daily average temperature  
3 series generated by the Staff's weather-normal Excel application. Calculations are  
4 based on 30 years of historical daily temperature data (1987 to 2016) for Springfield-  
5 Branson National Airport. Normal temperatures are calculated using a rank and  
6 average approach. This entails first sorting (or ranking) the two-day weighted  
7 temperature ( $2/3$  current day,  $1/3$  prior-day) within each year from the lowest to the  
8 highest daily temperature. Next the annual rankings are averaged starting with the  
9 lowest temperature in each year to the highest temperature; the process generates a  
10 normal temperature duration curve with 365 normalized daily temperature estimates.  
11 In the final step, the normalized temperature data is mapped to the test-year weather  
12 pattern. Figure 4 shows resulting daily normal average temperature (in blue) against  
13 test-year actual temperatures (in red).

14 **Figure 4: Actual and Normal Test-Year Daily Average Temperature**



15  
16 The test-year daily temperature series (actual and normal) are used in calculating  
17 daily HDD and CDD for different temperature breakpoints. Daily degree-days are

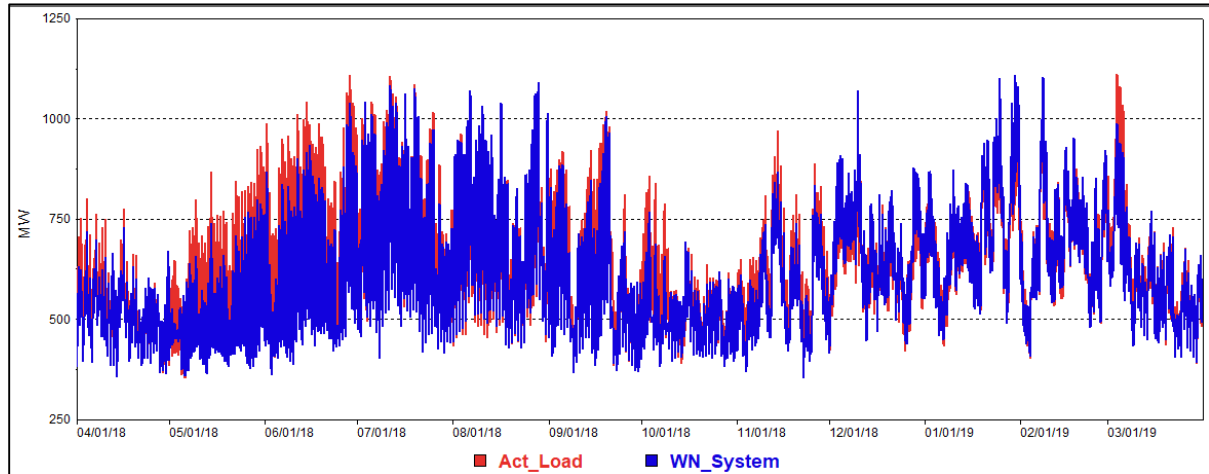
1 generated for HDD with 55 and 60 degree breakpoints and for CDD with 60, 65, and  
2 75 degree breakpoints. Actual daily degree-days are used in estimating the weather  
3 response models and generating daily predicted use for actual weather. Test-year  
4 normal daily degree days are used in calculating predicted use for normal weather.

5 **Q. DID YOU ALSO GENERATE WEATHER NORMAL SYSTEM ENERGY,**  
6 **PEAK, AND HOURLY LOAD?**

7 A. Yes. System normalized load for the test-year period is estimated using the same  
8 approach as that used in normalizing customer class sales. Daily system energy and  
9 peak weather response models are estimated that relate energy requirements to  
10 degree-days and binary variables to account for non-weather related load shifts, lower  
11 weekend and statistically significant holiday loads, and a trend variable to account for  
12 increase in loads over the estimation period (April 1, 2016 through March 31, 2019).  
13 Estimated weather coefficients, combined with the MetrixND Simulation Object, are  
14 used to calculate daily energy and peak weather impacts. Normal daily energy and  
15 peak estimates are then calculated by subtracting the weather impacts from actually  
16 daily energy and peak. Normalized energy and peak are combined with system  
17 profile to generate weather-normal system hourly load. Figure 5 shows actual and  
18 weather normal load for the test-year period. System energy weather response model  
19 and statistics are included in Schedule EF-3.

1

Figure 5: Test-Year Actual and Weather Normal System Load



2

3 **IV. CONCLUSION**

4 **Q. DO YOU RECOMMEND USING THE NORMALIZED TEST-YEAR SALES**  
5 **FOR DETERMINING THE COMPANY'S REVENUE REQUIREMENTS?**

6 A. Yes. The test-year normalized sales should be adopted for determining the Company's  
7 revenue requirements. Normalized sales are based on the Staff's weather normalization  
8 approach and Staff's calculated daily normal temperatures. The approach is well  
9 thought-out and results in reasonable test-year weather impacts.

10 **Q. DOES THIS CONCLUDE YOUR DIRECT TESTIMONY?**

11 A. Yes, it does.

## Resume and Project Experience

### Eric Fox

**Director, Forecast Solutions  
Itron, Inc.**

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### Education

- M.A. in Economics, San Diego State University, 1984
- B.A. in Economics, San Diego State University, 1981

### Employment History

- Director, Forecasting Solutions, Itron, Inc. 2002 - present
- Vice President, Regional Economic Research, Inc. (now part of Itron, Inc.), 1999 – 2002
- Project Manager, Regional Economic Research, Inc., 1994 – 1999
- New England Electric Service Power Company, 1990 – 1994  
Positions Held:
  - Principal Rate Analyst, Rates
  - Coordinator, Load Research
  - Senior Analyst, Forecasting
- Senior Economist, Regional Economic Research, Inc., 1987 – 1990
- San Diego Gas & Electric, 1984 – 1987  
Positions Held:
  - Senior Analyst, Rate Department
  - Analyst, Forecasting and Evaluation Department
- Instructor, Economics Department, San Diego State University, 1985 – 1986



## Experience

Mr. Eric Fox is Director, Forecasting Solutions with Itron where he directs electric and gas analytics and forecasting projects and manages Itron's Boston office. Mr. Fox has over 30 years of forecasting experience with expertise in financial forecasting and analysis, long-term energy and demand forecasting, and load research.

