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STATE OF MISSOURI
PUBLIC SERVICE COMMISSION

TRANSCRIPT OF PROCEEDINGS
Hearing
October 24, 2006
Jefferson City, Missouri
Volume 11

In the Matter of the)
Application of Kansas City)
Power & Light Company for)
Approval to Make Certain)
Changes in its Charges for) Case No. ER-2006-0314
Electric Service to Begin)
the Implementation of Its)
Regulatory Plan)

RONALD D. PRIDGIN, Presiding,
REGULATORY LAW JUDGE

REPORTED BY:
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1 P R O C E E D I N G S

2 JUDGE PRIDGIN: All right. Good
3 morning. We're back on the record.

4 Let me clarify with counsel a roadmap
5 for today. I understand we're first going to be
6 doing space heating discount and/or Trigen issues,
7 and those witnesses would be Mr. Rush from KCP&L, and
8 Mr. Herz from Trigen; is that correct?

9 MR. WILLIAMS: And Janice Pyatte from
10 Staff.

11 JUDGE PRIDGIN: Okay. I have Ms. Pyatte
12 crossed off. I believe nobody had questions for her,
13 but...

14 MR. WILLIAMS: That's fine.

15 JUDGE PRIDGIN: Okay. And she did ask
16 me before the hearing if she were needed, and she
17 does seem to be available.

18 And then Mr. Mills, I think you had a
19 witness that you wanted to get on after those two
20 because of scheduling issues?

21 MR. MILLS: Yeah. Mr. Baudino, our cost
22 of capital witness, is here today. He's available
23 all day today, if need be, but if we can get him done
24 relatively early, he can hopefully get an earlier
25 flight and then start heading home.

1 JUDGE PRIDGIN: Okay. Mr. Zobrist?

2 MR. ZOBRIST: All I've got to say is we
3 have Mr. Cline available, and I think he's just going
4 to be tendered for cross I think on the additional
5 amortizations and some brief issues, and he would be
6 the last company witness today.

7 MR. MILLS: Yeah. And I don't think
8 Mr. Cline will take long. We can certainly do him
9 before Mr. Baudino.

10 JUDGE PRIDGIN: Okay. So just for a
11 roadmap, at least for now, Mr. Rush from KCP&L will
12 be the first witness. Mr. Herz, second. Mr. Cline,
13 third. Mr. Baudino, fourth. And then to me it looks
14 like we would be going back to cost of capital
15 witnesses. I believe Mr. Barnes was finished. We'd
16 be going on to Ms. Bernsen from Staff, unless
17 parties -- okay. I'm seeing some heads shaking. And
18 that's four or five witnesses deep, so that will take
19 some time, I'm sure.

20 I think I had already stated for the
21 record, but today, tomorrow, and Thursday we will
22 need to end at four o'clock or so, because the
23 Commission has local public hearings that they're
24 running from here. And for our tech staff to be able
25 to set up and have enough time to test, we'll need to

1 end fairly early. And we may end up ending even
2 earlier any of those days, but I'm just saying we
3 won't go any later, just so folks can make schedules.

4 Mr. Zobrist?

5 MR. ZOBRIST: Yeah, Judge, I had one
6 question about Chris Giles. I'm not certain if
7 anybody had any additional questions for him. If
8 not, I'd like for him to be excused. He will be
9 here, but in terms of the schedule, I didn't know if
10 anyone had any additional questions for him on either
11 the additional amortizations or other related cost of
12 capital issues, and I presume he'd be short because
13 he's already been up on the stand a couple of times.

14 MR. WILLIAMS: I don't.

15 MR. MILLS: No.

16 MR. WILLIAMS: Well, I don't know at
17 this point.

18 JUDGE PRIDGIN: I understand.

19 MR. WILLIAMS: I can check, but I can't
20 commit.

21 JUDGE PRIDGIN: Okay. He can check but
22 he can't commit.

23 Any update on Mr. Cross?

24 MR. ZOBRIST: I have not heard anything
25 from him. Roger Steiner -- I was detecting a

1 sentiment not to cross-examine Mr. Cross, and I don't
2 know if -- I think Mr. Mills said he was gonna waive
3 cross-examination. I don't remember about any other
4 parties.

5 MR. MILLS: Yeah, I said I had no cross,
6 and I believe Mr. Thompson on behalf of the Staff
7 pretty clearly said he was willing to waive cross of
8 Mr. Cross, as well.

9 JUDGE PRIDGIN: I think I recall him
10 saying that, too. So he may not need to --

11 MR. PHILLIPS: What's his issue?

12 JUDGE PRIDGIN: Incentive compensation.

13 MR. PHILLIPS: No, we don't have any
14 questions.

15 MR. ZOBRIST: Well, if Mr. Steiner gives
16 me a call, is it all right for me to tell him that
17 Mr. Cross can be released, or do we need further --

18 JUDGE PRIDGIN: I would think so,
19 especially considering he's been in an accident.

20 MR. ZOBRIST: Right. Because I do
21 understand he was hospitalized overnight.

22 JUDGE PRIDGIN: Okay. Unless any
23 parties say to the contrary, I see no reason for him
24 to come in.

25 MR. ZOBRIST: Okay. Thank you, Judge.

1 JUDGE PRIDGIN: You're welcome.

2 Anything else before Mr. Rush takes the stand?

3 MR. ZOBRIST: I guess the one
4 housekeeping matter would be if everyone has waived
5 cross-examination of Mr. Cross, we would move his
6 testimony into evidence, which I believe is
7 Exhibit 6.

8 JUDGE PRIDGIN: Let me clarify that
9 number. That's the number that I have. It's
10 rebuttal NP and HC. Okay. Mr. Zobrist has moved for
11 admission of Exhibit 6. Any objections?

12 (NO RESPONSE.)

13 JUDGE PRIDGIN: Okay. Hearing none,
14 Exhibit No. 6 NP and HC is admitted.

15 (EXHIBIT NO. 6 NP AND HP WERE RECEIVED
16 INTO EVIDENCE AND MADE A PART OF THE RECORD.)

17 MR. PHILLIPS: Judge Pridgin?

18 JUDGE PRIDGIN: Mr. Phillips?

19 MR. PHILLIPS: I wasn't able to be here
20 Friday or Monday. I was wondering if we had made a
21 commitment to you on when we would have a stipulation
22 relative to rate design.

23 JUDGE PRIDGIN: I don't think anybody
24 has stated an exact date. Obviously the sooner the
25 better. But I don't think -- I'm certainly not

1 ordering anything because I know you're busy doing
2 other things right now.

3 MR. WILLIAMS: I expect we'll be
4 circulating a draft today.

5 JUDGE PRIDGIN: I'm sorry. Mr. Williams
6 will be circulating a draft.

7 MR. WILLIAMS: Today I anticipate.

8 JUDGE PRIDGIN: Okay. Very good.
9 Mr. Phillips, thank you. Anything further before
10 Mr. Rush takes the stand?

11 (NO RESPONSE.)

12 JUDGE PRIDGIN: Okay. Mr. Rush, if
13 you'll come forward, sir. And one more thing. I
14 do think that Mr. Keevil asked that, for this
15 witness only, if I'm not mistaken, that his
16 cross-examination go last. It's out of the order
17 of cross-examination that Staff filed; that he's
18 asked that his cross-examination of this witness
19 only, if I understand, to be last; is that correct,
20 Mr. Keevil?

21 MR. KEEVIL: Yes, Judge.

22 MR. FISCHER: We have no objection.

23 JUDGE PRIDGIN: Okay. Very good.

24 And I'm sorry, Mr. Rush. You can have a
25 seat. If you'll bear with me. You've been on -- you

1 were up for true-up and have been sworn; is that
2 correct?

3 THE WITNESS: That's correct.

4 JUDGE PRIDGIN: All right. Mr. Rush,
5 you're still under oath.

6 Any parties -- Mr. Keevil, you wish
7 cross-examination obviously?

8 MR. KEEVIL: Yes, just briefly, Judge.

9 JUDGE PRIDGIN: Any other parties have
10 cross for Mr. Rush on this issue?

11 (NO RESPONSE.)

12 JUDGE PRIDGIN: Okay. Mr. Keevil, when
13 you're ready, sir.

14 MR. KEEVIL: Judge, if I could ask you
15 just kind of a clarifying question. There are two
16 issues involved here according -- as set forth in the
17 issue list.

18 I believe one of them is stated to be
19 should the qualification provision of the existing
20 general service all-electric rate schedules be
21 expanded as proposed by KCPL, and then skipping part
22 of it, to make rate discounts available to existing
23 and future customers who were not all-electric
24 customers. That's one.

25 And then the other issue is should the

1 existing general service all-electric rate schedules
2 and separately metered space heating provisions of
3 KCPL standard general service tariffs be eliminated
4 or restricted to customers currently receiving
5 service under those rates.

6 Is it my understanding we're wrapping
7 both of those together for purposes of cross of
8 Mr. Rush and Mr. Herz?

9 JUDGE PRIDGIN: Yes, please.

10 MR. KEEVIL: Okay. Fine. Just wanted
11 to make sure.

12 JUDGE PRIDGIN: Sure.

13 MR. KEEVIL: Now, has Mr. Rush's
14 testimony been marked and offered and received or any
15 of that good stuff?

16 MR. FISCHER: Judge, I think this would
17 be the last issue that Mr. Rush would testify about,
18 so I would move the admission of his direct and
19 rebuttal testimony.

20 JUDGE PRIDGIN: Let me get that exhibit
21 number.

22 MR. KEEVIL: I apologize. I wasn't here
23 when Mr. Rush was on the stand for true-up. Were
24 there any corrections that Mr. Rush made to his
25 testimony?

1 MR. FISCHER: Let's ask him.

2 DIRECT EXAMINATION BY MR. FISCHER:

3 Q. Mr. Rush, do you have any corrections on
4 this issue?

5 A. No.

6 JUDGE PRIDGIN: And were those exhibit
7 numbers his direct -- No. 21 is rebuttal. No. 22,
8 any objections?

9 (NO RESPONSE.)

10 JUDGE PRIDGIN: Hearing none,
11 Exhibits 21 and 22 are admitted.

12 (EXHIBIT NOS. 21 AND 22 WERE RECEIVED
13 INTO EVIDENCE AND MADE A PART OF THE RECORD.)

14 CROSS-EXAMINATION BY MR. KEEVIL:

15 Q. All right. Good morning, Mr. Rush.

16 A. Good morning.

17 Q. Now, just as -- by way of background,
18 currently KCPL has three general service categories
19 applicable to commercial and industrial customers,
20 which are denominated as small, medium and large; is
21 that correct?

22 A. Additionally, we have one called large
23 power, but we have a small, medium and large general
24 service tariff, and then we have a large power
25 tariff.

1 Q. Right. I was restricting mine to just
2 the general service. So there are three general
3 service?

4 A. That's correct.

5 Q. Okay. Now, within each of those three
6 general service categories, KCPL has two general
7 service tariffs, if you will: A standard tariff,
8 standard general service tariff, and an all-electric
9 general service tariff, correct?

10 A. In general terms, yes, uh-huh.

11 Q. Now, in this case, KCPL is proposing to
12 change the availability section of the all-electric
13 rates tariff in each of the three general service
14 categories to allow customers who are not all
15 electric but whose, quote, primary heating source,
16 close quote, is electric heat, to qualify for these
17 lower rates, correct?

18 A. That's correct.

19 Q. Okay. Now, in addition to changing the
20 availability section of the tariff, the all-electric
21 tariffs in each of the three general service
22 categories would be renamed or relabeled as a space-
23 heating tariff, correct?

24 A. That's correct.

25 Q. Okay. Now -- and when I referred to a

1 moment ago as the standard general service tariffs,
2 in each of those standard general service tariffs,
3 KCPL currently already has a rate provision for
4 separately metered space heating, correct?

5 A. And that's correct also, yes.

6 Q. Now, if KCPL's proposal to expand the
7 all-electric rates to customers who are not all
8 electric is approved by the Commission, KCPL would
9 then have two different space-heating rates in its
10 tariffs, correct?

11 A. I'm not sure I follow what you're
12 saying.

13 Q. Well, you said you currently have the
14 separately metered space-heating provision as part of
15 the standard general service tariff, correct?

16 A. Yes.

17 Q. And that would remain if your proposal
18 to make the all-electric tariff a space-heating
19 tariff is approved, correct?

20 A. Yes. For my clarification, the separate
21 meter space-heating tariff is set up for only space-
22 heating consumption during that winter period, so it
23 is -- basically you would think if you have two
24 meters, you have a general service meter that covers
25 all of your energy consumption, and then you have

1 another meter that is separately established with
2 separate service for that energy consumption. So --

3 Q. Thank you, Mr. Rush. We can get into this.

4 A. Okay.

5 Q. You would have -- let's go back to the
6 question. You would have two space-heating tariffs?

7 A. We would have one space-heating tariff
8 that is designed for separate -- just the total pure
9 space heating, and then we would have one tariff
10 that's available for space heating in general
11 consumption. So it is two very distinct products.

12 Q. Now, the difference would be the
13 metering and what usage the discounted rate is
14 applied to, and the amount of the discount, correct?

15 A. From the company's perspective, right.
16 From the customer's perspective, it's quite different.

17 Q. Now, you've responded to certain data
18 requests from Trigen throughout the course of this
19 proceeding, correct?

20 A. Yes, we've had numerous data requests
21 from them.

22 Q. I think it's like 40. Let me ask you
23 this: Do you agree that KCPL has not measured the
24 potential customer shifts that would result from
25 KCPL's requested change in the availability of what

1 is currently the all-electric rate, and that as a
2 result, billing determinants are not available to
3 project the associated revenue impact?

4 A. That's correct.

5 Q. Okay. Do you agree that by broadening
6 the availability of the all-electric rate, load
7 characteristics will change for the overall class?

8 A. That would be contingent on what types
9 of customers would apply. I mean, you're creating an
10 availability for a new type of service, so there
11 would potentially be changes in load characteristics.

12 Q. Is that a yes or a no, Mr. Rush?

13 A. It's uncertain.

14 (EXHIBIT NO. 703 WAS MARKED FOR
15 IDENTIFICATION BY THE COURT REPORTER.)

16 BY MR. KEEVIL:

17 Q. Okay. Mr. Rush, I've handed you a copy
18 of what's been marked as Exhibit 703. Do you
19 recognize that as KCPL's response to Trigen's data
20 request No. 5?

21 A. Yes.

22 Q. Do you see there where it says the --
23 well, can you just read KCPL's response there, if you
24 would?

25 A. "This increase in rates will shift

1 responsibility of costs associated with this service
2 to those customers using this rate. In addition, by
3 broadening the availability of the all-electric
4 (space heat) winter energy charge, load
5 characteristics will slightly change for the overall
6 class, and the increase will reflect a recognition of
7 the change."

8 MR. KEEVIL: I move for admission of
9 Exhibit 703.

10 JUDGE PRIDGIN: Any objections?

11 (NO RESPONSE.)

12 JUDGE PRIDGIN: Hearing none, 703 is
13 admitted.

14 (EXHIBIT NO. 703 WAS RECEIVED INTO
15 EVIDENCE AND MADE A PART OF THE RECORD.)

16 BY MR. KEEVIL:

17 Q. Mr. Rush, based on your earlier answer,
18 do you disagree with this response provided in
19 response to DR No. 5?

20 A. Well, I use the word "slightly," so I
21 guess I would agree that there is a very strong
22 chance that we will slightly see a change in load
23 characteristics, so I would agree with that.

24 Q. Not contingent or anything; they will
25 change, correct?

1 A. When customers are added to utilize this
2 service.

3 Q. Thank you, Mr. Rush.

4 Do you agree that KCPL has filed no
5 incremental or marginal cost studies or any other
6 cost study in this case to support its proposed
7 expansion of the all-electric tariff?

8 A. No studies were provided for any of
9 those subjects.

10 Q. Okay. Thank you.

11 Do you agree with the following
12 statement? And let me read you a couple of
13 sentences, and tell me if you agree with it: "A
14 cost-of-service study yields important information
15 beyond each class's individual contribution to return.
16 it also provides an indication of costs attributable
17 to customer, energy, and demand components. These
18 are the cornerstones of rate design."

19 Do you agree with that?

20 A. Yes.

21 Q. In fact, that's Ms. Liechti's testimony,
22 is it not?

23 A. I remember that, yes.

24 Q. I thought you might recognize that.

25 Do you agree that KCPL's standard

1 general -- what I'm referring to -- you understand
2 what I'm referring to as the standard general service
3 tariff, correct?

4 A. It's the one that is not all-electric.

5 Q. Not all-electric, right.

6 Do you agree that KCPL's standard
7 general service tariffs already have seasonal rates
8 with lower rates in the winter than in the summer?

9 A. Yes.

10 Q. And the winter -- how is the winter
11 period defined in those tariffs?

12 A. I can't remember the specific dates, but
13 it seems like it's, like, September 15th through May
14 15th. Maybe it's October 15th through May 15th.
15 It's an eight-month period of time that's -- winter
16 is split.

17 Q. Winter's eight months?

18 A. Yeah.

19 Q. Right. Okay.

20 Do you agree that in the cost-of-service
21 study that KCPL filed in this case, the all-electric
22 general service customers, the separately metered
23 space-heating customers, and the standard general
24 service tariff customers were all rolled in together
25 within each of the general service categories of

1 small, medium and large?

2 A. Yes, they were. That's what was agreed
3 to in the Regulatory Plan.

4 Q. Okay. So you didn't break out the
5 electric and the standard. They were all just rolled
6 in together as small, as medium, or as large,
7 correct?

8 A. Yes.

9 Q. Okay. Regarding the -- related to that,
10 then, regarding the existing all-electric customers
11 and space-heating customers, do you agree that KCPL
12 did not file, in this case, any incremental or
13 marginal cost studies relating to serving those
14 customers?

15 A. Consistent with what we did in the
16 residential, which is identical to that where we
17 rolled in the space heating and water heating rates
18 all with the general use rate, no studies were
19 performed. I mean, so --

20 Q. No studies were performed. Thank you.

21 A. So it happened in all the categories
22 that had those characteristics.

23 Q. So the answer is, you do agree that
24 there was no separate incremental or marginal cost
25 studies filed for those customers?

1 A. As far as if you're talking about
2 a class cost of service --

3 MR. KEEVIL: Judge, could you instruct
4 the witness to answer? That's a yes or no question.

5 JUDGE PRIDGIN: Could you ask the
6 question again, please? Was the question, do you
7 agree?

8 BY MR. KEEVIL:

9 Q. Do you agree that KCPL, in this case,
10 did not file any incremental or marginal cost studies
11 related to serving its existing all-electric or
12 electric space-heating customers?

13 A. That would be correct.

14 Q. Okay.

15 MR. KEEVIL: I think that's all I have,
16 Judge.

17 JUDGE PRIDGIN: Mr. Keevil, thank you.

18 No further cross from counsel, I assume?

19 (NO RESPONSE.)

20 JUDGE PRIDGIN: Any questions from the
21 bench? Commissioner Murray?

22 QUESTIONS BY COMMISSIONER MURRAY:

23 Q. I have to apologize because I am not
24 really up to speed on this issue yet, but can you
25 tell me what the dollar value here is? Can you

1 estimate that dollar value to Trigen?

2 A. To Trigen. What I think Trigen is
3 wanting us to do is to stop providing the
4 all-electric tariff and -- or the change in the
5 tariff that's recommended by the company. There
6 would be no increase to Trigen at all.

7 What it would do, I suspect my -- that
8 it will restrict the tariffs that are available to
9 customers in probably Trigen's area, and ultimately
10 give them an opportunity to serve heating to their --
11 to customers that are currently Kansas City Power &
12 Light's customers or serve -- I'm not sure I
13 understand. They're trying to restrict it, so I
14 guess it creates a more competitive edge for them to
15 provide heating service to downtown Kansas City.

16 COMMISSIONER MURRAY: Okay. Thank you.

17 JUDGE PRIDGIN: All right. I don't have
18 any questions. Any recross based on that?

19 MR. KEEVIL: No, Judge.

20 JUDGE PRIDGIN: Okay. Thank you.

21 Redirect?

22 MR. FISCHER: Just briefly.

23 REDIRECT EXAMINATION BY MR. FISCHER:

24 Q. In questioning from Mr. Keevil, he used
25 the term rate discount, I believe, reflecting -- or

1 talking about the all-electric rates?

2 A. Right.

3 Q. Do you consider the rate that would be
4 available to these customers to be a rate discount?

5 A. No, I don't. I know the phrase is used
6 throughout, but this is a cost-type rate. We look at
7 incremental cost. I know that we may have not
8 provided a study specific to this, but we provided
9 all kinds of incremental information that looks at
10 that. The rates were designed in 1996 based on cost
11 of service and rate design principles, and approved
12 by the Commission, so I don't look at it as a
13 discount. It's just the price is the price. It is a
14 lower price than those customers using something --
15 have a different characteristic for a different
16 end-use product, but it's not a discount.

17 MR. FISCHER: That's all I have, your
18 Honor.

19 JUDGE PRIDGIN: All right. Thank you.
20 Does Mr. Rush have any further testimony?

21 MR. FISCHER: No, your Honor. And I'd
22 move for his admission of his testimony.

23 MR. KEEVIL: I think it was accepted.
24 Yeah.

25 JUDGE PRIDGIN: I've got 21 and 22.

1 We've already got it admitted.

2 All right, Mr. Rush. Thank you, sir.

3 THE WITNESS: You bet.

4 JUDGE PRIDGIN: Mr. Herz, if you're

5 ready, sir.

6 JOSEPH HERZ testified as follows:

7 JUDGE PRIDGIN: Thank you, sir. Please

8 have a seat.

9 Mr. Keevil, anything before he's

10 tendered for cross?

11 MR. KEEVIL: Yes, Judge. I believe

12 there's one -- one correction to his direct testimony

13 that he wanted to make.

14 THE WITNESS: Yes. Page 24, line 21, in

15 the middle of that line the words "load factors"

16 should be stricken and replaced with the word

17 "customers."

18 DIRECT EXAMINATION BY MR. KEEVIL:

19 Q. Is that all -- that's the only

20 correction you have, correct, Mr. --

21 A. That's correct.

22 MR. KEEVIL: Judge, since we've

23 dispensed with all the background questions, with

24 that, then I would offer -- my understanding, Judge,

25 correct me if I'm wrong, his direct has been marked

1 as Exhibit 701, and the surrebuttal is 702.

2 JUDGE PRIDGIN: Yes, sir, that's
3 correct.

4 MR. KEEVIL: Okay. I would offer both
5 of those exhibits into evidence and tender the
6 witness for cross.

7 JUDGE PRIDGIN: All right. Mr. Keevil,
8 thank you. Any objections?

9 MR. FISCHER: No objection.

10 JUDGE PRIDGIN: Hearing none, Exhibits
11 701 and 702 are admitted.

12 (EXHIBIT NOS. 701 AND 702 WERE RECEIVED
13 INTO EVIDENCE AND MADE A PART OF THE RECORD.)

14 JUDGE PRIDGIN: Counsel wish to cross?
15 Staff, KCPL, any other parties?

16 Mr. Williams, when you're ready, sir.

17 CROSS-EXAMINATION BY MR. WILLIAMS:

18 Q. I just have a couple of questions. And
19 what I want to get into is the role of your client
20 with regard to KCP&L. Is Trigen-Kansas City Energy
21 Corporation a customer of Kansas City Power & Light
22 that would be affected by general service space-
23 heating rate discounts?

24 A. I don't know if Trigen -- if your
25 question was I think in part if Trigen is a customer

1 of KCP&L, that I don't know. I suspect that there is
2 some electrical usage at the facility that -- and
3 that Trigen is a customer, but, yes, you know, since
4 the service territory of Trigen and KCP&L overlap,
5 the decisions coming out of this proceeding relating
6 to space heating would -- would affect directly or
7 indirectly Trigen.

8 Q. Let me ask it this way: Is Trigen's
9 interest in the particular issues dealing with the
10 availability of general service space-heating rate
11 discounts in this case due to Trigen's role as a
12 competitor with KCP&L?

13 A. I would -- I would believe so.

14 MR. WILLIAMS: No further questions.

15 JUDGE PRIDGIN: Mr. Williams, thank you.

16 Mr. Fischer?

17 CROSS-EXAMINATION BY MR. FISCHER:

18 Q. Good morning, Mr. Herz. My name is Jim
19 Fischer, and I represent Kansas City Power & Light in
20 this proceeding. Welcome back to Missouri.

21 A. Thank you.

22 Q. I just had a couple questions. Has your
23 counsel informed you that all of the cost of service
24 and rate design issues in this case with the
25 exception of those being raised by Trigen have

1 settled with the other parties?

2 A. Yes.

3 Q. Okay. Has he also indicated to you that
4 the following parties have indicated an intention to
5 sign or not oppose the stipulation on rate design:
6 The Commission Staff, the Office of Public Counsel,
7 Praxair, the Department of Energy, which I think also
8 represents the federal executive agencies, Wal-Mart,
9 Ford Motor Company, the Missouri Industrial Energy
10 Consumers, City of Kansas City, Missouri, Jackson
11 County, Missouri, AARP, and an individual by the name
12 of Bill Dias?

13 MR. KEEVIL: Judge, I'm going to object
14 to the extent he's asking what is attorney/client. I
15 mean, he's asking what I advised him, and, frankly,
16 it's irrelevant to this issue anyway. I mean, I
17 don't know where he's going with this.

18 JUDGE PRIDGIN: Mr. Fischer?

19 MR. FISCHER: I'll rephrase the
20 question.

21 BY MR. FISCHER:

22 Q. Mr. Herz, are you aware that those
23 parties have indicated their willingness to settle
24 the rate design issue?

25 A. Yes.

1 Q. Reading your testimony, it appears
2 you've participated in quite a large number of
3 regulatory proceedings in a number of jurisdictions
4 on cost of service and rate design issues; is that
5 correct?

6 A. That's correct.

7 Q. In your experience, would you agree that
8 when a large number of consumers, small commercial,
9 large commercial, industrial and governmental
10 representatives, are able to settle a rate design
11 issue in a rate case, that there is generally a fair
12 amount of compromise involved among the parties to
13 settle that case?

14 MR. KEEVIL: Objection. Again, this is
15 irrelevant. He's talking about the issues that have
16 settled.

17 MR. FISCHER: Judge, I'm just asking his
18 experience on how -- in rate design issues generally
19 and whether -- and whenever a case is settled, in his
20 experience, whether there's a fair amount of
21 compromise to get that done.

22 JUDGE PRIDGIN: I guess I'm wondering
23 what the relevance is. I mean, where are you going
24 with this?

25 MR. FISCHER: Okay. I'll withdraw it

1 then.

2 JUDGE PRIDGIN: Okay. Thank you.

3 BY MR. FISCHER:

4 Q. On page 3, lines 9 through 10 of your
5 direct testimony, you indicate that Trigen operates a
6 district steam-heating system that primarily serves
7 commercial and industrial customers in the Kansas
8 City, Missouri downtown area; is that correct?

