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Witness: Salvatore P. Montalbano  
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**MISSOURI PUBLIC SERVICE COMMISSION**

**CASE NO.: ER-2012-0175**

**REBUTTAL TESTIMONY**

**OF**

**SALVATORE P. MONTALBANO**

**ON BEHALF OF**

**KCP&L GREATER MISSOURI OPERATIONS COMPANY**

**Kansas City, Missouri  
September 2012**

GPO Exhibit No. 129  
Date 10-29-12 Reporter KF  
File No. ER-2012-0175

**REBUTTAL TESTIMONY**  
**OF**  
**SALVATORE P. MONTALBANO**  
**Case No. ER-2012-0175**

1 **Q: Please state your name and business address.**

2 A: My name is Salvatore P. Montalbano. My business address is 1100 Walnut Street, Suite  
3 1300, Kansas City, Missouri, 64106.

4 **Q: Are you the same Salvatore P. Montalbano who pre-filed Direct Testimony in this**  
5 **matter?**

6 A: Yes, I am.

7 **Q: On whose behalf are you testifying?**

8 A: I am testifying on behalf of KCP&L Greater Missouri Operations Company ("GMO" or  
9 the "Company") for St. Joseph Light & Power ("L&P") and Missouri Public Service  
10 ("MPS") territories.

11 *Purpose and Summary of Testimony*

12 **Q: What is the purpose of your Rebuttal Testimony?**

13 A: My rebuttal testimony addresses Section XII of the Missouri Public Service Commission  
14 ("MPSC" or "Commission") Staff ("Staff") Revenue Requirement Cost of Service Report  
15 on the Qualifying Advanced Coal Project Credit for Iatan 2 Facility ("New ITCs").

16 **Q: More specifically, what subject matter does your testimony address?**

17 A: My Rebuttal Testimony addresses the federal income tax risks associated with the Staff's  
18 recommendation that the Commission order the reallocation (or monetary equivalent of  
19 the reallocation) of the New ITCs between Kansas City Power & Light Company

1 ("KCP&L" or the "Company") and KCP&L Greater Missouri Operations Company  
2 ("GMO"). My testimony also addresses Staff's alternative recommendations that the  
3 Commission disallow a portion of KCP&L and GMO officers' salaries and benefits  
4 allocated to GMO or consider KCP&L as imprudent in failing to allocate the new ITCs to  
5 GMO when determining the return on equity allowed to KCP&L and GMO.

6 ***Background Facts on New ITCs and Relationship to Direct Testimony***

7 **Q: Have the background facts surrounding the New ITCs changed from your Direct**  
8 **Testimony?**

9 A: No. Both KCP&L and GMO have received previous investment tax credits ("ITCs")  
10 under the former Internal Revenue Code of 1986, as amended ("IRC") Section 46. As of  
11 December 31, 2011, GMO has \$3.4 million of unamortized ITCs, and KCP&L has  
12 \$127.9 million of unamortized ITCs, including the New ITCs. KCP&L, GMO, The  
13 Empire District Electric Company ("Empire"), Missouri Joint Municipal Electric Utility  
14 Commission ("MJMEUC") and the Kansas Electric Power Cooperative, Inc. ("KEPCo")  
15 all agreed to construct and own the Iatan 2 plant. KCP&L owns 54.71%. GMO owns  
16 18%. Empire owns 12%. MJMEUC owns 11.76%. KEPCo owns 3.53%.

17 In 2007, KCP&L applied to the Department of Energy for advanced coal credits under  
18 IRC Section 48A. In April 2008, the Department of Energy and IRS accepted the  
19 application and allocated \$125 million in IRC Section 48A credits for Iatan 2 to KCP&L  
20 only. In 2009, Empire and the other co-owners non-affiliated with KCP&L or GMO  
21 initiated arbitration proceedings against KCP&L claiming entitlement to a portion of the  
22 credits.

1 In December 2009, the arbitrator found in favor of Empire (and ruled against the  
2 municipals and cooperative because they are tax exempt entities and would not benefit  
3 from the underlying credits) and directed KCP&L and Empire to apply for a revised  
4 Memorandum of Understanding (“MOU”) from the IRS to allow Empire to share in IRC  
5 Section 48A credits equal to \$17,712,500, representing its proportionate share of the  
6 ownership of Iatan 2.