Mr. Fox and his team focus on developing and implementing forecast applications to streamline and support utility business operations. This work includes directing development and implementation of Itron's integrated sales and revenue forecasting application (*ForecastManager.net*) and load research system (*LRS*). He also engages in forecast support work, which includes developing energy and demand forecasts for financial and long-term planning, billed and unbilled sales and revenue analysis, weather normalization for monthly sales variance analysis and rate case support, and analyzing technology and economic trends and their impact on long-term energy usage.

Mr. Fox has provided expert testimony and support in rate and regulatory related issues. This support has included developing forecasts for IRP and rate filings, weather normalizing sales and demand for rate filing cost of service studies, providing rate case support and direct testimony and conducting forecast workshops with regulatory staff. He is one of Itron's primary forecast instructors. He provides forecast training through workshops sponsored by Itron, utility on-site training programs, and workshops held by other utility organizations.

Prior to joining RER/Itron, Mr. Fox supervised the load research group at New England Electric where he oversaw systems development, directed load research programs, and customer load analysis. He also worked in the Rate Department as a Principal Analyst where he was responsible for DSM rate and incentive filings, and related cost studies. The position required providing testimony in regulatory proceedings.

## Projects, Reports, and Presentations

*Climate Impact Long-Term Demand Impacts - Modeling Approach*, New York ISO Load Forecasting Task Force, June 18, 2019

*Advanced Forecast Topics Workshop*, Energy Forecasting Group 2019 Annual Meeting, April 2, 2019. Boston, MA.

*Long-Term Forecast Development and Modeling Workshop*. Salt River Project, Tempe Arizona. March 26-27, 2019.

*Sales and Revenue Forecast for 2019 Rate Filing*, with Oleg Moskatov and Mike Russo. Green Mountain Power Company, March 2019.

*Modeling Long-Term Peak Demand - Forecasting Workshop*. ISO New England, December 19, 2018

*Testimony and Supporting Sales Weather-Normalization for the 2018 Kansas Rate Case*. Empire District Electric/Liberty Utilities, November 2018.

*Load Research Training – Methods, Design, and LRS Applications*. Colorado Springs Utilities. November 29-30, 2018

*2018 Benchmark Survey – Energy Trends, Projections, and Methods*. Electric Utility Forecaster Forum, November 13-14, 2018. Orlando, Florida

*Forecasting Methods, Model Development, and Training*. WEC Energy Group, Milwaukee WI, September 20 -21, 2018.

*Development of Budget Sales and Customer Forecast Models, Report, and Forecast Training*. Alectra Utilities, July 2018

*Electricity Forecasting in a Dynamic Market. Presentation and Panel Participant*, Organization of MISO States, Forecast Workshop & Spring Seminar, Des Moines Iowa, March 21 -23, 2018.

*Load Research Methods and Results*, IPL and Indiana Office of Utility Consumer Counselor (OUCC), March 12, 2018

*Sales Weather Normalization to Support the IPL 2018 Rate Case*, with Richard Simons, Indianapolis Power & Light, December 2017

*Dominion Long-Term Electricity Demand Forecast Review*. Dominion Energy Virginia, September 15, 2017.

- Dominion Long-Term Electricity Demand Forecast Review*. Dominion Energy Virginia, September 15, 2017.
- Vermont Long-Term Energy and Demand Forecast*, with Mike Russo and Oleg Moskatov, Presented to the Vermont State Forecast Committee, August 1, 2017
- Utility Forecasting Trends and Approaches*, with Rich Simons and Mike Russo, Presented to the Energy Information Administration, July 27, 2017
- Sales and Revenue Forecast Delivery and Presentation*, with Mike Russo, Indianapolis Power & Light, July 13, 2017
- Forecasting Gas Demand When GDP No Longer Works*, Southern Gas Association Gas Forecasters Forum, June 13 to 17, Ft Lauderdale, Florida
- Behind the Meter Solar Forecasting*, with Rudy Bombien, Duke Energy, Electric Utility Forecaster Forum, May 3 to 5, 2017, Orlando, Florida
- Advanced Forecast Training Workshop*, with Mike Russo, EFG Meeting, Chicago Illinois, April 25<sup>th</sup>, 2017
- Budget-Year Electric Sales, Customer, and Revenue Forecast*, with Oleg Moskatov and Mike Russo, Green Mountain Power Company, March 2017
- Solar Load Modeling, Statistic Analysis, and Software Training*, Duke Energy, March 1 to 3, 2017
- Development of a Multi-Jurisdictional Electric Sales and Demand Forecast Application*, with Mike Russo and Rich Simons, Wabash Valley Power Cooperative, January, 2017,
- Net Energy Metered Customer Sample Design and Training*, Nevada Energy, December 1 – 2, 2016
- Development of Long-Term Regional Energy and Demand Forecast Models*, Tennessee Valley Authority, November 14, 2016
- New York Energy Trends and Long-Term Energy Outlook*, New York ISO Forecasting Conference, Albany New York, October 28, 2016

*Fundamentals of Forecasting Workshop*, with Mark Quan, Chicago, Illinois, September 26<sup>th</sup> – 28<sup>th</sup>, 2016

*Building Long-Term Solar Capacity and Generation Model*, Duke Energy, September 8 and 9<sup>th</sup>, Charlotte North Carolina

*When GDP No Longer Works - Capturing End-Use Efficiency Trends in the Long-Term Forecast*, EEI Forecast Conference, August 21 – 23<sup>rd</sup>, 2016, Boston Massachusetts

*2016 Long-Term Electric Energy and Demand Forecast*, Vectren Corporation, August 4, 2016

*Forecasting Behind the Meter Solar Adoption and Load Impacts*, with Mike Russo, Itron Brown Bag, July 12, 2016

*2016 Long-Term Electric Energy and Demand Forecast*, IPL, July 19, 2016

*Long-Term Forecast Methodology, IPL Integrated Resource Plan Forecast*, Presented to the Indiana Utility Regulatory Commission Staff, June 15, 2016

*Long-Term Energy and Demand Forecast*, Burlington Electric Vermont, May 2016

*Statistical Mumbo Jumbo: It's Not Really, Understanding Basic Forecast Model Statistics*, Electric Utility Forecasting Forum, Chattanooga, Tennessee, April 7 to 8, 2016

*Solar Load Modeling and Forecast Review*, NV Energy, Nevada Public Utilities Commission Staff, and Bureau of Consumer Protection, Reno Nevada, January 29, 2016

*Statistically Adjusted End-Use Modeling Workshop*, New York ISO, December 10, 2015

*Long-Term Energy and Load Modeling Workshop*, Chicago Illinois, October 29<sup>th</sup> – 30<sup>th</sup>

