

MISSOURI PUBLIC SERVICE COMMISSION
UTILITY DEPARTMENT

LAGLEDE GAS COMPANY
CASE NO. GR-90-120

DIRECT TESTIMONY
OF
STEPHEN H. KLEBER

Jefferson City, Missouri
June, 1990

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DIRECT TESTIMONY

OF

STEPHEN M. RACKERS

LACLEDE GAS COMPANY

CASE NO. GR-90-120

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4
5 Q. Please state your name and business address.

6 A. Stephen M. Rackers, 906 Olive Street, Suite 330, St.
7 Louis, Missouri 63101.

8 Q. By whom are you employed and in what capacity?

9 A. I am a Regulatory Auditor for the Missouri Public
10 Service Commission (Commission).

11 Q. Please describe your educational background.

12 A. I graduated from the University of Missouri-Columbia
13 with a Bachelor of Science Degree in Business Administration,
14 majoring in Accounting.

15 Q. What are your job responsibilities with the
16 Commission?

17 A. I am responsible for supervising and assisting in the
18 audits and examinations of the books and records of utility companies
19 operating within the state of Missouri, under the direction of the
20 Manager of the Accounting Department. A list of cases I have
21 participated in appears in Schedule 1, attached to this direct
22 testimony.

23 Q. With reference to Case No. GR-90-120, have you
24 examined the books and records of Laclede Gas Company (Laclede,
25 Company)?

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1 A. Yes. With the assistance of other members of the
2 Commission Staff, an investigation was made of the Company's
3 operations.

4 Q. What are your responsibilities regarding this case?

5 A. I am responsible for the day to day supervision of the
6 Accounting Staff members assigned to the case, the coordination of
7 the Accounting Staff with other members of the Commission Staff and,
8 with their assistance, the development of the Staff's proposed
9 revenue requirement.

10 Q. What Accounting Schedules are you sponsoring?

11 A. I am sponsoring Accounting Schedule 1, Revenue
12 Requirement. This Accounting Schedule calculates the Staff's
13 determination of revenue requirement, based on the other referenced
14 Accounting Schedules.

15 Q. What Accounting adjustments are you sponsoring?

16 A. I am sponsoring Income Statement adjustments S-15-D,
17 S-16-C, S-16-G, and S-16-H.

18 TEST YEAR AND TRUE-UP

19 Q. What test year has the Staff used in this case?

20 A. The Staff has used a test year ending December 31,
21 1989.

22 Q. How has the Staff examined and adjusted this period?

23 A. Through the review and analysis of the Annual Reports
24 to both the shareholders and the Commission; the 10K's and 10Q's
25 filed with the Securities and Exchange Commission; the workpapers of
26 Deloitte-Touche, the Company's outside auditors; the Annual Actuarial
27 Report from Towers, Perrin, Forster & Crosby, Inc.; Laclede Gas
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1 Company's Monthly Financial Reports and various other Company
2 reports, the Staff has thoroughly examined the test year ending
3 December 31, 1989. As a result, the Staff has adjusted the test
4 period in an attempt to eliminate the effects of abnormal events, as
5 well as to annualize the effects of those events which reflect
6 ongoing operations. Through this process, the Staff has developed a
7 revenue requirement which appropriately matches revenues, expenses
8 and investment.

9 Q. Has the Staff updated its test year ending December
10 31, 1989?

11 A. Yes. The Staff has updated its determination of
12 revenue requirement to include the affects of specific items through
13 April 30, 1990. Revenue, expense, and rate base items have been
14 considered in the update, to maintain the appropriate relationship.
15 The Company's capital structure has also been updated through April,
16 1990, by Staff witness Ronald L. Shackelford of the Financial
17 Analysis Department.

18 Q. Is the Staff recommending a true-up for this case?

19 A. No. The Staff is not recommending a true-up. As will
20 be discussed in the following direct testimony, the Staff does not
21 believe the Company has made a reasonable request for a true-up.

22 Q. Why is Staff making this recommendation?

23 A. In the Suspension Order dated January 12, 1990, the
24 Commission addressed true-up as follows:

25 The Commission is of the opinion the Company should
26 submit any requests for true-up in its prefiled direct
27 testimony. The requests should include a proposed date to
28 which the Company's financial data is to be brought forward
as well as a proposed time for a true-up hearing. The

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1
2 Company's proposal should also specify a complete list of
3 accounts or items of expense, revenues and rate base
4 designed to prevent any improper mismatch in those areas.
5 The Commission will not consider isolated adjustments, but
6 will examine only a "package" of adjustments designed to
7 maintain the proper revenue-expense-rate base match at a
8 proper point in time.