9 A. Yes.

10 Q. And on page 3, lines 12 through 13, you
11 state that Trigen's customers are also without
12 exception electric customers of KCPL; is that
13 correct?

14 A. Yes.

15 Q. You're not suggesting there that you are
16 here in this proceeding representing any of those
17 commercial and industrial customers in the Kansas
18 City, Missouri downtown area with the exception of
19 Trigen, are you?

20 A. No, that's correct.

21 Q. You're in this proceeding representing
22 only Trigen-Kansas City Energy Corporation; isn't
23 that correct?

24 A. Yes.

25 Q. Mr. Herz, some of your recommendations

1 to the Commission in this case would actually raise
2 the electric rates to those commercial and industrial
3 customers in the downtown Kansas City area if they
4 were accepted by the Commission; is that correct?

5 A. If you are referring to the
6 recommendation that the discounted -- excuse me --
7 the discounted all-electric rates and the separately
8 metered space-heating rate discounts were eliminated,
9 that would be correct. If you're referring to my
10 recommendation that the discounted all-electric rates
11 are -- and the discounted space-heating rates were
12 basically frozen to existing customers, then my
13 answer would be no.

14 Q. Okay. But would you agree that most, if
15 not all, of your recommendations in this proceeding,
16 if they were accepted by the Commission, would either
17 raise the electric rates to those commercial and
18 industrial customers, or make it more difficult or
19 impossible for them to qualify for space-heating and
20 all-electric rates in the future?

21 A. The answer would be no with respect to
22 freezing the rates. But if the Commission were to
23 approve the recommendation that the rates be
24 eliminated, then the answer would be yes.

25 Q. Okay. So would you agree that your role

1 in this proceeding is not to recommend changes to
2 KCPL's rate structure that would necessarily help
3 those commercial and industrial customers in the
4 downtown Kansas City area?

5 MR. KEEVIL: I'm going to object to that
6 as mischaracterizing the witness's previous
7 testimony.

8 For one thing, he hasn't even talked
9 about the customers whose rates would go down as a
10 result of Mr. Herz's prefiled testimony, so he's
11 mischaracterizing.

12 JUDGE PRIDGIN: Mr. Fischer?

13 MR. FISCHER: Your Honor, if he can
14 answer the question, I'd appreciate an answer.
15 That's not a basis for an objection.

16 JUDGE PRIDGIN: Could you ask the
17 question again, please?

18 BY MR. FISCHER:

19 Q. In your role in this case -- or your
20 role in this proceeding is not to recommend changes
21 to KCPL's rate structure that would necessarily help
22 those commercial and industrial customers in the
23 downtown Kansas City, Missouri area; is that correct?

24 MR. KEEVIL: And, again, I'm going to
25 object. Are we talking about all commercial and

1 industrial customers, or are we talking about
2 commercial and industrial customers on the specific
3 tariff?

4 JUDGE PRIDGIN: Mr. Fischer?

5 MR. FISCHER: I'm talking about any of
6 those commercial and industrial customers in the
7 Kansas City -- downtown Kansas City area.

8 JUDGE PRIDGIN: I'll overrule and let
9 him answer to the extent that he knows.

10 And Mr. Herz, do you need that question
11 asked again?

12 THE WITNESS: Let me try first.

13 JUDGE PRIDGIN: Okay.

14 THE WITNESS: And if this doesn't get to
15 the question, perhaps we may need to restate it
16 again.

17 But I disagree that my recommendations
18 would hurt the commercial and industrial customers in
19 the downtown area.

20 Number one, if the recommendation that
21 the all-electric rates and the space-heating --
22 separately metered space-heating rate discounts were
23 eliminated, if that were adopted by this Commission,
24 that would actually help the standard general service
25 commercial and industrial customers in the downtown

1 service area in that the rate increase applicable to
2 those customers would not be as large as a result of
3 those customers no longer continuing to subsidize the
4 customers receiving the discounts.

5 BY MR. FISCHER:

6 Q. Okay. Thank you.

7 Mr. Herz, then what you're suggesting is
8 that your recommendations would either raise or make
9 the qualifications to obtain space heating and
10 all-electric rates more difficult to receive for
11 customers in the downtown area, but if that was
12 adopted, that that would shift those -- those costs,
13 or it would reduce other general service costs to
14 other customers; is that what you're saying?

15 THE WITNESS: I might have to have that
16 question restated.

17 MR. FISCHER: I'll just withdraw it,
18 your Honor.

19 BY MR. FISCHER:

20 Q. Your role in this proceeding is to
21 represent the financial interests of your client
22 Trigen-Kansas City Energy Corporation; is that
23 correct?

24 A. No.

25 Q. It's not?

1 A. No. My role in this proceeding is -- my
2 scope between -- or with Trigen was to review the
3 rates of KCP&L, and in particular, the proposed
4 expansion of the availability of the discounted
5 all-electric rate to customers that are not
6 all-electric customers, and to file testimony and
7 make recommendations to the Commission on the
8 appropriateness of KCP&L's rates.

9 Q. Can you identify any of your
10 recommendations that would be adverse to the
11 financial interest of Trigen-Kansas City?

12 A. I don't -- you know, I don't know. I
13 hadn't thought about -- actually I hadn't thought
14 about that in connection with the scope of my work in
15 this -- in this proceeding.

16 Q. Well, as you sit there on the stand, can
17 you think of anything that would be adverse to the
18 financial interest of your client that you're
19 recommending to the Commission?

20 A. I don't know -- one of my
21 recommendations is that the -- if the discounted
22 rates are not eliminated, that KCP&L be required to
23 submit a comprehensive cost-of-service study and
24 cost-benefit study of -- of the discounted rates and
25 of the programs that KCP&L has in place. I don't

1 know how the outcome of that -- I don't know what the
2 outcome of that would be, and therefore, I don't know
3 whether or not that might work in favor or against
4 the financial interest of my client.

5 Q. On page 8 of your surrebuttal testimony
6 at lines 13 through 14, you indicate that, in fact,
7 "I believe that KCPL's standard general service
8 tariff rate design is appropriate"; is that correct?

9 A. Yes.

10 Q. And I believe you also indicate that
11 KCPL's standard general service tariff gives
12 recognition to KCPL's lower cost in the winter
13 months; is that correct?

14 A. Yes.

15 Q. Mr. Herz, did you participate in KCPL's
16 cost of service and rate design proceeding that was
17 held in 1996?

18 A. No, I did not.

19 Q. Have you read the testimony of any of
20 the parties in that case or reviewed the results of
21 the cost-of-service studies that were performed by
22 Staff, KCPL, and other parties in that case?

23 A. I did not review the testimony. I did
24 review the cost-of-service study submitted by the
25 company that was provided to us in response to data

1 requests.

2 Q. In this proceeding, have you conducted a
3 cost-of-service study yourself?

4 A. No, I did not.

5 Q. Have you calculated the impact on the
6 customers in the downtown area of Kansas City if your
7 recommendations were adopted by the Commission in
8 this case?

9 A. No, I did not. I sought that
10 information from the company, but that information
11 was not provided to me by the company, so I was not
12 able to perform that estimation.

13 Q. Do you have an estimate of what the
14 customer impact would be? Would it be a 20 percent
15 increase in rates?

16 A. No, I do not. And I'm assuming the
17 question is with regard to current availability under
18 the all-electric tariff. And, of course, under the
19 company's proposed expand availability, since no one
20 seems to know at this point what the impact might be,
21 obviously it would not be possible to calculate the
22 impact of the company's proposed expansion of the
23 all-electric tariff to a space-heating tariff.

24 MR. FISCHER: I think that's all I have,
25 your Honor. Thank you.

1 JUDGE PRIDGIN: Mr. Fischer, thank you.

2 No further cross? Any questions from the bench?

3 Commissioner Murray?

4 QUESTIONS BY COMMISSIONER MURRAY:

5 Q. Good morning.

6 A. Good morning.

7 Q. Your recommendation is just that the
8 company eliminate the discount, is that correct, that
9 they have been applying since '96?

10 A. In part, and if it's not eliminated, if
11 the Commission does not eliminate those discounts,
12 then freeze it to the customers currently receiving
13 the discount until the company provides the
14 Commission with a comprehensive cost-of-service study
15 that analyzes those discounts, and from that
16 determine whether those discounts should continue to
17 be available in the future.

18 Q. And by expanding the customers that
19 are -- that can have access to the discount, what is
20 that tariff doing? What is the result of that
21 expansion in terms of rate design?

22 A. It's -- it's not known what the results
23 of that expansion would be. We have submitted data
24 requests asking the company what would be the impact
25 of the proposed expansion, and the company is -- the

1 company responded that they were unable to provide
2 that; that they basically did not know what the
3 impact of their proposal would be. So, we're sort of
4 at a loss here as to what impact that might have.

5 Q. What did you think it would have?

6 A. I think what the impact -- or the impact
7 of the company's proposal is that it's -- it's rather
8 unclear. In fact, the language that's proposed by
9 the company is rather loose as to who would be
10 eligible for the discounted rates going forward.

11 Presently, to receive the all-electric
12 discount, a customer has to have electric-consuming
13 facilities only for cooking, for water heating, and for
14 heating. Under the company's proposed language, in
15 fact, I provide on page 10 -- at the bottom of page 10
16 of Exhibit 701, in strike-and-add format, the changes
17 that the company is proposing to the availability.

18 And if you look at the change, you
19 can -- the changes that were being proposed by the
20 company, the requirement that only electric service
21 for all lighting, cooking, water heating, comfort
22 space heating, except aesthetic fireplaces, comfort
23 cooling, general purposes, and any other purposes,
24 all of that has been stricken as a requirement to be
25 eligible for receiving these discounted rates.

1 And basically what it's being replaced
2 with is a -- first sentence, it says, "Using electric
3 space-heating as the primary source" -- and again,
4 primary's not defined or -- nor is it set as to how
5 it would be determined, but if you -- if you go on,
6 it says "The electric" -- this is near what's been
7 added. "The electric space-heating equipment may be
8 supplemented by active or passive solar heating or
9 other means approved by the company."

10 Now, other -- "other means" is basically
11 open ended, so it would allow a lot of discretion on
12 the part of the company as to who could be eligible
13 for that discounted rate -- for these discounted
14 rates, and who may not be eligible for it.

15 Q. And what do you think are the other
16 means that might be approved by the company?

17 A. Excuse me. I don't -- I don't have a
18 clue. And I -- I don't want to suggest that the
19 company might do this, but as you have individuals
20 within the company making the decisions as to how to
21 interpret that, and which customers would or would
22 not be eligible, it -- it does leave open a
23 possibility that customers with -- within Trigen's
24 service territory could be viewed differently than
25 customers outside. And by saying that, I'm not

1 suggesting that that is what, in fact, the company is
2 going to do. I'm just pointing out, though, that
3 with this language, that would allow a pretty broad
4 interpretation on the part of the customer -- the
5 company's representatives to determine who would be
6 eligible for the discount and who might not be.

7 Q. So that by including means that Trigen
8 is currently supplying service by, that would enable
9 the -- enable KCP&L to attract those customers with
10 their discount; is that what you're saying?

11 A. That's correct. And it isn't so much
12 the concern I have that -- about the company pursuing
13 and trying to attract more customers or -- to -- to
14 compete with other suppliers, whether it's gas or
15 steam. It's is there a -- is there a cost basis for
16 the differential that's being offered? And the
17 answer is no.

18 And is there a need for offering this
19 discount? And that hasn't been shown that there is a
20 need for this customer discount. And so we're sort
21 of left at a loss -- or we're -- we're at a loss here
22 as to how do we evaluate and critique the
23 reasonableness and the appropriateness of the
24 discounted rates.

25 Q. I'm assuming you wouldn't have a problem

1 with the tariff language if it said "The electric
2 space-heating equipment may be supplemented by active
3 or passive solar heating", period?

4 A. That would certainly help tighten up the
5 language, but Commissioner, I -- I struggle with
6 whether or not there needs to be any discount at all,
7 because the rate structure that KCPL has in place
8 already provides for lower rates in the winter months
9 to all customers, and what we're doing here is
10 we're -- we're making a distinction between customers
11 based on what they may or may not use electricity for
12 behind the meter.

13 Q. And you don't think that's appropriate?

14 A. It can -- I don't think it's appropriate
15 absent any cost basis or a showing of customer needs
16 for this, and we don't have that. If -- if --
17 generally if -- if you are going to offer items such
18 as this, there should be some underlying cost support
19 for that or some demonstration that it's needed on
20 the part of customers, and we don't have any of that
21 here, so it's --

22 Q. Is it not intuitive that solar heating
23 would reduce the customer's need for as much
24 electricity in the winter as they're currently using,
25 if they added solar heating?

1 A. I think -- the answer is yes, and I
2 think it would be very worthwhile looking into,
3 encouraging the use of solar heating, but I don't
4 think the way to do that is by discounting --
5 offering discounted rates to customers that install a
6 particular type of electrical-using equipment absent
7 a showing that there's a cost basis or there's a
8 need -- need to do so.

9 Q. If the Commission were to adopt Trigen's
10 position on this issue, how would it affect the total
11 rate design issue?

12 A. It would not affect the rate design
13 issue at all. What it would impact -- let me back
14 up.

15 First of all, Trigen's proposal -- my
16 proposal is that -- is that the space-heating-related
17 discounts should be eliminated, or if the Commission
18 chooses to not eliminate those discounts because of
19 the impact it may have on the customers currently
20 receiving those discounts, that the availability of
21 these discounts should then be restricted to those
22 customers currently receiving the service.

23 If the discounts were eliminated in
24 their entirety -- I have two tables that show the
25 revenue impact associated with those discounts. The

1 first is on page 9, Table 1. Then you see that the
2 all-electric discount amounts to a little bit over \$7
3 million a year.

4 And then on Table 2, the separately
5 metered space-heating discount amounts to a little
6 bit over -- on page 15, amounts to a little bit over
7 \$1 million a year.

8 So that -- so the total discounts
9 amounts to about eight and a half million dollars a
10 year. Therefore, if the discounts were eliminated in
11 their entirety, the standard general service rates
12 basically would -- would not have to go up eight and
13 a half million dollars because of the elimination of
14 the discounts.

15 In other words, eight and a half million
16 of the increase would come from elimination of the
17 discounts.

18 That may not have been very clear, but
19 the point of it is the general service rates would
20 not have to go up as much if they were eliminated.

21 On the other hand, if -- if the
22 Commission were to decide to not eliminate the
23 discounts in their entirety but to restrict them to
24 current customers, then, of course, there wouldn't be
25 any impact.

1 Q. Okay. So you're saying that eight and a
2 half million dollars of the increase is basically to
3 provide the additional discount?

4 A. That's correct. Basically the standard
5 general service customers are subsidizing eight and a
6 half million dollars to the -- to the customers that
7 are currently receiving the space-heating-related
8 discounts.

9 COMMISSIONER MURRAY: Thank you.

10 THE WITNESS: Thank you.

11 JUDGE PRIDGIN: All right. I have no
12 questions. Any recross?

13 MR. FISCHER: Just briefly.

14 RE CROSS-EXAMINATION BY MR. FISCHER:

15 Q. Mr. Herz, you're not suggesting, are
16 you, that if the elimina -- if the Commission
17 eliminated the winter space-heating rate and the
18 all-electric rate, as you've suggested, that there
19 wouldn't have to be other changes in the rate
20 structure?

21 A. There would not have to be other changes
22 in the -- in the rate structure. The company's rate
23 structure would remain -- would remain as is. This
24 would only impact how much the unit charges within
25 the existing rate structure would have to change.

1 Q. So, it would be fine with you if we
2 pocketed that eight and a half million dollars into
3 Kansas City Power & Light?

4 A. No. I -- but as I mentioned, the rate
5 structure itself wouldn't change. It's the unit
6 charges within the rate structure that --

7 Q. So you would have to adjust the rate
8 structure?

9 MR. KEEVIL: Objection. He's
10 mischaracterizing again --

11 MR. FISCHER: I'll try to --

12 MR. KEEVIL: -- the witness's testimony.

13 MR. FISCHER: I'll try to rephrase it.

14 BY MR. FISCHER:

15 Q. So you would have to change the rates in
16 other -- other categories of service; is that
17 correct?

18 A. Well, that's -- that's correct. Even
19 with the -- which is going to occur in any case, even
20 with the settlement direction that the parties are
21 looking at on -- on the other issues in this case.
22 The rates are going to have to change within each of
23 the rate schedules. But that is not a change in the
24 rate structure, nor would there have to be a change in
25 the rate structure if -- if the space-heating-related

1 discounts were eliminated.

2 Q. So you would agree, wouldn't you, that
3 if the Commission adopted your recommendations in
4 this case, the rate design Stipulation and Agreement
5 that the other parties have agreed to would have to
6 be modified?

7 A. No, it would not.

8 Q. The rates would not have to change?

9 A. The -- yes, the rates -- the rates are
10 going to change as a result of this proceeding, and
11 whether or not the space-heating-related discounts
12 are eliminated, the rates are going to have to
13 change.

14 Q. So they will be different than what the
15 other parties have agreed they should be?

16 A. No.

17 MR. KEEVIL: Judge, I'm going to object
18 here. In part, perhaps maybe there is a rate design
19 on the other issues settlement floating around out
20 there that I have not seen, because from the line of
21 Mr. Fischer's questioning, it's certainly the
22 impression I'm getting.

23 I have not seen any rate design
24 settlement that had actual rates in it. And from
25 what he's saying, there is one, and it's --

1 MR. FISCHER: I will withdraw the
2 question.
3 MR. KEEVIL: What I have seen is --
4 JUDGE PRIDGIN: He's withdrawing.
5 MR. KEEVIL: Okay.
6 MR. FISCHER: That's all I have.
7 JUDGE PRIDGIN: All right. Thank you.
8 Mr. Herz, thank you very much, sir.
9 THE WITNESS: Thank you.
10 MR. KEEVIL: Can I have a little bit of
11 redirect here?
12 JUDGE PRIDGIN: Oh, yes, sir. I
13 apologize.
14 REDIRECT EXAMINATION BY MR. KEEVIL:
15 Q. Mr. Herz, related to Commissioner
16 Murray's question, what you're dealing with here is
17 she asked you what the impact of your proposal of the
18 other rate design before Mr. Fischer got into that,
19 and just for clarification here, is what you are
20 proposing within each of the general service classes,
21 there would have an effect on the rates within each
22 of those classes, but as for the overall class
23 allocation -- just explain that.
24 A. Yes. It would -- it would have an
25 impact upon the general service rates within each of

1 the three general service rate categories. Would not
2 have an impact on any cost-of-service analysis or how
3 the revenue increase would be distributed between the
4 various general service rate classes.

5 Q. Okay. So what you're -- what you're
6 talking about here would be an intraclass rate design
7 allocation issue as opposed to an interclass impact?

8 A. That's correct.

9 Q. Okay. Also Commissioner Murray asked if
10 your recommendation was just to eliminate the
11 discount rate, and I wanted to ask you, do you see
12 your recommendation to eliminate the discount rate as
13 the only issue here, or is the issue of KCPL's
14 proposal to expand the availability of its discount a
15 separate issue in your mind?

16 A. The issue to expand is a separate issue,
17 and obviously, I'm opposed to KCP&L's proposal to
18 expand the availability of the all-electric
19 discounts. With respect to the -- the existing
20 all-electric discounts and the separately metered
21 space-heating discounts, I -- it's my recommendation
22 that those discounts be eliminated, but I also
23 recognize that from the Commission's perspective, the
24 Commission may not wish to deal with the impact that
25 doing so would have on those customers currently

1 receiving that discount.

2 So, an alternative recommendation I have
3 is that if the Commission chooses not to eliminate
4 the discounts, to then freeze those discounts -- or
5 freeze the customers to the existing customers, those
6 that are presently receiving those discounts.

7 Q. Okay. You just mentioned the impact of
8 your proposal of the customers currently receiving
9 the discounts.

10 What would the impact of KCPL's proposal
11 to expand be on the customers currently receiving the
12 discounts?

13 A. Unfortunately, we don't know what the
14 impact would be. We've asked the company that
15 question, and the company indicated that they're not
16 able to quantify or determine what the impact would
17 be at this time.

18 Q. Commissioner Murray also asked you some
19 questions about the proposed tariff language and the
20 insert that KCPL has there regarding solar heating.

21 Is it your understanding that KCPL's
22 proposal here is meant to encourage solar power?

23 A. No. As I understand KCP&L's purpose for
24 expanding, it's to basically make the discount -- the
25 all-electric -- the all-electric rate discounts

1 available to customers that are currently not
2 all-electric.

3 Q. Mr. Fischer asked you a question
4 regarding your recommendation to change what he
5 referred to as the rate structure, and what you, I
6 think, had indicated would not be a change in rate
7 structure. Could you explain the difference there
8 just for the record? As I understand it, what the
9 impact would be here would be to change the rates,
10 not the rate structure?

11 A. That's correct.

12 Q. Can you explain the difference?

13 A. Yes. The -- the -- as I understand it,
14 the -- the KCP&L rate structure was the result of a
15 1996 class cost-of-service study rate design case,
16 and the current rate structure for each of the
17 general service categories presently consists of
18 customer-related charges, facility charges, demand
19 charges for two of the three general service
20 categories, energy charges that are based on load
21 factor, and then also the rates differ by season.

22 And as I understand it, the -- the
23 space-heating-related discounts were not the result
24 of that class cost-of-service study in 1996, but,
25 rather, reflected the rate differential that was in

1 place prior to the 1996 cost-of-service study.

2 So the -- so on a going-forward basis,
3 the -- the proposal by -- as I understand it, this is
4 consistent with what all of the parties are doing,
5 would be to not change the rate structure that's in
6 place consisting of those charges that I had
7 previously identified, but rather to change the rates
8 that are applicable within each of those categories
9 so as to generate the targeted revenue from each of
10 those customer classes. And how one handles or how
11 the Commission determines what to do with the
12 space-heating-related discounts would determine the
13 level of rates that would then be required within
14 each of the -- within the current rate structure of
15 each of the three general service categories to
16 generate the targeted revenue.

17 Q. So connected with what I think you just
18 said, in the event that the discount rates were
19 eliminated, the customers on the standard general
20 service tariffs rates, they would actually see lower
21 rates as a result?

22 A. That's correct.

23 MR. KEEVIL: Thank you, Judge. That's
24 all.

25 JUDGE PRIDGIN: All right. Thank you.

1 Mr. Herz, thank you.

2 THE WITNESS: Thank you.

3 MR. KEEVIL: Was his testimony received,
4 Judge?

5 JUDGE PRIDGIN: I believe it was.

6 MR. KEEVIL: Okay.

7 JUDGE PRIDGIN: Yes, I show that it was.
8 701 and 702 were admitted.

9 MR. KEEVIL: May he be excused, also?

10 JUDGE PRIDGIN: Certainly. And do I
11 understand that counsel, even though we're still on
12 space heating, that counsel have no cross-examination
13 for Ms. Liechti and Ms. Pyatte; is that correct?

14 MR. KEEVIL: That's correct, as far as
15 I'm aware.

16 JUDGE PRIDGIN: Any counsel wish cross
17 of those witnesses?

18 (NO RESPONSE.)

19 JUDGE PRIDGIN: Okay. Are we then ready
20 to go on to -- I believe -- was it Mr. Cline from
21 KCP&L would come back?

22 MR. FISCHER: Yes, your Honor. I would
23 move, though, for the admission of the rest of the
24 KCP&L rate design witnesses. Ms. Liechti I think is
25 the one.

1 JUDGE PRIDGIN: Let me find that exhibit
2 number.

3 MR. FISCHER: And also Laura Becker.

4 JUDGE PRIDGIN: Okay. I'm showing
5 Ms. Liechti's direct, NP and HC, as No. 38. Her
6 rebuttal is 39. And Ms. Becker's direct is No. 40.
7 And you're offering all of those, Mr. Fischer?

8 MR. FISCHER: Yes.

9 JUDGE PRIDGIN: All right. Any
10 objections?

11 (NO RESPONSE.)

12 JUDGE PRIDGIN: Okay. Hearing none,
13 Exhibit 38 NP and HC, Exhibit 39, and Exhibit 40, are
14 all admitted.

15 (EXHIBIT NOS. 38 NP AND HC, EXHIBIT 39,
16 AND EXHIBIT 40 WERE RECEIVED INTO EVIDENCE AND MADE A
17 PART OF THE RECORD.)

18 MR. FISCHER: Thank you.

19 JUDGE PRIDGIN: And Mr. Cline will come
20 back.

21 I'm sorry, Mr. Zobrist --

22 MR. ZOBRIST: Excuse me. Mr. Cline just
23 took a short break. He'll be back here in a couple
24 of minutes, Judge.

25 JUDGE PRIDGIN: That's fine.

1 MR. WILLIAMS: Judge, as long as we're
2 offering rate design witness testimony, I'll offer
3 Staff witnesses, which would be Janice Pyatte's
4 direct, Janice Pyatte's rebuttal, Janice Pyatte's
5 surrebuttal, which are Exhibits 128, 129 and 130.

6 JUDGE PRIDGIN: Exhibits 128, 129 and
7 130 have all been offered. Any objections?

8 (NO RESPONSE.)

9 JUDGE PRIDGIN: Okay. Hearing none,
10 Exhibits 128, 129 and 130 are admitted.

11 (EXHIBIT NOS. 128, 129 AND 130 WERE
12 RECEIVED INTO EVIDENCE AND MADE A PART OF THE RECORD.)

13 JUDGE PRIDGIN: Did Mr. Cline just sneak
14 back in?

15 MR. WILLIAMS: Yes. Your Honor, I want
16 to do Busch as well, Staff witness Busch; the direct
17 testimony of James A. Busch, which has been marked as
18 Exhibit 108; the rebuttal testimony of James A.
19 Busch, which has been marked as Exhibit 109; and the
20 surrebuttal testimony of James A. Busch, which has
21 been marked as Exhibit 110. I'd like to offer those
22 exhibits.

23 JUDGE PRIDGIN: Exhibits 108, 109, 110,
24 and I'm sorry, Mr. Williams, any more?

25 MR. WILLIAMS: Yes. There's the

1 supplemental surrebuttal testimony of James A. Busch,
2 which is Exhibit 111. I'll offer that as well.

3 JUDGE PRIDGIN: Exhibits 108 through 111
4 have all been offered. Any objections?

5 MR. WOODSMALL: Your Honor?

6 JUDGE PRIDGIN: Mr. Woodsmall?

7 MR. WOODSMALL: I guess I have no
8 objection. This is all predicated upon the belief,
9 and I think it's everybody's belief, that we will
10 reach a rate design settlement that will either be
11 agreed upon by all the parties, or at least
12 non-opposed. If that settlement somehow falls apart,
13 I don't want this interpreted as Praxair waiving its
14 right to cross-examine those parties on that
15 evidence.