*Integrating Energy Efficiency Program Impacts into the Forecast*, Indiana Utility Regulatory Commission, Contemporary Issues Conference, September 1, 2015

*Residential and Commercial End-Use Energy Trends (SAE Update)*, Itron Webinar for EFG Members, with Oleg Moskatov and Michael Russo, July 22, 2015

*Capturing End-Use Efficiency Improvements through the SAE Model*, 3<sup>rd</sup> CLD Meeting, Vaughan, Ontario, June 24 2015

*Modeling New Technologies – When Regression Models Don't Work*, Itron Webinar  
Brown Bag Series, with Oleg Moskatov and Michael Russo, June 9, 2015

*Long-Term Demand Forecasting Overview and Training*, KCP&L, April 2015

*Budget Year 2016, Sales, Revenue, and Load Forecast*, Green Mountain Power Company,  
March 2015

*Forecast Review and Training for 2015 Rate Filing*, PowerStream, January 2015

*Rate Class Customer and Sales Forecast: 2015 Rate Filing*, Hydro Ottawa,  
January 2015

*Forecast Systems Implementation and Training*, Entergy, January 2015

*Long-Term Energy and Demand Forecasting*, Ontario Ministry of Energy, January 2015

*Load Research Sample Design*, Nova Scotia Power, November 2014

*Vermont Long-Term Energy and Demand Forecast*, VELCO, November 2014

*Energy Trends and Utility Survey Results*, EUFF Meeting, October 2014

*Fundamentals of Forecasting Workshop*, Boston, MA, October 2014

*Gas Forecasting Workshop with Minnesota PUC Staff*, Integrys, September 2014

*Load Research System Implementation and Training*, NVEnergy, June 2014

*Forecasting and Modeling Issues Workshop*, Ontario, CA, July 2014

*Unbilled Sales Analysis and System Implementation*, KCP&L March 2014

*Gas Sales and Revenue Forecast Model Development*, TECo, December 2013

*Forecast Model Development and Training*, Duke Energy, October 2013

*Sales and Revenue Forecast*, GMP, August 2013

*Forecast Support and Testimony*, TECo, June 2013

*Long-Term Energy and Demand Forecast*, IRP Filing, GMP, May 2013

*Long-Term Energy and Demand Forecast*, IRP Filing, Vectren, March 2013

*Statistical End-Use Model Implementation*, Nova Scotia Power, December 2012

*Fundamentals of Forecasting, Workshop*, Boston, MA, November 2012

*Rate Class Profile Development for Settlement Support*, NYSEG and RGE (Iberdrola),  
September 2012

*Budget Forecasting System Implementation, and Training*, Horizon Utilities,  
August 2012

*Commercial Sales Forecasting: Getting it Right*, Itron Brownbag Web Presentation, June  
2012

*Long-Term Energy Trends and Budget Forecast Assessment*, Tampa Electric Company,  
June 2012

*Budget-Year 2013 Sales and Revenue Forecast*, Green Mountain Power, April 2012

*Long-Term Residential and Commercial Energy Trends and Forecast*, Electric Utility  
Forecasting Week, Las Vegas, May 2012

*NV Energy Forecast Workshop*, with Terry Baxter, NV Energy, March 2012

*Commercial Sales Forecasting, the Neglected Sector*, Electric Utility Forecasting Forum,  
Orlando, November 2011

*Vermont Long-Term Energy and Demand Forecast*, Vermont Electric Transmission  
Company, November 2011

*Fundamentals of Forecasting Workshop*, Boston, September 2011

*Forecasting Top 100 PPL Load-Hours*, with David Woodruff, AEIC Summer Load  
Research Conference, Alexandria, VA, August 2011

*Budget and Long-Term Energy and Demand Forecast Model Development*, Central  
Electric Power Cooperative, April 2011

*Development of an Integrated Revenue Forecasting Application*, TVA, March 2011  
*Integrating Energy Efficiency Into Utility Load Forecasts*, with Shawn Enterline, 2010  
ACEE Summer Study on Energy Efficiency in Buildings, August 2010

*Using Load Research Data to Develop Peak Demand Forecasts*, AEIC Load Research Conference, Sandestin, FL, August 2010

*Development of a Long-term Energy and Demand Forecasting Framework*, Consumer Energy, October 2009

*Review of Entergy Arkansas Weather Normalization Methodology for the 2009 Rate Case*, Entergy Arkansas Inc., September 2009

*Green Mountain Power Budget Year and Rate Case Sales and Revenue Forecast*, Green Mountain Power, May 2009

*Vectren Gas Peak-Day Design Day Load Forecast and Analysis*, Vectren Energy, April 2009

*Nevada Power, Long-Term Energy and Demand Forecast*, NV Energy, March 2009

*Estimating End-Use Load Profiles, Leveraging Off of Load Research Data*, Western Load Research Conference, Atlanta, March 2009

*Fundamentals of Load Forecasting Workshop*, Orlando, March 2009

*DPL Long-Term Energy and Demand Forecast, 2009 IRP Filing*, Dayton Power & Light, February 2009

*Development and Application of Long-Term End-Use Hourly Load Forecasting Model*, AEP, October 2008

*Load Research from the User's Perspective*, AEIC Annual Load Research Conference, Oklahoma City, August 2008

*OGE Weather Normalized Sales Study, Estimation of Weather Normalized Sales for 2007 Rate Case*, July 2008

*Vermont Long-Term and Zonal Demand Forecast*, Vermont Power Company, July 2008

*Budget Forecast System Implementation*, Entergy June 2008

*Approaches for Analyzing Electric Sales Trends*, Electric Forecasting Group, Las Vegas, May 2008

## Regulatory Experience

November 2018: Provided testimony and supporting sales weather-normalization for the 2018 Kansas rate case. Empire District Electric/Liberty Utilities.

December 2017: Provided testimony and support related to sales weather-normalization for the 2018 rate case. Indianapolis Power & Light.

October 2017: Provided testimony and support for the Dominion Energy Virginia 2017 Integrated Resource Plan

Jan 2015 – Dec 2016: Assisted Power Stream with developing and supporting the 2015 rate case sales and customer forecast before the Ontario Energy Board

Jan 2015 – Dec 2016: Assisted Hydro Ottawa with developing and supporting the 2015 rate case sales and customer forecast before the Ontario Energy Board

September 2015: Provided testimony and support related to sales weather-normalization for the 2015 rate case. Indianapolis Power & Light

October 2014 – July 2015: Assisted Entergy Arkansas with developing and supporting weather adjusted sales and demand estimates for the 2015 rate case.