7 In September 2010, the revised MOUs were issued to Empire and KCP&L by the IRS.  
8 The Commission issued a report and order on March 16, 2011, that, among other  
9 findings, ordered KCP&L and GMO to apply for a revised MOU with the IRS that would  
10 allow GMO to have its proportionate share of the IRC Section 48A credits, much like  
11 Empire. This would have resulted in GMO being allocated \$26,562,500 in credits. The  
12 IRS sent KCP&L and GMO a letter on August 24, 2011 which denied their request for a  
13 second revised MOU.

14 **Q: Are the facts laid out above in dispute?**

15 A: They do not appear to be. These same facts are essentially laid out in the Staff report.

16 **Q: From these facts, what did your Direct Testimony conclude?**

17 A: An imputation of new ITCs from KCP&L to GMO could constitute a normalization  
18 violation under IRC Section 50(d)(2) and former IRC Section 46(f)(2). Also, that a  
19 merger of KCP&L and GMO would not remedy any potential normalization violation.

20 **Q: Can you elaborate as to what the ITC normalization rules are?**

21 A: As discussed in my direct testimony, Congress mandated a sharing of tax benefits  
22 between ratepayers and utilities from a regulatory perspective in the Revenue Act of 1971  
23 by adding former IRC Section 46(f)(1) and (f)(2). Regulated utilities were bound to

1 choose one of two options for recording ITCs in their regulated books. These options  
2 have collectively been referred to as the federal normalization rules. The elections are  
3 irrevocable and cannot be changed. Both GMO and KCP&L chose option 2 under IRC  
4 Section 46(f)(2) in the 1970's.

5 Under option 2 of IRC Section 46(f)(2), utilities would have no rate base adjustment for  
6 ITCs, but would amortize ITCs in cost of service no more rapidly than ratably over the  
7 regulatory (book) life of the underlying property. Section 46(f) was removed from the  
8 IRC by the Revenue Reconciliation Act of 1990, but is still operative with respect to  
9 normalization of investment tax credits. Moreover, IRC Section 50(d)(2) provides that  
10 rules similar to former IRC Section 46(f) rules apply with respect to investment credits in  
11 this particular part of the IRC. IRC Section 48A credits are investment credits in this  
12 particular part of the IRC.

13 **Q: What did your direct testimony conclude regarding a reallocation of credits between**  
14 **KCPL and GMO?**

15 A: My direct testimony concluded that the imputation of credits and assumed amortization in  
16 GMO's rates could constitute an indirect violation of the normalization rules. There could  
17 be a normalization issue with ITC benefit flowing through to the ratepayers of GMO even  
18 though, if the MOU is not modified, GMO would not be entitled to any ITC under IRC  
19 Section 48A.

20 **Q: What support did you cite to for the proposition of an indirect violation?**

21 A: Treasury regulations under former IRC Section 46 prevent state commissions from doing  
22 indirectly what they cannot do directly without violating the normalization rules. Treas.  
23 Reg. Section 1.46-6(b)(4) indicates that cost of service or rate base is considered to have

1           been reduced by reason of all or a portion of a credit if such reduction is done in an  
2           indirect manner. Treas. Reg. Section 1.46-6(b)(4)(iii) provides that a type of indirect  
3           reduction is any ratemaking decision intended to achieve an effect similar to a direct  
4           reduction to cost of service or rate base. In determining whether a ratemaking decision is  
5           intended to achieve this effect, consideration is given to all the relevant facts and  
6           circumstances, including the record of the proceeding, the regulatory body's orders, and  
7           the anticipated effect of the ratemaking decision on the company's revenues in  
8           comparison to a direct reduction to cost of service or rate base.

9   **Q: Is there further support for this position?**

10 A: Yes. The reallocation of credits is analogous to the facts in Private Letter Ruling ("PLR")  
11 200945006<sup>1</sup>. PLR 200945006 involved the sale of natural gas assets of a public utility to  
12 another unrelated public utility. The regulatory commission in question sought to require  
13 the seller to transfer to the buyer the balance of its then-existing accumulated deferred  
14 ITC as part of the transaction, or, in the alternative, that seller transfer amounts to buyer  
15 in lieu of the annual ITC amortization for purposes of flowing through those amounts to  
16 the ratepayers of the buyer. The IRS ruled that such a transfer of the unamortized ITC  
17 balance (or an amount in lieu of the actual ITC) and continued amortization by the buyer  
18 would violate the normalization rules.

19 The IRS objected to the fact that the buyer would be flowing through to its ratepayers  
20 ITC that was not available to, and was not claimed by, the buyer. Consequently, the  
21 buyer would have received no tax benefits of the investment credit but it would be forced  
22 to give a nonexistent benefit to its ratepayers. Like the buyer in PLR 200945006, GMO

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<sup>1</sup> Although a PLR is technically only authority to the taxpayer to whom it is issued, the IRS follows a consistent policy in issuing PLRs on similar issues to other taxpayers.

