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MoPSC Staff – Exhibit 239 Jared Giacone Rebuttal Testimony File Nos. ER-2022-0129 & ER-2022-0130

Exhibit No.:

Issue(s): Incentive

Compensation

Witness: Jared Giacone

Sponsoring Party: MoPSC Staff
Type of Exhibit: Rebuttal Testimony

Case Nos.: ER-2022-0129 and

ER-2022-0130

Date Testimony Prepared: July 13, 2022

MISSOURI PUBLIC SERVICE COMMISSION FINANCIAL & BUSINESS ANALYSIS DIVISION AUDITING DEPARTMENT

REBUTTAL TESTIMONY

OF

JARED GIACONE

Evergy Metro, Inc. d/b/a Evergy Missouri Metro Case No. ER-2022-0129

Evergy Missouri West, Inc. d/b/a Evergy Missouri West Case No. ER-2022-0130

> Jefferson City, Missouri July 2022

1	TABLE OF CONTENTS OF	
2	REBUTTAL TESTIMONY	
3	OF	
4	JARED GIACONE	
5 6	Evergy Metro, Inc. d/b/a Evergy Missouri Metro Case No. ER-2022-0129	
7 8	Evergy Missouri West, Inc. d/b/a Evergy Missouri West Case No. ER-2022-0130	
9	EXECUTIVE SUMMARY	1
10	INCENTIVE COMPENSATION	2

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6 7		Evergy Missouri West, Inc. d/b/a Evergy Missouri West Case No. ER-2022-0130		
8	Q.	Please state your name and business address.		
9	A.	My name is Jared Giacone and my business address is 615 East 13th Street,		
10	Kansas City, MO 64106.			
11	Q.	By whom are you employed and in what capacity?		
12	A.	I am employed by the Missouri Public Service Commission as a Senior Utility		
13	Regulatory Auditor.			
14	Q.	Are you the same Jared Giacone that filed direct testimony in these proceedings		
15	on June 8, 2022?			
16	A.	Yes.		
17	EXECUTIVE SUMMARY			
18	Q.	What is the purpose of your rebuttal testimony?		
19	A.	I will respond to the Office of Public Counsel (OPC) witness Angela Schaben		
20	regarding incentive compensation.			
21				

INCENTIVE COMPENSATION

- Q. How did Staff calculate the amount of incentive compensation to include in rates?
- A. Staff used a four-year average for each of the four incentive compensation plan amounts paid in March 2019, 2020, 2021, and 2022, which was exclusive of Earnings Per Share ("EPS") components.
- Q. How did the Company calculate the amount of incentive compensation to include in rates?
- A. The Company used a three-year average of incentive compensation plan amounts paid in March 2019, 2020, and 2021, exclusive of EPS components. The Company did not have the March 2022 payout data available at the time of their direct filing.
- Q. Is Staff and the Company's recommended amount of incentive compensation to include in rates similar even though Staff used a four-year average and the Company used a three-year average of incentive compensation payouts?
- A. Yes, the recommended dollar amount of incentive compensation amounts to include in rates by Staff and the Company are similar. There is not significant difference between the four-year average of payouts that Staff used and the three-year average of payouts that the Company used. Staff's four-year average incorporates the most recent known and measurable data in the average.
- Q. What is OPC's position on the amount of incentive compensation to include in rates?
- A. The OPC recommends removing the Company's proposed amount of incentive compensation. According to the Direct Testimony of Angela Schaben, page 16, lines 4-5,

"The Commission should remove the \$10,008,354 of incentive compensation for Missouri 1 2 Metro and remove the \$3,552,782 of incentive compensation for Missouri West." 3 Q. Do the dollar amounts referenced in OPC's testimony reflect the three-year 4 average of incentive compensation payouts recommended by the Company? A. Yes. 5 Q. What is the test year ending June 30, 2021 account balance for incentive 6 7 compensation for Evergy Metro and Evergy West? 8 A. The test year account balance at June 30, 2021 for Evergy Metro is \$14,092,776. 9 The test year account balance at June 30, 2021 for Evergy West is 3,789,218. 10 Q. What is OPC's argument for removing the Company's recommended amount of 11 incentive compensation? 12 A. According to the Direct Testimony of Angela Schaben, page 12, lines 8-10, 13 "Moreover, because the net O&M savings are larger than the amount being paid out in incentive 14 compensation, the plan is more than paying for itself." Would removing the Company's recommended amount of incentive 15 Q. 16 compensation proposed by OPC still leave an amount in rates for incentive compensation? 17 A. It would because the amount proposed by the Company is less than the test year 18 amount. The OPC in essence would be recommending the difference between the test year 19 amount and the amount they recommend to be removed. The OPC would be proposing 20 \$4,084,422 for Evergy Metro and \$236,436 for Evergy West. 21 Q. Is it Staff's understanding that OPC's position is to not include any amount of 22 incentive compensation in rates?