September 2014: Assisted with developing the budget sales and revenue forecast and provided regulatory support related Horizon Utilities 2014 rate filing before the Ontario Energy Board

August 2013: Reviewed and provided testimony supporting Sierra Pacific Power Company's forecast for the 2013 Energy Supply Plan before the Nevada Public Utilities Commission

July 2013: Reviewed and provided testimony supporting Tampa Electric's forecast for the 2013 rate case before the Florida Public Service Commission

March 2013: Reviewed and provided testimony supporting Entergy Arkansas sales weather normalization for the 2013 rate filing before the Arkansas Public Service Commission

June 2012: Reviewed and provided testimony supporting Nevada Power Company's 2012 Long-Term Energy and Demand Forecast before the Nevada Public Utilities Commission

May 2010: Provided testimony supporting Sierra Pacific Power's Company's 2010 Long-Term Energy and Demand Forecast before the Nevada Public Utilities Commission



March 2010: Assisted with development of the IRP forecast and provided testimony supporting Nevada Power Company's 2010 Long-Term Energy and Demand Forecast before the Nevada Public Utilities Commission

August 2009: Reviewed Entergy Arkansas weather normalization and provided supporting testimony before the Arkansas Public Service Commission

February 2006: Developed long-term forecast and provided testimony to support Orlando Utilities Commission *Need for Power Application* before the Florida Public Service Commission

July 2005: Developed sales and customer forecast and provided testimony to support Central Hudson's electric rate filing before the New York Public Service Commission

April 2004: Held Weather Normalization Workshop with the Missouri Public Service Commission Staff

July 2001: Conducted workshop on long-term forecasting with the Colorado Public Utilities Commission Staff

October 1993: Submitted testimony in support of DSM earned incentives and related rate design before the Massachusetts Department Public Utilities, and Rhode Island Public Utilities Commission. Position: Principal Analyst, Rate Department, New England Power Service Company. Supervisor: Mr. Larry Reilly.

June 1993: Testified in matters related to the annual Energy Conservation Services Charge before Massachusetts Department Public Utilities. Position: Principal Analyst, Rate Department, New England Power Service Company. Supervisor: Mr. Larry Reilly.

June 1990: Submitted testimony in Nevada Power's behalf in matters related to gas transportation rates proposed by Southwest Gas in Southwest Gas rate proceedings before Nevada Public Utilities Commission. Position: Sr. Analyst, Regional Economic Research, Inc.

October 1988: Testified to development and application of a Gas Marginal Cost of Service Study for unbundling natural gas rates as part of a generic hearing to restructure the natural gas industry in California before the California Public Utilities Commission. Position: Sr. Analyst, Rate Department, San Diego Gas & Electric. Supervisor: Mr. Douglas Hansen

Table 1: Actual and Normal Degree Days

Month	CDD65	Nrm CDD65	HDD55	Nrm HDD55
Apr-18	5.0	15.6	192.9	82.0
May-18	245.1	88.1	-	6.4
Jun-18	429.6	275.2	-	-
Jul-18	465.4	420.4	-	-
Aug-18	369.3	405.5	-	-
Sep-18	231.9	165.3	-	0.2
Oct-18	79.2	22.1	81.2	61.2
Nov-18	-	0.2	456.0	273.7
Dec-18	-	-	496.4	593.0
Jan-19	-	-	637.6	682.0
Feb-19	-	-	491.1	503.6
Mar-19	-	0.2	376.7	293.8
<b>Total</b>	<b>1,825.5</b>	<b>1,392.5</b>	<b>2,731.9</b>	<b>2,495.9</b>

Table 2: Normalized Sales

Customer Class	Actual	Weather Normal
Residential	1,773,850	1,662,875
Commercial	326,813	316,026
General Power	863,434	844,956
Small Heating	88,132	84,898
Total Electric Building	368,651	357,178
<b>Total</b>	<b>3,420,879</b>	<b>3,265,934</b>

154,945  
4.5%

Table 3 Monthly Weather Adjustment Factors

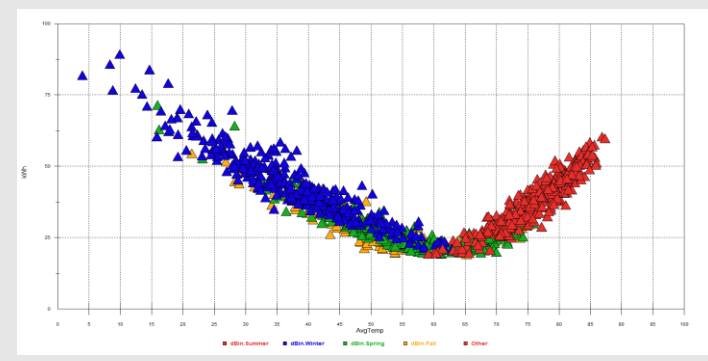
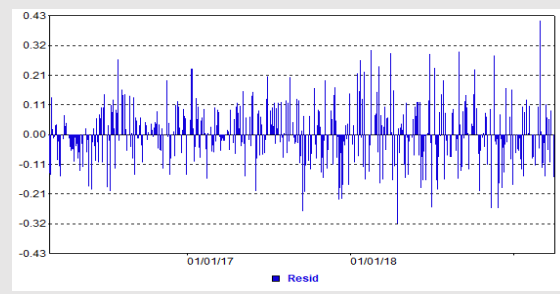
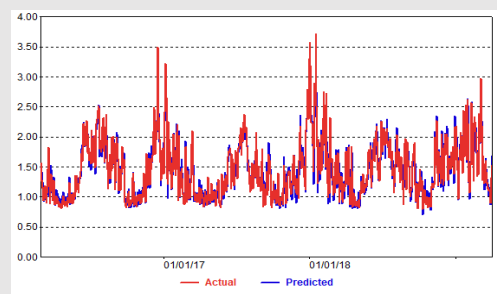
Rates	2018									2019		
	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Res	0.926	0.871	0.790	0.884	0.995	0.982	0.880	0.857	0.948	1.048	1.030	0.954
Com	0.982	0.944	0.881	0.930	0.997	0.989	0.938	0.958	0.982	1.019	1.012	0.982
GP	1.002	0.957	0.914	0.958	0.997	0.990	0.952	0.990	0.998	1.007	1.004	0.994
SH	0.946	0.929	0.887	0.934	0.997	0.990	0.938	0.898	0.959	1.043	1.025	0.961
TEB	0.966	0.942	0.900	0.944	0.997	0.990	0.947	0.932	0.971	1.034	1.021	0.969