16 JUDGE PRIDGIN: Okay. I believe I
17 understand.

18 MR. KEEVIL: Mr. Woodsmall, your Honor,
19 I guess that would be our position, too.

20 JUDGE PRIDGIN: I understand that, and I
21 understand we have no objections to the exhibits, but
22 in the event that the parties do not reach a
23 stipulation, we will need to recall these witnesses
24 and make them available for cross-examination.

25 MR. WILLIAMS: I was just talking about

1 exhibits.

2 JUDGE PRIDGIN: I understand. All right.

3 MR. MILLS: And since we seem to be
4 taking care of rate design exhibits, I'd like to
5 offer Ms. Meisenheimer's testimony, which are
6 Exhibits 207, 208 -- I'm sorry, 206, 207, 208 and
7 209, all public, not highly confidential.

8 JUDGE PRIDGIN: If you'll bear with me
9 just a moment, please.

10 I first show 108, 109, 110 and 111 as
11 admitted.

12 (EXHIBIT NOS. 108 THROUGH 111 WERE
13 RECEIVED INTO EVIDENCE AND MADE A PART OF THE RECORD.)

14 JUDGE PRIDGIN: And Mr. Mills, let me
15 get those numbers again.

16 MR. MILLS: The numbers were 206, 207,
17 208 and 209, which are, respectively, Meisenheimer
18 direct, Meisenheimer supplemental direct,
19 Meisenheimer rebuttal and Meisenheimer surrebuttal.

20 JUDGE PRIDGIN: Any objections?

21 MR. PHILLIPS: No objections, your
22 Honor. Since we're doing that, we might as well
23 offer Gary Price, direct testimony, 806; Gary Price,
24 rebuttal testimony, 807, which is public, as well as
25 HC; and Gary Price, surrebuttal, which is public, as

1 well as HC 808. This is on the assumption we will go
2 forward with the settlement.

3 JUDGE PRIDGIN: All right. Let me show
4 Exhibits 206, 207, 208, and 209 all admitted.

5 (EXHIBIT NOS. 206 THROUGH 209 WERE
6 RECEIVED INTO EVIDENCE AND MADE A PART OF THE RECORD.)

7 JUDGE PRIDGIN: And then Mr. Price's
8 testimony has been offered. That's Exhibits 806,
9 807 NP and HC, and 808 NP/HC; is that correct,
10 Mr. Phillips?

11 MR. PHILLIPS: That's correct, Judge
12 Pridgin.

13 JUDGE PRIDGIN: Okay. Any objections?

14 (NO RESPONSE.)

15 JUDGE PRIDGIN: Okay. Exhibit 806, 807
16 NP and HC, 808 NP and HC are admitted.

17 (EXHIBIT NOS. 806, 807 NP AND HC AND
18 808 NP AND HC WERE RECEIVED INTO EVIDENCE AND MADE A
19 PART OF THE RECORD.)

20 JUDGE PRIDGIN: Okay. Anything else
21 before we get to Mr. Cline?

22 (NO RESPONSE.)

23 JUDGE PRIDGIN: Okay. And Mr. Zobrist,
24 Mr. Cline is back up to testify to?

25 MR. ZOBRIST: I think it's additional

1 amortizations and perhaps some related final
2 questions on cost of capital.

3 JUDGE PRIDGIN: As it relates to cost of
4 capital. Okay.

5 MR. WILLIAMS: Judge, can we take a
6 short break so I can get the appropriate Staff
7 attorney?

8 JUDGE PRIDGIN: That's fine. Let's take
9 a recess. It's 9:45 on the clock on the back of the
10 wall. Let's resume at ten o'clock.

11 (A RECESS WAS TAKEN.)

12 JUDGE PRIDGIN: All right. We're back
13 on the record. It looks like Mr. Cline is our next
14 witness, and he will resume testimony on
15 amortizations and cost of capital.

16 We will then go to OPC witness Baudino,
17 and then back to Staff witnesses on cost of capital,
18 which would begin with Ms. Bernsen.

19 Is that everyone's understanding?

20 MR. ZOBRIST: That's correct.

21 JUDGE PRIDGIN: All right. Anything
22 further from counsel before Mr. Cline stands cross?

23 MR. ZOBRIST: Just wanted to confirm
24 that his testimony, Exhibits 23, 24 and 25, have been
25 previously admitted?

1 JUDGE PRIDGIN: I show them as admitted.

2 MR. ZOBRIST: Thank you, Judge.

3 JUDGE PRIDGIN: All right. Thank you.

4 Mr. Cline, if you'll have a seat. I believe you're
5 already under oath.

6 THE WITNESS: Thank you, your Honor.

7 JUDGE PRIDGIN: Any counsel wish cross
8 of Mr. Cline? Mr. Dottheim? Any other parties?

9 Okay. Mr. Dottheim, when you're ready, sir.

10 CROSS-EXAMINATION BY MR. DOTTHEIM:

11 Q. Good morning, Mr. Cline.

12 A. Mr. Dottheim, good morning.

13 Q. Mr. Cline, I'd like to refer you to your
14 rebuttal testimony, Exhibit No. 24. In particular,
15 I'd like to refer you to page 4, line 14.

16 A. Yes.

17 Q. Okay. Page 4, starting at line 14, you
18 discuss a conference call with representatives of
19 Standard & Poor's, do you not?

20 A. Yes.

21 Q. That's the conference call that occurred
22 on July 18, 2006, with Richard Cortright, Garrett
23 Jepson, Barbara Isoman, and Leo Carrillo of Standard
24 & Poor's, was it not?

25 A. Yes.

1 Q. KCPL arranged that call with
2 Standard & Poor's, did it not?

3 A. Yes.

4 Q. At that July 18, 2006 conference call,
5 Richard Cortright stated, did he not, that KCPL's
6 business profile would be a 5 instead of a 6 if it
7 weren't for the nonregulated Great Plains Energy
8 subsidiary Strategic Energy, did he not?

9 A. That is not how I recall it.

10 Q. At the July 18, 2006 conference call,
11 Richard Cortright stated, did he not, that "Strategic
12 Energy is considered sizeable for credit risk
13 analysis purposes regarding Kansas City
14 Power & Light," did he not?

15 A. He indicated that it is a factor that is
16 evaluated in looking at KCP&L.

17 Q. I'd like to direct you, again, to your
18 rebuttal testimony on page 4, lines 19 to 22, where
19 you make the statement, "An outcome consisting of an
20 over-reliance on additional amortizations at the
21 expense of return on equity and other means of rate
22 relief would severely taint the credibility of the
23 process to date, and we would expect the company --
24 the company's ratings to reflect that."

25 You make that statement in your

1 testimony, do you not?

2 A. I do.

3 Q. Okay. Now -- excuse me. Is -- is that
4 your statement, or is that your -- you're reporting
5 what was stated by one or more of the S&P
6 representatives on the July 18, 2006 conference call?

7 A. It reflects my view. I believe it also
8 reflects the views stated in the report that was
9 published on Kansas City Power & Light on August 1st
10 by S&P.

11 Q. The terms "severely taint," is that your
12 term, or is that the term of any of the
13 Standard & Poor's representatives that were on the
14 conference call on July 18, 2006?

15 A. I don't recall that those terms were
16 used on the call.

17 Q. Did you have any of the representatives
18 that were on the -- that is, the Standard & Poor's
19 representatives that were on the July 18th, 2006 call
20 verify the statements that are contained in your
21 rebuttal testimony regarding that July 18th
22 conference call?

23 A. This statement is not so much a
24 representation of the conference call. This is a --
25 this is a representation of what I believe S&P's view

1 and Moody's view would be of the circumstances that I
2 outline here.

3 Q. Okay. Well, let me ask my question
4 again.

5 Did you have any of the representatives,
6 the Standard & Poor's, that were on the July 18th
7 conference call, verify any of the statements that
8 are contained in your rebuttal testimony regarding
9 that July 18th call?

10 A. I had spoken with them about this
11 concept, yes.

12 Q. Did you send them a draft or your actual
13 file testimony and ask them to verify the correctness
14 of your representation of that call?

15 A. I have not, but it's a public document.

16 Q. Mr. Cline, shortly after the company
17 filed the Stipulation and Agreement, that is, the
18 KCPL Regulatory Plan, Standard & Poor's issued a
19 research report that references the Stipulation and
20 Agreement, did it not?

21 A. I believe so, yes.

22 Q. Okay. And you attached that report to
23 your testimony that was filed in the KCPL Regulatory
24 Plan case last year, Case Number EO-2005-0329; is
25 that correct?

1 A. I believe I did. I don't have that with
2 me.

3 MR. DOTTHEIM: Okay. At this time I'd
4 like to have marked as an exhibit the April 1, 2005
5 Standard & Poor's research report that I just
6 referenced.

7 JUDGE PRIDGIN: Let me get the proper
8 exhibit number.

9 MR. DOTTHEIM: I think that may be
10 Exhibit 149, but considering I suggested last time an
11 incorrect exhibit number, that probably should be
12 verified.

13 JUDGE PRIDGIN: I think you're right,
14 and that's why I'm double-checking here. The last
15 exhibit I show is 148, the last Staff exhibit, so
16 unless counsel sees something different, we'll label
17 this as 149.

18 Okay. Mr. Dottheim, could you briefly
19 describe that again, please.

20 MR. DOTTHEIM: Yes. This document
21 that I'm asking be marked as Exhibit 149 is an
22 April 1, 2005 research update on Great Plains
23 Energy. And it was issued after the Stipulation
24 and Agreement which comprises the KCPL Regulatory
25 Plan was filed on March 28th, 2005, establishing Case

1 Number EO-2005-0329, and the document was attached as
2 Schedule MWC-6 to Mr. Cline's direct testimony in
3 Case Number EO-2005-0329.

4 JUDGE PRIDGIN: All right, Mr. Dottheim,
5 thank you.

6 (EXHIBIT NO. 149 WAS MARKED FOR
7 IDENTIFICATION BY THE COURT REPORTER.)

8 JUDGE PRIDGIN: Mr. Dottheim, when
9 you're ready, sir.

10 BY MR. DOTTHEIM:

11 Q. Mr. Cline, could you verify that the
12 document that's been marked as Exhibit 149 is the
13 April 1 "Research Update: Great Plains Energy And
14 Unit Ratings Affirmed; Outlook Stable" that was
15 attached to Schedule MWC-6 to your direct testimony
16 in Case Number EO-2005-0329?

17 A. Yes.

18 Q. Mr. Cline, do you recall whether you
19 also attached to your direct testimony in that case
20 another Standard & Poor's document, "New Business
21 Profile Scores Assigned for U.S. Utility and Power
22 Companies; Financial Guidelines Revised" that explain
23 the business profile rankings of Standard & Poor's?

24 A. Yes.

25 MR. DOTTHEIM: Okay. At this time I'd

1 like to have marked as Exhibit 150 the Standard &
2 Poor's "New Business Profile Scores Assigned for U.S.
3 Utility and Power Companies; Financial Guidelines
4 Revised" which was Schedule MWC-1 to Mr. Cline's
5 direct testimony in Case Number EO-2005-0329.

6 JUDGE PRIDGIN: Thank you. That will be
7 150.

8 (EXHIBIT NO. 150 WAS MARKED FOR
9 IDENTIFICATION BY THE COURT REPORTER.)

10 JUDGE PRIDGIN: When you're ready,
11 Mr. Dottheim.

12 BY MR. DOTTHEIM:

13 Q. Mr. Cline, have you had an opportunity to
14 review the document that's been marked Exhibit 150?

15 A. Yes.

16 Q. Can you identify that as the document
17 that was attached to Schedule MWC-1 to your direct
18 testimony in Case Number EO-2005-0329?

19 A. Yes.

20 Q. And that document would explain or
21 address the matter of when there's a discussion of
22 Standard & Poor's ranking a utility as a business
23 profile of 6 or a business profile of 5, this
24 document contains an explanation of those rankings?

25 A. To a degree, yes. And it contains the

1 thresholds that would apply to each.

2 Q. And in actuality, even in the -- the
3 latter pages of the document contain rankings for
4 various utilities including Kansas City
5 Power & Light?

6 A. It does.

7 Q. Are you aware of there being a more
8 recent Standard & Poor's document explaining the
9 business profile rankings than this document?

10 A. No. This is the current.

11 Q. Mr. Cline, respecting the KCPL
12 Regulatory Plan which, of course, includes the
13 additional amortizations methodology, was that
14 proposal as it was developed submitted to
15 Standard & Poor's rating evaluation service?

16 A. Yes, it was.

17 Q. And you actually addressed that in your
18 direct testimony in Case Number EO-2005-0329, did you
19 not?

20 A. I did, yes, I did.

21 Q. And you actually attached as a schedule
22 some of those documents received from
23 Standard & Poor's in response to KCPL's request in
24 regards to the rating evaluation service, did you
25 not?

1 A. Yes, I did.

2 Q. Did KCPL's submissions to
3 Standard & Poor's rating evaluation service contain
4 KCPL's proposal in this case on off-system sales net
5 margins?

6 A. No, it did not.

7 Q. I'd like to refer you again to your --
8 to your rebuttal testimony, Exhibit No. 24, page 3,
9 lines 5 to 6.

10 You state there, do you not, Dr. Hadaway's
11 recommended level of return on equity is independent
12 of the existence of the additional amortization
13 mechanism?

14 A. Yes.

15 Q. Would you agree, Mr. Cline, that the
16 Staff's cost of capital witness, Mr. Barnes,
17 determined the Staff's recommended level of return on
18 equity independent of the existence of the additional
19 amortization mechanism?

20 A. I can't comment on Mr. Barnes'
21 methodology.

22 Q. I'd like to refer you again to your
23 rebuttal testimony, page 5, lines 1 to 3.

24 You state there, do you not, ratepayers
25 are disadvantaged in the short run if a high level of

1 cash flow for financing is provided through
2 additional amortizations rather than cash being
3 sourced through traditional ratemaking. You state
4 that there, do you not?

5 A. I do.

6 Q. By traditional ratemaking, you mean an
7 additional equity return for providing additional
8 cash?

9 A. Yes.

10 Q. What time frame are you using when you
11 use the term "short run"?

12 A. I'd like to clarify Schedule MWC-3, if I
13 could, if I could have a bit of latitude.

14 Q. Well, first, if you'd answer my
15 question, please.

16 A. This was based on a forward-looking view
17 by the company, not the current case. This was based
18 on the impact of --

19 Q. When you say "this", you're referring to
20 your schedule?

21 A. The concept I was attempting to
22 illustrate in MWC-3 is based upon the --

23 Q. Okay. But would you please answer my
24 question?

25 JUDGE PRIDGIN: Could you ask it again,

1 please, Mr. Dottheim?

2 MR. DOTTHEIM: Yes, yes.

3 BY MR. DOTTHEIM:

4 Q. Your sentence at the top of page 5,
5 lines 1 to 3, you make -- you make reference to short
6 run. The sentence, "Ratepayers are disadvantaged in
7 the short run," how are you defining the term "short
8 run" in that sentence?

9 A. From a cost perspective, I'm looking at
10 a one-year period.

11 Q. In that --

12 A. However, there are other disadvantages
13 long-term.

14 Q. And that one-year period being?

15 A. In the case of my example, the following
16 year, because it would influence the --

17 Q. The first year that rates would be in
18 effect from the presently existing Kansas City
19 Power & Light rate case?

20 A. Yes.

21 Q. Mr. Cline, would you assume
22 hypothetically for me that KCPL includes a Regulatory
23 Plan additional amortization in its true-up revenue
24 requirement recommendation in this case.

25 Would a change in the capital structure

1 recommended by KCPL's rate of return witness,
2 Dr. Hadaway, be required specifically as a result of
3 the Regulatory Plan additional amortization proposed
4 by Kansas City Power & Light?

5 A. The point I'm attempting to make is that
6 it --

7 Q. Mr. Cline, would you answer my question,
8 please?

9 A. Would you please repeat it?

10 Q. Yes. Would you assume hypothetically
11 for me that Kansas City Power & Light includes a
12 Regulatory Plan additional amortization in its
13 true-up revenue requirement recommendation in this
14 case.

15 Would a change in the capital structure
16 recommended by KCPL's rate of return witness,
17 Dr. Hadaway, be required specifically as a result of
18 the Regulatory Plan additional amortization proposed
19 by Kansas City Power & Light?

20 MR. ZOBRIST: Your Honor, I'm gonna
21 object, because I think this is a question that ought
22 to be directed to Dr. Hadaway. He's asking a
23 hypothetical of one witness to comment on what
24 another witness would do or not do with regard to the
25 50 points, if I understand the question correctly, so

1 I believe it's improperly directed to Mr. Cline.

2 MR. DOTTHEIM: Well, I believe -- excuse
3 me. I'm sorry for interrupting.

4 JUDGE PRIDGIN: Go ahead, Mr. Dottheim.

5 MR. DOTTHEIM: Yes. I would believe
6 that Mr. Cline could answer the question if he knows.
7 If he doesn't know, then he can say, "I don't know."
8 But since Mr. Cline also testifies on financial
9 matters and, in particular, is testifying on
10 additional amortizations and has provided an analysis
11 that is -- he's indicating is forward-looking, I
12 think he may well be able to answer this question.

13 JUDGE PRIDGIN: I agree. I'll overrule.
14 I'll let him answer to the extent that he knows. And
15 if you could ask him the question again, please.

16 MR. DOTTHEIM: Yes.

17 BY MR. DOTTHEIM:

18 Q. Mr. Cline, would you assume for me
19 hypothetically that KCPL includes a Regulatory Plan
20 additional amortization in its true-up revenue
21 requirement recommendation in this case.

22 Would a change in the capital structure
23 recommended by KCPL's rate of return witness,
24 Dr. Hadaway, be required specifically as a result of
25 the Regulatory Plan additional amortization proposed

1 by Kansas City Power & Light?

2 MR. ZOBRIST: Same objection, calls for
3 speculation.

4 JUDGE PRIDGIN: I'll overrule again. He
5 can answer to the extent that he knows, and if he
6 doesn't know, he can say so.

7 THE WITNESS: I don't know how it would
8 affect Dr. Hadaway's cost of capital, capital
9 structure calculation.

10 BY MR. DOTTHEIM:

11 Q. Again, referring you to page 5 of your
12 rebuttal testimony, lines 1 to 3, your support for
13 that statement is your Schedule MWC-3, is it not?

14 A. It is. And my knowledge of the funding
15 activities of the company and how we would, in fact,
16 approach those going forward.

17 Q. Regarding your Schedule MW-3 -- excuse
18 me, MWC-3, column 1 entitled "Equity Financing", that
19 column represents the cost of using equity financing
20 to provide the additional cash flow required for
21 maintaining KCPL's credit rating with a capital
22 structure ratios for debt and equity assumed in
23 column 1 of 68.5 percent equity, and 31.5 percent
24 debt? Are those the ratios that are assumed in
25 column 1 for equity financing?

1 A. Yes. It's illustrating a concept.

2 Q. And again, referring you to your
3 Schedule MWC-3, column 2, what you've entitled "Debt
4 Financing", that represents your calculation of the
5 cost of using Regulatory Plan additional
6 amortizations in year 1, which is synonymous with the
7 pending case, is it not?

8 A. No. It's -- it's in the following year.
9 It's the impact of a funding decision in the next
10 year based upon the decision in year 1. That's --
11 that's the point I'm trying to make here.

12 Q. All right. The capital structure
13 assumed in column 2 for calculating the cost of
14 Regulatory Plan additional amortizations that you've
15 used for the column entitled "Debt Financing" is 100
16 percent debt, is it not?

17 A. It assumes that the expenditure is
18 financed with 100 percent debt. The incremental
19 expenditure is financed with 100 percent debt.
20 Again, as a way of illustrating the concept.

21 Q. Okay. Is the Staff or Kansas City
22 Power & Light recommending a capital structure of 100
23 percent debt for purposes of implementing the
24 Regulatory Plan additional amortizations in this
25 case?

1 A. They are not, but that's not the point
2 of the schedule.

3 Q. Well, Mr. Cline, will the rates set in
4 this case be based upon the Commission's
5 determination of capital structure and return on
6 equity, or based upon KCPL's funding policy?

7 A. The Commission's, but they need to be
8 aware that it will affect KCPL's funding --

9 Q. Thank you, Mr. Cline, for --

10 A. -- policy.

11 Q. -- answering my question. Thank you.

12 MR. DOTTHEIM: One moment, please.

13 JUDGE PRIDGIN: Certainly.

14 MR. DOTTHEIM: Thank you for your
15 patience, Mr. Cline.

16 THE WITNESS: Sure.

17 JUDGE PRIDGIN: Nothing further,
18 Mr. Dottheim?

19 MR. DOTTHEIM: Not at this time.

20 JUDGE PRIDGIN: All right. Thank you.
21 Further cross? Mr. Woodsmall?

22 MR. WOODSMALL: Yeah, just briefly. And
23 this may be highly confidential.

24 CROSS-EXAMINATION BY MR. WOODSMALL:

25 Q. Can you tell me if KCP&L has an

1 up-to-date estimate on the cost of Iatan 2?

2 A. It's under development as we -- as we
3 speak. It is not finalized at this point, but it is
4 under development.

5 Q. Can you tell me if the 1.2 billion
6 dollar figure that has been referenced in regard to
7 the Regulatory Plan is still accurate in your mind?

8 A. We've publicly disclosed that, you know,
9 for a variety of reasons, that the ultimate cost of
10 the plan will be higher than the initial estimates
11 because of commodity prices and labor shortages, but
12 we don't, again, have a definitive number at this
13 point.

14 Q. What is your understanding of how much
15 higher that may be?

16 A. I can't speak to that at this point.

17 Q. You have no clue?

18 A. Well, we -- we -- we -- in our public
19 disclosures we talked about a 10 to 20 percent
20 increase from the initial estimates.

21 Q. And that is your best guess at this
22 point?

23 A. I can't be any more precise than that at
24 this point.

25 Q. When do you expect that a more precise

1 estimate will be available?

2 A. I think in our last quarterly
3 shareholder call, I think we talked about that being
4 available the latter part of 2006. So within the
5 next couple of months.

6 Q. Are you aware of any commitments that
7 KCP&L has made regarding a definitive estimate to be
8 provided to parties in the collaborative process?

9 A. I'm not.

10 Q. Okay.

11 A. No, I'm not.

12 Q. And you're not aware of any definitive
13 estimate that's been prepared to date?

14 A. No. I know only that it's under
15 development.

16 MR. WOODSMALL: Okay. Thank you.

17 JUDGE PRIDGIN: Further cross?

18 (NO RESPONSE.)

19 JUDGE PRIDGIN: Redirect?

20 MR. ZOBRIST: Just a couple of
21 questions, Judge.

22 REDIRECT EXAMINATION BY MR. ZOBRIST:

23 Q. In response to Mr. Woodsmall's question,
24 I wanted to clarify, is the 1.2 billion dollar
25 figure -- and occasionally we see in this S&P reports

1 1.3 billion dollar figure -- is that just for Iatan
2 2, or is that for the entire Regulatory Plan?

3 A. That's for the entire Regulatory Plan.

4 Q. Okay. Thank you.

5 Now, in response to several questions
6 from Mr. Dottheim with regard to Schedule MWC-3
7 attached to your rebuttal, you stated that it was
8 trying to illustrate a concept.

9 What concept were you trying to
10 illustrate?

11 A. The concept is that the decisions made
12 with respect to the amount of earnings derived
13 through traditional ratemaking principles and
14 additional amortization will have an impact on the
15 company's funding and capital structure decisions on
16 a go-forward basis.

17 That was the -- that was the point that
18 I was -- that I was trying to make here; that
19 clearly, you know, KCP&L supports the additional
20 amortization mechanism, but not as a -- a substitute
21 for fair ratemaking. It's an augmentation to fair,
22 reasonable, just rate setting as an accommodation, as
23 a means, you know, to give us the opportunity to
24 achieve our CreditMetrics and maintain our credit
25 quality during the period of construction of this

1 plan.

2 To the extent that there is over-
3 reliance -- and I stress that term, "over-reliance,"
4 on additional amortization, and we have a -- a very
5 disparate view of rate of return here between the
6 company and the Staff. To the extent there's
7 over-reliance on amortization, then -- and a -- and a
8 reduced focus on equity earnings, a lower rate of
9 return, that will influence the company's ability to
10 raise equity on an economic basis in the future.

11 And to the extent that the company is
12 not able to access the equity markets effectively and
13 has to rely more on debt, that's what my schedule
14 indicates; that the revenue requirement, as we raise
15 more debt, will be higher because there has to be
16 cash flow to support that in order to maintain the
17 CreditMetrics. And that will result in a cost
18 disadvantage to ratepayers in the short run.

19 Q. And when you speak of equity earnings,
20 that's raising capital in the equity markets,
21 correct?

22 A. Yes.

23 Q. Okay. And just for a point of
24 information, what is the split of KCPL's investors?
25 What percent are institutional and what percent are

1 individual?

2 A. It's about 50/50.

3 Q. Okay.

4 MR. ZOBRIST: That's all I have, your
5 Honor.

6 JUDGE PRIDGIN: Mr. Zobrist, thank you.
7 Mr. Cline, thank you. And we will go to Mr. Baudino,
8 if I'm not mistaken. And after his cross, we'll go
9 back to Ms. Bernsen and it looks like perhaps
10 Mr. Traxler, unless counsel has something else.

11 (NO RESPONSE.)

12 JUDGE PRIDGIN: I heard no objections.
13 After Mr. Baudino, I assume we'll go on to
14 Ms. Bernsen and Mr. Traxler. Okay. Very good.

15 Mr. Baudino, if you'll raise your right
16 hand to be sworn, please.

17 RICHARD BAUDINO testified as follows:

18 JUDGE PRIDGIN: Thank you very much,
19 sir. Please have a seat.

20 Mr. Mills, anything before he's tendered
21 for cross?

22 MR. MILLS: No, there's no corrections
23 to his testimony, so he's ready to go.

24 JUDGE PRIDGIN: Any parties wish cross
25 of Mr. Baudino?

1 MR. ZOBRIST: Kansas City Power & Light
2 Company does.

3 JUDGE PRIDGIN: KCP&L.

4 MR. PHILLIPS: Yes, we do.

5 JUDGE PRIDGIN: Mr. Phillips from DOE.
6 Staff?

7 MR. THOMPSON: No, thank you.

8 JUDGE PRIDGIN: Mr. Phillips, when
9 you're ready, sir. Make sure your microphone's on,
10 please.

11 CROSS-EXAMINATION BY MR. PHILLIPS:

12 Q. Yes, Mr. Baudino. My name is Paul
13 Phillips, and I'm representing DOE-NNSA in this case.
14 And have you had a chance -- apparently you have --
15 to read the other cost of capital return on equity
16 testimony?

