

**Examples of Lost Revenue Recovery Mechanisms and Decoupling Mechanism
 (MWh)**

	Case 1	Case 2	Case 3	Case 4	Case 5
	Sales Growth Positive and Greater Than Energy Savings	Sales Growth Positive and Less Than Energy Savings	No Sales Growth Without DSM	Sales Growth Negative and Less Than Energy Savings	Sales Growth Negative and Less Than Energy Savings
Line 1 Sales Used To Set Electricity Rates	37,300,000	37,300,000	37,300,000	37,300,000	37,300,000
2 Sales Growth Without DSM	970,000	410,000	0	(410,000)	(970,000)
3 Energy Savings from DSM Programs	480,000	480,000	480,000	480,000	480,000
4 Company Billing Units Adjustment	480,000	480,000	480,000	480,000	480,000
5 Commission MEEIA Rules Lost Revenue	0	70,000	480,000	480,000	480,000
6 Decoupling (= line 3 minus line 2)	(490,000)	70,000	480,000	890,000	1,450,000
7 Sales Growth Rate Without DSM (%)	2.6%	1.1%	0.0%	-1.1%	-2.6%

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