Table 4 Normalized Average Use

	2018									2019			Total
	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	
<b>Residential</b>													
kWh per Cust	976.7	794.6	1,117.0	1,329.3	1,202.2	1,088.9	904.8	943.2	1,218.8	1,298.1	1,393.7	1,358.9	<b>13,626</b>
WN kWh per Cust	904.8	692.3	882.6	1,174.6	1,196.2	1,069.2	795.9	808.3	1,154.9	1,360.5	1,436.0	1,296.2	<b>12,771</b>
<b>Commercial (CB)</b>													
kWh per Cust	1,316	1,262	1,646	1,871	1,670	1,596	1,495	1,345	1,402	1,498	1,495	1,527	<b>18,122</b>
WN kWh per Cust	1,291	1,191	1,450	1,741	1,665	1,578	1,403	1,289	1,377	1,527	1,513	1,500	<b>17,524</b>
<b>General Power</b>													
kWh per Cust	36,850	38,068	45,909	49,213	46,202	45,118	42,967	36,920	36,447	36,243	36,756	36,528	<b>487,222</b>
WN kWh per Cust	36,908	36,441	41,964	47,167	46,050	44,684	40,894	36,556	36,365	36,499	36,914	36,314	<b>476,755</b>
<b>Small Heating</b>													
kWh per Cust	2,105	1,808	2,282	2,670	2,450	2,260	2,025	2,127	2,655	2,849	3,070	2,836	<b>29,136</b>
WN kWh per Cust	1,991	1,679	2,023	2,493	2,443	2,236	1,899	1,911	2,547	2,972	3,147	2,726	<b>28,067</b>
<b>Total Electric Building</b>													
kWh per Cust	29,309	27,330	32,308	37,616	35,665	32,265	31,359	30,130	33,436	34,115	33,968	33,191	<b>390,694</b>
WN kWh per Cust	28,305	25,752	29,088	35,507	35,550	31,953	29,699	28,096	32,455	35,279	34,680	32,158	<b>378,522</b>

Residential Average MW Weather Normalization Model. Estimated March 2016 to March 2019

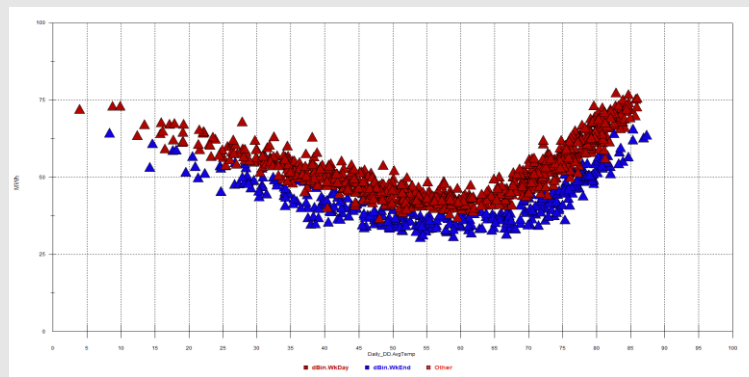
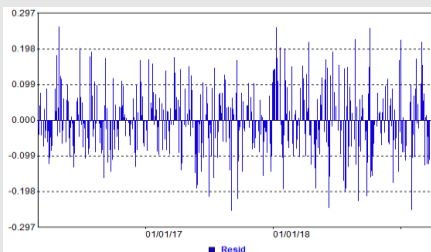
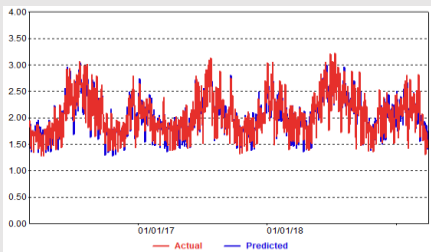
Model Statistics		Variable	Coefficient	StdErr	T-Stat	P-Value	Units	Definition
Iterations	11	CONST	0.905	0.016	57.546	0.00%		Constant term
Adjusted Observations	1108	Daily_DD_HDD55	0.029	0.003	9.191	0.00%		
Deg. of Freedom for Error	1093	Daily_DD_HDD60	0.014	0.003	4.865	0.00%		
R-Squared	0.962	Daily_DD_CDD65	0.047	0.002	26.536	0.00%		
Adjusted R-Squared	0.961	Daily_DD_CDD75	0.034	0.004	9.378	0.00%		
AIC	1.502	dBin.Yr2016	0.086	0.011	7.739	0.00%		
BIC	1.570	dBin.Yr2017	-0.062	0.011	-5.836	0.00%		
F-Statistic	1968.474	dBin.Mar	-0.047	0.016	-3.004	0.27%		binary variable true if March false if not
Prob (F-Statistic)	0.0000	dBin.Apr	-0.118	0.018	-6.674	0.00%		binary variable true if April false if not
Log-Likelihood	-2,389.21	dBin.May	-0.105	0.017	-6.220	0.00%		binary variable true if May false if not
Model Sum of Squares	122,085.64	dBin.Oct	-0.156	0.017	-9.191	0.00%		binary variable true if October false if not
Sum of Squared Errors	4,842.03	dBin.Nov	-0.113	0.017	-6.492	0.00%		binary variable true if November false if not
Mean Squared Error	4.43	dBin.WkEnd	0.055	0.008	7.155	0.00%		binary variable true if Saturday or Sunday
Std. Error of Regression	2.10	Calendar.XMasWk	0.078	0.034	2.314	2.09%		Christmas week binary Variable
Mean Abs. Dev. (MAD)	1.66	Calendar.NYDay	0.270	0.058	4.664	0.00%		New Years day binary Variable
Mean Abs. % Err. (MAPE)	3.08%	MA(1)	0.362	0.029	12.491	0.00%		
Durbin-Watson Statistic	2.203							



Commercial Average MW Weather Normalization Model. Estimated March 2016 to March 2019

Model Statistics	
Iterations	11
Adjusted Observations	1103
Deg. of Freedom for Error	1084
R-Squared	0.937
Adjusted R-Squared	0.936
AIC	-4.608
BIC	-4.522
F-Statistic	900.004
Prob (F-Statistic)	0.0000
Log-Likelihood	995.43
Model Sum of Squares	158.75
Sum of Squared Errors	10.62
Mean Squared Error	0.01
Std. Error of Regression	0.10
Mean Abs. Dev. (MAD)	0.08
Mean Abs. % Err. (MAPE)	3.92%
Durbin-Watson Statistic	1.903