9
10 In the Staff's opinion the Company's request for true-up
11 through August 31, 1990 does not meet the Commission's
12 specifications. Also, the Company's request does not follow the
13 normal practice of the true-up process.

14
15 Q. How does the Company's proposal fail to meet the
16 Commission's specifications?

17
18 A. The Staff has engaged in a process of examination and
19 adjustment of the test year, as previously discussed. This process
20 assures the proper relationship between revenues, expenses and rate
21 base. This process can not be adequately duplicated to comprise a
22 forward movement of eight months, from December 31, 1989 to August
23 31, 1990, in the time provided in this case. While the Company has
24 listed specific items it proposes to true-up which in the aggregate
25 increases revenue requirement, insufficient time exists to thoroughly
26 examine and adjust the period from December 31, 1989 to August 31,
27 1990, so that a proper matching of revenues, expenses, and rate base
28 is maintained. Without this process adequate assurance cannot be
provided that the proper relationship between expenses, revenues, and
rate base has been maintained.

Company witness Glenn F. Smith states in his direct
testimony that August 31, 1990 information will be available by the
middle of September, 1990. The Staff had not yet received a monthly
financial statement for April, 1990, prior to leaving the Company's

1 premises on June 1, 1990. The Staff did not receive the March, 1990
2 financial statement until May 1, 1990, and the February, 1990
3 financial statement until April 16, 1990. The November, 1989 monthly
4 financial statement was being updated as late as April 3, 1990. The
5 Staff continued to receive Company's workpapers supporting its direct
6 case through the middle of April, 1990, well over a month after the
7 March 5, 1990 filing date. Finally, the average turn around time for
8 response to the Staff's data requests was fourteen days. The
9 Company's record for timeliness of providing information to the Staff
10 does not lend itself to a true-up proceeding in the time frame
11 proposed by the Company. The normal course of business, as indicated
12 by experience, would not provide documentation to the Staff for
13 August, 1990, results until sometime in October, 1990. The
14 Commission's usual practice of issuing an order ten days prior to the
15 operation of law date for a rate case would leave barely one month
16 for the Staff to perform a true-up and have a true-up hearing.

17 As previously stated, the Staff has updated major
18 components of its revenue requirement through April 30, 1990, which
19 reflects the last auditable information available to the Staff to
20 reflect in its case. The Staff asserts that its case, as updated
21 through April 30, 1990, provides an appropriate basis for setting
22 going-forward rates.

23 Q. How does the Company's request conflict with the
24 normal practice of the true-up process?

25 A. The Company has included the use of estimated
26 inflation factors through August, 1990. It is not the usual practice
27 of this Commission to accept inflation factors as a measure of cost
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1 increases. The Company has not listed the inflation factors as an
2 item requiring true-up. The Staff does not believe a point in time
3 measure of the rate of increase in the cost of selected items is
4 properly included in revenue requirement, and certainly not for a
5 true-up.

6 Also, the Company has included items in the determination
7 of revenue requirement which are beyond even its own August, 1990
8 cut-off for true-up, and beyond the operation of law date. The
9 Company has reflected the 1991 tax base for Social Security taxes,
10 the 1991 tax rate for Federal Unemployment taxes, the October, 1990
11 increase in lock box fees, the estimated December, 1990 level for the
12 cost of employee benefits associated with health maintenance
13 organizations and some wage and employee changes in Laclede
14 management salaries through December, 1990. Such items do not meet
15 the scope of even the Company's true-up request.

16 Finally, the Company has not mentioned several items which
17 the Staff asserts should be included in a proposal for true-up. In
18 the Staff's opinion the capital structure, rate base offsets and the
19 effects of cash working capital should be included in any true-up
20 process.

21 PENSION EXPENSE

22 Q. Has the Staff utilized the Statement of Financial
23 Accounting Standards No. 87 (FAS 87) in its determination of pension
24 expense?

25 A. Yes, with regard to funded pensions. Laclede has also
26 used a FAS 87 calculation for unfunded pension related items. The
27 Staff's treatment of unfunded pension items, pertaining to Laclede's
28

1 Board of Directors and supplemental retirement is discussed in the
2 testimony of Staff witness Steven J. Ruppel. This testimony will
3 only deal with the Staff's calculation of specific components of
4 funded pension expense under FAS 87.

5 Q. Please provide a general explanation of the individual
6 components included in the FAS 87 pension cost calculation.

7 A. Per FAS 87, the following items represent the separate
8 components of pension expense:

9 Service Cost - the service cost component represents the
10 actuarial present value of pension benefits related to employee
11 service provided during the current year. The actuarial assumptions
12 used by the actuary to determine the current year's service cost
13 component reflect the time value of money (discount rate) and the
14 probability of payment out of the fund (assumptions as to mortality,
15 turnover, early retirement, etc.).