17 A. Yes, I have.

18 Q. And I believe in your surrebuttal
19 testimony -- you have that in front of you?

20 A. I do.

21 Q. And that's your Exhibit 203; is that
22 right?

23 A. I actually don't know what the number
24 is, but I do have a copy of my surrebuttal with me.

25 Q. In that surrebuttal testimony you state

1 that the other ROE witnesses have also used current
2 stock price, earnings forecasts, and current interest
3 rates in formulating, quote, our recommendations; is
4 that right?

5 A. Yes.

6 Q. Would those witnesses be witness
7 Woolridge and witness Barnes, Staff witness Barnes?

8 A. Yes, that is to whom I was referring.

9 Q. And the range of return in this case,
10 would it be true that the other two witnesses,
11 Woolridge and Barnes, are also recommending a return
12 in the 9 percent range?

13 A. Yes, we've got a range with Staff and
14 intervenor witnesses of 9 to 9.9 percent.

15 Q. And then the one witness in this case
16 that's not within that range, is that Mr. Hadaway?

17 A. Yes, Dr. Hadaway's at 11 and a half
18 percent.

19 Q. By saying 11 and a half percent, then I
20 assume you don't consider the adder that he's
21 proposing of .5 percent as being part of his return
22 on equity?

23 A. That is -- the 11 and a half does
24 include his 50 basis point adder.

25 Q. Okay. It does.

1 On the last line there of that first
2 answer, you say that "The Commission should reject
3 Dr. Hadaway's baseless criticism of me and the other
4 ROE witnesses"; is that correct?

5 A. Could --

6 Q. My copy is page 2.

7 A. Okay.

8 Q. And it's lines 14 and 15.

9 A. Oh, yes, okay, I have that.

10 Yes, that is what it says.

11 Q. So, in your opinion, not only has he
12 made baseless criticisms of you, but the other two
13 witnesses, as well, Mr. -- Dr. Woolridge and
14 Mr. Barnes?

15 A. Yes.

16 Q. The next question and answer relates to
17 Commission-allowed returns in 2006. Do you see that?

18 A. Yes.

19 Q. Are you referring there to commissions
20 throughout the United States, or is this just the
21 Missouri Commission?

22 A. This referred to Table 1 of
23 Dr. Hadaway's rebuttal, I believe it was.

24 Q. And that consisted of commissions around
25 the country; is that right?

1 A. Yes. That was an average return of
2 Commission -- Commission-allowed returns across the
3 country --

4 Q. And why is that unreasonable to look at
5 those Commission returns?

6 MR. ZOBRIST: Judge, I'm gonna object to
7 this as friendly cross. Mr. Phillips has established
8 that this witness is in line with his witness's
9 recommendation on ROE, and unless there are specific
10 cross-examination questions, we're really kind of
11 gilding the lily here, and I object.

12 JUDGE PRIDGIN: Mr. Phillips?

13 MR. PHILLIPS: Well, your Honor, I
14 didn't realize gilding the lily was a legal objection
15 to cross-examination.

16 I'm trying to clarify why, in this
17 witness's opinion, that looking at other Commission
18 decisions around the country is not something that is
19 reasonable to do.

20 MR. ZOBRIST: Judge, just for the
21 record, the objection is friendly cross-examination,
22 not traditionally permitted by this Commission.

23 JUDGE PRIDGIN: Right. I will overrule,
24 at least for the moment, because we have been -- even
25 though the testimony of the parties has some

1 similarities, it's not the same, and I understand
2 he's trying to get at Mr. Baudino's, I guess,
3 underlying assumptions of getting to his conclusions.
4 So, I'll overrule.

5 I'm sorry, Mr. Phillips. Would you ask
6 that question again, please?

7 MR. PHILLIPS: Yes.

8 BY MR. PHILLIPS:

9 Q. Could you state why, in your opinion,
10 it's unreasonable to consider other Commission
11 opinions relative to decisions where they have
12 made -- come up with returns different from ...

13 A. I think my objection to using
14 Commission -- the average of Commission-allowed
15 returns is that it really doesn't focus on the
16 evidence in this proceeding. And as I kind of
17 explained here on page 3, the equity -- beginning on
18 line 11, these equity returns may reflect utilities
19 that were more leveraged than KCP&L, face greater
20 business risks, or have other circumstances not
21 comparable to KCPL; and that using allowed returns
22 implies the Commission should rely directly on those
23 decisions rather than on the evidence presented in
24 this proceeding.

25 So, I think for reference purposes, it's

1 good to see what other commissions have allowed in
2 other states, but I think for purposes of -- my
3 recommendation to the Commission here is that it rely
4 on the evidence in this proceeding.

5 Q. So you're saying it really needs to rely
6 on the other three witnesses, including yourself,
7 period?

8 A. Well, I think the Commission will take
9 into account the four ROE witnesses, including
10 Dr. Hadaway, but my recommendation is 9.9. I believe
11 Dr. Hadaway's recommendation is overstated.

12 Q. I take it you've testified in other
13 jurisdictions besides Missouri and -- have you
14 testified in New Mexico? I think you're from New
15 Mexico?

16 A. I am from New Mexico, and I have
17 testified in New Mexico, yes.

18 Q. What other jurisdictions have you
19 testified in?

20 A. A complete listing is appended to my
21 direct testimony, but -- so, there's a complete
22 listing of my testimony appearances there.

23 So, Louisiana, Georgia, Ohio are the
24 ones -- you know, some that come to mind, but a
25 complete listing of all of my testimonies in RAB-1,

1 which is attached to my direct testimony.

2 Q. Okay. Thank you.

3 On page 4 of your surrebuttal, there's a
4 question relative to GDP.

5 Have you ever used GDP as part of a DCF
6 analysis?

7 A. No.

8 Q. Have you encountered in any of those
9 other jurisdictions the use of GDP in DCF analysis?

10 A. Yes, I have.

11 Q. Do you know if any of those commissions
12 adopted that as part of their approval for DCF?

13 A. I don't recall as I'm sitting here
14 whether or not they did.

15 Q. That's fine.

16 On the same page, you talk about the
17 First Call/Thomas betas, and you also talk about the
18 Value Line. Could you just explain briefly what the
19 First Call/Thomas betas are?

20 A. I'll admit that I don't know how they
21 were calculated, but they are presented in the
22 analyst's reports for First Call/Thomas, and that's
23 about all -- that's what I know. I imagine they
24 regress or look at the changes in utilities price
25 vis-a-vis a market index.

1 Q. And you think they're more accurate than
2 Value Line betas?

3 A. I don't know. I can't really tell
4 you which is more accurate.

5 I do know that the First Call/Thomas
6 betas are lower, and frankly, they're more what I
7 would consider reasonable going forward for a
8 regulated utility company.

9 JUDGE PRIDGIN: I'm going to start
10 limiting, I think, your answer, Mr. Baudino, because
11 he's asking you some pretty simple questions, and
12 they're not yes or no, but they're pretty -- I think
13 they could be answered with just a few words rather
14 than a narrative.

15 THE WITNESS: Yes, sir. Thank you.

16 JUDGE PRIDGIN: You're welcome.

17 MR. PHILLIPS: Thank you, your Honor.

18 BY MR. PHILLIPS:

19 Q. On the next page, page 5, you talk about
20 the SWEPCO docket. Is that before the Texas
21 Commission?

22 A. No. That's in Louisiana.

23 Q. Louisiana. What's the status of that
24 case? You say in there you have filed some -- was it
25 supplementary testimony in July?

1 A. Yes.

2 Q. Has there been a decision by that
3 Commission?

4 A. That -- there has not been a decision.
5 The company has responded with I believe updated
6 testimony recently. I will be filing -- it's either
7 called rebuttal or surrebuttal, I can't remember
8 which one, but soon, and then we will determine a
9 hearing schedule after that.

10 Q. So the hearing hasn't taken place yet?

11 A. It has not taken place.

12 Q. And I think it's your testimony that you
13 do not believe the Commission should rely on
14 projected interest rates; is that correct?

15 A. That is correct.

16 MR. PHILLIPS: That's all I have.

17 Thanks.

18 JUDGE PRIDGIN: Mr. Phillips, thank you.

19 Further cross? Mr. Zobrist, when you're ready.

20 MR. ZOBRIST: Thank you, Judge.

21 CROSS-EXAMINATION BY MR. ZOBRIST:

22 Q. Good morning, Mr. Baudino.

23 A. Good morning, Mr. Zobrist.

24 Q. I'm Karl Zobrist and I represent Kansas
25 City Power & Light Company. I'd like to, at first,

1 at the beginning here, establish the range of figures
2 that you had in your testimony. Your DCF for the
3 comparable companies range from 8.45 percent to 10.65
4 percent; is that correct, sir?

5 A. Yes.

6 Q. And then when you checked the DCF
7 analysis that you conducted with the capital asset
8 pricing model which we've referred to here as CAPM,
9 the range was 8.39 percent to 12.49 percent return on
10 equity, correct?

11 A. That's correct.

12 Q. And it was your opinion that the CAPM
13 results for the comparison group may be overstated;
14 is that correct?

15 A. Yes.

16 Q. And the Value Line betas that you spoke
17 about just earlier this morning, you removed those
18 from your calculation?

19 A. I did not. They are part of my
20 calculation.

21 Q. But you discounted the effect that the
22 Value Line beta had on your recommendation to the
23 Commission?

24 A. No, I would not put it that way.

25 Q. Well, you stated in your testimony that

1 you thought that they were above the range that you
2 believed was acceptable, correct?

3 A. Yes.

4 Q. And am I correct that it is your
5 recommendation to the Commission that it, in its
6 decision, discount the results of your CAPM range and
7 basically disregard the upper ranges but consider the
8 lower ranges?

9 A. Well, not exactly. My recommendation
10 to the Commission is to rely on the DCF results,
11 and I presented the CAPM as another sort of check
12 or reference point as it is a model that's commonly
13 presented in rate proceedings, and what I did was
14 just show a range of results for the CAPM.

15 Q. But again, you felt that those upper
16 ranges of the CAPM were too high?

17 A. I believe they are overstated at this
18 time, yes, sir.

19 Q. Now, in your direct testimony, I believe
20 around page 8, you referred to a number of reports
21 that both Moody's and Standard & Poor's have issued;
22 is that true?

23 A. Yes.

24 Q. And on page 8 you quote the Moody
25 report as noting that the company is expanding upon a

1 1.2 billion dollar program of capital expenditures
2 and that it also relies on the wholesale market,
3 correct?

4 A. That's correct.

5 Q. And in the May Standard & Poor's report,
6 you noted that S&P had referred to and mentioned the
7 capital requirements -- the future capital
8 requirements that were associated with emissions
9 standards which the company would need to spend money
10 for and to put in plant, correct?

11 A. Yes, that's correct.

12 Q. Have you had an opportunity to read the
13 August 1, 2006 S&P report that I believe we have in
14 evidence here today?

15 A. I did read that, yes.

16 Q. Okay. Do you have a copy in front of
17 you? I can get you one, if you don't.

18 A. Let me check and see.

19 MR. ZOBRIST: May I approach the
20 witness, Judge?

21 JUDGE PRIDGIN: Certainly.

22 MR. ZOBRIST: Judge, let the record
23 reflect that I've handed the witness what has been
24 previously marked and admitted into evidence as
25 Exhibit 145.

1 BY MR. ZOBRIST:

2 Q. Is that correct, Mr. Baudino?

3 A. Yes.

4 Q. And you've had an opportunity to look at
5 that document prior to coming here today?

6 A. I believe I did see this document prior
7 to coming here, yes.

8 Q. And if I could ask you to turn to page
9 2, please.

10 A. Okay.

11 Q. And if you look at the section entitled
12 "Rationale", if you would direct your attention to
13 the fourth paragraph, do you see where it talks about
14 KCP&L's satisfactory business profile being a 6?

15 A. Yes.

16 Q. Okay. And then if I can direct your
17 attention to the next sentence that starts "These
18 attributes," and I'd like to read that. It states,
19 "These attributes are partially offset by nuclear
20 risks associated with the 47-percent-owned Wolf Creek
21 Station, a somewhat challenging, albeit, improving,
22 regulatory environment, and high capital requirements
23 associated with the construction of the 850 megawatt
24 Iatan 2 coal plant (of which KCPL's share will be 465
25 megawatts) a 100.5 megawatt wind project, and

1 installation of plant equipment to comply with
2 increasingly stringent emission standards."

3 Did I read that correctly?

4 A. Yes, you did.

5 Q. Okay. And so S&P recognizes these
6 construction risks that it lists here, correct?

7 A. It certainly does, yes.

8 Q. And you do recognize that these
9 construction risks are going to be facing the company
10 within the next few years?

11 A. Yes.

12 Q. Let me just ask you, as we go to the DCF
13 analysis, you used a 21-company comparison group; is
14 that correct?

15 A. That's correct.

16 Q. Okay. And my understanding is, is that
17 you took that from a publication called AUS Utility
18 Reports, a July 2006 version?

19 A. Yes, that's how I selected the sample.

20 Q. Okay. And you used a number of
21 midwestern companies in that sample?

22 A. Yes, there are.

23 Q. Okay. And that would include DPL, Inc.
24 which is the parent company of Dayton Power & Light
25 Company in Ohio?

1 A. Yes.

2 Q. And pardon me if you need to go to

3 your --

4 A. Thank you. Thank you. I'm getting that

5 right now just so I can follow along with you.

6 Q. And I think it's at your direct

7 testimony, page 16.

8 A. Okay. I do have that, yes. Go ahead.

9 Q. And then you have DTE Energy, which is

10 the new name for Detroit Edison?

11 A. Correct.

12 Q. And then you have FirstEnergy, which

13 does have Ohio operations, correct?

14 A. That's right.

15 Q. And then you have NSTAR. What is NSTAR?

16 A. I need to refresh my recollection, if

17 you'll allow me.

18 Q. That's fine.

19 A. NSTAR is the holding company for Boston

20 Edison.

21 Q. Okay. Well, I guess that's not a

22 midwestern company.

23 A. No, I don't think so.

24 Q. I think the next one you have that's a

25 midwestern company is Wisconsin Electric (sic), which

1 is in southeastern Wisconsin around the Milwaukee
2 area?

3 A. The Value Line report says that it
4 provides service in Wisconsin and upper Michigan, so
5 that's -- that's as much as I can tell you right now.

6 Q. And that's fine.

7 And Xcel Energy -- and that's capital
8 X-c-e-l Energy -- is the new name of at least one of
9 its utilities which used to be called Northern States
10 Power Company in Minnesota and Wisconsin.

11 A. Yes, supplies power to Minnesota,
12 Wisconsin, North Dakota, South Dakota, Michigan, and
13 also gas.

14 Q. What's the fewest number of companies
15 that you've ever used in a comparable company group?

16 A. Ever?

17 Q. Well, just to the best of your memory.

18 A. Okay. Actually, I think when I --

19 THE WITNESS: May I be allowed to
20 explain the answer?

21 JUDGE PRIDGIN: He asked you kind of an
22 open ended question.

23 THE WITNESS: Okay. Thank you. When I
24 started out with the New Mexico Public Service
25 Commission, I used a smaller group much along the

1 same lines as Mr. Barnes did. And also in my early
2 years in Kennedy Associates, I would use typically,
3 you know, maybe four or five companies. Back then
4 you had a much more stable sort of earnings outlook
5 and earnings forecast for these companies. And I was
6 able to really hone the sample to about 90 percent or
7 greater electric revenues, and with the restructuring
8 and other changes that have gone on in the electric
9 utility industry over the last few years, I felt that
10 it was really critical to expand that sample.

11 I believe that in his rebuttal testimony
12 Dr. Hadaway referred to -- you know, I don't mean to
13 put words in his mouth, but what I took from his
14 testimony was that it's statistically more valid to
15 have a larger sample. I think that's particularly
16 more true nowadays. So, I've expanded that from four
17 or five companies to more companies. I think it is a
18 better, more robust sample size.

19 BY MR. ZOBRIST:

20 Q. And when you were a member of the New
21 Mexico Commission Staff, that was in the early to mid
22 '80s; is that correct?

23 A. That's correct.

24 Q. Okay. You began working there in
25 October 1982, correct?

1 A. That's correct.

2 Q. Now, within your comparison group, you
3 used Empire District Electric Company; is that
4 correct?

5 A. Yes.

6 Q. You found that to be an appropriate
7 member of your group?

8 A. I did.

9 Q. Okay. You did not use IDACORP, which is
10 the holding company in which Idaho Power Company is a
11 member. Why not, if you can tell us?

12 A. Unfortunately, I did not print out the
13 sheet that showed the companies -- why I rejected
14 them, and so I just can't recall as I sit here why I
15 did not include them, but they --

16 JUDGE PRIDGIN: I think he said he
17 didn't recall. I think that answers the question.

18 THE WITNESS: Okay. Thank you.

19 MR. ZOBRIST: Thanks, Judge.

20 BY MR. ZOBRIST:

21 Q. Now, initially in your group of
22 companies you had UIL Holdings, Incorporated, which
23 is the parent company of United Illuminating Company
24 in New Haven, Connecticut, correct?

25 A. Correct.

1 Q. Okay. Now, you eliminated UIL Holdings
2 from your comparison group, correct?

3 A. Yes.

4 Q. And you did that because you felt that
5 the returns that you were seeing from your analysis
6 showed that they were too high?

7 A. No. It was really because of the 18
8 percent number from First Call/Thomas. You had one
9 analyst at that level, and clearly, that's -- nobody
10 believes that's a viable long-term forecast for a
11 utility company.

12 Q. Okay. You felt that that 18 percent
13 forecast was -- was too high?

14 A. Yes.

15 Q. Did you eliminate any companies because
16 you felt that their forecasts were too low?

17 A. I don't believe I did, no.

18 Q. Okay. Now, when you completed your DCF
19 analysis, you submitted it to an analysis or checking
20 process through the CAPM model; is that correct?

21 A. I presented a CAPM analysis, yes --

22 Q. Okay. Well --

23 A. -- after that.

24 Q. Pardon me.

25 As I understand, you've testified that

1 your recommendation is based on your DCF analysis,
2 not your CAPM analysis?

3 A. Correct.

4 Q. Okay. And the CAPM analysis arrived at
5 an expected market return on one portion of 3.71
6 percent; is that correct?

7 A. 13.71.

8 Q. 13.71 percent; is that correct?

9 A. Yes.

10 Q. And you felt that was too high and
11 needed to be either disregarded or discounted?

12 A. I think, yes.

13 Q. And in making that judgment, you
14 utilized your experience as an economist and as a
15 former Staff member and as a person who's testified
16 before regulatory commissions for about 25, 30 years,
17 correct?

18 A. Yes.

19 Q. And experts do that all the time, they
20 take a look at numbers and they express judgments,
21 either advising commissions to discount something or
22 to perhaps increase something based upon their view
23 of the data?

24 A. Yes, and I'd say that's particularly
25 true with return on equity.

1 Q. Okay. Now, you made the comment that
2 you felt that that Value Line beta was -- was not an
3 accurate predictor of the future because it was
4 reflecting volatility that had occurred in the
5 recent -- in the last five to 10 years because of
6 restructuring, deregulation, and the increase in
7 unregulated investments that were more risky than
8 core electric operations; is that correct?

9 A. I would say within the last five years,
10 yes.

11 Q. Within the last five years, all right.
12 And you said that you believed that the industry is
13 going to be more stable going forward; is that
14 correct?

15 A. Yes.

16 Q. Okay. And yet at the current time,
17 there are still commissions that are grappling with
18 issues of deregulation and how to carry out previous
19 legislative mandates and commission mandates,
20 correct?

21 A. Yes, that's true.

22 Q. And we've seen, for example, in Illinois
23 on the reverse power options -- reverse power
24 auctions that both Commonwealth Edison and the Ameren
25 operating countries -- companies in Illinois were

1 downgraded by S&P; isn't that true?

2 A. That I don't know. I knew there was
3 some issue with that, but I don't recall the
4 downgradings.

5 Q. Okay. But you recall the Illinois
6 reverse power auctions a couple of months ago, right,
7 or maybe it was just a month and a half ago?

8 A. I read something on that. I just don't
9 recall the details of it.

10 Q. Okay. Is it fair to say that in
11 Illinois, they're still experiencing some major
12 issues with regard to the introduction of
13 deregulation?

14 A. Yes.

15 Q. And the Federal Energy Regulatory
16 Commission is in the process of revisiting Order 888,
17 which was the seminal order that introduced open
18 access to the electric transmission grid?

19 A. Yeah, I would accept that, yes.

20 Q. And that's a controversial topic, is it
21 not?

22 A. Sure.

23 Q. And in recent months, we have continued
24 to see volatility in the price of natural gas; is
25 that correct?

1 A. Well, yes, that's -- that's correct.
2 It's mostly gone down since last year, but they're
3 still continuing in volatility.

4 Q. Right. And volatility is whether it
5 goes up or whether it goes down, correct?

6 A. Yes.

7 Q. And in your recommendation to the
8 Commission, is it correct that you gave no specific
9 consideration to the KCPL construction program?

10 A. I don't know how to answer that yes or
11 no.

12 Q. Well, so you can't answer the question.
13 Did you or did you not give specific
14 consideration to the fact that KCPL is embarking upon
15 a 1.2, 1.3 billion dollar construction program?

16 A. I would say that I gave general
17 consideration to it as part of the overall risk
18 profile of the company.

19 Q. Did you give any specific consideration
20 to the fact that Kansas City Power & Light Company
21 relies to a greater degree on revenue and earnings
22 from off-system sales than the wholesale electric --
23 electricity markets, than other utilities at least in
24 Missouri?

25 A. I have not really looked at that.

1 Q. Okay. Now, you criticized Dr. Hadaway
2 for failing to consider the -- I believe you called
3 it mitigation presented by the Stipulation and
4 Agreement approved by this Commission; is that
5 correct?

6 A. Yes.

7 Q. Now, are you aware that the Stipulation
8 and Agreement is still under legal challenge here in
9 the Missouri courts?

10 A. I believe it is, yes.

11 Q. Okay. And you're aware that there are a
12 number of parties to this proceeding who are not
13 signatories to the Stipulation and Agreement?

14 A. I don't know if they're parties to
15 this proceeding. I am aware certain parties have
16 appealed that or have challenged the Regulatory
17 Plan.

18 Q. Okay. And I'm asking a different
19 question.

20 A. Okay.

21 Q. So, I apologize. Let me rephrase it.
22 You are aware that the Regulatory Plan, as approved
23 by the Stipulation and Agreement, is still being
24 challenged in the Missouri appellate courts,
25 correct?

1 A. I know it's being challenged in the
2 courts. I didn't know if it was at the appellate
3 level or what level, but I know it's being
4 challenged.

5 Q. Okay. My next question is about this
6 proceeding. Are you aware that there are a number
7 of parties to this proceeding, this rate case
8 proceeding, who did not sign on to the Stipulation
9 and Agreement and are not bound by its terms?

10 A. I don't know if -- I don't know that.

11 Q. Okay. Are you aware that the parties
12 who entered into the Stipulation and Agreement --
13 pardon me. Let me rephrase that.

14 Are you aware that Standard & Poor's did
15 not raise the credit rating of KCP&L as a result of
16 the Stipulation and Agreement having been approved by
17 this Commission?

18 A. I believe that's correct.

19 Q. Okay. And just a couple of other
20 questions. In your DCF analysis, you did not rely
21 upon any long-term analysis in your models; is that
22 correct? You relied upon essentially short-term
23 analyses?

24 A. I don't -- I would not say it that way.
25 I'm --

1 Q. Go ahead.

2 A. Okay. The analyst forecast I use I
3 assume would be for the longer term, because that's
4 best data that we have specific to those companies.

5 With respect to, I think, the longer
6 term forecast, you're relying on -- or you're
7 referring to with respect to gross domestic
8 product -- growth -- gross domestic product, that's
9 hard to say -- I did not rely on that.

10 Q. Okay. You did not rely or use any
11 long-term GDP growth rate; is that correct?

12 A. That's correct.

13 Q. You stated that you did not give -- I
14 believe you were stating that you gave only general
15 consideration to the construction program of KCPL,
16 correct?

17 A. Yes, as part of the company's overall
18 risk profile.

19 Q. Okay. Okay. And you did not give any
20 consideration to the off-system sales margins that
21 the company earns, correct?

22 A. I believe I did mention that. I quoted
23 from a report. One of the reports I quoted from
24 mentioned the wholesale sales and the off-system
25 sales as a risk.

1 Q. Okay. But you did not make any specific
2 allowance for those risks or propose any plan on how
3 to -- how the Commission ought to permit the company
4 to manage those risks, correct?

5 A. Do you mean I didn't make a specific
6 adjustment to the return on equity for those risks?

7 Q. Correct. Or offer another particular
8 manner in which the company could manage those risks.

9 A. I did not make anything -- any specific
10 adjustment for those risks. It was not required in
11 my analysis.

12 Q. Okay. And you did not give any
13 consideration to the past good performance of the
14 company in making your recommendations; is that
15 correct?

16 A. I did not mention it specifically, but
17 it is part of the company's risk profile.

18 Q. Now, I believe in your surrebuttal, you
19 stated that -- and I believe this is around page 7.
20 Let me check. You made the statement that
21 "Dr. Hadaway's 11.5 percent is almost 100 points
22 higher than the 2000" -- I assume you meant either
23 2006 or 2005 ROEs authorized by the Missouri
24 Commission; is that your --

25 A. Yes.

1 Q. -- statement? Are you aware of what the
2 return on equity allowed in the Empire District
3 Electric Case Number ER-2004-0570 was?

4 A. I have read that, and I do not recall
5 what it was.

6 MR. ZOBRIST: Okay. Thank you. No
7 further questions.

8 JUDGE PRIDGIN: Mr. Zobrist, thank you.
9 Let me see if I have any questions from the bench.
10 Commissioner Murray?

11 QUESTIONS BY COMMISSIONER MURRAY:

12 Q. I think just one related to a question
13 that you were just asked regarding not making any
14 adjustments for risks for construction or off-system
15 sales, and you said it was not required in your
16 analysis. Was it your understanding that adjustments
17 for risk would be made by someone else applying the
18 information that you had done with your analysis?

19 A. No, Commissioner Murray. It was just
20 that those elements of risk that Mr. Zobrist talked
21 about are part of the overall general risk profile of
22 the company. If -- if the analyst, such as myself or
23 Dr. Hadaway or Mr. Barnes, constructs a proper sample
24 of companies that are recently good comparison
25 companies for purposes of risk and estimating the

1 ROE, there really is no need to make additional
2 adjustments for specific risk items like wholesale
3 sales or a construction program.

4 Q. So you assumed that the comparables had
5 comparable risks; is that correct?

6 A. There's -- not really. I call them
7 comparison companies, and maybe it's a term of art
8 that I use, but -- because no two companies are
9 perfectly comparable. What we hope to do is
10 construct a sample, a big enough sample of companies,
11 that would be reasonably comparable to the subject
12 company that we're trying to estimate the cost of
13 equity for.