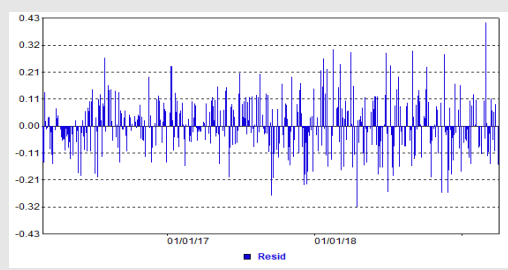
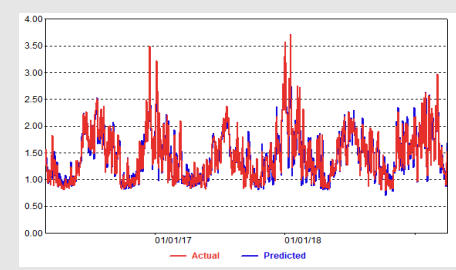
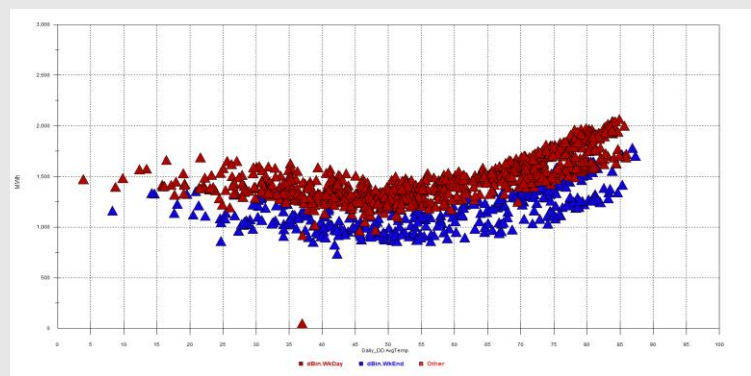
Variable	Coefficient	StdErr	T-Stat	P-Value	Units	Definition
CONST	1.905	0.012	153.855	0.00%		Constant term
Daily_DD_HDD55	0.020	0.001	38.142	0.00%		
Daily_DD_CDD65	0.044	0.001	30.017	0.00%		
Daily_DD_CDD75	0.027	0.003	8.180	0.00%		
dBin_Yr2016	-0.073	0.010	-7.028	0.00%		
dBin_Yr2017	-0.024	0.010	-2.439	1.49%		
dBin_Mar	-0.114	0.014	-7.893	0.00%		binary variable true if March false if not
dBin_Apr	-0.088	0.017	-5.331	0.00%		binary variable true if April false if not
dBin_May	-0.041	0.016	-2.611	0.92%		binary variable true if May false if not
dBin_Oct	-0.134	0.016	-8.446	0.00%		binary variable true if October false if not
dBin_Nov	-0.103	0.016	-6.335	0.00%		binary variable true if November false if not
dBin_WkEnd	-0.371	0.007	-51.000	0.00%		binary variable true if Saturday or Sunday
Calendar.Thanks	-0.158	0.058	-2.730	0.64%		Thanksgiving day binary Variable
Calendar.FriThanks	-0.334	0.058	-5.805	0.00%		Friday after Thanks Giving binary Variable
Calendar.XMasHol	-0.196	0.053	-3.729	0.02%		Christmas holiday binary Variable
Calendar.MemDay	-0.171	0.053	-3.210	0.14%		Memorial Day binary Variable
Calendar.July4thHol	-0.163	0.053	-3.084	0.21%		July 4th holiday binary Variable
Calendar.LaborDay	-0.095	0.053	-1.799	7.24%		Labor Day binary Variable
MA(1)	0.376	0.029	12.924	0.00%		



General Power Average MW Weather Normalization Model. Estimated March 2016 to March 2019

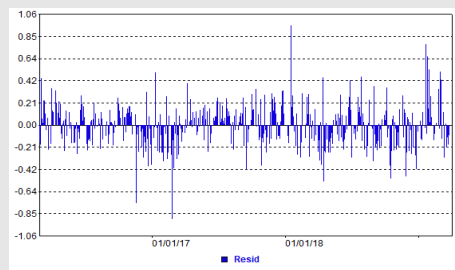
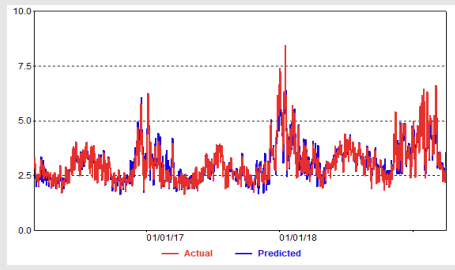
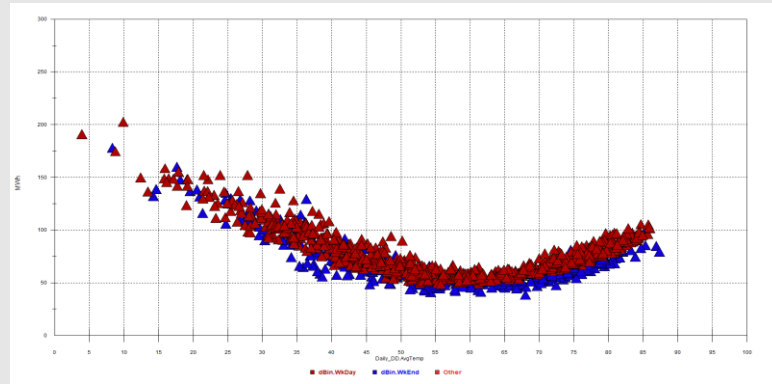
Model Statistics	
Iterations	11
Adjusted Observations	1108
Deg. of Freedom for Error	1093
R-Squared	0.962
Adjusted R-Squared	0.961
AIC	1.502
BIC	1.570
F-Statistic	1968.474
Prob (F-Statistic)	0.0000
Log-Likelihood	-2.389.21
Model Sum of Squares	122,085.64
Sum of Squared Errors	4,842.03
Mean Squared Error	4.43
Std. Error of Regression	2.10
Mean Abs. Dev. (MAD)	1.66
Mean Abs. % Err. (MAPE)	3.08%
Durbin-Watson Statistic	2.203