16 Interest Cost - the interest cost component is defined by
17 FAS 87 as "the increase in the projected benefit obligation due to
18 the passage of time. Measuring the projected benefit obligation as a
19 present value requires accrual of an interest cost at rates equal to
20 the assumed discount rates."

21 The projected benefit obligation represents the present
22 value of pension benefits attributed to employee service as of a
23 point in time, based upon estimated compensation levels for employees
24 at the time they retire.

25 Expected Return on Assets - the expected return on assets
26 represents the actuary's estimated annual return earned on the
27 pension plan assets. The expected return on pension plan assets is
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1 used as a deduction in calculating pension costs because the income
2 earned on the fund assets can be utilized to pay the benefits under
3 the plan.

4 Net Amortization - (a) Net Transition (Asset)/Obligation:

5 The net transition amount arises when the initial change to
6 application of FAS 87 to account for pension costs is made. The
7 initial measure of the gain or loss is the difference between the
8 market value of plan assets and the projected benefit obligation at
9 the implementation date for FAS 87. FAS 87 allows for an
10 amortization of this amount. The negative amortization for Laclede
11 reflects the fact that the plan assets exceeded the projected benefit
12 obligation on the date FAS 87 was initiated. The excess is being
13 amortized as a reduction to pension cost over the remaining service
14 life of employees.

15 (b) Prior Service Cost - This component represents an
16 amortization of prior service costs related to plan amendments. The
17 inclusion of prior service costs recognizes the retroactive benefits
18 associated with employee service prior to the implementation of a
19 plan amendment.

20 (c) Unrecognized Net Gain/Loss - FAS 87 defines gains and
21 losses as "changes in the amount of either the projected benefit
22 obligation or plan assets resulting from experience different from
23 that assumed and from changes in assumptions." For example, the
24 expected return on assets for the September 30, 1989 plan year (set
25 by the actuary) was \$13,952,728. The actual return on plan assets
26 for 1989 was \$39,570,144. The difference of \$25,617,416 represents
27 an unrecognized gain and is not reflected in the calculation of
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1 pension costs for 1989. If the actual return on plan assets for 1989
2 had been \$13,000,000, then an unrecognized loss would have resulted
3 in the amount of \$952,728. Differences between actual assumptions
4 and expected assumptions are not recognized in total in the current
5 year, but are deferred and amortized to pension cost over a period of
6 years.

7 Q. What are the individual components of pension expense,
8 as calculated under FAS 87, for the Company's pension funds for the
9 plan year ending September 30, 1990?

10 A. The individual components are listed below for the
11 Company's three pension funds:

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Description	Management	Contract	Missouri Natural	Total
1. Service Cost	\$1,380,684	\$ 3,130,095	\$220,256	\$ 4,731,035
2. Interest Cost	3,911,521	7,936,648	663,476	12,511,645
3. Expected Return	<4,351,293>	<10,521,302>	<631,096>	<15,503,691>
4. Amortizations:				
a. Transition Asset	< 324,890>	< 1,167,409	< 18,121>	< 1,503,691>
b. Prior Service Cost	313,366	128,351	65,421	507,138
c. Unrecognized Gains	< 157,954>	< 404,381>	0	< 562,335>
Pension Cost	\$ 771,434	\$< 897,998>	\$299,936	\$ 173,372
	*****	*****	*****	*****

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20 Q. How were these amounts determined?

21 A. These amounts are the most current quantifications
22 calculated by the Company's actuary, Towers Perrin.

23 Q. What items from the above calculation are being
24 adjusted?

25 A. For the Management and Contract Funds, both Item 3,
26 expected return and Item 4.c, amortization of unrecognized gains are
27 being adjusted by the Staff.

28

1 Q. Why is the Staff proposing to make adjustments to only
2 the Management and Contract Funds?

3 A. The Company's Missouri Natural (MoNat) Fund is
4 currently in a funded status, under federal law which requires
5 Laclede to make a contribution to the plan. This cash contribution
6 is approximately equal to the pension cost as calculated under FAS
7 87. The Staff does not believe that an adjustment for this fund is
8 necessary at this time.

9 Q. Explain what the MoNat Fund represents.

10 A. This is the pension fund associated with the employees
11 of the Missouri Natural Division of the Laclede Gas Company.

12 Q. How are required contributions to pension funds
13 determined?

14 A. Minimum contributions are determined in accordance
15 with the Employee Retirement Income Security Act (ERISA), to ensure
16 that pension plans are adequately funded.