14 So, although -- so, for example,
15 although KCP&L may have a little bit higher risk with
16 respect to wholesale sales or its construction
17 program, it may have compensating factors in other
18 areas to make it even out such that they're still
19 comparable, and that they're reasonably comparable to
20 the sample group of companies, and so that once you
21 derive a ROE from those companies, you don't need to
22 make any additional adjustments.

23 Q. And is it somewhere in your testimony or
24 one of the other OPC witness -- witness's testimony
25 where the comparables were compared in that manner to

1 show that although KCP&L had larger risks than some
2 of them in some areas, that it had lower risks than
3 some of them in other areas? Is that apparent in the
4 testimony?

5 A. No, ma'am, I don't believe it's apparent
6 in the testimony. I think what I tried to do is
7 gather a group of companies that had similar bond
8 ratings to KCP&L, and that was what I did, so those
9 bond ratings tend to reflect all the elements of
10 risk.

11 Q. Okay. So you relied on bond ratings to
12 determine comparability in terms of risk?

13 A. As one of the elements, and having a
14 majority of revenues coming from regulated electric
15 utility operations.

16 Q. What else did you look to for comparing
17 risk?

18 A. Those are the two main factors.

19 COMMISSIONER MURRAY: Okay. I think
20 that's all. Thank you.

21 THE WITNESS: Thank you.

22 JUDGE PRIDGIN: Commissioner, thank you.
23 I don't have any questions. Any recross?

24 MR. THOMPSON: Yes, your Honor.

25 JUDGE PRIDGIN: Okay. Mr. Thompson and

1 KCP&L? Any other parties?

2 MR. ZOBRIST: I have no recross.

3 JUDGE PRIDGIN: Okay. Thank you,
4 Mr. Zobrist. Mr. Thompson?

5 RECROSS-EXAMINATION BY MR. THOMPSON:

6 Q. Commissioner Murray was asking you
7 questions about adjustments to reflect construction
8 risk and off-system sales margin risk, and I believe
9 you testified that those adjustments aren't needed
10 because all the risk is essentially reflected in the
11 bond ratings which you use to construct your
12 comparable group; is that right?

13 A. That's -- that's a fair restatement of
14 what I said.

15 Q. So isn't it true, then, that it would be
16 your expert opinion that adjustments of that kind, in
17 fact, would be inappropriate?

18 A. In this proceeding, yes.

19 MR. THOMPSON: Thank you. No further
20 questions.

21 JUDGE PRIDGIN: Mr. Thompson, thank you.
22 Mr. Mills, redirect?

23 MR. MILLS: Yes, I have some. Thank
24 you.

25 REDIRECT EXAMINATION BY MR. MILLS:

1 Q. In response to some questions from
2 Mr. Phillips, the gentleman behind me, from DOE,
3 about Value Line versus First Call/Thomas betas, do
4 analysts in your field rely on both of those sets of
5 betas?

6 A. I've seen them both presented, just as I
7 think Value Line is probably more widely used at this
8 point. However, as I said, for the reasons I stated
9 before, it's good to get an alternate source, because
10 those betas seem to be going the wrong direction for
11 Value Line.

12 Q. Are you aware that -- of any regulatory
13 body that has -- has frowned upon the use of
14 First Call/Thomas betas.

15 A. Not that I know of.

16 Q. So they're accepted by analysts and by
17 regulatory bodies?

18 A. I don't know the extent to which the
19 First Call/Thomas betas have been accepted by
20 regulatory bodies, you know, as opposed to Value Line
21 betas, but they're available to investors, and that's
22 why I presented them.

23 Q. Value Line has been -- the Value Line
24 betas have been around longer than the First
25 Call/Thomas betas; is that correct?

1 A. I'm not sure of that. They've been
2 around a long time, though, and have been widely
3 relied on in the past.

4 Q. Now, you were asked some questions by
5 Mr. Zobrist about the UIL and its 18 percent growth
6 rate. Do you recall that?

7 A. Yes, I do.

8 Q. Is 18 percent a realistic long-term
9 growth rate for an electric company?

10 A. No.

11 Q. Do you know of any electric companies
12 that are roughly comparable to KCPL in terms of the
13 amount of their revenues from regulated operations
14 that have anything even approaching an 18 percent
15 growth rate?

16 A. No, nowhere near.

17 Q. Now, you were asked some questions about
18 KCPL's risk factors, and I'm gonna talk specifically
19 first about construction risk. And I think you
20 asked -- Mr. Zobrist asked you a couple of questions
21 about this, and let me ask you this way: Is it fair
22 to say that you specifically considered construction
23 risk but did not believe a specific adjustment was
24 necessary?

25 A. I think that is a fair statement, yes.

1 Q. Okay. Now, in your career, you have
2 looked at a lot of electric companies around the
3 country; is that correct?

4 A. Yes, I have.

5 Q. Do you believe that KCPL's level of
6 participation in the off-system sales market is
7 unique among all those companies around the country?

8 A. No, it's not unique. It was cited as a
9 risk factor, but other companies also participate in
10 wholesale market.

11 Q. Now, in terms of construction risk,
12 off-system sales risk, really any source of a
13 business risk that face the company, would the fact
14 that KCPL has entered into a Regulatory Plan tend to
15 mitigate those risks?

16 A. Other things being equal, yes.

17 Q. Okay. And is not the Regulatory Plan
18 that KCPL has entered into going to be in effect for
19 a number of years?

20 A. Yes, it is.

21 Q. Okay. Some of the terms of it last for
22 ten years or longer, don't they?

23 A. I believe that's correct.

24 Q. Okay. And isn't one of the features
25 and, in fact, one of the goals of that plan to

1 provide regulatory stability for KCPL during that
2 period of time?

3 A. Yes.

4 MR. MILLS: That's all the questions I
5 have. Thank you.

6 JUDGE PRIDGIN: All right, Mr. Mills,
7 thank you. Mr. Baudino, thank you very much, sir.

8 THE WITNESS: You're welcome.

9 MR. THOMPSON: Judge, I have a question.
10 Did you receive Mr. Baudino's testimony?

11 MR. MILLS: No, I have not offered it
12 yet.

13 JUDGE PRIDGIN: I don't think it's been
14 offered.

15 MR. MILLS: I think now that we're done
16 with cross-examination, I would like to offer
17 Exhibits 201, 202 and 203, being Mr. Baudino's
18 direct, rebuttal, and surrebuttal testimony,
19 respectively.

20 JUDGE PRIDGIN: Okay. Mr. Mills, thank
21 you. Exhibits 201, 202, and 203 have been offered.
22 Any objections?

23 MR. PHILLIPS: None, your Honor.

24 JUDGE PRIDGIN: Hearing none,
25 Exhibits 201, 202, and 203 are admitted.

1 (EXHIBIT NOS. 201, 202 AND 203 WERE
2 RECEIVED INTO EVIDENCE AND MADE A PART OF THE RECORD.)

3 MR. MILLS: And may this witness be
4 excused?

5 JUDGE PRIDGIN: He may.

6 MR. MILLS: Thank you.

7 JUDGE PRIDGIN: Thank you, sir. I would
8 like to get to Ms. Bernsen, and after her testimony,
9 Mr. Traxler I still show has some cost of capital
10 testimony, and Mr. Trippensee, that would be
11 available today. And that would leave Mr. Woolridge
12 and Mr. Hadaway and Mr. Schnitzer on cost of capital
13 for Wednesday; is that correct?

14 MR. THOMPSON: And I think Mr. Camfield,
15 if that's correct.

16 JUDGE PRIDGIN: Mr. Camfield?

17 MR. ZOBRIST: I think he's Thursday,
18 Judge.

19 JUDGE PRIDGIN: Okay. Thank you. If
20 there's nothing further, then, if Ms. Bernsen will
21 come forward to be sworn, please.

22 DEBORAH BERNSEN testified as follows:

23 JUDGE PRIDGIN: Thank you very much. If
24 you will please have a seat.

25 And Mr. Thompson, anything we need to

1 clarify before she is tendered for cross?

2 DIRECT EXAMINATION BY MR. THOMPSON:

3 Q. Ms. Bernsen, do you have any corrections
4 to your prefiled testimony?

5 A. No, I do not.

6 MR. THOMPSON: Tender the witness at
7 this time, Judge.

8 JUDGE PRIDGIN: All right, Mr. Thompson,
9 thank you. Any counsel wish cross?

10 MR. MILLS: No questions.

11 MR. ZOBRIST: KCPL does, Judge.

12 JUDGE PRIDGIN: Okay. KCPL.

13 Any other parties?

14 (NO RESPONSE.)

15 JUDGE PRIDGIN: Okay. There are none
16 others.

17 Mr. Zobrist, when you're ready.

18 CROSS-EXAMINATION BY MR. ZOBRIST:

19 Q. Good morning.

20 A. Good morning.

21 Q. I just have a couple of questions. In
22 your rebuttal testimony, you gave a nice history of
23 the Commission's various opinions over the last 25,
24 almost 30 years with regard to what I'm gonna call
25 performance-based ratemaking; is that a fair --

1 A. I would actually refer to them as rate
2 of return adjustments.

3 Q. Okay. Rate of return adjustments?

4 A. To be more accurate.

5 Q. And a number of the cases that you did
6 talk about did award upward adjustments based upon
7 good performance; is that correct?

8 A. Yes, some of them were upward
9 adjustments.

10 Q. And then there were a couple that
11 actually subtracted points for poor performance; is
12 that correct?

13 A. That's correct.

14 Q. And I think what you were telling the
15 Commission is overall, the more recent trend was to
16 not upwardly adjust or downwardly adjust; is that
17 correct?

18 A. I believe that's correct.

19 Q. Now, you didn't mention the Empire rate
20 case that was decided in 2005, did you?

21 A. No, I did not.

22 Q. Okay. Now, in that case, the Commission
23 did add 30 basis points to the return on equity
24 because of risks that were facing that company; isn't
25 that true?

1 A. That was based upon what you just termed
2 as risk. It was not based upon the company's
3 perceived performance.

4 Q. Okay. Now, the earlier cases that you
5 did mention, in fact, it was a 1983, I believe,
6 Empire District Electric Company case, that did award
7 40 basis points for excellent customer relations; is
8 that correct?

9 A. I would -- I would like to check that.

10 Q. Sure. And that's your rebuttal at page
11 4.

12 A. And you're referring to the 1983 Empire
13 case?

14 Q. Correct.

15 A. ER-83-42?

16 Q. Correct. I believe what you said there
17 is that the Commission found that there was evidence
18 of excellent customer relations, the implementation
19 of Staff audit recommendations, and a low cost of
20 long-term debt and preferred stock; is that correct?

21 A. That's true. That's what the Order
22 cited.

23 Q. And then in a case involving this
24 company, Kansas City Power & Light Company,
25 No. ER-83-49, a similar 40-basis-point upward

1 adjustment occurred, correct?

2 A. That's correct.

3 Q. And in that case, the Commission found
4 that KCPL had engaged in substantial efforts designed
5 at improving its management efficiency and granted
6 the adjustment, correct?

7 A. That's -- that's correct.

8 Q. Now, although you have traced the recent
9 history of these adjustments mainly for performance,
10 you're not suggesting to the Commission that they do
11 not have that power to either upwardly adjust or to
12 lower an adjustment based upon performance?

13 A. I don't believe -- that may take a legal
14 assessment.

15 Q. And that's my point. You're not
16 offering a legal opinion here today, correct?

17 A. No, I'm not.

18 Q. Okay. And has anyone told you that it's
19 illegal for the Commission to do this?

20 A. No, no one has told me it's illegal.

21 Q. Now, am I correct that you have read the
22 testimony of Robert Camfield provided by Kansas City
23 Power & Light Company in this case?

24 A. Yes, I have reviewed his testimony.

25 Q. Now, is it fair to say that neither you

1 nor any other Staff member prepared a performance
2 study like Mr. Camfield in his firm did?

3 A. I did not prepare a performance study,
4 and I'm not aware that any other Staff member did
5 similar to Mr. Camfield's format.

6 Q. And specifically, Staff did not conduct
7 any review of overall retail prices of his company
8 and how they have declined over the years; is that
9 correct?

10 A. I did not. I don't know if another
11 Staff member has.

12 Q. And you did not conduct an analysis of
13 total productivity factors that measured how it
14 either increased or decreased, is that correct, as it
15 relates to Kansas City Power & Light?

16 A. I did not and would not have, frankly.

17 Q. Okay. Because what -- you don't have
18 the qualifications to or...

19 A. I don't believe that it is substantive
20 enough to make large scale assessments like the
21 company is being -- is performing effectively, so I
22 would not have done that and used that as a way to
23 make that statement as a basis.

24 Q. Okay. Well, now, in your testimony, do
25 you state that you conducted a study to find out that

1 such a total productivity factor analysis cannot be
2 done?

3 A. No. I did state that some of the
4 methods that Mr. Camfield used are tools. They are
5 useful for looking at things like trends. However, I
6 did disagree with his use of the comparators, and I
7 don't believe that you could use his results to make
8 a statement that the company is being -- is
9 performing very efficiently and at high levels.

10 Q. So is it fair to say that you disagreed
11 with Mr. Camfield, but you did not offer up a
12 specific analysis to show that the company was
13 performing poorly or just at the --

14 A. That's true, I did not.

15 Q. And you also did not do a study with
16 regard to cost diagnostics as Mr. Camfield spoke of
17 in his testimony?

18 MR. THOMPSON: I'm gonna object at this
19 point, Judge. She stated at the beginning of this
20 series of questions, she did not do her own
21 performance study like Mr. Camfield. So, I think
22 that would encompass all the different things
23 Mr. Camfield looked at in his study.

24 JUDGE PRIDGIN: Okay. Mr. Zobrist?

25 MR. ZOBRIST: Well, if Staff's willing

1 to stipulate to that, that's fine.

2 BY MR. ZOBRIST:

3 Q. Is your counsel correct, that you've
4 done no studies like Mr. Camfield's?

5 MR. THOMPSON: She did not do such a
6 study in this case. You're mischaracterizing her
7 testimony, and I object.

8 MR. ZOBRIST: Well, the reason I am
9 probing this, Judge, is that she said that she did
10 criticize Mr. Campbell's -- Mr. Camfield's use of
11 total productivity factors, but that she did not
12 conduct a test to refute his test. And I'm trying to
13 figure out -- and let me just ask the witness this,
14 if I may.

15 BY MR. ZOBRIST:

16 Q. Did you conduct any other study to
17 either criticize or refute Mr. Camfield's testimony
18 with regard to cost diagnostics or what he calls the
19 corporate scorecard metrics?

20 A. Please restate your question.

21 Q. Okay. And I can break it down.

22 A. Yes.

23 Q. You said that you criticized his use of
24 total productivity factor, but you didn't come up
25 with a counter study, correct?

1 A. I did not do a counter study to his
2 total factor productivity study.

3 Q. Did you do any kind of a counter study
4 with regard to cost diagnostics of utility
5 operations?

6 MR. THOMPSON: That's the same question
7 I just objected to, Judge. I'm gonna renew that
8 objection.

9 MR. ZOBRIST: Well, I think this is
10 cross-examination, and I'm entitled to ask, you know,
11 one or two more questions about what she did or what
12 she didn't do.

13 JUDGE PRIDGIN: I'll overrule.
14 BY MR. ZOBRIST:

15 Q. Would you like me to repeat the
16 question?

17 A. Yes, please.

18 Q. Okay. Did you do any kind of a counter
19 study to assess cost diagnostics of Kansas City
20 Power & Light company's utility operations?

21 A. No, I did not.

22 Q. Final question: Did you conduct any
23 counter study with regard to what Mr. Camfield's
24 corporate scorecard metrics focusing on customer
25 service and things like that like Mr. Camfield did?

1 MR. THOMPSON: Same objection.

2 THE WITNESS: No, I did not.

3 JUDGE PRIDGIN: Overruled. You may
4 answer. I'm sorry.

5 THE WITNESS: No, I did not.

6 MR. ZOBRIST: Okay. Thank you. That's
7 all I have.

8 JUDGE PRIDGIN: Mr. Zobrist, thank you.
9 If there's no further cross? Okay. Questions from
10 the bench. Commissioner Murray?

11 COMMISSIONER MURRAY: I have none, thank
12 you.

13 JUDGE PRIDGIN: All right, thank you.
14 Redirect?

15 MR. THOMPSON: Thank you, your Honor.

16 REDIRECT EXAMINATION BY MR. THOMPSON:

17 Q. Is it fair to say that it's your
18 professional opinion that Mr. Camfield's study lacked
19 validity?

20 A. I believe I would characterize it as it
21 did not -- it was not supportive of the generalized
22 statements that he made regarding the overall
23 performance level of the company. I believe that
24 his -- his premise was that the company's performance
25 based upon these various indicators supported the

1 rationale for a rate of return adjustment, and that
2 is the whole premise of Staff's rebuttal to
3 Mr. Camfield, is that the use of rate of return
4 adjustments is neither supportable nor effective nor
5 appropriate as this Commission has even stated in
6 prior Orders.

7 So, from that standpoint, you know, did
8 not believe that he was using -- while some of his
9 techniques are useful, they did not support his
10 ultimate conclusion, which he believed that they --
11 the company ranked as a high performance company
12 compared to others.

13 Q. Would you agree that Kansas City
14 Power & Light has already been rewarded for any
15 efficiencies that management has achieved in
16 operating the company?

17 MR. ZOBRIST: Judge, I think that's
18 beyond the scope of direct -- excuse me -- of
19 cross-examination.

20 JUDGE PRIDGIN: Mr. Thompson?

21 MR. THOMPSON: Waiting for your ruling,
22 Judge.

23 JUDGE PRIDGIN: Ask the question again,
24 please.

25 MR. THOMPSON: Could you read it back?

1 (THE REPORTER READ BACK THE PREVIOUS
2 QUESTION.)

3 MR. ZOBRIST: Objection. Beyond the
4 scope of cross-examination. I also believe that it
5 was not covered in her direct.

6 JUDGE PRIDGIN: And I don't recall it
7 being in there either, so I'll sustain.

8 MR. THOMPSON: No further questions.
9 Thank you, your Honor.

10 JUDGE PRIDGIN: All right. Thank you.
11 If there's nothing further then? All right,
12 Ms. Bernsen, thank you.

13 What I would like to do -- this looks to
14 be a pretty convenient time to break for lunch, and
15 it looks like we would have Mr. Traxler up after
16 lunch, and then Mr. Trippensee, still on cost of
17 capital. Is that the parties' understanding?

18 Okay. And hearing no objection, I'll
19 assume that Mr. Traxler will go on, and we'll resume
20 around one o'clock, Mr. Trippensee afterwards, and
21 then if there are any other witnesses who can go this
22 afternoon, I'd like to get them on.

23 Otherwise, it looks like we will have
24 more cost of capital witnesses that will be set for
25 Wednesday: Mr. Hadaway, Mr. Schnitzer,

1 Mr. Woolridge. The parties agree, disagree?

2 (NO RESPONSE.)

3 JUDGE PRIDGIN: All right. We will go
4 off the record. We will recess until one o'clock,
5 and then we will begin with Mr. Traxler. All right.
6 Thank you very much. We're in recess.

7 (THE NOON RECESS WAS TAKEN.)

8 JUDGE PRIDGIN: All right. We're back
9 on record, and Mr. Traxler's at the stand. I
10 understand Mr. Traxler will stand cross-examination
11 on cost of capital, and then Mr. Trippensee will do
12 the same, and his testimony may be on return on
13 equity and how they relate to the additional
14 amortization. Do I understand that correctly?

15 MR. MILLS: Yes.

16 JUDGE PRIDGIN: Okay. Do we have any
17 other witnesses scheduled for this afternoon? I'm
18 seeing no.

19 Okay. Mr. Dottheim?

20 MR. DOTTHEIM: Yes. And Mr. Traxler's
21 testimony is on additional amortizations.

22 JUDGE PRIDGIN: All right. Thank you.
23 I'm sorry, Mr. Dottheim.

24 MR. DOTTHEIM: Excuse me. Judge, I
25 don't believe I offered this morning Exhibits 149 and

1 150.

2 MR. ZOBRIST: No objection.

3 JUDGE PRIDGIN: All right. 149 and 150
4 are offered.

5 MR. DOTTHEIM: And if I might ask, I
6 think I previously offered 145, 146, and -- yeah, and
7 147.

8 JUDGE PRIDGIN: Yes, I do show those.

9 MR. DOTTHEIM: And they've been
10 received?

11 JUDGE PRIDGIN: Yes, sir. I do show
12 those as being received, and I also show 149 and 150
13 being admitted.

14 (EXHIBIT NOS. 149 AND 150 WERE RECEIVED
15 INTO EVIDENCE AND MADE A PART OF THE RECORD.)

16 MR. DOTTHEIM: And I believe this will
17 be the last time that Mr. Traxler takes the stand
18 unless the -- well, no, I take that back, because I
19 expect when we file with the Commission a Stipulation
20 and Agreement on additional amortizations, we'll be
21 back before the Commission on that. But at this
22 time, I'd offer Exhibits 134, 135 and 136,
23 Mr. Traxler's direct, rebuttal and surrebuttal.

24 JUDGE PRIDGIN: Okay. 134, 135, and 136
25 are all NP and HC, and they've been offered. Any

1 objections?

2 MR. FISCHER: No objection.

3 JUDGE PRIDGIN: Seeing none, 134, 135
4 and 136, they're all NP and HC, they are admitted.

5 (EXHIBIT NOS. 134, 135 AND 136 WERE
6 RECEIVED INTO EVIDENCE AND MADE A PART OF THE RECORD.)

7 JUDGE PRIDGIN: Okay. Anything else
8 before we begin with Mr. Traxler?

9 (NO RESPONSE.)

10 JUDGE PRIDGIN: All right. And we'll
11 see how this afternoon goes. This may very well be
12 the end of today when we get done with Mr. Traxler
13 and Mr. Trippensee, but we'll see how long this takes
14 us and if any other witnesses are reasonably
15 available.

16 Is there anything else from counsel
17 before we begin crossing Mr. Traxler?

18 (NO RESPONSE.)

19 JUDGE PRIDGIN: All right. Mr. Traxler,
20 you are still under oath. And let me see which
21 counsel wish to cross Mr. Traxler. KCP&L? Any other
22 counsel? Mr. Fischer, when you're ready, sir.

23 CROSS-EXAMINATION BY MR. FISCHER:

24 Q. Good afternoon.

25 A. Good afternoon.

1 Q. I guess I need to speak in the mic.

2 Good afternoon, Mr. Traxler. I've got
3 just a few questions I'd like to go over with you
4 regarding how the reconciliation works and how it
5 relates to the ROE issue and depreciation and a
6 couple of other issues, and then how that relates
7 to the regulatory amortization, if that's okay with
8 you.

9 A. Sure.

10 Q. Do you have that revised revenue
11 requirement reconciliation that you prepared? I think
12 it was dated October 19th, 2006.

13 A. Yes, I do.

14 MR. FISCHER: Okay. Judge, I've got a
15 couple extra copies, too, if the Commission needs any
16 just for -- to follow along with this discussion.

17 JUDGE PRIDGIN: All right.

18 MR. PHILLIPS: May I inquire? Is that
19 Exhibit 146 -- or 46?

20 MR. DOTTHEIM: No. It was not marked as
21 an exhibit.

22 MR. PHILLIPS: Okay.

23 MR. FISCHER: I don't know whether I
24 need to mark it. I probably don't have enough copies
25 for everybody.

1 COMMISSIONER MURRAY: Mr. Fischer, I
2 don't need this one.

3 MR. FISCHER: You don't need that one?
4 Okay. Does anybody else need it?

5 MR. PHILLIPS: (Raised hand.)

6 MR. MILLS: You got an extra? I know
7 it's here somewhere.

8 MR. FISCHER: I did happen to circle a
9 couple of numbers which I think for purposes of this
10 we should just disregard. I was just trying to
11 remember which numbers had changed from the previous
12 reconciliation, so...

13 BY MR. FISCHER:

14 Q. Mr. Traxler, this revised reconciliation
15 does not include the impact of the true-up items like
16 the wind generation and the other items that will be
17 considered in the true-up; is that correct?

18 A. Well, it reflects the difference between
19 the fact that the company's case does include those
20 items, and the Staff's case does not, and that's why
21 there's an issue value for those items.

22 Q. Okay. And that's in the -- the nonissue
23 true-up column would reflect some of those numbers?

24 A. Yes, that's correct.

25 Q. And I believe when the Staff originally

1 filed the accounting schedules in the beginning part
2 of the case, the Staff included an estimate or an
3 allowance for known and measurable changes, and it
4 was estimated to be \$20 million?

5 A. I believe that's correct.

6 Q. Okay. And eventually the reconciliation
7 will be revised to include the impact of the known
8 and measurable changes that will be considered in the
9 true-up proceeding; is that correct?

10 A. Yes, sir, as soon as we -- the company's
11 already completed its update, as I understand. As
12 soon as the Staff finishes that, we'll provide
13 another reconciliation.

14 Q. Okay. But for now, the revised
15 reconciliation shows the differences between the
16 Staff's case and the company's case without
17 considering the true-up items that will be reflected
18 in the true-up?

19 A. Without reflecting the true-up items in
20 the Staff's case.

21 Q. Yes. Is it correct that the Staff's
22 revenue requirement after the Regulatory Plan
23 amortization, which is I think found on line 88,
24 would be approximately -- a rate increase of
25 approximately \$51,697,093?

1 A. As reflected on this reconciliation, was
2 that your question?

3 Q. Yes.

4 A. Yes.

5 Q. Okay. And I believe the company's
6 original request in the case was 58 -- 55.8 million;
7 is that your understanding?

8 A. Yes, sir, that's correct.

9 Q. Okay. The Regulatory Plan amortization
10 that results from the adoption of the Staff's case
11 before the true-up is found on line 87, is that
12 correct, of the reconciliation where it indicates that
13 that Regulatory Plan amortization would be
14 \$86,237,537?

15 A. Yes, sir, that's correct.

16 Q. Mr. Traxler, the Regulatory Plan
17 amortization is added to KCPL's revenue requirement
18 when the projected cash flows from KCPL's Missouri
19 jurisdictional operations failed to meet certain
20 financial metrics that were contained in the
21 Regulatory Plan; is that correct?

22 A. That's correct.

23 Q. And those financial metrics were
24 designed to meet two CreditMetrics that were
25 necessary to maintain KCPL's investment-grade rating;

1 is that your understanding?

2 A. Yes, it is.

3 Q. Now, on page 17 of your surrebuttal at
4 lines 13 through 16, you address this point, I
5 believe, when you state that "The revenue requirement
6 for KCPL in this case and all subsequent rate cases
7 between now and 2010, the period covered by the
8 Regulatory Plan, is driven by the cash flow required
9 to meet two CreditMetrics necessary for maintaining
10 KCPL's investment-grade credit rating"; is that right?