Variable	Coefficient	StdErr	T-Stat	P-Value	Units	Definition
CONST	68.267	7.291	9.363	0.00%		Constant term
Daily_DD.HDD55	0.160	0.013	11.936	0.00%		
Daily_DD.CDD60	0.890	0.018	49.262	0.00%		
dBin_Yr2016	6.425	1.089	5.899	0.00%		
dBin_Yr2017	4.003	0.656	6.102	0.00%		
dBin_WkEnd	-12.508	0.140	-89.167	0.00%		value = 1 if Saturday or Sunday
Calendar.Thanks	-3.622	1.175	-3.082	0.21%		Thanksgiving day binary Variable
Calendar.FriAThanks	-10.659	1.172	-9.094	0.00%		Friday after Thanksgiving binary Variable
Calendar.XMasDay	-6.753	1.153	-5.855	0.00%		Christmas Day binary Variable
Calendar.XMasWk	-4.207	0.935	-4.501	0.00%		Christmas week binary Variable
dBin.TrendVar	-1.168	0.501	-2.331	1.99%		
dOutliers.Dec01_16	-58.725	1.838	-31.958	0.00%		
dBin.Oct	-2.516	0.507	-4.966	0.00%		binary variable true if October false if not
dBin.Nov	-2.650	0.534	-4.962	0.00%		binary variable true if November false if not
AR(1)	0.564	0.025	22.136	0.00%		



Small Heat Average MW Weather Normalization Model. Estimated March 2016 to March 2019

Model Statistics	Variable	Coefficient	StdErr	T-Stat	P-Value	Units	Definition
Iterations	CONST	2.602	0.028	92.871	0.00%		Constant term
Adjusted Observations	Daily_DD.HDD55	0.086	0.001	71.217	0.00%		
Deg. of Freedom for Error	Daily_DD.CDD65	0.062	0.003	19.067	0.00%		
R-Squared	Daily_DD.CDD75	0.029	0.007	3.959	0.01%		
Adjusted R-Squared	dBin.Yr2016	-0.254	0.024	-10.709	0.00%		
AIC	dBin.Yr2017	-0.305	0.023	-13.500	0.00%		
BIC	dBin.Mar	-0.122	0.033	-3.700	0.02%		binary variable true if March false if not
F-Statistic	dBin.Apr	-0.092	0.038	-2.442	1.47%		binary variable true if April false if not
Prob (F-Statistic)	dBin.May	-0.085	0.036	-2.400	1.65%		binary variable true if May false if not
Log-Likelihood	dBin.Oct	-0.216	0.036	-5.999	0.00%		binary variable true if October false if not
Model Sum of Squares	dBin.Nov	-0.253	0.037	-6.842	0.00%		binary variable true if November false if not
Sum of Squared Errors	dBin.WkEnd	-0.338	0.016	-21.200	0.00%		
Mean Squared Error	Calendar.Thanks	-0.476	0.124	-3.834	0.01%		Thanksgiving day binary Variable
Std. Error of Regression	Calendar.FriAThanks	-0.256	0.124	-2.066	3.91%		Friday after Thanks Giving binary Variable
Mean Abs. Dev. (MAD)	Calendar.XMasEve	-0.222	0.122	-1.824	6.84%		Christmas Eve binary Variable
Durbin-Watson Statistic	Calendar.XMasDay	-0.409	0.122	-3.346	0.09%		Christmas Day binary Variable
	Calendar.NYDay	0.513	0.108	4.735	0.00%		New Years day binary Variable
	MA(1)	0.475	0.028	17.244	0.00%		

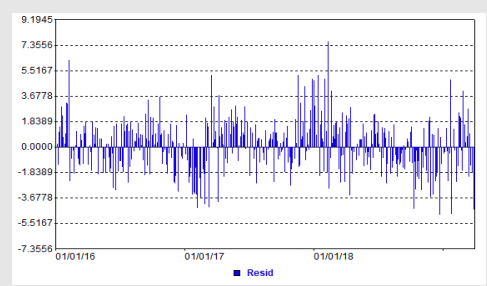
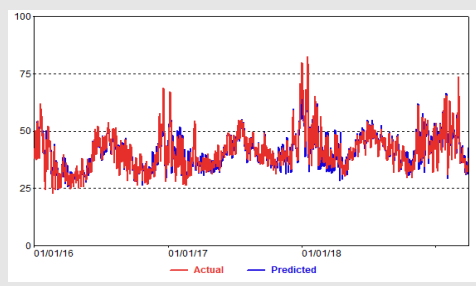
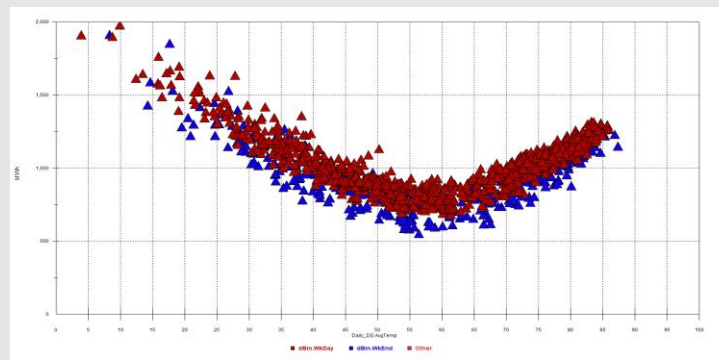




TEB Average MW Weather Normalization Model. Estimated January 2016 to March 2019

Model Statistics	
Iterations	12
Adjusted Observations	1156
Deg. of Freedom for Error	1135
R-Squared	0.946
Adjusted R-Squared	0.945
AIC	1.236
BIC	1.328
F-Statistic	988.726
Prob (F-Statistic)	0.0000
Log-Likelihood	-2,333.90
Model Sum of Squares	66,868.79
Sum of Squared Errors	3,838.07
Mean Squared Error	3.38
Std. Error of Regression	1.84
Mean Abs. Dev. (MAD)	1.41
Mean Abs. % Err. (MAPE)	3.52%
Durbin-Watson Statistic	1.912