17 Q. Are contributions required for the Management and
18 Contract Funds?

19 A. No. While minimum ERISA contributions have not been
20 required under law since 1983 for the Management Fund and 1984 for
21 the Contract Fund, the Company has poured over \$17,000,000 into the
22 these funds since 1985.

23 Q. What is the current status of the Management and
24 Contract funds (fund)?

25 A. As of June 30, 1989, the value of the fund is 72% in
26 excess of the accumulated benefit obligation (ABO) and 39% in excess
27 of the projected benefit obligation (PBO). The ABO is the present
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1 value of the benefits accumulated to date. The PBO is the present
2 value of the benefits expected to be paid at retirement.

3 Q. Why are adjustments to the fund necessary?

4 A. As will be further discussed in my direct testimony,
5 in the Staff's opinion certain calculations utilized by Laclede's
6 actuary are inappropriate for determining the proper level of pension
7 expense in this case.

8 Q. What adjustment is the Staff proposing to the expected
9 return component?

10 A. The Staff is proposing that the actual fair market
11 value of plan assets rather than the market related value be used to
12 compute the expected return. This results in an increase in the
13 expected return component and, therefore, a reduction in pension
14 expense.

15 Q. Explain the difference between the actual fair market
16 value and the market related value of plan assets.

17 A. The fair market value represents the amount that the
18 fund could expect to receive for the plan assets between a willing
19 buyer and a willing seller. The market related value is a calculated
20 value that recognizes changes in the fair market value, gains and
21 losses, over not more than five years. Use of market related
22 valuation of plan assets is a means of deferring recognition of
23 realized and unrealized gains or losses in the pension expense
24 calculation. For Laclede, the difference equals the sum of a portion
25 of the realized and unrealized gains and losses from the previous
26 three years. The most recent year's gains and losses are multiplied
27 by 75%, the second most recent year's gains and losses are multiplied
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1 by 50% and the third year's gains and losses are multiplied by 25%.

2 The following is an illustration of the calculation:

3 Fund Fair Market Value at 6/30/89 \$208,000,000
4 Realized and Unrealized Gains:
5 For the Year Ended 6/30/89 (22,000,000 X.75) < 16,500,000>
6 For the Year Ended 6/30/88 (5,000,000 X.50) < 2,500,000>
7 For the Year Ended 6/30/87 (8,000,000 X.25) < 2,000,000>
8 Fund Market Related Value at 6/30/89 \$187,000,000
=====

9 Q. Is this adjustment to market related value required by
10 FAS 87?

11 A. No. FAS 87 merely allows the adjustment as a means of
12 reducing volatility in year to year pension expense. However, the
13 Financial Accounting Standards Board (Board) concluded that the fair
14 value provides the most relevant information that can be provided for
15 assessing both the plans ability to pay benefits and the need for
16 future contributions. The Board also concluded that methods used to
17 determine actuarial asset values produce information about the assets
18 that is less relevant and more difficult to understand than fair
19 value.

20 Q. Do all utilities in Missouri base their expected
21 return on a market related value?

22 A. No. The Missouri Public Service Company uses the fair
23 market value to calculate its expected return on plan assets.

24 Q. What other factors cause the Staff to recommend the
25 use of fair market value rather than market related value?

26 A. Currently, the Company is using an 8.25% return on the
27 market related value of plan assets to calculate its annual level of
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1 pension expense. This market related value was approximately \$21
2 million less than fair market value at June 30, 1989. For the period
3 from 1979 to 1989, the Company's fund has averaged over a 16% return
4 on the fair market value of plan assets. The Staff believes that the
5 use of only a 8.25% return on the fair market value of plan assets to
6 compute a normalized level of pension expense is very conservative
7 compared to recent actual returns.

8 Also, the types of investments which make up the fund can
9 be a factor in reducing the exposure to market volatility. The
10 Company's fund is currently invested 85% in bonds and 15% in stocks.
11 The Board specifically uses the following example in its discussion
12 of the use of market-related value versus fair market value: ". . .
13 an employer might use fair value for bonds and a five-year
14 moving-average for equities." Through the structure of its fund, the
15 Company has already positioned itself in a less volatile mode.

16 Therefore, it is the Staff's conclusion that use of
17 market-related valuation for Laclede's plan assets is not warranted
18 to reduce volatility, and is inappropriate to use for ratemaking
19 purposes.

20 Q. Is the Staff proposing to adjust the 8.25% rate of
21 return included in the calculation of pension expense?

22 A. No. An adjustment to increase the expected rate of
23 return of 8.25% is justified based on the 16% return which the fund
24 has earned on average since 1979. However, due to the modest revenue
25 requirement increase which Staff is currently recommending in this
26 case and the financial impact which this additional adjustment would
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28

1 have, the Staff is not proposing to increase the expected rate of
2 return in this case.