11 A. That's correct.

12 Q. Now, in this case, if the Commission
13 adopted Staff's case in total, then there would be a
14 need for a Regulatory Plan amortization of \$86
15 million approximately?

16 A. Well, before the true-up, that's
17 accurate. I don't expect that to be the case after
18 the true-up, but for the purposes of the
19 reconciliation that we're looking at, that's true.

20 Q. That's certainly fair. And for purposes
21 of these questions, let's just look at it before the
22 true-up, because we don't know where those numbers
23 might move. And is it your understanding that both
24 KCPL and Staff would agree on that point, that at
25 this point, if the Commission adopted all the Staff's

1 recommendations, including ROE, depreciation, the
2 off-system sales position, and the cost-of-service
3 adjustments, that there would be a need for a
4 regulatory amortization of approximately \$86 million
5 in order to meet those financial metrics?

6 A. Yes, it's my understanding that there is
7 not a dispute with regard to the calculation.

8 Q. Yeah, that's just the way the math
9 works.

10 A. That's right.

11 Q. Okay. Now, if we turn back to the
12 revised reconciliation, if we look at line 4 on the
13 first page, we're going to find an item listed for
14 rate of return on equity, which I believe is worth
15 about 23.6 -- or 7 million dollars; is that correct?

16 A. Yes, that's correct.

17 Q. And that's the difference between the
18 Staff's ROE recommendation and the company's ROE;
19 it's worth 23.7 million?

20 A. Between the -- that's correct.

21 Q. Just so I don't lose track of where I'm
22 at, I'd like to write a couple things on the board
23 and ask you about it. Let's --

24 COMMISSIONER MURRAY: Mr. Fischer,
25 excuse me, but I didn't -- I thought I had that

1 revised reconciliation statement with me.

2 THE WITNESS: I've got an extra copy.

3 COMMISSIONER MURRAY: Thank you. Sorry
4 to interrupt.

5 BY MR. FISCHER:

6 Q. I'm gonna be asking you some questions,
7 Mr. Traxler, about the effect of the ROE issue on the
8 regulatory amortization, and at this point, it's
9 worth \$23.7 million; is that right, roughly?

10 A. Strictly based on the ROE
11 recommendations of Dr. Hadaway and Mr. Barnes?

12 Q. Yes.

13 A. Yes.

14 Q. So if the Commission granted the
15 company's request for an ROE of 11 and a half
16 percent, then the Staff's revenue requirement prior
17 to the Regulatory Plan amortization would actually
18 decrease -- or excuse me, would actually go up by
19 23.7 million?

20 A. That's correct.

21 Q. In other words, the revenue requirement
22 difference between the Staff's ROE and the company's
23 ROE would be that 23.7 million, and if the company
24 won the issue, it would cause the Staff's revenue
25 requirement to go up by 23.7 million?

1 A. That's correct.

2 Q. Okay. So if the Commission granted the
3 company's request, then the Staff's revenue
4 requirement prior to the Regulatory Plan amortization
5 as included in the calculation would -- okay, that's
6 what I just asked you; that part, prior to the
7 Regulatory Plan being considered, that causes the
8 Staff's revenue requirement to go up by 23.7?

9 A. That's correct.

10 Q. But if we go to line 86, that's where
11 that's reflected, correct? So if the Commission
12 accepted the company's ROE recommendation, then the
13 Staff's revenue requirement on line 86 would go up by
14 23.7 million?

15 A. Yes. That native revenue requirement
16 reflected on line 86 would change from 34 and a half
17 million to a negative 10.8.

18 Q. Okay. That's pretty close to my
19 calculation, too.

20 And then on page 17 of your surrebuttal
21 testimony, at lines 16 through 18, you state "The
22 cash flow required to meet the two [metric --]
23 CreditMetrics does not change depending on whether
24 you use a higher ROE or a Regulatory Plan
25 amortization for purposes of addressing a cash flow

1 deficiency"; is that correct?

2 A. That's correct.

3 Q. So based upon that fact, isn't it
4 correct to conclude that the cash flow required to
5 stay investment-grade rated in this case does not
6 change depending upon whether the Commission grants
7 the Staff's recommended ROE or the company's ROE in
8 this case?

9 A. No, the cash flow required by the
10 CreditMetrics doesn't change.

11 Q. It still requires the same overall rate
12 increase of 52 million; is that right?

13 A. Under our case, that's correct.

14 Q. Okay. So in the end, the Staff's
15 revenue requirement after the Regulatory Plan
16 amortization is included in the revenue requirement
17 is going to be the same whether the Commission
18 accepts the company's ROE or whether the Commission
19 accepts the Staff's ROE?

20 A. I'm sorry, could you ask that question
21 again?

22 Q. Yeah, I was -- I was just summarizing
23 what I thought we had agreed to. Assuming the
24 Commission either accepts the Staff's ROE
25 recommendation or the company's ROE, in the end,

1 after the Regulatory Plan amortization is considered,
2 it will still have the same rate increase, the same
3 \$52 million?

4 A. Well, that's -- again, that's based on
5 the -- prior to the true-up, that's what the numbers
6 reflect.

7 Q. Right. Right. And I'm trying to just
8 limit it to prior to the true-up.

9 So, in other words, if we're just
10 considering the immediate rate increase to the
11 customers that will come out of this case, then
12 wouldn't it be correct to conclude that it doesn't
13 matter whether the Commission accepts the company's
14 ROE recommendation or the Staff's recommendation; the
15 ultimate rate increase is still going to be almost
16 \$52 million?

17 A. Well, I wouldn't agree that it doesn't
18 matter.

19 Q. Okay.

20 A. I certainly disagree with that
21 proposition.

22 Q. And that's kind of a short-term/
23 long-term question?

24 A. Yes, it is.

25 Q. But for purposes of the actual increase

1 that comes out of the case, this case, it will -- it
2 wouldn't matter, it would still be 52 million?

3 A. Just for this case, and it doesn't
4 address what happens after this case in subsequent
5 cases that we both anticipate.

6 Q. I understand. Okay.

7 The company needs that \$23.7 million of
8 cash flow in order to stay investment-grade rated,
9 whether it comes from return on equity or from the
10 Regulatory Plan amortization; is that correct?

11 A. Again, based on the numbers we had prior
12 to the true-up, that's accurate.

13 Q. Mr. Traxler, wouldn't you agree,
14 however, that there is an impact upon the company's
15 cash earnings depending on whether the Commission
16 accepts the company's ROE or the Staff's ROE?

17 A. Cash is cash, in my view.

18 Q. Okay.

19 A. So I wouldn't agree with any distinction
20 there.

21 Q. If the Commission accepted the company's
22 recommended 11.5 ROE, you would disagree that the
23 cash earnings to the company would be better than if
24 the Commission accepted the Staff's ROE of 9.4?

25 A. Well, if you're confining earnings to

1 equity -- equity stockholders, of course the higher
2 ROE generates a higher equity return.

3 Q. Okay. For purposes of this question,
4 let's limit it that way.

5 The shareholders are going to be -- have
6 more cash earnings if the Commission accepts the 11.5
7 ROE than if the Commission would accept the 9.4 ROE?

8 A. Yes, that would apply in any rate case.

9 Q. Okay. Have you ever heard the term
10 "quality of earnings"?

11 A. Well, I have a general understanding of
12 the -- of the concept, yes.

13 Q. Could you explain to the Commission what
14 your understanding of that term would be, the quality
15 of earnings?

16 A. Quality of earnings generally relates to
17 the earnings that are actual cash earnings as opposed
18 to a noncash earning which would be evidenced by,
19 example, a negative pension cost would increase
20 earnings, but there's no cash involved with that.
21 And that would generally be seen as something that
22 isn't quality.

23 Q. Okay. And from the investor's
24 perspective, the quality of earnings is better if the
25 cash flow is coming from rate of return on equity

1 than on a noncash item like pensions, as you
2 mentioned, or like depreciation?

3 A. Well, depreciation doesn't generate
4 earnings. The example I gave on pensions would.
5 So -- and certainly with the example on the pensions,
6 yes, we would see that as more favorable with a cash
7 return.

8 Q. Okay. And again, I think we've already
9 agreed, haven't we, that the rate increase to the
10 customers in this case will be the same whether the
11 Commission accepts the company's recommendation or
12 the Staff's on ROE; is that right?

13 A. With regard to the cash either being
14 supplied by ROE or what's required for the
15 amortization based on the numbers we have right now,
16 it would be a shift between one or the other
17 depending on what ROE is allowed --

18 Q. Yeah.

19 A. -- by the Commission.

20 Q. And that's what I think you're saying on
21 page 17 of your surrebuttal when you stated that the
22 cash flow required to meet the two metrics does not
23 change depending on whether you use a higher ROE or a
24 Regulatory Plan amortization for the purpose of
25 addressing the cash flow deficiency.

1 A. In this first year case. Nothing after
2 that.

3 Q. Right.

4 MR. FISCHER: Judge, I'd like to have an
5 exhibit marked.

6 JUDGE PRIDGIN: I believe this will be
7 No. 51.

8 (EXHIBIT NO. 51 WAS MARKED FOR
9 IDENTIFICATION BY THE COURT REPORTER.)
10 BY MR. FISCHER:

11 Q. Mr. Traxler, I wasn't sure if my
12 handwriting would be very good, so I went ahead and
13 typed this into a better format.

14 But I'd like to go through this and make
15 sure that this is what we agreed to regarding the
16 effect of the ROE issue.

17 It's my understanding that we've agreed
18 that the ROE issue is worth approximately 23.7
19 million, and if the Staff wins the issue, the
20 following items would occur:

21 The equity earnings would go up by 23.7
22 million; and the Regulatory Plan amortization would
23 decrease by 23 million -- 23.7 million; and then the
24 rate increase would still remain the same at 51.7
25 million.

1 Is that true?

2 A. That's mathematically correct, yes.

3 Q. Okay. Now, I'd like to turn a minute to
4 the Staff's proposed depreciation expense adjustment.

5 And I believe that -- is it correct that
6 line 75 of the reconciliation shows the analyzed
7 depreciation expense adjustment as worth 12. --
8 \$12,659,330; is that correct?

9 A. That's correct.

10 Q. And is that the depreciation adjustment
11 that's being sponsored by Rosella Schad in this
12 proceeding?

13 A. Yes, it is.

14 Q. I think line 76 down below there has an
15 additional 5 million dollar adjustment related to
16 planned additions that will be included in the
17 true-up proceeding; is that your understanding of
18 what that is?

19 A. Yes, it is.

20 Q. Okay. So the total depreciation expense
21 adjustment is worth, together, 17.6 million; is that
22 right?

23 A. That's correct.

24 Q. I think I'd like to focus on the
25 adjustment related to the 12.7 million, the one that

1 Rosella Schad is sponsoring for purposes of this
2 case.

3 Wouldn't you agree that the Regulatory
4 Plan amortization is similar to the additional -- to
5 additional book depreciation?

6 A. It's -- in our view, it's the same.

7 Q. On page 21 of your direct testimony, I
8 think you make that point. You describe a previous
9 3.5 million dollar amortization that was included in
10 KCPL's revenue requirement in Case EO-94-199.

11 A. I'm sorry, what --

12 Q. That's on page 21 of your direct. And
13 I'm sorry, I don't have a line number, but you say
14 there that this --

15 MR. DOTTHEIM: Mr. Fischer, what page
16 again?

17 MR. FISCHER: It's page 21 of the
18 direct.

19 THE WITNESS: What I'm saying there is
20 that the impact on -- revenue requirement on rate
21 base is the same. That doesn't mean that we agree
22 that the -- or take a position that it's not
23 important to change those rates.

24 BY MR. FISCHER:

25 Q. I understand. You say there that

1 this -- the 3.5 million dollar amortization has been
2 treated as additional book depreciation with the
3 accumulated balance being reflected as a reduction in
4 rate base; is that correct?

5 A. That's correct.

6 Q. Okay. In fact, the Regulatory Plan
7 amortization essentially has the same effect as
8 additional book depreciation; isn't that what you
9 just indicated?

10 A. The effect on rate base and revenue
11 requirement is the same.

12 Q. And the depreciation issue does not
13 affect KCPL's cash earnings; is that right?

14 A. It certainly affects their cash flow.
15 Now, return on equity, it's not related to that.

16 Q. Okay. And I think that was -- that was
17 the point.

18 I think we said the depreciation issue
19 was worth 12.6 million roughly, at least the part
20 sponsored by Rosella Schad.

21 Would you agree that like the situation
22 for ROE in the Regulatory Plan amortization, the cash
23 flow required to meet the two CreditMetrics does not
24 change depending on whether you use a higher
25 depreciation expense number or a Regulatory Plan

1 amortization for purposes of addressing the cash flow
2 deficiency?

3 A. That's correct.

4 Q. Depreciation expense and the Regulatory
5 Plan amortization essentially have the same effect on
6 the company's cash flows; is that right?

7 A. Yes, it does.

8 Q. But in this case, Staff is suggesting
9 that the Commission lengthen the lives of some of
10 KCPL's plan; is that your understanding?

11 A. That's correct.

12 Q. And ultimately, that decreases
13 depreciation expense by \$12.6 million; is that right?

14 A. That's accurate.

15 Q. And that I think is found on line 75 of
16 your reconciliation?

17 A. That's correct.

18 Q. Now, let's assume, if you would, for a
19 minute, that the Commission did not accept the
20 Staff's depreciation expense adjustment for purposes
21 of this question.

22 If that happened, the Staff's revenue
23 requirement prior to the Regulatory Plan
24 amortization, which is found on line 86 of the
25 reconciliation, would increase by 12.6 million; is

1 that right?

2 A. That's correct.

3 Q. But if the Commission did not accept the
4 Staff's depreciation adjustment in this case, it
5 would also have the effect of reducing the Regulatory
6 Plan -- the Regulatory Plan amortization by the same
7 12.6; is that right?

8 A. That's correct.

9 Q. I think I got that wrong.

10 In the end, the Staff's revenue
11 requirement after the Regulatory Plan amortization is
12 included in the revenue requirement would still stay
13 the same; it would still be almost \$52 million. Is
14 that correct?

15 A. Prior to the true-up, that's correct.

16 Q. So, on this depreciation expense
17 adjustment, the Staff reduces the company's cash
18 flows by 12 and a half million dollars by
19 recommending the depreciation expense adjustment, but
20 then the effect of it is on the Staff's case that the
21 Staff gives that back in the Regulatory Plan
22 amortization in order to keep the company's cash
23 flows at a level that would meet the investment-grade
24 rating; is that right?

25 A. That's correct.

1 Q. And based upon that effect, isn't it
2 correct to conclude that the cash flow required to
3 stay at investment-grade rating in this case does not
4 change depending on whether the Commission accepts
5 the Staff's depreciation adjustment or not?

6 A. The impact on the cash flow required to
7 meet the CreditMetrics doesn't change. How to read
8 the scenario remains the same.

9 Q. Mr. Traxler, what's your understanding
10 of the purpose for decreasing the cash flow by
11 suggesting the depreciation expense adjustment and
12 then giving it back in the Regulatory Plan?

13 A. Well, the purpose from the Staff's view
14 is that this company's depreciation -- or this
15 company has added at least nine additional plants and
16 rebuilt one coal unit since the last rate case, and
17 the decision to look at depreciation rates is based
18 on the fact that the rates set for this company
19 should still be based on appropriate rates for that
20 plant investment.

21 Q. Okay. I'd like to refer you to line 86,
22 your Staff revenue requirement prior to the
23 Regulatory Plan amortization.

24 Now, if the Commission accepted the
25 Staff's depreciation adjustment, then there would be

1 a revenue requirement before the Regulatory Plan
2 amortization is in effect of that 34 and a half
3 million dollars, that negative 34 and a half million,
4 correct?

5 A. That's correct.

6 Q. Now, if the Commission decided not to
7 accept the depreciation adjustment, then that number
8 would actually go down by the 12.6 million; is that
9 correct?

10 A. Well, the revenue requirement would go
11 up. The negative number would go down.

12 Q. That's what I was trying to say.

13 A. Let's make sure we're clear on that,
14 yes.

15 Q. The over-earnings I think --

16 A. -- would be reduced.

17 Q. -- that Mr. Thompson referred to in his
18 opening would be reduced if the Commission decided
19 not to accept that depreciation adjustment?

20 A. Yes, that's correct.

21 Q. And, again, at this point, we're not
22 talking about the known and measurable changes that
23 will be reflected in the true-up?

24 A. That's correct.

25 Q. By recommending a 12.6 million dollar

1 depreciation expense adjustment in this case, the
2 Staff's revenue requirement prior to the Regulatory
3 Plan amortization is more negative by \$12.6 million?

4 A. That's correct.

5 Q. And under this example, then, the
6 Regulatory Plan amortization would actually become --
7 would decrease by 12.6 million, as well, if the
8 position of the company was accepted on depreciation;
9 is that correct?

10 A. That's correct.

11 Q. Let's assume for a moment, just a
12 hypothetical, that the Staff's depreciation
13 adjustment was 112 million instead of just 12
14 million.

15 Wouldn't that adjustment decrease the
16 company's cash flows by \$100 million more, but in the
17 end it would still have -- it would still have to be
18 made up by the Regulatory Plan amortization?

19 A. Any change in depreciation, including
20 your example, would have the opposite effect on the
21 amortization.

22 Q. Okay. So the Staff's depreciation
23 adjustment, if it had been \$100 million higher, the
24 Regulatory Plan amortization would also have been
25 \$100 million higher, right?

1 A. That's right.

2 Q. But the ultimate rate increase to the
3 customer would still be \$52 million; is that correct?

4 A. Based on the numbers we're working with,
5 that would be true.

6 Q. Okay. But the other effect would be
7 that the Staff's revenue requirement before the
8 Regulatory Plan amortization came into effect would
9 actually be \$100 million more negative, too; is that
10 correct?

11 A. That's correct.

12 Q. Would you agree with me that if the
13 Commission ruled in the company's favor on ROE and
14 depreciation, which I believe would total 36.6 or 7
15 million dollars, that the Regulatory Plan
16 amortization would be reduced by that same \$36.6
17 million?

18 A. Let me check your math real quick.

19 Q. Sure, please.

20 A. You said 36.2 million?

21 Q. I think I said 36.6; is that right? I
22 was using 12.6, and --

23 MR. FISCHER: What was our ROE?

24 JUDGE PRIDGIN: It was 23.

25 MR. FISCHER: It was 23.

1 THE WITNESS: 23.6 and 12.6 is 36.2.

2 MR. FISCHER: 36.2, okay. Thank you for
3 correcting my math.

4 BY MR. FISCHER:

5 Q. Would you agree with me that if the
6 Commission ruled in the company's favor on ROE and
7 depreciation, which you indicated is \$36.2 million,
8 the Regulatory Plan amortization would be reduced by
9 \$36.2 million?

10 A. Yes, it would.

11 Q. And the rate increase to the customer
12 would still be the same, about 52 million on line 88
13 of the reconciliation; is that right?

14 A. Yes.

15 Q. Would you agree that there would be a
16 difference, though, from the company's perspective,
17 at least, on the real cash earnings that it will need
18 to attract equity investors?

19 A. I'm sorry, ask that question again,
20 please. Could you repeat that?

21 Q. Sure. While there wouldn't be a
22 difference for ratepayers in this immediate case that
23 the rate increase would be 52 million, would you
24 agree that there would be a difference from the
25 company's perspective on the real cash earnings, the

1 equity earnings that would be needed to attract
2 equity investors as it goes forward with its
3 Regulatory Plan?

4 A. From the company's perspective, yes,
5 they're asking for considerably higher return than
6 anybody else in this case, that's right.

7 Q. Wouldn't you expect that the real cash
8 earnings, the equity earnings to the company, would
9 increase, would be substantially higher if the
10 Commission awarded 11 and a half rather than the 9.4
11 percent that the Staff is recommending?

12 A. Yes, that's true.

13 Q. Yet, for purposes of this case, the rate
14 increase to the customers remains the same, correct?

15 A. Based on the numbers at this time,
16 that's correct.

17 MR. FISCHER: Judge, I'd like to have
18 another exhibit marked.

19 JUDGE PRIDGIN: I believe this will be
20 52.

21 (EXHIBIT NO. 52 WAS MARKED FOR
22 IDENTIFICATION BY THE COURT REPORTER.)
23 BY MR. FISCHER:

24 Q. Mr. Traxler, I, again, just developed
25 this exhibit to summarize our discussion here today.

1 If we're trying to determine the effect
2 of the depreciation expense adjustment, would you
3 agree that the expense adjustment is worth
4 approximately 12.6 million; that's the Rosella Schad
5 portion of that adjustment?

6 A. Yes, it is.

7 Q. And if the company wins that
8 depreciation issue, then the following effects would
9 occur: There would be no effect on the company's
10 equity cash earnings; is that correct?

11 A. That's correct.

12 Q. And the Staff's revenue requirement
13 prior to the amortization, which was referred to as
14 the over-earnings, would decrease by 12.6 million; is
15 that correct?

16 A. That's correct.

17 Q. And the Regulatory Plan amortization
18 would also decrease by 12.6 million; is that correct?

19 A. That's correct.

20 Q. And the rate increase would still remain
21 the same at 51.7 million; is that right?

22 A. Based on the numbers prior to the
23 true-up, I believe that to be correct.

24 Q. Okay. I'm told that the expense issues
25 in the case would not have that same effect as the

1 ROE and depreciation issue; is that your
2 understanding?

3 A. Yes, it is.

4 Q. And in the end, the Commission will rule
5 on those issues and then will run the Regulatory Plan
6 amortization calculation to determine how large that
7 Regulatory Plan amortization would have to be?

8 A. Yes, that's correct.

9 Q. But for the purposes of these issues,
10 ROE and depreciation, there really isn't -- it
11 doesn't affect the level of the Regulatory Plan
12 amortization at the end of the day --

13 A. Well --

14 Q. -- on how they rule; is that correct?

15 A. Well, yes, it does. In other words, if
16 you -- if the company is -- if the Commission
17 approves the return on equity for the company, then
18 regulatory amortization is impacted, it's reduced.

19 Q. Oh, I'm sorry, sure.

20 A. Same thing with depreciation.

21 Q. The ultimate rate increase to the
22 customer is not -- does not change?

23 A. Well, based on the cash flow
24 requirements we're looking at right now, that's true,
25 prior to the true-up.

1 MR. FISCHER: Okay. Thank you very much
2 for your patience. I think that's all I have.

3 JUDGE PRIDGIN: Mr. Fischer, thank you.

4 MR. FISCHER: Judge, I guess I would
5 move -- I'm not sure it's necessary, but I'd move for
6 the admission of those two exhibits.

7 JUDGE PRIDGIN: 51 and 52 have been
8 offered. Any objections?

9 (NO RESPONSE.)

10 JUDGE PRIDGIN: Hearing no objections,
11 Exhibits 51 and 52 are admitted.

12 (EXHIBIT NOS. 51 AND 52 WERE RECEIVED
13 INTO EVIDENCE AND MADE A PART OF THE RECORD.)

14 JUDGE PRIDGIN: We'll have questions
15 from the bench.

16 Commissioner Murray?

17 COMMISSIONER MURRAY: Thank you.

18 QUESTIONS BY COMMISSIONER MURRAY:

19 Q. Mr. Traxler, good afternoon.

20 A. Good afternoon, Commissioner.

21 Q. Would you turn to page 18 of your direct
22 testimony, please.

23 A. Yes.

24 Q. On line 10 you say, "I rejected the 10
25 percent discount rate assumption based upon the data

1 included in the August 1, 2006 research bulletin from
2 Standard & Poor's for Great Plains Energy, and
3 Standard & Poor's indicated that a 6.61 percent
4 discount rate was used to determine the present value
5 of KCP&L's operating lease and purchased power
6 capacity contract obligations."

7 I just have a question there. If you
8 would explain that difference to me, please.

9 A. The initial data supplied by the company
10 for purposes of calculating a Regulatory Plan
11 amortization supplied to the Staff assumed a 10
12 percent discount rate.

13 In a August 1st bulletin from Standard &
14 Poor's, they indicate that they actually used 6.1
15 percent. I inquired of the company as to whether or
16 not they agreed with the 6.1 percent. The response
17 from KCP&L was that, yes, S&P had changed its
18 discount rate, and they would agree that 6.1 percent
19 is more correct at this time.

20 Q. And what is the dollar difference there?
21 What dollar difference does that make, do you know?

22 A. I really -- I couldn't tell you without
23 running a calculation. It just -- the only effect it
24 has is on the amount of the Regulatory Plan
25 amortization.

1 Q. Can you run that calculation? I don't
2 mean right now.

3 A. Yes, I could.

4 Q. Would you do that?

5 A. Yes.

6 Q. And then page 19 of your direct, on line
7 15 you say that "The Staff's revenue requirement
8 based upon a traditional cost of service approach is
9 [approximate --] an approximate revenue excess --
10 earnings excess of \$80 million."

11 Now, why do you say 80 million there
12 when 34 million is the number that it's my
13 understanding the Staff is saying is an over-earnings
14 amount?

15 A. Well, the 80 million dollar number was
16 based on the direct filing, and we made significant
17 changes.

18 Q. So originally you did allege that the
19 company was over-earning by \$80 million?

20 A. That's what the numbers generated.

21 Q. All right. You make reference on
22 page 20 of your direct to the Stipulation and
23 Agreement in EO-2005-0329; is that correct? I'm
24 looking at line 10, 10 and 11.

25 A. Yes, I do.

1 Q. On page 19, and this isn't one of the
2 pages that you referenced there, but on page 19 of
3 the Stipulation and Agreement, the only full
4 paragraph on that page says that "The non-KCP&L
5 signatory parties commit to work with KCPL to ensure
6 that based on prudent and reasonable actions, KCPL
7 has a reasonable opportunity to maintain its bonds at
8 an investment-grade rating during the construction
9 period ending June 1, 2010." Is that correct?

10 A. Yes.

11 Q. And then it goes on to talk about "As a
12 part of that commitment, the nonsignatory parties
13 agree to support additional amortizations to maintain
14 financial ratios"; is that correct?

15 A. That's correct.

16 Q. Then it says, "The additional
17 amortization to maintain financial ratios will only
18 be an element in any KCP&L rate case when the
19 Missouri jurisdictional revenue requirement in that
20 case fails to satisfy the financial ratios shown in
21 Appendix E through the application of a process
22 illustrated in Appendix F." Is that what it says?

23 A. That's correct.

24 Q. Now, it's my understanding, and correct
25 me if I'm wrong, but it's my understanding from the

1 Stipulation and Agreement that the additional
2 amortization was to be used not as a way to reduce
3 ROE or to reduce any other number that would be
4 legitimately arrived at through traditional cost of
5 service --

6 A. That's correct.

7 Q. -- regulations --

8 A. That's correct.

9 Q. -- but it was to be used only after
10 those numbers did not come up to what was required to
11 maintain the investment grade.