1 A. Yes. The OPC has taken the position of not recommending any amount of 2 incentive compensation in rates in prior cases for other utilities. In addition, by only 3 recommending removal of the Company's proposed amount of incentive compensation, there 4 is no foundation or support for the remaining amount of incentive compensation left in the test 5 year. OPC Witness Schaben does not provide any calculations in testimony to support the 6 amount that will remain in the test year if only the Company's proposed amount of incentive 7 compensation is removed. 8 Q. Are you aware of any recent Commission Orders on incentive compensation 9 where the OPC recommended no inclusion of incentive compensation in rates? 10 A. The Commission addressed incentive compensation in its Amended Report and Order from Spire's general rate case GR-2021-0108. The Commission states, 11 12 OPC's position is that no amount of AIP bonus expense should be approved, because including it in rates leads to double recovery. On the 13 question of double recovery, the Commission finds the testimony of Staff 14 15 to be more credible than that of OPC. The test year includes all the 16 monetary benefits of employees attaining their AIP goals through 17 reduced expenses and/or increased revenues. To not include the bonus 18 expense paid out to employees during the true-up period that led to the 19 benefits would be contrary to the matching principle. 20 21 Q. Is OPC's argument of double recovery from that Spire case the same argument 22 they present in this case? 23 24 A. In my opinion, yes. The quote I included above from the direct testimony of 25 OPC witness Angela Schaben in this case argues that the incentive compensation plan 26 pays for itself. In other words, OPC's argument in this case is the same as it was in the 27 Spire case by saying that including any amount of incentive compensation in the revenue 28 requirement would be double recovery.

increases revenues?

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Q. Is it Staff's position that the test year used in this Evergy rate case reflects

operational savings and/or increased revenues that result from the 4-year average of incentive

compensation payouts that Staff recommends including?

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A. Yes. Incentive compensation is an annual program that Staff reviewed four

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years of historical plan data. The test year of July 1, 2020 through June 30, 2021 would reflect

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reduced expenses or increased revenues generated since Staff used the resulting average of

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incentive compensation plan payouts made in the two years prior to the test year beginning and

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during the test year.

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Q. Are the incentive compensation program goals only to reduce expenses or

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A. No, there are safety and reliability factors that are included in the incentive

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compensation program goals. Safety and reliability do not have a direct known and measurable

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correlation to reducing expenses or increasing revenues. That means, on their own they would

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not produce known and measurable savings or known and measurable revenue that would offset

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or pay for the related incentive compensation payouts on those metrics. That is why it is

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appropriate to include a normalized level of incentive compensation expense in cost of service.

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Q. Does this conclude your rebuttal testimony?

19

A. Yes it does.

BEFORE THE PUBLIC SERVICE COMMISSION

OF THE STATE OF MISSOURI

In the Matter of Evergy Metro, Inc. d/b/a Evergy) Missouri Metro's Request for Authority to) Implement a General Rate Increase for Electric) Service)	Case No. ER-2022-0129						
In the Matter of Evergy Missouri West, Inc. d/b/a Evergy Missouri West's Request for Authority to Implement a General Rate Increase for Electric Service)	Case No. ER-2022-0130						
AFFIDAVIT OF JARED GIACONE							
STATE OF MISSOURI)) ss. COUNTY OF JACKSON)							
COMES NOW JARED GIACONE and on his oath declares that he is of sound mind and lawful age; that he contributed to the foregoing <i>Rebuttal Testimony of Jared Giacone</i> ; and that the same is true and correct according to his best knowledge and belief.							
Further the Affiant sayeth not. JARED GI	J Loons ACONE						
JURAT							
on thisd day of July 2022.	Notary Public BONEY JACKSON-SPOTWOOD My Commission Expires My Commission Expires April 8, 2023						
Services and the services are services and the services and the services and the services are services and the services and the services and the services are services and the services and the services are services and the services and the services are services are services are services and the services are services	Clay County Commission #19865798						