3 Q. What adjustment is the Staff proposing to the
4 amortization of unrecognized gains component?

5 A. The Staff is proposing that the total unrecognized
6 gains be amortized over a five year period.

7 Q. Why is the Staff recommending a five year
8 amortization?

9 A. In the Staff's opinion, use of a five year average
10 spreads the gains and losses over an adequate time frame to provide a
11 normalized level of pension expense. A five year amortization of
12 gains and losses more accurately reflects the current expense level
13 associated with pensions, and therefore is a more appropriate basis
14 for establishing rates. A five year average has been employed by the
15 Company and the Staff to calculate a normalized level of expense in
16 several areas of the case in the determination of revenue
17 requirement.

18 Q. Will additional gains be experienced by Laclede in the
19 future?

20 A. While the amount of future pension gains and losses
21 can not be predicted, it is reasonable to believe that additional
22 gains will be generated. The Company has earned an average return of
23 over 16% on the fair market value of plan assets since 1979.
24 However, the Company is calculating its expected return on a market
25 related value of assets at only an 8.25% return. As demonstrated
26 below, a continuation of this trend will produce \$18 million of
27 annual additional gains:
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Prepared Direct Testimony of
Stephen M. Rackers

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Fair Market Value	210,000,000	
Return on Assets	16%	
Actual Return		33,600,000
Market Related Value	190,000,000	
Expected Return on Assets	8.25%	
Expected Return		<u>15,675,000</u>
Gain		17,925,000 =====

Q. Through its implementation of FAS 87, how is the Company proposing to amortize past gains?

A. The Company is amortizing past gains at close to the minimum amount required by FAS 87. The minimum amortization allowed by FAS 87 is determined by deferring a portion of the gains, sheltering an additional portion through the corridor approach and amortizing the remaining gains over a 15 year period. The Company's amortization recognizes the deferral of gains, the use of a corridor approach and an amortization period of 14.94 years to determine the amount of amortization of unrecognized gains.

Q. Explain the "deferral of gains" referenced above.

A. The amount of deferred gain equals the difference between the fair market value and the market related value of plan assets, less the amount of transition gain not yet reflected in the market related value. The difference between fair market value and market related value, as previously discussed, equals the sum of a portion of the realized and unrealized gains and losses for the previous three years. For Laclede, this deferred gain is approximately \$21 million. The amount of transition gain not yet reflected in the market related value is approximately \$2 million.

1 Therefore, the Company is providing zero amortization in the
2 calculation of current pension expense of \$19 million of unrecognized
3 gains.

4 Q. Explain the corridor approach.

5 A. The corridor approach allows the Company to shelter an
6 additional amount of gains and losses from current amortization.
7 This amount equals 10% of the larger of the market related value of
8 the fund or the projected benefit obligation. For Laclede this
9 amount is approximately \$19 million. Through the use of the corridor
10 approach the Company is providing zero amortization of an additional
11 \$19 million of unrecognized gains. The following shows the Company's
12 calculation of the amortization of unrecognized gains and losses.

13	1. Fair Market Value 6/30/89	\$208,090,395	
14	2. Market Related Value	<u>186,773,878</u>	
15	3. Difference Between 1. and 2.	21,316,517	
16	4. Unreflected Transition Gain	<u>2,071,226</u>	
17	5. Deferred Gain (4.-3.)		\$19,245,291
18	6. Projected Benefit Obligation	150,114,169	
19	7. Corridor (10% of the larger of 2. and 6.)		18,677,388
20	8. Accumulated Unamortized Gains		<u>46,324,171</u>
21	9. Amount Subject to Amortization (8.-7.-6.)		8,401,492
22	10. Average Expected Future Service Period of Participants		<u>14.94 Years</u>
23	11. Amortization of Unrecognized Gains (9./10.)		\$ 562,335
24	12. Effective Amortization Period (8./11.)		===== 82 Years

25 Q. Why is the Company's method of amortization
26 inappropriate?

27 A. The Company's method provides zero amortization of
28 over 80% of the unrecognized gains at June 30, 1989. Also, the
Company's method effectively amortizes the unrecognized gains over 82
years. The Staff does not believe that an approach which amortizes

1 gains over such a long period appropriately reflects the current
2 level of pension expense which should be used in the determination of
3 revenue requirements. The use of both the deferred gains and
4 corridor approach overstates pension expense by \$2.5 million, using
5 even the Company's amortization period of 14.94 years
6 $\{(5.7)/14.94\}$. As long as the Company's pension fund or projected
7 benefit obligation remains at the \$150-200 million level, the
8 corridor will generally allow the Company to shelter and provide zero
9 amortization of \$15-20 million of gains or losses. The significance
10 of Laclede's very minimal amortization of unrecognized gains is that
11 it by necessity increases current ratepayer funding of the plan. The
12 Staff, by proposing to increase the amortization of unrecognized
13 gains for ratemaking purposes, will lower current ratepayer funding
14 of the plan to a more appropriate and realistic level.