12 A. That's correct.

13 Q. Okay. Now, would you turn to your
14 surrebuttal testimony, please. On line 21 -- well,
15 scratch that. On line 15, you say, "The net result
16 is a recommended revenue requirement increase of
17 \$52.1 million." Is that correct?

18 A. What page are you referring to,
19 Commissioner?

20 Q. I'm sorry. Page 14.

21 A. That's correct.

22 Q. And you said revenue requirement
23 increase, and then down on line 21, there's a
24 question posed to you that says, "Will the Staff's
25 recommended rate increase for KCP&L," and then it

1 goes on, but my question is: Isn't it really --
2 scratch that. I'm gonna go to another question.

3 Okay. I'm reading from line 16 through
4 18 on page 15 of your surrebuttal, and it's in a
5 question that quotes from -- basically it quotes from
6 your direct testimony where you said, "KCPL has an
7 incentive to maximize its requested return on equity
8 for the purpose of avoiding an amortization resulting
9 from the financial benchmark ratio analysis."

10 Do you recall making that statement?

11 A. Yes, I do.

12 Q. And are you still in agreement with that
13 statement?

14 A. Yes, I am.

15 Q. Now, conversely, a party whose primary
16 objective is to keep the rates as low as possible for
17 the long-term would have an incentive to minimize the
18 ROE and place as much cash flow as possible into the
19 amortization, would it not?

20 A. If a party had that intent, that would
21 be true.

22 Q. On page -- on line 21 of the same page,
23 15 of your surrebuttal, you make the statement, "This
24 ratemaking treatment allows ratepayers to earn a
25 return on the additional -- allows ratepayers to earn

1 a return on the additional cash flow provided for the
2 purpose of maintaining KCPL's investment-grade credit
3 rating, and that is with the Regulatory Plan
4 amortization"; is that correct?

5 A. That's correct.

6 Q. Now, in other words, wouldn't it be
7 accurate to say that it prevents KCP&L from earning a
8 return on an equivalent amount of rate base in the
9 future?

10 A. Well, it prevents Kansas City
11 Power & Light from earning a return on a rate base
12 that they shouldn't be allowed to earn on because the
13 money's been provided by ratepayers.

14 Q. Okay. I understand that's Staff's
15 position.

16 A. And that's -- that's simply agreed to by
17 the parties in the Stipulation and Agreement.

18 Q. Now, shouldn't ROE be determined by the
19 reasonably calculated cost of capital irrespective of
20 any Regulatory Plan amortization?

21 A. Certainly.

22 Q. And would you agree that then, and only
23 then, should the Regulatory Plan amortization -- a
24 need for that even be considered?

25 A. Yes, I would agree with that.

1 Q. And would you agree that the parties can
2 differ whether and by how much the ROE should be
3 adjusted for certain risk factors?

4 A. They do disagree on that in this case.

5 Q. But, you would agree that the Regulatory
6 Plan amortization should come into play only after
7 the ROE is established by whatever risk factors
8 are --

9 A. That's correct. A fair rate of return
10 to shareholders is expected under any -- from any
11 rate case.

12 Q. So if a reasonable ROE supports the cash
13 flow needed to maintain KCPL's credit rating, there
14 would be no need for the amortization; is that
15 correct?

16 A. I would agree that if the -- there's a
17 certain ROE that would eliminate the need for an
18 amortization.

19 Q. Okay. You talk about in your testimony,
20 and you've talked about today in cross-examination,
21 that the cash flow required to meet the two
22 CreditMetrics doesn't change depending on whether you
23 use a higher ROE or a Regulatory Plan amortization;
24 do you agree?

25 A. For purposes of this case, yeah, the

1 first-year revenue requirement would -- that's an
2 accurate statement --

3 Q. But wouldn't the revenue requirement as
4 a percentage of rate base increase in the next rate
5 case if Staff's Regulatory Plan amortization amount
6 is used here?

7 A. -- I'm sorry, Commissioner, could you
8 repeat that?

9 Q. Okay. The revenue requirement as a
10 percentage of rate base would increase in the next
11 rate case, would it not?

12 A. The revenue requirement in the next case
13 would definitely be higher if the Regulatory Plan
14 amortization is not used in this case.

15 Q. Now, I'm talking about if a Regulatory
16 Plan amortization as Staff recommends is used, then
17 the revenue requirement in the next case, if you're
18 looking at a percentage of rate base, would increase,
19 would it not? If your rate base is lower, and the
20 company has a certain revenue requirement, it would
21 be a higher percentage of that lower rate base, would
22 it not?

23 A. Well, there's a certain relationship
24 between those two numbers. I mean, there's an
25 interrelated impact. You'd have to know the numbers

1 to really answer that question. I'd have to probably
2 make a calculation.

3 Q. Okay. If Staff's Regulatory Plan
4 amortization is accepted, how much will the rate base
5 be reduced in the next rate case?

6 A. With a combined impact of the
7 amortization plus the reduction in deferred income
8 tax balance, it's approximately \$52 million, I
9 believe, as a net effect on rate base.

10 Q. Okay. So just for ease of calculation,
11 if you assume that the ROE was 10 percent, that would
12 reduce the amount of revenue earned on -- earned
13 through ROE by 520 million -- or 520,000; is that
14 correct?

15 A. That's correct. It would be 5.2
16 million.

17 Q. Five -- yes, definitely. My decimal
18 points are a little mixed up here.

19 So, that would be that much less revenue
20 that would be available through a return on -- zero
21 return on equity, would it not?

22 A. The overall revenue requirement would be
23 reduced by 5.2 million under your assumption of a 10
24 percent return that's been -- now, I'm assuming
25 you're talking about a return that's already been

1 factored up for income tax?

2 Q. Yes.

3 A. (Nodded head.)

4 Q. Do you anticipate that in the next rate
5 case, KCP&L's next rate case, that Staff will
6 determine that KCP&L's revenue should be reduced,
7 revenue requirement should be reduced?

8 A. That would be dependent upon the
9 Commission's decision in this case. We could still
10 have a significant difference in the next case on
11 ROE, which could generate an excess revenue
12 requirement and/or issues on depreciation and other
13 issues in this case. That could still be a
14 possibility in the next rate case.

15 Q. Now, in year two or rate case No. 2
16 under the Regulatory Plan, assuming that Staff's
17 proposals are accepted here across the board, and
18 there is a reduction of revenue requirement from the
19 reduction in rate base of 5.2 million that you just
20 spoke about, the Regulatory Plan amortization
21 methodology is still in play, is it not?

22 A. Under the Regulatory Plan, every rate
23 case between now and the term covered by the plan
24 through 2010, we have an obligation to compare the
25 company's total revenues to make sure that those

1 metrics are covered. So the answer is yes.

2 Q. So, then the result of accepting Staff's
3 numbers here would likely be even more -- even a
4 higher amount placed into the Regulatory Plan
5 amortization in the next rate case in order to meet
6 those CreditMetrics, would it not?

7 A. Well, I can't really answer that
8 question because of the fact that, you know, there's
9 additional revenues and maybe reduction in expenses,
10 a lot of things are gonna happen between now and the
11 next rate case which will impact the overall cash
12 requirement.

13 Q. So do you think the overall cash
14 requirement is likely to decrease between now and the
15 next rate case, knowing what you know about the
16 company and its Regulatory Plan and...

17 A. I really couldn't -- really wouldn't
18 attempt to forecast -- make a statement on such a --
19 it's based on so many variables between now and the
20 next rate case.

21 Q. Okay. But between now and the end of
22 the Regulatory Plan, in order for the company to
23 maintain its credit ratios as agreed in the
24 Stipulation and Agreement, any shortfall will be
25 moved in -- any prudently incurred, whatever that

1 language is, shortfall, will be moved into the
2 regulatory amortization; is that correct?

3 A. Once the Commission makes a decision in
4 every rate case on the issues, at that point in time,
5 we'll take that scenario and determine whether or not
6 an additional amortization is required. The
7 amortization will result specifically from the
8 Commission's decisions on all the other issues.

9 Q. So in rate case No. 1 following the
10 plan, if Staff's position prevails, there is, in
11 effect, a revenue requirement reduction for the
12 company of -- and I don't know what it will be after
13 true-up, but --

14 A. No, there's definitely gonna be a rate
15 increase from the Staff's recommendation.

16 Q. It will be a rate increase?

17 A. That's a certainty.

18 Q. But -- but that is only -- how do I say
19 this? It's a rate increase that occurs in this rate
20 case. However, the company has to reduce its rate
21 base in the next rate case by the -- whatever amount
22 goes into the Regulatory Plan amortization, correct?

23 A. Well, that -- that's -- that's true for
24 where the numbers are in the Staff's case now, and
25 that's before the Commission decision and also before

1 the true-up. So, whether or not that's true or not
2 really depends on, again, the Commission decision as
3 to whether or not the entire revenue requirement
4 would be an offset to rate base. That's really
5 dependent on your decision.

6 Q. Well, I'm trying to run through the
7 hypothetical of the Commission accepting Staff's
8 position.

9 A. Okay. If you were to accept the Staff's
10 position, and based on my estimate of the impact of
11 the true-up on the Staff's case, my best estimate at
12 this time would be that the entire revenue
13 requirement would be a Regulatory Plan amortization.

14 Q. Which translates to, in the next rate
15 case, a reduction in rate base by that full amount?

16 A. That's correct.

17 Q. So, although you may call it a rate
18 increase, and it may, in fact, be to the ratepayers a
19 rate increase at this time for this year, at the next
20 rate increase, the company's rate -- at the next rate
21 case, the company's rate base will be reduced by that
22 amount --

23 A. Well --

24 Q. -- is that true?

25 A. That's accurate.

1 COMMISSIONER MURRAY: I think that's all
2 I have. Thank you.

3 JUDGE PRIDGIN: Commissioner Murray,
4 thank you. Commissioner Appling.

5 MR. APPLING: I came in late.

6 JUDGE PRIDGIN: Mr. Chairman?

7 CHAIRMAN DAVIS: All right. I think
8 Commissioner Murray got -- I think Commissioner
9 Murray got to most of my questions here, but...
10 QUESTIONS BY CHAIRMAN DAVIS:

11 Q. All right, Mr. Traxler, now, I was
12 listening upstairs, and there was some discussion, I
13 believe, between you and Mr. Fischer.

14 Did I hear you say earlier that if
15 Staff's proposed amortization was adopted, which
16 would be -- which would include the ROE, and I guess
17 the depreciation recommendation, that it would not
18 have any impact on earnings per share? Is that --
19 did I hear that correctly?

20 A. If our position was adopted on
21 depreciation and return on equity --

22 Q. Uh-huh.

23 A. -- it wouldn't have an impact on
24 earnings per share?

25 Q. Would not?

1 A. Is that your question?

2 Q. Yes.

3 A. Certainly the -- the decision on return
4 on equity would have an impact on earnings per share.

5 Q. Okay. So it does -- so the proposed
6 amortization, then, you'd have the impact on earnings
7 per share because of the lower ROE, and you'd also
8 have an impact on future earnings per share because
9 of the reduction in rate base, correct?

10 A. Yes. A Regulatory Plan amortization is
11 treated just like additional book depreciation.
12 There's a reduction in rate base for, you know,
13 additional money provided by the ratepayer. It's
14 certainly true for the Regulatory Plan amortization.

15 CHAIRMAN DAVIS: No further questions,
16 Judge.

17 JUDGE PRIDGIN: All right, Mr. Chairman,
18 thank you.

19 I have just a few questions.

20 QUESTIONS BY JUDGE PRIDGIN:

21 Q. Do I understand, Mr. Traxler, that you
22 agreed with Mr. Fischer that regardless of whether
23 the Commission granted the ROE that KCP&L wants or
24 the ROE that Staff wants, that for the first year,
25 that the revenue requirement that Staff and KCP&L

1 want will be the same?

2 A. That's correct.

3 Q. In that the effect on ratepayers will be
4 the same for that first year?

5 A. That's correct.

6 Q. And if KCP&L comes back and files
7 another rate case next year, then the ratepayers will
8 see no difference for that one year regardless of if
9 the Commission picks KCP&L's position on ROE or
10 Staff's position on ROE; is that true?

11 A. Simply -- strictly for the year that the
12 existing rates for this case are in effect. There is
13 an impact after -- given all subsequent rate cases.

14 Q. But for the one year, the impact to the
15 ratepayers would be the same; is that true?

16 A. Based on the cash flow metrics, that's
17 true.

18 Q. And I think you testified that there's a
19 certain return on equity that would eliminate the
20 need for the additional amortization; is that true?

21 A. Yes.

22 Q. Do you know what that ROE is?

23 A. I haven't calculated that, but it's
24 extremely high. It's in the 12 and a half and up
25 range, at least.

1 JUDGE PRIDGIN: All right. I don't
2 believe I have any further questions. Thank you.
3 Any recross? Mr. Mills?

4 MR. MILLS: I have just a few, just a
5 few questions.

6 RECROSS-EXAMINATION BY MR. MILLS:

7 Q. Commissioner Murray asked you about the
8 discount rate that S&P used in the off-balance sheet
9 obligation calculation. Do you recall those
10 questions?

11 A. Yes, I do.

12 Q. Does the Regulatory Plan require us to
13 use the same discount rate that Standard & Poor's
14 uses?

15 A. I believe that the -- from the Staff's
16 perspective, I think that the obligation to meet the
17 CreditMetrics required by the rating agencies also
18 includes an obligation to make those calculations
19 consistent with the way the rating agencies make
20 those calculations. So, the answer is yes.

21 Q. Do you think that's a requirement in the
22 Regulatory Plan?

23 A. I believe -- I believe -- I believe it's
24 an obligation. Once you accept the obligation of the
25 parties to maintain cash flow based on those

1 CreditMetrics, then it just follows, in our view,
2 that the rating agencies are the ones who are
3 calculating the CreditMetrics, so the calculation has
4 to be consistent.

5 Q. If the rating agencies change the way
6 they calculate those CreditMetrics, does the
7 Regulatory Plan require us to follow along with those
8 changes?

9 A. If I recall, I believe the language is
10 such that, with regard to any change, that the
11 parties will work together and attempt to reflect
12 those changes. I think that's my recollection of
13 what that language is in the Stipulation and
14 Agreement.

15 Q. It doesn't, to use your word, obligate
16 us to automatically follow those changes that the
17 rating agencies make?

18 A. I don't think it does. If there's a
19 significant change, no, I don't think it does.

20 Q. And your belief that we have an obligation
21 to use the same discount rate for off-balance sheet
22 obligations is based -- is that based on specific
23 language in the agreement, or is it based on your
24 view that the agreement, as a whole, requires us to
25 try to follow their methods?

1 A. It's based on -- from our perspective,
2 it's based on an obligation to make those
3 calculations consistent with the way the rating
4 agencies make those calculations. And I don't
5 consider this to be, you know, a significant change
6 in the way that the ratios are calculated.

7 Q. And if we were to look through the
8 Regulatory Plan Stipulation and Agreement and search
9 for how -- specifically how to calculate the discount
10 rate for off-balance sheet obligations, we wouldn't
11 find any specific language on that point, would we?

12 A. You are correct.

13 Q. And the same is true for the risk factor
14 to be applied to those?

15 A. You are correct.

16 Q. Now, you were asked some questions about
17 the amortization and its purpose from Commissioner
18 Murray. Do you recall those questions?

19 A. Yes, I do.

20 Q. If the only purpose was to just provide
21 cash flow, couldn't the parties have just agreed to
22 increase ROE as necessary?

23 A. Certainly wouldn't advise that, but
24 that's an accurate statement.

25 Q. I'm not asking if you would advise it.

1 I feel quite certain that you wouldn't, but it could
2 have been done; we could have achieved the same
3 short-term result by simply increasing ROE; is that
4 correct?

5 A. True.

6 Q. Okay. Does the amortization mechanism
7 that the parties ultimately agreed to benefit
8 customers and the company in a way that simply
9 increasing ROE does not?

10 A. There's a -- in our view, there's no
11 question that the -- the first premise that I
12 discussed with Commissioner Murray, the first premise
13 from the Staff's perspective is that the recommended
14 ROE is not impacted by the regulatory amortization.
15 A fair rate of return is required and expected, and
16 we think we've recommended that for any rate case.
17 So, the benefit of the amortization as opposed to a
18 higher ROE, if you're already recommending a fair
19 rate of return, and you increase that for the
20 regulatory amortization, you're, in effect, using an
21 excessive ROE.

22 That's our position, because the
23 regulatory amortization should be used once a fair
24 rate of return is found to be what it is and there's
25 still a need for cash, but you certainly should not

1 approve an excessive rate of return to avoid a
2 Regulatory Plan amortization.

3 Q. And, in fact, doesn't the Regulatory
4 Plan require that ROE depreciation -- all the other
5 ratemaking questions being decided first, and then
6 the amortization is determined after that?

7 A. Yes. The language is clear in that the
8 expectation on the revenue requirement under
9 traditional rate of return approach is to be done
10 first without any consideration for Regulatory Plan
11 amortization.

12 Q. And didn't KCPL sign that agreement?

13 A. Yes, they did.

14 Q. Didn't this exercise that you went
15 through with Mr. Fischer on the easel and then the
16 two exhibits that he provided and were admitted into
17 the record, doesn't that run counter to the way the
18 agreement is set out in that they determine ROE sort
19 of as a tradeoff for amortization, and depreciation
20 as a tradeoff for amortization?

21 A. My characterization of the exercise I
22 went through with Mr. Fischer was nothing more than
23 the cash impact of different scenarios, not whether
24 or not any of those changes are -- should be
25 recommended. It's just, he asked me questions about

1 what's the cash impact, assuming A or B, and that's
2 the answer he received.

3 Q. So you wouldn't recommend that the
4 Commission take into account that that sort of
5 mathematical calculation, the tradeoffs that you
6 illustrated, when they're trying to decide what the
7 proper ROE is?

8 A. Well, I think that the fair rate of
9 return should be done completely independent of the
10 Regulatory Plan amortization. No additional ROE
11 should be allowed simply to allow the company to
12 avoid Regulatory Plan amortization.

13 Q. And the same with depreciation and other
14 issues in the case?

15 A. I would agree, yes.

16 Q. Now, are you familiar with the
17 Commission's Report and Order that approved the
18 Regulatory Plan Stipulation and Agreement in Case
19 Number EO-2005-0329?

20 A. Yes, I am.

21 Q. And do you have a copy there with you?

22 A. Yes, I do.

23 Q. Can you look at page 27?

24 A. I'm sorry, did you say the Report and
25 Order or Stipulation and Agreement?

1 Thank you.

2 JUDGE PRIDGIN: Mr. Mills, thank you.

3 Any further recross? Mr. Fischer?

4 MR. FISCHER: Just briefly.

5 RE CROSS-EXAMINATION BY MR. FISCHER:

6 Q. Mr. Traxler, you were asked by the
7 Chairman about the effect of ROE and the depreciation
8 issue, and I think the equity cash earnings, and I
9 believe you cleared it up.

10 Isn't it true that the ROE issue does
11 have an effect on the level of the cash earnings of
12 the company, but the depreciation issue does not; is
13 that --

14 A. When defining cash earnings, it's return
15 on equity.

16 Q. Yes.

17 A. Okay. The answer to that question is
18 yes.

19 Q. And the main difference on the
20 depreciation issue is if KCPL would win the
21 depreciation issue that Rosella Schad had proposed in
22 this case, then the alleged over-earnings would
23 decrease by the amount of that depreciation
24 adjustment, but the rate increase would still be the
25 same; is that the effect?

1 A. Based on the numbers we have now, to
2 meet the cash flow requirements of the metrics,
3 that's true.

4 MR. FISCHER: That's all I have. Thank
5 you.

6 JUDGE PRIDGIN: Mr. Fischer, thank you.
7 Further recross? Any redirect? Mr. Dottheim?

8 MR. DOTTHEIM: Yes, thank you.

9 REDIRECT EXAMINATION BY MR. DOTTHEIM:

10 Q. Mr. Mills asked you a number of
11 questions which eliminates some that I otherwise
12 would have asked.

13 At the end of Mr. Mills's questions, he
14 directed you to the Commission's Report and Order.
15 He, I think, directed you to page 27, and I'd like to
16 direct you to that very same section, but page 29.

17 A. Yes.

18 Q. And if you could read the first two
19 sentences in the first full paragraph on page 29,
20 which, again, is in the same section which -- and the
21 section is titled "The Proposed Regulatory Plan
22 Should Result in Lower Rates."

23 A. Yes. "Based upon the testimony of KCPL
24 witnesses Giles and Cline, the Commission finds and
25 concludes that the Stipulation should also positively

1 affect KCPL credit ratings. Thus, KCPL should have
2 lower debt cost that it will pass on to consumers in
3 the form of lower future rates."

4 Q. Mr. Traxler, based on some questions in
5 particular that Mr. Fischer asked you, why does it
6 matter long-term whether the Commission adopts the
7 Staff's case or KCPL's case, as opposed to the first
8 year?

9 A. The company's case at this point in time
10 includes no Regulatory Plan amortization, and
11 basically, because of a combination of the 11 -- of
12 the recommended ROE by Dr. Hadaway and the additional
13 return on equity being requested because of the
14 allocation of profit from interchange sales to
15 shareholders, this company doesn't need a Regulatory
16 Plan amortization if those two adjustments are -- and
17 probably some -- and probably the depreciation -- but
18 they've eliminated the need by adjustments which we
19 consider completely inappropriate, and certainly the
20 impact in all years after year one will be higher
21 revenue requirement if they're allowed to substitute
22 an excessive rate of return for a Regulatory Plan
23 amortization.

24 Q. Mr. Traxler, if you know, is the Staff's
25 return on common equity determination in this case,

1 has that been made independent of any additional
2 amortization calculation?

3 A. Yes, it has, and we had that discussion
4 with Mr. Barnes, you know, before today.

5 Q. Mr. Traxler, are you aware as to whether
6 the KCPL case presently, as opposed to as it was
7 filed, would entail an additional amortization?

8 A. I believe and am almost certain that
9 based on the number that's in the reconciliation right
10 now, I think that would generate an additional
11 amortization in the, you know, 10 million dollar
12 range.

13 Q. Mr. Traxler, as the Staff's and the
14 company's present cases are situated, the company's
15 case and the Staff's case with the additional
16 amortizations, the revenue requirements, are they
17 approximately the same or within the same range?

18 A. I'm sorry, could you repeat that
19 question?

20 Q. Yes. The company's and the Staff's
21 revenue requirement determinations, that is, the
22 Staff's case with the additional amortization, are
23 they approximately within the same range?

24 A. Yeah, they're within \$10 million.

25 Q. Although within \$10 million, are there

1 any significant differences between the two cases?

2 A. Well, you mean from a traditional -- the
3 differences due to the traditional revenue
4 requirement?

5 Q. Yes. I mean, if one would just look at
6 the revenue requirement itself and -- and -- and
7 think that the cases or position close or relatively
8 close as far as -- as rate cases go, what would --
9 are there actually, even though the revenue
10 requirements are what some might say within an
11 approximate close range, are there substantive
12 differences, again, even though the revenue
13 requirements are -- are not massively different?

14 A. Yes, from a -- absent the Regulatory
15 Plan amortization, the parties would be, you know, we
16 are 76 and a half million dollars apart from a
17 traditional revenue requirement calculation. And the
18 issues that make that up, the large issues, ROE is 22
19 million, off-system sales is 14 million, depreciation
20 is 13, the AAO issue is worth another 2, and just in
21 those four, that's about 51 million. And then we
22 have another approximately 20 million that's related
23 to a difference at this time that's going to go away
24 with the true-up. In other words, the Staff
25 anticipates having additional revenue requirement on

1 the new plant that's installed as of 9/30 of
2 approximately 14 million, and additional depreciation
3 on that plant of another five, so -- and that
4 accounts for about \$70 million of the \$76 million
5 difference.

6 Q. Okay. Is there a substantive difference
7 also because of the additional amortization itself?

8 A. Well, the difference of opinion on the
9 amortization is a result strictly of the fact that
10 we're so far apart on traditional revenue
11 requirement. I mean, it's just a function of the
12 fact that under a traditional revenue requirement
13 approach, we don't not only see a need for an
14 increase, but there would be a rate reduction, the
15 company sees a need for a 41 million dollar increase.

16 Q. The additional amortization, though,
17 also involves an offset to rate base?

18 A. In future rate cases, that's true.

19 Q. Okay. So long-term, as I started off
20 asking you about, there is a substantive difference
21 between the two cases --

22 A. Well, long-term, the impact is on the --
23 yes, it's certainly gonna have a -- the revenue
24 requirement is gonna be increased -- or higher for
25 ratepayers in all subsequent rate cases if the

1 amortization is substituted by a higher return on
2 equity, for example.

3 Q. So -- and you have in front of you
4 Exhibits 51 and 52, what Mr. Fischer had marked as
5 Exhibits 51 and 52?

6 A. Yes, I do.

7 Q. Okay. And in both instances, even
8 though with the scenarios that were set out where it
9 is shown on both the last line that the rate increase
10 remains the same, that there are, in the long-term,
11 substantive differences, even though the rate
12 increase remains the same under those two scenarios?

13 A. Right. The -- in all rate cases after
14 year one, rates are going to be higher for ratepayers
15 if the regulatory amortization is eliminated by my
16 other example, my previous example of a higher return
17 on equity, for example.

18 Q. Mr. Traxler, are there -- you've been
19 asked about the Regulatory Plan metrics and KCPL
20 maintaining an investment-grade status. Are there
21 benefits only to debt investors from KCPL maintaining
22 its investment-grade credit rating through the
23 Regulatory Plan additional amortizations?

24 A. No. There's a benefit to both
25 shareholders and bondholders from maintaining an

1 investment-grade credit rating.

2 Q. Could you explain that?

3 A. Well, number one, it's -- you know, it's
4 just common sense that an investment rate -- grade
5 credit rating is seen more favorable by equity
6 investors than one that doesn't have an investment-
7 grade credit rating. And secondly, because of the
8 amortization, there are two CreditMetrics that are --
9 that are required for consideration under the
10 Regulatory Plan amortization. One of those is the
11 funds available from operations as a percentage of
12 interest, interest coverage ratio. Any informed
13 investor is going to find it favorable if the cash --
14 if that metric is higher than what's required for the
15 bond indenture. Under the Regulatory Plan
16 amortization the Staff's recommending in this case,
17 the -- the funds from operations coverage for
18 interest is 5.1. The requirement is 3.8. That's a
19 53 million dollar difference in additional cash flow
20 that's over and above the interest coverage ratio
21 that any equity investor would see in a favorable
22 fashion.