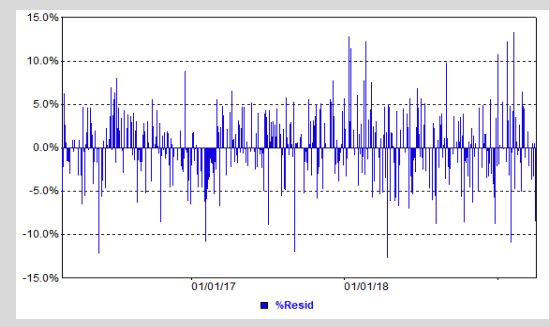
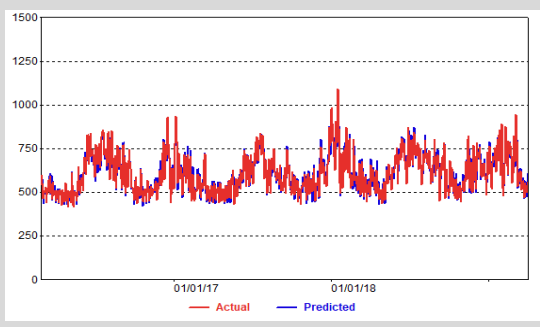
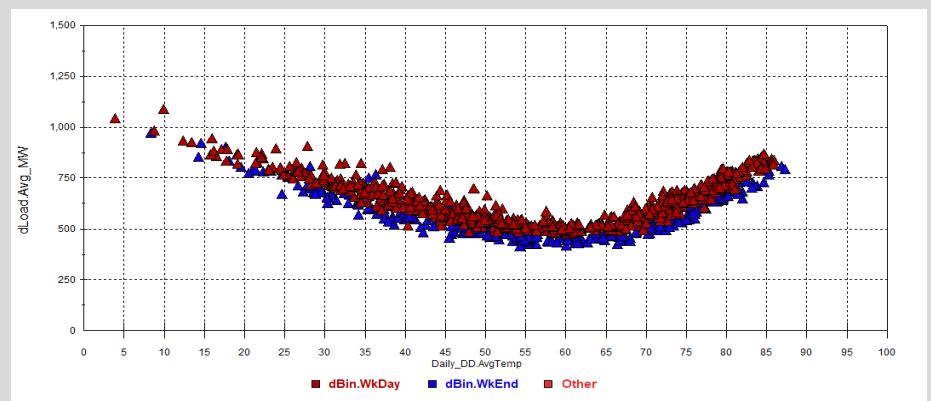
Variable	Coefficient	StdErr	T-Stat	P-Value	Units	Definition
CONST	29.149	6.032	4.832	0.00%		Constant term
Daily_DD_HDD55	0.770	0.011	68.118	0.00%		
Daily_DD_CDD60	0.327	0.064	5.090	0.00%		
Daily_DD_CDD65	0.274	0.090	3.044	0.24%		
Daily_DD_CDD75	0.297	0.076	3.908	0.01%		
dBin_WkEnd	-3.867	0.119	-32.520	0.00%		
Calendar.Thanks	-2.577	1.010	-2.550	1.09%		Thanksgiving day binary Variable
Calendar.FriAThanks	-2.892	1.008	-2.868	0.42%		Friday after Thanks Giving binary Variable
Calendar.XMasHol	-4.038	0.904	-4.466	0.00%		Christmas holiday binary Variable
Calendar.NYEve	1.365	1.730	0.789	43.02%		New Years eve binary Variable
Calendar.NYDay	5.777	1.049	5.508	0.00%		New Years day binary Variable
dBin_Yr2016	-2.739	0.929	-2.949	0.33%		
dBin_Yr2017	0.636	0.566	1.124	26.14%		
dBin_Feb	-1.157	0.418	-2.764	0.58%		binary variable true if February false if not
dBin_Mar	-0.886	0.410	-2.160	3.10%		binary variable true if March false if not
dBin_Jun	2.571	0.537	4.783	0.00%		binary variable true if June false if not
dBin_Jul	2.985	0.577	5.178	0.00%		binary variable true if July false if not
dBin_Aug	2.109	0.544	3.877	0.01%		binary variable true if August false if not
dBin_Sep	1.486	0.499	2.977	0.30%		binary variable true if September false if not
dBin.TrendVar	0.363	0.411	0.884	37.69%		
AR(1)	0.591	0.025	24.059	0.00%		



System Average MW Weather Normalization Model. Estimated March 2016 to March 2019

Model Statistics	
Iterations	12
Adjusted Observations	1126
Deg. of Freedom for Error	1105
R-Squared	0.946
Adjusted R-Squared	0.945
AIC	6.509
BIC	6.603
F-Statistic	965.464
Prob (F-Statistic)	0.0000
Log-Likelihood	-5,241.26
Model Sum of Squares	12,721,528.47
Sum of Squared Errors	728,006.70
Mean Squared Error	658.83
Std. Error of Regression	25.67
Mean Abs. Dev. (MAD)	19.12
Mean Abs. % Err. (MAPE)	3.11%

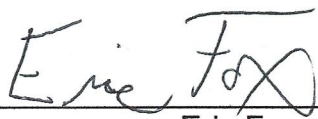
Variable	Coefficient	StdErr	T-Stat	P-Value
CONST	462.017	17.410	26.537	0.00%
dBin.TrendVar	4.666	1.267	3.682	0.03%
Daily_DD.HDD55	9.008	0.142	63.289	0.00%
Daily_DD.CDD65	12.608	0.388	32.515	0.00%
Daily_DD.CDD75	5.673	0.865	6.560	0.00%
dBin.Mar	-22.273	3.819	-5.833	0.00%
dBin.Apr	-28.949	4.419	-6.551	0.00%
dBin.May	-24.604	4.158	-5.917	0.00%
dBin.Oct	-24.582	4.213	-5.835	0.00%
dBin.Nov	-24.016	4.306	-5.577	0.00%
dBin.WkEnd	-58.140	1.876	-30.983	0.00%
Calendar.Thanks	-56.601	15.170	-3.731	0.02%
Calendar.FriAThanks	-73.058	15.092	-4.841	0.00%
Calendar.XMasHol	-57.988	14.032	-4.133	0.00%
dBin.Jan02_17	-81.374	23.589	-3.450	0.06%
dBin.Jan11_18	72.575	23.602	3.075	0.22%
dBin.Feb10_18	93.015	23.588	3.943	0.01%
dBin.Apr14_18	62.157	23.710	2.622	0.89%
dBin.Dec24_18	-76.912	24.310	-3.164	0.16%
dBin.Jan19_19	134.323	23.601	5.692	0.00%
MA(1)	0.398	0.029	13.881	0.00%



**AFFIDAVIT OF ERIC FOX**

STATE OF MASSACHUSETTS )  
 ) ss  
 COUNTY OF SUFFOLK )

On the  8th  day of August, 2019, before me appeared Eric Fox, to me personally known, who, being by me first duly sworn, states that he is Director of Forecast Solutions of Itron and acknowledges that he has read the above and foregoing document and believes that the statements therein are true and correct to the best of his information, knowledge and belief.

  
 Eric Fox

Subscribed and sworn to before me this  8  day of August, 2019

  
 Notary Public

My commission expires: \_\_\_\_\_