15 Q. Has the Internal Revenue Service recognized a five
16 year amortization of gains and losses for tax purposes?

17 A. Yes. The Omnibus Budget Reconciliation Act of 1987
18 (OBRA) was designed to strengthen the funding rules of defined
19 benefit pension plans and to ensure that excessive contributions were
20 not made to the plan. The OBRA included the following tax changes
21 regarding pension plan funding:

22 (1) The full funding limitation has been capped at
23 150 percent of current liabilities.

24 (2) The period for amortizing gains and losses has
25 been reduced from 15 years to 2 years.

26 As previously stated in this direct testimony, the fund is
27 currently 72% in excess of the accumulated benefit obligation and 39%
28 in excess of the projected benefit obligation.

Prepared Direct Testimony of
Stephen K. Ratkers

1 Q. Has the Staff updated its pension expense adjustments
2 based on April 30, 1990 data?

3 A. Yes.

4 Q. What changes has the Staff made in recognition of this
5 data?

6 A. The Staff has recognized the loss in the fair market
7 value of the fund assets experienced through April 30, 1990. Staff
8 measured this loss by comparing the fund balance at April 30, 1990
9 and April 30, 1989. The annual change was approximately a \$7 million
10 reduction in asset value. This amount was subtracted from the June
11 30, 1989 fair market valuation used by the Company's actuary to
12 determine the pension expense for the plan year ending September 30,
13 1990.

14 The Staff also recognized the loss of estimated earnings
15 which had been included in the calculation of pension expense for the
16 plan year ending September 30, 1990. This amount and the loss in
17 asset value were subtracted from the balance of unrecognized gains.

18 Q. What affect did the recognition of this data have on
19 Staff's adjustments?

20 A. The reduction in fair market value reduced the Staff's
21 adjustment to the expected return. The reduction in the amount of
22 unrecognized gains reduced the Staff's adjustment to the amortization
23 of unrecognized gains.

24 Q. Please summarize the Staff's adjustments to pensions
25 as discussed in this direct testimony.

26 A. The Staff in Adjustment S-16-H, is proposing to
27 calculate the expected return on fund assets using the fair market
28

1 value of plan assets rather than the market related value. The Staff
2 is also proposing to amortize the total unrecognized gains and losses
3 over a five year period. This is reflected in adjustment S-16-G.
4 Both adjustments can be found in Accounting Schedule 11, Adjustments
5 to Income Statement.
6

7 MISCELLANEOUS EXPENSE

8 Q. Please explain adjustment S-15-D and S-16-C.

9 A. These adjustments disallow certain miscellaneous
10 expenses charged to Sales and Administrative and General expense.

11 Q. What types of expenses are being disallowed?

12 A. The Staff's adjustments address several types of
13 expenses. The first type is tickets and related expenses for various
14 sporting events and theater performances. The second type is the
15 cost of dues or contributions to various organizations and clubs.
16 The third type is for Company sponsored employee dinners, awards and
17 sports teams. The final type is for various nonrecurring or
18 promotional items.

19 Q. Why has the Staff disallowed these expenses?

20 A. The Staff's primary basis for disallowance is that
21 these expenses provide no benefit to ratepayers or no quantifiable
22 savings to the Company. It is also the opinion of the Staff that
23 these types of expenses should not be borne by ratepayers.

24 Q. Has the Staff requested that the Company identify the
25 benefits of such expenses?

26 A. Yes. Company's general response is

27 ". . . that expenditures of this type are prudent, and that
28 all ratepayers are benefitted. Further, these expenses are

1 considered ordinary expenses for any business
2 organization."

3 The Staff does not believe this response justifies the inclusion in
4 rates of these expenses.

5 Q. Has the Staff allowed some portion of the dues related
6 to civic organizations?

7 A. Yes. The Staff has historically allowed local Chamber
8 of Commerce dues. In this case the Staff has allowed the Chambers
9 for the Kirkwood area, Florissant Valley, St. Charles, Northwest
10 Communities and the St. Louis Regional Commerce & Growth Association.

11 SAFETY RULES

12 Q. Please describe this item.

13 A. On December 15, 1989, the Commission put into effect
14 new Pipeline Safety Regulations applicable to natural gas utilities.