1 would receive no actual ITC but its ratepayers would be receiving the benefit of the ITC.  
2 The strong analogy to the facts in the PLR is extremely troublesome from a normalization  
3 viewpoint.

4 **Q: What was your conclusion in your direct testimony should a normalization violation**  
5 **be found to exist here?**

6 A: My direct testimony indicated that if a normalization violation were deemed to exist, any  
7 imputed credits could be lost. As indicated, Congress mandated certain penalties in  
8 Section 211(b) of the Tax Reform Act of 1986. The penalty is the recapture and payment  
9 to the IRS of the greater of ITCs claimed in any open tax years or any unamortized ITC  
10 (for option 2 companies), or ITCs not restored to rate base (for option 1 companies),  
11 remaining on its regulated books.

12 Under the penalty provisions, the \$3.2 million in deferred ITC on GMO's books that has  
13 not been amortized would almost certainly be required to be paid back to the IRS. In  
14 addition, any amounts imputed could also be in jeopardy of being returned to the IRS.

15 In addition, I concluded that under Treas. Reg. Section 1.46-6(f)(4), once a violation  
16 occurs, it would continue until a final rate order is put into effect curing the violation.

17 Thus, if a violation occurs at GMO for the imputation of credits, GMO would lose the  
18 opportunity to pursue additional ITCs until the MPSC cured the violation through a  
19 subsequent conforming final rate order.

20 *Effect of Staff's Specific Recommendations*

21 **Q: What is Staff specifically proposing with respect to the New ITCs**

22 A: Staff recommends the Commission order Great Plains Energy, KCP&L and GMO to  
23 request a reallocation between KCP&L and GMO of the New ITCs. If the IRS does not

1 reallocate the New ITCs, Staff suggests KCP&L should pay the monetary equivalent to  
2 GMO of its proposed respective share of New ITCs. Alternatively, Staff recommends  
3 that the Commission could disallow the allocation of Great Plains Energy, KCP&L and  
4 GMO officers' salaries and benefits to GMO. The recommended disallowed officers'  
5 salaries and benefits are \$617,857 for GMO-MPS and \$269,445 for GMO-L&P.<sup>2</sup>  
6 Alternatively, if the Commission does not agree with either allocating credits or a  
7 monetary equivalent of the credits to GMO or removing officers salaries and benefits  
8 from GMO's cost of service, Staff recommends the Commission adjust the return on  
9 equity for KCP&L and GMO.

10 **Q: Would the Staff proposals create a normalization violation?**

11 A: Yes. All of the Staff proposals could constitute a normalization violation.

12 **Q: Why would the Staff proposal to reallocate the New ITCs constitute a normalization**  
13 **violation?**

14 A: This is exactly the scenario contemplated by my direct testimony. For all the reasons  
15 mentioned in my direct testimony and outlined above, the IRS may likely contend this is  
16 an indirect violation of the normalization rules. Treas. Reg. Section 1.46-6(b)(4)  
17 indicates that cost of service or rate base is considered to have been reduced by reason of  
18 all or a portion of a credit if such reduction is done in an indirect manner. Treas. Reg.  
19 Section 1.46-6(b)(4)(iii) provides that a type of indirect reduction is any ratemaking  
20 decision intended to achieve an effect similar to a direct reduction to cost of service or  
21 rate base. Like the buyer in PLR 200945006, GMO would receive no actual ITC but its  
22 ratepayers would be receiving the benefit of the ITC.

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<sup>2</sup> GMO contains the activities of two operating divisions, Missouri Public Service ("GMO-MPS") and St. Joseph Light & Power ("GMO-L&P").

1 **Q: Why would Staff's other proposals constitute a normalization violation?**

2 A: As indicated above, Treas. Reg. Section 1.46-6(b)(4) prohibits any reduction in cost of  
3 service or rate base if it cannot be done directly. Therefore no matter how Staff tries to  
4 craft it: as a direct re-allocation, as a monetary equivalent, as an equivalent reduction in  
5 officers' salaries and benefits in cost of service or as a reduction in the rate of return, it is  
6 clear that Staff is suggesting that GMO receive indirectly the benefits of the New ITCs  
7 that it has never received from the IRS. Any of these attempts could be deemed a  
8 normalization violation. I would not advise my utility clients to make the imputations  
9 requested by Staff due to the fact that in my opinion they would constitute normalization  
10 violations.