23 MR. DOTTHEIM: One moment, please.

24 JUDGE PRIDGIN: Certainly.

25 BY MR. DOTTHEIM:

1 Q. Mr. Traxler, I think you have addressed
2 this, but again, the additional amortization
3 calculation that the Staff performs, is that a
4 fallout of the Staff's case from all the other
5 adjustments that the Staff witnesses --

6 A. Yeah, certainly. Yeah, the final
7 amortization, as I've testified, the final
8 amortization will be strictly a fallout of the
9 Commission's decisions on all the other issues.

10 Q. Okay. Mr. Traxler, do you serve or have
11 you served in a supervisory role in the presently
12 pending Staff's audit of Kansas City Power & Light?

13 A. Yes, I have.

14 Q. Okay. And in the Staff's case, the
15 Staff's adjustments, as filed, are based on
16 ratemaking principles that the Staff has applied in
17 other cases of longstanding, or if it's a new
18 adjustment, they have been made based upon ratemaking
19 principles?

20 A. Just like any other rate case, from the
21 Staff's approach, each issue is looked at
22 independently of any other issue in the case, and
23 only when the findings have been made correct for
24 what we consider to be reasonable for that specific
25 issue does a final revenue requirement result. But

1 all issues are looked at independently.

2 MR. DOTTHEIM: Thank you. I have no
3 further questions at this point.

4 JUDGE PRIDGIN: Mr. Dottheim, thank you.
5 Any further questions from the bench? I think I have
6 one or two more, and I'll open it back up for recross
7 if needed.

8 QUESTIONS BY JUDGE PRIDGIN:

9 Q. Mr. Traxler, if the Commission adopts
10 Staff's position on amortization, what impact, if
11 any, would that have on KCP&L's earnings per share?

12 A. It's reflected as an expense in the
13 income statement as book depreciation, so it would
14 have no impact on earnings per share. In other
15 words, you're recovering -- in effect, what you're
16 seeing on the financial statements is a recovery of
17 \$86 million in revenue, \$86 million in expense, zero
18 impact on net income.

19 JUDGE PRIDGIN: Okay. Thank you.
20 Commissioner Murray?

21 QUESTIONS BY COMMISSIONER MURRAY:

22 Q. Mr. Traxler, you were asked earlier
23 about the Stipulation and Agreement and the Order of
24 this Commission approving that Stipulation and
25 Agreement recognizing that future rates would be

1 lower because of the Stipulation and Agreement; KCP&L
2 would have lower debt cost that it will pass on to
3 consumers in future rates. Do you recall that?

4 A. Yes, I do.

5 Q. Now, isn't it true that when a company
6 is allowed favorable -- and by that, I mean
7 reasonable ratemaking treatment by the regulatory
8 body, and they maintain their credit rating, that the
9 ratepayers benefit from that regardless of whether
10 there's a Regulatory Plan amortization in place or
11 not?

12 A. I --

13 Q. Let me ask it this way: The ratepayers
14 benefit by the company maintaining a good credit
15 ratio, do they not?

16 A. Well, certainly that has an impact on
17 the -- on the risk associated with return on equity,
18 but I think any rate of return expert, which I am
19 not, would argue that there's a certain point that it
20 becomes, from a ratemaking perspective, it's probably
21 not advantageous to have, you know, like a triple A
22 rating. There's a difference in cost.

23 Q. Okay. But if you talk about maintaining
24 an investment-grade rating, when a company falls
25 below investment-grade rating, their costs of

1 borrowing rise significantly, do they not?

2 A. Yes, and I think my statement was in
3 agreement with that. I agree with that statement.

4 Q. And that is detrimental to the
5 ratepayers --

6 A. It --

7 Q. -- generally?

8 A. I would probably agree with that
9 statement, yes.

10 Q. So that it does behoove the regulatory
11 bodies to look at regulating in a way that does not
12 create a reduction in a company's CreditMetrics based
13 purely on the regulatory treatment; would you agree
14 to that?

15 A. Well, certainly the intent of all the
16 parties that signed the Stipulation and Agreement was
17 that it is beneficial and will be beneficial to
18 maintain a credit rating of the company, so I think
19 I've answered that question.

20 Q. Okay. But by recognizing that in its
21 Order approving the Stipulation and Agreement, by
22 recognizing that lower debt cost passed on to
23 consumers would benefit consumers in future rate
24 cases, you don't think, do you, that the Commission
25 was saying that it was approving the Stipulation and

1 Agreement because the customers would receive lower
2 rates in the future based on the fact that the
3 company had to reduce their rate base, offset their
4 rate base by something that was put into a regulatory
5 amortization plan?

6 A. Well, I think that the -- the
7 understanding of the parties is that any cash that's
8 provided up front of these investments becoming in
9 service, that's what the Regulatory Plan amortization
10 represents, that they're in agreement, including the
11 company, so that should be an offset to rate base.

12 So, to answer your question, is that the
13 understanding of all the parties is that the
14 ratepayers should be compensated at a reduction of
15 rate base for any amortization that results from a
16 rate case.

17 Q. But you would agree, would you not, that
18 it is possible to maintain, and it was contemplated
19 in the Stipulation and Agreement, that traditional
20 ratemaking, traditional cost-of-service calculations,
21 could result in maintaining the credit rating without
22 going to regulatory amortization?

23 A. The answer to that question is that
24 because of the significant increase in debt that's
25 going to occur, because of all this construction

1 activity, certainly in this case, I don't believe
2 that you can avoid a Regulatory Plan amortization
3 without approving a very extremely high rate of
4 return.

5 Q. Okay. And the regulatory amortization
6 that you're recommending here is basically for
7 everything, you're recommending rolling everything
8 into the amortization; is that correct?

9 A. On a stand-alone basis, on a traditional
10 revenue requirement approach, if this company was not
11 involved in a Regulatory Plan amortization, the
12 numbers -- the fallout of the numbers is an excess
13 revenue requirement. So --

14 Q. So, is the answer to my question yes?

15 A. Well, I have to talk about the true-up,
16 that's what I was getting in to.

17 Q. Okay.

18 A. If we're still negative after the
19 true-up, the answer to your question is yes.

20 COMMISSIONER MURRAY: All right.
21 Thanks.

22 JUDGE PRIDGIN: If there's nothing
23 further from the bench, any recross? Mr. Mills?
24 RE-CROSS-EXAMINATION BY MR. MILLS:

25 Q. Mr. Traxler, you were asked some

1 questions about the relationship between status as an
2 investment-grade company and the cost of borrowing.
3 Do you recall those questions?

4 A. Yes.

5 Q. And I think you agreed that if a company
6 is downgraded below investment grade, its cost of
7 borrowing goes up; is that correct?

8 A. That's -- yes.

9 Q. By how much?

10 A. I have no idea. I mean, there's no way
11 to -- you'd have to -- I don't think you could make
12 that assumption or calculation, certainly, before the
13 fact.

14 Q. Okay. So it varies by company by
15 company, from time to time, from the purpose of each
16 borrowing, and a lot of factors, right?

17 A. It certainly would.

18 Q. Well, just for hypothetical purposes,
19 assume that we have a Missouri utility who -- which
20 is downgraded below investment grade, and this drop
21 costs the company \$50 million a year in added
22 borrowing costs, okay? That's my hypothetical.

23 A. Due to higher interest cost; is that
24 what you're saying?

25 Q. Due to higher interest cost, right, on

1 an annual basis, that costs the company \$50
2 million --

3 A. Okay.

4 Q. -- okay? Would the ratepayers be better
5 off if their rates are raised by \$75 million a year
6 in order to avoid this downgrade?

7 A. No.

8 MR. MILLS: Okay. I have no further
9 questions.

10 JUDGE PRIDGIN: Mr. Mills, thank you.
11 Any further recross?

12 Mr. Fischer?

13 MR. FISCHER: Yes.

14 RE-CROSS-EXAMINATION BY MR. FISCHER:

15 Q. Mr. Traxler, you were asked some
16 questions by Commissioner Murray regarding
17 traditional regulation and the stipulation and the
18 investment-grade rating.

19 A. Yes.

20 Q. Let's assume for a minute that the
21 Regulatory Plan did not include the Regulatory Plan
22 amortization.

23 Does it follow from what you've said to
24 Commissioner Murray that if the Staff's position was
25 accepted in this case, that KCPL would not meet the

1 financial metrics to stay investment-grade rated and
2 it would be downgraded under traditional ratemaking?

3 A. My answer to that question would be yes,
4 in terms of where the case is right now before the
5 true-up, that there wouldn't be sufficient cash flow
6 to -- one of the metrics would be met, one of them
7 would not.

8 Q. And would you agree that the
9 Commission's Report and Order accepting the
10 Regulatory Plan also indicated that the Commission
11 also finds that KCPL's experimental Regulatory Plan
12 should include the construction of a coal-fired base
13 load plant at Iatan 2? And I'm reading from page 22
14 of the Report and Order.

15 A. Yes.

16 Q. As I understood your answer to the
17 Commissioner, at present, the Commission Staff's
18 position is that all of the rate increase should be
19 in the Regulatory Plan amortization.

20 My question to you is, if and during the
21 next four rate cases, all of the increases are in the
22 Regulatory Plan amortization as it is proposed in
23 this case, would you expect that the shareholders and
24 the Board of Directors at Kansas City Power & Light
25 would propose to go forward with the coal-fired plant

1 at Iatan 2?

2 A. Well, I don't -- I don't think that's a
3 reasonable expectation for every revenue requirement
4 to be made up of a regulatory amortization between
5 now and 2010. As we add plant, which we -- for these
6 other projects, the return on equity requirement is
7 going to be reflected in the case.

8 Q. Even though in the next rate case, there
9 will be an offset to rate base if the Staff's
10 position is accepted?

11 A. Well, the -- let's talk about the impact
12 of that. We're talking about roughly \$5.2 million.
13 I mean, that's not a -- it's a -- it's not a
14 insignificant amount, but it's certainly not an
15 amount which erases a need for rate relief in a major
16 rate case.

17 Q. But I think you did indicate that the
18 offset before deferred taxes would be 86 million, and
19 then I think after deferred taxes, it might be in the
20 \$52 million range?

21 A. I'm saying with certainty that it's
22 going to be in the \$52 million range, not probably.

23 Q. Okay.

24 A. It's not gonna be 86, it's gonna be a
25 lot less than that.

1 Q. Okay. But even with a \$52 million
2 offset to rate base, you'd expect that in future
3 cases, there might be some equity earnings associated
4 with the increase?

5 A. Well, certainly with the additional
6 plan. I mean, the only reason a company would file
7 for additional rate relief is because the additional
8 plan additions that are being put in service. And
9 with that, you have additional equity return plus
10 additional book depreciation.

11 Q. Let's go back to my hypothetical. If we
12 assume that in future cases the Commission Staff
13 recommended like it is here that all of the increases
14 be funded by the Regulatory Plan amortization, would
15 you expect the Board of Directors that represent the
16 shareholders to want to continue to build a
17 coal-fired plant at Iatan 2?

18 MR. DOTTHEIM: I object. The question
19 is asking for speculation on the part of Mr. Traxler.

20 MR. FISCHER: I'm just asking his
21 opinion as an expert accountant that's been around
22 the industry for a long time.

23 MR. DOTTHEIM: And I object on the basis
24 that the question is asking for Mr. Traxler to
25 speculate. I had asked the question earlier today,

1 and -- in regards to the Kansas City Power & Light
2 rate of return witness as to what the company's
3 capital structure might be for purposes of the
4 true-up, and that elicited an objection that was
5 sustained.

6 JUDGE PRIDGIN: All right. I'll sustain
7 that. It does seem to be calling for speculation.

8 MR. FISCHER: That's all I have. Thank
9 you very much.

10 JUDGE PRIDGIN: All right. Thank you.
11 This looks to be a -- after we get some redirect, if
12 you have any, Mr. Dottheim, this looks to be a good
13 time to break. So, Mr. Dottheim, any redirect?

14 MR. DOTTHEIM: Yes.

15 REDIRECT EXAMINATION BY MR. DOTTHEIM:

16 Q. And Mr. Traxler, I think you may even
17 have read from the Stipulation and Agreement. The
18 Stipulation and Agreement still requires prudent
19 action on the part of Kansas City Power & Light, does
20 it not?

21 A. Yes, it does. It's very clear in the
22 Stipulation and Agreement.

23 MR. DOTTHEIM: Thank you.

24 JUDGE PRIDGIN: All right. Thank you.
25 All right. Mr. Traxler, you may step down. Let's

1 take a -- I see 2:45 or so on the clock at the back
2 of the wall. Let's break until about three o'clock,
3 and then Mr. Trippensee will be on the stand also to
4 testify on cost of capital. Thank you. We're off
5 the record.

6 (A RECESS WAS TAKEN.)

7 JUDGE PRIDGIN: All right. Let's go
8 back on the record if you're ready, Pam. We'll have
9 Mr. Trippensee testify on cost of capital.

10 MR. MILLS: This will be
11 Mr. Trippensee's first time on the stand in this
12 proceeding.

13 JUDGE PRIDGIN: Thank you, Mr. Mills. I
14 was going to say, I was checking, and as the days go
15 by, I lose track as to who's been up and who hasn't.
16 So Mr. Mills, thank you.

17 Mr. Trippensee, if you'll raise your
18 right hand to be sworn, please, sir.

19 RUSSELL TRIPPENSEE testified as follows:

20 JUDGE PRIDGIN: Thank you very much. If
21 you would please have a seat. And Mr. Mills,
22 anything to clear up before he's tendered for cross?

23 MR. MILLS: No, I don't believe there
24 are any corrections. I will just advise
25 Mr. Trippensee that his rebuttal testimony has been

1 marked as No. 213 and surrebuttal as No. 214.

2 JUDGE PRIDGIN: Okay. Mr. Mills, thank
3 you. Cross-examination?

4 (NO RESPONSE.)

5 JUDGE PRIDGIN: No takers?

6 All right. Let's see if we have any
7 questions from the bench. Commissioner Murray, do
8 you need a moment?

9 COMMISSIONER MURRAY: I wasn't expecting
10 there to be no cross.

11 MR. MILLS: If it would help, I could
12 volunteer cross.

13 QUESTIONS BY COMMISSIONER MURRAY:

14 Q. Mr. Trippensee, I don't remember where
15 it is in your testimony, but somewhere you addressed
16 the same issue that I asked Mr. Traxler about with
17 the S&P's discount rate.

18 Let me see if I can find it. It's on
19 page 4 of your rebuttal testimony. Your answer at
20 the top of that page regarding discount rate and risk
21 factors associated with long-term purchase power
22 contracts that the rating agencies classify as a debt
23 equivalent transaction, and you concur with
24 Mr. Traxler's use of the 6.1 percent rate.

25 Do you have anything more to add to that

1 issue?

2 A. With regard to the use of the 6.1
3 percent?

4 Q. Yes.

5 A. No, I do not believe I do. I believe
6 that simply ensures that the calculation will
7 generate sufficient cash flows after traditional
8 regulatory total revenue requirement has been
9 determined to ensure that adequate cash flows are
10 available to meet these metrics, because as I
11 discussed back in the Stipulation and Agreement
12 presentation in the Regulatory Plan case, we no
13 longer are able to meet cash flows during
14 construction -- major construction projects by
15 utilization of normalization and flow-through income
16 tax differences. The only place available now is
17 through some sort of amortization or depreciation to
18 provide additional cash flows.

19 Q. Okay. What are you referring to there
20 with the 30 and 50 percent risk factor?

21 A. There's -- in the calculation of the
22 debt equivalent, there are two steps: First, you
23 discount the expected cash flows under the purchased
24 power agreement, and then under Standard & Poor's
25 methodology, they discount it first, and then they

1 apply what they call a risks factor to that final --
2 that net present value to get the balance of what
3 they call assumed debt -- that's not the exact
4 term -- but additional debt that they -- an amount
5 for the purchased power contract that they add to the
6 actual debt on the capital structure of the company
7 before they develop their cash flow metrics.

8 These debt factors range anywhere from
9 5 percent up to 57 -- or 70 percent. It's an
10 arbitrary assessment by Standard & Poor's of what
11 factor they utilize. Public Counsel did not utilize
12 the same risk factor as Staff proposed with the 30
13 percent.

14 Q. Did Staff propose the S&P factor?

15 A. They -- Staff -- the 30 percent is a
16 factor that S&P utilizes, I believe, on KCPL,
17 although I think a recent -- some recent publications
18 indicate that S&P is re-evaluating those. And I'm
19 not sure if that is the current one as of the
20 August 1st report. I think it may have gone up even.

21 Q. And what is Office of Public Counsel
22 proposing?

23 A. Public Counsel is proposing a 10 percent
24 risk factor because of the fact that Kansas City
25 Power & Light, unlike -- Kansas City Power & Light is

1 a regulated utility unlike a significant majority --
2 or a significant number of other electric companies.
3 S&P talked also about, in their publications, with
4 respect to third-party provider of the power, of
5 failure to perform and the uncertainties of
6 regulation.

7 Well, having talked with S&P, they don't
8 look, in my opinion, strictly at Missouri, what we do
9 in Missouri. And if the company's unable to provide
10 power and -- because of the third-party fault, I will
11 have basically no doubt that this Commission will be
12 able to address that through an accounting authority
13 order, emergency rate relief, or other mechanisms
14 this Commission has to address that potential
15 obligation the company might incur to incur -- in
16 order to provide safe and adequate service.

17 Q. Okay. Do you have any idea what this
18 issue of the use of the 6.1 percent or the use of the
19 10 percent versus 30 percent, what that translates
20 into in dollar differences?

21 A. I was unable to -- I kind of anticipated
22 that question because I'd heard you address it in
23 that, and unfortunately during lunch hour, MIS
24 usurped my computer, and for a five-minute job, it
25 turned into an hour and a half, but, quite honestly,

1 the dollars in revenue requirement, I think
2 Mr. Traxler talked about it in being in terms of an
3 additional debt component in the amortization
4 calculation. It would be added to what is already
5 the capital structure of the company.

6 I do not gonna believe -- believe it's
7 gonna that be significant in the ultimate value of
8 the revenue requirement.

9 And when I talk about significant, I'm
10 talking about a company with an excess of \$500
11 million total revenue requirement. I would imagine
12 it will be at a million dollars or under. And I'm
13 just going through mathematical calculations in my
14 head.

15 The additional debt equivalents here
16 would not rise to the level to generate significant
17 additional debt that required coverages, but I
18 would -- I think Mr. Traxler's indicated he's gonna
19 provide you that calculation, and I will ask him to
20 let me review it before he provides it.

21 Q. All right.

22 COMMISSIONER MURRAY: I think that's all
23 I have. Thank you.

24 JUDGE PRIDGIN: Commission Murray, thank
25 you.

1 Commissioner Appling?

2 QUESTIONS BY COMMISSIONER APPLING:

3 Q. Sir, I'm gonna go back to a textbook
4 question, okay?

5 A. Be happy to try and answer that.

6 Q. Yeah, I know. I'm just trying to get
7 educated on this issue of T accounts. So you might
8 want to do a little drawing if you feel the need --

9 A. I learned them in a room with windows,
10 so I may be in trouble also.

11 Q. Well, if I ask a question you think
12 you're gonna be in trouble, we'll skip it and we'll
13 go to a coffee shop someplace and you can draw it on
14 a piece of paper for me later.

15 But how about telling me, using a
16 T account, where KCP&L will record the \$80 million
17 amortization when they receive it and also when they
18 later reverse that to send it out, if you can give me
19 some kind of explanation. I'm just -- I'm trying to
20 understand. I've been out of town for a few weeks
21 here, but it's an issue that I'm no clearer today
22 than I was about it.

23 Can you do that for me?

24 A. Yes, I can.

25 Q. Because I know you like to talk.

1 A. Thank you, I think. The additional
2 amortization would be recorded on the company's books
3 and records essentially like depreciation expense.
4 It represents a return of the company's investment
5 that they have already made into the rate base of
6 their company.

7 Q. Uh-huh.

8 A. The depreciation expense, you debit
9 depreciation expense, which flows through to the
10 income statement, and it causes a revenue
11 requirement.

12 You also credit accumulated depreciation
13 reserve, which is used to accumulate all the dollars
14 from the beginning of time that the ratepayers have
15 paid in revenues to the company to pay the company
16 back for the investment they made.

17 That is why the accumulated -- or the
18 additional amortization is -- in the future would be
19 used to offset rate base because the customer will
20 have already paid for the investment that the company
21 has made to that point in time. That's what
22 depreciation represents.

23 The additional amortization is
24 effectively additional depreciation over and above
25 the normal depreciation rates that are built into the

1 traditional regulatory model.

2 So the entry that they will make will be
3 accumulated depreciation -- or accumulated -- let
4 me -- pardon me, let me start again. Additional
5 depreciation --

6 Q. Uh-huh.

7 A. -- additional amortization expense will
8 be debited and flow through on their income
9 statement. And accumulated depreciation will be
10 credited to reflect that the customers have paid for
11 investments of the company that the company had
12 already made.

13 This process provides the company cash
14 flow to fund new investments, i.e., this \$1.2 billion
15 projects that they are doing on a going forward
16 basis.

17 As I indicated earlier in response to
18 Commissioner Murray's question, it was anticipated in
19 the Regulatory Plan that they were going to need cash
20 flow. During the 1970s and the early '80s when
21 companies were under a construction plan, cash flow
22 was needed over and above traditional regulation.

23 It was fully anticipated, at least by
24 Public Counsel, and I think by every other party that
25 signed the Stipulation and Agreement, but I'll let

1 them speak for themselves, that cash flow over and
2 above traditional regulation was going to be required
3 during this construction.

4 In fact, we spent almost a year looking
5 at the plan, developing ways to meet that within the
6 confines of the law, within the confines of fair and
7 equitable treatment to ratepayers and stockholders
8 and the debt holders of this company.

9 COMMISSIONER APPLING: That's helpful.
10 Thank you.

11 THE WITNESS: Thank you, sir.

12 JUDGE PRIDGIN: All right. Thank you.
13 And I don't believe I have any questions for this
14 witness. Any recross?

15 (NO RESPONSE.)

16 JUDGE PRIDGIN: Seeing none, any
17 redirect?

18 MR. MILLS: No, I don't think so. Thank
19 you.

20 JUDGE PRIDGIN: All right. There's
21 nothing further for this witness then. All right.
22 Mr. Trippensee, thank you, sir. And if I'm not
23 mistaken, we don't have any further witnesses
24 scheduled for today?

25 MR. ZOBRIST: That's correct.

1 JUDGE PRIDGIN: Mr. Mills, I don't
2 recall, did you offer Mr. Trippensee's testimony?

3 MR. MILLS: No, I have not. I would
4 like to do so at this time. I would like to offer
5 Exhibits 213 and 214, Mr. Trippensee's rebuttal and
6 surrebuttal testimony.

7 JUDGE PRIDGIN: Any objections?

8 (NO RESPONSE.)

9 JUDGE PRIDGIN: Hearing none, Exhibits
10 213 and 214 are admitted.

11 (EXHIBIT NOS. 213 AND 214 WERE RECEIVED
12 INTO EVIDENCE AND MADE A PART OF THE RECORD.)

13 JUDGE PRIDGIN: Looking at tomorrow, it
14 looks like we have Dr. Hadaway, Mr. Schnitzer, and
15 Mr. Woolridge all to testify on cost of capital or
16 closely-related issues; is that correct?

17 MR. WOODSMALL: Mr. Schnitzer's not cost
18 of capital.

19 MR. ZOBRIST: Right. Off-system sales.
20 He will be here, Dr. Hadaway will be here.

21 JUDGE PRIDGIN: And Mr. Woolridge?

22 MR. PHILLIPS: Yeah, Dr. Woolridge.

23 JUDGE PRIDGIN: Or Doctor, excuse me.

24 MR. PHILLIPS: He's expected to arrive
25 here about three a.m., so I'm not sure how early in

1 the morning we could have him available.

2 JUDGE PRIDGIN: I think he should be the
3 8:30 witness.

4 MR. MILLS: I think we should be here at
5 three.

6 JUDGE PRIDGIN: I mean, we can certainly
7 take him last obviously.

8 MR. PHILLIPS: Thank you.

9 JUDGE PRIDGIN: Will there be any other
10 witnesses? It looks like Mr. Camfield's not
11 available until Thursday, the 26th, and that the
12 other witnesses won't be available until Friday; is
13 that correct?

14 MR. ZOBRIST: That's correct.

15 JUDGE PRIDGIN: Okay. And I certainly
16 don't have a preference. I don't know if counsel
17 has -- excuse me -- a preference on Dr. Hadaway or
18 Mr. Schnitzer going first.

19 MR. ZOBRIST: KCPL does not, and I
20 don't know their particular travel arrangements,
21 so either is fine. We'll have one of those up
22 first.

23 JUDGE PRIDGIN: If I'm hearing no
24 preference from counsel, we may see if there's any
25 preference from the bench later this afternoon or

1 anything from counsel in the morning, but either one
2 of them it sounds like will be on the stand at 8:30
3 in the morning. Okay?

4 Anything further from counsel before we
5 adjourn for the day?

6 MR. PHILLIPS: Do we have an idea how
7 much time Mr. Schnitzer will take?

8 JUDGE PRIDGIN: Counsel have any idea
9 who's interested in cross-examining Mr. Schnitzer on
10 off-system sales?

11 MR. MILLS: I've got five minutes.

12 JUDGE PRIDGIN: Looks like it will take
13 a little time, not a lot.

14 MR. PHILLIPS: Okay. Thanks.

15 JUDGE PRIDGIN: Sure. Okay. Anything
16 further from counsel?

17 (NO RESPONSE.)

18 JUDGE PRIDGIN: All right. I'm sorry.
19 Mr. Dottheim? All right. If there's nothing further
20 before we need to go off the record?

21 (NO RESPONSE.)

22 JUDGE PRIDGIN: All right. Hearing
23 nothing further, we will adjourn for the day. We
24 will resume at 8:30 in the morning.

25 Thank you very much. We are off the

1 record.

2 (WHEREUPON, the hearing of this case was
3 recessed until October 25, 2006, at 8:30 a.m.)

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** Marked in a previous volume.

1 CERTIFICATE OF REPORTER

2 STATE OF MISSOURI)
3) ss.
4 COUNTY OF COLE)
5
6

7 I, PAMELA FICK, RMR, RPR, CSR, CCR #447,
8 within and for the State of Missouri, do hereby
9 certify that the witness whose testimony appears in
10 the foregoing deposition was duly sworn by me; that
11 the testimony of said witness was taken by me to the
12 best of my ability and thereafter reduced to
13 typewriting under my direction; that I am neither
14 counsel for, related to, nor employed by any of the
15 parties to the action to which this deposition was
16 taken, and further that I am not a relative or
17 employee of any attorney or counsel employed by the
18 parties thereto, nor financially or otherwise
19 interested in the outcome of the action.
20
21
22

23 _____
24 PAMELA FICK, RMR, RPR, CSR, CCR #447
25