15 Q. Is the Staff recommending the inclusion of any amount
16 in its determination of revenue requirement associated with these
17 regulations?

18 A. No.

19 Q. Why is the Staff making this recommendation?

20 A. Based on Company response to Staff data requests,
21 Laclede has no detailed accounting of the amount spent to date to
22 meet the Commission's safety rules. Laclede also stated in its
23 response that it has not prepared a detailed estimate of the amount
24 which will be spent by August, 1990, the Company's requested cut-off
25 for true-up. The costs associated with the Company's compliance with
26 the new safety rules are therefore unauditible. No assessment can be
27

28

1 made at this time as to what amount should be included in the ongoing
2 expenses of the Company for these rules.

3 Q. Was the Staff provided with any estimates of the cost
4 of Company's compliance?

5 A. Yes. The Staff was provided with the Company's
6 estimates of the cost of compliance.

7 Q. Has the Staff reviewed these estimates?

8 A. Yes. However, these estimates are based on the
9 Company's quantification of compliance at the time it filed its
10 direct testimony. Since that time, the Company has received several
11 waivers and stays from the Commission regarding specific sections of
12 the rules. Also, the Company and the Staff have worked out several
13 agreements and understandings regarding the rules. These items are
14 discussed in the testimony of Staff witness Walter R. Ellis of the
15 Gas Engineering Department.

16 Q. Was the Staff provided with an update in the cost of
17 compliance based on these changed circumstances?

18 A. No, Staff was not provided with a complete update.
19 Staff Data Request No. 185 requested an update of the Company's cost
20 estimates reflecting waivers, stays and Staff indications of
21 interpretation and enforcement. In response, the Company stated that
22 it had not estimated the impact of specific stays since the process
23 of seeking waivers was not complete and that it had not speculated on
24 the Commission Staff's intentions absent definitive rulings. In
25 response to Staff Data Request No. 1027, the Company stated that the
26 cost of compliance with rule 13.H had substantially been eliminated
27 by the Commission's Order granting a waiver.
28

1 As discussed in the direct testimony of Staff witness
2 Ellis, a large portion of the costs quantified in the Company's
3 present case deals with rules for which the Company has received a
4 waiver, stay or interpretation from Staff. His direct testimony also
5 discusses discrepancies with the Company's main replacement
6 quantifications. In the Staff's opinion, the Company should have
7 provided updated calculations of the cost of compliance with the
8 Commission's safety rules as waivers, stays and interpretations
9 became known to them.

10 Q. What portion of the cost of compliance, as calculated
11 by the Company, has been impacted by waivers or stays pending
12 waivers?

13 A. Section 9.V - Cathodic protection mapping, Section
14 13.M - Survey of customer-owned buried fuel lines and Section 13.V -
15 Increased valve inspection requirements have been waived or stayed
16 pending waiver. The estimated impact of this is a reduction of
17 \$3,074,700 in the Company's cost calculations given in the direct
18 testimony of Company witness Harry R. Haury.

19 Q. For the safety items which did not receive a waiver or
20 stay, what problems does the Staff have with the Company's
21 calculation of increased cost?

22 A. The Staff has arranged its comments on a section
23 specific basis.

24 4.BE - Installation of failure indicating devices and
25 valves

26 This item deals with the cost of installing additional
27 plant. The cost should not be included in ongoing
28 maintenance expense but should be capitalized and recovered
through depreciation expense over the life of the plant.

1 9.P - Inspection and painting of exposed pipe

2 This item includes the cost of painting exposed pipe
3 and monitoring pipe for corrosion. The Company, after
4 receiving a clarification from the Staff regarding the
5 definition of corrosion, withdrew its request for a waiver
6 from this rule. Further, the Company stated in response to
7 a Staff data request that it had been painting its exposed
8 pipe for twenty five years. Finally, as stated in Staff
9 witness Ellis' testimony, the requirement to inspect this
10 piping over a three year period has been in effect since
11 1971. Therefore, the additional cost calculated by the
12 Company appears overstated based on the programs and
13 practices already in place.

14 12.C - Expansion of procedures manual

15 This item requires the update of the procedures manual
16 and an annual re-evaluation. The initial update
17 constitutes a one-time cost associated with the updating
18 and consolidation of various existing procedures manuals.
19 This must be accomplished by December 15, 1990. Therefore,
20 the ongoing annual cost of re-evaluating the manual would
21 not begin until sometime in 1991.

22 12.D - Expansion of personnel training

23 This item reflects the increased cost of additional
24 training. The workpapers provided to the Staff states that
25 the Company has 18 months from the effective date to
26 implement the program. Therefore, the ongoing cost of
27 training will not begin until May 15, 1991. Any initial
28 cost of setting up the training and qualification program
 constitutes a one time cost, not an ongoing annual expense.