11 **Q: Staff has made a number of equitable and prudence arguments for the reallocation  
12 of the credits. Will the IRS consider these arguments in determining whether a  
13 normalization violation exists?**

14 A: No. The IRS limits its analysis to the application of the technical normalization rules and  
15 does not address regulatory questions concerning just and equitable rates. For example,  
16 in PLR 9312007, the IRS was asked to rule on an ITC normalization issue. Before ruling  
17 on the issue, the IRS stated the following:

18 The Service does not determine such purely regulatory questions as  
19 whether the proposals of a public utility commission will produce just and  
20 equitable rates. Consequently, the Service in Taxpayer's first ruling  
21 request will determine only whether the normalization provisions of  
22 section 46(f)(2) of the Code are violated when the investment credit  
23 generated by the disallowed portion of the Plant is transferred to a  
24 nonoperating income account.

25 This is a straightforward indication that the IRS concerns itself only with the  
26 technicalities of normalization rules and not with any particular ratemaking prudence  
27 when determining if the normalization rules have been violated.

1 **Q: Has the analysis you have based your Direct Testimony on changed between the**  
2 **submission of your Direct Testimony and now?**

3 A: No. There has been no evolution in the tax law with respect to this particular issue that  
4 would change my analysis and conclusions.

5 **Q: What about with respect to the implications of a normalization violation? Have**  
6 **your conclusions changed from your Direct Testimony?**

7 A: No. I still believe that under the penalty provisions, the \$3.2 million in deferred ITC on  
8 GMO's books that has not been amortized would almost certainly be required to be paid  
9 back to the IRS. In addition, any New ITCs or amounts equivalent to New ITCs imputed  
10 by the Commission could also be in jeopardy of being returned to the IRS.

11 Moreover, I also continue to believe that under Treas. Reg. Section 1.46-6(f)(4), if a  
12 violation occurs at GMO for the imputation of credits, GMO would lose the opportunity  
13 to pursue additional ITCs until the MPSC cured the violation through a subsequent  
14 conforming final rate order.

15 **Q: Given the potential for normalization violation here and the potential uncertainty**  
16 **around the implications of one, would Great Plains Energy, KCP&L and GMO be**  
17 **agreeable to requesting a PLR from the IRS on the federal tax implications of what**  
18 **the Staff has proposed?**

19 A: Yes. In fact, the Company has drafted a PLR on this issue and is waiting for  
20 acknowledgement from the Staff of the MPSC to send to the IRS. Please see the rebuttal  
21 testimony of Company witness Melissa K. Hardesty for more information.

1 *Conclusion*

2 **Q: Does that conclude your testimony?**

3 **A:** Yes, it does.

**BEFORE THE PUBLIC SERVICE COMMISSION  
OF THE STATE OF MISSOURI**

In the Matter of KCP&L Greater Missouri )  
Operations Company's Request for Authority to ) Case No. ER-2012-0175  
Implement General Rate Increase for Electric Service )

**AFFIDAVIT OF SALVATORE P. MONTALBANO**

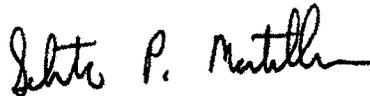
STATE OF MISSOURI )  
 ) ss  
COUNTY OF JACKSON )

Salvatore P. Montalbano, being first duly sworn on his oath, states:

1. My name is Salvatore P. Montalbano. I am partner with the accounting firm PricewaterhouseCoopers, LLP in Kansas City, Missouri. I have been retained by Great Plains Energy Services, Incorporated, an affiliate of KC&PL Greater Missouri Operations Company, to serve as an expert witness to provide tax testimony on behalf of KC&PL Greater Missouri Operations Company.

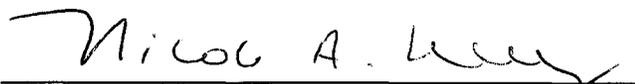
2. Attached hereto and made a part hereof for all purposes is my Rebuttal Testimony on behalf of KC&PL Greater Missouri Operations Company consisting of ten (10) pages, having been prepared in written form for introduction into evidence in the above-captioned docket.

3. I have knowledge of the matters set forth therein. I hereby swear and affirm that my answers contained in the attached testimony to the questions therein propounded, including any attachments thereto, are true and accurate to the best of my knowledge, information and belief.



\_\_\_\_\_  
Salvatore P. Montalbano

Subscribed and sworn before me this 12<sup>th</sup> day of September, 2012.

  
\_\_\_\_\_  
Notary Public

My commission expires: Feb. 4, 2015