13.2 - Service transfers - protection program

 When a main is replaced, the cost associated with
 transferring the service connections to that main are
 expensed. The amount quantified by the Company is the cost
 of service transfers associated with the mains that will be
 replaced under the protection program. As discussed in the
 testimony of Staff witness Ellis, the amount of pipe
 scheduled by the Company for replacement under this
 section, when combined with the pipe replacement under
 Sections 15.D and E, far exceeds the levels discussed in
 the Company's Replacement Program, as submitted to the
 Commission. These calculations are inconsistent and do not
 provide an appropriate estimate of the ongoing expense
 levels.

14.B - Repeat leak investigation

1
2 The Company withdrew its original request for waiver
3 regarding this item. As discussed in the testimony of
4 Staff witness Ellis, additional testing and data are
5 necessary regarding this item. The Staff expects the
6 Company to again apply for a waiver when it has gathered
7 this additional data. The cost calculated by the Company
8 for this item may not reflect the continuing future level.

9 15.D and E - Service Transfers - Replacement Program.

10 The amount quantified by the Company under this
11 section reflects the cost of service transfers associated
12 with mains replaced under an acceleration of the Company's
13 current replacement program. As previously discussed under
14 Section 13.2, the calculations are inconsistent with those
15 provided by the Company in its Replacement Program
16 submitted to the Commission. Also, as stated in the
17 testimony of Staff witness Ellis, the Company is under no
18 obligation or requirement to accelerate its current
19 replacement program as there are no established time frames
20 or deadlines for these programs.

21 Q. Please summarize the Staff's position on the cost of
22 compliance with the Commission's safety rules.

23 A. In the Staff's opinion, the amount of ongoing expense
24 associated with the Company's compliance with the Commission rules
25 cannot be determined at this time. The Company has no detailed
26 accounting of the costs incurred to date and no estimate of the costs
27 which will be incurred by August 31, 1990. The Staff has not
28 received a complete update of the estimated cost of compliance which
includes the effect of waivers and stays which the Commission has
granted and the effect of clarifications provided by the Staff.
Finally, as previously discussed, the estimates provided by the
Company are in some instances inappropriate and inconsistent,
therefore, providing no basis for determination of ongoing expense
levels.

Q. Does this conclude your direct testimony?

A. Yes, it does.

BEFORE THE PUBLIC SERVICE COMMISSION
OF THE STATE OF MISSOURI

In the matter of Laclede Gas Company of
St. Louis, Missouri, for authority to
file tariffs increasing rates for gas
service in the Missouri service area
of the Company.)

) Case No. GR-90-120
)

AFFIDAVIT OF STEPHEN H. RACKERS

STATE OF MISSOURI)
COUNTY OF COLE) ss

Stephen H. Rackers, of lawful age, on his oath states: that he has participated in the preparation of the foregoing direct testimony in question and answer form, consisting of 21 pages to be presented in the above case; that the answers in the foregoing direct testimony were given by him; that he has knowledge of the matters set forth in such answers; and that such matters are true and correct to the best of his knowledge and belief.

Stephen H. Rackers
Stephen H. Rackers

Subscribed and sworn to before me this 14th day of June, 1990.

Janis Kay Musick
Notary Public

My Commission expires November 16, 1996

JANIS KAY MUSICK
NOTARY PUBLIC, STATE OF MISSOURI
COLE COUNTY
MY COMMISSION EXPIRES:
NOVEMBER 16 1996

RATE PROCEEDING PARTICIPATION

<u>Company</u>	<u>Case Number</u>
Bowling Green Gas Company	GR-78-218
Central Telephone Company	TR-78-258
Empire District Electric Company	ER-79-19
Union Electric Company	ER-80-17
Fidelity Telephone Company	TR-80-269
St. Louis County Water Company	WR-80-314
Union Electric Company	ER-81-180
Laclede Gas Company	GR-81-245
Great River Gas Company	GR-81-353
Union Electric Company	ER-82-52
Laclede Gas Company	GR-82-200
St. Louis County Water Company	WR-82-249
Union Electric Company	ER-83-163
Union Electric Company	ER-84-168
Arkansas Power and Light Company	ER-85-20
Kansas City Power and Light Company	ER-85-128
Arkansas Power and Light Company	ER-85-265
Union Electric Company	EC-87-114 & EC-88-115
Union Electric Company	GR-87-62
Southwestern Bell Telephone Company	TC-89-14
St. Louis County Water Company	WR-89-246

SCHEDULE 1

